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# Debt Overhang and Lack of Lender's Commitment

The debt overhang of sovereigns or firms is modeled in the recent literature as a constrained efficient outcome of dynamic debt contracts under the lack of the borrower's commitment, where debt relief is not Pareto-improving. The early literature observes another type of debt overhang where the borrower is discouraged from expending effort, anticipating the lender to take all output *ex post*. We show that this inefficiency is due to the lack of the lender's commitment and debt relief is Pareto-improving. Nevertheless, debt overhang may persist, as frictional bargaining over debt relief can take a long time.

JEL codes: E30, G01, G30 Keywords: backloading, debt Laffer curve, two-sided lack of commitment

IN THIS STUDY, WE ANALYZE the relationship between the amount of debt and the borrower's economic activity in a model for a long-term debt contract between a sovereign or private borrower and lenders. We assume that debt is not state contingent and evolves at a fixed interest rate; thus, debt can grow too large. Debt can accumulate beyond the repayable amount as a result of repeated and/or large negative shocks. However, debt relief, though possible, takes time, as it involves timeconsuming bargaining, such as a war of attrition among lenders. It is demonstrated

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that large debt can hinder the borrower's economic activity in two respects. One is the standard debt overhang, which we call the *first type* of debt overhang, and the other is the *second type* of debt overhang that we highlight in this study.

The first type of debt overhang is caused by a lack of commitment on the borrower side, which is well known in the literature on optimal debt contracts. The borrower can default on the debt at any time; in the constrained optimal debt contract, the borrower's economic activity measured by output is smaller when debt is larger. This is because a larger output tempts the borrower to default when the output is the borrower's payoff of defaulting (Albuquerque and Hopenhayn 2004, Kovrijnykh and Szentes 2007, Aguiar, Amador, and Gopinath 2009).

We show that as debt increases and exceeds a certain threshold, the economy that was originally in the first type of debt overhang enters the second type. It is the debt overhang that Sachs (1988) observes: The borrower hesitates to invest in a new project because the debt is so large that the borrower expects all return on the investment to be taken by the lenders ex post (see pp. 29-31 of Sachs 1988). This line of thinking emerges because lenders cannot credibly commit to making the repayment smaller than the face value of debt. This inability of lenders to commit causes inefficiency, which we call the second type of debt overhang. The first type of debt overhang in, for example, Albuquerque and Hopenhayn (2004) is a situation wherein the lender cannot lend the first-best amount because the borrower would abscond with the borrowed money. In the second type of debt overhang, the borrower cannot expend the first-best amount of effort because the lender would take all output, as the existing debt is too large. Suppose that lenders keep the contractual amount of debt unchanged, and, nevertheless, promise that they will give a sufficient amount to the borrower. The lenders' promise is not trustworthy when the debt is larger than the borrower's output, because lenders have the legitimate right to take all as repayment. The contractual amount of debt works as a commitment device when it is small, as it gives the upper bound for the amount that lenders can demand. The upper bound no longer works as a commitment device for the lenders when it is so large that it exceeds the maximum repayable amount. Note that the lack of commitment on the borrower side always exists regardless of how large the debt is, whereas the lender loses credibility when debt becomes large. Therefore, debt relief can be effective in restoring the commitment of lenders and reducing the inefficiency caused by the lack of lenders' commitment.

Sachs (1988) clarifies the idea of (the second type of) debt overhang with a simple numerical example. The differences between our study and Sachs (1988) can be summarized in the following three points: (i) we clarify that the problem is the lack of lender's commitment and formally construct its model in the framework of dynamic contract; (ii) we prove that the second type of debt overhang occurs when debt is large; and (iii) we solve the dynamic model numerically to confirm our main theoretical findings.

Simple Example. Let us explain how the lack of lenders' commitment emerges in the following intuitive example. Suppose that borrowers owe lenders D dollars, and the borrowers can earn USD 1,000 if they work hard, but earn USD 100 if they do

not. They will work hard if their payoff is no less than USD 200, but will not work if their payoff is less than USD 200. Obviously, the maximum repayable amount is USD 800 (=1,000-200).

- Now, suppose that *D* is smaller than USD 800, say, D = 500. In this case, the lenders' promise to the borrowers, that is, "You pay *D* dollars and you get the remaining," is trustworthy because the lenders have no legitimate right to take more than *D* dollars. Therefore, the lenders' commitment to the repayment plan is credible, and the contractual amount of debt, *D*, is a payoff-relevant state variable on which the repayment plan depends. Given this promise, as the borrowers can take 1,000 *D* (> 200) if they work hard, they actually choose to work hard and repay *D*.
- Next, suppose that D is larger than USD 800, say, D = 10,000. Here, we assume that the debt relief that reduces D from 10,000 to 800 is impossible to implement, because bargaining frictions make it prohibitively costly to reach an agreement on debt relief.<sup>1</sup> In this case, the lenders will offer the following plan if they can: "You pay USD 800 and you take the remaining USD 200." However, this repayment plan is not credible, because D is larger than USD 800, and lenders have the legitimate right to demand that the borrowers repay D. Suppose that the lenders make the above promise: "You pay USD 800, and you get the remaining USD 200," and the borrowers trust this promise and work hard. Subsequently, they earn USD 1,000 and, ex post, the lenders will demand the borrowers to pay the full USD 1,000, as they have the legitimate right to demand full repayment. Thus, the ex-ante promise that lenders will not demand more than USD 800 is not credible. Therefore, if D = 10,000, any offer made by the lenders is not trustworthy, the borrowers will not work hard, and they earn only 100. Ultimately, lenders obtain USD 100 as repayment and borrowers obtain zero. Note also that when D is larger than the maximum repayable amount, it is no longer a payoff-relevant state variable.

In short, when the contractual amount of debt is very large, the lenders' offer of the repayment plan is not credible *ex ante*, because they can and will demand the borrowers to pay more *ex post*. This lack of a lender's commitment makes the borrower reluctant to work hard and reduces output. This is the second type of debt overhang, which Sachs (1988) observes.

Theoretically, we can explain that the inefficiency of the second type of debt overhang emerges because the contractual amount of debt, D, is no longer a payoffrelevant state variable, if it exceeds a certain threshold. As we see in the simple example in Section 2 or in the model of Section 3, when D is small, the lenders and borrower agree on a constrained optimal repayment plan contingent on D that backloads the borrower's payoff. That is, they agree that the borrower pays as much as

1. An episode relating to and the literature on frictional bargaining on debt restructuring are discussed later.

possible until the debt is fully repaid; only after the full repayment of the debt, the borrower will be given the dividend. Ray (2002) demonstrates that the repayment plan that backloads the borrower's payoff is constrained optimal under the borrower's lack of commitment. When D is too large and no longer a payoff-relevant state variable, the backloading of the borrower's payoff is infeasible. The feasible repayment plan should be static or independent of D when D is too large. As long as the dynamic plan that backloads the borrower's payoff is constrained optimal, the repayment plan that does not depend on D is Pareto inferior.

The policy implication of debt overhang in our study is in stark contrast to those of the recent literature on optimal contracts. In other words, our model implies that debt relief increases the payoffs for both the lender and the borrower in the second type of debt overhang, while it is not Pareto-improving in the first type of debt overhang, which has been the focus of recent literature. In contrast to the recent literature that emphasizes that debt relief is not necessarily a desirable policy response to debt overhang, our study implies that it could be desirable for both borrowers and lenders, as Sachs (1988) argues.

In other words, the second type of debt overhang provides a formal explanation of the debt Laffer curve, that is, the lenders' payoff may decrease with the contractual amount of debt. In the existing models of long-term debt, such as Albuquerque and Hopenhayn (2004) and Aguiar, Amador, and Gopinath (2009), the lenders' value is a weakly increasing function of the contractual amount of debt. In our model, however, the lenders' value has an inverted U-shaped relationship with debt because the lenders' payoff may strictly decrease when the contractual amount of debt exceeds a certain threshold. The inverted U shape is interpreted as a debt Laffer curve. It illustrates that the payoff for lenders can be increased by debt restructuring when the debt is too large. There are several episodes wherein sovereign debt restructuring increases the payoff for lenders. Asonumma, Niepelt, and Ranciere (2021, 2022) show that the exchange recovery rate (i.e., the ratio of the market value of the new debt to that of the old debt) for the 2003 external debt restructuring of Uruguay exceeds 100% (figure D1 in Asonuma, Niepelt, and Ranciere 2021). Hatchondo, Martinez, and Sosa-Padilla (2014) show that the market values of debt increased when the face values were reduced in the debt restructuring episodes of Dominican Republic in 2004–2005, Pakistan in 1999, and Ukraine in 2000, in addition to the above case of Uruguay in 2003. Cruces and Trebesch (2013) also show the existence of several debt restructuring episodes with the similar results in the 1980s. Our model is consistent with these episodes and provides a theoretical explanation of the debt Laffer curve. As mentioned above, Hatchondo, Martinez, and Sosa-Padilla (2014) argue about the debt Laffer curve. Our study is different from theirs in two aspects. First, the debt Laffer curve in Hatchondo, Martinez, and Sosa-Padilla (2014) is due to the exogenous cost of default, whereas our model provides a microfounded explanation of the cost of debt overhang in the framework of dynamic contract theory. The debt Laffer curve in Hatchondo, Martinez, and Sosa-Padilla (2014) emerges because the risk of default increases with an increase in the face value of debt when debt is large. Since the default is costly, the increase of the default risk lowers the market value

of the debt and thus, emerges the debt Laffer curve. Second, Hatchondo, Martinez, and Sosa-Padilla (2014) focus on the effect of debt dilution on the *ex-ante* welfare, whereas our study abstracts away debt dilution.<sup>2</sup> They argue that promoting debt restructuring reduces the *ex-ante* welfare by reducing initial borrowing, given a high possibility of debt dilution of the initial debt, while the policy implication of our study is that debt restructuring is welfare enhancing, given that the debt overhang is generated by exogenous shocks. Incorporating debt dilution into our model is an important extension that may affect our result to some extent, though it is not easy in the formal model. Leaving the formal extension for the future research, we provide a brief analysis of a simple example in Online Appendix A.

Can debt relief delay even if it is Pareto-improving? Our answer is yes. Bargaining frictions can cause a significant delay in negotiations over debt restructuring. Delays in debt relief are widely observed in episodes of sovereign debt restructuring, such as in the case of the Argentine debt crisis in the 2000s. Argentina defaulted on sovereign bonds and undertook large debt restructurings in 2001. Debt exchange with the majority of creditors was completed in June 2005 and more than 90% of the original debt had been restructured by the end of 2010. However, the remaining holdout creditors, led by NML Capital, continued their pari passu litigation, which culminated in Argentina's default on the restructured debts in 2014 (Hebert and Schreger 2017). The final settlement with the holdout creditors was completed in April 2016.<sup>3</sup> There are several explanations for the delay in debt restructuring. A major theory is that it takes a considerable amount of time to reach an agreement on debt relief, as the negotiations among stakeholders in many cases are frictional bargaining (e.g., Benjamin and Wright 2009, Pitchford and Wright 2012). In the simple model in Section 1, we assume that the borrower owes two banks equally and the negotiation on debt relief is a war of attrition game between the two banks. In this case, it can take long time on average to reach the agreement of debt relief, and thus, the second type of debt overhang can continue for a considerable length of time.

*Literature.* Our model builds on that of Albuquerque and Hopenhayn (2004)(hereafter, AH), who study the constrained efficient debt contract between a borrower and lender in a model where the borrower is unable to commit to repaying the debt. We show that lenders lose the ability to commit when the amount of debt becomes too large and debt relief cannot be implemented immediately (owing to bargaining frictions).<sup>4</sup> In AH, when the debt is large, the output produced by the borrower is smaller

2. See Hatchondo, Martinez, and Sosa-Padilla (2016) for more details on debt dilution.

<sup>3.</sup> We thank the anonymous referee for providing a precise overview of the Argentine debt restructurings. See Sturzenegger and Zettelmeyer (2007) and Hebert and Schreger (2017) for detailed chronology.

<sup>4.</sup> Similar to AH, we use recursive contracts to formulate the equilibrium. Golosov, Tsyvinski, and Werquin (2016) survey the literature on recursive contracts. Although we employ dynamic programming to solve our equilibrium, the Lagrange multiplier method may also be used, as described by Marcet and Marimon (2019). Commonly used frameworks for borrowing constraints in macroeconomics are provided by Kiyotaki and Moore (1997), Carlstrom and Fuerst (1997), and Bernanke, Gertler, and Gilchrist (1999). The financial contracts in these studies are essentially static, whereas in our model, they are dynamic.

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than the first-best level, although the equilibrium outcome is constrained efficient. The constrained efficient allocation is implemented by backloading payoffs to the borrower: The borrower's earnings in each period are all paid to the lenders and the borrower receives no dividends until the first-best allocation is attained.<sup>5</sup> The constrained efficient outcome in the recent literature on sovereign debt (e.g., Kovrijnykh and Szentes 2007, Aguiar, Amador, and Gopinath 2009) can be interpreted as debt overhang owing to the lack of the borrower's commitment, which we call the first type of debt overhang. Since the first type of debt overhang is constrained efficient, the recent literature stresses that debt relief is not Pareto-improving, implying that debt relief is not a desirable policy response to overly accumulated debt. In contrast, the early literature on debt overhang emphasizes that debt relief is a desirable policy (Krugman 1988, Sachs 1988). Froot (1989) also argues about debt overhang and compares the forms of debt relief to solve the free-rider problem among the creditors.<sup>6</sup> Our contribution is to formulate a formal model to justify the intuition in the early literature; in other words, to formulate a formal model of a debt Laffer curve (Krugman 1988) for the first time in the optimal contract literature. The inefficiency in the second type of debt overhang will disappear if debt relief is possible. Then, why does debt relief take time? One possible reason is bargaining frictions. In the simple model in Section 1, the negotiation over debt relief takes time because it is a war of attrition among lenders. This setting intends to capture bargaining frictions in a reduced form. An example of a structural model that gives inefficient delays in bargaining is provided by Abreu and Gul (2000), who demonstrate that the belief that the opponent of negotiation may be irrational causes a delay in the settlement, even among rational players. Another example is Fuchs and Skrzypacz (2010), who demonstrate that asymmetric information with a stochastic arrival of new players creates a delay in bargaining. Another strand of literature analyzes the delays in the context of sovereign debt restructuring; for example, Bai and Zhang (2012) and Pitchford and Wright (2012) point to the underlying frictions that cause the inefficient delays in debt restructurings, whereas Asonumma and Joo (2020) and Benjamin and Wright (2013) emphasize that delays may have welfare-enhancing option values. We often observe persistent recessions for years in the aftermath of financial crises (e.g., Reinhart and Rogoff 2008). In particular, the global financial crisis of 2008–2009 and the subsequent recession raised growing concerns about secular stagnation (Summers 2013, Eggertsson and Mehrotra 2014)). Because our theory predicts persistent inefficiency caused by debt accumulation, we expect it to be helpful in understanding the

<sup>5.</sup> In a more general model of long-term relationship between two parties with one-sided lack of commitment, Ray (2002) demonstrates that the optimal contract involves backloading the payoff of the party who lacks the ability to commit. Furthermore, as demonstrated by Clementi and Hopenhayn (2006), backloading payoffs to the borrower also plays a crucial role in the dynamic optimal contract problem with asymmetric information.

<sup>6.</sup> For early and other models on debt overhang, see Myers (1971) in corporate finance and Lamont (1995) and Philippon (2009) in macroeconomics.

persistence of a recession following a financial crisis. In particular, it suggests that policies that facilitate debt restructuring can be effective for recovery from a persistent recession with debt overhang. Geanakoplos (2014) provides similar policy implications.

The remainder of this paper is organized as follows. In Section 1, the example discussed above is elaborated further to demonstrate how overaccumulation of debt impairs the credibility of lenders and leads to an inefficient outcome. It is also demonstrated that a war of attrition between lenders delays debt relief. In Section 2, we describe the baseline model wherein debt relief never occurs. The results of the numerical simulations are presented in this section. In Section 3, the model is extended in such a way that debt restructuring can occur stochastically with a constant probability. This is a reduced-form model for frictional bargaining. Section 4 concludes.

# 1. SIMPLE MODEL

Why are lenders unable to offer a credible repayment plan when the debt is too large? Why does this distrust of lenders lead to inefficient outcomes? The simple model in this section provides an intuitive account for these questions, which may be helpful for proceeding to the full model in Section 2.

### 1.1 Setting

Suppose that there exists a borrower and two banks, bank 1 and bank 2, in an economy where time goes t = 0, 1, 2, ... The borrower respectively owes each bank  $\frac{1}{2}D_0$  in t = 0, where the total amount of debt owed is  $D_0$ . In each period t, the borrower earns  $y_t$  by expending effort  $e_t$ , where

$$y_t = \begin{cases} y_H & \text{if } e_t = e, \\ y_L & \text{if } e_t = 0, \end{cases}$$

where  $e_t$  is nonpecuniary disutility, and  $0 < e < y_L < y_H - e$ . The contractual amount of debt evolves by

$$D_{t+1} = \beta^{-1} (D_t - b_t),$$

where  $\beta$  is the subjective time discount factor with  $0 < \beta < 1$ , and  $b_t$  is the total amount repaid in period *t*, where each bank obtains  $\frac{1}{2}b_t$ .

In each period t, the borrower chooses  $e_t$ , and then the banks (collectively) choose  $b_t$ , after which  $e_t$  is chosen. We focus on the Markov equilibrium with a state variable  $D_t$ , that is, both the borrower and banks can make their actions contingent only on  $D_t$ , but not on their actions in the previous periods. In other words, we assume that neither the borrower nor the banks can implement credible threats (Cole and Kehoe 2000). Thus, it is not possible for the borrower and lenders to credibly agree that

one agent will be penalized forever by the other agents if that agent deviates from the agreement.

The borrower chooses  $e_t$ , given the expectations for  $b_t$  and  $D_{t+1} = \beta^{-1}(D_t - b_t)$  to solve the following problem:

$$V(D_t) = \max_{e} y_t - e_t - b_t + \beta V(D_{t+1}),$$
(1)

where  $V(D_t)$  is the borrower's value. The banks (collectively) solve the following problem, given that  $e_t$  is already chosen:

$$d(D_t) = \max_{b_t b_t} + \beta d(D_{t+1}),$$
  
s.t. 
$$\begin{cases} b_t \le y_t, \\ b_t \le D_t, \end{cases}$$
 (2)

where  $d(D_t)$  is the total payoff for the two banks.

Before proceeding to equilibrium analysis in the next subsection, we briefly describe the intuition. As banks choose the amount of repayment  $(b_t)$  after the borrower produces the output  $(y_t)$ , the banks cannot credibly commit to making  $b_t < y_t$ , unless  $D_t < y_t$ . Only if  $D_t < y_t$  can the banks credibly commit to making  $b_t$  strictly less than  $y_t$  because they are subject to the constraint  $b_t \le D_t$ . Thus,  $D_t$  works as a commitment device for lenders if  $D_t$  is sufficiently small. In the next subsection, we show that when the initial debt  $D_0$  is no greater than a certain threshold,  $D_{\text{max}}$ , the lenders can credibly commit to the repayment plan that gives a positive value to the borrower. This is because both the borrower and lenders know that the constraint  $b_t \le D_t$  will eventually bind, and the repayment will be terminated within a finite period. In this case, the lenders' commitment can induce the first-best outcome  $(e_t, y_t) = (e, y_H)$  for all t. It is also shown that when  $D_0$  exceeds  $D_{\text{max}}$ , the lenders are unable to commit to make the borrower's value positive, because the constraint  $b_t \le D_t$  never binds and nothing can prevent the banks from taking all output  $y_t$  as a repayment  $b_t$  for all t. In this case, the outcome becomes inefficient,  $(e_t, y_t) = (0, y_L)$ .

#### 1.2 Equilibrium

The initial value of debt  $D_0$  changes the equilibrium outcome drastically if it exceeds a threshold value,  $D_{\text{max}}$ , which is defined as the maximum amount of debt that makes the borrower's value nonnegative, given that the borrower fully repays  $D_{\text{max}}$ .<sup>7</sup> Thus,

$$D_{\max}=\frac{y_H-e}{1-\beta}.$$

7. Suppose that  $D_{\max} = \frac{1-\beta^{\tau}}{1-\beta} y_H$ , which the borrower repays fully by paying  $y_H$  from period 0 to period  $\tau - 1$ . Because  $V_0$  should be zero if the borrower repays  $D_{\max}$ , the parameter  $\tau$  must satisfy  $V_0 = \beta^{\tau} \frac{y_H - e}{1-\beta} - \frac{1-\beta^{\tau}}{1-\beta}e = 0$ . Thus,  $\tau$  satisfies  $\beta^{\tau} = \frac{e}{y_H}$ , implying that  $D_{\max} = \frac{y_H - e}{1-\beta}$ .

We show by the guess-and-verify method that

$$V(D) = \begin{cases} D_{\max} - D & \text{for } D \le D_{\max}, \\ 0 & \text{for } D > D_{\max}, \end{cases}$$
(3)

and

$$d(D) = \begin{cases} D & \text{for } D \le D_{\max}, \\ d_L & \text{for } D > D_{\max}, \end{cases}$$
(4)

where  $d_L \equiv \frac{1}{1-\beta}y_L$ . In the following, we show that given the assumption that  $V(D_{t+1})$  and  $d(D_{t+1})$  satisfy (3) and (4), respectively, the solutions to (1) and (2), that is,  $V(D_t)$  and  $d(D_t)$ , also satisfy (3) and (4), respectively.

Let us begin with the banks' problem (2). Given the expectation that  $d(D_{t+1})$  satisfies (4), the weakly dominant strategy for banks is  $b_t = \min\{y_t, D_t\}$ , where it is strictly dominant if  $D_{t+1} > D_{\max}$ .

Next, we consider the borrower's problem (1). Given the expectation that  $V(D_{t+1}) = \max\{D_{\max} - D_{t+1}, 0\}$  and  $b_t = \min\{y_t, D_t\}$ , equation (1) can be written as

$$V(D_t) = \begin{cases} \max_{e_t} y_t - e_t + \beta D_{\max} - D_t, & \text{if } D_{t+1} \le D_{\max}, \\ \max_{e_t} y_t - e_t - b_t, & \text{if } D_{t+1} > D_{\max}, \end{cases}$$

the solution to which is  $e_t = e$  if  $D_t \le D_{\max}$  and  $e_t = 0$  if  $D_t > D_{\max}$ .<sup>8</sup> The resulting value function  $V(D_t)$  satisfies (3). Note that for  $D_t > D_{\max}$ , the borrower maximizes  $y_t - e_t - b_t$ , given the expectation that  $b_t = y_t$ .

Strategy  $b_t = \min\{y_t, D_t\}$ , together with the borrower's action  $(e_t, y_t) = (e, y_H)$  for  $D_t \le D_{\max}$  and  $(e_t, y_t) = (0, y_L)$  for  $D_t > D_{\max}$ , gives rise to the fact that  $d(D_t)$  also satisfies (4), given that  $d(D_{t+1})$  satisfies (4).

In the case where  $D_t > D_{\text{max}}$ , if the banks could commit to  $b_t = y_t - e_t$ , they could have induced the first-best outcome, that is,  $e_t = e$  and  $y_t = y_H$ , because the borrower chooses  $(e_t, y_t) = (e, y_H)$  as long as the borrower's instantaneous payoff  $y_t - e_t - b_t$ is expected to be nonnegative. However, the lenders cannot commit to  $b_t = y_t - e_t$ , because they choose  $b_t = \min\{y_t, D_t\}$  by solving (2) optimally.

The borrower cannot make banks accept  $b_t$  strictly less than  $\min\{y_t, D_t\}$ . This is because the borrower cannot punish the lenders contingent on their past actions; for example, the borrower cannot make a credible threat that the borrower will choose  $e_{t+j} = 0$  for all  $j \ge 1$  if the banks promise to make  $b_t \le y_t - e_t$ , and then, violate the promise after the borrower chooses  $e_t$ . The reason is that this threat is not consistent with the optimization, (1), that the borrower solves from t + 1 on.

<sup>8.</sup> For  $D_t \leq D_{\max}$ , choosing  $e_t = e$  maximizes  $y_t - e_t + \beta D_{\max} - D_t = D_{\max} - D_t \geq 0$ . For  $D_t > D_{\max}$ , choosing  $e_t = e$  makes  $y_t - e_t + \beta D_{\max} - D_t < 0$ , whereas choosing  $e_t = 0$  leads to  $y_t - e_t - b_t = 0$  as  $b_t = y_t$ , and the choice of  $e_t = 0$  also results in  $D_{t+1} = \beta^{-1}(D_t - y_L) > D_{\max}$ . Therefore, it is optimal to choose  $e_t = 0$  for  $D_t > D_{\max}$  because choosing  $e_t = e$  makes the borrower's value strictly negative, while choosing  $e_t = 0$  makes it zero.

In summary, given the initial value of debt  $D_0$ , the equilibrium outcome is characterized as follows: For simplicity, we assume that the initial value of debt  $D_0$  satisfies  $D_0 = \frac{1-\beta^j}{1-\beta}y_H$ , where *j* is an integer.

- For  $D_0 \le D_{\max}$ , the solution is  $(e_t, y_t, b_t) = (e, y_H, y_H)$  as long as  $D_t > 0$ , and  $(e_t, y_t, b_t) = (e, y_H, 0)$  when  $D_t = 0$ . The present value of the total amount that the banks obtain is  $D_0$ , that is, the initial debt  $D_0$  will be fully repaid, as long as  $D_0 \le D_{\max}$ . The value for the borrower is  $V(D_0) = D_{\max} D_0$ . The borrower obtains the dividends only after all debt is repaid, meaning that the borrower's payoff is backloaded.
- If  $D_0 > D_{\text{max}}$ , the solution is  $(e_t, y_t, b_t) = (0, y_L, y_L)$  for all *t*. The present value of the total repayments that banks obtain is  $\frac{1}{1-\beta}y_L \equiv d_L$ . Clearly,  $d_L$  is strictly smaller than  $D_{\text{max}}$ . The value for the borrower is  $V(D_0) = 0$ . The contractual amount of debt,  $D_t$ , grows monotonically according to the law of motion:  $D_{t+1} = \beta^{-1}(D_t y_L)$ .

#### 1.3 Why Is Debt Relief Delayed?

The above results show that the lenders' payoff is  $d(D_t) = D_t$  for  $D_t \le D_{\max}$ , whereas  $d(D_t) = d_L$  for  $D_t > D_{\max}$ , with  $d_L < D_{\max}$ . The borrower's payoff is  $V(D_t) = \max\{D_{\max} - D_t, 0\}$ . Thus, social welfare, defined as d(D) + V(D), is  $D_{\max}$ for  $D_t \le D_{\max}$  and  $d_L$  for  $D_t > D_{\max}$ . Therefore, when  $D_t$  exceeds  $D_{\max}$ , the debt relief that reduces the debt from  $D_t$  to  $D_{\max}$  is obviously Pareto-improving. A simple question is: why then they do not reduce the debt immediately, even though debt relief makes both the borrower and banks better off? One reason is that negotiation over debt relief often takes a considerable or infinite amount of time if it is frictional bargaining. For simplicity, we assume the following war of attrition game between the two banks.

The borrower has debt  $D_t$  (>  $D_{max}$ ) in total, where the borrower owes  $\frac{1}{2}D_t$  each to the two banks, bank 1 and bank 2. Banks negotiate over shares of the debt relief payoff. The two banks choose either strategy C (concession) or N (no concession) simultaneously at the beginning of period *t*. If one of the banks or both of them choose C, they can reduce  $D_t$  to  $D_{max}$ . If bank 1 (bank 2) chooses C and bank 2 (bank 1) chooses N, bank 1 (bank 2) obtains  $\alpha D_{max}$  and bank 2 (bank 1) obtains  $(1 - \alpha)D_{max}$ , where  $0 < \alpha < \frac{1}{2}$ . If both of them choose C, they reduce their debt to  $D_{max}$  and split it equally. If both of them choose N, the debt remains at  $D_t$  and they split the repayment  $b_t$  equally and the debt evolves by  $D_{t+1} = \beta^{-1}(D_t - b_t)$ .

This war of attrition game has a unique symmetric mixed-strategy Nash equilibrium wherein each bank chooses C with the same probability p. The value of p is characterized by the condition that the bank's payoff of choosing C and that of choosing N is equal, given that the opponent chooses C with probability p. We can show the following proposition.

**PROPOSITION 1.** For  $\alpha \in (\frac{y_L}{2(y_H-e)}, \frac{1}{2})$ , there exists a unique mixed-strategy Nash equilibrium wherein banks choose C with a positive probability. For  $\alpha \in [0, \frac{y_L}{2(y_H-e)}]$ , there exists a unique Nash equilibrium in which both banks always choose N. **PROOF.** The sum of the payoffs for the two banks is  $D_{\text{max}}$  when at least one bank chooses C, and d(p) when both banks choose N, where

$$d(p) = b_t + \beta [(1-p)^2 d(p) + \{1 - (1-p)^2\} D_{\max}]$$
  
=  $y_L + \beta (1-p)^2 d(p) + \beta \{1 - (1-p)^2\} \frac{y_H - e}{1-\beta}$   
=  $\frac{y_L}{1 - \beta (1-p)^2} + \left(\frac{\beta - \beta (1-p)^2}{1 - \beta (1-p)^2}\right) \frac{y_H - e}{1-\beta},$ 

because  $(e_t, y_t, b_t) = (0, y_L, y_L)$  when  $D_t > D_{\text{max}}$ , under the condition that debt relief will be implemented with a positive probability in the future.<sup>9</sup> Given the opponent chooses C with probability p, the payoff of choosing N is  $p(1 - \alpha)D_{\text{max}} + (1 - p)\frac{1}{2}d(p)$  and that of choosing C is  $\frac{p}{2}D_{\text{max}} + (1 - p)\alpha D_{\text{max}}$ . The equilibrium condition that determines p is that the two payoffs are equal: g(p) = 0, where

$$g(p) = p(1-\alpha)D_{\max} + (1-p)\frac{1}{2}d(p) - \frac{p}{2}D_{\max} - (1-p)\alpha D_{\max}$$

For  $\alpha \in (\frac{y_L}{2(y_H-e)}, \frac{1}{2})$ , we have

$$g(0) = \frac{1}{2} \frac{y_L}{1 - \beta} - \alpha D_{\max} < 0,$$
  
$$g(1) = \left(1 - \alpha - \frac{1}{2}\right) D_{\max} > 0$$

Differentiating g(p), it is easily confirmed that

$$g'(p) = \frac{y_H - e - y_L}{2[1 - \beta(1 - p)^2]} + \frac{\beta(1 - p)^2(y_H - e - y_L)}{[1 - \beta(1 - p)^2]^2} > 0.$$

Therefore, there exists a unique  $p^* \in (0, 1)$  such that  $g(p^*) = 0$ . The equilibrium wherein each bank chooses C with probability  $p^*$  is the unique mixed-strategy Nash equilibrium of the war of attrition game between the two banks.

For  $\alpha \in [0, \frac{y_L}{2(y_H - e)}]$ , the payoff of choosing N is larger than that of choosing C, that is,  $g(p) \ge 0$ , given that the opponent chooses C with probability *p* for any value of  $p \in [0, 1]$ . In this case, there exists a unique Nash equilibrium in which each bank always chooses N.

<sup>9.</sup> It is shown as follows that the equilibrium with a positive probability of debt relief is  $(e_t, y_t, b_t) = (0, y_L, y_L)$ , when  $D_t > D_{max}$ . In the equilibrium  $(e_t, y_t, b_t) = (0, y_L, y_L)$  for all *t*, the borrower's payoff is  $V(D_t) = 0$ . In addition, we know that  $V(D_{max}) = 0$  when debt relief is implemented. As the borrower expects that the bank chooses  $b_t = y_t$  when  $D_t > D_{max}$ , the borrower's deviation  $(e_t = e)$  makes  $V_t = y_H - b_t - e + \beta V_{t+1} = -e < 0$  because  $V_{t+1} = 0$  in any case. Thus, the borrower never deviates from  $e_t = 0$ .

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The simple example in this section is a game wherein the borrower chooses the output  $y_t$ , and then the lenders (collectively) choose the repayment  $b_t$  in every period t. We chose this setting to demonstrate the lack of lenders' commitment intuitively, that is, the lender cannot commit to make  $b_t$  strictly less than  $y_t$ , unless  $y_t > D_t$ . In the full model in the next section, the lender chooses both the output  $y_t$  and repayment  $b_t$ , and the loss of the lender's commitment is reflected only in the future values of the borrower,  $V(D_{t+j})$ , that is, the lender can commit to make the future values  $V(D_{t+j})$  contingent on  $D_{t+j}$  for j = 1, 2, ..., if  $D_{t+j}$  is small, whereas it cannot commit to make the future value  $V(D_{t+j})$  contingent on  $D_{t+j}$  if  $D_{t+j}$  is larger than the threshold.

#### 2. MODEL

We modify the AH model of long-term debt contracts by restricting the possibility of debt restructuring. Here, we focus on debt relief or debt forgiveness as a means of debt restructuring. In the baseline model, we consider a case wherein debt forgiveness is not feasible. This is extended in Section 3 to allow for stochastic debt restructuring. As in AH, the borrowing constraint arises because the borrower may default at any time. The amount of debt can accumulate over time if negative productivity shocks hit the borrower repeatedly. If the debt exceeds a threshold value, it is no longer repayable. Then, as we discuss, the lender loses credibility regarding the future repayment plans it offers, which leads to an equilibrium outcome that is constrained inefficient. The loss of the lender's credibility is permanent in the baseline model, whereas the credibility can be restored stochastically with a constant probability in the extended model in Section 3.

#### 2.1 Setup

We consider an economy wherein time is discrete and goes from zero to infinity, that is,  $t = 0, 1, 2, ..., \infty$ . There is a lender (bank) and a borrower (firm or sovereign) with a common discount factor  $\beta$ , where  $0 < \beta < 1$ . At the beginning of period 0, the borrower owes  $D_0$  to the lender as the initial debt. The interest rate for debt  $D_0$  is fixed at *r* in the debt contract. We assume that the value of *r* is given exogenously, satisfies  $\beta \geq \frac{1}{1+r}$  as there exists a default risk, and is constant over time. Our assumption that the interest rate *r* is a given constant can be interpreted as that in a small open economy model, where the borrower is a sovereign and the lender is a group of international banks, and *r* is the world interest rate. Alternatively, we can interpret that the borrower is a firm and the lender is a domestic bank in the partial equilibrium model of corporate debt, where *r* is the market rate. In the general equilibrium model of corporate debt, the value of *r* is determined by the bank's zero-profit condition, as described in footnote 11.

The debt at the beginning of period t,  $D_t$ , evolves as

$$D_{t+1} = (1+r)(D_t - b_t), \quad \text{for } t \ge 0,$$
 (5)

where  $b_t$  is the repayment in period *t*. In each period *t*, the borrower needs to borrow capital service (working capital),  $k_t$ , to generate revenue,  $F(s_t, k_t)$ , where  $s_t \in \mathbb{R}_+$  is the borrower's productivity in period *t*.

The revenue function F(s, k) is a continuously differentiable function that satisfies F(s, 0) = 0, and  $F_k(s, k) > 0$ ,  $F_s(s, k) > 0$ ,  $F_{sk}(s, k) > 0$ , and  $F_{kk}(s, k) < 0$  for k > 0, where  $F_k \equiv \frac{\partial F}{\partial k}$ ,  $F_s \equiv \frac{\partial F}{\partial s}$ ,  $F_{sk} \equiv \frac{\partial^2 F}{\partial k \partial s}$ , and  $F_{kk} \equiv \frac{\partial^2 F}{\partial k^2}$ . Productivity  $s_t$  is either  $s_H$  or  $s_L$ , where  $0 \le s_L < s_H$  and changes over time following a stationary Markov process with  $\Pr(s_{t+1} = s_j | s_t = s_i) = \pi_{ij}$ , where  $\pi_{ij} > 0$  for  $i, j \in \{L, H\}$ . The borrower finances the input  $k_t$  by borrowing the amount  $Rk_t$  of an intraperiod loan from the bank.<sup>10</sup> The borrower borrows  $Rk_t$  at the beginning of period t and repays  $Rk_t$  at the end of the same period t, where the price of capital input R is constant.

*The borrower.* The dividend to the borrower is  $F(s_t, k_t) - Rk_t - b_t$ . The borrower in our economy is protected by limited liability, so that the dividend is nonnegative:

$$F(s_t, k_t) - Rk_t - b_t \ge 0, \quad \forall t \ge 0.$$
(6)

Let  $V_t$  denote the expected value of the present discounted value (PDV) of dividends:

$$V_{t} \equiv \mathbb{E}_{t} \left\{ \sum_{j=0}^{\infty} \beta^{j} [F(s_{t+j}, k_{t+j}) - Rk_{t+j} - b_{t+j}] \right\}$$
  
=  $F(s_{t}, k_{t}) - Rk_{t} - b_{t} + \beta \mathbb{E}_{t} V_{t+1},$  (7)

where  $\mathbb{E}_t$  is the expectation operator as of time *t*.

In any period *t*, the borrower can choose to default after receiving working capital  $k_t$ . If the borrower defaults on debt  $D_t + Rk_t$ , it has the outside opportunity to use  $k_t$  and earn  $G(s_t, k_t)$ . The value of the outside opportunity G(s, k) is a continuously differentiable function that satisfies G(s, 0) = 0, and  $G_k(s, k) > 0$ ,  $G_s(s, k) \ge 0$ , and  $G_{kk}(s, k) \le 0$  for k > 0. Furthermore, it is assumed that F(s, k) and G(s, k) satisfy

$$F_{kk}(s,k) - G_{kk}(s,k) < 0$$
, and  $F_{ks}(s,k) - G_{ks}(s,k) > 0$ ,

for all *s* and k (> 0). To prevent the borrower from defaulting, the value of the borrower,  $V_t$ , must satisfy

$$V_t \ge G(s_t, k_t), \qquad \forall t \ge 0, \tag{8}$$

which yields the borrowing limit on  $k_t$ .

10. In this study, we assume for simplicity that the borrower borrows the intraperiod loan,  $Rk_i$ , from the same bank from which it borrowed the initial loan,  $D_0$ . It can be easily confirmed that our result does not change even if the borrower borrows  $Rk_i$  from other banks.

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*The bank.* Given the market rates of interest for the interperiod debt, *r*, and the intraperiod loan, *R*, the bank chooses an offer  $\{b_{t+j}, k_{t+j}\}_{j=0}^{\infty}$  in period *t* to maximize the expected value of the PDV of repayments, *d<sub>t</sub>*, which is defined as

$$d_t = \mathbb{E}_t \sum_{j=0}^{\infty} \beta^j b_{t+j}.$$
(9)

The offer is made to the borrower in a take-it-or-leave-it manner. If the borrower declines the offer, it will be liquidated. For simplicity, we assume that the liquidation value of the borrower is zero. In equilibrium, the bank never chooses an offer that will be rejected by the borrower.

As explained above, the borrower has an option to default after it accepts an offer and receives working capital  $k_t$ . We assume that the bank obtains nothing when the borrower chooses to default. In this case,  $G(s_t, k_t)$  can be interpreted as the liquidation value of the borrower, which is obtained by the borrower at the time of default.

As the contractual value of the debt,  $D_t$ , is verifiable, the bank has no legal right to require a repayment that exceeds the outstanding debt. Thus, the following constraint must be satisfied:

$$b_t \le D_t, \tag{10}$$

for all  $t \ge 0$ .

*Debt restructuring.* In this paper, by the term *debt restructuring*, we mean debt forgiveness or debt relief, that is, a reduction in the contractual amount of debt,  $D_t$ . In the baseline model, we consider a case wherein debt restructuring is not possible. Thus,  $D_t$  cannot deviate from the law of motion (5), and thus, it is generally different from the PDV of repayments,  $d_t$ . This is the most crucial difference between our model and AH model. In the AH model, there is no distinction between  $D_t$  and  $d_t$ , which reflects the assumption that debt restructuring occurs immediately at every instant of time.

#### 2.2 The Bank's Problem and the Equilibrium

Throughout this paper, we focus on the Markov perfect equilibrium, in which all agents' actions and the value functions in each period *t* are functions of the state variables  $(s_t, D_t) \in \{s_L, s_H\} \times \mathbb{R}_+$ . This is formulated in a recursive manner. In doing so, we omit the time subscript and use the subscript +1, for the variables in the next period, and the subscript, -1, for the variables in the previous period.

The bank's problem. Given a belief in the borrower's value,  $V^{e}(s, D)$ , the bank solves the following problem:

$$d(s, D) = \max_{b,k} b + \beta \mathbb{E} d(s_{+1}, D_{+1})$$
  
s.t. 
$$\begin{cases} F(s, k) - Rk - b + \beta \mathbb{E} V^e(s_{+1}, D_{+1}) \ge G(s, k), \\ F(s, k) - Rk - b \ge 0, \\ D_{+1} = (1 + r)(D - b), \\ b \le D, \end{cases}$$
(11)

where the first constraint is the borrowing constraint (8), the second constraint is the limited liability constraint (6), and the third is the law of motion for debt (5). The solution to this problem is written as

$$b = b(s, D),$$
$$k = k(s, D).$$

We define

$$D_{+1}(s, D) \equiv (1+r)(D - b(s, D)),$$
  

$$V(s, D) \equiv F(s, k(s, D)) - Rk(s, D) - b(s, D) + \beta \mathbb{E}V^{e}(s_{+1}, D_{+1}(s, D)).$$

Assuming rational expectations, the following condition must be satisfied in equilibrium:

$$V(s,D) = V^e(s,D),$$
(12)

and

$$V^{e}(s, D) \leq \frac{1}{1-\beta} \{F(s_{H}, k^{*}(s_{H})) - Rk^{*}(s_{H})\},\$$

where  $k^*(s)$  is the first-best level of working capital at  $s \in \{s_H, s_L\}$ .

$$k^*(s) \equiv \arg\max_k F(s,k) - Rk.$$
<sup>(13)</sup>

**Assumption 1.** If there exist multiple solutions to the maximization problem in (11) for some (s, D), the bank selects the solution that maximizes k(s, D). Thus, if both  $(b_1, k_1)$  and  $(b_2, k_2)$  solve the problem and  $k_2 < k_1$ , then  $k(s, D) = k_1$  and  $b(s, D) = b_1$ .

DEFINITION 1. Rational expectations equilibrium is a solution to (11),  $\{k(s, D), b(s, D), d(s, D), V(s, D), D_{+1}(s, D)\}$ , which satisfies (12).

Note that our model is a partial equilibrium model wherein r is given exogenously.<sup>11</sup> As discussed in Section 2.4, there may be a fundamental difficulty in proving the existence of an equilibrium and characterizing it for general values of D. In

11. In the general equilibrium model, the value of r is determined by the zero-profit condition for the bank, given the initial amount of lending:

$$D_0 = d(s_0, D_0),$$

Online Appendix B, we discretize the model to overcome this difficulty and prove the existence of the equilibrium. Here, we provide a brief description of the equilibrium, which is a summary of Online Appendix B. There exists a threshold  $D_{\max}(> 0)$  for the contractual amount of debt, and the equilibrium path is dynamic and constrained efficient, similar to the AH model, for  $D_t \le D_{\max}$ , whereas it is static and inefficient for  $D_t > D_{\max}$ . We describe this in more detail.

There is a threshold value  $D^*$ , where  $0 < D^* < D_{\max}$  and the production attains the first-best value for  $D \le D^*$ , that is,  $k(s, D) = k^*(s)$ , and D is fully repayable if  $D \le D^*$ . When  $D \in [0, D^*]$ , d(s, D) = D, and  $V(s, D) = V^*(s) - D$ , where  $V^*(s) = F(s, k^*(s)) - Rk^*(s) + \beta \mathbb{E}[V^*(s_{+1})|s]$ . The constraints  $V^*(s) \ge G(s, k^*(s))$ and  $F(s, k^*(s)) - Rk^*(s) - b \ge 0$  are nonbinding.

In the case where  $D_t \in (D^*, D_{\max}]$ , the economy that consists of the borrower and lender falls into the first type of debt overhang: k(s, D) and V(s, D) decrease with D, and  $k(s, D) < k^*(s)$  and  $V(s, D) < V^*(s) - D$ . The borrower's payoff is backloaded, so that the dividend to the borrower is zero, and  $b(s, D) \le F(s, k(s, D)) - Rk(s, D)$ is binding in this region. The borrowing constraint  $V(s, D) \ge G(s, k)$  is also binding. This borrowing constraint is imposed because the borrower lacks the ability to commit to repaying the debt. Furthermore, the bank can commit to take no more than D, and borrower can believe that the payoff will be nonnegative, as the borrower can take the remaining value after repaying D. The bank's ability to commit makes the dynamic provision of incentives feasible so that the constrained efficient outcome, k(s, D), is achieved.

In the case where  $D_t > D_{\text{max}}$ , the economy falls into the second type of debt overhang and the equilibrium path becomes static: {k(s, D), b(s, D), d(s, D), V(s, D)} = { $k^{npl}(s), b^{npl}(s), d^{npl}(s), G^{npl}(s)$ }, where the superscript "npl" stands for "nonperforming loans." These are the values of the variables chosen under the two-sided lack of commitment wherein neither the borrower nor the lender can commit to any dynamic repayment plan. Because D is larger than the feasible amount of repayment,  $D_t$  monotonically increases over time, and the bank's commitment to take no more than D is meaningless as a constraint to the bank's action. For example, banks cannot commit to terminating repayments within a finite period. As we prove in the next subsection, the repayment plan becomes static because the lender becomes unable to commit to any dynamic repayment plan when  $D_t$  exceeds a certain threshold.

### 2.3 Second Type of Debt Overhang

Now, we restrict attention to the behavior of the equilibrium for large values of D. Define  $\overline{D}$  by

$$\bar{D} \equiv \frac{1+r}{r} \{ F(s_H, k^*(s_H)) - Rk^*(s_H) \},\$$

where  $D_0$  is an exogenous parameter that represents the initial amount of bank lending, and  $d(s_0, D_0)$  is the bank's payoff, defined as the solution to (11). The interest rate *r* is determined such that the above equation holds.

where  $k^*(s_H)$  is the first-best level of working capital at  $s_H$ , as defined in (13). Clearly, there is no way for the firm to repay more than  $\overline{D}$ . In this subsection, we show that the equilibrium path does not depend on D when

$$D > \bar{D}.$$
 (14)

We focus on this case, although the threshold  $D_{\max}$ , which is characterized in Online Appendix B, may be less than  $\overline{D}$ . We define  $k^{npl}(s)$ , and  $G^{npl}(s) \equiv G(s, k^{npl}(s))$  as follows. First, define  $\overline{k}^{npl}(s)$  as

$$\tilde{k}^{npl}(s) \equiv \arg\max_{k} F(s,k) - Rk - G(s,k)$$

Then, if the following inequality holds for each  $s \in \{s_L, s_H\}$ 

$$G(s, \tilde{k}^{npl}(s)) \ge \beta \mathbb{E}[G(s_{+1}, \tilde{k}^{npl}(s_{+1}))|s],$$
(15)

then set  $k^{npl}(s) = \tilde{k}^{npl}(s)$ . Note that (15) is necessarily satisfied for  $s = s_H$  under our assumption, as we see below. This is because  $F_{kk} - G_{kk} < 0$  and  $F_{ks} - G_{ks} > 0$ ,  $\tilde{k}^{npl}(s_H) > \tilde{k}^{npl}(s_L)$ .<sup>12</sup> Then, because G(s, k) is increasing in both *s* and *k*,  $G(s_H, \tilde{k}^{npl}(s_H)) > G(s_L, \tilde{k}^{npl}(s_L))$ . It follows that (15) is satisfied for  $s = s_H$ .

If (15) is not satisfied for  $s = s_L$ , we redefine  $k^{npl}(s)$  by

$$k^{npl}(s_H) = \tilde{k}^{npl}(s_H),\tag{16}$$

$$G(s_L, k^{npl}(s_L)) = \beta \mathbb{E}[G(s_{+1}, k^{npl}(s_{+1}))|s_L].$$
(17)

Given  $k^{npl}(s_H) = \tilde{k}^{npl}(s_H)$ , there exists a unique solution  $k^{npl}(s_L)$  that solves equation (17). The next lemma demonstrates that *k* is no less than  $k^{npl}$  in equilibrium.

# LEMMA 1. In equilibrium, $k(s, D) \ge k^{npl}(s)$ for all $s \in \{s_L, s_H\}$ and $D \in \mathbb{R}_+$ .

**PROOF.** Suppose that  $k(s, D) < k^{npl}(s)$  for some  $(s, D) \in \{s_L, s_H\} \times \mathbb{R}_+$ . Subsequently, the bank can increase both *k* and *b* without violating any constraints. This contradicts Assumption 1. Thus,  $k(s, D) \ge k^{npl}(s)$ .

The next proposition is one of the main results of this study. This implies that if the contractual amount of debt D exceeds a threshold value  $\overline{D}$ , then (i) the equilibrium values {k(s, D), b(s, D), d(s, D), V(s, D)} do not depend on D; (ii) their values correspond to  $k^{npl}(s)$  defined above; and (iii) the contractual amount of debt D will never decrease. A similar but stronger result is obtained for the discrete version of the model in Proposition 8 in Online Appendix B.

12. By differentiating the first-order condition for the definition of  $\tilde{k}^{npl}(s)$ , we obtain

$$\frac{d\tilde{k}^{npl}}{ds} = -\frac{F_{ks} - G_{ks}}{F_{kk} - G_{kk}} > 0.$$

PROPOSITION 2. For  $D > \overline{D}$ , the equilibrium values of the variables do not depend on D and satisfy  $\{k(s, D), b(s, D), d(s, D), V(s, D)\} = \{k^{npl}(s), b^{npl}(s), d^{npl}(s), G^{npl}(s)\}$ , where

$$b^{npl}(s) \equiv F(s, k^{npl}(s)) - Rk^{npl}(s) - G^{npl}(s) + \beta \mathbb{E} G^{npl}(s_{+1}),$$
  
$$d^{npl}(s) \equiv b^{npl}(s) + \beta \mathbb{E} d^{npl}(s_{+1}).$$

The proof is provided in Appendix A. As Lemma 1 shows,  $k^{npl}$  is the lowest level of working capital provision that can occur in equilibrium. Thus, once *D* becomes greater than  $\overline{D}$ , the equilibrium level of production falls to the lowest level *permanently*. This creates a sharp contrast with the property of the constrained efficient equilibrium analyzed by AH, where the first-best provision of working capital is attained in a finite period of time with probability one in the absence of liquidation.

Intuitively, the proposition follows from the fact that the contractual amount of debt *D* is no longer payoff-relevant if it becomes so large that there is no way for the borrower to pay it back in full. Thus, the offer  $\{k(s, D), b(s, D), d(s, D), V(s, D)\}$  made by the bank cannot depend on *D* in the region where  $D > \overline{D}$ . In other words, the bank loses its ability to commit to future repayment plans when the debt becomes "too large." More specifically, when *D* is too large, the bank cannot commit to any dynamic repayment plan that offers a feasible amount of the PDV of the repayments, which is strictly smaller than the contractual amount of debt, *D*. The loss of the bank's credibility forces its offer to be "static," depending solely on the current exogenous state *s*. As discussed by AH, constrained efficiency requires the offer to be dynamic. In particular, the payoff to the borrower must be backloaded until the amount of debt becomes sufficiently small. In the absence of debt restructuring, too much debt makes the dynamic provision of incentives infeasible, leading to an inefficiently low level of production.

#### 2.4 Note on Equilibrium for a Small D

We have established that the economy falls into the second type of debt overhang for sufficiently large D. However, for a smaller value of D, it is difficult to provide a rigorous characterization of the equilibrium. There are two reasons for this, which are discussed in this subsection.

Discontinuity of the value functions. One of the difficulties is that a solution to (11) involves many (possibly an infinite number of) jumps in  $\{b(s, D), k(s, D), V(s, D), d(s, D)\}$ . First, there is a discontinuous jump in the variables when D equals the threshold value for the second type of debt overhang. Second, the above threshold in the initial round defines another, smaller threshold for D, at which the above variables make a discontinuous jump because the next period's debt is just equal to the threshold in the initial round. Third, the above threshold in the second round defines another, smaller threshold in the second round defines another, smaller threshold in the second round defines another, smaller threshold at which the variables jump discontinuously because

TABLE 1 Parameter Values		
A	Normalization	0.1
В	Outside option	0.1
α	Production function	0.8
R	Rental rate of capital	0.1
β	Discount factor	0.96
$S_H, S_L$	Productivity	1.15, 0.85
$\pi_{HH}, \pi_{LL}$	Transition probability	0.9, 0.9

the next period's debt is just equal to the threshold in the second round, and so on. This repetition continues indefinitely. Such discontinuities make the application of the standard results for dynamic programming difficult. To overcome this difficulty, we consider a discrete version of the model in Online Appendix B.

Competing forces of back loading and front loading. Another difficulty arises if we assume that  $\beta > \frac{1}{1+r}$ . This is a natural assumption because debt may not be repaid in full. However, it provides an incentive for the bank to front load the payment to the firm—at least when the debt is sufficiently small. To see this, suppose that *D* is sufficiently small in period 0, so that the firm can repay *D* at once. If *D* is repaid in period 0 and (1 + r)D in period 1, then the present value for the bank in period 0 is  $\beta(1 + r)D$ , which is larger than *D*, because  $\beta(1 + r) > 1$ . Thus, for a small value of *D*, the bank may choose repayment *b* such that  $D_{+1}$  is greater than *D*. Therefore, if  $\beta > \frac{1}{1+r}$ , there are competing forces that induce backloading and frontloading the borrower's payoff. This complicates the dynamics. Because of this difficulty, we assume that  $\beta = \frac{1}{1+r}$  to obtain the analytical results in Online Appendix B. The case of  $\beta > \frac{1}{1+r}$  is demonstrated numerically in Section 2.5.

## 2.5 Numerical Experiment

In this subsection, we report numerical solutions to our model. We obtain the equilibrium  $(d(s, D), V(s, D), D_{\max}(s))$  as a fixed point of operator T, which is defined in Online Appendix B, by iterating  $(d^{(n+1)}(s, D), V^{(n+1)}(s, D), \overline{D}^{(n+1)}(s)) = T(d^{(n)}(s, D), V^{(n)}(s, D), \overline{D}^{(n)}(s))$ . The numerical examples illustrate the properties of our model discussed in the previous subsections. Furthermore, they demonstrate that our model generates a *debt Laffer curve*, that is, the bank's value d(s, D) has an inverted U-shaped relationship with the contractual amount of debt D.

We assume the following functional forms:  $F(s, k) = sAk^{\alpha}$  and G(s, k) = Bk. The parameter values are set as shown in Table 1. Our purpose here is to confirm the

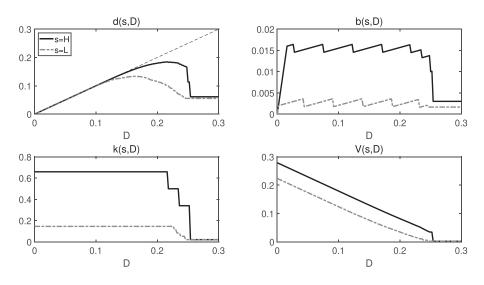


Fig 1. The Case with  $1 + r = \beta^{-1}$ .

properties of the model, and thus, the parameter values are set somewhat arbitrarily, without much empirical grounding.<sup>13</sup>

*Baseline case with*  $1 + r = \beta^{-1}$ . Figure 1 plots the bank's value function, d(s, D), the borrower's value function, V(s, D), the schedule for the working capital provision, k(s, D), and the repayment schedule, b(s, D). The reader may be puzzled about the discrete jumps in these functions. These jumps at smaller values of D are due to discretization—for example,  $b = (m - \beta n)\delta$ —where  $D = m\delta$  and  $D_{+1} = n\delta$ , with  $n, m \in \mathbb{Z}$ .<sup>14</sup> In addition, some jumps at larger values of D are caused by the discontinuity at the boundary of the second type of debt overhang, as discussed in Section 2.4.

13. In particular, the value of  $\alpha$  may appear too high. However, note that  $\alpha$  does not correspond to the capital share. Specifically, suppose that *k* finances the capital input *K* and the production function exhibits a decreasing return to scale, that is,  $Y = K^{\beta}L^{\gamma}$ , where  $\beta + \gamma < 1$  and *L* is the labor input. The borrower's revenue is then given by

$$F(K) = \max_{L} K^{\beta} L^{\gamma} - wL = CK^{\frac{\beta}{1-\gamma}}$$

where C > 0 is a constant and  $\frac{\beta}{1-\gamma} < 1$ . Then,  $\alpha$  in our model is given by  $\alpha \equiv \frac{\beta}{1-\gamma}$ , which is greater than the capital share.

14. To illustrate, suppose that *b* is selected as a function of  $D = m\delta$  to solve  $b = \max_n (m - \beta n)\delta$  subject to b < C. Suppose that  $\delta = 1, \beta = 0.9$ , and *C* is an integer. Then,  $D = m, D_{+1} = n$ , and the solution to the above problem becomes

b(D) = C - 0.9 + 0.1x,

where  $x = D - C \mod 9$ ; that is, x is an integer with  $0 \le x \le 8$ , and there exists an integer i such that D = C + 9i + x. Thus, b(D) has discrete jumps at D = C + 9i, where i = 1, 2, 3, ...

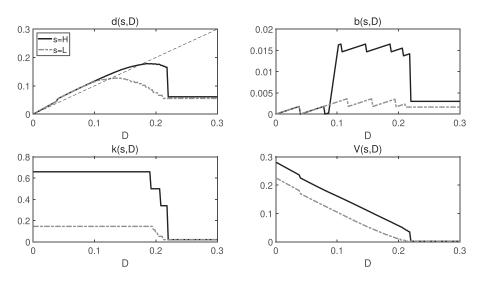


Fig 2. The Case with  $1 + r > \beta^{-1}$ .

The bank's value function d(s, D) in Figure 1 displays a debt Laffer curve for each *s*. For a sufficiently small value of *D*, d(s, D) = D, that is, *D* is repaid in full with probability one, and the economy never falls into the second type of debt overhang. When *D* is in this region, working capital is provided at the firstbest level,  $k(s, D) = k^*(s)$ , and the firm repays as much as possible to the bank,  $b(s, D) = \min\{D, F(s, k^*(s)) - Rk^*(s)\}$ . As *D* increases, k(s, D) and b(s, D) start to decrease with *D*, and d(s, D) exhibits an inverted U shape in *D*. When *D* exceeds the threshold, the economy falls into the second type of debt overhang. In this example,  $d(s_H, D) = d^{npl}(s_H)$  for D > 0.252 and  $d(s_L, D) = d^{npl}(s_L)$  for D > 0.244. Note that in this example, the difference between  $k^{npl}(s)$  and  $k^*(s)$  is very large. This may be too large to be justified by the evidence. One reason for this is that the second type of debt overhang continues permanently under the assumption that debt restructuring never occurs. In Section 3, we see that stochastic debt restructuring makes the difference between  $k^*(s)$  and  $k^{npl}(s)$  for large *D* much more modest.

*Case with*  $1 + r > \beta^{-1}$ . Thus far, we have assumed that  $1 + r = \beta^{-1}$  for ease of theoretical analysis. Here, we numerically examine the case wherein  $1 + r > \beta^{-1}$ . We set r = 0.05, and  $\beta = 0.96$ . All other parameters were given the same values as before. The bank's value function, d(s, D), the borrower's value function V(s, D), the schedule for working capital provision, k(s, D), and the repayment schedule, b(s, D), in this case are plotted in Figure 2. Figure 2 also demonstrates the debt Laffer curve relationship between the bank's value and the contractual amount of debt. Major differences from Figure 1 are that b(s, D) = 0 and d(s, D) > D for small values of *D*. Setting b(s, D) = 0 is optimal because with  $1 + r > \beta^{-1}$ , the bank can increase d(s, D)by delaying the repayment when *D* is small, as discussed in Section 2.4. As a result, d(s, D) > D for small values of *D*. Except for these two differences, the qualitative features of the model with  $1 + r > \beta^{-1}$  are the same as the model with  $1 + r = \beta^{-1}$ . Here, the second type of debt overhang occurs when D > 0.218 for  $s = s_H$ , and when D > 0.210 for  $s = s_L$ .

We can define social welfare as

$$W(s, D) \equiv \omega V(s, D) + (1 - \omega)d(s, D),$$

where  $\omega \in (0, 1)$  is the Pareto weight assigned to the borrower. Online Appendix C compares the social welfare of the above numerical experiments, using three different measures of social welfare, corresponding to  $\omega = 0.1, 0.5, \text{ and } 0.9$ .

## 3. EXTENSION WITH STOCHASTIC DEBT RESTRUCTURING

In the baseline model, debt restructuring is prohibited. We modify the model in this section such that debt restructuring is feasible with some friction. For simplicity, we assume that the bank has a chance of debt restructuring in each period t with probability  $p \in (0, 1)$ . If this chance arrives, the bank can reduce  $D_t$  to any value  $D \in [0, D_t]$ . The probability p is a fixed parameter and represents the bargaining frictions in debt restructuring. This setting can be understood as a reduced form of the war of attrition in the simple model in Section 1.15 We relegate the formal description of the extended model to Appendix B, and here we report the results of numerical experiments for the extended model. Except for the probability of debt restructuring, p, all parameter values and functional forms are set in the same way as in the baseline model with  $1 + r > \beta^{-1}$ . Figure 3 plots the main equilibrium functions for the case with p = 0.2. In this case,  $k^{npl}(s)$  is defined by (B2) in Appendix B for both  $s_H$ and  $s_L$ . The bank's value function d(s, D) increases with D when D is small and remains constant when D is large. Thus, the debt Laffer curve is not inverted U-shaped but inverted L-shaped. The economy enters the second type of debt overhang when D > 0.234 for  $s = s_H$  and when D > 0.226 for  $s = s_L$ . Thus, the thresholds become larger than in the baseline model, where the second type of debt overhang arises when D > 0.218 for  $s = s_H$  and D > 0.210 for  $s = s_L$ . In addition, d(s, D) increases for each s and D compared with the baseline model. These results are consistent with our intuition because the possibility of debt restructuring increases the firm's value, relaxes the borrowing constraint, and thus raises the amount of debt that the firm can

<sup>15.</sup> When  $D_t$  is so large that the economy is in the second type of debt overhang, the war of attrition (between the banks) results in a constant probability of concession, p, as the values of the borrower and lenders in the second type of debt overhang do not depend on  $D_t$ . Furthermore, when  $D_t$  is small, the probability of concession resulting from the war of attrition is generally dependent on  $D_t$ . Therefore, the setting wherein the probability of debt restructuring is constant for any  $D_t$  is not rigorously derived from the war of attrition. However, this simplification is almost innocuous because, for a small  $D_t$ , the bank chooses not to reduce  $D_t$  when it has a chance of debt restructuring.

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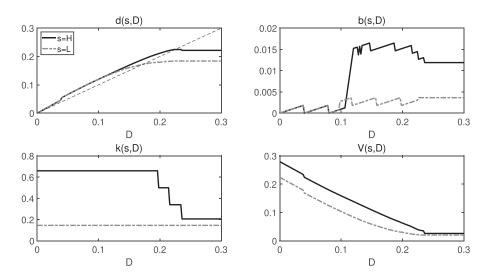


Fig 3. The Case with Frictional Debt Restructuring (p = 0.2).

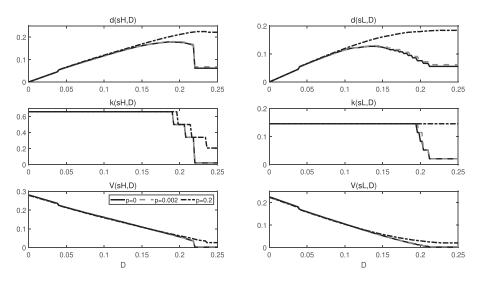


Fig 4. Frictional Debt Restructuring (p = 0.0, 0.002, 0.2).

repay. In addition, the difference between  $k^*(s)$  and  $k^{npl}(s)$  is more modest than that in the baseline model:  $k^{npl}(s_H)/k^*(s_H) = 0.313$  and  $k^{npl}(s_L)/k^*(s_L) = 1$ .

Figure 4 shows how the equilibrium is affected by the possibility of debt restructuring, where we compare three values of p: 0, 0.002, 0.2. The left-hand-side panels show the equilibrium functions corresponding to state  $s_H$ , and the right-hand-side panels show those corresponding to state  $s_L$ . Although  $k^{npl}(s)$  is defined by (B2) in Appendix B for both  $s_H$  and  $s_L$  in the case where p = 0.002, the variables in this case are almost the same as those in the baseline case with p = 0. They show that an increase in the possibility of debt restructuring leads to upward shifts in the bank's value function, working capital provision, and the firm's value function, when D is large. Comparison of social welfare, W(s, D), between the case with debt restructuring (p = 0.2) and the baseline case (p = 0) is provided in Online Appendix C.

# 4. CONCLUDING REMARKS

This study analyzed a model of long-term debt contracts. We demonstrated that the accumulation of debt can cause persistent inefficiency by impairing the lender's commitment to dynamic repayment plans. To the extent that debt restructuring is delayed due to political and/or bargaining frictions, a borrower's debt may grow to an unrepayable level. Without reducing the debt to some repayable level, the lender loses its credibility with respect to any future repayment plans it may offer to the borrower. This is because the borrower anticipates that the lender will not keep the promise that the lender will not take all output, as the amount of debt is so large that the lender has a legitimate right to demand all as the repayment. This impairment of the lender's credibility discourages the borrower from expending effort, leading to an inefficiently low level of activity and persistent inefficiency. Although the optimal contract features a backloaded payoff to the borrower until the amount of debt becomes sufficiently small, it is no longer possible to provide incentives dynamically when the debt becomes "too large," because of this lack of lender's credibility. Our model generates a debt Laffer curve, that is, the payoff to the lender, which is the PDV of repayments, can decrease with the contractual amount of debt if it exceeds a certain threshold value. The efficiency of equilibrium can be improved by debt relief, implying that policy measures that reduce bargaining frictions and facilitate debt restructuring are Pareto-improving.

This study has several limitations. As the focus of our analysis is solely theoretical, the model used is simplistic and stylized. Thus, further elaboration is needed to be applicable to real episodes of financial crises and business fluctuations—for instance, the possibility of secular stagnation in the aftermath of the global financial crisis. The bargaining frictions of debt restructuring could be modeled more explicitly, as opposed to the reduced-form approach adopted in this study. All these extensions should be explored in future research.

## APPENDIX A: PROOF OF PROPOSITION 2

In this appendix, we characterize that the values of the variables in the second type of debt overhang are not dependent on the contractual amount of debt, *D*. First, we prove the following lemma.

LEMMA A1. If  $k(s, D) < k^*(s) \equiv \arg \max_k F(s, k) - Rk$ , then

$$\beta \mathbb{E}G(s_{+1}, k(s_{+1}, D_{+1})) \le G(s, k(s, D)),$$
  
$$V(s, D) = G(s, k(s, D)).$$

PROOF. Suppose that  $\beta \mathbb{E}G(s_{+1}, k(s_{+1}, D_{+1})) > G(s, k(s, D))$ . Then, there exists  $\varepsilon > 0$ , such that  $k = k(s, D) + \varepsilon \ (\leq k^*(s))$  is feasible under the borrowing constraint  $(F(s, k) - Rk - b + \beta \mathbb{E}V^e(s_{+1}, D_{+1}) \ge G(s, k))$  because  $V^e(s, D) = V(s, D) \ge G(s, D)$  in equilibrium. Then, Assumption 1 implies that the equilibrium value of k should be  $k(s, D) + \varepsilon$ , not k(s, D). This is a contradiction. Therefore,  $\beta \mathbb{E}G(s_{+1}, k(s_{+1}, D_{+1})) \le G(s, k(s, D))$ . Suppose that V(s, D) > G(s, k(s, D)). Then, there exists  $\varepsilon > 0$  such that  $k = k(s, D) + \varepsilon (\le k^*(s))$  is feasible. Assumption 1 implies that  $k = k(s, D) + \varepsilon$  should be the equilibrium value. This is a contradiction. Thus, V(s, D) = G(s, k(s, D)) in equilibrium.  $\Box$ 

Because  $D > \overline{D}$  implies that  $D_{+1} = (1 + r)(D - b) > D$  for any feasible *b*, the lender's commitment constraint  $(b \le D)$  never binds to *D*. Thus, the bank's problem can be rewritten as

$$d(s, D) = \max_{b,k} b + \beta \mathbb{E} d(s_{+1}, D_{+1})$$
(A1)  
s.t.  $V = F(s, k) - Rk - b + \beta \mathbb{E} V^e(s_{+1}, D_{+1}),$   
 $V \ge G(s, k),$   
 $F(s, k) - Rk - b \ge 0,$ 

with the equilibrium conditions  $V(s, D) = V^e(s, D)$  and  $V^e(s, D) \le V_{\text{max}}$ , where

$$V_{\max} \equiv \frac{1}{1-\beta} \{ F(s_H, k^*(s_H)) - Rk^*(s_H) \}.$$

LEMMA A2. Consider the case where  $D > \overline{D}$ . Suppose that F(s, k(s, D)) - Rk(s, D) - b(s, D) > 0 for some (s, D). Then,  $k(s, D) = k^{npl}(s)$  for the same (s, D).

PROOF. The proof of this claim is by contradiction. Suppose that  $k(s, D) \neq k^{npl}(s)$  for a particular value of (s, D), for which F(s, k(s, D)) - Rk(s, D) - b(s, D) > 0. Then, Lemma 1 implies  $k(s, D) > k^{npl}(s)$ . Define  $\varepsilon(s, D) \equiv F(s, k(s, D)) - Rk(s, D) - b(s, D)$ . We define  $k^{\varepsilon}(s, D) = \max \{k(s, D; \varepsilon), k^{npl}(s)\}$ , where  $k(s, D; \varepsilon)$  is the solution to  $F(s, k) - Rk - b(s, D) = \frac{1}{2}\varepsilon(s, D)$ . Obviously,  $k^{\varepsilon}(s, D) < k(s, D)$ . Now, we define  $b^{\varepsilon}(s, D) = \min \{b_1(s, D), b_2(s, D)\}$ , where

$$b_1(s, D) = F(s, k^{\varepsilon}(s, D)) - Rk^{\varepsilon}(s, D),$$

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and

$$b_2(s, D) = \max\{b \mid F(s, k^{\varepsilon}(s, D)) - Rk^{\varepsilon}(s, D) - b + \beta \mathbb{E}V^e(s_{+1}, (1+r)(D-b)) \ge G(s, k^{\varepsilon}(s, D))\}.$$

Note that  $b_2(s, D) = +\infty$  may be possible for some (s, D). Obviously,  $b_1(s, D) > b(s, D)$ , because  $b_1(s, D) = b(s, D) + \frac{1}{2}\varepsilon$  when  $k^{\varepsilon}(s, D) = k(s, D; \varepsilon)$ , and  $b_1(s, D) > b(s, D) + \frac{1}{2}\varepsilon$  when  $k^{\varepsilon}(s, D) = k^{npl}(s) > k(s, D; \varepsilon)$ . Furthermore, it is easily confirmed that  $b_2(s, D) > b(s, D)$ , because  $b_2(s, D)$  is the maximum value of *b* that satisfies

$$b \le F(s, k^{\varepsilon}(s, D)) - Rk^{\varepsilon}(s, D) - G(s, k^{\varepsilon}(s, D)) + \beta \mathbb{E}V^{e}(s_{+1}, (1+r)(D-b)).$$

and b(s, D) is the maximum value of b that satisfies

$$b \le F(s, k(s, D)) - Rk(s, D) - G(s, k(s, D)) + \beta \mathbb{E}V^{e}(s_{+1}, (1+r)(D-b)),$$

where F(s, k) - Rk - G(s, k) is decreasing in k for  $k > k^{npl}(s)$ . Here, we used  $k(s, D) > k^{npl}(s)$  to show that  $b_2(s, D) > b(s, D)$ . Because  $b_1(s, D) > b(s, D)$  and  $b_2(s, D) > b(s, D)$ , it is obvious that  $b^{\varepsilon}(s, D) > b(s, D)$  for a particular (s, D). Because  $\{b^{\varepsilon}(s, D), k^{\varepsilon}(s, D)\}$  satisfies all the constraints of (A1), it is feasible. As formally stated in Claim A1,  $\{b^{\varepsilon}(s, D), k^{\varepsilon}(s, D)\}$  should be the solution to (A1) instead of  $\{b(s, D), k(s, D)\}$ , which contradicts the fact that  $\{b(s, D), k(s, D)\}$  is the solution to (A1). Therefore,  $k(s, D) = k^{npl}(s)$  should hold if F(s, k(s, D)) - Rk(s, D) - b(s, D) > 0.

The reason why { $b^{\varepsilon}(s, D)$ ,  $k^{\varepsilon}(s, D)$ } should be the solution to (A1) is formally described in Claim A1. First, we define the sequential problem corresponding to the recursive problem (A1) as follows: For  $(s_0, D_0) = (s, D)$ , the bank's value,  $d^*(s, D)$ , is defined as the solution to the sequential problem

$$d^{*}(s, D) \equiv \max_{\{b_{t}, k_{t}\}_{t=0}^{\infty}} \mathbb{E}_{0} \left[ \sum_{t=0}^{\infty} \beta^{t} b_{t} \right],$$
s.t.  $F(s_{t}, k_{t}) - Rk_{t} - b_{t} + \beta \mathbb{E}_{t} V^{e}(s_{t+1}, D_{t+1}) \ge G(s_{t}, k_{t}),$ 
 $F(s_{t}, k_{t}) - Rk_{t} - b_{t} \ge 0,$ 
 $D_{t+1} = (1+r)(D_{t} - b_{t}).$ 
(A2)

We know that the solution to (A1) is  $\{b(s, D), k(s, D)\}$ , and d(s, D) is written as

$$d(s, D) = \mathbb{E}_0 \left[ \sum_{t=0}^{\infty} \beta^t b(s_t, D(s^t)) \right],$$
(A3)

where  $s^t = \{s_0, s_1, s_2, \dots, s_t\}, s_0 = s, s^0 = \{s\}, D(s^0) = D$ , and

$$D(s^{t}) = (1+r)\{D(s^{t-1}) - b(s_{t-1}, D(s^{t-1}))\}$$

for  $t \ge 1$ . We define  $d^{\varepsilon}(s, D)$  by

$$d^{\varepsilon}(s,D) = \mathbb{E}_0 \left[ \sum_{t=0}^{\infty} \beta^t b^{\varepsilon}(s_t, D^{\varepsilon}(s^t)) \right],$$
(A4)

where  $D^{\varepsilon}(s^{0}) = D$ ,  $D^{\varepsilon}(s^{t}) = (1 + r)\{D^{\varepsilon}(s^{t-1}) - b^{\varepsilon}(s_{t-1}, D^{\varepsilon}(s^{t-1}))\}$ , for  $t \ge 1$ , and for t = 0,  $b^{\varepsilon}(s_{0}, D(s^{0})) = b^{\varepsilon}(s, D) > b(s, D)$  for a particular (s, D) and

$$b^{\varepsilon}(s_t, D_t^{\varepsilon}(s^t)) = b(s_t, D(s^t)), \tag{A5}$$

for  $t \ge 1$ . Note that the right-hand side of (A5) is  $b(s_t, D(s^t))$ , and not  $b(s_t, D^{\varepsilon}(s^t))$ . The claim is as follows.

CLAIM A1. For the particular (s, D) where F(s, k(s, D)) - Rk(s, D) - b(s, D) > 0, suppose that  $k(s, D) \neq k^{npl}(s)$ . Then, it must be the case that  $d^*(s, D) \ge d^{\varepsilon}(s, D) > d(s, D)$ .

(*Proof of ClaimA*1) We have shown that  $b^{\varepsilon}(s_0, D(s^0))$  is feasible for the particular  $(s_0, D(s^0)) = (s, D)$ . For  $t \ge 1$ , it is obvious that  $D^{\varepsilon}(s^t) < D(s^t)$  because  $b^{\varepsilon}(s_0, D_0) > b(s_0, D_0)$  for t = 0. As we assumed that  $V^{\varepsilon}(s_t, D_t)$  is a (weakly) decreasing function of  $D_t$ , it is the case that

$$V^{e}(s_{t}, D^{\varepsilon}(s^{t})) \geq V^{e}(s_{t}, D(s^{t})).$$

Then, in the state  $(s_t, D^{\varepsilon}(s^t))$ , the pair  $\{b(s_t, D(s^t)), k(s_t, D(s^t))\}$  is feasible because it satisfies both constraints (note that this argument holds for all *t* because the constraint  $b_t \leq D_t$  never binds for  $D_t > \overline{D}$ ). Therefore,  $d^{\varepsilon}(s, D)$  is feasible and, by definition of  $d^*(s, D)$ , (A2), it must be the case that  $d^*(s, D) \geq d^{\varepsilon}(s, D)$ . Clearly,  $d^{\varepsilon}(s, D) >$ d(s, D), from (A3) and (A4) by the definition of  $b^{\varepsilon}(s_t, D^{\varepsilon}(s^t))$  and  $b^{\varepsilon}(s, D) > b(s, D)$ for the particular (s, D). (End of the proof of Claim A1)

This claim contradicts the theorem of dynamic programming that the solutions to the recursive problem (A1) and the sequential problem (A2) are identical, that is,  $d(s, D) = d^*(s, D)$ . Thus,  $k(s, D) = k^{npl}(s)$  should hold if F(s, k(s, D)) - Rk(s, D) - b(s, D) > 0.

For any *s* and  $D > \overline{D}$ , we consider a stochastic sequence  $\{s_t, k_t, b_t, D_t\}$ , where  $k_t = k(s_t, D_t)$ ,  $b_t = b(s_t, D_t)$ ,  $D_t = (1 + r)(D_{t-1} - b_{t-1})$ ,  $s_0 = s$ , and  $D_0 = D$ , given that  $s_t$  is an exogenous stochastic variable. We will prove  $k(s_0, D_0) = k^{npl}(s_0)$  for  $D_0 > \overline{D}$  in what follows.

For  $s_t = s_H$ , we have the following lemma.

LEMMA A3. Consider the case where  $D > \overline{D}$ . In the case that  $s_t = s_H$ ,

$$G(s_H, k(s_H, D_t)) > \beta \mathbb{E}_t[G(s_{t+1}, k(s_{t+1}, D_{t+1})].$$

This inequality implies from Lemma A2 that  $k(s_H, D_t) = k^{npl}(s_H)$  for all t.

PROOF. The latter half of the lemma is proven as follows. Lemma A1 states that V(s, D) = G(s, k), which implies that  $F(s, k) - Rk - b \ge G(s, k) - \beta \mathbb{E}G(s_{+1}, k_{+1})$ . The inequality  $G(s, k) - \beta \mathbb{E}G(s_{+1}, k_{+1}) > 0$  implies that F(s, k) - Rk - b > 0, which implies that  $k = k^{npl}(s)$  by Lemma A2.

The proof of the inequality  $G(s, k) - \beta \mathbb{E}G(s_{+1}, k_{+1}) > 0$  is by contradiction. Suppose that this inequality does not hold. Then, for  $s_0 = s_H$ , Lemma A1 implies

$$G(s_H, k(s_H, D_0)) = \beta \mathbb{E}_0[G(s_1, k(s_1, D_1))],$$

where  $D_1 \ge D_0$  as  $D_0 > \overline{D}$ . Then, in the case where  $s_1 = s_H$ ,

$$G(s_H, k(s_H, D_0)) = \beta[\pi_{HH}G(s_H, k(s_H, D_1)) + (1 - \pi_{HH})G(s_L, k(s_L, D_1))]$$
  
<  $\beta G(s_H, k(s_H, D_1)),$ 

because  $k(s_H, D) > k(s_L, D)$  for any D, G(s, k) > G(s, k') for k > k', and  $G(s_H, k) \ge G(s_L, k)$ . As  $G(s_H, k(s_H, D_0)) \ge G^{npl}(s_H)$ , it is the case that  $G(s_H, k(s_H, D_1)) > G^{npl}(s_H)$ . This inequality implies that  $k(s_H, D_1) > k^{npl}(s_H)$ . Then,

$$G(s_H, k(s_H, D_1)) = \beta \mathbb{E}_1[G(s_2, k(s_2, D_2))],$$

because it should be the case that  $k(s_H, D_1) = k^{npl}(s_H)$  and  $G(s_H, k(s_H, D_1)) = G^{npl}(s_H)$  if  $G(s_H, k(s_H, D_1)) > \beta \mathbb{E}_1[G(s_2, k(s_2, D_2))]$ . Iterating this argument, it is easily shown that for any integer *t*,

$$G(s_H, k(s_H, D_0)) < \beta^{t} G(s_H, k(s_H, D_t))$$

This inequality holds for an arbitrarily large *t*, as the above iteration can continue indefinitely because  $D_t \ge D_{t-1} \ge \overline{D}$  for any *t*, and the constraint,  $b_t \le D_t$ , never binds. Then, for a sufficiently large *t*,

$$G(s_H, k(s_H, D_t)) > \beta^{-t}G(s_H, k(s_H, D_0)) > V_{\max},$$

which contradicts that  $k(s_H, D_t)$  is the equilibrium value. Therefore, this lemma must hold.

For  $s_t = s_L$ , we have the following lemma.

LEMMA A4. Consider the case where  $D > \overline{D}$ . For all  $t \ge 0$ , if  $s_t = s_L$ , then  $k(s_L, D_t) = k^{npl}(s_L)$ .

PROOF. If  $G(s_L, k(s_L, D_t)) > \beta \mathbb{E}_t[G(s_{t+1}, k(s_{t+1}, D_{t+1}))]$ , the limited liability constraint is nonbinding, and  $k(s_L, D_t)$  must be  $k^{npl}(s_L)$  from Lemma A2.

Suppose that  $G(s_L, k(s_L, D_t)) > \beta \mathbb{E}_t[G(s_{t+1}, k(s_{t+1}, D_{t+1}))]$  is not satisfied. Then, Lemma A1 implies that  $G(s_L, k(s_L, D_t)) = \beta \mathbb{E}_t[G(s_{t+1}, k(s_{t+1}, D_{t+1}))]$ . In this case, because Lemma A3 implies that  $k(s_H, D_t) = k^{npl}(s_H)$  for  $t \ge 0$ , the following equation must hold for all  $t \ge 0$ :

$$G(s_L, k_t^L) = \beta[\pi_{LL}G(s_L, k_{t+1}^L) + \pi_{LH}G^{npl}(s_H)],$$

where  $\pi_{LL} = \Pr(s_{t+1} = s_L | s_t = s_L)$ ,  $\pi_{LH} = 1 - \pi_{LL}$ , and  $k_L^L = k(s_L, D_t)$ . Here, we define  $\bar{k}_L$  as the fixed point of this equation, that is,  $G(s_L, \bar{k}_L) = \beta[\pi_{LL}G(s_L, \bar{k}_L) + \pi_{LH}G^{npl}(s_H)]$ . Let us consider what would happen if  $k_0^L \neq \bar{k}_L$ . If  $k_0^L < \bar{k}_L$ , the sequence  $\{k_t^L\}_{t=0}^{\infty}$  that satisfies the above equation and  $k_t^L \ge 0$  for all t cannot exist, because  $k_t^L$  becomes a negative number for a finite t. If  $k_0^L > \bar{k}_L$ , then  $\lim_{t\to\infty} k_t^L = +\infty$ , which cannot satisfy the condition for an equilibrium,  $G(s_L, k_t^L) \le V_{\max}$  for all t. Therefore, it must be that  $k_t^L = \bar{k}_L$  for all t. Because (15) is satisfied by  $k^{npl}(s_L)$ , that is,  $G(s_L, k^{npl}(s_L)) \ge \beta \mathbb{E}[G(s_{t+1}, k^{npl}(s_{t+1})|s_L]$ , it is the case that  $k^{npl}(s_L) \ge \bar{k}_L$ . If  $k_t^L < k^{npl}(s_L)$  for any t, Lemma 1 is violated, which is a contradiction. Therefore, it must be the case that either  $G(s_L, k(s_L, D_t)) > \beta \mathbb{E}_t[G(s_{t+1}, k(s_{t+1}, D_{t+1}))]$  or  $\bar{k}_L = k^{npl}(s_L)$ . The former case implies that  $k(s_L, D_t) = k^{npl}(s_L)$  from Lemma A2. Thus,  $k_t^L = k^{npl}(s_L)$  for any  $D_0 > \bar{D}$ .

Lemmas A3 and A4 imply that  $k(s, D) = k^{npl}(s)$ , for any *s* and *D* that satisfy  $D > \overline{D}$ . Since the no-default constraint is binding,  $V(s, D) = G(s, k^{npl}(s)) = G^{npl}(s)$  for all *s* and  $D > \overline{D}$ . The equilibrium condition implies that  $V^e(s, D) = G^{npl}(s)$ . Thus,  $b(s, D) = b^{npl}(s)$  and  $d(s, D) = d^{npl}(s)$ .

# APPENDIX B: THE EXTENDED MODEL WITH STOCHASTIC DEBT RE-STRUCTURING IN SECTION 3

In this appendix, we describe the model in Section 3 formally. When a bank with a contractual amount of debt  $D_t$  restructures debt, it reduces  $D_t$  to  $\hat{D}(s, D_t)$  defined by

$$\hat{D}(s, D_t) = \arg \max_{0 \le D \le D_t} d(s, D).$$

Here, d(s, D) is the PDV of repayments, given as the solution to (B3) below. Clearly,  $\hat{D}(s, D) = D$  for a small value of D because the bank has no incentive to reduce the debt if it is sufficiently small.

*B.1 Definitions.* Given the possibility of debt restructuring, we modify the formulation of the baseline model because the second type of debt overhang,  $\{k^{npl}(s), b^{npl}(s), d^{npl}(s), G^{npl}(s)\}$  now depends on when and by how much debt is reduced.

In what follows, we formulate the bank's problem, given the beliefs  $\{V^e(s, D), \hat{D}^e(s, D)\}\$ , where  $V^e(s, D)$  describes the expected value of the borrower, and  $\hat{D}^e(s, D)$  is the expected amount of debt remaining after debt relief. We used the same parameter values as those in the baseline model. For a probability *p* of a certain size, the candidate for  $k^{npl}(s)$  makes the enforcement constraint nonbinding,

that is,  $\tilde{k}^{npl}(s) \equiv \arg \max_k F(s, k) - Rk - G(s, k)$  does not satisfy

$$G(s,k) > \beta \mathbb{E}[(1-p)V^{npl}(s_{+1}) + pV^e(s_{+1}, \hat{D}^e_{+1})|s],$$
(B1)

where we define  $V^{npl}(s_{+1})$  by

$$V^{npl}(s) = F(s, k^{npl}(s)) - Rk^{npl}(s) - b^{npl}(s) + \beta \mathbb{E}[(1-p)V^{npl}(s_{+1}) + pV^{e}(s_{+1}, \hat{D}^{e}_{+1})|s],$$

and  $\hat{D}_{+1}^e = \hat{D}^e(s_{+1}, D_{+1})$ .<sup>16</sup> Therefore, we define  $k^{npl}(s) \equiv \tilde{k}^{npl}(s)$  if it satisfies (B1), and define  $k^{npl}(s)$  for the case wherein  $\tilde{k}^{npl}(s)$  does not satisfy (B1) as the solution to

$$G(s, k^{npl}(s)) = \beta \mathbb{E}[(1-p)V^{npl}(s_{+1}) + pV^e(s_{+1}, \hat{D}^e_{+1})|s].$$
(B2)

Note that  $k^{npl}(s)$  depends on the given beliefs  $\{V^e(s, D), \hat{D}^e(s, D)\}$ . We define  $b^{npl}(s)$  by

$$b^{npl}(s) = F(s, k^{npl}(s)) - Rk^{npl}(s) + \beta \mathbb{E}[(1-p)V^{npl}(s_{+1}) + pV^{e}(s_{+1}, \hat{D}^{e}_{+1})|s] - G(s, k^{npl}(s)).$$

As stated above, the values of the variables in the second type of debt overhang,  $\{k^{npl}(s), b^{npl}(s), d^{npl}(s), V^{npl}(s)\}$ , are defined, given the beliefs  $\{V^e(s, D), \hat{D}^e(s, D)\}$ .

B.2 The bank's problem. Given beliefs  $\{V^e(s, D), \hat{D}^e(s, D)\}$ , the bank solves

$$d(s,D) = \max_{b,k} b + \beta \mathbb{E}[(1-p)d(s_{+1},D_{+1}) + pd(s_{+1},\hat{D}_{+1}^{e})],$$
(B3)

$$\begin{cases} D_{+1} = (1+r)(D-b), \\ F(s,k) - Rk - b + \beta \mathbb{E}[(1-p)V^e(s_{+1}, D_{+1}) + pV^e(s_{+1}, \hat{D}^e_{+1})] \ge G(s,k), \\ F(s,k) - Rk - b \ge 0, \\ b \le D. \end{cases}$$
(B4)

The bank decides on (b, k), and thus, V(s, D):

$$V(s,D) = F(s,k) + \beta \mathbb{E}[(1-p)V^e(s_{+1}, D_{+1}) + pV^e(s_{+1}, D_{+1}^e)].$$
(B5)

 $\hat{D}(s, D)$  is determined by

$$\hat{D}(s,D) = \arg \max_{D' \le D} d(s,D').$$

16. Note that in the second type of debt overhang, where  $D > D_{\max}(s)$ ,  $\hat{D}(s, D)$  is independent of D, that is,  $\hat{D}(s, D) = \hat{D}(s)$ , which is defined by  $\hat{D}(s) \equiv \arg \max_D d(s, D)$ . Thus, for  $D > D_{\max}(s)$ ,  $\hat{D}^{\epsilon}(s, D)$  should also be independent of D.

and  $d^{npl}(s)$  is

$$d^{npl}(s) = b^{npl}(s) + \beta \mathbb{E}[(1-p)d^{npl}(s_{+1}) + pd(s_{+1}, \hat{D}^{e}_{+1})].$$

For consistency, we require that

$$V(s, D) = V^{e}(s, D), \text{ and } \hat{D}(s, D) = \hat{D}^{e}(s, D).$$
 (B6)

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### SUPPORTING INFORMATION

Additional supporting information may be found online in the Supporting Information section at the end of the article. **Figure C1**: The case with  $1 + r = \beta^{-1}$ . **Figure C2**. The case with  $1 + r > \beta^{-1}$ . **Figure C3**. The case with frictional debt restructuring  $(p = 0.2, 1 + r > \beta^{-1})$ . **Figure C4**. Comparison between the baseline case with  $1 + r > \beta^{-1}$  and the case with frictional debt restructuring  $(p = 0.2 \text{ and } 1 + r > \beta^{-1})$ . Data S1