Networking Actors in Private Public Management Tourism Development Partnership

Thân Linh Phương¹

¹Faculty of Tourism, Nha Trang University, Vietnam

Abstract

The management of public-private partnership tourism development should put a substantial focus on networking the many stakeholders that are participating in the project. There are many different types of participants that might be connected via a network. Some examples include the government, the private sector, local communities, and non-governmental groups. Actors need to share information and work together in order to successfully network, which is why public-private partnerships are so important to tourism industry growth. Networking players may be able to aid in increasing the overall efficiency and effectiveness of the project by raising the amount of coordination and collaboration that happens among the numerous stakeholders participating in the project. Actor networking may also help to reduce disagreements and encourage community participation in project planning and implementation, both of which are desirable results.

Keywords: Networking, Management, Public private, Development, Tourism

Received: October 11, 2022 Revised: November 29, 2022 Accepted: December 25, 2022

Introduction

It is possible for one person or group to make contact with or share information with other people or groups as part of the networking process. This may take place between individuals or between different groups. Networking may be done either directly or indirectly, and depending on the goals and prerequisites that are being satisfied at any one moment, it can be as simple or complex as necessary. According to Liu & Wilkinson (2014) the administration of public-private partnerships in tourism development requires extensive networking as one of its fundamental components. Its goal is to make it easier for organizations in the public sector and the business sector to collaborate in ways that are advantageous to both parties. It is possible to network either between the government and tourism companies, between tourism businesses and other participants in the tourism sector, or between tourism businesses and the community in which they are situated. All three of these networking opportunities are available.

Management of a Public-Private Partnership is a type of collaboration between the public sector and the private sector to achieve the goal of completing a development project or providing a public service (Koppenjan & Enserink, 2009). The goal of this collaboration is to accomplish the goal of managing a public-private partnership (Samii et al., 2002). In the context of public-private partnerships, the private sector acts as an actor, providing the public sector with the financial resources, technological resources, and expert knowledge that are required to successfully manage the project or service. On the other hand, it is the responsibility of the public sector to ensure that the project or service is managed and supervised in a manner that is compliant with any applicable laws and regulations. It is possible that public-private partnerships will help the expansion of the tourism industry. These partnerships may be leveraged to construct a wide range of tourism infrastructures, such as hotels, resorts, inns, tourist attractions, and other kinds of institutions associated to tourism. Arbulú (2016) stated that there is also the option of using public-private partnerships in order to manage the services

Volume 3, Issue 4 (Page 008-014) ISSN: 2709-023X

that are associated with tourism, such as those that are associated with transportation, hotel, and information for visitors.

A number of different stakeholders take part in the process of networking in the management of public-private partnerships in the sector of tourism development. These participants include the following: (1) The Government: The government is the primary actor in the management of public-private partnerships in the development of tourism, and it is one of the most important players in this field. The government is responsible for establishing rules and regulations that regulate the expansion of tourism, as well as developing partnerships with the private sector to construct tourist infrastructure. These responsibilities are in addition to the government's role in controlling the growth of tourism. In addition, the government is in charge of constructing the necessary infrastructure for the tourist industry. (2) Businesses that are involved in the tourism sector Companies involved in tourism are key participants in the process of networking that is involved in the administration of public-private partnerships that contribute to the development of the tourist industry. The administration of tourist attractions as well as the supply of services that are used by guests is the responsibility of businesses operating within the tourism sector. (3) Other Players in the Tourism Industry Other tourism actors, such as travel agencies, transportation providers, and homeowners of homestays, are also participating in the networking process that is part of the management of public-private partnerships for the expansion of tourism. This is in addition to the participation of tourism businesses. (4) The community in the immediate area The local community is an actor that cannot be ignored in the networking process in the management of public-private partnerships in the development of tourism. This is because the community plays a role in the tourist industry. This is due to the fact that the local community is an essential part of the process of developing tourism in the area. It is feasible for the local community to become a resource for tourism that can be used both by private tourist firms and by the government. This may be accomplished via the use of several strategies. Objectives (1) To conduct research on the impact that various participants in the networking process play in determining the success or failure of public-private partnership tourism development programs. (2) To find solutions to problems that arise during the process of networking the parties that are engaged in the management of public-private partnership tourism development. (3) To provide a variety of different courses of action and strategies Which actions can be performed by the public sector as well as the private sector, and how can they be enhanced, so that public-private partnership tourism development efforts have a greater likelihood of being successful?.

Methods

Management of joint ventures: For the purpose of managing tourist development projects, public parties and private parties will frequently work together to found a new firm that will be known as a joint venture. This is done in order to facilitate communication and collaboration between the two types of parties.

Results and Discussion

The provision of public services or infrastructure via the use of private investment is the overarching objective of the public-private partnership management approach, which can be seen of as a kind of cooperation between the public sector and the private sector. The expansion of the tourist industry is one field that serves as an excellent instance of how the model of public-private partnerships may be put into practice (Franco & Estevão, 2010). When it comes to the management of public-private partnerships for the development of tourism attractions, actor networking is a crucial component that has to be taken into account. The term "actor networking" refers to the interaction that occurs between the numerous parties that participate

in public-private partnership initiatives, such as the relationship that exists between the government, the business sector, communities, and international organizations. In other words, actor networking refers to the interaction that occurs between the numerous parties that participate in public-private partnership initiatives.

The government plays a crucial role in the administration of public-private partnerships for the expansion of the tourism sector since it is both the regulator and the manager of the resources that are essential for the project. The government is also responsible for defining the rules and regulations that will be followed in projects that are carried out in cooperation with private sector partnerships (Ke et al., 2010). These laws and regulations must be adhered to in order for the project to be successful. The private sector is an essential government partner when it comes to the management of public-private partnerships (P3s). According to Kaul (1997) the private sector is held responsible for both the administration of the facilities that have been developed as well as the investments that have been made. This is in accordance with the agreements that have been reached with the government.

The community will be able to take use of the facilities that are built as a result of the tourism development public-private partnerships project, which will be to the town's great benefit (Weiermair et al., 2008). It is vital that the community be engaged in each and every phase of the project in order to guarantee that the facilities that are produced are in conformity with the needs and preferences of the local community. There is also the possibility of participation from international organizations such as the World Bank and the Asian Development Bank in tourism industry development efforts that are carried out via partnerships between the public sector and the private sector. The provision of financial and technical assistance by international organizations makes it easier for governmental entities and the private sector to handle projects in an effective manner, which in turn benefits society as a whole (Grimsey & Lewis, 2007). It is hoped that a tourism development public-private partnership project that is successful and advantageous for all parties involved may be brought into reality via the cultivation of strong networking links amongst a number of actors.

The Concept of Public-Private Partnerships in Tourism Development

Sometimes abbreviated to "P3," a public-private partnership is a kind of cooperation between the public and private sectors to develop and enhance public services and infrastructure. Public-private partnerships work well in a variety of fields, including the tourism sector. Hotels, resorts, theme parks, and other tourist infrastructure may all be built and maintained via public-private partnerships, making them an effective tool for expanding the tourism industry. In this structure, the government acts as the "public partner" and is in charge of the project's planning, management, and control. The private sector acts as a private partner in the tourism industry and is responsible for providing funds for, designing, and managing tourism infrastructure.

Because the private sector is able to put its expertise and resources to use in the creation and operation of high-quality tourist facilities, public-private partnerships in the development of tourism allow the government to save money and become more efficient. On the other hand, P3s aren't without their flaws. For instance, there is always the possibility of governmental and private-sector agendas diverging, and there is also the possibility of improprieties in the acquisition and management of tourism assets. Therefore, it's crucial to ensure that public-private partnerships are managed in a transparent and responsible manner consistent with the principles of good governance.

The project will be managed and carried out by the private sector, while the public sector will provide land or an appropriate location for the development of the project. There are a number

of ways in which public-private partnerships might contribute to the development of the tourist industry. First, public-private partnerships help the government save money by having the private sector handle project management and development. (2) Local employment opportunities The growth of tourism-related initiatives may provide local employment opportunities. Thirdly, the private sector may enhance the quality of tourist infrastructure by investing more money and manpower into the industry than the public sector can muster. However, there are a number of challenges associated with public-private partnerships. One possible source of such a conflict is the potential for competing interests to be held by the public sector and the commercial sector. Two) The government's lack of oversight The government may find itself with insufficient sway over private-sector-led projects. Three) The potential for government budget cuts If private sector initiatives fail or fall short of expectations, the government might lose money.

Advantages and Disadvantages of Public-Private Partnerships in Tourism Development

P3s, or public-private partnerships, are joint ventures between the government and the private sector to provide or enhance public services. Public-private partnerships may be utilized to develop tourism destinations, build tourism infrastructure, and provide tourism services. Collaborations between the corporate and public sectors in the development process or the delivery of public services are known as public-private partnerships. The expansion of tourist destinations is one example. The pros and cons of public-private partnerships depend on how they are formed and managed.

Some of the benefits that might arise from combining governmental and private sectors to advance the tourist industry are listed below. One, an enhancement in the standard of hospitality provided to guests. The government is able to tap into private sector expertise and resources, enhancing the standard of care provided to tourists. Since the private sector may help the government better manage the available resources, public-private partnerships may help the government more effectively control development expenditures. Thirdly, the government may be able to get access to a broader variety of resources via public-private partnerships. This is due to the fact that the private sector can provide the necessary resources for the development of the tourist industry. However, it's important to be aware of and prepare for the fact that public-private partnerships have certain downsides. Financial Risks: The government must weigh the potential financial risks of public-private partnerships before moving forward with them. The private sector, on its part, may demand a disproportionately large cut of the profits or seek reimbursement for costs that should properly fall within the purview of the public sector. Long-Term Uncertainty Considering the long-term nature of public-private partnerships, the government must plan for any possible long-term uncertainty. As the government typically does not have total control over the private sector when it comes to initiatives involving public-private partnerships, transparency concerns may occur as a consequence.

Determination of Actors in Public-Private Partnerships in Tourism Development

The term "public-private partnerships" refers to collaborations between the public sector (representing governments) and the private sector (representing businesses), often with the goal of managing the expansion of the tourism sector. The role of the government in these situations is often confined to that of a regulator and licenser, while the private sector is responsible for managing day-to-day operations and marketing responsibilities. It's possible that the scale and scope of a tourism development project will have a role in determining whether parties are willing to take part in a public-private collaboration. Private actors may fill supporting roles such as investors or developers who are in charge of project management, while the

government may play a leadership role by giving licenses and regulating cooperation between the private sector and public sector.

There is also the possibility that a financial institution, such as a bank, may get involved in the project in some way in order to offer finance. The government will frequently organize a tender or tender process to decide the players engaged in public-private partnerships in tourist development. During this process, the private sector may submit ideas to the government if it is interested in doing so. If the government is interested in doing so, the private sector may submit ideas. The application will be evaluated, and based on the results, the government will make a decision on who will serve as the project's supervisor.

In addition, a financial institution, such as a bank or another kind of financial institution, may be engaged in public-private partnerships for the promotion of tourism in order to provide financial support for the program. It is possible that the participants in public-private partnerships for tourism development will be determined, at least in part, by the conditions of the market and the requirements of the project, as well as by the capabilities of the private sector, which is interested in taking part in the project.

When a public-private partnership is used as the funding mechanism, a number of different organizations come together to collaborate on the planning, building, and operation of tourist sites (public-private partnerships). The following is a list of some of the key actors in the growth of tourism via public-private partnerships: First, there is the state: The government is involved in the process of thinking of, creating, and operating tourism infrastructure thanks to the formation of public-private partnerships. Building tourism infrastructure requires the selection of a location, the preparation of the land, and the management of resources. These responsibilities fall within the purview of the government. The government also has responsibility for the region's tourism industry. Non-Governmental Organizations (NGOs): Non-governmental organizations (NGOs) have a role in the improvement of tourism infrastructure via the formation of public-private partnerships. Not only is the private sector responsible for obtaining cash for the creation of tourism infrastructure, but it is also responsible for its continuing administration and operation of these assets. This responsibility falls under the category of "accountability." The Third Group Comprised of Subject Matter Professionals: In the framework of public-private partnerships for the construction of tourism infrastructure, consultants are players who are responsible for designing and supervising the building process. It is the responsibility of the consultant to provide the essential advice services to help both the public sector and the private sector in the management and operation of the tourism facilities. A kind of public-private cooperation that is used in the construction of tourism attractions calls for the participation of the local community. The people are the major end-users of the tourism infrastructure, and as such, they have been entrusted with the responsibility of managing and improving it.

Public-Private Partnership Financing Mechanism for Tourism Development

One of the potential avenues of financial support for the expansion of tourism attractions is the Public Private Partnership approach, sometimes known as public-private partnerships. Through the use of public-private partnerships, the public sector and the business sector collaborate to make improvements to public infrastructure and to deliver public services. The government is in charge of monitoring the situation, while private companies are responsible for providing either the necessary services or the actual infrastructure. The public sector and the private sector are able to work together on the development of tourist projects through the use of public-private partnerships, which are frameworks through which the public sector and the private

sector can collaborate on the development of tourist projects using funds contributed equally by both parties.

There are a variety of various approaches that may be used to provide financial support for public-private partnerships. The government gives tourist development projects to the private sector on a basis known as BOT (build-operate-transfer) or BTO (build-transfer-operate), during which time the private sector constructs and operates the project before handing it back to the government at the end of an agreed upon term. A "concession" may be granted to a private corporation by the government in order for that company to take over the management and operation of tourism infrastructure for a certain amount of time in return for monetary payment. When the government and the private sector establish a JV (joint venture) to produce tourism-related activities, they pool their respective resources and then divide the rewards of the enterprise. Funds provided by the government in the form of loans: In order to encourage private companies to engage in activities that are directly relevant to tourism, the government makes funding accessible to these companies in the form of loans.

It's possible that the government would benefit from financing tourism infrastructure via public-private partnerships since this may speed up project development while also lowering the workload placed on the government. When the government funds public-private partnerships, it faces the risk of the private sector not living up to its end of the contract, for example in terms of the construction of projects and management of such projects. As a consequence of this, the government has a responsibility to ensure that the public-private partnership mechanism that they use has been tested and validated, and that it is compatible with the prerequisites and objectives of tourism industry growth.

Networking Actors in Public-Private Partnerships in Tourism Development

The act of forming connections with other people or organizations and working together with them toward the accomplishment of shared objectives is known as networking. Because the tourism industry is made up of many different subsectors, such as hotels, transportation, nature tourism, cultural tourism, and so on, networking may be of great assistance in the process of developing new tourist destinations. Networking enables those participating in the tourist development industry to collaborate with one another to establish and expand tourism in a region.

In public-private partnerships (also known as PPPs) for the development of tourism, a number of different players participate in the process of creating and managing tourism. This may be either public or private. Government: The government is the primary player in public-private partnerships for tourism development. This is because the government is the party that is responsible for providing assistance and regulation for the growth of tourism in a certain region. In addition to being responsible for the management of natural resources and the environment, the government is also tasked with the promotion of tourism in a certain region. Investors from the private sector: Investors from the private sector are significant players in public-private partnerships for the development of tourism since they are the parties that provide finances and capital for the development of tourist initiatives. The management of the tourist industry as well as the production of revenues for the firm are both the responsibility of private investors.

Community at large is an actor in public-private partnerships for tourism development. This is due to the fact that the community is the party that is responsible for providing the environment and natural resources necessary for tourist development. When it comes to making choices about the expansion of tourism in their region, the local community really has to be included. Organizations in the tourist industry Tourism organizations are actors that participate in public-

private partnerships in the development of tourism. This is due to the fact that tourism organizations are the parties responsible for the promotion and marketing of tourism in a region. The expansion of tourism in a region may also benefit from the assistance of financial and technical support from tourist organizations. A tourist business entity is an actor that participates in public-private partnerships for the purpose of tourism development. This is due to the fact that a tourism business entity is the party responsible for managing the tourism business in a certain location. A region's potential for tourism as an economic driver may also be bolstered by the contributions of tourism-related businesses.

Conclusion

In the context of the management of public-private partnerships for the purpose of developing the tourism industry, the term "networking" refers to the process of social contact that occurs between the government, private firms, communities, and non-governmental organizations. This contact is intended to further the goals of developing the tourism industry. Each of these participants, which are intimately interwoven with one another, plays a crucial position in the project's management and administration so that the public-private partnerships project may achieve the degree of success that has been set as a goal for the endeavor.

References

- Arbulú, I., Lozano, J., & Rey-Maquieira, J. (2016). The challenges of municipal solid waste management systems provided by public-private partnerships in mature tourist destinations: The case of Mallorca. *Waste Management*, 51, 252-258.
- Franco, M., & Estevão, C. (2010). The role of tourism public-private partnerships in regional development: a conceptual model proposal. *Cadernos Ebape. Br*, 8, 600-612.
- Grimsey, D., & Lewis, M. (2007). *Public private partnerships: The worldwide revolution in infrastructure provision and project finance*. Edward Elgar Publishing.
- Kaul, M. (1997). The new public administration: management innovations in government. *Public Administration and Development: The International Journal of Management Research and Practice*, 17(1), 13-26.
- Ke, Y., Wang, S., Chan, A. P., & Lam, P. T. (2010). Preferred risk allocation in China's public—private partnership (PPP) projects. *International Journal of Project Management*, 28(5), 482-492.
- Koppenjan, J. F., & Enserink, B. (2009). Public–private partnerships in urban infrastructures: Reconciling private sector participation and sustainability. *Public Administration Review*, 69(2), 284-296.
- Liu, T., & Wilkinson, S. (2014). Large-scale public venue development and the application of Public-Private Partnerships (PPPs). *International journal of project management*, 32(1), 88-100.
- Samii, R., Van Wassenhove, L. N., & Bhattacharya, S. (2002). An innovative public–private partnership: new approach to development. *World development*, *30*(6), 991-1008.
- Weiermair, K., Peters, M., & Frehse, J. (2008). Success factors for public private partnership: cases in alpine tourism development. *Journal of Services Research*, 7.