## Impact

THE SAN FRANCISCO FOUNDATION

The Community Foundation of the Bay Area

## Our Foundation

The San Francisco Foundation is a catalyst for philanthropists, civic leaders, and community leaders from a broad spectrum of work and life experience. We specialize in bringing people and resources together to support and build strong communities, foster civic leadership, and promote creative philanthropy to help make the Bay Area the best place it can be.

We have been an incubator for community investment, original ideas, and passionate leadership for more than 60 years. Ideas and productive efforts are conceived, germinated, and nurtured here.

We embrace these values for ourselves and for the community we serve: build respectful partner-ships to foster common understanding, solve problems, and ensure a caring community; develop our resources to effectively listen, reflect, and share lessons; foster excellence and leadership in individuals and institutions; value diversity and equity in all of our actions; and demonstrate integrity through accessible, timely, and responsive actions.

#### **Our History**

In 1948, a small group of forward-looking civic leaders, led by the late Daniel Koshland, started The San Francisco Foundation with the help of a small founding grant from The Columbia Foundation. From these visionary beginnings, The San Francisco Foundation has become one of the nation's largest community foundations. This growth reflects both strong fiscal stewardship and a vibrant philanthropic spirit in San Francisco and the Bay Area.

We continue to build on Mr. Koshland's vision with our annual grantmaking of \$96 million last year, our Koshland Civic Unity Program, Community Leadership Awards, neighborhood and issue-based initiatives, community convenings, policy directives, and other programs where we partner with community leaders and nonprofits to improve the quality of life in the Bay Area. As the regional community foundation serving San Francisco, Alameda, Contra Costa, Marin, and San Mateo Counties, we focus on arts and culture, community development, community health, education, social justice, and the environment.

We are proud of important and successful efforts catalyzed by the Foundation's support, including KQED, Coleman Advocates for Youth, the Tenderloin Neighborhood Development Corporation, On Lok Senior Health Services, Alonzo King's LINES Ballet, the Greenbelt Alliance, and many more key resources and initiatives in the five Bay Area counties we serve.

This year, we have chosen to conserve resources by reducing this printed report to half its previous length, while posting more detailed information on our website. We invite you to visit www.sff.org to learn about specific grants, trusts, and further information on many of the topics introduced in this report.



#### Dear Friends of The San Francisco Foundation,

What an extraordinary year this has been. We have seen the deepest, most engaged participation in our democracy processes in decades. Voter participation and voter engagement in virtually every age group has expressed renewed hope in what the future could hold that would unite, empower, and sustain our communities and our country.

At the same time, we are seeing the magnitude of the country's fiscal calamities disproportionately impact the most vulnerable families in our communities. This streamlined report describes the many ways in which our grantees, staff, trustees, and donors are stepping up and out to improve our reach and impact while we thoughtfully plan for addressing what the future may hold. Our pledge to you is to continue to listen carefully, to learn, and to respond flexibly and swiftly to opportunities that we know will arise in this environment. We will continue to act with prudence in stewarding resources to support our vital anchor organizations while being as efficient and thoughtful as possible in deploying all the resources we can mobilize.

Everyone, in all walks of life, today must embrace the inevitability of change, and harness its potential toward a vision of our common humanity. All of our partners who work with and through The San Francisco Foundation are agents of change whose values, ethics, and strategies make a difference in what is achieved today and in contemplating what is achievable for tomorrow. We hope this report inspires, appreciates, and honors all the ways that each of you give.

David A. Friedman Chair, Board of Trustees

Sandra R. Hernández, M.D Chief Executive Officer

# The San Francisco Foundation Impact Fund



These are challenging times for families. We feel the impact of an unstable global economy close to home; a rise in unemployment, foreclosures, a surge in the need for food and shelter, and overall anxiety as every family tightens its budget and many go without.

Our grantee partners and community members have spoken loud and clear that the immediate need is for safety net services and programs for our most vulnerable community members. Food security, domestic violence support, housing, childcare, and foster youth assistance are our top priorities during this crisis.

This season, we launch our San Francisco Foundation Impact Fund, a mutual fund of effective philanthropy to make your dollars make a difference. Now more than ever, knowledge and strategy are the keys to ensuring your investment reaps an impact. The San Francisco Foundation is known for its expertise and knowledge of effective leaders and organizations in the Bay Area. The 2008 Impact Fund features three areas that focus on your most critical concerns: Children and Youth, End Poverty, and Healthy Communities.

#### Children and Youth

#### A Home Within

Provides private therapists and developmental and mental health support for foster children

#### First Place for Youth

Affordable housing, academic counseling, community resources, and advocacy for youth leaving foster care

#### Good Samaritan Family Resource Center

Childcare and social services for 2,500 families each year

#### Tenderloin Child Care Center

A model child development center plus parenting education and family support services for homeless and very low-income children

#### **End Poverty**

#### Building Opportunities for Self-Sufficiency

Critical support in housing, social justice, economic development, and health for homeless adults and children in Alameda County

#### Community Housing Partnership

Operates high-quality permanent affordable housing for people who would otherwise be homeless

## Compass Community Services – Connecting Point

A one-stop center for shelter and housing resources for families in crisis

#### **East Oakland Community Project**

Provides dignified, "green" emergency and transitional housing, plus holistic services

#### Healthy Communities

#### Alameda County Meals on Wheels

Delivering high-quality, nutritious meals to more than 2.200 elders

#### Haight Ashbury Free Clinics

Treatment and support for the Bay Area's most vulnerable populations

#### La Casa de las Madres

A leading resource for abused women and their children in San Francisco, providing counseling and support services to more than 10,000 individuals each year

#### Monument Crisis Center

One of the largest food pantries in Solano and Contra Costa Counties, it also provides transportation, day care, healthcare, language, and educational services

#### Women's Community Clinic

Free healthcare and outreach services for low-income, uninsured girls and women



< www.sff.org/donors/impact-fund to learn about the Impact Fund grantees

## Board of Trustees

**Andy Ballard** is a managing director at Hellman and Friedman. He also serves as a director of Activant Solutions, Inc., Catalina Marketing Corporation, Getty Images, Inc., and Vertafore, Inc. Prior to joining Hellman and Friedman in 2004, he was a director of DoubleClick, Inc., and was employed by Bain Capital in San Francisco and Boston. *Appointed in 2008*.

**Stephanie DiMarco** /vice chair/ is founder and CEO of Advent Software, Inc., the company she co-founded in 1983. She is a member of the advisory board of the College of Engineering at UC Berkeley. She also has served as a member of the advisory board of the Haas Business School at UC Berkeley and is a former trustee of the UC Berkeley Foundation board. *Appointed in 2001*.



**David Friedman** /chair/ is a senior principal and chair of the board of Forell/Elsesser Engineers. He is the immediate past chair of the board of directors of the Jewish Home of San Francisco, chair of the board of Moldaw Family Residences, and trustee of the Jewish Home and Senior Living Foundation. He is also a trustee of the UC Berkeley Foundation, a trustee and treasurer of the Friedman Family Foundation, director of the Faultline Foundation, and vice president of the board of directors of Architectural Foundation of San Francisco. *Appointed in 2004*.

Charlene Harvey worked for 16 years with the Management Center of San Francisco as a staff consultant to nonprofit organizations. She is co-chair of the Campaign for the Presidio and the Golden Gate National Parks and serves on the boards of the Golden Gate National Parks Conservancy and the Well Network. She is a past chair of KQED, past chair of the advisory committee to Grants for the Arts, and past president of the Junior League of San Francisco. *Appointed in 2003*.

We thank Gay Plair Cobb and Gladys Thacher for their ten-year tenures as San Francisco Foundation Trustees. Their grace, dedication, and leadership inspired us all, and will enrich the Bay Area for generations to come.

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Sandra R. Hernández, M.D. /secretary/ is chief executive officer of The San Francisco Foundation. She previously served as the director of public health for the City and County of San Francisco. She currently serves on the boards of the Council on Foundations, Lucile Packard Children's Hospital, and Blue Shield of California. She is an assistant clinical professor at UCSF School of Medicine and maintains an active clinical practice at San Francisco General Hospital in the AIDS clinic.

**James Hormel** served as United States Ambassador to Luxembourg during the administration of President William J. Clinton. He also served as alternate representative of the U.S. Delegation to the 51st United Nations General Assembly and as a member of the U.S. Delegation to the United Nations Human Rights Commission. He is a member of the boards of the San Francisco Symphony, People For the American Way, Commonwealth Club of California, and Grace Cathedral. *Appointed in 2002.* 

**Tatwina Lee** is a member of the board of trustees of the San Francisco Conservatory of Music and has served as the acting executive director of the Chinese Culture Center of San Francisco. Previously, she was the chair of the boards of the Library Foundation of San Francisco and the Chinese Culture Foundation of San Francisco, co-chair of the Friends and Foundation of the San Francisco Public Library, and president of the East Bay Music Foundation. *Appointed in 2003*.



Marcela C. Medina is vice president and general manager of Univision 14 KDTV and TeleFutura 66 KFSF. Prior to joining KDTV, she was general manager of KLUZ-TV/Univision 41 in the Albuquerque/Santa Fé area. She serves on the boards of the Latino Community Foundation and the Commonwealth Club of California.

Appointed in 2005.

**Hugo Morales** is the executive director and a founder of Radio Bilingue, Inc., the National Latino Public Radio Network. He serves on the boards of the California Endowment, the Rosenberg Foundation, and University of California at Merced. He serves as a commissioner for the California Postsecondary Education Commission and for First 5 Fresno County. He was a recipient of a MacArthur Foundation Fellowship in 1994. *Appointed in 2002*.

**John Murray** is the CEO of Element98, a technology development and consulting firm. He is a member and past president of San Francisco's Recreation and Park Commission and a member of the board of Summer Search, a support organization for at-risk youth. He is a former member of the State Recreation and Park Commission and served on the City's 2001 Elections Redistricting Task Force. *Appointed in 2005*.

TOTAL	5,716	\$96.9
Advised including Donor Advised Funds, Advised Core Trusts, Designated Trusts, Supporting Organizations, and Awards and Scholarships	4,819	\$76
Program Directed	897	\$20.9
	Number of Grants Approved	Amount of Grants (in millions)

PROGRAM DIRECTED GRANTS

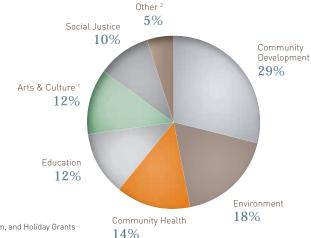
Number of Grants Approved:

897

Amount of Grants:

\$20.9 million





#### ADVISED GRANTS

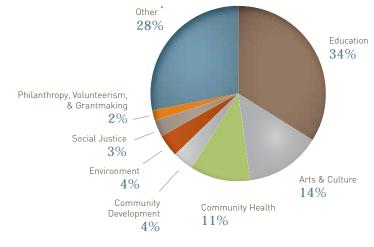
Advised including Donor Advised Funds, Advised Core Trusts, Designated Trusts, Supporting Organizations, and Awards and Scholarships

Number of Grants Approved:

4,819

Amount of Grants:

\$76 million



<sup>\*</sup> Includes Religious; International, Foreign Affairs, and National Security; and Public Safety, Disaster Preparedness, and Relief. Categories consistent with national standards.

#### < www.sff.org/annual-report-2008 to learn about this year's grants

## Giving

At The San Francisco Foundation, philanthropy is dynamic and evolving – reflecting the changing needs of our communities and the vision of people who, in partnership with us, are building their own philanthropic traditions, generation after generation.

#### Partner with The San Francisco Foundation

#### Ease and efficiency

Giving through the Foundation is much easier than writing multiple checks to individual charities and simpler than administering a private foundation. Please allow us to handle the administrative details so that you can focus on the causes you care about.

#### Community and program expertise

We connect you with our Program experts so you can benefit from their relationships with communities and leaders and their in-depth knowledge of regional issues. Partner with us for effective grantmaking to strengthen the Bay Area.

#### Professional and prudent investment management

The Foundation's investment performance is consistently at the top of the community foundation field, providing donors with investment expertise that ensures the best stewardship of your philanthropic funds.

#### Professional advice and personal service

Our professional Philanthropic Services team is here to assist you with your philanthropy. We offer a broad spectrum of resources and tools aimed to help you achieve your philanthropic goals and enhance and inform your giving. We develop personalized strategies to enable you to reach your unique philanthropic vision, including seminars, site visits, and events offering you insights on the latest trends and grantmaking opportunities in the nonprofit sector.

#### Flexibility and choice

We offer a broad spectrum of charitable giving vehicles – powerful philanthropic tools for individuals, families, or businesses. Our donors have the flexibility to open and add to their funds with donations of cash, securities, real estate, or life insurance. We provide a range of charitable funds including donor advised funds, endowed funds, and supporting organizations. We also have strong expertise in planned gifts, from charitable trusts and life estates to bequests. Contact us directly, or ask your estate, financial, or tax planning advisor to get in touch with The San Francisco Foundation.

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To make an impact with your philanthropy, please contact our Philanthropic Services professionals at donorservices@sff.org or 415.733.8500.

### Investment Commitee



**Stephanie DiMarco** /chair/ a Trustee of The San Francisco Foundation, is founder and CEO of Advent Software, Inc., the company she co-founded in 1983. She is a member of the advisory board of the College of Engineering at UC Berkeley. She also has served as a member of the advisory board of the Haas Business School at UC Berkeley and is a former trustee of the UC Berkeley Foundation board.

**David Friedman** is Board Chair of The San Francisco Foundation and a senior principal and chair of the board of Forell/Elsesser Engineers. He is the immediate past chair of the board of directors of the Jewish Home of San Francisco, currently serving as chair of the board of Moldaw Family Residences and trustee of the Jewish Home and Senior Living Foundation. He is also a trustee of the UC Berkeley Foundation, a trustee and treasurer of the Friedman Family Foundation, director of the Faultline Foundation, and vice president of the board of directors of Architectural Foundation of San Francisco. He was formerly on the boards of San Francisco Day School and Asian Neighborhood Design.

Rick Hayes is a managing partner of Oak Hill Investment Management. Previously, he was the senior investment officer for the CalPERS Alternative Investment Management Program and served as the elected chairman of the Institutional Limited Partners Association. Prior to joining CalPERS, he worked at McCaw Cellular/ AT&T Wireless Services and was a senior associate with the Bank of America Venture Capital Group.

**F. Warren Hellman,** a Trustee Emeritus of The San Francisco Foundation, is chairman of Hellman and Friedman, LLC. He is co-chair of the California Commission for Jobs and Economic Growth and chairman of Voice of Dance. He also serves as a member of the Governor's Council of Economic Advisors, as well as on the boards of the UC Berkeley Foundation, the Bay Area Council, the Walter A. Haas School of Business, the San Francisco Chamber of Commerce, and salesforce.com/foundation. He is a trustee emeritus of the Brookings Institution and a member of the American Academy of Arts and Sciences.



**John Murray,** a Trustee of The San Francisco Foundation, is the CEO of Element98, a technology development and consulting firm. He is a member and past president of San Francisco's Recreation and Park Commission and a member of the board of Summer Search, a support organization for at-risk youth. He is a former member of the State Recreation and Park Commission and served on the City's 2001 Elections Redistricting Task Force.

Janet McKinley retired as chairman of The Income Fund of America and as a director of Capital Research and Management Company, which oversees mutual fund assets in excess of \$1.3 trillion. She works with low-income women and small-scale farmers in developing countries to gain access to financial services and manage their risks to improve their economic situations. She is chair of Oxfam America and serves on the boards of Oxfam International, Smith College, the Deutsche Bank Microfinance Consortium Fund, MicroCredit Enterprise, and The Synapse Market Access Fund. She graduated summa cum laude from Smith College (Phi Beta Kappa) and attended the University of Krakow, Poland, as a Fulbright Scholar. She also attended the New York University Graduate School of Business.

Sarah Stein is managing director and the deputy director of research at Hall Capital Partners LLC. She previously worked at Goldman Sachs and Company and the Fisher Family Foundation, and was an English teacher in Guangzhou, China. She is currently a trustee of the Breakthrough Collaborative, Crystal Springs Uplands School, and KIPP Bayview Academy. She is a former trustee of Princeton University, where she received her undergraduate degree. She earned her Masters in Business Administration and Masters in Education from Stanford University.

**Donor Advised Funds Donor Advised Funds** 

Donor Advisors are at the center of the Foundation's work. Our many advisors recommend nonprofit organizations for grants from their own Donor Advised Funds. These grants totaled \$65,820,815 during fiscal year 2008. We are honored to welcome our new donors (noted with asterisks), and thank all whose commitment and vision for a better Bay Area will make lasting impacts.

Barbara and Marcus Aaron Fund Adult Congenital Heart Disease Center at California Pacific Medical Center Fund Advent Software Fund\* AEPOCH Fund Aetna Health Plans of Northern California Fund AG Fund Agents for Contra Costa Education Fund Alcantar Family Fund Lynne and Dan Alper Fund Alternative Capital Fund Delia B. Alvarez Fund Anne and Lee Anderson Fund Antalya Fund Apte Family Fund Armstrong Family Foundation Fund Greer and Veronica Arthur Fund

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Bechtle Family Fund

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Family Fund Hurlburt-Johnson Fund Hurst Family Fund\*\* Hutchings Family Fund I. Magnin Scholarship Fund Illuminating Engineering Society Golden Gate Section/The Lighting Forum Alan Lucas Scholarship Fund

Inner City Youth Athletic Fund

John S. Inson Fund

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Pomegranate Fund

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#### **OUR COMMITMENT TO THE ENVIRONMENT**



Sahgal Fund

Recycled FSC www.fsc.org Cert no. SCS-COC-00781

The Forest Stewardship Council (FSC) logo on this report signals not only FSC certification, but also The San Francisco Foundation's commitment to improving and conserving the environment. This report is printed on FSC-certified paper the highest standard for environmentally responsible forestry. The FSC was created to change the dialogue about and the practice of responsible forestry worldwide, contributing to conservation, and community benefits.

Salzman Family Fund San Francisco Art Commission Adopt-a-Monument Endowment Fund San Francisco Art Commission Adopta-Monument Maintenance Fund San Francisco Cultural Center Fund The San Francisco Foundation Director Fund\* The San Francisco Foundation Fellows Fund San Francisco Fund 4 San Francisco Hope Project Fund\*

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\*New in fiscal year 2008 \*\*New in fiscal year 2009

Zoe Fund

## In 2008, we:

Received \$120,361,000 in bequests and donations from our donor partners

Awarded **5,716** grants, totaling more than **\$96.9** million

Welcomed **37** new donor advised funds with more than **\$21,688,577** from individuals, families, and groups

Honored four inspiring local leaders with our Community Leadership Awards, and six promising high school students with the Koshland Young Leader Awards

Recognized the work of 71 local artists – poets, writers, artists, photographers, printmakers, filmmakers, and videographers – with awards totaling \$325,000

Developed a neighborhood-based training model for disaster resiliency and launched a **15**-neighborhood project in partnership with the Foundation's Koshland Civic Unity and FAITHS Programs

Supported the planning and construction of **633** affordable homes in the Bay Area for low-income families, foster youth, formerly homeless adults, and seniors

Provided \$515,000 in grants to safety net nonprofits to ensure basic food, shelter, and crisis services for thousands of vulnerable families and seniors

Opposed Proposition 8 – the ban on marriage equality on the November 2008 ballot – educating voters on this issue and partnering with New America Media to host a debate for Bay Area ethnic media

Worked for the successful passage of Proposition A to rebuild San Francisco General Hospital, the centerpiece of San Francisco's public-private healthcare delivery system

Reached more than **200,000** Bay Area infrequent and non-voters through non-partisan Get Out the Vote efforts

Launched a \$1.47 million initiative to boost cultural participation and public attendance for Bay Area arts organizations, with funding from The Wallace Foundation and in partnership with San Francisco's Hotel Tax Fund and Grants for the Arts

Developed a continuous performance improvement program to incorporate diversity as a core value throughout all that we do, including public policy, grantmaking, capacity building, and donor cultivation

Leveraged \$1.4 million in funding from 10 foundations to 22 organizations across the region to innovate land-use planning processes

Joined forces with the Robert Wood Johnson Foundation's Partners Investing in Nursing's Future multi-million dollar initiative to address the regional nursing workforce crisis

Helped build a nationally recognized coalition of 100 full-service community school leaders and leveraged more than \$1 million in community school resources

Welcomed thousands of new and familiar visitors to www.sff.org, Donor Center, and Grantee Center

www.sff.org

#### THE SAN FRANCISCO FOUNDATION

The Community Foundation of the Bay Area