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# A study of 4-H enrollment cards and enrollment procedures used by Tennessee county staffs in fiscal year 1977

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To the Graduate Council:

I am submitting herewith a thesis written by Wanda Helvey Erwin entitled "A study of 4-H enrollment cards and enrollment procedures used by Tennessee county staffs in fiscal year 1977." I have examined the final electronic copy of this thesis for form and content and recommend that it be accepted in partial fulfillment of the requirements for the degree of Master of Science, with a major in Agricultural Extension.

Robert S. Dotson, Major Professor

We have read this thesis and recommend its acceptance:

Cecil E. Carter, Ben Powell

Accepted for the Council: Carolyn R. Hodges

Vice Provost and Dean of the Graduate School

(Original signatures are on file with official student records.)

To the Graduate Council:

I am submitting herewith a thesis written by Wanda Helvey Erwin entitled "A Study of 4-H Enrollment Cards and Enrollment Procedures Used by Tennessee County Staffs in Fiscal Year 1977." I recommend that it be accepted in partial fulfillment of the requirements for the degree of Master of Science, with a major in Agricultural Extension.

Robert S. Dotson, Major Professor

We have read this thesis and recommend its acceptance:

Ben J. Powell Ceril E. Carton f.

Accepted for the Council:

Vice Chancellor Graduate Studies and Research

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A STUDY OF 4-H ENROLLMENT CARDS AND ENROLLMENT PROCEDURES USED BY TENNESSEE COUNTY STAFFS IN FISCAL YEAR 1977

A Thesis

Presented for the

Master of Science

Degree

The University of Tennessee, Knoxville

Wanda Helvey Erwin

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June 1979

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#### ABSTRACT

The purposes of this study were to investigate use of the State 4-H Enrollment Cards for Senior, Junior High, Junior, and Explorer 4-H Members used in Tennessee and to analyze current enrollment procedures used by county 4-H staffs during Fy 1977. Ninety-four Tennessee County Staffs responded to a mail-type questionnaire. Counties were grouped by Enrollment per Full-time Staff Equivalents (i.e., High Grouping 1,003-2,143 members per F.S.E.; Medium Grouping 727-1,001 members per F.S.E.; and Low Grouping 315-720 members per F.S.E.) for major comparisons.

Findings indicated that:

1. Nearly all, 98 percent, of Tennessee Counties were using the State 4-H Enrollment Card during FY 1977.

2. Most county staffs were using all portions of the State 4-H Enrollment Card except the Address Aperture. Only 35 percent of the counties were using the aperture. The High Enrollment Grouping made more use of "all portions" of the State 4-H Enrollment Cards than did the Low Grouping.

3. Nearly one-half of the county staffs, 45 percent, reported the current Enrollment System to be "good" or "adequate."

4. Majorities of county staffs were following recommended procedures in the use of the Enrollment Cards.

a. Fifty-eight percent of county staffs reportedly used the Keysort Feature.

b. Secretaries were used to a greater extent in the Low Enrollment Grouping to punch cards than in the High Grouping. The

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High Grouping used Agents more frequently to punch cards than the Low Grouping. Secretaries, however, punched Enrollment Cards in the largest percent of counties using the punch system.

c. A majority of counties were filing cards by club and school.

d. A vast majority of counties were distributing material using information on the Enrollment Card.

e. Agents and Secretaries in the Low Enrollment Grouping made corrections more often than in the High Enrollment Grouping. Low counties reportedly made corrections more often than did counties in the High Grouping.

5. Other enrollment procedures used by most counties included:

a. Agents and Teachers assisted members in filling out Enrollment Cards. The Low Enrollment Group tended to involve Teachers more in helping members than did the High Grouping.

b. A majority of county staffs enrolled 4-H Members during the Fall. Consequentially more of the High Enrollment Grouping than the Low Grouping enrolled Seniors in the Fall.

c. County staffs distributed Enrollment Cards or Forms at club meetings by the Agent. A higher percent of the High Enrollment Grouping than the Low Grouping used this method.

d. Senior 4-H Members were allowed more freedom in selecting the number of projects and activities taken than either Junior High or Junior Members. However, a consequentially higher percent of the High Enrollment Group than the Low gave Seniors such freedom.

e. Agents provided the leadership for 4-H enrollment and used the most time enrolling members. Enrollment required consequentially more staff time in the High Enrollment Grouping than the Low Grouping, as might be expected.

6. Only one-third of county staffs reported having any 4-H Members at Large. A consequentially higher percent of High Enrollment Counties than Low reported Explorer Members at Large.

Since a majority of county staffs were following recommended enrollment procedures the present procedures appear to be well accepted by the 4-H Staff.

Implications were drawn and recommendations made for use of findings and further research.

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#### CHAPTER I

#### INTRODUCTION

The 4-H Club Program in Tennessee enrolled 181,826 members in 1976 (26)\*. The 4-H Club Program was originally established to bring meaningful education to rural farm youth. In 1910, a representative of the USDA stationed at Jackson, Mr. W. W. Campbell, organized corn clubs in Tennessee. These clubs were established in an effort to have rural youth adopt newer, better practices for farm production. At the time 4-H work began in Tennessee there were 12 counties with 4-H type programs with a total membership of 1,685 (24).

#### I. THE PROBLEM AND ITS SETTING

Enrollment of members is a vital part of the 4-H program. Enrollment provides the Agent or Leader with a written record of the member and enough information to contact the member, assist the member with projects and activities, and provide the member with information on educational programs being conducted in the county.

In most Tennessee counties, enrollment is time consuming in relation to the total 4-H program. The system used in each county and the efficiency of that system could have an effect on the overall performance of the Agent, Leader, and development of the Member.

The 4-H Enrollment Cards being used at the time of this study (See Appendix A, B, C, D) required expenditures of time to utilize

<sup>\*</sup>Numbers in parentheses refer to numbered references in the bibliography; those after the colon are page numbers.

properly and expenditure of scarce resources by the University. All organizations in our society face the problem of a constant change and allocation of resources to most effectively fit their needs. Because 4-H is a viable organization with access to basic resources of the University, it is imperative that a search be made to best utilize these resources and reach clientele with an effective, efficient program. Efficiency pertains not only to how well and at what cost the program was conducted, but also the ratio of the cost to other possible ways of achieving the same effect (6:141).

#### II. STATEMENT OF THE PROBLEM

Questions from several youth staff members as well as concern in the State 4-H Department suggested that current enrollment procedures might not be adequate. A growing awareness of resources used to provide the State 4-H Enrollment Card and the use of the Card prompted questions dealing with the need for certain portions of the Enrollment Card and review of 4-H Enrollment Procedures to identify strengths and weaknesses of the current enrollment procedures.

At the time of this study the 4-H Enrollment Card had been in use since the late 1950's when Dr. George S. Foster, State 4-H Leader, introduced the system to Tennessee. The Card was developed before the expansion of Tennessee 4-H clubs began in 1967. Several systems were used during these first years, but all had an enrollment card basis. Training in the use of the Card was originally set up through District Supervisors for Secretaries in the punching, addressing, filing, and using of the Cards. Pilot counties were selected with training done

in these counties by a representative from the company providing the card. The development of the Keysort Card was thought to make the system more useful. The Card has been changed several times to provide for greater efficiency until a simplified version was developed for use in 1977 (12). A need for evaluation of this Enrollment Card and Enrollment Procedures used by Tennessee Staffs brought about this study.

#### III. PURPOSES OF THE STUDY

The purposes of the study, then, were to study the use of the 4-H Enrollment Cards for Senior, Junior High, Junior, and Explorer 4-H Members used at the county level by 4-H Agents in High, Medium, and Low Enrollment/F.S.E. Groupings and to analyze current enrollmnet procedures used by county 4-H staffs for comparison of High versus Low Enrollment/ F.S.E. Groupings.

Suggested procedures for use of the cards were seen to include:

a. Using the appropriate Tennessee 4-H Enrollment Cards and the information on the card to enroll each 4-H member. Each card is color coded and designed for each specific 4-H Audience.

b. Using the Keysort Coding System to punch cards for obtaining information listed on each card so it may be pulled using a Keysort needle.

c. Filing membership cards together, alphabetically.

d. Distributing project material for each member by using the
 Card to determine the projects and/or activities each member had chosen.
 Members should receive the project manual depending on their grade in
 school; members should receive only one graded guide per project taken,

i.e., fifth grade members get unit 1; twelfth graders get unit 8, etc. regardless of the number of years enrolled in that project.

e. Checking cards for completeness and accuracy and making corrections when necessary (25).

Other suggested procedures and items covered by the survey included: persons assisting members with enrollment, times of the year members were enrolled, members at large, distribution of 4-H Enrollment Cards or Forms, methods used by members to choose projects and activities, and staff time used for enrollment.

#### IV. DEFINITION OF TERMS

So that the author and the reader may have a common understanding of the terms used in this study, the definitions presented below will apply throughout the remainder of the body of this thesis.

<u>Full-time Staff Equivalent (F.S.E.) in 4-H</u>. This refers to one staff member devoting 100 percent of his or her time to county 4-H youth work. For a county it is computed by dividing the total percent of county staff time devoted to youth work by 100 (11). For the Full-time Staff Equivalent used in this study the percent of staff time alloted to youth work was determined by using the information returned on survey forms, using the July 1977 Tennessee "Staff Directory" and from determinations made by the State 4-H Staff.

<u>Full-time Staff Equivalent Groupings.</u> Four-H membership in each county as derived from the Tennessee 4-H Enrollment Report (11) for 1976 was divided by the Full-time Staff Equivalent assigned to that county. Total membership per F.S.E. for that county was grouped from high to low membership equivalents. The High Grouping included counties with 1,003 members per F.S.E. to 2,143 members per F.S.E.: Medium Grouping, inclusively, were 727 members per F.S.E. to 1,001 members per F.S.E.; and Low Grouping was 315 members to 720 members per F.S.E. Further explanation of F.S.E. Groupings and how they were derived is explained in the Methods Chapter and Appendix E.

<u>4-H Club Member</u>. A 4-H'er enrolled in an organized group of boys and girls with officers and a planned program which is carried on throughout all or several months of the year (11).

<u>4-H Club</u>. An organized group of boys and girls, with officers and a planned program which is carried on throughout all or several months of the year (11).

<u>4-H Leader</u>. A 4-H'er enrolled in leadership and/or volunteer adults who work with 4-H clubs, groups, or individual 4-H'ers in a leadership capacity (11).

Teacher-Leader. A teacher serving as an organizational 4-H club leader.

Adult Leader. Any person past 4-H age (i.e., 19 years) who serves as a 4-H leader (11).

Junior Leader. A Junior High 4-H member enrolled in leadership project (11).

Teen Leader. A Senior 4-H member enrolled in the leadership project who may perform leadership tasks (11).

Parent. Parent of a 4-H Club Member.

Agent or 4-H Agent. A person employed by the Extension Service to work with County Agricultural Extension Service; specifically in this study, an agent working with 4-H youth programs.

<u>Address Aperture</u>. Opening on the 4-H Enrollment Card used with hectocarbon and Handy Printer to type on reusuable address of 4-H Members. The aperture is covered with a special stencil paper adaptable to hectocarbon (25).

<u>Keysort "Punch" System</u>. A series of computer card holes on the Enrollment Card edges with codes for information listed on the card. When edges are notched a keysorter needle can be inserted and information separated in a large quantity of cards. Cards may be grouped to obtain pertinent statistical information useful to the County Extension Program (25).

Secretary. Personnel employed by the Agricultural Extension Service to act as secretary in the County Agricultural Office.

Addressograph. A hand operated machine using permanent plates to print addresses on envelopes.

Enrollment System. The procedures used in the County Agricultural Extension Office to obtain pertinent statistical information about 4-H Members for use in the 4-H program.

#### CHAPTER II

#### REVIEW OF LITERATURE

Information on Enrollment Procedures used in 4-H Club Programs proved to be very limited. There had been no previous studies in Tennessee on 4-H Enrollment Cards and Procedures. Only information judged to be pertinent to the purposes of this study was reported. Information will be presented under the topics of: (1) recommendations by Tennessee 4-H Staff for 4-H Enrollment Procedures; and (2) Methods of youth enrollment used in other states.

### Tennessee 4-H Staff Enrollment Procedures Recommendations

Jayaramaiah (15) identified 4-H Standards with the assistance of State and National panels of 4-H experts in a 1972 study. Eighty principles were studied by the panels for their importance to the 4-H program. Several principles accepted and recommended in Jayaramaiah's study can be applied to the enrollment system discussed in this study. For example, Participation principle number one stated that parents, volunteer leaders, and 4-H Members should participate in program planning and implementation. Parents and leaders might have assisted in helping fill out enrollment cards, correcting, punching, filing, and addressing cards and in literature distribution (15:34). Enrollment cards involve members in program planning and help determine interests.

Participation principle number two states that youth should be involved in projects and activities to sustain their interest in 4-H. Members could be involved by selecting their own projects and activities according to their interest. Members might also assist in the enrollment process (e.g., filling out enrollment cards, punching, addressing cards, etc.) (15:35)

Participation principle number five stated that 4-H Club work should include quality participation by optimum numbers of members in each county per full-time staff equivalent. Members (i.e., enrollment) per F.S.E. Grouping, the primary basis for comparison in this study, was selected in an effort to determine whether recommended procedures in the use of the 4-H Enrollment Card were related to higher numbers of 4-H members per F.S.E. (15:40).

Organization principle number one states that the 4-H Club organization should be flexible so as to allow for changes in needs and conditions. Flexibility would suggest that recommended enrollment procedures in various enrollment groups might be adapted to meet the needs of the county staffs and 4-H members (15:64).

Leadership principle number one states that country Extension Staffs should assume professional leadership for the 4-H program. Thus, Professional Staff members are viewed as being primarily responsible for 4-H member enrollment and seeing that enrollment cards are punched, addressed, corrected, and literature is distributed (15:103).

Leadership principle number two states that 4-H Agents should recruit, train, and utilize volunteer adult leaders to the maximum extent possible. Professional staff members in each county F.S.E. Grouping might utilize the assistance of adult leaders in the 4-H Enrollment procedure, punching, addressing, and correcting cards as well as in material distribution (15:104). Leadership principle number five state that junior and teen leaders should be selected and developed so they may be able to perform leadership roles. Junior and teen leaders might be involved in enrolling 4-H members and in punching, addressing, and filing 4-H Cards and in distribution of 4-H project material (14:108).

Major findings by Batsford (4) in a 1976 study concluded that the Standard of 1,000 4-H club members per Full-time Staff Equivalent, as adjusted, was a resonable goal for each county staff. Four-H Club average enrollment per F.S.E. by County, District, and State increased from 736 members per F.S.E. in 1965 to 952 members per F.S.E. by 1975, and was projected to 1,073 members per F.S.E. for 1981. Several counties had already met or exceeded the Standard of 1,000 members per F.S.E. adjusted at the time of his study.

Four-H enrollment had increased from the 117,516 youth of 1965 to 168,930 youth in 1975 and was projected to 187,909 youth in 1981. The potential membership for 4-H programs was and is greater than actual enrollment or suggested enrollment for 1981. Batsford's study did not explore the time used by Staff members for enrolling 4-H members.

In 1966-67 an expansion of 4-H membership in Tennessee brought about a greater use of recommended 4-H procedures. Dr. George Foster, State 4-H Leader, stated in a 1978 interview that the new graded 4-H Enrollment Card was first used in Pilot Counties in Tennessee in 1961-62. Early development had come in 1951-56 and the card was adopted from one used in a Library Keysort System. Tennessee enrollment procedures have surrounded the use of a 4-H Card or Cards since that time. The Card was developed by the State 4-H Office in conjunction with USDA and the McBee

Keysort Company. Training in the use of the Card during the early years was done by the company developing the Card, the State 4-H Office, and District Supervisors. Agents and Secretaries were trained in the use of the Keysort System, the use of the Address Aperture, and use of correct filing procedures to be used with the 4-H Enrollment Card. The District Supervisor was primarily responsible for training staff in the the use of the State 4-H Enrollment Card. The primary responsibility of the State 4-H Office was to revise, print, and distribute the Cards to counties. In recent years, the State 4-H Office has only been responsible for revising the Cards as necessary. Some codes have been changed, spaces made larger or smaller, and projects and activities added or deleted (12). It appears that training in use of the Keysort System has not been repeated since the early years.

#### Methods of Youth Enrollment Used in Other States

It is generally conceded that record keeping is an essential task which is important in the continued operation of Extension education programs. Records provide data about the use of County Extension Service resources, progress made toward goals, and the clientele served through Extension programs. Systematic documentation is a particularly difficult task in working with 4-H members due to the large number of members involved and the rapid rate of turn over in membership. Thus, several states reported using a mechanized and/or computerized device for 4-H Enrollment. According to an analysis of nationwide systems by Paulsen and Pinches (20) completed in 1978, 21 states enrolled 4-H members by means of a computer system. States reportedly using a computer system

were Alabama, California, Connecticut, Idaho, Indiana, Iowa, Kansas, Kentucky, Maryland, Minnesota, Montana, Nebraska, New Mexico, North Carolina, Ohio, Oregon, Rhode Island, Texas, Virginia, Washington, Wisconsin, and Wyoming (20).

Examples of types of statistical information obtained for use were: member's or leader's name, address, telephone number, county, sex, birthdate, grade, years in 4-H, place of residence, club code, projects, project code, leader's name, school or organization, and race (20).

An analysis of systems identified showed that states were using mechanized and /or computer systems such as International Business Machines, Univac, Sigma, and Amdahl. Computers could accommodate a lasting of any group connected with the 4-H program, leaders, camps, Expanded Food and Nutrition Educational Program, 4-H TV audiences, special interest groups as well as 4-H members. Corrections could be made on printouts and resubmitted for deletion or correction. Information could be retrieved from the system by county, sub-group within the county, members, leaders, other participants or statewide. Rosters of local members to statewide membership could be retrieved from the computer. Mail labels were produced for different membership groups from the computer in some states. Thus, enrollment data were easy to retrieve and code for county, state, and federal reports. Some computer systems could allocate or distribute material and maintain inventories of 4-H publications. There were limitations to these systems, however, depending on the type of system chosen by a particular state. Some computers could not retrieve certain information, for example, address labels, etc. (20).

According to Darden, Georgia Extension 4-H Leader 1973, Georgia also was using an Automatic Data Processing System though not mentioned by Paulsen and Pinches. Georgia's computer system was capable of filling out membership camp information, printing 4-H Club Rosters by county and district, summarizing 4-H Club manuals required, identifying 4-H projects, retrieving other types of information such as a listing of members enrolled in the horse project, etc., and summarizing statistical information (e.g., numbers of members in club by sex, race, age, place of residence) (9).

The Data Processing System developed by Maryland in 1976 is similar to the Georgia System mentioned above. Maryland Extension Office Staffs assign each 4-H group a number; when enrollment is finished the local club leader keeps a pink sheet (one of two carbon copies of an original computer enrollment sheet) and sends the original plus one copy to the County Extension Office. The enrollment sheet is then checked for accuracy and the original is sent to the State 4-H Office where it is scanned and recorded on a key-tape. Computer printouts are retrieved, checked for errors and afterwards two copies are sent to the county. Once corrected, 4-H enrollment data are used to provide enrollment summaries for county and/or state purposes. In 1976, Maryland reported 37,000 records on the computer with an average cost of 25-30 cents per member, paid for by the State 4-H Department and Administration (9). In comparison, Tennessee costs were 3-1/2 cents per member in 1978 (12).

Oregon and Washington joined in a centralized system for processing 4-H enrollment records in 1967. The system was developed with the assistance of the Federal Extension Service and Oregon and Washington

State and county 4-H staffs. The purpose of computer programming was to provide more information with a smaller investment of clerical time. Oregon provided a system whereby counties may select the type of Data service they need. In 1975, each county in Oregon paid 16 cent per member for basic service. Service included: enrollment forms, club, and membership lists, and periodical and annual statistical reports. Counties could request the following optional services: membership cards at 2 cents each, special lists at 1 cent per name, mail labels at 1 cent each, and group enrollments at 75 cents each. Members were reenrolled on a different form; members or leaders enrolling for the first time used an Enrollment Sheet (Mark-sense form). These forms are similar to a test score form used in many school systems. The county office coded the enrollment sheet by county, community, and club. Prepunched reenrollment cards were prepared in early August for all members and leaders who were enrolled the previous year. If a member moved or missed a year of 4-H, he had to resubmit an enrollment sheet. Enrollment forms were processed daily and forwarded to the Processing Center. Processed enrollment forms and membership lists were then mailed to the counties (9).

Most states using computerized systems were similar. The entire system consisted chiefly of (1) enrolling members on an enrollment sheet, (2) checking for accuracy at the county level, (3) sending these sheets to central computer where, (4) the information was placed in the computer, and (5) computer print-outs were printed to be sent to counties, district, and/or state.

In information gathered through help from the State 4-H Office in early 1979, it was noted that several states did not use Automatic Data Processing (ADP) but preferred other methods. Cost of the system and low membership were cited as primary reasons for not using an ADP system. In three states reporting, Michigan (1), New Jersey (8), and Pennsylvania (13), counties chose their own enrollment systems even though the State provided some cards and enrollment summary sheets to be returned for statistical reports. Some states, Michigan (1), Utah (19), Delaware (3), Hawaii (28), Louisiana (22), West Virginia (23), Arkansas (14), and Guam (16), reported the use of an Enrollment Card or sheet with essentially the same information contained. Information for statistical reports in these states had to be hand sorted.

Two major differences in the above cards and Tennessee's State Enrollment Card were: (1) Some of the other states had a designated area or code on the enrollment form for race--either asked for directly or marked accordingly, "For Offical Use Only" and (2) some states had a listing of each project and the materials available by unit or name.

Only one state, South Dakota, reported using a Keysort Card such as that used in Tennessee. In comparing the South Dakota Keysort with Tennessee's, the information obtained is essentially the same. Additional information obtained on the South Dakota Card included a Keysort area for Club Code, and an area for coding when projects are completed. Also, included on the South Dakota Enrollment Card is a space to write in Units completed and the division or year in the project or activity (18).

Three copies of the South Dakota Card are completed at the time of enrollment. The original is retained by the member, the second copy

is retained in the county office to be returned to the leader or member at the end of the project year, and the third copy, a card, is punched for use by the county office. Counties with smaller enrollment use an enrollment sheet with all members listed instead of individual cards (18).

Information regarding other state enrollment systems was not available.

Basically all enrollment systems provided essentially the same information; however, the information was retrieved in varying ways-from hand-sorting to computer analysis. Tennessee's Keysort System seems to fall somewhere between these two extremes.

#### Summary

Consideration of literature suitable for review in this study shows:

1. General acceptance that by using successful enrollment methods, an optimum number of 4-H members may be enrolled.

 Four-H enrollment in Tennessee is expanding and the need to enroll members and keep statistical records is becoming even more necessary.

3. The Tennessee Enrollment System is a Keysort System developed some 25 years ago to provide opportunity for quick sorting, reporting, and use of data.

4. District Supervisors were seen to be primarily responsible for training staff in use of the State 4-H Enrollment Cards.

5. Twenty-two states were using a Computer System for 4-H Enrollment at the time of the study.

6. Other states were using a variety of 4-H Enrollment Cards and Forms assembling needed information from 4-H members. Only one state other than Tennessee, however, reported using the Keysort System, namely, South Dakota. Statistical reports in other states were tabulated manually excepting in 22 states using computers.

7. Some other state forms--both computer and manual--provided other information not listed on the Tennessee 4-H Enrollment Card such as race code and listings of project material.

#### CHAPTER III

#### METHODS OF PROCEDURE

#### I. THE POPULATION AND SAMPLE

In keeping with study purposes, 4-H Agents in 94 counties doing 4-H work in 1977 constituted the population and sample for this investigation.

#### II. COLLECTION OF DATA

All 94 staffs contacted completed a mail-type questionnaire and returned it by March 1, 1978. The questionnaire (See Appendix F) included items relating to each portion of the Tennessee 4-H Enrollment Cards for Senior, Junior High, Junior, and Explorer Members. Other questions dealt with procedures used for enrolling members, punching cards, correcting and filing them and using them for addressing and distributing 4-H project material. Suggestions were requested regarding strong and weak points of cards and procedures and other comments or suggestions. The questionnaire was mailed through District Supervisors to Agents working with the 4-H program in each county. Each county staff was asked to reach consensus and return one completed survey per county.

Dated from the survey were summarized and appropriately tabled in keeping with study objectives. Enrollment Groupings were developed for comparative purposes as follows. The total 4-H enrollment per Fulltime Staff Equivalent (F.S.E.) was used to place counties in High, Medium, or Low F.S.E. Groupings. Full-time Staff Equivalent was obtained

by using the information on returned survey forms, the July 1977 Staff Directory (Number of agents assigned to youth work) and from determinations made by the State 4-H Staff. Total 4-H enrollment for 1977, membership according to the State 4-H Enrollment Report for 1977 (26), divided by the total Full-time Staff Equivalent was used to determine enrollment per F.S.E. Program Assistants in urban counties were determined fulltime staff members if they worked 40 hours per week. Program Assistants were added to the F.S.E. in counties where these applied and used in the calculations of enrollment load per F.S.E. Information on the F.S.E. of Program Assistants was obtained from the <u>Progress Report of Tennessee</u> and Urban Thrust (10).

The 94 counties were divided into thirds for study purposes. The top 31 counties in order of 4-H membership per staff equivalent (members per F.S.E.) were used as the High Enrollment per F.S.E. Grouping and included enrollment from 1,003 to 2,143 members per F.S.E. The next 32 counties were categorized as Medium Enrollment per F.S.E. Grouping having enrollment from 727 to 1,001 members. The last 31 counties were designated Low Enrollment per F.S.E. Counties having enrollment from 315 to 720 members. (See Appendix E.)

#### III. ANALYSIS OF THE DATA

Surveys from the counties were grouped as mentioned above and tabulated in their respective groups. One county, Lake, had no 4-H program in 1977 and was thus deleted. Main comparisons in this study were between High Enrollment and Low Enrollment Groupings. Consequential differences of at least 9 percent or more were noted.

An overall review of procedures used by all counties on a statewide basis also was noted, in particular those procedures in which a majority of counties (50 percent or more) did of did not use or perceive as being useful.

#### CHAPTER IV

#### FINDINGS OF THE STUDY

In keeping with the purpose of this study to evaluate the use of the Tennessee State 4-H Enrollment Card and Tennessee 4-H Enrollment Procedures, headings in this chapter are designed to answer questions included in the mail-type questionnaire completed by Extension 4-H Staff in 94 Tennessee counties. The ninety-fifth county, Lake did not have a 4-H program at the time of the study.

#### Portions of the State 4-H Enrollment Cards Used

Reference to data in Table I shows that staffs in a large majority of the counties, 80 percent, reported using all of the State 4-H Cards when enrolling 4-H members; 18 percent used only certain portions of the State 4-H 4-H Card and 2 percent did not use the State 4-H Enrollment Cards for enrollment. When county enrollment groups are compared it may be seen that a consequentially higher percent (i.e., 9 percent or greater difference) of Medium Enrollment Counties, 84 percent, than Low, 74 percent, reportedly used all portions of the State 4-H Enrollment Card. High Enrollment Counties, 81 percent, were very much like Medium, but not consequentially higher than the Low County Grouping.

The same relations are further expressed when one compares County Enrollment Groups on a combination of the other two procedures. Consequentially more Low Counties, 26 percent, than Medium Counties, 16 percent did not use all of the State 4-H Enrollment Cards. High Counties, 13 percent, again fell between the other two.

Table I.	Portions	of	the State 4-H Enrollment Cards Used	in Tennessee
	Counties	by	Enrollment/Full-time Staff Equivale	nt Groupings,
	FY 1977*			

	County Enrollment/F.S.E. Groupings**					
Procedure Used	Total (N=94)	High (N=31)	Medium (N=32)	Low (N=31)		
	Percent					
All portions of State 4-H Enrollment Cards were used***	80	81	84	74		
Portions of State 4-H Enrollment Cards used	18	16	13	26		
State Enrollment Cards not used	2	3	3	0		
Total	100	100	100	100		

\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

\*\*One county, Lake, had no 4-H program during FY 1977.

\*\*\*However, only 35 percent reported using address aperture.

A contradiction in data was observed in use of the Address Aperture. Eighty percent of counties reported using all portions of the Card on question 3 of the questionnaire, however, when County Staffs were asked directly in question 17 if Apertures were used only 35 percent reported they were used.

The two county staffs not using the State 4-H Cards used their own forms for enrollment. Little difference was noted between these forms and the State 4-H Cards. Both forms listed essentially the same information as found on the State 4-H Card. The form used in the Medium Enrollment County was a card the same size as the State 4-H Enrollment Card. Information leaflets were used in the other High Enrollment County and the information was then transferred to the State Enrollment Cards. Essentially only one county in the State, a Medium County, did not use the Enrollment Cards at all at the time of this study.

It should be noted that Grade was inadvertently omitted from the survey form; however, Grade must be used to determine audience in 4-H (i.e., tenth-twelfth graders are Senior 4-H Audience, seventh-ninth grades are Junior High 4-H Audience; fifth-sixth grades are Junior 4-H Audience; and fourth grade is the Explorer Audience).

#### Utility of Items on Senior 4-H Enrollment Card

As seen in Table II, 92 county staffs reported on each item they felt to be useful and/or needed on the Senior 4-H Enrollment Card. The other two staffs reportedly did not use the Card for enrollment. Items most frequently found useful included Name, 97 percent; Address, 97 percent;

State 4-H	County Enrollment/F.S.E. Groupings**					
Enrollment	Total	High	Medium	Low		
Card Item	(N=94)	(N=31)	(N=32)	(N=31)		
		pe1	ccent			
Item Listed in FY 1977						
Name	97	97	97	97		
Address	97	97	97	97		
Telephone Number	93	90	94	97		
Age	91	90	94	90		
School Name	90	93	97	81		
Parents' Name	90	90	94	87		
Projects	88	90	84	90		
Sex	88	83	94	87		
Club Name	87	90	77	94		
Activities	84	80	84	87		
No. Years in 4-H	82	77	81	87		
Place of Residence	63	57	65	68		
Address Aperture	38	33	48	32		
Items from Former Cards						
Senior Opportunities						
listed separately	28	30	32	23		
Present 4-H Office held	26	27	32	19		
Parents' Occupation	10	3	: 16	10		
Birthday	3	7	3	0		

Table II. Utility of Items Listed on the Senior 4-H Enrollment Card as Seen by 92 Tennessee County Extension Staffs by Enrollment/ Full-time Staff Equivalent Groupings, FY 1977\*

\*Two county staffs reported not using the State 4-H Cards, though the card used by one and the enrollment sheet used by another collected similar data as the 4-H Enrollment Cards.

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E. Telephone Number, 93 percent; Age, 91 percent; School, 90 percent; Parents' Name, 90 percent; Projects, 88 percent; Sex, 88 percent; Club Name, 87 percent; Activities, 84 percent; and Number of Years in 4-H, 82 percent. Place of Residence, checked by staffs from 63 percent of the counties, also was seen to be useful. Other items were not mentioned as being useful by a majority of the staffs.

In comparing County Enrollment Groups, a few consequential differences were noted. For example, a consequentially higher percent, 93, of High Enrollment Counties reported that School Name was needed than was true for the Low, 81 percent. The Medium Group was even higher, 97 percent, in feeling School Name was needed. Also, a consequential difference is seen in the Number of Years in 4-H Club work. A higher percent of Staffs from Low Enrollment Counties, 87 percent, felt that the Number of Years in 4-H Club was useful as compared to only 77 percent for High Enrollment Counties. A higher percent in the Low Grouping felt that Place of Residence was important, 68, as opposed to 57 percent of those in the High County Grouping.

Consequentially fewer Low Counties, 23 percent, as compared to Medium Counties, 32 percent, did feel a need to list Senior Opportunities separately. High Counties, 30 percent, were similar to Medium Counties but not consequentially different. Other differences were not seen to be consequential.

### Utility of Items on Junior High 4-H Enrollment Cards

As seen in Table III, 92 county staffs reported on items they felt to be useful on the Junior High 4-H Card. Items most frequently found

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Table III. Utility of Items Listed on the Junior High 4-H Enrollment Card as Seen by 92 Tennessee County Extension Staffs by Enrollment/Full-time Staff Equivalent Groupings, FY 1977\*

State 4-H	County	Enrollment/	F.S.E. Group	pings**	
Enrollment	Total	High	Medium	Low	
Card Item	(N=94)	(N=31)	(N=32)	(N=31)	
	Percent				
Item Listed in FY 1977					
Name	97	97	97	97	
Address	97	97	97	97	
Parents' Name	93	90	97	94	
School Name	92	97	97	84	
Age	91	90	94	90	
Telephone Number	91	87	90	97	
Projects	90	90	87	94	
Club Name	89	90	87	94	
Sex	87	80	94	87	
Activities	80	80	81	80	
Number of Years in 4-H Work	79	77	77	84	
Place of Residence	64	57	65	71	
Address Aperture	40	40	52	32	
Items from Former Cards					
Present 4-H Office held	25	27	29	19	
Parents' Occupation	10	3	16	9	

\*Two county staffs reported not using the State 4-H Cards, though the card used by one and the enrollment sheet used by another collected similar data as the 4-H Enrollment Cards.

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E. useful by all county staffs were Name, 97 percent; Address, 97 percent; Parent's Name, 93 percent; School Name, 92 percent; Age, 91 percent; Telephone Number, 91 percent; Projects, 90 percent; Club Name, 89 percent; Sex, 87 percent; Activities, 80 percent; and Number of Years in 4-H, 79 percent. Place of Residence, 64 percent, was also found to be useful. Other items were not listed by a majority of the 92 county staffs as being useful.

Few consequential differences are seen when comparing county groupings. However, consequentially more Low Counties indicated Place of Residence as useful, 71 percent, than did High Counties, 57 percent. Medium Counties fell in between at 65 percent. Consequentially more in Medium Counties felt the Address Aperture, 52 percent, useful than did those staffs in Low Counties, 32 percent, and in High Counties, 40 percent. Relatively small percents of staffs felt items from former cards needed to be listed. For example, one-fourth of the staffs thought Present 4-H Office Held to be a desirable item.

## Utility of Items on Junior 4-H Enrollment Cards

A study of data in Table IV shows that county staffs felt that Name, 97 percent; Address, 97 percent; Parents' Name, 93 percent; School Name, 92 percent; Club Name, 90 percent; Age, 90 percent; Telephone Number, 90 percent; Sex, 80 percent; Projects, 87 percent; Activities, 79 percent; and Number of Years in 4-H Club Work, 76 percent were most useful. Place of Residence also was listed, 64 percent, by a majority as being useful. Other items were not listed by a majority as being useful or needed.

A study of consequential differences by county groupings reveals that 84 percent of the Low Enrollment Staffs felt School Name was useful

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Table IV. Utility of Items Listed on the Junior 4-H Enrollment Card as Seen by 92 Tennessee County Extension Staffs by Enrollment/ Full-Time Staff Equivalent Groupings, FY 1977\*

State 4-H	County	County Enrollment/F.S.E. Groupings**				
Enrollment	Total	High	Medium	Low		
Card Item	(N=94)	(N=31)	(N=32)	(N=31)		
		per	cent			
Item Listed in FY 1977			. 아이 모양			
Name	97	97	97	97		
Address	97	97	97	97		
Parents' Name	93	90	97	94		
School Name	92	97	97	84		
Club Name	90	93	84	94		
Age	90	90	90	87		
Telephone Number	90	87	90	94		
Sex	88	80	97	87		
Projects	87	90	81	90		
Activities	79	80	81	77		
Number of Years in 4-H Work	76	77	71	81		
Place of Residence	64	. 57	65	71		
Address Aperture	41	40	52	32		
Items from Former Cards						
Present 4-H Office held	25	27	29	19		
Parents' Occupation	9	3	13	10		

\*Two county staffs reported not using the State 4-H Cards, though the card used by one and the enrollment sheet used by another collected similar data as the 4-H Enrollment Cards.

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E. as compared to 97 percent each for both the High Enrollment Grouping and the Medium Enrollment Grouping. A higher percent of Low Staffs, 71 percent, saw Place of Residence as being useful than was true for the High Enrollment Grouping, 57 percent. The Medium Enrollment Grouping, 65 percent, was not consequentially different. Other differences between High and Low were not seen as being consequential.

### Utility of Items on Explorer 4-H Enrollment Cards

Data in Table V show that staff members working with Explorer Members felt that Name, 95 percent; Address, 93 percent; Parents' Name, 92 percent; School Name, 90 percent; Club Name, 88 percent; Telephone Number, 87 percent; Age, 85 percent; and Sex, 83 percent, were useful. Place of Residence, 56 percent, was seen by a majority of counties as being useful. Other items were not considered useful by a majority of staffs.

In comparing county groupings, consequential differences between High and Low Groupings are noted on School Name, Telephone Number, and Sex. Larger percents of the High, 93, and Medium, 94, Enrollment Groupings found School Name useful than was true for the Low Enrollment Group, 84 percent. A higher percent of the Low Enrollment Grouping, 94, than of the High Grouping, 80, indicated Telephone Number to be useful. The Medium Grouping percent was not consequently different and fell between the High and Low Enrollment Groups at 87 percent. A higher percent, 70, of the High Enrollment Group than of the Low Enrollment Group, 34 percent, indicated Age was useful. Other items were not consequentially different in comparison.

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Table V. Utility of Items Listed on the Explorer 4-H Enrollment Card as Seen by 92 Tennessee County Extension Staffs by Enrollment/Fulltime Staff Equivalent Groupings, FY 1977\*

State 4-H Enrollment Card Item	County Total (N=94)	Enrollment/I High (N=31)	F.S.E. Group: Medium (N=32)	ings** Low (N=31)	
	Percent				
Item Listed in Fy 1977					
Name	95	93	94	97	
Address	93	93	94	94	
Parents' Name	92	90	94	94	
School Name	90	93	94	84	
Club Name	88	83	84	90	
Telephone Number	87	80	87	94	
Age	85	87	94	81	
Sex	83	70	94	84	
Place of Residence	56	53	58	58	
Address Aperture	37	30	48	32	
Items from Former Cards					
Present 4-H Office held	16	13	23	13	
Parents' Occupation	7	3	10	6	

\*Two county staffs reported not using the State 4-H Cards, though the card used by one and the enrollment sheet used by another collected similar data as the 4-H Enrollment Cards.

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

# Senior 4-H Enrollment Card Items Used by 17 County Staffs Using Only Portions of the Card

All staffs (i.e., 100 percent each) in the 17 counties not using the entire Senior 4-H Enrollment Card reported using Club Name, Address, Parents' Name, Projects, and Telephone Number. Vast majorities, 94 percent each, noted use of the Child's Name, Age, Number of Years in 4-H, Activities, and Sex. School Name, 88 percent, and Place of Residence, 76 percent, also had majorities reporting use. Only 12 percent of this group reported use of the Address Aperture. (See Table VI.)

When enrollment groups are compared, it may be seen that consequentially fewer Low Enrollment Counties than High reported use of Child's Name, Low, 88 percent, versus High, 100 percent; Age, Low Counties, 88 percent, versus High Counties, 100 percent; Number of Years in 4-H Work, Low, 88 percent, versus High Counties, 100 percent; Activities, Low Counties, 88 percent versus High Counties, 100 percent and School Name, Low Counties, 75 percent versus High Counties, 100 percent. The small number of counties tends to make these differences less meaningful.

# Junior High Enrollment Card Items Used by 17 County Staffs Using Only Portions of the Card

Data are presented in Table VII for 17 counties using only portions of the State Junior High 4-H Enrollment Card. All used Club Name, Address, Parents' Name, Projects, and Telephone Number. Large majorities, 94 percent each, used Name, Age, Number of Years in 4-H, Activities, and Sex. School Name, 88 percent, and Place of Residence, 76 percent, also were used by a majority of county staffs. Only 12 percent of the 17 counties

State 4-H	County	County Enrollment/F.S.E. Groupings**					
Enrollment	Total	High	Medium	Low			
Item Used	(N=94)	(N=31)	(N=32)	(N=31)			
		percent					
Item Listed in Fy 1977							
Club Name	100	100	100	100			
Address	100	100	100	100			
Parents' Name	100	100	100	100			
Projects	100	100	100	100			
Telephone Number	100	100	100	100			
Child's Name	94	100	100	88			
Age	94	100	100	88			
No. Years in 4-H	94	100	100	88			
Activities	94	100	75	88			
Sex	94	100	100	88			
School Name	88	100	100	75			
Place of Residence	76	80	75	75			
Address Aperture	12	20	0	13			
Other Items Mentioned							
Grade in School	6	0	25	0			

Table VI. State 4-H Enrollment Card Items Reportedly Used in Enrolling Senior 4-H Members in 17 Tennessee Counties Using only Portions of the Card, FY 1977\*

\*Seventy-five other counties used the entire card and two used no portion of the card. One county, Lake, had no 4-H program in FY 1977.

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

Table VII.	State 4-H Enrollment Card Items Reportedly Used in Enrolling
	Junior High 4-H Members in 17 Tennessee Counties Using Only
	Portions of the Card, FY 1977*

State	County Enrollment/F.S.E. Groupings**					
Enrollment	Total	High	Medium	Low		
Item Used	(N=94)	(N=31)	(N=32)	(N=31)		
	percent					
Items Listed Fy 1977						
Club Name	100	100	100	100		
Address	100	100	100	100		
Parents' Name	100	100	100	100		
Projects	100	100	100	100		
Telephone Number	100	100	100	100		
Name	94	100	100	88		
Age	94	100	100	88		
No. Years in 4-H	94	100	100	88		
Activities	94	100	100	75		
Sex	94	100	100	88		
School Name	88	100	100	75		
Place of Residence	76	80	75	75		
Address Apperture	12	20	0	13		

\*Seventy-five other counties used the entire card and two used no portion of the card. One county, Lake, had no 4-H program in FY 1977.

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E. listed Address Aperture as being useful. In comparing Low and High County Enrollment Groupings, lower percents of the former than the latter used Name, Low, 88 percent, versus High, 100 percent; Age, Low, 88 percent, versus High, 100 percent,; Number of Years in 4-H, Low, 88 percent, versus High 100 percent; Activities, Low, 75 percent, versus High, 100 percent; Sex, Low, 88 percent, versus High, 100 percent; and School Name, Low, 75 percent, versus High 100 percent. Other consequential differences were not noted. Small numbers should be noted.

# Junior 4-H Enrollment Card Items Used by 17 County Staffs Using Only Portions of the Card

All staffs in the 17 counties not using the entire Junior 4-H Enrollment Card reported using Club Name, Address, Parents' Name, Projects, and Telephone Number, 100 percent each. Name, Age, Sex, 94 percent each, and School Name, Number of Years in 4-H, and Activities, 88 percent each. Place of Residence, 76 percent, was also used by staffs in a majority of the 17 counties. Only 12 percent of the counties used the Address Aperture (see Table VIII).

In comparison, lower percents of the Low Grouping Staffs used Name, Age, and Sex, 88 percent each, than did High Grouping Staffs, 100 percent. Lower percents of Low Staffs, 75 percent each, used School Name, Number of Years in 4-H, and Activities, than did High Grouping Staffs, 100 percent each. Other consequential differences were not noted. Again, numbers of counties were small. 33

Table VIII. State 4-H Enrollment Card Items Reportedly Used in Enrolling Junior 4-H Members in 17 Tennessee Counties Using Only Portions of the Card, FY 1977\*

State 4-H	County Enrollment/F.S.E. Groupings**						
Enrollment	Total	High	Medium	Low			
Item Used	(N=94)	(N=31)	(N=32)	(N=31)			
	percent						
Items Listed FY 1977							
Club Name	100	100	100	100			
Address	100	100	100	100			
Parents' Name	100	100	100	100			
Projects	100	100	100	100			
Telephone Number	100	100	100	100			
Name	94	100	100	88			
Age	94	100	100	88			
Sex	94	100	100	88			
School Name	88	100	100	75			
No. Years in 4-H	88	100	100	75			
Activities	88	100	75	75			
Place of Residence	76	80	75	75			
Address Aperture	12	20	0	13			

\*Seventy-five other counties used the entire card and two used no portion of the card. One county, Lake, had no 4-H program in FY 1977.

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

# Explorer 4-H Enrollment Card Items Used by 17 County Staffs Using Only Portions of the Card

All staffs in the 17 counties not using the entire Explorer 4-H Enrollment Card reported using Club Name, Address, Parents' Name, Projects, and Telephone Number, 100 percent each. Name, Age, Sex, 94 percent each, and School Name, 88 percent; and Place of Residence, 76 percent. The Address Aperture was used by 12 percent of the counties (see Table IX).

Consequential differences in use of items were noted with a lower percent of Low Counties, 88 percent each, using Name, Age, and Sex, in comparison to High Counties, 100 percent each. Only 75 percent of Low Counties used School Name compared to 100 percent of High Counties. Again, small numbers of counties made these percents less meaningful.

# Persons Assisting Senior 4-H Members in Completion of 4-H Enrollment Card

A study of data in Table X reveals a majority of Senior 4-H Members in 61 percent of Tennessee Counties primarily completed their own Enrollment Cards. Nearly one-half of the members, 47 percent, were assisted by Agents, some by Teachers, 12 percent, and Adult Leaders, 9 percent. Very few staffs reported members were assisted by Parents and Junior/Teen Leaders. Consequentially higher percents of Agents assisted members in Low Counties, 55 percent, than in High Counties, 45 percent.

# Persons Assisting Junior High 4-H Members in Completion of 4-H Enrollment Card

A study of data in Table XI reveals a majority of Junior High 4-H Members, 75 percent, were assisted by Agents, 27 percent assisted by

Table IX.	State 4-H Enrollment Card Items Reported Used in Enrolling
	Explorer 4-H Members in 17 Tennessee Counties Using Only
	Portions of the Card, FY 1977*

State 4-H	County Enrollment/F.S.E. Groupings**						
Enrollment	Total	High	Medium	Low			
Item Used	(N=94)	(N=31)	(N=32)	(N=31)			
		percent					
Items Listed FY 1977							
Club Name	100	100	100	100			
Address	100	100	100	100			
Parents' Name	100	100	100	100			
Telephone Number	100	100	100	100			
Name	94	100	100	88			
Age	94	100	100	88			
Sex	94	100	100	88			
School Name	88	100	100	75			
Place of Residence	76	80	75	75			
Address Aperture ***	12	20	0	13			

\*Seventy-five other counties used the entire card and two used no portion of the card. One county, Lake, had no 4-H program in FY 1977.

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

\*\*\*Items Projects and Activities are not listed on the Explorer Enrollment Card.

Table X.	Persons Assisting Senior	4-H Members Complete	Enrollment Cards
	in Tennessee Counties by	Enrollment/Full-time	Staff Equivalent
	Groupings, Fy 1977*		

	County Enrollment/F.S.E. Groupings**			
Those Assisting Senior Members Enroll in 4-H	Total (N=94)	High (N=31)	Medium (N=32)	Low (N=31)
		pe1	cent***	
Members primarily completed				
Cards themselves	61	55	66	61
Other individuals assisted:				
Parents	5	3	9	3
Teachers	12	10	9	16
Agents	47	45	41	55
Adult Leaders	9	6	9	10
Junior/Teen Leaders	1	0	3	0
No response	1	0	3	0

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

\*\*\*Percents do not add up to 100 since some counties reported several persons assisting.

	County Enrollment/F.S.E. Groupings**				
Those Assisting Junior High Members Enroll in 4-H	Total (N=94)	High (N=31)	Medium (N=32)	Low (N=31)	
		per	cent***		
Members primarily completed					
Cards themselves	41	45	38	42	
Other individuals assisted:					
Parents	3	3	3	3	
Teachers	27	16	42	23	
Agents	75	74	84	68	
Adult Leaders	12	13	13	10	
Junior/Tenn Leader	3	3	3	3	
No response	0	0	0	0	

Table XI. Persons Assisting Junior High 4-H Members Complete Enrollment Cards in Tennessee Counties by Enrollment/Full-time Staff Equivalent Groupings, FY 1977\*

\*One county, Lake, had no 4-H program during FY 1977.

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

\*\*\*Percents do not add up to 100 since some counties reported several persons assisting. Teachers, and 12 percent by Adult Leaders. Forty-one percent primarily completed their own Enrollment Cards. Very few staffs reported members were assisted by Parents and Junior/Teen Leaders. Consequentially higher percents of Teachers assisted members in Low, 23 percent, and Medium Counties, 42 percent, than in High Counties, 16 percent. A lower percent of those in the Low Enrollment Grouping, 68 percent, had Agents assisting members than in High, 74 percent, and Medium Enrollment Grouping Counties, 84 percent.

#### Persons Assisting Junior 4-H Members Complete 4-H Enrollment Card

A study of data in Table XII reveals a majority of Junior Members were assisted by Agents, 80 percent, in completion of 4-H Enrollment Cards. Thirty-six percent were assisted by Teachers. Nearly one-third, 30 percent, of the Junior Members primarily completed 4-H Enrollment Cards themselves. Very few staffs reported members were assisted by Adult Leader, 16 percent; Junior/Teen Leaders, 9 percent; and Parents, 6 percent.

Consequentially higher percents of Teachers assisted members in Low Enrollment Counties, 42 percent, than in High Enrollment Counties, 26 percent. Higher percents of Parents assisted members in Low Enrollment Counties, 10 percent, than in High Enrollment Counties, none.

# Persons Assisting Explorer 4-H Members in Completion of 4-H Enrollment Card

A study of data in Table XIII reveals a majority of Explorer Members were assisted in completing 4-H Enrollment Cards by Agents, 87 percent, and Teachers, 54 percent. Members in 21 percent of the counties

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	County Enrollment/F.S.E. Groupings**				
Those Assisting Junior 4-H Members Enroll in 4-H	Total (N=94)	High (N=31)	Medium (N=32)	Low (N=31)	
	percent***				
Members primarily completed cards themselves	30	39	19	32	
cardo chemocryco	50			51	
Other individuals assisted:					
Parents	6	0	9	10	
Teachers	36	26	42	42	
Agents	80	81	84	74	
Adult Leaders	16	13	16	19	
Junior/Teen Leaders	9	13	6	6	
No response	1	0	3	0	

Table XII. Persons Assisting Junior 4-H Members Complete Enrollment Cards in Tennessee Counties by Enrollment/Full-time Staff Equivalent Groupings, FY 1977\*

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

\*\*\*Percents do not add up to 100 since some counties reported several persons assisting.

Table XIII.	Persons Assisting Explorer 4-H Members Enroll in 4-H in
	Tennessee Counties by Enrollment/Full-time Staff
	Equivalent Groupings, FY 1977*

	County Enrollment/F.S.E. Groupings**				
Those Assisting Explorer Members Enroll in 4-H	Total (N=94)	High (N=31)	Medium (N=32)	Low (N=31)	
	percent***				
Members primarily completed					
Cards themselves	21	32	13	19	
Other Individuals Assisting:					
Parents	7	3	9	10	
Teachers	54	52	50	61	
Agents	87	87	88	87	
Adult Leaders	18	16	19	19	
Junior/Teen Leaders	9	10	9	10	
No response	3	3	3	3	

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E., Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

\*\*\*Percents do not add up to 100 since some counties reported several persons assisting.

primarily completed cards themselves. Adult Leaders, 18 percent; Junior/ Teen Leaders, 9 percent; and Parents, 7 percent, also assisted members.

Consequentially higher percents of those in Low Enrollment Counties had Teachers assisting, 61 percent, than in High Counties, 52 percent. Other consequential differences were not noted.

#### Times of the Year Senior 4-H Members were Enrolled

Data in Table XIV represent the Times of Year in which Senior 4-H Members were enrolled. They were enrolled more often during the Fall, 91 percent, and All Year, 10 percent than at other times. A few counties enrolled Senior Members during the Winter, 5 percent, and Spring, 1 percent; none were enrolled during Summer months.

Consequentially fewer in the Low Enrollment Grouping enrolled Seniors during the Fall, 84 percent, than in the High Enrollment Grouping, 97 percent. Consequentially higher percents of Low Enrollment Staffs, 20 percent, enrolled Senior Members All Year than in High Enrollment Counties, 3 percent.

### Times of the Year Junior High 4-H Members Were Enrolled

Data in Table XV reveal that a majority of staffs enrolled Junior High Members during the Fall, 98 percent. A few staffs enrolled Junior High Members All Year, 5 percent; Winter, 3 percent and Spring, 1 percent. Consequentially higher percents of staffs in Low Enrollment Counties, 13 percent, enrolled Junior High Members All Year than was true for those in High Enrollment Counties, 3 percent.

ladie Alv.	limes of the fear Senior 4-A Members were Enrolled in the	
	4-H Program in Tennessee Counties by Enrollment/Full-time	
	Staff Equivalent Groupings, FY 1977*	

	County Enrollment/F.S.E. Groupings**				
Time of the Year Seniors Enroll in 4-H	Total (N=94)	High (N=31)	Medium (N=32)	Low (N=31)	
		per	cent***		
Enrollment was done only during:		- 19			
Fall	91	97	94	84	
Winter	5	3	6	6	
Spring	1	0	3	0	
Summer	0	0	0	0	
All Year	10	3	6	20	
No response	1	0	3	0	

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

\*\*\*Percents do not add up to 100 since some counties reported more than one time of the year used to enroll members.

Table XV.	Times of the Year Junior High 4-H Members were Enrolled in
	the 4-H Program in Tennessee Counties by Enrollment/Full-
	time Staff Equivalent Groupings, FY 1977*

Time of the Year Junior High Members Enroll in 4-H	Total (N=94)	High (N=31)	F.S.E. Group Medium (N=32)	Low (N=31)
<u></u>	<u></u>	pei	ccent***	
Enrollment was done only during:			Mor	
Fall	98	100	100	94
Winter	3	0	3	3
Spring	1	0	3	0
Summer	0	0	0	0
All Year				13

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

\*\*\*Percents do not add up to 100 since some counties reported more than one time of the year used to enroll members.

#### Times of the Year Junior 4-H Members Were Enrolled

Data in Table XVI reveal that a majority of staffs enrolled Junior Members during the Fall, 98 percent. A few staffs enrolled Junior Members All Year, 5 percent or during Winter, 2 percent. Consequentially higher percents of those in Low Enrollment Counties, 13 percent, enrolled Junior Members All Year than was true for those in High Counties, none.

#### Times of the Year Explorer 4-H Members Were Enrolled

Data in Table XVII reveal that a majority of staffs enrolled Explorer Members during the Fall, 94 percent. Staffs in a few counties enrolled Explorer Members All Year, 4 percent, during Spring, 2 percent, and Winter, 2 percent. Consequentially higher percents of those in Low Enrollment Counties, 10 percent, enrolled Explorer Members All Year than in High Enrollment Counties, none. No other consequential differences were noted.

#### Ways of Enrolling Senior 4-H Members at Large

A study of data in Table XVIII reveals that a majority of staffs 54 percent, had no Senior Members at Large and an added 10 percent did not respond. Of those counties reportedly having Senior Members at Large, 82 percent were enrolled by Personal Contact, 32 percent by Mail, 24 percent through Leaders and 12 percent through Parents.

Of counties with Senior Members at Large, consequentially higher percents of Low County Enrollment Staffs, 90 percent, enrolled members by personal contact than did High Enrollment Staffs, 75 percent. Consequentially fewer Low Enrollment County Staffs enrolled members by Mail, 20 percent, than High Enrollment Staffs, 42 percent. Consequentially fewer

Table XVI.	Times of the Year Junior 4-H Members were Enrolled in the
	4-H Program in Tennessee Counties by Enrollment/Full-
	time Staff Equivalent Groupings, FY 1977*

Time of the Year	County Enrollment/F.S.E. Groupings**					
Junior Members Enroll in 4-H	Total (N=94)	High (N=31)	Medium (N=32)	Low (N=31)		
		perce	ent***			
Enrollment was done						
during:						
Fall	98	100	100	94		
Winter	2	3	0	3		
Spring	0	0	0	0		
Summer	0	0	0	0		
All Year	5	0	3	13		

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

\*\*\*Percents do not add up to 100 since some counties reported more than one time of the year used to enroll members.

Table XVII.	Times of the Year Explorer 4-H Members were Enrolled in
	the 4-H Program in Tennessee Counties by Enrollment/Full-
	time Staff Equivalent Groupings, FY 1977*

Time of the Year	County Enrollment/F.S.E. Groupings**				
Explorer Members	Total	High	Medium	Low	
Enroll in 4-H	(N=94)	(N=31)	(N=32)	(N=31)	
	percent***				
Enrollment was done					
during:					
Fall	94	97	91	94	
Winter	2	3	0	3	
Spring	2	0	6	0	
Summer	0	0	0	0	
All Year	4	0	3	10	

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

\*\*\*Percents do not add up to 100 since some counties reported more than one time of the year used to enroll members.

### Table XVIII. Senior 4-H Members at Large and Ways of Enrolling Senior Members at Large in Tennessee Counties Reported by Enrollment/Full-time Staff Equivalent Groupings, FY 1977\*

Senior 4-H Members	County Enrollment/F.S.E. Groupings**			
at Large and Ways of Enrolling Them	Total	High	Medium	Low
	(N=94)	perce (N=31)	ent (N=32)	(N=31)
Members at Large:				
County had no Members at Large	54	52	53	58
County had Members at Large	36	38	38	32
No response	10	10	9	10
Total	100	100	100	100
Ways of Enrolling Senior 4-H Members at Large***	(N=34)	(N=12)	(N=13)	(N-10_
Personal Contact	82	75	77	90
Mail	32	42	31	. 20
Through Leaders	24	25	23	30
Through Parents	12	25	8	0

\*One county, Lake, had no 4-H program during FY 1977.

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

\*\*\*Percents do not add up to 100 since some some counties reported several methods used to enroll Members at Large. Low Staffs, none, than High County Staffs, 25 percent, enrolled Members at Large through Parents.

#### Ways of Enrolling Junior High 4-H Members at Large

A study of data in Table XIX reveals that a majority of staffs, 58 percent, had no Junior High Members at Large and an added 16 percent did not respond. Of those 25 counties having Junior High Members at Large, those in 76 percent were enrolled by Personal Contact, 20 percent by Mail, 12 percent through Leaders, 12 percent through Parents and 4 percent other (i.e., in school).

Of counties with Junior High Members at Large, consequentially fewer Low Enrollment Staffs, 63 percent, enrolled Junior High Members at Large by Personal Contact than for High Enrollment Staffs, 80 percent. Also, fewer Low Enrollment Staffs, none, than High Enrollment Staffs, 30 percent, enrolled members by Mail. However, consequentially higher percents of Low Enrollment Staffs, 13 percent, enrolled Members by other methods than High Enrollment Staffs, none.

#### Ways of Enrolling Junior 4-H Members at Large

A study of data in Table XX reveals that a majority of staffs, 62 percent, reportedly had no Junior Members at Large and an additional 23 percent did not respond. Of those counties having Junior Members at Large, 79 percent were enrolled by Personal Contact, 29 percent by Mail, 21 percent through Parents, 14 percent through Leaders and 7 percent through other means (i.e., in school).

Table XIX. Junior High Members at Large and Ways of Enrolling Junior High Members at Large in Tennessee Counties Reported by County Enrollment/Full-time Staff Equivalent Groupings, FY 1977\*

at Large and Ways of Enrolling Them	Total	High	Medium	Low		
		percent				
한 바다 감독 문화가 걸려 운영화했다.	(N=94)	(N=31)	(N=32)	(N=31)		
Members at Large: County had no Members at Large	58	52	63	58		
County had Members at Large	26	32	21	26		
No response	16	16	16	16		
Total	100	100	100	100		
Ways of Enrolling Junior High Members at Large***	(N=25)	(N=10)	(N=7)	(N=8)		
Personal Contact	76	80	86	63		
Mail	20	30	29	0		
Through Parents	12	20	0	13		
Through Leaders	12	10	14	13		
Other (in school)	4	0	0	13		

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

\*\*\*Percents do not add up to 100 since some counties reported several methods used to enroll Members at Large.

Table XX. Junior Members at Large and Ways of Enrolling Junior Members at Large in Tennessee Counties Reported by County Enrollment/ Full-time Staff Equivalent Groupings, FY 1977\*

Junior 4-H Members at Large and Ways of Enrolling Them	County Total	Enrollment/F High	S.E. Group Medium	ings** Low	
	percent				
Members at Large:	(N=94)	(N=31)	(N=32)	(N=31)	
County had no Members at Large	62	55	65	65	
County had Members at Large	15	16	19	9	
No response	23	29	16	26	
Total	100	100	100	100	
Ways of Enrolling Junior Members at Large***	(N=14)	(N=5)	(N=6)	(N=3)	
Personal Contact Mail	79 29	80 20	83 50	67 0	
Through Parents	21	40	0	34	
Through Leaders	14	20	17	0	
Other (in school)	7	0	0	33	

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

\*\*\*Percents do not add up to 100 since some counties reported several methods used to enroll Members at Large. Consequentially fewer Low Enrollment Staffs, 67 percent enrolled Junior Members at Large through Personal Contact, versus High Enrollment Counties, 80 percent; by Mail, Low Counties, none, versus High, 20 percent; or through Leaders, Low Counties, none, versus High, 20 percent. One Low County Enrollment Staff reportedly enrolled Junior Members at Large in school versus none in the High Enrollment Grouping. Small numbers of counties represented tends to make these differences less meaningful.

### Ways of Enrolling Explorer Members at Large

A study of data in Table XXI reveals that a majority of counties, 59 percent, had no Explorer Members at Large and 31 percent did not respond. Consequentially fewer Low Enrollment Staffs, 3 percent, reported having Explorer Members at Large than did High Enrollment Staffs, 16 percent. Of those counties with Explorer Members at Large, 70 percent were enrolled by Personal Contact, 40 percent by Mail, 20 percent through Parents, 10 percent by Leaders, and 10 percent by other means.

A consequentially higher percent of Low Enrollment Staffs reported no Members at Large, 65 percent, while 52 percent of High Staffs reported no Explorer Members at Large. Of counties with Explorer Members at Large, fewer Low Counties enrolled members by Personal Contact, none, than did High Counties, 80 percent.

Consequentially higher percents of High Enrollment Staffs, 20 percent each, enrolled members by Mail and through Parents, than did Low Enrollment Staffs, none. Only one Low Enrollment Staff reported having Explorer Members at Large and these were enrolled by Other methods, in

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Table XXI. Explorer Members at Large and Ways of Enrolling Explorer Members at Large in Tennessee Counties Reported by County Enrolling/Full-time Staff Equivalent Groupings, FY 1977\*

Explorer 4-H Members at	County Enrollment/F.S.E. Groupings**				
Large and Ways of Enrolling Them	Total	High	Medium	Low	
	percent				
	(N=94)	(N=31)	(N=32)	(N=31)	
Members at Large:					
County had no Members					
at Large	59	52	59	65	
County had Members					
at Large	10	16	13	3	
No response	31	32	28	32	
Total	100	100	100	100	
Ways of Enrolling Explorer					
Members at Large***	(N=10)	(N=5)	(N=4)	(N=1)	
nembers at harge				(	
Personal Contact	70	80	75	0	
Mail	40	20	75	0	
Through Parents	20	20	0	0	
Through Leaders	10	0	25	0	
Other (in school)	10	0	0	100	

\*One county, Lake, had no 4-H program during FY 1977.

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

\*\*\*Percents do not add up to 100 since some counties reported several methods used to enroll Members at Large. school. However, low numbers of counties represented tend to make these percents less meaningful.

### Methods of Distributing Senior 4-H Enrollment Cards to Senior Members

A study of data in Table XXII reveals that a majority of counties, 90 percent, reportedly delivered 4-H Enrollment Cards to Senior Members at Club Meeting by Agent, Senior Members completing cards and returning these to the Agent during the club meeting. A few other methods were used to distribute Enrollment Cards to Senior Members; by Mail, 5 percent, through Leaders at club meetings and returned, 7 percent; Taken home by Member and returned to the Agent, 6 percent; and Other methods, 4 percent. There were no consequential differences in the methods used by Low versus High Enrollment Groupings. One Low County gave no response to the question.

### Methods of Distributing Junior High 4-H Enrollment Cards to Members

A study of data in Table XXIII reveals that a majority of counties, 94 percent, reportedly delivered 4-H Enrollment Cards to Junior High Members at Club Meetings by Agents, Members then completing cards and returned these to the Agent. A few other methods were used to distribute Enrollment Cards to Members: Through Leaders at club meetings and returned, 8 percent; Enrollment Cards taken home by member and returned to Agents, 8 percent, and By mail, 4 percent. No consequential differences were noted.

	County Enrollment/F.S.E. Groupings**				
Method of Distributing Senior Cards	Total (N=94)	High (N=31)	Medium (N=32)	Low (N=31)	
pe			percent***		
Cards delivered by Agent at club and completed					
during club meeting	90	97	81	90	
Cards distributed by Mail	5	3	6	9	
Cards distributed through Leader at club	7	3	12	9	
Cards taken home and returned by Member	6	3	6	6	
Other	4	3	6	0	
No response	1	0	0	3	

Table XXII. Methods of Distributing Senior 4-H Enrollment Cards or Forms by Enrollment/Full-time Staff Equivalent Groupings\*

\*One county, Lake, had no 4-H program during FY 1977.

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

\*\*\*Percents do not add to 100 since some counties reported several methods used.

### Table XXIII. Methods of Distributing Junior High 4-H Enrollment Cards or Forms in Tennessee Counties by County Enrollment/ Full-time Staff Equivalent Groupings, FY 1977\*

	County Enrollment/F.S.E. Groupin				
Method of Distributing Junior High Cards	Total (N=94)	High (N=31)	Medium (N=32)	Low (N=31)	
	percent***				
Cards delivered by Agent at club and completed during club meeting	94	100	90	92	
Cards distributed by Mail	4	6	3	3	
Cards distributed through Leader at club	8	3	16	6	
Cards taken home and returned by Member	8	3	12	9	
Other	0	0	0	0	
No response	1	0	0	3	

\*One county, Lake, had no 4-H program during FY 1977.

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

\*\*\*Percents do not add to 100 since some counties reported several methods used.

#### Methods of Distributing Junior 4-H Enrollment Cards to Junior Members

A study of data in Table XXIV reveals that a majority of counties, 91 percent, reportedly delivered 4-H Enrollment Cards to Junior Members at club meetings by Agents. Junior Members then completed Enrollment Cards during the club meeting and returned these to the Agents. A few other methods were used to distribute Enrollment Cards: by Mail, 4 percent; through Leaders at club and returned, 4 percent; Taken home by member and returned to the Agent, 4 percent, and Other, 1 percent.

A consequentially lower percent of Low Enrollment Staffs, 87 percent, reported Enrollment Cards delivered to Junior Members at club meetings and completed during club meetings, than High Enrollment Staffs, 100 percent. No other consequential differences in the methods used by Low versus High Counties were noted.

### Methods of Distributing Explorer 4-H Enrollment Cards to Explorer Members

A study of data in Table XXV reveals that a majority of counties, 88 percent, reportedly delivered 4-H Enrollment Cards to Explorer Members at club meetings by Agents. Explorer Members completed cards during the club meeting and returned these to the Agent. A few other methods were used to distribute Enrollment Cards to Explorer Members; Cards were taken home by the member and returned, 9 percent; through Leader at club meeting, 3 percent; by Mail, 2 percent, and Other, 2 percent.

A consequentially lower percent of Low Enrollment Counties, 84 percent, than High Enrollment Counties, 97 percent, reportedly distributed cards during the club meeting and had them completed and returned during the club meeting. No other consequential differences in the methods were noted.

Table XXIV.	Methods of Distributing Junior 4-H Enrollment Cards or
	Forms in Tennessee Counties by County Enrollment/Full-
	time Staff Equivalent Groupings, FY 1977*

Method of Distributing Junior Cards	County Total (N=94)	y Enrollment/ High (N=31)	F.S.E. Group Medium (N=32)	Dings** Low (N=31)
		perce	ent***	
Cards delivered by Agent at club and completed during club meeting	91	100	87	87
Cards distributed by Mail	3	0	6	3
Cards distributed through Leader at club	4	0	6	6
Cards taken home and returned by Member	6	0	12	6
Other	1	0	0	3
No response	1	0	0	3

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

\*\*\*Percents do not add to 100 since some counties reported several methods used.

Table XXV.	Methods of Distributing Explorer 4-H Enrollment Cards or
	Forms in Tennessee Counties by County Enrollment/Full-
	time Staff Equivalent Groupings, FY 1977*

	County	Enrollment	F.S.E. Group	pings**	
Method of Distributing Explorer Cards	Total (N=94)	High (N=31)	Medium (N=32)	Low (N=31)	
		percent***			
Cards delivered by Agent at club and completed during club meeting	88	97	78	84	
Cards distributed by Mail	2	0	3	3	
Cards distributed through Leader at club	3	0	12	3	
Cards taken home and returned by Member	9	3	15	9	
Other	2	0	6	0	
No Response	2	3	0	3	

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

\*\*\*Percents do not add to 100 since some counties reported several methods used.

### Individuals Punching Senior 4-H Enrollment Cards

A study of data in Table XXVI reveals that 41 percent of the county staffs did not use the Keysort Punch System. Thus, 59 percent reported they used the Punch System for Senior 4-H Enrollment Cards. In 70 percent of the counties using the punch system Secretaries punched the Cards. Agents punched the Cards in 30 percent of the counties and a few staffs used Others, 5 percent, and Junior/Teen Leaders, 2 percent. Several reported Agents and Secretaries both assisting (i.e., 9 percent).

A consequentially lower percent of Low Enrollment Staffs, 15 percent used Agents to punch cards in comparison to High Counties, 45 percent. A higher percent of Low Counties, 80 percent, used Secretaries to punch cards, in comparison to High Counties, 60 percent.

#### Individuals Punching Junior High Enrollment Cards

As seen in Table XXVII, 41 percent of the County Staffs did not use the Keysort Punch System. In counties using the punch system, 77 percent used Secretaries to punch Cards, 29 percent used Agents to punch Cards and 5 percent used Others to punch Cards. Consequentially fewer Low Enrollment Staffs, 20 percent, used Agents to punch Junior High Cards than was true in High Counties, 35 percent. Inversely, a higher percent in Low Counties, 90 percent, used Agents to punch Cards, than in High Counties, 70 percent.

### Individuals Punching Junior Enrollment Cards

As seen in Table XXVIII, 42 percent of the County Staffs reportedly did not use the Keysort Punch System for Junior 4-H Enrollment Cards.

### Table XXVI. Use of the Punch System and Individuals Who Punched Senior 4-H Enrollment Cards by Enrollment/Full-time Staff Equivalent Groupings, FY 1977\*

System Used and Individuals Punching Senior 4-H Enrollment Cards		Enrollment/ High	F.S.E. Group Medium	oings** Low
		pei	cent	
Use of Punch System:	(N=94)	(N=31)	(N=32)	(N=31)
County did not use Punch System	41	36	50	36
County did use the				
Punch System	59	64	50	64
Total	100	100	100	100
Person Punching Cards***	(N=56)	(N=20)	(N=16)	(N=20)
Secretaries	70	60	69	80
Agent	30	45	31	15
Other (Government Workers)	5	0	13	0
Junior/Teen Leader	2	0	0	5
Adult Leader	0	0	0	0

\*One county, Lake, had no 4-H program during FY 1977.

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

### Table XXVII. Use of the Punch System and Individuals Who Punched Junior High 4-H Enrollment Cards by Enrollment/Fulltime Staff Equivalent Groupings, FY 1977\*

System Used and Individuals Punching Junior High 4-H Enrollment Cards	Total	Enrollment, High	Medium	Low
Mign 4 n Entorment Gards		pei	cent	
Jse of the Punch System:	(N=94)	(N=31)	(N=32)	(N=31)
County did not use				
Punch System	41	36	50	36
County did use the				
Punch System	59	64	50	64
Total	100	100	100	100
Person Punching Cards***	(N=56)	(N=20)	(N=16)	(N=20)
Secretaries	77	70	69	90
Agent	29	35	31	20
Other (Government Workers)	5	0	13	5
Junior/Teen Leader	0	0	0	0
Adult Leader	0	0	0	0

\*One county, Lake, had no 4-H program during FY 1977.

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

Table XXVIII.	Use of the Punch System and Individuals Who Punched
	Junior 4-H Enrollment Cards by Enrollment/Full-time
	Equivalent Groupings, FY 1977*

System Used and	County	Enrollment/	F.S.E. Group	ings**
Individuals Punching Junior 4-H Enrollment Cards	Total	High	Medium	Low
		per	cent	
Use of the Punch System:	(N=94)	(N=31)	(N=32)	(N=31)
County did not use Punch System	42	39	50	36
County did use the Punch System	58	61	50	64
Total	100	100	100	100
Person Punching Cards***	(N=55)	(N=19)	(N=16)	(N=20)
Secretaries	76	74	69	85
Agent	29	36	31	20
Other (Government Workers)	5	0	12	5
Junior/Teen Leader	0	0	0	0
Adult Leader	0	0	0	0

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

In counties punching cards, 76 percent used Secretaries to punch cards, 29 percent used Agents to punch cards and 5 percent used Others to punch cards.

Consequentially fewer Low Enrollment Staffs, 20 percent, used Agents to punch Junior Cards in comparison to High Counties, 36 percent. A higher percent in the Low Enrollment Counties, 85 percent, used Secretaries to punch cards, in comparison to High Counties, 74 percent.

#### Individuals Punching Explorer Enrollment Cards

As seen in Table XXIX, 50 percent of the County Staffs did not use the Keysort Punch System for Explorer Enrollment Cards. Of those counties using the punch system 74 percent used Secretaries to punch Cards, 28 percent used Agents to punch Cards and 6 percent used Others. Consequentially fewer Low Enrollment Staffs, 12 percent, used Agents to punch Cards than for High County Staffs, 43 percent. Higher percents of Low Enrollment Staffs, 88 percent, reported use of Secretaries to punch Cards than did High Enrollment Staffs, 64 percent. None of the County Staffs for any audience reported using Adult Leaders or Junior/Teen Leaders.

# Summary of Information Regarding Punching of 4-H Enrollment Cards and Numbers of Hours Devoted to Punching Cards

According to data in Table XXX, 50 percent of county staffs reported punching Explorer Cards, 58 percent punched Junior Cards, 59 percent each punched Junior High and Senior Cards. Fifty-nine percent of county staffs reported punching some cards. Consequentially higher percents

### Table XXIX. Use of the Punch System and Individuals Who Punched Explorer 4-H Enrollment Cards by Enrollment/Full-time Staff Equivalent Groupings, FY 1977\*

System Used and Individuals Punching Explorer Enrollment Cards	County Total	/ Enrollment/ High	F.S.E. Group Medium	pings** Low
		per	cent	9.8
Use of the Punch System:	(N=94)	(N=31)	(N=32)	(N=31)
County did not use				
Punch System	50	55	50	45
County did use the				
Punch System	50	45	50	55
Total	100	100	100	100
Person Punching Cards***	(N=47)	(N=14)	(N=16)	(N=17)
Secretaries	74	64	69	88
Agents	28	43	31	12
Other (Government Workers)	6	0	12	6
Junior/Teen Leader	0	0	0	0
Adult Leader	0	0	0	0

\*One county, Lake, had no 4-H program during FY 1977.

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

Table XXX.	Summary of Tennessee Staffs Punching Enrollment Cards by
•	Audiences and Totals and Numbers of Hours Devoted to
	Punching Cards by Enrollment/Full-time Staff Equivalent
	FY 1977*

	Count	y Enrollment/	F.S.E. Group	oings**
	Tota1 (N=94)	High (N=31)	Medium (N=32)	Low (N=31)
	(11 )4)	(11 31)	(11 52)	(11 31)
		perc	ent***	
Audience Areas				
Explorer	50	45	50	55
Junior	58	61	50	64
Junior High	59	64	50	64
Senior	59	64	50	64
Total Punching Any Card	59	64	50	64
	alar a	Numb	er	
Number of Counties				
Punching Cards	56	20	16	20
		Hou	rs	
Average number of Person				
Hours/County devoted to	Sec. 1	- 1.00		
Punching Cards	32.4	39.1	28.1	29.1

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

\*\*\*Percents do not add up to 100 since some counties reported several persons punching cards. of staffs in Low Enrollment Counties, 55 percent, than in High Enrollment Counties, 45 percent, punched Explorer Enrollment Cards. No other consequential differences were noted between Low and High County Groupings, although consequentially fewer Medium County Staffs reported punching Junior, Junior High, and Senior Cards, 50 percent each, than did either Low or High Enrollment Staffs, 64 percent each.

Tennessee County Staffs spent an average of 32.4 hours per county in punching 4-H Enrollment Cards. Low Enrollment Staffs spent fewer hours, 29.1 hours per county, than did High County Staffs, 39.1 hours per county. Medium County Staffs used 28.1 hours per county, the lowest average, to punch Enrollment Cards.

### Methods Used to Prepare Agents to Punch 4-H Enrollment Cards

According to data in Table XXXI, 41 percent of county staffs did not use the Card Punch System. Methods reportedly used by 59 percent of Counties using the punch system included Personal Experience, 14 percent; another Agent, 9 percent; Secretary, 7 percent; District Supervisor, 5 percent; instruction booklet, 5 percent; and Other, 2 percent (i.e., Keysort representative). While none of these in the Low Enrollment Group used another Agent to prepare Agents to punch Enrollment Cards, 15 percent of those in the the High Grouping did. While 90 percent of the Low Enrollment Staffs punching cards did not respond, only 55 percent of the High Enrollment Staffs punching cards did not respond on this item.

Training Methods Used to Prepare Secretaries to Punch 4-H Enrollment Cards

According to data in Table XXXII, Extension Secretaries in Tennessee Counties learned to punch 4-H Enrollment Cards from an

Table XXXI.	Training Methods Used to Prepare Agents to Punch Enrollment
	Cards by Enrollment/Full-time Staff Equivalent Groupings,
	FY 1977*

Training Method Used to Prepare Agents to Punch Enrollment Cards	County Total	Enrollment/ High	F.S.E. Group Medium	Low
		per	cent	
Use of Card Punch System	(N=94)	(N=31)	(N=32)	(N=31)
County did not use Card Punch System	41	36	50	36
County did use the Card Punch System	59	64	50	64
Total	100	100	100	100
Individual Method Used***	(N=56)	(N=20)	(N=16)	(N=20)
No response Personal experience,	75	55	75	90
hit or miss	14	20	6	15
Taught by Agent	9	15	6	0
Taught by Secretary	7	0	18	5
Taught by District Supervisor	5	6	12	0
Learned from	-			
instruction booklet	5	5	12	0
Other	2	5	0	0
Taught by Leader (Adult)	0	0	0	0

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

\*\*\*Percents do not add up to 100 since some counties did not use Agents to punch cards and used several methods to train Agents.

Table XXXII.	Training Methods Used to Prepare Secretaries to Punch
	Enrollment Cards in Tennessee Counties by Enrollment/
	Full-time Staff Equivalent Groupings, FY 1977*

Training Methods Used	County Enrollment/F.S.E. Groupings**			
to Prepare Secretaries to Punch Cards	Total	High	Medium	Low
		per	cent	
Use of Card Punch System	(N=94)	(N=31)	(N=32)	(N=31)
County did not use Punch System	41	36	50	36
County did use the Card Punch System	59	64	50	64
Total	100	100	100	100
Individual Method Used***	(N=56)	(N=20)	(N=16)	(N=10)
No response Learned from	36	45	44	20
instruction booklet	29	15	25	45
Taught by Agent	21	15	13	30
Taught by District				
Supervisor	21	20	25	25
Taught by Secretary	13	5	19	15
Personal experience,				
hit or miss	9	10	6	10
Other	2	5	0	0
Taught by Leader (Adult)	0	0	0	0

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

\*\*\*Percents do not add up to 100 since some counties did not use Secretaries to punch cards and used several methods to train Secretaries.

instruction booklet, 29 percent; Agents, 21 percent; District Supervisor, 21 percent; another Secretary, 13 percent; Personal Experience, 9 percent; and Other, 2 percent.

A higher percent of Low Enrollment Staffs, 45 percent, trained Secretaries using the instruction booklet than did High Enrollment Staffs, 15 percent. Consequentially higher percents of the Low Enrollment Staffs, 30 percent, used Agents to train Secretaries than did High Enrollment Staffs; 15 percent; higher percents of Low Counties, 15 percent, also had Secretaries trained by another Secretary, than High Counties, 5 percent. Forty-five of the High Enrollment Group punching cards made no response, only 20 percent of the Low Enrollment Group punching cards made no response to this item.

#### Training Methods Used to Prepare Others to Punch 4-H Enrollment Cards

According to Table XXXIII of counties punching 4-H Enrollment Cards, others (i.e., than Agents and Secretaries) were trained to punch cards by the Agent, 4 percent; by Secretary, 2 percent; and by Personal Experience, 2 percent. No consequential differences were noted between High and Low Enrollment Groupings. Only four County Staffs reported using Others to punch cards and this included one county which used Junior/Teen Leaders to punch Cards.

# Methods Used by County Staffs to File 4-H Enrollment Cards or Enrollment Forms

A study of data in Table XXXIV reveals that a majority of counties, 79 percent, filed 4-H Enrollment Cards and/or Enrollment Forms

Table XXXIII.	Training Methods Used to Prepare Others to Punch Enrollment
	Cards in Tennessee Counties by Enrollment/Full-time Staff
	Equivalent Groupings, FY 1977*

Training Method Used of	County Enrollment/F.S.E. Groupings**				
Prepare Other to Punch Cards	Total	High	Medium	Low	
	percent				
Use of Card Punch System	(N=94)	(N=31)	(N=32)	(N=31)	
County did not use Card Punch System	41	36	50	36	
County did use the Card Punch System	59	64	50	64	
Total	100	100	100	100	
Individual Method Used***	(N=56)	(N=20)	(N=16)	(N=20)	
No response	95	100	88	95	
Taught by Agent Personal experience,	4	0	12	0	
hit or miss	2	0	0	5	
Taught by Secretary	2	0	0	5	
Other	0	0	0	0	

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

\*\*\*Percents do not add to 100 since some counties did not use Others to punch cards and used several methods to train Others.

### Table XXXIV. Methods Used to File 4-H Enrollment Cards or Forms in Tennessee Counties Reported by County Enrollment/Fulltime Staff Equivalent Groupings, FY 1977\*

Method Used to	County	County Enrollment/F.S.E. Groupings**				
File Enrollment Cards or Forms	Total (N=94)	High (N=31)	Medium (N=32)	Low (N=31)		
	percent					
Cards filed by club	79	68	84	74		
Cards filed by school	38	44	25	45		
Cards filed by alphabet	. 7	12	3	6		
Cards filed by community	0	0	0	0		
Other (grade, sex, audience area)	5	0	13	3		

\*One county, Lake, had no 4-H program during FY 1977.

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

\*\*\*Percents do not add up to 100 since some counties reported

by Club. Thirty-eight percent filed cards by school. Seven percent filed Cards alphabetically, usually by club or school. Five percent of the counties used other methods (i.e., by grade, sex, or audience area). Consequential differences between Low and High Groupings were not noted, though Medium Counties were different than others on most items.

#### Methods Used by Senior 4-H Members to Select 4-H Projects and Activities

According to data in Table XXXV, nearly one-half, 44 percent, of the county staffs reported Senior Members chose their own projects and activities with no limitations. Forty percent of counties reported Senior Members choosing their own projects and activities but they were limited in the number of projects chosen. County staffs reported 15 percent allowed Senior Members to choose their own projects and activities; 6 percent chose projects and activities and the unit number. No county staffs reported the Agents selecting projects or activities for the Senior Members.

A consequentially smaller percent of staffs in Low Counties, 10 percent, reported Senior Members selecting their own projects and activities, than in High Counties, 19 percent. Also, a smaller percent in Low Counties, 3 percent, reported Senior Members selecting projects and activities and unit number than in High Counties, 16 percent. A consequentially higher percent of those in Low Enrollment Counties, 58 percent, limited Senior Members in the number of projects and activities than in High Counties, 26 percent. Inversely, consequentially fewer Low Enrollment Staffs, 32 percent, allowed Senior Members to select projects and activitives with no limitations than in High Counties, 52 percent.

Method used to Select	County Enrollment/F.S.E. Groupings**				
Projects and Activities by Senior 4-H Members	Total (N=94)	High (N=31)	Medium (N=32)	Low (N=31)	
	percents***				
Projects and activities were chosen by member with no limitations	44	52	47	32	
Member chose project and activity but was limited in the number of projects chosen	40	26	37	58	
Member chose project and activity	15	19	16	10	
Member chose project and activity and unit number	6	16	0	3	
County Agent selected project or activity	0	0	0	0	
Other	0	0	0	0	

### Table XXXV. Ways Senior 4-H Members Selected Projects and Activities in Tennessee Counties by Enrollment/Full-time Staff Equivalent Groupings, FY 1977\*

\*One county, Lake, had no 4-H program during FY 1977.

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

\*\*\*Percents do not add up to 100 since some counties reported several methods used.

## Methods Used by Junior High 4-H Members to Select 4-H Projects and Activities

According to data in Table XXXVI, a majority of Junior High Members in Tennessee Counties, 77 percent, chose their own projects and activities but were limited in the number of projects chosen. Fifteen percent of county staffs reported Junior High Members chose projects and activities with no limitations; while 7 percent reportedly chose their own projects and activities and chose the unit number in which they were enrolling. No county staff reported the Agent, or other county person, selecting the projects and activities for Junior High Members.

A consequentially smaller percent of Junior High Members in the Low Enrollment Counties chose their own projects and activities and unit number compared to 16 percent for High Counties.

#### Methods Used by Junior 4-H Members to Select 4-H Projects and Activities

According to data in Table XXXVII, a majority of Junior 4-H Members in Tennessee Counties, 92 percent, chose their own projects and activities but they were limited in the number of projects chosen. County staffs in 8 percent of the counties reported Junior Members choosing project and activity and unit number, those in 5 percent of the counties said members chose the project and activity, and 2 percent of the counties indicated Junior Members had chosen projects and activities with no limitations. No county staff reported the Agent selecting projects and activities for Junior Members.

A consequentially smaller percent of those in Low Counties, 3 percent, allowed Junior Members to choose projects and activities and

### Table XXXVI. Ways Junior High 4-H Members Selected Projects and Activities in Tennessee Counties by Enrollment/Full-Time Staff Equivalent Groupings, FY 1977\*

Method Used to Select	County Enrollment/F.S.E. Groupings**				
Projects and Activities by Junior High 4-H Members	Total	High (N=31)	Medium (N=32)	Low (N=31)	
	percent***				
Member chose project and activity but was limited in the number					
of projects chosen	77	81	75	7,4	
Projects and activities were chosen by member					
with no limitations	15	9	19	16	
Member chose project and activity	7	7	6	10	
Member chose project and activity and unit number	7	16	3	3	
County Agent selected project or activity	0	0	0	0	
Other	0	0	0	0	

\*One county, Lake, had no 4-H program during FY 1977.

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

\*\*\*Percents do not add up to 100 since some counties reported several methods used.

Table XXXVII.	Ways Junior 4-H Members Selected Projects and Activities
	in Tennessee Counties by Enrollment/Full-time Staff
	Equivalent Groupings, FY 1977*

Method Used to Select	County Enrollment/F.S.E. Groupings**				
Projects and Activities by Junior 4-H Members	Total (N=94)	High (N=31)	Medium (N=32)	Low (N=31)	
		perce	ent***		
Member chose project and activity but was limited in the number of projects chosen	92	91	94	90	
Member chose project and activity and unit number	8	16	. 3	3	
Member chose project and activity	5	3	3	10	
Projects and activities were chosen by member with no limitations	2	3	3	0	
County Agent selected project and activity	0	0	0	0	

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

\*\*\*Percents do not add up to 100 since some counties reported several methods used.

unit number compared to 16 percent of those in High Enrollment Counties. No other consequential differences were noted.

## Methods Used With or Without 4-H Enrollment Cards to Distribute Project Materials to Senior 4-H Members

According to data in Table XXXVIII, 98 percent of Tennessee County Staffs used the 4-H Enrollment Card to distribute materials to Senior 4-H Members. One Medium County reported not using the Enrollment Card for distribution of materials. One Medium County made no response to the method used for project distribution. A majority of county staffs, 83 percent, distributed project materials to Senior Members at club meetings by Agents, 22 staffs mailed materials, 6 percent distributed materials at club meetings by Leaders, and 2 percent by other methods (i.e., member picked up material at office).

No consequential differences were noted in comparing Low and High Enrollment Groupings, although consequentially fewer Medium Staffs, 71 percent, distributed materials at club meetings by Agents than did those in Low, 84 percent, or High 90 percent, Enrollment Counties.

# Methods Used With or Without 4-H Enrollment Cards to Distribute Project Materials to Junior High 4-H Members

According to data in Table XXXIX, 99 percent of Tennessee County Staffs used the 4-H Enrollment Card to distribute project materials to Junior High Members. One Medium County reported not using the 4-H Card to distribute materials. A majority of county staffs, 93 percent, reported distributing material at club meetings by Agents as the primary method

Table XXXVIII.	Methods Used With or Without 4-H Enrollment Cards to
	Distribute Project Materials to Senior 4-H Members in
	Tennessee Counties by Enrollment/F.S.E. Groupings,
	FY 1977*

Method Used to	County Enrollment/F.S.E. Groupings**				
Distribute Material to Senior Members	Total (N=94)	High (N=31)	Medium (N=32)	Low (N=31)	
	percent				
Use of Card to distribute material					
Cards were not used	1	0	3	0	
Cards were used	98	100	94	100	
No response	1	0	3	0	
Total	100	100	100	100	
Method used to distribute material***					
Material distributed at club meeting by Agent	83	90	71	84	
Material mailed	22	20	22	23	
Material distributed at club meeting by Leader	6	3	9	9	
Other	2	0	3	3	

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

\*\*\*Percents do not add to 100 since some counties reported several methods used.

Table XXXIX.	Methods Used With or Without 4-H Enrollment Cards to Distribute Project Materials to Junior High 4-H Members
	in Tennessee Counties by Enrollment/F.S.E. Groupings, FY 1977*

Method Used to	County	Enrollment/	F.S.E. Grou	pings**
Distribute Material to Junior High Members	Total (N=94)	High (N=31)	Medium (N=32)	Low (N=31)
		per	cent	
Use of Card to distribute material				
Cards were not used	1	0	3	0
Cards were used	9	100	97	100
Total	100	100	100	100
Method used to distribute material***				
Material distributed at club meeting by Agent	93	100	88	94
Material mailed	12	3	13	13
Material distributed at club meeting by Leader	4	7	3	9
Other	1	0	3	0

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

\*\*\*Some percents do not add to 100 since some counties reported several methods used.

of project material distribution. Twelve percent reportedly mailed materials; 4 percent distributed materials at the club meeting by a Leader; and 1 percent reported other methods (i.e., having member pick up material at the office). A consequentially higher percent of Low Enrollment Counties, 13 percent, mailed materials as compared to 3 percent of the High Enrollment Counties.

# Methods Used With or Without 4-H Enrollment Cards to Distribute Project Materials to Junior 4-H Members

As seen in Table XL, a majority of county staffs, 99 percent, used the 4-H Enrollment Card to distribute project materials to Junior 4-H Members. One Medium County Staff did not use the 4-H Enrollment Card to distribute materials. A majority of county staffs, 94 percent, distributed materials to Junior Members through Agents at club meetings. Nine percent mailed materials; 5 percent distributed project materials at club meetings through Leaders, and 1 percent used other methods.

No consequential differences were noted between High and Low Groupings in distribution of project materials to Junior Members.

### Methods Used With or Without 4-H Enrollment Cards to Distribute Project Materials to Explorer Members

Explorer 4-H Members all receive the same (i.e., one) project booklet and thus do not choose projects on the 4-H Enrollment Card. Information on distribution of the Explorer project booklet was not obtained from the survey.

Method Used to	County	Enrollment	/F.S.E. Group	pings**
Distribute Material to Junior Members	Total (N=94)	High (N=31)	Medium (N=32)	Low (N=31)
		pe	ercent	
Use of Card to distribute material				
Cards were not used	1	0	3	0
Cards were used	99	100	97	100
Total	100	100	100	100
Method used to distribute material***				
Material distributed at club meeting by Agent	94	100	88	94
Material mailed	9	3	3	10
Material distributed at club meeting by Leader	5	3	4	9
Other	1	3	0	9

Table XL.	Methods Used to Distribute Project Material to Junior 4-H
	Members in Tennessee Counties by Enrollment/Full-time
	Staff Equivalent Groupings, FY 1977*

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

\*\*\*Some percents do not add to 100 since some counties reported several methods used.

#### Staff Time Used to Enroll 4-H Members in Tennessee Counties

According to data in Table XLI a majority of counties, 98 percent, indicated Agents spending an average of 122.7 hours per county on enrollment of 4-H Members. A majority of counties, 63 percent, also indicated Secretaries using time, 49.2 Average hours per county, to enroll 4-H Members. Leaders were used by 23 percent of county staffs for enrollment of 4-H Members with an average of 16.9 hours of Leader time being used per county. Program Assistants were used in 6 percent of the counties, with an average of 108.1 hours per county being used.

A much lower average of Agent's Time, used helping with 4-H enrollment, was reported by the Low Enrollment Grouping, 76.7 hours, than was used by High County Grouping, 202.2 hours, for enrollment by counties reporting.

Average hours per county reporting Secretarial Time used were lower for Low Counties, 50.9 average hours, than for High Counties, 84.3 average hours. A consequentially higher percent of Low Counties, 29 percent, indicated some time spent by Leaders on 4-H enrollment versus High Counties, 19 percent. A higher number of average hours was spent by Program Assistants in Low Enrollment Counties actually reporting Program Assistants, 110 average hours per county, than were used by those in the High Enrollment Grouping, 85 average hours. Medium Counties used several more than either the Low or High Enrollment Groupings, 157 average hours.

4-H Members in Tennessee Counties by Percents of Enrollment/Full-time Staff Average Staff Times Used for All Counties and for Those Reporting to Enroll Equivalent Groupings, FY 1977\* Table XLI.

County Worker Group Helning with 4-H	Tota	County E	County Enrollment/F.S.E. Groupings** .al*** Medi	:/F.S.E. Hich	Groupings <sup>4</sup> Med	Igs** Medium	Low	3
Enrollment	(N=	(N=94)	Y.	(N=31)	-N)	(N=32)	(TE=N)	(1)
	Counties %	Ave. Hours	Counties %	Ave. Hours	Counties %	Ave. Hours	Counties %	Ave. Hours
Extension Agent Time No response	2	١	e	I	0	I	ę	I
Indicated Time Spent	98	122.7	67	202.2	100	89.3	97	76.7
Secretarial Time No response	37	I	52	I	28	ų	32	١
Indicated Time Spent	63	49.2	48	84.3	72	33.3	68	50.9
Leader Time No response	11	1	81	I	78	I	71	I
Indicated Time Spent	23	16.9	19	23.2	22	12.7	29	18.0
Program Assistant Time	76		76	I	19	1	97	I
Indicated Time Spent	9	108.1	9	85.0	6	157.0		110.0

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

\*\*\*Average Hours for those reporting time spent.

# Corrections Made in the 4-H Enrollment Cards, Persons Making Corrections in Enrollment Card, and Types of Corrections Made

According to data in Table XLII, a majority of county staffs, 51 percent, made some corrections in Enrollment Cards. Forty-eight percent of county staffs made no corrections in Enrollment Cards. Of counties making corrections, 65 percent reported that Agents made the corrections; 65 percent said Secretaries made them; 10 percent noted Leaders made corrections and 2 percent indicated that Others made corrections.

Of counties making corrections, nearly all, 90 percent, reportedly made corrections in Addresses, 29 percent in Projects, 10 percent in in Activities, 10 percent in Telephone numbers, and 2 percent in Parents' name. A consequentially higher percent of staffs in Low Enrollment Counties, 81 percent, reported corrections made by Agents than staffs in High Enrollment Counties, 57 percent. Secretaries also made corrections in a higher percent of Low Enrollment Counties, 81, than in High Counties, 29 percent. Higher percents of Low Enrollment Staffs, 19, used Leaders to make corrections than did High Enrollment Staffs, 7 percent. Consequentially lower percents of Low Staffs, 88, made corrections in Addresses than did High Staffs, 93 percent. A higher percent of Low Enrollment Staffs, 50 percent, had made corrections in projects than had High County Staffs, 7 percent. A consequentially higher percent of Low County Staffs, 19 percent, reported correcting Telephone numbers than High County Staffs, none.

Table XLII. Corrections Made in 4-H Enrollment Cards and Persons Making Corrections in Tennessee Counties as Reported by Enrollment/ F.S.E. Groupings, FY 1977\*

Whether Corrections were Made, Type of	County	Enrollment	F.S.E. Group	oings**
Correction Made and/or Person Making Corrections	Total	High	Medium	Low
		pe	cents	
	(N=94)	(N=31)	(N=32)	(N=31)
Corrections were not			1.000	
made on Cards	48	55	44	45
Corrections were made on				
on Cards	51	45	56	52
No response	1	0	0	3
Total	100	100	100	100
Those making corrections***	(N=48)	(N=14)	(N=18)	(N=16)
Agents	65	57	56	81
Secretaries	65	29	78	81
Leaders	10	7	6	19
Others	2	0	6	0
Type of Correction			1	
Address	90	93	89	88
Projects	29	7	28	50
Activities	10	7	11	13
Telephone Number	10	0	11	19
Parents'Name	2	0	0	7
Obvious Errors	2	0	0	7

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

\*\*\*Percents do not add to 100 since some counties reported several different persons making several types of corrections.

Use of the Address Aperture by Tennessee Counties and Other Systems Used in Addition to or in Place of the Address Aperture for Mailing Purposes

According to data in Table XLIII, 64 percent of Tennessee County Staffs did not use the Address Aperture. Thirty-five percent of the counties did make use of the Address Aperture; while the remaining 1 percent made no response. Fifty percent of county staffs reportedly not using the Address Aperture, Addressed mail from cards, 37 percent used Mailing Lists, 8 percent used Addressographs, and 7 percent used Other methods. Twenty-two percent of these county staffs made no response as to how they addressed mail for members.

In counties not using the Address Aperture, the Addressograph was used in 14 percent of the High Enrollment Grouping Counties but by no staff in the Low Enrollment Grouping. Higher percents of the High Enrollment Grouping not using the Aperture, 29 percent, made no response to how they addressed mail versus 14 percent of the Low Enrollment Grouping.

Data reveal that of counties reportedly using the Address Aperture 70 percent used only Address Apertures for mailing purposes. In addition to using Address Apertures, 24 percent also reported using Mailing Lists for mailing, 12 percent Addressed from Enrollment Cards, and 3 percent each used an Addressograph and Other methods. Consequentially fewer Low Enrollment Counties, none, Addressed from Cards or used an Addressograph versus High Enrollment Counties, 10 percent each.

### Table XLIII. Use of Address Aperture and Other Systems Used in Addition to or in Place of Address Aperture for Mailing Purposes in Tennessee Counties as Reported by Enrollment/Full-time Staff Equivalent Groupings, FY 1977\*

Aperture Use and Other	County	Enrollment/	F.S.E. Group	ings**
Systems Used for Mailing Purposes	Total	High	Medium	Low
· ·			cents	
	(N=94)	(N=31)	(N=32)	(N=31)
Aperture not used in county	64	68	56	68
Aperture used in county	35	32	44	29
No response	1	0	0	3
Total	100	100	100	100
Systems used instead of ***				
Aperture for those not using Aperture for mailing	(N=60)	(N=21)	(N=18)	(N=21)
	(			
Addressed from cards	50	48	50	52
Mailing lists	37	29	50	33
Addressograph	8	14	11	0
Other	7	5	6	10
No response	22	29	22	14
Aperture use and systems use	d			
in addition to Apertures for those using Apertures for				
mailing	(N=33)	(N=10)	(N=14)	(N=9)
Address Aperture only used	70	70	64	78
Mailing lists	24	30	21	22
Addressed from cards	12	10	22	0
Addressograph	3	10	0	Ő
Other	3	0	7	ő
		ho	urs	
Average Hours spent per county addressing Apertures	(N=33)	(N=10)	(N=14)	(N=9)
for those reporting	39.8	58.9	24.0	43.2

Table XLIII (Continued)

\*One county, Lake, had no 4-H program during FY 1977.

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

\*\*\*Percents do not add to 100 since some counties indicated using several systems.

#### Time Spent Addressing Apertures for Counties Reporting

According to Table XLIII an average of 39.8 hours was used per county to address apertures in counties reporting their use. Lower numbers of average hours were spent by Low Counties, 43.2, than by High Counties, 58.9, for addressing apertures. Medium County Staffs used fewer average hours, 24, than did either Low or High County Staffs.

## Strong Points of the State 4-H Enrollment Card as Reported by Tennessee County Staff

According to data in Table XLIV, 45 percent of the county staffs in Tennessee regarded the present 4-H Enrollment Card System as "good" or "adequate" with all information needed listed on the card. Fifteen percent made no comment as to strong points. Advantages mentioned by county staffs included: different cards for different audiences, 14 percent; simple, 14 percent; Keysort Feature, 8 percent; Address Aperture, 6 percent; listing of projects and activities, 6 percent; good size and easy to file, 4 percent; and club name listed at the top of the card, 1 percent. Only one county staff stated the present system had no strong points.

A consequentially higher percent of Low Enrollment Staffs, 19 percent, mentioned different cards for different audiences as a strong point than did those in High Counties, 6 percent. No other consequential differences were noted between Low and High Counties. A consequentailly higher percent of Medium Enrollment Staffs, 56 percent, felt cards were "good" or "adequate" compared to Low Counties, 32 percent, and High Counties, 38 percent.

Strong Point			F.S.E. Group	pings**
Indicated by	Total	High	Medium	Low
Extension Staff	(N=94)	(N=31)	(N=32)	(N=31)
		perce	ents***	
No comment made	15	16	16	13
No strong points	1	0	0	3
Present Card System contains all information needed and is good or				
adequate	45	38	56	32
Advantages of present card System				
Different cards for				
different audiences	14	6	6	19
Simple	14	19	6	16
Keysort Feature	8	10	0	16
Address Aperture	6	10	3	6
Listing of projects and activities; projects				
easily identified	6	10	0	10
Easy to file, good size	4	6	3	3
Club name listed at top of card	1	0	0	3

Table XLIV.	Strong Points of State 4-H Enrollment Cards as Reported by
	County Staffs in Tennessee by Enrollment/Full-time Staff
	Equivalent Groupings, FY 1977*

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

\*\*\*Percents do not add up to 100 since some reported several responses.

## Weak Points of State 4-H Enrollment Cards as Reported by Tennessee County Staffs

According to data in Table XLV, 24 percent of the county staffs made no comment as to any weak points in the 4-H Enrollment Card System. Ten percent of the county staffs felt that there were no weak points in the 4-H Enrollment Card System. Weaknesses noted in the current 4-H Enrollment System as mentioned by county staffs were noted as follows: new and repeat columns are confusing, 15 percent; projects and activities with no project material should be listed separately, 12 percent; Address Apertures are messy, 9 percent; years or unit numbers should be listed with projects, 6 percent; spaces and printing are too small, 5 percent; too much time is needed to process cards, 5 percent; Place of Residence should be deleted, 4 percent; projects need to be numbered alike on all audience cards, 2 percent; need better project distribution, 2 percent; address section is confusing, alpha name of little value, and too long and complicated, delete punching system, enrollment cards should not be changed each year, club code needed, race code needed, date of birth needed, and Keysort edges are too weak, 1 percent each. Other weaknesses in the Enrollment System mentioned were: members do not understand how to choose projects and agents do not know how to use punch system.

Consequentially fewer Low Enrollment Staffs, 6 percent, felt there were no weaknesses in the 4-H Enrollment System than in High Counties, 16 percent. A consequentially higher percent of those in Low Counties, 26 percent, made no comments on the weakness of the Enrollment System as compared to 16 percent of High County Staffs.

Weak Point Indicated by	County Total	Enrollment/ High	F.S.E. Group Medium	pings** Low
Extension Staff	(N=94)	(N=31)	(N=32)	(N=31)
			cent***	
No comment made	24	16	31	26
No weak points	10	16	6	6
Weakness in Card System				
New and repeat columns				
are confusing, delete	15	9	23	13
Projects, activities, and				
projects with no project material should be listed				
separately	12	13	9	10
Address Aperture messy,				
delete	9	9	3	16
Years or unit numbers should	Ld			
be listed with projects	6	9	0	9
Spaces and printing are			2011년 전	
too small	5	3	. 6	6
Too much time is needed				State State
to process cards	5	9	0	6
Delete Place of Residence	4	. 3	6	3
Projects need to be		2 1 2 1		
numbered alike on all	0	2		
audience cards	2	3	3	0
Need better project				
distribution	2	0	3	3
Address section confusing	1	0	0	3
Alpha name of little value	1	0	3	0
Card too long and			18 Car	
complicated	1	. 3	0	0

Table XLV. Weak Points of State 4-H Enrollment Cards as Reported by County Staff in Tennessee by Enrollment/Full-time Staff Equivalent Groupings, FY 1977\*

#### Table XLV (Continued)

Weak Point Indicated by Extension Staff	County Total (N=94)	y Enrollment/ High (N=31)	F.S.E. Group Medium (N=32)	pings** Low (N=31)
Enrollment Cards change				
each year	1	0	3	0
Delete punching system	1	0	0	3
Keysort edges too weak	1	3	0	0
Need club code	1	0	3	0
Need face code	1	0	3	0
Need Date of Birth	1	3	0	0
Members do not understand how to choose projects	2	0	0	6
Agents do not know how to use Punch System	1	0	0	3

\*One county, Lake, had no 4-H program during FY 1977.

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

\*\*\*Percents do not add to 100 since some counties gave several responses.

# Comments or Suggestions Made by Tennessee Extension Staffs on 4-H Enrollment Procedures

According to data in Table XLVI, 51 percent of county staffs made no additional comment on the current 4-H Enrollment System. A few staffs made suggestions related to the 4-H Enrollment Card. Fifteen percent felt a need for project unit number instead of new and repeat columns, 12 percent suggested project and activity listings should be clearer, 4 percent felt a need to simplify the Card, and 2 percent felt a need for larger write-in spaces for 4-H Members, 1 percent wanted to change the term address to post office. A few staffs felt a need to add the following to the 4-H Enrollment Card: code indicating race, 4 percent; space of county write-in, 3 percent; date of enrollment, 2 percent; printed material available, 2 percent; teacher's name on Explorer and Junior Cards, 2 percent; leader's signature, 2 percent; club code 2 percent; parents' signature, date of birth, parents' occupation, and Keysort area for other projects and activities, 1 percent each. Items suggested by staffs to be deleted or improved were: Address Aperture, 4 percent, Place of Residence, 3 percent; and Keysort Feature; 1 percent. A consequentially higher percent of High Enrollment County Staffs, 19 percent, felt the project and activity listings should be clearer than did Low County Staffs, 10 percent. Consequential differences were noted between Medium County Groupings and other groupings (i.e., 6 percent of Medium County Staffs felt project and activity listings should be clearer as compared to 10 percent of Low and 19 percent of the High County Groupings; none in Low Counties felt a need to add code indicating race while 10 percent in Medium Counties did).

Comment or Suggestion Made by Extension Staff	County Total (N=94)	Enrollment/ High (N=31)	F.S.E. Group Medium (N=32)	Low (N=31)
		perce	nts***	
No comment made	51	52	50	51
Changes related to 4-H Enrollment Card				
Need area for project unit number instead of new and				
repeat columns	15	16	16	13
Project and activity	10	10		10
listings should be clearer	12	19	6	10
Need to simplify card	4	6	0	6
Provide larger spaces for members to write in	2	3	3	0
Change Address to Post Off Office	ice 1	3	0	0
Leaders help to enroll	1	3	0	0
Add to 4-H Enrollment Card				
Code indicating Race	4	3	10	0
Space for county write in	3	6	3	0
Date of enrollmentyear	2	0	3	3
Printed material available	2	0	0	6
Teachers name on Explorer and Junior Cards	2	3	3	0
Leaders' Signature	2	3	. 3	0
Club Code	2	0	3	3

Table XLVI.	Comments or Suggestions Made by Tennessee Extension Staff
	on 4-H Enrollment Procedures by Enrollment/Full-time Staff
	Equivalent Groupings, FY 1977*

### Table XLVI (Continued)

	County	Enrollment	/F.S.E. Grou	upings**
Comment or Suggestion Made by Extension Staff	Total (N=94)	High (N=31)	Medium (N=32)	Low (N=31)
Parents' Signature	1	0	3	0
Date of Birth	1	3	0	0
Parents' Occupation	1	0	3	0
Keysort area for other projects and activities	1	3	0	0
tems to delete from 4-H ard or improve				
Address Aperture	6	10	3	6
Place of residence	3	0	6	3
Keysort Feature	1	0	3	0

\*One county, Lake, had no 4-H program during FY 1977.

\*\*Enrollment/F.S.E. Groupings were determined as follows: High 1,003-2,143 members per F.S.E.; Medium 727-1,001 members per F.S.E.; and Low 315-720 members per F.S.E.

\*\*\*Percents do not add to 100 since some counties gave several responses.

#### CHAPTER V

SUMMARY OF MAJOR FINDINGS, IMPLICATIONS, AND RECOMMENDATIONS

This comparative study of 4-H Enrollment/Full-time Staff Equivalent (F.S.E.) Groupings was undertaken to evaluate the State 4-H Enrollment Cards and to determine the procedures used in Tennessee 4-H Enrollment as perceived by 4-H Youth Agents. It was felt that a determination of the relationship of use of the Enrollment Cards and the number of members per F.S.E. should reveal whether or not counties with a larger membership per F.S.E. made different and/or more efficient use of cards and certain procedures than those with smaller enrollment per F.S.E. Specific Objectives included:

1. To study the use of the 4-H Enrollment Cards for Senior, Junior High, Junior, and Explorer 4-H members used at the county level by 4-H Agents in High, Medium, and Low Enrollment/F.S.E. Groupings.

2. To analyze current enrollment procedures used by county 4-H staffs for comparison of High versus Low Enrollment F.S.E. Groupings.

Data were collected from 94 Tennessee Counties via a mail questionnaire for FY 1977 in February 1978. Counties were divided into Enrollment/F.S.E. Groupings and main comparisons made between high and low categories. High Enrollment/F.S.E. Grouping Counties had from 1,003 to 2,143 members; Medium Counties had 727 to 1,001 members per F.S.E.: and Low Counties had from 315 to 720 members per F.S.E.

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#### I. MAJOR FINDINGS

Major findings were classified and presented under headings related to the specific objectives of the study.

Use of the 4-H Enrollment Cards for Senior, Junior High, Junior, and Explorer 4-H Members by Agents in High, Medium, and Low Enrollment/F.S.E. Groupings

#### Regarding Appropriate Items on 4-H Enrollment Cards.

1. Ninety-eight percent of Tennessee 4-H Youth Staffs made use of the State 4-H Enrollment Card. Eighty percent of the staffs used "all" portions of the cards; while 18 percent used only parts of the cards. Use of various portions of the Enrollment Cards was related to the Enrollment/F.S.E. Grouping; 26 percent of the Low Enrollment/F.S.E. Grouping used "only portions" of the card while only 16 percent of the High Enrollment/F.S.E. Grouping used "only portions."

2. Items found useful and/or needed by all county staffs included Name, Address, Telephone Number, Age, School, Parents' Name, Projects, Sex, Club Name, Activities, Number of Years in 4-H and Place of Residence. Other items not termed useful by a majority of staffs, but found to be useful by some, included Address Aperture, Senior opportunities listed separately, Present 4-H office held, Parent's occupation, and Birthday.

3. Medium Enrollment/F.S.E. Staffs made more use of the Address Aperture on Senior, Junior High, Junior, and Explorer Cards than did those in either High or Low Counties. High Enrollment/F.S.E. Counties made more use of the Address Aperture on Junior High and Junior Cards than did the Low Enrollment/F.S.E. Grouping. 4. Those in the Low Enrollment/F.S.E. Grouping expressed a greater need for Place of Residence on Senior, Junior High, and Junior Enrollment Cards than those in the High Enrollment/F.S.E. Grouping.

Regarding use of the Keysort Coding Feature and Individuals Assisting with Punching of Enrollment Cards

1. Fifty-nine percent of county staffs reportedly used the Keysort Coding Feature on Senior, Junior High, and Junior Enrollment Cards; while 50 percent of staffs reportedly used this feature on Explorer Enrollment Cards. A higher percent of the staffs in the Low Enrollment/F.S.E. Grouping punched Explorer Cards than those in the High Enrollment/F.S.E. Grouping.

2. In counties using the punch system, Secretaries punched the Enrollment Cards in the largest percent of counties, an average of 74 percent for the four audience cards. A higher percent of counties in the Low Enrollment/F.S.E. Grouping, 86 percent, used Secretaries to punch cards than did counties in the High Grouping, 64 percent. Agents were next with 29 percent punching cards. A lower percent of the Agents, 17 percent, in the Low Enrollment/F.S.E. Grouping punched Enrollment Cards than in the High Enrollment/F.S.E. Grouping, 40 percent. (Averages were made for all four audiences.

3. Fifty-nine percent of the counties punched 4-H Enrollment Cards using an average of 32.4 hours per county to punch the cards. Fewer hours were used in the 64 percent of the Low Enrollment/F.S.E. Grouping Counties to punch cards, 29.1 average hours, than were used in 64 percent of the High Enrollment/F.S.E. Grouping Counties, an average of 3.91 hours per county. 4. Earlier it was assumed that the task of training personnel to punch Enrollment Cards was that of the District Supervisors. Data in this study reveal that only 5 percent of the Agents and 21 percent of Secretaries learned to punch cards from the District Supervisor in Counties using the punch system. More of the Agents and Secretaries in Counties learned to punch cards from (1) the instruction booklet, (2) another Agent, (3) personal experience, hit or miss method, (4) or from another Secretary.

<u>Regarding Filing of 4-H Enrollment Cards</u>. A majority of counties, 79 percent, filed cards by clud, and 38 percent by school. Seven percent filed cards alphabetically, which is the recommended procedure. Counties reportedly grouping cards by club or school to file may have used an alphabetical file system for the club or school but did not so state.

#### Regarding Distribution of Project Material to 4-H Members

 Ninety-nine percent of Tennessee county staffs distributed
 4-H material to Juniors, Junior Highs and Seniors by using information on the 4-H Enrollment Card.

2. Agents in vast majorities of counties reportedly distributed material at club meetings, an average of 90 percent. Twenty-two percent of counties mailed material to Senior Members; while only 12 percent of counties mailed material to Junior High Members, and only 9 percent mailed material to Junior Members. Explorers, of course, had no need for specific project materials.

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Regarding Checking Cards for Accuracy and Marking Necessary Corrections, Persons Making Corrections and Types of Corrections Made,

 About one-half, 51 percent, of Tennessee county staffs made corrections in Enrollment Cards. Higher percents of the High Enrollment Counties made no corrections on Enrollment Cards than the Low Enrollment Grouping.

2. In nearly two-thirds of counties making corrections, Agents and Secretaries each made corrections on 4-H Cards. Agents in a higher percent of the Low County Grouping, 81 percent, made corrections than in the High County Grouping, 57 percent. Also, Secretaries in a higher percent of the Low County Grouping, 81 percent, made corrections than in the High County Grouping, 29 percent.

3. Corrections were made most often in Address, 90 percent, and Projects, 29 percent. Also, Activities and Telephone Numbers were corrected but to a smaller extent, 10 percent each. Higher percents of staffs in the Low Enrollment/F.S.E. Grouping made corrections in Projects, 50 percent, and Telephone Numbers 19 percent, than in the High Enrollment/F.S.E. Grouping, 7 percent and none, respectively.

<u>Regarding Use of the Address Aperture by Tennessee Counties and</u> Other Systems used in Addition to or in Place of the Address Aperture for Mailing Purposes.

1. A majority of Tennessee county staffs, 64 percent, did not use the Address Aperture on the 4-H Enrollment Card. Thirty-five percent of the counties did make use of the Address Aperture for mailing. 2. Of staffs not using Address Apertures, one-half addressed letters from the cards, and more than one-third had Mailing Lists. More than two-thirds of counties using the Address Aperture used the Aperture only and about one-fourth of them also used Mailing Lists.

3. For those counties reportedly using the Address Aperture, 39.8 average hours per county were reportedly spent addressing apertures. Staffs in Low County Enrollment/F.S.E. Grouping Counties spent, on the average, fewer hours addressing cards, 43.2, than those in the High Enrollment/F.S.E. Grouping, 58.9 hours.

Regarding Strong Points of the 4-H Enrollment Card. According to data, 45 percent of county staffs regarded the present 4-H Enrollment Card System as "good" or "adequate." Higher percents of staffs in High, 38 percent, and Medium 56 percent, Enrollment Groupings felt that the Enrollment Card System was "good" or "adequate" than in the Low Grouping, 32 percent.

<u>Regarding Weak Points of the State 4-H Enrollment Card</u>. Several staffs felt there were no weak points in the Enrollment System. Items mentioned most frequently as being weak points were that "new" and "repeat" columns were confusing, projects and activities with no project material should be listed separately, and Address Apertures were messy.

<u>Regarding Other Comments or Suggestions made by Tennessee Extension</u> <u>Staffs about Enrollment Cards</u>. One half, 51 percent, of the staffs made no additional comments about the Enrollment Card. Comments made most often were that project and activity listings should be clearer and that a unit number for projects was needed instead of "new" and "repeat" columns. Current Enrollment Procedures used by County 4-H Staffs and Comparison of High versus Low Enrollment/F.S.E. Groupings

Regarding Persons Assisting Members with Enrollment. A majority of Senior 4-H Members completed 4-H Enrollment Cards themselves; while Junior High, Junior, and particularly Explorer Members received considerable assistance in filling out membership cards. Agents gave assistance to members in a majority of counties; some counties had Teachers also assisting members, and a few also had Adult Leaders assisting. Teachers were reported assisting more often often in the Low Enrollment/F.S.E. Grouping than in the High County Enrollment/F.S.E. Grouping.

Regarding Times of the Year 4-H Enrollment was Conducted. A vast majority of county staffs enrolled 4-H members during the Fall. Some counties enrolled members All Year. Fewer county staffs in the Low Enrollment/F.S.E. Grouping reported they enrolled members in the Fall than staffs in the High Enrollment/F.S.E. Grouping. Inversely, more Low Enrollment/F.S.E. Counties enrolled members All Year than did High Enrollment Counties.

Regarding 4-H Members at Large and Ways of Enrolling Members at Large.

1. More counties reported having Senior Members at Large, 36 percent, than Junior High Members at Large, 26 percent, Junior Members at Large, 15 percent, or Explorer Members at Large, 10 percent. A majority of counties did not report having Members at Large.

2. Members at Large were primarily enrolled by Personal Contact. A few others were enrolled by Mail, through Parents or through Leaders. More High Enrollment/F.S.E. Grouping Counties enrolled Members at Large in all audience areas than Low Counties. High Counties also used several more methods more frequently than did counties in the Low Grouping. Mail and Personal Contact were used in more High Enrollment/F.S.E. Counties than in Low Enrollment/F.S.E. Counties.

Regarding Methods of Distributing4-H Enrollment Cards or Forms. In a vast majority of counties Enrollment Cards or forms were distributed at club meeting by the Agent and completed by the member during the club meeting. A few counties also reported cards being distributed by a Leader at the club meeting and returned to the Leader and/or taken home by the member and later returned.

Lower percents of Low Enrollment/F.S.E. Counties had Agents delivering cards or forms than did High Enrollment/F.S.E. Counties.

Regarding Methods Used by 4-H Members to Select Projects and Activities. Senior 4-H Members were allowed more freedom in choosing projects and activities than were Junior High and Junior4-H Members. Nearly one-half of county staffs allowed Senior Members to choose their own projects and activities with no limitations as to number of projects taken. Over three-fourths of counties with Junior High Members and a vast majority, 92 percent, of counties with Junior Members limited the number of projects and activities chosen by these members, although they were allowed to choose their own projects and activities. More staffs in High Enrollment/F.S.E. Counties allowed members to choose projects and activities with no limitation than did those in Low Enrollment/F.S.E. Counties. Inversely, more Low County Enrollment/F.S.E. Staffs limited

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Senior in the number of projects taken. More High Grouping Counties had members indicating unit numbers than did Low Grouping Counties.

Regarding Staff Time Used to Enroll 4-H Members in Tennessee Counties. In 98 percent of Tennessee Counties, Agents spent an average of 122.7 hours per county enrolling 4-H members. A majority of counties, 63 percent, also indicated Secretaries spent an average of 49.2 hours per county on 4-H enrollment. Leaders were used by several county staffs, 23 percent, and they spent an average of 16.9 hours per county on enrollment. Program Assistants used an average of 108 hours in 10 percent of Tennessee Counties to enroll 4-H members.

Agents and Secretaries used much less time in Low Enrollment/F.S.E Counties on 4-H enrollment than did Agents and Secretaries in the High Enrollment/F.S.E. Counties.

#### II. IMPLICATIONS

Some of the implications drawn from the findings included the following: (1) Nearly all counties were using the current 4-H Enrollment Card System and most county staffs were pleased with the current Enrollment System, (2) Most counties were using all portions of the present 4-H State 4-H Enrollment Card, except the Address Aperture, and Higher percents of counties in the High Enrollment Grouping used all portions of the Enrollment Card than did Counties in the Low Enrollment Grouping and (3) Several counties noted confusion in the use of the "new" and "repeat" columns and suggested change of these to a single unit number column. Also, since majorities of staffs used the Keysort Feature, filed the Enrollment Cards, distributed 4-H project material using the Enrollment Cards, and addressed correspondence either with use of the Address Aperture or typing addresses directly from cards, and corrected information on cards; it is implied that approved procedures, in the main, were being used.

#### III. RECOMMENDATIONS

#### For Use of Findings

Continuation of use of the 4-H Enrollment Cards as they are at present is recommended. Further training in the use of the Keysort Feature and the Address Aperture by District Staffs also is recommended. If training does not produce wider, more effective use of the Address Aperture it would seem desirable to consider dropping it.

Certain features which could be improved on the Enrollment Cards are spaces for and codes in Keysort System for county use, rearrangement of project and activity listings, and revision of the "new" and "repeat" columns.

No best procedures were discovered from staff members for enrollment of 4-H members since few differences were found between Low and High Enrollment Grouping Staffs. A staff conference with sharing of most popular ideas or recommendations from State Staff on best considered procedures may prove helpful.

#### For Further Study

A more thorough comparison of the Tennessee 4-H Enrollment
 System (Keysort) with other state 4-H Enrollment Systems should be made.

2. A more specific study on mailings being sent to 4-H members in terms of use of Address Aperture, mailing procedures, and time expended by Extension Staff members should be done.

3. A study of the relationship between enrollment methods and length of 4-H tenure could be undertaken to try to determine whether various procedures contribute to or deter 4-H membership and re-enrollment.

4. A study should be undertaken of actual cost comparison of the Address Aperture as related to actual use of the Aperture by staff members to see if use warrants additional cost, especially if a more effective use of the Address Aperture is not employed.

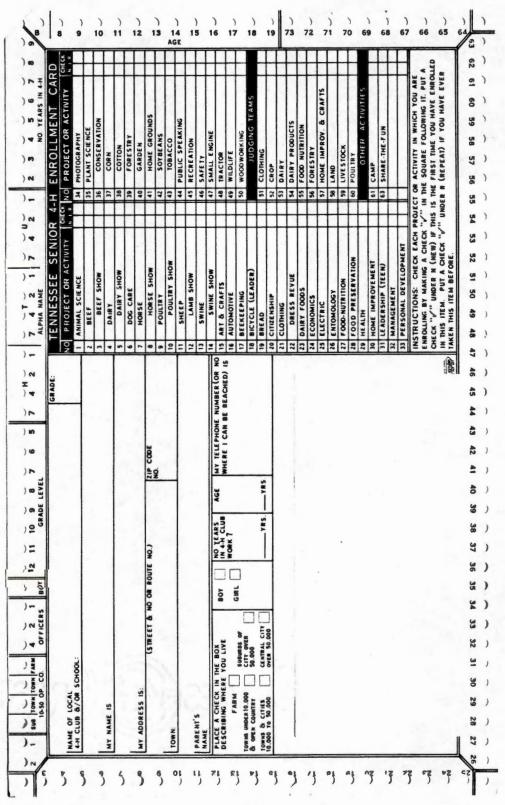
5. A study comparing the length of the 4-H Agent service and enrollment procedures might prove helpful for training of new Agents. BIBLIOGRAPHY

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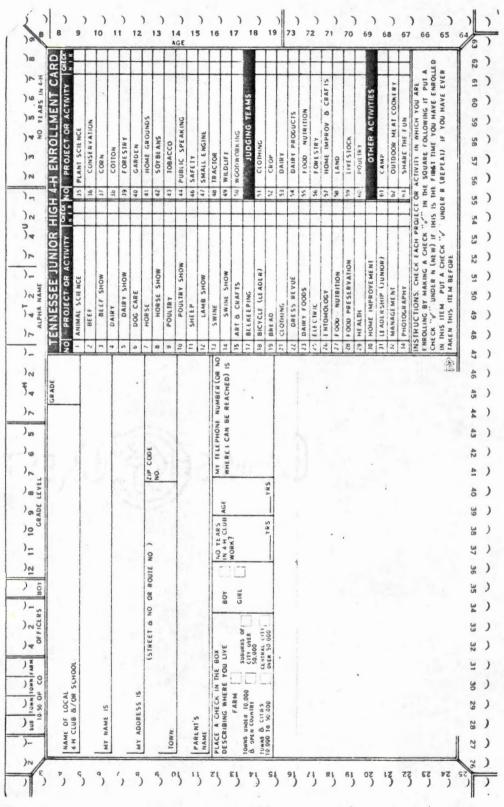
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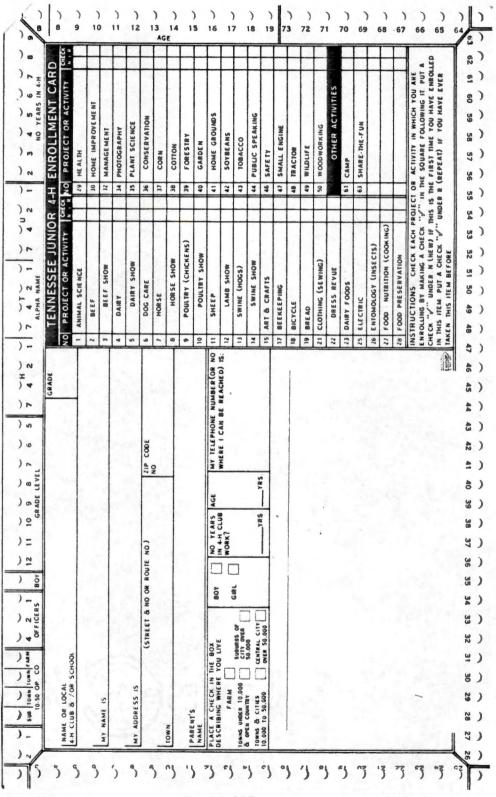
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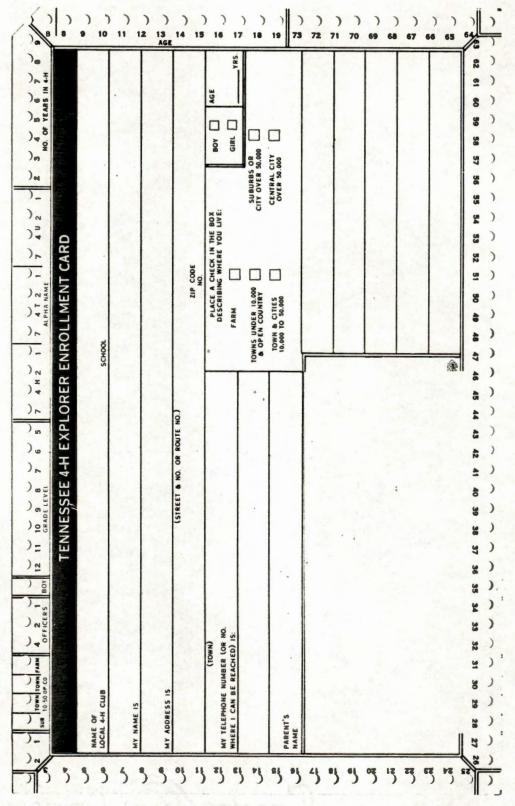
APPENDIX A



APPENDIX B



APPENDIX C



APPENDIX D

#### APPENDIX E

County	F.S.E. Program Assistants and Agents assigned	Total Enrollment 1977	4-H Members per F.S.E.
ligh Enrollment F.S.E.			
Cheatham	.9	1929	2143
Rutherford	2.5	4213	2106
Washington	2	3834	1917
Scott	1	1816	1816
Bradley	2	3290	1645
Hawkins	2	2912	1456
Wilson	2.5	2673	1336
Chester	.75	986	1315
Jefferson	. 1.5	1947	1298
Campbel1	2	2519	1297
Gibson	2	1887	1258
Carter	2	1951	1188
Claiborne	1.5	1769	1179
Dickson	1.65	1951	1188
McNairy	1.5	1769	1179
McMinn	2	2283	1141
Montgomery	2	3385	1128
Williamson	2.8	3159	1128
Blount	2	2229	1115
Anderson	2	2152	1076
Davidson	10	10706	1970
Unicoi	1	1068	1068
Marion	1.5	1598	1065
Monroe	2	2124	1062
Fayette	2	2071	1035
Morgan	1.4	1446	1033
Putnam	2	2049	1024
Lawrence	2	2030	1015
Robertson	2.2	2212	1005
Madison	2	2010	1005
Hardin	114	1404	1003

### Table A-I. Tennessee Counties Grouped by Total Enrollment per Fulltime Staff Equivalent, FY 1977

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## Table A-I Cont'd

County	F.S.E. Program Assistants and Agents assigned	Total Enrollment 1977	4-H Members per F.S.E.
Medium Enrollment F.S.E.			Sec. Sec.
Sevier	1.5	1502	1001
Carroll	2	1998	999
Cocke	1.5	1493	995
Grainger	1.5	1480	987
Shelby	9.3	9147	983
Summer	5	4892	978
Benton	1.25	1200	960
Cumberland	2	1918	959
Crockett	1.5	1427	951
Fentress	1.5	1422	948
Hardeman	2	1894	947
Greene	2	1827	936
Overton	1.5	1393	929
Loudon	1.5	1333	889
White	2	1767	883
Roane	2	1719	859
Franklin	2	1715	857
Lauderdale	1.5	1264	843
Houston	1.5	754	858
	1.5	1251	834
Wayne		1209	806
Marshall	1.5		
Henry	2	1604	802
Weakley	2	1588	794
Jackson	1	793	793
Warren	2	1571	785
Stewart	.9	706	784
Hancock	1	783	783
Hamilton	6	4683	784
Humphreys	2	1524	780
Dyer	2	1518	759
Obion	2	1478	739
Union	1	738	738
Bedford	1.8	1308	727
Low Enrollment F.S.E.			
Polk	1.5	1080	720
Henderson	2	1412	706
Macon	2	1408	704

### Table A-I Cont'd

County	F.S.E. Program Assistants and Agents assigned	Total Enrollment 1977	4-H Members per F.S.E.
Meigs	1	655	655
Grundy	1.75	1132	647
Decatur	1.75	1104	631
Johnson	1.5	934	623
Rhea	2	1235	617
Sullivan	6	3645	607
Haywood	2	1200	600
Trousdale	1	596	596
Lincoln	2	1181	590
Giles	2	1168	584
Cannon	1.5	862	575
Lewis	1	574	574
Maury	2.5	1415	566
Smith	2	1111	555
Coffee	2	1083	541
DeKalb	2	1074	537
Knox	6	3201	533
Clay	1.5	774	516
Hickman	2	968	484
Van Buren	.9	434	482
Tipton	1.5	682	455
Hamblen	2.5	1119	448
Sequatchie	1	: 399	399
Bledsoe	1.75	683	390
Pickett	1	378	378
Moore	.8	296	370
Perry	1.5	473	315

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#### APPENDIX F

County

District

#### UNIVERSITY OF TENNESSEE

#### AGRICULTURAL EXTENSION SERVICE

#### A STUDY OF 4-H ENROLLMENT CARDS AND ENROLLMENT PROCEDURES USED IN TENNESSEE

Please take a few minutes of your time to answer the following questions concerning your county 4-H enrollment procedures.

This information is being gathered as a basis for determining future enrollment procedures in the State of Tennessee. Thank you in advance for your help in completing this survey. All agents doing 4-H work should contribute to completing this questionnaire.

Please select an answer which best represents your county situation in 1977.

- Number of staff members assigned to youth program in your county in 1977.
- Number of full time staff equivalents assigned to the youth program in your county. (F.S.E. in defined as the total percent of staff members assigned to youth work divided by 100.)
- 3. How was enrollment of 4-H members conducted in your county in 1977?
  - \_ a. State 4-H cards were used, all areas of the card were used. (If this is checked move to question 5.)
  - b. State 4-H cards were used, but only a portion of the card was filled out. (If this is checked, please proceed to question 4.)
  - c. The state 4-H card was not used. If state enrollment cards were not used please indicate what method was used to enroll 4-H members.

If you have your own form for enrollment please enclose a copy with this questionnaire.

(If this is checked proceed to question 6.)

If portions of the state enrollment card were used, please check items used in 1977 on the various enrollment cards in your county. 4.

Item listed on enrollment card	Senior	Jr. High	Junior	Explorer
Name				
Club Name				
School				
Address				
Parent's Name				
Age				
Place of Residence				
Number of years in 4-H work				
Projects				
Activities				
Address aperture				
Sex		-		
feel are useful and needed.				
Items listed on cards in 1977	Senior	Jr. High	Junior	Explorer
Name				
Club Name				
School				
Address				
Parent's Name				
Age				
Place of Residence				
Number of years in 4-H work				
Projects				
Activities				
Address Aperture				

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Present 4-H Office Held Senior Opportunities Listed Separately

Parent's Occupation

Items needed from former years

Telephone Number

Sex

Please answer the following questions in relation to the enrollment system you used in 1977. Please check for each audience.

6. Who helped members complete cards? (Please check once for each audience.) Jr. Jr. Hi. Sr. Exp. Members completed cards themselves. a. b. Members were assisted by parents. c. Members were assisted by teachers. Members were assisted by agents. d. e. Members were assisted by adult leaders. f. Members were assisted by junior or teen leaders. A combination of above was used. g. If so, who assisted members. 7. At what time(s) of the year was enrollment Exp. Jr. Jr. Hi. Sr. done? Fall (Sept., Oct., Nov.) a. b. Winter (Dec., Jan., Feb.) (March, April, May) c. d. Summer (June, July, Aug.) e. All year Other (Please specify) \_ f. 8. Did you have 4-H members at large? If so, Exp. Jr. Jr. Hi. Sr. how were they enrolled? No, we did not have 4-H members a. at large. b. Yes, we did have 4-H members at large. (1) Enrolled by mail (2) Personal contact, office or home visit (3) Through parents (4) Through leaders (5) Other (please specify) 9. How were 4-H enrollment cards distributed? Exp. Jr. Jr. Hi. Sr. Delivered at club and filled out a. during a club meeting (through agents). By mail and member asked to return ь. card. Through leaders to members at club C. meetings. Taken home by member and returned at d. the following club meeting. Other (please specify) e.

10. Did you use the punch system (keysort code on 4-H enrollment cards? If so, who punches the cards? How were they trained? How much time is used to punch and address cards?

		Exp.	Jr.	Jr. Hi.	Sr
a.	No, we did not use the punched system.				1
	Yes, we did use the punch system.				
(1	) If cards were punched, who punched	Exp.	Jr.	Jr. Hi.	Sr
	them?				
	(a) Adult leaders				1
	(b) Junior and teen leaders				
	(c) Agents				
	(d) Secretaries				
	(e) Other (please specify)				

(2) How were people who punched cards trained? Check principle method by which each group of people was trained. Check for each group used in your county.

	김 성장 경험 것이 없는 것	Adult Leader	Teen Leader	Agent	Secre- tary	Other
a.	Taught by District Supervisor					
Ъ.	By personal experience, hit or miss					
	Taught by secretary					
	Taught by agent					
e.	Learned from instruc- tion book	1-CE	10-71	信告	aR!	
f.	Taught by leader (adult)		No. Server and	1.44		
g.	Other (please specify)					

- (3) About how many person hours (i.e., agent, leader, secretary, other) were devoted in 1977 to punching cards?
- (4) About how many person hours (i.e., agent, leader, secretary, other) were devoted in 1977 to typing addresses on card apertures?

11. How were cards or enrollment forms filed in 1977? Check one.

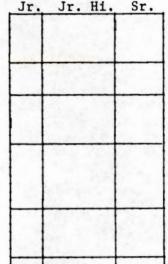
- a. Cards were not used.
- b. Cards were not filed.
- c. Cards were filed alphabetically.
- d. Cards were filed by schools.
- e. Cards were filed by community.
- f. Cards were filed by club.
- g. Other (please specify)

- 12. How were projects and activities selected in 1977? (More than one answer may be designated.)
  - Members chose and checked projects and activities.
  - b. Member selected the project/activity in which he enrolled and the unit number.
  - c. Member did not choose the project--a county or club project was selected by agent or leader.
  - d. Projects and activities were chosen by member but he was limited in the number of projects and activities he could choose.
  - Projects and activities were chosen by member and he was not limited in his choice.
  - f. Other (please specify)
- 13. Did you <u>use</u> enrollment cards or forms as a general basis <u>for distributing project</u> and other <u>material</u>? If so, <u>how</u>?
  - a. No, we did not use cards to distribute material.
  - b. Yes, we used cards as a basis for distributing material as follows:
    - Project material was distributed at club meetings by agent.
    - (2) Project material was distributed at club meeting by leader.
    - (3) Project material was mailed out.
    - (4) Other (please specify)
- 14. Please estimate approximately how much <u>staff time</u> was required to enroll members during 1977? (i.e., Time used to fill out cards, distribute project materials, fill project orders, etc.)

and standing	Hours	of	Extension Agent's time
and the first the formed	Hours	of	Secretarial time
10.31 A. 12	Hours	of	Leader's time
	Hours	of	Program Assistant's time

15. How many different <u>pieces of mail</u> would you estimate went to 4-H members during 1977?

Jr.	Jr. Hi	. Sr.



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- 16. Were corrections made in information on enrollment cards or forms in 1977? If so, what corrections were made? Who made them?
  - a. No corrections were made
  - b. Yes, corrections were made
    - (1) What corrections were made?
      (2) Who made them?
      (a) Agents
      (b) Secretaries
      (c) Leaders
      (d) All of the above
      - (e) Other (please specify)

17. Were apertures ever (i.e., address windows) used for mailing purposes?

- a. Yes, apertures were used
- b. No, apertures were not used The following system was used in addition to or instead of apertures.
  - (1) Secretary addressed letters from mailing lists.
  - (2) Addresses were typed from cards.
  - (3) Addressograph was used.
  - (4) Other (please specify)
- 18. What are the strong points about the present enrollment system you feel should be continued?
- 19. What are the weak points about the present enrollment system you feel should be changed?
- 20. What other comments or suggestions do you have regarding ways to improve enrollment cards and/or procedures?

Agent	Completing	Survey	Date	

#### VITA

Wanda Hollon Helvey Erwin, daugher of Mr. and Mrs. Alfred Warren Helvey, was born in Johnson City, Tennessee, November 12, 1946. She attended Carter County Schools and was graduated from Happy Valley High School in 1964. She graduated from East Tennessee State University in 1968 with a major in Home Economics.

She was employed as Extension Agent, 4-H in Washington County, Virginia, in January 1969. In 1970 she was married to Charles William Erwin and returned to Johnson City, Tennessee. After brief employment with the Carter County Education System she accepted the position of Assistant Extension Agent with the Tennessee Agricultural Extension Service in Washington County, Tennessee, October 1970 and has been a staff member of the Extension Service since that date. She became Associate Extension Agent in July 1977.