

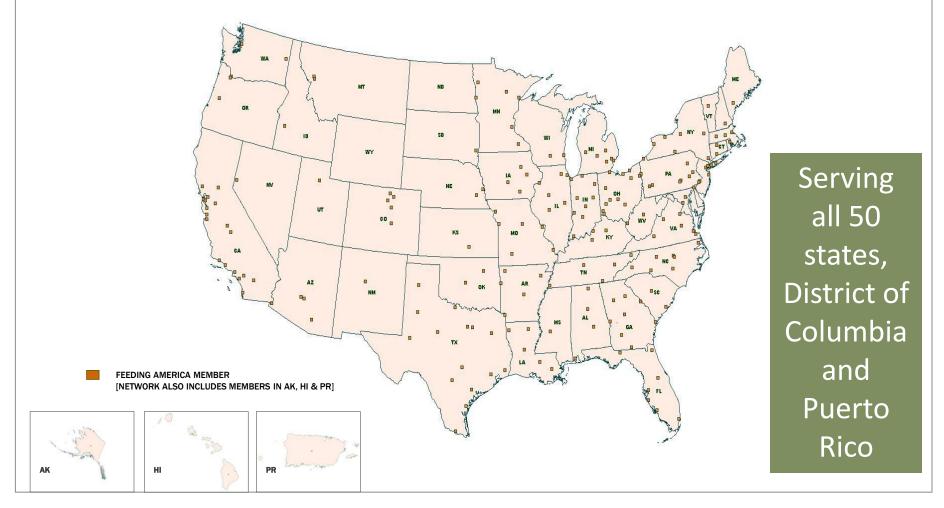








Feeding America: 200 food banks Efficient collection and distribution network





The Impact of the Feeding America Network



We serve

46 MILLION AMERICANS

annually, including 12 million children and 7 million seniors



We have

200 FOOD BANKS

in the Feeding America network



We provide

3.3 BILLION MEALS

each year to people in need



We source

1 BILLION POUNDS

of fruits and vegetables by the network



2 MILLION VOLUNTEERS

help carry out our vision for a hunger-free America



We source and distribute 10 MEALS

for each \$1 donated

Source: Network Activity Report and Hunger in America 2014



Feeding America is the leader in rescuing wasted food across the food chain to feed the hungry



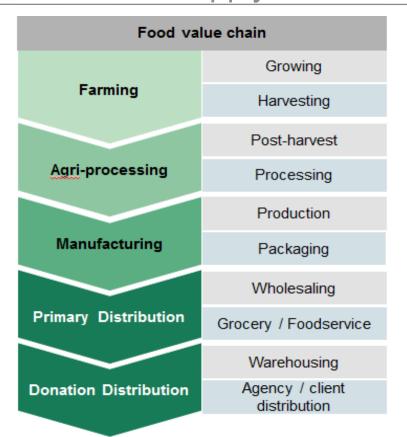
2.5 billion pounds currently diverted from landfill* = 2.1 billion meals to feed communities across the country



⁵



There are billions of wasted but potentially usable food pounds in the US food supply chain...

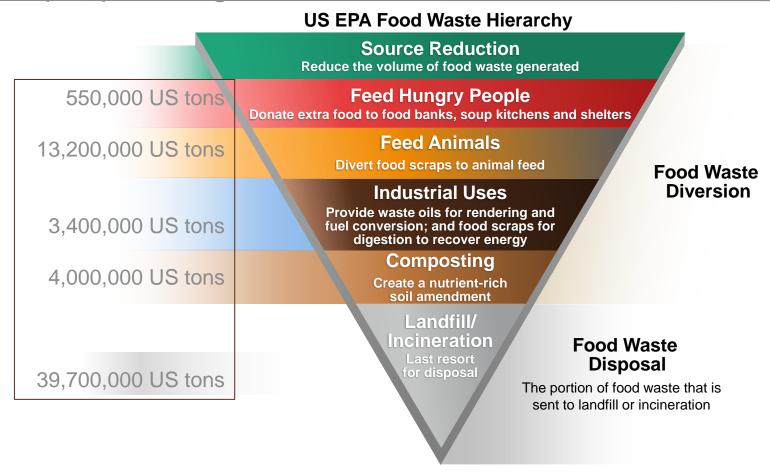




...and we must think innovatively about how to recover and make this waste usable for hunger relief



Post-production potential to divert more safe edible food to feed people is significant



Source: EPA, FWRA 2012



Retail food rescue innovation

- Agency empowerment for smaller retailers
- Category expansion for all perishables
- New On-line Marketplace for restaurants and convenience stores
 - Safe food handling practices training
 - Technology platform for accurate reporting





Manufacturing / distribution food rescue innovation

Food Banks provide packing and labeling service at no cost

- Out of spec product
- Bulk ingredients
- Recalled items with missing allergen
- Improperly labeled for US or export
 Collaboration with USDA / FSIS for new donation labeling guidelines





Innovative collaborative work with industry partners for wasted produce

Second Harvest Heartland



Sweet Corn from Seneca passed fields with General Mills, Cargill, SuperValu

Oregon Food Bank



Aseptic Soup from excess produce with Pacific Foods

Food Bank of South Jersey



Just Peachy salsa with unsellable peaches processed by Campbell's Foods

Feeding America Network



Del Monte Foods cans rejected peaches for food banks





Barriers inhibiting donation are both real and perceived







Transportation constraints

Liability concerns

Regulatory constraints

Insufficient storage and refrigeration at food banks

Insufficient storage and refrigeration on site

Source: FWRA, 2014



Client and Donor Protection are paramount



Bill Emerson Good Samaritan Food Donation Act

(Public Law 104-210)

- Protects companies from liability when donating to a non-profit organization
- Protects companies from civil and criminal liability should the product donated in good faith later cause harm to the needy recipient
- Standardizes donor liability exposure. Legal counsel no longer has to investigate liability laws in 50 states
- Sets a floor of "gross negligence" or "intentional misconduct" for persons who donates food.



Food Safety Comes First Implementing AIB certification

Proactive preventative food safety policies and programs are in place to ensure that food is safe. Typical food safety policies and programs include:

- Cleaning/Preventive Maintenance
- Integrated Pest Management (IPM)
- Good Manufacturing Practices (GMP)
- Chemical Control
- Food Safety Auditing
- Product Recall
- Warehousing and Distribution
- Regulatory Contacts

46 food banks passed scored audits in 2 years 98% of network have started the process





Feeding America Action to Address Obstacles Across Segments



Food banks increased refrigerated/frozen storage space by 350,000 sq ft (30%) vs LY Food bank fleets have added 130 refrigerated trucks (6%)



New USDA/ FSIS guidelines remove regulatory constraints for donated product Food bank Consortium accept challenging product and find creative ways to distribute



Agencies trained to pick up donations at smaller locations with less volume Educational webinars re: Bill Emerson Good Samaritan Act; donation tax benefits



New ON-LINE MARKET PLACE platform

 connects food service outlets with partners to pickup and distribute perishable food for client service



Where are the opportunities?

Retail

Consistent donation of all perishibles at all retail locations

Manufacturing

Donation of out of spec packaged foods under new FSIS guidelines

Food Service

Pilot partnerships for expansion of On-line Marketplace







Rescuing wasted food for hunger relief is more than the right thing to do



Triple bottom line impact



Thank you!

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