# Escondido's Nonprofit Landscape

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### Questions to be addressed

- What does the San Diego nonprofit sector look like?
- How does the Escondido nonprofit sector compare to SD County?
- What are the needs in Escondido?
- How is the current economic climate impacting nonprofit organizations?

## A Word About Nonprofit Data

It lags behind (we are using 2007 data for this presentation)

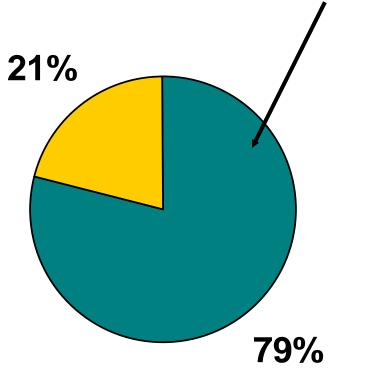
It is self-reported on the IRS 990

It undercounts religious nonprofits and probably over counts total number of nonprofits

Geography and service delivery

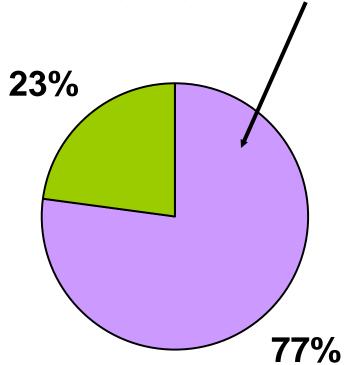
## In San Diego...

- 12,244 501 (c) Organizations
- o 9,648 are 501 (c) (3) Charities



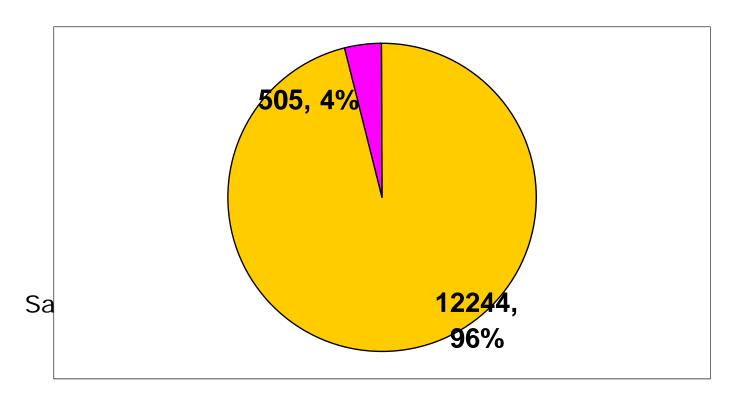
## In Escondido...

- o 505 501 (c) Organizations
- o 390 are 501 (c) (3) Charities



# Comparing

### % of San Diego County Nonprofits Located in Escondido

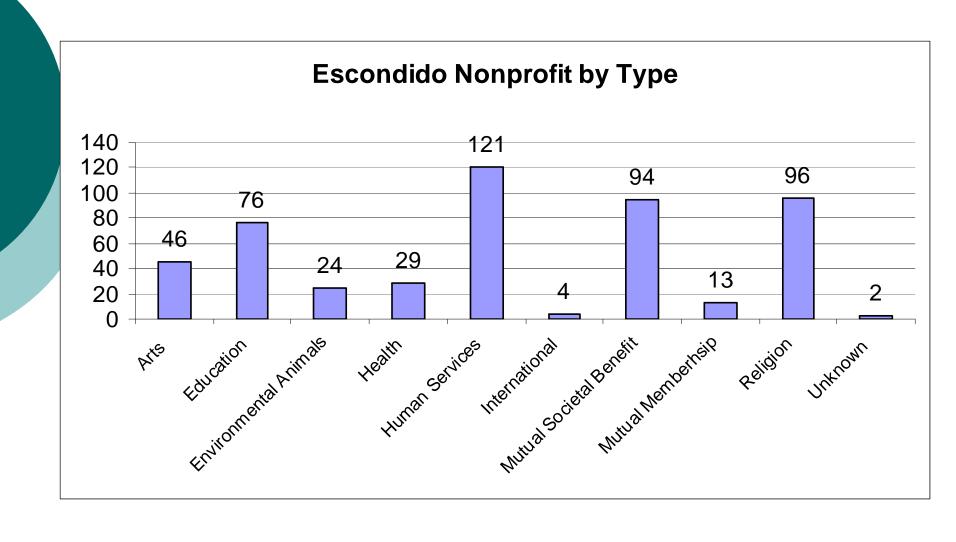


## Size of 501(c)(3)'s

# 125 Escondido Public Charities reported revenue in 2007.

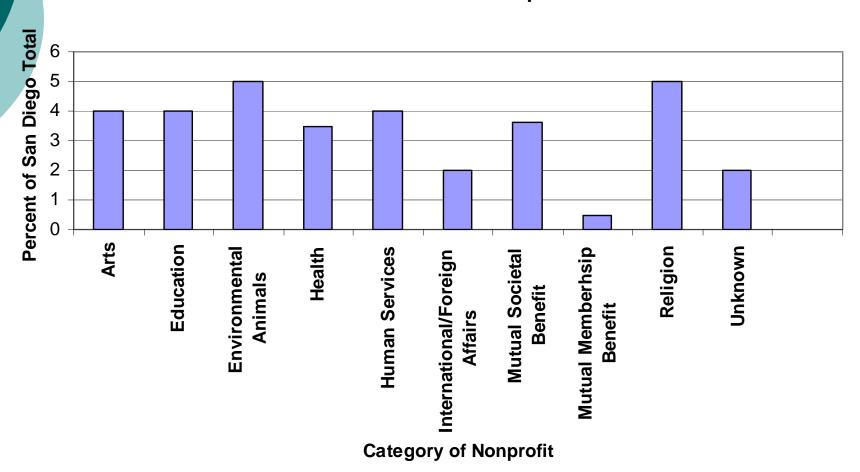
Ten Largest By Revenue (least to greatest)

- DEHESA CHARTER SCHOOL
- COMMUNITY HOUSINGWORKS
- NORTH COUNTY SERENITY HOUSE INC
- CLASSICAL ACADEMY INCORPORATED
- CALIFORNIA CENTER FOR THE ARTS ESCONDIDO
- NORTH COUNTY INTERFAITH COUNCIL INC
- BOYS AND GIRLS CLUBS OF INLAND NORTH COUNTY
- MOUNTAIN SHADOWS SUPPORT GROUP
- THE ELIZABETH HOSPICE INC
- NEIGHBORHOOD HEALTHCARE

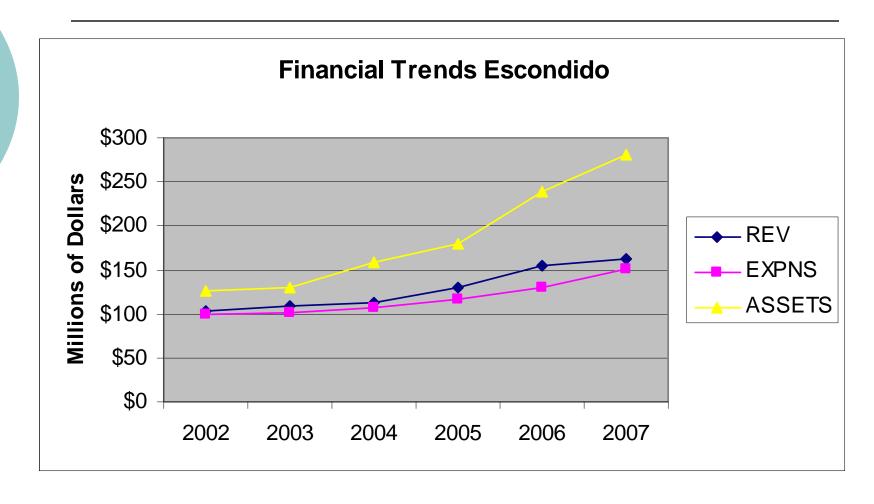


# What % of of San Diego's nonprofits are located in Escondido?

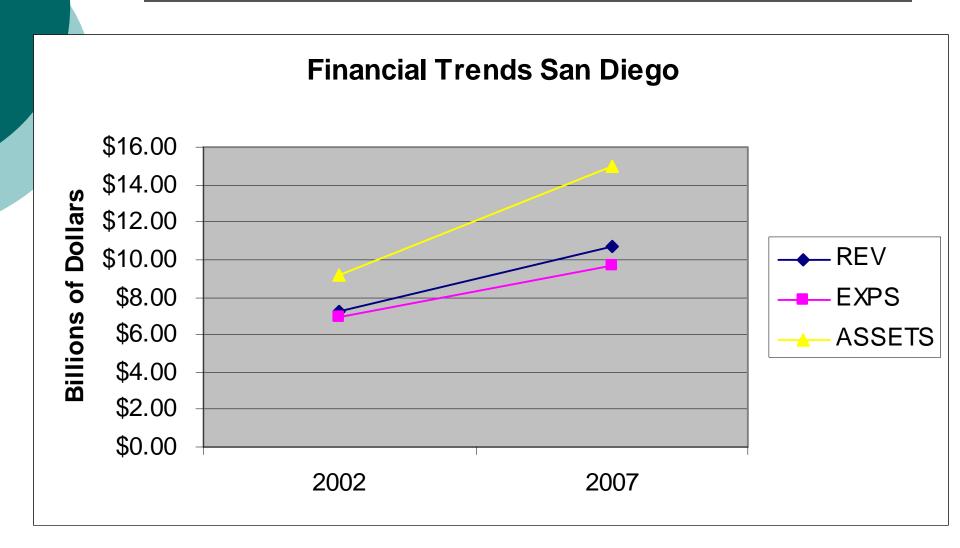
#### **Percent of Escondido Nonprofits**

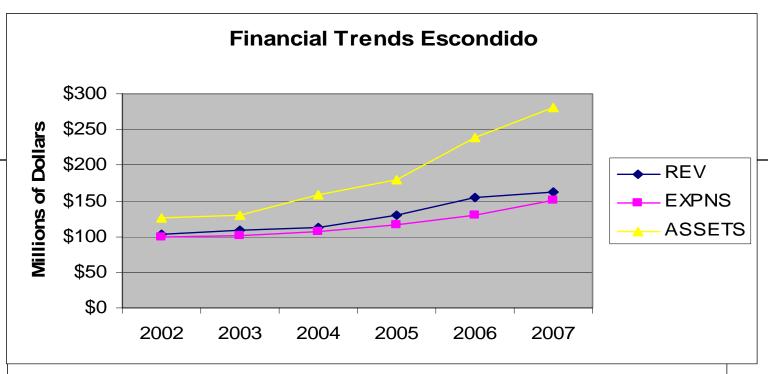


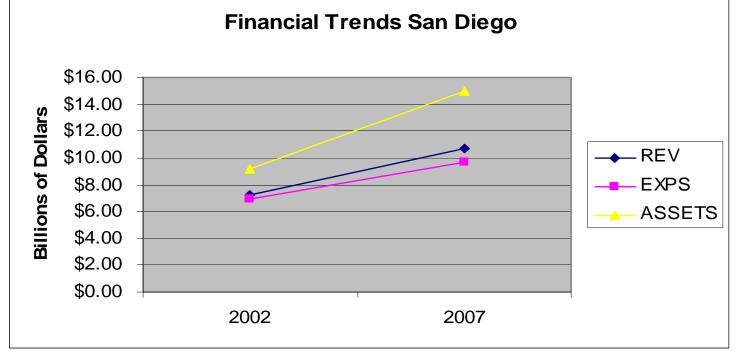
### Health of the Escondido NP Sector



## Heath of San Diego NP Sector

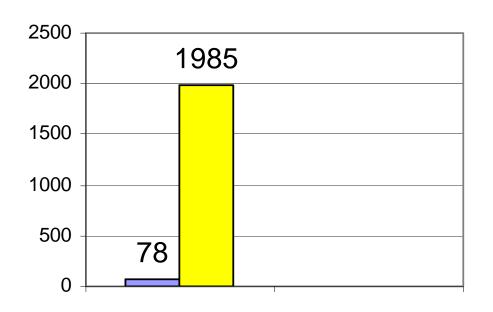






## **Employment**

# Total Number of Organizations Reporting Paid Staff







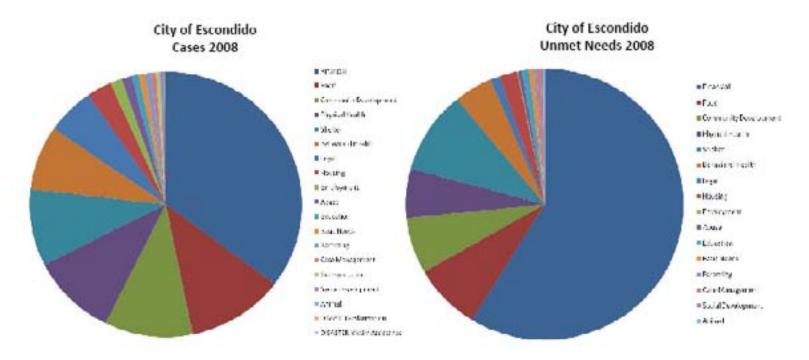
## What are the needs?



### City of Escondido



Total Cases in 2008 – 6,207 Total Unmet Needs in 2008 – 718



# How is the current economic climate impacting nonprofit organizations?

### San Francisco

- 1/3 of Bay Area nonprofits fear they may fold over the next year.
- 34% have 2 or fewer months of operating expenses
- 63% report an increase in demand
- 26% are pursuing collaboration
- 20% have laid off employees
- 42% report decreased revenue

Source: United Way of Bay Area

# How is the current economic climate impacting nonprofit organizations?

- Orange County
  - 32% have tapped into their reserves
  - 66% report an increase in demand for service
- If state does not pass budget on time...
  - 50% would have to reduce or stop services within 3 months.
  - 60% will lay off staff if the budget does not pass on time

Source: Orange County Funders Roundtable