

Put you in the problem: Effects of self-pronouns on mathematical problem solving

Journal:	<i>Quarterly Journal of Experimental Psychology</i>
Manuscript ID	QJE-STD-22-222.R2
Manuscript Type:	Standard Article
Date Submitted by the Author:	02-Mar-2023
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Keywords:	self, self-referencing, problem-solving, attention, numeracy, development

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3 RUNNING HEAD: EFFECTS OF SELF-PRONOUNS ON PROBLEM SOLVING
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10 **Put you in the problem:**

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12 **Effects of self-pronouns on mathematical problem solving**
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33 WORD COUNT: 9938
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Abstract

Self-cues such as personal pronouns are known to elicit processing biases, such as attention capture and prioritisation in working memory. This may impact performance of tasks that have a high attentional load like mathematical problem-solving. Here, we compared the speed and accuracy with which children solved numerical problems that included either the self-cue 'you', or a different character name. First, we piloted a self-referencing manipulation with $N=52$ 7- to 11-year-olds, testing performance on addition and subtraction problems that had either a single referent ('You'/'Sam') or more than one referent. We took into account operation and positioning of the pronoun, and also measured performance on attention and working memory tasks. We found a robust accuracy advantage for problems that included 'you', regardless of how many characters were included. The accuracy advantage for problems with a self-pronoun was not statistically associated with individual differences in attention or working memory. In our main study (9 to 11-year-olds, $N=144$), we manipulated problem difficulty by creating consistently- and inconsistently-worded addition and subtraction problems. We found significantly higher speed and accuracy for problems that included 'you'. However, this effect varied by task difficulty, with the self-pronoun effect being strongest in the most difficult inconsistently-worded, subtraction problems. The advantage for problems with a self-pronoun was not associated with individual differences in working memory. These findings suggest that self-cues like the pronoun 'you' can be usefully applied in numerical processing tasks, an effect that may be attributable to the effects of self-cues on attention.

Keywords: Self, self-referencing, problem-solving, attention, numeracy, development

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3 Self-processing biases in cognition are well-established in both children and adults,
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5 evidenced by a robust tendency to preferentially perceive, attend to, and remember
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7 information relating to self more than information relating to other people or non-social
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9 cues (Rogers et al., 1977; Symons & Johnson, 1997; Humphreys & Sui, 2016). Extensive
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11 research on 'own-name' and 'own face' effects has shown that these self-cues capture
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13 attention when presented as stimuli (Tong & Nakayama, 1999; Yang et al., 2013), even when
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15 this is detrimental to concurrent task performance (Bargh & Pratto, 1986; Brédart et al.,
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17 2006; Röer et al., 2013; Yin et al., 2019). However, when self-cues are integrated within a
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19 task, they can also enhance task engagement and processing (Turk et al., 2015). For
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21 example, self-pronouns such as 'you' (to the participant) or 'I' (from the participant's
22
23 perspective) can make written narratives more personally resonant (see Brunyé et al., 2009;
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25 Orvell et al., 2020). There may therefore be practical benefits to self-processing biases: if
26
27 self-cues reliably attract attention and engagement, this could facilitate performance on
28
29 tasks with high processing requirements such as mathematical problem solving. For
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31 example, in a problem that starts "If you have three apples, and I take away two..." the
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33 natural tendency to simulate 'you' from a personal perspective might facilitate your ability
34
35 to compute how many apples are left.

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37 Surprisingly little empirical attention has been paid to this prediction, although there
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39 is some preliminary evidence that self-pronouns can impact on aspects of mathematical
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41 processing (D'Ailly et al., 1995, 1997). D'Ailly et al. (1995) examined linear ordering
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43 problems in which participants read a story containing order information (e.g., *Students are*
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45 *voting for their leader. Tom gets more votes than John. John gets more votes than You. You*
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47 *get more votes than Rod, and Rod gets more votes than Paul*) and were then questioned on
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49 specific comparisons (e.g., *did Rod get more votes than Tom?*). For some participants, the
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3 list included the self-pronoun 'you' either in an anchoring position (i.e., first or last in the
4 list) or one of the middle positions, while other participants read lists with no self-pronouns.
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8 Across three experiments with young adults, response time data showed an advantage for
9 self-referenced problems, but only when 'you' was positioned in an anchoring position.
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13 When 'you' was in the middle of the list response time increased, suggesting it distracted
14 participants from the processing task in this position. The authors concluded that the role of
15 the self was to anchor the order of the listed information, although the cognitive
16 mechanisms that might underpin this role were not expounded.
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23 The cognitive mechanisms responsible for producing the effects of self-pronouns
24 reported by D'Ailly et al. are likely to derive from the effects of self-cues on attention and
25 relatedly, working memory. Working memory is the system that holds information
26 temporarily while it is processed, while attention can be defined as either the limited
27 capacity resource that can be directed to storage and processing, or the control process that
28 determines allocation of this attentional resource (i.e., executive attention; see Cowan,
29 2017; Oberauer, 2019). In terms of problem-solving, working memory is required to
30 temporarily store the information made active by the problem (e.g., referents, orders),
31 allowing this information to be processed accurately. However, if processing is complex and
32 therefore requires a high level of attentional resources, it may compete with the resources
33 required to concurrently store the active information, particularly over very short periods
34 (Cowan, 2005). Thus, if there is a high degree of processing required then some active
35 information may be lost, resulting in errors. Errors can also be caused by a high storage
36 demand due to an overload of information, which reduces capacity for accurate processing.
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57 Finally, when there is competition for attentional resources, the executive attention system
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3 must allocate resources between tasks, a process that in itself reduces attentional resource
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5 availability by demanding cognitive control (Oberauer, 2019).
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8 Importantly, the self could play a role at multiple levels of the attention system. First,
9
10 it is possible that self-associated information could be more efficiently stored, as self-
11
12 referenced items are associated with enhanced organisation (Klein & Kihlstrom, 1986; Klein
13
14 & Loftus, 1988) which may operate even within a short-term working memory capacity (see
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16 Yin et al., 2019). Further, the self is not a new character whose name needs to be
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18 remembered and tracked during processing. This should reduce storage requirements, so
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20 including self-pronouns in tasks such as maths word problems may reduce their working
21
22 memory load. Second, it is possible that self-cues increase processing efficiency, by ensuring
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24 that attentional resources are directed automatically to the current task rather than being
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26 directed elsewhere or consciously focussed on the task (see Humphreys & Sui, 2016). Self-
27
28 cues may therefore reduce the executive attentional requirements of the task, freeing
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30 greater capacity for storage and processing. Tasks with a high working memory load
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32 (especially verbal working memory, which is harder to maintain) lead to vulnerability to
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34 distraction, as there are insufficient attentional resources to allow conscious control over
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36 attention allocation (Kelley & Lavie, 2011; Lavie et al., 2004). By reducing the need for
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38 conscious attention allocation, self-cues circumvent this executive requirement and
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40 therefore minimise the overall attentional load of the task (cf. Lavie, 2010).
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49 A combination of these attentional processes may explain why the position of the
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51 self-cue influences its effects on task performance. If a self-cue is presented in an anchoring
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53 position at the beginning of a problem or list (Jensen, 1962), then it is not distracting
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55 because it elicits automatic attention allocation to the relevant information without
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57 executive control. However, if presented in the middle of a problem, it may replace the
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3 original anchor point and distract from the storage and processing of the other relevant
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5 information. Self-cues are distracting when presented alongside other target cues (e.g., in
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7 visual search or auditory monitoring tasks; Brédart et al., 2006; Röer et al., 2013) as they
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9 attract attention and disrupt the processing of other cues. When presented in the middle of
10
11 a long list, the distracting effect of 'you' may therefore outweigh the benefits of automatic
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13 attention capture or having fewer referents to hold in working memory. D'Ailly et al.'s
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15 (1995) findings can therefore be accounted for by the interaction of self-cues' facilitating
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17 and distracting effects.
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23 Complicating this explanation are findings from a second study by D'Ailly and
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25 colleagues, in which the difficulty as well as position of cues was manipulated. D'Ailly et al.
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27 (1997) presented word problems orally to seven- to 11-year-old children, half of which
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29 contained the self-pronoun 'you' instead of another referent name. Two types of problem
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31 were presented, varying by difficulty: 'Compare-Unknown' questions, in which the
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33 information required to solve the problem is relatively easy to extract (e.g., '*John has 5*
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35 *marbles. Peter has 2 marbles more than John. How many marbles does Peter have?*') and
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37 'Referent-Unknown' problems, which add working memory load to the problem by requiring
38
39 the participant to transfer information about one referent to the other in order to answer
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41 the question (e.g., '*John has 5 marbles. John has 2 marbles more than Peter. How many*
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43 *marbles does Peter have?*'). In referent unknown questions, difficulty is increased by the
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45 terminology not being congruent with the required arithmetic operation (e.g., when the
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47 question includes the phrase 'more than', the operation required is subtraction; Lewis &
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49 Mayer, 1987). Similar to D'Ailly et al. (1995), the position of the 'you' referent within the
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51 word problem was manipulated. D'Ailly et al. found that children requested fewer repeats
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53 and had more accurate and fast responses for questions with a self-pronoun, although this
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3 pattern was complicated by question difficulty. In the easier Compare-Unknown questions,
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5 self-pronouns improved accuracy and response time whether they were in the first or
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7 second position in the problem (i.e., 'you' as the referent with the known quantity, or 'you'
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9 as the unknown referent). However, in the more difficult Referent-Unknown problems, the
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11 effect of self interacted with pronoun position. Self-pronouns only improved accuracy when
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13 the 'you' was the first, known quantity; when 'you' was in the second, unknown quantity
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15 this had a negative effect on performance. Response time data revealed a similar
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17 interaction; in referent-unknown problems, the inclusion of self-pronouns did not affect
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19 response time when 'you' was in the first, known position, but increased response time
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21 when it was in the second, unknown position. D'Ailly et al.'s (1997) findings suggest that
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23 when task difficulty (and consequently, working memory load) is low, self-pronouns can
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25 have a beneficial effect regardless of position, but in more difficult processing conditions
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27 self-pronouns can be disruptive if not in an anchoring role.
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35 However, an issue with the interpretation of difficulty in D'Ailly et al.'s (1997) study
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37 is that while both addition and subtraction questions were included as trials, the reported
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39 results do not distinguish between the two. This is important because these two operations
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41 differ in their working memory requirements (see Raghubar et al., 2010). In non-experts
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43 whose responses are not retrieval-based, addition involves counting on (forwards) so has a
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45 lower working memory load than subtraction, which typically involves the more difficult
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47 counting backwards technique (i.e., 'taking away'; Baroody, 1984; Hopkins et al., 2020;
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49 although see Daroczy et al., 2015 for more detailed analysis of linguistic and computation
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51 complexity). Further, when children acquire an understanding of 'indirect addition',
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53 whereby subtraction is an inversion of the addition process (e.g., taking 5 from 8 to leave 3
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55 is the inverse of adding 3 and 5 to get 8), they may use addition first then apply inversion.
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3 This would again increase the working memory load of subtraction problems (Thompson,
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5 1999). If the impact of self-cues on problem solving varies by problem's working memory
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7 load, it may therefore vary across operations.
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10 As well as utilising self-cues, the link between self-relevance and working memory in
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12 educational tasks has been examined from the 'personalization' perspective. Personalization
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14 involves educators adapting activities to suit individual children's personal hobbies and
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16 interests, such as creating a football-based maths quiz for a child who likes football (for
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18 review see Reber et al., 2018). This approach tends to elicit additional task engagement and
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20 motivation in students, although its effects on performance are more mixed (e.g., see
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22 Akinsola & Awofala, 2009; Bates & Wiest, 2004; Høgheim & Reber, 2015; Van de Weijer-
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24 Bergsma & Van der Ven, 2021), perhaps partly due to variation in how closely the
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26 intervention matches learners' unique prior experiences (Walkington & Bernacki, 2017). Van
27
28 de Weijer-Bergsma and Van der Ven (2021) assessed the effect of personalization on
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30 students' perceived cognitive load, predicting that when the contextual information within a
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32 problem is familiar, then the working memory requirements may be reduced, releasing
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34 more resources for problem-solving. However in testing, neither self-reported cognitive load
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36 nor performance was found to be affected by a personalization intervention, suggesting this
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38 approach may not be sufficiently reliable across children. Personalization also engenders the
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40 issue of having to research and design personal materials for every individual child. In
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42 contrast, using personal pronouns provides a tool that is applicable to every child, so may be
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44 more suitable for testing in a school context.
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57 The current study was designed to explore the effects of self-cues on problem
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59 solving in school children. First, we piloted the self-referencing manipulation on 7 to 11 year
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3 old children to provide a conceptual replication of D'Ailly and colleagues' (1995, 1997)
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5 findings and establish whether self-cues reliably impact on performance in our
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7 mathematical problem-solving task. Self-cues were expected to free attentional resources
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9 for problem solving by facilitating working memory storage (through increased organisation,
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11 familiarity, and a reduced need to keep multiple novel characters active) and automatically
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13 capturing attention. Problems that included the self-cue 'you' were therefore expected to
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15 be solved with greater accuracy and speed than those without a self-cue. Following the
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17 pilot, our main study focused on establishing whether operation and problem difficulty
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19 impact on the self-reference effect, such that the automatic attention-grabbing properties
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21 of the self may be facilitative for easy problems, but disruptive when task difficulty is high.
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23 We also assessed the effects of individual differences in attention and working memory
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25 capacity on any accuracy or response time advantage for self-referent problems. Children
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27 who have lower working memory capacity may benefit more from conditions that reduce
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29 the attentional load of the problem relative to children who have greater capacity (see
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31 Miller et al., 2006; Van Gerven et al., 2003). Further, children who are more able to sustain
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33 attentional focus or switch attention to a task without the aid of self-cues, may benefit less
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35 from the attention capture these cues provide (see Schwaighofer et al., 2016). This work is
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37 critical to answer key questions about the practical application of the self-referencing
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39 manipulation in the classroom, determining under which conditions self-referent framing of
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41 numerical problems may aid problem processing, and for whom.
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54 **Pilot Study**

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57 Our pilot study was primarily designed to establish the impact of including the
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59 personal pronoun 'you' on children's performance on a word problem solving task. The
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3 main hypothesis was therefore that children would be faster and more accurate on
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6 problems that included a self-referent pronoun than those that did not (D'Ailly et al., 1997).
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8 Manipulation of additional factors allowed us to determine whether these should be
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10 included in the main study. First, to test the suggestion that self-pronouns may function by
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12 reducing the number of characters the child has to hold in mind, we varied the number of
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14 referents included in the problem (single versus multiple). If self-reference effects are based
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16 solely on reducing the working memory load of holding multiple novel referents active, they
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18 should be strongest in multiple referent conditions. On the contrary, if self-reference effects
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20 operate by enhancing attention, they should be present regardless of referent number. We
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22 manipulated the operation required to solve the problem (i.e., addition or subtraction) and
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24 the position of the self- or other-referent term, positioning it as either the first anchoring
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26 word or in a later non-anchoring position. Based on D'Ailly et al.'s (1997) finding that the
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28 self may support attention and problem processing in an anchoring position, but be
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30 disruptive when presented later in the problem, particularly for more difficult tasks, we
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32 expected that the effect of referent may be stronger when self is in the anchoring position
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34 than when it is in a non-anchoring position, especially in subtraction problems. Given that
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36 proposed mechanisms to support any effect of self-pronouns on children's problem solving
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38 are rooted in attentional capture and capacity, the pilot study also included measures of
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40 children's attentional processing. Children who have lower working memory capacity may
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42 benefit more from conditions that reduce the attentional load of the problem relative to
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44 children who have greater capacity (see Miller et al., 2006; Van Gerven et al., 2003). Further,
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46 children who are more able to sustain attentional focus or switch attention to a task without
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48 the aid of self-cues, may benefit less from the attention capture they provide (see
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Schwaighofer et al., 2016). Therefore, measures of working memory, sustained and selective attention, and attention switching were included in the pilot study.

Method

Participants and design. A total of 52 children completed the study, comprising 11 7-year-olds (45% male, age range 84 – 93 months), 24 8-year-olds (46% male, age range 96 – 107 months), 17 9-year-olds (53% male, age range 108-119 months). All participants were Primary 4-5 pupils at a local primary school and had no reported problems speaking or reading English. The children were tested with the written consent of a parent or guardian and provided verbal assent, and the research was approved by Abertay University's Research Ethics Committee.

The pilot had a repeated-measures design of 2 (Referent: Self, Other) X 2 (Operation: Addition, Subtraction) X 2 (Tracking: Multiple referents, Single referent) X 2 (Position: Anchoring, Not anchoring). Dependent measures were problem solving accuracy and response time. Participants' performance on the attentional measures was also included for exploratory analysis. Based on the very large effect size ($\eta_p^2 = .31$) reported for the only similar extant experimental finding (D'Ailly et al., 1997: main effect of self-pronoun on maths accuracy), an appropriate sample size of 50 participants was calculated by G*Power 3.1.9.7 ($\alpha = .05$, power = .95). However, it should be noted that this power calculation focused on replication of the self-reference effect rather than interactions, and interpretation of operation, tracking and position interactions in the pilot study should therefore be treated with caution.

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3 **Materials and procedure.** Children were tested individually by an experimenter,
4 seated at a table in a quiet area of their school. Participants first completed the attentional
5 measures, comprising forwards and backwards digit span, and three subtests from the TEA-
6 Ch (Manly et al., 1999). In the forward digit span test, the experimenter read out aloud a
7 sequence of numbers at a pace of one per second, and asked the participant to repeat them
8 verbally. Sequences started at two digits and increased to a maximum of nine. There were
9 two trials at each sequence length; if a child failed both trials then the test was terminated.
10 Next, the backwards digit span test was administered, following the same procedure as the
11 forward test but with the participant asked to verbalise the sequence in reverse order.
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25 After the digit span tasks, each child completed the three TEA-Ch tasks, beginning
26 with the measure of selective attention, *Map Mission*. Participants were presented with a
27 laminated city map and instructed to circle as many of the target symbol (a knife and fork
28 ‘restaurant’ symbol) as possible in one minute, with the experimenter providing a verbal
29 start and stop signal. Participants then completed the measure of attention switching,
30 *Opposite Worlds*. For this task, the participant was shown pathway of linked boxes, each
31 containing the digits ‘1’ or ‘2’. They were asked to complete the first two pathways (‘Same
32 World’) by reading the digits aloud as they appeared in the boxes. They then completed two
33 ‘Opposite Worlds’ pathways, in which they were instructed to say the opposite digit (e.g.,
34 say “2” when there is a ‘1’ in the box). Finally, children completed the test of sustained
35 attention task *Score*. Wearing headphones, participants listened to a series of laser sounds
36 presented on a CD across ten trials. Children were instructed to keep track of the number of
37 laser sounds played, as they would if keeping score during a video game. Participants were
38 informed not to use their fingers to keep track, and to report the number verbally to the
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3 experimenter after each trial. Within each trial, the sounds were presented at irregular
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5 intervals to assess participants' ability to sustain their attention.
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8 Participants then completed the problem-solving task on a laptop, with experimental
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10 materials presented using E-Prime 2.0 software (Psychology Software Tools, Pittsburgh, PA).
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12 Children were informed that they would complete a maths game in which they would be
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14 asked to solve some 'sums' (i.e., maths problems). Participants were asked to read each
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16 question carefully and type their answer using the laptop keyboard, pressing the spacebar
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18 to submit the response. An example question was presented for practice. Once the
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20 participant confirmed they understood the question and completed the practice trial
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22 without any issues, the test began, with the experimenter present throughout.
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27 Participants completed two blocks of self-paced trials, with the opportunity for a
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29 short break between blocks. The two blocks varied by Tracking condition, and each
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31 consisted of 24 problems, with three items per combination of manipulations. In the
32
33 Multiple Referents block, each problem referred to two characters and one object (e.g.,
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35 '*Sam has 3 stickers and Jack has 9 stickers. How many stickers do they have altogether?*'); see
36
37 the online Supplementary Materials for full list of problems). In the Single Referent
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39 condition, each problem referred to one character and two objects (e.g., '*Sam has 3 stickers
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41 and also has 5 cards. How many items does he have altogether?*'). Block order was
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43 counterbalanced across participants.
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49 Within each block, half of the questions were Addition and half Subtraction
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51 problems, presented in an order randomised within block by the experimental programme.
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53 For addition problems, the sums comprised two positive integers and totals ranged from 5
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55 to 15 (avoiding duplicate integers within sum, and duplicate answers across trials), with half
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57 of the sums listing the larger integer first. The subtraction problems were created by
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3 reversing each of the addition sums, presenting the sum total as the first number in the
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5 subtraction problem followed by either the larger (50%) or smaller (50%) of the other two
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7 integers to take away.
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10 For each participant, half of the questions in each Tracking and Operation condition
11 were in Self-referent (i.e., included a self-pronoun: e.g., *You had 5 grapes but Zahra took 2.*
12 *How many grapes do you have now?*'), and half were Other-referent (i.e., only included
13 other-referents: e.g., *Sam had 5 grapes but Zahra took 2. How many grapes does Sam have*
14 *now?*'). To transform a Self-referent problem into an Other-referent problem, the word
15 'you' was replaced with the unisex three-letter name Sam, so that the other-referent name
16 was presented the same number of times as the word 'you' across the task. Other-referent
17 pronouns were also manipulated to reduce self-projection, such that male participants were
18 presented with female pronouns for Sam and female participants with male pronouns. The
19 referent term 'you' or 'Sam' was presented as the anchoring first word in half of the
20 problems, and as a subsequent (non-anchoring) word in the remainder. The inclusion of
21 each addition and subtraction problem in either the Self-referent or Other-referent
22 condition was counterbalanced across participants. Problem word lengths were matched
23 exactly across Addition and Subtraction problems, and across Self- and Other-referent
24 conditions. In total, completion of the attentional measures and problem-solving task took
25 approximately 40 to 50 minutes per child.
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51 **Data Analysis**

52 Participants' performance on the problem-solving task was scored for accuracy
53 (proportion of problems correctly answered in each condition) and response time (RT;
54 latency from question onset to response submission on correct trials). Due to experimenter
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3 error, 8 trials were presented with the wrong pronoun, and were excluded from the
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5 analyses. All data was coded automatically by EPrime with the exception of one item for
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7 which the underlying mathematical problem 9-2, had been incorrectly replaced with 7-2 in
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9 the Multiple Referents version. These questions were re-scored manually so that if a child
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11 had answered 5, it was counted as a correct response. Exclusions were applied to the data.
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13 First, four individual trials with a response time below 200msec (i.e., indicating accidental
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15 keypress) were removed. Participants were then removed if they were unable to process
16
17 the numeracy questions effectively, as indicated by a mean accuracy below the sample
18
19 mean minus 2.5 SDs ($n=1$), or a mean response time greater than the mean plus 2.5 SDs
20
21 ($n=1$). These exclusions resulted in a total of 50 participants and 2398 trials being included in
22
23 the analyses.
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29
30 Three separate analyses were planned: first on accuracy scores on the problem
31
32 solving task, then response time on the same task, and finally on the relationships between
33
34 individual differences (age, performance on working memory tasks) and any accuracy or
35
36 response time advantage for items in the self-referent condition over other-referent items.
37
38 Repeated measures ANOVAs were used to analyse accuracy and response time. All possible
39
40 interaction terms were included in the analyses as a matter of transparency; those involving
41
42 Referent are included in the Results section to explore whether any effects of referent may
43
44 be conditional on operation, the number of referents to be tracked, or referent position.
45
46 Those that were not of primary interest (i.e., do not relate to Referent), are reported in the
47
48 online Supplementary Materials.
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55 Three way interactions were examined using two-way interaction analyses, and to
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57 follow-up two-way interactions, simple main effects on Referent were conducted. Partial
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59 eta squared is reported as a measure of effect size, and by convention 01, .06, and .14 are
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3 considered small, medium and large effects respectively (Cohen, 1969; Richardson, 2011).
4
5 Bivariate Pearson correlation was used to examine the strength and direction of relations
6
7
8 between the continuous variables of self-advantage in accuracy and response time, and
9
10 individual differences in age and working memory.
11

12
13 Data collection for the pilot study was preregistered as part of a PhD project. The
14
15 PhD study preregistration is available at https://aspredicted.org/blind.php?x=YFL_WKB. The
16
17 dataset and analysis scripts can be accessed at <https://osf.io/naqz5/>.
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23 **Results**

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25 Performance was high overall, with a mean percentage accuracy of 87.9%, 95% CI [86.4%,
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27 89.4%], and a mean response time of 16.0s, 95% CI [15.4, 16.7] per accurate response.
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32 **i. Accuracy.** Accuracy data (i.e., proportion of correct responses in each condition)
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34 were submitted to a 2 (Referent: Self, Other) X 2 (Operation: Addition, Subtraction) X 2
35
36 (Tracking: Multiple referents, Single referent) X 2 (Position: Anchoring, Not anchoring)
37
38 within-participants ANOVA (see the online supplementary materials for full mean and
39
40 standard deviations broken down by condition). As Table 1 shows, the ANOVA revealed a
41
42 main effect of Referent, with higher accuracy on trials with Self pronouns, $M = 0.90$, 95% CI
43
44 [0.86, 0.93], than Other pronouns, $M = 0.86$, 95% CI [0.83, 0.90]. There was also a main
45
46 effect of Operation, with more correct responses on Addition problems, $M = 0.92$, 95% CI
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48 [0.88, 0.96], than Subtraction problems, $M = 0.84$, 95% CI [0.80, 0.87].
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57 <INSERT TABLE 1 ABOUT HERE>
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3 The full list of interaction effects can be seen in Table 1, but we confine our report of
4 paired comparisons to those of theoretical interest (i.e., those involving the Referent factor;
5 see the online Supplementary Materials for a full examination of other interaction effects).
6
7
8
9
10 There was no Referent x Operation, Referent x Position interaction, or Referent x Tracking
11 interaction. However, there was a three-way interaction between Referent x Operation x
12 Position (see Figure 1). Analysis of interaction effects for Referent x Operation at each level
13 of Position showed that the interaction was not significant when the referent was in the
14 Anchoring position, $F(1, 49) = 3.53, p = .07, \eta_p^2 = .07$, nor when the referent was in the Not
15 Anchoring Position, $F(1, 49) = 1.64, p = .21, \eta_p^2 = .03$. However, as the significance levels
16 suggested some uncertainty, and to explore why the three-way interaction occurred, we
17 conducted further simple main effects for Referent at each level of Operation and Position.
18 These showed that the accuracy advantage for trials with a self pronoun over those without
19 was significant in Addition problems when the repeated referent was in the anchoring
20 position, $F(1, 49) = 11.23, p = .002, \eta_p^2 = .19$. A trend toward the opposite pattern for
21 Subtraction problems (i.e., benefit of self pronoun when the repeated referent was not in
22 the anchoring position) was not significant, $F(1, 49) = 3.14, p = .08, \eta_p^2 = .06$.
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45 <INSERT FIGURE 1 ABOUT HERE>
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49 **ii. Response Time.** We conducted the same 2 (Referent: Self, Other) x 2 (Operation:
50 Addition, Subtraction) x 2 (Tracking: Multiple referents, Single referent) x 2 (Position:
51 Anchoring, Not anchoring) repeated measures ANOVA on participants' mean RT on correct
52 responses (see Table 2 for ANOVA output).
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<INSERT TABLE 2 ABOUT HERE>

There were main effects of Operation and Position, with shorter response latencies for addition problems, $M = 13.5s$, 95% CI [11.5, 15.4] than subtraction problems, $M = 18.6s$, 95% CI [16.7, 20.6], and for those in which the repeated referent (You/Sam) was positioned in the anchoring position, $M = 15.7s$, 95% CI [13.8, 17.6] rather than later in the problem, $M = 16.3s$, 95% CI [14.4, 18.3]. There was no main effect of Referent on response time, but Referent did interact significantly with Operation. Pairwise comparisons revealed that Addition problem responses were marginally faster with Self, $M = 12.9s$, 95% CI [10.9, 15.0], than Other referents, $M = 14.0s$, 95% CI [11.9, 16.0]; $t(97.9) = 1.985$, $p = .0499$. However, this was not the case for Subtraction problems where there were no response time differences between Self, $M = 19.1s$, 95% CI [17.0, 21.1], and Other referent problems, $M = 18.2s$, 95% CI [16.2, 20.2]; $t(97.9) = -1.67$, $p = .10$.

Exploratory analysis: Self-Advantage Associations

In order to explore relationships between the effects of self and measures of attention, a self-advantage score was calculated for both accuracy (performance in Self minus Other referent condition) and response time (performance in Other minus Self referent condition). Raw scores were used for each of the attention measures (see Table 3), comprising maximum span in the forwards and backwards digit span, total RT to the two Opposite Worlds in the *Opposite Worlds* task, number of items found in the *Map Mission* task and mean accuracy in the *Score!* task. As Table 3 shows, self-advantage for accuracy did not correlate significantly with age (in months) or any measure of sustained attention, attention switching, or attentional capacity (BDS). There was a significant negative correlation

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3 between the self-advantage in accuracy and total accuracy, $r(48) = -.43, p=.002$, suggesting
4 that the self-advantage was larger for children who performed more poorly on the task
5
6 overall. However, this is likely to be constrained by ceiling effects, such that children who do
7
8 better on the tasks for self and other have less scope to show a self-reference advantage.
9
10 The self-advantage in response time correlated positively with only one measure of
11
12 sustained attention, the *Score!* task, $r(48) = .40, p=.003$, with children who had higher
13
14 sustained attention scores more likely to show a response time advantage in self-referent
15
16 trials. There was also positive relationship between participants' total accuracy of the
17
18 numeracy task and their digit span, but no other correlations with self-advantage scores
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20 approached significance.
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33 **Discussion**

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35 The pilot study was designed to examine the effects of including self-pronouns on
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37 participants' processing of mathematical problems. A large effect of referent on accuracy
38
39 was found, with self-pronoun problems eliciting higher accuracy than problems without a
40
41 self-pronoun. However, this pattern was complicated by an unexpected three-way
42
43 interaction: self-pronouns produced an accuracy advantage in addition problems only when
44
45 positioned first, while in the more difficult subtraction problems there was a non-significant
46
47 trend towards self-pronouns producing an advantage only when not positioned first. This
48
49 runs contrary to D'Ailly et al.'s (1997) suggestion that later positioning of self-pronouns is
50
51 disruptive in more difficult problems. There was no support for the proposal that including a
52
53 self-pronoun reduces the working memory load of the problem simply by reducing the
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55 number of new characters to be held active during processing, as the self-advantage was
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3 not limited to conditions in which participants were attempting to track multiple characters.
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5 In terms of response time, an advantage for self-referenced problems emerged only in the
6
7 addition condition. Overall, these pilot data suggest that self-referencing can have a positive
8
9 effect on children's mathematical problem solving, but that the effect may be conditional.
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13 Interestingly, there were no consistent associations found between the accuracy or
14
15 response time advantage for self-referenced problems and the attentional measures
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17 completed by participants, with only one test of sustained attention showing a positive
18
19 relationship with the response time advantage. These measures covered working memory
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21 (forward and backward digit span), sustained and selective attention to a task, and task
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23 switching. The lack of consistent relationships suggests that the facilitative effects on
24
25 children's ability to solve self-referent over other-referent problems may not be strongly not
26
27 linked to the measured aspects of attention.
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33 In interpreting the pilot study, it should be noted that the experimental design was
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35 relatively complex for the number of trials. While the study was sufficiently powered to
36
37 detect the large effect of self-referencing on problem solving accuracy, cell values in
38
39 individual referent, operation, position and tracking combinations were based on a small
40
41 number of trials, so paired comparison results could have been driven by relatively few
42
43 errors per condition, and small correlations may not have been detected. Having confirmed
44
45 that the self-reference effect in numerical problem solving is replicable, it is therefore
46
47 important to probe conditional effects further in our main study using a simplified design
48
49 with more trials per condition.
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54 **Main Study**

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56 In the pilot study, difficulty was inferred from operation rather than being
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58 manipulated directly. This inference was supported by addition problems being solved more
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3 quickly and accurately than subtraction problems, but interpretation is complicated by the
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5 confound between difficulty and operation. The main study was therefore designed to test
6
7 the effects of self-pronoun inclusion on addition and subtraction problems with a specific
8
9 difficulty manipulation based on wording consistency.
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12
13 Consistency refers to the matching of relational words included in a problem with
14
15 the operation required to solve that problem (see de Koning & van der Schoot, 2019). When
16
17 the operation is addition, consistent problems include relational terms like ‘more than’ (e.g.,
18
19 *“John has five apples, Sally has three apples more than John. How many apples does Sally*
20
21 *have?”*), while inconsistent problems include phrases like ‘less than’ (e.g., *“John has five*
22
23 *apples, John has three apples less than Sally. How many apples does Sally have?”*).
24
25

26
27 Subtraction problems include the opposite pairing, such as ‘less than’ in consistent problems
28
29 and ‘more than’ in inconsistent problems. Research suggests that children find consistent
30
31 problems much easier to solve than inconsistent problems, in both addition and subtraction
32
33 (e.g., de Koning & van der Schoot, 2019; Hegarty et al., 1992; Lewis & Mayer, 1987; for a
34
35 review see Daroczy et al., 2015).
36
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39 Interestingly, one previous study has examined the inclusion of self-pronouns in
40
41 consistent and inconsistent word problems. De Koning and van der Schoot (2019) asked
42
43 nine- and 10-year-old children to solve problems based on shopping tasks in which the store
44
45 either did or did not belong to self (e.g., *‘At Intertoys, a Lego box costs 31 euros. That is 15*
46
47 *euros less than at your store. How much will you pay at your store?’*). This paradigm revealed
48
49 no effects of self-reference, although a significant consistency effect was found with more
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51 consistent than inconsistent problems being answered accurately. However, the self-
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53 pronoun term (i.e., ‘your store’) was never the first word in the problem, and only appeared
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55 in the first sentence on one-third of self-referent trials. More importantly, while store owner
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3 was used to manipulate reference, the problem was always phrased in the second person
4
5 (*'How much will you pay at [named store]?'*, emphasis added). This means that there was a
6
7 self-pronoun included in each word problem whether it was in the self- or other-referent
8
9 condition. Together, these issues make it unsurprising that de Koning and van der Schoot
10
11 (2019) found no overall effects of self-reference on accuracy, although the consistency
12
13 manipulation was effective as creating two dissociable levels of difficulty.
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16

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18 Building on de Koning and van der Schoot's approach by including clearly distinct
19
20 self-referent and other-referent conditions, in this study we included a consistency
21
22 manipulation in self- and other-referent word problems of the same format as those used in
23
24 the pilot. We also tested a slightly older age range (9-12 years), to increase the likelihood
25
26 that all children in the sample would be familiar with the different question type
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28 requirements. A short test of working memory capacity was included. While the pilot study
29
30 did not show a relationship between the accuracy advantage for self-pronouns and any
31
32 measure of attention, and there was only one measure (of sustained attention) linked with
33
34 the RT advantage, there may be more scope to find a relationship with attentional capacity
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36 in the main study as it includes more difficult problems and a larger sample. It is well-
37
38 established that children who have poorer working memory tend to find mathematical
39
40 processing more difficult than those with a higher capacity (Best et al., 2011; Bull & Scerif,
41
42 2010; Fuchs et al, 2005; Raghubar et al., 2010). Manipulations of difficulty may therefore
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44 vary in their effectiveness across children of different working memory capacity. The
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46 working memory task included in the main study was backwards digit span (BDS), the most
47
48 commonly used clinical and neuropsychological measure of working memory capacity (see
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50 Hilbert et al., 2015). BDS has been widely used to examine links between working memory
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52 and mathematical processing, revealing a significant relation between the two (e.g., Bull et
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3 al., 2008; Hope & Sherrill, 1987; Ramirez et al., 2013). Here, we will examine whether there
4
5 is any association between working memory capacity and any advantage for self-referential
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7 questions.
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10 In order to avoid the issue of small trial numbers within each condition encountered
11
12 in our pilot data, a larger sample was recruited, and other experimental factors were kept
13
14 constant: the repeating character (self or other) was always positioned in the anchoring
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16 position, and the word problems all involved tracking two characters. The main hypothesis
17
18 was that self-pronouns would enhance speed and accuracy on the problem-solving task. We
19
20 also expected more difficult inconsistent problems to incur slower and less accurate
21
22 responses than the easier consistent problems. Finally, if the use of self-referential
23
24 processing reduces demands on working memory then it could be predicted that problems
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26 with self-pronouns would be most effective in the most difficult problems (i.e., subtraction
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28 and inconsistent word problems), where higher working memory demands are offset by the
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30 use of self-cues.
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40 **Method**

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42 **Participants and design.** The sample comprised 144 children aged 9 to 12 years, with
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44 21 9-year-olds (42.86% male, age range = 11 months), 41 10-year-olds (43.9% male, range =
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46 11 months), 70 11-year-olds (55.7% male, age range = 11 months), and 12 12-year-olds
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48 (66.7% male, range = 7 months). All participants were Primary 6-7 pupils at local primary
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50 schools and had no reported problems speaking or reading English. The children were tested
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52 with the online consent of a parent or guardian and the research was approved by Abertay
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54 University's Research Ethics Committee.
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3 The experiment had a repeated measures design of 2 (Referent: Self, Other) X 2
4 (Operation: Addition, Subtraction) X 2 (Problem consistency: Consistent, Inconsistent).
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8 Dependent measures were problem solving accuracy and response time. Participants'
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10 backward digit span was also included an exploratory measure. The study was pre-
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12 registered using the AsPredicted template with a sample size calculation based on a
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14 predicted medium effect size for referent (note, for pandemic-related practical reasons this
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16 pre-registration was completed prior to full analysis of our pilot data). Based on a medium
17
18 effect size ($\eta_p^2 = .06$) and a 2-level within-subjects effect of interest, G*Power 3.1.9.7.
19
20 calculated an appropriate sample size to be 126 participants ($\alpha = .05$, power = .80).
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28 **Materials and procedure.** Children were tested in groups of four with two
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30 experimenters supervising each group. Testing took place when pupils returned to Scottish
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32 schools following a lengthy closure for the COVID-19 pandemic. The children sat at socially-
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34 distanced desks in a quiet area of the school with a school laptop. Each testing session
35
36 lasted around 30 minutes. For logistical reasons, the experimental administration platform
37
38 was changed to Gorilla Online Experiment Builder (www.gorilla.sc), a cloud-based research
39
40 platform used to deploy behavioural experiments online. The children were instructed to
41
42 copy and paste the experimental URL link into a browser to begin the experiment, with
43
44 experimenters present to facilitate progress through the tasks. The experimental
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46 programme delivered two tasks in the same order for each child: a maths problem-solving
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48 task and a Backwards Digit Span task.
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57 **Problem-solving task.** Children were presented with instructions that asked them to
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59 read each question carefully (without reading aloud), to type their answer using the laptop
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3 keyboard and press 'Next' using the mouse or touchpad to submit their response. They then
4
5 completed four practice questions (addition consistent; addition inconsistent; subtraction
6
7 consistent; subtraction inconsistent, with the order randomised between participants) to
8
9 build familiarity with the type of problems in the task.
10
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13 Participants completed three short blocks of self-paced trials, with the opportunity
14
15 for a short break between each block. A total of 32 test questions were presented across
16
17 three blocks (11 questions in Blocks 1 and 2, and 10 questions in Block 3), with four items
18
19 per combination of manipulations. The order of the three blocks was randomised using
20
21 Gorilla's in-built randomiser tool, as was the order of the questions within each block. After
22
23 each block children were presented with a rest screen with notes saying that they could
24
25 take a break, as well as a button to continue the task. Additionally, if children were unable
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27 to answer any question, the experimenter would prompt the child to "take a guess" or type
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29 "idk" (I don't know) to move onto the next question.
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35 Of the 32 problems included in the task, half were addition and half subtraction
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37 questions, as in the pilot (see online Supplementary Materials for full list of word problems).
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39 Also as in the pilot, half of the questions included the self-referent pronoun "You" while this
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41 was replaced in the other half with a repeating three-letter Other-referent name which was
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43 the opposite gender to the child (Zak/Eve). However, to reduce the likelihood that the name
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45 used as the other-referent matched the participant's own name, less common names than
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47 Sam were used. Specifically, Zak and Eve were chosen as they were the least common 3-
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49 letter names out of the 100 most popular names in the United Kingdom from the years in
50
51 which the children were born (2009-2012). Children who chose 'Other' or 'Prefer not to say'
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53 as their gender ($n = 3$) were randomly assigned by Gorilla to either the male or female Other
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55 referent.
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3 To manipulate question difficulty, the word consistency of the problem was
4 manipulated such that half of the problems in each condition (i.e., Self v. Other, Addition v.
5 subtraction) were presented in a Consistent format and half in an Inconsistent format. In
6 Consistent questions, the term of the problem matched the operation required to solve it
7 perform, so addition problems used the term “more” and subtractions used the term “less”
8 (e.g., Addition: ‘*You have 2 pillows. Candice has 4 pillows more than you. How many pillows*
9 *does Candice have?*’; Subtraction: ‘*You have 9 biscuits. Murdo has 1 biscuit less than you.*
10 *How many biscuits does Murdo have?*’). In contrast, in Inconsistent questions the term used
11 in the problem does not match the operation required to solve it (e.g., Addition: ‘*You have 2*
12 *pencils. You have 5 pencils less than Cara. How many pencils does Cara have?*’; Subtraction:
13 ‘*You have 15 chocolate bars. You have 5 chocolate bars more than Ahmed. How many*
14 *chocolate bars does Ahmed have?*’). All word problems were 17 words long. Word problem
15 order was randomised within-participants using Gorilla’s spreadsheet randomiser tool. We
16 also counterbalanced which half of the word problems was associated with each referent
17 (Self vs Other) between participants ($n = 68$ for one half and $n = 76$ for the other).

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42 **Backwards Digit Span task.** Following completion of all 32 questions in the problem-
43 solving task, children were presented with a Backwards Digit Span (BDS) task adapted from
44 the Wechsler Intelligence Scale for Children (Wechsler 2016). A fixation cross appeared on a
45 blank screen (Gorilla positions: 7 from top, 78 from bottom, full-screen width) for 1000ms
46 and then disappeared. After a blank pause for 200ms, children saw a series of digits appear
47 in the same location as the cross. Each digit appeared for 1000ms then was replaced by the
48 next digit. After all the digits in a trial had been presented, a response box was shown with
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3 the following instructions: *“Use the keyboard to type in the numbers in reverse order and*
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5 *press the Enter key when you’re done”*.
6
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8 Children first completed two 2-digit practice trials for the BDS tasks. If they typed an
9
10 incorrect answer, they received a reminder reiterating the task instructions before being
11
12 given the opportunity to repeat the practice trial. This process was repeated until they
13
14 entered the correct answer. After successfully completing the first practice trial, the same
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16 process was repeated in a second practice trial. After completing this, children were moved
17
18 on to the experimental trials of the BDS task.
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23 The BDS task was divided into levels starting at 2 digits and going up to 7 digits per
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25 trial. In each level there were two opportunities to pass a trial. If children gave the correct
26
27 answer on one or both of the trials on a given level, they advanced to the next level. If they
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29 responded incorrectly for both trials of a level, the task ended.
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35 **Data Analysis**

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37 Participants’ performance on the problem-solving task was scored for accuracy
38
39 (proportion of 32 problems correctly answered in each condition) and response time
40
41 (latency from question onset to response submission on correct trials). All data was coded
42
43 automatically by Gorilla, but experimenter checks revealed a small number of text
44
45 responses that were manually corrected as they matched the correct answer but were not
46
47 presented as integer responses (e.g., a text response of *‘eleven’* or *‘11 oranges’*, when the
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49 correct answer was *‘11’*). Exclusions were also applied to the data, following the criteria
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51 applied in pilot testing. First, all trials below 200msec ($n=3$) were removed. Then we
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53 excluded children whose performance, in terms of overall accuracy in the task, was below
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3 the mean – 2.5 SD (n=6), and children whose response times were greater than the mean
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5 +2.5 SD (n=3). This meant that 135 children and 4317 trials were included in the analyses.
6
7

8 The plan for data analysis followed that of the pilot study exactly, with ANOVAs to
9
10 examine accuracy and response time on the problem solving task, and bivariate Pearson's
11
12 correlation to examine relations between the self-advantage score in accuracy and response
13
14 time, and individual differences in age and working memory.
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16

17 This study was pre-registered using the AsPredicted template, which can be accessed
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19 at <https://doi.org/10.17605/OSF.IO/6FGHV>. The full dataset and analysis scripts can be
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21 accessed at <https://osf.io/naqz5/>
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28 **Results**

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30 **i. Accuracy.** Performance was high, with an overall accuracy of 89.4%, 95% CI [88.1%,
31
32 90.7%], and response time to correct trials 16.3s, 95% CI [15.7s, 16.8s] per question.
33

34 Accuracy scores were submitted to a 2 x 2 x 2 repeated measures ANOVA with Referent
35
36 (Self vs Other), Operation (Addition vs Subtraction), and Consistency (Consistent vs
37
38 Inconsistent) as the independent variables (see online supplementary materials for full
39
40 mean and standard deviations broken down by condition). As Table 4 shows, there was a
41
42 main effect of Referent, with children correctly answering more Self-referent questions, $M =$
43
44 0.92, 95% CI [0.89, 0.94] than Other-referent questions, $M = 0.87$, 95% CI [.85, 90]. There
45
46 was also a main effect of Consistency, with children correctly answering more Consistent, M
47
48 = 0.94, 95% CI [0.92, 0.97] than Inconsistent questions, $M = 0.84$, 95% CI [0.82, 0.87].
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3 The effect of Operation was not significant, but this was complicated by a significant
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5 interaction between Referent and Operation. Simple main effects for each level of
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7 Operation showed that the interaction arose because in Subtraction questions, accuracy
8
9 was significantly higher in the Self-referent condition, $M = 0.93$, 95% CI [0.90, 0.95] than
10
11 Other-referent condition, $M = 0.86$, 95% CI [0.83, 0.89], $F(1, 134) = 32.3$, $p < .001$, $\eta_p^2 = .19$,
12
13 whereas in Addition questions the two conditions did not differ significantly (self-referent M
14
15 = 0.90, 95% CI [0.87, 0.93], other-referent $M = 0.88$, 95% CI [0.85, 0.92], $F(1, 134) = 2.79$, $p =$
16
17 .10, $\eta_p^2 = .02$; see Figure 2).

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25 <INSERT FIGURE 2 ABOUT HERE>

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29
30 There was also a significant interaction between Referent and Consistency. Simple
31
32 main effects for each level of Consistency showed that there was an accuracy advantage for
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34 Self-referent questions in the more difficult Inconsistent condition (self-referent $M = 0.88$,
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36 95% CI [0.84, 0.91], other-referent $M = 0.81$, 95% CI [0.77, 0.85], $F(1, 134) = 28.0$, $p < .001$,
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38 $\eta_p^2 = .17$) but not in the Consistent condition (self-referent $M = 0.95$, 95% CI [0.94, 0.97],
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40 other-referent $M = 0.94$, 95% CI [0.92, 0.96], $F(1, 134) = 1.95$, $p = .165$, $\eta_p^2 = .01$; see Figure
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45 3).

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50 <INSERT FIGURE 3 ABOUT HERE>

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54 There was a three-way interaction between Referent, Operation and Consistency.
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56 Analysis of interaction effects for Referent x Operation at each level of Consistency showed
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58 that the interaction was not significant when the problems were Consistent, $F(1, 134) = .05$,
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3 $p = 825, \eta_p^2 < .001$. However, there was a significant Referent x Operation interaction when
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5 the problems were inconsistent, $F(1, 134) = 12.2, p < .001, \eta_p^2 = .08$. Simple main effects for
6
7 the Inconsistent problems for each type of Operation showed accuracy was significantly
8
9 higher for Self-referent questions, $M = 0.90, 95\% \text{ CI } [0.87, 0.94]$ over Other-referent
10
11 questions $M = 0.79, 95\% \text{ CI } [0.74, 0.83]$ only for the most difficult Inconsistent Subtraction
12
13 questions, $F(1, 134) = 39.9, p < .001, \eta_p^2 = .23$. There was no significant difference between
14
15 self- and other-referent conditions for the addition questions (self-referent $M = 0.86, 95\% \text{ CI}$
16
17 $[0.81, 0.90]$, other-referent $M = 0.83, 95\% \text{ CI } [0.78, 0.88]$, $F(1, 134) = 1.65, p = .20, \eta_p^2 = .01$).
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25 **ii. Response time.** We conducted the same 2 (Referent: Self, Other) x 2 (Operation:
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27 Addition, Subtraction) x 2 (Consistency: Consistent, Inconsistent) repeated measures ANOVA
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29 on participants' mean RT to correct trials (see Table 5).
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35 <INSERT TABLE 5 ABOUT HERE>
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40 The ANOVA revealed a main effect of Referent, with Self questions being answered
41
42 more quickly, $M = 15.22\text{s}, 95\% \text{ CI } [14.07, 16.37]$, than Other questions, $M = 17.28\text{s}, 95\% \text{ CI}$
43
44 $[16.13, 18.43]$ (see Figure 4). There was also a main effect of Consistency, with Consistent
45
46 questions being answered more quickly, $M = 14.77\text{s}, 95\% \text{ CI } [13.62, 15.92]$, than
47
48 Inconsistent questions, $M = 17.77\text{s}, 95\% \text{ CI } [16.58, 18.88]$. There was no main effect of
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50 Operation and no two- or three-way interactions reached significance.
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57 <INSERT FIGURE 4 ABOUT HERE>
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3 **Exploratory analysis: Self-Advantage Associations.** To examine relationships
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5 between the performance advantage for Self-referent over Other-referent questions and
6
7 the other variables of interest (total accuracy; backward digit span; age), an advantage score
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9 was calculated for both accuracy (performance in Self minus Other referent condition) and
10
11 response time (performance in Other minus Self referent condition) for each participant.
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13
14 BDS was scored by categorising participants by the highest level they reached on the BDS
15
16 task – participants could range from 1 (“Failing Two Digits”) to 7 (“Passing Seven Digits”). As
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18 Table 6 shows, there were only two significant correlations. Firstly, there was a negative
19
20 relationship between participants’ total accuracy and the accuracy advantage for self over
21
22 Other questions, $r(133) = -.391, p < .001$, suggesting that the more difficult the children
23
24 found the maths task overall, the more of an advantage self-pronouns produced. Secondly,
25
26 as would be expected there was a positive relationship between participants’ total accuracy
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28 and BDS, $r(133) = .268, p = .002$; children with higher digit spans tended to perform better
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30 on the arithmetic tasks overall.
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<INSERT TABLE 6 ABOUT HERE>

41 **Discussion**

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43 We tested the effect of including self-pronouns in numerical problems of different
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45 levels of difficulty, in a larger sample and with more items per condition than in our pilot.
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47 Results replicated the main pilot finding with self pronouns significantly increasing accuracy,
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49 as well as response time being faster in these problems. The effect of self-pronouns on
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51 accuracy was stronger in the most difficult questions, with significant accuracy advantages
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53 for self-referent problems emerging in subtraction but not addition, and in inconsistent but
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55 not consistent questions. Accordingly, analyses of a three-way interaction showed that the
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3 accuracy advantage for self-referenced problems was driven by responses on the
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5 inconsistent subtraction questions.
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8 The facilitative effect of including self-pronouns in word problems replicates the key
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10 finding of the pilot study, and supports D'Ailly and colleagues' (1995, 1997) findings
11
12 suggesting that self-referencing can play a role in supporting children's numerical
13
14 processing. Interestingly, while the mechanisms purported to underpin this relationship are
15
16 attention-based, there was no relationship between the facilitative effect of self-pronouns
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18 and children's age or working memory capacity. While a lack of relationship needs to be
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20 interpreted cautiously, this pattern is consistent with the explanation that self-referent
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22 items are effective because they automatically attract attention and engage the child in the
23
24 task, regardless of individual differences in processing capacity.
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30 The stronger effects of self-referencing on problems with a higher difficulty was
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32 predicted because it was reasoned that self-referent cues should reduce working memory
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34 load, and therefore be of most benefit in the most difficult problems (i.e., subtraction and
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36 inconsistent word problems). However this is in contrast with D'Ailly et al.'s (1997) finding
37
38 that when positioned first (as they were in the current experiment), self-pronouns conferred
39
40 an advantage across difficulty levels. Further, in our pilot study we found a significant
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42 facilitative effect in response time only in the easier addition problems. Here, we found the
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44 strongest advantage for the most difficult condition and like the pilot study, this pattern was
45
46 also evident in the exploratory correlations with a significant negative relationship between
47
48 the self-advantage for accuracy and total accuracy on the task. A potential explanation for
49
50 this pattern is that ceiling effects may have reduced the ability of the experiment to detect
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52 self-other differences in the easier conditions; for example, mean accuracy for other-
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54 referent consistent problems was 94% (SD 15%), leaving limited potential for performance
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3 in the self-referent condition to reliably exceed this figure. Using more difficult questions
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5 overall (e.g., with double-digit integers) may have resulted in a similar effect of self-
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7 pronouns emerging across levels of difficulty as the response time facilitation provided by
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9 self-pronouns was strong across all conditions, with no interaction between referent and
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11 consistency.
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18 **General Discussion**

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20 The current study examined the effects of including the self-pronoun 'you' on
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22 children's solving of numerical word problems. Both the pilot and main experiments
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24 provided evidence for a medium to large beneficial effect of including self-pronouns on
25
26 performance, although the strength of this effect varied across conditions and measures. In
27
28 the pilot study, it was found that self-pronouns resulted in significantly faster responses
29
30 only in addition problems and was somewhat inconsistent across operation and pronoun
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32 position combinations, although interpretation of these interactions in a small sample
33
34 should be cautious. In the main study, when the self-pronoun was always positioned first,
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36 self-pronouns resulted in consistently faster responses across conditions, and increased
37
38 accuracy particularly in the more difficult subtraction and inconsistent problems.
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45 The key finding of the study is that the inclusion of self-pronouns has a strong,
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47 facilitative effect on children's problem-solving performance. This provides an important
48
49 replication of D'Ailly et al.'s (1997) novel report, suggesting that self-referent manipulations
50
51 would provide effective support for mathematical processing in an educational context.
52
53 Children face many barriers while learning to solve mathematical problems, from reading
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55 comprehension and interpretation to mathematical understanding and arithmetic skills (see
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57 Boonen et al., 2016). Any manipulations that can be applied to minimise these barriers
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3 should benefit children's acquisition of problem solving. As such, simple and effective
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6 measures like including self-pronouns in word problems are highly recommended.
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8 The effects of self-cues on the attention system are clear and well established,
9
10 suggesting these provide the most likely explanation for the current findings. While
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12 processing a task with a high working memory load such as a mathematical word problem,
13
14 self-cues could provide support by automatically capturing attention and thereby reducing
15
16 the working memory load of attention allocation, or by providing more effective storage (as
17
18 a result of increased familiarity or organisation) and thus reducing the competition for
19
20 attentional resources between storage and processing (Cowan, 2005). The precise
21
22 interaction between self-cues and attention that supports problem-solving performance
23
24 requires further empirical exploration, but these proposed mechanisms provide a plausible
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26 account of the facilitative effects reported in the current study.
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32 Previous research on personalization provides some additional insight into the
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34 potential for self-cues to increase performance through task engagement, which is likely to
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36 motivate increased attention to the task (Høgheim & Reber, 2015; Reber et al., 2018).
37
38 Personalization in learning tasks has occasionally been achieved using first-person
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40 perspective and personal pronouns, such as asking children to write sentences beginning
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42 with the word 'I' (Turk et al., 2017), or including 'you' in task instructions (Moreno & Mayer,
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44 2000). This approach has demonstrated effects on task engagement, with children writing
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46 longer first- than third-person sentences for example (Turk et al., 2017). However, there are
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48 inconsistent effects of personalization on performance (e.g., Akinsola & Awofala, 2009;
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50 Bates & Wiest, 2004; Høgheim & Reber, 2015; Van de Weijer-Bergsma & Van der Ven, 2021)
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52 suggesting that it may not reliably activate the self-referential processing biases associated
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54 with self-cues. Further, unlike personalization, using personal pronouns provides a tool that
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3 is applicable to every child, and the large effect sizes found in the current study suggest it
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5 may be a more effective and efficient technique, perhaps combining the task engagement
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7 associated with personalization with the more low-level attentional effects produced by
8
9 self-referencing (Humphreys & Sui, 2016).
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12
13 There was very little evidence of an association between the processing advantages
14
15 elicited by self-cues, and individual differences in attentional processing or working memory
16
17 capacity. While null findings need to be interpreted with caution, the lack of a consistent
18
19 relationship between self-referential advantages and measures of attention and working
20
21 memory capacity suggests that children with differing levels of attentional resource
22
23 availability do not differ strongly in the extent to which they benefit from self-processing
24
25 biases. This is consistent with other research in which self-reference effects do not correlate
26
27 strongly with other individual differences in childhood cognition (e.g., Cunningham et al.,
28
29 2013, 2014), speaking to their relatively automatic, universal nature. However, more
30
31 research is required to determine whether the potential link with sustained attention is
32
33 reliable, and whether children who are particularly low in working memory capacity (i.e.,
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35 beyond the variance of the current sample) may experience more support for self-referent
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37 cues.
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45 An additional important area for future research is the extent to which self-pronouns
46
47 enhance accuracy and processing time across different problem types. Here, we found some
48
49 contradictory patterns. In our pilot we found that the self-reference effect in response time
50
51 was significant only in the easier, addition problems, although this pattern was based on a
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53 relatively small dataset. When difficulty was manipulated in the main study, we found a
54
55 consistent self-reference advantage in response time across conditions. In the accuracy
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57 data, the study showed the self-reference effect was strongest in the most difficult
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3 (inconsistent, subtraction) conditions, a pattern that did not emerge in our pilot testing or
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5 D'Ailly et al.'s (1997) research. While the main study pattern may have emerged as a result
6
7 of self-cues facilitating performance particularly when working memory demands were high,
8
9 an issue that may have affected the accuracy results is a ceiling effect potentially masking
10
11 self-referential advantages in the easier conditions. An additional difference with D'Ailly et
12
13 al.'s study is terms mode of delivery; items in the current study were presented on-screen
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15 for the duration of the trials, as opposed to the verbal presentation used in D'Ailly and
16
17 colleagues' research. Time-unlimited on-screen presentation reduces the likelihood that any
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19 disrupting effects of self-cues will interfere with the processing of other information in
20
21 difficult tasks, as missed information can simply be revisited on-screen in a way that is not
22
23 possible with sequentially-presented verbal information. Therefore, the effects of self-
24
25 referent cues in tasks of levels of difficulty requires further exploration.
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35 Further research is also required to address limitations of the current work in an
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37 educational context. In particular, more research is needed to elucidate how self-reference
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39 effects change depending on the type of problem. Here we used numerical word problems
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41 adapted from types used in the local curriculum, to ensure our results could be applied to
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43 common school activities. However, these word problems include linguistic as well as
44
45 numerical complexity, so the advantage for self-referenced problems found here may not
46
47 generalise to other types of mathematical problems. Also, while it is clear that there are
48
49 benefits of including self-pronouns in the immediate task of problem solving, this does not
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51 imply an improvement in long-term learning or skill acquisition. By reducing some of the
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53 attentional load of problem solving, it could be reasoned that children will have the
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3 cognitive capacity to more effectively transfer their numerical processing from practice to
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5 skills (see Paas, 1992; Renkl & Atkinson, 2016), but this prediction is as yet untested.
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10 Overall, the current study suggests that there are reliable advantages associated
11
12 with self-referencing in terms of both accuracy and processing time. Although more
13
14 research is needed to elucidate how these effects interact with problem type and difficulty,
15
16 it is clear that the immediate effects of including self-pronouns in mathematical problem
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18 solving are reliable and beneficial, and that these represent a useful tool to support
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20 children's processing.
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28 **Supplementary Material:** The Supplementary Material is available at: qjep.sagepub.com
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33 **Data Accessibility Statement:** The data from the present experiment are publicly available
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35 at the Open Science Framework website: <https://osf.io/nagz5/>
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41 **Acknowledgement:** The support of the Economic and Social Research Council (ESRC) is
42
43 gratefully acknowledged. We are also grateful to Dawn Short for her help with data
44
45 collection, to the schools, parents and pupils who supported the research, and to two
46
47 anonymous reviewers for their insightful and constructive comments.
48
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55 **The authors disclose receipt of the following financial support for the research,**
56

57 **authorship, and/or publication of this article:** This work was funded by the Economic and
58
59 Social Research Council [ES/T000465/1].
60

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6 **Declaration of Conflicting Interests:** The authors declare that there is no conflict of interest.
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3 **Figure Captions**
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5 **Figure 1.** Mean Proportion Correct by Referent and Position for (A) Addition and (B)
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8 Subtraction in the Pilot study. The error bars represent 95% confidence intervals.
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10 **Figure 2.** Mean Proportion Correct by Referent for each Operation in the Main Study. The
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12 error bars represent 95% confidence intervals.
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14 **Figure 3.** Mean Proportion Correct for Self and Other consistent and inconsistent questions
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16 in the Main Study. Error bars represent 95% confidence intervals.
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18 **Figure 4.** Mean Response Time for Self and Other consistent and inconsistent questions in
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20 the Main Study. Error bars represent 95% confidence intervals.
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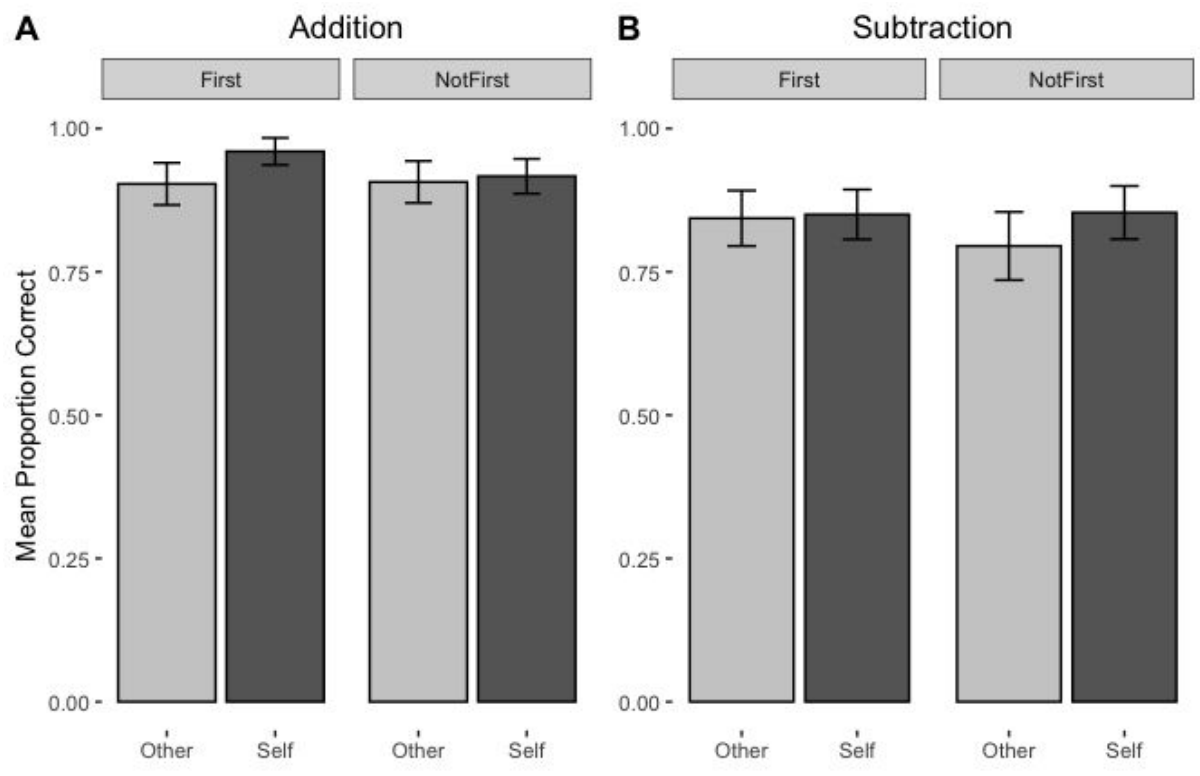


Figure 1

Mean Proportion Correct by Referent and Position for (A) Addition and (B) Subtraction in the Pilot study. The error bars represent 95% confidence intervals.

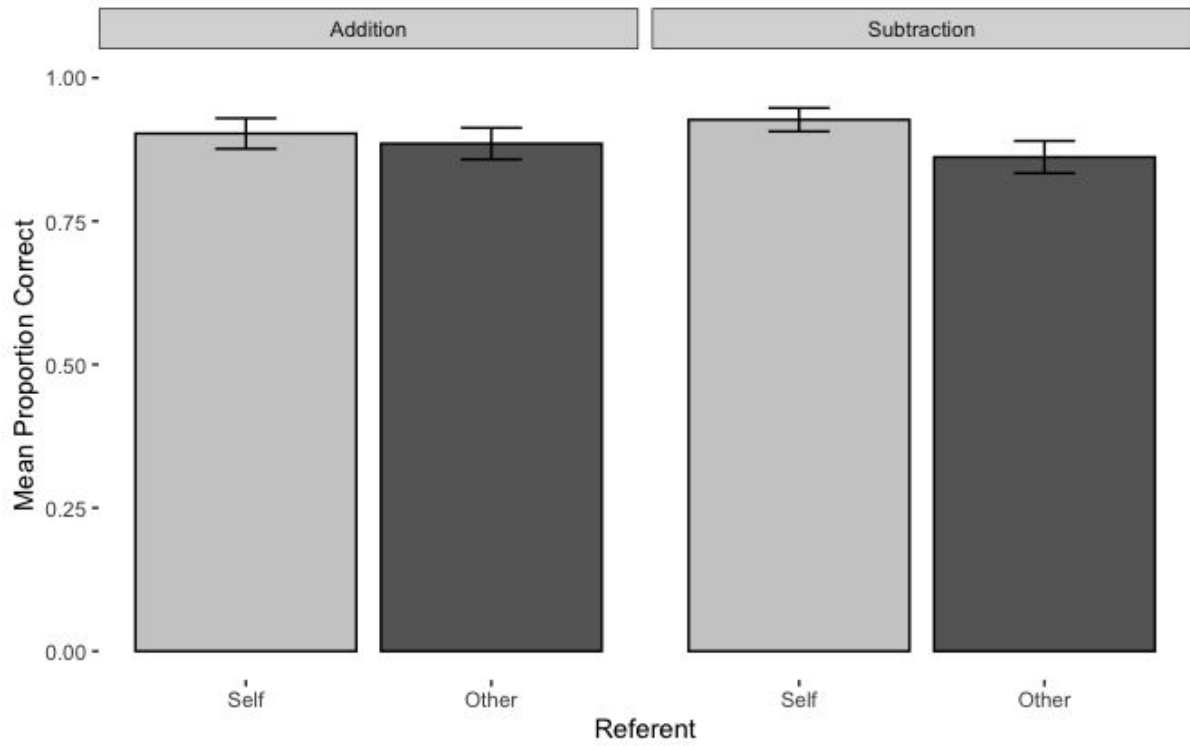


Figure 2

Mean Proportion Correct by Referent for each Operation in the Main Study. The error bars represent 95% confidence intervals.

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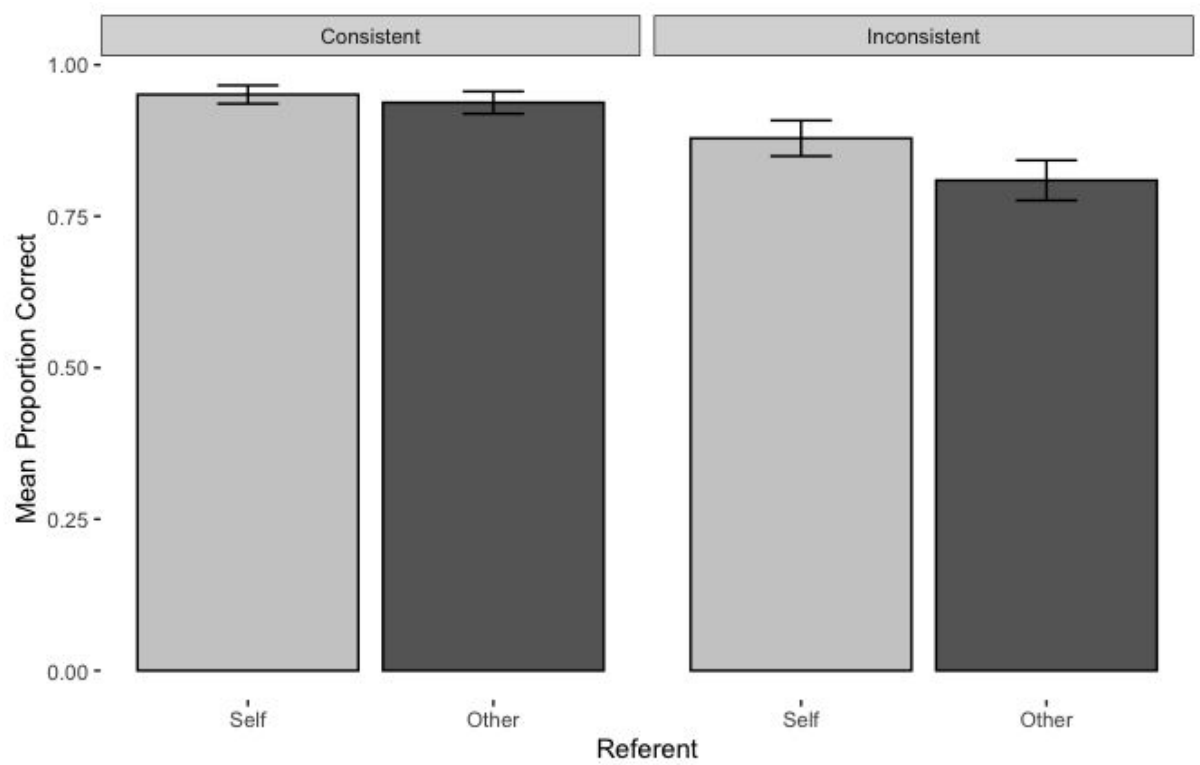


Figure 3
Mean Proportion Correct for Self and Other consistent and inconsistent questions in the Main Study. Error bars represent 95% confidence intervals.

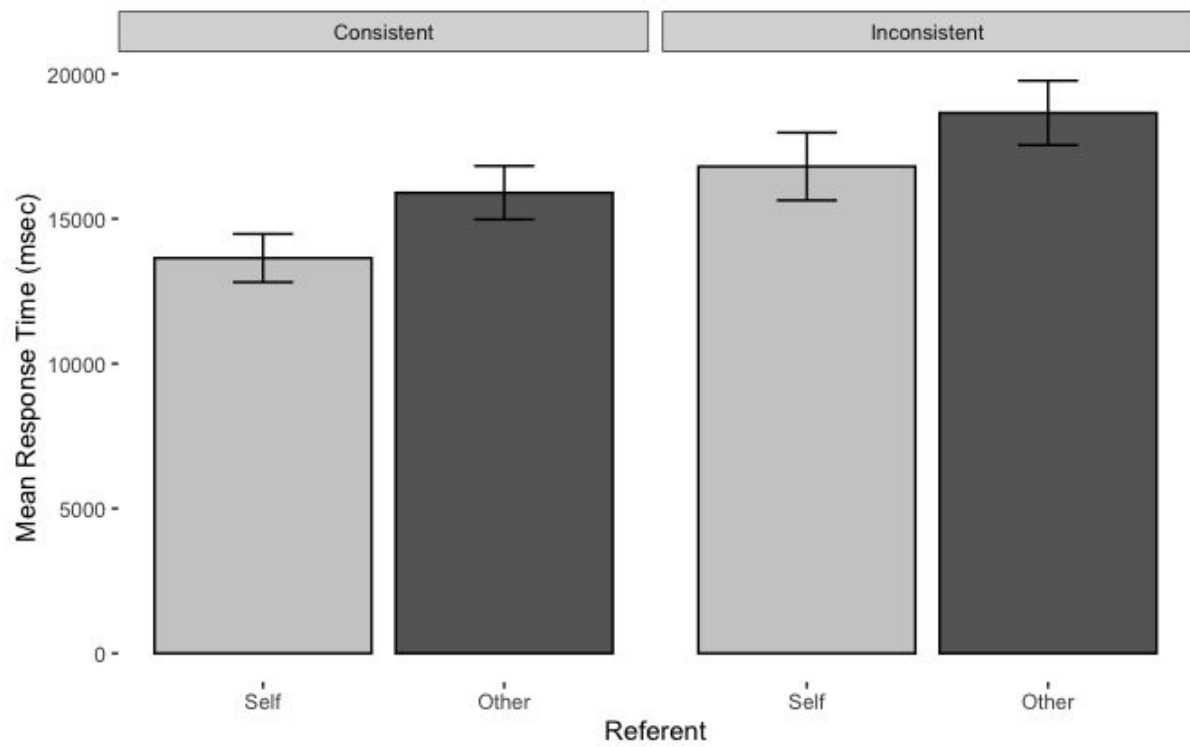


Figure 4

Mean Response Time for Self and Other consistent and inconsistent questions in the Main Study. Error bars represent 95% confidence intervals.

Table 1

ANOVA for Pilot Study Accuracy (all $df_{num} = 1$, $df_{den} = 49$)

Predictor	<i>F</i>	<i>p</i>	η_p^2
Referent	6.66	.013*	.120
Operation	20.89	<.001***	.299
Tracking	1.18	.282	.024
Position	3.13	.083	.060
Referent x Operation	0.00	.973	<.001
Referent x Tracking	3.56	.065	.068
Referent x Position	0.01	.913	<.001
Operation x Tracking	5.33	.025*	.098
Operation x Position	0.02	.896	<.001
Tracking x Position	5.02	.030*	.093
Referent x Operation x Tracking	0.03	.869	<.001
Referent x Operation x Position	4.98	.030*	.092
Referent x Tracking x Position	2.31	.135	.045
Operation x Tracking x Position	3.08	.085	.059
Referent x Operation x Tracking x Position	1.25	.270	.025

Notes. * $p < .05$, *** $p < .001$

Table 2

ANOVA for Pilot Study Response Time (all $df_{num} = 1$, $df_{den} = 49$)

Predictor	<i>F</i>	<i>p</i>	η_p^2
Referent	0.05	.826	<.001
Operation	111.56	<.001***	.695
Tracking	1.03	.315	.021
Position	6.58	.013*	.118
Referent x Operation	6.92	.011*	.124
Referent x Tracking	0.37	.545	.004
Referent x Position	0.08	.785	.002
Operation x Tracking	4.68	.035*	.087
Operation x Position	0.50	.484	.010
Tracking x Position	1.55	.219	.031
Referent x Operation x Tracking	0.54	.467	.011
Referent x Operation x Position	0.36	.553	.007
Referent x Tracking x Position	0.68	.414	.014
Operation x Tracking x Position	0.11	.741	.002
Referent x Operation x Tracking x Position	0.01	.905	<.001

Notes. * $p < .05$, *** $p < .001$

Table 3: Correlation matrix showing self-advantage scores and performance on the measures of working memory, sustained attention and attention switching in the Pilot Study (all measures $N=50$).

		Pearson's correlation coefficient								
	<i>M</i>	<i>SD</i>	1	2	3	4	5	6	7	8
1 Self Advantage										
Accuracy	0.03	0.09	-							
2 Self Advantage RT	0.03s	2.61s	-0.26	-						
3 Age in Months	102.00	9.96	0.11	-0.18	-					
4 Total Accuracy	0.87	0.12	-0.43**	0.17	0.01	-				
5 Forward Digit Span	8.48	2.04	-0.11	0.14	0.07	0.48*	-			
6 Backward Digit Span	4.52	1.90	-0.07	0.10	0.21	0.30	0.32*	-		
7 Attention switching (<i>Opposite World</i> task)	61.68	207.83	0.02	0.14	0.13	0.07	-0.04	-0.12	-	
8 Selective attention (<i>Map Mission</i> task)	25.38	7.34	0.07	-0.17	0.46***	0.01	0.09	-0.04	0.14	-
9 Sustained attention (<i>Score!</i> task)	8.20	1.94	-0.21	0.40**	-0.17*	0.50***	0.40**	0.22	-0.05	0.06

Notes. * $p < .05$, ** $p < .01$, *** $p < .001$

Table 4

ANOVA for Main Study Accuracy (all $df_{num} = 1$, $df_{den} = 134$)

Predictor	<i>F</i>	<i>p</i>	η_p^2
Referent	25.39	<.001***	.159
Operation	0.00	.982	<.001
Consistency	49.47	<.001***	.270
Referent x Operation	10.51	.002**	.073
Referent x Consistency	12.35	<.001***	.084
Operation x Consistency	0.00	.952	<.001
Referent x Operation x Consistency	5.98	.016*	.043

Notes. * $p < .05$, ** $p < .01$, *** $p < .001$

Table 5

ANOVA for Main Study Response Time (all $df_{num} = 1$, $df_{den} = 134$)

Predictor	<i>F</i>	<i>p</i>	η_p^2
Referent	31.95	<.001***	.193
Operation	1.46	.229	.011
Consistency	68.64	<.001***	.339
Referent x Operation	0.00	.995	<.001
Referent x Consistency	0.36	.550	.003
Operation x Consistency	1.46	.230	.011
Referent x Operation x Consistency	0.22	.638	.002

Note. *** $p < .001$

Table 6

Correlations for the Self-referent advantage in accuracy and response time, Total Accuracy, Backwards Digit Span and Age in Months in the Main Study

	<i>n</i>	<i>M</i>	<i>SD</i>	Pearson's correlation coefficient				
				1	2	3	4	5
1. Self-advantage Accuracy	135	0.041	0.095	-				
2. Self-advantage RT	135	2.05s	4.22s	.06	-			
3. Age in Months	133	131.8	9.108	-.12	.09	-		
4. Total accuracy	135	0.894	0.136	-.39***	.09	.16	-	
5. Backward digit span	135	3.556	1.443	-.13	-.01	.14	.27**	-

Notes. ** $p < .01$, *** $p < .001$