

**Bone marrow fibroblasts parallel multiple myeloma progression in patients and mice: in vitro and in vivo studies**

M A Frassanito, L Rao, M Moschetta, R Ria, L Di Marzo, A De Luisi, V Racanelli, I Catacchio, S Berardi, A Basile, E Menu, S Ruggieri, B Nico, D Ribatti, R Fumarulo, F Dammacco, K Vanderkerken, A Vacca

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**BONE MARROW FIBROBLASTS PARALLEL MULTIPLE MYELOMA
PROGRESSION IN PATIENTS AND MICE: *IN VITRO* AND *IN VIVO* STUDIES**

Maria Antonia Frassanito¹, Luigia Rao², Michele Moschetta², Roberto Ria², Lucia Di Marzo²,
Annunziata De Luisi², Vito Racanelli², Ivana Catacchio², Simona Berardi², Antonio Basile²,
Eline Menu³, Simona Ruggieri⁴, Beatrice Nico⁴, Domenico Ribatti⁴, Ruggiero Fumarulo¹,
Franco Dammacco², Karin Vanderkerken³, Angelo Vacca²

¹*Department of Biomedical Sciences and Human Oncology, General Pathology Section and*
²*Internal Medicine Section, University of Bari Medical School, Bari, Italy;* ³*Department of*
Hematology and Immunology, Myeloma Center Brussels, Vrije Universiteit Brussel, Brussels,
Belgium; ⁴*Department of Human Anatomy, Histology and Embryology, University of Bari*
Medical School, Bari, Italy.

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Correspondence:

Co-correspondence:

1 Prof. Angelo Vacca, M.D.
2 Department of Biomedical Sciences and
3 Human Oncology (DIMO),
4 Section of Internal Medicine and
5 Clinical Oncology,
6 Policlinico - Piazza Giulio Cesare, 11,
7 I-70124 Bari (BA, Italy)
8 Phone: +39-080-5478895
9 Fax: +39-080-559.21.89
10 E-mail: angelo.vacca@uniba.it

11 Prof. Karin Vanderkerken, Ph.D.
12 Department of Hematology and
13 Immunology, Myeloma Center,
14 Laarbeeklaan 103,
15 Vrije Universiteit Brussel (VUB)
16 B-1090 Brussels (Belgium)
17 Phone: +32-2-4774418
18 Fax: +32-2-4774405
19 E-mail: karin.vanderkerken@vub.ac.be
20

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The role of cancer-associated fibroblasts (CAFs) has not been previously studied in multiple myeloma (MM). Here, cytofluorimetric analysis revealed higher proportions of bone marrow (BM) CAFs in patients with active MM (both at diagnosis and relapse) compared to patients in remission or those with monoclonal gammopathy of undetermined significance (MGUS) or deficiency anemia (controls). CAFs from MM patients produced increased levels of TGF β , IL-6, SDF1 α , IGF1, VEGF, and FGF2 and displayed an activated and heterogeneous phenotype, which supported their origin from resident fibroblasts, endothelial cells (ECs), and hematopoietic stem and progenitor cells (HSPCs) via the endothelial-mesenchymal transition (EndMT) as well as mesenchymal stem cells via the mesenchymal transition (MT), as both of these processes are induced by MM cells and CAFs. Active MM CAFs fostered chemotaxis, adhesion, proliferation, and apoptosis resistance in MM cells through cytokine signals and cell-to-cell contact, that were inhibited by blocking CXCR4, several integrins, and fibronectin (FN). MM cells also induced the CAFs proliferation. In syngeneic 5T33MM and xenograft mouse models, MM cells induced the expansion of CAFs, which, in turn, promoted MM initiation and progression as well as angiogenesis. In BM biopsies from patients and mice, nests of CAFs were found in close contact with MM cells, suggesting a supportive niche. Therefore, the targeting of CAFs in MM patients may be envisaged as a novel therapeutic strategy.

Tumor growth results from complex interactions between stromal cells and tumor cells, in which the former cell type regulates tumor development, progression, and drug resistance^{1,2}. The stromal microenvironment is characterized by a modified extracellular matrix (ECM), enhanced angiogenesis, and cells with an activated phenotype, including fibroblasts referred to as “activated myofibroblasts” or “cancer-associated fibroblasts” (CAFs)². In breast, prostate, and pancreatic carcinomas, the number of CAFs is associated with an increased malignancy grade, tumor progression, and poor prognosis³⁻⁶. Similarly, in mouse xenografts, CAFs inoculated with carcinoma cells promote tumor survival, proliferation, and invasive behavior^{7,8}.

CAFs are heterogeneous⁹⁻¹¹ and display phenotypes similar to those of myofibroblasts derived from quiescent fibroblasts that have undergone activation during tissue remodeling in wound healing, fibrosis. CAFs express α -smooth muscle actin (α SMA), fibroblast-specific protein-1 (FSP1), fibroblast activation protein (FAP), and the platelet-derived growth factor receptor β (PDGFR β); in addition, FAP and α SMA are highly expressed by myofibroblasts¹⁰, and FSP1 is expressed by both resting fibroblasts and myofibroblasts¹¹. The diverse heterogeneity of CAFs likely results from their different origins¹²⁻¹⁷, as CAFs can arise from resident fibroblasts, bone marrow (BM)-derived progenitor cells^{14,15}, and cells undergoing the endothelial-mesenchymal transition (EndMT)¹⁶ or mesenchymal transition (MT)¹⁷. However, the molecular mechanisms by which fibroblasts are recruited to the tumor and undergo subsequent induction by the microenvironment to become mature and activated fibroblasts remain unclear. Mechanical tension is potentially required for the acquisition and maintenance of the myofibroblast phenotype¹⁸, as fibroblasts acquire contractile fibers (“microfilament bundles”) and express α SMA in response to mechanical stress. During this process, the conversion of physical stimulation into chemical signals (“mechanotransduction”) leads to the activation of cancer-promoting signals^{19,20}. In addition,

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previous work by Kojma *et al.*²¹ demonstrated that transforming growth factor- β (TGF β) and stromal cell derived factor-1 α (SDF1 α) act in autocrine loops to initiate and maintain fibroblast differentiation into myofibroblasts.

In multiple myeloma (MM), plasma cells home to and expand in the BM by establishing pathophysiological interactions with BM stromal cells (BMSCs) and the ECM, which promote their survival, proliferation, and resistance to drugs²². The existence and the role of CAFs in MM have not previously been investigated. Therefore, we analyzed the phenotype and function of BM CAFs in patients with MM and monoclonal gammopathies of undetermined significance (MGUS). The reciprocal effect of CAFs on MM cell function was studied both *in vitro* and *in vivo* using syngeneic 5T33MM and MM xenograft mouse models.

PATIENTS AND METHODS

Patients

Fifty-six patients fulfilling the International Myeloma Working Group diagnostic criteria for MM (n=38) and MGUS (n=18) were studied. Twenty-three MM patients had active disease ('active MM'); of these, 14 patients were newly diagnosed and symptomatic, and 9 patients suffered from relapsed MM. Of the patients with active MM, 13 were male, and 10 were female. The age range of this group was 45-88 years with a median of 64.5 years, and the patients were classified according to the Durie & Salmon (D&S) stage as IIB (n=2), IIIA (n=16), or IIIB (n=5). The remaining 15 patients had complete or partial remission ('nonactive MM'); of these, 9 were male, and 6 were female. These patients ranged from 42 to 81 years of age, with a median age of 62.3 years. Eleven of the MGUS patients were male, and 7 were female. These MGUS patients were between the ages of 38 and 85 years, with a median age of 62.5 years. Eleven patients with anemia due to iron or vitamin B₁₂ deficiency were studied as controls²³. Of the control patients, 7 were male, and 4 were female. These patients' ages ranged from 40 to 84 years, with a median of 63.4 years. The study was

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approved by the University of Bari Ethics Committee, and all patients provided informed consent according to the Declaration of Helsinki.

Cell cultures

BM mononuclear cells (BMMCs) were isolated by Ficoll-Hypaque gradient separation from heparinized samples and processed with the appropriate separation procedure according to the cell type, as detailed in the Supplementary Methods. The cell purity (>95%) of all cell populations was determined using the FACScanto II cytofluorimetry system (Becton Dickinson-BD, San Jose, CA, USA). In functional studies, CAFs and fibroblasts were used until the 5th passage of culture.

Cell phenotype analysis

BM CAFs or fibroblasts from control patients were analyzed in whole heparinized aspirates. Cells were resuspended in lysing solution (BD) to lyse erythrocytes under gentle hypotonic conditions. Next, lysates were buffered in cytofix/cytoperm permeabilization buffer (BD) and incubated with a mouse anti-human α SMA-FITC monoclonal antibody (mAb) (Abcam, Cambridge, UK) and a rabbit anti-human FSP1 Ab (Sigma-Aldrich, St. Louis, MN, USA). Samples were then incubated with anti-rabbit PE- (R&D Systems, Minneapolis, MN, USA) or APC-conjugated (Thermo Scientific, Rockford, IL, USA) antisera. Cell surface antigens were detected using the mAbs listed in Table S1, acquired by cytofluorimetry (FACScanto II, BD), and analyzed using FACSDiva software (BD). The negative controls included isotype-matched, irrelevant antibodies.

Cell cocultures and cell proliferation

CAFs (5×10^4) were cocultured in RPMI-1640 medium (Euroclone, Pero, Milan, Italy) with autologous CD138⁺ plasma cells or RPMI8226 cells at a 1:1 or 10:1 cell ratio for 2 or 5 days. Parallel cocultures were performed using control fibroblasts/RPMI8226 cells. To evaluate the proliferation of each cell population, cocultured cells were labeled according to the manufacturers' instructions with two viable probes: carboxyfluorescein succinimidyl ester

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(CFSE, Invitrogen Corp., Carlsbad, CA, USA) and Dye-eFluor-670 (e-Bioscience, San Diego, CA, USA). For the transwell (0.4 μm pore size, Costar, Cambridge, MA, USA) experiments, CAFs were cultured in the lower chambers of 24-well plates, and MM cells were cultured in the upper chambers. CAFs and MM cells were also cultured individually to evaluate spontaneous proliferation. Samples were analyzed using the FACScanto II system. Results are presented as the percentage of proliferating cells and the “relative proliferation index” by comparing the cell proliferation in coculture to spontaneous proliferation.

Apoptosis assay

Apoptosis was assessed in CD138⁺ plasma cells using Annexin-V-FITC/7-aminoactinomycin-D (7-AAD; BD-Pharmingen)²⁴.

Chemotaxis, adhesion, and *in vitro* angiogenesis

Chemotaxis was assessed using the Boyden microchamber assay. Adhesion of patient plasma cells or RPMI8266 cells to fibronectin (FN) and/or CAFs as well as the induction of *in vitro* angiogenesis (Matrigel[®], BD) by CAFs were assessed²⁴.

***In vivo* mouse models**

The 5T33MM mouse. The mouse cell line 5T33MM was intravenously (i.v.) injected into 10 syngeneic C57B1/KaLwRij mice (Harlan CPB, Horst, The Netherlands) at 6-8 weeks of age. The development of MM was assessed by protein electrophoresis of the serum samples. When the serum paraprotein concentration achieved a level greater than 10 mg mL⁻¹, mice were sacrificed, and BM from the femurs, tibiae, and humeri was flushed. Mononuclear cells were isolated by Lympholyte-M (Cedarlane, Hornby, Canada) gradient centrifugation, resuspended in RPMI-1640 medium supplemented with penicillin/streptomycin, glutamine, MEM, and sodium pyruvate (Gibco, Life Technologies, Gent, Belgium); and assayed for phenotype using the FACScanto II system. Mice were housed according to the Institutional Animal Care and Use Committee of the University of Brussels.

MM xenograft mice. Twenty female, 6- to 8-week-old non-obese diabetic (NOD) severe combined immunodeficiency (*scid*) mice (NOD.CB17-Prkdcscid/NCrHsd, Harlan Laboratories, Udine, Italy) were injected subcutaneously into the left flank with RPMI8226 cells (2 or 5×10^6) suspended in 100 μ L Hank's Balanced Salt Solution (HBSS, Euroclone) and 100 μ L Matrigel[®] (BD). Co-injection experiments were performed by admixing active MM CAFs with RPMI8226 cells at a 1:1 ratio. Tumor growth was measured twice weekly, and weights ($\text{mg} = \text{mm}^3$) were calculated as the $(\text{length} [\text{mm}] \times \text{width}^2 [\text{mm}^2]) / 2$. Mice were sacrificed when the tumor weight was ~ 2.5 g. Mice were housed according to the Institutional Animal Care and Use Committee of the University of Bari Medical School.

Matrigel plug assay

A mixture containing growth factor-reduced Matrigel[®] (500 μ L) and heparin (40U/mL) was admixed with CAF conditioned medium (CM), 2×10^5 CAFs from active MM patients resuspended in HBSS medium, and either saline solution (negative control) or pro-angiogenic growth factors (200 ng/mL of each FGF2, VEGF, and HGF; positive control). Matrigel mixtures were injected subcutaneously into the abdominal midline of 6-week-old NOD/*scid* mice. Ten days after implantation, the animals were sacrificed, and the Matrigel plugs were harvested. Neovascularization was evaluated by immunofluorescence staining using an anti-CD31-PE-conjugated mAb (BD-Pharmingen).

Immunohistochemistry and immunofluorescence

Immunohistochemistry and immunofluorescence analyses were performed on BM from MM and MGUS patients and 5T33MM mice as well as cultured cells. Details are supplied in the Supplementary Methods.

Statistical analysis

A statistical analysis was performed using GraphPad Prism 5 software. The data presented represent the mean \pm standard deviation (SD). Results were analyzed using the Wilcoxon

signed-rank test. $P < 0.05$ was considered statistically significant. Survival curves were plotted using the Kaplan-Meier method.

RESULTS

Phenotypic analysis of CAFs in MM and MGUS patients

The gated CD45⁻ population of BM CAFs was analyzed by cytofluorimetry (Figure 1a) for the expression of FSP1, α SMA, and FAP (Figure 1b-d). Based on FSP1 and α SMA expression, the following subpopulations were distinguished: FSP1⁺ α SMA⁻ (P1), FSP1⁺ α SMA⁺ (P2), and FSP1⁻ α SMA⁺ (P3). Each of these subpopulations was significantly increased in patients with active MM (Figure 1b,c). As a whole, CAFs represented 75 \pm 20% of the CD45⁻ cells in active MM patients compared with 18 \pm 7% and 33 \pm 12% in patients with nonactive MM and MGUS, respectively. In contrast, fibroblasts comprised only 9 \pm 5% of the CD45⁻ cells in control patients. Representative dot plots are shown in Figure 1c. Analysis of FAP expression (selectively expressed on activated fibroblasts^{10,26}) revealed that almost the entire gated α SMA⁺ subpopulation (P2 plus P3) was FAP⁺ (70-99%) in active MM patients, whereas the gated FSP1⁺ subpopulation (P1) displayed variable proportions of FAP⁺ cells (20-98%) (Figure 1d). These data suggest that the FSP1⁺ cell population includes both resting and activated fibroblasts¹¹. The increased frequency of α SMA⁺FSP1⁺ CAFs in active MM patients was also demonstrated by the immunofluorescence analysis of cells selected with D7-FIB-conjugated (anti-fibroblast) microbeads²⁷ (Figure 1e). Overall, these results suggest that MM activity is associated with the expansion and activation of CAFs in the BM milieu. Indeed, the CM of active MM CAFs contained significantly increased levels of TGF β (a major differentiation factor for fibroblasts¹⁶); SDF1 α , IL-6, and IGF1 (key cytokines for MM progression²⁸); and VEGF and FGF2 (key angiogenic cytokines^{22,23}) as compared to the CM of CAFs from nonactive MM, MGUS, and control patients (Figure 1f). Finally, the expression of specific markers of pericytes (NG2 and PDGFR β), endothelial cells (ECs; CD31,

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VEGFR2, and CD144), hematopoietic stem and progenitor cells (HSPCs; CD133), and mesenchymal stem cells (MSCs; CD146 and CD90) was analyzed for CAFs from MM and MGUS patients. CAFs from active MM patients showed phenotypic heterogeneity due to increased percentages of PDGFR β ⁺ (9-22%), CD31⁺ (5-25%), VEGFR2⁺ (3-15%), CD144⁺ (5-15%), CD133⁺ (1-3%), and CD90⁺ (8-21%) cells as compared to CAFs from the other patient groups (Supplementary Figure 1).

EndMT and MT contribute to the formation of CAFs

Because active MM CAFs expressed EC markers (CD31 and VEGFR2), we investigated the possibility that these cells originate from ECs via TGF β -induced EndMT¹⁶. ECs from active MM patients were cultured for 5 days in CM from paired CAFs or RPMI8226 cells producing TGF β (Figure 1f, Supplementary Figure 2). The addition of TGF β served as a positive control, whereas cultures lacking TGF β were used as a negative control. MM ECs treated with CAF CM, RPMI8226 cell CM, or TGF β exhibited significantly increased expression of α SMA (58 \pm 9%, 37 \pm 7% and 55 \pm 11%, respectively, vs. 8 \pm 4% for the negative control) and FAP (44 \pm 6%, 24 \pm 9% and 32 \pm 8%, respectively, vs. 8 \pm 5% for the negative control). In contrast, increased expression of FSP1 (18 \pm 7%) was only evident in active MM CAF CM (Figure 2a). The increased expression of α SMA, FAP, and FSP1 was also demonstrated by immunofluorescence (Figure 2b) and real-time RT-PCR (Figure 2c). Similar results, albeit to a lesser extent, were obtained by culturing ECs from MGUS patients with autologous CAF CM for 10 days (Supplementary Figure 3). Next, we examined whether CM from active MM CAFs and RPMI8226 cells could influence the *in vitro* angiogenesis of MM ECs (Figure 2d). Using a Matrigel[®] assay, MM ECs sprouted and aligned to form branching and anastomosed tubes with multicentric junctions, giving rise to a closely knit capillary plexus (control). However, treatment of MM ECs with TGF β , CAF CM, and, to a lesser extent, RPMI8226 cell CM reduced the number and thickness of these junctions (Figure 2d), signifying changes in vessel differentiation. Moreover, inhibition of the TGF β pathway by the addition of the

TGF β -receptor1 kinase inhibitor SD208 to CAF CM reduced α SMA expression (Supplementary Figure 4a) and preserved the *in vitro* angiogenic activity (Supplementary Figure 4b) of ECs. Overall, our data suggest that CAFs from active MM patients may drive EndMT via TGF β .

Next, the effect of CAF and RPMI8226 cell CM on CD133⁺ HSPCs as precursors of ECs was analyzed. HSPCs were isolated from the peripheral blood of mobilized MM patients and grown on FN-coated plates in EC differentiation medium for 14 days²⁹. Morphologically, the adherent HSPCs were heterogeneous due to the presence of small and large round cells as well as large flat cells (Figure 2e, control). As demonstrated by cytofluorimetry (Figure 2f), HSPCs were CD34⁺CD31⁺CD144⁺VEGFR2⁺, indicating commitment to the EC lineage, but were also FSP1⁻ α SMA⁻FAP⁻ (control). Exposure to active MM CAF CM and TGF β for 7 days induced a drastic morphological transformation; cells became spindle-shaped (Figure 2e) and demonstrated increased expression of FSP1⁺ (31 \pm 11% for MM CAF CM and 33 \pm 9% for TGF β) and α SMA⁺ (24 \pm 6% for MM CAF CM and 27 \pm 8% for TGF β). These results indicated that CAF CM and TGF β induced HSPC differentiation into CAF-like cells (Figure 2f), whereas CM from MGUS CAFs and control fibroblasts did not induce these changes (data not shown).

The origin of active MM CAFs from MSCs was also evaluated. BM MSCs from active MM patients were CD146⁺CD90⁺CD105⁺CD45⁻ and CD31⁻CD34⁻ (ECs and HSPCs markers) (Figure 2g), and these cells contained marginal proportions of FSP1⁺ (6 \pm 3%), α SMA⁺ (12 \pm 6%), and FAP⁺ (10 \pm 5%) cells (Figure 2g, control) that significantly increased after a 7-day culture with CM from autologous CAFs (30 \pm 10%, 36 \pm 12%, and 31 \pm 11%, respectively), RPMI8226 cells (23 \pm 8%, 30 \pm 12%, and 29 \pm 9%, respectively), and TGF β (52 \pm 15%, 45 \pm 12%, and 48 \pm 14%, respectively) (Figure 2g). Immunofluorescence for FSP1 and α SMA confirmed the finding that active MM CAFs and RPMI8226 cells induced MSC transdifferentiation into CAF-like cells (Figure 2h). Because MSCs have a preferential tropism for tumor sites³⁰, we

investigated the migration of MSCs from active MM patients in response to paired CAF and RPMI8226 cell CM as well as IGF1 (positive control), and significant migration towards both types of CM was observed (Figure 2i).

Overall, these results suggest that active MM CAFs and MM cells induce ECs and HSPCs (via EndMT) as well as MSCs (via MT) to differentiate into CAFs.

MM cells induce the proliferation of CAFs

Dye-eFluor-labeled RPMI8226 cells were cocultured with CFSE-labeled CAFs from MM and MGUS patients or fibroblasts from control patients at a ratio of 1:10 or 1:1, either with or without a permeable transwell (Figure 3a,c,d, 'proliferation in coculture'). CAFs or fibroblasts were also cultured alone (Figure 3b, 'spontaneous proliferation'). CAF proliferation (Q1+Q3) and FAP expression (Q1+Q2) were evaluated after 5 days (Figure 3b,c). CAFs from active MM patients displayed significantly increased spontaneous proliferation (Figure 3b, Q1+Q3 = $25\pm 6\%$; Figure 3d) compared to those from patients with nonactive MM ($10\pm 3\%$) or MGUS ($7\pm 4\%$) as well as fibroblasts from control patients ($5\pm 2\%$). CAFs from active MM patients also exhibited significantly increased percentages of FAP⁺ cells (Q1+Q2 = $23\pm 8\%$ vs. $11\pm 5\%$ (nonactive MM), $7\pm 3\%$ (MGUS), and $<1\%$ (control); Figure 3c,e). RPMI8226 cells enhanced both CAF proliferation and FAP expression (Figure 3c,d,e), and the relative proliferation index (Figure 3e) showed that the ability of RPMI8226 cells to induce CAF proliferation was independent of the disease state or FAP expression but was dependent on the number of MM cells (higher at 1:1 cell ratio) and cell-to-cell contact (higher without transwell). However, physical separation of CAFs from MM cells by the addition of the transwell did not affect FAP expression.

Active MM CAFs induce MM cell proliferation and prevent apoptosis

Dye-eFluor-labeled CAFs from MM and MGUS patients or fibroblasts from control patients were cocultured with CFSE-labeled RPMI8226 cells or CD138⁺ plasma cells from active MM patients at 1:1 or 10:1 ratio, either with or without a permeable transwell, and proliferation

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was evaluated after 2 days. CAFs from active MM patients induced robust RPMI8226 cell proliferation, while CD138⁺ plasma cell proliferation was observed only at the 10:1 cell ratio, possibly because these cells were only minimally proliferative *in vitro* (Figure 4a). Moreover, this stimulatory effect was significantly reduced with the addition of the transwell (Figure 4a), implying a requirement for cell-to-cell contact.

The anti-apoptotic effect of CAFs was analyzed in the 1:1 and 10:1 cocultures with autologous CD138⁺ plasma cells, given that these stroma-dependent cells are more prone to spontaneous apoptosis than stroma-independent RPMI8226 cells. CD138⁺ cells were also cultured in serum-free medium (SFM) alone or in the presence of IGF1 plus IL-6 to prevent apoptosis²⁸. The percentage of cells undergoing spontaneous apoptosis was 48±8% in SFM, whereas it was only 8±3% in cultures with IGF1 plus IL-6 (Figure 4b). CAFs from active MM patients displayed an overlapping anti-apoptotic effect at both the 1:1 (12±8% without transwell; 25±11% with) and 10:1 cell ratios (9±5% without; 15±9% with). The results are expressed as the percentage of apoptosis observed in control cultures (Figure 4c) and demonstrated that CAFs from active MM significantly reduced spontaneous apoptosis. Because the anti-apoptotic effect was observed both with and without the transwell, cell contact-dependent and cytokine-dependent mechanisms may be involved. Overall, these data indicate that active MM CAFs prevent cell apoptosis, as demonstrated by a reduction in Annexin-V expression (Figure 4b), and drive MM cell proliferation, as measured by CFSE dilution (Figure 4a).

SDF1 α and integrins mediate crosstalk between CAFs and MM cells

The role of SDF1 α and its receptor CXCR4 in mediating crosstalk between CAFs and MM cells was investigated using AMD3100 (a specific CXCR4 inhibitor). The expression of SDF1 α and CXCR4 was previously shown to be elevated in CAFs in breast cancer⁷ and MM cells, respectively³¹. As shown in Figure 1f, significantly increased levels of SDF1 α were observed in the CAF CM from active MM patients compared to nonactive MM and MGUS

patients. Moreover, CXCR4⁺ RPMI8226 cells and CD138⁺ plasma cells from active MM patients migrated towards the CM from paired CAFs and SDF1 α cells (positive control, Figure 5a) and adhered to CAFs and FN (Figure 5b), whereas treatment of RPMI8226 cells and CD138⁺ plasma cells with AMD3100 reduced CXCR4 expression (Figure 5c). As specifically shown for RPMI8226 cells cocultured with CAFs, treatment with AMD3100 also inhibited migration (Figure 5d), adhesion (Figure 5e), and the relative proliferation index (Figure 5f).

Because integrins are known to govern interactions between BMSCs and MM cells³², the role of β 1, β 3, β 7, VLA4, VLA5, and α V β 3 integrins (major FN receptors) as well as cellular FN was analyzed (Figure 6). FN expression was significantly increased in CAFs from active MM patients (70 \pm 12%) compared to nonactive MM and MGUS patients (44 \pm 7% and 31 \pm 9%, respectively; Figure 6a). FN was also highly expressed in CD138⁺ plasma cells from active MM patients (85 \pm 12%) and RPMI8226 cells (55%) (Figure 6a). Moreover, treatment of MM cells with anti-integrin and anti-FN blocking antibodies reduced their adhesion to CAFs. Only anti- β 3, - β 7, and -FN treatment of CAFs inhibited their adhesion to MM cells (Figure 6c), whereas treatment of MM cells with anti- β 3, - β 7, -VLA4, - α V β 3, and -FN produced inhibition of their adhesion to CAFs (Figure 6b). Overall, these data suggest that the interaction of MM cells with CAFs is mediated by several integrins as well as cell surface FN.

CAFs and MM cells reciprocally sustain their proliferation *in vivo*

We next investigated whether MM cells support CAF expansion as well as whether CAFs from active MM patients support MM tumor growth in syngeneic 5T33MM mice and tumor initiation in mice bearing MM xenografts. C57Bl/KaLwRijHsd mice received 0.5 \times 10⁶ 5T33MM cells i.v., and after 3 weeks, BM cells from 5T33MM-treated and naïve mice were analyzed for CAF content. The 5T33MM mice showed significantly increased proportions of FSP1⁺ α SMA⁺CD45⁻ cells compared to naïve mice (Figure 7a,b), suggesting that MM cells induced substantial CAFs expansion *in vivo*.

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In addition, NOD/*scid* mice were injected subcutaneously with RPMI8226 cells, CAFs isolated from active MM patients, or a 1:1 mixture of 5×10^6 MM cells and CAFs. The coinjection led to accelerated tumor growth, which began 35 days post-transplantation (Figure 7c). The tumor weight at the 50th day was significantly higher for mice receiving the coinjection as compared to the RPMI8226 plasmocytoma alone. The role of CAFs in MM tumor initiation was studied in mice injected with 2×10^6 RPMI8226 cells alone or in combination with CAFs at a 1:1 ratio, and the addition of CAFs significantly increased the development of plasmocytomas (Figure 7d). Specifically, 4/6 (67%) coinjected mice developed plasmocytomas compared to only 1/6 (17%) mice injected with MM cells alone, and these data led us to hypothesize that CAFs sustain MM tumor growth and initiation.

Sections from RPMI8226 plasmocytoma xenografts both with and without CAFs were stained for CD31 to evaluate the angiogenic effect of CAFs (Figure 7e,f). Enhanced angiogenesis was observed in CAF-coinjected plasmocytomas (Figure 7e), which displayed a microvascular density (MVD) ~3 times greater than plasmocytomas injected alone (Figure 7f). This effect may be related to increased tumor burden, although experiments with Matrigel[®] plugs revealed that CAFs from active MM patients and their CM were able to attract mouse CD31⁺ ECs into the plug and induce angiogenesis (Figure 7g). Additionally, the CAF CM behaved as a strong chemoattractant *in vitro* for MM ECs (Figure 7h). Overall, our data suggest that CAFs have a direct angiogenic effect, thereby potentially supporting MM tumor growth, at least partly, by promoting neovascularization.

Immunohistochemistry of CAFs in the BM of MM and MGUS patients and mice

BM sections from active MM patients displayed an increased frequency and more intense staining for FSP1 (Figure 8a) and α SMA (Figure 8b) cells as compared to those from MGUS patients. Similar images were obtained for the femur biopsies of 5T33MM mice vs. naïve mice (Figure 8d,e). MM cells (brown cells) were consistently found in close contact with FSP1⁺ and α SMA⁺ CAFs (pink cells) in both MM patients and mice (Figure 8, inserts). In

MGUS biopsies, CAFs coexisted in close contact with plasma cells (Figure 8c, left), and no FSP1- and α SMA-stained cells were observed in the absence of myeloma cells (Figure 8c, right). This finding is in agreement with our *in vitro* results showing the important role of cell-to-cell contact for MM cells and CAF expansion.

DISCUSSION

CAFs have been widely studied in solid tumors, where they are associated with high-grade histology and poor prognosis^{5-8,33,34}, but not in hematological tumors such as MM. Here, CAFs were identified according to FSP1, α SMA, and FAP expression in BM samples from patients with MM or MGUS; fibroblasts from patients with deficiency anemia were studied as controls. The highest proportions of CAFs were found in active MM patients, suggesting that the MM activity phase involves the expansion of CAFs. No correlation between the percentage of CAFs and the D&S stage was observed, which may be attributed to the following reasons. First, MM cell proliferation, and hence tumor burden, is induced not only by CAFs but also by other BMSCs, such as ECs and osteoclasts²³. Second, CAFs demonstrate an elongated shape, which allows for contact with numerous MM cells (Figure 8), and a single CAF may therefore support the cell contact-induced proliferation of many MM cells. Similar results were obtained in 5T33MM mice, in which the increase in CAFs corresponded with MM development. Furthermore, immunohistochemistry analysis of BM from patients and mice confirmed that high levels of CAFs coexist with MM cells.

Similar to solid tumors¹⁰⁻¹², the CAF population in MM was heterogeneous and expressed cell markers of ECs, HSPCs, and MSCs, suggesting their derivation from multiple cell lineages. Although the origin of CAFs is not well understood, one hypothesis suggests that they may derive from resident fibroblasts that differentiate into myofibroblasts by up-regulating α SMA in response to signals from tumor cells³⁵. In our study, MM cells were able to activate existing fibroblasts and recruit them via the secretion of TGF β . In this regard, MGUS or MM BM

sections showed that FSP1⁺ and α SMA⁺ CAFs coexist only with MGUS or MM plasma cells. Previous work has shown that human breast fibroblasts are converted into CAFs *in vivo* in step with tumor progression via the production of small amounts of TGF β that prime the TGF β autocrine signaling pathway²¹. Moreover, plasma cells and BMSCs from MM patients secrete high levels of TGF β ³⁶, and TGF β blockade suppresses MM cell growth and adhesion to BMSCs^{36,37}, implying an important role for TGF β in MM pathogenesis. CAFs, in turn, transform BM stroma by producing collagen and FN and secreting growth factors (TGF β , HGF, IGF1), cytokines (IL-1, IL-6), and chemokines (SDF1 α)⁴. In our study, CAFs from patients with active MM produced increased levels of TGF β , IGF1, IL-6, and SDF1 α compared to CAFs from nonactive MM, MGUS, and control patients. Moreover, *in vitro* experiments using a coculture system have shown that MM cells stimulate CAFs to produce cytokines through chemokine- and cell adhesion-mediated processes (manuscript in preparation). In addition, active MM CAFs have been shown to recruit ECs, HSPCs, and MSCs and induce them to undergo EndMT¹⁵⁻¹⁶ and MT¹⁴. Cell transdifferentiation may also increase the CAF component in the MM BM stroma. EndMT has been described in heart development³⁸, fibrosis, and cancer^{16,39}, and B16F10 melanomas grown in transgenic mice were shown to induce 30% of ECs to transdifferentiate into CAFs coexpressing CD31 and FSP1 or α SMA¹⁶. In our study, TGF β and CM obtained from RPMI8226 cells and active CAFs from MM patients were able to convert ECs and HSPCs into CAF-like cells, in a manner similar to that observed in solid tumors⁴⁰. Furthermore, BM MSCs may contribute to the generation of CAFs⁴¹. Indeed, the MSCs of active MM patients migrated toward the CM of RPMI8226 cells and active CAFs from MM patients and transdifferentiated into FSP1⁺ α SMA⁺FAP⁺ cells. Finally, MM cells induced the *in vitro* activation (via cytokines) and proliferation (via cell-to-cell contact) of CAFs. Overall, our data suggest that MM cells trigger changes in the BM microenvironment in terms of CAF number and activity.

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CAFs from active MM patients support MM cell growth via the induction of proliferation by cell-to-cell contact and the prevention of apoptosis via both contact-dependent and -independent (i.e., cytokine-mediated) pathways. These data are in agreement with other studies showing that the binding of MM cells to whole BMSCs triggers the secretion of cytokines promoting MM cell growth and survival^{42,43}.

Studies in animal models have reported that CAFs promote cancer initiation and progression^{7,8,21}. Here, using an *in vivo* xenograft MM mouse model, animals coinjected with active MM CAFs and RPMI8226 cells showed accelerated tumor growth compared with those injected with RPMI8226 cells alone. Active MM CAFs also supported MM initiation, as mice coinjected with low number of RPMI8226 cells and active MM CAFs developed plasmacytomas, which was likely a consequence of both the anti-apoptotic and proliferative effects of CAFs; this response was not observed in mice injected with a low number of RPMI8226 cells alone. Immunohistochemistry of plasmacytoma xenografts and Matrigel plugs showed an angiogenic effect of active MM CAFs; indeed, CAFs may favor angiogenesis through the production of SDF1 α , VEGF, and FGF2. Therefore, MM CAFs may contribute to the angiogenic switch and the subsequent angiogenic phase that parallels the transition of MGUS into MM⁴⁴.

Recently, Ghobrial *et al.*²⁸ emphasized the role of BM niches in MM initiation and diffusion by introducing the concept of 'premetastatic' and 'metastatic' niches. It is also plausible that MM cells use systems of cell dissemination similar to those regulating the cell trafficking of hematopoietic stem cells or the metastasis of carcinoma cells, a process that includes cell invasion, blood vessel entry, homing to distant foci as micrometastasis, and finally growth to macrometastasis. Metastasis is mediated by growth factors, cytokines, and/or exosomes of MM cells that up-regulate FN production by resident fibroblasts to promote the metastatic niche. Tentatively, we suggest an initial role for MM cells in the induction of BM micrometastatic niches through a contact-independent, cytokine-mediated conversion of

resident fibroblasts into CAFs, thereby allowing CAFs to prepare the metastatic vascular niche and undergo crosstalk with MM cells. We found that inhibition of the SDF1 α /CXCR4 axis affected MM cell migration, adhesion, and proliferation, indicating that MM CAFs recruit CXCR4⁺ MM cells via SDF1 α secretion to promote CAFs-to-MM cell adhesion and the reciprocal enhancement of cell proliferation and survival.

Integrins play a role in the pathophysiology of MM cells by mediating MM cell survival, proliferation, homing into and egress from the BM, and cell adhesion-mediated drug resistance⁴⁵⁻⁴⁷. Although the intracellular mechanisms mediating these processes have not been fully elucidated, MM cell interactions with BMSCs and ECM induce cytoskeletal reorganization in MM cells to form 'adhesion plaques' via integrin clustering and the phosphorylation of FAK tyrosine kinase, which triggers the RAS/MAP kinase signal transduction cascade⁴⁸. Here, using anti-integrin blocking mAbs, we found that MM cell adhesion to CAFs is mediated through the reciprocal involvement of β 3, β 7, VLA4, VLA5, and α V β 3 integrins expressed on MM cells and β 3 and β 7 integrins expressed on CAFs. Whether these integrins contribute simultaneously or individually through synchronized temporal-spatial expression to trigger the reciprocal activities of MM cells and CAFs remains to be determined. Furthermore, the blockade of FN on MM cells and CAFs inhibited adhesion by 70% and 30%, respectively, suggesting that cellular FN may act as an integrin receptor for the crosstalk between MM cells and CAFs. Previous studies have also shown that MM plasma cells produce FN^{49,50}, which suggests that bidirectional interactions between CAFs and MM cells mediated by surface FN and β 3, β 7, VLA4, VLA5 and α V β 3 integrins may occur.

In conclusion, our results highlight an important interplay between CAFs and plasma cells during MM initiation and progression. Cancer cells induce and maintain the CAF activated phenotype, which, in turn, supports tumor progression by promoting ECM remodeling, cell proliferation, apoptosis resistance, and angiogenesis. Because these effects are mediated by cell adhesion molecules, growth factors, and chemokines released by both MM cells and

CAFs, targeting CAFs in MM can be envisaged as a novel and potentially effective therapeutic approach.

ACKNOWLEDGMENTS

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Supplementary information is available at the *Leukemia* website.

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Figure 1. Analysis of BM CAFs

(a) Cytofluorimetric analysis of BM CAFs on gated CD45⁻ cells and (b) the distribution of the FSP1⁺αSMA⁻ (blue, P1), FSP1⁺αSMA⁺ (red, P2), and FSP1⁻αSMA⁺ (green, P3) subpopulations in 23 patients with active MM, 15 with nonactive MM, 18 with MGUS, and 11 patients with deficiency anemia (controls). **P*<0.05; ***P*<0.01 vs. the other groups. (c) FSP1⁺ and αSMA⁺ expression in representative patients. (d) Analysis of FAP expression on gated FSP1⁺αSMA⁻ (blue, P1), FSP1⁺αSMA⁺ (red, P2), and FSP1⁻αSMA⁺ (green, P3) subpopulations in representative patients. Histogram markers were created based on the isotype negative control (data not shown). (e) Immunofluorescence staining of purified BM CAFs with αSMA (green) and FSP1 (red) in representative MM, MGUS, and control patients. Cell nuclei were stained with DAPI. Original magnification 200X, bar = 50 μm. (f) TGFβ, SDF1α, IL-6, IGF1, VEGF, and FGF2 levels were assessed by ELISA in the CM from CAFs obtained from 17 active MM, 15 nonactive MM, 13 MGUS, and 10 control patients. Values are expressed as the mean ± SD. ***P*<0.01 vs. the other groups.

Figure 2. EndMT and MT contribute to CAF generation

(a-d) ECs from 7 active MM patients were grown in DMEM medium (negative control), CM from paired CAFs or RPMI8226 cells, or TGFβ (10 ng/mL, positive control) for 5 days. (a) Cytofluorimetry of VEGFR2 and CD31 expression (EC markers) as well as FSP1, αSMA, and FAP expression (CAF markers). (b) Representative immunofluorescence of FSP1 (red) and αSMA (green); cell nuclei were stained with DAPI. Original magnification 400X, bar = 25 μm. (c) Real-time RT-PCR results for FSP1, αSMA, and FAP mRNA expression (normalized to *GAPDH*) expressed as the mean±SD. **P*<0.05, ***P*<0.01 vs. negative control. Note the increase in αSMA and FAP mRNA and protein expression upon the exposure of MM ECs to the CM of CAFs and RPMI8226 cells as well as TGFβ. (d) *In vitro* angiogenic

activity of MM ECs from a representative patient at initial diagnosis. Note that CAF and RPMI8226 cell CM as well as TGF β reduced the number and thickness of vessel junctions. Original magnification 200X, bar = 50 μ m. (e-f) CD133⁺ HSPCs from 7 MM patients grown on FN-coated plates in EC differentiation medium for 14 days, followed by culture in the same medium alone (negative control), with TGF β (10 ng/mL, positive control), or the CM from paired CAFs or RPMI8226 cells. (e) Adherent HSPCs were either small and round or flat and elongated in the control and RPMI8226 CM. In the CAF CM and TGF β samples, the cells were spindle-shaped and similar to fibroblast-like cells (arrows). Original magnification 200X, bar = 50 μ m. (f) Adherent HSPCs demonstrated increased FSP1, α SMA, and FAP expression upon exposure to CAF CM and TGF β . (g-i) CD146⁺CD105⁺CD90⁺CD34⁻CD31⁻CD45⁻ MSCs from 9 active MM patients were cultured for 5 days with DMEM medium (negative control), the CM from paired CAFs or RPMI8226 cells, or TGF β (10 ng/mL, positive control). (g) Cytofluorimetric analysis revealed increased FSP1, α SMA, and FAP expression in MSCs treated with CAF and RPMI8226 cell CM and TGF β . (h) Representative immunofluorescence for α SMA (green) and FSP1 (red); cell nuclei were stained with DAPI. Original magnification 400X, bar = 25 μ m. (i) *In vitro* migration of CD146⁺ cells toward paired CAF and RPMI8226 cell CM (IGF1 = positive control). Values are expressed as the mean \pm SD; * P <0.05; ** P <0.01 vs. serum-free DMEM (SFM).

Figure 3. RPMI8226 cells induce CAF proliferation and activation

CAFs purified from 18 active MM, 12 nonactive MM, 12 MGUS, and 8 control patients were labeled with CFSE and cocultured with Dye-eFluor-stained RPMI8226 cells for 5 days. (a-c) Cytofluorimetry of FAP expression (Q1+Q2) and cell proliferation (Q1+Q3) among (a) gated CFSE-labeled CAFs. Representative proliferation (CFSE) and FAP profiles of (b) CAFs cultured in medium alone (“spontaneous” proliferation and FAP expression) and (c) CAFs cocultured at a ratio of 1:1 or 10:1 with RPMI8226 cells with or without a transwell insert.

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Decreased CFSE fluorescence intensity indicates proliferating cells. (d) Proliferating CAFs from all patients are expressed as the mean \pm SD; ** P <0.01 vs. the other groups. (e) CAF proliferation was measured according to the relative proliferation index and FAP expression in all patients and is expressed as the mean \pm SD; ** P <0.01 vs. CAFs alone.

Figure 4. Effect of CAFs on MM cell proliferation and apoptosis

(a) CFSE-stained RPMI8226 cells and CD138⁺ plasma cells from MM and MGUS patients were cocultured at a 1:1 or 1:10 ratio for 2 days with Dye-eFluor-stained CAFs from 12 active MM, 10 nonactive MM, 7 MGUS, and 5 control patients with or without a transwell insert. The CAF-induced proliferation of RPMI8226 and CD138⁺ cells was expressed as the relative proliferation index, with values representing the mean \pm SD. (b, c) CD138⁺ plasma cells from 12 active MM patients were cultured in SFM ('spontaneous' apoptosis) with IL-6 plus IGF1 (both at 100 ng/mL) or with CAFs as described above. Apoptosis was evaluated according to Annexin-V/7-AAD staining. (b) CAFs prevented the spontaneous apoptosis of CD138⁺ plasma cells in a manner similar to treatment with IL-6 plus IGF1 in a representative MM patient. (c) Apoptotic CD138⁺ plasma cells were evaluated as the percentage of spontaneous apoptotic cells in all patients and are presented as the mean \pm SD. * P <0.05, ** P <0.01 vs. the other groups.

Figure 5. Involvement of the SDF1 α /CXCR4 axis in the interaction between CAFs and MM cells

(a) Chemotaxis of CD138⁺ cells purified from 12 active MM patients and RPMI8226 cells towards SFM, CAF CM obtained from 12 active MM, 10 nonactive MM, 7 MGUS patients, and SFM+SDF1 α (100 ng/mL). Values are expressed as the mean \pm SD; * P <0.05, ** P <0.01 vs. SFM. (b) Adhesion of CD138⁺ cells purified from 12 active MM patients and RPMI8226 cells to bovine serum albumin (BSA, negative control), FN, and CAFs from 12 active MM,

10 nonactive MM, and 7 MGUS patients. Values are expressed as the mean \pm SD; * P <0.05, ** P <0.01 vs. BSA. Effect of AMD3100 treatment on (c) CXCR4 expression in RPMI8226 and CD138⁺ cells; (d) RPMI8226 cell migration; (e) RPMI8226 cell adhesion expressed as a percentage of untreated (control) cells; and (f) proliferation expressed as the relative proliferation index; ** P <0.01 vs. untreated cells.

Figure 6. Involvement of integrins and FN in the crosstalk between CAFs and MM cells

(a) Surface expression of FN on CD138⁺ plasma cells from 12 active MM patients, RPMI8226 cells, and CAFs from 12 active MM patients, 10 nonactive MM patients, and 7 MGUS patients. A representative cytofluorimetric histogram for each group of patients is shown. (b) Adhesion of RPMI8226 cells upon treatment with blocking mAbs to each indicated integrin on active MM CAFs from 8 patients. (c) Adhesion of untreated RPMI8226 cells on active MM CAFs from the 8 patients upon treatment with the indicated mAbs. Values are expressed as the mean \pm SD; * P <0.05, ** P <0.01 vs. control.

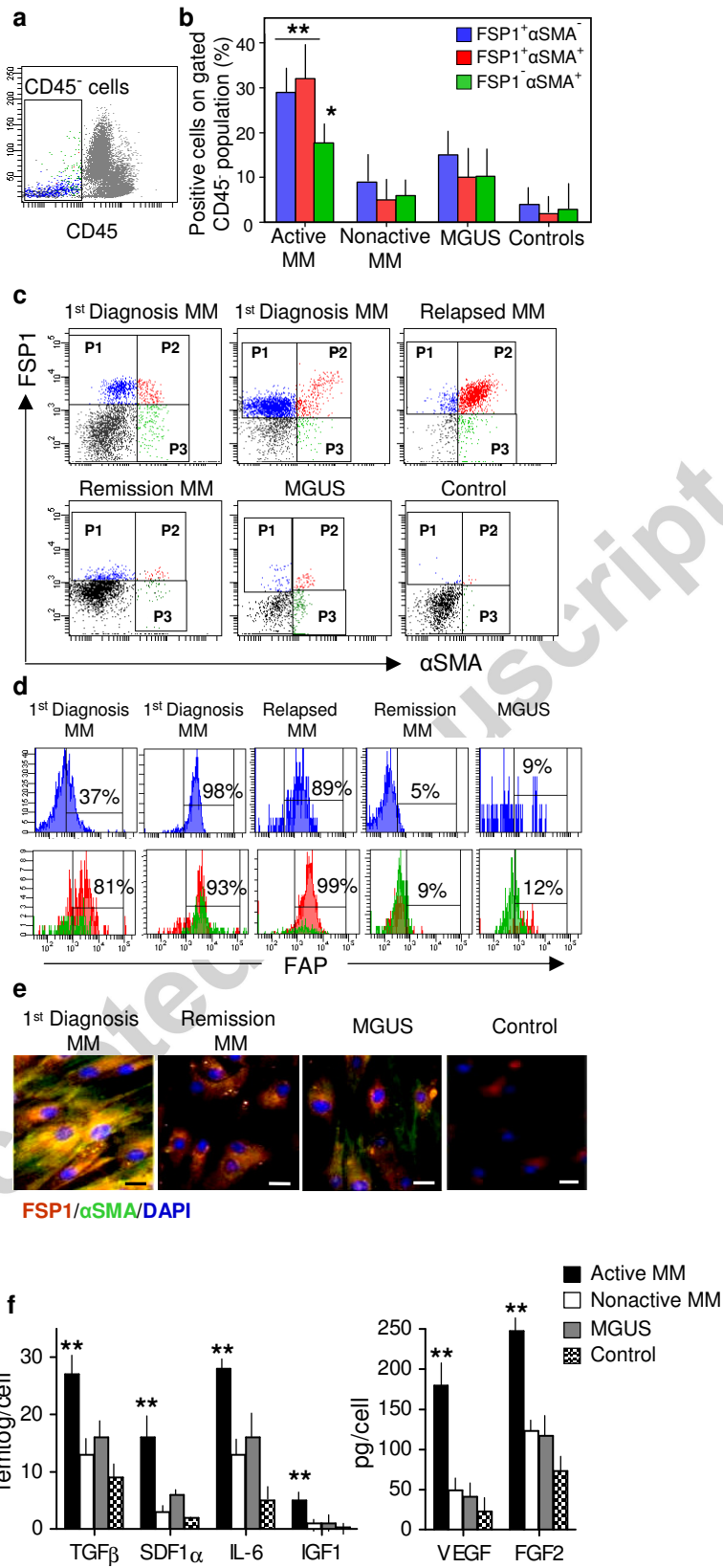
Figure 7. In vivo interactions between CAFs and MM cells

(a-d) The reciprocal effects of CAFs and MM cells in syngeneic and xenograft mice. (a) Cytofluorimetry of FSP1 and α SMA expression in 9 5T33MM and 8 naïve mice; ** P <0.01. (b) Dot plots from representative mice. Note the CAF expansion in 5T33MM mice. (c-d) NOD/*scid* mice bearing xenografts generated from RPMI8226 cells, CAFs from active MM patients, or a 1:1 mixture of RPMI8226 cells and CAFs. The plasmocytoma growth curves were evaluated by tumor weight. Note the favorable effect of CAFs on both tumor growth (c) and establishment (d); * P <0.05, ** P <0.01 vs. RPMI8226 cells alone. (e-g) The angiogenic effect of CAFs. (e) CD31-stained microvessels in plasmocytomas. Note the enhanced angiogenesis in plasmocytomas with CAFs; neovessels are marked by arrowheads. (f) Increased microvessel counts in plasmocytomas with CAFs; ** P <0.01 vs. plasmocytomas

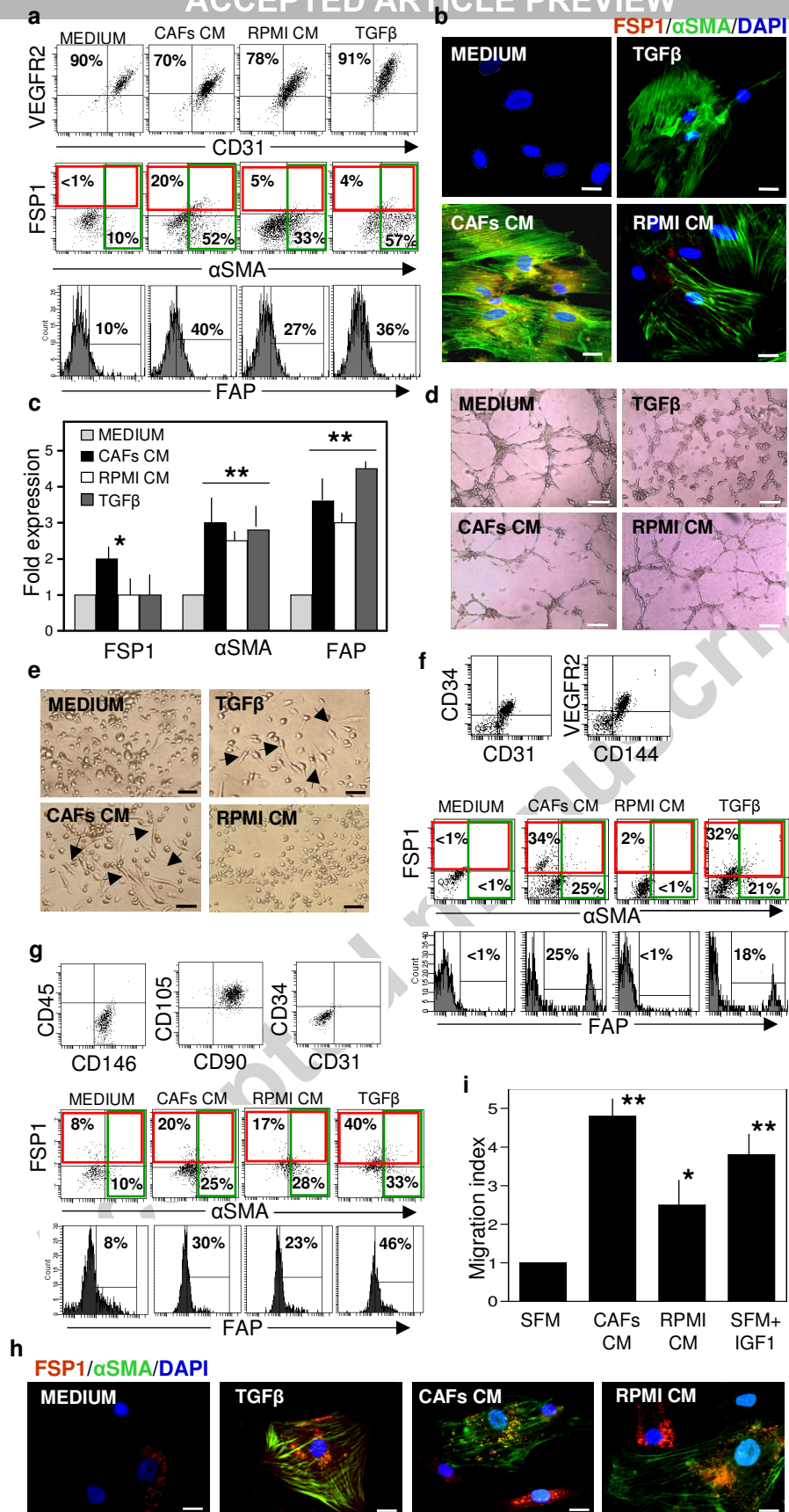
alone. (g) The Matrigel plug assay revealed the ability of active MM CAFs and CM to attract mouse CD31⁺ neovessels. Original magnification 200X, bar = 50 μm. (h) *In vitro* migration of MM ECs towards CAF CM vs. the negative control. Values are expressed as the mean ± SD of 5 independent experiments; ***P*<0.01 vs. SFM.

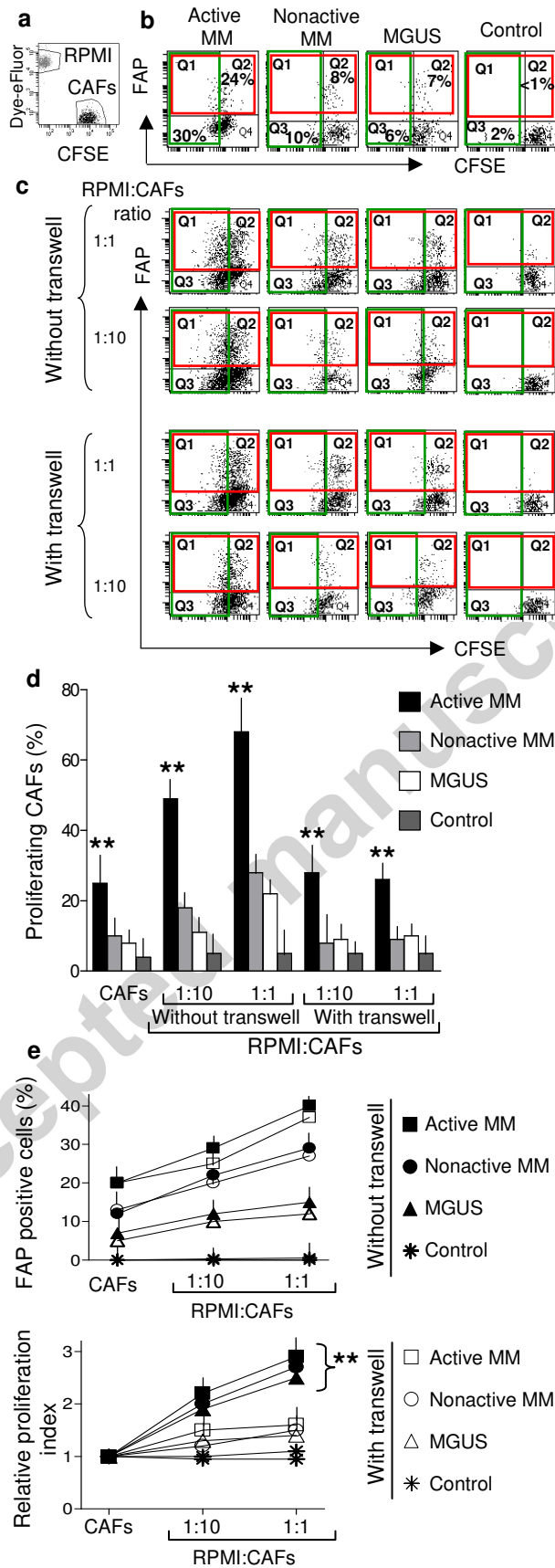
Figure 8. Immunohistochemistry of CAFs in the BM of mice and patients

(a, b) Plasma cells (brown) as well as FSP1⁺ and αSMA⁺ CAFs (pink) were increased and in close contact in an active MM patient (inserts). (c) In a MGUS patient, CAFs coexisted with plasma cells (left) but were not found without plasma cells (right). (e, f) 5T33MM mice exhibited similar findings compared to healthy mice. Original magnifications: 400X, scale bar = 25 μm; inserts 600X, scale bar = 16.6 μm.

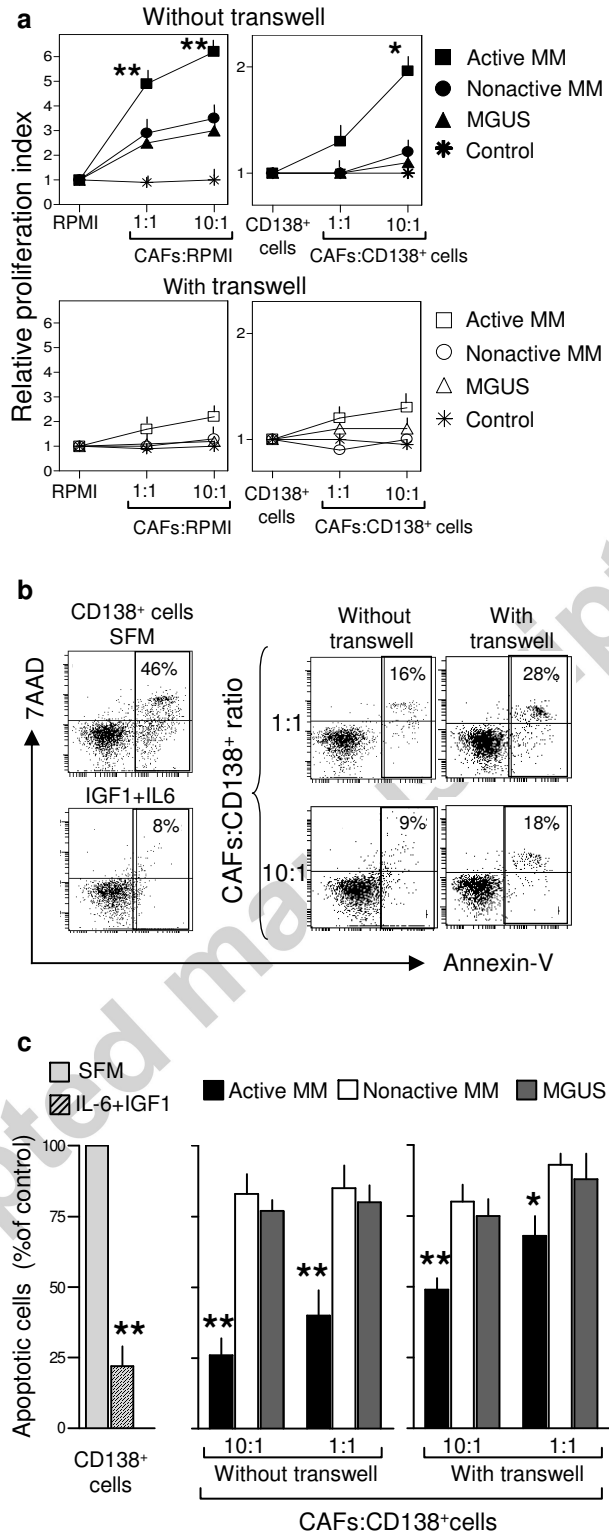


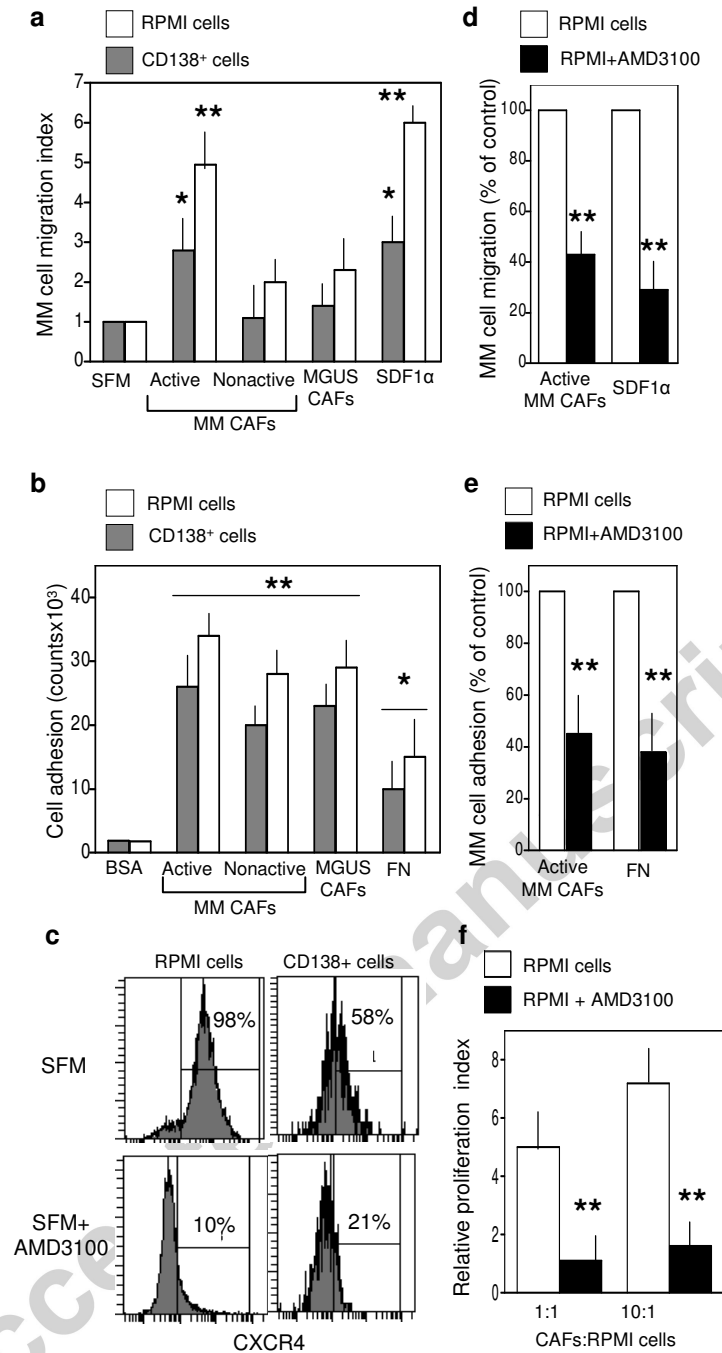
Frassanito *et al.* Figure 1

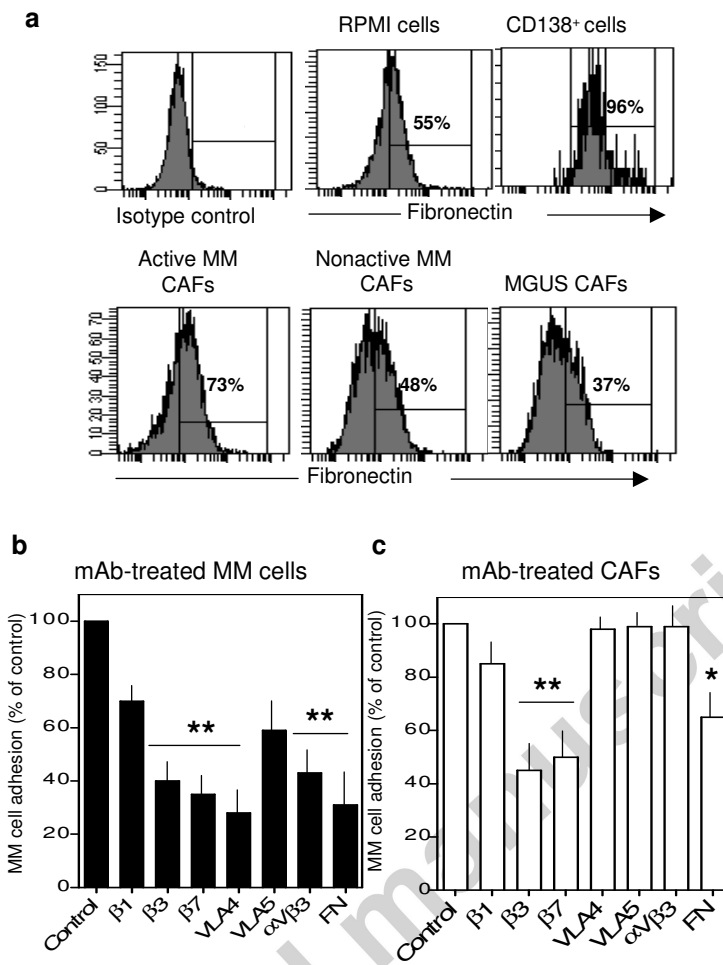
Frassanito *et al.* Figure 2

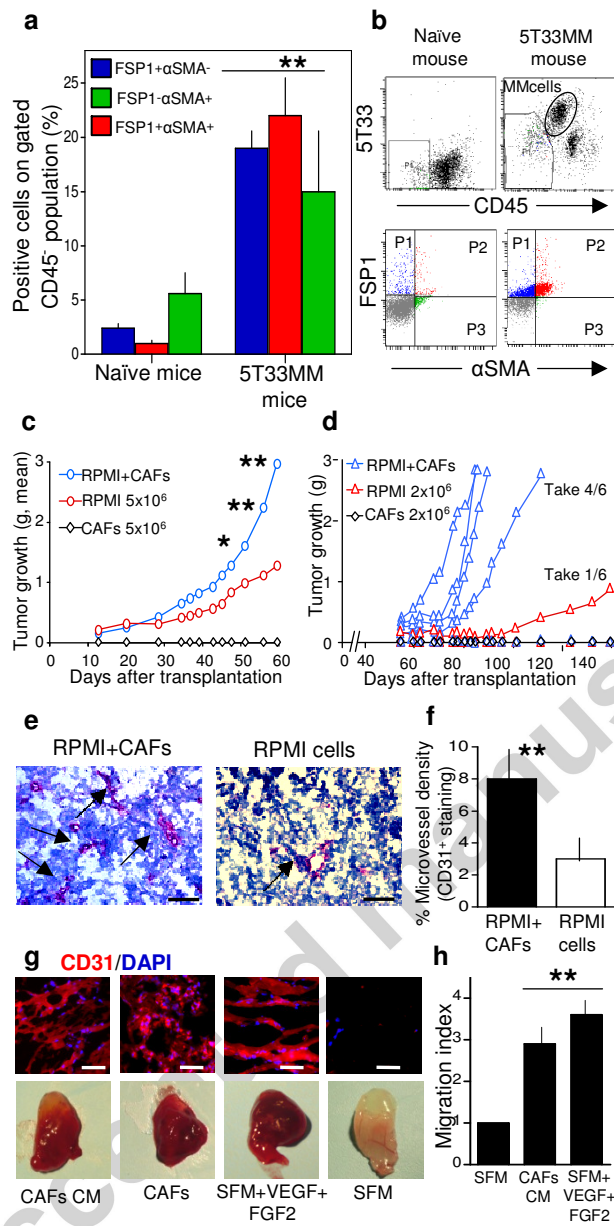


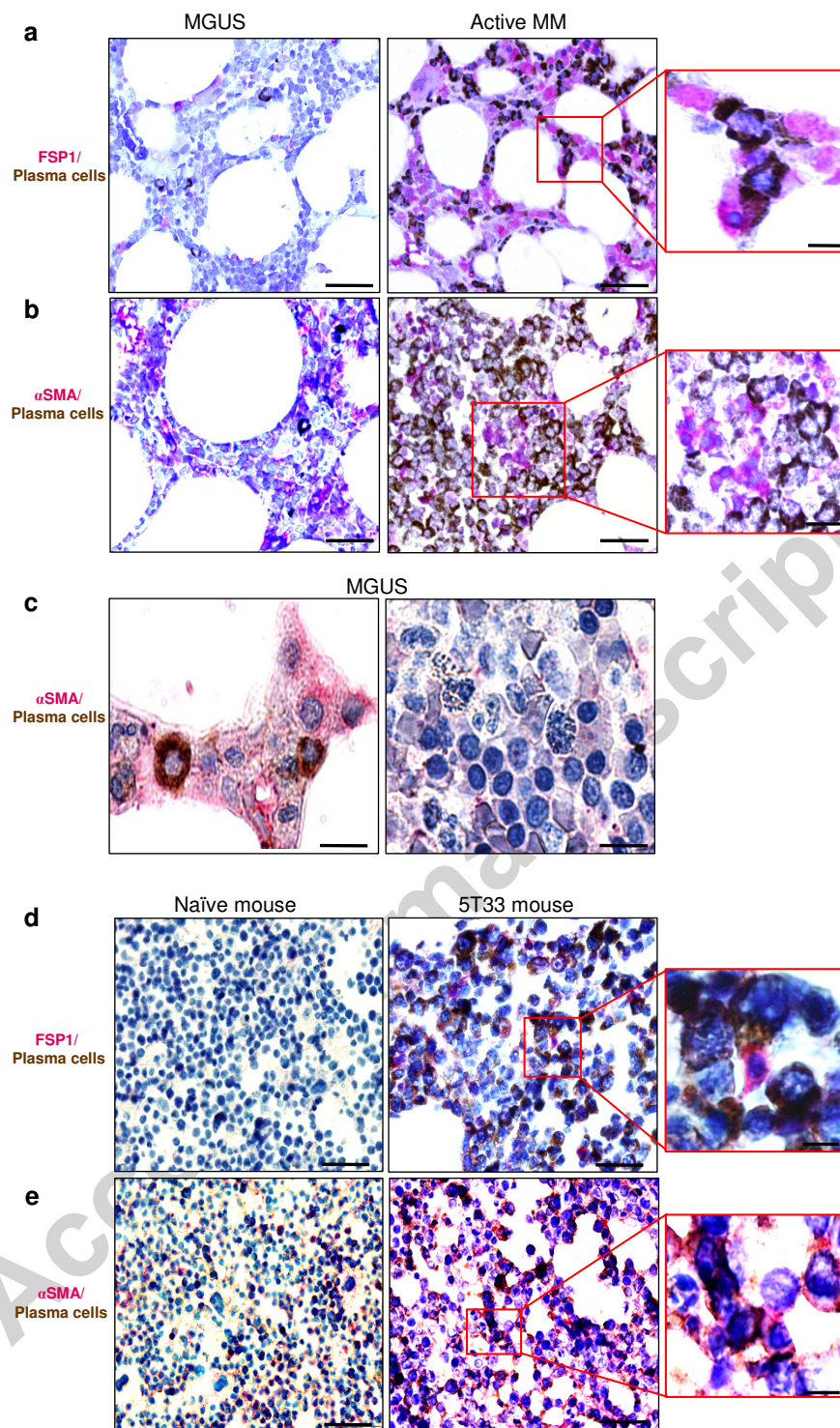
Frassanito *et al.* Figure 3

Frassanito *et al.* Figure 4

Frassanito *et al.* Figure 5

Frassanito *et al.* Figure 6

Frassanito *et al.* Figure 7



Frassanito *et al.* Figure 8