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# Measuring the blue economy in the EU: The Polish experience

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It is generally agreed that the blue economy and blue growth play important roles in the global economy; over the last few years, they have been widely discussed at both national and international levels. Nevertheless, there is a lack of consensus on how to measure them, as the accounting methodologies differ between studies, implying divergent results. This article summarizes previous studies by comparing blue economy accounting methodologies and highlighting their strengths and weaknesses. Based on the comparison, a new methodology is proposed, based primarily on micro- and country-specific local data; this new methodology has been applied to measure the size of the blue economy in Poland. The results show that previous analyses have slightly underestimated the size of the blue economy in Poland, despite similarities concerning general dynamics and sectoral structure over time. The study concludes that a trade-off exists between using existing one-size-fits-all methods and country-specific methods, with a more precise, tailored approach being achieved at the expense of the accuracy of cross-country comparisons. Finally, the study highlights that, as there is no unambiguous solution to the problem of the above trade-off, different methods should be used with regard to the choice of method depends on the specific research task to be carried out or policy question to be addressed.

#### KEYWORDS

blue economy, blue growth, measurement of maritime economy, Baltic Sea region, Poland

# **1** Introduction

Blue growth is a policy topic vigorously discussed and researched for at least 10 years, at both the global (OECD, 2011; UNEP et al., 2012) and EU levels (European Commission, 2012). A special issue of *Marine Policy* in 2018 (in Vol. 87) was exclusively devoted to this theme. The annual EU *Blue Economy Reports* examine and present the scope and size of the European blue economy and also related opportunities and development trends. According to the most recent report (European Commission, 2021a), the added value of the EU blue economy amounted to €176 billion in 2018 [1.5% of total EU gross domestic product (GDP)] and created employment for 4.5 million people (2.3% of total EU employment). However, the aforesaid relative indicators have remained stable for the past 10 years, with a notable exception—a gradual increase in the rate of employment after the 2008 economic crisis contraction. Having in mind the advantages and strengths of the blue economy identified in the literature (e.g., World Bank, 2016) the aforesaid stagnation can be interpreted as evidence for a still untapped potential of the sector in Europe. For that reason, the exact measurement of the blue economy seems to be of the utmost importance. Despite 10 years of research and monitoring of the development of the blue economy by international organizations, the measurement is still unsatisfactory. It is based on rough attributions and assumptions about what belongs to the blue economy and what remains in a terrestrial realm; according to the most recent EU report "the Blue Economy Indicators strive for more and better data" (European Commission, 2021a, p. 2). Under the research grant of the Polish National Science Centre, an attempt has been made to propose more accurate and reliable measurement methods of the blue human-originated economy. This paper presents the approach applied in Poland and examines its strong and weak points.

First, we present the research method and the aim of the paper followed by five sections presenting the research results: (i) the essence of the blue economy, (ii) challenges related to the delineation of the blue economy and its measurement, (iii) measurement methods applied in Poland and (vi) outcomes obtained, and (v) a discussion of the usability of the Polish measurement effort. The final part contains conclusions on the broader applicability of the Polish experience and further research directions. This paper is a result of the knowledge and experience collected from across the broader community of researchers and practitioners dealing with the blue economy in Poland and Europe.

# 2 Aim and method

The main aim was to facilitate the production of more accurate data and estimates on the blue economy that would provide more precise information for public and business decision-making and better inform related research. The paper utilizes several research methods, such as literature screening, data mining, processing of quantitative data, and critical comparison. The logic of the research is presented in Figure 1.

# 3 Meaning of blue in the economic realm<sup>1</sup>

There are two fundamental concepts that require more indepth understanding for the purpose of this paper: blue economy and blue growth. In this paper, the terms blue economy, maritime economy, and ocean economy will be used interchangeably, as is the case in many scientific papers and reports on this topic. According to the initial EU report (Ecorys, 2012, 26) that started European discussions on the blue economy, this category consists "of all the sectoral and cross-sectoral economic activities related to the oceans, seas, and coasts". The blue economy was to encompass "closest direct and indirect supporting activities necessary for the functioning of the maritime economic sectors" (Ecorys, 2012, 26). Park and Kildow, who first examined various definitions of the blue economy (Park and Kildow, 2014, 6), proposed functional relationships to the ocean and coast as the factor differentiating the blue economy from its terrestrial counterpart: "Thus, the ocean economy is related to economic activity as an industrial aspect, and directly or indirectly related to the ocean (including the coast) as a geographical aspect" (Park and Kildow, 2014,7). This was echoed in the early EU definition of the blue economy, which stated that "The EU's blue economy covers market activity taking place on European territory that is intrinsically linked to the sea" (European Commission, 2015, 1). The Organization for Economic Cooperation and Development [OECD (2016)] went further and underlined the importance of both human-induced investments and proper functioning of marine ecosystems providing "free" important ecosystem goods and services. Thus, according to the

1 Dwelling on Zaucha (2018).



OECD (2016), "the ocean economy can be defined as the sum of the economic activities of ocean-based industries, and the assets, goods, and services of marine ecosystems". Both categories take the form of a flow of goods and services produced either by man or by the marine ecosystem and contribute to the formation of economic or natural capital. The essence of the OECD classification is presented in Figure 2.

As shown in Figure 2, the two components of the maritime economy are interrelated. For example, fish are products of ecosystems, but fishing and the processing industry are needed to offer them for human consumption. Beautiful landscapes attract tourists, but equally important for them is the existence of tourist facilities. In turn, the tourism industry may cause deterioration of the natural environment, which therefore may in turn have a negative impact on, for example, the abundance and the health of industrial fish.

The discourse on the essence of the blue economy continues today. According to Wenhai et al. (2019), the blue economy covers not only the marine economy but also economic activities alleviating the global water crisis. Wenhai et al. also underline the importance of the development of innovative elements of the blue economy. They provide an overview of the definitions of the blue economy that have been used in various research and policy efforts. Their screening reveals the lack of consensus over what the blue economy means in practice. One can find various approaches that sharply differ, starting from the traditional definition, that preferred by the authors of this paper, of the economy as a system of producing goods and services for the enhancement of human well-being, up to more social- or governance-oriented concepts defining the blue economy as a policy tool to enhance economic growth and job creation, or as a development mindset related to sustainability (Wenhai et al., 2019, 2-3).

While clearly referring to the blue economy as the production of goods and services, the term blue growth should be reserved for the development policies that enhance the maritime economy. This is how the blue economy is distinguished from blue growth in documents from the EU Commission. It seems that one can take a much simpler approach by defining blue growth simply as an increase in the blue economy, but the practical experience show that the development of the blue economy requires policy support, in particular in the aspects related to marine ecosystems (as identified in the OECD classification). The EU's "Blue Growth Strategy", launched 10 years ago, remains a flagship policy of the EU (European Commission, 2017). Although its development is still very active (Schultz-Zehden et al., 2019), one can note a gradual shift in emphasis, from job creation and toward a greater focus on environmental issues, i.e., green growth as part of the Green Deal (European Commission, 2019) and contributions of the EU to Sustainable Development Goal 14 (on the protection and sustainable use of the marine areas). In the EU, Member States support blue growth through Structural and Investment Funds and Horizon Europe (in particular in the fields of climate, energy, food, bioeconomy, natural resources, and the environment). In addition, in Bulgaria, Croatia, Estonia, Greece, Latvia, Lithuania, Poland, Portugal, Romania, and Slovakia, the blue growth grant scheme exists under the European Economic Area (EEA) and Norway Grants. For instance, in Poland, more than €9 million was available in 2022 under Norway Grants for supporting small and mediumsized enterprises in innovating and manufacturing blue products and services (related to or located in the sea and inland waters and in coastal areas). The focus is on supporting new technologies and processes that are reducing marine pollution, including in the waters of ports, marinas, etc. The Blue Growth Interreg MED Horizontal Project (2019-2022) has managed to create a real blue growth stakeholders' community in the Mediterranean region. Policies supporting the development of the blue economy have been conducted in many other countries, such as Australia (the Blue Well-being Initiative), China (enhancement of blue clusters), and Indonesia (blue economy demonstration zones testing synergies between various marine industries) (Wenhai et al., 2019).

# 4 Challenges in delineation and measurement of the blue economy

The above-presented definition shows a clear trend from a very general but human-centric to a more detailed but more environmentally sensitive delineation of the maritime economy. However, such a holistic definition of the blue economy encounters two important problems. The first is that the measurement of the size of the maritime economy is in many cases is limited to oceanbased industries, that is, anthropogenic components of this category, and does not include marine benefits that are not traded on the market. Second, there are considerable discrepancies in the



economic activities that are considered as elements of the maritime economy.

### 4.1 Benefits and costs of blue economy

The understanding of the blue economy and blue growth by the key policymakers focuses primarily on the classical economic dimension, thus failing to address issues, such as social and environmental implications or economic impact of other industries indirectly, contributing to the blue economy.

Despite substantive attempts undertaken by several scholars, the issue is still far from being successfully resolved. A lot has been already done. As noted by Zaucha (2018), many researchers have operationalized the valuation of the broader benefits derived from the sea (Costanza et al., 1997; Ahmad and Hanley, 2009; Costanza et al., 2014; Jin et al., 2013; Scholz et al., 2011; Ruiz-Frau et al., 2013; White et al., 2013; and Conrad and Smith, 2012) and from relevant policies (Ostberg et al., 2013). There have also been numerous papers dealing with the valuation of wider (social and environmental) benefits and negative externalities (wider costs) imposed by, for example, offshore energy projects (e.g., Larsen and Guillemette, 2007; Boehlert and Gill, 2010; Draget, 2014; Hagos, 2017; Roddis et al., 2018) or mariculture (e.g., Lindahl et al., 2005; Hasselström et al., 2020). Moreover, there is a prevailing consensus among marine planners that when allocating sea space public authorities should take these wider costs and benefits into account, i.e., by considering not only private but also public rent (Zaucha et al., 2020). However, a key problem is related to the valuation methods and the fragmented knowledge of the complexity of the social and environmental impacts created by the blue economy. Valuation suffers from subjectivity bias, and the results obtained might vary among countries even at the same sea basin.

There are also some other important blind spots of such measurements identified in the literature (e.g., Sagebiel et al., 2016). Worth emphasizing is, for example, the difficulty of taking into consideration interactions between ecosystem services when valuing them. Even more important caveats are related to the insufficient knowledge of the impacts of the blue economy. The dominant discourse on blue economy is green, as illustrated by the wording of the EU's Green Deal (European Commission, 2019) or the frequently repeated assertion that Rio+20 boosted the blue economy (Silver et al., 2015). However, many authors point out the inaccuracy or shallowness of such rhetoric. Both Silver et al. (2015) and Barbesgaard (2017) warn that blue growth ideology might privilege some well-organized stakeholders. The reasons are numerous: easier access to funds, scientific and managerial leadership, and political influence, as well as high economic stakes at the table and a dominant neoclassical paradigm in economics. Therefore, blue rhetoric might accelerate spatial conflicts, increase pressure on the marine environment, and also lead to "de facto" privatization of the marine space. Thus, an important issue is social justice in relation to blue growth and marine spatial planning (Saunders et al., 2020). For instance, Bennett et al. (2021) identified 10 social injustices that might be produced by blue growth. The above-described problems make full-scale measurements of the blue economy difficult. Thus, even in recent reports (European Commission, 2021a), the value of the blue economy is reduced to the value of goods and services produced by ocean-based industries and sold at the market. For the sake of comparability, the measurements presented in this paper will follow this approach.

# 4.2 Delineation of the scope of the blue economy

The table provided in the supplementary materials presents a list of sectors/industries included in the maritime economy in selected countries (groups of countries) and analytical studies in the period of conceptualization of this category (compiled in Zaucha, 2018).

Examination of this table reveals a diversity of approaches to the content and scope of the blue economy in the initial phase of its conceptualization. A core group of industries can be clearly identified, principally those that have been associated with the sea for years, e.g., maritime transport, coastal tourism, fishing and mariculture, shipyards, and the extraction of minerals, as well as the creation of marine structures. However, there are also sharp differences in the conceptualization attempts, some of which result from differences in the classification criteria. For example, in the EU, coastal protection is a separate industry, whereas in China it is classified as engineering and maritime construction. The OECD typology separates ports and shipping, whereas in China and the USA they are included in maritime transport. The same concerns services supporting maritime transport. However, some differences seem to result from local or regional specificities, or the level of development achieved. Renewable offshore energy is prominent in many countries, but not in the USA. In some classifications, there is a maritime chemical, pharmaceutical, and desalination industry, and the industrial use of seawater is a separate sector. The EU and the OECD attach great importance to innovation, biotechnology, and surveillance, as well as to industries ensuring safety at sea. In the EU proposal, this section is particularly extensive. Blue innovation also plays an important role in China (Wenhai et al., 2019).

The change in the scope of the analysis in the EU as a function of time is also symptomatic. The *Maritime Cluster Report* (PRC, 2008) offered a much more traditional set of maritime industries (e.g., renewable energy was part of the offshore supply offshore construction industry) than the later documents (Ecorys, 2012; European Commission, 2012).

In order to illustrate the challenges and problems related to the estimation of the value of the blue economy, two EU measurement attempts will be compared: the first one, in 2013 (EUNETMAR, 2013), and the most recent one, in 2021 (European Commission, 2021b). This comparison will create the context in which the Polish attempt will be analyzed in the next section. The two reports have in common an extensive use of EU-level statistics [Eurostat Structural Business Statistics (SBS) data using a statistical classification of

economic activities in the European Community-NACE Rev. 2]. Therefore, a key role is played by the standardized data compiled by Eurostat. In the recent report, these data are complemented by data for the primary sectors (i.e., capture fisheries and aquaculture) obtained from the EU Data Collection Framework (DCF). In both cases, a key challenge is to identify the extent to which maritime industries contribute to some NACE (Statistical Classification of Economic Activities in the European Community) classes that

cannot be entirely attributed to the marine economy. In the early attempt, more tacit knowledge and national statistics were used to that end. In the recent report, attribution is based more on some objective indicators but at the expense of the exclusion of some sectors owing to data problems. The aforesaid objective indicators were derived from SBS and the PRODCOM data, that is, statistics on the production of manufactured goods together with related external trade data. In Table 1, these two attempts are compared,

NACE	Description	EUNETMAR (2013)		European Commission (2021b)		
code		Subsector	Sector	Subsector	Sector	
A 03.10	Capture fisheries	Primary production	Marine living resources	Fish for human consumption Fish for animal feeding	Food, nutrition, health, and ecosystem services	
A 03.20	Aquaculture sector (onshore and offshore)	Primary production	Marine living resources	Marine aquaculture (A 3.21)	Food, nutrition, health, and ecosystem services	
C 10.20	Processing and preserving of fish, crustaceans, and mollusks	Processing and distribution	Marine living resources	Fish for human consumption Fish for animal feeding	Food, nutrition, health, and ecosystem services	
C 10.41	Manufacturing of oil and fats	Processing and distribution	Marine living resources	Absent		
C 10.85	Prepared meals and dishes	Processing and distribution	Marine living resources	Absent		
C 10.89	Other food products	Processing and distribution	Marine living resources	Absent		
G 46 38	Wholesale of other food including fish, crustaceans, and mollusks	Processing and distribution	Marine living resources	Absent		
G 47.23	Retail sale of fish, crustaceans, and mollusks in specialized stores	Processing and distribution	Marine living resources	Fish for human consumption	Food, nutrition, health, and ecosystem services	
B 06.10	Extraction of crude petroleum	Oil and gas	Marine non- living resources	Energy and raw material	Offshore oil and gas	
B 06.20	Extraction of natural gas	Oil and gas	Marine non- living resources	Energy and raw material	Offshore oil and gas	
B 09.10	Support activities for petroleum and natural gas extraction	Other minerals	Marine non- living resources	Energy and raw material	Offshore oil and gas	
B 08.12	Operation of gravel and sand pits; mining of clays and kaolin	Other minerals	Marine non- living resources	Energy and raw material	Aggregates mining	
B 09.90	Supporting activities for other mining and quarrying	Other minerals	Marine non- living resources	Energy and raw material	Aggregates mining	
Н 52.22	Service activities incidental to water transportation	Ports	Port activities	Deep-sea shipping Short-sea shipping Passenger ferry services	Maritime transport and shipbuilding	
				Cruise tourism	Leisure, working, and living	
H 52.24	Cargo handling	Ports	Port activities	Deep-sea shipping Short-sea shipping	Maritime transport and shipbuilding	

TABLE 1	Sectors covered in the	measurement of the	e blue economy	by E	UNETMAR	(2013)	and E	European	Commission	(2021b)	).
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(Continued)

#### TABLE 1 Continued

NACE	Description	EUNETMAR (2013)		European Commission (2021b)	
code		Subsector	Sector	Subsector	Sector
				Passenger ferry services	
				Cruise tourism	Leisure, working, and living
H52.10	Warehousing and storage	Ports	Port activities	Deep-sea shipping Short-sea shipping Passenger ferry services	Maritime transport and shipbuilding
				Cruise tourism	Leisure, working, and living
F42.91	Construction of water projects	Construction of water projects	Port activities	Water projects	Other sectors
C 30.11	Building of ships and floating structures	Shipbuilding	Shipbuilding and repair	Shipbuilding and ship repair	Other sectors
C 30.12	Building of pleasure and sporting boats	Shipbuilding	Shipbuilding and repair	Shipbuilding and ship repair	Other sectors
C 30.15	Repair and maintenance of ships and boats	Shipbuilding	Shipbuilding and repair	Shipbuilding and ship repair	Other sectors
C 13.92	Manufacture of made-up textile articles, except apparel	Marine equipment and machinery	Shipbuilding and repair	Absent	Absent
C 13.94	Manufacture of cordage, rope, twine, and netting	Marine equipment and machinery	Shipbuilding and repair	Absent	Absent
C 26.51	Manufacture of instruments and appliances for measuring, testing, and navigation	Marine equipment and machinery	Shipbuilding and repair	Absent	Absent
C 28.11	Manufacture of engines and turbines, except aircraft, vehicle, and cycle engines	Marine equipment and machinery	Shipbuilding and repair	Absent	Absent
C 32.30	Manufacture of sports goods	Marine equipment and machinery	Shipbuilding and repair	Absent	Absent
H 50.10	Sea and coastal passenger water transport	Shipping and transport	Maritime transport	Passenger ferry services	Maritime transport and shipbuilding
		Transport	Coastal tourism	Cruise tourism	Leisure, working, and living
H 50.20	Sea and coastal freight water transport	Shipping and transport	Maritime transport	Deep-sea shipping Short-sea shipping	Maritime transport and shipbuilding
H 50.30	Inland passenger water transport	Shipping and transport	Maritime transport	Absent	Absent
H 50.40	Inland freight water transport	Shipping and transport	Maritime transport	Inland waterway transport	Maritime transport and shipbuilding
N 77.34	Renting and leasing of water transport equipment (commercial not for pleasure)	Shipping and transport	Maritime transport	Deep-sea shipping Short-sea shipping Passenger ferry services	Maritime transport and shipbuilding
				Cruise tourism	Leisure, working and living
H 52.29	Other transportation support activities	Shipping and transport	Maritime transport	Absent	Absent
I 55.10	Hotels and similar accommodation	Accommodation	Coastal tourism	Coastal tourism	Leisure, working, and living

(Continued)

#### TABLE 1 Continued

			_			
NACE	Description			European Commission (2021b)		
coue		Subsector	Sector	Subsector	Sector	
I 55.20	Holiday and other short-stay accommodation	Accommodation	Coastal tourism	Coastal tourism	Leisure, working, and living	
I 55.30	Camping grounds, recreational vehicle parks, and trailer parks	Accommodation	Coastal tourism	Coastal tourism	Leisure, working, and living	
I 55.90	Other accommodation	Accommodation	Coastal tourism	Coastal tourism	Leisure, working, and living	
G 47.30	Retail sale of automotive fuel in specialized stores (for motor vehicles and motorcycles)	Transport	Coastal tourism	Absent	Absent	
H49.10	Passenger rail transport, interurban	Transport	Coastal tourism	Absent	Absent	
H 49.30	Other passenger land transport	Transport	Coastal tourism	Absent	Absent	
H 51.10	Passenger air transport	Transport	Coastal tourism	Absent	Absent	
G 47.60	Retail sale of cultural and recreation goods in specialized stores	Other expenditures	Coastal tourism	Absent	Absent	
G 47.70	Retail sale of other goods in specialized stores	Other expenditures	Coastal tourism	Absent	Absent	
I 56.00	Food and beverage service activities	Other expenditures	Coastal tourism	Absent	Absent	
	Activities that could no	ot be covered in both stud	ies owing to the data s	hortage		
In the EUNETMAR (2013), the main problem was related to the attribution of activities to the NACE codes In European Commission (2021b), the key problem was estimating the proportion of activities to be attributed to the maritime economy		G 47.11 Retail in non-specialized stores with food, beverages, or tobacco predominating		Traceability and security of goods supply chains		
		B 08.93 Extraction of salt		Prevent and protect against illegal movement of people and goods		
		E 38.31 Dismantling of wrecks		Environmental monitoring		
		E 36.00 Water collection, treatment, and supply		Protection of habitats		
		K 65.12 Non-life insurance		Protection against flooding and erosion		
		K 65.20 Reinsurance		Preventing saltwater intrusion		
				Yachting and marinas		
				Marine minerals mining (deep-sea mining of minerals such as polymetallic nodules, manganese crusts, and sulfide deposits)		
				Carbon	capture and storage	

starting with attributing the NACE codes to sectors and subsectors. It is worth noting that in the EUNETMAR (2013) approach the same NACE codes have been attributed to several subsectors and even sectors, whereas in the *Blue Economy Report* (European Commission, 2021b) this pattern has not been followed so extensively. White in the table means total attribution to the marine economy, green means the use of PRODCOM or SBS data, yellow indicates the use of national statistics or expert knowledge, orange the lack of a split between maritime and non-maritime activities, and blue a lack of sufficient data. Only white and green indicate that sufficient measurement clarity has been obtained.

Careful inspection of Table 1 reveals that, although huge progress has been achieved in the past years in the measurement of the blue economy, and new ideas and concepts have been applied, adding new important activities to the blue realm, key problems still have not been solved. For instance, the processing and preserving of fish, crustaceans, and mollusks (C 1020) covers not only marine organisms but also fish from freshwater aquaculture that have nothing to do with marine industries but have been entirely attributed to the blue economy. There are similar concerns over the construction of water projects, as this classification also covers terrestrial dams and dikes. However, the most notable is the fact that the renewable energy sector was not covered in either

Ocean renewable energy Offshore wind

management attempt. This sector is described in the recent EU report European Commission (2021a) but mainly in terms of installed capacity, jobs created, and energy produced. Thus, it has not been merged into the entire continuum of the blue economy. The tourism industry is a leading blue sector in the EU (European Commission, 2021a), but it still cannot be properly measured, mainly because of the problems related to a lack of reliable data from micro-enterprises and physical persons renting rooms and other tourist facilities. The same is true of yachting and marinas and the cruise industry, which are too complex in terms of their economic interactions to be covered by the Eurostat economic data. And, finally, Table 1 reveals that in the EU there is no uniform approach to the conceptualization of the blue economy in terms of grouping NACE classes into sectors and subsectors. Moreover, the existing measurement patterns do not allow for the territorialization of the blue economy. Key data series and information used for compiling the size of the maritime economy, such as the production value of the maritime manufacturing sector by the main NACE Rev. 2 activities or value added, can be desegregated down to NUTS 1 level.

# 5 Measurement method applied in Poland

Taking into account the complexity of the estimation of the blue economy, several data sources have been utilized. First, data on gross value added (GVA), number of employees, and number of entities in a given industry were obtained from Eurostat's SBS database for the period 2005-2018. The extracted data consist of four-digit NACE Rev. 2 codes for 35 industries that have been considered maritime industries in the literature. Five of them, namely building of ships and floating structures (C 3011), building of pleasure and sporting boats (C 3012), repair and maintenance of ships and boats (C 3315), sea and coastal passenger water transport (H 5010), and sea and coastal freight water transport (H 5020), were assumed contribute to fully to the maritime economy. The remaining 30 industries were considered as contributing to the maritime economy only partially, as at this level of disaggregation there is no clear division between land and maritime activity.

Thus, the next step of the analysis was to estimate the size of the contribution of the remaining 30 sectors to the Polish maritime economy. In other words, we tried to identify what part of a given industry was related to maritime activity as a share of a whole sector in a panel data framework. For 12 subclasses-operation of gravel and sand pits; mining of clays and kaolin (B 0812); manufacture of instruments and appliances for measuring, testing, and navigation (C 2651); construction of water projects (F 4291); construction of other civil engineering projects n.e.c. (not elsewhere classified) (F 4299); agents involved in the sale of machinery, industrial equipment, ships, and aircraft (G 4614); warehousing and storage (H 5210); service activities incidental to water transportation (H 5222); cargo handling (H 5224); other transportation support activities (H 5229); other research and experimental development on natural sciences and engineering (M 7219); renting and leasing of recreational and sports goods (N 7721); and renting and leasing

of water transport equipment (N 7734)—employment criteria have been utilized. More specifically, we aggregated firm-level data on employment at the regional level (provided in the Orbis<sup>2</sup> database) and calculated the coastal regions' share of the total for the country. The computed factor was adopted as a proxy for the share of maritime-related activity in a given NACE rev. 2 industry.

For the robustness check of this approach, another measure was calculated: the GVA. We followed the standard procedure of calculating GVA at a firm level as a sum of gross profit + depreciation + remuneration of employees. As in the previous method, the aggregate GVA of firms located in coastal regions as a share of the total GVA of a given industry in Poland was calculated as an approximation of the maritime-related part of the industry. Company financial data used to compute the GVA were obtained from the Orbis database. The results of the employment approach and the GVA approach were positively correlated in 95% of cases; thus, we decided to use the former approach in subsequent analysis.

For all selected industries related to different parts of the fishing and aquaculture value chain—marine fishing (A 0311); marine aquaculture (A 0321); processing and preserving of fish, crustaceans, and mollusks (C 1020); and manufacture of prepared feeds for farm animals (C 1091)—the data were obtained from the Scientific, Technical and Economic Committee for Fisheries (STECF) and Eurostat.

Finally, for industries related to tourism and gastronomy, both approaches—employment and GVA—resulted in unreliable estimates, which can be attributed to the fact that firms in those industries are often registered in places other than where they operate. In the case of tourism—hotels and similar accommodation (I 5510); holiday and other short-stay accommodation (I 5520); camping grounds, recreational vehicle parks, and trailer parks (I 5530); and other accommodation (I 5590)—share of the maritime economy was calculated on the basis of bed places occupied by tourists in a given year in coastal regions as a share of the country total. The data on tourism were obtained from the local data bank [pol. Bank Danych Lokalnych (BDL)], published by the Polish Statistical Office.

Similarly, in the case of gastronomy industries—restaurants and mobile food service activities (I 5610); event catering activities (I 5621); other food service activities (I 5629); and beverage serving activities (I 5630)—we assumed that the true size of an industry in a given region should be approximated by the number of tourists weighted by the income of citizens of the region. As in the previous cases, the contribution to the maritime economy was calculated for coastal regions as a proportion of country total.

Finally, for the remaining four industries, the lack of publicly available data motivated us to take an industry-tailored approach. First, for three industries—agents involved in the sale of machinery, industrial equipment, ships, and aircraft (G 4614); wholesale of other food, including fish, crustaceans, and mollusks (G 4638); and retail sale of fish, crustaceans, and mollusks in specialized stores (G

<sup>2</sup> The Orbis database consists of detailed micro-level financial data on nearly 41 million companies domiciled in the majority of countries around the globe (http://orbis.bvdinfo.com).

4723)—the estimation was based on the National Official Business Register (REGON). The REGON database has, since 2015, published, for each subclass, the numbers of enterprises of each size (as determined by the number of employee)s. The shares of enterprises from subclasses G 4614, G 4638, and G 4723 in these two-digit PKD divisions (the Polish equivalent of NACE) divisions (G46 and G47) were determined: they were weighted by the size of employment. Then, using these shares, it was calculated what part of the GVA in two-digit PKD was produced in four-digit sectors.

In the case of the subclasses extraction of crude petroleum (B 0610), extraction of natural gas (B 0620), and support activities for petroleum and natural gas extraction (B 0910), the maritime GVA was estimated as crude petroleum and natural gas extraction from the sea as a share of total Polish extraction. The data were obtained from the Polish Geological Institute<sup>3</sup> and the official reports of the monopoly Polish maritime natural resources extractor (LOTOS Petrobaltic S.A.).<sup>4</sup> The estimated share for B 0910 was computed as a simple average of shares for subclasses B 0610 and B 0620.

Lastly, the most challenging estimation was associated with the subclass of pipeline transport (H 4950). In the case of Poland, the only fuel transported by pipelines is natural gas. In the Polish part of the Baltic Sea, two pipelines exist, both belonging to LOTOS Petrobaltic S.A. The pipelines transport natural gas associated with crude oil extracted from the seabed of the Baltic Sea, namely the offshore oil mine "Baltic Beta", from two oil deposits marked as B3 and B8. The lengths of the pipelines are 81.5 and 73.8 km, respectively. Natural gas in the state of hydrocarbon suspension in dry gas is delivered to the combined heat and power plant in Władysławowo and utilized for local communal needs.

In line with the information presented on the Statistics Poland website, which has been confirmed by its representatives, public data concerning pipeline transport include only data relating to the transport of crude petroleum, and exclude the transport of natural gas. As a result, GVA related to subclass H 4950 does not include value added created by natural gas transport, which in Poland can be primarily attributed to the activity of the company Gaz-System S.A. Taking this into account, previous methods of GVA estimations based on subclass H 4950 could be misleading.

Thus, the utilized method took into account the mass-distance measure, calculated as the product of transported crude petroleum (in metric tons) and the length of a particular pipeline (in kilometers). Similarly, the mass-distance measure of natural gas is the product of the amount of transported gas (in m<sup>3</sup>) and the length of the pipelines. Taking into account the value added in crude petroleum transport and transport performance, the value added per unit of petroleum performance has been computed (in euros per ton·km) in individual years.

To estimate value added per mass-distance unit of natural gas, we took into account the mean market prices of natural gas and crude petroleum, namely weighted average prices in the industrial sector for heavy fuel oil (HFO, PLN/ton) and high-methane gas (PLN/1,000  $m^3$ ).

The estimated GVA per unit of transport performance of natural gas was multiplied by the amount of natural gas extracted from B3 and B8 deposits and the length of both pipelines, which in consequence allowed for the computation of value added associated with considered subclass H 4950.

### 6 Polish blue economy 2010-2017

Following the above procedure, the size of the Polish blue economy was estimated in the panel data framework for 2010–2017. Over the analyzed period, the GVA generated by the Polish blue economy increased from  $\pounds 2.6$  billion in 2010 to  $\pounds 3.6$  billion in 2017, depicting a non-monotonic, slightly increasing trend (Figure 3).

In comparison with the total GVA in the Polish economy for the analyzed period, the share of the blue economy was stable, oscillating around 0.80%, and reaching a maximum of 0.97% in 2017. At the same time, the compound annual growth rate (CAGR) for the blue economy over the period 2010–2017 amounted to 5.06%, compared with 2.44% for the whole economy (Figure 4).

From the sectoral perspective, over the analyzed period seven industries dominated the blue economy in terms of size. All of them were related to fish processing and wholesale (C 1020 and G 4638), building, repairing, and sale of ships (C 3011, C 3315, and G 4614), or coastal tourism and gastronomy (I 5510 and I5610). The above industries exceeded €100 million in 2010 and, apart from C3011 (building of ships and floating structures), increased in terms of value between 2010–2017 (Figure 5).

In comparison with previous calculations of the size of the Polish blue economy (Zaucha and Brodzicki, 2016, computed cross-sectionally as of 2010), our estimates took into account significantly more industries (subclasses)—35 rather than 26. This was made possible by combining various data sources and utilizing the methodology of estimation. Comparing the results of the studies, the value added of the blue economy in 2010 amounted to €2.581 billion according to our estimations and to €2.186 billion according to Zaucha and Brodzicki (2016), figures that intuitively are economically feasible.

# 7 Discussion

The method of estimating the blue economy presented above is, in principle, similar to the one utilized by the European Commission (2021b). Both methodologies are based primarily on Eurostat data at the four-digit level of disaggregation, classifying them as wholly contributing to the blue economy or further estimating its parts. In the final computations, the European Commission covers 49 industries that fully or contribute to the blue economy. In our study, 35 industries are considered. Taken together, a total of 55 industries are considered in one or both

<sup>3</sup> https://www.pgi.gov.pl/en/

<sup>4</sup> https://www.lotos.pl/344/poznaj\_lotos/nasze\_spolki/lotos\_petrobaltic/





studies. The difference—26 industries in total<sup>5</sup>—is attributable to sectors that in the context of Poland are non-existent on the commercial scale (i.e., extraction of salt, aquaculture) or play a negligible role in the Polish blue economy (i.e., production of electricity; passenger rail transport, interurban; passenger air transport; and manufacture of made-up textile articles, except apparel). The selection of industries is presented in Table 2.

Both methods coherently consider several industries as wholly maritime, whereas others are considered partially maritime. The most significant difference between studies lies in the method of estimation. The EU (2021) study estimates the share of an industry contributing to the blue economy primarily based on EU sources, such as PRODCOM (survey-based database providing data on production sold, total production, and subcontracted production in B and C sections) or SBS databases (a database providing data on GVA, number of enterprises, or employment at the four-digit NACE rev. 2 level), and, to a lesser extent, on national statistics especially for services, which are not covered by PRODCOM and SBS data. In contrast, our approach utilizes mostly national sources (Statistics Poland) or micro-level data (Orbis database), as described in the previous section. This allows for use of country- as well as industry-specific sources, which should result in more precise estimations.

At the sectoral level, the studies generally find the industries playing a crucial role in the Polish blue economy to be the same. The most important (top five) industries according to the studies

<sup>5</sup> The difference results from the fact that both studies included a number of industries not considered in the other analysis.

#### TABLE 2 Comparison of industries included in both studies.

EC 2021	Our study	Comments
A0310 Capture fisheries	A0311 Marine fishing	Only maritime
A0320 Aquaculture sector	A0321 Marine aquaculture	
B0610 Extraction of crude petroleum	B0610 Extraction of crude petroleum	
B0620 Extraction of natural gas	B0620 Extraction of natural gas	
B0812 Operation of gravel and sand pits; mining of clays and kaolin	B0812 Operation of gravel and sand pits; mining of clays and kaolin	
B0893 Extraction of salt	No	Non-existent on commercial scale in Poland
B0910 Support activities for petroleum and natural gas extraction	B0910 Support activities for petroleum and natural gas extraction	
B0990 Support activities for other mining and quarrying	No	Marginal role of maritime share in total subclass
C1020 Processing and preserving of fish, crustaceans, and mollusks	C1020 Processing and preserving of fish, crustaceans and mollusks	
C1041 Manufacture of oils and fats	No	Marginal role of maritime share in total subclass
C1085 Prepared meals and dishes	No	Marginal role of maritime share in total subclass
C1089 Other food product	No	Marginal role of maritime share in total subclass
No	C1091 Manufacture of prepared feeds for farm animals	
C1392 Manufacture of made-up textile articles, except apparel	No	Not related to the maritime economy in Poland
C1394 Manufacture of cordage, rope, twine, and netting	No	Marginal role of maritime share in total subclass
C2599 Manufacture of other fabricated metal products n.e.c.	No	Marginal role of maritime share in total subclass
C2651 Manufacture of instruments and appliances for measuring, testing and navigation	C2651 Manufacture of instruments and appliances for measuring, testing, and navigation	
C2811 Manufacture of engines and turbines, except motor vehicle, aircraft, and cycle propulsion	No	Marginal role of maritime share in total subclass
C3011 Building of ships and floating structures	C3011 Building of ships and floating structures	
C3012 Building of pleasure and sporting boats	C3012 Building of pleasure and sporting boats	
C3230 Manufacture of sports goods	No	Marginal role of maritime share in total subclass
C3315 Repair and maintenance of ships and boats	C3315 Repair and maintenance of ships and boats	
D3511 Production of electricity	No	Not related to the maritime economy in Poland
D3512 Transmission of electricity	No	Not related to the maritime economy in Poland
F4291 Construction of water projects	F4291 Construction of water projects	
No	F4299 Construction of other civil engineering projects n.e.c.	
No	G4614 Agents involved in the sale of machinery, industrial equipment, ships, and aircraft	
G4638 Wholesale of other food, including fish, crustaceans, and mollusks	G4638 Wholesale of other food, including fish, crustaceans, and mollusks	

(Continued)

#### TABLE 2 Continued

EC 2021	Our study	Comments
G4723 Retail sale of fish, crustaceans, and mollusks in specialized stores	G4723 Retail sale of fish, crustaceans, and mollusks in specialized stores	
G4730 Retail sale of automotive fuel in specialized stores	No	Marginal role of maritime share in total subclass
G4760 Retail sale of cultural and recreation goods in specialized stores	No	Marginal role of maritime share in total subclass
G4770 Retail sale of other goods in specialized stores	No	Marginal role of maritime share in total subclass
H4910 Passenger rail transport, interurban	No	Not related to the maritime economy in Poland
H4931 Urban and suburban passenger land transport	No	Not related to the maritime economy in Poland
No	H4950 Transport via pipeline	
H5010 Sea and coastal passenger water transport (water transport)	H5010 Sea and coastal passenger water transport	
H5020 Sea and coastal freight water transport (water transport)	H5020 Sea and coastal freight water transport	
H5030 Inland passenger water transport	No	Not related to the maritime economy in Poland
H5040 Inland freight water transport	No	Not related to the maritime economy in Poland
H5110 Passenger air transport	No	Not related to the maritime economy in Poland
H5210 Warehousing and storage	H5210 Warehousing and storage	
H5222 Service activities incidental to water transportation	H5222 Service activities incidental to water transportation	
H5224 Cargo handling (port services)	H5224 Cargo handling	
H5229 Other transportation support activities	H5229 Other transportation support activities	
I 510 Hotels and similar accommodation	I5510 Hotels and similar accommodation	
I5520 Holidays and other short-stay accommodation	I5520 Holiday and other short-stay accommodation	
I5530 Camping grounds, recreational vehicle parks, and trailer parks	I5530 Camping grounds, recreational vehicle parks, and trailer parks	
I5590 Other accommodation	I5590 Other accommodation	
I5610 Restaurants and mobile food service activities	I5610 Restaurants and mobile food service activities	
I5621 Event catering activities	I5621 Event catering activities	
I5629 Other food service activities	I5629 Other food service activities	
I5630 Beverage serving activities	I5630 Beverage serving activities	
No	M7219 Other research and experimental development on natural sciences and engineering	
No	N7721 Renting and leasing of recreational and sports goods	
N7734 Renting and leasing of water transport equipment	N7734 Renting and leasing of water transport equipment	

n.e.c., not elsewhere classified.

Source: own elaboration.

are presented in Figure 5. In the European Commission (2021) study, the most important are coastal tourism, living resources, and port activities, which is in general in line with our findings.

At the more disaggregated level, the European Commission (2021) provides the data separately only for 2009 and 2018. Thus, for 2018, the most important subclasses are the processing

and preserving of fish, crustaceans, and mollusks; all forms of accommodation, warehousing, and storage; the repair and maintenance of ships and boats; and transport activities related to coastal tourism, which is also generally coherent with our results.

Unsurprisingly, as a result of the above differences in methodologies, the studies obtain slightly different aggregated



results (presented in Figure 6). Our method, for all years, except 2013, finds a larger value for the size of the blue economy relative to the whole Polish economy than the European Commission method. On average, the European Commission study (2021) underestimates the size of the blue economy by ca. 11% over the analyzed period. In absolute terms, this difference is the largest in 2017 and equals  $\notin$ 472 million.

At the same time, if one translates an average difference between the methods into the employment estimated by the EU, the 11% underestimation equates to the omission from the results of approximately 16,000 jobs. It should be highlighted that these differences are even more significant when taking into account the broader sectoral coverage of the EU's analysis.

Evaluating the above methods, it should be repeated that both are coherent in their primary purpose—estimation of the size of the blue economy—but the approach utilized is slightly different. The EU's framework guarantees universality and comparability of the results between Member States by a clear indication of industries and data utilized. Our study presents the tailor-made country approach using the example of Poland. It clearly requires significantly more work and expertise to find data sources and to understand the idiosyncratic factors that determine differences in the share of industries in specific countries. It should be underlined that the resignation from a unified EU methodology in favor of a country-specific approach does not prevent international comparability of results, as the lack of unification of methods utilized does not imply a change in the subject of analysis.

# 8 Conclusion

This paper provides an alternative method of computing the blue economy, focusing on a more intensive use of the national micro-data. We can conclude that our attempt shows a trade-off between the use of standardized methods of computing the size of the blue economy (a one-size-fits-all approach) and the use of country-specific methods that allow for a more precise, tailored approach, but which, on the other hand, makes cross-country comparisons slightly less transparent. It is shown that the use of different methods produces different results, which in turn can lead to different conclusions and advice. Bearing in mind the aforesaid trade-off, it seems that the choice of method should take into account the specific needs of different policy and research tasks.

A review of the literature shows that information on the size of the blue economy is useful in many research and policy-driven tasks, for example:

- a) to attribute blue growth to external determinants versus country-specific competitive advantage, i.e., shift-share analysis (e.g., Mogila et al., 2021);
- b) to analyze the impact of policy governance (e.g., maritime spatial planning) on blue growth (e.g., Surís-Regueiro et al., 2021);
- c) to measure maritime spatial rent in various blue sectors (e.g., Psuty et al., 2021);
- d) to analyze marine multi-use (e.g., Stancheva et al., 2022) in economic terms; and
- e) to identify indirect and induced effects of the blue economy (e.g., Morrissey and O'Donoghue, 2013; Ashyrov et al., 2018).

The method tested in Poland might be seen as a better or alternative solution for researching indirect and induced effects of the blue economy at the national level, analyzing the impact of national policies, and measuring spatial rent at a national level. However, the method ensuring international comparability should be applied for shift-share sea basin analysis or advising on multi-use alternatives in countries.

Our second conclusion regards the direction of continuing the improvements and accuracy of measurement of the blue economy at



the national level. One of the most "troublesome" sectors in the Polish case is coastal/marine tourism. Here we think that better estimations can be achieved by using information from national tourism surveys and concrete research micro-data, e.g., on spending by cruise tourists or ferry passengers (Douglas and Douglas, 2004). In addition, big data on tourism intensity can be helpful in estimating expenditure by maritime tourists as a proportion of total tourist spending (Li et al., 2018). However, it is likely that the method that ensures international comparability will have some problems in exploiting such advantages. We also believe that, in some cases, the tacit knowledge of experts might be useful, as proved by our gas transmission example. But what is necessary and can help the most is the initiation of a permanent dialogue between national experts and representatives of marine industries on the accuracy of measurements and possible improvements in measurement methods. The estimates obtained by us should serve as a boundary-spanning object in order to engage various types of researchers and practitioners in future attempts to measure the blue economy (Goodrich et al., 2020).

However, having said that, we believe that similar improvements to existing standardized methods are necessary to ensure the comparability of the blue economies of various countries. This can be achieved by adding a new marine attribute to, for example, Eurostat or OECD data on relevant sectors. This is difficult but possible, as proved by the addition of regional attributes to the standardized Eurostat regional data (i.e., EU regional typology<sup>6</sup>). This type of work takes time, resources, and the right ideas. The final effects might come after many years of intensive work. But it is important to start this work now. Moreover, EU efforts surely will influence national data-gathering processes and will help to further develop methods such as those tested in Poland (a positive feedback loop).

The third conclusion is related to the need for further development of measurement methods. We believe that measurements should attempt to account for all impacts of the blue economy. For this reason, there is a need to continue research efforts related to the measurement of the value of ecosystem services and social and environmental impacts of the ocean-based industries, as well as techniques allowing cross-country comparisons of the results obtained. There is a need to accumulate a critical body of knowledge in this field. We believe that the best way to achieve this is "learning by doing", that is, promoting measurement attempts, comparing their outcomes, discussing reasons for the difference in the values obtained, and, on that basis, improving measurement methods. Robust results could convince decision-makers to officially include externalities in national and global blue economy accounts.

# Data availability statement

The data analyzed in this study are subject to the following licenses/restrictions: Orbis database is restricted for users only. Requests to access these datasets should be directed to jakub.kwiatkowski@ug.edu.pl.

# Author contributions

JK contributed in 80% and JZ in 20%. All authors contributed to the article and approved the submitted version.

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<sup>6</sup> Available at https://ec.europa.eu/eurostat/statistics-explained/ index.php?title=Regional\_typologies\_overview&oldid=264981 (accessed 6 December 2022).

# Conflict of interest

The authors declare that the research was conducted in the absence of any commercial or financial relationships that could be construed as a potential conflict of interest.

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# Supplementary material

The Supplementary Material for this article can be found online at: https://www.frontiersin.org/articles/10.3389/fmars.2023. 1129075/full#supplementary-material

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