Lindenwood University

# Digital Commons@Lindenwood University

Theses

**Theses & Dissertations** 

1986

# Emerson E & S Division's Management Technique: An Exploratory Survey Into the Benefits of an Integrated Business Environment

Timothy Fitzsimmons Carr

Follow this and additional works at: https://digitalcommons.lindenwood.edu/theses

Part of the Business Commons

# Emerson Electric E & S Division's Management Technique: An exploratory survey into the benefits of an integrated business

environment

Timothy Fitzsimmons Carr, B.S.C.S.

A Culminating Project Presented to the Faculty of the Graduate School of the Lindenwood Colleges in Partial Fulfillment of the Requirements for the Degree of Master of Business Administration



CZ3e 1986

Commi	tte	e	in	(	Ch	a	<b>r</b> 1	96	•	0	f	1	Ca	I	d	i	d	a	C ;	Y	• •	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•	• 1	v	į.
Dedic	ati	or	۰.,			•	•	•		•	•	•	• •	•		•	•		•	•	• •	•	•	•	•	•	•	•	•	• •	•	•	•	•	•	•	•	. v	i.
Ackno	wle	d	gem	er	n t		•	• •		•	•	•	•••		•	•	•	•	•	•	• •	• •	•	•	•	•	•	•	•		•	•	•	•	•	•	••	vi	
List	of	Ta	abl	e	5.	•	•	• •		•	•	•	•••			•	•	•	•	•	•	•	•	•	•	•	•	•	•	• •	•	•	•	•	•	•	v	i i	
List	of	F	i gu	r	2 5		•	• •		•	•	•	• •		•	•	•	•	•	•	•		•	•	•	•	•	•	•	• •	•	•	•	•	•	v	i	i i	
Sched	lule	e (	of	C	r i	t	i	ci	a 1		E	V	er	11	ts	1	t	0		C	on	np	1	e	t	e	•	•	•	• •	•	•	•	•	•	•	•	i x	
Diges	t.			•	• •	•	•	•	• •	•	•	•	• •			•	•	•	•	•	•		•	•	•	•	•	•	•	• •	•		•	•	•	•	•	. x	
	Syr	o	osi	5	•••	•	•	•	• •	•	•	•	• •		• •	•	•	•	•	•	•	• •	•	•	•	•	•	•	•	• •	•	•	•	•	•	•	•	x i	Sec.
	Sur	nma	ary	<i>'</i> .	• •	•	•	•	•••	•	•	•	•	•	• •	•	•	•	•	•	•	0	•	•	•	•	•	•	•	• •			•	•	•	•	•	x i	

Chapter	1:	Inti	`od	UC	t	i o	n	a	nc	i	S	ta	at	er	ħe	n	t	C	f	202	P٢	•0	Ы	•	20	•	•	• •	1
Ge	nera	ı <b>.</b> .		•••	•		••	•	•••	• •	•	• •	•••	•	•••	•	•	••	•	•	•	•	• •	•		•	•		1
Ba	ckgr	oun	d	•••	•		••	•	•••		•	•		•		•	•	• •	•	•	• •	•	•	•		•	•		1
Ну	poth	esi	5	•••	•		•••		•		•	•		•	•••	•	•	• •	•	•	• •	•••	•	•	•••	•	•	•••	7
De	fini	tio	ns.		•		• •	•••	• •			•		•	• •		•	•		•	• •		•			•	•		7

Chapter 2:	Review of	Li	tera	ture	• • •	• • •	•••		•••	10
Electron	ic Messagin	ig			•••	• • •	•••	•••	• • •	11
Time Mana	agement	••••					•••			14
Test Pro	gram Set De	vel	opme	nt			•••			16
Word & Do	ocument Pro	oces	sing		•••	•••	•••		•••	17
Computer	Aided Desi	gn.				•••	•••		•••	19
Market V	alue	••••					•••		•••	21
Project n	nanagement.									23

Chapter 3: Research
Section I: Hypothesis Statement and
Summary of Research
Hypothesis26
Primary Research
Secondary Research
Test and Measurement purpose
Research Summary28
Independent Variables
Dependent Variable
Experimentation Instruments
Section II: Research Methods
Test Methodology
Nonexperimental Research
Lab Experimentation
Test Program Set Development34
Mechanics of the Electronic
Messaging Experiment35
Field experimentation
Word and Document Processing
Experiment
Time Management Experiment41
Personal Computer Experiment43

Survey research	47
-----------------	----

Population culture experiment.....47

Chapter	4:	Summary	and	Recommendations
Sur	nmary		• • • • •	
Cor	clusion	5		
Red	ommenda	tions		

Appendix	"A"	Communication Data64
Appendix	"B"	Compiler Study
Appendix	"C"	Detailed Network Accounting Records87
Appendix	"D"	Interview Survey89
List of F	Refer	rences
Vita Auct	oris	5

# COMMITTEE IN CHARGE OF CANDIDACY

Professor E. Jack Kirk, <u>Chairperson and Faculty Advisor</u> Professor Clark C. Compton, Faculty Lindenwood College Professor Terrence G. Peterson, Faculty Lindenwood College

# DEDICATION

То

my inspiration

Christine Angeli Setser

# ACKNOWLEDGEMENTS

I am grateful to my employer and committee members for their time and contribution to this research project.

## LIST OF TABLES

Table	1	-	Types of Messages Sent
Table	2	-	Time Management Experiment42
Table	3	-	Personal Computer Experiment47
Table	4	-	Carr Survey General Population49
Table	5	-	Carr/Hunt General Population
			Deviation Analysis

# LIST OF FIGURES

Figure	1	-	Typical Test Station Configuration2
Figure	2	-	Test Program Set Definition3
Figure	3	-	The Ideal Emerson Environment
Figure	4	-	TPS Work Breakdown
Figure	5	-	Proposed Software System40
Figure	6	-	Emerson Intra-Company Correspondence42
Figure	6a	-	PC Study CPU Usage44
Figure	6Ь	-	PC Study Connect Time45
Figure	6c	-	PC Study Disk Usage46
Figure	7	-	Computer Background50
Figure	8	-	Previous Computer Usage
Figure	9	-	Employed at Emerson52
Figure	10	-	Intended Application53
Figure	11	-	Applications Time54
Figure	12	-	Computer Usage Analysis

# Schedule of Critical Events

# February 14, 1986

-	Event		Due D	ate		Status
1.	The Project Idea	-	November	7,	1985	Accepted
2.	Preliminary Outline	-	November	7,	1985	Accepted
	Approval	-	January	19,	1986	Accepted
з.	The Introduction	-	January	28,	1986	Accepted
4.	Rough Draft	-	February	14,	1986	Accepted
5.	Draft	-	March	18,	1986	Accepted
6.	Draft Erratum	-	March	29,	1986	Accepted
7.	Final	-	April	12,	1986	Accepted

# Status Key

\* - No Activity

Active - Task in work with complete date listed.

Review - Material submitted to committee for comment.

Complete - Review comments incorporated.

Accepted - Committee has approved material.

Emerson Electric E & S Division's Management Technique: An exploratory survey into the benefits of an integrated business environment

Timothy Fitzsimmons Carr, B.S.C.S.

A Digest Presented to the Faculty of the Graduate School of the Lindenwood Colleges in Partial Fulfillment of the Requirements for the Degree of Master of Business Administration

## DIGEST

#### SYNOPS15

Over the past few years, integrated business environments have become popular in the defense industry. An integrated business environment is a method used to unify all management and engineering activities required for a company to perform on a contract. The following research provides an introduction to the concepts of managing technological business through streamlining the efforts of all human and non-human resources involved, and secondarily, an exploratory survey into some of the important benefits and open issues that are being explored and debated among users, developers and maintainers of test program sets.

#### SUMMARY

What benefits are derived from integrating the technological work place? Can these benefits be justified? This thesis analyzes the productivity enhancements achieved by the management disciplines currently under evaluation by Emerson Electric Electronics and Space Division.

The information presented throughout this research was obtained from field experimentation and published material. Recommendations, analysis, and conclusions are those of the author acting as an independent researcher. The research presents measurements of performance, schedule, and cost effectiveness of the environment and determines whether this approach met the business goal of increased productivity. The analysis focuses on the defense industry's test program set market place. Three key areas requiring improvement will be addressed:

- Performance traceability throughout the project
- Management -- controlling human and non-human resources
- Reduced project risk

The research includes published business and technical reports, trade journals, magazines, software and test reports. In addition to experimentation, survey research methods were used to measure the general perspective of the division's culture.

The hypothesis tested and presented follows:

#### Hypothesis

It is feasible to improve management and engineering productivity using an integrated business environment. The gains in productivity are realized through automatic performance traceability throughout the project life cycle, reducing overall project risk without compromising product quality, and enhancing management awareness for controlling the various financial, schedule, and performance requirements connected with defense-industry contracts. The primary research measures the productivity gains through integrating the environment. The gains in productivity are tested using four methods of experimentation:

1. Nonexperimental Research

2. Lab Experimentation

3. Field Experiments

4. Survey Research

The four methods are required due to the complex nature of measuring the environment's effect on productivity. In each experiment, productivity measurements are made in units of dollars. The units of measure are then common between all experiments.

The nonexperimental research measures performance, traceability and project communications. Initial results indicate a significant correlation between performance and project communication. Additionally, communication and project risk indicate some level of significance.

Lab experimentation evaluates the effects of consolidating the test program set life cycle activities. The consolidation activities deal with centralizing management information and not the hardware. The findings indicate a significant benefit is gained by distributing the hardware architecture between main frames, mini computers and personal computers. Adaptability and reliability of system software is paramount to consolidating the business environment.

Field research deals with management awareness and control. Early results demonstrate that the level of project visibility is improved. Control is measured relative to configuration, schedule, quality and cost management techniques.

The final correlation explores the relationships between project risk and level of productivity of all affected groups. Survey methods were used to measure the overall division culture and its impact on productivity.

The technical conclusion derived from this research indicates overall system productivity gains could exceed a seven to one improvement ratio when one hundred percent operational. However, the research also indicates that for the gain in productivity to be realized, a fundamental change in the division's culture must occur. The report concludes by recommending areas of further research to improve division productivity. Chapter 1: Introduction and Statement of Problem General

This research project explores those elements that influence the success of a company doing business in the test program set defense industry market place. This report measures the effects of integrating the business environment to improve productivity.

To evaluate productivity we must first understand something about the products, the companies and profits of the businesses operating in the government market segment referred to as test program set life cycle.

#### Background

A test program set is a tool used to repair and test electronic and mechanical equipment. For example: Suppose your car is not operating correctly. You decide to take it to a service station for a check up. You arrive at the service station and explain the problem to the attendant. The attendant, being knowledgeable in new car maintenance, connects a car repair device to test points on the vehicle and performs diagnostic checks. Finding the problem, the attendant tells you the estimated cost for the repairs and hands you a bill for the diagnostic tests. This every day occurrence helps to explain two key elements of the test program set market. First, all mechanical and electronic equipment eventually fails and second, the owner of the equipment ends up paying.

The test program set market includes those equipment and services required to support all systems operating in the military services. The total defense test and measurement industry market contains three distinct elements [1]:

 <u>Test stations</u>. The hardware used to diagnose the problem, as illustrated in the example above. Figure
represents the hardware referred to as a Test Station or more technically the automatic test equipment (ATE).



- 2. <u>Test program sets</u>. The TPS consists of those items of hardware, software, and documentation which enable the unit under test (UUT) to be connected to and tested by the designated test station. The TPS is used to effectively test the UUT in accordance with the design requirements [2]. Figure 2 depicts the three elements which comprise a TPS.
- <u>Support</u>. The logistics and management associated with the design, operation and maintenance of the equipment.





The following report will limit its analysis to one of these market segments referred to above as test program sets.

Captain J. P. Hall, commander of the, Naval Air Systems Command writes, "TPS are a big investment necessary to weapon system performance, TPS development has been a "art form" that differed in quality, performance, cost, and schedule" [3]. He continues by explaining the dilemma facing the government and industry with the procurement, development and deployment of TPS. "Planned TPS development projects in the next decade severely extend government resources and imply increasing reliance on contractor support services for on-site monitoring and review increasing emphasis on cost, competition, and firm fixed price contracts place severe constraints on the 'Business-as-usual' Phased State Development Approach" [3a]. He continues to point out that TPS acquisitions are absolutely critical to weapons systems performance and require effective review, testing, and follow on evaluation to ensure that what is fielded is operationally effective and suitable [3b].

Captain Hall concludes his report by urging a proper balance of government/industry participation, risk sharing, and investment.

The new way of doing business described by Captain Hall sounds critical, but is there a market with the funds to

support a large amount of risk sharing and investment? The market, as seen by Frost and Sullivan [4], is projected to be 800 million plus for 1985, up 66 percent from 1984. The future growth rate is expected to rise at an annual twelve to seventeen percent and continue through the year 1996. Lt. Colonel Steven Butcher, commander of the United States Army TPS acquisitions, claims the army spends 70 percent of its support equipment budget on TPS acquisition and only 30 percent of its budget on station hardware [5]. Chapter two literature research further investigates the market value and clearly indicates the marketplace is latent with lucrative market opportunities for years to come.

With the establishment of a lucrative market, the risk sharing and investments required by industry are justifiable and required for a company to commit to supplying products and services to this market [6]. A company failing to invest in bettering its product will face the same dilemma that the United States steel and automotive companies are facing with increased off-shore competition.

For example, David Clutterbuck indicates that the Japanese Mitsubishi Motors Corporation maintains a high productivity rate which gives it leverage over the the international automobile market. He further elaborates that Mitsubishi uses innovative automation, streamlined assembly methods, and workers' total involvement in cost reductions and efficiency improvements, to maintain this leverage or productivity rate to advance its market share [7]. The TPS industry should learn from the perils of the car and steel industries and act to preserve and increase their market share.

Emerson Electric, realizing the commitment level required to meet the increasing market challenge, began evaluating approaches to automating the TPS product life cycle in 1977 as a research and development project refered to as the ATLAS Engine. Other key milestones included [8]:

- 1980 Model 8 Development Environment
- 1981 DS-ATSS Proposal Effort
- 1982 ETS Unix Based Utilities
- 1983 ATSS contract award
- 1984 Integrated Business Environment Concept Study
- 1985 Integrated Business Environment Implementation.

The colloquial of this research is to evaluate Emerson Electric's current participation, risk sharing, and investment in funding the Emerson integrated business environment project.

#### Hypothesis

It is feasible to improve management and engineering productivity using an integrated business environment. The gains in productivity are realized through automatic performance traceability throughout the project life cycle, reducing overall project risk without compromising product quality, and enhancing management awareness for controlling the various financial, schedule, and performance requirements connected with defense-industry contracts.

#### Definitions

<u>Integrated business environment</u> - A system for creating and using the information resulting from the tasks performed by managers, engineers, and other professionals within a company.

<u>Computer software</u> - A combination of associated computer instructions and computer data definitions required to enable the computer hardware to perform computational or control functions [9].

<u>Electronic messaging</u> - A way of moving and storing information electronically; a form of nonsimultaneous interpersonal communication [10].

<u>Time management</u> - The efficient use of the time allotted for completion of a specific task [11].

<u>Test program set development</u> - The engineering disciplines and tools responsible for creating the components of a test program set [12].

<u>Test program set (TPS)</u> - A TPS consists of a test program, documentation and an interface adapter. The TPS is divisible into two major sections, the first being the performance tests and the second being the diagnostic test series.

<u>Word and document processing</u> - The generating of text through the use of computers and specialized software.

<u>Personal computers</u> - Individually used microcomputers with the ability to communicate within the integrated business environment.

<u>Division culture</u> - The policies, traditions and attitudes of an organization.

<u>Unit under test</u> - The device or system being tested. A device could range from a printed circuit board to an aircraft's radar. A system could range from a missile to a F-15 fighter aircraft.

<u>Contribution to productivity</u> - Gains in productivity measured in dollars saved over the current method of work. The results from each experiment are net dollars saved from integrating the environment.

<u>Productivity</u> - The amount of output achieved by managers and staff members as a result of the performance associated with the development of test program sets. <u>Risk profile</u> - The test program set profitability profile currently is plagued with support problems arising from a lack of understanding of modern test program set development procedures.

<u>Computer-Aided Design</u> - An engineering tool designed to aid the engineer in developing the details of the product being produced.

Market value - Funds available in the market place.

<u>Project management</u> - Tasks performed by manager to minimize risk in the workplace.

<u>Product life cycle</u> - The period of time from product inception till the time it is no value.

#### Chapter 2: Review of Literature

The first step in evaluating the effect of an integrated business environment on productivity is understanding the skills and talents used to produce test program sets.

Test program set (TPS) development has proven to be a labor intensive task with few productivity/technology advancements over the past decade [13]. Test program sets and associated documentation are still generated manually. These labor intensive tasks have affected the schedule and cost of several recent Emerson programs. This in turn has caused the procuring agencies to require more detailed documentation, only adding to an already over-tasked work environment [14].

As a result of the enormous cost overruns with the deployment and maintenance of the high tech weapon systems, the United States Department of Defense is trying to get control of these costs by mandating a set of requirements to be conformed with during the procurement, development, and maintenance of test program sets [15]. The enforcement of these standards has generated a market which requires highly technical services and products.

In an effort to study the productivity improvements which are derived from the synergistic effect of integration, research was extracted from numerous publications. Secondary research was conducted via industry interviews and surveys.

The literature research has shown that significant improvements in productivity are achieved by the corporations which have actively pursued integrated solutions. A significant number of this population believe that a failure to invest in the equipment and technology required to adapt the business environment to meet the market requirement is admitting that it is no longer a going concern [16].

The integrated business environment assists in the tasks associated with the procurement, design, development, maintenance, and management of test program set life cycle [17]. It is subdivided into several functional areas or class domains as defined in Chapter 1. The following sections contain differing ideas concerning the impact of each of these facts on productivity.

#### Electronic Messaging

Electronic messaging is a way of moving and storing information electronically--a form of nonsimultaneous interpersonal communication. As electronic messaging systems become more accepted as a medium for office communication, they are becoming a more prominent factor in the way that day-to-day activities are conducted. Electronic message handling offers two improvements over other forms of business communication: Improved movement of information and improved access to information [18].

This medium of communication can take several forms: A notepad, electronic mail, computer conferences, bulletin boards, and electronic journals, all displayed on a computer screen [19].

Organizational productivity can be increased using this method by consolidating office disruptions, such as telephone calls and meetings, into passive rather than active interruptions. It can produce changes in time management, managerial effectiveness, and conversational behavior, and it can also be used to make decisions [20].

Many major corporations have begun to utilize electronic messaging systems. In 1984, more than 100 million electronic messages were sent through the computer systems of public service companies such as Western Union, ITT, General Electric, and MCI. This figure is double that for the previous year. Electronic mail can improve productivity by allowing better control of time, faster dissemination of information, and a more open communications flow. Studies by Booz, Allen and Hamilton have shown that it takes an average of four tries to complete a phone call and 100 phone calls to arrange a meeting between six business professionals. Electronic mail has been shown to provide a five percent to ten percent gain in office productivity [21]. Most experts agree that for an electronic mail system to be successful, it must be endorsed and actively supported by top management [22]. But, ironically, managers and executives are generally the last within their companies to have computer terminals on their desks. The main reason for this is that many executives have been put off from using office automation tools by the difficulty in learning to use the computers and associated software. Once an office automation system is implemented and utilized by all levels of personnel, including top management, the initial orientation time is seen to have been well worth the effort [23].

Recently, Environetics International implemented office automation systems in the law department of a large corporation. Everyone in the firm, from attorneys to clerks, has a terminal and uses text processing systems to draft and edit documents. The organization is pleased with the advantages of its new system, which permits all staff members to use such tools as electronic research and electronic mail. Productivity has improved at all levels, and acceptance has been 100 percent. Users have become proficient in using the system in ways that go beyond the usual scope of their jobs [24].

Whether used for the purpose of scheduling meetings, distribution memos, hooking up to important databases, or any of the many other possible applications, electronic messaging systems have proven to be an effective way of increasing productivity.

#### Time Management

A key factor concerning productivity is efficient utilization of company time, and two problem areas include inefficient use of management time and the way that meetings are conducted.

In many firms, the productivity of middle management resources is neglected, and this neglect could be costly [25].

Organizational impediments are responsible for this oversight, the most common being unnecessary bureaucracy, wasted time, lack of involvement, inefficient delegation of responsibility, and lack of positive reinforcements [26].

There are ways that managerial productivity can be improved, such as elimination of unnecessary paper flows and the appropriate channeling of important information. Also, managers must be encouraged to use their time efficiently and to develop objectives and priorities. Ofner says another effective approach to improving managerial productivity is to establish a senior management task force which will [27] review organizational structure and processes, assess information flows and how they may be automated, develop a time-management program, and review organizational policies and procedures.

Meetings are another example of poorly spent time. They are typically no more than 25 percent efficient. This is discouraging since many managers spend as much as 75 percent of their time in meetings [29].

Thus, planning efforts should be directed at eliminating unnecessary meetings and making productive use of those that must be held. The first elements in planning a meeting are to understand the meeting size, purpose, protocol, and attendance. The leader, while perhaps not the person initiating the meeting, is responsible for setting the agenda, scheduling the meetings, and making all arrangements. For the meeting to be worthwhile, minutes should be taken for future reference or review. The meeting should be held in an orderly fashion, adhering to the subject matter as much as possible, and all points should be addressed. Comments about subjects not in the scope of the meeting should be withheld in the interest of expedition [30].

If company time is better utilized by managers and those conducting meetings, then it logically follows that more can be accomplished in a given time period, thereby increasing productivity.

#### Test Program Set Development

The future test program sets (TPS) will have to incorporate the latest state-of-the-art technologies in order to be able to provide the required functional performance [31]. As a result, new types of engineering design tools will be needed. Creativity and the innovative use of these new automated design tools will be basic in the development of a test program set.

A wide variety of software tools and design aids are available to address the increased complexity and rising costs associated with TPS development. A growing need for a cohesive, integrated system of TPS work tools to consolidate the productivity gains is long overdue [32].

An environment rich in aids would include, but not limited to the following types of tools: test requirements data (TRD) to ATLAS code generator, ATLAS language editors and compiler, and an ATLAS program simulator [33].

This allows full development and logic verification prior to integrating the TPS with the ATE [34]. Documentation support should include flowchart generators, wire-list, parts list generators, graphics for interconnect diagrams and test diagrams, templates for specifications, and generation of parts requisitions [35].

The Maintenance support includes a history of all documents for design change proposal (DCP)/ engineering change proposal (ECP) generation, cost accounting utilities, and the maintenance of the TPS project development logbook, including problem reports [36].

All functional areas are equally important to success of the project life cycle (the design, development, documentation, and maintenance support functions).

#### Word and Document Processing

Documentation has always been a time consuming task for any engineering project. Not just the generation of the information itself, but the clerical process involved consumes a significant amount of time [37].

Until a few years ago, the only method by which to generate text was the typewriter (or pencil and paper). The typewriter has been found to be a not-so-accommodating piece of equipment when it comes to making revisions in a document, such as correcting mistakes, re-formatting certain sections, adding or deleting material [38].

Fortunately, a technological advancement entered the marketplace which revolutionized the business world the word processor [39].

With a word processor, corrections, additions, and deletions can be done with ease. Moving blocks of text from one location to another can easily be done by electronically cutting and pasting. Formatting of the document is easier and not predefined [40]. Word processors possess many other capabilities, such as automatic page numbering and table of contents generation.

In any engineering endeavor there is a need for adequate documentation throughout the system life cycle. Government contracts in particular have specific documentation requirements. One way to improve productivity of an engineering project is to improve documentation productivity using an automated software engineering documentation system [41].

The overall quality of a test program set is directly related to the quality of the TPS documentation. Automatic tools ensure high quality as well as significantly reduce the cost of TPS documentation. The use of a common UUT (unit under test) data base for the generation of the elements of a TPS has the following advantages [42]:

- a. Consistency between all TPS elements generated from the data base. A single change to the data base will be reflected in all documents.
- b. TPS quality is improved by automatic generation of documentation.
- c. TPS quality assessment is available automatically. This essentially guarantees that the TPS engineer does a complete and thorough job.

d. Data entry is reduced significantly, and redundant entry for data repeated in various documents is totally eliminated [43].

Wilkins futher states many companies are under-utilizing this incredibly time-saving innovation and are thereby missing an opportunity for increased productivity.

## Computer-Aided Design

Considering the highly technical nature of test program set development, and the utmost importance of its end application, the method by which the system is designed must be the latest that technology has to offer. Nothing, not even a human being, can be as precise as a computer. This is why computer-aided design must be implemented.

For example, the F-18, a United States Navy fighter plane whose base is on an aircraft carrier, has a 1500-gallon fuel cell, which is manufactured to the Navy's exacting standards by the Engineered Systems department of Uniroyal's Plastic Products division. Design and production problems associated with the project have led Uniroyal to purchase General Electric's Calma Computer-Aided Design System, in order to facilitate the design process and to ensure more exacting standards [44].

The Australian Department of Defense Support also has made a substantial investment in computer-aided

design/manufacturing. The Australian Department of Defense is one of the largest manufacturing operations in Australia, the introduction of this technology was vital to its success. According to DDS Secretary Charles Halton, computer-aided design/manufacturing would allow a major production increase if needed because of changed military circumstances [45].

Another example of a company that realizes the advantages of computer-aided design is the AAI Corporation, which has 15 years experience in developing test programs using many of the commercial digital simulator systems. Having utilized these types of packages, AAI realizes the economic advantages of computer-aided testing techniques [46].

As illustrated, it is clear that computer-aided design is vital in a highly technical field, particularly the defense industry, where the test system can make the difference between life and death.
#### Market Value

According to Lt. Colonel Steven Butcher, the Army spends 70 percent of its support equipment budget on TPS acquisition and only 30 percent of its budget on station hardware. For the Air Force, B-1B depot stations will be about 37 percent of the budget while TPS will require 63 percent of the budget [47].

To cut costs and to test more effectively, the military is developing standards for its automatic test equipment. Sperry Systems Management won the \$54.8 million contract for the Modular Automatic Test Equipment (MATE) program, a set of five guidelines covering ATE acquisition, development of hardware and software, test program sets, instructions for use, and design of units to be tested [48].

The Navy F/A-18 total procurement cost presented in the fiscal year 1984 budget is projected to be \$39,827 billion. Of this total, \$35.5 billion is for the weapon system, \$1.83 billion for initial spares, \$2.405 billion for development, and \$54.3 million for support facilities.

The Navy has adopted a series of cost control procedures for the F/A-18, held competition for test program sets, and selected the weapons tactical trainer and operational flight trainer by competition. It has also adopted practices and procedures in spares and supply acquisition to improve control of spares programs [49]. Sanders Associates has won a \$61.7 million follow-on production contract from the United States Air Force for AN/USM-464 automatic test equipment. The contract calls for production of 40 mobile computer-operated electronic warfare test sets and 27 test program sets, comprised of antenna coupler, cables and software. The AN/USM-464 program is designed to increase the operational readiness of all Air Force EW systems on the flight line [50].

The U.S. Air Force also awarded Sanders a 28.2 million contract for design, test and qualification of automatic test equipment for checkout of air-borne electronic countermeasures (ECM) systems. The award includes provisions under which the Air Force can order additional test sets that could bring the total value of the contract to \$200 million-plus.

A new firm, Technology Development of Arlington, Texas, has been formed to make test program sets for ATE. The company is involved in in providing both hardware and software for test program sets. Its customers will be primarily the government and aerospace contractors [51].

The United States government is not the only customer with a need for this type of technology. Harris has been awarded an \$18.5 million contract by the Canadian government for test program sets for CF-18 aircraft. Software for the system will be developed by seven companies [52]. Clearly, the marketplace is latent with lucrative market opportunities for years to come. With the increase in start-up companies entering the scene, the need for an effective business environment is critical in order for a company to survive. This can be exemplified by the auto and steel industries, in that the increase in foreign competition has caused them to become highly automated in order to compete.

## Project management

According to Burkhart, TPS development contracts are low risk. The reasoning used here is that the TPS developer has the management advantage.

Burkhart further elaborates that the start of TPS development is certain, since the government must provide both UUT data and test stations in a timely manner. It is unlikely that the government can impose special purchase order conditions that require the contractor to accept all changes in the UUT baseline data up to sell-off without cost impact [53]. The key to controlling cost impacts is assessing contract risk. Historical research has shown that performance risk is driven by;

- Integrity of UUT baseline data
- Maturity of ATE system hardware an software
- UUT complexity
- Special purchase order conditions
- Availability of tester equipment and software tools
- Maintenance on all equipment involved
- Personnel skill level
- Availability of TPS development guide
- Availability of station programming manual

TPS developments for ongoing projects have had considerable cost growth due to a common thread. These programs have had the scope of work increase without a corresponding increase in contract price. In general, the cost growth can be traced to the business environment not acting in real time to effectively deal with contract changes [54]. Untimely availability of testers and expensive instrumentation additionally affect the cost picture.

Emerson's performance historically has shown differences in development conditions which produce significantly different contract cost and profitability profile. Providing the proper development requirement and including risk cost into TPS estimates significantly improved contract performance [55]. The Key difference between the successful training and the others is personnel training, TPS development environment and estimated scope of work. Both testers available and UUT baseline changes are conditions that must be managed to prevent cost growth [56].

#### Chapter 3: Research

Section I: Hypothesis Statement and Summary of Research Hypothesis

It is feasible to improve management and engineering productivity using an integrated business environment. The gains in productivity are realized through automatic performance traceability throughout the project life cycle, reducing overall project risk without compromising product quality, and enhancing management awareness for controlling the various financial, schedule and performance requirements connected with defense-industry contracts.

## Primary Research

Measurements of productivity gains through the integrated business environment are tested using four methods of experimentation [57]:

> Part A. Nonexperimental Research Part B. Lab Experimentation Part C. Field Experiments Part D. Survey Research

The four methods are required due to the complex nature of measuring the environmental effect on productivity. In each experiment, productivity measurements are made in units of dollars. The units of measure are then common between all experiments. Defining productivity in measurement units of numerals in each experiment is critical to the overall goal of assessing the net gain of using an integrated business environment. To calculate the net gain or increase in production of the environment, it becomes necessary to sum the results of the nonexperimental research, lab experimentation, field experiments, indicating the net outcome of integrating the business environment.

Survey methods were used to determine the culture of the Emerson Electronics and Space Division. Previous research on the technological businesses has shown that in order to realize increased production through integrated business environment, the individuals making up the business population must adapt to using the tools provided by the environment [58].

The Hunt study evaluates those traits in a population necessary to adapt and benefit from an integrated business environment. This population mix is then compared with the results of the Emerson survey.

## Secondary Research

Published readings such as trade journals, articles, books, interviews, computer database searches, as well as published Emerson materials will supply support of the primary research.

## Test and Measurement Purpose

"In its broadest sense, measurement is the assignment of numerals to objects or events according to rules [59]." This definition expresses the basic rule of measurement in the following research:

## Dollars Saved = Increases in Productivity

The purpose of the experimentation is to quantify productivity gains using dollars saved as the common unit of measurement.

## Research Summary

The following elements of the integrated business environment are to be tested for their contribution to raising the level of productivity involved test program set life cycle tasks.

## Independent Variables

- Electronic Messaging Electronic messaging is a way of moving and storing information electronically--a form of nonsimultaneous interpersonal communication [60].
- Time Management The efficient use of the time allotted for completion of a specific task [61].
- 3. Test Program Set Development The engineering disciplines and tools responsible for creating the components of a test program

4. Word & Document Processing

The generating of text through the use of computers and specialized software.

5. Personal Computers

Individually used microcomputers with the ability to communicate within the integrated business environment.

 Corporate Culture The policies, traditions and attitudes of an organization.

The independent variables' (1 thru 5 above) contribution to productivity gains are measured in dollars saved over the current method of work. The results from each experiment are totaled resulting in net effect of integrating the environment. The sixth independent variable investigates the attitudes towards full deployment of the environment.

## Dependent Variable

Productivity

The amount of output achieved by managers and staff members as a result of the performance associated with the development of test program sets.

The normalized totals of all independent variable experiments equals the net gain in productivity.

## Experimentation Instruments

The following lists of experiment assets were the instruments used to generate, collect, and analyze the data resulting from the experiments:

- a. Twenty four individuals selected at random from engineer, management, administrative, and support groups
- b. Twenty two individuals subdivided into two experimental groups
- c. ALL-IN-1 integrated software
- d. AppleWorks integrated software
- e. Microsoft Chart
- f. Apple Access II telecommunication software
- g. Vax 11/780 super minicomputer
- h. Apple Machintosh microcomputer
- i. Apple IIc microcomputer
- j. VT-220 computer terminals
- k. Smart Team Modem
- 1. EtherNet local communication network
- m. Southwestern Bell communication network

## Section II: Research Methods

#### Test Methodology

Developing and selecting the types of experiments that cover the contributory effect of the independent variables on the dependent variable of productivity requires four research methods. A structure was developed for each experiment which reveals the contribution of each of the environmental elements to production. The following four research experiments were designed to test the primary hypothesis.

## Part A. Nonexperimental Research

In order to test the effects of electronic message types on productivity, it was necessary to design a nonexperimental research method. Kerlinger [62] defines nonexperimental research as a systematic empirical inquiry in which the researcher has no direct control of the independent variables because their manifestations have already occurred [62a]. To study the types of messages sent within the environment, the researcher has no control of the generation of these messages. Available to the researcher was an instrument to collect and type classify the electronic messages being sent. Appendix A contains a complete listing of the raw data gathered during the experiment. The collection and typing of the messages was conducted between November 6, 1985 and March 14, 1986. The instruments used to generate, categorize, and send the messages were controlled throughout the experiment in an effort to minimize the danger of post hoc assumptions [63]. The instrument used to generate the messages was a computer terminal directly linked to the central computer facility operating under the control of ALL-In-1TM[64]. Figure 3 represents this configuration.



The classification of the message content was performed in two methods. The first method was to automatically classify message content by the environment tool used to generate the message. An example of this would be types of messages generated by the Time Management System and Electronic Messaging. The Time Management System classifies message contents into meeting notices and responses, the Electric Messaging System classifies replies to sent messages. The second method of classification is left to the user, and, therefore, out of the control of the research. In this case messages are categorized into two types: personal and work-related.

During the four months of testing, 628 messages were sent and classified into the following types; meeting notices, status reports, message replies, meeting agendas, problem reporting, and non work-related.

Table 1 presents the types, number and percentage of messages sent. In this analysis, we looking at the mix of information sent. To arrive at a productivity contribution value for this experiment, we are only concerned with the meeting notices.

lable 1 -	Types of Messages	Sent
Туре	Number Sent	Percent of Total
<ol> <li>Meeting notices</li> </ol>	57	9.07
2. Status reports	135	21.49
3. Message replies	67	10.66
<ol> <li>Meeting agendas</li> </ol>	31	4.93
5. Problem reporting	121	19.26
6. Non work-related	217	34.55
Total	628	100.00

This nonexperimental research indicates a time-savings of 235.1 hours resulting in a contribution of \$8,578.50.

## Part B. Lab Experimentation

Two lab experiments were performed to determine the contribution of the test program set Development domain and the mechanics of the Electronic messaging system [65].

## Test Program Set Development Experiment

The productivity gain realized is calculated using the percentages listed in TPS Work Breakdown, Figure 4. Those tasks associated with the compiler are entries 5, 7, and 9. Using the figure of 2754 hours required for a typical TPS completion, the compiler is involved in 53.8 percent of the total activity which results in 1481.6 hours. Of course, the compiler is not the only driving force involved here [66]. Applying a five to one performance increase a savings of 395.1 hours is realized.

Appendix B contains a detailed technical description of the methods used to test of the performance of the ATLAS compiler. The result of the experimentation indicate a five to one improvement in overall domain performance [67].

# **TPS WORK BREAKDOWN**

	MATE GUIDELINES	EMERSON AVERAGE ESTIMATE	TPSWB SAVINGS ESTIMATE	PROJECTED SAVINGS
1. REVIEW TRD ETC.	2%	5%		-
2. TPS FLOWCHART & SPEC	T	3.5%	15%	.52%
3. PDR		2.3%	5%	.115%
4. DESIGN ITA	40%	10.7%	10%	1.07%
5. GENERATE INITIAL & TEST PROGRAMS		5.5%	25%	1.325%
6. CDR		4.2%	5%	.21%
7. CODE PROGRAM	1	16.8%	20%	3.36%
8. FABRICATE TPS HARDWARE	15%	7.7%		
9. INTEGRATE ON ATE	T	31.5%	10%	3.15%
10. UPDATE DOCUMENTS	33%	9%	25%	2.25%
11. SELL OFF	10%	3.88%		-
•			TOTAL	12.0%

Figure 4 - TPS Work Breakdown

The productivity contribution of this experiment to the overall system is derived as follows:

 $HS \times VH = Gain$ 

#### Where:

HS = number of hour saved derived Scheurer Study = 395.1

VH = dollar value of one an hour of engineering this value also includes all direct management effort. This constant is globally defined and used by all experiments = \$35.00.

Gain = \$13,828.50 dollar gain in productivity

## Mechanics of the Electronic Messaging Experiment

A simple test was performed to quantify the benefit of an electronic messaging. An intra-company correspondence memo was written requesting the recipient to notify the sender after receiving the information.

The procedure followed was to send this message via two different communication systems and to record the time of recipient's response. This experiment was repeated twenty times due to the large variance in recipient's response time. The electronic transmissions were constant within 10 percent variance over 20 tests. However, the traditional method had better than 157 percent variance recorded over 20 tests. Therefore, a average was used as the result. The productivity contribution of this experiment to the overall system is derived as follows:

Where:

- HS = number of hour saved derived from the laboratory experiment which calculated the time saved in using an electronic mail delivery system as opposed to the traditional method (the result of experiment 2) = 4.3.
- VH = dollar value of one an hour of engineering this value also includes all direct management effort. This constant is globally defined and used by all experiments = \$35.00.

Gain = \$150.5 dollar gain in productivity

This lab experimental research resulted in a contribution of \$150.5.

## Part C. Field experimentation

Three field experiments [68] were performed to determine the contribution of the word and document processing system, time management system effectively coordinating the meeting of the 22 subjects, and distributing the processing power to personal computers.

## Word and Document Processing Experiment

This experiment evaluates the software necessary to support test requirements document (TRD) to ATLAS generator and flowcharting activities of the document processing element of a TPS program. This software satisfies the critical needs of the TPS engineer in the areas of TRD generation, ATLAS code generation, and tool availability [69]. Preliminary tests indicate productivity improvements of forty to one over current methods could be realized if the system is 100 percent deployed.

The TRD to ATLAS translation software provides a significant improvement in the development time of TPSs. For the tasks of initial generation of code, ECF changes, and high-quality documentation generation, it is easy to see a ten to one improvement over current methods. In a test case recently performed using this software, the above collection of tasks that normally take an estimated two weeks took two hours. This indicates a forty to one improvement. However, the complexity of the test case was lower than average so the improvement factor has been derated by a factor of four to account for this. Six major areas are to be addressed; test requirement document generation, TRD to ATLAS generator, ATLAS to TRD generator, ATLAS Flow Chart generator, functional flow chart generator, test strategy flow chart generator. The package utilizes existing division resources and integrates directly with the current integrated business environment.

A conservative estimate of 20 percent would be saved over the development time. This is based on a ten to 1 performance improvement on the following four tasks listed in the TPS Work Breakdown, Figure 4.

1	ask Description	Average*	Savings	
2.	TPS Flowchart & Specifications	3.5	3.15	
5.	Generation of initial test program	5.5	4.95	
7.	Code Program	16.8	15.12	
10.	Update Documents	9.0	8.1	
Tota		34.1	8 31.27	

\* MATE averages were derived from Sperry System Management, MATE TPS Acquisition, Guide 5, Volumes 3,4,5 Rev. B.

To be conservative, the following cost analysis uses a 20 percent improvement instead of the 31.27 percent improvement stated above. The direct savings in productivity increase on a typical TPS could total \$20,000. Using a 20 percent figure to be conservative, the cost recovery due to effective time savings would be:

Where:

- TPS = number of hour currently spent on TPS development derived from the Burkhart study = 2754
- VH = dollar value of one an hour of engineering this value also includes all direct management effort. This constant is globally defined and used by all experiments = \$35.00
- EF = Efficiency gain factor derived from above experiment = 0.20

Gain = \$19,278 gain in productivity

This lab experimental research results in a contribution of \$19,278 (productivity gain on a typical TPS).

Figure 5 shows the proposed software configuration.





#### Time Management Experiment

To test the effectiveness of the time management system, the following experiment was performed.

- If group A was informed of a meeting then 60 percent attendance would occur.
- If group A was informed of a meeting then 60 percent attendance would occur.

Group A contained 7 professionals trained in the use of the integrated business environment. This included techniques for resolving schedule conflicts and the ability to use a computer terminal to learn of scheduled events. Group B contained 15 professionals with no exposure to the environment and relied upon the traditional information exchange methods.

The experiment was conducted between February 2, 1986 at 2:58 P.M. and February 3, 1986 at 4:00 P.M. The method of experimentation followed the following flow plan:

- An Intra-Company correspondence memo was generated on February 2, 1986 at 2:58 P.M. Figure 6 represents the written communication generated.
- The correspondence was sent to Group A through the environment and to Group B through the traditional system.
- The meeting was held from 3:00 P.M. to 4:00 P.M. on the afternoon of February 3, 1986.

Page 41

- During the meeting, attendance was taken. Neither group was aware of the experiment in progress.
- The attendance record was reviewed, and the results are listed in Table 2.

INTRA-COMPANY CORRESPONDENCE

Date: 2-Feb-1986 02:58p CST From: Tim Carr A43\_CARR Dept: ATE Tel No: 4534

TO: John Doe

Subject: Meeting notice

You are invited to the following meeting:

Scheduled by : A43\_CARR Purpose : The First TPS WorkBench User Conference On : 3-Feb-1986 From : 3:00p To : 4:00p At : Lower HH Auditorium South Priority : A1

Figure 6 Intra-Company Correspondence

		Time	Management	Experiment Table	2
) <u></u>		Members	Attendance	Percent Within Group	Percent Deviation
Group	A	7	5	71.4	+11.4
Group	В	15	1	6.6	-53.4

The hypothesis deviation indicates a loss of 53.4 percent in effective time utilization. This resulted in a loss of productive time equalling 15 (number of member in Group B) X 2 (total time in hours involved in attending and preparing for the meeting) X 53.4 \* \$35 (cost per hour) = \$560.7.

The typical TPS projected flow time equals .75 years [70]. During this time, if one meeting is held per week (39 meetings), the loss in productivity would equal: 39 (number of meeting) \* \$560.7 (loss in dollars) = \$21,867.30

This field experimental research results in a contribution of \$21,867.30.

## Personal Computer Experiment

To measure the effects of introducing personal computers into the integrated business environment [71] measurements of CPU usage, connect time, and disk usage were collected. The method used to test performance of the personal computer follows:

 The environment was utilized between October 1985 and January 1986 (inclusive) without personal computers. A detailed usage and cost impact data can be found in Appendix C items B, C, D, E.

- 2. During the month of February 1986, personal computers were introduced into the environment. Detailed usage and cost impact data can be found in Appendix C item A.
- 3. The CPU usage data for the months of October thru February was then plotted. Figure 6a indicates a sharp reduction in the cost incurred from corporate resources during the month of February. It is also significant to note that the corporate computer resources were not eliminated, but the cost incurred was reduced.

CPU Usage



Figure 6a - Personal Computer Study

Page 44

4. The connect time data for the months of October thru February was then plotted. Figure 6b indicates a sharp reduction in the cost incurred from corporate resources during the month of February. It is also significant to note that the corporate computer resources were not eliminated, but the cost incurred was reduced.



Connect Time

Figure 6b - Personal Computer Study

5. The disk usage data for the months of October thru February was then plotted. Figure 6c indicates a a reduction in the cost growth incurred from corporate resources during the month of February.



Disk Usage

Figure 6c - Personal Computer Study

Table 3 summarizes the net monthly savings.

	Table	3 - Personal Computer		Experiment	
		Connect	CPU	Disk Allocation	
Savings	%	26.06	58.06	.724	
Savings	\$	224.19	491.63	12.80	

Total savings per month \$728.62

Given that TPS flow time is equal to .75 years or nine months, the productivity gain would equal:

NM X PG = GAIN

Where:

PG = dollar value avoided in network computer charges, due to distributing local processing to the individuals site using a personal computer. PG = \$728.62

Gain = \$6,557.58 gain in productivity

Results indicate a contribution of \$6,557.58.

## Part D. Survey Research

Population Culture Experiment

This personal interview research [73] was conducted to study the population culture of Emerson Electric by selecting and studying a random sample of 24 individuals of the population. The design of this experiment is based on a pilot study performed by Richard Hunt [74]. The Hunt study investigated a technology based corporation to determine its apparent priorities in terms of perceived needs. The breakdown is based on a sampling of the general population, with special topics based on specialized population subgroups. The Hunt study was completed in September 1981. This is significant when evaluating the perceived needs of an integrated business environment of the 1990s.

The results of the Hunt study serve as the measuring instrument to evaluate the population's perceived needs and the ability for the culture to adapt to full deployment of the integrated business environment.

The interview schedule was designed as a fixed-alternative questionnaire [75]. An example of the interview schedule can be found in Appendix F. All twenty-four interviews were taken on February 21, 1986, between 8 A.M. and 10:30 A.M.

The results of the Carr Survey are listed in Table 4. Totals for all questions are shown in the original groupings as they were asked. The percent within group indicates the number of positive response.

		Percent
	Total	Within
Characteristic	Positive	Group
Background		
Computer Science Major	1	4
Computer Science Minor	1	4
Electrical Engineering Major	13	54
Electrical Engineering Minor	0	0
Other Major	4	17
On-the-Job Computer Training	7	29
Vocational School Courses	i	4
No Prior Computer Training	3	13
Previous Computer Usage		
Used Computer in College or School	14	58
Have Home Hobby Computer	10	42
Used Emerson Scientific Computer Center	12	50
Used other Emerson Computer	13	54
Used Emerson Word processor PC's	5	21
Used IBM or Apple PC's	8	33
Used other PC's	5	21
Never used computer	4	17
Employed at Emerson		
Less than six months	0	0
Six to twelve months	1	4
One to two years	3	13
Two to five years	13	54
More than five years	7	29
Takan dad Analian biana		
Descriptions		
Program Development	11	46
Computation	9	36
Documentation	10	42
Data Retrieval/Manipulation	14	58
Fersonal Interests	8	33
Applications Time-Frame		
Immediate	8	33
Within three months	6	25
Within six months	2	8
Within one year	2	8
Longer than one year	6	25
Unsure	7	29

## Table 4 - Carr Survey General Population

The background characteristic is designed to measures the ability of the population to adapt to interfacing with computer on a day-to-day bases. If the population's backgound does not include the type of concept Knowledge gained through software literacy then the ability for the population to gain from integrating the environment will not be realized. Figure 7 indicates the the wide range of the populations computer background.



Computer Background

## Figure 7 - Population Distribution Study

Like the background measurement, the previous computer usage characteristic is designed to measure the ability of the population to take advantage of the tools provided by the environment. If the population has previous computer experience, the fear of the keyboard, the primary environment input device, is reduced. With reduced fear the higher level of acceptance. Figure 8 shows that less than half of the population uses a computer during working hours and that seventeen percent of the population has never use a computer at work or home.



Previous Computer Usage

Figure 8 - Population Distribution Study

Page 51

The length of employment characteristic is designed to measure the populations dynamics for change and the influx of new ideas and concepts. Figure 9 reveals that the population contains the dynamics required to benefit from integrating the environment.



# Figure 9 - Population Distribution Study

Measurements of intended applications are used to evaluate the real needs and types of computing resources required by the population. Figure 10 shows that Data base applications are indicated as the populations real needs.



Figure 10 - Population Distribution Study

Measurements of application time-frame are used to evaluate the real needs and urgency of computing resources required by the population. Figure 11 shows that forty eight percent of the population has a real need for computer resources within the next three months.



Applications Time

Figure 11 - Population Distribution Study

Table 5 shows the deviations between the current Emerson population culture and the culture described in the Hunt study. Table 6 summaries the deviation study report. The total absolute variance of 600 indicates that the two populations being compared significantly differ in their cultural make-up. The previous computer subgrouping represents the most critical element of the study.
		in marysis	R.C.
	Emerson	Hunt	Total
	% Within	% Within	Group
Characteristic	Group	Group	Deviation
Backpround			
Computer Science Major	4	49	44
Computer Science Major	4	00	-4
Electrical Engineering Major	54	27	- 27
Electrical Engineering Major	0	27	-27
Other Major	17	0	-9
Bo-the-Job Computer Training	20	22	2
Vocational School Courses	27	32	3
No Prior Computer Training	12	7	-12
No Frior Computer Training	15	U	-13
Previous Computer Usage			
Used Computer in college or school	58	92	34
Have Home Hobby Computer	42	32	-10
Used Emerson Scientific Computer Cen	ter 50	60	10
Used other Emerson Computer	54	76	22
Used Emerson Word processor PC's	21	80	59
Used IBM or Apple PC's	33	48	15
Used other PC's	21	16	-5
Never used computer	17	0	-17
Employed at Emerson			
Less than six months	0	24	24
Six to twelve months	4	4	0
One to two years	13	44	31
Two to five years	54	20	-34
More than five years	29	8	-21
Intended Applications			
Program development	46	76	30
Computation	36	52	16
Documentation	42	40	18
Data Retrieval/Manipulation	58	56	-2
Personal Interests	33	44	11
Applications Time-Frame			
Immediate	33	88	55
Within three months	25	12	-13
Within six months	8	4	-4
Within one year	8	8	0
Longer than one year	25	0	-25
Unsure	29	4	25

### Table 5 - Hunt/Carr General Population Deviation Analysis

### Table 6 - Total Variance Between Populations

Group	The within group variance
Background	119
Previous Computer Usage	172
Employed at Emerson	110
Intended Applications	77
Applications Time-Frame:	122
Total absolute variance	600

Chapter 4: Summary and Recommendations Summary

The research presented an analysis of management techniques being investigated to more effectively manage technological business through streamlining the efforts of all human and non-human resources involved.

The research has indicated a significant cost benefit is derived from integrating the technological work place. The benefits were justified throughout the experimentation as listed in Table 6 with a net productivity gain of \$70,109.88.

### Table 6 - Total Experiment Gain

Part A: Nonexperimental Research.....\$ 8,578.50 Part B: Lab Experimentation

Test Program Set Development....\$13,828.50

Mechanics of the Electronic

Messaging Experiment..\$150.50\*

Part C: Field experimentation

Word and Document Processing

Experiment.....\$19,278.00

Time Management Experiment.....\$21,867.30

Personal Computer Experiment....\$ 6,557.58

Total.....\$70,109.88

\* The result of this experiment used as constant.

The focus of this research presented measurements of the performance, schedule, and cost effectiveness of the environment and determined that this approach met and exceeded the business goal of increased productivity as outlined in TPS Work Breakdown Figure 4. The three key areas requiring improvement were addressed. The four methods of experimentation used succeeded in measuring the complex nature of the environment's effect on productivity. In each experiment, productivity measurements were made in units of dollars. The units of measure were common between all experiments resulting in a gain of 73 percent over current methods a 61 percent above the business goal as stated in Figure 4. The percentage gain of 73 percent was derived by:

E X VH = PC

(GAIN X 100) / PC = PG

Where:

- E = Current Engineering Manhour Requirements per TPS.E = 2754
- VH = dollar value of one an hour of engineering this value also includeds all direct management effort. This constant is globally defined and used by all experiments = \$35.00

PC = Total TPS manhour dollar cost. PC = 96,390.00

### Page 59

### PG = Total percentage project cost avoidance. PG = \$70,1109.88

The technical conclusion derived from this research indicates overall system productivity gains could exceed a seven to one ratio when one hundred percent operational. However, the survey research indicated that for the gain in productivity to be realized, a fundamental change in the division's culture must occur. This report indicates that the integrated business environment succeeded in improving productivity by providing; a common interface, a reduction in TPS development manhours and machine time through increases in compiler throughput and improvements in documentation generation, efficient use company assets, use of personal computers, and improved product quality. The Emerson population study indicates that to improve division productivity a change in the division's culture would have to occur. This could be accomplished by increasing the populations awareness of computers and how these technological resources could benefit them. The computer usage analysis indicates that less than 14 percent of the working population has gained computer knowledge from the employer. The value of SCC is the indicator.

Requires Changing the Corporate Culture



Previous Computer Usage

Computer Usage Analysis

It must be noted, the domestic competition (Honeywell, McDonnell Douglas, AAI, Grumman and Rockwell) has already committed to the use of integrated solution to increase important market share.

The last important point to consider is the difficulty of keeping trained TPS developers. Using the current work methods, the task of generating a TPS and all the associated documentation is undesirable. If the tasks that involve non-thinking processes are automated, it leaves the most challenging core of the technical work to accomplish. Valuable people will, therefore, be less inclined to evaluate other employment options because there is a greater percentage of enjoyable.

### Conclusions

- This method will be recovered in under one year in savings on one in-house project; benefits to other anticipated programs increase the rate of payback even within the first year, and amounts of subsequent cost savings year by year.
- The software configuration is necessary and sufficient to achieve the schedule and operational status goals of this project and support the cost reductions shown.
- None of the wide range of alternatives considered offers as effective a performance/cost ratio during the immediate lifetime of this project.

### Recommendation

To further the populations awareness of the computer revolution and once the resource is developed exploit it.

### Appendix "A"

### Communication Data

### Mail Box Read

1	628	MANAGER	14-Mar-1986 05:14	p AR1
2	627	NANAGER	14-Mar-1986 05:11	p AR2
3	626	A43 GALLOWAY	14-Mar-1986 14:28	upload of files
4	625	A43 MUNN	15-Mar-1986 03:06	Important Communications
5	623	A43_GALLOWAY	13-Mar-1986 16:50	Year One Accomplishments
6	622	A43_GALLOWAY	12-Mar-1986 19:19	Neeting notice
7	621	A43_SCHEURER	12-Mar-1986 04:02	p Neeting notice
8	619	NANAGER	11-Mar-1986 08:29	p i think this was for you
9	618	A43_GALLOWAY	10-Mar-1986 22:34	Meeting notice
10	616	A43_SCHEURER	10-Mar-1986 07:43	Bp Meeting notice
11	612	A43_GALLOWAY	7-Mar-1986 12:04	Meeting notice
12	611	A43_SCHEURER	7-Mar-1986 11:04	Meeting notice
13	609	A43 MUNN	6-Mar-1986 01:08	3p Oh No!
14	608	J10_SHANDS	6-Mar-1986 01:08	Bp ALL in 1 user
15	607	MANAGER	3-Mar-1986 04:49	Pp 785 update possible disaster
16	606	A43_SCHEURER	3-Mar-1986 10:41	AR Urgency
17	605	A43_MUNN	28-Feb-1986 04:37	7p Test Program Set WorkBench Background Survey
18	604	A43_MUNN	28-Feb-1986 04:21	p Meeting notice
19	602	A43_NUNN	3-Mar-1986 09:00	5 TPSWB functions
20	601	_A43_GALLOWAY	3-Mar-1986 09:00	S Put this in my file
1	600	A43_SCHEURER	28-Feb-1986 02:5	Pp RE: Phase II AR equipment list
2	599	_A43_MUNN	28-Feb-1986 03:25	5p All
3	596	_J10_SHANDS	28-Feb-1986 10:3	D RE: login coded message
4	592	_A43_SCHEURER	28-Feb-1986 07:4	6 RE: Disk usage
5	590	A43_CARR	27-Feb-1986 02:5	6p Phase II AR equipment list
6	587	MANAGER	27-Feb-1986 08:11	9 Problems after SCC directory change
7	585	NANAGER	25-Feb-1986 11:0	5 Meeting notice
8	584	A43_GALLOWAY	25-Feb-1986 10:5	5 RE: Nike Holmes A
9	583	A57_CHRISCO	25-Feb-1986 08:5	9 SURVEY REPLY
10	581	A43_GALLOWAY	24-Feb-1986 23:0	8 RE: 615 question and answer period
11	579	A43_GALLOWAY	24-Feb-1986 16:4	3 Mac to TYX
12	578	A43_GALLOWAY	24-Feb-1986 16:2	0 RE: TYX demo comments
13	577	_A43_NUNN	24-Feb-1986 04:2	1p Ailing
14	576	_A43_MUNN	24-Feb-1986 04:2	1p brighter futures???
15	575	A43_SCHEURER	24-Feb-1986 02:2	4p TYX demo comments
16	574	A57_CHR1SC0	24-Feb-1986 08:3	5 lost the survey due to lack of expertise wrt
17	570	AAD CALLOUAV	24-Eab-100/ 00:2	A Report on AURR Atlas Compiler
10	573	AST CUDICCO	24-Feb-1984 08+2	A Nestino notice
10	5/2	HJ/_LINKISLU	24-Feb-1904 04.4	An Meeting notice
17	30/	HAD CONTRACT	21-Feb-1004 05.1	On Masting notice
20	300	H43_3FENLER	21-FED-1700 VJ:1	op neering notice
1	565	A43_SCHEURER	21-Feb-1986 04:3	8p AutoTestCon
2	564	A38_HAYDEN	21-Feb-1986 03:3	Op Meeting notice
3	562	A43 MUNN	21-Feb-1986 04:3	7p
4	561	_A43_MUNN	21-Feb-1986 04:3	7p AI1

5	560	A43 MUNN	21-Feb-1986 04:37p hunting season
6	556	A43 GALLOWAY	21-Feb-1986 09:36 Atlas compiler evaluation
7	553	A43 GALLOWAY	20-Feb-1986 23:17 Meeting notice
8	552	A43 CARR	20-Feb-1986 08:59p this is a test
9	540	A43 SPENCER	13-Feb-1986 10:55 joe security
10	539	A43 CARR	12-Feb-1986 08:39p System Security
11	538	J10 SHANDS	13-Feb-1986 01:37p A43 allin1
12	536	A43 SCHEURER	12-Feb-1986 03:330 Hours
13	532	A43 CARR	10-Feb-1986 11:51n February 10, 1986
14	529	A43 NUNN	10-Feb-1986 82:10n All-in-1 size (!!!!)
15	528	MANAGER	7-Feb-1984 04:34n mail address
16	527	A43 SPENCER	7-Feb-1986 01:03n Meeting notice
17	526	A43 NINN	10-Feb-1986 02:22n Terminal
18	525	Add NINN	10-Feb-1986 02:22p clowness
19	519	A43 GALLINHAY	7-Feb-1986 11:25 DITSIDE STIFF
20	518	MANAGER	A-Fab-1986 A4:24 Nesting notice
20	510		o reb 1700 bolząp neeting notice
1	517	A43 SCHEURER	6-Feb-1986 05:04p Status Update
2	516	A38 HAYDEN	6-Feb-1986 01:040 ETHERNET WORK AROUND
3	515	A43 CHAPMAN	6-Feb-1986 12:59p Neeting notice
4	514	A38 HAYDEN	6-Feb-1986 12:51p Meeting notice
5	513	A43 CARR	7-Feb-1986 10:25 Continue Failure of the Lower HH annex
			Terminal Server
6	512	A43 SCHEURER	6-Feb-1986 11:15 Meeting notice
7	510	A43 SPENCER	6-Feb-1986 10:27 Meeting notice
8	509	MANAGER	5-Feb-1986 09:34p SOURCE CODE JUNK
9	508	NANAGER	5-Feb-1986 08:41p music&macintosh
10	507	A43 GALLOWAY	5-Feb-1986 14:24 Meeting notice
11	505	A43 NUNN	5-Feb-1986 12:53p N-GRASS
12	504	J10 SHANDS	5-Feb-1986 12:530 A43 ALLIN1 Privs
13	503	A43 MUNN	5-Feb-1986 12:47p RE: Training Seminar Handout - First TPSWB
			User Conference
14	502	A43 CHAPMAN	5-Feb-1986 10:41 Meeting notice
15	500	A43 CHAPMAN	5-Feb-1986 10:41 Neeting notice
16	498	A43 NUNN	5-Feb-1986 08:51 RE: Training Seminar Handout - First TPSWB
		999929 <del>—</del> 199998	User Conference
17	497	A43 CARR	4-Feb-1986 10:10p TPSWB overview to be included in TPS
2572744			Competitivenss Study
18	496	MANAGER	4-Feb-1986 08:51p Meeting notice
19	494		Review Minutes
20	492		timothy carr
1	489		TPS Workbench overview
2	488	A43_CARR	4-Feb-1986 05:23p Training Seminar Handout - First TPSWB User
-			Conference
3	483	A43_MUNN	4-Feb-1986 02:34p Latest/Orlando Rumor & Misc items of note
4	482	HAJ NUNN	4-red-1786 Ulilyp RE: Sorted, A-, Son Of
5	480	A43_NUNN	4-red-1986 US:10 Sorted, A-, Son of
6	479	A43_MUNN	3-reb-1986 04:38p Sorted, A-
7	478	_A43_ALLINI	3-Feb-1986 08:03p Account Logging

8	475	A43 SCHEURER	3-Feb-1986 02:04p SCC CONSPIRACY
9	474	NANAGER	3-Feb-1986 02:02n Neeting notice
10	473	A43 NUNN	3-Feb-1986 M1:30p All-N-1 problem-of-the-day
11	471	A43 NUNN	3-Feb-1986 10:44 None raw random type numors for the mill
12	470	A43 SCHEURER	3-Feb-1986 09:28 Nysterious liser
13	469	A43 SCHEURER	3-Feb-1986 09:22 Neeting potice
14	468	A43 MINN	3-Feb-1986 08:40 Meeting Notice PS
15	467	A43 NUNN	3-Feb-1986 08:38 Neeting potice
16	466	A43 L055	2-Feb-1986 11:320 r26 usane of themb
17	464	A32 SUDA	3-Feb-1986 12:200 Network Security Iccue
18	463		First TPS WorkRench User Conference Training
			Slides
19	460		Status Report
20	459	A43 SCHEURER	31-Jan-1984 NO:52n January 31 1984 status
			er van 1700 U/Tozp vandar / 01,1700 Status
1	458	A43 MUNN	31-Jan-1986 08:52 PC Cheepie Rumor of 1/31/86Have Fun.
		-	Kiddies!
2	457	A43 SCHEURER	30-Jan-1986 10:36p Jan 30.1986 Evening Results
3	456	A43 GALLOWAY	30-Jan-1986 09:550 ADDITIONAL SOFTWARE NEEDED
4	454	A43 MUNN	30-Jan-1986 08:53 mail form of outline comp 1/30/86
5	451	A43 LOSS	28-Jan-1986 10:52p what i did this night
6	450	A43 CARR	27-Jan-1986 11:22p using TPSWB
7	448	J10 SHANDS	27-Jan-1986 06:46p RE: A43 ALLIN1
8	446	J10 SHANDS	27-Jan-1986 01:04p RE: A43 ALLIN1
9	444	A43_SCHEURER	27-Jan-1986 11:12 RE: DEC product announcement
10	443	A43 SCHEURER	27-Jan-1986 11:10 RE: DEC product announcement
11	441	A43_GALLOWAY	26-Jan-1986 21:49 RE: DEC product announcement
12	440	A43 CARR	26-Jan-1986 02:06p DEC product announcement
13	437	A43 GALLOWAY	24-Jan-1986 21:49 Meeting notice
14	436	A43 SCHEURER	24-Jan-1986 02:28p Meeting notice
15	435	A43 CARR	24-Jan-1986 01:39p Datsa Vax Situation
16	430	A43 CARR	24-Jan-1986 10:10 Vax concerns
17	427	A43_SCHEURER	23-Jan-1986 10:17p Interested potential TPSWB customer
18	426	A43_SCHEURER	23-Jan-1986 02:18p Meeting notice
19	425	A43_SCHEURER	23-Jan-1986 02:09p Meeting notice
20	424	A43_GALLOWAY	23-Jan-1986 12:26 Meeting notice
1	423	A43_CHAPMAN	23-Jan-1986 11:43 Meeting notice
2	421	A43_GALLOWAY	22-Jan-1986 22:34 RE: 1'm so pisss
3	420	A43_GALLOWAY	22-Jan-1986 22:26 Meeting notice
4	416	A43 NUNN	22-Jan-1986 04:01p Incubators
5	414	A43_SCHEURER	22-Jan-1986 03:18p Status News
6	413	A43_MUNN	22-Jan-1986 08:52 concerts
7	412	A43_SCHEURER	21-Jan-1986 10:30p Update
8	411	A43_GALLOWAY	21-Jan-1986 10:19p SLOW BUT SURE
9	410	A43_GALLOWAY	21-Jan-1986 10:15p Meeting notice
10	409	A43_GALLOWAY	21-Jan-1986 10:15p Meeting notice
11	408	A43_GALLOWAY	21-Jan-1986 10:14p Neeting notice
12	407	A43_GALLOWAY	21-Jan-1986 10:14p Meeting notice
13	406	A43_SCHEURER	21-Jan-1986 09:40p Meeting notice
14	405	A43_SCHEURER	21-Jan-1986 09:39p Meeting notice

2

15	400	A43 SCHEURER	21-Jan-1986	09:19p Neeting notice
16	399	A43 SCHEURER	21-Jan-1986	09:18p Meeting notice
17	394	A43 GALLOWAY	21-Jan-1986	02:43p RE: All problem time management area
18	393	A43 MUNN	21-Jan-1986	11:03 Govern-Controlled News Item
19	392	A43 NUNN	21-Jan-1986	10:06 All problem time management area
20	391	A43_NUNN	21-Jan-1986	09:01 tools and users
1	389	A43_CHAPMAN	20-Jan-1986	04:05p RE: Interrupt menu
2	387	A43 CHAPMAN	20-Jan-1986	10:36 Interrupt menu
3	386	A43_SCHEURER	17-Jan-1986	06:55p Optimum Meeting Times
4	385	A43 NUNN	17-Jan-1986	04:45p DAT'S a VAX?
5	384	A43 CHAPMAN	17-Jan-1986	02:55p DATSA VAX and the TPS WorkBench
6	383	A43 NUNN	17-Jan-1986	11:07 items of interest from Guehne & misc
7	382	A43 MUNN	17-Jan-1986	11:08 chargin' on
8	379	A43_SCHEURER	16-Jan-1986	10:26p Thursday Nite Progress
9	377	A43 NUNN	16-Jan-1986	03:15p N-IFTE?
10	376	A43_GALLOWAY	16-Jan-1986	14:38 some progress
11	374	A43_CHAPMAN	16-Jan-1986	09:59 Meeting notice
12	373	A43_CHAPMAN	16-Jan-1986	09:58 Meeting notice
13	372	A43_CARR	15-Jan-1986	04:27p DATSA VAX and the TPS WorkBench
14	369	A43_GALLOWAY	15-Jan-1986	14:54 Meeting notice
15	368	A43_GALLOWAY	15-Jan-1986	14:51 Meeting notice
16	367	A43_SCHEURER	14-Jan-1986	10:32p Evening's Results
17	366	A43_SCHEURER	14-Jan-1986	10:23p Meeting notice
18	363	A43_SCHEURER	14-Jan-1986	03:43p RE: Meeting notice
19	362	A43_GALLOWAY	14-Jan-1986	14:17 Meeting notice
20	361	A43_SCHEURER	14-Jan-1986	01:52p Meeting notice
1	357	A43_GALLOWAY	13-Jan-1986	22:15 STATUS
2	356	A43_SCHEURER	13-Jan-1986	03:26p Resumption of Classes
3	355	A43_NUNN	14-Jan-1986	09:07 cable loan
4	352	A43_MUNN	10-Jan-1986	04:16p RE: User Gripes
5	351	_A43_MUNN	12-Jan-1986	01:15p charges
6	348	A43_MUNN	10-Jan-1986	01:21p Son of Gripes
7	347	_A43_MUNN	10-Jan-1986	10:58 P/N
8	346	A43_SCHEURER	10-Jan-1986	09:56 Electronic messaging mod. leftovers
9	345	A43_SCHEURER	10-Jan-1986	09:47 Interview with Bill Liese
10	344	A43_GALLOWAY	9-Jan-1986	09:15p Current Activity
11	342	_A43_MUNN	9-Jan-1986	05:05p Offlisted?
12	341	A43_GALLOWAY	8-Jan-1986	21:13 more done
13	339	A43_CARR	8-Jan-1986	05:45p Charlie Macrenna conversation follow-up
			(C/Vax MAC	Version)
14	336	A43_SCHEURER	8-Jan-1986	04:53p Speedy Emerson Paper Mail
15	335	A43_GALLOWAY	8-Jan-1986	14:07 STUFF DONE
16	334	A43_CARR	8-Jan-1986	01:42p Concerns with TPSWB use. "Unhappy User"
17	332	A43_MUNN	8-Jan-1986	10:41 Potential User
18	331	A43_SCHEURER	8-Jan-1986	10:40 TPSWB ISSUES
19	328	_A43_MUNN	7-Jan-1986	03:38p PAWS
20	325	A43_GALLOWAY	6-Jan-1986	21:33 List generators
1	320	A43_CARR	6-Jan-1986	02:54p Monday Meeting schedule change

2	316	A43_MUNN	6-Jan-1986 01:53p Forms and Voids
3	315	A43_MUNN	3-Jan-1986 04:21p CDC Express Demo Invitation
4	314	A43_GALLOWAY	3-Jan-1986 15:50 Meeting notice
5	313	A43_GALLOWAY	3-Jan-1986 15:48 Meeting notice
6	312	A43_GALLOWAY	3-Jan-1986 15:48 Meeting notice
7	311	A43_GALLOWAY	3-Jan-1986 15:47 Meeting notice
8	310	_A43_SPENCER	6-Jan-1986 12:33p DECALC
9	293	A43_CARR	3-Jan-1986 11:53 B Shift concerns
10	283	A43_GALLOWAY	30-Dec-1985 02:39p User display listing generator
11	282	A43_GALLOWAY	30-Dec-1985 01:36p ATLAS COMPILER
12	281	A43_GALLOWAY	28-Dec-1985 21:39 Atlas Menus
13	276	A43_CARR	26-Dec-1985 03:58p Time away from the office - Vacation
14	273	A43_NUNN	26-Dec-1985 02:06p Tools in Boxes
15	270	A43_MUNN	26-Dec-1985 12:12p MacIntosh Notes of 12/26/85
16	269	A43_NUNN	26-Dec-1985 08:26 file space
17	268	A43_MUNN	23-Dec-1985 04:52p re: Summary Minutes 12/19/85 Review
			finished! (I hope)
18	266	A43_NUNN	23-Dec-1985 03:47p RE: Summary Minutes 12/19/85 Review
19	260	A43_MUNN	23-Dec-1985 12:04p Summary Minutes 12/19/85 Review
20	259	_A43_NUNN	23-Dec-1985 D8:37 Saints N Sinners
1	258	A43_GALLOWAY	20-Dec-1985 16:31 Glorious news
2	257	A43_SCHEURER	20-Dec-1985 04:30p HAPPY HOLIDAYS
3	256	A43_NUNN	20-Dec-1985 01:34p Reminders
4	255	A43_MUNN	19-Dec-1985 01:45p comments and assertions
5	254	A43_CARR	19-Dec-1985 10:10 TPS Workbench demo
6	253	A43_NUNN	19-Dec-1985 08:42 mail prompt
7	251	_J10_SHANDS	19-Dec-1985 07:58 tyx
8	249	A43_NUNN	18-Dec-1985 01:34p Spank Me with a Ruler
9	247	A43_NUNN	18-Dec-1985 01:03p Sitting it out for a SPELL
10	246	_A43_MUNN	18-Dec-1985 01:03p Indiana Namecaller
11	245	_A32_GUENTHER	18-Dec-1985 10:16 FMS,CDD,DTR Manuals
12	244	A43_CARR	18-Dec-1985 10:00 J10_shands schedule
13	243	A43_GALLOWAY	18-Dec-1985 09:18 Questions For Al
14	242	A43_MUNN	18-Dec-1985 08:40 Inspector Namecalling
15	241	A43_CARR	18-Dec-1985 00:02 Morning meeting
16	239	_J10_SHANDS	18-Dec-1985 09:51 RE: New TYX release
17	236	A43_NUNN	17-Dec-1985 04:28p getting out of it all
18	235	A43_CHAPMAN	17-Dec-1985 04:22p great names
19	234	A43_CARR	17-Dec-1985 03:33p Al. H visit tommarrow
20	232	A43_MUNN	17-Dec-1985 02:19p return to namecalling place
21			
1	231	A43_CARR	1/-Dec-1985 UZ:11p IXY
2	230	A43_CARR	17-Dec-1985 U2:07p SUC Accounting System
3	226	A43_NUNN	1/-Dec-1983 U9:26 Where to Go
4	225	A43_MUNN	1/-Dec-1985 U9:21 Doom and Despair and other recreations
5	224	A43_CARR	17-Dec-1985 U8:32 Tuesday's morning meeting December 17, 1985
6	220	A43_MUNN	16-Dec-1985 09:06 Jammin'
7	219	A43_GALLOWAY	16-Dec-1985 U9:U5 Part List System
8	218	A43_NUNN	14 Dec 1005 00 01 New 5411-
9	216	MANAGER	16-Dec-1985 UB:31 New Editor

10	214	J10 SHANDS	16-Dec-1985 07:38 wps+
11	210	A43_CARR	14-Dec-1985 10:50 Saturdays Agenda December 14, 1985
12	209	A43_GALLOWAY	13-Dec-1985 11:49 RE: Modification to TPS WorkBench estimate
12	20.0		or becenber o, 1985
13	208	A42 CAPP	13-Dec 1905 00-50 Madiliantia to TDD Useboard attack
14	207	H43_CHKK	13-DEC-1785 U9:58 MODIFICATION TO IPS WORKBENCH ESTIMATE OF
15	204	AAD MIRRI	December 6, 1983
14	204	A42 MIRAL	12-Dec 1985 02:30p Diographical Sketch
17	203	MAS MINN	12-Dec-1985 09:27 Beach-Blanket Namecalling
10	202	H43 11014	12-Dec-1985 U9:07 Trial run
10	201	H43_CHKK	12-Dec 1985 US:50 ITA Shipment
20	200	H43_CHRK	12-Dec-1985 07:29 Indess Morning Reeting
20	190	A43_LAKK	11-Dec-1985 U7:52 Wednes. Morning's Meeting Agenda
1	195	_A43_MUNN	11-Dec-1985 08:56 Name-calling meets the Smog Monster
2	194	_A43_MUNN	11-Dec-1985 08:56 effect on the Company
3	191	_J10_SHANDS	11-Dec-1985 07:38 RE: CCU change
4	190	_A43_CHAPMAN	10-Dec-1985 11:01 names again!!!!
5	189	_A43_CHAPMAN	10-Dec-1985 11:00 more names
6	188	_A43_CHAPNAN	10-Dec-1985 11:00 LEname 7
7	187	_A43_CHAPMAN	10-Dec-1985 11:00 LEname 6
8	186	_A43_CHAPNAN	10-Dec-1985 11:00 LEname 5
9	185	_A43_CHAPMAN	10-Dec-1985 11:00 LEname 4
10	184	_A43_CHAPMAN	10-Dec-1985 10:35 LEname 3
11	183	_A43_CHAPMAN	10-Dec-1985 10:35 LEname 2
12	182	_A43_CHAPMAN	10-Dec-1985 10:34 LEname 1
13	181	_A43_CHAPMAN	10-Dec-1985 10:34 LEnames
14	180	A43_CARR	10-Dec-1985 08:37 Tuesday Morning's Meeting Agenda
15	176	MANAGER	9-Dec-1985 04:21p RE: VT220 owners
16	174	MANAGER	9-Dec-1985 04:15p RE: VT220 owners
17	171	MANAGER	9-Dec-1985 01:17p VT220 owners
18	170	_A43_NUNN	9-Dec-1985 03:28p noose
19	169	_A43_NUNN	9-Dec-1985 03:28p FFB
20	166	_A43_NUNN	9-Dec-1985 11:34 phinques
1	165	A43 MUNN	9-Dec-1985 11:34 M-M
2	164	A43 MUNN	9-Dec-1985 11:34 return of name-calling
3	163	A43 CARR	9-Dec-1985 08:40 Monday Morning Meeting
4	162	A43_SCHEURER	6-Dec-1985 05:24p ABSENCE
5	161	A43_CARR	6-Dec-1985 02:41p TPSWBench estimate December 6, 1985
6	160	A43 CARR	6-Dec-1985 09:51 agenda for friday december 6, 1985 meeting
		77.	at my desk!
7	159	A43_SCHEURER	5-Dec-1985 01:55p Dec. 5, 1985 pm meeting
8	157	A43 MUNN	9-Dec-1985 08:32 rumors
9	154	A43 MUNN	6-Dec-1985 09:52 unowot
10	153	A43 MUNN	6-Dec-1985 09:52 name calling
11	152	A43 MUNN	6-Dec-1985 09:52 sbir
12	151	A43 MUNN	6-Dec-1985 09:52 PN & status
13	150	A43 MUNN	6-Dec-1985 09:52 luncheon with the Boys
14	146	MANAGER	5-Dec-1985 11:00 System Janitor
15	144	A43_SCHEURER	2-Dec-1985 05:46p Proper Mail Service

16	143	A43 SCHEURER	2-Dec-1985	05:40p	DEC. 2, 1985 SESSION WITH AL H.
17	142	A43 GALLOWAY	2-Dec-1985	16:36	Access to workbench
18	141	A43 MUNN	4-Dec-1985	09:08	s-brrrrr
19	140	A43 MUNN	4-Dec-1985	09:08	here it is in case you still can't read it!
20	139	A43 NUNN	4-Dec-1985	09:08	Din-din with the Purdy People
1	138	A43 MUNN	4-Dec-1985	09:08	terminal illness
2	137	A43 NUNN	4-Dec-1985	09:08	bio
3	136	A43 MUNN	4-Dec-1985	09:08	concert data
4	135	A43 MUNN	2-Dec-1985	03:58n	file reading
5	134	A43 CARR	2-Dec-1985	09:03	revised meeting date
6	131	A43 SCHEURER	2-Dec-1985	08:27	Neeting notice
7	130	A43 CARR	1-Dec-1985	11:090	November 27th morning meeting agenda
8	128	A43 GALL RUAY	28-Nou-1985	21-14	Neetino notice
9	126	A43 MUNN	27-Nov-1985	03:10n	Proofing Ald English
10	125	A43 GALLOWAY	27-Nov-1985	19:27	Neetino notice
11	124	A43 CHAPMAN	27-Nov-1985	10:54	name
12	123	A43 NINN	27-Nov-1985	08-48	musical event
13	122	A43 MINN	27-Nov-1985	00.40	CD CD
14	120	A43 SCHEURER	27-Nov-1985	00.30	Meeting notice
15	119	A43 CARR	27-Nov-1985	08.07	November 27th monning meeting agenda
16	114	ino_unit	27 1104 1700	00.07	November 27th morning meeting agenda
17	114	A43 CARR	24-Nou-1985	11.00	November 27th morning meeting agenua
18	111	A43 SCHEURER	26 Nov 1705	11.07	One more time
19	110	A43 CARR	26-Nov-1985	09.40	Tuesday Nouember 24 morning meeting
20	108	A43_GALLOWAY	24-Nov-1985	11:07	Modem at home
1	107	A43 CARR	22-Nov-1985	08:32	Friday's morning meeting location
2	105	A43 CHAPMAN	26-Nov-1985	08:23	WorkRENCH accessibility
3	104	J10 SHANDS	26-Nov-1985	08:23	correction
4	103	J10 SHANDS	26-Nov-1985	08:23	VAX USADE.
5	102				headersanole
6	99	A43 CARR	22-Nov-1	985 08	109 Friday Naovember 22, 1985 8:57a meeting
		-	agenda		
7	98	A43 SCHEURER	21-Nov-1985	02:52p	INTERLACE LISTER TEST RESULTS
8	97	A43 SCHEURER	21-Nov-1985	12:52p	PHONE TRANSFERS
9	96	A43 SCHEURER	21-Nov-1985	12:420	CLASS
10	94	A57 HARRISON	21-Nov-1985	03:11p	Help and CB1
11	93	A57 HARRISON	21-Nov-1985	03:11p	Snotty remarks about the WORKbench
12	92	A57 HARRISON	21-Nov-1985	03:11p	Addressing error
13	91	A57 HARRISON	21-Nov-1985	03:11p	Mailing address
14	90	A57 HARRISON	21-Nov-1985	03:11p	Alpha BENCH testing
15	89	A43 MUNN	20-Nov-1985	02:53p	DATSA WAYTOGO
16	88	A43 MUNN	20-Nov-1985	02:52p	DATSA Boy
17	87	_			marketing pitch
18	86	A43 MUNN	20-Nov-1985	01:14p	nale cajuins
19	85	A43 CARR	20-Nov-1985	08:54	meeting location change
20	83	_A43_MUNN	20-Nov-1985	11:06	name calling
1	80	A43_CARR	19-Nov-1985	03:44p	wed. nov 20, 1985 morning meeting
2	78	A43_GALLOWAY	19-Nov-1985	09:14	DECALC

3	76				tpswb specification
4	75	A43 GALLOWAY	18-Nov-1985	08:43	Atlas program development menu
5	74	A43 CARR	18-Nov-1985	08:12	Monday November 18, 1985 meeting notice
6	73	-			TPSWB Marketing Plan
7	71	A43 SCHEURER	15-Nov-1985	04:23p	RE: engineer's notebook
8	66	A43 SCHEURER	15-Nov-1985	09:51	Meeting notice
9	64	A43 SCHEURER	14-Nov-1985	11:17	Missed meeting
10	63	A43 CARR	14-Nov-1985	08:02	seninar
11	62	A43 MUNN	15-Nov-1985	09:39	nail
12	61	A43 MUNN	15-Nov-1985	09:39	HITS vsn 7.0 requirements
13	57	A43 CARR	13-Nov-1985	05:13p	ARTIFICIAL INTELLIGENCE SATELLITE SYMPOSIUM
14	56	A43 GALLOWAY	13-Nov-1985	16:24	Neeting notice
15	50				ARTIFICIAL INTELLIGENCE SATELLITE SYMPOSIUM
16	49	A43 SCHEURER	12-Nov-1985	02:35p	Meeting notice
17	48	A43 SCHEURER	12-Nov-1985	02:33p	Meeting notice
18	46	A43 SCHEURER	12-Nov-1985	09:07	Meeting notice
19	45	A43 SCHEURER	12-Nov-1985	09:03	Meeting notice
20	44	_A43_NUNN	12-Nov-1985	09:50	s;lightly-off-time
1	39				Agenda November 12
2	35	A43 MUNN	7-Nov-1985	03:42p	terminal availability
3	31	A43 GALLOWAY	7-Nov-1985	01:29p	new disk pack
4	30	J10 SHANDS	7-Nov-1985	01:29p	move of dirs
5	28	A43 SCHEURER	6-Nov-1985	05:19p	Session with Wash. U. Advisor
6	25	A43 GALLOWAY	6-Nov-1985	14:17	Decalc
7	24	A43 GALLOWAY	6-Nov-1985	14:04	Things for Al H. to show/do for us.
8	23	A43_GALLOWAY	6-Nov-1985	13:30	Allini menus
9	22	A43 GALLOWAY	6-Nov-1985	13:15	Calendar Management
10	20	A43 GALLOWAY	6-Nov-1985	12:48	RE: mail mistake
11	19	A43 MUNN	6-Nov-1985	12:48p	SW usefulness
12	15	A43 GALLOWAY	6-Nov-1985	10:50	To Do VS. Action Item
13	14				Appropriation Request
14	11	A43_CARR	6-Nov-1985	08:44	Meeting Agenda
15	9				Technical Strategy Meeting of Wendnesday
			6,1985	2	
16	8	_A43_SCHEURER	5-Nov-1985	03:22p	LOCATING YOU
17	7	A43_MUNN	5-Nov-1985	02:04p	TPSWB Files
18	3	SCHEURER	5-Nov-1985	11:15	Meeting notice
19	2	SCHEURER	5-Nov-1985	11:13	Meeting notice
20	1	SCHEURER	5-Nov-1985	11:06	Meeting notice

### Mail Box Sent

1	624	Jeff Galloway	14-Mar-1986	02:17	thesis
2	620	Kin Harrison	12-Mar-1986	03:56p	Neeting notice
3	617	Bob Scheurer	10-Mar-1986	08:30p	Agenda for phone conversation
4	615	Kim Harrison	10-Mar-1986	07:27p	Meeting notice
5	614	Looey Munn	7-Mar-1986	02:55p	Sign-up
6	613	Bob Scheurer	7-Mar-1986	12:40p	AR parts list
7	610	Kim Harrison	7-Nar-1986	09:02	Meeting notice
8	603	A43 MUNN	3-Mar-1986	11:05	RE: TPSWB functions
9	598	Jeff Galloway	28-Feb-1986	11:13	JRAD brown bag lunch
10	597	Jeff Galloway	28-Feb-1986	10:53	Encrypted login message translation
11	595	Bob Scheurer	28-Feb-1986	08:34	AR thing
12	594	B. LEISE	28-Feb-1986	08:17	Disk usage control
13	593	Bob Scheurer	28-Feb-1986	08:09	Disk usage
14	591	Kent Chapman	27-Feb-1986	04:28p	AR Thing
15	589	Bob Scheurer	27-Feb-1986	02:56p	Phase 11 AR equipment list
16	588	MANAGER	27-Feb-1986	08:37	RE: Problems after SCC directory change
17	586	Jeff Galloway	26-Feb-1986	05:48p	User news
18	582	Jeff Galloway	25-Feb-1986	09:54	Nike Holmes A
19	580	Jeff Galloway	24-Feb-1986	05:15p	G15 question and answer period
20	571	Jeff Galloway	24-Feb-1986	07:53	TYX demo
1	570	A43_CHAPMAN	24-Feb-1986	07:49	RE: Neeting notice
2	569	_A43_MUNN	24-Feb-1986	07:44	RE: hunting season
3	568	A43_SCHEURER	23-Feb-1986	10:39	RE: AutoTestCon
4	563	Kent Chapman	23-Feb-1986	10:23	TYX demonstration 9a February 24, 1986
5	558	Kent Chapman	21-Feb-1	986 11	:30 Test Program Set WorkBench - TYX status
			review		
6	557	Kent Chapman	21-Feb-1986	10:29	Test Program Set WorkBench Background Survey
7	554	A43_GALLOWAY	21-Feb-1986	08:12	RE: Meeting notice
8	551	Tim Carr	20-Feb-1986	08:59p	this is a test
9	550	Jeff Galloway	20-Feb-1986	08:54p	Meeting notice
10	549	Kent Chapman	19-Feb-1986	04:22p	ALL-IN-1 software extendsions
11	545	Kent Chapman	18-Feb-1986	09:56	General status of MATE work
12	544	Jeff Galloway	16-Feb-1986	11:35p	Monday Activities
13	542	Kim Harrison	14-Feb-1986 impact	01:37p	SCC to change disk accounting system - TPSWB
14	541	A43 SPENCER	14-Feb-1986	11:45	RE: joe security
15	537	Sid Spencer	12-Feb-1986	08:39p	System Security
16	535	Kin Harrison	11-Feb-1986	09:540	Autotestcon 86 - Call for Papers
17	534	Kin Harrison	11-Feb-1986	08:24	Autotestcon 86 - Call for Papers "Advancing
			Test Concer	ts"	······································
18	531	Bob Scheurer	10-Feb-1986	11:510	February 10, 1986
19	524	TPSWB System Manager	7-Feb-1986	02:13p	Neeting notice
20	521	_A43_GALLOWAY	7-Feb-1986	11:43	RE: OUTSIDE STUFF
1	520	A38_HAYDEN	7-Feb-1986	11:30	RE: ETHERNET WORK AROUND
2	511	TPSWB SYSTEM MANAGER	6-Feb-1986	11:10	Meeting notice

Page 73

3	506	TPSWB System Manager	5-Feb-1986 02:55p Meeting notice
4	501	A43_CHAPMAN	5-Feb-1986 10:58 RE: Meeting notice
5	499	A43_NUNN	5-Feb-1986 10:32 RE: Training Seminar Handout - First TPSWB
	405	K	User Conterence
2	473	Kent Lhapman	4-Feb-1986 10:45p Review Minutes "better late than never"
'	493	KICHARD BURKHART	4-Feb-1986 10:10p TPSWB overview to be included in TPS
8	497	LODAY NUAR	A Fab 100/ 05:222 Tableta Casian Undert First TOOLD U
0	407	LUCEY HUNN	4-reb-1786 03:230 Iraining Seminar Handout - First IPSWB User Conference
9	486	Kent Chanman	4-Feb-1986 03:38n Nesting notice
10	485	Jeff Galloway	4-Feb-1986 03:280 Neeting notice
11	484	Roh Scheurer	4-Feb-1984 02:55n The onane uine is a isomin
12	481	A43 MINN	4-Feb-1004 12:220 DE: Conted A- Con of
13	477		2-Eab-1004 02:000 Just a pamindan of the meeting
14	476	A43 SCHEIDER	2-Ent-1004 2:04 Dand Dana int dan CCC CONCDIDACY
15	472	A43 SCHEINER	2-Eab-100/ 12:520 Dand Dessint (an Mustanian Han
14	445	Kim Kannison	2-Feb-100/ 12:330 Read Receipt for hysterious user
17	442		3 Teb 100/ 02:50 Methork Security 15500
10	455	AA2 MINN	2-red-1700 U2:30p meeting notice
10	440	TONID Test Assess	30-Jan-1986 US:00 KE: mail torm of guenne comp 1/30/86
17	447	IFOND TEST ACCOUNT	27-Jan-1986 11:22p using 195WB
20	99/	_JIU_SHANDS	27-Jan-1986 01:08p RE: A43_ALLIN1
1	445	A43_SCHEURER	27-Jan-1986 01:04p RE: DEC product announcement
2	442	A43_GALLOWAY	27-Jan-1986 11:07 RE: DEC product announcement
3	439	Kim Harrison	27-Jan-1986 10:48 Meeting notice
4	438	Bob Scheurer	26-Jan-1986 02:06p DEC product announcement
5	434	D. HOPMANN	24-Jan-1986 01:54p Meeting notice
6	433	Kent Chapman	24-Jan-1986 01:39p Datsa Vax Situation
7	432	Kent Chapman	24-Jan-1986 01:20p Note to G. Bremer concerning "the hacker"
8	431	Kin Karrison	24-Jan-1986 01:12p Ogden Quote detailing SCC charges incurred
			using TPSWB
9	429	A43_ALLIN1	24-Jan-1986 10:10 Vax concerns
10	422	Kent Chapman	22-Jan-1986 11:09p Neeting notice
11	418	Jeff Galloway	22-Jan-1986 08:22p I'm so pisss
12	417	A43_NUNN	22-Jan-1986 05:38p RE: concerts
13	415	Kim Harrison	22-Jan-1986 03:43p Meeting notice
14	403	Kin Harrison	21-Jan-1986 09:32p Meeting notice
15	402	Kim Harrison	21-Jan-1986 09:28p Meeting notice
16	401	A43 SCHEURER	21-Jan-1986 09:26n RE: Neeting notice
17	398	Kim Harrison	21-Jan-1986 09:20n Neeting notice
18	397	Kin Harrison	21-Jan-1986 A9:18n Neeting notice
19	396	Kim Harrison	21-Jan-1986 09:170 Nesting notice
20	390	A43_CHAPMAN	20-Jan-1986 04:43p RE: Interrupt menu
1	388	A43_CHAPMAN	20-Jan-1986 03:32p RE: Interrupt menu
2	381	Jeff Galloway	17-Jan-1986 10:46 January 17th Beta Test Release
3	380	A43_SCHEURER	17-Jan-1986 10:29 RE: Thursday Nite Progress
4	378	Sid Spencer	17-Jan-1986 10:24 Summary of Vax Charges for the months of Oct. & Nov. 85
5	375	A43 CHAPMAN	14-Jan-1984 01:05n RF: Meeting notice
6	371	Kent Chanman	15-Jan-1984 NA+27n DATCA LAY and the TDC HankBanch
			The same and state which and the fro wurkbench

7	370	B. LEISE	15-Jan-1986 03:01p Meeting notice
8	365	Kim Harrison	14-Jan-1986 10:03p Meeting notice
9	364	A43 SCHEURER	14-Jan-1986 03:57p RE: Meeting notice
10	360	B. LEISE	14-Jan-1986 02:42p Meeting notice
11	359	Kent Chapman	14-Jan-1986 01:07p Meeting notice
12	358	A43 SCHEURER	14-Jan-1986 09:13 RE: Resumption of Classes
13	354	Jeff Galloway	12-Jan-1986 01:38p return of the time away from engineering
14	353	Jeff Galloway	12-Jan-1986 01:27p time away from engineering
15	350	A43 NUNN	10-Jan-1986 03:59p RE: P/N
16	349	Looey Nunn	10-Jan-1986 03:530 User Gripes
17	343	Bob Scheurer	9-Jan-1986 05:25p Interview of B. Leise
18	338	RICH JENKINS	8-Jan-1986 05:45p Charlie Macrenna conversation follow-up
			(C/Vax NAC Version)
19	337	A43 SCHEURER	8-Jan-1986 05:24p RE: Speedy Emerson Paper Mail
20	333	Sid Spencer	8-Jan-1986 01:42p Concerns with TPSWB use. "Unhappy User"
			a see along an of another with the set of the set
1	327	Bob Scheurer	7-Jan-1986 01:29p Tuesday January 7th Agenda
2	326	Bob Scheurer	7-Jan-1986 11:39 Telephone interrupt
3	324	Jeff Galloway	7-Jan-1986 10:36 lunch cancelation, dinner planned
4	323	Jeff Galloway	6-Jan-1986 08:46p schedule impact
5	322	Kim Harrison	6-Jan-1986 08:44p Impact of A and B shift operations on Poject
			Engineer
6	321	Sid Spencer	6-Jan-1986 08:17n Workbench reinitialization
7	318	Bob Scheucer	6-Jan-1986 02:54n Monday Meeting schedule change
8	317	Bob Scheurer	6-Jan-1986 02:08n January 6th Agenda
9	309	Bob Scheurer	6-Jan-1986 09:43 a43 allin1
10	308	Bob Scheurer	6-Jan-1986 08:31 New Schedule impact
11	303	Kim Harrison	3-Jan-1986 N2:NBn Meeting notice
12	302	Kin Harrison	3-Jan-1986 02:07n Meeting notice
13	301	Kim Harrison	3-Jan-1986 02:06n Meeting notice
14	300	Kin Harrison	3-Jan-1986 02:01n Meeting notice
15	299	Kim Harrison	3-Jan-1986 01:46n Meeting notice
16	298	Kin Harrison	3-Jan-1986 01:45n Neeting notice
17	297	Kim Harrison	3-Jan-1986 01:44n Neeting notice
18	294	Kin Harrison	3-Jan-1986 01:43n Meeting notice
19	295	Kim Harrison	3-Jan-1986 01:din Neeting notice
20	292	Roh Scheurer	3-Jan-1986 11:53 R Shift concerns
20	212	DOD Schedrei	5 ban 1700 11:05 D SHITT COLLETINS
1	288	Roh Scheurer	3-Jan-1986 08:31 Jan 3 1986 morning meeting Agenda
2	287	Kin Harrison	3-Jan-1986 07:39 Nesting notice
3	284	Jeff Galloway	2-Jan-1986 N4:N9n errors during ATLAS Compile of matri
4	274	Roh Scheurer	26-Der-1985 D3:58n Time away from the office - Uaration
5	272	Kent Chanman	26-Dec-1985 01:1de Good Work News - For you files and L. Munn
	212	Kent Ghapman	Poulou
Å	271	A43 NINN	26-Dec-1985 Al:07n RF: MacIntosh Notes of 12/26/85
7	247	I. ALNODOWAR -	CLAINS/TRA 24-Der-1985 09:42 Amoro 466608173 Order 1421101 Phonesitter
•	201		n920 419 Final Ren
8	244	A43 NINN	23-Der-1985 03:37n RF: Summary Minutes 12/19/85 Peniew
0	242	A43 NINN	23-Der-1985 02:52n RE: Lenothy Ninutes
10	252	Rob Scheupen	19-Dec-1985 10:10 TPS Workboach demo
11	240	A43 MINN	18-Dec-1985 N1:1do RE: Sitting it out for a SPELL
	210		AU DEC AVON VALATE REA OTICITING IL DUL TOT & DIELL

12	240 J	leff Galloway	18-Dec-1985 10:00 J10_shands schedule
13	238 B	Bob Scheurer	18-Dec-1985 DO:O2 Morning meeting
14	233 B	Bob Scheurer	17-Dec-1985 03:33p Al. H visit tommarrow
15	229 B	Bob Scheurer	17-Dec-1985 02:11p TXY
16	228 K	(im Harrison	17-Dec-1985 02:07p SCC Accounting System
17	222 B	Bob Scheurer	16-Dec-1985 03:05p NAC
18	217 N	ANAGER	16-Dec-1985 08:35 RE: New Editor
19	215	leff Galloway	16-Dec-1985 08:17 WPS+
20	206 B	Bob Scheurer	14-Dec-1985 10:50 Saturdays Agenda December 14, 1985
1	205	Bob Scheurer	13-Dec-1985 09:58 Nodification to TPS WorkBench estimate of
			December 6, 1985
2	198 E	Bob Scheurer	12-Dec-1985 08:50 TYX Shipment
3	197 E	Bob Scheurer	12-Dec-1985 07:29 Thursday Morning Meeting
4	193 E	Bob Scheurer	11-Dec-1985 07:52 Wednes. Morning's Meeting Agenda
5	179 E	Bob Scheurer	10-Dec-1985 08:37 Tuesday Morning's Neeting Agenda
6	175 N	<b>WANAGER</b>	9-Dec-1985 04:18p RE: VT220 owners
7	173	Jeff Galloway	9-Dec-1985 04:15p I'm So P
8	172	ANAGER	9-Dec-1985 04:12p RE: VT220 owners
9	168	A43 MUNN	9-Dec-1985 01:12p RE: phinques
10	167	A43 MUNN	9-Dec-1985 01:08p RE: N-N
11	158	Bob Scheurer	9-Dec-1985 08:40 Monday Morning Neeting
12	156	R. LEISE	A-Dec-1985 02:41n TPSuBench estimate December 6, 1985
13	149 1	Roh Scheurer	A-Dec-1985 09:51 apenda for friday december 6, 1985 meeting
		bob believier	at my deck!
14	147 4	AA3 SCHEURER	5-Dec-1985 11:14 DE: Proper Nail Service
15	133 1	Roh Scheurer	2-Dec-1985 09:03 revised meeting date
16	129	Rob Scheurer	1-Dec-1985 11:09n November 27th morning meeting anenda
17	127 1	Vin Harricon	27-Nou-1985 04:37n Nesting notice
18	121		27-Nov-1985 8:393 Read Persint for November 27th morning
10	121	HIJ_UNK	meeting anenda
10	110	Rob Scheurer	27-Nou-1985 08:07 Nouember 27th morning meeting agenda
20	117 1	Kim Hannicon	24-Nov-1985 02:220 Meeting notice
20			20 NOV 1703 02122p neeting notice
1	113	Bob Scheurer	26-Nov-1985 11:09 vax conservation
2	112 6	A43_SCHEURER	26-Nov-1985 9:35a Read Receipt for One more time
3	109 1	Bob Scheurer	26-Nov-1985 08:40 Tuesday November 26 morning meeting
4	101	Bob Scheurer	22-Nov-1985 08:32 Friday's morning meeting location
5	100	A43_CARR	22-Nov-1985 8:19a Read Receipt for Friday Naovember 22, 1985
6	95	Bob Scheurer	22-Nov-1985 08:09 Friday Naovember 22, 1985 8:57a meeting
			agenda
7	84	A43 MUNN	20-Nov-1985 11:16 RE: name calling
8	82	Bob Scheurer	20-Nov-1985 08:54 meeting location change
9	81	A43_CARR	19-Nov-1985 3:44p Read Receipt for wed. nov 20, 1985 morning
10	79	Rob Scheurer	19-Nov-1985 03:44n wed, nov 20, 1985 morning meeting
11	72	Roh Scheurer	18-Nov-1985 08:12 Nonday November 18, 1985 meeting notice
12	70	Jeff Gallmay	15-Nov-1985 01:49n engineer's notebook
12	47	Jaff Gallman	15-Nou-1985 10:48 canceled MAC section
14	45		15 Nov 1705 10170 Cancered Mid Session 15 Nov-1005 0.405 Dasd Dasaint for Missed motion
17	0.0	HIJ JUNEN	10 HUV 1703 71476 READ RELEIDE TOP DISSED MEETIND

15	60	Jeff Galloway	14-Nov-1985 08:02 seminar
16	59	A43 CARR	13-Nov-1985 5:30p Read Receipt for ARTIFICIAL INTELLIGENCE
		27.5 v	SATELLITE SYMPOSIUM
17	58	A43 GALLOWAY	13-Nov-1985 05:25p Meeting notice
18	51	Jeff Galloway	13-Nov-1985 05:13p ARTIFICIAL INTELLIGENCE SATELLITE SYMPOSIUM
19	43	Kim Harrison	11-Nov-1985 06:28p Meeting notice
20	42	Kim Harrison	11-Nov-1985 06:22p Meeting notice
1	41	Bob Scheurer	11-Nov-1985 06:15p Neeting notice
2	40	Jeff Galloway	11-Nov-1985 06:01p Agenda November 12
3	37	Bob Scheurer	9-Nov-1985 03:11p Neeting notice
4	36	Bob Scheurer	8-Nov-1985 03:06p Meeting notice
5	34	Jeff Galloway	7-Nov-1985 03:32p wps
6	29	A43 SCHEURER	6-Nov-1985 05:25p RE: Session with Wash. U. Advisor
7	27	A43 GALLOWAY	6-Nov-1985 4:20p Read Receipt for Things for Al H. to show/do
		1. <del></del>	for us.
8	26	A43 GALLOWAY	6-Nov-1985 4:19p Read Receipt for Allin1 menus
9	18	Jeff Galloway	6-Nov-1985 12:34p mail mistake
10	17	Jeff Galloway	6-Nov-1985 11:01 L. Munn
11	16	A43_GALLOWAY	6-Nov-1985 10:54a Read Receipt for To Do VS. Action Item
12	12	Bob Scheurer	6-Nov-1985 08:52 agenda
13	10	Bob Scheurer	6-Nov-1985 08:44 Meeting Agenda
14	6	SCHEURER	5-Nov-1985 02:02p Meeting notice
15	5	SCHEURER	5-Nov-1985 02:00p Meeting notice
16	4	SCHEURER	5-Nov-1985 01:58p Meeting notice

Appendix "B" Compiler Study

FINISH \$ END, IF \$ END, IF \$ 78 84 90 C \$ C \$ E638000 REST OF WAVEFORM ANALYZER TESTS OUTPUT, SYSTEM STATUS WAVEFORM ANALYZER TEST CONTINUED 05 15 VERIFY 20 END, IF \$ IF, NOGO, THEN \$ DUTPUT, ('FAULTY-UNIT VOLTS', C'638000', 'LL', 'UL', 'MEASUREMENT', C'1A3-A5') \$ IF, 'PRINTER', THEN \$ DUTPUT, USING '/dev/cp', ('PR-FAIL-V', C'638000', 'LL', 'UL', 'MEASUREMENT', C'1A3-A5') \$ 30 35 40 45 50 END, IF \$ INPUT, GO-NOGO IF, NOGO, THEN FINISH \$ END, IF \$ END, IF \$ 5665050 END, IF \$ SETUP, AC SIGNAL USING 'WT178-AC1-1', FREG 10000 HZ, TEST-EQUIP-IMP'50 UHN, VULTAGE-PP 1.5 V, CNX HI A13-1\$ VERIFY, (VOLTAGE-P INTO 'MEASUREMENT'), AC SIGNAL USING 'T7612-VP2-AC', UL 0.85 V LL 0.65 V, VOLTAGE-P MAX 0.75 V, FREG 100000 HZ, TEST-EQUIP-IMP 10000000 OHM, CNX HI A9-1\$ IF, 'PRINTER', IHEN \$ OUTPUT, USING '/dev/cp', ('PRINT-RESULTS', C'639000', 'UL') FUN IE \$ C \$ 06 12 END, IF \$ IF, NOGO, THEN \$ OUTPUT, ('FAULTY-UNII VOLI5', C'639000', 'LL', 'UL', 'UL', 'UL', 'UL', 'IA3-A5') \$ IF, 'PRINTER', THEN \$ OUTPUT, USING '/dev/cp', ('PR-FAIL-V', C'639000', 'LL', 'UL', 'MEASUREMENT', C'1A3-A5') \$ 243036 42 END,1F \$ INPUT, GO-NAGU IF, NAGU, THEN FINISH \$ END, IF \$ END, 1F \$ 54 666284 END, 1F • SETUP, AC SIGNAL USING 'WT178-AC1-1', FREQ 1000000 HZ, TEST-EQUIP-IMP 50 0HM, VOLTAGE-PP 1.0 V, CNX HI A13-1\* VERIFY, (VDLTAGE-P INTO 'MEASUREMENT'), AC SIGNAL USING 'T7612-VP2-AC', UL 0.60 V LL 0.40 V, VULTAGE-P MAX 0.50 V, FREQ 100000 HZ, TEST-EQUIP-IMP 10000000 0HM, CNX HI A9-1\* IF, 'PRINTER', THEN \* OUTPUT, USING '/dev/cp', ('PRINT-RESULTS', C'640000', 'UL' END, IF \* 640000 C 04 08 12 END, IF \$ 16

C

### MATE ATLAS COMPILER (MAC)

STATION SELF-TEST\*

SUMMARY FOR

### 2

/ M	τN	. 0	<b>F</b> (	<b>^</b>
111	111	• •		• )

FILE	ATLAS (COMPILE	) FLOW	ALLOC	TOTAL
NAME	TIME	TIME	TIME	TIME
matla	24:14	6:21	8:24	38:59
matlb	23:12	6:36	9:49	39:37
mat2b	20:59	6:43	12:27	40:09
mat3a	22:24	8:24	13:54	44:42
mat3b	20:02	7:59	19:49	47:50
mat3c	10:47	3:59	9:31	24:17
mat3d	21:30	6:58	10:08	38:36
mat4a	17:09	5:40	7:42	30:31
mat4b	7:50	3:01	4:03	14:54
mat4c	3:22	1:41	2:58	8:01
mat5b	13:15	6:04	4:45	24:04
mat5c	34:48	12:12	8:45	55:45
mat5d	27:33	11:11	7:19	46:03
mat5e	18:36	7:48	6:04	32:28
mat5f	19:51	8:06	6:34	34:31
mat5g	14:20	7:46	13:59	36:05
mat5h	12:33	6:41	12:39	31:53
mat5i	12:46	6:54	13:17	32:57
mat5j	12:30	6:40	12:38	31:48
mat6a	4:55	2:00	1:21	8:16
mat6b	12:54	3:55	4:36	21:25
matdwg	50:33	18:32	35:21	104:26
matrf	2:54	1:09	1:26	5:29
	408:57	156:20	227:29	792:46
	(6:48:57)	(2:36:20)	(3:47:29)	(13:12:46)

### BITA selftwl (switch processing) - 4:59

Total Required Operation Time - 797:45 (13:17:45)

\* Processing performed on PDS Serial No. 008 MAC VERSION 3.0.0 - BSDB/BITA MAC VERSION 3.0.1 - AC MAC VERSION 3.0.0 - FLOW MAC VERSION 3.0.1 - ALLOC IEEE-716-1982

### WORKBENCH MATE ATLAS COMPILER SUMMARY FOR STATION SELF-TEST \*\*

FILE	ATLAS(COMPILE)	FLOW	ALLOC	TOTAL
NAME	TIME 1	TIME 2	TIME 3	TIME 4
matla	4:27	1:10	1:32	7:09
matlb	4:20	1:10	1:47	7:17
mat2b	3:52	1:05	2:16	7:13
mat3a	4:21	1:20	2:32	8:13
mat3b	3:33	1:01	3:36	8:10
mat3c	2:08	0:33	1:44	4:25
mat3d	4:06	1:08	1:51	7:05
mat4a	3:31	0:54	1:24	5:49
mat4b	1:46	0:33	0:44	3:03
mat4c	0:54	0:17	0:32	1:43
mat5b	2:50	1:10	0:52	4:52
mat5c	5:51	2:34	1:35	10:00
mat5d	5:14	2:19	1:20	8:53
mat5e	3:45	1:35	1:06	6:26
mat5f	3:56	1:38	1:12	6:46
mat5g	3:03	1:24 .	2:33	7:00
mat5h	2:43	1:09	2:18	6:10
mat5i	2:46	1:12	2:25	6:23
mat5j	2:42	1:09	2:18	6:09
mat6a	1:19	0:30	0:15	2:04
mat6b	2:43	0:42	0:50	4:15
matdwg	7:12	2:18	6:26	15:56
matrf	0:48	0:18	0:16	1:22
	77:50	27:09	41:24	146:23
	(1:17:50)	(0:27:09)	(0:41:24)	(2:26:23)

SWITCH DATABASE PROCESSING TIME: 1:00 (EST.)

TOTAL REQUIRED OPERATION TIME: 147:23 (2:27:23)

PROCESSING PERFORMED ON VAX 11/780 USING PERSONAL ATLAS WORKSTATION (PAWS) VERSION

### PROCESSING DATES:

ATLAS (COMPI	(LE):	THRUSDAY, SEPTEMBER 5, 1985	2:00	AM
FLOW	:	FRIDAY, SEPTEMBER 6, 1985	2:00	AM
ALLOC		TO BE COMPLETED AT LATER DATE		

REPORT DATE: SEPTEMBER 6, 1985

NOTES: 1) ATLAS (COMPILE) ERROR WITH: MAT3B MAT3C MAT3D MAT4A (SYNTAX VARIATIONS IN TYX COMPILER) 2) FLOW ERROR WITH: MATDWG (SOURCE FILE SIZE PROBLEM)

DIVISION -

- 3) ALLOCATE NOT POSSIBLE AT TIME OF REPORT DUE TO NEW SWITCH DATABASE REQUIREMENT (TIMES SHOWN ARE INTERPOLATED)
- 4) TOTAL TIME WILL VARY WITH USER LOAD. AT TIME OF PROCESSING, NO OTHER USERS WERE BELIEVED TO BE ON THE VAX.

Page 82

### STATION SELF-TEST SOURCE CODE

### COMPILATION RATE COMPARISON

NAME	NUMBER OF LINES	MATE ATLAS COMPILE TOTAL TIME (MIN:SEC)	R LINES RATE(MIN.)	TPS WORKBENCH COMPI TOTAL TIME (MIN: SEC)	LER LINES RATE(MIN.
matla	1044	38:59	26.8	7:09	146.0
matlb	995	39:37	25.1	7:17	136.6
mat2b	950	40:09	23.7	7:13	131.6
mat3a	1089	44:42	24.2	8:13	132.5
mat3b	1047	47:50	21.9.	8:10	128.2
mat3c	680	24:17	28.0	4:25	154.0
mat3d	1358	38:36	35.2	7:05	191.7
mat4a	1149	30:31	37.7	5:49	197.5
mat4b	557	14:54	37.4	3:03	182.6
mat4c	367	8:01	45.8	1:43	213.8
mat5b	797	24:04	33.1	4:52	163.8
nat5c	1540	55:45	27.6	10:00	154.0
nat5d	1208	46:03	26.2	8:53	136.0
nat5e	901	32:28	32.4	6:46	140.1
nat5f	1117	34:31	32.4	6:46	165.1
nat5g	911	36:05	25.3	7:00	130.1
nat5h	692	31:53	21.7	6:10	112.2
nat5i	699	32:57	21.2	6:23	109.5
nat5i	693	31:48	21.8	6:09	112.7
na t6a	415	8:16	50.2	2:04	200.8
na t6b	608	21:25	28.4	4:15	143.1
natdwg	1696	104:26	16.2	15:56	106.4
natrf	352	5:29	64.2	1:22	257.6
	20,865	792:46	26.32	146:23	142.5

AVERAGE PERFORMANCE RATIO:

142.5 26.32 = 5.41:1 SUMMARY OF COMPILER PERFORMANCE

(COMPARISON USING MATE ATLAS COMPILER (MAC) AS REFERENCE STANDARD)

COMPILER PROCESSING SPEED RATIO SEGMENT ATLAS (COMPILE) FLOW

ALLOC

OVER-ALL

5.41:1

5.25:1

5.76:1

5.50:1 (INTERPOLATED)



Processing Speed Ratio

# 541 to 1

### Performance Improvement

### Appendix "C"

Detailed Network Accounting Records

### February 1986 - Item A

		100									TAPE	MISC.	TOTAL
A43_ALLIN1 A43_CARR A43_COLLINS	PRIME 19-90 99-96 -00	EVENING 29.07 14.22 .00	TIME NITE 22.74 14.58 .00	COST 80.30 221.07 .00	PRIME 37-05 52-58 -00	***** CPU EVENING 25.28 18.16 .00 22.23	NIT 20.10 12.9 .0	E COST 0 109.43 5 129.82 0 .00 3 75.23	PAGES 6451 91	COST .00 161.44 2.46 422.21	CDST .00 6.00 .00	-1155.71 .00 .00	-965.98 518.33 2.46 554.38
A43_GALLOWAY A43_LOSS A43_PAWS A43_PAWSDEHD A43_SCHEURER	23.51 4.47 .00 .00 126.22	2.01 .00 1.33 10.92	-00	10.98 .00 1.33 263.26	4.53 .00 .00 125.33	7.08	-0	0 16.13 0 .00 0 .84 0 343.97 0 .00	1268 6479 412 25874 734	317.16 161.99 10.30 646.86 18.36	-00 -00 2-00 -00	-00 -00 -00 -00	161.99 12.47 1256.09 18.36
A43_TTX A43_TTXDEHD A57_CH4ISCO A57_HOLMES J10_ALLIM1 J10 BIDWDD	-00 -00 -19 -08	-00 -03 -01 -00	.00 .00 .00	.00 .03 .37 .17 1.71	-00 -00 -72 -31	.00 .11 .13 .00	-0 -0 -0 -2	0 .00 0 .11 0 1.60 5 .73 0 2.85		-16 -00 -00 -00	.00 .00 .00 .00	.00 .00 .00 .00	.14 1.97 .90 4.56
TOTAL	275.19	67.09	38.22	636.16	248.22	167.19	34.3	3 680.71	6963	1740.94	8.00	-1155.71	1910.10

### January 1986 - Item B

			TINE	COST		EVENING	TIME **	COST	PAGES	COST	COST	RISC.	TOTAL
A43_ALLINI A43_CARR	125.93	14.25	1.33	266.78 254.70	77.06	25.24	9.72 2.97 0u	184.17 124.20	5008	125.21 2.40	.00	.00	504.11
A43_GALLOWAY A43_LEOWARDO	6.63	3.75	1.16	17.59	14.05	16.85	1.39	45.45	16414 99 7193	410,36 2,20 177,59	.00	.00	2.20
A43_PALSUENO	7.80	2.47	.00	18.14	11.34 259.03	2.10	.00 .00	24.79	358 40367 704	8.96 1009.19 17.60	.00	.00	2017.69
A4J_TTIDEND	.00	.00	.00	.00	.00	255.27	14.94	.00	70142	.12	00. 00.	.00 •3458,53	327,63

### December 1985 - Item C

		Cubat	TTINE			CPU	TINE			15K	S. TAPE	HISC.	TOTAL
	PRIME	EVENING	MITE	COST	PRIPE	EVENING	MITE	CUST	PAGES	COST	COST	73827	121212/11/121211
	105.19	1.01	3.38	215.11	285.28	15.18	16.14	593,79	1114-38624514626	.00	.00	,00	808.90
	111.51	1.17	1.76	230.40	59.44	3.98	9.82	127.74	6297	107.43	.00	.00	465.57
AAA COLLINS	.00	.00	.00	.00	.00	.00	.00	.00	95	2.40	.00	.00	2.40
AAA CALLORAY	28.01	.56	1.20	57.10	37.39	1.00	3.94	17.72	22554	563.86	.00	.00	694,74
	.00	.00	.00	.00	.00	.00	.00	.00	90	2,25	.00	.00	2.25
AA3 Allan	1.55	.00	.00	7.10	4.40	.00	.00	8.81		.00	.00	.00	15.91
141 8455	. 29	.00	.00	. 61	.96	.00	.00	1.93	5704	142.61	.00	.00	145.15
the states	.00	.64	-00	.00	.00	.00	.00	.00	75	1.89	.00	.00	1.89
	47.97	.00	.00	95.79	42.63	.00	.00	85.29	13168	329.22	.00	.00	510.30
AA3 TTT		.00	.00	.00	.00	.00	.00	.00	579	14.50	.00	.00	14.50
	.00	.00	.00	.00	.00	.00	.00	.00	5	.15	.00	.00	.15
ATJ_TIADENU												*********	*******
THE PAL	296.49	6.74	13.34	606.17	430,10	20.16	29.90	895.28	46567	1164.31	.00	.00	2665.76
1111											-		

### November 1985 - Item D

		*******	. CONNEC	T TIME		· · · · · · ·	CPU	TINE **	*******	**** 5	15K 4+++	** TAPE **	#15C.	TOTAL
110		PRINE E	TENINU	HITC	COST	PRIME	EVENING	MITE	CUST	PACES	COST	COST		
	A41_ALLIN1	54.01	.00	.00	108.00	113.83	.00	.00	227.63	296074	7401,86	.00	.00	7737.49
i -	A44_CANK	91.35	3.90	10.44	195.76	68.41	4.04	5,34	143.00	2081	67.03	2.00	+00	408,39
L-	-A41-CULITINS	.00-	.00		.00	.00	.00	.00	.00		2,40	.00-	:00	2.40
	A41 GALLUNAT	26.25	.00	.00	52.59	36.85	.00	.00	73.04	21323	533.09	.00	.00	659.32
	AS J LEUNARDU	.02		.00	.05	.13	.00	04	.27	44	1.10	.00	.00	1.42
_		2.71	1.48	.00	7.17	- Y:00		.00	21.77	4043	101,08			-129,97-
	Add Aumh	8.55	.00		17.10	8.30	.00	.00	10.58	410	10,25	2,00	.00	45.93
i -	A41_PA=5	1.45	.00	.00	0.91	1.40	.00	.00	2.82	4051	101,28	.00	.00	111.01
⊢	A41_PAYSURNO	. 10	.00	.00	.75	.27	.00	.00	.54	104	2,00	.00	.00	3:89
	A44 SCHEUKEN	45.54	.00	.00	91.04	65.74		.00	111.57	9762	244.00	.00	.00	466,67
1	441 174			.00	.00	.00	.00	.00	.00	495	12.3#	.00	.00	12,38
1	AAA I TANKAI			.00		:00		-00-	.00			.00	.00	:12-

AS /_HARAISUN JIU_BIUNUU	.04			1.29	1.98	.ua .uu	.uu .0u	3.97 94 2.24	2,36 .00	.00	.00	7.62
LOTAL	215.44	5.44	10,44	481.59	307.07	6.57	5,34	.24.63 319141	8479.01	4.00	.00	9589.83

### October 1985 – Item E

				*******	******					ISK ****	** TAPE **	MISC.	TOTAL
	DOTHE	EVENING	HTTE	COST	PRIME	EVENING	MITE	COST	PAGES	COST	COST	1010000000000	
			.00	.00	.00	.00	.00	.00	121	3.04	.00	.00	3.04
#32_3AMS				.00	- 00	.00	.00	.00	2532	63.32	.00	.00	63.32
AJZ_SIEIN				78.84	15.61	1.57	- 54	33.10	2348	58.71	.00	.00	170.65
AAS_LARK	34.21	1.03	1.23				.00	10.54	50	1.25	.00	.00	23.72
A43_COLLINS	3. 78	.02		11.75	3.23			1.90	538	11.45	.00	.00	16.05
ALL CULL	. 33	.00	.00		. 70				17987	449.48	.00	.00	586.19
443_GALLOWAT	43.98	.00	.00		2					2 17	.00	-00	3.22
	.14	.00	.00	-28	. 29	.00	-00			2 20	.00	.00	2.20
-443_LEONARDO	-00	.00	.00	.00	.00	.00	-00	.00			- 00		184.54
-443_LOSS	3.23	.00	.00	6.45	14.94	.00	-00	29.87	5928	148.22	.00		
A43 MUNN	2.32	.00	.00	4.63	1.91	.00	.00	3.81	736	18.40	.00	-00	20.04
AA3 PANS	38.15	.00	.00	76.31	131.76	.00	.00	263.47	4481	112.04	.00	.00	451.82
A43 PANSDEND	.73	.00	.00	1.43	1.51	.00	.00	3.04	106	2.66	.00	.00	7.13
AAT SCHEUPER	31.74	.00	. 00	63.56	67.54	.00	.00	135.10	10061	251.53	.00	.00	450.19
441 777	. 04	.00	- 00	-07	-18	-00	.00	.37	388	9.72	.00	.00	10.16
ALL TRUDEND				.03		.00	.00	.16	4	.12	.00	.00	. 31
A43_TTADENU						.20	.00	1.17	20	.50	.00	.00	2.66
AST_MARKISUM				• • • •				2.34		.00	.00	.00	2.87
J10_810N00	.25	.00	.00		1.13			2					
								\$33.87		1137.21	.00	.00	2004.91
TOTAL	161.24	10.36	1.25	333.83	203.31	1.85		,,,,,,,,					
5.85 6.20						Page	e 88						

### Appendix "D"

## Interview Survey

n an effort to evaluate the impacts of the computer usage here at Emerson the ollowing survey has been developed to further understand the user community. lease complete and return to: 4534 - Timothy Fitzsimmons Carr. Your opperation is greatly appreciated.

lease Check all appropriate circles.

.

Background:	
omputer Science Major	٥
omputer Science Minor	0
lectrical Engineering Major	0
lectrical Engineering Minor	0,
ther Major	9
n-theJob Computer Training	0
ocational School Courses	0
p Prior Computer Training	0
Previous Computer Usage:	
sed Computer in college or school	1
ave Home Hobby Computer	0
ave used Emerson Scientific Computer Center	V
ava used other Emerson Computer	4
ave used Emerson Word processor PC's	٥
ave used IBM or Apple PC's	٥
ave used other PC's	0
ave never used computer	C
Employed at Emerson:	
ess than 6 months	
to 12 months	0
to 2 years	0
to 5 years	0
ore than 5 years	*
Intended Applications:	
coram development	ŋ
omputation	1
cumentation	D
ata Retrieval/Manipulation	0
ersonal Interests	0
Applications Time-Frame:	
amediate	٥
ithin 3 months	0
ithin 6 months	۵
ithin 1 Year	ο,
onger than 1 Year	×
sure when	0

### List of References

Chapter 1: Introduction and Statement of Problem

- Sperry System Management, MATE TPS Acquisition, Guide 5 Vol. 3, Rev. a, (1985).
- [2] "U.S. Department of Defense Automatic Test Equipment", Test Program Set Standard MIL-T-85549a (AS)1238-34-st, September (1983).
- [3] J. P. Hall, "Test Program Set Acquisition," Department of the Navy, (Ser Air-5522B,1), December, (1985).
- [4] Frost and Sullivan, Automatic Test Equipment Strategic Business Plan for the '80, Electronic Business, October, (1981).
- [5] Richard Burkhart, Putting the Fun Back in TPSs, Proceedings of the 22nd International Testing Conference, (1986).
- [6] As cited in [3], page 12.
- [7] David Clutterbuck, What Makes Japanese Car Maunufactures So Productive?, International Management [U.K.], Vol: V33N4, page 17-20, April (1978).
- [8] System Specification for the Test Program Set WorkBench, Emerson Electric, July, (1985).
- [9] U. S. Department of Defense, <u>Software Technology for</u> <u>Adaptable Reliable Systems Program Plan</u>, DoD 1238-34-st, (1983).
- [10] Cheryl L. Losey, Electronic Messaging Systems For More Effective Management, IEEE Transactions on Professional Communication, Vol: VPC28N3, pages 35-39, September (1985).
- [11] Alan J. Ofner, Middle Management: The Neglected Resource, Personnel Journal, Vol 64 Number 12, page 14-18, December (1985).
- [12] David B. Loveman, K. Sattley, S. Schuman, P. Timpanaro, and A. Mark, ATLAS Test Support Environment (ATSE). Proceddings of the 20th Automatic Test Conference, pages 621, 1985, (1984).
Chapter 2: Review of Literature

- [13] Gregory M. de Mare and Richard L. Gauthier, Automated Management of TPS Development, AUTOTESTCON Proceedings, page 456, (1983).
- [14] P. Hart, The Military will spend \$800 mil+ in 1985 on automatic test equipment (ATE), vs about \$530mil/yr currently, according to Frost & Sullivan, Electronic Business, page 50, October, (1981).
- [15] As cited in [14], page 50-52.
- [16] W. J. Brownlow and J. R. Elston, Software Automation. Proceedings of the NAECON Conference, pages 738-750, NJ, (1985).
- [17] As cited in [12], page 622
- [18] As cited in [10], page 35.
- [19] As cited in [10], page 37.
- [20] As cited in [10], page 38.
- [21] Weiss Henry Fersko, Electronic Mail: The Emerging Connection, Personal Computing, Vol. 9 N1, pages 71-79, January, (1985).
- [22] As cited in [21], page 77.
- [23] Mitchell H. Goldstein, Office Automation and Executive Productivity, National Productivity Review. Vol: V4N4, page 418, Autumn (1985).
- [24] As cited in [23], page 416.
- [25] As cited in [11], page 14.
- [26] As cited in [11], page 15.
- [27] As cited in [11], page 16.
- [29] R. Franklin Parker, Meetings -- Productive or Counter-Productive, Project Management Journal, Vol 16 Number 4, pages 59-73, (1985).
- [30] As cited in [29], page 72.
- [31] E. M. Melendez, Emerging ATE Engineering Design Tools, AUTOTESTCON Proceedings, page 164-169, (1984).

- [32] Frank A.Pullo and Michael Salvarezza, TPS-PTS: A TPS Productivity Tool Set, Grumman Aerospace Corporation, Bethpage, NY, AUTOTESTCON Proceedings page 142-149, (1984).
- [33] As cited in [32], page 143.
- [34] Programming Standards and Conventions Guide for the Test Program Set WorkBench Firmware, System and Application Computer Programs, Emerson Electric, July, (1985).
- [35] As cited in [32], page 144.
- [36] As cited in [32], page 148.
- [37] Thomas G. Baker, Julie W. Low and Diane B. Revell, Autoated Documentation Support System, Boeing Aerospace Company, AUTOTESTCON Proceedings, page 745-749, (1985).
- [38] As cited in [37], page 746.
- [39] Pamula A. Clark, The Electronic Office, Byte, MA., (1983).
- [40] As cited in [37], page 747.
- [41] As cited in [37], page 749.
- [42] Thomas J Wilkins and Michael G. Ray, Automatic Generation of TPS Documentation Utilizing a common UUT Data Base, GTT Industries, Inc. AUTOTESTCON Proceedings, pages 155-163 NJ, (1984).
- [43] As cited in [42], page 163.
- [44] Mary Emrich, The F-18: Flying Fuel Cell, Maufacturing Systems. Vol:v3n4, pages 40-43, April (1985).
- [45] Barry Critchley, CAD/CAM Comes to the Aid of Defense Industries. Rydge's (Australia), Vol: V57N6, pages 73-76, June, (1984).
- [46] Glenn A. Milles, Schematic to ATLAS. AAI Corporation, AUTOTESTCON Proceedings, pages 150-154, (1984).
- [47] As cited in [5], page 36.
- [48] As cited in [14], page 52.
- [49] L. Conway, Management: Navy Seeks F/A-18 Spares Competition, Aviation Week & Space Technology, pages 129-130, November 28, (1983).

- [50] Business News, Sanders to Provide More EW Test Sets, Defense Electronics, page 42, July (1984).
- [51] Design--Test--Measurement: New Firm to Make Test Program Sets, Electronic News, page 17, June (1985).
- [52] ECMonitor: Programs: Harrs Corporation, Journal of Electronic Defense, October, page 178, (1984).
- [53] As cited in [5], page 4.
- [54] Rao, M.K. Dhirendra. "R&D Project Planning Through PERT: A Note,"<u>ASCI Journal of Management (India)</u>, 11, No. 1 (Sept. 1981), 84-88.
- [55] M.W. Curran, Bracket Budgeting, <u>Handbook of Budgeting</u>, John Wiley & Sons, 1981, p. 667-695.
- [56] As cited in [5], page 36.

Chapter 3: Research Section I: Hypothesis Statement and Summary of Research

- [57] Fred N. Kerlinger, Foundations of Behavioral Research, Third Edition, pages 348-389, Holt Rinebart Winston, (1986).
- [58] Richard Hunt, Vax Notes: General Population Needs Study, Alarm Logs, Vol 1 Number 11, page 13-27, October, (1981).
- [59] As cited in [57], page 391.
- [60] As cited in [10], page 35.
- [61] As cited in [11], page 14.
- Section II: Research Methods
- [62] As cited in [57], page 394.
- [63] As cited in [57], page 394.
- [64] DEC ALL-In-1 Software Product Descriptions, Digital Equipment Corporation, March 1985.
- [65] As cited in [57], page 431.
- [66] As cited in [55], page 680.

- [67] TPS WorkBench Test Results, Emerson Electric, September 5, 1985. (Scheurer, 10).
- [68] As cited in [57], page 466.
- [69] TPS WorkBench Blue Team Review Handout, Emerson Electric, September 5, 1985.
- [70] As cited in [5], page 21.
- [71] Roshan Lal Sharma/Paulo J.T. deSousa/Ashok D. Ingle, <u>Network Systems</u>. Van Nostrand Reinhold Company, NY.
- [72] Louis Becker, Network Control Centers. Computerworld On Communication, MA.
- [73] Babbie, Earl R., <u>Survey Research Methods</u>, Wadsworth Publishing Company, Inc., 1973.
- [74] As cited in [58], page 3.
- [75] As cited in [73], page 139.