

Saving the World's Most Endangered Marine Mammal: Role of Economic Incentives

North American Association of Fisheries Economists Forum 2017
La Paz, Baja California Sur
24 March 2017

Oriana Poindexter, Sarah Mesnick and Dales Squires – Southwest Fisheries Science Center, NOAA Fisheries
Rebecca Lent, U.S. Marine Mammal Commission; Enrique Sanjuro, WWF-MX
And all of you

Todd Pusser, 22 Oct 2015

Vaquita are small, naturally rare and slow to reproduce



Chris Johnson, Vaquita TV

Vaquita are exquisitely adapted to a unique & highly productive marine habitat



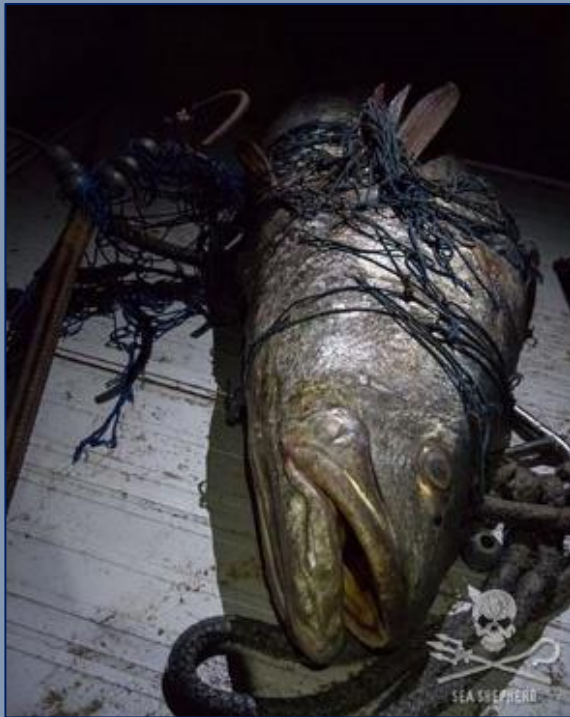
San Felipe, circa 2003



C Faesi, Proyecto Vaquita, El Golfo, 1992

The fate of vaquita has long been tied to the fate of the totoaba

Bycatch vaquita and totoaba, 1991/1992, El Golfo. Photo: Omar Vidal



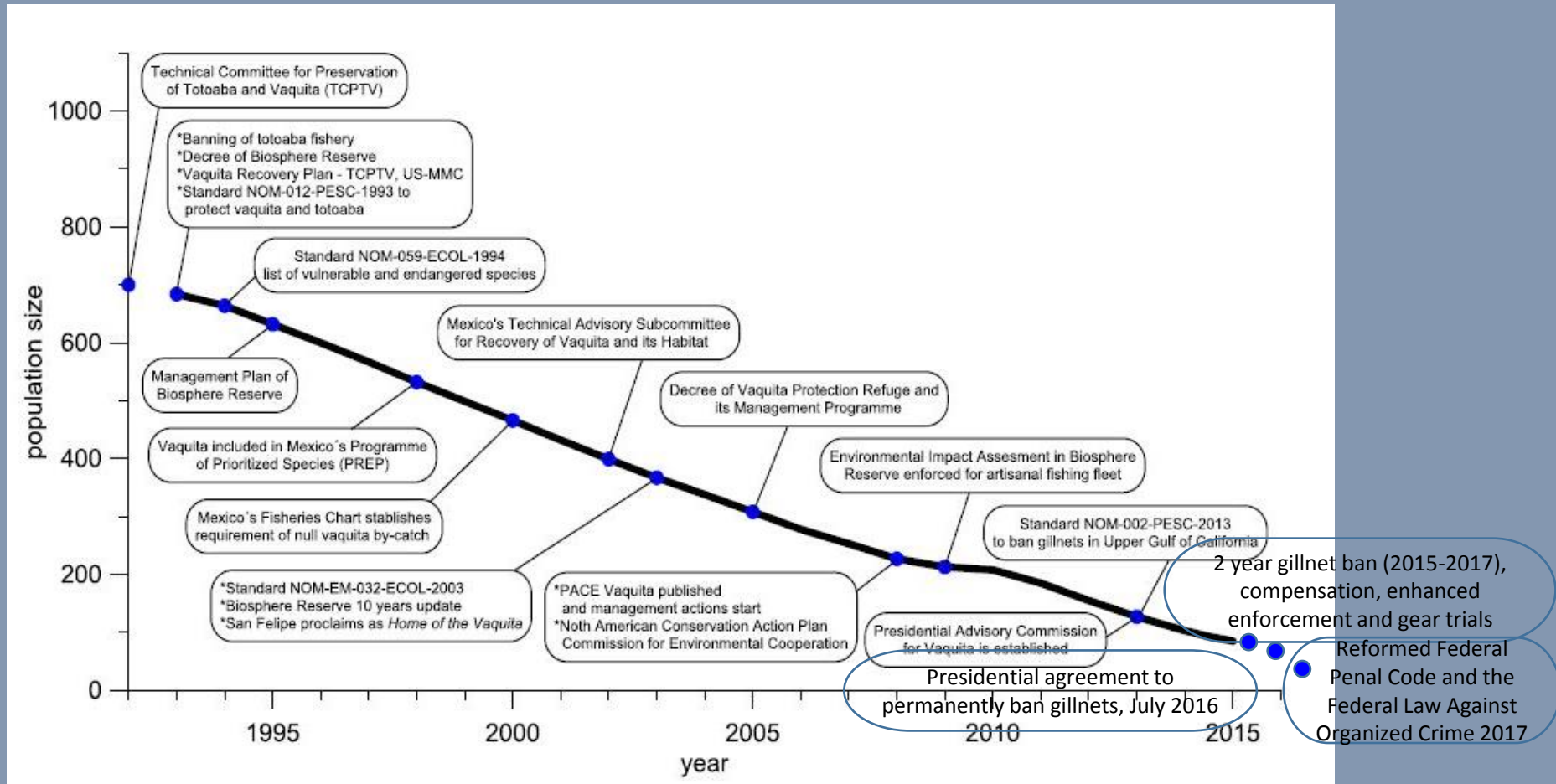
Dead totoaba in illegal gillnet.
Sea Shepherd, 5 Feb 2016



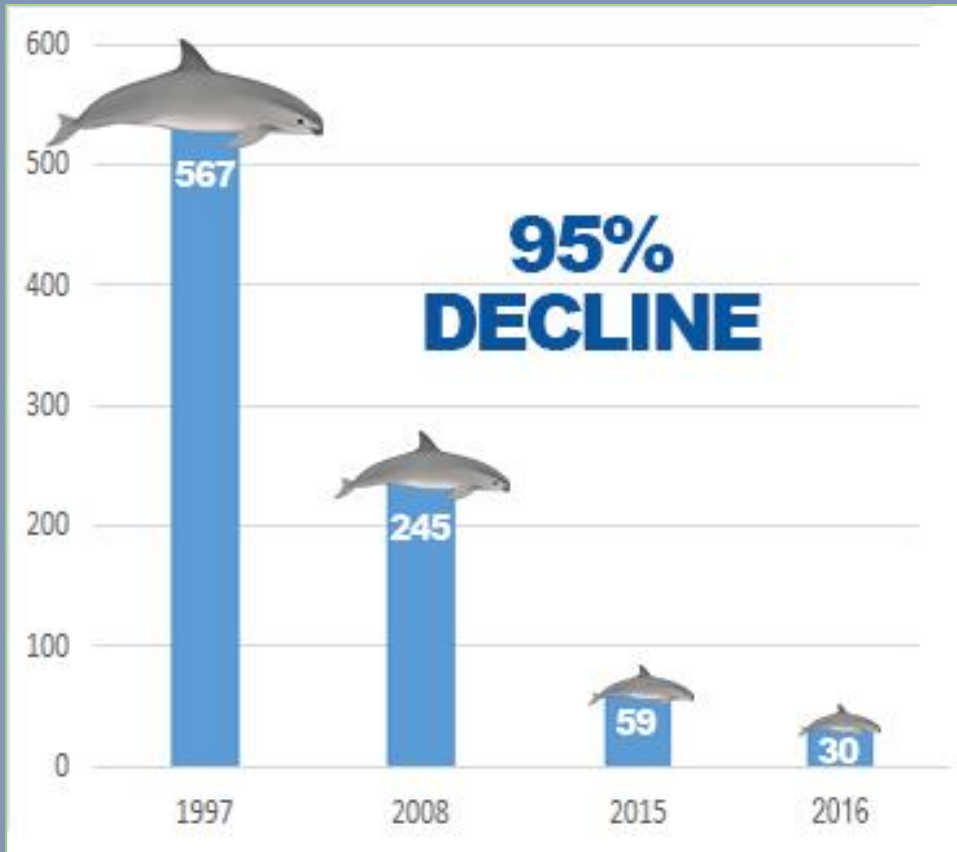
Totoaba swim bladder for sale.
Photo: Environmental Investigation Agency

Ca. \$3000-\$8000 kg on the beach
Ca. \$10,000 - \$20,000 a piece in China

Management actions and the decline of the vaquita



Vaquita are rapidly declining: extinction is imminent




CIRVA 2017

CIRVA (International Recovery Team)
Feb 2017:

- Half the remaining population was lost in the last year - despite ban, compensation and increased enforcement
- Rampant illegal fishing continues
- Given the dire situation, CIRVA recommends that some vaquita be put in temporary sanctuary until gillnets are removed

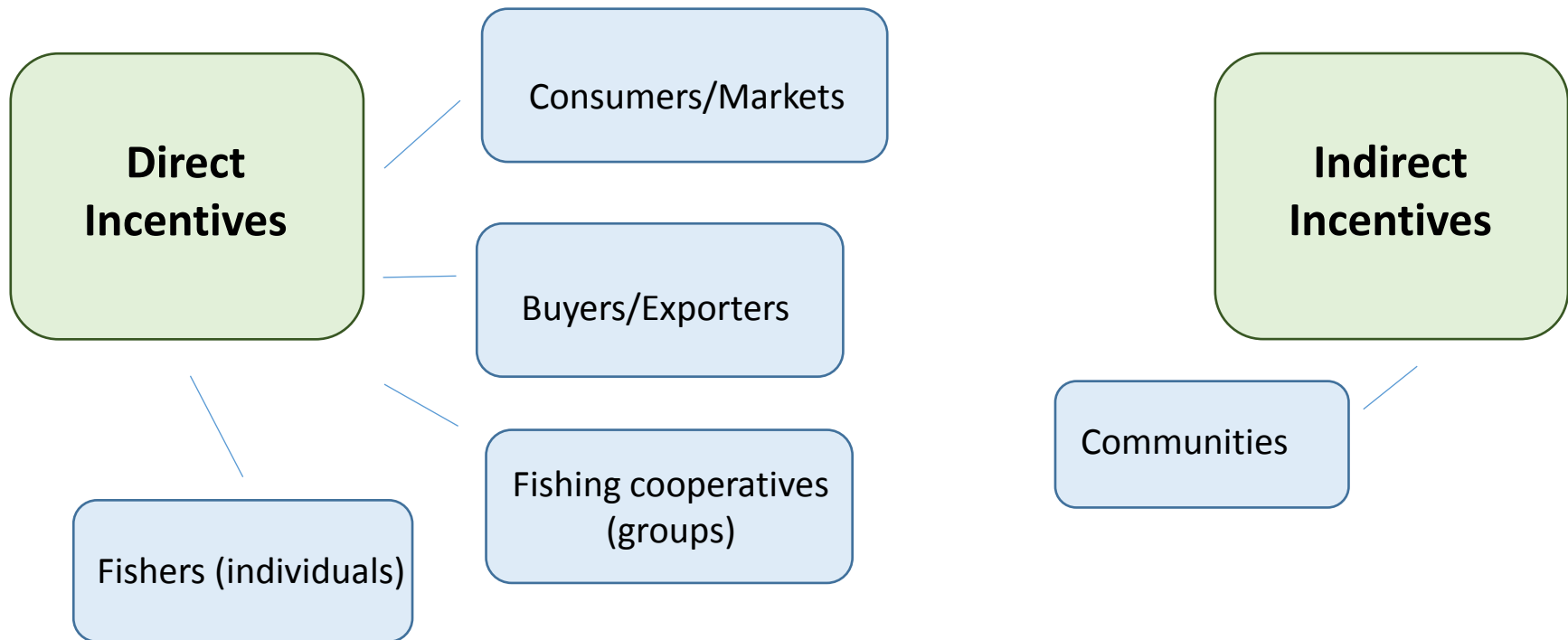
The situation is deteriorating: riots, boycotts and three more dead vaquita in the past couple of weeks; lack of governmental clarity on the continuation of the gillnet net ban

A wide-angle photograph of a coastal scene. The foreground shows a sandy beach on the right side, with gentle waves washing onto the shore. The water is a clear, vibrant turquoise color, extending to the horizon. In the far distance, a range of low mountains or hills is visible under a clear, pale blue sky. The overall atmosphere is bright and serene.

To save the vaquita, the science is clear: nets must go.

Economic incentives for vaquita conservation

Points of intervention and menu of incentives
(positive and negative incentives to complement command and control measures)



Menu of economic incentives for vaquita conservation

Direct Incentives

Economic instruments that can be used on either individual vessels or supply chain firms or cooperatives:

Technological Change and Technology Standards

- **gear and vessel modification and development**
- **training in new gears**

Markets and Prices

- market access
- supply chain standards and certification
- value-added products

Incentive Payments

- **payments for ecosystem services (ban/compensation)**

Taxes and Subsidies

- taxes and subsidies on production
- taxes and subsidies on consumption

Property Rights and Credits

- tradeable bycatch credits
- tradeable property rights
- bycatch quotas with penalties and rewards

Other

- **buybacks (rent-out, switch out)**
- insurance and risk pools
- trade and port measures
- harvest priority programs
- tournaments and prizes
- voluntary approaches
- assurance bonds
- deposit-refund programs
- biodiversity offsets

Policy instruments addressing the informational externality:

- Eco-labeling & standards on final & intermediate products
- Information programs

Indirect Incentives

Alternative livelihoods and community based conservation instruments:

Sportfishing

Aquaculture

- finfish
- shellfish
- halophytes and algae

Ecotourism

Alternative Energy (wind, solar)

Small business ventures

Intrinsic Incentives

Training in business and leadership skills

Education

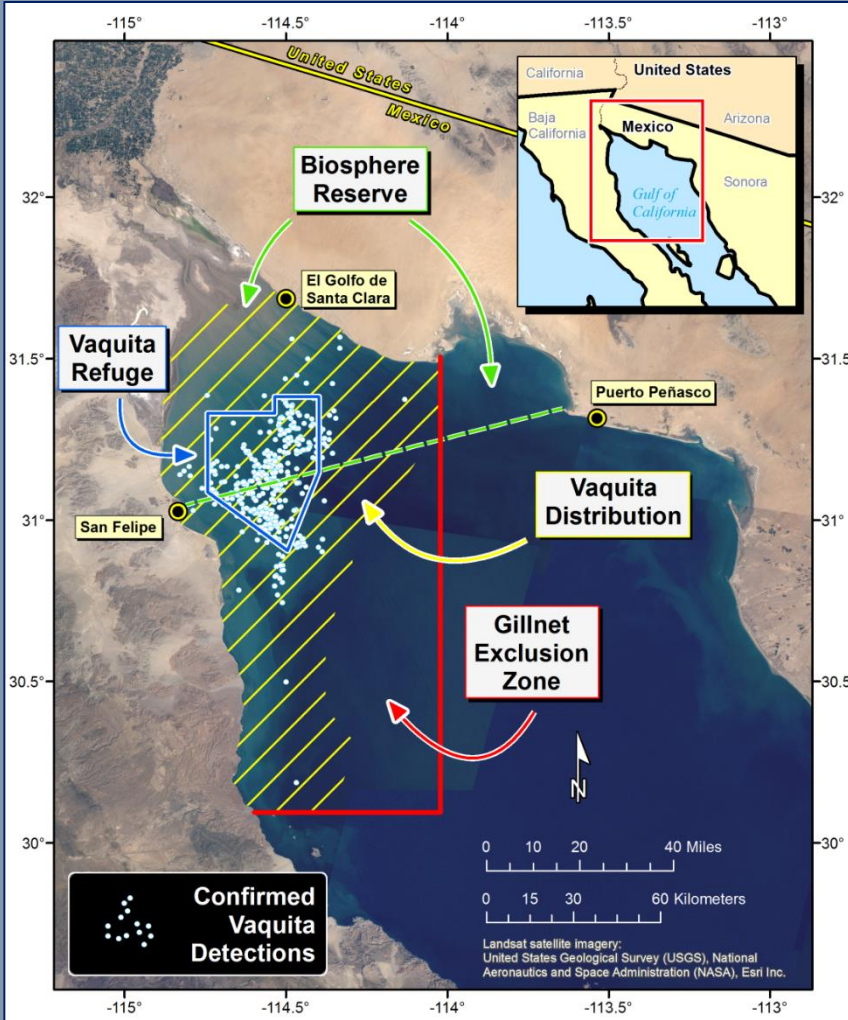
Retirement

Land-tenure

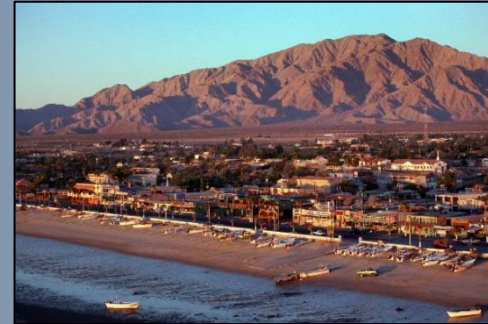
Increase awareness and pride in natural capital

- public arts
- public parks
- biodiversity festivals
- culinary events

The Upper Gulf of CA: Demographics



CIRVA



San Felipe (ca. 16,000)
 El Golfo de Santa Clara (ca. 2700)
 Puerto Peñasco (ca. 31,000)



Main industries: fishing, tourism, aquaculture, agriculture
 25 target fisheries (key are shrimp and curvina)

See: Cisneros-Montemayor and Vincent, 2016

What is the Role Economic Incentives in Vaquita Conservation?

Introduction: Mesnick, Sanjuro and Sainz

Presentations:

- Buybacks (Avila)
- Payments for Ecosystem Services (Sanjuro)
- Markets (Poindexter & Ramirez)
- Alternative Livelihoods (Mesnick)

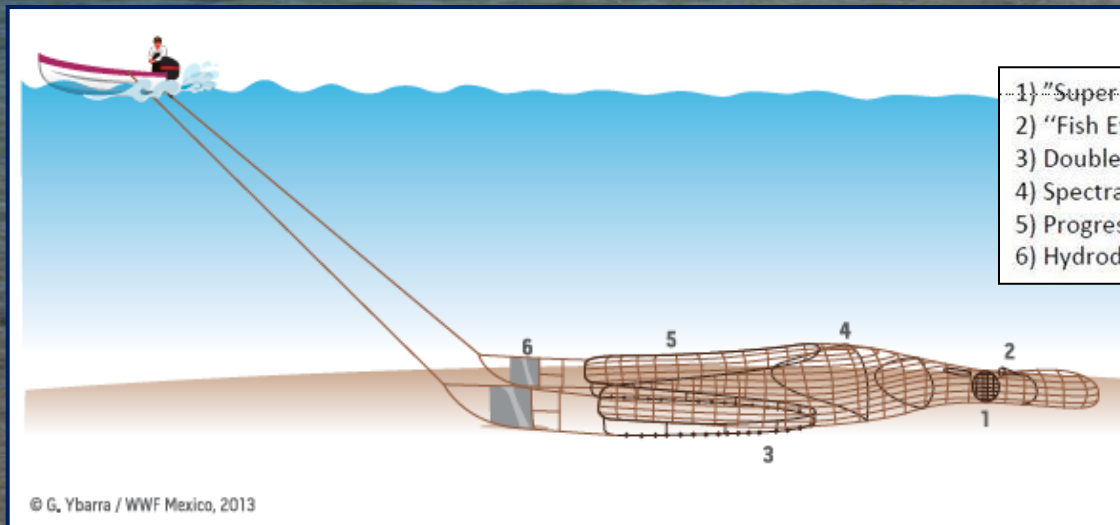
Discussion



Barbara Taylor

Extra slides

Red Selectiva-INP-MEX



- 1) "Super Shooter" turtle excluder device.
- 2) "Fish Eye" bycatch reduction devices.
- 3) Double tensioned footropes with rollers and light steel chain.
- 4) Spectra® mesh material.
- 5) Progressive reduction in mesh size along the net body.
- 6) Hydrodynamic trawl doors.

Mexican fishery regulations mandate change to the new gear within three years
(NOM-002-PESC-2013)

Bycatch: a global threat for marine mammals (also turtles, sharks...)



We ate our way into this problem.
Can we eat our way out?