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# One Specialty's Collaborative Approach to Competency-Based Curriculum Development

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## Abstract

The authors describe a seven-step consensus development process used to create the two most recent editions of the Academic Pediatric Association's (APA's) educational guidelines for pediatric residency. The 1996 (printed) and 2004 (online) editions of the guidelines were designed as flexible tools to help residency programs meet changing accreditation requirements by providing lists of goals and objectives and objective-based evaluation tools. The guidelines were developed in seven steps: (1) centralized national leadership combined with coordinated, disseminated authorship, (2) clear definition of targeted users and repeated assessment of their needs, (3)

incorporation of up-to-date information from the literature and national experts, (4) responsive consultation with the national Pediatric Residency Review Committee on the latest accreditation requirements, (5) wide distribution for prepublication review, to obtain broad organizational buy-in and end-user acceptance, (6) intensive dissemination and faculty development through multiple national workshops over several years, and (7) careful evaluation of utilization and user feedback. Representatives of all major organizations involved in pediatric education helped to refine the guidelines. User surveys conducted for the 1996 edition, and Web site user data

collected for the 2004 edition, demonstrate that both editions have been used by most residency programs throughout the country. The authors believe that the multifaceted approach to consensus development and the customizable design of the curricular tools in the APA's guidelines are directly associated with their broad national use. These methods may help to guide educators in other disciplines who are interested in developing and implementing educational products for national dissemination and use.

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**S**ince 1983, the Academic Pediatric Association (APA) has engaged pediatric educators nationwide in the collaborative development of three successive editions of educational guidelines for residency training. Each edition of these guidelines was shaped in purpose and scope by the

changing environment of clinical medicine and medical education.<sup>1–3</sup> Pressure to develop a better-articulated and more structured approach to residency training led to revised accreditation standards for residencies. In 1997, the Accreditation Council for Graduate Medical Education (ACGME) mandated the use of written goals and objectives for residency curricula.<sup>4</sup> Later, the ACGME focused on strengthening the evaluation of residents and required programs to certify residents' competence in six competency domains by the completion of their training.<sup>5–7</sup> These changes challenged programs in all medical disciplines to improve their curricula.

The APA addressed these challenges by developing a curriculum resource for pediatric residencies that evolved over three editions to become a comprehensive and flexible set of tools. In 1985, the APA published the first edition of the guidelines, *Educational Guidelines for Training in General/Ambulatory Pediatrics*,<sup>1</sup> which outlined a minimum core of pediatric knowledge, skills, and attitudes that should be taught in ambulatory

experiences and normal newborn rotations for medical students and residents.<sup>8</sup> In 1996, the APA completely rewrote the 1985 edition and published an expanded *Educational Guidelines for Residency Training in General Pediatrics*.<sup>2</sup> This edition provided the first comprehensive set of learning goals and objectives for the education of general pediatricians across all three years of postgraduate training. Finally, in 2004, updated *APA Educational Guidelines for Pediatric Residency* were published on an interactive Web site.<sup>3</sup> This edition offers residency programs a resource for building their own customized, competency-based curricular documents, using interactive tools and a comprehensive database of goals and objectives.

In this article, we describe the seven-step national consensus development process used to create the 1996 and 2004 *Guidelines* and develop a community of *Guidelines* users. The *Guidelines* developers were influenced by a national climate of collaboration around shared curriculum development that was visible in projects reported by several disciplines in the 1990s. The Society of Teachers of

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Family Medicine (STFM) created a collaborative family medicine clerkship curriculum in 1990<sup>9</sup>; a pediatric clerkship curriculum was published in 1995 by the Council on Medical Student Education in Pediatrics (COMSEP)<sup>10–11</sup>; and an internal medicine clerkship curriculum was published in 1995 by the Clerkship Directors in Internal Medicine.<sup>12–14</sup> Collaborative curriculum development is a common method of the STFM, which resembles the APA in its practice of networking around national projects.<sup>15–18</sup> Use of a highly collaborative process for the *Guidelines* was appropriate because the goal was to develop a flexible product that all residency programs could readily adapt to their own needs. Creation of a standardized, prescriptive curriculum resource was not considered a useful end point. This same strategy of flexibility was adopted by the Clerkship Directors in Internal Medicine for their curriculum.<sup>14</sup>

Carole Bland and colleagues,<sup>19</sup> in an influential article published in 2000, described 35 features of successful curricular change in medical schools which were drawn from a careful review of the educational and business literature. Her process includes numerous elements that resemble our collaborative process—for instance, creation of a cooperative climate, broad participation, strong communications, formative evaluation, training support, and effective guiding leadership—but she was not describing a curriculum development process that crossed institutional borders. Our project was particularly ambitious because it was designed to serve more than 200 residency programs and to address the full scope of three years of residency training. None of the national collaborative projects mentioned above have described their development process in clear steps with sufficient detail to help other groups implement their methods.

Therefore, we wrote this article to describe a national consensus development method that might serve as a useful model for other disciplines. We also demonstrate wide utilization of the *Guidelines*, and we hypothesize that the systematic collaborative development of this shared resource and its customizable format have enhanced its acceptance, usefulness, and broad dissemination.

## The Collaborative Development Process: Key Steps and Lessons Learned

The collaborative development processes used to develop the 1996 and 2004 editions of the *Guidelines* were similar. The seven steps of this process are described below and summarized in Table 1. In this article, we will focus mainly on development of the 2004 edition, which updated the content of the 1996 edition and added subspecialty goals and objectives. This edition is built on a large database of 334 goals with objectives that can be accessed dynamically on the Web; lists of goals and objectives can be selected for every residency experience and downloaded as customizable documents. The Web site also includes onscreen instructions, curricular tools such as customizable evaluation forms and templates for rotation planning, and six tutorials on how to build competency-based curricula that are downloadable for local adaptation.

### Step 1: Centralized, national leadership combined with coordinated, disseminated authorship

**Process.** All editions of the *Guidelines* were official projects of the APA Education Committee. The *Guidelines* project director for the 1996 and 2004 editions (D.K.) was chair of the education committee from 1992 to 1995. For both editions, about 50 educators were divided into writing and review subcommittees. Hence, the *Guidelines* were “owned” from the start by a large group of leaders in pediatric education, who not only contributed their expertise in the development and refinement process but also were able to assist with dissemination of the final product.

In 2000, substantial funding to produce the 2004 edition enabled formation of a national advisory board to garner the support of pediatric subspecialists and to facilitate an efficient nationwide collaborative process. The core team recruited 10 section editors from the APA Education Committee to manage writing and review of content revisions. Other contributors were members of the APA and/or other organizations, or they were paid consultants on competency-based accreditation, project evaluation, and computer programming.

**Lessons learned.** While the revision process was intensely collaborative,

centralization of control was essential. The core team developed templates and instructions for the section editors and reviewed and combined all the documents to ensure consistency in format and language across all sections. This was especially important for the complex tasks of Web site design, database construction, and development of new curricular tools. These jobs were most efficiently conducted by a small, focused group.

### Step 2: Clear definition of targeted users and repeated assessment of their needs

**Process.** Needs assessment surveys were conducted before and during the development of both the 1996 and 2004 *Guidelines* editions, to ensure that the content served the needs of a broad group of potential users and to enhance end-user acceptance.

Surveys of pediatric program directors conducted in 1993, 1996, and 1999 pointed out discrepancies between residency program performance and current accreditation requirements. These data helped the team define the utility, content, and scope of the resources under development. For example, the 1999 survey on programs' uses of the 1996 *Guidelines* identified demand for a more flexible, easy-to-customize document that could be accessed online. Hence, the 2004 edition was designed to be interactive at its point of access, so programs could select needed tools and customize them after downloading. The survey also showed that the previous edition was more useful for generalist than subspecialty rotations, so extensive subspecialty content was added. Finally, because the survey showed that new ACGME requirements were still very challenging to many programs, tutorials and program planning and evaluation tools were added.

The core team also used workshops to gather continuing needs assessment data. To guide development of the 2004 edition, workshops were conducted in a computer classroom, so users could try out the Web site interface, sample objectives in the *Guidelines* database, and suggest ways to make the resource more useful.

**Lessons learned.** Cycles of needs assessment were essential to make the product as responsive as possible to the needs of educators “in the trenches,” especially because they were working in

Table 1

**Collaborative Development of the Academic Pediatric Association's Educational Guidelines for Residency Training: Key Points and Lessons Learned\***

Collaborative process step	Purpose of step	Key points and lessons learned
Step 1: Centralized national leadership combined with coordinated, disseminated authorship	<ul style="list-style-type: none"> <li>Efficiently coordinate a nationwide collaborative process</li> </ul>	<ul style="list-style-type: none"> <li>Central leadership was especially important for the complex tasks of Web site design, database construction, and development of new curricular tools.</li> <li>Dissemination offered a range of content expertise representing end-user groups and enhanced buy-in.</li> </ul>
Step 2: Clear definition of targeted users and repeated assessment of their needs	<ul style="list-style-type: none"> <li>Create immediately useful product</li> </ul>	<ul style="list-style-type: none"> <li>Needs were measured before, during, and after the project to guide both planning and implementation.</li> <li>End-user input facilitated meeting of end-user needs.</li> <li>Multiple methods of data collection, including face-to-face feedback during pilot testing, were used.</li> </ul>
Step 3: Incorporation of up-to-date information from the literature and national experts	<ul style="list-style-type: none"> <li>Align content with latest, best evidence</li> </ul>	<ul style="list-style-type: none"> <li>National experts, as well as the literature, were used to help identify latest and best evidence regarding medical content and educational process.</li> <li>Step 3 increased content validity.</li> </ul>
Step 4: Responsive consultation with the national Pediatric Residency Review Committee on the latest accreditation requirements	<ul style="list-style-type: none"> <li>Align curricular content with residency program needs</li> </ul>	<ul style="list-style-type: none"> <li>Alignment with requirements of the Accreditation Council for Graduate Medical Education (ACGME) was critical to later use of the resource, BUT:</li> <li>It was important to avoid acting as a mouthpiece of the ACGME and to serve as an advocate for faculty.</li> <li>The resource was not dated by too-close adherence to changeable requirements.</li> <li>All semblance of prescriptiveness was avoided.</li> </ul>
Step 5: Wide distribution for prepublication review, to obtain broad organizational buy-in and end-user acceptance	<ul style="list-style-type: none"> <li>Tap expertise nationwide to refine product and enhance user buy-in</li> <li>Develop visibility and buy-in by professional organizations</li> </ul>	<ul style="list-style-type: none"> <li>This was a low-cost, effective way to test innovations, garner support, disseminate the product, and enlist future users.</li> </ul>
Step 6: Intensive dissemination and faculty development through national workshops	<ul style="list-style-type: none"> <li>Enhance wide visibility and utilization</li> <li>Encourage and guide use</li> </ul>	<ul style="list-style-type: none"> <li>Hands-on workshops were critical for beta-testing and refinement of tools.</li> <li>This was a powerful, low-cost approach to faculty development.</li> </ul>
Step 7: Careful evaluation of utilization and user feedback	<ul style="list-style-type: none"> <li>Refine the products</li> <li>Enhance user buy-in and satisfaction</li> </ul>	<ul style="list-style-type: none"> <li>Collection of data was carried out using multiple strategies (surveys, Web usage reports).</li> <li>Evaluation by actual users of specific product functions was more informative to developers than global surveys.</li> </ul>

\* The table summarizes key features and lessons learned by the authors in the development of the Academic Pediatric Association's educational guidelines.<sup>2,3</sup>

the context of rapid change and new demands. Workshops served as focus groups and taught the development team more than mailed surveys did about specific user needs and reactions to individual *Guidelines* components.

### Step 3: Incorporation of up-to-date information from the literature and national experts

**Process.** During the 1996 *Guidelines* development, the editorial team conducted an extensive review of the literature on curriculum content, drawing on expert opinion about medical content and educational methodologies. For the 2004 edition, the core team and its consultants also reviewed literature on educational change, competencies, evaluation processes, and faculty development. Further content refinement resulted from the extensive expert review process described in Step 5, below.

**Lessons learned.** This step is essential to earn credibility for a curricular resource. The amount of content to include in the final product was an issue that we and our targeted users debated extensively. We decided, as did the internal medicine clerkship curriculum task force,<sup>14</sup> that making our resource comprehensive rather than abbreviated would facilitate local adaptation, even though the large volume of information could be overwhelming.

### Step 4: Responsive consultation with the national Pediatric Residency Review Committee on the latest accreditation requirements

**Process.** Throughout the development process for both editions, members of the national Pediatric Residency Review Committee (RRC) informed the APA and other organizations about anticipated changes in accreditation requirements. This knowledge enabled the *Guidelines*

team to address current and upcoming faculty needs, even before revised RRC requirements were published. For example, in developing the 2004 edition, learning objectives from the 1996 edition were revised by modifying the verbs to reflect performance (e.g., “analyze” and “manage” rather than “discuss” and “explain”). Customizable evaluation tools were developed that could be built around a program's selected list of learning objectives and, thus, be specific and competency-based. Templates for program and rotation planning were also created to help program directors organize their responses to new ACGME requirements.<sup>3</sup>

**Lessons learned.** Consultations with the RRC were essential to adjust the *Guidelines* to users' needs. However, the team learned that keeping some distance from the RRC was important, given the

frustrations felt by educators during those years of rapidly changing ACGME requirements. We carefully disclaimed a prescriptive intent for the *Guidelines* and consistently encouraged local customization of the resources provided.

#### **Step 5: Wide distribution for prepublication review, to obtain broad organizational buy-in and end-user acceptance**

**Process.** The APA Board and the core *Guidelines* team recognized the value of a national consensus-building effort around development of the *Guidelines*. The 1996 edition went through three drafts, and at each step broad input was sought from APA members and other groups, including subspecialists and academic leaders. A prepublication draft was distributed in advance to participants at a national workshop, generating valuable practical feedback. A formal external review by all the major pediatric organizations involved in education took place prior to publication. The APA explored the need for formal endorsement of the document from leadership organizations within pediatrics, but these groups deemed formal approval to be unnecessary, because they had been involved in the development process, and because the product was intended to be a flexible tool for local adaptation, not a prescription for curriculum change.

For development of the 2004 edition, a similar national consensus process for content review was formalized through the national advisory board. A new challenge was developing users' acceptance of and comfort with the web-based platform. *Guidelines* section editors served as alpha-testers, and we recruited beta-testers at annual workshops and computer laboratory demonstrations. Beta-testing was conducted in cycles throughout two years as new functions were completed. Feedback from reviewers and workshop attendees led to significant revisions of some Web site components and the addition of several new tools.

**Lessons learned.** Prepublication review has been included in the development of many national curricular resources. We found that it was an effective way to test innovations, garner support, and enlist future users. This process is relatively inexpensive when conducted using

workshops and e-mail queries facilitated by links to online materials to review. Modern information technology has greatly reduced the time and expense of this activity.

#### **Step 6: Intensive dissemination and faculty development through national workshops**

**Process.** The 1996 and 2004 *Guidelines* have been distributed free of charge and widely publicized in 14 well-attended national workshops. In 2000 and 2007, pediatric residency programs were invited to showcase their own innovative curriculum development activities that implemented the *Guidelines*. In 2003 and 2004, live demonstrations using a portable computer laboratory gave participants the opportunity to explore new Web site functions and give instant feedback, and helped the core team recruit beta-testers for more extensive explorations.

**Lessons learned.** Faculty development is one of the cornerstones of educational change. While users like self-directed online tutorials,<sup>20</sup> interactive workshops encouraged educators to use the *Guidelines* creatively and share what they had learned. These low-cost workshops informed potential users about the resource, taught them how to use it, helped to win their acceptance, and gathered their feedback so the tools could be optimized to meet educators' needs. We believe that the personal contact achieved in workshops was instrumental in making the resource more "friendly" to users.

#### **Step 7: Careful evaluation of utilization and user feedback**

**Process.** During development of the 1996 and 2004 *Guidelines*, we surveyed users repeatedly to measure their use of the *Guidelines* and gather information on satisfaction, barriers to use, and suggestions for improvement. The results are summarized in List 1. These evaluations were approved by Dartmouth Medical School's IRB.

To prepare for the 2004 edition, questionnaires mailed to educators at all 195 ACGME-approved pediatric residency programs (in 1999) yielded 170 responses (program response rate, 87%). Among all programs, 131 (77%) reported that they had used the *Guidelines*; most

users were pediatric generalists. The major limitations to use of the *Guidelines* were reported to be lack of time, resources, and faculty support. Although few considered the format (14; 8%) or content (2; 1%) to be a limiting factor, written comments indicated that the document was intimidating in volume, and many respondents suggested online publication.

In October 2005, 18 months after publication of the 2004 *Guidelines*, members of the APA, Association of Pediatric Program Directors (APPD), and Society of Adolescent Medicine were surveyed using a commercial Web survey tool (SurveyMonkey; <http://www.SurveyMonkey.com>; accessed May 21, 2009). Replies were received from 582 respondents, who represented 171 of 204 (84%) ACGME-approved residency programs. The data showed that 149 of training programs (73%) were aware of the *Guidelines* and that 106 (62%) had both logged onto the Web site and used the *Guidelines*; many said they were likely to return at a later time for further use. The majority of respondents did not report significant barriers in using the Web site, but 145 (about 25%) of users commented on long downloaded documents and difficulty manipulating the tables.

In December 2007, we extended this preliminary survey by evaluating online use of the 2004 *Guidelines* by registered users between July 2005 and December 2007. A total of 1,747 registered Web site users came from 47 states and 33 foreign countries and represented all pediatric residencies approved by the ACGME in 2008. In all, 8,754 files had been downloaded by 188 of a total of 194 residency programs (97%). Our companion study by Beach and colleagues,<sup>20</sup> published in this issue of *Academic Medicine*, provides more detail on how these users implemented the online resources.

**Lessons learned.** Evaluation data collected from users provided critical information to help us improve the *Guidelines* during development. An online survey tool vastly simplified the process of gathering these data, compared with mailed surveys, but data collected directly from the Web site were far more representative of users. Getting overloaded program directors to respond

## List 1

**Use of the 1996 and 2004 Editions of the Academic Pediatric Association's Educational Guidelines for Residency, as Reported by Survey Respondents and Site Users\*****The 1996 Guidelines<sup>2</sup>:***The survey and respondents*

- Survey mailed November and December 1999 to 195 programs, which included all APPD listed pediatric residency programs in 1999.
- 170 programs (87%) responded.
- 151 programs (77%) responded that they had used the guidelines.

*Sample of written comments on needs*

- Needs more specificity
- Needs a functional index
- Needs online format to allow updates

*Sample of written evaluation comments*

- Objectives lack detail
- Too much material in objectives
- Guidelines facilitated development of required curriculum with reasonable investment of resources
- For next step, please develop materials to facilitate teaching and implementation
- Was useful to develop ideas for grant writing
- In RRC preparation, guidelines helped us add more structure and substance to existing curriculum

**The 2004 Guidelines<sup>3</sup>:***The survey and respondents*

- Survey mailed October and November 2005\* to 204 programs, which included all pediatric residency programs on the ACGME-approved list for 2005.
- 171 programs (84%) responded.
- 127 programs (62%) responded that they had used the guidelines.

*Sample of written evaluation comments*

- I wish the "build your own" selections were more concise to avoid excessive editing after download
- Standard predesigned goals and objectives were too short, but the "build your own" tables were too lengthy
- It is a wonderful resource and really helped us revise goals and objectives in competency format
- Exceedingly helpful in giving my subspecialists ideas for goals, objectives, and ways to redesign their rotations with competence in mind
- I could never have gotten started building competency-based evaluations without the guidelines site
- I greatly appreciate the tutorials for faculty
- Fellowship directors have taken to this site and like its ease of use

**The 2004 Guidelines: Site User Data, May 2005 Through December 2007**

- Users of Web site from May 2005 through December 2007 were from 194 programs.
- These programs represented 100% of all ACGME-approved programs for 2008.
- Site registrants from 188 programs (97%) downloaded files from the Web site. (No written comments are available.)

\*The survey was carried out 18 months after initial publication of the guidelines Web site in May 2004, and 6 months after completion of site refinements in May 2005. (Superscripted numbers 2 and 3 refer to references 2 and 3 in the reference list.)

to surveys has become increasingly difficult over the past decade. We decided that a combined approach to data

collection worked best: we harvested utilization data from the Web site, and supplemented these data with evaluation

of specific *Guidelines* tools by those who had used them.<sup>20</sup>

**Discussion****Model of collaboration**

The collaborative development of the *Guidelines* is consistent with organizational practices first introduced in the business world. Peters and Waterman,<sup>21</sup> in *In Search of Excellence: Lessons From America's Best-Run Companies*, emphasize the importance of staying close to the customer, listening to users, and promoting intense communications within an organization—all principles that were reflected in our collaborative process. They also describe the value of "simultaneous loose-tight properties," that is, a combination of central control and disseminated freedom of action, which also typified our process. Day<sup>22</sup> wrote that the value of a business should be anchored in value offered to the customer, and Kotter's<sup>23</sup> eight steps for the change process emphasize the importance of coalition building and communication. Our goal was to build not only a set of tools and resources but also a community of *Guidelines* users who initially contributed to the development of document content and Web site design and who later shared ideas about how to implement the *Guidelines* in their programs. In our view, our most effective community-building technique was conducting national workshops; these simultaneously monitored user concerns, elicited formative feedback, and provided faculty development.

Our collaborative process also drew on methods used by several concurrent national curricular development projects. Development of the national curricular guidelines for family medicine clerkships<sup>10</sup> was funded by the Bureau of Health Professions (BHPr) and published in 1991. This project balanced central control, provided by the BHPr, with disseminated review, facilitated by an advisory committee of representatives from national organizations with an interest in family medicine education. We also drew inspiration from the COMSEP curriculum, which was also supported by the BHPr and published in 1995. This project employed an advisory committee, conducted two national surveys, and used an iterative process of

review by its future constituency.<sup>10–11</sup> A 1995 clerkship curriculum for internal medicine was also developed collaboratively.<sup>12</sup> This BHPPr-funded development project, like ours, included a collaborative process, an advisory board, and national surveys of clerkship directors to help define curriculum content.<sup>13–14</sup> Although these projects, and others published more recently,<sup>24–25</sup> collectively included methods which we adopted or adapted, none of them has published a well-articulated model to disseminate their approaches to other groups.

### Model of developmental flexibility

The project's emphasis on flexibility in curriculum design reflects developmental approaches to innovation and the evaluation of innovations that have evolved in industry during the past 20 years. Peters and Waterman,<sup>21</sup> and also Collins and Porras,<sup>26</sup> advocate methods that avoid restrictive traditions and hierarchical power structures so that organizations can adapt to unexpected environmental challenges and opportunities. The *Guidelines* were created in a rapidly and radically changing world of education and clinical practice. We designed them to help residency programs deal with evolving changes by (1) developing the document by a collaborative process that engaged the intended users in a dynamic fashion, and (2) making the document flexible and adaptable, rather than prescriptive. For the 2004 edition, technological innovations enabled us to create a highly flexible resource that surpasses many available Web-based educational tools by offering users choices for selecting the content and the format of curriculum documents. For example, educators can build a customized list of learning objectives for a rotation and then insert those objectives into custom-formatted evaluation tools, in order to meet the requirements of competency-based education. We believe that in today's challenging world of health professions education, developmental and interactive, user-driven approaches to innovation have great value to offer.

### Scholarly approach

Another factor that may have enhanced dissemination and utilization of the *Guidelines* was our use of a systematic, scholarly approach for development,

implementation, and evaluation. Our process was consistent with all six of Glassick's<sup>27</sup> criteria for the evaluation of educational scholarship. The project team

- *set clear goals* for the project, carefully identifying our purpose and our targeted end-users in advance;
- made *adequate preparation* by conducting needs assessments and literature reviews and consulting with RRC members and other experts;
- used *appropriate methods* for team building, collaborative development and review, evaluation, faculty development, and dissemination;
- demonstrated *significant results* through surveys, focus groups, and online data collection;
- used *effective communications*, through workshops and publications, to keep targeted users apprised of project status, new online functions, evaluation results, and implementation ideas; and
- engaged in *reflective critique* to examine our work before, during, and after publication of the *Guidelines*.

This process led to many enhancements of the *Guidelines* as we worked to build innovative tools to meet evolving needs—inventing, testing, and refining at each stage of the development process.

### Widespread usage

Although our usage data are impressive—188 programs (97%) have used the 2004 edition—we recognize that self-reported use of the tools via surveys and Web site usage data cannot measure how programs actually applied the tools they obtained from the *Guidelines*. Nor can these data tell us how well the *Guidelines* helped faculty integrate competencies into their programs. To address such key questions, more comprehensive outcome studies will be needed. Residents' competence at the end of training and after entry into practice will be the best measure of the real effectiveness of our educational resource, the basis of an important study that is beyond the scope and time frame of this project.

The urgent need for curricular resources to meet changing RRC requirements probably drove the extensive use of the 1996 and 2004 *Guidelines*, but we would

argue that our collaborative development process, our customizable design, and our scholarly approach were probably additional important contributors to the widespread use of the product.

A causal connection between collaborative development and widespread use of the *Guidelines* may be implied by these associations, but it cannot be proven by the data available at this time. However, evaluation data from other national collaborative projects suggest similar associations. In pediatrics, for example, the collaborative COMSEP curriculum for medical students<sup>10</sup> was used by 90% of all U.S. medical schools.<sup>11</sup> The Web-based CLIPP project,<sup>28–29</sup> which recruited more than 100 faculty nationwide to author and peer review 31 teaching cases for pediatric clerkships, is now licensed by more than 75% of U.S. medical schools and used by more than 12,000 students (Leslie H. Fall, MD, associate professor of pediatrics, Dartmouth Medical School, personal communication, May 2008). Many educators recognize the “not invented here” phenomenon, which typically limits the dissemination of educational innovations across institutions. That these three educational projects have all succeeded in overcoming this parochialism may be attributable at least in part to their collaborative development.

The 1996 and 2004 editions of the *Guidelines* were created with generous support from a large number of pediatric educators from within and outside the APA. We believe that our effort garnered national participation and enjoyed wide acceptance at least in part because it was carefully planned and conducted with extensive input from intended users and, therefore, met their immediate need to move toward competency-based educational models with flexible tools suitable for local adaptation. Our collaborative model, with its emphasis on developmental flexibility and customizable products, attention to faculty development, and adherence to the scholarly criteria of Glassick, may prove useful in other settings and for other disciplines.

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