



## Paper 82

Decision-Making Process in Developing A “Quick Win” Program to Increase Oil Production in PHE Subholding Upstream

*Aditya Wicaksono*

# ICMEM

## The 7th International Conference on Management in Emerging Markets

**Abstract** - Throughout 2021, PT PHE as an Subholding Upstream, faced the issue of unachievable drilling well target with the realization only 88.4% of the YTD RKAP Revisi target, and 84% of the RKAP Revisi target that were successfully onstream. This issue has an impact on the oil production target from August to December 2021 where the total realization of oil production up to Q4 in 2021 was 88.2% of the oil production target.

This study aims to select and determine the decision-making process in order to find a solution to the issue of decreasing oil production volume in the Subholding Upstream, especially in Regional 2 area and determine proposed wells that are easy to execute as the main guide in developing the Quick Win Program in Subholding Upstream.

The results of calculations using the Weight Sum Model method in the form of alternative rankings in the Regional 2 and from the calculation with the DTA method, the Quick Win Program simulation showed an increase in production compared to the original case in forecasted production profile of the RKAP 2023 development wells.

**Keywords** – Weighted Sum Model, Decision Tree Analysis, Quick Win Program

### I. INTRODUCTION

The production of oil and gas fields in Indonesia and especially in Pertamina's work areas has passed the peak period of production and is now entering a phase of natural production decline since the last 10 years. The downward trend in oil and gas lifting is mainly due to the large number of old oil wells, characterized by the beginning of a natural decline in production as can be seen from the increasingly high-water content in the reservoir. With various efforts made by the company, such as exploration activities and intensive new field discovery efforts, replenishment of reserves, optimization of production, reliability of production facilities, efficiency and technological innovation, it is hoped that the decline in production can be restrained.

PT Pertamina continues to strengthen its commitment to achieve the company's vision and mission in the context of transformation into a global company with a target market value of \$100 billion by 2024 while continuing the main agenda of the energy transition going forward.

The transformation within the company itself through the restructuring of Holding and Subholding has been going on since mid-July 2020. Pertamina now has a very strategic role in overseeing five sub-holdings engaged in energy, i.e., Subholding Upstream which is operationally run by PT Pertamina Hulu Energi. PT Pertamina Hulu Energi is assigned to manage the business and operations of upstream business activities within PT Pertamina (Persero) and its subsidiaries and affiliates of PT Pertamina (Persero) within the scope of the Upstream business group, including carrying out upstream business activities regionally by upstream subsidiaries. This research will focus on the Subsurface Development & Reserve Evaluation (SDRE), a strategic organization under the Directorate of Development and Production Subholding Upstream that has a role and responsibility in achieving targets, reliability and sustainability of subsurface development, Enhanced/Improved Oil Recovery (E/IOR), as well as reserve and resource management.

Throughout 2021, 350 wells have been drilled throughout all Regional or 88.4% (-11.6%) of the YTD RKAP Revisi target. From a total of 350 drilling wells, 294 drilling wells or 84% (-16%) of RKAP Revisi target have been successfully onstream. From the achievement of onstream wells, the oil production target for August to December 2021 has not been achieved.

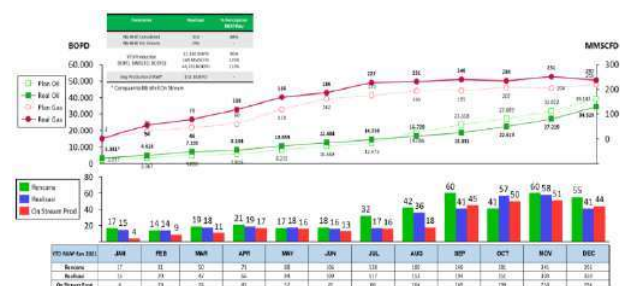


Fig. 1. Production Performance of RK 2021 Development Drilling

The total realization of oil production until Q4 in 2021 was 445.3 MBOEPD or 88.2% (-11.8%) of the oil production target of 504.84 MBOEPD (Figure 1).

## II. METHODOLOGY

The conceptual framework is created to describe the main problems that arise in the upstream business processes that must continue to run. The upstream process business also demands the reliability of SDRE in terms of subsurface engineering in carrying out its functions and responsibilities to achieve the production target of development wells in Subholding Upstream. The expected condition is the existence of a Quick Win Program that can increase oil production, through the quality of decision making and project implementation plans that are easy, agile, and reliable (Figure 2).

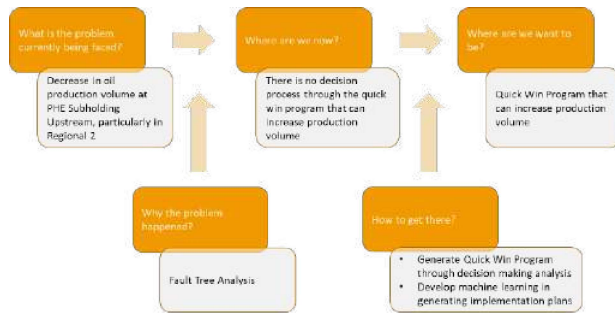


Fig. 2. Conceptual Framework

Several steps are used in answering problems and finding solutions, including:

1. Identifying Main Problems and Analyzing Root Causes: Root Cause was analyzed using the FTA (Fault Tree Analysis) method. Fault Tree Analysis is a top-down deductive analysis in which unwanted systems are analyzed using Boolean logic (Martensen, 1987). From the root cause analysis using FTA, the results of the root causes of the main problems in SDRE are as follows: proposed wells that are not economically viable or economically marginal, subsurface issues during and after drilling, and completion problems. Subsurface issues can be broken down into the following: Dynamic Uncertainty, Structural/Static Uncertainty, Facies Heterogeneity & Reservoir Quality and Completion Issues (Figure 3).

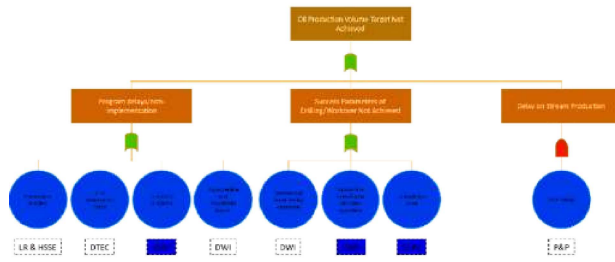


Fig. 3. Fault Tree Analysis of Main Issue

In the FTA tree, the peak events are based on the risk management activities performed by SDRE. Risk management itself is an activity of routine inspection, supervision, and observation as well as determining the status of actual performance compared to the plan that will be produced. Risk management activities themselves have an important role in avoiding or minimizing potential losses, optimizing opportunities and maintaining a conducive environment. The results in the form of the main risks are written in the monitoring report form and reported on a monthly and quarterly basis (Table 1).

Table 1 - EXAMPLE OF TOP RISK DETERMINATION

| No. Risk Event | Fenomena                                    | Kategori Risiko (Risk Event)  | Indikator |   |     | Skor Risiko      |      |     | Tingkat Bahaya | SOL (tahun) |
|----------------|---|---|-----------|---|-----|------------------|------|-----|----------------|-------------|
|                |   |   | T         | P | IMP | RRC (RISK INDEX) | F    | IMP |                |             |
| 1              | Subsist. Development & Reservoir Evaluation | Verifikasi Tambahan Cadangan & Tambahan Struktur Baru serta Substansi Substansi   | 0,00      | 4 | 2   | 0,00             | 0,00 | 4   | 2              | 8,00        |
| 2              | Subsist. Development & Reservoir Evaluation | Substansi yang kurang terkonfirmasi/Regional Program Cadangan & Struktur Baru Substansi BGR tidak sesuai dan tidak sesuai | 0,00      | 3 | 2   | 0,00             | 0,00 | 3   | 2              | 6,00        |
| 3              | Subsist. Development & Reservoir Evaluation | Perencanaan Pembangunan Perbaikan dan   | 0,00      | 4 | 2   | 0,00             | 0,00 | 4   | 2              | 8,00        |
| 4              | Subsist. Development & Reservoir Evaluation | Perencanaan Pembangunan Perbaikan dan   | 0,00      | 4 | 2   | 0,00             | 0,00 | 4   | 2              | 8,00        |

2. Developing Quick Win Program: Quick Win Program procedure consists of selecting a database structure/oil and gas field as an alternative, determining the defined criteria and sub-criteria, determining the weight of the assessment of each criterion and sub-criteria, appointing experts, calculating the final total of the assessment system, grouping oil and gas fields (alternatives) in 5 categories, ordering proposed wells of RKAP 2023 based on the best alternative, data analysis and simulation of quick win programs, and recommended solutions (Figure 4).

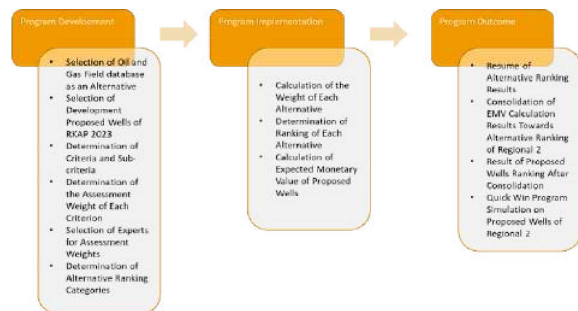


Fig. 4. WSM and DTA Approach in Developing Quick Win Program

In developing Quick Win Program, Weighted Sum Model was chosen because it is the most suitable method among other Multi-Criteria Decision Analysis methods. The consideration is the number of oil and gas fields as alternative that are widely spread in the Regional 2 area with all subsurface data in it. Another consideration that is

no less important is all oil and gas fields must be included in the analysis to ensure that all available alternatives remain objective to be assessed by all experts in the SDRE organization. The expert considered that a priority system was needed in the management pattern of the oil and gas field in order to facilitate the allocation of resources, humans, technology, and other supporting facilities.

The calculation begins with preprocesses the data by determining the criteria and sub-criteria that will be used as a reference in making decisions to achieve the desired goals. The determination of the criteria and sub-criteria agreed upon by the forum covers various subsurface techniques, where these aspects are closely related to the domain of SDRE. The criteria are then sorted from highest to lowest based on importance. The criteria used in determining the priority of oil and gas structures/ fields are as follows: Resources Assessment, Economic Value, Reservoir Management, Surface – Subsurface Issue, Infrastructure, Structural & Facies Uncertainty, Production, Water Cut, Workplan, IOR/EOR (Figure 5).

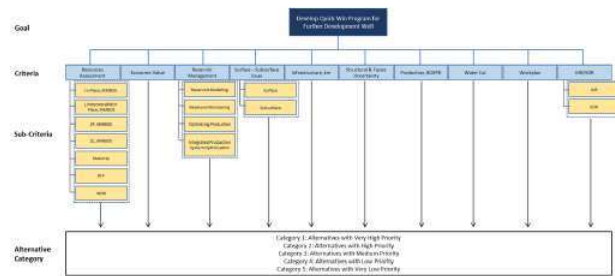


Fig. 5. Alternative Ranking Model

Then, after Weighted Sum Model gives the results, the author presents a simple Value of Information Analysis (VOIA) approach through Decision Tree Analysis. The approach presented here is an additional tool that can be used in the decision-making process. The decision to continue drilling after the funneling/challenge session is determined by evaluating the value of the conceptual model – relative to the cost of the drilling. The Decision Tree Analysis method was also chosen by the author to prioritize the wells to be drilled from the beginning to the end of the year in RKAP 2023, based on each region and the drilling barchart.

Each conceptual model prior to subsequent decisions will have two values to estimate at this point: model reliability and drilling risk (cost of unsuccessful wells). The project will have an Expected Monetary Value (EMV) at initial conditions. The reliability of the model will be determined by defining the drilling success ratio for each region, although this is often considered subjective. To calculate VOI, the Net Present Value of a project is estimated with or without additional activities (Figure 6). NPV is the amount of cash flow from the project evaluated to date

with the required rate of return for the investment of the project (White et. al., 1998).

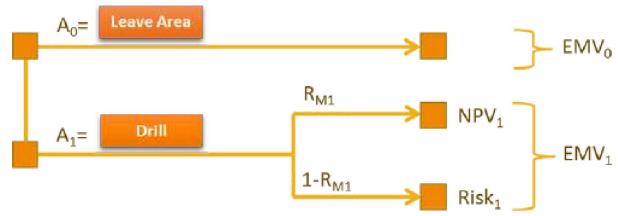


Fig. 6. Decision Tree Model in Quick Win Program Development

3. Implementing Quick Win Program: The implementation of the Quick Win Program is carried out based on the stages of decision-making within the company, starting from the initiation stage, selection stage, further study stage, before finally entering the execution stage (Table 2).

Table 2 - IMPLEMENTATION PLAN SCHEDULE

| No | Activities           | 2022 |   |    |    |    | 2023 |   |   |   |   |   |   |   |   |    |    |    |   |
|----|----------------------|------|---|----|----|----|------|---|---|---|---|---|---|---|---|----|----|----|---|
|    |                      | 8    | 9 | 10 | 11 | 12 | 1    | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 |   |
| 1  | Initiation Stage     | ■    | ■ |    |    |    |      |   |   |   |   |   |   |   |   |    |    |    |   |
| 2  | Selection Stage      |      |   | ■  | ■  |    |      |   |   |   |   |   |   |   |   |    |    |    |   |
| 3  | Advanced Study Stage |      |   |    |    | ■  | ■    | ■ | ■ |   |   |   |   |   |   |    |    |    |   |
| 4  | Execution Stage      |      |   |    |    |    |      |   |   | ■ | ■ | ■ | ■ | ■ | ■ | ■  | ■  | ■  | ■ |

At the initiation stage, coordination is needed in the internal organization of SDRE. The Quick Win program will be presented to each expert to be challenged before being brought to a bigger contest. At the selection stage, external SDRE coordination was carried out, especially with organizations of DWI, P&P, and UBPPM. Here, experts collaborate to select proposed wells to be issued in the Quick Win Program. Justification for the proposed wells that will be issued are wells that have obstacles in both surface and administrative aspects, such as problems with POD/FID approval, land permits, delays in UKL/UPL documents, and vendor and technology contracts. At the further study stage, the FEED is compiled to detail the best development concept until it reaches a certain level of maturity and confidence so that it is suitable for use as decision-making material. Finally, at the execution stage, project planning that was prepared previously is implemented through detailed engineering activities under the DWI and P&P organization by taking into account strict risk and uncertainty management as well as project control and monitoring that follows project management rules.

### III. RESULTS

Taking into account the Covid-19 Pandemic when this work was taking place, Focus Group Discussions with experts were conducted. Each expert gives weight one by one to each oil and gas field as alternative (Table 3). As many as 202 oil and gas fields have been assessed, which are divided into 191 developing fields, 2 KSOs, and 9 suspended fields.

Table 3 - EXAMPLE OF WEIGHT ASSESSMENT FOR EACH CRITERION

| Alternatives       | Resource Assessment |                    |    |    |          |     | Criteria/Sub-criteria |                |                     |                       |                              |      |                |                                |            |          |    |         |   |
|--------------------|---------------------|--------------------|----|----|----------|-----|-----------------------|----------------|---------------------|-----------------------|------------------------------|------|----------------|--------------------------------|------------|----------|----|---------|---|
|                    | H Place Best        | Remaining in Place | IP | IC | Maturity | RBR | EV                    | Economic Value | Resource Monitoring | Resource Optimization | Integrated Production System | ITSE | Infrastructure | Stratall & Factors Uncertainty | Production | Water Cu | WP | ICR/ICR |   |
| Akasia Bagas       | 1                   | 1                  | 1  | 1  | 1        | 1   | 1                     | 1              | 1                   | 1                     | 1                            | 1    | 1              | 1                              | 1          | 1        | 1  | 1       | 1 |
| Akasia Besar PUP   | 1                   | 1                  | 1  | 1  | 1        | 1   | 1                     | 1              | 1                   | 1                     | 1                            | 1    | 1              | 1                              | 1          | 1        | 1  | 1       | 1 |
| Akasia Maju PUP    | 1                   | 1                  | 1  | 1  | 1        | 1   | 1                     | 1              | 1                   | 1                     | 1                            | 1    | 1              | 1                              | 1          | 1        | 1  | 1       | 1 |
| Akasia Mandiri     | 1                   | 1                  | 1  | 1  | 1        | 1   | 1                     | 1              | 1                   | 1                     | 1                            | 1    | 1              | 1                              | 1          | 1        | 1  | 1       | 1 |
| Bambu Besar        | 1                   | 1                  | 1  | 1  | 1        | 1   | 1                     | 1              | 1                   | 1                     | 1                            | 1    | 1              | 1                              | 1          | 1        | 1  | 1       | 1 |
| Bambu Gunung       | 1                   | 1                  | 1  | 1  | 1        | 1   | 1                     | 1              | 1                   | 1                     | 1                            | 1    | 1              | 1                              | 1          | 1        | 1  | 1       | 1 |
| Bongso Hong        | 1                   | 1                  | 1  | 1  | 1        | 1   | 1                     | 1              | 1                   | 1                     | 1                            | 1    | 1              | 1                              | 1          | 1        | 1  | 1       | 1 |
| Central            | 1                   | 1                  | 1  | 1  | 1        | 1   | 1                     | 1              | 1                   | 1                     | 1                            | 1    | 1              | 1                              | 1          | 1        | 1  | 1       | 1 |
| Cicah              | 1                   | 1                  | 1  | 1  | 1        | 1   | 1                     | 1              | 1                   | 1                     | 1                            | 1    | 1              | 1                              | 1          | 1        | 1  | 1       | 1 |
| Clawing            | 1                   | 1                  | 1  | 1  | 1        | 1   | 1                     | 1              | 1                   | 1                     | 1                            | 1    | 1              | 1                              | 1          | 1        | 1  | 1       | 1 |
| Cilamaya Selatan A | 1                   | 1                  | 1  | 1  | 1        | 1   | 1                     | 1              | 1                   | 1                     | 1                            | 1    | 1              | 1                              | 1          | 1        | 1  | 1       | 1 |
| Cilamaya Timur     | 1                   | 1                  | 1  | 1  | 1        | 1   | 1                     | 1              | 1                   | 1                     | 1                            | 1    | 1              | 1                              | 1          | 1        | 1  | 1       | 1 |
| Cilamaya Utara     | 1                   | 1                  | 1  | 1  | 1        | 1   | 1                     | 1              | 1                   | 1                     | 1                            | 1    | 1              | 1                              | 1          | 1        | 1  | 1       | 1 |

After the experts calculated the weight of the alternative assessments for each criterion, the alternative values were then multiplied by the weights of the criteria and added together to produce a total alternative value (Table 4). Furthermore, each alternative is put into a ranking category according to the total value of each alternative.

Table 4 - EXAMPLE OF RANKING DETERMINATION OF EACH ALTERNATIVE

| Alternatives       | Criteria            |                |                     |                       |      |                |                                |            |          |     |         |           |     |     |     | Value | Rank |       |           |
|--------------------|---------------------|----------------|---------------------|-----------------------|------|----------------|--------------------------------|------------|----------|-----|---------|-----------|-----|-----|-----|-------|------|-------|-----------|
|                    | Resource Assessment | Economic Value | Resource Monitoring | Resource Optimization | ITSE | Infrastructure | Stratall & Factors Uncertainty | Production | Water Cu | WP  | ICR/ICR | Weightage |     |     |     |       |      |       |           |
| Akasia Bagas       | 1.90                | 2.0            | 2.1                 | 2.2                   | 2.3  | 2.4            | 2.5                            | 2.6        | 2.7      | 2.8 | 2.9     | 3.0       | 3.1 | 3.2 | 3.3 | 3.4   | 3.5  | 377   | Medium    |
| Akasia Besar PUP   | 1.8                 | 1.9            | 2.0                 | 2.1                   | 2.2  | 2.3            | 2.4                            | 2.5        | 2.6      | 2.7 | 2.8     | 2.9       | 3.0 | 3.1 | 3.2 | 3.3   | 3.4  | 292.5 | Medium    |
| Akasia Maju PUP    | 1.7                 | 1.8            | 1.9                 | 2.0                   | 2.1  | 2.2            | 2.3                            | 2.4        | 2.5      | 2.6 | 2.7     | 2.8       | 2.9 | 3.0 | 3.1 | 3.2   | 3.3  | 294   | Low       |
| Akasia Mandiri     | 1.6                 | 1.7            | 1.8                 | 1.9                   | 2.0  | 2.1            | 2.2                            | 2.3        | 2.4      | 2.5 | 2.6     | 2.7       | 2.8 | 2.9 | 3.0 | 3.1   | 3.2  | 170   | Low       |
| Bambu Besar        | 1.5                 | 1.6            | 1.7                 | 1.8                   | 1.9  | 2.0            | 2.1                            | 2.2        | 2.3      | 2.4 | 2.5     | 2.6       | 2.7 | 2.8 | 2.9 | 3.0   | 3.1  | 273.5 | Very High |
| Bambu Gunung       | 1.4                 | 1.5            | 1.6                 | 1.7                   | 1.8  | 1.9            | 2.0                            | 2.1        | 2.2      | 2.3 | 2.4     | 2.5       | 2.6 | 2.7 | 2.8 | 2.9   | 3.0  | 255.5 | Medium    |
| Bongso Hong        | 1.3                 | 1.4            | 1.5                 | 1.6                   | 1.7  | 1.8            | 1.9                            | 2.0        | 2.1      | 2.2 | 2.3     | 2.4       | 2.5 | 2.6 | 2.7 | 2.8   | 2.9  | 275   | Very High |
| Central            | 1.2                 | 1.3            | 1.4                 | 1.5                   | 1.6  | 1.7            | 1.8                            | 1.9        | 2.0      | 2.1 | 2.2     | 2.3       | 2.4 | 2.5 | 2.6 | 2.7   | 2.8  | 244   | Medium    |
| Cicah              | 1.1                 | 1.2            | 1.3                 | 1.4                   | 1.5  | 1.6            | 1.7                            | 1.8        | 1.9      | 2.0 | 2.1     | 2.2       | 2.3 | 2.4 | 2.5 | 2.6   | 2.7  | 142   | Medium    |
| Clawing            | 1.0                 | 1.1            | 1.2                 | 1.3                   | 1.4  | 1.5            | 1.6                            | 1.7        | 1.8      | 1.9 | 2.0     | 2.1       | 2.2 | 2.3 | 2.4 | 2.5   | 2.6  | 186   | Medium    |
| Cilamaya Selatan A | 0.9                 | 1.0            | 1.1                 | 1.2                   | 1.3  | 1.4            | 1.5                            | 1.6        | 1.7      | 1.8 | 1.9     | 2.0       | 2.1 | 2.2 | 2.3 | 2.4   | 2.5  | 112.5 | Very Low  |
| Cilamaya Timur     | 0.8                 | 0.9            | 1.0                 | 1.1                   | 1.2  | 1.3            | 1.4                            | 1.5        | 1.6      | 1.7 | 1.8     | 1.9       | 2.0 | 2.1 | 2.2 | 2.3   | 2.4  | 109   | Medium    |
| Cilamaya Utara     | 0.7                 | 0.8            | 0.9                 | 1.0                   | 1.1  | 1.2            | 1.3                            | 1.4        | 1.5      | 1.6 | 1.7     | 1.8       | 1.9 | 2.0 | 2.1 | 2.2   | 2.3  | 105   | Low       |

Based on the decision analysis using the WSM method, the alternative rankings in the Regional 2 with the following summary: 2 fields in the very low priority category (1%), 56 fields in the low category (28%), 95 fields in the medium category (47%), 37 fields in the high category (18%) and 12 fields in the very high category (6%) (Figure 7).

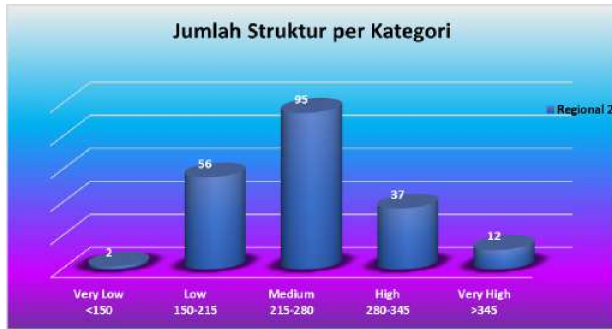


Fig. 7. Percentage of Each Alternative Ranking Category

Oil and gas fields with high and very high category can be interpreted as fields that are prioritized by zones and regions to be developed or are currently being developed, and become the backbone of oil production in Regional 2. Meanwhile, oil and gas fields with moderate to very low category can be interpreted as oil and gas fields that have not been fully exploited (Table 5).

Table 5 - ALTERNATIVE RANKING OF REGIONAL 2

| Rank      | Zona 5    |          | Zona 6           |                    | Zona 7             |       |
|-----------|-----------|----------|------------------|--------------------|--------------------|-------|
|           | Field     | Value    | Field            | Value              | Field              | Value |
| Very High | LL        | 349      | Krisna           | 349                | Subang             | 347   |
|           | KL        | 349.5    |                  |                    | Jatiasri Komplek   | 365   |
|           | ZU        | 349.5    |                  |                    | X-Ray              | 368   |
|           | B3        | 374.5    |                  |                    | Cemara             | 369   |
|           | E Main    | 394.5    |                  |                    | Bambu Besar        | 373.5 |
|           |           |          |                  |                    | Akasia Bagus       | 377   |
| High      | E East    | 281.5    | Intan            | 291                | Cilamaya Utara     | 280   |
|           | FC GHU    | 284.5    | Widuri           | 292                | Karang Luhur       | 280   |
|           | FDEM      | 285.5    | NE Intan         | 311.5              | Pondok Makmur      | 289   |
|           | B11       | 287.5    | Cinta            | 296.5              | Akasia Maju        | 294   |
|           | EF        | 288.5    |                  |                    | Karang Enggal      | 296   |
|           | GG        | 296      |                  |                    | Tambun             | 311.5 |
|           | L (PHE)   | 309      |                  |                    | L Parigi           | 320   |
|           | UL        | 311.5    |                  |                    | Melandong          | 321   |
|           | SP        | 312      |                  |                    | Randegan           | 321.5 |
|           | YY        | 313      |                  |                    | Tunggul Maung      | 322.5 |
|           | UX        | 321      |                  |                    | Jatibesar          | 302.5 |
|           | FF        | 327.5    |                  |                    | Gantar             | 303   |
|           | FK        | 329.5    |                  |                    | Pasir Catang       | 305.5 |
|           | BN        | 302      |                  |                    | Karang Baru        | 308   |
|           | K         | 331      |                  |                    | Kayu Merah         | 332.5 |
|           | KLD       | 340      |                  |                    | JBB/Bangadua       | 342   |
|           |           |          |                  |                    | Jatibarang         | 344.5 |
| Medium    | AA        | 215      | Lidya            | 215.5              | Jatinegara         | 221   |
|           | FW        | 216.5    | Yvonne UBR       | 215.5              | Karang Baru Barat  | 236   |
|           | KMS       | 217.5    | East Rama        | 216.5              | Tugu Barat C       | 245   |
|           | ME        | 217.5    | Lastri           | 218                | Cilamaya Timur     | 246   |
|           | UC        | 232      | Nadia            | 218                | Sindang            | 250   |
|           | UD        | 233      | Risma            | 220                | Karang Degan       | 258   |
|           | MJ        | 233.5    | Atti             | 229.5              | Tegal Pacing       | 258   |
|           | MV        | 233.5    | Kartini          | 229.5              | MB 47.4%           | 261   |
|           | MB        | 234      | Kitty            | 232.5              | Akasia Besar       | 262.5 |
|           | KLX       | 245      | North Wanda      | 234.5              | Tugu Barat A       | 263   |
| Low       | MML       | 249.5    | Lita             | 235.5              | Pasir Jadi         | 265   |
|           | KK        | 250      | Gita             | 247.5              | Sindangsari        | 222.5 |
|           | APNA      | 250.5    | Selatan          | 247.5              | Bojong Raong       | 229   |
|           | ES        | 260.5    | Aida             | 248.5              | Pasirjadinai       | 229   |
|           | UW        | 260.5    | Yani             | 249                | Tanjungsari        | 237   |
|           | OO        | 262      | South Zelda      | 256.5              | Cicauh             | 241   |
|           | UK        | 263      | Zelda, Banuwati  | 223.5              | Cikarang           | 242   |
|           | GQE       | 221.5    | Minor Gas Fields | 224.5              | Karang Tunggul     | 244   |
|           | JJA       | 224      | Suratmi          | 227                | Pondok Mulia       | 251.5 |
|           | MKN       | 225.5    | Karmila          | 227.5              | Bambu Gunung       | 252.5 |
| Very Low  | UB        | 227      | Nora             | 228.5              | Haur Gede          | 252.5 |
|           | LES       | 229.5    | Indri            | 237.5              | Pondok Tengah      | 253   |
|           | UV        | 236.5    | Vita             | 237.5              | Pegaden            | 268.5 |
|           | ESP       | 239.5    | Mila             | 238                |                    |       |
|           | EST       | 240.5    | Wanda            | 238.5              |                    |       |
|           | APNB      | 250.5    | Sundari          | 239                |                    |       |
|           | APND      | 250.5    | SW Wanda         | 240.5              |                    |       |
|           | APNE      | 250.5    | Yvonne, BRF/TAF  | 254                |                    |       |
|           | APNF      | 253.5    | Farida           | 254.5              |                    |       |
|           | KLY       | 254      | Titi             | 255.5              |                    |       |
| OX        | 256       | Zelda    | 265              |                    |                    |       |
| FAB       | 265.5     | Banuwati | 275              |                    |                    |       |
| UA        | 266       | Rama     | 277.5            |                    |                    |       |
| YA        | 268.5     |          |                  |                    |                    |       |
| UY        | 271.5     |          |                  |                    |                    |       |
| FSB       | 273       |          |                  |                    |                    |       |
| P         | 273.5     |          |                  |                    |                    |       |
| MR        | 274       |          |                  |                    |                    |       |
| KKN       | 275       |          |                  |                    |                    |       |
| Very Low  | NC Java B | 161      | Savitri          | 157                | Arjawanangun       | 151   |
|           | EWV       | 176.5    | Teresia          | 196.5              | Rengasdengklok N   | 152   |
|           | EWY       | 176.5    | Chesy            | 199.5              | Rengasdengklok O   | 152   |
|           | OY        | 181.5    | Nurbani          | 209                | Pamanukan Selatan  | 166   |
|           | OV        | 182.5    | Asti             | 211                | Pabuaran A         | 168.5 |
|           | NF        | 183.5    | Aryani           | 211.5              | West Gantar        | 176.5 |
|           | BTS       | 191.5    |                  |                    | Pondok Berkah      | 178.5 |
|           | ESR       | 191.5    |                  |                    | Cilamaya Selatan   | 180   |
|           | BZN       | 193.5    |                  |                    | Kandang Haur Barat | 181.5 |
|           | OQ        | 194.5    |                  |                    | Sukatani           | 187   |
| BZZ       | 195.5     |          |                  | Sambidooyong       | 188                |       |
| FZ        | 197.5     |          |                  | Haurgeulis         | 189.5              |       |
| FS        | 199.5     |          |                  | Sindang Turun      | 191                |       |
| AVS       | 200       |          |                  | Sukamandi          | 191                |       |
| AV        | 202       |          |                  | Jatirarangon       | 194                |       |
| HZE       | 202.5     |          |                  | Tegal Taman        | 194                |       |
| APNC      | 203       |          |                  | Randuwangi         | 200                |       |
| SC        | 203       |          |                  | Pondok Mekar       | 200.5              |       |
| BLT       | 207       |          |                  | Jatikeling         | 207                |       |
| OC        | 208       |          |                  | Kandang Haur Timur | 209.5              |       |
| FXE       | 209       |          |                  | Waled Utara        | 210.5              |       |
| FSW       | 211.5     |          |                  | Rengasdengklok L   | 213                |       |
| OU        | 212.5     |          |                  |                    |                    |       |
| UR        | 212.5     |          |                  |                    |                    |       |
| SB        | 213       |          |                  |                    |                    |       |
| FN        | 213.5     |          |                  |                    |                    |       |
| LN        | 213.5     |          |                  |                    |                    |       |
| BQ        | 214.5     |          |                  |                    |                    |       |
|           |           | Duma     | 129              |                    |                    |       |
|           |           | Retno    | 134              |                    |                    |       |

Proposed wells of RKAP that have been calculated against each alternative ranking category and sorted by its alternative. Then, after each proposed well is sorted by its alternative, the proposed wells are sorted from high to low EMV values in each alternative ranking category. Proposed wells will be included in the Quick Win Program simulation as an effort to increase oil production at Pertamina (Table 6).

Table 6 - EMV CALCULATION RESULTS TOWARDS ALTERNATIVE RANKING

| Zona 5        |       | Zona 6        |       | Zona 7        |       |
|---------------|-------|---------------|-------|---------------|-------|
| Well Proposal | Value | Well Proposal | EMV   | Well Proposal | EMV   |
| ZUD-12        | 3.009 | Krisna D-03ST | 2.597 | BBS-A3        | 4.253 |
| LLA-5         | 2.653 | Krisna A-15   | 1.939 | ABG-C         | 2.5   |
| LD-21         | 2.093 | Krisna C-12ST | 0.443 | ABG-C1        | 2.429 |
| LLB-16        | 1.865 | Yvonne-B14    | 1.085 | CMR-STO2      | 0.003 |
| LD-20         | 1.822 |               |       | MLD-B5        | 1.778 |
| LD-22         | 1.736 |               |       | CLU-INF1      | 0.108 |
| ED-14         | 1.535 |               |       | HGD-INF1A     | 1.936 |
| ED-15         | 1.335 |               |       | HGD-INF1B     | 1.563 |
| LLB-14ST      | 0.846 |               |       | TTM-A1        | 0.95  |
| LLE-09        | 0.068 |               |       |               |       |
| FFB-12ST      | 3.354 |               |       |               |       |
| FFB-6ST       | 1.63  |               |       |               |       |
| UXA-9         | 0.875 |               |       |               |       |
| UXA-8         | 0.637 |               |       |               |       |
| MRA-9         | 4.771 |               |       |               |       |
| MRA-1ST       | 1.8   |               |       |               |       |
| UA-10         | 3.226 |               |       |               |       |
| UA-5ST        | 2.459 |               |       |               |       |

In presenting the ranking results for proposed wells, mainly there is an onstream date for each proposed well, a monthly decline rate, and a forecast of the average daily oil production rate in each year (Table 7). In the proposed wells ranking, the forecast average rate of production still looks random with the onstream date plan throughout 2023 which is obtained from the UBPPM organization.

Table 7 - PROPOSED WELLS RANKING WITH THE ORIGINAL ONSTREAM DATE PLAN

| Zona | Rank | Sumar         | Est. Onstream Date | Decline rate | Forecast Production (BOPD) |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
|------|------|---------------|--------------------|--------------|----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------|------|------|
|      |      |               |                    |              | Jan-23                     | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 |      |      |      |
| 5    | 1    | ZUD-12        | 200                | -22%         |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
|      | 2    | LLA-5         | 200                | -18%         | 3000                       | 3152   | 3304   | 3457   | 3610   | 3762   | 3915   | 4068   | 4221   | 4374   | 4527   | 4680   | 4833 | 4986 | 5139 |
|      | 3    | LD-21         | 200                | -22%         |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
|      | 4    | LD-20         | 200                | -22%         |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
|      | 5    | LLE-09        | 200                | -22%         |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
|      | 6    | LD-22         | 200                | -22%         |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
|      | 7    | ED-14         | 200                | -20%         | 2500                       | 2453   | 2418   | 2382   | 2347   | 2311   | 2276   | 2241   | 2206   | 2171   | 2136   | 2101   | 2066 | 2031 | 1996 |
|      | 8    | ED-15         | 200                | -22%         |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
|      | 9    | LLE-09        | 200                | -22%         |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
|      | 10   | LLE-09        | 200                | -22%         |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
|      | 11   | LLE-09        | 200                | -22%         |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
|      | 12   | LLE-09        | 200                | -22%         |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
|      | 13   | UXA-9         | 200                | -22%         |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
|      | 14   | UXA-8         | 200                | -22%         |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
|      | 15   | MRA-9         | 400                | -20%         |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
| 6    | 1    | Krisna D-03ST | 273                | -7%          | 2730                       | 2676   | 2632   | 2588   | 2545   | 2502   | 2459   | 2416   | 2373   | 2330   | 2287   | 2244   | 2201 | 2158 | 2115 |
|      | 2    | Krisna A-15   | 400                | -22%         |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
|      | 3    | Yvonne-B14    | 190                | -8%          |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
| 7    | 1    | BBS-A3        | 300                | -22%         |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
|      | 2    | ABG-C         | 300                | -22%         |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
|      | 3    | ABG-C1        | 300                | -22%         |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
|      | 4    | CMR-STO2      | 300                | -22%         |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
|      | 5    | MLD-B5        | 288                | -22%         |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
|      | 6    | CLU-INF1      | 292                | -20%         |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
|      | 7    | HGD-INF1A     | 325                | -22%         | 3730                       | 3652   | 3574   | 3502   | 3429   | 3357   | 3287   | 3219   | 3153   | 3089   | 3026   | 2964   | 2902 | 2841 | 2781 |
|      | 8    | HGD-INF1B     | 325                | -22%         |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
|      | 9    | TTM-A1        | 300                | -22%         |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |

Meanwhile, in the Quick Win Program Simulation, the wells are sorted by Onstream Date which has been optimized or prioritized, also based on the availability of rigs in Zona 5, Zona 6, and Zona 7 (Table 8). The description of rig availability is as follows: Rig #1 is operated in Zona 5 and

Zona 6; Rig #2 and Rig #3 are operated in Zona 5; Rig #4, Rig #5, and Rig #6 are operated in Zona 7.

Table 8 - QUICK WIN PROGRAM SIMULATION

| Zona | Rank | Sumar  | Est. Onstream Date | Decline rate | Forecast Production (BOPD) |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
|------|------|--------|--------------------|--------------|----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------|------|------|
|      |      |        |                    |              | Jan-23                     | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 | Oct-23 | Nov-23 | Dec-23 |      |      |      |
| 5    | 1    | ZUD-12 | 200                | -22%         |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
|      | 2    | LLA-5  | 200                | -18%         | 3000                       | 3152   | 3304   | 3457   | 3610   | 3762   | 3915   | 4068   | 4221   | 4374   | 4527   | 4680   | 4833 | 4986 | 5139 |
|      | 3    | LD-21  | 200                | -22%         |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
|      | 4    | LD-20  | 200                | -22%         |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
|      | 5    | LLE-09 | 200                | -22%         |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
|      | 6    | LD-22  | 200                | -22%         |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
|      | 7    | ED-14  | 200                | -20%         | 2500                       | 2453   | 2418   | 2382   | 2347   | 2311   | 2276   | 2241   | 2206   | 2171   | 2136   | 2101   | 2066 | 2031 | 1996 |
|      | 8    | ED-15  | 200                | -22%         |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
|      | 9    | LLE-09 | 200                | -22%         |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
|      | 10   | LLE-09 | 200                | -22%         |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
|      | 11   | LLE-09 | 200                | -22%         |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
|      | 12   | LLE-09 | 200                | -22%         |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
|      | 13   | UXA-9  | 200                | -22%         |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
|      | 14   | UXA-8  | 200                | -22%         |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |
|      | 15   | MRA-9  | 400                | -20%         |                            |        |        |        |        |        |        |        |        |        |        |        |      |      |      |

The Quick Win Program simulation result show an increase in production indicated by the optimized case compared to the original case in forecast production profile of RKAP 2023 development wells (Figure 8)

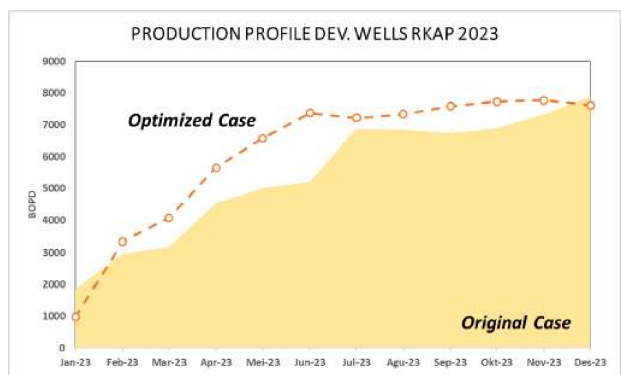


Fig. 8. Percentage of Each Alternative Ranking Category

## IV. FINDINGS AND DISCUSSION

The proposed wells at Pertamina can be separated from the oil and gas field development portfolio itself. Proponents of proposed wells will look at data related to the subsurface aspect of the oil and gas field. The subsurface aspects that are seen are from resources, availability of POD/FID, reservoir management, subsurface-surface-environment issue, infrastructure, structural & facies, water cut, and IOR/EOR. The more complete the data criteria, the lower the uncertainty of the proposed well and the higher the confidence of the proposing team. Fields that have a medium or low category are not completely without a future. Fields with medium to low priority still have untapped potential, so that one day the ranking of a field can improve.

The Weighted Sum Model and Decision Tree Analysis were chosen based on the author's thoughts, taking into account the number of oil and gas structures/fields and the proposed development wells. Based on calculations

using the Weighted Sum Model and Decision Tree Analysis, proposed fields and wells such as Zulu, LL, Krisna, BBS, and ABG rank at the top. This high ranking well is in accordance with the actual conditions in the field.

Decision making analysis in the development of oil and gas fields is proven to be able to contribute time efficiency and effectiveness of drilling from the specified target, due to more mature preparation and planning. With Decision Making Analysis, companies can selectively choose projects that benefit their business through the decision-making stages from the initiation stage, selection stage, further study stage, before finally entering the execution stage. DMA can also participate in determining decisions between organizations that are more integrated with decision making that remains objective.

## V. CONCLUSION

The Quick Win Program in Regional 2 is one example of the successful use of the Decision-Making Process. A similar program can also be used as an analogy and can be applied in other Regional in the Subholding Upstream. The implementation of the Quick Win Program can still be improved by adjusting the proposed wells for certain months of production (especially January and December 2023) to increase the production forecast above the target, as input for the management team as decision makers.

## ACKNOWLEDGMENT

Praise and gratitude we extend to the presence of Allah SWT because with His blessings and grace, this study can be completed on time. The author also urges that it can be used as a reference in decision analysis on developing a Quick Win Program in Pertamina and its subsidiaries and other oil companies using similar methods. The author also does not forget to express his deepest gratitude to: Prof. Dr. Utomo Sarjono Putro, M. Eng. as a supervisor, PHE Subholding Upstream, SBM ITB, BLEMBA 63 Inhouse Class. May Allah SWT always guide us and be in His protection. Any form of feedback, suggestions, and criticism is always open to the author and anyone in need.

## REFERENCES

1. Cheldi, T, Cavassi, P, Lazzari, L, and Pezzotta, L., 1997, Use of decision tree analysis and Monte Carlo simulation for downhole material selection. United States: N. p.
2. Dey, P.K., 2002, Project Risk Management: A Combined Analytic Hierarchy Process and Decision Tree Approach. *Cost Engineering*, 44: 13-27.
3. Dey, P.K., 2012, Project risk management using multiple criteria decision-making technique and decision tree analysis: A case study of Indian oil refinery. *Production Planning & Control*, 23(12): 903-921.
4. Fishburn, P.C., 1967, Additive Utilities with Incomplete Product Set: Applications to Priorities and Assignments, Baltimore: ORSA Publication.
5. Kabir et al., 2014, A review of multi-criteria decision-making methods for infrastructure management. *Structure and Infrastructure Engineering*, 10(9): 1176-1210
6. Martensen, Anna L., 1987, *The Fault-Tree Compiler*, Hampton, VA: National Aeronautics and Space Administration, Langley Research Center.
7. Shafiee, M., 2015a, Maintenance strategy selection problem: an MCDM overview. *Journal of Quality in Maintenance Engineering*, 21: 378-402.
8. White et al., 1998, *Principles of Engineering Economic Analysis*, New York: Wiley.