



TURNING IDEAS  INTO BUSINESSES

May 11, 2005

Reports Control Center
U.S. Department of Energy
Golden Field office
1617 Cole Blvd
Golden, CO 80401-3393

Reference: DED-FG36-02GO12038 National Alliance for Clean Energy Incubator Activities – BizTech

The Business Technology Development Center is pleased to submit the attached Final Report for the referenced contract, covering the period from 10/1/03 to 9/15/04. Please direct questions to the undersigned at 256-704-6000.

Yours truly,

A handwritten signature in blue ink that reads "RE Reeves".

Richard E. Reeves
President

Xc: Thomas Sacco, EE-14
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**NATIONAL ALLIANCE FOR CLEAN ENERGY INCUBATOR
DED-FG36-02GO12038
FINAL REPORT
9/16/03 to 9/15/04**

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In this second year of the contract BizTech expanded its efforts in outreach and services to the target companies. Listed below are the tasks and metrics for each element of the contract effort, and our activities to date in each area.

1) Market our services to clean energy companies interested in joining the incubator

Initiate at least twenty-five (25) new contacts

1	07-22-02:	X-Tec, house air filter alarm
2	09-27-02:	Brian Meano
3	10-7-02:	IPC Scientific
4	10-16-02:	Pacific America Asia, Inc., Palm Oil as Renewable Fuel
5	10-08-02:	Aperion Energy Systems
6	10-09-02,	Haleakala R&D, Brookfield, MA, Pulse Power, etc.
7	10/30/02:	ReTire, recycling of old tires
8	12-5-02:	Alabama Cryogenic Engineering, super-conducting wire
9	12-15/02:	Leon Sockwell, Tuscumbia, AL, circular engine
10	2-5-03:	Hooker Engineering, Birmingham, AL, biodiesel fuel production
11	2-8-03:	Jimmy Bolden, used locomotives for power generation
12	3-13-03	Jack Zoken, Thermal imaging (referred to LA CEA incubator)
13	4-22-03	Sytrel International, Electric Mo-Ped vehicle

- Review ten (10) business plans/executive summaries

1	9/03:	Alabama Cryogenic Engineering
2	9/03	Filter Smart: air filter blockage monitor
3	9/03	Ascent Power
4	9/03	GenCell Corporation
5	3/04	King-Jet Sun Fuels

- Assess four (4) company presentations

1	9/03	Filter Smart
2	9/03	Alabama Cryogenic Engineering
3	10/03	Ascent Power
4	10/03	GenCell Corporation
5	11/04	Iowa Thin Film
6	11/04	SC Power Systems
7	11/04	GenCell Corporation

- Admit two (2) new companies

BizTech admitted Alabama Cryogenic Engineering, Inc. as a full client of the incubator in January 2005. BizTech had been working with the company during its R&D phase since 2002. The company is moving forward rapidly with raising money and establishing a manufacturing facility for its new superconducting wire product. This project is a direct result of the 2004 Growth Forum and BizTech's long standing relationship with the company.

2) Provide value-added services to resident companies to allow them to aggressively compete in the free market, including:

- Mentoring and consulting
- Access to and guidance with funding
- Host two (2) local investor forums
- Network of contacts
- Turn-key office infrastructure
- Service provider network

3) Establish our presence in the market

- Further develop the identity of the Clean Energy Incubator
- Attend at least one (1) energy-related conferences
Attended a TVA-sponsored conference in Nashville 7/04

- Exhibit and/or speak at one (1) energy-related conferences
We spoke at the Business Council of Alabama conference at Point Clear
- Develop and distribute marketing materials at conferences and workshops

4) Support the National Alliance of Clean Energy Business Incubators

- Participate in Alliance meetings (in person or via teleconference)
(1) 2/21/03: Alliance meeting via teleconference
- Build and develop a national network of clean energy expertise
(1) 10/28/02: Sent e-mail blast to 107 media people regarding investor forum.
- Refer companies to other incubators in the Alliance as appropriate
(1) 09/27/02-Brain Meano-referred to incubator in Texas
(2) 10-09-02: Referred Haleakala R&D to Boston Technology Incubator
(3) 3-13-03: Referred Jack Zoken, Thermal imaging to LA CEA incubator
- Develop two local workshops
The Olin B. King Excellence in Entrepreneurship Seminar Series begins May 6 at BizTech and runs through the end of the year, presenting two workshops of interest to young companies each month.

5) Support NREL's Enterprise Development Program

- Participate in at least one (1) Industry Growth Forums
10/28/02-Randolph and Goldman attended NREL forum in Albany, NY.
- Refer potential companies to the Industry Growth Forums
(1) 10-21-02-sent e-mail to Chuck Lofty with links and info on NREL and the forum.
(2) 10/24/02-Invited Antonius from PanAsia to NREL forum
- Enroll resident companies as appropriate in the NREL online database

Other activities:

Respectfully submitted,



Richard E. Reeves
President