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### Bear Stearns Email from David Rawlings to Alan Schwartz Re Client Calls

David Rawlings

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**From:** Rawlings, David (Exchange)  
**Sent:** Wednesday, March 12, 2008 6:25 PM  
**To:** Schwartz, Alan (Exchange)  
**Cc:** Minikes, Michael; Lisman, Bruce (Exchange)  
**Subject:** Client calls

Alan - here are a few quick thoughts on your call list. I think it is fair to say that all have received calls from their investors related to us. I put down a few quick comments on each individual including expected firmwide revenue based on Q1.

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*Paulson - John Paulson -(212) 956-4120*

- have not moved balances - still sole PB for merger and event funds (\$20BN in AUM)
- YTD performance +5-10% across various funds
- seems comfortable with our structure but his team is fielding several calls from investors
- David Rawlings covers from SRM
- **2008 Annualized Revenue: \$63MM**

*Cerberus - Steve Feinberg - (212) 421-2600*

- prime all of their internal hedge funds with BSC; also have a \$500M credit facility with BSC which not been drawn on to date
- have not moved equity balances, but have moved some F/X positions
- seem comfortable with Bear as a counterpart, etc.
- Paul Elia covers from Prime Brokerage
- **2008 Annualized Revenue: \$7.6MM**

*Harbert - Mike Luce - (205) 987-5507*

- moved \$700MM Tuesday in cash/securities
- excellent performance in 2007 - still significant PB counterpart
- Ted Jackson covers from Prime Brokerage
- **2008 Annualized Revenue: \$17MM**

*Kayne Anderson - Rick Kayne- (310)-284-5574*

- manages \$2B in hedge fund assets, ninety percent of which are primed with BSC
- also manages three listed closed-end funds, Bear is the custodian and administrator of all three funds
- have not moved balances to date; strong relationship overall

- Paul Elia covers from Prime Brokerage
- **2008 Annualized Revenue: \$6.2MM**

*SwissRe - Llewellyn Connolly - (212)317-5347*

- have not moved balances
- allocate to several hedge funds
- we are Prime Broker for many of their managed accounts
- Stu Beretz covers from PB
- **2008 Annualized Revenue: \$13.6MM**

*York Capital - Jamie Dinan - (212) 651-0500*

- moved half of their PB balances (\$750MM) on Tuesday
- was covered by Nathan Romano (who left last week)
- good relationship with Tom Flexner
- you met with Jamie Dinan in February
- **2008 Annualized Revenue: \$18.3MM**