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# Generalized Random Coefficients With Equivalence Scale Applications 

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#### Abstract

We propose a generalization of random coefficients models, in which the regression model is an unknown function of a vector of regressors, each of which is multiplied by an unobserved error. We also investigate a more restrictive model which is additive (or additive with interactions) in unknown functions of each regressor multiplied by its error. We show nonparametric identification of these models. In addition to providing a natural generalization of random coefficients, we provide economic motivations for the model based on demand system estimation. In these applications, the random coefficients can be interpreted as random utility parameters that take the form of Engel scales or Barten scales, which in the past were estimated as deterministic preference heterogeneity or household technology parameters. We apply these results to consumer surplus and related welfare calculations.


JEL codes: C14 D12 D13 C21 Keywords: unobserved heterogeneity, nonseparable errors, random utility parameters, random coefficients, equivalence scales, consumer surplus, welfare calculations. The authors wish to thank Jinyong Hahn, Richard Blundell, Stefan Hoderlein, and Rosa Matzkin for helpful discussions and suggestions.

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## 1 Introduction

Suppose a variable $Y$ depends on a vector of regressors $X=\left(X_{1}, \ldots, X_{K}\right)$, and on a vector of unobserved errors $U_{0}, U_{1}, \ldots, U_{K}$ which represent unobserved heterogeneity in
the dependence of $Y$ on $X$ ( $U_{0}$ could also represent measurement error in $Y$ ). We propose a generalized random coefficients model given by

$$
\begin{equation*}
Y=G\left(X_{1} U_{1}, \ldots, X_{K} U_{K}\right)+U_{0} \tag{1}
\end{equation*}
$$

for some unknown function $G$. We assume that $G$ is nonparametrically identified, and show nonparametrical identification of the distributions of each random coefficient $U_{k}$. Our model permits the random coefficients to be correlated with regressors. Identification in this case uses a control function type assumption, that is, assumes that each $U_{k}$ is conditionally independent of the corresponding $X_{k}$, conditioning on observed covariates (instruments) $Z$.

We provide examples of economic models that have been widely used in the past to model preference heterogeneity that take the form equation (1) but with $U_{k}$ specified as deterministic functions of observables. It is therefore an immediate natural generalization of those models to let $U_{k}$ to embody unobserved heterogeneity.

Our identification results for the general model of equation (1) impose some strong smoothness assumptions, so we will first focus on additive models of the form

$$
\begin{equation*}
Y=\sum_{k=1}^{K} G_{k}\left(X_{k} U_{k}\right)+U_{0} \tag{2}
\end{equation*}
$$

where the functions $G_{1}, \ldots, G_{K}$ are unknown. For these additive models the identifying assumptions are less restrictive. We also consider extensions such as adding interaction terms to the model of the form $X_{j} X_{k} U_{j k}$ (that is, additional random coefficients on cross terms) or of the form $G_{j k}\left(X_{j} U_{j} X_{k} U_{k}\right)$ (that is, interactions of composite regressors), and we consider identification when some $X_{k}$ components are discretely distributed.

Ordinary random coefficients are the special case of equation (2) in which each $G_{k}$ is the identity function. Additive models are a common generalization of linear models; see, Hastie and Tibshirani (1990), Linton (2000), and Wood (2006). Nonparametric identification and estimation of random coefficients models is considered by Beran and Hall (1992), Beran, Feuerverger, and Hall (1996) and Hoderlein, Klemelae, and Mammen (2010). Recent generalizations include random coefficient linear index models in binary choice, e.g., Ichimura and Thompson (1998), Gautier and Kitamura (2010), and semiparametric extensions of McFadden (1974) and Berry, Levinsohn, and Pakes (1995) type models, e.g., Berry and Haile (2009).

Particularly relevant for this paper is Matzkin (2003), which in an appendix describes generic identifying conditions for additive models with unobserved heterogeneity. Also relevant is Hoderlein, Nesheim, and Simoni (2011), who provide high level conditions for identification and estimation of models that, like ours, contain a vector of random parameters, though their results require the model to be finitely parameterized.

This paper also contributes to the literature on estimation of models with nonseparable errors, in particular where those errors arise from structural heterogeneity parameters such as random utility parameters. Older examples of such models include Heckman and Singer (1984) and Lewbel (2001). More recent work focusing on general identification and estimation results include Chesher (2003), Altonji and Matzkin (2005), Hoderlein, and Mammen (2007), Matzkin (2007a, 2008), and Imbens and Newey (2009).

In our empirical applications, the random coefficients will represent equivalence scales in consumer demand models. There is a long history of using equivalence scales to empirically model observed sources of preference heterogeneity. See, e.g., Lewbel (1997) for a survey. Engel (1895) and Barten (1964) type equivalence scales take the form of multiplying total expenditures or each price in a demand function by a preference heterogeneity parameter, as in equation (1). It is therefore a natural extension of this literature to include unobserved preference heterogeneity in these equivalence scales.

We apply these estimated demand functions to do welfare analyses. In particular, we use a Barten scaled energy demand function to do consumer surplus calculations for an energy price change (as in Hausman 1981). Our welfare application is essentially a variant or application of the ideas in Hoderlein and Vanhems (2010, 2011), who introduce unobserved preference heterogeneity into the Hausman model. The first of these two papers introduced scalar preference heterogeneity into the model nonparametrically, while the latter incorporated heterogeneity in the form of ordinary random coefficients. The difference in our model from Hoderlein and Vanhems $(2010,2011)$ is that we follow the prior consumer demand literature by including the preference heterogeneity in the form of Barten equivalence scales, differing from the prior demand literature in that our Barten scales include unobserved heterogeneity (a smaller additional difference is the way we also include an additive measurement error).

Other papers that introduce nonseparable unobserved preference heterogeneity in continuous demand systems include Brown and Walker (1989), Lewbel (2001), Beckert (2006) Matzkin (2007b), and Beckert and Blundell (2008). Lewbel and Pendakur (2009) propose a continuous demand system model in which the standard separable errors equal utility parameters summarizing preference heterogeneity, and do welfare calculations showing that accounting for this heterogeneity has a substantial impact on the results. Lewbel and De Nadai (2011) show how preference heterogeneity can be separately identified from measurement errors. A relatively close empirical model to ours is Comon and Calvet (2003), who use repeated cross sections and deconvolution to identify a distribution of unobserved heterogeneity in income effects.

The next two sections provide our main theorems on identification of equation (2) and (1). We then provide two empirical applications of the results. The first is a small analysis of Engel equivalence scales, and the second is a larger study of Barten scales. The latter
application includes a new theorem characterizing the solution to a semiparametric class of Hausman (1981) type consumer surplus models. These applications are followed by some additional extensions of our main results to encompass the case of discrete regressors, and to allow interaction terms with more random coefficients into the additive model. We then conclude.

## 2 Additive Model Identification

For any random vectors $A$ and $B$ let $F_{A \mid B}(a \mid b)$ and $f_{A \mid B}(a \mid b)$ denote the conditional cumulative distribution function and conditional probability density function, respectively, of $A$ given $B$. The identification theorems here assume the distribution function $F_{Y \mid X, Z}(y \mid x, z)$ is known. The simplest estimators based on these theorems could be based on iid draws of $\{Y, X, Z\}$.

We first consider the additive model $Y=\sum_{k=1}^{K} G_{k}\left(X_{k} U_{k}\right)+U_{0}$ where $X=\left(X_{1}, \ldots X_{K}\right)$ is continuously distributed, and show nonparametric identification. Later we will extend to cases that allow for discrete $X$ 's and interaction terms.

Some notation: Let $e_{k}$ be the $K$ vector containing a 1 in position $k$ and zeros everywhere else. The $K-1$ vector that contains all the elements of $X$ except for $X_{k}$ is denoted $X_{(k)}$.

ASSUMPTION A1: The conditional distribution $F_{Y \mid X, Z}(y \mid x, z)$ and the marginal distribution $F_{Z}(z)$ are identified. $\left(U_{0}, U_{1}, \ldots, U_{K}\right) \perp X \mid Z$ and $\left(U_{1}, \ldots, U_{K}\right) \perp U_{0} \mid Z$. Either $U_{0}$ has a nonvanishing characteristic function or $U_{0}$ is identically zero. $\operatorname{supp}\left(U_{0}\right) \subseteq$ $\operatorname{supp}(Y)$ and $\left\{0, e_{1}, \ldots, e_{K}\right\} \subseteq \operatorname{supp}(X)$.

ASSUMPTION A2: $U_{k}, X_{k} \mid Z$ are continuously distributed, and for every $r \in$ $\operatorname{supp}\left(X_{k} U_{k}\right)$ there exists an $x_{k} \in \operatorname{supp}\left(X_{k}\right)$ such that $f_{U_{k}}\left(x_{k}^{-1} r\right) \neq 0$.

ASSUMPTION A3: $G_{k}$ is a strictly monotonically increasing function. The location and scale normalizations $G_{k}(0)=0$ and $G_{k}(1)=y_{0}$ for some known $y_{0} \in \operatorname{supp}(Y)$ are imposed.

Assumption A1 first assumes identification of $F_{Y \mid X, Z}(y \mid x, z)$ and $F_{Z}(z)$, which would in general follow from a sample of observations of $Y, X, Z$ with sample size going to infinity. Identification of $F_{Y \mid X, Z}(y \mid x, z)$ is actually stronger than necessary for Theorem 1, since only certain features of this distribution are used in the proof. For example, it would suffice to only identify $F_{Y \mid X, Z}\left(y \mid x_{k} e_{k}, z\right)$ for $k=1, \ldots, K$, but it is difficult to
construct situations where these sufficient distributions would be identified without having $F_{Y \mid X, Z}$ identified.

Assumption A1 also provides conditional independence and support requirements. The role of $Z$ is to permit the error $U_{0}$ and random coefficients $U_{k}$ to be endogenous and hence correlated with $X$. With this type of endogeneity, $Z$ could be control function residuals as in Blundell and Powell (2003, 2004). In particular, if $X_{k}=h_{k}\left(X_{-k}, Q\right)+Z_{k}$ for some observed instrument vector $Q$ and some identified function $h_{k}$ (typically $h_{k}$ would be $E\left(X_{k} \mid X_{-k}, Q\right)$ ), then the conditional independence assumptions in A1 correspond to standard control function assumptions.

Note that $Z$ can be empty, so all the results given below will hold if there is no $Z$, in which case $U$ is exogenous and hence independent of $X$. We do not require that the random coefficients $U_{k}$ for $k=1, \ldots, K$ be independent of each other, however, the Theorems below prove identification of the marginal distributions of each $U_{k}$, not their joint distribution.

Assumption A2 requires continuously distributed regressors and random coefficients. An alternative to Assumption A2 allowing for discrete distributions will be provided later. Assumptions A2 and A3 will be assumed to hold for each $k=1, \ldots, K$.

The normalizations in Assumption A3 are free because first if $G_{k}(0) \neq 0$ then we can redefine $G_{k}(r)$ as $G_{k}(r)-G_{k}(0)$ and redefine $U_{0}$ as $U_{0}+G_{k}(0)$, thereby making $G_{k}(0)=0$. Next, given a nonzero $y_{0} \in \operatorname{supp}(Y)$, there must exist a nonzero $r_{0}$ such that $G_{k}\left(r_{0}\right)=y_{0}$. We can then redefine $U_{k}$ as $r_{0} U_{k}$ and redefine $G_{k}(r)$ as $G_{k}\left(r / r_{0}\right)$, thereby making $G_{k}(1)=y_{0}$. These particular normalizations are most convenient for proving Theorem 1 below, but in applications others may be more natural, e.g., choosing location to make $E\left(U_{0}\right)=0$.

THEOREM 1: Let $Y=\sum_{k=1}^{K} G_{k}\left(X_{k} U_{k}\right)+U_{0}$ and let Assumption A1 hold. Then the distribution function $F_{U_{0} \mid Z}$ is nonparametrically identified, and for every $k \in\{1, \ldots, K\}$ such that Assumptions A2 and A3 hold, the function $G_{k}$ and the distribution function $F_{U_{k} \mid Z}$ are nonparametrically identified.

Note that given identification of $F_{Z}, F_{U_{0} \mid Z}$, and $F_{U_{k} \mid Z}$, the marginal distributions $F_{U_{0}}$ and $F_{U_{k}}$ are also identified. In applications we would generally assume that Assumptions A 2 and A 3 hold for all $k \in\{1, \ldots, K\}$, thereby identifying the entire model. However, later in Theorem 3 we will describe conditions for identification when $X_{k}, U_{k}$, or both are discrete, in which case the assumptions of Theorem 1 would be assumed to hold just for indices $k$ corresponding to regressors and random coefficients that are continuously distributed. We also later provide identification for more general models that contain interaction terms.

An immediate corollary of Theorem 1 is the following alternative model. This model could be useful in contexts where $Y$ is always positive, restricting the support of $U_{0}$ to be positive.

COROLLARY 1: Let $Y=\prod_{k=1}^{K} g_{k}\left(X_{k} U_{k}\right)+U_{0}$ with $g_{k}\left(X_{k} U_{k}\right)>0$, and let Assumption A1 hold. Then the distribution function $F_{U_{0} \mid Z}$ is nonparametrically identified, and for every $k \in\{1, \ldots, K\}$ such that Assumptions A2 and A3 hold with $G_{k}\left(X_{k} U_{k}\right)=$ $\ln \left[g_{k}\left(X_{k} U_{k}\right)\right]$, the function $g_{k}$ and the distribution function $F_{U_{k} \mid Z}$ are nonparametrically identified.

## 3 General Model Identification

We now show identification of the general model $Y=G\left(X_{1} U_{1}, \ldots, X_{K} U_{K}\right)+U_{0}$ (equation 1) for some unknown function $G$. Define $G_{k}\left(X_{k} U_{k}\right)=G\left(0, \ldots 0, X_{k} U_{k}, 0 \ldots, 0\right)$, that is, $G_{k}$ equals $G$ after setting all the elements of $X$ except for $X_{k}$ equal to zero. Define the function $\widetilde{G}$ by $\widetilde{G}\left(X_{1} U_{1}, \ldots, X_{K} U_{K}\right)=G\left(X_{1} U_{1}, \ldots, X_{K} U_{K}\right)-\sum_{k=1}^{K} G_{k}\left(X_{k} U_{k}\right)$, so

$$
\begin{equation*}
Y=\widetilde{G}\left(X_{1} U_{1}, \ldots, X_{K} U_{K}\right)+\sum_{k=1}^{K} G_{k}\left(X_{k} U_{k}\right)+U_{0} \tag{3}
\end{equation*}
$$

ASSUMPTION A4: Assume $E\left(U_{k}^{t}\right) \neq 0$ and is finite for all integers $t$ and $U_{0}, U_{1}, \ldots, U_{K}, X$ are mutually independent conditional upon $Z$. Assume the support of $X$ includes a positive measure neighborhood of zero. Assume $\widetilde{G}$ is a real analytic function.

THEOREM 2: Let equation (1) and Assumptions A1, A2, A3, and A4 hold for $k=$ $1, \ldots, K$. Then the function $G$ and the distribution functions $F_{U_{k} \mid Z}$ for every $k \in\{0,1, \ldots, K\}$ are all nonparametrically identified.

Theorem 1 did not require the random coefficients $U_{k}$ to be mutually independent, though only the separate distributions of each $U_{k}$ were identified. However, to handle nonadditive functions $G$ we require mutual independence. Theorem 2 also places the stronger restrictions of a nonzero mean and thin tails on each $U_{k}$.

Theorem 2 places stronger smoothness assumptions on $\widetilde{G}$ than on each $G_{k}$. Without decomposing $G$ into $\widetilde{G}$ and $G_{k}$ terms, a sufficient but stronger than necessary restriction to satisfy the required assumptions on these functions is that $G$ be analytic and strictly monotonically increasing in each of its arguments $U_{k} X_{k}$ when the other elements of $X$ are set to zero.

The proof of Theorem 2 involves evaluating the distribution of $Y$ given $X$ at $X=$ 0 , which is conditioning on a set of measure zero. However, issues of nonuniqueness
of the limiting argument (the Borel-Kolmogorov paradox) do not arise here, since the identification proof depends only on transformations of smooth conditional expectation functions.

However, although the identification proofs are constructive, this conditioning argument suggests that estimation based on copying the steps of the identification proof is likely to be inefficient. The distribution of $Y$ given $X$ provides information about the unknown functions at all values of $X$, which should be employed for efficiency in estimation. However, for obtaining closed form identification arguments, at points other than $X=0$ this information takes the form of integral equations for $g$ that are difficult to solve.

## 4 Applications

We have two applications relevant to consumer demand estimation: incorporation heterogeneity via Engel and Barten scaling. These two strategies bring unobserved heterogeneity into demand estimation via scaling total expenditure and prices, respectively. They are two of the most venerable strategies used to bring preference heterogeneity on the basis of observed variables into demand models (see, e.g., Pollack and Wales 1990) and are consequently a natural starting point for the incorporation of unobserved preference heterogeneity.

Let a "consumer" refer to a household or an individual consumer. Let $M$ be money a consumer spends on all goods, and let $Q_{j}$ denote the quantity purchased of a good $j$. Let $\bar{S}\left(Q_{1}, \ldots, Q_{J}\right)$ be the direct utility function of a particular consumer, called the reference consumer, over the bundle of goods $Q_{1}, \ldots, Q_{J}$. Assume without loss of generality that the reference consumer has an unobserved preference heterogeneity parameter equal to one. Other consumers will have different values of for unobserved preference heterogeneity parameter(s). Let $S$ refer to the direct utility function for other consumers. Assume $S(\bar{S})$ is continuous, non-decreasing, and quasi-concave.

The consumer chooses quantities to maximize utility subject to the standard linear budget constraint $\sum_{j=1}^{J} P_{j} Q_{j}=M$ where $P_{j}$ is the price of good $j$ and $M$ is the total amount of money the consumer spends on this bundle of goods. Define normalised prices $X_{j}=P_{j} / M$ for each good $j$ and rewrite the budget constraint as $\sum_{j=1}^{J} X_{j} Q_{j}=1$. Write the Marshallian budget share functions that result from maximizing utility as $W_{j}^{*}=$ $\omega_{j}\left(X_{1}, \ldots, X_{J}\right)$, where $W_{j}^{*}=Q_{j} P_{j} / M=Q_{j} X_{j}$ is the share of money $M$ that is spent on good $j$ (called the budget share of good $j$ ). Let $V\left(X_{1}, \ldots, X_{J}\right)$ denote the indirect utility function corresponding to $S$, obtained by subtituting $Q_{j}=\omega_{j}\left(X_{1}, \ldots, X_{J}\right) / X_{j}$ into $S\left(Q_{1}, \ldots, Q_{J}\right)$ for $j=1, \ldots, J$.

### 4.1 Unobserved Heterogeneity in Engel Scales

We consider a 2 -good system for food and non-food budget shares. Let $W^{*}$ denote the fraction of $M$ that that the household spends on food, so $W^{*}$ is the food budget share. Let the function $W^{*}=g(M)$ denote an individual's budget share Engel curve for food.

Based on empirical regularities noted by Engel (1895), one method of modeling how Engel curves vary across households is through Engel equivalence scales. See, e.g., Lewbel and Pendakur (2007) for a survey of various types of equivalence scales in the consumer demand literature, including Engel scales. The traditional Engel scale for a household of size $h$ is a scalar constant $\alpha_{h}$ that multiplies total expenditures in each Engel curve, that is, $W^{*}=g\left(\alpha_{h} M\right)$.

The Engel scale $\alpha_{h}$ is a direct measure of the economies of scale of household consumption. Normalizing $\alpha_{1}=1$, if $\alpha_{2}$ equals 1.5 then assuming that the same indifference curve for the two households corresponds to the same utility level for them, it can be shown that the two person household can attain the same indifference curve and hence the same utility level as a single person with only $50 \%$ more income. Traditional Engel scales assume that all households of the same size have the same Engel scale. A more reasonable assumption is that households vary in their ability to share goods, and even one person household vary in their ability to derive utility from a given level of consumption, and hence Engel scales should vary in unobserved ways across households. This is especially true since, as noted by Hildenbrand (1994), Browning and Carro (2007), and Lewbel ( 2007,2008 ) among others, there is empirically a great deal of unexplained heterogeneity in consumption across households, in fact, the unexplained variation in budget shares across households is often larger than the variation explained by observed covariates.

In terms of utility functions with observed heterogeneity embodied in $\alpha_{h}$ and unobserved heterogeneity embodied in $U_{1}$, Engel scaling is satisfied if and only if $S\left(Q_{1}, \ldots, Q_{J} ; \alpha_{h}, U_{1}\right)$ $=\bar{S}\left(Q_{1} U_{1} \alpha_{h}, \ldots, Q_{J} U_{1} \alpha_{h}\right)$. This model for utility implies that budget share functions take the form $W^{*}=g\left(U_{1} \alpha_{h} M\right)$, where $U_{1}$ varies randomly across households. The equivalence scale is then $U_{1} \alpha_{h}$, so $\alpha_{h}$ is the systematic, observable variation due to variation in household size, and $U_{1}$ is unobserved heterogeneity in the Engel scales.

Let $W$ denote a household's observed food budget share, which may be observed with error. Let $\lambda(W)=\ln [W /(1-W)]$, which denotes the logit transformation of the household's budget share. For convenience we will assume that $\lambda(W)=\lambda\left(W^{*}\right)+U_{0}$, where $U_{0}$ is measurement (or specification) error in the observed $W$. The advantage of this formulation is that $W$ and $W^{*}$ have supports on $[0,1]$, while $\lambda(W)$ and $\lambda\left(W^{*}\right)$ have supports on the whole real line, so $U_{0}$ can have support on the whole real line. In contrast, if we had specified the measurement error to be additive in $W^{*}$, then inequality constraints on $W$ and $W^{*}$ would impose support constraints on the measurement error that would make
it difficult or impossible for the measurement error to be independent of the regressor $M$ or the Engel scale $U_{1}$.

Define $Y=\lambda(W)$ and $G(M)=\lambda(g(M))$. Then we have the logit transformed budget share Engel curve model

$$
Y=G\left(U_{1} \alpha_{h} M\right)+U_{0}
$$

This model is in the class discussed in Equation (2). To show identification of this model, replace $M$ with $X_{1}$, let $K=1$, and apply Theorem 1 to households of size $h=1$ (using $\alpha_{h}=1$ ) to show identification of the function $G$ and distributions of $U_{1}$ and $U_{0}$. Given these functions, identification of the constants $\alpha_{h}$ for other household sizes $h$ is immediate using data from those other households. Given an estimate of the function $G$, constants $\alpha_{h}$, and the distribution of $U_{1}$, the estimated budget share will then be $W^{*}=\lambda^{-1}\left(G\left(U_{1} M\right)\right)=1 /\left(1+e^{-G\left(U_{1} M\right)}\right)$.

The unobservables $U_{1}$ and $U_{0}$ are assumed to be independent, because the former is a structural random utility parameter and the latter is measurement error. Since Engel's original observations, virtually all empirical studies have found food budget share Engel curves to be monotonic in $M$, so it is safe to assume as required by Theorem 1 that the food budget share function $g$ and hence the logit transformed budget share $G$, is strictly monotonic in $M$.

We estimate the model $Y=G\left(U_{1} \alpha_{h} M\right)+U_{0}$ nonparametrically using sieve maximum likelihood. For modeling densities using sieves, define the density function $p_{J}(v, \theta)$ given by squared Hermite polynomials

$$
p_{J}(v, \theta)=\phi(v)\left(\Lambda_{J}(\theta)+\sum_{j=1}^{J} \theta_{j} H_{j}(v)\right)^{2}
$$

where $\phi(v)$ is the standard normal density function and $H_{j}(v)$ are the Hermite polynomials

$$
H_{j}(v)=\frac{(-1)^{j}}{\phi(v)} \frac{d^{j} \phi(v)}{d v^{j}}
$$

so, e.g., $H_{1}(v)=v, H_{2}(v)=v^{2}-1$, and $H_{3}(v)=v^{3}-3 v$. To make the density integrate to one set

$$
\Lambda_{J}(\theta)=\left[1-\sum_{j=1}^{J}(j) \theta_{j}^{2}\right]^{1 / 2}
$$

Following Gallant and Nychka (1987), we model univariate densities using the sieve or semi-nonparametric expansion $p_{J}(v, \theta)$, letting $J \rightarrow \infty$ as $n \rightarrow \infty$ for sample size $n$. Noting that $U_{0}$ has support $(-\infty, \infty)$ and $U_{1}$ has support $(0, \infty)$, we model the densities
of the standardized variables $U_{0} / \sigma_{0}$ and $\ln U_{1} / \sigma_{1}$ using the expansion $p_{J}(v, \theta)$. This makes the sieve basis density functions of $U_{0}$ and $U_{1}$ be $f_{0 J}$ and $f_{1 J}$ where

$$
f_{0 J}\left(U_{0}, \delta, \sigma_{0}\right)=\frac{1}{\sigma_{0}} p_{J}\left(\frac{U_{0}}{\sigma_{0}}, \delta\right) \quad \text { and } \quad f_{1 J}\left(U_{1}, \gamma, \sigma_{1}\right)=\frac{1}{U_{1} \sigma_{1}} p_{J}\left(\frac{\ln U_{1}}{\sigma_{1}}, \gamma\right)
$$

respectively, for parameter vectors $\delta$ and $\gamma$ (only $J$ terms of which are estimated).
We model $G$ using polynomial basis functions

$$
G_{L}(m, \beta)=\beta_{0}+\beta_{1} m+\ldots+\beta_{L} m^{L}
$$

letting $L \rightarrow \infty$ as $n \rightarrow \infty$. Note that in terms of identifying normalizations, we can if desired interpret $\beta_{0}$ as adding to the mean of $U_{0}$ rather than as the constant term in $G$ to enforce $G(0)=0$.

For a given household size $h$, the conditional density function of $Y$ is then

$$
f_{Y \mid M}\left(y \mid m ; \alpha_{h}, \beta, \gamma, \delta\right)=\int_{0}^{\infty} f_{0}\left[y-G\left(u_{1} \alpha_{h} m, \beta\right), \delta, \sigma_{0}\right] f_{1}\left(u_{1}, \gamma, \sigma_{1}\right) d u_{1}
$$

Let $y_{i}=\lambda\left(w_{i}\right)$, and let $m_{i}$ be the household expenditure of household $i$. Assuming iid observations $y_{i}, m_{i}, h_{i}$ of consuming households $i$, estimation then proceeds by substituting in the sieve functional forms $G_{L}, f_{0 J}$, and $f_{1 J}$ for the unknown functions $G, f_{0}$, and $f_{1}$, and searching over parameter vectors $\alpha, \beta, \gamma, \delta$ and $\sigma$ to maximize the log likelihood function

$$
\sum_{i=1}^{n} \ln f_{Y \mid M}\left(y_{i} \mid m_{i} ; \alpha_{h_{i}}, \beta, \gamma, \delta, \sigma\right)
$$

We do not list here the formal assumptions for consistency and asymptotic inference of sieve maximum likelihood estimation in this application, because the generic conditions for validity of these estimators in an independently, identically distributed data setting are well established. See, e.g., Chen (2007) and references therein. However, depending on the supports and tail thickness of the model errors and regressors, our identification might be weak, in the sense that recovering the structural functions of the model could entail ill-posed inverse problems. See, e.g., Hoderlein, Nesheim, and Simoni (2011), who document these issues in a more general framework than ours. We do not formalize these conditions here, because the novelty of our paper is only in the identification and economic applications. However, we note in passing that our use of sieves can be interpreted as a choice of regularization for structural function estimation.

### 4.2 Empirical Engel Curve Results

We bring this model to the data with Indian household expenditure microdata from the 2003 National Sample Survey of India (Expenditures Module). Our data file consists of

3173 observations of households comprised of one or two adults aged 19 to 64. Expenditures are expressed in proportion to average household expenditures of all households (not just those comprised of one or two adults). We drop households with expenditures below the 5th and above the 95th percentile of the expenditure distribution. We follow Engel's original example in estimating budget shares for food. Table 1 gives summary statistics for food shares $w_{i}$, total expenditures $m_{i}$ and an indicator $d_{i}$ that the household has 2 members.

| Table 1: Summary Statistics: Indian Food Shares |  |  |  |  |
| :--- | :---: | :--- | :--- | :--- |
| 3173 observations | mean | std dev | $\min$ | $\max$ |
| food share, $w_{i i}$ | 0.55 | 0.14 | 0.02 | 0.92 |
| total expenditures, $m_{i}$ | 0.44 | 0.24 | 0.13 | 1.18 |
| two-adult household, $d_{i}$ | 0.54 | 0.50 | 0 | 1 |

A standard parametric functional form for food Engel curves going back to Working (1943) is $W$ linear in the $\log$ of $M$. Allowing for traditional constant Engel scales with households having one or two members gives the functional form $W=\beta_{0}+\ln \left(\alpha_{h} M\right) \beta_{1}+$ $\varepsilon=\beta_{0}+\left(\ln M+d \ln \alpha_{2}\right) \beta_{1}+\varepsilon$ where $\alpha_{2}$ is the traditional Engel scale for a two person household, and the Engel scale for one person household is $\alpha_{1}=1$. So $\alpha_{2}$ could in this model be recovered from a linear regression of $W$ on $\ln M$ and on the two person household dummy $d$. This regression yields coefficients of -0.14 on $\ln M$ and 0.08 on $d$, giving an equivalence scale of $\alpha_{2}=0.57$. The Engel scale interpretation of this parameter is that a two person household needs to spend $1 / 0.57=1.75$ times as much money as an individual living alone to attain the same level of utility as the individual.

While roughly plausible, this model has two serious drawbacks: it imposes a parametric structure on $W$ as a function of $M$ and it requires that the equivalence scale be constant across all households of each size. Our model relaxes these restrictions.

We estimate the sieve maximum likelihood described in the previous section, with $L=J=3$. This makes the likelihood function to be maximized be
$\sum_{i=1}^{n} \ln \int_{0}^{\infty} f_{0}\left(y_{i}-\beta_{0}-u_{1} \alpha_{h_{i}} m_{i} \beta_{1}-\left(u_{1} \alpha_{h_{i}} m_{i}\right)^{2} \beta_{2}-\left(u_{1} \alpha_{h_{i}} m_{i}\right)^{3} \beta_{3}, \delta, \sigma_{0}\right) f_{1}\left(u_{1}, \gamma, \sigma_{1}\right) d u_{1}$
where $\alpha_{h_{i}}=d_{i} \alpha_{2}+\left(1-d_{i}\right)$,

$$
\begin{aligned}
f_{1 J}\left(u_{1}, \gamma\right)= & \frac{1}{u_{1} \sigma_{1}} \phi\left(\frac{\ln u_{1}}{\sigma_{1}}\right)\left(1-\gamma_{1}^{2}-2 \gamma_{2}^{2}-6 \gamma_{3}^{2}\right)^{1 / 2}+\left(\frac{\ln u_{1}}{\sigma_{1}}\right) \gamma_{1} \\
& +\left(\left(\frac{\ln u_{1}}{\sigma_{1}}\right)^{2}-1\right) \gamma_{2}+\left(\left(\frac{\ln u_{1}}{\sigma_{1}}\right)^{3}-3\left(\frac{\ln u_{1}}{\sigma_{1}}\right)\right) \gamma_{3}^{2}
\end{aligned}
$$

$$
\begin{aligned}
f_{0 J}\left(u_{0}, \delta, \sigma_{0}\right)= & \frac{1}{\sigma_{0}} \phi\left(\frac{u_{0}}{\sigma_{0}}\right)\left(1-\delta_{1}^{2}-2 \delta_{2}^{2}-6 \delta_{3}^{2}\right)^{1 / 2}+\left(\frac{u_{0}}{\sigma_{0}}\right) \delta_{1} \\
& +\left(\left(\frac{u_{0}}{\sigma_{0}}\right)^{2}-1\right) \delta_{2}+\left(\left(\frac{u_{0}}{\sigma_{0}}\right)^{3}-3\left(\frac{u_{0}}{\sigma_{0}}\right)\right) \delta_{3}^{2}
\end{aligned}
$$

and $\phi()$ is the standard normal density function. Evaluating this likelihood requires numerical integration, but just a single one dimension integral is involved, which is not numerically onerous. We implemented this model in Stata. Estimated coefficients are given below. Standard errors are provided with the caveat that they treat the sieve basis functions as finite model parameterizations.

| Table 2: Estimated Parameters |  |  |  |  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Parameters of $G$ | est | sd | Parameters of $U_{0}, U_{1}$ distributions | est | sd |  |  |  |  |  |  |  |
| $\beta_{0}$ | 1.21 | 0.99 | $\sigma_{0}$ | 0.52 | 0.04 |  |  |  |  |  |  |  |
| $\beta_{1}$ | -7.21 | 0.94 | $\delta_{1}$ | -0.12 | 1.30 |  |  |  |  |  |  |  |
| $\beta_{2}$ | 9.21 | 2.44 | $\delta_{2}$ | -0.21 | 0.10 |  |  |  |  |  |  |  |
| $\beta_{3}$ | -4.06 | 1.67 | $\delta_{3}$ | 0.01 | 0.21 |  |  |  |  |  |  |  |
| $\alpha_{2}$ | 0.57 | 0.02 | $\sigma_{1}$ | 0.44 | 0.04 |  |  |  |  |  |  |  |
|  |  |  | $\gamma_{1}$ | -0.55 | 0.03 |  |  |  |  |  |  |  |
|  |  | $\gamma_{2}$ | 0.29 | 0.05 |  |  |  |  |  |  |  |  |
|  |  | $\gamma_{3}$ | -0.06 | 0.02 |  |  |  |  |  |  |  |  |

The equivalence scale is now $U_{1} \alpha_{h}$. The deterministic part of these scales is $\alpha_{1}=1$ (a normalization) and $\alpha_{2}=.57$, which surprisingly is the same numerical value we obtained in the simple parametric model above. Thus, for a given value of $U_{1}$, the Engel equivalence scale is 0.57 .

We find considerable variation in $U_{1}$ and hence in the equivalence scales across households of each size. Figures 1 and 2 show the estimated distributions of $U_{0}$ and $\ln U_{1}$. The estimated distribution of $U_{0}$ is roughly symmetric, and somewhat heavy-tailed. The estimated distribution of $\ln U_{1}$ is skewed to the left. The implied distribution of $U_{1}$ is less skewed, with a mean of 0.54 , median of 0.47 , and its 5 th and 95 th percentiles are 0.25 and 1.02 , respectively.

The estimated distribution $f_{1 J}$ of $U_{1}$ has a standard deviation of 0.29 (which is smaller than $\sigma_{1}$, because the higher order terms in the hermite expansion reduce the variance in this case). This can be compared to the standard deviation of $\alpha_{h_{i}}=d_{i} \alpha_{2}+\left(1-d_{i}\right) \alpha_{1}$, which is 0.21 , showing that variation in the traditional equivalence scales $\alpha_{h}$ due just to variation in household size is somewhat smaller than the variation due to unobserved heterogeneity $U_{1}$ across households of each given size.

Figures 3 and 4 show the estimated budget share functions, $W^{*}$, for single- and twoadult households, respectively, where $W^{*}=\lambda^{-1}\left(G\left(U_{1} \alpha_{h} M\right)\right)=1 /\left(1+e^{-G\left(U_{1} \alpha_{h} M\right)}\right)$ and $G$ is a third-order polynomial. These are shown at various quantiles of the $U_{1}$ distribution, illustrating how the Engel curves shift as the Engel scale varies.

## 5 Random Barten Scales

Our second, larger application of generalized random coefficients will use Barten scales.
Now suppose that non-reference consumers have utility functions of the form $S\left(Q_{1}, . ., Q_{J} ; U_{1}, \ldots, U_{J}\right)=$ $\bar{S}\left(Q_{1} / U_{1}, \ldots, Q_{J} / U_{J}\right)$, where $U_{1}, \ldots, U_{J}$ are positive parameters that vary across consumers, embodying variation in preferences across consumers. Let the reference consumer have $U_{1}=U_{2}=\ldots=U_{J}=1$. In the consumer demand literature the parameters $U_{1}, \ldots, U_{J}$ were introduced by Barten (1964), and are known as Barten scales. See, e.g., Lewbel (1997) for a survey of various types of equivalence scales in this literature, including Barten scales. Barten scales are a generalization of Engel scales, specifically, the Barten scale model becomes equivalent to the Engel scale model when $U_{1}=U_{2}=\ldots=$ $U_{J}$.

It can be immediately verified from the first order conditions for utility maximization that a consumer will have Marshallian demand functions the form $W_{j}^{*}=\omega_{j}\left(U_{1} X_{1}, \ldots, U_{J} X_{J}\right)$ for each good $j$ if and only if the consumer's direct and indirect utility function equal, up to an arbitrary monotonic transformation, $\bar{S}\left(Q_{1} / U_{1}, \ldots, Q_{J} / U_{J}\right)$ and $\bar{V}\left(U_{1} X_{1}, \ldots, U_{J} X_{J}\right)$, respectively, where $\bar{V}$ is the indirect utility function of the reference consumer. Also, given a specification of indirect utility $V\left(X_{1}, \ldots, X_{J}\right)$, the corresponding Barten scaled demand functions can be obtained by the logarithmic form of Roys identity:

$$
\begin{equation*}
\omega_{j}\left(U_{1} X_{1}, \ldots, U_{J} X_{J}\right)=\frac{\partial V\left(U_{1} X_{1}, \ldots, U_{J} X_{J}\right)}{\partial \ln X_{j}} /\left(\sum_{\ell=1}^{J} \frac{\partial V\left(U_{1} X_{1}, \ldots, U_{J} X_{J}\right)}{\partial \ln X_{\ell}}\right) \tag{4}
\end{equation*}
$$

Notice that the functional form of each $\omega_{j}$ only depends on the functional form of $\bar{S}$ or equivalently of $\bar{V}$, so $U_{1}, \ldots U_{J}$ can vary independently of $X_{1}, \ldots, X_{J}$ across consumers. The Barten scaled Marshallian demand functions have precisely the form of our generalized random coefficients given in equation (1).

For households with multiple members, Barten scales can be interpreted as representing the degree to which each good is shared or jointly consumed. The smaller the Barten scale $U_{j}$ is, the greater the economies of scale to consumption of good $j$ within the household. This is then reflected in the demand functions, where smaller Barten scales have the same effect on demands as lower prices. For example, if a couple with one car rides together some of the time, then in terms of total distance each travels by car, sharing has
the same effect as making gasoline cheaper. The more they drive together instead of alone, the lower is the effective cost of gasoline, and the smaller is the couple's Barten scale for gasoline.

More generally, Barten scales can provide a measure of the degree to which different households get utility from different goods. Barten scales are a popular method of modeling preference heterogeneity in empirical work. However, up until now, Barten scales have always been modeled as deterministic functions of observable characteristics of consumers. Here we consider using Barten scales to embody unobserved heterogeneity of preferences across consumers.

COROLLARY 2: Assume consumers have preferences given by an analytic, Barten scaled indirect utility function $V\left(U_{1} X_{1}, \ldots, U_{J} X_{J}\right)$. Assume that no good $j$ exists that is Giffen at some values of $X_{j}$ and not Giffen at others. Assume the conditional distribution $F_{Q \mid X}(q \mid x, z)$ is identified and $\left\{0, e_{1}, \ldots, e_{K}\right\} \subseteq \operatorname{supp}(X)$. Assume that Barten scales $U_{j}$ are each positive with bounded support, satisfy Assumption A2, and are mutually independent of each other and of $X$, conditioning upon $Z$. Then the demand functions $\omega_{j}\left(U_{1} X_{1}, \ldots, U_{J} X_{J}\right)$ and the distribution functions $F_{U_{j} \mid Z}$ of $U_{j}$ are identified for $J=1, \ldots, J$.

Corollary 2 shows that consumer demand systems with random Barten scales are nonparametrically identified. By standard revealed preference theory, the direct and indirect utility functions are therefore also nonparametrically identified up to an unknown monotonic transformation. Regarding assumptions in Corollary 2, virtually all empirically implemented consumer demand systems assume functional forms for indirect utility $V$ that are analytic. Barten scales must be positive to preserve the standard property that utility is increasing in quantities. Similarly, the economic rationale for Barten scales suggest that they would be bounded ${ }^{1}$

Corollary 2 refers to Giffen goods. A Giffen good is a good that has a positive own price elasticity in its Marshallian quantity demand function, and hence an upward sloping demand curve. Corollary 2 rules out goods that have sometimes positive and sometimes negative own price elasticities, and hence rules out goods that are sometimes but not always Giffen. While possible in theory, almost no empirical evidence has been found for the existence of goods that are ever Giffen. ${ }^{2}$

[^0]Applying Theorem 2 separately to each demand function would require that each demand function be monotonic in all prices. However, monotonicity in all prices is not necessary for identification here because we have multiple demand functions, and each contains the same Barten scales. We can therefore use just the monotonicity of own price effects, leaving the signs of cross price effects unconstrained, to identify the Barten scale distributions by using the demand function of each good $j$ to just identify the distribution of the Barten scale $U_{j}$. Still, although monotonicity just applies to one scale per equation, the fact that we have multiple equations each containing the same scales means that the system of equations provides overidentifying information, relative to a single equation model.

Matzkin, (2007a), (2007b), (2008) discusses identification of systems of equations where the number of equations equals the number of random parameters, and so it is possible to invert the reduced form of the system to express the random parameters as functions of observables. Although our model has $J$ Barten scales $U_{j}$ and $J$ demand equations, Matzkin's identification method for systems of equations cannot be directly applied here because there are actually only $J-1$ distinct demand functions $\omega_{1}, \ldots, \omega_{J-1}$, with the remaining demand function $\omega_{J}$ given by the adding up constraint that $\sum_{j=1}^{J} \omega_{j}=$ 1.

To simplify our empirical analysis, we will let $\omega_{1}$ be the budget share of a single good of interest, and let $\omega_{2}$ denote the share of all other goods, so $\omega_{2}=1-\omega_{1}$, corresponding to the general Barten scaled model with $J=2$, and hence only requiring estimation of a single equation. Allowing for more goods would provide overidentifying information. This decomposition of consumption into two good is often done in empirical work when one wishes to focus on the welfare effects of price changes on a particular good, as we will do empirically. See, e.g., Hausman (1981), Hausman and Newey (1995), Blundell, Horowitz, and Parey (2010), and Hoderlein and Vanhems (2010,2011). This construction is formally rationalized by assuming utility is separable into good 1 and a subutility function of all other goods (see, e.g., Blackorby, Primont, and Russell (1978). Alternatively Lewbel (1996) shows that even if utility functions are not separable, conditional mean Marshallian demand functions will have all the same properties as separable demands if prices obey a stochastic hicksian aggregation condition. We therefore have the model $W_{1}^{*}=\omega_{1}\left(U_{1} X_{1}, U_{2} X_{2}\right)$ and $W_{2}^{*}=1-W_{1}^{*}$.

With $J=2$ goods, we can rewrite Roys identity to give the logit transformation of budget shares, as

$$
\begin{equation*}
\lambda\left(W_{1}^{*}\right)=\ln \left(\frac{\partial V\left(U_{1} X_{1}, U_{2} X_{2}\right)}{\partial \ln X_{1}}\right)-\ln \left(\frac{\partial V\left(U_{1} X_{1}, U_{2} X_{2}\right)}{\partial \ln X_{2}}\right) \tag{5}
\end{equation*}
$$

where $\lambda\left(W_{1}^{*}\right)$ again is the logit transformation $\lambda\left(W_{1}^{*}\right)=\ln \left[W_{1}^{*} /\left(1-W_{1}^{*}\right)\right]$. This addi-
tive model falls into the class covered by equation (2). With $J=2$ and the adding up constraint $\omega_{1}+\omega_{2}=1$, the single demand equation (5) embodies all the information in the demand system, and so we don't need to consider multiple equations as in the proof of Corollary 2.

### 5.1 Additive Model Random Barten Scales

The regularity conditions for identifying random coefficients in the additive model, given by Theorem 1, are milder than for the full model of Theorem 2, so we will first consider identification and estimation of random Barten scales in an additive model, and later consider more general nonadditive specifications.

Due to the constraints of Slutsky symmetry, additivity in Marshallian demand functions $\omega_{1}\left(X_{1}, X_{2}\right)$ results in extreme restrictions on behavior (see, e.g., Blackorby, Primont, and Russell 1978). So we will instead for now impose additivity on the logit transformation of demand functions (later this will be relaxed to allow for interaction terms), thereby assuming demands have the additive form

$$
\begin{equation*}
\lambda\left(W_{1}\right)=\lambda\left[\omega_{1}\left(U_{1} X_{1}, U_{2} X_{2}\right)\right]+U_{0}=g_{1}\left(U_{1} X_{1}\right)+g_{2}\left(U_{2} X_{2}\right)+U_{0} \tag{6}
\end{equation*}
$$

Here the functions $g_{1}$ and $g_{2}$ are nonparametric and $U_{0}$ is interpreted as measurement error in the observed budget share $W_{1}$ relative to the true budget share $W_{1}^{*}$. This implies that the underlying demand function is given by

$$
\begin{equation*}
W_{1}^{*}=\omega_{1}\left(U_{1} X_{1}, U_{2} X_{2}\right)=\left(1+e^{-g_{1}\left(U_{1} X_{1}\right)-g_{2}\left(U_{2} X_{2}\right)}\right)^{-1} \tag{7}
\end{equation*}
$$

Use of the logit transformation here, and assumed additivity in logit transformed budget shares, has as far as we know not been considered before in the estimation of continuous demand functions. However, this logit transformed model has a number of advantages. First, $\lambda\left(W_{1}\right)$ has support on the whole real line, so the measurement error $U_{0}$ has unrestricted support, instead of a support that necessarily depends on covariates. Second, with this transform no constraints need to be placed on the range of values the nonparametric functions $g_{1}$ and $g_{2}$ take on. Third, unlike all other semiparametric or nonparametric applications of the Hausman (1981) consumer surplus type methodology (such as those cited above), a closed form expression for the indirect utility function that gives rise Marshallian demands (7) and hence (6) exists, and is given by Theorem 3.

THEOREM 3: The demand function $\omega_{1}$ satisfies $\lambda\left[\omega_{1}\left(U_{1} X_{1}, U_{2} X_{2}\right)\right]=g_{1}\left(U_{1} X_{1}\right)+$ $g_{2}\left(U_{2} X_{2}\right)$ for some functions $g_{1}$ and $g_{2}$ if and only if $\omega_{1}$ is derived from an indirect utility function of the form

$$
V\left(U_{1} X_{1}, U_{2} X_{2}\right)=H\left[h_{1}\left(U_{1} X_{1}\right)+h_{2}\left(U_{2} X_{2}\right), U_{1}, U_{2}\right]
$$

for some functions $h_{1}, h_{2}$, and $H$. The functions $g_{1}, g_{2}, h_{1}$, and $h_{2}$ are related by

$$
\begin{equation*}
h_{1}\left(U_{1} X_{1}\right)+h_{2}\left(U_{2} X_{2}\right)=\int_{-\infty}^{\ln X_{1}} e^{g_{1}\left(U_{1} X_{1}\right)} d \ln X_{1}+\int_{-\infty}^{\ln X_{2}} e^{-g_{2}\left(U_{2} X_{2}\right)} d \ln X_{2} \tag{8}
\end{equation*}
$$

and

$$
\begin{equation*}
g_{1}\left(U_{1} X_{1}\right)+g_{2}\left(U_{2} X_{2}\right)=\ln \left(\frac{\partial h_{1}\left(U_{1} X_{1}\right)}{\partial \ln X_{1}}\right)-\ln \left(\frac{\partial h_{2}\left(U_{2} X_{2}\right)}{\partial \ln X_{2}}\right) \tag{9}
\end{equation*}
$$

Also, the functions $h_{1}\left(U_{1} P_{1} / M\right)$ and $h_{2}\left(U_{2} P_{2} / M\right)$ are each nonincreasing, and their sum is strictly increasing in $M$ and quasiconvex in $P_{1}, P_{2}$, and $M$.

The function $H$ has no observable implications, and is present only because utility functions are ordinal and therefore unchanged by monotonic transformations. So in practice we can just write the indirect utility function in Theorem 3 as

$$
\begin{equation*}
V\left(U_{1} X_{1}, U_{2} X_{2}\right)=h_{1}\left(U_{1} X_{1}\right)+h_{2}\left(U_{2} X_{2}\right) . \tag{10}
\end{equation*}
$$

Preferences $V\left(X_{1}, X_{2}\right)$ are defined to be indirectly additively separable (see, e.g., Blackorby, Primont, and Russell 1978) if, up to an arbitrary monotonic transformation, $V\left(X_{1}, X_{2}\right)=$ $h_{1}\left(X_{1}\right)+h_{2}\left(X_{2}\right)$ for some functions $h_{1}, h_{2}$. So an equivalent way to state the first part of Theorem 3 is that $\omega_{1}$ satisfies equation (7) if and only if preferences are given by a Barten scaled indirectly additively separable utility function. The second part of Theorem 3 then provides closed form expressions for the indirect utility function given the nonparametric (additive in the logit transformation) demand function and vice versa.

The fact that we have a closed form expression for indirect utility $V$ means that the shape restrictions required for utility maximization are satisfied as long as $V$ has the standard properties of an indirect utility function (monotonically increasing in $X_{1}$ and $X_{2}$, homogeneity, and quasiconcavity). For example, since $g_{1}$ and $g_{2}$ are nonparametric we could nonparametrically specify $h_{1}$ and $h_{2}$ by sieve basis functions that preserve the shape restrictions implied by indirect utility functions, and then use equation (9) to get the demand functions $g_{1}$ and $g_{2}$. Sufficient conditions for satisfying these properties are that $h_{1}$ and $h_{2}$ each have a positive first and second derivative.

To illustrate, consider a polynomial in logs sieve basis

$$
\begin{equation*}
\ln h_{k}\left(U_{k} X_{k}\right)=\sum_{s=0}^{S} \beta_{k s}\left(\ln \left(U_{k} X_{k}\right)\right)^{s} \tag{11}
\end{equation*}
$$

with constants $\beta_{k s}$, for $k=1$, 2, letting $S \rightarrow \infty$ as $n \rightarrow \infty$. Logarithmic specifications like these are common in demand models, e.g., with $S=1$ equations (10) and (11) correspond to Barten scaled Cobb Douglas preferences, and with $S=2$ this gives a separable
version of the Translog indirect utility function of Jorgenson, Lau, and Stoker (1982), though in their model the Barten scales have the traditional form of being functions only of observable characteristics.

In this model we impose the free normalization $\beta_{20}=0$. This is imposed without loss of generality, because if $\beta_{20} \neq 0$ then we can multiply the indirect utility function $V\left(U_{1} X_{1}, U_{2} X_{2}\right)$ by $e^{-\beta_{20}}$ (which is a monotonic transformation of $V$ ) and redefine $\beta_{10}$ as $\beta_{10}-\beta_{20}$ to get an observationally equivalent representation of indirect utility that has $\beta_{20}=0$. Applying Theorem 3 and equation (6) to this model gives the demand function

$$
\begin{align*}
\lambda\left(W_{1}\right) & =\omega_{S 1}\left(U_{1} X_{1}, U_{2} X_{2}, \beta\right)+U_{0}  \tag{12}\\
& =\beta_{10}+\left(\sum_{s=1}^{S}\left[\ln \left(U_{1} X_{1}\right)\right]^{s} \beta_{1 s}-\left[\ln \left(U_{2} X_{2}\right)\right]^{s} \beta_{2 s}\right)+\ln \left(\frac{\sum_{s=1}^{S}\left(\ln \left(U_{1} X_{1}\right)\right)^{s-1} s \beta_{1 s}}{\sum_{s=1}^{S}\left(\ln \left(U_{2} X_{2}\right)\right)^{s-1} s \beta_{2 s}}\right)+U_{0} .
\end{align*}
$$

where $\omega_{S 1}\left(U_{1} X_{1}, U_{2} X_{2}, \beta\right)$ denotes the sieve representation of $\omega_{1}\left(U_{1} X_{1}, U_{2} X_{2}\right)$ with $S$ terms in the parameters $\beta$. Here, $\lambda\left(W_{1}\right)$ is additive as in (6) since the logged ratio may be written as a difference of logs.

As in the Engel curve application, we model the density functions of $U_{0}$ and $U_{k}$ for $k=1,2$, by using Hermite polynomial seive densities ${ }^{3}$

$$
f_{0 J}\left(U_{0}, \delta, \sigma_{0}\right)=\frac{1}{\sigma_{0}} p_{J}\left(\frac{U_{0}}{\sigma_{0}}, \delta\right) \quad \text { and } \quad f_{k J}\left(U_{k}, \gamma_{k}, \sigma_{k}\right)=\frac{1}{U_{k} \sigma_{k}} p_{J}\left(\frac{\ln U_{k}}{\sigma_{k}}, \gamma_{k}\right)
$$

For a given consumer with observed values $x_{1}$ and $x_{2}$, the conditional density function of $W_{1}$ is then

$$
\begin{aligned}
& f_{W_{1} \mid X_{1}, X_{2}}\left(w_{1} \mid x_{1}, x_{2} ; \beta, \sigma, \delta, \gamma\right) \\
= & \int_{0}^{\infty} \int_{0}^{\infty} f_{0}\left[\ln \left(\frac{w_{1}}{1-w_{1}}\right)-\omega_{S 1}\left(u_{1} x_{1}, u_{2} x_{2}, \beta\right), \delta, \sigma_{0}\right] f_{1}\left(u_{1}, \gamma_{1}, \sigma_{1}\right) f_{2}\left(u_{2}, \gamma_{2}, \sigma_{2}\right) d u_{1} d u_{2}
\end{aligned}
$$

Assuming independently, identically distributed observations $w_{1 i}, x_{1 i}, x_{2 i}$ of consuming households $i$, estimation then proceeds by searching over parameter vectors $\beta, \sigma, \delta$, and $\gamma$ to maximize the sieve log likelihood function

$$
\sum_{i=1}^{n} \ln f_{W_{1} \mid X_{1}, X_{2}}\left(w_{1 i} \mid x_{1 i}, x_{2 i} ; \beta, \sigma, \delta, \gamma\right)
$$

[^1]
### 5.2 Empirical Additive Model Random Barten Scales

We estimate the model of the previous subsection using Canadian household expenditure microdata from the 1997 to 2008 Surveys of Household Spending. We consider households comprised of one adult (as of 31 Dec ) aged $25-45$ residing in provinces other than Prince Edward Island (due to data masking). We consider the share of total nondurable expenditures commanded by energy goods, and drop observations whose expenditures on energy goods are zero, and those whose total nondurable expenditures are in the top or bottom percentile of the total nondurable expenditure distribution. This leaves 9413 observations for estimation.

Total nondurable expenditures are comprised of the sum of household spending on food, clothing, health care, alcohol and tobacco, public transportation, private transportation operation, and personal care, plus the energy goods fuel oil, electricity, natural gas and gasoline. Total nondurable expenditures are scaled to equal one at its mean value, which is a free normalization of units.

Prices vary by province ( 9 included) and year (12 years) yielding 108 distinct price vectors for the underlying commodities comprising nondurable consumption. These underlying commodity prices are normalised to equal one in Ontario in 2002. To maximize price variation, following Lewbel (1989) and Hoderlein and Mihaleva (2008), we construct $P_{1}$ as the Stone price index using within group household specific budget shares of energy goods, and $P_{2}$ is constructed similarly for non-energy goods. These price indices all have a value of one in Ontario in 2002. Finally, the regressors $X_{1}$ and $X_{2}$ are defined as the prices for energy and non-energy divided by total nondurable expenditure for the households.

Table 3 gives summary statistics for budget shares, expenditures, prices and normalised prices.

| Table 3: Summary Statistics: Canadian Energy Shares |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| 9413 observations | mean | std dev | $\min$ | $\max$ |
| energy share, $W$ | 0.14 | 0.09 | 0.00 | 0.73 |
| total nondurable expenditure, $M$ | 1.00 | 0.50 | 0.1 | 2.90 |
| price of energy goods, $P_{1}$ | 1.00 | 0.23 | 0.43 | 2.28 |
| price of nonenergy goods, $P_{2}$ | 0.96 | 0.08 | 0.76 | 1.35 |
| energy normalised price, $X_{1}$ | 1.31 | 0.92 | 0.19 | 10.27 |
| nonenergy normalised price, $X_{2}$ | 1.30 | 0.94 | 0.29 | 9.41 |

We estimate equation (12) with $S=3$ and $J=2$. Here, we use a 2 nd order hermite expansion around the normal distribution for $U_{0}, \ln U_{1}$ and $\ln U_{2}$. Higher order terms in these expansions were jointly insignificantly different from zero.

With degenerate $U_{1}$ and $U_{2}$ and $S=2$, this model corresponds to an additively separable version of the Translog budget share function. With degenerate $U_{1}$ and $U_{2}$ and $S=3$, it corresponds to an additively separable version of the third-order Translog budget share function (see, e.g., Nicol 1984). The innovation here is that we relax the restriction that Barten scales $U_{k}$ are the same for all demographically identical consumer. We implemented this model in Stata. Estimated coefficients are given in Table 4 below. Standard errors are provided with the same caveat as before.

| Table 4: Estimated Parameters, Barten Scales |  |  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :---: | :---: | :---: | :---: |
| Parameters of $h_{1}$ and $h_{2}$ | est | se | Parameters of $U_{0}, U_{1}, U_{2}$ distributions | est | se |  |  |  |  |  |
| $\beta_{0}$ | -2.144 | 0.137 | $\sigma_{0}$ | 0.070 | 0.026 |  |  |  |  |  |
| $\beta_{11}$ | 1.046 | 0.033 | $\sigma_{1}$ | 0.636 | 0.031 |  |  |  |  |  |
| $\beta_{12}$ | -0.120 | 0.016 | $\sigma_{2}$ | 0.983 | 0.045 |  |  |  |  |  |
| $\beta_{13}$ | 0.040 | 0.005 | $\delta_{1}$ | -0.452 | 0.925 |  |  |  |  |  |
| $\beta_{21}$ | 0.554 | 0.048 | $\gamma_{11}$ | -0.663 | 0.038 |  |  |  |  |  |
| $\beta_{22}$ | 0.087 | 0.010 | $\gamma_{21}$ | -0.322 | 0.063 |  |  |  |  |  |
| $\beta_{23}$ | 0.024 | 0.004 | $\delta_{2}$ | -0.348 | 0.482 |  |  |  |  |  |
|  |  |  | $\gamma_{12}$ | 0.154 | 0.038 |  |  |  |  |  |
|  |  |  | $\gamma_{22}$ | -0.056 | 0.029 |  |  |  |  |  |

Figures 5 and 6 show the estimated distributions of $\ln U_{1}$ and $\ln U_{2}$. We do not show the distribution of $U_{0}$, because it is insignificantly different from a normal ( $\delta_{1}$ and $\delta_{2}$ are jointly insignificant). These two distributions of unobserved heterogeneity parameters are not far from log normal and hence rather strongly right-skewed, with modes well below zero.

The estimated standard deviations of $\ln U_{1}$ and $\ln U_{2}$ in Figures 5 and 6 are 0.52 and 0.84 , (these differ from $\sigma_{1}$ and $\sigma_{2}$ because the $\gamma$ parameters affect the second moments). The standard deviations of $\ln X_{1}$ and $\ln X_{2}$ are 0.54 , indicating that unobserved preference heterogeneity in the Barten scales contributes variation to energy demand of the roughly the same order of magnitude as that contributed by observed variation in prices and total expenditures across consumers. The standard deviation of the additive error $U_{0}$ is 0.26 , showing that both additive errors and unobserved preference heterogeneity contribute substantively to observed variation in demand.

We postpone more thorough empirical analyses to later, when we report estimated results from a richer model.

### 5.3 Interaction Terms in Utility

The additive utility model in Theorem 3, estimated in the previous subsection, restricts price interaction effects. Using identification based on Theorem 2 instead of Theorem 1, we could instead nonparametrically estimate any sufficiently smooth demand function $\omega_{1}\left(U_{1} X_{1}, U_{2} X_{2}\right)$, and identify the function $\omega_{1}$ and distribution of the associated Barten scales $U_{1}$ and $U_{2}$. However, doing so would lose the benefits we gained from Theorem 3 of having closed form expressions for the corresponding indirect utility function $V\left(U_{1} X_{1}, U_{2} X_{2}\right)$, which is useful for welfare analyses and convenient for imposing constraints associated with utility maximization. We will therefore instead generalize the class of indirect utility functions given by Theorem 3 .

Theorem 3 yielded the indirectly additive utility function $V\left(X_{1}, X_{2}\right)=h_{1}\left(X_{1}\right)+$ $h_{2}\left(X_{2}\right)$. To relaxe the restrictiveness (in terms of cross effects) of additive demand functions, we now consider adding second and third order interaction terms to the model of Theorem 3, giving an indirect utility function of the form

$$
\begin{equation*}
V\left(X_{1}, X_{2}\right)=h_{1}\left(X_{1}\right)+h_{2}\left(X_{2}\right)+X_{1} X_{2} \alpha_{0}+X_{1}^{2} X_{2} \alpha_{1}+X_{1} X_{2}^{2} \alpha_{2} \tag{13}
\end{equation*}
$$

For unknown functions $h_{1}\left(X_{1}\right)$ and $h_{2}\left(X_{2}\right)$ along with unknown constants $\alpha_{0}, \alpha_{1}$, and $\alpha_{2}$. Higher order interactions could be similarly identified if necessary. Barten scaling this indirect utility function, substituting the result into equation (5), and adding the error term $U_{0}$ as before gives the demand model
$Y=\ln \left[g_{1}\left(U_{1} X_{1}\right)+M_{1}\left(U_{1} X_{1}, U_{2} X_{2}, \alpha\right)\right]-\ln \left[g_{2}\left(U_{2} X_{2}\right)+M_{2}\left(U_{1} X_{1}, U_{2} X_{2}, \alpha\right)\right]+U_{0}$
where $Y=\lambda\left(W_{1}\right), g_{k}\left(U_{k} X_{k}\right)=U_{k} X_{k} \partial h_{k}^{\prime}\left(U_{k} X_{k}\right) / \partial\left(U_{k} X_{k}\right)$ for $k=1,2$ and

$$
\begin{align*}
& M_{1}\left(U_{1} X_{1}, U_{2} X_{2}, \alpha\right)=U_{1} X_{1} U_{2} X_{2} \alpha_{0}+2 U_{1}^{2} X_{1}^{2} U_{2} X_{2} \alpha_{1}+U_{1} X_{1} U_{2}^{2} X_{2}^{2} \alpha_{2}  \tag{15}\\
& M_{2}\left(U_{1} X_{1}, U_{2} X_{2}, \alpha\right)=U_{1} X_{1} U_{2} X_{2} \alpha_{0}+U_{1}^{2} X_{1}^{2} U_{2} X_{2} \alpha_{1}+2 U_{1} X_{1} U_{2}^{2} X_{2}^{2} \alpha_{2} \tag{16}
\end{align*}
$$

Identification of this demand model follows directly from Theorem 3. ${ }^{4}$
For estimation of the model, we let the functions $h_{k}$ in equation (13) be represented by the same polynomial in logs sieve basis functions as before. Barten scaling this indirect

[^2]utility function gives, by equation (14), the demand function
\[

$$
\begin{align*}
\lambda\left(W_{1}\right)= & \omega_{S 1}\left(U_{1} X_{1}, U_{2} X_{2}, \beta\right)+U_{0}  \tag{17}\\
= & \ln \left[\left(e^{\beta_{10}+\sum_{s=1}^{S}\left(\ln \left(U_{1} X_{1}\right)\right)^{s} \beta_{1 s}}\right)\left(\sum_{s=1}^{s}\left(\ln \left(U_{1} X_{1}\right)\right)^{s-1} s \beta_{1 s}\right)+M_{1}\left(U_{1} X_{1}, U_{2} X_{2}, \alpha\right)\right] \\
& -\ln \left[\left(e^{\sum_{s=1}^{S}\left(\ln \left(U_{2} X_{2}\right)\right)^{s} \beta_{2 s}}\right)\left(\sum_{s=1}^{S}\left(\ln \left(U_{2} X_{2}\right)\right)^{s-1} s \beta_{2 s}\right)+M_{2}\left(U_{1} X_{1}, U_{2} X_{2}, \alpha\right)\right]+U_{0}
\end{align*}
$$
\]

The demand function given by equation (17) is the same as (12), except for the addition of the functions $M_{1}$ and $M_{2}$ given by equations (15) and (16), which embody the additional desired price interaction terms. We estimate equation (17) using the same sieve maximum likelihood method as before.

### 5.4 Empirical Barten Scales and Consumer Surplus with Interaction Terms

Table 5 presents estimated parameters for the demand equation (17), that is, the Barten Scale model with interaction terms. Again, we use a 2nd order Hermite expansion around the normal for $U_{0}, \ln U_{1}$ and $\ln U_{2}$, and a 3 rd order polynomial in $\ln X_{j}$ for $G_{j}$. In this model, if any of the interaction coefficients $\alpha_{0}, \alpha_{1}$, and $\alpha_{2}$ are negative, then for large values of either $U_{1}$ or $U_{2}$, the utility function will violate monotonicity. In the demand and likelihood functions, this would make the argument of the $\log$ function in $Y$ negative. We therefore restrict $\alpha_{0}, \alpha_{1}$, and $\alpha_{2}$ to be non-negative.

As Table 5 shows, two of the interaction terms are statistically significant (and all three are jointly significant). For comparison, we also estimated the model imposing the constraint that $U_{1}=U_{2}=1$, thereby removing unobserved preference heterogeneity. This corresponds to a more traditional demand model in which the only error term is additive, albeit additive in the logit transform of the budget share.

| Table 5: Interaction Terms in Utility: Estimated Parameters, Barten Scales |  |  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :---: | :---: | :---: | :---: | :---: |
| Parameters of $h_{1}$ and $h_{2}$ | est | se | Parameters of $U_{0}, U_{1}, U_{2}$ distributions | est | se |  |  |  |  |  |
| $\beta_{0}$ | -2.546 | 0.174 | $\sigma_{0}$ | 0.166 | 0.039 |  |  |  |  |  |
| $\beta_{11}$ | 1.084 | 0.056 | $\sigma_{1}$ | 0.540 | 0.046 |  |  |  |  |  |
| $\beta_{12}$ | -0.143 | 0.030 | $\sigma_{2}$ | 0.854 | 0.041 |  |  |  |  |  |
| $\beta_{13}$ | 0.056 | 0.013 | $\delta_{1}$ | -0.822 | 1.732 |  |  |  |  |  |
| $\beta_{21}$ | 0.947 | 0.064 | $\gamma_{11}$ | -0.646 | 0.072 |  |  |  |  |  |
| $\beta_{22}$ | 0.276 | 0.032 | $\gamma_{21}$ | -0.482 | 0.039 |  |  |  |  |  |
| $\beta_{23}$ | 0.066 | 0.008 | $\delta_{2}$ | 0.002 | 2.517 |  |  |  |  |  |
| $\alpha_{0}$ | 0.000 | 0.001 | $\gamma_{12}$ | 0.141 | 0.063 |  |  |  |  |  |
| $\alpha_{1}$ | 0.006 | 0.002 | $\gamma_{22}$ | 0.134 | 0.016 |  |  |  |  |  |
| $\alpha_{2}$ | 0.017 | 0.004 |  |  |  |  |  |  |  |  |

In Figures 7 and 8, we give the estimated densities of $\ln U_{1}$ and $\ln U_{2}$. Here the standard deviations of $\ln U_{1}$ and $\ln U_{2}$ are 0.44 and 0.81 , respectively, which is similar to what we observed in the model without interaction terms. So after allowing for interaction terms, unobserved heterogeneity is of similar importance in energy and non-energy preferences.

Recall $X_{j}=P_{j} / M$ where $M$ is total expenditures. Figure 9 displays estimated energy budget share functions (Engel curves) evaluated at prices $P_{1}=P_{2}=1$, for each quartile of the $U_{1}$ and $U_{2}$ distribution. Nine Engel curves are displayed, corresponding to each of the combinations of one quartile of $U_{1}$ and one quartile of $U_{2}$. Each Engel curve was obtained by simulation, drawing 10,000 observations of total expenditures $M$ from a nonparametric estimate of the distribution of real expenditure (nominal expenditure deflated by the Stone Index) and evaluating the estimated budget share equations for each given $U_{1}$ and $U_{2}$ quartile at each total expenditure $M$ draw. Here, we see that $U_{1}$ and $U_{2}$ cause substantial shifts in the Engel curves. For comparison, Figure 9 also displays, with a thick grey line, the Engel curve from a model which imposes $U_{1}=U_{2}=1$.

The shape of the Engel curve without unobserved preference heterogeneity (thick grey line) is rather different from those that allow for unobserved preference heterogeneity. For example, at low expenditure levels, allowing for unobserved preference heterogeneity reduces the slope of the energy Engel curve, suggesting that it is not as much of a necessity as would appear in the absence of such heterogeneity.

Because $U_{1}$ and $U_{2}$ affect budget shares in different ways, it is difficult to see the joint effect of these two unobserved heterogeneity parameters on the distribution of implied behaviour. We address this in our remaining figures. Figure 10 displays a contour plot of the density of estimated energy budget shares evaluated at $P_{1}=P_{2}=1$. This is again obtained by simulation, based on 10,000 draws of $M$ as before. This time, for each real expenditure draw we also draw a value of $U_{1}$ and $U_{2}$ from their estimated distributions,
and evaluate the estimated energy budget share at these drawn values of $M, U_{1}$ and $U_{2}$. For comparison, we also display the which have no preference heterogeneity with a thick gray line.

The standard deviation of the marginal distribution of energy budget shares is 0.09 in the model which accounts for both unobserved preference heterogeneity and observed expenditure variation. In contrast, it is only 0.02 in the model which accounts only for observed expenditure variation. Thus, the variation in budget shares due to heterogeneity in preferences is large relative to that due to variation in total expenditures.

Next, we use our model to evaluate the distribution of effects of a large change in the price of energy. Using equation (13), even with nonparametric demand components we have a closed form expression for indirect utility. We can therefore compute consumer surplus effects without approximations of the type proposed by Vartia (1984). Instead, we numerically invert the indirect utility function (13) to obtain the cost of living impact of a price change. We would otherwise need to numerically obtain a differential equation solution as in Hausman and Newey (1995), but such a solution would need to be calculated for every value $U_{1}, U_{2}$ can take on.

To show price effects clearly, we consider a large price change: doubling the price of energy. We consider an initial price vector $\bar{P}_{1}=\bar{P}_{2}=1$ and a new price vector $P_{1}=2, P_{2}=1$. The cost-of-living impact for the change from initial to new prices, $\pi\left(U_{1}, U_{2}, M, P_{1}, P_{2}, \bar{P}_{1}, \bar{P}_{2}\right)$, is defined as the solution to

$$
V\left(\frac{U_{1} \bar{P}_{1}}{M}, \frac{U_{2} \bar{P}_{2}}{M}\right)=V\left(\frac{U_{1} P_{1}}{\pi M}, \frac{U_{2} P_{2}}{\pi M}\right),
$$

which, in our case, is the solution to

$$
V\left(\frac{U_{1}}{M}, \frac{U_{2}}{M}\right)=V\left(\frac{U_{1} 2}{\pi M}, \frac{U_{2}}{\pi M}\right)
$$

Here, $\pi$ is the proportionate change in costs $M$ needed to compensate for the energy price change.

Figure 11 gives the estimated joint distribution (contour plot) of $\ln \pi$ and $\ln M$. This plot is constructed by calculating the surplus for each of 10,000 draws of $U_{1}, U_{2}$, and $M$, and, as in Figure 10, the thick gray line gives estimates based on the model without preference heterogeneity. Figure 12 shows the same information in levels rather than logs.

Table 6 gives a numerical version of the information presented in Figure 11. Here, we present summary statistics on consumer surplus unconditionally for the model with and without unobserved preference heterogeneity, and conditionally at quartiles of the expenditure distribution for the model with unobserved preference heterogeneity.

| Table 6: Summary Statistics for log-Cost of Living Change |  |  |  |  |  |
| :--- | :---: | :--- | :--- | :--- | :--- |
|  | Mean | Std Dev | Lower Qtl | Median | Upper Qtl |
|  | 0.111 | 0.012 | 0.105 | 0.113 | 0.120 |
| Overall-without heterogeneity | 0.128 | 0.072 | 0.073 | 0.120 | 0.172 |
| Overall-with heterogeneity | 0.140 | 0.079 | 0.070 | 0.137 | 0.204 |
| Lower Qtl $(\ln M=-0.38)$ | 0.130 | 0.071 | 0.070 | 0.123 | 0.181 |
| Median $(\ln M=-0.03)$ | 0.113 | 0.057 | 0.068 | 0.110 | 0.151 |
| Upper Qtl $(\ln M=0.26)$ | 0.103 |  |  |  |  |

The estimated energy budget shares shown in Figure 10 have an average of 0.14 for both the model with unobserved preference heterogeneity and the model without. It has long been known that first order approximations to cost of living effects of marginal price changes can be evaluated without estimating demand functions and associated demand elasticities (see, e.g., Stern 1987). However, the estimated average cost-of-living impacts given in Table 6 are much less than the value of 0.14 that would be used for first order approximations, showing that price substitution effects are large. This supports findings in, e.g., Banks, Blundell, and Lewbel (1996) that, contrary to the first order approximation results, it is necessary to estimate demand functions and associated price elasticities to properly evaluate consumer surplus and welfare effects when price changes are large rather than marginal. We find substitution effects exceeding 1 percentage point for our preferred model.

Table 6 also shows that the average cost-of-living impact ascribed to a price change depends quite substantially on whether or not we account for unobserved preference heterogeneity. The model without unobserved preference heterogeneity shows an average cost-of-living impact of 11.1 per cent. In contrast, when we allow for unobserved preference heterogeneity, the estimated average is 12.8 per cent. This difference in the averages is large, accounting for more than a tenth of the overall impact.

Given that our preferred model has variation in both preferences and budgets, it is not surprising that the variance of cost-of-living impacts is higher than in the model with just variation in budgets. However, the magnitude of this difference is surprisingly large. Variation in budgets in the model with no preference heterogeneity induces a standard deviation of cost-of-living impacts of 1.2 percentage points. Variation in budgets and preferences in the model with preference heterogeneity induces a standard deviation in cost-of-living impacts six times as large ( 7.2 percentage points). Thus, unobserved preference heterogeneity is dramatically more important than variation in budgets in this particular policy experiment.

Another way to see this point is to assess how much variation in cost-of-living impacts there is at a given level of expenditure. The bottom part of Table 6 addresses this. Here, we see that at the median expenditure level, unobserved preference heterogeneity induces a standard deviation of 7.1 percentage points, comparable in magnitude to the unconditional
standard deviation. However, it is interesting to note that for richer consumers, unobserved preference heterogeneity induces less variation in cost-of-living impacts. The standard deviation is 5.7 percentage points at the upper quartile of expenditures in comparison with 7.9 percentage points at the bottom quartile cutoff. This shows that, due to nonseparability of preference heterogeneity, even independently distributed preference heterogeneity may have effects on economic variables that are correlated with observables.

It is clear from Figure 11 that accounting for unobserved heterogeneity makes a big difference in our assessment of the consumer surplus associated with an increase in energy prices. Here, we see that the variance in consumer surplus conditional on total nondurable expenditure, $M$, is much larger than the variance across values of $M$, so accounting for unobserved heterogeneity has a bigger impact than accounting for observed heterogeneity in $M$.

## 6 Extensions

Theorem 2 provided one extension of our base case additive model of Theorem 1. Here we consider two alternative extensions. The first concerns identification when some regressors are discrete, while the second looks at identification of models containing additional random coefficients on interaction terms.

### 6.1 Discrete Regressors

Much of the literature on nonseparable errors and unobserved heterogeneity focuses on continuous regressors, but in empirical econometric applications, discrete regressors are common. Here we extend the results of Theorem 1 to allow for discrete regressors. Define the random variable $\widetilde{Y}_{k}$, the function $\delta_{k}$, and the set $\Psi_{k}$ as follows. $\widetilde{Y}_{k}=G_{k}\left(X_{k} U_{k}\right)$. Let $\delta_{k}\left(x_{k}, z\right)=1$ if and only if there exists a $\left.\widetilde{y}_{k} \in \operatorname{supp}\left(\widetilde{Y}_{k} \mid X=x_{k} e_{k}, Z=z\right)\right\}$ such that $F_{\widetilde{Y}_{k} \mid X, Z}\left(y_{0} \mid e_{k}, z\right)=F_{\widetilde{Y}_{k} \mid X, Z}\left(\widetilde{y}_{k} \mid e_{k} x_{k}, z\right)$ if $x_{k}>0$ or $F_{\tilde{Y}_{k} \mid X, Z}\left(y_{0} \mid e_{k}, z\right)=1-$ $F_{\widetilde{Y}_{k} \mid X, Z}\left(\widetilde{y}_{k} \mid e_{k} x_{k}, z\right)$ if $x_{k}<0$. Let $\Psi_{k}=\left\{x_{k}:\right.$ for some $\left.z \in \operatorname{supp}(Z), \delta_{k}\left(x_{k}, z\right)=1\right\}$.

ASSUMPTION A2': The function $F_{U_{k} \mid Z}\left(u_{k} \mid z\right)$ is invertible in $u_{k}$ for all $u_{k} \in \operatorname{supp}\left(U_{k} \mid Z=z\right)$. If $G_{k}(r)$ is known for all $r \in \Psi_{k}$, then $G_{k}(r)$ is known for all $r$ on the support of $X_{k} U_{k}$.

For a given $k$, Assumption A2' essentially provides identification for a discrete regressor $X_{k}$ by taking a value $x_{k}$ that $X_{k}$ can take on, and finding a value $\tilde{y}_{k}$ such that the distribution $F_{\widetilde{Y}_{k} \mid X, Z}$ evaluated at $\widetilde{y}_{k}$ and $x_{k} e_{k}$ matches a known value for the distribution at which $G_{k}$ is identified by normalization. This is then used to identify the function $G_{k}(r)$ at the point $r=x_{k}$. The set $\Psi_{k}$ is then the set of all such points for which $G_{k}$ can be
identified by matching. The last part of Assumption A2' then assumes that identifying $G_{k}$ at all the points in $\Psi_{k}$ suffices to identify $G_{k}$ everywhere.

This last condition will hold nonparametrically if $\Psi_{k}$ contains all the values that $X_{k} U_{k}$ can take on. For example, if $X_{k}$ and $U_{k}$ are binary (each taking the values zero or one with strictly positive probability) and $Z$ is empty, then it is straightforward to verify that Assumption A2' will hold if there exists a $\tilde{y}_{k}$ such that $F_{\tilde{Y}_{k} \mid X}\left(y_{0} \mid e_{k}\right)=F_{\widetilde{Y}_{k} \mid X_{k}}\left(\widetilde{y}_{k} \mid 0\right)$. As this example shows, unlike Assumption A2, Assumption A2' does not require $X_{k}$ or $U_{k}$ to be continuously distributed. Assumption A2' could also be used in place Assumption A2 if $X_{k}$ is continuously distributed and $U_{k}$ is not.

Assumption A2' can alternatively be satisfied if $G_{k}(r)$ is parameterized to be identifiable just from the values of $r \in \Psi_{k}$. So, e.g., if it is known that $G_{k}(r)=\theta_{k 0}+\theta_{k 1} r+\theta_{k 2} r^{2}$, then as long as $\Psi_{k}$ contains at least three elements (associated with three different values of $\widetilde{y}_{k}$ ), Assumption A2' will be satisfied, because only three points are required to identify a quadratic. This will suffice for identification even if $U_{k}$ is continuous and $X_{k}$ is discrete.

THEOREM 4: Let $Y=\sum_{k=1}^{K} G_{k}\left(X_{k} U_{k}\right)+U_{0}$ and let Assumption A1 hold. Then the distribution function $F_{U_{0} \mid Z}$ is identified, and for every $k \in\{1, \ldots, K\}$ such that Assumptions A2' and A3 hold, the function $G_{k}$ and the distribution function $F_{U_{k} \mid Z}$ are nonparametrically identified.

Note that Theorems 1 and 3 can be combined, using Assumption A2' and Theorem 3 to identify $G_{k}$ and $F_{U_{k} \mid Z}$ for indices $k$ in which $X_{k}, U_{k}$, or both are discrete, and using Assumption A2 and Theorem 1 for identification for the remaining continuous regressors and random coefficients.

### 6.2 Additional random coefficients on interaction terms

Consider models of the form

$$
\begin{equation*}
Y=\left(\sum_{k=1}^{K} G_{k}\left(X_{k} U_{k}\right)\right)+\left(\sum_{j=1}^{K-1} \sum_{k=j+1}^{K} X_{j} X_{k} U_{j k}\right)+U_{0} \tag{18}
\end{equation*}
$$

Equation (18) relaxes the additivity restriction of Theorem 1 by adding pairs of interacting regressors to interact, and allowing each of these pairs to have their own random coefficients, in addition to the random coefficients in each $G_{k}\left(X_{k} U_{k}\right)$ term.

Assumptions A1 and A2 are extended to this model as follows. Let $e_{j k}$ be a $K$ vector that equals one in positions $j$ and $k$ and zero elsewhere. Note that when $j=k, e_{j k}=e_{k}$.

ASSUMPTION B1: The conditional distribution $F_{Y \mid X, Z}(y \mid x, z)$ and the marginal distribution $F_{Z}(z)$ are identified. $\left(U_{0}, U_{1}, \ldots, U_{K}, U_{12}, U_{13}, \ldots U_{K-1, K}\right) \perp X \mid Z$,
$\left(U_{1}, \ldots, U_{K}, U_{12}, U_{13}, \ldots U_{K-1, K}\right) \perp U_{0} \mid Z, U_{0}, U_{1}, \ldots, U_{K}$ are mutually independent conditional upon $Z$, and for all $j<k,\left(U_{j}, U_{k}\right) \perp U_{j k} \mid Z$. Either $U_{0}$ has a nonvanishing characteristic function or $U_{0}$ is identically zero. $\operatorname{supp}\left(U_{0}\right) \subseteq \operatorname{supp}(Y)$ and $\left\{0, e_{11}, e_{12}, \ldots, e_{K K}\right\} \subseteq \operatorname{supp}(X)$. For all $j \neq k, G_{k}\left(U_{k}\right)+G_{j}\left(U_{j}\right)+U_{0}$ has a nonvanishing characteristic function.

ASSUMPTION B2: For $k=1, \ldots, K: U_{k}, X_{k} \mid Z$ are continuously distributed, and for every $r \in \operatorname{supp}\left(X_{k} U_{k}\right)$ there exist an $x_{k}$ on the support of $X_{k}$ such that $f_{U_{k}}\left(x_{k}^{-1} r\right) \neq 0$. For $j=1, \ldots, K-1$ and $k=j+1, \ldots, K: U_{j k}, X_{j} X_{k} \mid Z$ are continuously distributed, and for every $r \in \operatorname{supp}\left(X_{j} X_{k} U_{j k}\right)$ there exist an $x_{j} x_{k}$ on the support of $X_{j} X_{k}$ such that $f_{U_{j k}}\left(x_{j}^{-1} x_{k}^{-1} r\right) \neq 0$.

These are all direct extensions of Assumptions A1 and A2, and A3 to include the interaction terms. The main additional assumptions we now require are that $U_{0}, U_{1}, \ldots, U_{K}$ be mutually independent and that $U_{j k}$ to be independent of $\left(U_{j}, U_{k}\right)$ conditioning on $Z$. We then get the following generalization of Theorem 1.

THEOREM 5: Let equation (18) and Assumptions B1, B2, and (for $k=1, \ldots, K$ ) A3 hold. Then the distribution function $F_{U_{0} \mid Z}$, the regression and distribution functions $G_{k}$ and $F_{U_{k} \mid Z}$ for every $k \in\{0,1, \ldots, K\}$, and the distribution functions $F_{U_{j k} \mid Z}$ for every $j=1, \ldots, K-1$ and $k=j+1, \ldots, K$, are all nonparametrically identified.

The proof of Theorem 5 immediately extends to identification of triplets like $X_{j} X_{k} X_{\ell} U_{j k \ell}$ added to the model, and similarly for all higher order 'tuples up to the product of all $K$ regressors.

## 7 Conclusions

We have shown nonparametric identification of a generalized random coefficients model, and provided empirical applications in which the generalized random coefficient structure arises from extending existing commonly used economic models of observed heterogeneity to models of unobserved heterogeneity. In our applications to Engel and Barten scales, allowing for unobserved heterogeneity were shown to be extremely important for empirically evaluating the welfare effects of potential policy interventions such as a carbon tax.

In terms of empirical applications, it would be useful to extend the applications to collective household models, e.g., our Engel scale application resembles a model for unobserved variation in resource share allocations, and Barten scales have applied to collective models in, e.g., Browning, Chiappori, and Lewbel (2010). Useful areas for further work
on the theory of generalized random coefficients would be extensions to identify joint rather than marginal distributions of the random coefficients, and to relax the smoothness assumptions that were imposed for identification of the nonadditive model.

## 8 Proofs

Before proving Theorem 1, we prove a couple of lemmas.
LEMMA 1: Let $\widetilde{Y}_{k}=G_{k}\left(X_{k} U_{k}\right)$ where $G_{k}$ is a strictly monotonically increasing function. Assume $U_{k} \perp X \mid Z$. The marginal distributions of $U_{k}$ and $X_{k}$ are continuous. The support of $X_{k}$ includes zero, the support of $U_{\mathcal{V}_{k}}$ is a subset of the support of $\widetilde{Y}_{k}$, and for every $r$ such that $G_{k}(r)$ is on the support of $\widetilde{Y}_{k}$ there exist an $x_{k}$ on the support of $X_{k}$ such that $f_{U_{k}}\left(x_{k}^{-1} r\right) \neq 0$. Assume the location and scale normalizations $G_{k}(0)=0$ and $G_{k}(1)=y_{0}$ for some known $y_{0}$ in the support of $\widetilde{Y}_{k}$ are imposed. Let $r=H_{k}\left(\widetilde{y}_{k}\right)$ be inverse of the function $G_{k}$ where $\widetilde{y}_{k}=G_{k}(r)$. Define $X_{(k)}$ to be the vector of all the elements of $X$ except for $X_{k}$. Define the function $S_{k}\left(\widetilde{y}_{k}, \widetilde{x}\right)$ by
$S_{k}\left(\widetilde{y}_{k}, \widetilde{x}\right)=E\left[F_{\widetilde{Y}_{k} \mid X_{k}, X_{(k)}, Z}\left(\tilde{y}_{k} \mid \tilde{x}^{-1}, 0, Z\right)\right]=\int_{\operatorname{supp}(Z)} F_{\widetilde{Y}_{k} \mid X_{k}, X_{(k)}, Z}\left(\widetilde{y}_{k} \mid \tilde{x}^{-1}, 0, z\right) f_{z}(z) d z$.
Then

$$
\begin{equation*}
H_{k}\left(\widetilde{y}_{k}\right)=\operatorname{sign}\left(\operatorname{sign}\left(x_{k}\right) \frac{\partial S_{k}\left(\widetilde{y}_{k}, x_{k}^{-1}\right)}{\partial x_{k}^{-1}}\right) \exp \left(\int_{y_{0}}^{\tilde{y} x_{k} \partial S_{k}\left(\widetilde{y}_{k}, x_{k}^{-1}\right) / \partial \widetilde{y}} \frac{\partial S_{k}\left(\widetilde{y}_{k}, x_{k}^{-1}\right) / \partial x_{k}^{-1}}{\tilde{y}_{k}}\right) \tag{19}
\end{equation*}
$$

Note that if $Z$ is discretely distributed, then the integral defining $S_{k}$ becomes a sum. If $Z$ is empty (so $U_{k}$ and $X$ are unconditionally independent) then $S_{k}\left(\widetilde{y}_{k}, \widetilde{x}\right)=F_{\widetilde{Y}_{k} \mid X_{k}, X_{(k)}}\left(\widetilde{y}_{k} \mid \tilde{x}^{-1}, 0\right)$. The main implication of Lemma 1 is that if the distribution $F_{\tilde{Y}_{k} \mid X, Z}$ is identified, then the function $H_{k}$ is identified by construction.

PROOF of Lemma 1: For any $\widetilde{y}_{k}$ and any $x_{k}>0$ we have

$$
\begin{aligned}
& F_{\widetilde{Y}_{k} \mid X_{k}, X_{(k)}, Z}\left(\widetilde{y}_{k} \mid x_{k}, 0, z\right)=\operatorname{Pr}\left(G_{k}\left(x_{k} U_{k}\right) \leq \tilde{y} \mid X_{k}=x_{k}, X_{(k)}=0, Z=z\right) \\
& =\operatorname{Pr}\left(U_{k} \leq x_{k}^{-1} H_{k}(\widetilde{y}) \mid X_{k}=x_{k}, X_{(k)}=0, Z=z\right) \\
& =F_{U_{k} \mid X_{k}, X_{(k)}, Z}\left[x_{k}^{-1} H_{k}(\widetilde{y}) \mid x_{k}, 0, z\right]=F_{U_{k} \mid Z}\left[x_{k}^{-1} H_{k}(\widetilde{y}) \mid z\right]
\end{aligned}
$$

where the last equality uses $U_{k} \perp X \mid Z$. Similarly for any $x_{k}<0$ we have

$$
\begin{aligned}
F_{\widetilde{Y}_{k} \mid X_{k}, X_{(k)}, Z}\left(\widetilde{y}_{k} \mid x_{k}, 0, z\right) & =\operatorname{Pr}\left(G_{k}\left(x_{k} U_{k}\right) \leq \widetilde{y} \mid X_{k}=x_{k}, X_{(k)}=0, Z=z\right) \\
& =\operatorname{Pr}\left(U_{k} \geq x_{k}^{-1} H_{k}(\widetilde{y}) \mid X_{k}=x_{k}, X_{(k)}=0, Z=z\right) \\
& =1-F_{U_{k} \mid Z}\left[x_{k}^{-1} H_{k}(\widetilde{y}) \mid z\right]
\end{aligned}
$$

Together these equations say

$$
F_{U_{k} \mid Z}\left[x_{k}^{-1} H_{k}\left(\widetilde{y}_{k}\right) \mid z\right]=I\left(x_{k}<0\right)+\operatorname{sign}\left(x_{k}\right) F_{\widetilde{Y}_{k} \mid X_{k}, X_{(k)}, Z}\left(\tilde{y}_{k} \mid x_{k}, 0, z\right) .
$$

So

$$
\begin{aligned}
F_{U_{k}}\left[x_{k}^{-1} H_{k}\left(\widetilde{y}_{k}\right)\right] & =\int_{\operatorname{supp}(Z)}\left[I\left(x_{k}<0\right)+\operatorname{sign}\left(x_{k}\right) F_{\widetilde{Y}_{k} \mid X_{k}, X_{(k)}, Z}\left(\widetilde{y}_{k} \mid x_{k}, 0, z\right)\right] f(z) d z \\
& =I\left(x_{k}<0\right)+\operatorname{sign}\left(x_{k}\right) S\left(\widetilde{y}_{k}, x_{k}^{-1}\right)
\end{aligned}
$$

It follows that for any $x_{k} \neq 0$,

$$
\frac{\partial S\left(\tilde{y}_{k}, x_{k}^{-1}\right)}{\partial x_{k}^{-1}}=\operatorname{sign}\left(x_{k}\right) f_{U}\left[x_{k}^{-1} H_{k}\left(\widetilde{y}_{k}\right)\right] H_{k}\left(\widetilde{y}_{k}\right)
$$

and

$$
\frac{\partial S\left(\widetilde{y}_{k}, x_{k}^{-1}\right)}{\partial \widetilde{y}_{k}}=\operatorname{sign}\left(x_{k}\right) f_{U}\left[x_{k}^{-1} H_{k}\left(\widetilde{y}_{k}\right)\right] x_{k}^{-1} \frac{\partial H_{k}\left(\widetilde{y}_{k}\right)}{\partial \widetilde{y}_{k}}
$$

So for $f_{U}\left[x_{k}^{-1} H_{k}\left(\tilde{y}_{k}\right)\right] \neq 0$ it follows that

$$
\frac{x_{k} \partial S\left(\widetilde{y}_{k}, x_{k}^{-1}\right) / \partial \widetilde{y}_{k}}{\partial S\left(\widetilde{y}_{k}, x_{k}^{-1}\right) / \partial x_{k}^{-1}}=\frac{\partial H_{k}\left(\widetilde{y}_{k}\right) / \partial \widetilde{y}_{k}}{H_{k}\left(\widetilde{y}_{k}\right)}=\frac{\partial \ln \left|H_{k}\left(\widetilde{y}_{k}\right)\right|}{\partial \widetilde{y}_{k}}
$$

so

$$
\begin{aligned}
\exp \left(\int_{y_{0}}^{\widetilde{y}_{k}} \frac{x_{k} \partial S\left(\widetilde{y}_{k}, x_{k}^{-1}\right) / \partial \widetilde{y}_{k}}{\partial S\left(\widetilde{y}_{k}, x_{k}^{-1}\right) / \partial x_{k}^{-1}} d \widetilde{y}_{k}\right) & =\exp \left(\int_{y_{0}}^{\widetilde{y}_{k}} \frac{\partial \ln \left|H_{k}\left(\widetilde{y}_{k}\right)\right|}{\partial \widetilde{y}_{k}} d \widetilde{y} v\right) \\
& =\exp \left(\ln \left|H_{k}\left(\widetilde{y}_{k}\right)\right|-\ln \left|H_{k}\left(\widetilde{y}_{0}\right)\right|\right)=\left|H_{k}\left(\widetilde{y}_{k}\right)\right|
\end{aligned}
$$

where $H_{k}\left(\widetilde{y}_{0}\right)=1$ follows from $G_{k}(1)=\widetilde{y}_{0}$. Finally

$$
\begin{aligned}
\operatorname{sign}\left(\operatorname{sign}\left(x_{k}\right) \frac{\partial S\left(\widetilde{y}_{k}, x_{k}^{-1}\right)}{\partial x_{k}^{-1}}\right) & =\operatorname{sign}\left(\operatorname{sign}\left(x_{k}\right) \operatorname{sign}\left(x_{k}\right) f_{U}\left[x_{k}^{-1} H_{k}\left(\widetilde{y}_{k}\right)\right] H_{k}\left(\widetilde{y}_{k}\right)\right) \\
& =\operatorname{sign}\left(f_{U}\left[x_{k}^{-1} H_{k}\left(\widetilde{y}_{k}\right) \mid z\right] H_{k}\left(\widetilde{y}_{k}\right)\right)=\operatorname{sign}\left(H_{k}\left(\widetilde{y}_{k}\right)\right)
\end{aligned}
$$

So the right side of equation (19) equals $\operatorname{sign}\left(H_{k}\left(\widetilde{y}_{k}\right)\right)\left|H_{k}\left(\widetilde{y}_{k}\right)\right|=H_{k}\left(\widetilde{y}_{k}\right)$ as claimed.

LEMMA 2: If Assumption A1 holds, then $F_{U_{0} \mid Z}$ and the distribution function $F_{\tilde{Y} \mid X, Z}(\widetilde{Y} \mid x, z)$ are identified, where $\widetilde{Y}=\sum_{k=1}^{K} G_{k}\left(X_{k} U_{k}\right)$.

PROOF of Lemma 2:

$$
F_{Y \mid X, Z}(y \mid 0, z)=\operatorname{Pr}\left(G(0)+U_{0} \leq y \mid X=0, Z=z\right)=F_{U_{0} \mid X, Z}(y \mid 0, z)=F_{U_{0} \mid Z}(y \mid z)
$$

identifies the distribution function $F_{U_{0} \mid Z}$ on the support of $Y$, which contains the support of $U_{0}$. Next define $\widetilde{Y}=Y-U_{0}$. Then since $Y=\widetilde{Y}+U_{0}$ and the distributions of $Y \mid X, Z$ and $U_{0} \mid X, Z$ are identified, for each value of $X=x, Z=z$ apply a deconvolution (using the nonvanishing characteristic function of $U_{0}$ ) to identify the distribution of $\widetilde{Y} \mid X, Z$, where $\widetilde{Y}=\sum_{k=1}^{K} G_{k}\left(X_{k} U_{k}\right)$.

PROOF of Theorem 1: When $X_{(k)}=0$ (equivalently, when $X=e_{k} x_{k}$ for some $x_{k}$ ) we get $\widetilde{Y}=G_{k}\left(X_{k} U_{k}\right)+\sum_{j \neq k} G_{k}(0)=G_{k}\left(X_{k} U_{k}\right)$. Define $\widetilde{Y}_{k}=G_{k}\left(X_{k} U_{k}\right)$. It follows that $F_{\widetilde{Y}_{k} \mid X_{k}, X(k)}, Z\left(\widetilde{y}_{k} \mid x_{k}, 0, z\right)=F_{\widetilde{Y} \mid X, Z}\left(\widetilde{y}_{k} \mid x_{k} e_{k}, z\right)$, so the distribution function on the left of this identity is identified, given by Lemma 1 that $F_{\tilde{Y} \mid X, Z}$ is identified. Let $r=H_{k}(\tilde{y})$ denote the inverse of the function $G_{k}$ where $\tilde{y}=G_{k}(r)$. It follows by construction from Lemma 1 that $H_{k}(\widetilde{y})$ is identified for every value of $\tilde{y}_{k}$ on the support of $\widetilde{Y}_{k}$ satisfying the property that, for some $x_{k}$ on the support of $X_{k}$, $f_{U_{k}}\left[x_{k}^{-1} H(\tilde{y})\right] \neq 0$. This identification of $H_{k}(\widetilde{y})$ in turn means that the function $G_{k}(r)$ is identified for every $r$ such that $G_{k}(r)$ is on the support of $\widetilde{Y}_{k}$ and there exist an $x_{k}$ on the support of $X_{k}$ such that $f_{U_{k} \mid Z}\left(x_{k}^{-1} r\right) \neq 0$. This then implies identification of $G_{k}$ on its support. Finally, given identification of $F_{\widetilde{Y} \mid X, Z}$ and of $H_{k}\left(\widetilde{y}_{k}\right)$, the distribution function $F_{U_{k} \mid Z}$ is identified by $F_{U_{k} \mid Z}\left[H(\tilde{y}) / x_{k} \mid z\right]=F_{\tilde{Y} \mid X_{k}, X_{(k)}, Z}\left(\widetilde{y} \mid x_{k}, 0, z\right)$ for $x_{k}>0$ and $F_{U_{k} \mid Z}\left[H(\widetilde{y}) / x_{k} \mid z\right]=1-F_{\widetilde{Y} \mid X_{k}, X_{(k)}, Z}\left(\tilde{y} \mid x_{k}, 0, z\right)$ for $x_{k}<0$.

PROOF of Corollary 1: Applying the proof of Lemma 2 to the model of Corollary 1 shows that $F_{U_{0} \mid Z}$ and the distribution function $F_{\widetilde{Y} \mid X, Z}(\widetilde{\widetilde{Y}} \mid x, z)$ are identified, where
$\widetilde{\widetilde{Y}}=\prod_{k=1}^{K} g_{k}\left(X_{k} U_{k}\right)$. It therefore follows that $F_{\tilde{Y} \mid X, Z}(\tilde{Y} \mid x, z)$ is identified where $\widetilde{Y}=\ln (\widetilde{\widetilde{Y}})=\sum_{k=1}^{K} \ln \left[g_{k}\left(X_{k} U_{k}\right)\right]=\sum_{k=1}^{K} G_{k}\left(X_{k} U_{k}\right)$, and the remainder of the identification therefore follows applying the proof of Theorem 1.

PROOF of Theorem 2: By construction, the function $\widetilde{G}\left(X_{1} U_{1}, \ldots, X_{K} U_{K}\right)$ is zero when evaluated at $X=0$ or at $X=X_{k} e_{k}$ for any $k$, so evaluated at any such value of $X$, equation (3) is equivalent to equation (2). For equation (2), the proof of Theorem 1 showed identification of the marginal distributions of each $U_{k}$ and each function $G_{k}$ only using $X=0$ and $X=X_{k} e_{k}$, so these functions are also identifed for equation (3). What remains is to identify the function $\widetilde{G}$. Define $R(X)=E\left[\widetilde{G}\left(X_{1} U_{1}, \ldots, X_{K} U_{K}\right) \mid X\right]$. The function $R(X)$ is identified for all $X$ because $R(X)=E\left[Y-\sum_{k=1}^{K} G_{k}\left(X_{k} U_{k}\right)-U_{0} \mid X\right]$, which depends only on the already identified distributions and functions. For nonnegative integers $t_{1}, \ldots t_{K}$ define $R_{t_{1}, \ldots . t_{K}}$ by

$$
R_{t_{1}, \ldots t_{K}}(x)=\frac{\partial^{t_{1}+\ldots+t_{K}} R(x)}{\partial x_{1}^{t_{1}} \ldots \partial x_{K}^{t_{K}}}
$$

and similarly for $\widetilde{G}_{t_{1}, \ldots t_{K}}$. Then

$$
R_{t_{1}, \ldots t_{K}}(x)=E\left(U_{1}^{t_{1}}, \ldots, U_{K}^{t_{K}} \widetilde{G}_{t_{1}, \ldots t_{K}}\left(x_{1} U_{1}, \ldots, x_{K} U_{K}\right)\right)
$$

so $\widetilde{G}_{t_{1}, \ldots t_{K}}(0)=R_{t_{1}, \ldots t_{K}}(x) / E\left(U_{1}^{t_{1}}, \ldots, U_{K}^{t_{K}}\right)$ is identified for all sets of nonnegative integers $t_{1}, \ldots t_{K}$. Now $\widetilde{G}$ is analytic so can write the Maclaurin series

$$
\widetilde{G}_{j k}(r)=\sum_{t_{1}=0}^{\infty} \ldots \sum_{t_{K}=0}^{\infty} \frac{r_{1}^{t_{1}} \ldots r_{K}^{t_{K}} \widetilde{G}_{t_{1}, \ldots t_{K}}(0)}{\left(t_{1}+\ldots+t_{K}\right)}
$$

which shows that the function $\widetilde{G}(r)$ is identified, since $\widetilde{G}_{t_{1}, \ldots t_{K}}(0)$ is identified for all sets of nonnegative integers $t_{1}, \ldots t_{K}$.

PROOF of Corollary 2: For a given $j \in\{1, \ldots, J\}$ let $Y=-Q_{j}$ if $j$ is not a Giffen good, otherwise let $Y=Q_{j}$. Then the function $G$ in Theorem 2 is given by $-\omega_{j}\left(U_{1} X_{1}, \ldots, U_{J} X_{J}\right) / U_{j} X_{j}$ which makes the function and $G_{j}$ in Theorems 1 and 2 be $-\omega_{j}\left(0, \ldots, 0, U_{j} X_{j}, \ldots, 0\right) / U_{j} X_{j}$ (remove the minus signs if the good $j$ was Giffen). Then $G_{j}$ is strictly monotonically increasing, and we have taken $U_{0}=0$, so by Theorem 1, the distribution function $F_{U_{j} \mid Z}$ is identified. Repeating this procedure for each $j \in\{1, \ldots, J\}$ identifies all of the $F_{U_{j} \mid Z}$ distributions. Given identification of all of the
$F_{U_{j} \mid Z}$ distributions, we can now apply the remainder of the proofs of Theorems 1 and 2 to each demand function $Q_{j} X_{j}=\omega_{j}\left(U_{1} X_{1}, \ldots, U_{J} X_{J}\right)$ for $j \in\{1, \ldots, J\}$ to identify each function $\omega_{j}$, observing that by Roys identity (and boundedness of budget shares) each $\omega_{j}$ will be analytic, and having each $U_{j}$ be positive and bounded makes the remaining assumptions of Theorem 2 hold.

PROOF of Theorem 3: As discussed in the text, a property of Barten scales (which can be readily verified using Roys identity) is that, if $V\left(X_{1}, X_{2}\right)$ is the indirect utility function corresponding to the demand function $\omega_{1}\left(X_{1}, X_{2}\right)$, then up to an arbitrary monotonic transformation $H\left(V, U_{1}, U_{2}\right)$ of $V$, the indirect utility function corresponding to $\omega_{1}\left(U_{1} X_{1}, U_{2} X_{2}\right)$ is $V\left(U_{1} X_{1}, U_{2} X_{2}\right)$, and vice versa. It therefore suffices to prove that the theorem holds with $U_{1}=U_{2}=1$.

By equation (4), given any indirect utility function $V$, the corresponding demand function $\omega_{1}$ is given by

$$
\omega_{1}\left(X_{1}, X_{2}\right)=\frac{\partial V\left(X_{1}, X_{2}\right) / \partial \ln X_{1}}{\left[\partial V\left(X_{1}, X_{2}\right) / \partial \ln X_{1}\right]+\left[\partial V\left(X_{1}, X_{2}\right) / \partial \ln X_{2}\right]}
$$

Similarly, given any demand function $\omega_{1}$, if this equation holds then $V$ equals, up to an arbitrary monotonic transformation, the indirect utility function that corresponds to $\omega_{1}$. It follows that

$$
\begin{equation*}
\lambda\left[\omega_{1}\left(X_{1}, X_{2}\right)\right]=\ln \left(\frac{\partial V\left(X_{1}, X_{2}\right)}{\partial \ln X_{1}}\right)-\ln \left(\frac{\partial V\left(X_{1}, X_{2}\right)}{\partial \ln X_{2}}\right) \tag{20}
\end{equation*}
$$

Given any functions $g_{1}\left(X_{1}\right)$ and $g_{2}\left(X_{2}\right)$, define a corresponding function $V\left(X_{1}, X_{2}\right)$ by

$$
\begin{equation*}
V\left(X_{1}, X_{2}\right)=\int_{-\infty}^{\ln X_{1}} e^{g_{1}\left(X_{1}\right)} d \ln X_{1}+\int_{-\infty}^{\ln X_{2}} e^{-g_{2}\left(X_{2}\right)} d \ln X_{2} \tag{21}
\end{equation*}
$$

Substituting equation (21) into equation (20) gives

$$
\begin{equation*}
\lambda\left[\omega_{1}\left(X_{1}, X_{2}\right)\right]=g_{1}\left(X_{1}\right)+g_{2}\left(X_{2}\right) \tag{22}
\end{equation*}
$$

which shows that, up to monotonic transformation, equation (21) is the indirect utility function that generates the demand equation (22). Since equation (21) is additive, this shows that the indirect utility function that generates the demand equation (22) is additive.

To go the other direction, given any differentiable functions $h_{1}\left(X_{1}\right)$ and $h_{2}\left(X_{2}\right)$, if $V\left(X_{1}, X_{2}\right)=h_{1}\left(X_{1}\right)+h_{2}\left(X_{2}\right)$ equation (20) equals

$$
\begin{equation*}
\lambda\left[\omega_{1}\left(X_{1}, X_{2}\right)\right]=\ln \left(\frac{\partial h_{1}\left(X_{1}\right)}{\partial \ln X_{1}}\right)-\ln \left(\frac{\partial h_{2}\left(X_{2}\right)}{\partial \ln X_{2}}\right) \tag{23}
\end{equation*}
$$

which is in the form of equation (22), showing that any additive indirect utility function generates a demand equation in the form of (22).

Together these results prove the first part Theorem 3. Adding back the Barten scales $U_{1}$ and $U_{2}$ to the functions $g_{1}, g_{2}, h_{1}$, and $h_{2}$ proves equations (9) and (8). The properties of the functions $h_{1}$ and $h_{2}$ given at the end of Theorem 2 follow from the fact that the indirect utility function $h_{1}\left(U_{1} P_{1} / M\right)+h_{2}\left(U_{2} P_{2} / M\right)$ must possess the standard properties of all indirect utility functions, i.e., homogeneity and quaisconvexity in $P_{1}, P_{2}$, and $M$, nondecreasing in each price, and increasing in $M$.

PROOF of Theorem 4: When $X_{(k)}=0$ we get $\tilde{Y}=G_{k}\left(X_{k} U_{k}\right)+\sum_{j \neq k} G_{k}(0)=$ $G_{k}\left(X_{k} U_{k}\right)$. Define $\widetilde{Y}_{k}=G_{k}\left(X_{k} U_{k}\right)$. It follows that $F_{\widetilde{Y}_{k} \mid X_{k}, X_{(k)}, Z}\left(\widetilde{y}_{k} \mid x_{k}, 0, z\right)=F_{\widetilde{Y} \mid X, Z}\left(\widetilde{y}_{k} \mid x_{k} e_{k}, z\right)$, so $F_{\widetilde{Y}_{k} \mid X_{k}, X} \tilde{\widetilde{x}}_{(k)}, Z\left(\widetilde{y}_{k} \mid x_{k}, 0, z\right)$ is identified, given by Lemma 1 that $F_{\widetilde{Y} \mid X, Z}$ is identified. Let $r=H_{k}\left(\widetilde{y}_{k}\right)$ be inverse of the function $G_{k}$ where $\widetilde{y}_{k}=G_{k}(r)$. Now consider any particular positive $x_{k} \in \Psi_{k}$. For that $x_{k}$ we have $F_{\widetilde{Y}_{k} \mid X, Z}\left(y_{0} \mid e_{k}, z\right)=F_{\widetilde{Y}_{k} \mid X, Z}\left(\widetilde{y}_{k} \mid e_{k} x_{k}, z\right)$ and since the function $F_{\tilde{Y}_{k} \mid X, Z}$ is identified, the particular value $\widetilde{y}_{k}$ that satisfies this equation is identified. Then

$$
\begin{aligned}
\operatorname{Pr}\left(G_{k}\left(x_{k} U_{k}\right) \leq \widetilde{y}_{k} \mid X=x_{k} e_{k}, Z=z\right) & =\operatorname{Pr}\left(G_{k}\left(U_{k}\right) \leq y_{0} \mid X=x_{k} e_{k}, Z=z\right) \\
& =\operatorname{Pr}\left(G_{k}\left(U_{k}\right) \leq y_{0} \mid Z=z\right) \\
F_{U_{k} \mid Z}\left[H_{k}\left(\widetilde{y}_{k}\right) / x_{k}, z\right] & =F_{U_{k} \mid Z}\left[H_{k}\left(y_{0}\right), z\right]
\end{aligned}
$$

similarly, if we have a given negative $x_{k} \in \Psi_{k}$ then

$$
\begin{aligned}
1-\operatorname{Pr}\left(G_{k}\left(x_{k} U_{k}\right) \leq \widetilde{y}_{k} \mid X=x_{k} e_{k}, Z=z\right) & =\operatorname{Pr}\left(G_{k}\left(U_{k}\right) \leq y_{0} \mid X=x_{k} e_{k}, Z=z\right) \\
1-\operatorname{Pr}\left(U_{k} \geq H_{k}\left(\widetilde{y}_{k}\right) / x_{k} \mid X=x_{k} e_{k}, Z=z\right) & =\operatorname{Pr}\left(U_{k} \leq H_{k}\left(y_{0}\right) \mid Z=z\right) \\
F_{U_{k} \mid Z}\left[H_{k}\left(\widetilde{y}_{k}\right) / x_{k}, z\right] & =F_{U_{k} \mid Z}\left[H_{k}\left(y_{0}\right), z\right]
\end{aligned}
$$

By invertibility of $F_{U_{1} \mid Z}$ these equations show that for any $x_{k} \in \Psi_{K}$ we get $H_{k}\left(\widetilde{y}_{k}\right) / x_{k}=$ $H_{k}\left(y_{0}\right)$ where the $\tilde{y}_{k}$ corresponding to the given $x_{k}$ is known. Now $G_{k}(1)=y_{0}$ means that $H_{k}\left(y_{0}\right)=1$, so $H_{k}\left(\widetilde{y}_{k}\right)=x_{k}$, and therefore $\widetilde{y}_{k}=G_{k}\left(x_{k}\right)$, so the value of the function $G_{k}$ evaluated at this particular $x_{k}$ is known. This holds for any and hence all $x_{k} \in \Psi_{k}$, so by Assumption A2' this suffices to identify the function $G_{k}$ everywhere, and hence also identifies the function $H_{k}$ everywhere.

Given identification of $F_{\widetilde{Y} \mid X, Z}$ and of $H_{k}(\widetilde{y})$, the distribution function $F_{U_{k} \mid Z}$ is identified by $F_{U_{k} \mid Z}\left[H\left(\widetilde{y}_{k}\right) / x_{k} \mid z\right]=F_{\widetilde{Y}_{k} \mid X, Z}\left(\widetilde{y}_{k} \mid e_{k} x_{k}, z\right)$ for $x_{k}>0$ and $F_{U_{k} \mid Z}\left[H\left(\widetilde{y}_{k}\right) / x_{k} \mid z\right]=$ $1-F_{\widetilde{Y}_{k} \mid X, Z}\left(\widetilde{y}_{k} \mid e_{k} x_{k}, z\right)$ for $x_{k}<0$.

PROOF Theorem 5: First observe that Lemma 2 still holds in this model, identifying $F_{U_{0} \mid Z}$ by taking $X=0$. Similarly, all the interaction terms $X_{j} X_{k}$ equal zero when $X=$
$e_{k} x_{k}$ for any $k$, so the proof of Theorem 1 goes through to identify each $F_{U_{k} \mid Z}$ and $G_{k}$ function. Next, for each $j, k$ pair evaluate the model at $X=e_{j k}$ to get $Y=V_{j k}+U_{j k}$ where $V_{j k}=U_{0}+G_{k}\left(U_{k}\right)+G_{j}\left(U_{j}\right)$ At this stage the distribution of $V_{j k} \mid Z$ is identified (because each component is identified), so $F_{U_{j k} \mid Z}$ can be identified by a deconvolution of $Y \mid Z$ with $V_{j k} \mid Z$.

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## Figure 1

## Distribution of U0

$\mathrm{U} 0, \ln \mathrm{U} 1$ and $\ln \mathrm{U} 2$ are 3rd order hermite expansion from normal


Figure 2

## Distribution of $\ln \mathrm{U} 1$

$\mathrm{U} 0, \operatorname{lnU} 1$ and $\ln \mathrm{U} 2$ are 3 rd order hermite expansion from log-normal


Figure 3

Single-Adult (Reference) Households, India, 2003

logit(Foodshare)=3rd order poly in M; U0,U1 are 3rd order Hermite expansions

Figure 4

logit(Foodshare)=3rd order poly in M; U0,U1 are 3rd order Hermite expansions Eqscale $=0.57$ (0.02)

Figure 5

$\mathrm{U} 0, \ln \mathrm{U} 1, \ln \mathrm{U} 2$ are 2 nd order hermite expansions from normal

Figure 6

$\mathrm{U} 0, \ln \mathrm{U} 1, \ln \mathrm{U} 2$ are 2nd order hermite expansions from normal

Figure 7


Figure 8


## Figure 9

## Energy Engel Curves, MLE



Figure 10

Budget Shares, MLE with interaction
Single-Adult Households, Ontario 2002


Figure 11

Log-Cost of Energy Price Doubling, with interaction Single-Adult Households, Ontario 2002


## Figure 12




[^0]:    ${ }^{1}$ Boundedness rules out lexicographic preferences in which consumers would prefer an infinitesimal amount any other good over having an unlimited quantity of the good with the unbounded Barten scale. This is extemely unlikely to hold when goods are defined as broad categories like food, energy, clothing, etc.
    ${ }^{2}$ The only exception we know of is Jensen and Miller (2008), who show that some grains may have been Giffen goods for extremely poor households in rural China. Note that, despite the name, it is not the good itself that is Giffen, but rather the demand function for the good, meaning that the existence of a Giffen good is a statement only about preferences.

[^1]:    ${ }^{3}$ We impose the usual assumption that the additive model error $U_{0}$ is mean zero. In our applications we did not find it useful empirically to include more than $J=3$ terms. Some algebra reveals that the expected value of $U_{0}$ for a 3 rd order expansion is $\sigma_{0}\left(2\left(\left(1-\delta_{1}^{2}-2 \delta_{2}^{2}-6 \delta_{3}^{2}\right)^{1 / 2}-\delta_{2}\right) \delta_{1}+6 \delta_{1} \delta_{2}+12 \delta_{2} \delta_{3}\right)$, so we translate $U_{0}$ in the density $f_{0 J}$ by this function to generate a mean zero distribution for $U_{0}$.

[^2]:    ${ }^{4}$ It's possible to directly prove identification of the demand model (14) under somewhat weaker conditions than Theorem 3. Specifically, identification follows if Assumptions A1, A2, and A3 hold with $G_{k}\left(X_{k}\right)=\ln g_{k}\left(X_{k}\right)$ for $k \in\{1,2\}$, the functions $g_{1}$ and $g_{2}$ are differentiable, and either $g_{k}^{\prime}(0) E\left(U_{k}\right)$ for $k=1$ or for $k=2$ is nonzero and finite. See earlier versions of this paper for a proof.

