



A STUDY ON THE PROCEDURES OF RECRUITMENT AND SELECTION IN AT ITES INDUSTRY WITH SPECIFIC REFERENCE TO BANGALORE

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Article History

Received: 15 Aug 2023

Revised: 28 Sept 2023

Accepted: 29 Oct 2023

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Abstract

This article explores the critical issue of Effective human resource management plays a pivotal role in the success of any organization. This article explores the critical link between strategic human resource management (SHRM) and organizational performance.

By aligning HR practices with the overall goals of the organization, SHRM contributes to increased productivity, employee engagement, and competitive advantage. This article delves into the key components of SHRM, such as recruitment, training and development, performance appraisal, and compensation, and discusses their impact on employee motivation and satisfaction.

Furthermore, it highlights the significance of fostering a positive organizational culture and the role of leadership in driving HR strategies. Drawing upon recent research and case studies, this article provides insights into best practices in SHRM, enabling organizations to harness the full potential of their human capital and achieve sustainable success in today's dynamic business environment.

Keywords: *Recruitment and Selection, Employee Training and Development, Employee Relations, HR strategies*

Introduction

Recruitment and Selection in today's dynamic business landscape, the success of any organization hinges on its ability to attract, assess, and onboard the right talent. This project delves into the intricate realm of recruitment and selection strategies, where we aim to explore and analyse the methodologies employed by modern businesses to identify and hire the individuals with required skills and qualifications but also align with the company's culture and long-term goals. The various stages of the recruitment and selection process are job analysis, sourcing, screening, interviewing techniques, and candidate assessment.

HR duties in new businesses may be carried out with the aid of knowledgeable professionals. In larger corporations, the whole organisation is typically devoted to the discipline, with a body of people that specialise with responsibilities that extend across the business. Knowledge loss is less likely since the vast majority of businesses in the global workforce are minimising and preserving employee attractiveness.

Review of Literature

Strategic Human Resource Management (SHRM): Many studies focus on the alignment of HR practices with organizational strategy. Researchers examine how HR can contribute to an organization's competitive advantage through practices like workforce planning, talent management, and performance management.

Recruitment and Selection: This area covers research on effective methods for recruiting and selecting employees. It includes discussions on recruitment channels, diversity and inclusion, and the use of technology in the hiring process.

Employee Engagement and Motivation: Research in this area explores the factors that drive employee engagement and motivation, such as leadership, work-life balance, job design, and compensation.

Training and Development: Studies examine the impact of training and development programs on employee performance, skill enhancement, and career growth. The focus may include e-learning, mentoring, and coaching.

Performance Appraisal and Management: This area delves into various performance management techniques, including feedback mechanisms, goal-setting, and 360-degree feedback. It also explores the link between performance appraisal and employee development.

Compensation and Benefits: Literature on compensation encompasses studies on pay structures, incentive systems, and the role of benefits and perks in attracting and retaining talent.

Diversity and Inclusion: With an emphasis on creating diverse and inclusive workplaces, research in this field addresses topics like bias and discrimination, cultural competency, and the impact of diversity on organizational performance.

HR Technology and Analytics: Given the growing importance of HR technology, many articles discuss the adoption of HRIS (Human Resource Information Systems), data analytics, and artificial intelligence in HR management.

Organizational Culture: Studies on organizational culture examine how it influences HR practices, employee behavior, and overall organizational performance. The role of leadership in shaping culture is often a central focus.

Employee Well-being and Work-Life Balance: Research in this area investigates how HR initiatives can promote employee well-being, manage workplace stress, and support a healthy work-life balance.

Dr.K.Gunaseela prabhu, Vibin Geroge (2020), Finding the best individuals and a post is process of recruitment. Additionally, those who best meet the job's needs are chosen while also taking the

environment's status into consideration now aim to respond rapidly to customer demands. The organisation will suffer if the incorrect candidate is chosen and the right candidate is rejected.

Dr.S.Vasanth(2020),Today's world is completely internet-connected, and everyone uses the internet to fulfil their daily needs, whether they are young or old. Additionally, MNCs use the internet extensively and employ shift workers. The work and other manager-level individuals has been questioned with the introduction of IT infrastructure. With the help of IT, the HR job is connected.

Dr. Murugan Ramu and Swetha Munuswamy, According to Swetha Munuswamy and Dr. Murugan Ramu's (2018) study on recruiting and selection at KIA Motors, HR is crucial while making employment decisions. The organization is finding the right individuals. Some organisations, such as corporate institutions, are advancing innovative hiring and motivational tactics.

Isaac Paul , Juliet Assuming, and Christopher Otoo (2018), This research aims to evaluate public sector hiring and hiring processes in Ghana's higher education institutions. It is study carried out using the descriptive analysis and a quantitative research methodology. The main source of information used to collect data from the 128 respondents in the sample size is a questionnaire.

Neha Kapoor (2017), Selection and recruitment refers to the hiring of workers from outside sources and the rejection of applicants who lack the necessary training and credentials for the position being offered. India's provider of electronic governance is VAKRANGEE LTD. Through its points, the company can reach underserved rural, semiurban, and urban markets with real services, government for the citizen services, and business for the consumer services.

Dr. Garima Mathur and Pushpendra Singh (2017), Recruitment is among the most crucial aspects of any organisation. The future prosperity is ensured by successful recruitment, which brings in skilled, seasoned, and quality candidates. In any organisation there is a qualified individual for the suitable job, and earlier, this was during the competitive era of technological advancement.

Dr. Bala Koteswari and Kavya S (2017), The study is to determine the efficiency of the hiring and selecting procedures during Milltec Machinery PVT LTD. Understanding how recruiting and selection are conducted inside the organisation is the study's main objective. Their research's objective is to understand organisational strategy.

Ankita Srivastava and Roma Tripathi(2017), This study from the Indian consulting sector outlines numerous sources for hiring and choosing employees. Because HR plays an important role in the organisation, selection and recruitment are the areas that ensure success.

According to Shalini Tomer (2016), an organization's key element, or point of entry for human resources, is successful hiring and selection procedures. Efficient hiring and selection practises lead to better organisational outcomes. This research's goal is to pinpoint the standard methods used by organisations to choose and hire personnel.

Jayasheela G. Prof. and Dr. Ravi B(2016), Numerous industries now face competition of MNCs entering the Indian market. The biggest incident that affected Indian clients was this. But today, Indian consumers have a wide range of price and quality options.

Buabasah Daniel Yao, Amedagbui Kofi, Akuamoah Worlanyo Saviour, and Letsa - (2016), Human resources are a crucial component of organisational development.

Organizations place a high value on people because they bring perspective, values, and characteristics to the workplace.

Dr. R. Karthi, Mrs. P. Balaishwarya, and Ms. G. Karthiga (2015), Recruitment is the process on finding the best candidates and motivating to apply for positions within the company. And selection refers to a company picking the right individuals for the proper jobs. We all understand that the business world is changing swiftly, thus organisations must react to individuals quickly.

Md. Rabiul Islam, Md. Ferdausu (2015), Human resources are an essential resource without where the management cannot process in any form. A key component of recruiting is choosing the best individuals for the suitable roles. Because of this, each organisation needs its own hiring guidelines.

Joy O. Ekwaba and Ugochukwu. U. Ikeije (2015), This study uses Fidelity Bank Plc. in Lagos, Nigeria as its focal point to discuss the effects of recruiting and criterion for selection on performance. 130 reliable answers were provided in the questionnaire's primary data. The results of the survey showed that the organization's success is significantly impacted by the criteria.

Dr.Dasaraju Srinivasa Rao and Bygala Devi Syamala(2014) Business organisations concentrate on human capital since it is their most valuable and important asset. When hiring, the organisation develops a competitive edge. Modern methods of selection and hiring techniques are being advanced by business organisations resulting from the advent of multinational corporations.

Research Objectives

This article's main goal is to evaluate and analyze the Talent Acquisition and Retention for identifying, and securing the right talent for an organization. A well-structured process helps ensure that the right individuals with the required skills, qualifications, and cultural fit are brought on board, leading to increased employee engagement and retention. Competitive Advantage in organizations to access for top talent employees may enables companies to innovate, adapt to changing market dynamics, and outperform their rivals. Diversity and Inclusion a well-designed strategy seeks out talent from diverse backgrounds, fostering a culture of creativity, varied perspectives, and enhanced problem-solving. Strategic Workforce Planning it ensures that the right skills and competencies are present within the organization to meet current and future business needs. Employee Engagement and Morale leads to a more motivated workforce, reduced absenteeism, and higher job satisfaction levels. Innovation and Adaptation a diverse and skilled workforce acquired through effective recruitment and selection processes is better equipped to drive innovation and adapt to rapidly changing business environments.

- To comprehend the hiring process followed by ITES industry
- To understand HR Policies and Practices adopted by ITES industry.
- To assess a measure of how much the training programme has met the needs of the human resources.
- To make recommendations to increase the organization's growth and the efficiency of workforce development.

Rationale of the Study

The purpose of the research for the the study of human resources (HR) is vital for several compelling reasons, and the rationale for conducting research and academic inquiry in this field is multifaceted. Here are some key rationales for studying human resource management:

Organizational Performance: HR plays a critical role in enhancing organizational performance. Research in HR helps organizations identify best practices, develop effective strategies, and implement policies and procedures that can optimize workforce productivity and contribute to the overall success of the organization.

Talent Acquisition and Retention: Attracting and retaining top talent is a key concern for businesses. HR research helps organizations understand the dynamics of the labor market, design competitive compensation and benefits packages, and implement recruitment and retention strategies to secure the right talent.

Employee Engagement and Motivation: Engaged and motivated employees are more productive and committed to their work. HR studies can uncover the factors that influence employee engagement, allowing organizations to create workplaces that foster enthusiasm and dedication.

Legal and Ethical Compliance: Employment laws and regulations are ever-evolving. Research in HR is essential for staying current with labor laws, ensuring ethical practices, and avoiding legal liabilities related to employment and workplace issues.

Workforce Diversity and Inclusion: In today's diverse global workforce, HR research can help organizations understand the value of diversity and inclusion, develop inclusive workplace policies, and create environments where all employees can thrive.

Training and Development: Ongoing learning and development are essential for employee growth and skill enhancement. HR research can identify effective training methods and strategies that align with an organization's goals.

Performance Management: HR research examines how to design performance appraisal systems that provide constructive feedback, align with organizational objectives, and drive employee development.

Technology and Innovation: With the integration of HR technology and analytics, organizations can streamline HR processes, enhance decision-making, and adapt to technological advancements. Research in this area is essential for keeping up with the latest HR tech trends.

Leadership and Organizational Culture: Leadership and organizational culture significantly impact employee behaviour and performance. HR research helps organizations understand how leadership styles and cultural elements affect the workplace and how they can be leveraged to achieve strategic goals.

Employee Well-being: Employee well-being is increasingly recognized as a priority. HR research delves into strategies to promote mental and physical health, reduce workplace stress, and create environments that foster work-life balance.

Methodology

The phrase "research methodology" describes a process for approaching a research issue analytically. Now that research is carried out scientifically, it can be called a science. A researcher will often follow the various procedures and the reasoning behind them as he examines his topic. Methodology is the term used to describe the procedures used by researchers to describe and comprehend events. The study's research methodology is crucial since without it, facts and figures may be unable to be gathered.

Define the Scope and Objectives:

The scope and objectives of Human Resource (HR) management are wide-ranging and integral to the success of any organization. HR professionals are responsible for managing an organization's most valuable asset: its people. The scope and objectives of HR encompass a variety of functions and goals, which can be summarized as follows:

Scope of Human Resource Management:

Staffing and Recruitment: HR is responsible for identifying and attracting the right talent to fill various roles within the organization. This involves developing job descriptions, conducting interviews, and making hiring decisions.

Employee Training and Development: HR plans and implements training and development programs to enhance the skills and capabilities of employees. This includes onboarding, ongoing training, and career development.

Performance Management: HR is involved in setting performance standards, conducting performance appraisals, and providing feedback to employees. It aims to improve individual and team performance.

Compensation and Benefits: HR determines compensation packages, salary structures, and benefit programs to attract and retain talent while remaining competitive in the market.

Employee Relations: HR handles employee grievances, resolves conflicts, and fosters a positive work environment. It also manages employee discipline and ensures compliance with labor laws.

Health and Safety: Ensuring a safe and healthy workplace is part of HR's responsibility. This includes implementing safety protocols, addressing workplace hazards, and promoting employee well-being.

Diversity and Inclusion: HR works to create an inclusive and diverse workforce, promoting fairness, equity, and equal opportunities for all employees.

Legal Compliance: HR is responsible for ensuring that the organization complies with labor laws and regulations at the federal, state, and local levels, as well as industry-specific regulations.

HR Information Systems (HRIS): Managing HR data and technology systems to streamline processes, track employee information, and facilitate data-driven decision-making.

Organizational Culture: HR plays a role in shaping and nurturing the organizational culture, aligning it with the company's mission and values.

Objectives of Human Resource Management:

Recruitment and Retention: Attract and retain the right talent to meet the organization's needs and goals.

Employee Development: Enhance the skills and competencies of employees to improve their performance and enable career growth.

Employee Engagement: Foster a work environment where employees are motivated, satisfied, and committed to their roles.

Legal and Ethical Compliance: Ensure that the organization adheres to employment laws and ethical practices, reducing the risk of legal issues.

Efficient HR Processes: Streamline HR processes to reduce administrative overhead, improve accuracy, and enhance productivity.

Cost Control: Manage labor costs effectively by optimizing compensation, benefits, and workforce planning.

Organizational Effectiveness: Align HR practices with organizational goals to enhance the overall performance and success of the company.

Employee Health and Safety: Promote a safe and healthy work environment to minimize workplace injuries and illnesses.

Diversity and Inclusion: Create a workplace that is inclusive and diverse, reflecting the organization's commitment to social responsibility.

HR Technology Adoption: Implement and leverage HR technology to automate processes, collect and analyze HR data, and support strategic decision-making.

The specific scope and objectives of HR may vary from one organization to another, depending on the organization's size, industry, and strategic goals. However, these broad categories provide a foundation for HR functions and objectives across different sectors.

Analysis

Descriptive Analysis

Analysis and understanding are still the term used to describe the course of identifying a company's qualities and flaws in terms of its real estate by building a connection between two issues. It encourages the formation of judgements. It also greatly improves the study's clarity. Meaning of analysis When statistics are properly organized, the total figure is separated into separate or special components. Meaning of interpretation, it means conducting a thorough investigation of various variables and making a definite decision, which may be founded on variables like reception volume, efficiency, and other variables. To understand, judgement is necessary. Analysis and interpretation the most widely recognized way of distinguishing the association's assets and shortcomings involves forging an expressive connection between the contents of two commercial documents. This technique combines interpretation and analysis.

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A descriptive analysis of human resources (HR) involves examining various aspects of HR management within an organization or a broader context. This type of analysis aims to provide a detailed and comprehensive overview of HR practices, policies, and strategies. Here's a breakdown of what a descriptive analysis of human resources might entail:

HR Structure and Organization:

Describe the structure of the HR department within the organization, including the number of HR staff, their roles and responsibilities, and reporting lines.

Analyze the organizational hierarchy and the position of HR within the broader organizational structure.

HR Policies and Procedures:

Detail the HR policies and procedures in place, covering areas such as recruitment, training, compensation, performance management, and employee relations.

Examine how these policies are communicated, implemented, and enforced.

Recruitment and Staffing:

Describe the organization's recruitment methods, sources of talent, and the hiring process.

Analyze recruitment metrics, such as time to hire, cost per hire, and the effectiveness of various sourcing channels.

Training and Development:

Explain the training and development programs offered to employees, including onboarding, skill development, and career advancement opportunities.

Evaluate the effectiveness of these programs in enhancing employee skills and performance.

Compensation and Benefits:

Provide an overview of the organization's compensation structure, including salary ranges, benefits packages, and incentive programs.

Analyze the competitiveness of compensation and benefits in the industry.

Performance Management:

Detail the performance appraisal process, including goal setting, feedback mechanisms, and employee evaluations.

Discuss how performance data is collected, analyzed, and used to make decisions.

Employee Relations:

Describe how HR manages employee relations, including conflict resolution, grievance procedures, and fostering a positive workplace culture.

Evaluate employee satisfaction and engagement through surveys or feedback mechanisms.

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Legal Compliance:

Explain how the organization ensures compliance with employment laws, labor regulations, and other legal requirements.

Discuss how HR manages legal risks and provides necessary training to employees and managers.

Technology and HRIS:

Provide information on the HR information system (HRIS) or software used for HR management.

Describe how technology supports HR processes, data management, and analytics.

Diversity and Inclusion:

Discuss diversity and inclusion initiatives within the organization, highlighting efforts to create an inclusive and diverse workforce.

Provide statistics and measures of diversity and inclusion progress.

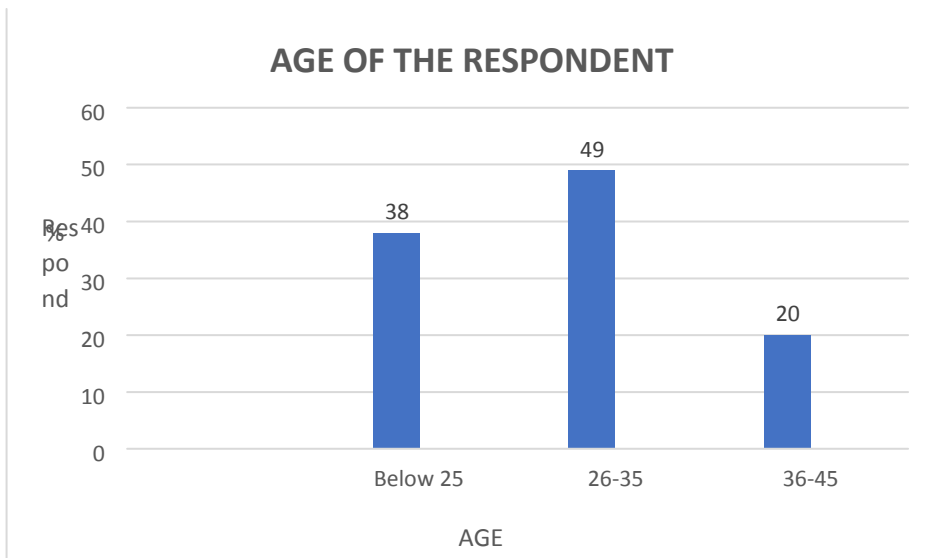
DATA ANALYSIS AND INTERPRETATION.

Table Showing Age of the Respondent:

AGE OF THE RESPONDENT					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Below 25	38	34.5	34.5	34.5
	26-35	49	44.5	44.5	79.1
	36-45	20	18.2	18.2	97.3
	Above 50	3	2.7	2.7	100.0
	Total	110	100.0	100.0	

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Graph Showing Age of the Respondent:



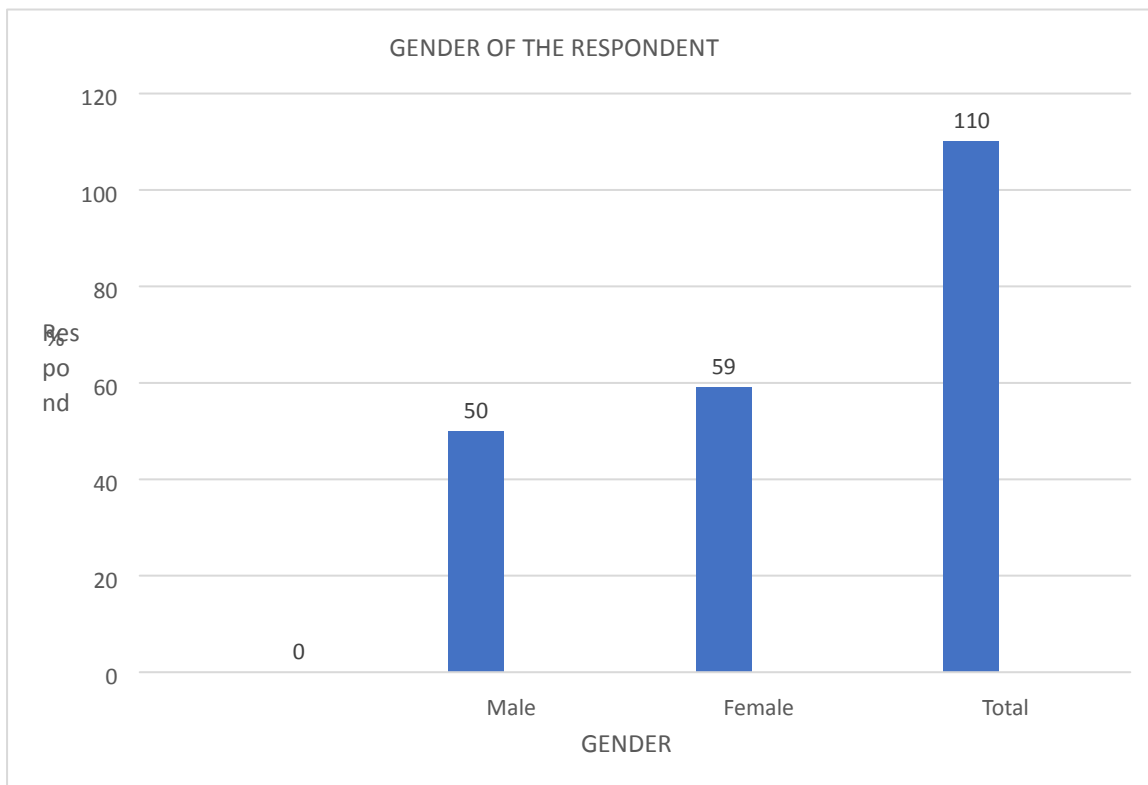
Around 18.2% of the respondents, or 20 individuals, are aged between 36 and 45. The smallest group is those above the age of 50, with 3 respondents, accounting for about 2.7% of the total. The total number of respondents is 110, and the percentages across the different age ranges sum up to 100.0%, representing the entire group. The majority of respondents fall within the age range of 26 to 35, while the other age groups—below 25, 36-45, and above 50—represent varying proportions of the total respondents.

Table Showing Gender of the Respondent

GENDER OF THE RESPONDENT					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Male	50	45.5	45.9	45.9
	Female	59	53.6	54.1	100.0
	Total	110	100.0	100.0	
Total		110	100.0		

Graph Showing Gender of the Respondent

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According to this, there are 50 male respondents, accounting for approximately 45.5% of the total respondents. There are 59 female respondents, making up around 53.6% of the total respondents. The total number of respondents is 110, and the percentages across the gender categories sum up to 100.0%, representing the entire group.

INFERENCE: The data indicates that most of the responders are identified as female, representing a higher proportion (53.6%) compared to male respondents (45.5%).

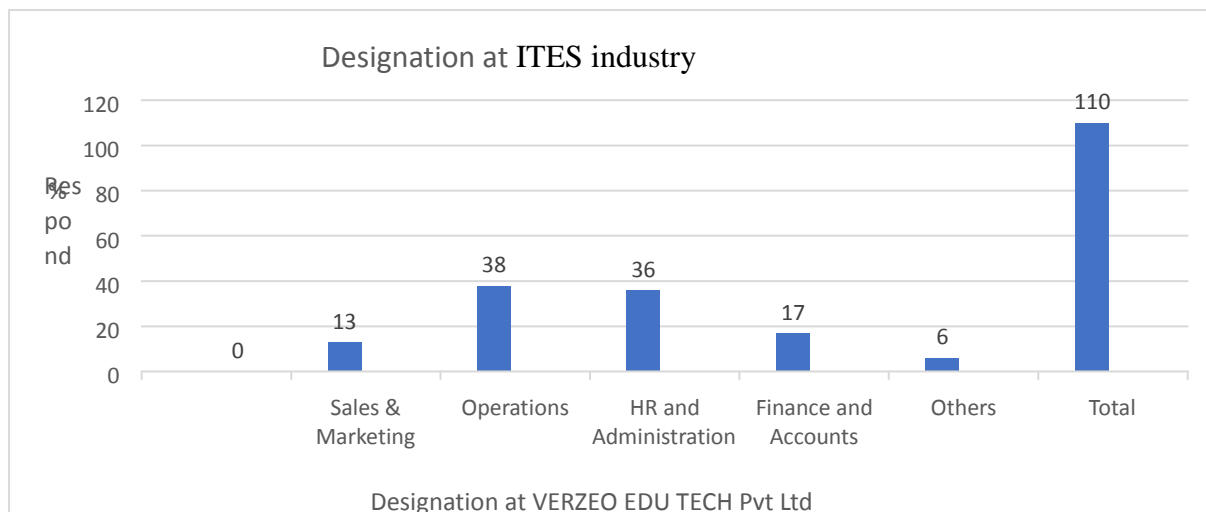
Table Showing Designation of employees at ITES industry

What is your Designation at ITES industry?					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Sales & Marketing	13	11.8	11.8	11.8
	Operations	38	34.5	34.5	46.4
	HR and Administration	36	32.7	32.7	79.1
	Finance and Accounts	17	15.5	15.5	94.5
	Others	6	5.5	5.5	100.0

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Total	110	100.0	100.0	
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Graph Showing Designation of employees at ITES industry



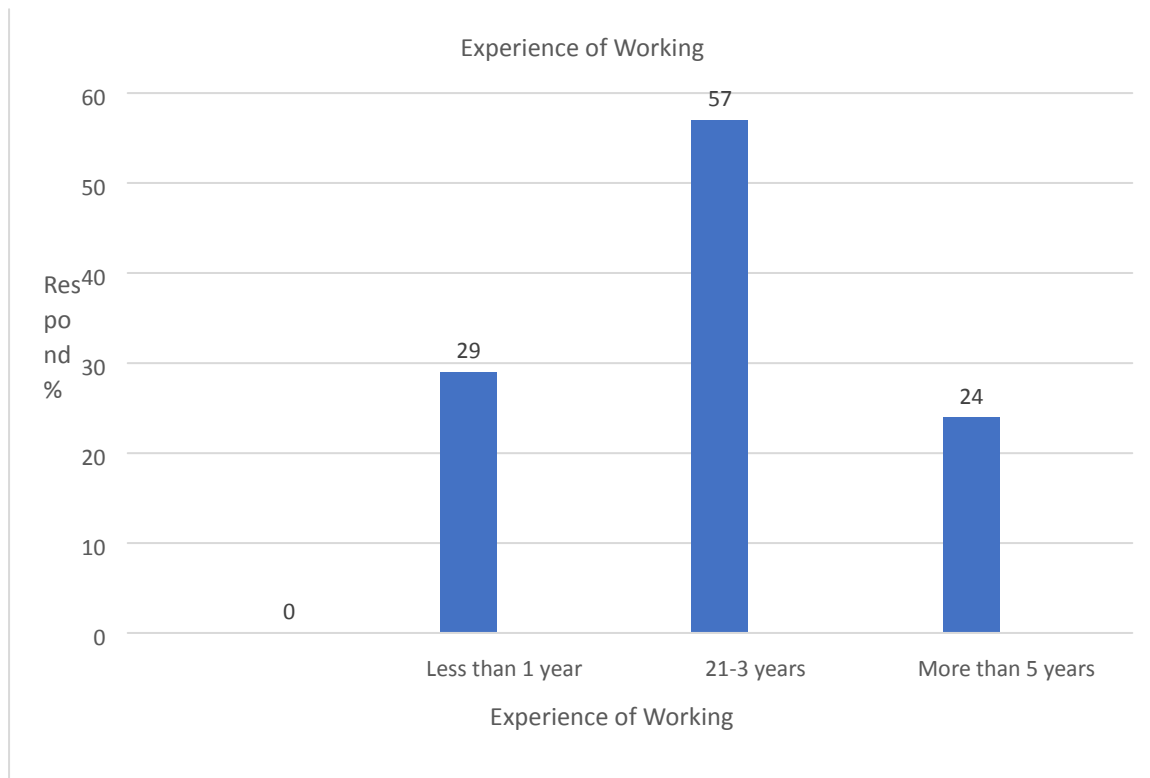
This indicates that 13 respondents, approximately 11.8% of the total, work in the Sales & Marketing department. About 34.5% of the respondents, which translates to 38 individuals, are associated with the Operations department. A significant portion, 32.7% within the respondents (36 individuals), are a portion of HR and Administration department. The Finance and Accounts department has 17 respondents, making up approximately 15.5% of the total. Lastly, there are 6 respondents (5.5% of the total) categorized under "Others," which likely represents departments not explicitly mentioned in the table. Operations and HR/Administration are the most prevalent departments, followed by Sales & Marketing and Finance and Accounts. A small portion falls under the "Others" category.

Table Showing Employees working experience at ITES industry

How long the employees have you been working at ITES industry?					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Less than 1 year	29	26.4	26.4	26.4
	21-3 years	57	51.8	51.8	78.2
	More than 5 years	24	21.8	21.8	100.0
	Total	110	100.0	100.0	

Graph Showing Employees working experience at ITES industry

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This proves that 29 respondents, approximately 26.4% of the total, have less than 1 year of experience. A significant portion between the respondents, about 51.8%, which corresponds to 57 individuals, have 2 to 3 years of experience. Around 21.8% of the respondents (24 individuals) possess more than 5 years of experience. The majority of respondents have 2 to 3 years of experience, followed by those with less than 1 year and more than 5 years.

Conclusion

We identify a well-established relationship between improved human aid management and healthcare quality based on existing knowledge of HR management in health care. Findings from the research emphasise the need for a focused improvement in the operation of appropriate HRM systems in healthcare as one of the criteria for enhancing patient care.