

12-1988

volume 11, no. 4, Winter 1988

Bryant University

Follow this and additional works at: https://digitalcommons.bryant.edu/bryant_review

Recommended Citation

Bryant University, "volume 11, no. 4, Winter 1988" (1988). *Bryant Review (1978-1997)*. Paper 41.
https://digitalcommons.bryant.edu/bryant_review/41

This Newsletter is brought to you for free and open access by the Douglas and Judith Krupp Library Special Collections at DigitalCommons@Bryant University. It has been accepted for inclusion in Bryant Review (1978-1997) by an authorized administrator of DigitalCommons@Bryant University. For more information, please contact dcommons@bryant.edu.

BRYANT REVIEW

Winter 1988

Volume II, Number 4



"Year of International Awareness" proclaimed

photo by Stephen Spencer

Bryant College
Alumni Association

Presents

For the Bryant Community, Alumni,
Their Families and Friends

International Finance In London

With

Dr. Chantee Lewis

Bryant Professor & Graduate Finance Coordinator

Wednesday, August 9 — Thursday, August 17, 1989
9 Days

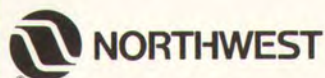
London Stock Exchange • Lloyds of London • International Tea Auction
International Financial Futures Exchange • The Metals Exchange
Special Talks by London Business Experts
London Sightseeing • Windsor Castle • Top London Theatre Performance
Thames River Cruise and More...

Your International Finance In London Program Includes:

- Round-trip air transportation on major scheduled airline from Boston.
- Seven nights Superior First-Class hotel accommodation.
- Breakfast daily. Three dinners and one Pub lunch.
- All land transportation by private motorcoach.
- Full-time services of an experienced Travel Concepts courier.
- All portorage, taxes and service charges.

Direct Departure From Boston
\$2395

Per Person (Double Occupancy)
Single Supplement \$350



Contact Jill T. Nosach, assistant director of alumni relations, for
reservations. 401-232-6040.



Editor
Elizabeth O'Neil

Associate Editors
Helen Jones-Toms
Jeannine Wilson

Officers of the College

William T. O'Hara
president of the college

William E. Trueheart
executive vice president

James W. Robinson
vice president for academic affairs

David Simpson
interim vice president for business affairs

Nena Thames Whittemore
*vice president
for institutional advancement*

Leslie L. LaFond
vice president for student affairs

BRYANT REVIEW (USPS 462-970)
(ISSN 0892-0214) is published four times
a year in Spring, Summer, Fall and
Winter for the Bryant College commu-
nity. Publication offices are located in the
Publications and Advertising Office,
Bryant College, 450 Douglas Pike,
Smithfield, Rhode Island, 02917-1284.
Second class postage is paid at
Providence, Rhode Island. Postmaster:
Send address changes to *Bryant Review*,
Box 2, Bryant College, 450 Douglas Pike,
Smithfield, Rhode Island 02917-1284.

-
- 5 *The Export Assistance Center:
Bringing Down the Trade Deficit Through Small Business*
- 7 *International Awareness:
First Step in Preparing Global Business Leaders*
- 8 *First Visiting Scholar,
Magaziner, Enjoys International Reputation*
- 10 *Presidential Perspective,
State of the College Address*
-

DEPARTMENTS

- 4 *Bryant Briefs*
- 13 *Sports*
- 17 *Class Notes*
-

... Leadership Forum Series III began the fall semester with a presentation titled "Organizational Renewal in an International Economy: Implications for Leadership Education." The forum was led by Irving Spitzberg, Jr. and Virginia Thorndike, principals in the Knowledge Company. Formerly general secretary of the American Association of University Professors, Spitzberg has written extensively about leadership and is currently conducting research in higher education leadership. He holds degrees from Columbia, St. Catherine's College, Oxford, and Yale Law School. Thorndike has conducted leadership development workshops and is currently studying gender and leadership. With Spitzberg, she is also writing in the area of cross-cultural leadership. The forum was coordinated by Professor Ronald Deluga...

... Howard N. Kay was recently appointed associate vice president for corporate and college relations. Kay previously served as executive director of corporate and community affairs. A Naval Academy graduate and a veteran of 36 years with the US Navy, Kay, while a captain, served as the first commander of the Navy's Education and Training Center in Newport from 1973 to 1978. Following his retirement from the Navy, he was named director of corporate affairs for the Outlet Company, later Outlet Communications, Inc. He held that position until he joined the Bryant staff in 1985...

... Bryant's first official history book, titled Bryant College: The First 125 Years, written by Valerie Quinney and edited by Peter Mandel and Elizabeth O'Neil, was published last spring and won a bronze medal in a prestigious national competition sponsored annually by the Council for the Advancement and Support of Education (CASE)...

Foreign Investors "Buying into America," Authors Warn



Susan and Martin Tolchin, authors of the critically acclaimed book, "Buying Into America," spoke at Bryant October 13. They inaugurated the 1988-89 Bryant Forum lecture series, which brings some of America's leading business authors to campus, with their presentation on, "Foreign Money: Trojan Horse or Gift Horse?"

Martin Tolchin, a prize-winning *New York Times* Washington correspondent, and his wife, Dr. Susan Tolchin, a professor of public administration at George Washington University, are the authors of

numerous books and articles. In their latest offering, "Buying into America: How Foreign Money is Changing the Face of our Nation," they warn that the United States is being compromised by its dependence on foreign investments. A lack of concern about foreign investors buying up our country has resulted in the creation of "the land of the free and the home of the deficit," the authors say. America must regain control of its economic destiny, say the Tolchins, because the statement that "money is neutral" is a myth. It can and does buy political influence in America.

Foreign investors already own 21 percent of America's banking assets, and, if the current pace continues, they will control 70 percent by the year 2000. They also own 40 percent of the machine tool industry in this country and large percentages of real estate in our major cities, according to the authors.

The Tolchins offer a series of remedies for this potentially dangerous situation, including the restriction of foreign investments where they are seen as "impediments to national security," and legislation that mandates certain levels of US ownership in critical industries, such as banking and high technology.

Litoff Honored at Convocation

History Professor Judy Barrett Litoff was honored by her colleagues at Bryant's annual Convocation September 14 when she received the 1988-89 Distinguished Faculty Award.

In accepting the award from Faculty Federation President Joseph A. Ilacqua, Litoff said she was "thrilled" and "very grateful" to be recognized by a true jury of her peers, "those individuals who know your strengths and your weaknesses, who



(continued on page 14)

The Export Assistance Center:

Bringing Down the Trade Deficit Through Small Business

by Helen Jones-Toms, associate editor



Throughout this election year, the candidates repeatedly expressed their concerns for the country's national security regarding Soviet relations and arms control. However, as columnist Mark Patinkin notes, "The threat of our time does not center on the Russian military bases, it centers on Korean factories, Japanese research labs, German technology, and the French export machine."

To prove his case, Patinkin cites a report by the Washington research firm, Council for Competitiveness. The report states that in 1970 the United States manufactured 90 percent of all phonographs and color televisions. By 1987, those percentages slipped to a mere 1 and 10 percent, respectively. Last year the losses in the color television market alone amounted to \$4.5 billion.

Although overall exports rose during the first half of this year, the trade deficit has been at its highest levels in the past decade. One of the ways the federal government hopes to combat the deficit is with the help of small and mid-size businesses.

A recent report by the US Department of Commerce indicates that between 25,000 and 40,000 small to mid-size firms manufacture goods that can be competitive both in price and quality with products made abroad. Currently, however, only 250 firms are responsible for 80 percent of all US exports, with the top 50 companies accounting for nearly half of those sales.

Part of the effort to encourage these small businesses to look for sales across the seas is located here at Bryant College. On July 1, the Small Business Development Center (SBDC) opened its Small Business Export Assistance Center. At the Export Center, Rhode Island small businesses can find help in developing and exploiting foreign markets.

"Many small companies don't realize the sales potential their products have overseas," explains Raymond Fogarty '79,

associate director of the RISBDC who heads the Export Center. "Others fear the cultural barriers and don't export. And then there are those that don't have the resources or expertise to go overseas on their own. At the Export Center, we've got the research, training, and basic information they need to compete in international markets."

The three main components of the Export Center are free one-on-one consultations, informational services, and low-cost training seminars.

"We're developing a network of consultants with backgrounds in international business," says Fogarty. "Our goal is to have 50 consultants available year-round to our clients. At this time, we've got more than 30 from the academic, private, and public sectors." These consultants include members of the Bryant faculty, area law firms practicing international law, and Big Eight and area accounting firms as well as retired executives and private individuals.

Fogarty notes, "The consultants are the heart of the Export Center. They're providing personal, customized, practical assistance as well as encouragement to our client companies."

The Export Assistance Center has taken a proactive role in recruiting Rhode Island small businesses that can benefit from its services. "In addition to having clients approach us with their problems and needs, we're approaching them with trade leads and ideas," states Fogarty.

This ability to select clients as well as develop trade leads stems from an extensive database the Export Center has created. This database contains all of the names in the *Rhode Island Directory of Manufacturers*, published by the RI Department of Economic Development (DED). The Export Center uses this particular directory because most exportable

Bryant College celebrates its 125th anniversary this year and recognizes some of its key achievements on this occasion. Bryant was the first private college in the nation to achieve the distinction of operating an SBDC for its state.

The Small Business Development Center provides low-cost seminars and free consulting to new and mature small businesses. Last year alone, more than 750 long- and short-term consulting cases were handled. Each case presented a unique set of small business problems.

products are manufactured goods. Also, since Rhode Island is a small state, it was possible to make the directory very comprehensive.

In addition to the company's name and address, its Standard Industrial Code has been entered on the database. The Standard Industrial Code, created by the US Department of Commerce, categorizes each company by type of business. For example, by looking at the number, you immediately can determine if the company is a mortgage bank, marketing consultant, or manufacturer. These codes also differentiate between types of manufacturers.

Trade leads received daily from the Commerce Department are also categorized by the Standard Industrial Code and entered in the Export Center's database. For instance, a recent lead read that a Korean trading company was seeking electronic components for several kinds of DC motors. The computer produces a list of companies that make DC motor components suitable for export.

Unfortunately, many of the leads supplied by the Commerce Department are several weeks out-of-date upon arrival. To get more current trade information, the Export Assistance Center looked for other sources. It found the Export Network Information System.

As a national pilot program for the US Small Business Administration (SBA), a chief sponsor of the SBDC, the Export Center is on-line with the London-based information system which provides international trade leads that are only a few hours old. The SBA gave the Export Center a \$16,500 grant to explore and demonstrate this international data system in hopes that the Rhode Island center can adapt it for use by other centers. In addition to trade leads, the Export Network Information System also contains current exchange rates, economic forecasts, and analysis of changing political climates.

The Export Center, itself, also has developed several databases on consultants, evaluations, training programs, and various mailing lists.

Once officials at the Export Center have a list of companies that match a lead, they contact those firms, and ask them to make a presentation at the next round-table discussion group. The discussion group consists of representatives from the US Department of Commerce, RI Department of Economic Development, SBA, and various Export Center officials. Each panel member brings his or her unique perspective of the international market. During a session, a company representative tells the group about the company's product, resources, and marketing strategy. The group then decides if the company has export potential. If so, the firm is assigned a consultant.

In its first three months of operation, the Export Center received numerous inquiries and presently is working with 30 firms, 20 percent more than its initial goal. Doug Jobling, state director of the RIBSBC, says that while these numbers do not look very impressive compared to the 800 clients the SBDC services annually, you have to keep in mind that these 30 companies are embarking on a long term commitment. If a client isn't currently exporting, its products might not be shipped overseas for at least a year because of the logistics and financing involved.

Jobling also notes, "The rest of the world doesn't do business like the US. While other countries are looking for the best price, they also place a lot of value on developing a good relationship with a company.

"Americans think of Japan as the exception when actually it is the rule when it comes to conducting business internationally. When you initially go to Japan, executives take you to their homes, give you dinner and ask you about your life and family. This goes on for several days before business is ever discussed. The Japanese and the rest of the world believe in developing sound personal relationships before actually doing business. Americans are often too bottom-line oriented to see the necessity for spending the time and money developing those ties."

Jobling notes that some of the Export Center clients may not see their products in foreign ports on the first try, particularly since many of the leads are one-time

opportunities. However, at least they will have started to develop good business relationships abroad.

To help its clients develop a better understanding of exporting, the Export Center provides low-cost training seminars throughout the year. It works closely with the RI Department of Economic Development which co-sponsors many of its programs. Recent offerings included a symposium on the global economy featuring Ira Magaziner, Bryant's visiting scholar, and columnist Mark Patinkin as well as a seminar titled "The Nuts and Bolts of Exporting."

In October, Bryant was the Rhode Island site (and the only college) for "Opportunity Export: A national video conference." More than 65 cities nationwide were linked via satellite for a four-hour program sponsored by the SBA, the Department of Commerce, Federal Express Corporation and the Service Corps of Retired Executives (SCORE). Participants heard experts and successful small business exporters discuss why and when a firm should enter a foreign market and different approaches to take. They also were able to phone-in their export questions to a panel of experts located in Washington, DC.

Other programs the Export Center will be offering this year include "How to do Business in Africa" and "World Trade Day."

With all these exciting initiatives, it is easy to lose sight of the purpose of the Export Assistance Center. It is to provide information, education, and guidance in the areas of export market identification, organization, documentation, logistics, and financing. By doing so, the Export Center hopes to take the fear out of exporting for Rhode Island small businesses.



International Awareness Year:

First Step in Preparing Global Business Leaders

by Jeannine Wilson, associate editor

Tomorrow's business leaders will need to be global strategists with a holistic approach to problems and opportunities. To compete in the 21st century, executives and entrepreneurs will have to base their decisions not only on what is happening on Wall Street or in Silicon Valley, but what is taking place in Beijing, Melbourne, and Singapore.

Technical advances, particularly in the area of telecommunications, have restructured the world and made the most remote areas of the globe immediately accessible. At the same time, countries that only a generation ago were labeled underdeveloped have now become America's competitors in the world marketplace.

The recent Olympic games in Seoul, that billions of people worldwide watched simultaneously, confirmed the fact that we are already living in Marshall McLuhan's "global village." For those of us old enough to remember, it was probably the first time we had thought much about Korea since the Korean Conflict of the 1950s. What our television sets revealed this time was a dynamic, modern country populated by men and women determined to develop a strong economic base and already competing successfully in many markets.

Bryant's administration and faculty, as educators of future business leaders, recognize the realities of this complex new situation.

"Our faculty members are committed to the idea that the future of American business is wedded to an enhanced understanding of the international marketplace," President O'Hara said in an article that appeared in *Ocean State Business* recently. "We have begun to place unprecedented emphasis on the international dimensions of subjects like economics, finance, marketing, and management."

In keeping with this theme, President O'Hara has proclaimed 1988-89 the "Year of International Awareness" at Bryant. As a first step in preparing business leaders for the 21st century, this academic year will focus on universal values and systems and an increased understanding of world cultures, economies, histories, languages, and physical environments.

The announcement was made at the annual Fall Convocation on September 14, at which President O'Hara also reported that noted international consultant and author Ira C. Magaziner will be Bryant's first visiting scholar of global business studies. A well known consultant on corporate strategy and economic development policy, Magaziner has worked with foreign governments and international corporations. He will serve as a resource this year for faculty, staff, and students.

The Year of International Awareness will set the stage for the implementation of a comprehensive plan to internationalize the Bryant experience, both in and out of the classroom, throughout the College's graduate and undergraduate programs, and in its outreach to the corporate and business community. The proposal is part of the Strategic Planning Committee's 1988 report, "In Pursuit of International Understanding," which is under review by the College's Board of Trustees.

A broad-based task force appointed by President O'Hara is developing strategies to implement the objectives outlined in the report. Its recommendations include: increased recruitment of international students, funding for international course development and overseas sabbatical leaves for faculty, introduction of new foreign language courses, and development of international internship opportunities for students.

Plans are also underway for the construction of a new language laboratory in the Unistrukture. This computer-based audio-

visual learning laboratory will allow students to develop their foreign language skills in a state-of-the-art facility. Some money has been raised for the facility, and grant proposals are being submitted for additional funding.

The president's special assistant Priscilla J. Angelo is the coordinator of international affairs for 1988-89. She brings more than 20 years of professional experience as a geographer, teacher, and administrator in international higher education to this new position. Before coming to Bryant in 1987, Dr. Angelo was associate dean of academic affairs at St. Lawrence University where she directed a broad international program.

In observance of the Year of International Awareness, a comprehensive schedule of events aimed at increasing cross-cultural understanding has been planned. These activities will include performances and cultural events as well as presentations by noted authors and lecturers, study abroad opportunities, and international business conferences and seminars.

Some of the year's highlights are a directed study in Switzerland in January coordinated by Professor Ronald Deluga, a student exchange program between Bryant and a university in Japan, and a London finance tour conducted by Professor Chantee Lewis.

The Export Assistance Center of the RI Small Business Development Center at Bryant will also be offering specialized help to small businesses that want to expand their economic horizons by exploring foreign trade opportunities. (For further information on the Export Assistance Center, see pages 5-6 of this issue.)





Wish happy holidays to your favorite people with exclusive Bryant College memorabilia!

Holiday Special: Purchase any two Bryant ties (black, 80% silk, \$18; maroon, 100% silk, \$20; navy, 100% silk, \$20) and receive a complimentary silk scarf! Only while supplies last— please order early.

New Items featuring the Archway logo:

- Desk-top business card holder\$11
- Nail-saver key tag\$5.50

Bryant favorites featuring the Bryant College seal:

- Alumni chair, black with cherry-wood arms\$170
- Boston rocker, black\$165

Cross pens:

- | | |
|-----------------------------|-----------------------------|
| 10K pen\$25 | 10K set\$48 |
| Classic black pen\$20 | Classic black set\$38 |
| Gray pen\$18 | Chrome set\$28 |
| Chrome pen.....\$15 | |

- | | |
|--------------------------------|------------------------------|
| Bookmark\$5 | Ladies silk scarf\$15 |
| Lapel pin\$3 | Teddy Bears w/pin.....\$7.50 |
| Business card case\$6.50 | |

Holiday Bonus:

With any order over \$25 (not including ties) you receive a complimentary Bryant bear proudly displaying a Bryant lapel pin. (Only while supplies last— order today!)

Please order from:

Jill T. Nosach, Assistant Director of Alumni Relations
 Bryant College, 450 Douglas Pike,
 Smithfield, RI 02917-1284
 or call 401 232-6040

Order Form:

Name _____ (Maiden name) _____

Class Year _____

Address _____

City _____ Zip Code _____

State _____

Home Telephone () _____

Business Telephone () _____

_____ Check or money order payable to: Bryant College _____ VISA _____ Mastercard

_____ Exp. date _____

Signature required for credit card holders.



Bryant's first visiting scholar of global business studies is a Rhode Islander who enjoys an international reputation. Ira C. Magaziner, a distinguished author, lecturer, and management consultant, is president and founder of Telesis, Inc. The international consulting firm with clients in 14 countries specializes in corporate strategy for companies and economic development policy for governments, industry associations, and unions worldwide.

Outspoken and sometimes controversial, Magaziner was called a "man of vision, a man of knowledge" by then-Rhode Island Lieutenant Governor Richard Licht in his introduction of the Greenhouse Compact architect at an October business symposium at Bryant.

Licht noted that although the Greenhouse Compact, a proposal that would have set up four "greenhouse" areas in Rhode Island with tax incentives for new industries, had been defeated at the 1984 polls in the Ocean State, many states, including Rhode Island, had later adopted recommendations that were part of the plan.

Magaziner remarked that the Greenhouse experiment had been a great learning experience for him. "I guess it's true that you learn more from your failures than from your successes," he quipped.

Magaziner and *Providence Journal* columnist Mark Patinkin delivered the keynote address, "The Global Economy: What it Means for Rhode Island," at the October business forum. The two have coauthored a book, "The Silent War: America's Struggle for World Markets," due to be published by Random House in early 1989.

The "silent war" now going on between the United States and other countries competing for global markets will determine if America enters the next century as the world economic leader, Magaziner says. As in any war, it is always better to

First Visiting Scholar Enjoys

International Reputation

by Jeannine Wilson, associate editor

fight on the other party's territory than on your own and to take the offensive rather than the defensive. That is why the United States must make export a national priority, according to the international consultant. America has become too much of a debtor nation and this is as great a threat to our national security as a weak defense.

When he started consulting in 1973, Magaziner says, he noticed something changing in the world. Assignment after assignment, he saw the United States' economic position slipping. During the 70s, it was the steel and auto industries that lost ground, he says, but Americans had the idea that high tech would save us. During the 80s, that didn't happen, but we borrowed money to keep our standard of living up and our economy going. Now the US is the world's largest debtor nation.

Some investment bankers and financial writers think that foreign investment in the United States is a good thing. But Magaziner disagrees, "When you lose control of your economy, it's a very dangerous thing." He adds, "We don't want to dominate the world, but we want to be the economic leader. That's still possible within the next five to ten years if we get going on it."

In order to remain competitive with low-wage Third World countries, Bryant's visiting scholar for global business studies says, American companies have to move away from homogenization of products and customize products to meet the demands of an increasingly sophisticated marketplace. And they have to produce better products that do more. That is how West Germany and other high-wage countries are competing, Magaziner says. Meeting these demands requires a flexible organization with highly skilled workers who can respond quickly to changes. America needs well trained workers who are cognitively intelligent and understand their company's processes and products, not simply their own jobs.

The third step that America must take, Magaziner says, is to invest more heavily in technical innovation, because we are falling further and further behind in this area. It is ironic, he notes, that Japan, which once based its success on making cheaper copies of American innovations, is now becoming a leader in the field of scientific research.

To make these things happen, government must ultimately take the initiative, Magaziner concludes. In other countries such as Japan, "the government smooths the way for industry to get a foothold," while in the United States linkages between government and business are "very poor."

Bryant's first visiting scholar is the author of four books in addition to the one soon to be published. With Harvard professor Robert Reich, he co-authored *Minding America's Business: The Decline and Rise of the American Economy* in 1982. That book called for a United States industrial policy and sparked a national debate.

Fortune noted in a 1987 article that Magaziner is "probably the only 1960s student activist to have blossomed into a \$1-million-a-year management consultant." While a student at Brown University in the late 1960s, Magaziner first made a name for himself by engineering changes that eventually transformed the Ivy League school's curriculum. After graduating as valedictorian in 1969, he later went on to serve on Brown's Board of Trustees.

As a Rhodes Scholar, Magaziner studied economics and history at Oxford. In 1973, he joined the Boston Consulting Group, a high-powered management consulting firm with an international client list.

In 1979, Magaziner and a group of associates formed their own consulting firm specializing in corporate strategy and industrial policy. Telesis (Greek for "intelligently planned process") is head-

quartered in Providence. A federation with offices in Paris, Melbourne, Munich, and Tokyo, the firm's clients include Corning Glass, Volvo, Black & Decker, General Electric and the governments of Ireland, Great Britain, Israel, Belgium, and Canada. Magaziner sold Telesis two years ago but agreed to stay on as president until 1990.

As Bryant's visiting scholar for global business studies, Magaziner is serving as a resource on international business and culture for the college community. In addition to lecturing and leading faculty colloquia, he is providing career planning guidance for students.

Commenting on his goals as visiting scholar for global business studies, Magaziner notes modestly that he has had a "fair amount of experience in world business and the economic community" and that "this experience may be of interest to some people at Bryant."

Magaziner is visiting classes in international business, business policy, and introduction to business. The latter is a required course for freshmen who will all have an opportunity to hear Bryant's visiting scholar at least once. Magaziner was pleased with his first meeting with a freshman business class on October 27.

"I gave a half-hour talk on the international economy," he said, "followed by a one-hour question and answer period. I was very impressed with the attentiveness of the students and the depth of their questions and comments. I'm looking forward to more of these meetings. It's very useful for somebody in the business world to interact with faculty and students," Magaziner said, "because they have long range thoughts and ask penetrating questions. It helps me rethink my own activities. It's very enriching for me."



Presidential Perspective

State of the College

Wm. T. O'Hara



This has been a remarkable year in the history of Bryant College. Special events, to name just a few, were the black-tie Jubilee Ball at Rosecliff mansion in Newport, the faculty symposium featuring economist Lester Thurow, and the 125th anniversary celebration at a joint session of the Rhode Island General Assembly.

Special guests who visited the College during the year included Alan Greenspan, chairman of the Federal Reserve Board; the Reverend Leon Sullivan, creator of the Sullivan Principles for businesses operating in South Africa; and noted economists and business authors Ravi Batra, Michael Evans, and Robert Reich.

Besides numerous celebratory events, this past year saw the hiring of strong new faculty, the opening of the Koffler Technology Center, groundbreaking for a new dormitory, banner recruiting in admissions, the addition of impressive new trustees, the funding of the RISBDC's Export Assistance Center, the Bryant Fund campaign coming in over goal, and prestigious awards for Bryant's advertising and history book.

While Bryant has been absorbed in an historic year—and one full of milestones and accomplishments—many in our profession will not look back so fondly on 1987-88. Much of American education has been embroiled in a tempest of public concerns and has begun to come under the shadow of some threatening demographic realities. Take, for example, the following dismal statistics:

- Particularly disturbing is the academic performance of young adults most recently out of school or still in college. In a nine-nation survey of more than ten thousand adults that was done by the Gallup Organization for the National Geographic Society, our 18 to 24 age group came in last compared to their peers in Sweden, West Germany,

Canada, Mexico, Italy, Britain, and Japan. More than half of the US adults couldn't find Japan on a map; 32 percent did not know a single member of the North Atlantic Treaty Organization. On an outline map, the average American could identify fewer than six of ten US states.

- Two-thirds of the 134 employers consulted for a report issued by the Secretaries of Labor, Commerce, and Education said colleges and universities were failing to adequately prepare their graduates for the demands of even entry level jobs.
- A study by the Association of American Colleges showed that students in at least one specialized field (engineering) get an "incoherent education" in the liberal arts.
- A report by the American Council on Education predicted that between 1985 and 2000, minority workers will make up one-third of the new additions to the US work force. At the same time, minorities are less than half as likely to have attended college.

At Bryant, we deserve to be considered a leader in responding to many of these challenges and criticisms. The College's innovative strategic planning process has focused us on keeping abreast of important educational trends while most institutions are focused on maintaining the status quo. Some single mission colleges may give their students an "incoherent education" in the liberal arts. In contrast, Bryant is making a unique effort to introduce all of its students to the broad heritage of Western Civilization.

Bryant's team-taught two semester course, "Introduction to the Humanities," developed by Pat Keeley and John Jolley with the advice of humanities coordinator William Haas, debuted this past year to enthusiastic reviews. Because of this

On Tuesday, September 20, President O'Hara delivered this State of the College Address to Bryant faculty and staff. At the conclusion of the address, Dr. O'Hara announced his resignation, to be effective July 31, 1989.

important initiative, every student who passes through Bryant will know not only accounting or management, but something of the wisdom of Voltaire, the beauty of Michaelangelo, and the sound and sense of Shakespeare.

While some colleges may be leaving their graduates "ill-prepared for the demands of even entry level positions," Bryant has begun a new program to coordinate exactly those areas of our curriculum which are essential to success in today's corporations. Professor Bill Hill, Bryant's coordinator of integrated studies, is working closely with Associate Vice President for Academic Affairs Michael Patterson to ensure that as many college courses as possible have components of computer applications, writing skills, ethics, and cross-cultural understanding.

Some colleges may produce students "who can't name a single member of NATO." In contrast, Bryant has begun a major push to add an international dimension to its curriculum.

"In Pursuit of International Understanding," the 1988 report of the Strategic Planning Committee produced under the leadership of Vice President for Academic Affairs James Robinson, provides a series of recommendations for broadening the horizons of Bryant students. Among these recommendations are the following:

- Extend the recruitment of international students to include students from the non-Western world and provide support and advisory services to ensure their successful matriculation at Bryant College;
- Recognize that international activity is a faculty responsibility by providing funds for professional growth, international course development, and overseas sabbatical leaves;

- Offer advanced courses in French and Spanish to provide an entre to a foreign business environment. Also consider offering beginning study in languages such as Chinese, Japanese, and Russian;

- Encourage international internships by contacting international companies doing business in Rhode Island and provide financial assistance for international internships.

During the coming year, Bryant's "Year of International Awareness," a number of special events and programs will take place. In October, Professor Ronald Deluga organized a leadership forum, "Organizational Renewal in an International Economy: Implications for Leadership Education." In February, Raymond Fogarty '79 is planning a special seminar: "How to do Business in Africa" sponsored by the Export Assistance Center. Next summer we are organizing a student exchange between Bryant and a Japanese university. Throughout the year, Bryant College's first-ever Visiting Scholar of Global Business Studies, Ira Magaziner, co-author of *Minding America's Business* (1982) and *The Silent War: America's Struggle for World Markets*, will be on campus. Magaziner will lend his expertise on international business to the classroom and to lectures and fora.

There's little doubt that Bryant has shown unusual ability to come to terms with a changing environment and initiate significant changes. Traditionally, colleges have had to be "assaulted" before change has occurred within their hallowed halls.

An important new book on business colleges was published this spring: *Management Education and Development: Drift or Thrust into the 21st Century*, by Lyman Porter and Lawrence E. McKibbin. In it the authors picked a word which they felt best described business schools during the 1980s. The word

was: "complacent." Most schools of business, they felt, were bent on getting more and more resources just to "keep on doing what they had always done." Bryant must always resist lapsing into this false sense of security. Instead, the institution must maintain an aggressive posture.

It's clear that America has lost some of its competitive edge, and business schools cannot, and should not, escape blame. More and more, colleges are seen as important resources that can influence the rate of growth of the economic system of which they are a part. A few of the more famous examples are: Silicon Valley, Route 128 in Boston, and North Carolina's research triangle.

On a smaller scale, Bryant is influencing the rate of economic growth in our own region. There is the consulting expertise provided by faculty such as Ted Gauchi for IBM and Edward Popper for Ford and the Surgeon General of the US. There is the research on the development of new products by faculty such as Lance Heiko, on the marketing of these products by faculty such as Frank Bingham, and on the financing of companies by faculty such as Norma Powell. There is also the management training provided by the Center for Management Development under Timothy Sullivan '88. And there is the tactical advice offered by the SBDC under Douglas Jobling and the brand new Export Assistance Center led by Raymond Fogarty '79.

I am calling for a new linkage of Bryant's externally oriented programs. The new deanship planned in Academic Affairs, in response to the recommendations of the Peat, Marwick organizational study, will oversee the Center for Management Development and Small Business Development Center. This will help us to coordinate our corporate and community services, but the key (as they are in

everything we do) will be Bryant's faculty. I urge faculty members to assume a greater role in lending their advice and consulting skills to Bryant's business outreach programs, as well as to businesses and community service organizations. Your knowledge and ability is the College's most important resource by far—and it's a resource we must not waste.

I have a special interest in our nation's legal system which is currently overburdened with a backlog of cases. I'm pleased to announce that Bryant is planning to play a small part in alleviating this burden by establishing a Center for Conflict Resolution. We hope that corporations and individuals in our region will begin to look toward this center when problems or conflicts arise, instead of automatically heading for the courts.

In the ways I've just mentioned, with Bryant's faculty expertise, Center for Management Development, SBDC and Export Assistance Center, and planned Conflict Resolution Center, the college is becoming, more than ever, an important citizen of its community. A. Bartlett Giamatti, former president of Yale and soon-to-be-commissioner of baseball, once said that one of the reasons he loved being a college president was because, "he was constantly dealing with *public* issues from his *private* university."

I feel the same way, but I believe that, in the final analysis, it's important to remember that our primary responsibility is to our students. As part of our perpetual self-assessment we must ask ourselves, do we know exactly who they are? Do we understand their needs, talents, and what society will demand of them in terms of those talents and needs?

Over the years, I've asked you all to give 110 percent on a broad range of difficult

and sometimes daunting projects. It reminds me of the TV commercial where the coach is berating his team: "You shouldn't have allowed that interception!" he shouts at his quarterback. "You've got to work harder shutting down their running game!" he screams at his defensive line, etc., etc. At the end of the tirade, one player pipes up: "But coach, we're ahead by 20 points!" Well, we may be "ahead by 20 points" at Bryant, but this should inspire us to work even harder and to become even more vigilant about the global changes that will impact higher education.

In my view, the chief problems facing the world in the coming decades will be: political and economic matters in South America, the impact of business development in the Pacific basin, the European Common Market, Third World debt, the US trade imbalance, the federal budget deficit, drugs, management of our technology, the environment, and the fact that America is no longer dominating the world economically.

One of the critical issues facing Bryant in the coming decades will be the costs of improving our residential facilities and implementing our institutional agenda as a whole. The total estimated cost of strategic, marketing, and facilities planning including new faculty hiring, construction, and other programs is \$59 million.

Our Board of Trustees will have to find the resources, whether through tuition increases, development efforts, or business ventures, to achieve the College's planning objectives. "Profit or Perish" may be the watchword for colleges in the years ahead. Profit making activities we are considering include a research park enterprise, consulting services, or some other business related to the College's mission.

These are the specific challenges facing Bryant. The more general challenge facing the business school of the future is how to

select among all the demands that will be made on it: from corporations, from the community, and from its students.

Schools like Bryant must consistently, even annually, prioritize their planning agendas. They must decide the most important things that need to be done. They must ask themselves, "How can we do these things better tomorrow than we are doing them today?"

We have taken the first important steps toward making the kind of rigorous self-analysis and self-improvements we will need to prosper in the next century. We are planning strategically, we are carefully assessing the breadth and balance of our curriculum, and we are open-minded about improvements and change in all areas. All that remains for us to do is to stamp out complacency and to keep up a healthy chorus of creative suggestions, constructive criticism, and encouragement.

In the coming decades, unsettling flux is more likely to be the constant than comfortable stability. Thus, the business school of the future should put nimbleness at the top of its own list of desired attributes and stodginess at the bottom.

Porter and McKibbin, in *Management Education and Development*, tell us, "If any single element of organization culture ideally should characterize the US business school in the next decade, it should be an integrated, embedded, and pervasive spirit of innovation. If this occurs, society will be the winner."

If this occurs at Bryant, we will be known as an institution that has achieved its fullest potential.



Sports



Show Your Spirit!

In celebration of its year-long 125th Anniversary celebration, Bryant College proudly offers a variety of commemorative items for alumni and friends:

- Cotton polo shirts with embroidered anniversary insignia, white or navy with gold, \$23. Specify medium or large.
- Brass and leather coaster/paperweights, \$10.50.
- Gold plated Archway suncatchers, \$4.50.
- Highlighter pen, \$.80.
- Engraved matte black pens, \$9.

Order from:
Alumni Relations Office,
Bryant College
450 Douglas Pike,
Smithfield, RI 02917-1284.

Name _____

Class year _____

Address _____

City _____

State _____ Zip _____

____check or money order payable to
Bryant College

____VISA ____ Mastercard

Acct. # _____

Exp. Date _____

Signature required for credit card
purchases.

1988-89 Basketball Previews

by John Gillooly, director of sports information

WOMEN'S BASKETBALL

Coach Ralph Tomasso lost only two members from last year's Northeast 10 Conference championship team, but they were big losses. Missing from the lineup for the first time in four years will be Lori Mahler '88, last year's leading scorer, and Patti Coelho '88, last year's leading rebounder. Combined, the duo averaged 25 points (Mahler 18, Coelho 7) and 10 rebounds (Coelho 7, Mahler 3) per game.

"We will miss both the talent and the leadership that Lori and Patti gave us last year," said Tomasso. "But I think we have the potential to be one of the Conference's top teams once again this year."

Tomasso will have 10 returning letterwinners and five outstanding newcomers on the roster as he begins his third year as the Lady Indians' head coach. Topping the list of returning vets are Laura Scinto '89, Stephanie Ladd '89, and Chris Root '89, a trio who were, respectively, the top three scorers after Mahler last year. Scinto, point guard, averaged 12.8 points and led the team in assists last year with 150 in 31 games. Ladd and Root should be the mainstay of the front court this year. Ladd, center, averaged 12.6 points and 7.2 rebounds per game last year, while Root tallied 9 points and pulled down 6.8 rebounds.

Other returning vets who should see plenty of playing time are April Peckham '91, point guard; Donna O'Brien '90, forward; Karrie Giaramita '90, center; and Stephanie Cooper '90 and Jamie Emidy '90, forwards.

Tomasso also will be looking for offensive contributions from five newcomers: Bridget Casey '92, guard, from Easton, MA; Heather Houle '92, guard, from Dennis-Yarmouth; Colleen Monahan '92, guard, from Danvers, MA; Jennifer Spencer '92, forward, from Peabody, MA; and Lynellen McDonnell '92, swingplayer, from Methuen, MA.

MEN'S BASKETBALL

Coach Leon Drury hopes six returning lettermen and several outstanding newcomers is the combination the Indians need for their first winning season in seven years.

Heading the list of returning veterans is senior forward Derek Higgs '89. Higgs was the number two scorer and leading rebounder among the Indians regulars last season with a 12.3 scoring average and 9.4 rebounding mark.

Drury is hoping Jamie Ryan '89, the sharpshooting guard who has missed most of the past two seasons with injuries, will be back in top form this season. Ryan averaged 14.4 and was the Northeast 10 Conference's top three-point shooter before he was injured last season. Veteran Dave Kierstead '89 will be battling several newcomers for the starting point guard spot.

The Indians should be solid in the frontcourt with the return of Pat Fields '89, Bob Arnemann '90, Rob Fritz '90, and Julius Sacko '91. The addition of Brian Spano '90, who sat out last year after transferring from the University of New Hampshire, also will help up front.

Richie Rose '92, forward, from Roslindale, MA, should see front line action along with Jeff Jarry '92, from Cumberland, and Jack Newbauer '92, from North Kingstown.

Other outstanding newcomers are Dave Cingiser '92, guard, from North Kingstown; William Favro '92, guard, from Monroe, CT; Scott Myer '92, swingman, from Troy, NY; Chris Simmons '92, guard, from Walls, NJ; and Chad Creamer '91, sharpshooter, who transferred from Providence College.



... At the Women's Advertising Club of Rhode Island's Supershow X, Jason Grant Associates, Inc. won an award for several in a series of ads developed and produced for Bryant's 125th Anniversary year...

... In early fall, Executive Vice President William Trueheart was appointed to the board of directors of the New England Education Loan Marketing Corporation and Nellie Mae, Inc. ...

... Professor Earl Briden's article "Twainian Epistemology and the Satiric Design of Tom Sawyer Abroad" has been accepted for publication by American Literary Realism 1870-1910, a journal of the University of New Mexico...

... "The Pitfalls of Post-Factum Sociological Interpretation: A Classroom Demonstration," an article by Professor Gregg Carter, has been accepted for publication by Teaching Sociology, the journal of the American Sociological Association...

... Graduate School counselor and adjunct professor Wayne Lima recently had an article published in Ocean State Business magazine. The article compares and examines the authoritarian and participative styles of management...

... Bryant College was mentioned in New York Newsday's Fall 1988 special section on colleges. In an article titled "Where the Hot Schools Are And Where They're Likely To Be," Bryant topped the list of northern schools whose ratings are "on the rise." Newsday's annual "College Fair" supplement, which was published September 25, listed Bryant in its lead story as one of the "hot schools" among approximately 100 colleges from all regions of the country. Newsday's ratings, according to the article, are based on surveys such as those in "Barron's Profiles of American Colleges," US News and World Report, Time, and Money magazines, as well as "The Fiske Guide to Colleges" and "Best Buys in College Education"...

(continued from page 4)

have seen you at your best and your worst."

A member of the Bryant faculty since 1975, Litoff helped develop a course on Vietnam, the first team-taught course at the College. She has written two books on American midwifery and is widely recognized as one of the country's two leading authorities on the subject.

Litoff is currently working on a book that looks at World War II through the letters between servicemen and their friends and relatives at home. She has presented papers on this topic at several professional meetings.

Also at Convocation, President William T. O'Hara proclaimed 1988-89 the "Year of International Awareness" and announced the appointment of noted author and international business consultant Ira Magaziner as Bryant's first visiting scholar for global business studies. (See

Monitor Moves to Bryant

Monitor, the newsletter of the New England Economic Project (NEEP), has moved from Harvard's Kennedy School of Government to Bryant.

The prestigious newsletter, which reports highlights of NEEP's periodic conferences, is being produced by Bryant's Center for Regional Analysis. Sarkisian Professor of Business Economics Pat Norton is coordinating, promoting, editing, and printing Monitor while NEEP president Gary Ciminero will continue to review its content.

"We appreciate the hard work done in the past by our friends at the Kennedy School," said Ciminero, "and we look forward to a productive alliance with Bryant College."

separate stories on the Year of International Awareness (page 7) and Magaziner (page 8).)

The keynote speaker at this year's Convocation was Alfred J. Verrecchia, executive vice president of finance and administration for Hasbro, Inc., of Pawtucket. Reflecting the College's international focus for this academic year, Verrecchia's presentation was titled "International Business in the 80s and Beyond."

"Too many people are intimidated by the mystique of doing business on an international scale, but this is wrong and dangerous," the Hasbro executive said. Citing successes of the world's largest toy-maker, he told his audience that it is possible for US companies to compete internationally.

"We have to be willing to take the time to understand other countries," Verrecchia said. "We have to understand their cultures, their needs, and how they do business to tap into those markets."

Professor receives NEH Grant

Recently Professor William Hill received a prestigious National Endowment for the Humanities summer grant.

The \$3,500 NEH stipend allowed the political science professor to participate in an eight-week "Justice and Health Care" seminar for 12 professors at Tufts University.

In addition to participating in group discussions, Hill conducted a research project. He examined the "cost containment" of health care and the attempt of the Reagan Administration to serve both the economic and ethical functions of health care distribution in the US.



Pictured left to right are: Ann M. Moe, Albert W. Ondis, John C. Quinn '87H, Daniel F. Schmitt '73, and the Honorable O. Rogeriee Thompson.

Five Named to Board of Trustees

Five new members were named to the Bryant College Board of Trustees effective October 1, bringing the membership total to 30. Appointed to Bryant's governing board for a three-year term were Ann M. Moe, Albert W. Ondis, John C. Quinn '87H, Daniel F. Schmitt '73, and the Honorable O. Rogeriee Thompson.

Moe is a partner with M & M Associates, a marketing consulting firm in Canton, MA. Prior to founding her own company earlier this year, Moe was senior vice president and director of marketing at Shawmut National Corporation, the parent of Shawmut Bank. She attended the University of Washington.

Moe is active in community and professional organizations. She is a member of the advisory boards of the University of Massachusetts at Boston, School of Management, and the Marketing Department of Suffolk University, School of Business Administration. Past president and a current member of the board of Greater Boston Rehabilitative Services, Moe is also a board member and chairs the development committee of Operation ABLE in Boston.

A highly successful entrepreneur, Ondis is chairman and CEO of Astro-Med, Inc., of West Warwick, the graphic recording system company he founded in 1971. He had previously founded Techni-Rite Electronics in 1961 and sold it in 1969.

A graduate of Boston University with a bachelor's degree in political science, Ondis' first professional position was as a foreign service officer with the US State Department. Combining his interests in business and international relations, Ondis is working to boost Astro-Med's exports from 10 percent overall sales to 25 percent during the next few years. The new

trustee is chairman of the Technology Council of Rhode Island and a member of the Workforce 2000 Council.

John C. Quinn '87H is executive vice president/news of Gannett Co., Inc., and editor of *USA TODAY*. He is also president of Gannett News Service and a member of the board of directors of the Gannett Co., Inc.

Prior to joining Gannett in 1966, Quinn spent 23 years with the Providence *Journal-Bulletin*, starting as a copy boy while attending college and leaving in 1966 as day managing editor.

Quinn was named Editor of the Year by the National Press Foundation in February 1986. He served as president of the Associated Press Managing Editors in 1972-73 and president of the American Society of Newspaper Editors in 1982-83. A graduate of Providence College, he received his master's degree in journalism from Columbia University.

Schmitt '73 will represent the college's alumni on the Board of Trustees. Active in alumni affairs, he holds a BSBA in accounting and is past president of the Alumni Executive Board.

A Certified Public Accountant, Schmitt is a partner with Peat Marwick Main & Company, Providence. He is an instructor in the firm's national training program and professional development coordinator for the Providence office.

Active in community affairs, Schmitt is chairman of the Rhode Island Chapter of the National Multiple Sclerosis Society, and treasurer of the Rhode Island Council on Economic Development and the Providence Salvation Army Advisory Board.

An associate judge in the Rhode Island District Court system, Thompson was formerly a senior partner in the law firm of Thompson & Thompson. She is a former

assistant city solicitor for the City of Providence and senior staff attorney for Rhode Island Legal Services, Inc.

Judge Thompson is a lecturer in the areas of family law, real estate, personal injury, and housing and a consultant for Advanced Advocacy Training Seminars. She is the author of several articles and publications. The new trustee earned a BA in English from Brown University and her law degree from Boston University Law School.

Judge Thompson's community activities include membership on the board of directors of the John Hope Settlement House and Women's Center, Inc. She is a incorporator of Butler Hospital and was appointed by Governor DiPrete to the Rhode Island Judicial Council. She is also a member of the Rhode Island Supreme Court's Committee to Study the Future of the Courts and the Committee on Women and the Courts.

Professor named NSF Fellow

This past summer Professor Gregg Carter received a National Science Foundation (NSF) Fellowship to study at Harvard University. The highly competitive fellowship, which has a value of approximately \$1,000, placed Carter among 20 fellows in the NSF's "Program to Enhance Quantitative Instruction on American Society."

The fellows studied recent developments in quantitative research on American society and methods of integrating this research into undergraduate sociology courses. By the end of the summer, each fellow prepared a "plan of implementation" indicating how the summer study would be incorporated into one or more courses for the fall semester. The fellows will present papers on their teaching experiences at a national conference sponsored by the NSF in January 1989.

Annual Fund Hits New High

The Bryant College Annual Fund hit a new high in this 125th Anniversary year.

The 1987-88 Annual Fund receipts reached \$520,947, surpassing the projected goal of \$510,000. This year's total represents a 12 percent increase over last year's figures. The Annual Fund exceeded its goal with significant increases in trustee giving (up 37 percent), faculty and staff gifts (up 70 percent), friends (up 99 percent), and corporate matching (up 43 percent). Only the two largest constituencies—alumni (down 2 percent) and parents (down 14 percent)—slipped slightly.

Nena Thames Whittemore, vice president for institutional advancement, says she is pleased with this year's Annual Fund results.

"The Annual Fund is the foundation of all our development efforts. It helps to support many of the important initiatives that we are undertaking here at Bryant, and we need to continue to build on this strong base of support," Whittemore said.

Two Honorary Degree Recipients Noted

Two distinguished women who have received honorary degrees from Bryant College were included among "America's 100 Most Important Women" recently. Rosabeth Moss Kanter '86H and Bryant Trustee Lillian Vernon Katz '85H were named to the list of outstanding women compiled by the editors of *Ladies' Home Journal* and published in their November issue.

Kantor, a management consultant, Harvard Business School professor, and advisor to the Dukakis presidential campaign, was cited for her knowledge of business which "comes from experience as well as theory."

A successful mail order entrepreneur, Katz began her business in 1951 as a young housewife. "Today, her company, Lillian Vernon, ships 3.6 million orders yearly," according to the magazine article.

New Patriots Owner Visits Campus

Victor Kiam II, the new owner of the New England Patriots, visited Bryant in August. Kiam and former Patriots owner Billy Sullivan held a news conference in the Koffler Rotunda of the Unistrukture to update the media about the status of their negotiations. President O'Hara greeted Kiam and Sullivan prior to the news conference and welcomed them to the Bryant campus, site of the Patriots' summer training camp for the last 13 years.



Shown left to right are: Victor Kiam II, Billy Sullivan, and President William T. O'Hara.

Kiam is chairman of Remington Products, a company he bought in 1979 and developed into one of the "100 Best Companies To Work For," according to the nationwide bestseller.

Presidential Search Committee Named

Trustee Jonathan Farnum has been named chairman of the Presidential Search Committee formed recently to seek a successor to President William T. O'Hara, who announced his resignation effective July 31, 1989.

John Renza, Jr. '70, a trustee, is vice-chairman of the Search Committee. Other alumni members are Karl Ericson '58, a former trustee, Jennifer Proud-Mearns '82, and two administrators who are also alumni, Director of Human Resources Janice Lewis '75 and Dean of Executive and Continuing Professional Education Timothy Sullivan '88MBA. Professor Mary Lyons is serving as executive secretary. Other members of the committee responsible for conducting a nationwide search for a new president are trustees Monica Laurans and Charles Carey, faculty members Robert Farrar and Joseph Ilacqua, and students Michael Howard '89 and Michelle Duprey '90.

Four members of the Class of 1933 were joined by their wives for a mini-reunion in Providence on June 6. Organized by Santino M. Vasques '33, of Simi Valley, CA, the day included a luncheon in downtown Providence, a sentimental visit to the old Bryant campus on the East Side, and a tour of the Smithfield Tupper campus. Vasques, the founder of Phi Sigma Nu fraternity, presented Vice President for Institutional Advancement Nena Thames Whittemore with a photograph of the first PSN pledge class. James Pennell '33, a member of that first class, presented her with his pledge paddle.



Shown left to right are: Tom Lucitt '33, Santino M. Vasques '33, George McCabe '33, and James Pennell '33.



Bryant College is proud that so many families choose to carry on a family tradition of attending Bryant. "Legacy students" are students whose parents or grandparents attended the College.

Some of our legacy freshmen gathered at the Mowry Alumni House on September 13 for the first meeting of the Student Alumni Association. From left to right are: Mary-Ellen Tinson, Martha Kent, Karin Frye, Kimberly Ann Rego.



Dino Nucci '48

Class Notes

1925

Fred Gardiner has been named Man of the Year by the Independent Connecticut Petroleum Association for his public consciousness in the business world.

1928

Kenneth Whaley has been appointed to the Town of Wakefield Conservation Commission task force.

1939

Golden (50th) Anniversary Reunion Chairman **Roland Talbot** will be contacting you soon with news of a very special reunion, June 9-11. Mark your calendar now and save these dates!

1943

Alice Brickach has been appointed to the Advisory Board of the Rhode Island Solid Waste Management Corp.

1944

Shirley (Fine) Szabo has been appointed manager, secretary-treasurer with Bernard Szabo Realty in Fayetteville, NC.

1945

Barbara Kuhn has been promoted to senior administrative specialist with IBM in New Jersey.

1947

Ernest Anderson has been promoted to president of Anderson Associates, Inc.

1948

Dino Nucci has been re-elected chairman of the board of Constitution State Corporate Credit Union, Inc. in Wallingford, CT.

1949

William J. Ferranti has established his own company, American Financial Services, in East Greenwich.

Edward I. Pettine has been elected president of the Massachusetts Society of Certified Public Accountants, Inc.

1950

Richard A. Littlefield has been appointed assistant treasurer at Middlebury College in Vermont.

1953

Raymond Savage has been promoted to senior vice president with Blue Cross & Blue Shield in Rochester, NY.

1954

Robert C. Dobbins has retired after 31 years with Metropolitan Insurance Company. He is now self-employed.

1955

J. Baron Baptiste has been promoted to treasurer of Questech in McLean, VA.

Richard Matarese has been promoted to assistant treasurer with Reed & Barton in Taunton, MA.

1956

Gladys (Kinoian) Lujan is now Consul, Chief of American Citizens Services, with the American Embassy in Santo Domingo.

Anthony F. Sacco has been appointed manager-international human resources at Perkin Elmer Corporation in Norwalk, CT.

1957

William C. Coffin has been appointed mortgage officer at Pulaski Savings & Loan in New Jersey.

Robert Radican has been appointed chairman of the board of Network Solutions Inc. in Warwick.

1959

John W. Nelson III has been appointed vice president in the Commercial Lending Group of Bank of New England-Old Colony in Newport.

Thomas Santoro has been appointed accountant for the State of Connecticut, Department of Housing.

1961

Gwen O. Cardarelli has been appointed a social worker with the Harlem Valley Psychiatric Center in Wingdale, NY.

Arthur Eisenstein has been appointed Director of the Jewish Programs Division of the American Program Bureau, Inc.

William F. Tobin, Jr. has been promoted to corporate safety director at Walbridge Aldinger in Livonia, MI.

George E. Reilly has been promoted to vice president at M.C. Development Company in Providence.

1962

Joanne Baker has been appointed legal administrator with Alan E. Bandler, P.C. in New York, NY.

Patricia L. (Carbone) Ott has been appointed executive secretary at Nytronics, Inc., in New Jersey.

Peter Poikonen recently returned from an exciting six week course at Jagiellonian University, built in the 1300s and located in Crakow, Poland. His traveling was done through the Polonia and Kosciusko Societies.

1963

Armand Desmarais has been appointed by Governor Michael Dukakis to a five-year term on the Massachusetts Corporation for Educational Telecommunications Advisory Council.

1964

25th silver anniversary for you! Plan to join your classmates for a trip down memory lane Alumni Weekend - June 9-11.

Joanne Mancuso has been appointed personnel coordinator with Schroff, Inc. in Warwick.

Robert Marcus has been promoted to director of agencies for CNA Insurance Companies in Seattle, WA.

Donna Petruska has been appointed secretarial supervisor at Crowell & Maring in Washington, DC.



Thomas J. Foley '72



Thomas B. Falcofsky '67



Richard Wheeler '74

1965

Paula Raposo has been appointed administrative secretary at Thielsch Engineering in Cranston.

Richard Zuromski has been appointed manager of training and development for Western States, UNISYS Defense Systems of Camarillo, CA.

1966

Carolyn Hoyer has been appointed business education teacher at Coyle & Cassidy High School in Taunton, MA.

Stephen Kirschner has been appointed president of the Regis Group, Ltd. in Marietta, GA.

1967

William Camacho has been appointed controller for Belvoir Properties, Inc. in Providence.

Thomas B. Falcofsky has been appointed vice president of purchasing at Carol Cable Company, Inc. in Pawtucket.

1968

Frederick Carter has been promoted to vice president in the accounting department of Citizens Bank in Providence.

Gary Keighley '80MBA has been appointed director of institutional advancement at Roger Williams College in Bristol.

1969

Joseph T. Duffy has been appointed vice president/senior investment manager at Chase Manhattan Capital Management in Los Angeles, CA.

1970

Francis Bilodeau has been appointed corporate transportation manager at Apollo Computer, Inc. in Chelmsford, MA.

Edward J. Frank, Jr. has been appointed process operator at IBM Corp. in Burlington, VT.

John M. LaRocca has acquired the Victor Gulino Insurance Agency in Attleboro and its branch in Franklin, MA.

Diane (Mislick) Rivkin has been appointed benefits and insurance coordinator with Raymond Engineering in Middletown, CT.

William F. Valentine has been appointed director of purchasing at Harvard University. He has also received the 1987 Outstanding Regional Meeting Award as the New England Regional President of the National Association of Education Buyers.

1971

Eugene M. D'Onofrio '79MBA has been promoted to vice president for finance and administration with Old Fox, Inc. in East Providence.

Alane C. Frezza has been appointed branch manager of Bank of New England/Old Colony Bank in Warwick.

Roland F. Landry has received his insurance diploma with the designation of Fellow, Life Management Institute.

1972

Stewart E. Cohen has been appointed director, human resources for Burndy Corporation's US Electrical Group in Norwalk, CT.

Thomas J. Foley has been appointed director of purchasing with Ocean National Bank in Kennebunk, ME.

George V. McKenna has acquired his own business, McKenna & Company, in Harvard, MA.

Edward C. Metcalfe has founded the North River Winery in Jacksonville, VT.

John Moy has been appointed chief of police at the Naval Education and Training Center in Newport.

George H. Schobel has been promoted to senior vice president at Blue Cross and Blue Shield in Providence.

1973

Jeffrey A. Asher has been appointed chief financial officer at Windham Community Hospital in Connecticut.

Michael C. Tomasso has been appointed systems analyst with Metropolitan Property & Liability Insurance Company in Warwick.

1974

Daniel L. Aderholdt has been appointed regional manager at Pall Process Filtration Company in Chicago, IL.

James F. McDonald has been appointed chairman of the metropolitan board of the Greater Providence YMCA.

James J. O'Halloran has been promoted to senior director of the financial planning and analysis department at Metropolitan Property and Liability Insurance Company in Warwick.

Richard Wheeler has been named director of public safety at Bryant College after retirement from the Rhode Island State Police.

1975

Walter Clark has been promoted to chief of police with the Providence Police Department.

Jeanne P. Corvese has been appointed assistant vice president of data processing at R.I. Credit Union Affiliates in Warwick.

Peter B. Fahlman has been promoted to corporate controller at Old Stone Corporation in Providence.

Kevin Smith has been appointed security police supervisor at Edwards Air Force Base in California. He has also received his MPA from Golden Gate University.

1976

Bruce N. Alexander has been appointed tax collector for the Town of Warwick.

Alan Cathers recently gave a lecture on malpractice to approximately 800 nurses at the 1988 Annual Meeting of the Intravenous Nurses Society, Inc.

Michael A. DeCataldo has become a partner with the firm of Sansiveri, Ryan and Sullivan, in Providence.

Michael Riley has been appointed vice president at Apple Bank in Westbury, NY.

Mark Smith has been appointed store manager at Overhead Door Company in Providence.

Frederick B. Twomey has been promoted to controller at *The New Bedford Standard Times* in New Bedford, MA.

1977

Charles Boulter has been promoted to vice president for investment management of The Banking Center in Waterbury, CT.

Paul Felton has been promoted to division manager at Submarine Signal Division, Raytheon Company in Portsmouth.

Steven Issa has been promoted to senior vice president at Old Stone Bank in Providence.

Raymond Parker, Jr. has been appointed assistant vice president with People's Bank in Providence.

Carol R. Losee has been appointed personnel manager with ECK Supply Company in Richmond, VA.

Ann Rotatori has been promoted to assistant manager, enhanced services support at Southern New England Telephone in Hamden, CT.

Martha Thayer has been appointed systems analyst at Global Petroleum Corporation in Waltham, MA.

1978

Susan Mattarocci has been promoted to manager, customer service at Swarovski America, Ltd. in the Giftware/Optik, Jewel/Jewelry divisions in Fall River, MA.

Richard Roy has been appointed corporate controller at Gilbane Building Company in Providence.

John D. Spatcher has been promoted to director of automotive services for Blum, Shapiro & Company, P.C. in West Hartford, CT.

James Standish has been appointed vice president of finance for Earthgro, Inc. in Lebanon, CT.

Robert Ventrone has been appointed controller of the Brandon Company, the largest shopping center development in Florida.

1979

Yes, it **has** been 10 years since graduation! Come back to Bryant for Alumni Weekend June 9-11. Watch your mail for further reunion news!

Gary M. Della Posta has been appointed to the public relations committee of the Massachusetts Society of CPAs.

Joseph Fournier has been appointed assistant treasurer in the finance division at Attleboro Pawtucket Bank in Massachusetts.

Dean Hummel has joined the law firm of Kahan, Kerensky, Capossella, Levine and Breslau in Vernon, CT. He also earned the degree of Juris Doctor from the University of Connecticut School of Law.

Steven R. Lasseur has been appointed cost accounting services manager with IBM Corporation in East Fishkill, NY.

Thomas Moffatt has been appointed chief of police with the Bristol, RI Police Department.

Dennis G. O'Connell has joined Gary M. Della Posta Certified Public Accountants in Falmouth, MA.

Sonya (Lowe) Ribnicky has been appointed manager of the accounting department at Michigan State University.

Luigi G. Vasquez has been named a principal in the firm Gurne, Kaufman & Osit, P.C. in West Hartford, CT.

1980

John A. Bisignano, Jr. has been promoted to senior representative, entertainment sales at Walt Disney World in Lake Buena Vista, FL.

Jules J. Cardin, Jr. has been promoted to vice president at Shawmut Bank of Southeastern Massachusetts.

William Ferrigno has been promoted to senior account executive at MCI Telecommunications in Hartford, CT.

Edward T. Ferry has been promoted to controller for H.F. Hanscom & Company in Providence.

Gregory Gerrol has been appointed a C.P.A. with Kostin's & Company in West Hartford, CT.

Carla Marcinowski has been appointed marketing support manager with Lotus Development Corporation in Cambridge, MA.

Kathleen Minniti has been appointed manager of the Hartford US Air Club for USAIR, Inc. in Windsor Locks, CT.

Daniel E. Moody recently reported for duty with the Second Marine Division at Camp Lejeune, NC.

John F. O'Brien recently reported for duty with the commander of the submarine force Atlantic in Norfolk, VA.

Richard A. Picard has been appointed fleet maintenance manager with Gulf Oil Corporation in Providence.

Robert Reeve has been appointed attorney with Wollenberg, Scully & Nicksa in Unionville, CT.

1981

David A. Burstin has been appointed sales manager with Donnelley Directory in Wilton, CT.

Barry Lynn has been appointed vice president of J & M International, Inc. in Maryland.

Francis Mazzetta has been appointed staff supervisor with AT&T in Basking Ridge, NJ.

Michael Oleksak has been promoted to vice president at Vanguard Bank in Holyoke, MA.

1982

Gerald S. Aubin has been promoted to the position of lieutenant with the Providence Police Department.

David E. Courter has been appointed director of transportation operations and policy at Naval Supply Systems Command Headquarters in Washington, D.C.

Deborah (Mohrmann) Ferrigno has been promoted to equal opportunity coordinator at United Illuminating in New Haven, CT.

Mary Ellen Gallagher has been appointed commercial banking officer with Marine Midland Bank in New York, NY.

John P. George has been appointed assistant business manager at WPRI-TV in Providence.

Carol (Wilson) Lizotte has accepted a position with Automatic Payroll Services in Cheshire, CT.

Mitchell E. MacDonald has been promoted to managing editor of the *Foxboro Reporter* in Foxboro, MA.

Thomas Mediro '87MBA has been appointed supervisor of financial planning and analysis for GTE Worldwide Information Systems in Billerica, MA.

Donna (Barber) Neary has acquired her psychometrist's license and will practice in Brockton and Bridgewater, MA.

James W. Persano has been promoted to manager at Deloitte Haskins & Sells in Hartford, CT.

J. Kevin Postella has been appointed marketing representative with IBM Corp. in New York.



Marie A. Cabral '84



Michael J. Ricci '84



Robert H. Mui '85

Richard Power has been appointed corporate controller for Telco Communications, Inc. in Pawtucket.

James Tracy has been appointed administrator at Madonna Manor Nursing Home in North Attleboro, MA.

Thomas Tschinkel has accepted a position with Norden Systems, Inc., in Norwalk, CT.

1983

William Belenardo has been appointed senior accountant with Cahill Larrin, Company in New Haven, CT.

Rebecca Grossi has been promoted to manager of the North Attleboro, MA branch of Attleboro Pawtucket Savings Bank.

Robin S. Jones is engaged to John R. Taillie. They will be married on September 17, 1988.

Patricia (Farrand) Kordalski has been appointed senior sales representative with Digital Equipment Corporation in Piscataway, NJ.

Lorna Mangano has been promoted to manager of expense accounting at State Mutual Life Assurance Company of America in Worcester, MA.

Laurie Petrarca has been appointed to Old Stone Bank's international department for letters of credit in Providence.

Susan Rannenberg has been appointed sales manager at Guest Quarters Suite Hotel in Boston, MA.

Gary G. Remley, Jr. has been appointed account manager-lease with Ryder Truck Rental, Inc. in Albany, NY.

1984

Joe Deegan has put together preliminary plans for a terrific five year reunion. He needs your ideas and assistance in building the reunion committee. Call Joe at 914-331-2953 (evenings) and help put together your reunion activities!

Marie A. Cabral has been promoted to manager in the Providence office of Peat Marwick Main & Company.

Michelle M. Caouette has announced her engagement to **Steven A. Tavares '84** and they are planning a February, 1989 wedding.

Shannon Frierson has been promoted to senior financial analyst at Playtex, Inc. in Connecticut. In addition, she's also become engaged to William Schiegger and they're planning a November wedding.

Bernard E. Klumbis has been promoted to lieutenant with the Providence Police Department.

Andre LaPlume has been promoted to office service manager at Morse Shoe, Inc. in Canton, MA.

Muriel T. Mis has been appointed executive secretary to the Mayor of Woonsocket.

Paul E. Pankiewicz has been promoted to treasurer and chief financial officer of Orbis, Inc. in East Providence.

Maryann Pernorio has been accepted to Harvard Business School for her master's degree in Business Administration.

Raymond Pierson has been appointed material requirements and production planning manager with Acushnet Company's Rubber Division in New Bedford, MA.

Michael J. Ricci has been promoted to manager at Peat Marwick Main & Company in Providence, RI.

Robert M. Sormanti has been promoted to departmental officer in the Commercial Banking Group of Old Stone Bank in Providence.

Carol L. Stetkiewicz '84MBA has been promoted to controller of the ITT Sheraton World Headquarters in Braintree, MA.

1985

Bryan E. Berthold has been appointed manager of the North Attleboro, MA office of Sentry Federal Savings Bank.

John Case has announced his engagement to Nancy J. Neilson. They're planning a December, 1988 wedding.

Robin DeMattia has been appointed public relations coordinator at Gateway in Norwalk, CT.

Karen Downing has been promoted to multi-line claims adjuster with Hanover Insurance Company in North Dartmouth, MA.

Kelly E. Gildea has been appointed senior accountant with Great Northern McKoosa Corp. in Stamford, CT.

Philip Graham has been promoted to tax manager at Arthur Young & Company in Providence.

Sharon Guenther has been promoted to audit supervisor in the Coopers & Lybrand Stamford, CT office.

Susan M. LaBranche has been appointed a specialist and computer consultant at Geary Corp. She will implement a system in their Netherlands office.

Anne Langlois has been promoted to vice president at Citizens Bank in Barrington.

Kristina Manzi has been appointed customer service representative with Electron Fusion Devices in East Providence.

Michelle Masi has been appointed customer service representative at R.F. Simmons Company, Inc. in Attleboro, MA.

Geraldine O'Connor MBA has been appointed director of marketing at Brattleboro Memorial Hospital in Brattleboro, VT.

Karen Auclair Oliveira has received her Juris Doctor degree from New England School of Law in Boston.

Robert H. Mui has been appointed expeditor/buyer with the City of Cranston.

Ellen F. Porrizzo has been appointed personnel generalist with Technical Materials, Inc. in Lincoln.

Cindy Ransom has announced her engagement to Robert Chericco. The couple plans to wed in October, 1988.

Steven Solomon has been appointed on-air personality at WILI-FM in Willimantic, CT.

Joyce C. Suleski has been appointed to sales trainee at Metropolitan Life Insurance Company in Westport, CT.

James J. Tapia has been appointed money broker at Tradition Berisford L.P. in New York, NY.

1986

Robert P. Brown has been appointed analyst for John Hancock's Insurance and Corporate Financial Analysis Department.

Stanley Duda has announced his engagement to **Lisa Falvo '88**.

Keith M. Fuller has been promoted to Marine First Lieutenant with the Third Marine Aircraft Wing in Camp Pendleton, CA.

Thomas Mastandrea has been appointed domestic private banking officer with Marine Midland's Private Banking Group in New York City.

Lorna Orabana has been appointed mortgage specialist for the Downing Corporation in Providence.

Kenneth Papagno has been appointed a systems manager at Security Pacific Financial Services, Inc.

Dana F. Peterson has been appointed director of management information systems at Stanley-Bostitch in East Greenwich.

Deborah D. Sheftic has been appointed director of student activities at Simmons College in Boston. She also announced her engagement to Michael J. Pasquarella.

Deborah Volkner has been appointed cost accountant with Fleet Norstar Servicing Center in Providence.

Ellen Zikowitch has been appointed accountant at Coopers & Lybrand in Connecticut. She also announced her engagement to Fred C. Lombard. They will marry on June 24, 1989.

Kelly Wall has announced her engagement to **John Ratcliffe '86**. The couple is planning a September, 1989 wedding.

1987

Susan M. Allen has been appointed program analyst at Academic Management Services in East Providence.

Christopher Cacioppo has been appointed advanced staff accountant to the Dallas office of Ernst & Whinney.

Paul J. Chappell has received his parachute badge after completing the airborne course in the US Army Infantry School in Fort Benning, GA.

Meredith Church has been appointed branch manager at Residential Properties Ltd. in Cumberland.

Susan L. Cutter has been appointed commercial insurance marketing coordinator with Satter Purnell Associates, Inc. in Manchester, NH.

Kathleen E. Drapeau has been appointed research analyst with Urban & Associates in Sharon, MA.

James T. Harrington has recently made port visits to Singapore and the Republic of the Philippines while deployed in the Western Pacific aboard the guided missile destroyer USS Goldborough, homeport in Pearl Harbor, HI.



Happy Anniversary.

Bryant's 125th anniversary is your anniversary. Celebrate it with a special keepsake. *Bryant College: The First 125 Years* is Bryant's first official history book, describing the people, places, and events that have made Bryant what it is today.

A beautifully-crafted coffee-table size hardcover with a full-color dust jacket, *Bryant College: The First 125 Years* is packed with fascinating photographs that are guaranteed to bring back memories of Bryant's beginnings, the East Side years, and the move to Smithfield—not to mention the College's most recent history. Every one of its 143 pages is richly illustrated. Don't miss out!

Order your copies today. *Bryant College: The First 125 Years* makes an excellent gift, one that friends and relatives with a Bryant connection will treasure for years to come. This is a limited edition at the special introductory price of \$24.* They won't be around for very long—so hurry!

*Includes postage and handling.

Great! Please send me _____ copies of Bryant's 125th anniversary book @ \$24 each.

Name _____

Class year _____

Address _____

City _____

State _____ Zip _____

_____ VISA _____ Mastercard

Acct # _____

Exp. Date _____

Signature required for credit card purchases.

Send to: Publications and Advertising Office, Box 2, Bryant College, 450 Douglas Pike, Smithfield, RI 02917-1284.

Gary Hayward has enlisted in the United States Air Force.

Julie A. Hickey has been appointed staff accountant at Macaluso, Nardi & Company in Connecticut.

Lyn-anne Johansen has been promoted to audit staff A in the Coopers & Lybrand Stamford office.

Sherry Jean Jones has announced her engagement to Michael H. Marchand. They're planning a September 30, 1989, wedding.

Sandra (Isherwood) Marquis has been admitted into Plante Realty's Million Dollar Round Table.

Russell Marsella has been appointed business manager for Manisses Communications Group, Inc. in Providence.

Linda Martin has been promoted to technical customer support representative at Contel Business Systems in Dedham, MA.

Karen McCarron has been appointed staff accountant with Tobin & Company in Taunton, MA.

Leslie A. Oberlatz has been appointed director of quality improvement at Kenyon Industries in Kenyon.

Michael S. Poll has been appointed computer programmer at the Travelers Insurance Company in Hartford, CT.

Thomas Recck has been appointed financial analyst for Grossman's, Inc. in Braintree, MA.

Julie-Ann M. Rotondo has been promoted to senior case underwriter in the Group Pension Division at the CIGNA Corp. in Hartford, CT.

Michael Spafford has acquired his own business, North Clarendon Pet Supply & Garden, in Rutland, VT.

Sharyl Wagner has accepted a position with Kimball Physics, Inc. in their sales/marketing division, in Wilton, NH.

William Wilbur has been promoted to audit officer with Attleboro Pawtucket Savings Bank in Pawtucket.

1988

Timothy Horgan has been commissioned to second lieutenant through the Army ROTC program.

Robert J. Houle has been commissioned to second lieutenant through the Army ROTC program.

Vincent Pina has been appointed management trainee with Leiser Superstores, Inc. in Norwich, CT.

Births

Richard Michael to **Richard Schiebelhuth '74** and his wife, Joan, June 3, 1988.

John Joseph to **Debra** and **John J. Sullivan '74**, December 11, 1987.

James Richard to **Melanie (Ricci) Cooke '75** and husband, James, October 23, 1987.

Kimberly Paula to **Gregory C. Evans '75** and **Sue (Libutti) Evans '76**, April 28, 1988.

Mark Christopher to **Cynthia (Godnick) Seager '75** and her husband, Edward, February 24, 1988.

Dana Carl to **Joyce (Haydasz) Mauro '76** and husband, Ted, January 18, 1988.

Stephen Joseph to **Ernest Almonte '78** and wife, Kathy, May 6, 1988.

Alicia Michelle to **Joyce (Stockman) Hurst '78**, and husband, Steven, April 29, 1988.

Twin sons, Bradford Ross and Seth William, to **Keith Mahler '78** and **Jane (Zetzer) Mahler '79**, May 6, 1988.

Karrah Marie to **James Standish '78** and wife, Kathleen, December 18, 1987.

Kyle George to **Joy (Wittenzellner) Sutherland '78** and husband, James, August 20, 1987.

Sarah Renee to **Roland H. Elkin '79** and wife, Jayne, April 16, 1988.

Lindsey Priscilla to **Barry Curtis Peden '79** and wife, Cheryl, November 24, 1987.

Michael Joseph to **Gary M. Della Posta '79** and his wife, Nancy, March 18, 1987.

Andrew to **Sonya (Lowe) Ribnicky '79** and husband, Leonard, December, 1987.

Mark Winsor to **Deborah Thurston '79** and husband, David, November 30, 1987.

Benjamin to **Katherine (Luszcz) Abney '80** and husband, R. Christopher, February, 19, 1987.

John Zachary to **John Biesak '80** and **Lisa (Sattler) Biesak '82**, April 7, 1988.

Gregory David to **Salvatore Capuzzo '80** and **Becky (Seibert) Capuzzo '81**, January, 16, 1988.

Lindsey Nicole to **Joseph Maito '80** and his wife, Linda, March 27, 1988.

Matthew Paul to **Paul Sangeloty '80** and wife, Laurie, November 12, 1987.

Michael Robert to **Robert Stubbs, Jr. '80**, and wife, April 11, 1986.

Matthew Joseph to **Marcia (Colelli) Delvecchio '81** and husband, Stephen, January 25, 1988.

Derek Carl to **William Gollnitz '81MBA** and **Deborah-Lee (Dupointe) Gollnitz '77, '81MBA** January 8, 1988.

Heather to **Valerie (Tetrault) Fogarty '82** and **James Fogarty '82** January 15, 1988.

Justin Ross to **Ronald Freeman '82** and wife, Lisa.

Erica Marie to **John** and **Laurie (Wisniewski) Germano '82, '84**, November 24, 1987.

Alexander Ross to **Donna Neary '82** and husband, William, March 21, 1987.

Kristen Marie to **Dean Ciocci '83** and **Donna (Maas) Ciocci '85**, May 24, 1988.

Caitlin to **James J. Knipper '83** and wife, Catherine, March 23, 1988

Steven Frederick to **Diane Scinto '82** and husband, Frederick, May 2, 1988

Corey Edward to **Lori (De Costa) Major '84** and husband, October 6, 1987.

Marriages

Edward J. Romano Jr. '71 to Joanne M. Smith, June 11, 1988.

Janafe J. Osmanski '72 to John P. Quirk, July 10, 1988.

Thomas L. Ross '72 to Cheryl A. Canfield, July 23, 1988.

John F. Bellucci '73 to Doreen Corrente, July 31, 1988.

Terry Beers '75 to Stephen Green, March 5, 1988.

William Prochet '75 to Donna Dumont.
Charles Saunders '75 to Elizabeth Paiva, April 10, 1988.

Denise Ann Minore '76 to George Howard Romania, November 28, 1987.

Richard Bova '78 to Mary M. Main.

William Deluca '78 to Susan Gallucci, May 1, 1988.

Timothy Variale '78 to Kim R. Catanzaro, March 19, 1988.

Thomas C. Coppinger '79 to Tracy E. Hospot, July 9, 1988.

Robert W. Daly '79 to Eileen Schlink, July 10, 1988.

Kathy Saccoccia '79 to Dana Hopkinson, April, 1988.

Brenton Thurston '79 to Barbara Stewart, April 1988.

Michael Cardello '80 to Ann Marie Vandette, March 12, 1988.

Bethany Connor '80 to Joseph P. Coyne, June 19, 1988.

Stephen P. Dunn II '80 to Carolyn J. Vaughn, April 23, 1988.

Kathleen A. Gagnon '80 to Joseph J. Marino, May 7, 1988.

Joan Mancini '80 to John B. Christy, March 12, 1988.

Donald T. Connors Jr. '81 to Lizette A. Wild, July 30, 1988.

Marie F. Fratiello '81 to Michael P. Sammartino.

Thomas F. Gilbert '81 to Kim M. Rushkowsky, March 26, 1988.

Dana R. Maker '81 to Caron Latulippe, March 20, 1988.

Paul M. Zanecchia '81 to Lisa M. Silva, June 18, 1988.

Maureen Baggett '82 to Paul McCann, April 1988.

Tracey A. Bickley '82 to William Eck, June 25, 1988.

Linda D. Kozinski '82 to David Chastain, April 23, 1988.

Gerald Long '82 to Anne Fox, May 14, 1988.

Kevin E. McGillivray '82 to Susan E. Germano, October 17, 1987.

Henry Rej '82 to Marie Traniello, April 1988.

Teri Sulvin '82 to Steven Vachon, October 24, 1987.

Mark T. Fay '83 to Ellen Roberts, April 16, 1988.

Glenn S. Greene '83 to **Andrea K. Viti '83**, June 1988.

James O. Hallet '83 to Holly Ann Hinkle, January 9, 1988.

Mary Locke '83 to Jane Zecca, June 18, 1988.

Sheila Low '83 to E. Joseph Guay, April 30, 1988.

Leon M. McCaw '83 to Robin S. Clopper, May 29, 1988.

Deborah A. Mowry '83 to Anthony Marcello, Jr., May 14, 1988.

Lynn Muller '83 to James A. Gilbode, April 23, 1988.

Donald R. Quattrucci '83 to Patricia Beaulieu, April 9, 1988.

Stephanie Ragas '83 to John A. Ptak, Jr., April 30, 1988.

Barry Vincens '83 to **Wendy Monroe '81**, October 17, 1987.

Robert S. Zagaja '83 to Veronica Ann Newhouse, April 9, 1988.

William S. Allison Jr. '84 to Joanne S. Taf, June 18, 1988.

Joanne Asermely '84 to Thomas Wood, April 1988.

Jane E. Boissoneau '84 to Brian Cabral.

Muriel T. Boisvert '84 to Peter John Mis, May 21, 1988.

Teresa Brennan '84 to Robert L. Petrucelli, June 18, 1988.

James F. Fisher '84 to Michaela Griffio, June 18, 1988.

Mark G. Hafley '84 to Janice H. Economou.

Kathleen S. Huffman '84 to Timothy M. Cotnoir, May 7, 1988.

Susan A. Kuras '84 to Edward R. Davis, November 14, 1987.

Noreen A. Moffat '84 to Domenic DiSandro III, June 4, 1988.

Maria Morello '84 to **Brian Hines '83**, June 11, 1988.

Mark A. Peterson '84 to Kim E. Elliot, May 30, 1988.

David R. Ulkus '84 to Maria Louise Fulginiti, April 30, 1988.

Barbara Verity '84 to Arnaldo Trinidad, February, 1988.

Robert S. Amenta '85 to Laura Ann Gallo, May 28, 1988.

Thomas Bissell '85 to Gail Ruggles.

Kimberly Collins '85 to Brian Wise, April 11, 1988.

John J. Delpadre '85 to Christine Hawkins, May 28, 1988.

Tracy Lynn Haight '85 to **William J. Carolan '85**, December 5, 1987.

Susan J. Kenny '85 to Michael G. Cusack.

Kenneth Lanoie '85 to Rebecca Carbone, June 25, 1988.

Russell A. Maymon '85 to **Kathleen Nicholson '85**, May 29, 1988.

Lisa C. Parker '85 to Kenneth M. Burke, April 23, 1988.

Rhonda L. Parente '85 to Charles LoCurto, Jr., July 1988.

Maureen M. Roche '85 to Joseph G. Bartolomeo, September 5, 1987.

Linda J. Tessier '85 to Louis A. Ferri, May 1, 1988.

Alan Verdecchia '85 to Laura J. Bassett, June 25, 1988.

Danny M. Benedetti '86 to Janet A. Schott, June 18, 1988.

Mary Bergeron '86 to **Stephen Attar '87** March 25, 1988.

David A. Boisvert '86 to Pamela Patalano, May 21, 1988.

Ingrid Caliri '86 to Kenneth Della Grotta, May 29, 1988.

Beth A. Leslie '86 to Joseph Chague, May 7, 1988.

Deborah C. Mason '86 to Charles H. Bielefield, April 23, 1988.

Michael J. Palazzini '86 to Diane Thibault.

Andrew Ramieri '86 to Karen Hurley, April 23, 1988.

Cynthia A. Romano '86 to Fred M. Marinaro, June, 1988.

Shawn F. Seeley '86 to Robin J. Mullaly, May 7, 1988.

John M. Shields '86 to Donna M. Calare, July 16, 1988.

Cynthia J. Taylor '86 to Frederick Dau IV, March 26, 1988.

Lisa Turnblom '86 to Scott Wentworth, June, 1988

B. Elizabeth Valente '86 to David L. Jaffe, June 18, 1988.

David Antonelli '87 to Karen J. Mahone, June, 1988.

Patricia Maria Cabral '87 to David Medeiros, May, 1988.

Dennis Gagnon '87 to Deborah Kay, April 1988.

Diane M. Gagnon '87 to Mark E. McGwin III, July, 1988.

Ann-Marie Hebert '87 to Anthony Gesualdi, July, 1988.

Brenda H. Holley '87 to Gerry E. Storti, May 7, 1988.

Lynn A. Imondi '87 to Richard Tramonti.

Raymond C. Moore '87 to Gloria Camara, May, 1988.

Kimberly Souza '87 to Matthew DeLeo Jr., July, 1988.

Gregory R. King '88 to Karen Egermeir.

International Awareness Year

Calendar of Events

January 1-21 Directed International Study
A directed international study program in Switzerland will be conducted by Professor Ronald Deluga (232-6279).

February 11 Mandala Folk Ensemble
*The Performing Arts Committee will sponsor the Mandala Folk Dance Ensemble, a group of 35 dancers, singers and musicians in a program that reflects old world traditions and a common American heritage at 8:00 p.m. in the Janikies Auditorium.
Contact Laurie Nash (232-6160).*

February 21 Career Planning Evening
*Ira Magaziner, visiting scholar for global business studies, will conduct a career planning session for students and alumni interested in international business.
Contact Melissa Barnes (232-6090).*

February 24 "How to Do Business in Africa"
*The Export Assistance Center has invited several representatives of companies that do business in Africa who will explain how it is done.
Contact Raymond Fogarty '79 (232-6115).*

May 17 Graduate School Luncheon
*Ira Magaziner, visiting scholar for global business studies, will speak on international business at the Turk's Head Club, Providence, 12:15 p.m.
Contact Paula Iacono '69 (232-6040).*

May 25 World Trade Day at Bryant
*The Export Assistance Center and the Providence World Trade Club will co-host this informational event for area businesses.
Contact Raymond Fogarty '79 (232-6115).*

Summer 1989 Japanese-American Exchange
*A student exchange program between Bryant and a Japanese university is being arranged.
Contact Priscilla Angelo (232-6350).*

August 9-17 London Finance Tour
*The Alumni Association is sponsoring a London Finance Tour led by Professor Chantee Lewis.
Contact the Alumni Office (232-6040).*



Second class
Postage
PAID
at Providence, RI

John P. Hannon
3190

125th
ANNIVERSARY

The Bryant Review, 450 Douglas Pike, Smithfield, RI 02917-1284