

# Determinants of healthcare utilization and costs in COPD patients: first longitudinal results from the German COPD cohort COSYCONET

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**Background:** In light of overall increasing healthcare expenditures, it is mandatory to study determinants of future costs in chronic diseases. This study reports the first longitudinal results on healthcare utilization and associated costs from the German chronic obstructive pulmonary disease (COPD) cohort COSYCONET.

**Material and methods:** Based on self-reported data of 1904 patients with COPD who attended the baseline and 18-month follow-up visits, direct costs were calculated for the 12 months preceding both examinations. Direct costs at follow-up were regressed on baseline disease severity and other co-variables to identify determinants of future costs. Change score models were developed to identify predictors of cost increases over 18 months. As possible predictors, models included GOLD grade, age, sex, education, smoking status, body mass index, comorbidity, years since COPD diagnosis, presence of symptoms, and exacerbation history.

**Results:** Inflation-adjusted mean annual direct costs increased by 5% (n.s., €6,739 to €7,091) between the two visits. Annual future costs were significantly higher in baseline GOLD grades 2, 3, and 4 (factors 1.24, 95%-confidence interval [1.07–1.43], 1.27 [1.09–1.48], 1.57 [1.27–1.93]). A history of moderate or severe exacerbations within 12 months, a comorbidity count >3, and the presence of dyspnea and underweight were significant predictors of cost increase (estimates ranging between + €887 and + €3,679, all  $p < 0.05$ ).

**Conclusions:** Higher GOLD grade, comorbidity burden, dyspnea and moderate or severe exacerbations were determinants of elevated future costs and cost increases in COPD. In addition we identified underweight as independent risk factor for an increase in direct healthcare costs over time.

**Keywords:** direct costs, population-based, healthcare expenditures, outpatient costs, inpatient costs, change score

## Background

Chronic obstructive pulmonary disease (COPD) is of major concern as a source of growing global burden of disease.<sup>1,2</sup> Globally, its prevalence is estimated at 174.5 million individuals<sup>3</sup> and expected to grow, in parallel with the aging of populations and the high frequency of smoking as the major risk factor.<sup>4</sup>

COPD is a progressive disease without effective cure, with symptoms and functional impairment closely linked to reductions in health-related quality of life (HRQoL),<sup>5,6</sup> and high costs for healthcare systems.<sup>7</sup> Opportunities to lower the costs of disease

management point towards improving symptoms and reducing the frequency and severity of exacerbations that are known to be major drivers of disease progression and increased costs in COPD.<sup>8–10</sup>

The majority of available economic studies on healthcare utilization and costs in COPD are cross-sectional.<sup>7,11</sup> For a disease that is progressive with huge variation between patients, longitudinal studies are of particular interest, as they may identify predictors of future developments. We have already performed a number of cross-sectional analyses on direct and indirect costs in the large German COPD cohort COSYCONET,<sup>12</sup> thereby providing a sound empirical basis for longitudinal analyses. In the present study we aimed to evaluate whether healthcare utilization and costs over a period of 18 months already allow for the identification of cost predictors from easily available baseline information, such as disease severity, demographic data and COPD-related symptoms and exacerbations. Since healthcare costs reflect HRQoL, predicting future direct costs and cost increases over 18 months could also identify risk groups who would benefit from improved treatment even within this relatively short period of time.

## Materials and methods

### Study design and study cohort

The German COPD cohort COSYCONET (German COPD and Systemic Consequences – Comorbidities Network) is a prospective, observational, multicenter cohort study.<sup>13</sup> A total of 2,741 subjects were recruited in 31 study centers across Germany between September 2010 and December 2013. After the baseline visit, participants were evaluated in follow-up visits at 6 and 18 months, and further ongoing visits. Data for the present analysis were drawn from the baseline examination (visit 1) and the 18-month follow-up (visit 3). Patients fulfilling enrolment inclusion criteria into the cohort were aged 40 years and older with a physician diagnosis of COPD (according to the GOLD criteria) or chronic bronchitis. Additionally, patients must have had availability for repeated study visits over at least 18 months. Patients were excluded if they experienced any of the following: having undergone major lung surgery (eg, lung volume reduction, lung transplant); moderate or severe exacerbation within the last four weeks; having a lung tumor; physical or cognitive

impairment resulting in an inability to walk or understand the intention of the project.

### Healthcare utilization and cost measurement

Health insurance coverage in Germany is compulsory. Statutory German health insurance scheme based on income-oriented contributions cover 89% of the German population, whereas the remaining 11% receive coverage through a private health insurance scheme based on risk-oriented contributions. Under both schemes, the majority of health services are covered. Exceptions are co-payments for drugs and inpatient hospital days (€10 per outpatient prescription and €10 per inpatient hospital day), which likely minimally financially burden patients with COPD.

All-cause healthcare utilization was assessed from standardized interviews and questionnaires at baseline and after 18 months. The reason for accessing care was not specified, while different time frames for each type of care were used in order to minimize recall bias.<sup>14</sup> Outpatient care was defined by the number of outpatient physician visits in the previous three months. Inpatient care was captured as the number of hospital days in the previous 12 months. Medication use was assessed according to the number of prescription pharmaceuticals used in the previous week, based on defined daily doses and patient-reported information on drug code.<sup>15</sup>

In order to estimate the costs for the preceding year, outpatient physician visits and prescribed medication use were extrapolated to a 12-month period. In- and outpatient visits were multiplied by the corresponding 2012 German unit costs,<sup>16</sup> and medication costs per year were calculated from 2012 pharmacy retail prices.<sup>17</sup> The standardized unit costs derived from Bock et al's 2012 study<sup>16</sup> are based on a societal perspective and allow the comparison of healthcare utilization across Germany, regardless of location. There was no indication of clustering effects by geographic region and study center, and these factors are therefore not controlled for in this analysis.

### Covariates: participant characteristics, disease status, lung function, symptoms, comorbidities, and quality of life

This study emphasizes four major characteristics of the disease: severity of airflow obstruction, presence of symptoms, exacerbation history/risk, and presence of

comorbidities. As further characteristics we included age, sex, highest attained level of school education, smoking status, body mass index (BMI, kg/m<sup>2</sup>), and years since COPD diagnosis. Indices of HRQoL at baseline (Saint George's Respiratory Questionnaire [SGRQ] and COPD Assessment Test [CAT]) were used to compare participants lost to follow-up with those included in the present analysis. The SGRQ is a HRQoL variable measuring symptoms, functional impairment, and psycho-social impact.<sup>18</sup>

## Lung function and COPD definition

COPD was defined according to the spirometric Global Initiative for Chronic Obstructive Lung Disease (GOLD) criteria, requiring a ratio FEV<sub>1</sub>/FVC below 70%,<sup>9</sup> as obtained in standardized post-bronchodilator spirometry. Based on the results, participants were assigned GOLD grades 1 to 4 according to FEV<sub>1</sub> values as percent predicted according to the Global Lung Function Initiative.<sup>19</sup> A total of 301 participants had FEV<sub>1</sub>/FVC  $\geq 0.7$  at baseline, despite reporting a diagnosis of COPD by a physician. These participants were included in this analysis as "grade unclassified", since they are patients receiving treatment for COPD within the healthcare system. Patients identified as having alpha 1-antitrypsin deficiency (A1ATD, n=170 at baseline), either through self-reports or according to their use of A1ATD substitution therapy, were excluded from the present analysis due to the known high costs of A1ATD substitution therapy, which may bias cost estimates. Cost and utilization data of this subgroup are reported elsewhere.<sup>20</sup>

## Symptoms, exacerbation history, and comorbidities

Three binary variables were constructed from scores on self-assessed symptom severity and functional impairment questionnaires, indicating the presence of three important COPD-related symptoms: cough, sputum production, and dyspnea. Cough and sputum production variables were taken from responses to the CAT.<sup>21</sup> The symptom-related questions in the CAT utilize a scale of 0 to 5, with higher scores representing greater symptoms or impairment. The presence of cough was defined by a cut-off of  $>2$  for responses to the question "I never cough/I cough all the time". A similar variable was defined for the presence of sputum production, with a cut-off of  $>2$  in response to "I have no phlegm (mucus) in my chest at all/My chest is completely

full of phlegm (mucus)". A variable representing dyspnea was adapted from responses on the British modified Medical Research Council (mMRC) Questionnaire,<sup>22</sup> which utilizes a scale of 0 to 4, with higher grades indicating more severe breathlessness. A cut-off of  $\geq 2$  was chosen for this variable to define groups with less/more breathlessness. Exacerbation history was captured using mutually exclusive categories ranked by severity (no exacerbation to severe exacerbation) during the 12 months preceding the examination. The different severity levels of exacerbations were defined according to GOLD (acute respiratory worsening for several days and the need for specific measures, mild: handled by the patient itself, moderate: visited their primary care physician, severe: led to a hospital admission).

The presence of 33 pre-defined comorbidities was assessed through the following question, "Has a physician ever diagnosed you with one of the following diseases?" This information was consolidated into one variable representing comorbidity count, which has been shown to be useful in quantifying comorbidity among COPD populations.<sup>23</sup> The regression models included a binary version of this variable, using the median value as the cut-off ( $>3$  comorbidities at baseline) to define groups with low/high comorbidity burden. This was also done in accordance with previously published COSYCONET data.<sup>6,24</sup>

## Statistical analyses

To quantify the changes in patient characteristics, healthcare utilization and costs between the two visits, descriptive analyses and statistical tests for paired data were used, specifically the McNemar test for categorical variables, and the Wilcoxon Signed Rank test for numeric variables.

The association of baseline characteristics with future costs and with cost increases, both after 18 months of follow-up, were analyzed using gamma regression and change score models, respectively. To prevent the influence of extreme cost outliers on the results of the regression models, cost data were winsorized at the 95% level. All regression models included the baseline variables GOLD grade, age, sex, education, smoking status, BMI, comorbidity count, years since COPD diagnosis, presence of symptoms (cough, sputum production, dyspnea), and exacerbation history in the previous 12 months.

First, the association of baseline COPD grades and other covariates with annual costs measured at the 18-month follow-up were estimated via generalized linear regression models (GLM) with separate models for outpatient, inpatient, medication, other (physiotherapy and

rehabilitation), and total annual direct costs. Given the highly skewed distribution of cost data, we used a GLM approach with a log-link function and gamma distribution. The exponentials of the regression coefficients can be interpreted as factors.

In a second step, change score models were used to explore the baseline determinants of direct cost changes within 18 months. Differences between costs measured at follow-up and baseline were calculated based on the win-sorized data set. Calculated cost changes were then regressed on baseline characteristics using GLM models with normal distribution. Positive values can be interpreted as an increase in costs, whereas negative values refer to a reduction of costs from baseline to follow-up. In addition to the above named covariates, direct costs at baseline were considered as a potential predictor of cost changes in the change score models.

A significant proportion of participants from the baseline study cohort (667/2741, 24%) were lost to follow-up at 18 months due to various reasons, and were thus excluded from the main analyses. Descriptive analyses were therefore undertaken to compare the baseline characteristics of participants present at baseline and 18 months, and those lost to follow-up. For this purpose, independent samples *t*-tests for continuous variables, Chi<sup>2</sup>-tests for categorical variables, and Mann-Whitney U tests for non-normally distributed continuous variables were applied.

All analyses were performed using the SAS software (SAS Institute Inc., Cary, NC, USA, Version 9.3) package. *P*-values of 0.05 or less were considered statistically significant.

## Sensitivity analyses

A sensitivity analysis was performed to account for drop-out bias by implementing Inverse Probability Weighting (IPW) in the regression analyses. Weights were calculated for the complete cases based on the inverse probability of attending the follow-up assessment. This was modelled using demographic variables, disease characteristics and quality of life, all measured at baseline. Complete cases that were found to be similar to patients who dropped out, were assigned higher weights resulting in a weighted population imitating the cohort as recruited at baseline. Patients who died between baseline and follow-up were excluded from the IPW calculation. The sensitivity analysis was performed for the outcome total direct costs and both models: the gamma regression model and the change score model.

Additionally, all models were calculated with the non-winsorized cost data to ensure the replicability of the results based on the raw data.

## Ethics statement

The COSYCONET study was approved by the Ethics Committees of the local study centers. This approval covered the subsequent data analyses as performed here. All participants gave their written informed consent.

## Results

### Study population

After excluding 667 participants without data for the 18-month follow-up visit and another 170 participants with A1ATD, data from a total of 1904 participants were available for the analyses of baseline and 18 month follow-up data (Table 1). The comparison between the two time points showed a statistically significant decrease in lung function, as demonstrated by an overall fall in FEV<sub>1</sub> (1.72 L vs 1.64 L, *p*<0.0001). This was accompanied by an increase in the proportion of underweight patients (2.6 vs 3.4%, *p*=0.0053), as well as those reporting the presence of dyspnea (41.3 vs 43.5%, *p*=0.0268). The mean comorbidity count was also significantly higher at the 18-month follow-up (3.9 vs 4.7, *p*<0.0001). In contrast, at the follow-up a lower proportion of patients reported a severe exacerbation in the previous 12 months (17.6 vs 12.9%, *p*<0.0001).

### Healthcare utilization

Healthcare utilization is reported in Table 2. Among the 1904 patients, the proportion of users of outpatient care (general practitioner, specialist, and hospital) decreased (95.7 vs 92.9%, *p*<0.0001), as did the mean total number of visits (6.3 vs 5.8, *p*<0.0001), while there were no significant changes in inpatient hospital care during this time period. The proportion of participants using prescribed medication was high at both visits, with an increase in the mean number of prescribed medicines (5.7 vs 6.0, *p*<0.0001); this increase was consistent across all GOLD grades (Table 2).

### Costs

#### Comparison of costs at baseline and follow-up

Mean annual direct costs per person are shown in Table 2. Consistent with changes observed in outpatient services utilization, mean outpatient costs slightly dropped over

Table 1 Characteristics of the study population

	GOLD classification							All Participants <sup>a</sup> (n=1904)			p-value
	Grade 1 (n=168)	Grade 2 (n=719)	Grade 3 (n=568)	Grade 4 (n=135)	Grade unclassified (n=301)	Baseline	Visit 3	Baseline	Visit 3		
	Baseline	Baseline	Baseline	Baseline	Baseline	Baseline	Baseline	Baseline	Baseline		
Age (years)	65.8 (8.6)	65.5 (8.0)	64.9 (7.6)	62.3 (7.2)	65.5 (9.1)	65.1 (8.1)	66.8 (8.1)	65.1 (8.1)	66.8 (8.1)	<0.0001 <sup>c</sup>	
% Age <55 years	10.1	9.3	9.3	14.1	14.3	10.6	7.7	10.6	7.7	<0.0001 <sup>b</sup>	
% Age 55–64 years	28.0	33.0	37.3	49.6	28.6	34.1	28.8	34.1	28.8	<0.0001 <sup>b</sup>	
% Age 65–74 years	48.8	46.0	44.9	31.9	41.9	44.4	46.7	44.4	46.7	0.0085 <sup>b</sup>	
% Age >74 years	13.1	11.7	8.5	4.4	15.3	10.9	16.6	10.9	16.6	<0.0001 <sup>b</sup>	
% Males	62.5	60.5	60.2	63.7	52.5	59.5	62.5	59.5	62.5	<0.0001 <sup>c</sup>	
Lung Function											
FEV <sub>1</sub> (liter)	2.62 (0.6)	1.85 (0.5)	1.20 (0.3)	0.76 (0.2)	2.30 (0.7)	1.72 (0.7)	1.64 (0.7)	1.72 (0.7)	1.64 (0.7)	<0.0001 <sup>c</sup>	
FVC (liter)	4.12 (0.9)	3.31 (0.8)	2.68 (0.8)	2.07 (0.6)	2.99 (0.9)	3.05 (1.0)	2.95 (1.0)	3.05 (1.0)	2.95 (1.0)	<0.0001 <sup>c</sup>	
FEV <sub>1</sub> /FVC	64.0 (4.1)	56.6 (7.9)	46.3 (8.8)	38.9 (9.6)	76.8 (5.1)	56.1 (13.5)	55.2 (13.8)	56.1 (13.5)	55.2 (13.8)	<0.0001 <sup>c</sup>	
Smoking Status											
% Never smoker	6.6	6.0	6.0	6.7	11.6	7.0	7.0	7.0	7.0	<0.0001 <sup>b</sup>	
% Former smoker	66.1	64.8	73.4	75.6	64.8	68.3	71.6	68.3	71.6	<0.0001 <sup>b</sup>	
% Current smoker	27.4	29.2	20.6	17.8	23.6	24.7	21.4	24.7	21.4	<0.0001 <sup>b</sup>	
BMI (kg/m <sup>2</sup> )	26.8 (4.8)	27.5 (4.9)	26.5 (5.2)	24.5 (4.9)	29.5 (5.6)	27.2 (5.2)	27.1 (5.4)	27.2 (5.2)	27.1 (5.4)	0.0044 <sup>f</sup>	
% Underweight (BMI <18.5)	1.8	1.8	3.9	6.7	1.0	2.6	3.4	2.6	3.4	0.0053 <sup>b</sup>	
% Normal weight (18.5≤ BMI <25)	36.3	31.7	38.3	54.8	21.3	34.1	35.1	34.1	35.1	0.1670 <sup>b</sup>	
% Overweight (25≤ BMI <30)	41.1	38.3	36.0	27.4	34.9	36.5	35.8	36.5	35.8	0.4347 <sup>b</sup>	
% Obese (BMI ≥30)	20.8	28.2	21.9	11.1	42.9	26.8	25.8	26.8	25.8	0.0563 <sup>b</sup>	
Exacerbation <sup>d</sup>											
% No exacerbation	66.7	52.0	37.4	30.4	55.8	48.2	54.2	48.2	54.2	<0.0001 <sup>b</sup>	
% Mild exacerbation	3.0	6.8	3.0	4.4	4.7	4.8	3.5	4.8	3.5	0.0366 <sup>b</sup>	
% Moderate exacerbation	22.6	29.2	33.5	26.7	27.6	29.4	29.4	29.4	29.4	0.9381 <sup>b</sup>	
% Severe exacerbation	7.7	12.0	26.1	38.5	12.0	17.6	12.9	17.6	12.9	<0.0001 <sup>b</sup>	
Symptoms											
% with presence of cough	43.7	42.4	43.7	43.3	51.8	44.5	43.1	44.5	43.1	0.2323 <sup>b</sup>	
% with presence of sputum production	44.6	43.1	46.5	46.3	50.7	45.8	45.9	45.8	45.9	0.8930 <sup>b</sup>	
% with presence of dyspnea	19.3	30.4	58.4	78.2	30.7	41.3	43.5	41.3	43.5	0.0268 <sup>b</sup>	
Comorbidity count	4.1 (2.6)	3.9 (2.6)	3.8 (2.5)	3.1 (2.2)	4.6 (3.0)	3.9 (2.6)	4.7 (2.9)	3.9 (2.6)	4.7 (2.9)	<0.0001 <sup>c</sup>	
% Comorbidity count >3	51.8	49.0	48.4	38.5	59.1	49.9	70.5	49.9	70.5	<0.0001 <sup>b</sup>	

Notes: Data are mean (standard deviation) or percentage. Means and percentages relate to participants with valid data for that particular variable. <sup>a</sup>13 participants have missing GOLD grades at baseline, but are included under "All participants". <sup>b</sup>p-value based on McNemar test. <sup>c</sup>p-value based on Wilcoxon Signed Rank test. <sup>d</sup>Exacerbation history in previous 12 months.



**Table 2** Unadjusted healthcare utilization and resulting mean annual direct costs (€), at baseline and 18 month follow-up visit (Visit 3)

	GOLD grade 1 (n=168)		GOLD grade 2 (n=719)		GOLD grade 3 (n=568)		GOLD grade 4 (n=135)		grade unclassified (n=301)		All participants <sup>a</sup> (n=1,904)		p-value
	Baseline	Visit 3	Baseline	Visit 3	Baseline	Visit 3	Baseline	Visit 3	Baseline	Visit 3	Baseline	Visit 3	
<b>Healthcare utilization</b>													
Outpatient services <sup>d</sup> (3 months)													
% User	95.2	92.2	94.3	92.5	97.5	93.2	97.0	96.2	95.7	92.9	95.7	92.9	<0.0001 <sup>b</sup>
Total number of visits	6.6 (6.5)	5.8 (6.3)	6.1 (5.4)	5.5 (5.1)	6.5 (5.6)	5.9 (7.3)	5.9 (4.5)	5.2 (5.4)	6.5 (5.2)	6.6 (7.6)	6.3 (5.5)	5.8 (6.4)	<0.0001 <sup>c</sup>
Inpatient services (12 months)													
% User	28.1	27.3	32.6	32.0	41.6	36.6	50.8	51.5	35.1	31.3	36.6	34.1	0.0645 <sup>b</sup>
Number of hospital days	2.9 (6.2)	2.7 (6.5)	3.6 (8.9)	4.8 (13.0)	6.7 (13.3)	6.5 (14.2)	9.4 (17.3)	9.5 (13.6)	4.0 (13.1)	4.5 (12.2)	4.9 (11.7)	5.4 (12.9)	0.6211 <sup>c</sup>
Prescribed medication (7 days)													
% User	95.8	96.4	96.9	97.8	99.5	98.2	98.5	100.0	93.0	93.4	97.1	97.2	0.6961 <sup>b</sup>
Number of prescribed drugs	4.8 (3.2)	5.0 (3.3)	5.3 (3.0)	5.7 (3.3)	6.6 (3.2)	6.8 (3.4)	6.7 (3.3)	7.2 (3.8)	5.3 (3.8)	5.6 (4.1)	5.7 (3.3)	6.0 (3.6)	<0.0001 <sup>c</sup>
<b>Direct costs (12 months), Euro (2012 values)</b>													
Outpatient costs	832 (809)	771 (952)	828 (773)	732 (712)	897 (769)	809 (1133)	829 (646)	724 (667)	840 (728)	840 (981)	850 (758)	776 (918)	<0.0001 <sup>c</sup>
Inpatient costs	1,689 (3,638)	1,589 (3,826)	2,113 (5,235)	2,842 (7,633)	3,923 (7,862)	3,827 (8,372)	5,559 (10,198)	5,576 (8,018)	2,379 (7,694)	2,633 (7,185)	2,895 (6,916)	3,169 (7,595)	0.5746 <sup>c</sup>
Medication costs	2,241 (5,097)	1,974 (2,304)	2,057 (2,133)	2,539 (5,090)	2,793 (3,450)	2,901 (3,454)	2,901 (3,550)	2,844 (2,016)	1,836 (2,203)	2,355 (4,725)	2,311 (3,060)	2,580 (4,207)	0.0458 <sup>c</sup>
Other costs <sup>e</sup>	376 (1,022)	384 (1,318)	443 (1,074)	507 (1,318)	681 (1,246)	525 (1,138)	738 (1,375)	747 (1,226)	465 (1,092)	535 (1,079)	533 (1,153)	520 (1,220)	0.0885 <sup>c</sup>
Total direct costs	5,362 (7,724)	4,841 (6,258)	5,553 (6,394)	6,573 (10,322)	8,300 (9,677)	8,091 (11,012)	10,172 (11,846)	9,734 (9,032)	5,821 (9,170)	6,616 (10,834)	6,739 (8,629)	7,091 (10,274)	0.1016 <sup>c</sup>

**Notes:** Numbers represent participants in each GOLD grade category assigned at baseline. Data are mean (standard deviation) or percentage. Means and percentages relate to participants with valid data for that particular variable. <sup>a</sup> 13 participants have missing GOLD grades at baseline, but are included under "All participants". <sup>b</sup> p-value based on McNemar test. <sup>c</sup> p-value based on Wilcoxon Signed Rank test. <sup>d</sup> Includes general practitioner, specialist, and outpatient hospital care.

18 months, whereas costs for inpatient services and medication utilization increased, however statistically significantly only for medication. Inpatient costs, followed by medication costs constituted the largest proportions of total direct costs at both time points. Total annual direct costs also showed a 5.2% increase (€6,739 vs €7,091 per patient), though this was not statistically significant due to large interindividual variation.

### Determinants of future annual costs

Table 3 displays the results of the regression analysis for future annual costs. The factors for COPD grades 2 to 4 relative to grade 1 (reference) ranged from 1.24 to 1.57. Higher education was associated with lower costs (OR 0.90; 95%CI 0.80–1.00). The key drivers of future annual costs were underweight (OR 1.65; 95%CI 1.28–2.13) and the occurrence of a severe exacerbation in the 12 months before baseline (OR 1.73; 95%CI 1.55–1.93). Other variables with a significant impact on future annual costs included age 65–74 years (OR 1.24; 95%CI 1.07–1.42), age >74 years (OR 1.20; 95%CI 1.01–1.43), being a current smoker (OR 1.19; 95%CI 1.00–1.42), comorbidity count >3 (OR 1.49; 95%CI 1.37–1.61), presence of dyspnea (OR 1.30; 95%CI 1.19–1.41), and moderate exacerbation in the 12 months before baseline (OR 1.22; 95%CI 1.11–1.34). The majority of associations for inpatient and medication costs were similar to those for the total costs, whereas few variables were associated with future outpatient and other costs (see Table 3).

### Predictors of cost increases over 18 months of follow-up

Table 4 shows the results of the five change score models, describing the predictive value for baseline variables on the increases in annual direct costs at follow-up. COPD grade 4 was significantly associated with increases in total annual costs (€2,346; 95%CI €960–€3,732), as was age 65–74 years (€1,018; 95%CI: €66–€1,969), a history of moderate (€887; 95%CI: €258–€1,516) or severe (€1,425; 95%CI €577–€2,273) exacerbations, a comorbidity count of >3 (€1,579; 95%CI €1,029–€2,129), and the presence of dyspnea (€1,131; 95%CI €538–€1,724). Being underweight also contributed to an increase in total direct costs at follow-up (€3,679, 95%CI €1,978–€5,380). Baseline costs, which were included to account for a possible regression to the mean effect, were highly significant for all cost categories. Sex, smoking status, years since diagnosis and symptoms (excluding dyspnea) did not have a statistically significant impact

on the increases in total direct costs at the 18-month follow-up visit.

### Sensitivity analyses

The models including the inverse probability weights identified similar determinants for future costs and cost increases compared to the complete case analysis. However, in comparison with the estimates derived from the complete case analysis (Table 4), the IPW estimated larger cost increases, ranging from +€38 (GOLD grade 4) to +€326 (underweight), indicating an underestimation of cost increases, when excluding participants lost to follow-up. The effect estimates of the Gamma regression model remained nearly unchanged (See Table 6).

When analyzing the association of baseline patient characteristics with future total direct costs (GLM model) based on the non-winsorized cost data set, the category “COPD grade unclassified” also reached statistical significance, with 1.26 times higher future costs compared to grade 1. No further changes in terms of statistical significance or direction of estimates were observed, although due to the broader distribution of cost data, all confidence intervals were considerably wider. Moreover, applying the change score model to the non-winsorized annual total direct costs had a limited impact on the results. Whereas COPD grade 4 and exacerbation history were no longer significantly associated with an increase in costs, estimates for underweight, comorbidity burden and dyspnea remained unchanged and were still predictors of annual direct cost increases.

### Participants lost to follow-up

The comparison of baseline data between participants present for both visits with those of patients lost to follow-up indicated significant differences between the groups (Table 5). On average, participants lost to follow-up were older, had poorer lung function, experienced at least one severe exacerbation, reported the presence of symptoms and had worse HRQoL at baseline. There were also obvious differences regarding utilization and costs, whereby patients lost to follow-up showed significantly higher direct costs at baseline.

### Discussion

In this study, we analyzed longitudinal data on the utilization of healthcare services and associated costs among COPD patients, and identified determinants of future annual direct costs and increases. On average, there was

Table 3 Effect of COPD and baseline characteristics on future annual direct costs

Covariate	Outpatient costs <sup>a</sup>		Inpatient costs		Medication costs		Other costs <sup>b</sup>		Total Direct costs	
	n=1,819	n=1,813	n=1,804	n=1,782	n=1,804	n=1,782	n=1,782	n=1,782	n=1,731	n=1,731
Intercept	433.29 [302.40–620.85]	457.74 [194.46–1,077.47]	1,203.80 [987.53–1,467.44]	189.71 [89.72–401.16]	1,203.80 [987.53–1,467.44]	189.71 [89.72–401.16]	2,301.23 [1,758.09–3,012.17]	2,301.23 [1,758.09–3,012.17]		
COPD GOLD										
grade 1	ref.	ref.	ref.	ref.	ref.	ref.	ref.	ref.	ref.	ref.
grade 2	0.99 [0.82–1.20]	1.48 [0.93–2.36]	1.08 [0.97–1.20]	1.37 [0.90–2.08]	1.08 [0.97–1.20]	1.37 [0.90–2.08]	1.24 [1.07–1.43]	1.24 [1.07–1.43]	1.24 [1.07–1.43]	1.24 [1.07–1.43]
grade 3	1.00 [0.81–1.22]	1.49 [0.89–2.47]	1.23 [1.10–1.38]	1.23 [0.79–1.93]	1.23 [1.10–1.38]	1.23 [0.79–1.93]	1.27 [1.09–1.48]	1.27 [1.09–1.48]	1.27 [1.09–1.48]	1.27 [1.09–1.48]
grade 4	0.94 [0.71–1.24]	2.39 [1.22–4.69]	1.23 [1.05–1.43]	1.74 [0.97–3.14]	1.23 [1.05–1.43]	1.74 [0.97–3.14]	1.57 [1.27–1.93]	1.57 [1.27–1.93]	1.57 [1.27–1.93]	1.57 [1.27–1.93]
grade unclassified	1.03 [0.83–1.29]	1.17 [0.69–1.97]	0.96 [0.84–1.08]	1.61 [1.00–2.58]	0.96 [0.84–1.08]	1.61 [1.00–2.58]	1.14 [0.96–1.34]	1.14 [0.96–1.34]	1.14 [0.96–1.34]	1.14 [0.96–1.34]
Age (years)										
<55	ref.	ref.	ref.	ref.	ref.	ref.	ref.	ref.	ref.	ref.
55–64	1.04 [0.86–1.25]	1.30 [0.83–2.02]	1.02 [0.92–1.14]	1.00 [0.67–1.48]	1.02 [0.92–1.14]	1.00 [0.67–1.48]	1.09 [0.95–1.26]	1.09 [0.95–1.26]	1.09 [0.95–1.26]	1.09 [0.95–1.26]
65–74	1.04 [0.86–1.26]	1.90 [1.22–2.95]	1.09 [0.98–1.21]	1.02 [0.68–1.51]	1.09 [0.98–1.21]	1.02 [0.68–1.51]	1.24 [1.07–1.42]	1.24 [1.07–1.42]	1.24 [1.07–1.42]	1.24 [1.07–1.42]
>74	1.11 [0.87–1.40]	1.52 [0.87–2.65]	1.13 [0.99–1.30]	0.90 [0.54–1.49]	1.13 [0.99–1.30]	0.90 [0.54–1.49]	1.20 [1.01–1.43]	1.20 [1.01–1.43]	1.20 [1.01–1.43]	1.20 [1.01–1.43]
Sex										
male	ref.	ref.	ref.	ref.	ref.	ref.	ref.	ref.	ref.	ref.
female	1.03 [0.92–1.15]	0.83 [0.63–1.08]	0.99 [0.93–1.05]	1.17 [0.92–1.49]	0.99 [0.93–1.05]	1.17 [0.92–1.49]	0.95 [0.87–1.03]	0.95 [0.87–1.03]	0.95 [0.87–1.03]	0.95 [0.87–1.03]
Education										
basic	ref.	ref.	ref.	ref.	ref.	ref.	ref.	ref.	ref.	ref.
secondary	1.10 [0.98–1.24]	1.05 [0.79–1.41]	0.98 [0.92–1.05]	1.06 [0.82–1.38]	0.98 [0.92–1.05]	1.06 [0.82–1.38]	1.03 [0.94–1.13]	1.03 [0.94–1.13]	1.03 [0.94–1.13]	1.03 [0.94–1.13]
higher	0.96 [0.83–1.11]	0.78 [0.55–1.10]	0.94 [0.87–1.02]	1.01 [0.74–1.37]	0.94 [0.87–1.02]	1.01 [0.74–1.37]	0.90 [0.80–1.00]	0.90 [0.80–1.00]	0.90 [0.80–1.00]	0.90 [0.80–1.00]
Smoking status										
never smoker	ref.	ref.	ref.	ref.	ref.	ref.	ref.	ref.	ref.	ref.

(Continued)



Table 3 (Continued).

Covariate	Outpatient costs <sup>a</sup>	Inpatient costs	Medication costs	Other costs <sup>b</sup>	Total Direct costs
	n=1,819	n=1,813	n=1,804	n=1,782	n=1,731
smoker	1.06 [0.83–1.34]	1.62 [0.92–2.85]	1.03 [0.91–1.17]	0.90 [0.55–1.48]	1.19 [1.00–1.42]
former smoker	1.07 [0.87–1.33]	1.11 [0.66–1.85]	1.11 [0.99–1.25]	0.94 [0.59–1.49]	1.08 [0.92–1.27]
normal	ref.	ref.	ref.	ref.	ref.
overweight	1.01 [0.89–1.14]	1.02 [0.76–1.39]	1.07 [0.99–1.14]	1.10 [0.84–1.45]	1.04 [0.95–1.15]
obese	1.05 [0.91–1.21]	1.08 [0.77–1.51]	1.13 [1.05–1.23]	0.89 [0.66–1.21]	1.05 [0.94–1.17]
underweight	1.16 [0.83–1.62]	1.93 [0.88–4.25]	1.24 [1.03–1.49]	1.57 [0.78–3.19]	1.65 [1.28–2.13]
Comorbidity count >3	1.29 [1.16–1.43]	1.76 [1.37–2.26]	1.29 [1.22–1.37]	1.43 [1.13–1.80]	1.49 [1.37–1.61]
Years since COPD diagnosis	1.00 [1.00–1.01]	0.99 [0.97–1.01]	1.00 [1.00–1.01]	1.00 [0.98–1.02]	1.00 [0.99–1.00]
Presence of cough	1.01 [0.88–1.15]	0.94 [0.69–1.27]	0.98 [0.91–1.06]	0.88 [0.66–1.16]	0.99 [0.89–1.09]
Presence of sputum production	1.12 [0.98–1.28]	0.97 [0.72–1.31]	1.04 [0.97–1.13]	1.23 [0.93–1.63]	1.02 [0.92–1.12]
Presence of dyspnea	1.11 [0.99–1.24]	1.50 [1.14–1.98]	1.24 [1.16–1.32]	1.33 [1.05–1.69]	1.30 [1.19–1.41]
Exacerbation history	ref.	ref.	ref.	ref.	ref.
no exacerbations	1.14 [0.89–1.46]	0.89 [0.50–1.59]	1.14 [1.00–1.31]	0.84 [0.49–1.43]	1.08 [0.89–1.30]
mild exacerbations	1.13 [1.00–1.28]	1.42 [1.05–1.91]	1.09 [1.01–1.16]	1.23 [0.93–1.62]	1.22 [1.11–1.34]
moderate exacerbations	1.19 [1.03–1.38]	2.57 [1.81–3.64]	1.26 [1.16–1.37]	1.56 [1.13–2.16]	1.73 [1.55–1.93]
severe exacerbations	1.197	1.5600	1.0765	1.5102	1.1218
Goodness of fit					

Notes: Estimates with  $p < 0.05$  are printed in bold. <sup>a</sup>Includes general practitioner, specialist, and outpatient hospital care. <sup>b</sup>Includes rehabilitation and physiotherapy costs.

**Table 4** Predictors of changes in annual direct costs after 18 months (in €)

Covariate	Outpatient costs <sup>a</sup>	Inpatient costs	Medication costs	Other costs <sup>b</sup>	Total direct costs
Intercept	229 [55 to 403]	-677 [-2,043 to 688]	175 [-167 to 516]	105 [-183 to 392]	515 [-1,236 to 2,267]
COPD GOLD					
grade 1	ref.	ref.	ref.	ref.	ref.
grade 2	-6 [-100 to 89]	602 [-149 to 1,353]	42 [-144 to 228]	138 [-22 to 297]	930 [-40 to 1,899]
grade 3	-19 [-120 to 82]	584 [-214 to 1382]	33 [-165 to 231]	54 [-116 to 224]	813 [-213 to 1,838]
grade 4	-65 [-201 to 71]	2031 [948 to 3,114]	37 [-229 to 302]	264 [34 to 494]	2346 [960 to 3,732]
grade unclassified	34 [-73 to 141]	503 [-348 to 1,354]	54 [-159 to 267]	166 [-15 to 348]	689 [-420 to 1,797]
Age (years)					
<55	ref.	ref.	ref.	ref.	ref.
55-64	34 [-58 to 126]	692 [-33 to 1,416]	-48 [-230 to 134]	3 [-151 to 157]	468 [-4,845 to 1421]
65-74	33 [-59 to 125]	1,188 [461 to 1,915]	1 [-181 to 184]	51 [-104 to 205]	1,018 [66 to 1,969]
>74	55 [-61 to 171]	902 [-17 to 1820]	36 [-192 to 265]	-15 [-209 to 180]	791 [-402 to 1,983]
Sex					
male	ref.	ref.	ref.	ref.	ref.
female	8 [-47 to 62]	-335 [-771 to 100]	-39 [-146 to 68]	121 [29-214]	-153 [-714 to 408]
Education					
basic	ref.	ref.	ref.	ref.	ref.
secondary	80 [20 to 140]	81 [-395 to 556]	-11 [-128 to 105]	-14 [-115 to 88]	150 [-461 to 762]
higher	-10 [-82 to 61]	-528 [-1,094 to 38]	-37 [-177 to 103]	14 [-106 to 134]	-608 [-1,336 to 120]
Smoking status					
never smoker	ref.	ref.	ref.	ref.	ref.

(Continued)

Table 4 (Continued).

Covariate	Outpatient costs <sup>a</sup>	Inpatient costs	Medication costs	Other costs <sup>b</sup>	Total direct costs
smoker	6 [-110 to 122]	<b>942</b> <b>[20 to 1,863]</b>	112 [-113 to 337]	-47 [-240 to 147]	937 [-237 to 2,110]
former smoker	26 [-80 to 132]	222 [-623 to 1,068]	118 [-87 to 323]	-53 [-230 to 123]	312 [-757 to 1,380]
Weight (BMI)	ref.	ref.	ref.	ref.	ref.
normal					
overweight	15 [-47 to 77]	99 [-392 to 591]	11 [-111 to 132]	42 [-62 to 147]	176 [-458 to 811]
obese	19 [-51 to 89]	-91 [-645 to 463]	70 [-66 to 206]	-63 [-181 to 56]	-54 [-768 to 660]
underweight	74 [-89 to 237]	<b>1978</b> <b>[691 to 3266]</b>	294 [-27 to 615]	137 [-138 to 412]	<b>3679</b> <b>[1,978 to 5,380]</b>
Comorbidity count >3	<b>107</b> <b>[53 to 161]</b>	<b>835</b> <b>[412 to 1,257]</b>	<b>187</b> <b>[82 to 292]</b>	<b>136</b> <b>[47 to 225]</b>	<b>1,579</b> <b>[1,029 to 2,129]</b>
Years since COPD diagnosis	2 [-2 to 6]	-9 [-40 to 23]	-3 [-11 to 4]	1 [-6 to 8]	-8 [-48 to 32]
Presence of cough	17 [-51 to 84]	-192 [-724 to 340]	-30 [-161 to 101]	-77 [-190 to 36]	-217 [-901 to 467]
Presence of sputum production	58 [-9 to 125]	-118 [-644 to 408]	35 [-94 to 165]	82 [-30 to 194]	2 [-676 to 679]
Presence of dyspnea	48 [-10 to 106]	<b>839</b> <b>[380 to 1,299]</b>	<b>174</b> <b>[60 to 287]</b>	<b>100</b> <b>[3 to 198]</b>	<b>1,131</b> <b>[538 to 1,724]</b>
Exacerbation history	ref.	ref.	ref.	ref.	ref.
no exacerbation	33 [-89 to 155]	51 [-923 to 1,025]	-12 [-250 to 226]	-139 [-348 to 70]	171 [-1,100 to 1,441]
mild exacerbation	<b>83</b> <b>[21 to 144]</b>	<b>595</b> <b>[107 to 1,082]</b>	-54 [-174 to 67]	75 [-29 to 179]	<b>887</b> <b>[258 to 1,516]</b>
moderate exacerbation	76 [2 to 150]	<b>1,779</b> <b>[1,098 to 2,460]</b>	61 [-84 to 206]	214 [88 to 339]	<b>1,425</b> <b>[577 to 2273]</b>
severe exacerbation					
Direct costs at baseline <sup>c</sup>	-704 [-747 to -661]	-821 [-884 to -757]	-126 [-175 to -78]	-920 [-965 to -876]	-669 [-727 to -611]
Goodness of fit	1.0140	1.0141	1.0143	1.0146	1.0153

Notes: Estimates with  $p < 0.05$  are printed in bold. <sup>a</sup>Includes general practitioner, specialist, and outpatient hospital care. <sup>b</sup>Includes rehabilitation and physiotherapy costs. <sup>c</sup>Direct costs at baseline per €1,000.

**Table 5** Baseline comparison of demographics and disease status, patients present for both visits (study participants) vs patients lost to follow-up (baseline only)

	Study participants with follow-up (n=1904)	Baseline only (n=667)	p-value
% grade unclassified	15.9	17.1	<0.0001 <sup>a</sup>
% GOLD grade 1	8.9	4.4	
% GOLD grade 2	38.0	28.5	
% GOLD grade 3	30.0	36.4	
% GOLD grade 4	7.1	13.5	
Age (years)	65.1 (8.1)	66.0 (9.2)	0.0262 <sup>b</sup>
% Males	59.5	58.9	0.8094 <sup>a</sup>
% Basic school education	55.7	59.1	0.1492 <sup>a</sup>
% Secondary school education	27.2	23.4	
% Higher school education	17.1	17.5	
FEV <sub>1</sub> /FVC	56.1 (13.5)	54.5 (14.5)	0.0130 <sup>b</sup>
% Never smoker	7.0	6.0	0.0818 <sup>a</sup>
% Former smoker	68.3	65.1	
% Current smoker	24.7	28.9	
BMI (kg/m <sup>2</sup> )	27.2 (5.2)	27.1 (6.0)	0.5464 <sup>b</sup>
% Underweight (BMI <18.5)	2.6	5.1	0.0198 <sup>a</sup>
% Normal weight (18.5 ≤ BMI <25)	34.1	33.4	
% Overweight (25 ≤ BMI <30)	36.5	36.4	
% Obese (BMI ≥30)	26.8	25.0	
% No exacerbation	48.2	42.7	0.0012 <sup>a</sup>
% Mild exacerbation	4.8	5.4	
% Moderate exacerbation	29.4	27.5	
% Severe exacerbation	17.6	24.4	
% with presence of cough	44.5	50.6	0.0065 <sup>a</sup>
% with presence of sputum production	45.8	51.4	0.0137 <sup>a</sup>
% with presence of dyspnea	41.2	59.3	<0.0001 <sup>a</sup>
Number of comorbidities	3.9 (2.6)	3.8 (2.8)	0.3424 <sup>c</sup>
SGRQ <sup>d</sup>	40.7 (19.4)	48.3 (21.1)	0.0001 <sup>b</sup>
Total direct costs <sup>e</sup>	6,739 (8,628)	8,657 (12,789)	0.0002

**Notes:** Data are mean (standard deviation) or percentage. Means and percentages relate to participants with valid data for that particular variable. <sup>a</sup>p-value based on Chi<sup>2</sup> test. <sup>b</sup>p-value based on t-test. <sup>c</sup>p-value based on Mann-Whitney U test. <sup>d</sup>Scoring ranges from 0 to 100, with higher scores indicating worse HRQoL. <sup>e</sup>Includes rehabilitation and physiotherapy costs, in addition to outpatient, inpatient and medication costs.

a non-significant 5% increase in direct costs over a period of 18 months. Statistically significant baseline determinants of increases in costs included a history of moderate or severe exacerbations in the previous 12 months, a comorbidity count >3, being underweight, and the presence of dyspnea.

Of the small number of published longitudinal studies on costs and utilization in COPD, few have reported developments of costs over time from a cohort perspective. For example, a claims database study by Jansson et al followed a relatively small sample of patients with COPD (n=244) for more than 10 years, and compared the

costs in 1999 with those in 2010. However, the authors did neither report an overall change in costs for the total sample nor did they identify baseline characteristics associated with individual cost changes.<sup>25</sup> Medication has consistently been identified as one of the most important contributors to direct costs in COPD.<sup>12,26,27</sup> Our study confirms the role of medication by the observed 11.6% increase in unadjusted all-cause medication costs even after just 18 months. These increases were seen in GOLD grades 2 and 3 and in physician diagnosed COPD patients without airflow obstruction at visit 1 (GOLD unclassified).

**Table 6** Determinants of future costs and cost increases calculated with Inverse Probability Weighting to adjust for dropout bias

		Future costs (Table 3) – Gamma regression model	Cost increases (Table 4) – Change Score model
		Total Direct costs	Total Direct costs
Intercept		<b>2,400 [1,829 to 3,150]</b>	660 [–1,131 to 2,451]
COPD GOLD	grade 1	ref.	ref.
	grade 2	<b>1.23 [1.05 to 1.43]</b>	923 [–116 to 1,961]
	grade 3	<b>1.25 [1.07 to 1.47]</b>	788 [–298 to 1,873]
	grade 4	<b>1.57 [1.28 to 1.93]</b>	<b>2,384 [986 to 3,781]</b>
	grade unclassified	1.13 [0.95 to 1.34]	753 [–409 to 1,914]
Age (years)	<55	ref.	ref.
	55–64	1.08 [0.94 to 1.24]	424 [–522 to 1,370]
	65–74	<b>1.22 [1.06 to 1.40]</b>	929 [–14 to 1,873]
	>74	1.16 [0.98 to 1.38]	621 [–545 to 1,786]
Sex	male	ref.	ref.
	female	0.95 [0.87 to 1.03]	–161 [–728 to 407]
Education	basic	ref.	ref.
	secondary	1.03 [0.94 to 1.13]	147 [–478 to 772]
	higher	<b>0.89 [0.80 to 0.99]</b>	–638 [–1,373 to 96]
Smoking status	never smoker	ref.	ref.
	smoker	1.17 [0.98 to 1.39]	810 [–374 to 1,993]
	former smoker	1.08 [0.92 to 1.26]	283 [–799 to 1,365]
Weight (BMI)	normal	ref.	ref.
	overweight	1.05 [0.95 to 1.15]	237 [–408 to 881]
	obese	1.05 [0.94 to 1.17]	–35 [–762 to 692]
	underweight	<b>1.69 [1.33 to 2.15]</b>	<b>4005 [2,365 to 5,645]</b>
Comorbidity count >3		<b>1.48 [1.36 to 1.60]</b>	<b>1589 [1,031 to 2,147]</b>
Years since COPD diagnosis		1.00 [0.99 to 1.00]	–7 [–48 to 34]
Presence of cough		0.98 [0.89 to 1.09]	–290 [–984 to 403]
Presence of sputum production		1.02 [0.92 to 1.12]	39 [–648 to 726]
Presence of dyspnea		<b>1.30 [1.19 to 1.42]</b>	<b>1,174 [572 to 1776]</b>
Exacerbation history	no exacerbation	ref.	ref.
	mild exacerbation	1.08 [0.90 to 1.29]	142 [–1,126 to 1,411]
	moderate exacerbation	<b>1.23 [1.12 to 1.35]</b>	<b>941 [299 to 1583]</b>

(Continued)



**Table 6** (Continued).

		Future costs (Table 3) – Gamma regression model	Cost increases (Table 4) – Change Score model
		Total Direct costs	Total Direct costs
	severe exacerbation	<b>1.73 [1.55 to 1.93]</b>	<b>1,531 [685 to 2377]</b>
Direct costs at baseline <sup>a</sup>		-	<b>-681 [-740 to -623]</b>
Goodness of fit	Scaled Deviance	1.1230	1.0154

**Notes:** Estimates with  $p < 0.05$  are printed in bold. <sup>a</sup>Direct costs at baseline per €1,000. Inverse Probability Weights were calculated based on the probability of participating in the follow-up. Weights ranged between 1.07 and 2.52 and the sum of weights was 2408, imitating the cohort at baseline.

The increase in healthcare utilization and direct costs over 18 months was accompanied by a small but statistically significant mean decline in lung function, and increases in the proportion of patients reporting dyspnea, underweight, and with a higher number of comorbidities. Over this period, the proportion of current smokers in our study population decreased. We also observed a decrease in the proportion of patients reporting a severe exacerbation within the previous 12 months. This might be due to the recruitment process of the baseline cohort. Although having had a severe exacerbation within the last four weeks was defined as an exclusion criterion of study participation, those who were admitted to the hospital had a higher change of being recruited into the study as soon as their disease status stabilized.

With our first set of regression models (Table 3), we amended the direct cost model published by Wacker et al,<sup>12</sup> based on cross-sectional baseline data of the COSYCONET cohort. Cross-sectional analyses of cost determinants can be criticized, because cost estimates are usually based on healthcare utilization in the time period of up to 12 months before assessment and thus causality remains unclear. By using data collected at a follow-up visit, we were able to separate the assessment of baseline characteristics (possible predictors) and the self-reported healthcare utilization and related costs (future costs). In doing so, we could identify determinants of future direct costs, which were not included in the previous analyses<sup>12</sup> as they would simultaneously count as patient characteristics and resource utilization; eg, severe exacerbations are, by definition, connected with a hospital stay and therefore contribute to inpatient costs. In the present analysis a history of moderate and severe exacerbations was not only associated with direct costs but also predicted future direct costs.

The results of the change score models shown in Table 4 further emphasize the role played by exacerbations,

symptoms, and comorbidities, this time in predicting cost increases over a period of 18 months. The comorbidity count, as well as dyspnea and a history of exacerbations were associated with increased costs in outpatient and inpatient care, medication, rehabilitation, and physiotherapy as reported at the follow-up visit. Previous studies have already identified underweight as a risk factor for mortality and higher healthcare costs in COPD.<sup>28,29</sup> In our study, underweight was not only a major predictor of future costs and increases in costs, but the effect estimates were similar to or even greater than those of GOLD grade 4, compared to grade 1. In accordance with the cross-sectional findings, higher COPD grades and higher age were important predictors of increasing costs.

Of additional interest are results concerning the unclassified GOLD grade participants, who had not been included in the baseline study,<sup>12</sup> but clearly demonstrated high healthcare costs. Remarkably, all analyses showed effect estimates closer to those for GOLD grade 2 than GOLD grade 1. However, these remained non-significant. These findings underline that patients with physician diagnosed COPD with an unclassified GOLD grade do carry a significant disease burden and should be studied further.

When analyzing unadjusted costs, standardized to 2012 unit costs, only medication costs significantly increased between the two time points. However, there are different potential biases to these analyses. For one, although there were different recruitment paths for the COSYCONET study and ongoing exacerbations were an exclusion criterion, it can still be expected that patients had a higher likelihood to be recruited if they had received inpatient or outpatient health care within the last 12 months before baseline. In addition, participants still alive but lost to follow-up can be expected to be in worse health and therefore receiving increased health care in the follow-up period. The sensitivity analysis, which included IPW, indicated that the complete case analysis

slightly underestimated the impact of various predictors on increases in direct costs at follow-up, but identified the same baseline variables as predictors of costs. However, the exclusion of patients lost to follow up from the longitudinal analysis may also have induced an underestimation of the overall mean change in costs over time. Nevertheless, this limitation is inevitable within prospective cohort studies of a broad spectrum of patients, some of whom can show deteriorations preventing them from participation in follow-up visits.

Besides non-participation bias, there are further limitations in this study, particularly the potential for recall bias in the self-reported healthcare utilization. While the follow-up period of 18 months may be considered a limitation, it is important to note that we were interested in revealing whether changes would occur even over a short period of time. As a further limitation, costs beyond inpatient and outpatient care, medication, rehabilitation and physiotherapy were not captured within this study, and thus 'real' total direct costs may be higher due to the exclusion of important healthcare-related costs, eg, for nursing care and medical devices such as oxygen therapy at home. Finally, due to the design of the questionnaire which was used to assess healthcare utilization, it was not possible to disentangle disease-related costs from overall healthcare costs. However, in practice this differentiation is very difficult, because COPD is recognized as a systemic disease with extra-pulmonary manifestations.

Conversely, one of the strengths of our analyses is that in contrast to previously published longitudinal studies of costs based on administrative data in COPD, they are based on data from a prospective, multicenter cohort study that collected detailed, standardized clinical and demographics characteristics.<sup>13</sup> This enables us to identify predictors of future costs and cost changes over time, favored by a large sample size.

In conclusion, through analysis of intra-individual changes in the utilization of healthcare services and the associated costs, we identified cost-drivers that were clinically plausible and relevant even within the short time period of 18 months. Taking costs as an overall indicator of health status, this may help in guiding therapy decisions based on those characteristics deemed to be most important for the course of the disease.

## Data Availability

The full dataset supporting the conclusions of this article is available upon request and application from the

Competence Network Asthma and COPD (ASCONET, <http://www.asconet.net/html/cosyconet/projects>).

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