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# Outlier Detection in Test and Questionnaire Data

# Wobbe P. Zijlstra, L. Andries van der Ark, and Klaas Sijtsma *Tilburg University*

Classical methods for detecting outliers deal with continuous variables. These methods are not readily applicable to categorical data, such as incorrect/correct scores (0/1) and ordered rating scale scores (e.g.,  $0, \ldots, 4$ ) typical of multi-item tests and questionnaires. This study proposes two definitions of outlier scores suited for categorical data. One definition combines information on outliers from scores on all the items in the test, and the other definition combines information from all pairs of item scores. For a particular item-score vector, an outlier score expresses the degree to which the item-score vector is unusual. For ten real-data sets, the distribution of each of the two outlier scores is inspected by means of Tukey's fences and the extreme studentized deviate procedure. It is investigated whether the outliers that are identified are influential with respect to the statistical analysis performed on these data. Recommendations are given for outlier identification and accommodation in test and questionnaire data.

#### INTRODUCTION

Outliers are often identified as observations or subsets of observations which appear to be inconsistent with the remainder of the data (Barnett & Lewis, 1994, p. 7). Such observations are of interest in particular when they exercise a disproportionate influence on the outcome of the statistical analysis of one's data. For example, compared to a data analysis without the outlying observations, one that includes these outliers may result in means that shift further to the left or the right, correlations that are higher or lower, and regression coefficients that are biased. Obviously, such influential observations should be identified and a

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decision should be taken about their role in the statistical data analysis. In this paper, we discuss outliers in the context of test and questionnaire data, that are typically collected in psychological, sociological, educational, and political science research.

An obvious sequence for identifying and dealing with outliers is the following. First, one starts by noting that several observations in the data are unusual or suspected (cf., Barnett & Lewis, 1994, p. 1) given what one would expect. We refer to such observations as suspected observations (Iglewicz & Hoaglin, 1993, p. 30). Notice that many authors use different terms; for example, Barnett and Lewis (1994, p. 297) use the term suspicious observations and Hadi and Simonoff (1993) use the term potential outliers. Second, a formal decision is made whether the suspected observations are indeed different from the remainder of the data. Such a decision may be based on a *discordancy test* (Barnett & Lewis, 1994, chap. 4). When it is decided that a suspected observation is discordant it is called an *outlier*. Third, a decision should be made what to do with outliers. Three possibilities are the following. The first possibility is to investigate the influence of the outliers by analyzing the data with and without them. Outliers exercising a disproportionate influence on the statistical results are referred to as *influential observations*. For example, it may be decided that the influential observations are deleted from the data. The second possibility is to accommodate the outliers. This entails the construction of statistics that are robust with respect to outliers, or a transformation of the data. The third possibility is to conclude that the outlying cases are representative of a group that was misrepresented in the sample, and it may be decided that a new sample should be collected based on the appropriate stratification. Alternatively, outliers may be studied as separate interesting cases.

Barnett and Lewis (1994, pp. 33–34) distinguish three ways for outliers to arise in a sample. In their terminology these are:

- 1. Measurement error: Outliers arise for deterministic reasons, for example, due to a reading error, a recording error, or a calculation error in the data;
- 2. Execution error in collecting the data: Individuals that do not belong to the population envisaged are included in the sample (such outliers are called *contaminants*); and
- 3. Inherent variability: Outliers are merely rare events that are perfectly reasonable given the model at hand.

Much research has been done into outlier detection for continuous variables and variables with many categories. Barnett and Lewis (1994) and Rousseeuw and Leroy (2003) provide many references until 1994 (for more recent sources, see, e.g., Atkinson & Riani, 2000; Chambers, Hentges, & Zhao, 2004; and Cook & Critchley, 2000). This is different when a variable has only few, say, no more than five, categories. Such variables are typical of psychological tests and questionnaires, and are called "items" in that context. Let  $X_i$  denote the random variable for the score on item j (j = 1, ..., J), and let  $x_j$  be a realization of  $X_i$ . For example, many educational tests contain J items that are dichotomously scored as either correct  $(x_i = 1)$  or incorrect  $(x_i = 0)$ . Similar correct/incorrect scoring can be found in intelligence testing. With only two score categories, defining observations as suspected and testing for discordancy may be problematic or, at least, awkward. For example, if 60% of the respondents give a correct answer to item j and 40% an incorrect answer, would one conclude that people in this latter group give a surprising response and that the group consists entirely of suspected observations? Similarly, many questionnaires used for personality testing in psychology or attitude testing in sociological or political science research contain rating scales to which ordered polytomous scores are assigned. Ordering means that a higher score indicates a higher level of endorsement with a statement about one's personality or the attitude under investigation. Polytomous items typically are scored  $x_i = 0, \ldots, m$ . The well known Likert items have five ordered answer categories (m = 4). In general, 2 < m < 6, but larger values of m are sometimes encountered in practice, and other scoring schemes also may be used. If for one item with m = 4a score distribution is found like (.20, .42, .18, .12, .08), are the 8% 4-scores all suspected observations? Or the 20% 3- and 4-scores together? Or the 20% 0-scores and the 8% 4-scores?

In the context of categorical variables outliers have not been studied frequently. One exception is the study of outliers in contingency tables (e.g., Kotze & Hawkins, 1984; Lee & Yick, 1999; Simonoff, 1988; Yick & Lee, 1998). The *J* item scores produced by *N* respondents may be collected in a *J*-way contingency table. Thus far, only outliers in reasonably filled two-way (i.e., J = 2) contingency tables have been studied. Most psychological tests have J > 10, resulting in sparse *J*-way contingency tables. For example, if J = 10 and m = 4, then the contingency table has  $5^{10} = 9,765,625$  cells. Even with a large sample most cells are empty and the available approaches for outlier detection in contingency tables fail. Hodge and Austin (2004) called this the 'curse of dimensionality'. An elaboration of the contingency table approach is used in data mining techniques in computer sciences (see Hodge & Austin, 2004, for an overview), where this approach is applicable to continuous and categorical data. The approach is based on the distances between the observations but also suffers from the 'curse of dimensionality'.

Another exception is person-fit analysis. An early attempt was due to Levine and Rubin (1979), who studied the appropriateness of a vector of J binary item scores by means of its likelihood in the 2-parameter logistic model (e.g., Van der Linden & Hambleton, 1997). More generally, person-fit analysis studies the fit of item response models to an individual's item-score vector or evaluates the

fit of an item-score vector in a group under consideration (see Meijer & Sijtsma, 2001, for an extensive overview). The decision to categorize sets of observations such as item-score vectors as either fitting or misfitting is known as outlier identification (cf., Barnett & Lewis, 1994, p. 7). Recent examples can be found in certification testing (Meijer, 2002) and adaptive testing (Bradlow & Weiss, 2001; Bradlow, Weiss, & Cho, 1998). In person-fit analysis, the interest is mainly with identifying aberrant item-score vectors and inferring the cause of this aberrance, for example, for diagnostic reasons (e.g., did the respondent understand the test instruction? Did he or she suffer from test anxiety?). Furthermore, person-fit analysis is model based and therefore its application is more involved. In the present study, the interest is with the sample and making valid inferences about the population by using simple indices.

We propose a new approach to outlier analysis in which we use outlier scores as indices for identifying suspected observations. The first outlier score is defined as an individual's frequency of unpopular item scores in his/her vector of J item scores; for polytomous items this definition is a little more involved than for binary items. This is explained later on. The rationale for this outlier score is that for some tests or questionnaires, a respondent's item scores are suspected if he or she often chooses unpopular answer categories. The second outlier score is the number of weighed Guttman (1950) errors; such an error in combinations of binary item scores occurs each time a respondent answers a relatively difficult item correctly and an easier item incorrectly. The rationale for this outlier score is that a respondent's item scores are suspected if he or she has many score combinations that contradict the order of the items according to difficulty. This idea is also useful with polytomous items. For ten real-data sets, the distributions of the two outlier scores were inspected using both Tukey's fences and the extreme studentized deviate procedure. Also, the influence of the identified outliers on several statistics was investigated. Recommendations are given for the use of outlier detection methods in the analysis of real test and questionnaire data.

# METHODS OF OUTLIER DETECTION

#### **Outlier Scores**

*Item-based outlier score.* The idea behind the item-based outlier score,  $O_+$ , is that responses to the modal (most popular) score categories of items are not suspected, responses to the next less popular score category are more suspected, and so on; and responses to the least popular score category are the most suspected. We assume that each item in the test or questionnaire has an equal number of ordered answer categories, and that adjacent ordered integer scores

x = 0, ..., m represent this ordering. Note that for dichotomous item scores m = 1. Proportions of answers in score categories are denoted by  $P(X_j = x)$ , and the score distribution of item j is denoted by  $[P(X_j = 0), ..., P(X_j = m)]$ .

Outlier item-score,  $O_j$ , equals 0 for the modal (i.e., the most popular) category,  $O_j = 1$  for the next less popular category, and so on; and  $O_j = m$  for the least popular category. Assume that respondent v has item score  $x_{vj}$ . Then, his/her outlier score,  $O_{vj}$ , is determined using the rank number of  $P(X_j = x_{vj})$ , denoted rank $[P(X_j = x_{vj})]$ , such that

$$O_{vj} = (m+1) - \operatorname{rank}[P(X_j = x_{vj})].$$
(1)

For respondent v, the outlier item-scores are added across items to obtain itembased outlier score  $O_{v+}$ :

$$O_{v+} = \sum_{j=1}^{J} O_{vj}.$$
 (2)

As an example, for J = 5 and m + 1 = 3, Table 1 shows the frequency distributions for each of the items. Let  $\mathbf{X}_v = (X_{v1}, \ldots, X_{vJ})$  and let  $\mathbf{x}_v$  contain the J item scores of respondent v. Assume that respondent v has item-score vector  $\mathbf{x}_v = (2, 2, 2, 1, 1)$ . For item 1, the third category  $(X_{v1} = 2)$  is modal and thus has rank 3. Using Equation 1, it follows that  $O_{v1} = (2 + 1) - 3 = 0$ . For item 2, the third category  $(X_{v2} = 2)$  is the least popular and thus has rank 1; hence  $O_{v2} = (2 + 1) - 1 = 2$ . Similarly, it follows that  $O_{v3} = 0$ ,  $O_{v4} = \frac{1}{2}$ , and  $O_{v5} = 0$ . Using Equation 2, respondent v has item-based outlier score  $O_{v+} = 2\frac{1}{2}$  (see the last column of Table 1). The item-score vector that produces the maximum value of  $O_+$  is denoted  $\mathbf{x}_{max}$ ; here,  $\mathbf{x}_{max} = (1, 2, 0, 0, 0)$ and the corresponding outlier score equals  $O_+ = 10$ .

*Item-pair based outlier score.* Another approach to outlier detection uses the information contained in pairs of items. Consider polytomously scored items indexed j and k. Define the proportion of respondents that have at least a score of g on item j,  $P(X_j \ge g)$ ; likewise, define proportion  $P(X_k \ge h)$ . Because by definition, for g = h = 0 the proportions  $P(X_j \ge 0) = P(X_k \ge 0) = 1$  (see Table 1), they do not contain useful information and are left out of consideration.

For item pair (j, k), determine the common, decreasing ordering of the proportions  $P(X_j \ge g)$  and  $P(X_k \ge h)$ , for g, h = 1, ..., m. For example, for items 1 and 2 (m = 2) in Table 1 the common ordering of the proportions is,

$$P(X_1 \ge 1) \ge P(X_1 \ge 2) \ge P(X_2 \ge 1) \ge P(X_2 \ge 2).$$
(3)

d By: [Universiteit van Tilburg] At: 11:44 25 April 2008 enderwersteet van Tilburg] At: 11:44 25 April 2008 up generation of the second	tem Cate ed Outlie	egory P er Score	roportic e ( <i>O<sub>j</sub></i> ) (	ons [P(X) Equation	x = x]	of Five Each A	TABL Items V Inswer C	E 1 Vith Thr Categor	ee Ans y, the (	wer Cat	egories ve Item	Each, th	e Rank o Proport	of the <i>F</i>	$P(X_j = \sum_{i=1}^{n} \sum_{j=1}^{n} \sum_{j=1}^$	x)'s, x)],
	000	Item 1			Item 2	(_, _	_, _, ., .	Item 3	illax	(1, 2, 0,	Item 4			Item 5	07+	
x O	0	1	2	0	1	2	0	1	2	0	1	2	0	1	2	0
$P(X_j = x)$	.3	.2	.5	.6	.3	.1	.1	.4	.5	.2	.4	.4	.2	.5	.3	
$\operatorname{rank}[P(X_j = x)]$	2	1	3	3	2	1	1	2	3	1	$2\frac{1}{2}$	$2\frac{1}{2}$	1	3	2	
$O_j$	1	2	0	0	1	2	2	1	0	2	$\frac{1}{2}$	$\frac{1}{2}$	2	0	1	
$P(X_j \ge x)$	1.0	.7	.5	1.0	.4	.1	1.0	.9	.5	1.0	.8	.4	1.0	.8	.3	

 $O_{v+}$ 

 $2\frac{1}{2}$ 

 $\frac{1}{2}$ 

 $O_{vj}$ 

 $O_{max,j}$ 

Item-pair based outlier scores use weighed Guttman errors in polytomous item scores (Molenaar, 1991). Such errors are defined on the common ordering of proportions from different items as in Equation 3. Based on this ordering, itempair scores can represent either Guttman errors (i.e., score pairs that disagree with the Guttman model) or conformal patterns (i.e., score pairs that agree with the Guttman model). For example, score pair  $(X_1, X_2) = (1, 0)$  is a conformal pattern: Given the ordering in Equation 3, the event that one has a score of at least 1 on item 1 is more likely than the event of having a score of at least 1 on item 2, because  $P(X_1 \ge 1) = .7$  exceeds  $P(X_2 \ge 1) = .4$  (Table 1). Following the same line of reasoning, score pair (0, 1) is a Guttman error because having at least a score of 1 on item 2 is less likely than having a score of at least 1 on item 1, and  $X_1 = 0$  contradicts this ordering. Taking the common ordering of the proportions into account, one may check that the Guttman errors are (0, 0), (1, 0), (2, 0), (2, 1), and (2, 2), and that the Guttman errors are (0, 1), (0, 2), (1, 1), and (1, 2).

A helpful metaphor may result from considering the ordering in Equation 3 as a staircase which is climbed from left ("easy") to right ("difficult"). A respondent who produced a Guttman error on the items j and k is assumed to have missed one or more steps, which expresses the idea that he or she partly "ignored" the common ordering. Molenaar (1991) proposed weighing each Guttman error for the number of steps missed. For each step respondent v takes, previously missed steps—if any—are counted, and the total number of steps missed equals the weight assigned to the Guttman error; this weight is denoted  $w_{vjk}$ .

As a first example of counting errors, consider the Guttman error  $(X_1, X_2) = (1, 1)$ . Starting from conformal pattern (0, 0), the steps taken to achieve (1, 1) are  $X_1 \ge 1$  and  $X_2 \ge 1$ . Given the ordering in Equation 3, all steps preceding  $X_1 \ge 1$  have been taken, so the number of previous steps missed equals zero. However, one step preceding  $X_2 \ge 1$  [i.e., step  $X_1 \ge 2$ ] should have been taken but was missed. As a result, the weight given to Guttman error (1, 1) is  $w_{\nu 12} = 0 + 1 = 1$ .

As a second example, consider the Guttman error  $(X_1, X_2) = (0, 2)$ . Starting from conformal pattern (0, 0), the steps taken to achieve (0, 2) are  $X_2 \ge 1$  and  $X_2 \ge 2$ . Given the ordering in Equation 3, two steps preceding  $X_2 \ge 1$  should have been taken but were missed [i.e., steps  $X_1 \ge 1$  and  $X_1 \ge 2$ ]. The same two steps preceding  $X_2 \ge 2$  should have been taken but were also missed. Thus, the weight assigned to Guttman error (0, 2) is  $w_{v12} = 2 + 2 = 4$ .

Respondent v may either produce or not produce a Guttman error on item pair (j, k). This results in Guttman score  $G_{vjk} = 1$  or  $G_{vjk} = 0$ , respectively. Weighing  $G_{vjk}$  by error count  $w_{vjk}$  and adding across all (j, k) combinations, yields for a given respondent v the item-pair based outlier score

$$G_{v+} = \sum_{j=1}^{J-1} \sum_{k=j+1}^{J} w_{vjk} G_{vjk}.$$
 (4)

For dichotomously scored items, it is readily checked that  $w_{vjk} = 1$ . Index  $G_+$  also plays an important role in person-fit analysis (Meijer & Sijtsma, 2001).

Relationships between outlier scores and test score. Test score  $X_+$  is defined as the sum of the *J* item scores, such that  $X_+ = \sum_{j=1}^{J} X_j$ . Some relationships between the outlier scores  $O_+$  and  $G_+$ , and test score  $X_+$  are the following (but notice that many other possibilities exist depending on the properties of the test and the resulting data).

One example is a questionnaire that measures a relatively rare phenomenon, such as a particular pathology. As a result, the distribution of  $X_+$  is skewed to the right. Respondents that have relatively high  $X_+$  scores are expected to have high  $O_+$  scores because they have many high item scores which are rare among the majority of the group. Thus, in such questionnaires we expect a strong positive linear relationship between  $X_+$  and  $O_+$  and suggest that observations in the right-tail of the  $X_+$  distribution may be outliers. Another example is that the distribution of  $X_+$  on a relatively easy educational test may be skewed to the left. As a result, the  $X_+$  and  $O_+$  are expected to have a strong negative linear relationship which suggests possible outliers in the left tail. Obviously, the thinner the tail and the more distant observations in the tail are from the central tendency of the distribution, the more likely they are outliers.

Respondents having low or high  $X_+$  scores cannot have many Guttman errors; thus, their  $G_+$  scores are low by definition and an inverse U-shaped relationship is expected between  $X_+$  and  $G_+$ .

Finally, notice that a strong positive linear relationship between  $O_+$  and  $G_+$  suggests that they quantify similar outlier concepts even though their definitions are different.

#### Identifying Suspected Observations and Testing for Discordancy

Respondents with a surprisingly high outlier score,  $O_+$  or  $G_+$ , or both, are considered suspected. *Tukey's fences* (Tukey, 1977, pp. 43–44), also known as the *boxplot* method (e.g., Vanderviere & Hubert, 2004), may be used to identify suspected observations as follows. The interquartile range (*IQR*) is the difference between the 75th percentile ( $Q_3$ ) and the 25th percentile ( $Q_1$ ) of the outlier score. The (inner) fences are at  $Q_3 + 1\frac{1}{2} \times IQR$  and  $Q_1 - 1\frac{1}{2} \times IQR$  (e.g., see the boxplots in the first column of Figure 1). For the proposed outlier scores, observations smaller than  $Q_1 - 1\frac{1}{2} \times IQR$  are not suspected and, as a consequence, they are not considered any further. Observations greater than  $Q_3 + 1\frac{1}{2} \times IQR$  are considered to be *suspected observations*.

In what follows, L denotes the number of suspected observations in the sample (e.g., based on Tukey's fences or another heuristic) and K the number



RAK,  $O_+\colon$  Unsuccessful transformation

FIGURE 1 Examples of Box-Cox power transformations of outlier scores for data sets ACL, TRA, BAL, CRY, and RAK. *Note.* For the transformed outlier scores the boxplots with Tukey's fences are based on the transformation of the non-transformed boxplots and Tukey's fences, and not on the transformed outlier scores.

of observations judged to be outliers (e.g., based on a formal statistical test). We use two methods to judge whether observations are outliers. First, we adopt Tukey's fences as an informal test; all *L* scores greater than  $Q_3 + 1\frac{1}{2} \times IQR$  are considered outliers (this implies that K = L). Second, we use Tukey's fences as a heuristic device to identify suspected observations and use a formal test—called a discordancy test—to decide which suspected observations are outliers (note that this implies that  $K \leq L$ ).

As a formal discordancy test the generalized *extreme studentized deviate* (ESD) procedure is used (e.g., Barnett & Lewis, 1994, pp. 221–222; Iglewicz & Hoaglin, 1993, pp. 32–33; Rosner, 1983). The generalized ESD procedure tests the null hypothesis that the scores have a normal distribution with mean  $\mu$  and variance  $\sigma^2$  against the alternative that the scores are contaminated by scores from a normal distribution with mean  $\mu + a$  (a > 0) and variance  $\sigma^2$ . Let the generic notation U denote an outlier score with realization u, sample mean  $\overline{U}$  and sample standard deviation  $S_U$ . The ESD is defined as

$$ESD_v = \frac{\max |U_v - \overline{U}|}{S_U}.$$
(5)

Rosner (1983; also see Barnett & Lewis, 1994, p. 221) approximated the significance probability (SP) of the test by

$$SP(ESD_v) \le N \times P\left(t_{N-2} > \sqrt{\frac{N(N-2)ESD_v^2}{(N-1)^2 - N \times ESD_v^2}}\right),\tag{6}$$

where N is the number of observations and  $P(t_{N-2} > c)$  is the probability that an observation from a Student's t distribution with N - 2 degrees of freedom exceeds c. Among the abundance of discordancy tests for univariate samples (Barnett & Lewis, 1994, chap. 6), the ESD procedure is the most powerful test when the remainder of the scores is normally distributed and the number of genuine outliers does not exceed the number of suspected observations (Iglewicz & Hoaglin, 1993, pp. 38–41; Jain, 1981). This means that for the ESD procedure to be powerful, the number of suspected observations that is tested has to be at least as large as the number of genuine outliers. Also, the ESD procedure has the advantage that the p-value can be approximated well using Equation 6. Equation 6 includes a minor practical adjustment proposed by Simonoff (1984), which is that the significance probability is calculated as if only one suspected observation is tested for discordancy.

When multiple outliers are present in the sample, problems of *masking* and *swamping* may occur (e.g., Barnett & Lewis, 1994, pp. 109–110; Iglewicz & Hoaglin, 1993, p. 30). Masking occurs when a small cluster of outliers attracts the mean  $\overline{U}$  and inflates the standard deviation  $S_U$  (Hadi, 1992); this results in the presence of one or more less extreme outliers masking the presence

of the more extreme outliers. As a result, neither the more extreme nor the less extreme outliers may be identified. Swamping happens when a cluster of observations are tested simultaneously (called block-testing), some of which are non-outlying scores and others outlying scores, and the whole block is found to be significant; then the non-outlying observations are labelled discordant due to the presence of one or more outliers (Hadi, 1992). To minimize masking and swamping, outward consecutive testing is advocated (Barnett & Lewis, 1994, p. 131; Simonoff, 1984), meaning that the suspected observation that deviates the least is tested first. If this observation is judged to be discordant, all observations that are more extreme are also judged to be discordant. If this observation is not judged to be discordant, the next suspected observation is tested for discordancy, and this is repeated until a suspected observation is judged to be discordant or the suspected observation that deviates the most is found not to be discordant. When a particular outlier score is observed multiple times, only one of these observations (called the pivot observation) is tested. If the pivot observation is judged to be discordant, all observations that are equal or greater than the pivot observation are judged to be discordant. If the pivot observation is not judged to be discordant, none of the same observations are discordant, and the next extreme suspected observation is tested.

A suspected observation is judged to be discordant if p < .05 (Equation 6). The significance probabilities are based on the assumption that the outlier scores follow a normal distribution, and may be incorrect if this assumption is not satisfied. Hence, observations may be incorrectly declared to be outliers due to the non-normality of the population (Tietjen & Moore, 1972). In general, the distribution of the outlier scores is unknown and depends on the test or the questionnaire that produced the data. In our data examples discussed shortly, we found that the observed outlier score distributions were often skewed to the right and sometimes bounded by zero.

In order to render the *p*-values resulting from the ESD procedure (based on Equation 6) more trustworthy, outlier scores are transformed to an approximately normal distribution using the *Box-Cox power transformation* (Box & Cox, 1964; Iglewicz & Hoaglin, 1993, pp. 50-53). The Box-Cox power transformation changes the relative distances between the scores and is especially useful for skewed distributions with a relatively large range (Hoaglin, Mosteller, & Tukey, 1983, chap. 4). Let  $\lambda$  be a parameter defining a particular transformation, and  $Y(\lambda)$  the transformed outlier score, then for U > 0 the Box-Cox power transformation is defined as

$$Y(\lambda) = \begin{cases} \frac{U^{\lambda} - 1}{\lambda} & \text{if } \lambda \neq 0, \\ \ln(U) & \text{if } \lambda = 0. \end{cases}$$
(7)

The following points may be noted with respect to the application of the Box-Cox power transformation in this study:

- 1. In general, parameter  $\lambda$  is chosen such that the distribution of  $Y(\lambda)$  approximates a normal distribution as closely as possible. In this study,  $\lambda$  was chosen such that it maximized the correlation between the proportions of the transformed outlier scores and the ordinates of the transformed outlier scores when they are normal (NIST/SEMATECH, 2006).
- 2. The estimates for  $\lambda$  were found by computing this correlation for  $\lambda = -1.00, -0.99, -0.98, \dots, 2.50$  and choosing the  $\lambda$  value that produced the highest correlation. More accurate estimates of  $\lambda$  do not necessarily improve the Box-Cox power transformation (cf., Box & Cox, 1964).
- 3. In this study, suspected observations were disregarded for the estimation of  $\lambda$  because the ESD procedure assumes that such observations come from a different distribution than the non-suspected observations.
- 4. If an outlier score had a value of zero the Box-Cox power transformation could not be applied (Equation 7); therefore a constant was added to all observations so that all outlier scores were positive (i.e., U' = U + 1).
- 5. The Shapiro-Wilk test (Shapiro & Wilk, 1965) was used to test whether the transformed data without the suspected observations followed a normal distribution (using a significance level of  $\alpha = .05$ ). The Shapiro-Wilk test is an omnibus test known to have excellent power when testing for normality (e.g., Henderson, 2006, pp. 124–125).

# Investigating the Influence of Outliers

Leaving out observations from a data set will likely change the outcome of the statistical analysis. When omission of outliers results in a larger change than omission of an equal number of random observations, the outliers are considered to be influential observations. Given that K cases were judged to be outliers, a useful research strategy may be to compare the effect of omitting the K outliers with omitting K randomly selected cases on the same statistical analysis. When the omission of K randomly selected cases is repeated a great number of times, each time omitting K randomly selected cases that are replaced after the computations in that round have been completed, confidence intervals for the outcome of the statistical analysis may be constructed. It may then be checked whether the result based on the data without the outlying cases lies outside this interval. If it does, the outliers were influential with respect to this particular statistical analysis. To determine whether outliers were influential, a distribution of the statistic of interest, generically denoted S, can be determined as follows:

- 1. Compute S after the K outliers have been deleted from the sample. The resulting statistic is denoted  $S^*_{(K)}$ .
- 2. Compute *S* after *K* different observations have been deleted at random from the sample. Repeat this 1000 times, and denote the resulting statistics by  $S_{(K)b}$  (b = 1, ..., 1000; *b* indexes repetitions). The 1000 values of  $S_{(K)b}$  were used to determine the 2.5th and the 97.5th percentile of the sampling distribution.
- 3. Under the null hypothesis that the influence of the K outliers is equal to the influence of K randomly selected cases,  $S_{(K)}^*$  is expected to lie within the 2.5th and the 97.5th percentile boundaries of the distribution. If  $S_{(K)}^*$  lies outside these boundaries, the null hypothesis is rejected, and the outliers are considered to be influential.

# INVESTIGATION OF OUTLYING OBSERVATIONS IN REAL-DATA SETS

#### Method

First, the outlier scores  $O_+$  and  $G_+$  and the methods for identifying outliers, Tukey's fences and the ESD procedure, were used for inspecting ten real-data sets (Table 2) with respect to the presence of outliers. The data sets were chosen from studies in which the authors had been involved. The data sets were collected with tests and questionnaires that differed with respect to the attributes measured, the number of items and the sample size, and the number of answer categories.

Second, we investigated whether a statistical analysis of the complete data leads to other results than a similar analysis of the data excluding the identified outliers. If the results are different, the omitted cases are considered influential. For example, the statistic of interest may be Cronbach's (1951) alpha coefficient, which is a well known lower bound to the reliability of test score  $X_+$ . The question is whether another value of alpha is found in the complete data than in the data without the identified outliers.

Four well known statistics (including Cronbach's alpha) that are often used as quality indices for test scores and individual items were used for determining the possible influence of deleting the identified outliers. They were:

• *Cronbach's alpha*. Let  $Cov(X_j, X_k)$  denote the sample covariance between the scores on items j and k, and let  $S_{X_+}^2$  denote the sample variance of total score  $X_+$ ; then

$$\alpha = \frac{J}{J-1} \frac{\sum_{j \neq k} Cov(X_j, X_k)}{S_{X_+}^2}$$

# TABLE 2

Data Sets Used for Outlier Identification and Accommodation; Attribute Measured, Sample Size, Test Length, Number of Answers Categories, and Reference

Data Set	Attribute	N	J	m + 1	Reference
1 VER	Verbal intelligence by means of verbal analogies	990	32	2	Meijer, Sijtsma, & Smid (1990)
2 BAL	Intelligence by balance scale problem-solving	484	25	2	Van Maanen, Been, & Sijtsma (1989)
3 CRY	Tendency to cry	705	23	2	Vingerhoets & Cornelius (2001)
4 IND	Inductive reasoning	478	43	2	De Koning, Sijtsma, & Hamers (2003)
5 RAK	Word comprehension	1641	60	2	Bleichrodt, Drenth, Zaal, & Resing (1985)
6 TRA	Transitive reasoning	425	10	2	Verweij, Sijtsma, & Koops (1999)
7 COP	Strategies for coping with industrial malodor	828	7	4	Cavalini (1992)
8 ACL	Personality traits	433	52	5	Gough & Heilbrun (1980)
9 WIL	Willingness to participate in labor union action	496	6	5	Van der Veen (1992)
10 SEN	Sensation seeking tendency	441	13	7	Van den Berg (1992)

- *Item-rest correlation*. The correlation between the score on item j and the total score on the other J 1 items, defined as  $R_{(-j)} = X_+ X_j$ , is often used as an index for the degree to which item j is a measure of the same construct as the other J 1 items. In SPSS (2005) output, the item-rest correlation is called corrected item-total correlation.
- Loevinger's/Mokken's H. Loevinger's (1948; also, see Mokken, 1971) scalability coefficient H may be interpreted as an index for the accuracy of a person ordering with respect to  $X_+$ . It is used in the context of ordinal measurement (Sijtsma & Molenaar, 2002, chap. 4). Let  $Cov_{max}(X_j, X_k)$ denote the maximum covariance of the scores on the items j and k given the marginal distributions of the cross-table of  $X_j$  and  $X_k$ ; then

$$H = \frac{\sum_{j < k} Cov(X_j, X_k)}{\sum_{j < k} Cov_{max}(X_j, X_k)}$$

• Item scalability coefficient  $H_j$ . The item scalability coefficient  $H_j$  gives the scalability of item j with respect to the other J - 1 items, and is defined as

$$H_j = \frac{\sum_{k \neq j} Cov(X_j, X_k)}{\sum_{k \neq j} Cov_{max}(X_j, X_k)}.$$

The higher  $H_j$ , the more item j contributes to an accurate person ordering as expressed by the overall H.

#### Results

Association between outlier scores and test score. Figure 2 shows three examples of the association between the test score  $X_+$  (abscissa) and the outlier scores (ordinate),  $O_+$  (first column) and  $G_+$  (second column). The regression curve was obtained using the LOESS fitting method (e.g., Chambers & Hastie, 1992). The association between  $O_+$  and  $X_+$  was approximately linear for data sets CRY (r = .98; Figure 2d), TRA (r = -.81), COP (r = .79), and SEN (r = -.61). For data sets VER (Figure 2a), BAL, IND, RAK, ACL (Figure 2g), and WIL the association can be best characterized as a U-shape. Irrespective of the form of the association, for all data sets the item-based outliers were found in the tails of the  $X_+$  distribution.

For the data sets VER (Figure 2b), CRY (Figure 2e), RAK, COP, WIL, and SEN the association between  $X_+$  and  $G_+$  can be best characterized by an inverse U-shape. The mean and the variance of  $G_+$  were larger in the middle of the range of  $X_+$  scores and smaller when the  $X_+$  scores were low or high. Data sets BAL, IND and ACL (Figure 2h) showed only part of the inverse Ushape association, because only part of the  $X_+$  range was observed. In general, item-pair based outliers were found in the middle of the  $X_+$  distribution. An exception was data set TRA, which showed an approximate linear association (r = -.60), with the item-pair based outliers found in the lower tail of the  $X_+$ distribution.

Figure 2 (third column) shows three examples of the association between the item-based outlier score  $O_+$  (abscissa) and item-pair based outlier score  $G_+$  (ordinate). The associations were all positive, and appeared in three ways. First, data sets BAL, IND, and TRA showed approximately linear relationships characterized by correlations of .77, .72, and .71, respectively. Second, data set CRY (Figure 2f) showed an inverse U-shape association, which was the same as the association between  $X_+$  and  $G_+$  because  $r(X_+, O_+) = .98$ . Third, data



FIGURE 2 Examples of scatter plots (with smoothed association curves using LOESS fitting method) among the two outlier scores  $(O_+, G_+)$  and test scores  $(X_+)$  for data sets VER, CRY, and ACL. *Note*. First column: association between  $X_+$  (abscissa) and  $O_+$  (ordinate); Second column: association between  $X_+$  (abscissa) and  $G_+$  (ordinate); Third column: association between  $O_+$  (abscissa) and  $G_+$  (ordinate).

sets VER (Figure 2c), RAK, COP, ACL (Figure 2i), WIL, and SEN showed heteroscedastic associations, which can be described as follows. Larger  $O_+$  values were associated with a wide range of  $G_+$  values, and smaller  $O_+$  values were associated with small  $G_+$  values, but smaller  $G_+$  values were associated with a wide range of  $O_+$  values. This suggests that the two outlier scores quantify different concepts and may be used complementary.

**Outlier detection.** For each data set, Table 3 shows the number (L) and the percentage (L%) of suspected observations identified by Tukey's fences, the number of outliers (K) identified by the ESD procedure, and details of the Box-Cox power transformation using the item-based outlier score  $O_+$  and the item-pair based outlier score  $G_+$ .

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Data Outliar						c w	Skew	ness		
Set	Score	L	L%	K	λ	p-value	Before	After	Comments	
VER	$O_+$	8	0.8%	0	0.59	< .001	0.19	-0.17	B(18)	
	$G_{+}$	6	0.6%	0	0.93	.033	0.17	0.08		
BAL	$O_+$	15	3.1%	11	2.02	< .001	-0.46	0.30	B(10), C(7)	
	$G_+$	28	5.8%	0	0.52	< .001	0.57	-0.36	C(15)	
CRY	$O_+$	0	0%	0	0.49	< .001	0.38	-0.00	B(22), C(2), D	
	$G_+$	2	0.3%	0	0.74	< .001	0.59	0.16	C(0)	
IND	$O_+$	8	1.7%	1	0.86	.003	0.18	0.08	B(19)	
	$G_+$	1	0.2%	1	0.75	.162	0.27	-0.00	А	
RAK	$O_+$	58	3.5%	0	0.42	< .001	0.51	-0.10	B(23)	
	$G_{+}$	71	4.3%	0	0.44	< .001	0.78	-0.06		
TRA	$O_+$	37	8.7%	6	0.72	< .001	0.12	-0.07	B(4)	
	$G_{+}$	29	6.8%	0	0.26	< .001	0.99	-0.51	B(8), C(0)	
COP	$O_+$	9	1.1%	0	0.54	< .001	0.43	-0.08	B(14)	
	$G_{+}$	42	5.1%	0	0.49	< .001	0.91	0.16	B(28), C(0)	
ACL	$O_+$	10	2.3%	0	0.06	.023	0.63	-0.07		
	$G_{+}$	15	3.5%	1	0.32	.137	0.69	-0.09	А	
WIL	$O_+$	13	2.6%	0	0.39	< .001	0.53	-0.22	B(17)	
	$G_{+}$	34	6.9%	0	0.41	< .001	0.86	-0.00	B(27), C(0)	
SEN	$O_+$	2	0.5%	0	0.62	.037	0.18	-0.09		
	$G_{\pm}$	10	2.3%	0	0.55	.058	0.67	0.03	А	

 TABLE 3

 Suspected Observations, Outliers, and Information on the Box-Cox Power

 Transformation for Ten Data Sets

*Note.* L: number of suspected observations identified by Tukey's fences; L%: percentage of suspected observations; K: number of outliers identified by the ESD procedure;  $\lambda$ : Box-Cox power transformation coefficient; S-W p-value: the p-value of the Shapiro-Wilk test. If  $p \ge .05$  the Box-Cox power transformation to a normal distribution was considered successful; Before: the skewness of the outlier score without the suspected observations before the Box-Cox power transformation; After: the skewness of the outlier score without the suspected observations after the Box-Cox power transformation. Comments: A = Box-Cox power transformation successful; B(R) = Box-Cox power transformation unsuccessful due to short range of outlier scores, where R is the number of different values of the N - L outlier scores; C(u) = Box-Cox power transformation unsuccessful due to platykurtic distribution of the outlier scores.

The percentage of suspected observations (based on Tukey's fences) ranged from 0% (CRY,  $O_+$ ) to 8.75% (TRA,  $O_+$ ). This percentage is positively related to the number of outlier scores with value equal to zero (not tabulated). The  $O_+$ scores and  $G_+$  scores generally indicated different observations as suspected. Only for data set BAL, 13 of the 15 suspected observations according to  $O_+$  were also suspected according to  $G_+$ ; and for data set TRA, 17 of the 37 suspected observations according to  $G_+$ . This was

expected because these data sets had strong positive correlations between  $O_+$  and  $G_+$  (r = .77 and r = .71, respectively).

The distributions of the outlier scores were skewed to the right except for data set CRY ( $O_+$ ; almost uniform), data set BAL ( $O_+$ ; symmetric and leptokurtic), and data set VER ( $G_+$ ; normal). Except for data sets ACL and SEN in which the  $O_+$  scores were also non-integer valued, in the other data sets the outlier scores were nonnegative integers. Non-integer scores may occur when the ranks of item categories are tied (for an example, see Table 1, item 4). In general, applying the Box-Cox power transformation to the outlier scores without suspected observations decreased the skewness of the distribution (Table 3). The  $\lambda$  value used in the Box-Cox power transformation) to  $\lambda = 2.02$  (BAL,  $O_+$ ; quadratic transformation). Most  $\lambda$  values were close to  $\frac{1}{2}$  or  $\frac{1}{3}$ , which corresponds to taking the square root or the cubic root of the outlier scores, respectively. For outlier score  $G_+$  of data set VER,  $\lambda$  was close to 1 (i.e.,  $\lambda = 0.93$ ), which indicates that no transformation was needed.

Seventeen out of 20 Box-Cox power transformations resulted in a rejection of the hypothesis that the transformed data follow a normal distribution (based on the Shapiro-Wilk test with  $\alpha = .05$ ). Figure 1 (top row) shows an example of a successful Box-Cox power transformation (i.e.,  $G_+$  for data set ACL). When the Box-Cox power transformation failed to produce a normal distribution, this could be attributed to one of the following reasons (or a combination of these reasons) (Table 3, last column):

- 1. Short range of outlier scores. The Box-Cox power transformation of outlier scores is unlikely to be useful when the range of the outlier scores is small (Hoaglin et al., 1983, pp. 124–125). For outlier scores  $O_+$  and  $G_+$  a short range means that few different values of the outlier scores were observed. Data sets containing few items and/or items having few answer categories cause the range of the outlier scores to be short. Removing the suspected observations from the data reduced the range even more. This was an important cause for failure of the Box-Cox power transformation of  $O_+$  scores in data sets VER, BAL, CRY, IND, RAK, TRA, COP, and WIL, and of  $G_+$  scores in data sets TRA, COP, and WIL. For example, for data set TRA outlier score  $O_+$  had only four different values (Table 3). Figure 1 (second, third, fourth, and fifth row) shows the Box-Cox power transformation of distributions with a short scale range.
- 2. Dominant outlier score value. An outlier score value is dominant when it is observed more often than other outlier score values or more often than expected. The  $O_+$  scores of data sets BAL and CRY, and the  $G_+$  scores of data sets BAL, CRY, TRA, COP, and WIL had one dominant value which caused the Box-Cox power transformation to be unsuccessful. Changing

the relative distances between the scores did not affect the dominance of a particular value. Figure 1 (second, third, and fourth row) shows the Box-Cox power transformation of a distribution with dominant value  $G_+ = 0$  (data set TRA) and a distribution with a dominant  $O_+$  value in the middle of scale (data set BAL) and at the left of the scale (data set CRY).

3. *Platykurtic distribution*. The distribution of the  $O_+$  scores of data set CRY was almost uniform (kurtosis = 1.9) (Figure 1, fourth row). Transformation of a uniform distribution cannot result in a normal one.

Alternatively, none of the explanations above applied to failure of the Box-Cox power transformation of  $O_+$  in data sets ACL and SEN or to the transformation of  $G_+$  in data sets VER and RAK (Figure 1, fifth row). The transformed distributions of  $O_+$  in data sets VER, IND, RAK, COP, ACL, WIL, and SEN, and of  $G_+$  in data sets VER and RAK were found to be non-normal (Shapiro-Wilk test) but appeared bell-shaped. The number of outliers K was determined regardless of the Shapiro-Wilk test results, and ranged from K = 0 (14 times) to K = 11 (Table 3, fifth column).

Influence of outliers. Table 4 shows the separate effects of deleting L outliers identified by means of Tukey's fences and K outliers identified by means of the ESD procedure on the following statistics: Cronbach's alpha, the item-rest correlation of item j, coefficient H, and coefficient  $H_j$ . Item j is the item out of J items in the test or questionnaire which has its  $H_j$  value closest to .3; this is an important lower bound for selecting items (Sijtsma & Molenaar, 2002, pp. 60–61). Notation "——" denotes a significant decrease and "++" denotes a significant increase of the statistic of interest.

In general, deleting outliers based on  $O_+$  resulted in a decrease of the statistics, whereas deleting outliers based on  $G_+$  resulted in an increase. The explanation for the first result is that almost all outliers identified by  $O_+$  were in the tails of the  $X_+$  distribution, and that their removal resulted in a truncated distribution of  $X_+$ . This caused the statistics to have lower values. The explanation for the second result is that the statistics are based on covariances, which increase when the data contain fewer Guttman errors (Sijtsma & Molenaar, 2002, pp. 55–58). This produced lower covariances and thus lower values of the statistics.

For data set TRA the effects of removing the *L* outliers based on  $O_+$  were strongest. The decrease of the values of all statistics was large after omission of the *L* outliers. This effect could be explained as follows. All  $O_+$  values greater than 3 were identified as outliers using Tukey's fences, and given the strong negative linear correlation between  $O_+$  and  $X_+$  (r = -.81), this implied that only cases having either one of the four highest test scores ( $X_+ = 7, 8, 9$ , and 10) were included in the data. This was a homogeneous group and, as a

TABLE 4 Values of Four Statistics from Psychometrics, and the Influence on These Statistics of Omitting *L* or *K* Outliers From Ten Real-Data Sets on the Basis of Outlier Scores  $O_+$  and  $G_+$ 

			0.	F			$G_+$				
Data Set	Outlier	alpha	IRC(j)	Н	$H_{j}$	Outlier	alpha	IRC(j)	Н	$H_{j}$	
VER		.8594	.2132	.2457	.3014		.8594	.2132	.2457	.3014	
	L = 8 $K = 0$					L = 6 $K = 0$	++	++	++	++	
BAL		.5621	.6393	.0993	.3126		.5621	.6393	.0993	.3126	
	L = 15		+	_	++	L = 28	++	++	++	++	
	K = 11		+	_	++	K = 1	_	++	_	++	
CRY		.9237	.5097	.4476	.3866		.9237	.5097	.4476	.3866	
	$\begin{array}{l} L = 0 \\ K = 0 \end{array}$					L = 2 K = 0	++	-	++	+	
IND		.8456	.5391	.1898	.3004		.8456	.5391	.1898	.3004	
	L = 8		++		_	L = 1	0	++	+	++	
	K = 1		++		++	K = 1	0	++	+	++	
RAK		.9464	.4274	.5798	.4254		.9464	.4274	.5798	.4254	
	L = 58 $K = 0$					L = 71 $K = 0$	+	++	++	++	
TRA		.5162	.3740	.2048	.2929		.5162	.3740	.2048	.2929	
	L = 37					L = 29			.20.0		
	$\overline{K} = 6$					$\overline{K} = 0$					
COP		.7120	.4164	.3123	.3069		.7120	.4164	.3123	.3069	
	L = 9 $K = 0$					L = 42 $K = 0$	++	++	++	++	
ACL		.9497	.5104	.3021	.3002		.9497	.5104	.3021	.3002	
	L = 10					L = 15	+	_	+	+	
	K = 0					K = 1	++	+	++	+	
WIL		.7444	.4377	.3584	.3420		.7444	.4377	.3584	.3420	
	L = 13 $K = 0$		+		-	L = 34 $K = 0$	++	++	++	++	
SEN	0	.8584	.4575	.3465	.2996		.8584	.4575	.3465	.2996	
	L = 2 $K = 0$	_	_	_	_	$\begin{array}{l}L=10\\K=0\end{array}$	++	+	++	+	

*Note.* j is the item which has  $H_j$  value closest to .3; "——": omission of outliers leads to significantly lower values than random omission; "—": omission of outliers leads to lower values than random omission but not significant; "++": omission of outliers leads to significantly larger values than random omission; "+": omission of outliers leads to larger values than random omission but not significant; "+": omission of outliers leads to larger values than random omission but not significant; "0": omission of outliers does not lead to difference; IRC(j): item-rest correlation of item j.

result, the correlational structure in the data was lost. Thus,  $O_+$  should not be used as an outlier score for data set TRA.

#### DISCUSSION

Outlier identification and accommodation is a neglected topic in the analysis of test and questionnaire data collected in psychology, education, sociology, political science, and other fields. In this study, two scores were used to assess the degree to which an observation is inconsistent with the remainder of the data. The first score was the item-based outlier score  $O_+$ , which quantifies the number of times a subject has item scores in the less frequently observed answer categories. The second was the item-pair based outlier score  $G_+$ , which counts the number of Guttman errors.

Two methods were used to identify inconsistent observations as outliers. The first method was Tukey's fences procedure and the second was the extreme studentized deviate (ESD) procedure. The ESD procedure assumes normality of the distribution of outlier scores. For most data sets, the distributions of  $O_+$  and  $G_+$  were highly skewed to the right. A Box-Cox power transformation to achieve normality was successful in three cases, but failed in 17 cases. Unsuccessful transformation of  $O_+$  to normality (for all data sets) was mostly caused by the short scale range of the outlier scores (8 times). However, in most cases when the transformation of  $O_+$  appeared to be unsuccessful the transformed data looked approximately normal. Unsuccessful transformation of  $G_+$  to normality (7 times) was mostly caused by a dominant outlier score (5 times). Four out of five times the dominant value was zero. In these cases, transforming the data to normality is nearly impossible.

A respondent who has (nearly all) J item scores either equal to 0 or m, has a  $G_+$  value equal to or close to 0, which will not show up as an outlier when  $G_+$  is used. This property of  $G_+$  should be taken into consideration when  $G_+$ is used. Also, an item that does not measure the attribute well can cause many errors, and thus may influence the distribution of  $G_+$ . On the other hand, all respondents are influenced by this "bad" item, and this may prevent outliers from appearing.

Tukey's fences procedure identified 0.3% to 8.7% of the observations as outliers. The only exception was data set CRY, in which no outliers were identified by means of  $O_+$ . The ESD procedure identified outliers in four out of ten data sets but none in the other six data sets. When the Box-Cox power transformation was unsuccessful, the quality of the ESD procedure could not be guaranteed (i.e., we do not know whether the ESD procedure is robust to non-normality). When the Box-Cox power transformation is successful the ESD procedure can be considered. However, the transformation could cause extreme observations to be not extreme anymore when  $\lambda$  is small, and vice versa, cause normal observations to be extreme when  $\lambda$  is large. Also, some criticism has been exercised on using Tukey's fences for detecting outliers when the distribution is extremely skewed. Because Tukey's fences are based on measures of location and scale of a distribution, but not on measures of skewness, Tukey's fences may identify too many outliers when the data are skewed (Vanderviere & Hubert, 2004). Alternatively, Vanderviere and Hubert proposed the use of an adjusted boxplot. Since in our study real-data sets were used, it is unknown how many outliers

were present, let alone if any outliers were present at all. Simulation studies should be performed to answer the question how well outliers are detected by the outlier scores and the testing methods defined here.

Removal of outliers detected with item-based  $O_+$  outlier scores resulted in a decrease of the value of these statistics and removal of outliers detected with item-pair based  $G_+$  outlier scores resulted in an increase of the value of the statistics. In most cases, the detected outliers were influential on the statistics from psychometrics. This is taken as an indication that detection of outliers was successful. Removing outliers should lead to values of statistics closer to the population value. Thus, an outlier score such as  $G_+$  which tends to increase Cronbach's alpha and other statistics is not automatically a good method unless, after removal of outliers, it produces closer approximations to the population value. The two outlier scores have different effects on statistics from psychometrics, they have different relationships with the test score, and for most realdata sets they have a weak relationship with each other. This suggests that they quantify different concepts and may be used complementary.

Identified outliers may contain valuable information and should be investigated carefully. If a reasonable theoretical explanation is available for an observation to be an outlier and if it may be concluded that the observation is not representative for the population under study, it may be deleted from the analysis. However, if such an explanation is absent, one should consider the possibility that the model is wrong. To overcome the influence of outliers if deleting them is not an option, a proper procedure is to accommodate the outliers by using robust estimation procedures, or transforming the data.

Future research may concentrate on other outlier scores. One may think of identification of item-score patterns typical of response styles, such as the tendency to primarily give neutral, extreme, or affirmative answers to rating-scale items. Usually, item-score vectors based on one of these mechanisms give evidence of not responding according to instruction. Their presence calls for closer inspection of the statistical results.

Another topic for future research is accommodation of categorical influential data. The results presented here are only a first step in this direction, but more definitive results may be obtained from a systematic investigation using simulated data. Such data could contain outliers simulated according to definitions on which outlier indices are based, and the power of such indices for identifying these cases may be investigated. Also, some more insight could be gained into the way in which relevant outcome variables are influenced by outliers. It is a hopeful sign that the analysis of ten real-data sets already gave some indications of the usefulness of two outlier indices proposed, and also suggested a methodology for identifying influential cases and how to accommodate them.

The third topic for future research is the choice of meaningful outcome variables. Here, we have chosen some well known and much used statistics in psychometric data analysis, but modern test and questionnaire analysis would be served well by including outcome statistics such as estimated latent person and item parameters from item response models, their standard errors, test information functions, and diagnostic model tests, both for testing models under the null hypothesis and for model selection (such as the AIC and the BIC). Together, we believe that the suggestions made here set up a complete research program. This study is a modest albeit useful start of this program.

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