What do they know and in whom do they trust?

Knowledge, agency and collective action as barriers to energy-saving behaviour

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Accepted: 2 Apr 2015

Published online: 06 May 2015

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Abstract

Energy consumption pervades virtually every aspect of contemporary life and energy-saving is a rising priority in line with responses to climate change and fossil-fuel depletion. Behaviour change is an increasingly important part of environmental education initiatives targeted at students and households. However, exploration of energy literacy in both the US and the UK suggests that it is often patchy, with high affect but less consistent knowledge revealed. Whilst the argument that knowledge does not lead directly to behaviour change has been made effectively in the literature, there are potential questions to be raised about the increasing focus on behaviour change without simultaneously enhancing understanding of energy. This research, undertaken at a higher education institution with a strong focus on sustainability illustrates the potential risks of focusing solely on behaviour change and on individual action at the expense of collaborative or democratic endeavours. Results from an online survey indicate misconceptions about energy efficiency which may reduce the effectiveness of energy-saving behaviours, alongside variable levels of motivation and engagement with energy issues. Respondents report a strong belief in the efficacy of personal changes, yet uncertainty about their capacity to influence business and government, aligned with persistent faith in science to provide answers to energy issues. The paper concludes by reflecting on the challenges arising from these findings for understanding agency and effectiveness in energy relationships.

Key words: energy literacy, higher education, knowledge, trust, agency, behaviour

Energy consumption pervades virtually every aspect of contemporary life and energy-saving is a rising priority in line with national and international responses to climate change and fossil-fuel depletion. Initiatives promoting behaviour-change at the individual and household levels form an important part of the wider suite of policies to improve energy efficiency and promote low-carbon energy sources (Geller et al. 2006; Brounen et al. 2012). Indeed, some research indicates that household energy consumption can be reduced by nearly 30 per cent without individuals making major economic sacrifices (Gardner and Stern 2008). According to a 2012 GlobeScan poll¹, however, environmental concerns among citizens in 22 low and high-income countries are at a twenty-year low and climate change is rated as a 'very serious' problem by a relatively low 49% of respondents. This suggests a gap between the findings of the Intergovernmental Panel on Climate Change Fifth Assessment Report (IPCC 2013) and public acceptance of the need for action to curb greenhouse gas emissions. Other research suggests that even where people are motivated to change energy behaviours, many lack accurate, accessible and actionable information about beneficial energy-saving actions (Lorenzoni et al. 2007; Gardner and Stern 2008). Attari et al. (2010) further note that energy-saving behaviours tend towards curtailment activities (turning lights off) rather than efficiency improvements, and that many people engage in low-effort, low-impact actions rather than more far-reaching changes. They also suggest that more numerate individuals have more accurate perceptions of energy consumption and savings.

Such findings have contributed to a growing recognition of the need to enhance 'energy literacy' in both industrialised and developing countries. The term 'literacy' is widely used to describe cognitive, affective and conative processes that lead to some form of desired outcome. Thus, literacy implies in-depth understanding of issues alongside the ability and willingness to use knowledge in a functional way. Stibbe (2009) defines literacy as "a

¹ <u>http://www.globescan.com/commentary-and-analysis/press-releases/press-releases-2013/261-environmental-concerns-at-record-lows-global-poll.html</u> I.a. 090713

This is an Accepted Manuscript of an article published by Taylor and Francis in Local Environment, available at: <u>http://www.tandfonline.com/doi/abs/10.1080/13549839.2015.1038986</u> collection of skills that allow for effective participation and influence in diverse areas of social life" (p.11). This definition shares similarities with ideas of 'action competence' formulated by Jensen and Schnack (1997) and described by Almers (2013: 117) as including:

'commitment; willingness and courage to act; knowledge about consequences of and root causes to problems; knowledge about and a capability to develop visions and possible solutions to a problem; knowledge about how to influence and change conditions; and, finally, to be able to put this knowledge into practice.'

A focus on 'sustainability literacy' has gathered pace within all levels of education during the UN Decade of Education for Sustainable Development (DESD 2005-2014; El-Ansari and Stibbe 2009). Shephard (2008: 90) argues that higher education (HE) graduates should:

'...know something about sustainability, have the skills to act sustainably if they wish to and they should have the personal and emotional attributes that require them to behave sustainably'.

This final point is important in the light of prior research, which suggests that knowledge about sustainability issues may have less impact on students' behavioural commitment than attitudes and values (Blake 1999; Kollmuss and Agyeman 2002). Many universities worldwide now have policies relating to education for sustainability which touch on these three aspects of sustainability literacy (Sterling *et al.* 2013).

In the context of an increasingly warming world, a key component of sustainability literacy is *energy* literacy. DeWaters and Powers (2011: 10) articulate the key goal of energy literacy as to:

This is an Accepted Manuscript of an article published by Taylor and Francis in Local Environment, available at: http://www.tandfonline.com/doi/abs/10.1080/13549839.2015.1038986 'empower students to make informed energy-related choices and actions as they go about their daily life'.

Rather than stressing discipline-specific knowledge, DeWaters and Powers (2011: 2) emphasise a citizenship understanding of energy encompassing:

- Cognitive knowledge and understandings about energy sources, uses and impacts on environment and society;
- Affective attitudes and values, for example, about existence of global issues and linkages between personal decisions and these issues;
- Conative intentions/behaviours, for example, to promote energy conservation, make thoughtful decisions and advocate change.

These three aspects of energy literacy are inter-related and influenced by both internal and external variables.

To date, few studies have focused explicitly on energy literacy, though many focus on its components. For example, a national survey of UK university students found that 72% of respondents claimed they took energy-saving actions but only 25% reduced their personal air travel (Drayson *et al.* 2012). Another UK study, using video-diaries, suggested that university students are highly aware of energy issues yet lack accurate information about energy use on campus and are uncertain about energy-efficient behavioural choices (Winter and Cotton, 2012). Similarly, Shephard *et al.* (2009), in New Zealand, found significant confusion among students about appropriate energy saving behaviours. However, improving information about energy-use may not be sufficient to influence behaviour: Research on undergraduate students in the US found no relationship between levels of knowledge and energy-saving behaviours (Ajzen *et al.* 2011). Financial and cultural barriers to energy-saving behaviours have also been identified among student populations (Dahle and

This is an Accepted Manuscript of an article published by Taylor and Francis in Local Environment, available at: http://www.tandfonline.com/doi/abs/10.1080/13549839.2015.1038986 Neumayer, 2011), and a study involving Asian university students revealed a link between rural background and greater energy-conservation behaviours (Asmuni *et al.* 2012).

The aim of the current research was to develop a more integrated understanding of energy literacy and to draw out connections between knowledge, attitudes and behaviours. The findings are used to explore the extent and impacts of misconceptions about energy, as well as develop broader reflections about how these respondents conceptualise personal agency in respect of energy challenges. The research was conducted at Plymouth University, a UK university that has been widely recognised for integrating sustainability into teaching and campus activities.

Methods

The research employed an instrumental case study approach (Stake 1995) in order to develop a deeper understanding of energy literacy. An instrumental case study uses a single institution to explore and exemplify a wider issue. The case-study approach was chosen on the basis of its strong grounding in reality and the ability to generate a rich, detailed account. Generalization, in this study, takes the form of 'theoretical inference' (Hammersley 1998), in which the conclusions move beyond the claims made about the individual case to a more general, theoretical level that is potentially of wider interest. Any theoretical understanding thus produced should be considered provisional in nature and would benefit from further investigation. The selected institution provides a rich context for exploring energy literacy: Whilst Plymouth is not necessarily representative of the wider sector, or the public at large (gaps in energy literacy might be expected to be lower than many other contexts); conversely, any issues of concern identified with these respondents might be expected to be magnified in wider research.

A mixed-methods approach was utilised, combining an online survey with focus groups. However, since the focus groups were largely intended to inform institutional developments,

This is an Accepted Manuscript of an article published by Taylor and Francis in Local Environment, available at: <u>http://www.tandfonline.com/doi/abs/10.1080/13549839.2015.1038986</u> this paper reports solely on the questionnaire findings (mostly closed questions, but a few open ended). The survey consisted of 40 questions, building on prior research to explore knowledge, attitudes and behaviour with respect to energy issues. It included questions from previous surveys on energy targeted at the education sector or the wider population (Holden and Barrow 1984; Holmes 1987; Curry *et al.* 2005; Poortinga *et al.* 2006; DeWaters 2009; Brewer *et al.* 2011; Dwyer 2011; Bodzin 2012; Du Plessis *et al.* 2012). Questions from the revised New Ecological Paradigm (NEP) scale were also included as a means of exploring respondents' wider environmental values and to enable comparisons with other surveys that have employed this scale (Dunlap *et al.* 2000; see also Lundmark (2007) for critical discussion of the NEP).

The survey was administered online via 'Survey Monkey', and received 1136 responses, a 6.3% response rate from the on-campus population. The respondents were broadly representative of the university as a whole – although some discipline differences were visible with somewhat greater response rates in Geography, Marine and Environmental Sciences as might be expected. It should be assumed therefore that the students who responded are more likely to have an interest or expertise in energy issues than those who did not respond. The age group of respondents (78% under 25 years old) was broadly in line with overall university demographics, although also clearly different from the wider population, therefore any attempt to generalise beyond the university sector should be treated with caution. 60% of respondents were female and 40% were male, compared with an institutional gender balance of 46% male and 54% female, perhaps reflecting a greater concern for energy issues among females (Zelezny 1999). Data were analysed using SPSS, using frequencies, cross-tabulations and chi-square tests to investigate relationships between demographic variables and elements of energy literacy.

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Findings

a) Cognitive elements: Knowledge and understanding

Respondents were first asked to self-assess their knowledge on energy issues. Self-reported knowledge was generally high, perhaps reflecting the nature of the sample and those who chose to respond. Gender differentials were also significant (p<0.001), with females expressing greater uncertainty about how much they knew and males more likely to select the top two points on the scale (Figure 1).

Figure 1 about here

Whilst this echoes wider research on gender differences in self-confidence (Syzmanowicz and Furnham 2011), there was also some evidence of gender differences in levels of technical knowledge. For example, male students were more likely than females to respond correctly to the question about which type of light bulb used the least energy (65% of males answered correctly compared with 32% of females, p<0.001).

The level of energy-related knowledge across the sample is summarised in Table 1, and demonstrates clearly the 'patchy' nature of responses, with the percentage of correct answers to these multiple-choice questions ranging from 26% to 87%.

Table 1 about here.

Although high levels of understanding were evident for some more straightforward issues, answers were split on others, and those with high self-reported knowledge were in fact more likely to answer certain questions correctly (p<0.001). The validity of self-reported knowledge is also perhaps underlined by the fact that those with low self-reported levels of knowledge were less likely to identify effective behavioural changes (see Section c).

b) Affective elements: Attitudes, values and locus of control

Previous research strongly indicates that attitudes and values form an important intermediary in the translation of energy knowledge into behaviours (DeWaters and Powers 2011). To test respondents' attitudes towards environment, energy and climate change, a question was included on the importance of issues facing the UK (Figure 2).

Figure 2 about here.

The predominant concern among both genders was strengthening the economy, and this was echoed in some open-ended comments:

I know climate change is a concern but I think there are more pressing issues i.e. economic crisis.

Although answers were fairly evenly split on most issues, gender differentials were significant (p<0.001) with respect to preventing wars and nuclear threats (more females thought this was most important) and secure energy supplies (more males thought this was most important). Some disciplinary differences were also significant (p<0.001). For example, more respondents from Social Science and Social Work thought reducing inequality was the most important issue, whilst more Management and Tourism students selected strengthening the economy.

However, despite an apparently over-riding focus on economic issues, responses on the New Ecological Paradigm (NEP) scale indicated that our respondents tended towards ecocentric worldviews. The overall mean score on the NEP was 2.34, where 1 equals highly ecocentric and 5 highly technocentric (see O'Riordan, 1981 for further discussion of these positions). Respondents thus exhibit slightly more ecocentric mean worldviews than other surveys which have shown mean values of between 2.42 and 2.8 (Shephard *et al.* 2009;

This is an Accepted Manuscript of an article published by Taylor and Francis in Local Environment, available at: <u>http://www.tandfonline.com/doi/abs/10.1080/13549839.2015.1038986</u> Hawcroft and Milfont 2010; Harraway *et al.* 2012; Amburgey and Thoman 2012). In addition, respondents expressed significant concern about a range of energy issues (Table 2).

Table 2 about here.

The highest levels of concern were about depleting supplies of fossil fuels or the potential for war over energy, though the survey was conducted before media reports of the discovery of new UK oil reserves.²

The questionnaire also explored respondents' sense of responsibility and locus of control with regard to energy use and climate change (Table 3).

Table 3 about here.

78% of respondents believed that climate change was caused by human activities and 75% felt that their own energy use made a difference to the national energy situation. Strong emphasis was also placed on government regulation, yet only 19% trusted the government to act on energy issues.

The government is short-sighted in that it would rather get another term in office than make unpopular changes that would preserve biodiversity and a habitable environment for the future.

In addition, only around a quarter of respondents felt that they had the capacity to influence government or business actions on energy:

² 'The receding threat from 'peak oil'', 15 July 2013, BBC News, <u>http://www.bbc.co.uk/news/science-environment-23280894</u> I.a.18jul13

This is an Accepted Manuscript of an article published by Taylor and Francis in Local Environment, available at: <u>http://www.tandfonline.com/doi/abs/10.1080/13549839.2015.1038986</u> *Politicians focus too much on money as it is at the heart of every home and life but energy seems far too top-down. People at the grass roots feel they have no say or can't impact it so we just leave it to the politicians but it should be at the forefront of any politician's campaign.*

In contrast to the generally ecocentric leaning in the NEP findings, responses in this section exhibited a rather technocentric belief in scientific solutions to energy problems:

I believe that scientists can develop technologies that are much less of an impact than the methods of producing energy now.

When asked whether energy prices should include the environmental costs of energy, 68% agreed or strongly agreed. Similarly, 67% disagreed or strongly disagreed that keeping energy costs low is more important than environmental protection. However, while this may reflect ecocentric leanings, these trends may be related to the fact that many respondents do not yet pay full energy bills (where costs are communal or included in student accommodation charges). The implications of these attitudinal findings for understandings of energy literacy are explored further in the discussion.

c) Conative elements: Energy-saving behaviours

The translation of understanding, attitudes and values into action was explored through questions about individual behaviours. When rating personal energy use, 60% of respondents stated that they were medium energy users, 18% were low users and 17% were moderately high users. At the extremes, 2% and 3% rated themselves as very low and high energy users respectively, though it was unclear whether their understanding of energy usage was strong enough to make accurate judgements. For example, although 57% of respondents correctly stated that transport and space heating have the greatest energy-saving potential among domestic uses, around 40% thought that turning off lights or appliances at the plug produced the highest energy-saving impact (Figure 3).

Figure 3 about here.

There were also indications that levels of knowledge influenced behaviours. Those with selfreported low energy knowledge were more likely inaccurately to identify turning off lights as the most significant action (p<0.001) and less likely to identify turning down heat. Those with self-reported high knowledge levels were significantly more likely to report undertaking energy-saving behaviours. However, these links were not linear: more respondents carried out effective energy-saving practices than correctly identified them (see Table 4). For instance, 88% of respondents reported walking or cycling short distances (presumably in part because they did not own cars and walking and cycling was more economic than taking public transport), thus illustrating the impact of the economic context on energy-related behaviours.

Table 4 about here.

Many respondents also used the open-ended questions to express confusion about some of the behavioural choices:

I cannot understand that an electric powered revolving door saves energy when compared to these push button doors.

In general, less popular choices included those with a financial element, unsurprisingly, in the light of students' limited financial means. The potential benefit of not charging phones overnight seems to have been frequently misunderstood: Several respondents commented that they had not previously considered this option or commented on the lower energy prices at night. Cost-benefit trade-offs appeared regularly in open-ended comments:

This is an Accepted Manuscript of an article published by Taylor and Francis in Local Environment, available at: <u>http://www.tandfonline.com/doi/abs/10.1080/13549839.2015.1038986</u> where bills are included in the rent, I am much more liberal in my consumption, but when I see the cost directly I am much more cautious...'

Several comments also illustrated peer and domestic living constraints:

'My attempts to save energy are futile in my house. My housemates have a complete disregard for the environment'.

Although 54% of respondents claimed that they always or frequently tried to convince friends to alter their energy behaviour on environmental grounds and a similar proportion claimed to learn as much as possible about environmental issues, very few reported being active in events organised by environmental organisations. There was a significant relationship (p<0.001) between this activity and respondents who claimed to have a stronger locus of control over energy issues (as described in Table 3). This suggests that engaging with environmental groups may be empowering in terms of social, as well as individual, change. The low participation in such activities might be explained by the time commitment required, as well as some stereotypical views about environmentalists. Alternatively, it may be indicative of the gap between reported commitment to sustainability and actual engagement (see Butt, More and Avery, 2014).

The findings suggest something of an attitude-behaviour gap between opinions on global issues and individual purchasing behaviours. For example, 69% of respondents agreed or strongly agreed that 'energy costs should include the price of environmental damage', yet only 50% stated that they always or frequently bought things that involve less energy. In other areas, however, there was evidence of a positive link between attitudes and behaviour. Respondents who believed that climate change is a serious problem were also more likely to report purchasing resource efficient goods (p<0.001). When respondents were asked about the factors that prevented them from being more energy efficient, money and time were the most commonly cited (listed as most important by 38% and 21% of respondents respectively).

This is an Accepted Manuscript of an article published by Taylor and Francis in Local Environment, available at: http://www.tandfonline.com/doi/abs/10.1080/13549839.2015.1038986 I would like information related to being more energy efficient but combined with saving money. If it costs me money I probably won't do it!

Knowledge (15%) and comfort (14%) were also considered most important by some respondents, while lack of personal control was cited by only 12%. These responses broadly reflect the character of student populations, though financial constraints may become even more significant in an era of rising student fees in the UK and elsewhere.

Discussion: Knowledge, agency and collective action as barriers to energy-saving behaviour

This survey has revealed trends that provide important clues about the nature and drivers of energy literacy. Key among these are:

- a general picture of reasonable but uneven knowledge of energy issues, particularly practical understandings about energy-saving behaviours;
- (ii) considerable faith among respondents in the efficacy of low-effort personal behaviour changes, but much less interest in collective action; and
- (iii) a lack of trust in larger-scale actors to behave responsibly on energy issues and an accompanying faith in the ability of scientific innovation to provide solutions to energy-related problems.

The final section of this paper considers the implications of these findings for understandings of energy literacy and efforts to promote responsible use of energy. Within the discussion, particular emphasis is placed on the broader lessons gained about knowledge, agency and collective action as (perhaps under-emphasised) barriers to energy-saving behaviour.

Turning first to the *cognitive* aspects, the survey revealed reasonable knowledge of the basic parameters of energy debates but also uncovered frequent misconceptions about more technical issues and the efficacy of different energy-saving behaviours. It also evidenced,

This is an Accepted Manuscript of an article published by Taylor and Francis in Local Environment, available at: http://www.tandfonline.com/doi/abs/10.1080/13549839.2015.1038986 some gender-based differences in cognitive energy literacy. Knowledge-deficit models have been heavily critiqued in recent decades for offering a simplistic and linear outlook on the complex 'sense-making' processes that individuals undergo when deciding whether and how to respond to environmental issues (e.g. Barth *et al.* 2012; Blake 1999; Whitmarsh *et al.* 2011). However, despite the undoubted validity of arguments that nurturing behaviour change involves far more than just knowledge provision and acquisition, it is important not to over-extend this critique in ways that encourage attention deficit in scholarship and institutional practice. This is particularly true in the case of energy literacy, not least because few respondents expressed indifference to energy issues but a greater proportion were unable to identify effective energy-saving behaviours, and because clear associations were found between levels of cognitive literacy and choice of effective behaviour.

The case for sustained attention to the cognitive aspects of energy literacy is further bolstered by the fast-changing character of individuals' relationships with energy as new energy-consuming and energy-saving technologies become available and the fact that much 'in-the-moment' energy consumption is invisible to the individual. As Chetty *et al.* (2008) suggest, because utility systems tend to fade into the background, new approaches are needed to encourage individuals to understand and then reflect on the energy implications of their everyday behaviour. There is an argument here that students (and probably most people) respond to energy issues on a daily basis at a level of 'unconscious competence' (Geller, 2002): they turn off lights but without being aware of the extent to which this saves energy, simply because they have been taught to do so. This is generally considered beneficial in behaviour-change models, but clearly has unintended consequences in terms of the inability to evaluate other potential behaviours. The challenge for campaigners and educators is to encourage engagement in *informed* behaviour change, such that students are able to respond appropriately to new developments in energy conservation throughout their lives. Social marketing efforts including a strong information-provision dimension may

This is an Accepted Manuscript of an article published by Taylor and Francis in Local Environment, available at: http://www.tandfonline.com/doi/abs/10.1080/13549839.2015.1038986 provide a way to engage and inform at the same time, and previous research suggests that this approach can be effective in encouraging energy-saving behaviour (Marcell *et al.*, 2004).

Important though they are, however, cognitive aspects provide only a partial explanation of respondents' engagement with energy issues. Further attention is needed with regard to the affective and conative dimensions of energy literacy, where interesting disjunctures emerged between respondents' expressed faith in the efficacy of personal actions and scientific solutions to energy issues, alongside the projection of responsibility for energy issues onto governments and industry but limited trust in these actors. This might be explained simply as a lack of consideration of potential inconsistencies between these standpoints. However, it may also function as a cognitive dissonance device that enables students to avoid feeling overburdened and despondent at the scale of energy challenges (Thøgersen 2004). Thus students, first, attribute accountability and agency to major institutions and science, then reconcile their mistrust of government and industry, together with their lack of detailed knowledge of scientific advances in energy technologies, by stressing the efficacy of personal action. The latter argument might have two possible motivations: (i) self-validation (I've done my bit); or (ii) a genuine belief in the possibility of individuals acting in sufficient numbers to produce structural energy transformations. The second possibility is inviting; however, there is considerable evidence from other environmental issues (and from respondents' reported personal experiences of attempts to change their peers' behaviours) that large-scale autonomous action on environmental issues is rare (Lorenzoni et al. 2007). For instance, recycling has increased substantially in many countries (in Europe in particular) but in most cases this has required policy intervention and major infrastructure investment to encourage and enable behavioural shifts (Blake 1999; Barr and Gilg 2005).

It is important to stress that this hypothesis requires more targeted testing to be validated and its significance assessed. The possibility that 'every little bit *doesn't* help' is nevertheless emotionally unattractive because it leaves solutions to energy issues reliant on distrusted institutional actors or scientific breakthroughs (Faiers *et al.* 2007). However, technical

This is an Accepted Manuscript of an article published by Taylor and Francis in Local Environment, available at: http://www.tandfonline.com/doi/abs/10.1080/13549839.2015.1038986 knowledge was self-identified *and* proven via questioning to be a weak area in respondents' cognitive energy understandings. Faith in science may thus assist individuals to avoid feelings of hopelessness that might otherwise accompany a full acknowledgement of their lack of agency and mistrust of institutions in the face of large-scale energy challenges. It offers the prospect of solutions that can trigger action by government and business actors *and* enable personal action to make a genuine difference (Burgess *et al.* 2003). Nonetheless, although the respondents felt that individual actions could make a difference, the overriding story is one of limited agency, exacerbated by respondents' low incomes and perceived powerlessness. This is reflected by the low level of participation in events run by environmental organisations on energy issues (Table 4). Lack of engagement with energy activism may, in turn, reflect and create feedback loops for students' affective energy literacy, for example, by reinforcing the feeling of powerlessness that is already widespread.

Remaining challenges

At least two major challenges can be identified from these findings. The first is how to find a suitable balance between the cognitive and affective dimensions of energy literacy. This long-standing debate offers no easy solutions: clearly both are required for effective behaviour change. However, this research emphasises the importance of not overlooking the knowledge component (which will increase the chance of rational decisions being made in new contexts) in a desire to achieve short term behaviour change targets. The fact that these respondents, a highly educated group in an institution which take sustainability very seriously, exhibited some significant gaps in their knowledge of energy issues suggests that this is an area which is not being effectively communicated through formal educational channels. Efforts to link formal learning with daily life would enhance awareness of how much energy individuals use in everyday practices and illustrate how changing behaviours result in differing amounts of energy use (Hards 2013). Educational interventions, in combination with household installations which encourage recognition and reflection on energy-consumption behaviours (Bouzarovski 2014) and discourage particular choices or

This is an Accepted Manuscript of an article published by Taylor and Francis in Local Environment, available at: <u>http://www.tandfonline.com/doi/abs/10.1080/13549839.2015.1038986</u> habits (such as over-filling kettles), might provide a significant impact on individual behaviours.

The second challenge concerns the apparent difficulty of moving beyond an individualistic response to energy issues. These student participants are surely not alone in their lack of faith in politicians or businesses to deliver significant change, and it is hard not to sympathise with their feeling of powerlessness in the face of multi-national corporations. But what also seems evident from our findings are indications of a lost faith in collective action around energy (or other sustainability) issues. Collective action is frequently identified as having a key role to play in adaptation to environmental change (See Adger, 2003). Thus it ought to be central to any response to climate change, and yet our findings offer depressing reading on this front. In line with the reduction in participation in many political arenas (Power, 2006), our findings suggest an increasing onus on individualism which seems to place limits on the scale and scope of change possible. Previous research on energy conflicts has suggested that public participation provides a crucial route to engagement and influence (Klassen et al., 2011), yet involvement is highly variable. Again, there is an argument for trying to embed collective action in everyday experience: rather than necessarily through formal groups and official bodies. Informal group activities provide relaxed fora for debate and discussion, allowing participants to resolve conflicting information, identify imperatives and possibilities from this evidence, and choose how to act on it (Faiers et al. 2007; Hsu 2004). Nonethless, there are no easy solutions and navigating the complex relationship between individual and collective action remains one of the major challenges facing scholars and practitioners.

Word count: 6869 (including abstract and references)

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This is an Accepted Manuscript of an article published by Taylor and Francis in Local Environment, available at: http://www.tandfonline.com/doi/abs/10.1080/13549839.2015.1038986 Tables:

Table 1: Percentage of correct responses to different questions

	% correct
	answer
Which resource provides about 85% of the energy used in countries like	87
the UK and Europe?	
What does it mean if an energy power plant is 35% energy efficient?	85
The term 'renewable energy resources' means	84
Which kind of lighting uses the least amount of energy	44
Which of the following actions, if everyone did this all the time, would save	39
the most energy in the UK?	
Which of the following forms of transport uses the least amount of fuel to	26
transport one tonne of goods per mile?	

Table 2. Concern over energy issues

	Average level of concern	
Energy Issue	(on 4 point scale where 4	
	is very concerned)	
Supplies of fossil fuels (e.g. coal and gas) will run out	3.34	
There will be war over energy	3.24	
UK will become dependent on energy from other countries	3.17	
Electricity will become unaffordable	3.16	
Electricity will be rationed	2.95	
Our standard of living will fall	2.95	
There will be power cuts	2.84	
Terrorist attacks will cause interruptions to electricity supplies	S 2.60	

	% Agree/	% Disagree/
	strongly agree	strongly
		disagree
The way I personally use energy does not make a	10	75
difference to the energy situation		
I can influence what the government does about	26	45
energy problems		
I can influence what companies do about energy	25	48
problems		
I trust the government to do something about any	19	58
energy problems		
Scientists will find ways to solve energy problems	60	8
The government should have stronger standards on	66	5
fuel efficiency of cars		
Climate change is caused by human activities related	78	8
to using energy		

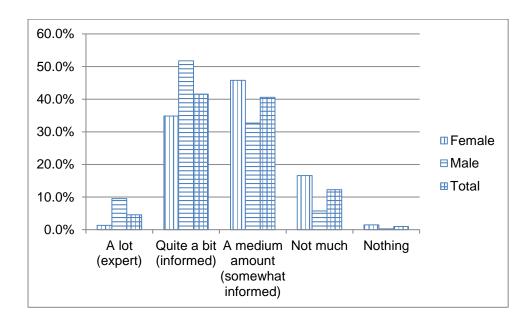
Table 3. Locus of control and sense of responsibility of respondents

Table 4: Reported energy-saving behaviours (%)

Behaviour	Always	Frequently	Infrequently	Never
Turning off lights when not in use	65	32	3	0
Walking or cycling short distances instead of using the car	52	35	11	2
Turn off stand-by button on TV set or switch appliances off at the plug	40	28	23	9
Turn down the heat	35	45	18	3
Tried to convince friends to act responsibly towards the environment	15	39	34	12
Try to learn what I can do to help solve environmental issues	14	39	41	6
Buy things which involve less energy or resource use	14	36	43	7
Pay a bit more for environmentally- friendly products	13	34	43	9
Avoiding charging mobile phones overnight	13	77	33	37
Participate in events run by environmental organisations	4	10	42	44

Figures:





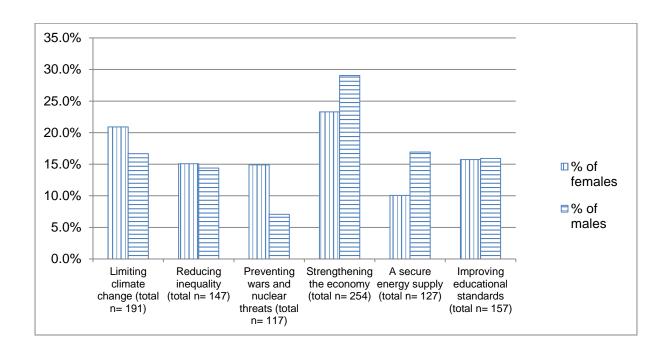




Figure 3. Respondents' knowledge about energy-saving behaviours

