Northumbria Research Link

Citation: Aftab, Muhammad, Bokhari, Syed Asad Abbas and Ali, Murad (2022) An empirical study on individual performance and turnover intention among university employees: a multiple mediation model. Asia-Pacific Journal of Business Administration. ISSN 1757-4323 (In Press)

Published by: Emerald

URL: https://doi.org/10.1108/APJBA-11-2021-0608 https://doi.org/10.1108/APJBA-11-2021-0608

This version was downloaded from Northumbria Research Link: https://nrl.northumbria.ac.uk/id/eprint/50868/

Northumbria University has developed Northumbria Research Link (NRL) to enable users to access the University's research output. Copyright © and moral rights for items on NRL are retained by the individual author(s) and/or other copyright owners. Single copies of full items can be reproduced, displayed or performed, and given to third parties in any format or medium for personal research or study, educational, or not-for-profit purposes without prior permission or charge, provided the authors, title and full bibliographic details are given, as well as a hyperlink and/or URL to the original metadata page. The content must not be changed in any way. Full items must not be sold commercially in any format or medium without formal permission of the copyright holder. The full policy is available online: http://nrl.northumbria.ac.uk/policies.html

This document may differ from the final, published version of the research and has been made available online in accordance with publisher policies. To read and/or cite from the published version of the research, please visit the publisher's website (a subscription may be required.)







An empirical study on individual performance and turnover intention among university employees: A multiple mediation model

Journal:	Asia-Pacific Journal of Business Administration
Manuscript ID	APJBA-11-2021-0608.R2
Manuscript Type:	Research Paper
Keywords:	Organizational Citizenship Behavior, Turnover Intention, Job Embeddedness, Job Satisfaction, Employee Engagement, South Korea

SCHOLARONE™ Manuscripts

An empirical study on individual performance and turnover intention among university employees: A multiple mediation model

Abstract:

Purpose: The purpose of this study is to investigate the behavior of individual employee's performance concerning their organizational citizenship and turnover intention in the higher education sector. This study attempts to examine the effects of two potential sequential mediators – job satisfaction and employee engagement – on employees' job embeddedness, organizational citizenship behavior, and turnover intention.

Design/methodology/approach:

This study is based on a survey conducted among the employees of major universities in the Republic of Korea. A total of 213 valid responses are used to analyze the hypotheses.

Findings: The results suggest that the relationship between job embeddedness and organizational citizenship behavior is significantly mediated by job satisfaction. However, the mediating role of job satisfaction on the link between job embeddedness and employees' intention to leave is not significant. Relatedly, employee engagement has a significant mediating effect on job embeddedness and organizational citizenship behavior but no demonstrable mediating effect between job embeddedness and employees' turnover intentions.

Implications: The results provide guidance that can assist organizations in increasing their employees' organizational citizenship behavior and lowering their intentions to leave, particularly in the education sector.

Originality: This study contributes to existing knowledge regarding the roles that job satisfaction and employee engagement play as two potential sequential mediators in the relation between job embeddedness and organizational citizenship behavior.

rds: Organiz.

faction, Employee e.

An empirical study on individual performance and turnover intention among university employees: A multiple mediation model

1 INTRODUCTION

Research on organizational citizenship behavior (OCB) has grown considerably in the past three decades, and this growth trend appears to be continuing. Within the industrial and organizational psychology scholarly community, most view the behaviors and experiences associated with OCB through the lens of social exchange theory (Blau, 1964). While many scholars have approached OCB from an intra-individual viewpoint (Grant & Mayer, 2009; Borman & Motowidlo, 1997) and in terms of the management context (Bolino, 1999), this study investigates organizational citizenship and turnover intention behaviors based on the theory of social exchange.

Real leadership involves encouraging and inspiring a group of people to work together toward a common objective (Ashfaq et al., 2021; Bharadwaj et al., 2021; Emami et al., 2022; Torlak & Kuzey, 2019; Valaei et al., 2022). According to social exchange theory, the practice of organizational citizenship has been associated with improvement in areas such as justice, fairness, association excellence, and many more dynamic dimensions, including enhanced efficiency, lower intention to leave, and higher customer satisfaction (Podsakoff et al., 2000). However, despite its appeal and importance in conducting organizational citizenship research, some academics have started to question the field's dependance on social exchange theory as the primary descriptive structure applied to citizenship behavior (Nguyen et al., 2016; Snape & Redman, 2010; Zellars & Tepper, 2003).

Wherever people's lives are linked, a "perceptual life space" is created (Mitchell et al., 2001, p. 3). The links that keep or 'stick' someone in a particular setting or job can be limited or varied. As a consequence, the main focus of the current study is on-the-job embeddedness and its impact on turnover intention and organizational citizenship behavior. To investigate this

association and its implications, empirical tests were conducted among the employees of Korean universities. The concepts explored in this study are employment-linked feelings that may be modified by an organization, highlighting the understanding that it is within the power of an organization to improve job satisfaction and employee engagement (Ali et al., 2020; Kahn 1990; Shuck and Reio 2011). This study integrates job satisfaction and employee engagement as simultaneous mediators and is the first study of this type to be carried out in an Asian setting.

Furthermore, most OCB surveys that assess job embeddedness and turnover intentions obtain their responses from employee supervisors; however, supervisor expectations and evaluations may differ from employee expectations, and supervisors may be biased toward an employee. For these reasons, the research data for all variables in this study have been gathered through a survey of employees. The considerable literature on OCB includes studies undertaken in many sectors, including the military, banking, and telecommunications. This study, however, is primarily focused on universities in the Republic of Korea. This research aims to answer the following two questions:

- Is job satisfaction a mediator between job embeddedness, turnover intention, and organizational citizenship behavior among the employees of Korean universities?
- Is employee engagement a mediator between job embeddedness, turnover intention, and organizational citizenship behavior among the employees of Korean universities?

Therefore, the purpose of this study is twofold: (1) to examine the mediating role of job satisfaction in the relation between job embeddedness, turnover intention, and organizational citizenship behavior; and, (2) to examine the mediating role of employee engagement in the relation between job embeddedness, turover intention, and organizational citizenship behavior. To address the research focus, this study employed a survey to explore the nature of the associations among job embeddedness, job satisfaction, employee engagement, organizational citizenship behavior, and turnover intention, which is shown in Figure 1.

2 THEORETICAL BACKGROUND AND HYPOTHESIS DEVELOPMENT

2.1 Social exchange theory

Social exchange theory posits that social relationships are established through a subjective costbenefit analysis. In the corporate realm, the term is also commonly used to refer to a two-sided,
equally contingent, and fulfilling process that involves transactions, or simply an exchange.

The terms "exchange" and "transaction" are used interchangeably by several scholars,
including Homans (1958), who described social exchange as the transaction of an activity that
is, to a certain degree, rewarding or valuable, either tangibly or intangibly, between at least two
individuals. This study is based on a social exchange theory research model, which has led to
the development of the hypotheses as described in the theoretical background. In this study,
social exchange indicates that university personnel sense that they are treated favorably by their
principal supervisor and feel obligated to reciprocate the good behavior in their services. Many
studies on organizational citizenship behavior and turnover intention have relied on social
exchange theory, which emphasizes the importance of various inducements, such as perceived
organizational justice (Cantor et al., 2011), job satisfaction (Grissom et al., 2012),
organizational culture (Park & Kim, 2003), and trust and turnover intention (Ng, 2016).

2.2 Job embeddedness

Job embeddedness (JE) is a set of variables that affects employee retention and performance (Mitchell et al., 2001; Holtom & Inderrieden, 2006). JE is also generally characterized as the sum of the forces that support an employee's continual efforts to improve their performance, both while at work and when away from their job (Mitchell et al., 2001; Mallol et al., 2007). According to our research, the vital aspects of job embeddedness are as follows: (1) relationships, i.e., the extent to which a worker has relationships with colleagues or others; (2) fit, i.e., the extent to which a job and organization are compatible with the characteristics of an

employee's personality; and, (3) sacrifice, i.e., the cost that the employee would pay in giving up a job and related social status (Holtom & Inderrieden, 2006).

2.3 Job satisfaction and turnover intention

Researchers have studied turnover extensively and in a variety of ways, but one regular finding is an inverse relationship with job satisfaction (Sturman et al., 2003). Muchinsky and Morrow (1980) estimated the number of previous studies on employee turnover at between 1500 and 2000. Trevor (2001) discovered no indication of a decline in the number of studies on turnover in the 25 years prior to 2001. Throughout these previous studies, job satisfaction has been found to be inversely linked to the likelihood of leaving an organization (Trevor, 2001; Muchinsky & Morrow, 1980).

Furthermore, numerous studies support the existence of links between the factors of turnover intention, job commitment, and job satisfaction (Tett & Meyer, 1993; Hollenbeck & Williams, 1986; Bluedorn, 1982). Rosse and Miller (1984) concluded that a lack of job satisfaction, including career prospects, job, and salary, was linked to an employee's intention to leave. Some authors claimed that job satisfaction can be used to predict employee turnover and choice to leave (Mobley, 1977). These previous findings lead to the first hypothesis of this study:

H1: *Job satisfaction mediates the relationship between job embeddedness and organizational citizenship behavior.*

2.4 Job satisfaction and organizational citizenship behavior

The foundation for an examination of the theorized positive association between job satisfaction and OCB was laid out by Bateman and Organ (1983), and a logical explanation for the association was suggested by Organ (1988) and Farh, Podsakoff, and Organ (1990). More specifically, Motowidlo (2000) described how OCBs are perceived as having a direct impact on an organization's performance and effectiveness. The high level of performance at work

positively influences OCB (Singh et al., 2020). Organ and Ryan (1995) discovered that job satisfaction was the most influential of all attitude factors correlated with OCB. Another study contends that the level of organizational commitment fluctuates with individuals' years of experience (Valaei & Rezaei, 2016). Further studies in this area have consistently found a positive connection between job satisfaction and OCB; moreover, this result has proven to be consistent across cultures and regions (Anwar et al., 2017; Ashfaq et al., 2021; Bharadwaj et al., 2021; Gupta et al., 2021; Mehboob et al., 2012; Reisel et al., 2010). Therefore, we have formulated our second hypothesis as follows:

H2: Job satisfaction mediates the relationship between job embeddedness and employee turnover intention.

2.5 Employee engagement and organizational citizenship behavior

Scholars have claimed that employee engagement is beneficial to the job, leading to less stress, increased productivity, and higher accomplishment at personal, unit, and organizational levels (Sanchez & McCauley, 2006; Alarcon et al., 2010). Engagement has also been regarded as an employee's sense of being personally accountable for and making a commitment to greater levels of job performance to ensure that both mandatory and discretionary tasks are accomplished to the highest level (Ashfaq et al., 2021; Gupta et al., 2021; Shuck, Rocco, 2011; Rich, Lepine, & Crawford, 2010).

In another study (Ng et al., 2021), job satisfaction was found to be associated with both work engagement and OCB in health care providers. Robinson et al. (2004) defined an employee's level of commitment to the organization as a positive mindset held by the worker regarding the organization's values. When workers are fully engaged, they understand the business' perspective and work together with their colleagues to increase the organization's performance for the benefit of the business. Therefore, in addition to loyalty to the employer and the desire to invest time and effort to help the company succeed, employee engagement is a question of

satisfaction with the employment arrangement (Macey & Schneider, 2008). This leads to our third hypothesis:

H3: Employee engagement meditates the relationship between job embeddedness and organizational citizenship behavior.

2.6 Employee engagement and turnover intention

Researchers (Buckingham & Coffman, 1999; Seijts & Crim, 2006) define engagement as the degree to which employees are involved in, passionate about, and satisfied with their work. Equity theory is the most appropriate application for predicting turnover among individual employees. Equity theory centers on the exchange model, in which two people may regard an exchange as justifiable if their contributions are supposedly equitable considering the anticipated outcomes, while discrimination or inequity occurs when the respective contributions are regarded as inequitable in light of the desired outcomes for either party (Adams, 1963; Cook & Parcel, 1977; Kumar et al., 2021). According to Adams (1963; see also Pritchard, 1969), an employee's strategies for overcoming inequity between their efforts and their rewards include reducing their effort or leaving the business, resulting in higher turnover intention. Therefore, the fourth hypothesis of this study is:

H4: Employee engagement mediates the relationship between job embeddedness and turnover intention.

Based on the previous literature, we bring together all four hypotheses and propose the following conceptual framework, which has been developed as a model for this research.

******PLEASE INSERT FIGURE 1 HERE*****

3 METHOD

The findings of this study are based on a survey conducted among the employees of three major private universities (Ajou, Inha, and Kyung Hee) in the Republic of Korea. The questionnaire was drafted in English and translated into the Korean language because all the participants were

native Koreans. Using a convenience sampling method, 350 offline survey questionnaires were distributed among participants by visiting their offices on campus. To eliminate possible ambiguity and subtle misinterpretation, straightforward, brief, and easily understandable questions were devised. Questions were formulated based on a review of the previous literature on the topics of organizational citizenship behavior (Podsakoff et al., 1990), turnover intention (O'Reilly et al., 1991), job satisfaction (Cammann et al., 1979), employee engagement, and job embeddedness (Crossley et al., 2007). Participants were asked to rate their level of agreement with statements on each of the topics using a five-point Likert scale from "strongly agree" to "strongly disagree." Basic demographic information, including gender, organization, age, and education, was also collected from each respondent. The respondents returned 233 (Inha University, 55; Kyung Hee University, 75; and Ajou University, 103) surveys. Of these, 20 were found to be incomplete and eliminated from the sample, leaving 213 for analysis. Descriptive statistics were then used to summarize the data, and SPSS version 23 was used to perform hierarchical regression for mediation analysis (Ali et al., 2020; Frazier et al., 2004; Jeong et al., 2019; Wang et al., 2021). We used hierarchical regression because it is convenient and the most commonly used method for mediation analysis. When a criterion variable's variance is explained by predictor variables that are associated with each other, hierarchical regression is an acceptable method for investigation (Pedhazur, 1997).

4 RESULTS

4.1 Descriptive analysis

The demographics of the study sample, including gender, organization, age, and completed education, are shown in Table 1. Of the study participants, 33.6% (78) were men and 63.4% (135) were women, which is not surprising since women tend to outnumber men in South

Korean universities. The participating organizations were Ajou (103 participants; 48.4%), Inha (55 participants; 25.8%), and Kung Hee (55 participants; 25.8%) Universities.

In terms of age, 51.6% (110) of respondents were between 20 and 30 years old. Furthermore, 31% (66) were between 31 and 40 years old, 13.6% (29) were in the 41-50 range, and 3.3% (7) were in the 50-60 range. A single respondent (0.5%) was over 60. Of the 213 employees, 74.6% held an undergraduate degree (159), 18.8% (40) a master's degree, and 2.3% (5) a PhD. Only 4.2% of respondents (9) held no higher education degree.

*******PLEASE INSERT TABLE 1 HERE******

4.2 Reliability

Following recent studies (Ali 2021; Ali et al., 2022; Algarni et al., 2022), the reliability of each variable within the questionnaire is shown above in Table 2. Reliability reflects the internal consistency of a scale. To demonstrate the internal consistency of a measurement scale, a value of r = 0.70 is acceptable at a minimum, but r > 0.70 is preferred. A Cronbach's Alpha of < 0.70 indicates a low level of internal consistency. Table 2 demonstrates that the Cronbach's Alpha of each variable is greater than 0.70; thus, reliability is established.

******PLEASE INSERT TABLE 2 HERE*****

4.3 Hypothesis results

Multiple regression analysis was used to test the mediation effect of the variables in the study. Frazier et al.'s (2004) procedure, which includes three regression models, was used to test all mediation relationships. The following conditions must be met to establish mediation: In the first equation, the dependent variable must influence the independent variable. In the second equation, the mediator variable must also be affected by the independent variable in the

equation. In the third equation, the mediator must impact the dependent variable (Baron & Kenny, 1986).

******PLEASE INSERT TABLE 3 HERE******

A series of regressions was run to ascertain whether job satisfaction (JS) is an intermediary between job embeddedness (JE) and OCB. OCB and JE were regressed to test hypothesis H1. Where B = 0.163, p < 0.001, JE accounts for a portion of the variance in OCB. In this case, path c1 is significant and fulfills condition 1. The second step is to regress JS on JE. Analysis reveals that the coefficient in this connection is also substantial (B = 0.328, p < 0.001); thus, the second condition was also met (i.e., path a1 is significant).

A regression of combined JS and JE was used to test the final condition of mediation. Regarding this connection, the standardized coefficient for OCB and JS (B = 0.180) is significant, demonstrating that a prerequisite for step 3 was met (path b1a). The estimation of path c'I, which indicates the relationship between OCB and JE, is a further condition of the third equation. Path c'I was significant (B = 0.104, p < 0.001) that was lower than path cI (0.163).

As a result, we can conclude that the relationship between JE and OCB is significantly mediated by JS, and H1 is accepted. A well-embedded worker will be very satisfied with their job; consequently, they will eventually show organizational citizenship behavior.

******PLEASE INSERT TABLE 4 HERE*****

H2 posits the existence of a link between turnover intention (TI) and JE through the mediation of JS. The first condition of the regression was met, as path c2 was shown to be significant (B = -0.646, p < 0.001). Because the result of path a is also significant (B = 0.328, p < 0.001), the second condition also supports the hypothesis. The third step of the correlation between TI and JS has an unstandardized coefficient (B = -0.571) that fulfills the third condition path b at p < 0.001.

The result indicates that the direct effect of JE on the reduction of TI is greater than when JS acts as a mediator. Thus, H2 is rejected, and we can argue that, at least in the case of university employees in the Republic of Korea, employers must work on the factors related to JE to reduce the likelihood that their employees' will eventually develop the intention to leave the organization.

*******PLEASE INSERT TABLE 5 HERE*****

In the case of H3, the extent to which JE mediates the link between OCB and employee engagement (EE) was investigated. The relationship between JE and OCB (B = 0.163, p < 0.001) indicates that path cI is positive. To explore the second condition, EE was regressed on JE (B = 0.352, p < 0.001). This satisfied the second condition and confirmed path a2. Thus, JE predicts EE (B = .352, p < .0001), fulfilling the requirement.

In step 3, the relation between OCB and EE was explored. The data in this step was derived from the first regression, in which JE and EE were also taken into consideration. OCB and EE are positively correlated (B = 0.349, p < 0.001). This means that step 3 is assured (path b2b). The coefficient of path c1 (B = 0.163) is greater than the coefficient of path c'2 (B = .040). All the necessary conditions set by Barron (2004) were satisfied. These results demonstrate that EE mediates the connection between JE and OCB. This proves hypothesis H3 and indicates that EE plays a substantial mediation role between JE and OCB. Workers who are more embedded will be more engaged with their company, and, ultimately, they will show organizational citizenship behavior.

******PLEASE INSERT TABLE 6 HERE*****

Hypothesis H4 suggests that EE acts as a mediator between JE and TI. When the TI is regressed on JE in the first condition (step 1), the result for this relationship is $B = -0.646 \ p < 0.001$, indicating that path c2 is significant. Similarly, the coefficient (B = 0.352, p < 0.001) met the requirements for the second condition (path a2). A simultaneous regression was performed on EE and JE to determine the third condition.

The outcome of step 3 (path b2a) indicates a significant (p < 0.001) negative association between TI and EE (B = -0.555). Moreover, the coefficient value of path c'2 (B = -0.450) is

greater than that of path c2 (-0.646). The result of the third step (path b2a) thus demonstrates that TI and EE have a negative correlation with both the unstandardized coefficient value of path c'2 (B = -0.555) and its standardized coefficient value (p < .0001) and that the value of path c'2 (B = -0.450) is higher than that of path c2 (-0.646). Therefore, the study shows that EE does not mediate between JS and TI, and H4 is rejected.

5 DISCUSSION AND CONCLUSION

This study examined the mediation bonds between job embeddedness, job satisfaction, employee engagement, turnover intention, and organizational citizenship behavior using a sample of university employees in the Republic of Korea. The findings show that to build citizenship behavior within an organization, the job embeddedness of the employees is as critical as any action the organization might take to increase OCB. A high degree of job embeddedness is necessary to encourage employee engagement and job satisfaction. This study furthers the field's understanding of the effects of job embeddedness, job satisfaction, and employee engagement on OCB and, extrapolating from that, suggests that positive mindsets are relevant antecedents of OCB and prevention of employees' turnover intention. Each concept used in this research illustrates how organizations can influence job-related attitudes and how organizational behavior can positively impact employees' overall job satisfaction (Shuck and Reio 2011; Schaufeli and Bakker 2004).

This study is the first such model that has been tested in Asia; it also considers the role of employee satisfaction and employee engagement as mediators. In contrast with many previous OCB studies (Singh & Srivastava, 2016), this study gathered all data from individual employees, instead of from supervisors, since supervisors may hold different expectations and evaluations of employees and may also be biased regarding employees. The considerable literature on OCB includes many academic studies that have been conducted in various sectors,

including but not limited to the military (Rusu & Babos, 2015), banking (Karuna, 2021), and healthcare (Ranjhan & Mallick, 2018). In contrast, our analysis has focused solely on university employees in the Republic of Korea. Although the research on OCB is still in its infancy, researchers are making efforts to define clearer and more accurate definitions. Most studies show that the most important driver of employee retention is feeling appreciated by the organization. This requires two-way communication between the organization and employees, as well as managers taking an interest in employees' wellbeing and providing them with more prospects to develop themselves.

Implications, limitations and future directions 5.1

This study will assist academic institutions, especially universities, in developing strategic plans to improve their organization by increasing organizational citizenship behavior and decreasing employee turnover intentions. This research has made a significant addition to the literature to further the field's understanding in a particular educational sector that has not been a major concern among scholars as compared to the other corporate organizations. Future research may use other variables, such as procedural justice, feelings of obligation, and trust, as potential mediators and predictors of increasing OCB and reducing TI. In this study, the data was collected from private universities in Korea; however, the results could be different if public university employees were included in the survey. Therefore, we recommend that future research employ a similar research model to study both individual and managerial levels at public universities or to conduct a comparison of public and private universities. Other aprove the methods, such as interviews and telephone surveys, could be used to verify and improve the results.

Acknowledgment:

Namseoul University has provided financial support for this research.

References:

- Adams, J. S. (1963). Towards an understanding of inequity. *The Journal of Abnormal and Social Psychology*, 67(5), 422.
- Alarcon, G., Lyons, J. B., & Tartaglia, F. (2010). Understanding predictors of engagement within the military. *Military Psychology*, 22(3), 301.
- Ali, M. (2021). Imitation or innovation: To what extent do explorative and exploitative learning foster imitation and innovation strategies for sustained competitive advantage? *Technological Forecasting and Social Change*, 165, 120527-120544.
- Ali, M., Ali, Z., Shujahat, M., Kianto, A., Bontis, N. (2022). The neglected role of intellectual capital dimensions interplay to foster organizational ambidexterity *Technovation*, 114, 102452.
- Algarni, M.A., Ali, M., Albort-Morant, G., Leal-Rodríguez, A.L., Latan, H., Ali, I., Ullah, S. (2022). Make green, live clean! Linking adaptive capability and environmental behavior with financial performance through corporate sustainability performance, *Journal of Cleaner Production, forthcoming*.
- Anwar, M.A., Osman-Gani, A.M., Fontaine, R., & Rahman, M.S. (2017). Assessing organizational citizenship behaviour through constructing emotional intelligence. *Asia-Pacific Journal of Business Administration*, 9(2), 105-117.
- Ashfaq, B., & Hamid, A. (2021). Person-organization fit and organization citizenship behavior: Modeling the work engagement as a mediator. *Asia-Pacific Journal of Business Administration*, 13(1), 19-39.
- Baron, R. M., & Kenny, D. A. (1986). The moderator–mediator variable distinction in social psychological research: Conceptual, strategic, and statistical considerations. *Journal of Personality and Social Psychology*, *51*(6), 1173.
- Bateman, T. S., & Organ, D. W. (1983). Job satisfaction and the good soldier: The relationship between affect and employee "citizenship". *Academy of Management Journal*, 26(4), 587-595.
- Bharadwaj, S., Khan, N.A., & Yameen, M. (2021). Unbundling employer branding, job satisfaction, organizational identification and employee retention: A sequential mediation analysis. *Asia-Pacific Journal of Business Administration, forthcoming.*
- Blau, P. M. (1964). Exchange and power in social life. Transaction Publishers.
- Bluedorn, A. C. (1982). A unified model of turnover from organizations. *Human Relations*, 35(2), 135-153.
- Bolino, M. C. (1999). Citizenship and impression management: Good soldiers or good actors? *Academy of Management Review*, 24(1), 82-98.
- Borman, W. C, & Motowidlo, S. J. (1997). Task performance and contextual performance: The meaning for personnel selection research. *Human Performance*, 10(2), 99-109.
- Buckingham, M. & Coffman, C. (1999). First, break all the rules: What the world's greatest managers do differently: Simon and Schuster.
- Cammann, C., Fichman, M., Jenkins, D., & Klesh, J. (1979). The Michigan organizational assessment questionnaire. *Unpublished manuscript, University of Michigan, Ann Arbor*.

- Cantor, D. E., Macdonald, J. R., & Crum, M. R. (2011), The influence of workplace justice perceptions on commercial driver turnover intentions. *Journal of Business Logistics*, 32(3), 274-286.
- Cook, K. S., & Parcel, T. L. (1977). Equity theory: Directions for future research*. *Sociological Inquiry*, 47(2), 75-88.
- Crossley, C. D., Bennett, R. J., Jex, S. M., & Burnfield, J. L. (2007). Development of a global measure of job embeddedness and integration into a traditional model of voluntary turnover. *Journal of Applied Psychology*, *92*(4), 1031.
- Emami, M., Rezaei, S., Valaei, N., & Gardener, J. (2022). Creativity mindset as the organizational capability: the role of creativity-relevant processes, domain-relevant skills and intrinsic task motivation. *Asia-Pacific Journal of Business Administration*, *forthcoming*.
- Farh, J. L., Podsakoff, P. M., & Organ, D. W. (1990). Accounting for organizational citizenship behavior: Leader fairness and task scope versus satisfaction. *Journal of Management*, 16(4), 705-721.
- Frazier, P. A., Tix, A. P., & Barron, K. E. (2004). Testing moderator and mediator effects in counseling psychology research. *Journal of Counseling Psychology*, *51*(1), 115–134. https://doi.org/10.1037/0022-0167.51.1.115
- Grant, A. M., & Mayer, D. M. (2009). Good soldiers and good actors: Prosocial and impression management motives as interactive predictors of affiliative citizenship behaviors. *Journal of Applied Psychology*, 94(4), 900.
- Grissom, J. A., Nicholson-Crotty, J., & Keiser, L. (2012). Does my boss's gender matter? Explaining job satisfaction and employee turnover in the public sector. *Journal of Public Administration Research and Theory*, 22(4), 649-673.
- Hollenbeck, J. R., & Williams, C. R. (1986). Turnover functionality versus turnover frequency: A note on work attitudes and organizational effectiveness. *Journal of Applied Psychology*, 71(4), 606.
- Holtom, B. C., & Inderrieden, E. J. (2006). Integrating the unfolding model and job embeddedness model to better understand voluntary turnover. *Journal of Managerial Issues*, 435-452.
- Homans, G. C. (1958). Social behavior as exchange. *American Journal of Sociology*, 63(6), 597-606.
- Jeong, Y, Ali, M, Zacca, R, Park, K. (2019). The effect of entrepreneurship orientation on financial performances: A multiple mediation model, *Journal of East-West Business*. 25(2), 166-193.
- Kahn, W. A. (1990). Psychological conditions of personal engagement and disengagement at work. *Academy of Management Journal*, *33*(4), 692-724.
- Karuna, A. (2021). Impact of job satisfaction on organizational citizenship behaviour mediated by organizational commitment in public sector banks. *Turkish Journal of Computer and Mathematics Education*, *12*(5), 1609-1615.
- Kumar, V., Jain, S., & Singh, A.K. (2021). A nomological network study of employer branding with CSR, motivation and intention to stay. *Asia-Pacific Journal of Business Administration*, *13*(4), 553-573.

- Macey, W. H., & Schneider, B. (2008). The meaning of employee engagement. *Industrial* and *Organizational Psychology*, *I*(1), 3-30.
- Mallol, C. M., Holtom, B. C., & Lee, T. W. (2007). Job embeddedness in a culturally diverse environment. *Journal of Business and Psychology*, 22(1), 35-44.
- Mehboob, F., Sarwar, M. A., & Bhutto, N. A. (2012). Factors affecting job satisfaction among faculty member. *Asian Journal of Business and Management Sciences, 1*(12), 1-9.
- Mitchell, T. R., Holtom, B. C., Lee, T. W., Sablynski, C. J., & Erez, M. (2001). Why people stay: Using job embeddedness to predict voluntary turnover. *Academy of Management Journal*, 44(6), 1102-1121.
- Muchinsky, P. M., & Morrow, P. C. (1980). A multidisciplinary model of voluntary employee turnover. *Journal of Vocational Behavior*, 17(3), 263-290.
- Valaei, N., Rezaei, S., Bressolles, G. and Dent, M.M. (2022). Indispensable components of creativity, innovation, and FMCG companies' competitive performance: a resource-based view (RBV) of the firm, *Asia-Pacific Journal of Business Administration*, 14 (1), 1-2
- Valaei, N., & Rezaei, S. (2016). Job satisfaction and organizational commitment: An empirical investigation among ICT-SMEs. *Management Research Review*. *39*(12), 1663–1694. doi: 10.1108/MRR-09-2015-0216.
- Ng, M. (2016). Examining social exchange among Chinese service workers: The mediating effect of trust in organization. *Asia-Pacific Journal of Business Administration*, 8(2), 163-176.
- Ng, L. P., Choong, Y. O., Kuar, L. S., Tan, C. E., & Teoh, S. Y. (2021). Job satisfaction and organizational citizenship behaviour amongst health professionals: The mediating role of work engagement. *International Journal of Healthcare Management*, *14*(3), 797-804.
- Nguyen, B., Chang, K., Rowley, C., & Japutra, A. (2016). Organizational citizenship behavior, identification, psychological contract and leadership frames: The example of primary school teachers in Taiwan. *Asia-Pacific Journal of Business Administration*, 8(3), 260-280.
- O'Reilly, C. A., Chatman, J., & Caldwell, D. F. (1991). People and organizational culture: A profile comparison approach to assessing person-organization fit. *Academy of Management Journal*, 34(3), 487-516.
- Organ, D. W. (1988). *Organizational citizenship behavior: The good soldier syndrome*. Lexington Books/DC Heath and Com.
- Organ, D. W., & Ryan, K. (1995). A meta-analytic review of attitudinal and dispositional predictors of organizational citizenship behavior. *Personnel Psychology*, 48(4), 775-802.
- Park, C.-H. & Kim, Y.-G. (2003). Identifying key factors affecting consumer purchase behavior in an online shopping context. *International Journal of Retail & Distribution Management*, 31(1), 16-29.
- Pedhazur, E. J. (1997). Multiple regression in behavioral research. Harcourt Brace.

- Podsakoff, P. M., MacKenzie, S. B., Moorman, R. H., & Fetter, R. (1990). Transformational leader behaviors and their effects on followers' trust in leader, satisfaction, and organizational citizenship behaviors. *The Leadership Quarterly, 1*(2), 107-142.
- Podsakoff, P. M., MacKenzie, S. B., Paine, J. B., & Bachrach, D.G. (2000). Organizational citizenship behaviors: A critical review of the theoretical and empirical literature and suggestions for future research. *Journal of Management*, 26(3), 513-563.
- Pritchard, R. D. (1969). Equity theory: A review and critique. *Organizational Behavior and Human Performance*, 4(2), 176-211.
- Ranjhan, S., & Mallick, E. (2018). Organizational citizenship behaviour creating competitive advantage in Indian health care industry: The moderating role of HR practices. *Global Business Review*, 19(5), 1275-1289.
- Reisel, W. D., Probst, T. M., Chia, S.-L., Cesar M., & König, C. J. (2010). The effects of job insecurity on job satisfaction, organizational citizenship behavior, deviant behavior, and negative emotions of employees. *International Studies of Management & Organization*, 40(1), 74-91.
- Rich, B. L., Lepine, J. A., & Crawford, E. R. (2010). Job engagement: Antecedents and effects on job performance. *Academy of Management Journal*, 53(3), 617-635.
- Robinson, D., Perryman, S., & Hayday, S. (2004). The drivers of employee engagement. *Report-Institute for Employment Studies*.
- Rosse, J. G., & Miller, H. E. (1984). Relationship between absenteeism and other employee behaviors. *Absenteeism*, *1*, 194-228.
- Rusu, R., & Baboş, A. (2015). Organizational citizenship behaviour in military organization. *Proceedings of the International Conference on Knowledge-Based Organization*, 21(1), 272-276.
- Sanchez, P., & McCauley, D. (2006). Measuring and managing engagement in a cross-cultural workforce: New insights for global companies. *Global Business and Organizational Excellence*, 26(1), 41-50.
- Seijts, G. H., & Crim, D. (2006). What engages employees the most or, the ten Cs of employee engagement. *Ivey Business Journal*, 70(4), 1-5.
- Shuck, B., Reio Jr, T. G., & Rocco, T. S. (2011). Employee engagement: An examination of antecedent and outcome variables. *Human Resource Development International*, 14(4), 427-445.
- Singh, J. P., Chand, P. K., Mittal, A., & Aggarwal, A. (2020). High-performance work system and organizational citizenship behaviour at the shop floor. *Benchmarking: An International Journal*, *27*(4), 1369-1398.
- Singh, U., & Srivastava, K. B. (2016). Organizational trust and organizational citizenship behaviour. *Global Business Review*, 17(3), 594-609.
- Snape, E., & Redman, T. (2010). HRM practices, organizational citizenship behaviour, and performance: A multi-level analysis. *Journal of Management Studies*, 47(7), 1219-1247.
- Schaufeli, W. B., & Bakker, A. B. (2004). Job demands, job resources, and their relationship with burnout and engagement: A multi-sample study. *The International Journal of Industrial, Occupational and Organizational Psychology and Behavior*, 25(3), 293-315.

- Sturman, M. C. (2003). Searching for the inverted U-shaped relationship between time and performance: Meta-analyses of the experience/performance, tenure/performance, and age/performance relationships. Journal of Management, 29(5), 609-640.
- Tett, R. P., & Meyer, J. P. (1993). Job satisfaction, organizational commitment, turnover intention, and turnover: Path analyses based on meta-analytic findings. Personnel Psychology, 46(2), 259-293.
- Torlak, N. G., & Kuzey, C. (2019). Leadership, job satisfaction and performance links in private education institutes of Pakistan. International Journal of Productivity and Performance Management, 68(2), 276-295. https://doi.org/10.1108/IJPPM-05-2018-
- Trevor, C. O. (2001). Interactions among actual ease-of-movement determinants and job satisfaction in the prediction of voluntary turnover. Academy of Management Journal, 44(4), 621-638.
- Wang, L., Ali, M., Kim, H.J., Lee, S., (2021) Hernández-Perlines, F. Entrepreneurial orientation, value congruence, and organizational effectiveness: Does the institutional environment matter? Business Strategy and the Environment, 30(5), 2293-2312.
- and the
 I social exch
 neory and researc
 , 395-424. Zellars, K. L., & Tepper, B. J. (2003). Beyond social exchange: New directions for organizational citizenship behavior theory and research. Research in Personnel and Human Resources Management, 22, 395-424.

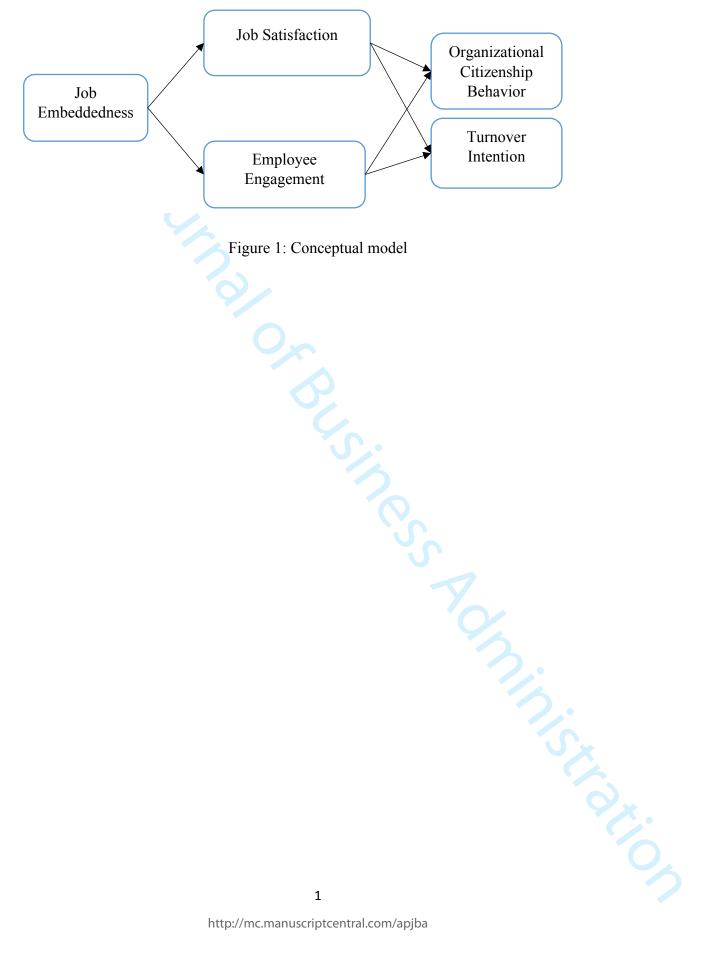


Table 1: Demographic Information of Respondents

Variable	Count	Percentage (%)
Gender	Count	1 creentage (70)
Male	78	36.6
Female	135	63.4
remaie	133	03.4
Organization		
Ajou University	103	48.4
Inha University	55	25.8
Vynna Haa University	55 55	25.8
Kyung Hee University	33	23.8
Age		
20-30	110	51.6
31-40	66	31
41-50	29	13.6
50-60	7	3.3
>60	1	.5
· UU		.3
Education		
High School	9	4.2
Undergraduate	159	74.6
Master's	40	18.8
Doctoral	5	2.3
Doctoral		2.3
Total	213	100
http:	1 //mc.manuscriptcentral.com/	apjba

Table 2: Reliability of the questionnaire for each variable

Variable	Cronbach's Alpha	Question items	
Employee engagement	0.872	12	
Job embeddedness	0.701	6	
Turnover intention	0.892	4	
Organizational citizenship behavior	0.875	24	
Job satisfaction	0.784	3	
	2		
http://mc.man	uscriptcentral.com/apjba		

Table 3: Analysis of mediating role of job satisfaction (JS) between job embeddedness (JE) and OCB

Stepwise testing	95% CI	SE	β	В
Step 1: (path c1) Y: OCB X: JE	0.101*** (0.225)	0.032	0.336	0.163
Step 2: (path <i>a1</i>) Y: JS X: JE	0.216*** (0.441)	0.057	0.368	0.328
Step 3: (path $b1a$, path $c'1$) Y: OCB M: JS (path $b1a$)	0.041*** (0.167)	0.036	0.332	0.180
X: JE Note: * p < 0.05; ** p < 0.01; **	0.110*** (0.251)	0.032	0.214	0.104
	3			
htt	p://mc.manuscriptcentral	l.com/apjba		

Table 4: Analysis of mediating role of JS between JE and turnover intention (TI)

Stepwise Testing	95% CI	SE	β	В
Step 1: (path <i>c</i>)				
Y: TI				
X: JE	-0.780*** (-0.511)	0.068	-0.548	-0.646
Step 2: (path a)				
Y: JS	0.01.6*** (0.441)	0.055	0.260	0.220
X: JE	$0.216^{***}(0.441)$	0.057	0.368	0.328
Step 3: (path b, path c') Y: TI	0.714*** (0.420)	0.072	0.422	0.571
M: JS (path <i>b</i>)	-0.714*** (-0.429)	0.072	-0.432	-0.571
X: Job embeddedness	-0.585*** (-0.331)	0.064	0387	-0.458
Note: * $p < 0.05$; ** $p < 0.01$;				
error; β = Path coefficient; B		once micr va	i, ol ouii	aar arzoa
,				
	A			
	4			
I	http://mc.manuscriptcentral.co	om/apjba		

Table 5: Analysis of mediating role of employee engagement (EE) between JE and OCB

Stepwise testing	95% CI	SE	β	В
Step 1: (path <i>c1</i>)				
Y: OCB				
X: JE	0.101*** (0 .225)	0.032	0.336	0.163
Step 2 (path a2)				
Y: EE				
X: JE	0.271*** (0.433)	0.041	0.509	0.352
Step 3: (path $b2b$, path $c'2$)				
Y: OCB	0.256*** (0.443)	0.047	0.497	0.349
M: EE (path <i>b2b</i>)				
X: JE Note: * p < 0.05; ** p < 0.01; ** p <	-0.024*** (0.105)	0.033	0.082	0.040
	5			
http://	mc.manuscriptcentral.com/aլ			

Table 6: Analysis of mediating role of EE between JE and TI

Stepwise testing	95%CI	SE	β	В
Step 1: (path <i>c2</i>)				
Y: TI				
X: JE	-0.780*** (-0.511)	.068	-0.546	-0.646
Step 2: (path <i>a2</i>)				
Y: EE	0.071** (0.422)	0.44	0.500	0.252
X: JE	0.271** (0 .433)	.041	0.509	0.352
Step 3: (path $b2a$, path $c'2$)	0.769*** (0.241)	100	0.224	0.555
Y: TI M: EE (path <i>b2a</i>)	-0.768*** (-0.341)	.108	-0.324	-0.555
X: JE	-0.598** (-0.303)	.075	-0.381	-0.450
Note: * $p < 0.05$; ** $p < 0.01$	· · ·			
	6			
	http://mc.manuscriptcentral.c	om/apiba		
	,			

An empirical study on individual performance and turnover intention among university employees: A multiple mediation model

Abstract:

Purpose: The purpose of this study is to investigate the behavior of individual employee's performance concerning their organizational citizenship and turnover intention in the higher education sector. This study attempts to examine the effects of two potential sequential mediators – job satisfaction and employee engagement – on employees' job embeddedness, organizational citizenship behavior, and turnover intention.

Design/methodology/approach:

The methodology of this This study is based on a survey conducted among the employees of major universities in the Republic of Korea. A total of 213 valid responses are used to analyze the hypotheses.

Findings: The results suggest that the relationship between job embeddedness and organizational citizenship behavior is significantly mediated by job satisfaction. However, the mediating role of job satisfaction on the link between job embeddedness and—employees' intention to leave—link is not significant. Relatedly, e—employee engagement has likewise holds a significant mediating position—betweeneffect on job embeddedness and organizational citizenship behavior but has—no demonstrable mediating effect between job embeddedness and employees' turnover intentions.

Implications: The results provide guidance that can assist organizations <u>into</u> increasinge their employees' organizational citizenship behavior and lower<u>ing</u> their intentions to leave, particularly in the education sector.

Originality: This study contributes to existing knowledge <u>regarding the roles thatthat</u> job satisfaction and employee engagement <u>play asare</u> two potential sequential mediators in the relation between job embeddedness and organizational citizenship behavior.

Keywords: Organizational citizenship behavior; Turnover intention; Job embeddedness; Job satisfaction; Employee engagement; South Korea.

An empirical study on individual performance and turnover intention among university employees: A multiple mediation model

1 INTRODUCTION

Research on organizational citizenship behavior (OCB) has grown considerably in the past three decades, and it seems that this growth trend appears to bewill continuinge. Scholarly community in the field of Within the industrial and organizational psychology scholarly community have focused on the concept of OCB, with most viewing the behaviors and experiences associated with this conceptOCB through the lens of social exchange theory (Blau, 1964). While many scholars have approached OCB from an intra-individual viewpoint (Grant & Mayer, 2009; Borman & Motowidlo, 1997) and in terms of the management context (Bolino, 1999), this study, however, focuses on the investigation of investigates organizational citizenship and turnover intention behaviors based on the theory of social exchange. Real leadership involves encouraging and inspiring a group of people to work together toward a common objective (Ashfaq et al., 2021; Bharadwaj et al., 2021; Torlak & Kuzey, 2019).

Real leadership involves encouraging and inspiring a group of people to work together toward a common objective (Ashfaq et al., 2021; Bharadwaj et al., 2021; Torlak & Kuzey, 2019). Using According to social exchange theory, the practice of organizational citizenship in organizations—has been associated with improvement in areas such as justice, fairness, association excellence, and many more dynamic dimensions, including enhanced efficiency, lower intention to leave, and higher customer satisfaction (Podsakoff et al., 2000). However, despite its appeal and importance in conducting organizational citizenship research, some academics have started to question the <u>field's</u> dependance on social exchange theory as the primary descriptive structure applied tofor citizenship behavior (Nguyen et al., 2016; Snape & Redman, 2010; Zellars & Tepper, 2003).

Wherever people's lives are linked, a "perceptual life space" is created (Mitchell et al., 2001). The links that keep or 'stick' someone in a particular setting or job can be limited or varied. As a consequence, the main focus of the current research study will beis on-the-job embeddedness and its impact on turnover intention and organizational citizenship behavior. To investigate this association and its implications, empirical tests have therefore beenwere conducted among the employees of Korean universities to investigate this association and its implications. The concepts explored in this study are employment-linked feelings that may be modified by an organization, highlighting the understanding that it is within the power of an organization to improve job satisfaction and employee engagement (Kahn 1990; Shuck and Reio 2011). This study current research integrates job satisfaction and employee engagement as simultaneous mediators and is the first study of this type to be carried out in an Asian setting.

Furthermore, most OCB surveys that assess job embeddedness and turnover intentions obtain their responses from employeethe supervisors of employees; however, supervisor expectations and evaluations may differ from employee expectations, and supervisors may be biased toward an employee. For these reasons, the research data for all variables in this study haves been gathered through a survey of employees. The considerable literature on OCB includes studies that have been undertaken in many sectors, including the military, banking, and telecommunications. This study, however, is primarily focused on universities in the Republic of Korea. This research aims to answer the following two main questions:

- Is job satisfaction a mediator between job embeddedness, turnover intention, and organizational citizenship behavior among the employees of Korean universities?
- Does Is employee engagement mediate a mediator between job embeddedness,
 turnover intention, and organizational citizenship behavior, and turnover intention among the employees of Korean universities?

Commented [MOU1]: When you have a direct quote, APA style typically requires a page number to be included in the parenthetical citation.

Commented [MOU2]: I made these two questions parallel in structure because I think it makes the focus of your research more clear.

Therefore, the purpose of this study is twofold: (1) to examine the mediating role of job satisfaction in the relation between job embeddedness, turnover intention, and organizational citizenship behavior; and, (2) to examine the mediating role of employee engagement in the relation between job embeddedness, turover intention, and organizational citizenship behavior. To answer-address these research question focus, this study builds empirical research employed a survey to—and explorees the nature of the associations among job embeddedness, job satisfaction, employee engagement, organizational citizenship behavior, and turnover intention, which is as shown in Figure 1. The purpose of this study is twofold: (1) to examine the mediating role of job satisfaction in the relation between job embeddedness and organizational citizenship behavior, and turnover intention. Finally, (2) to examine the mediating role of employee engagement in the relation between job embeddedness and organizational citizenship behavior, and turnover intention.

THEORETICAL BACKGROUND AND HYPOTHESIS DEVELOPMENT

2.11.1 Social exchange theory

Social exchange theory posits that social relationships are established through a subjective costbenefit analysis. In the corporate realm, the term is also commonly used to refer to a two-sided,
equally contingent, and fulfilling process that involves transactions, or simply an exchange.

The terms "exchange" and "transaction" are used interchangeably by several scholars,
including Homans (1958), who described social exchange as the transaction of an activity that
is, to a certain degree, rewarding or valuable, either tangibly or intangibly, between at least two
individuals. This study is based on a social exchange theory research model, which has led to
the development of the hypotheses as described in the theoretical background. In this study,
the social exchange indicates that university personnel sense that they are treated favorably by

their principal supervisor and feel obligated to reciprocate the good behavior in their services. Many studies on organizational citizenship behavior and turnover intention have relied on social exchange theory, which emphasizes the importance of various inducements, such as perceived organizational justice (Cantor et al., 2011),—and job satisfaction (Grissom et al., 2012), organizational culture (Park & Kim, 2003), and trust and turnover intention (Ng, 2016).

2.21.2 Job embeddedness

Job embeddedness (JE) is a set of variables that affects employee retention and performance (Mitchell et al., 2001; Holtom & Inderrieden, 2006). JE is also generally characterized as the sum of the forces that support an employee's continual efforts to improve their performance, both while at work and when away from their job (Mitchell et al., 2001; Mallol et al., 2007). According to our research, the vital aspects of job embeddedness, according to our research, are as follows: (1) relationships, i.e., the extent to which a worker has relationships with colleagues or others-; (2) fit, i.e., the extent to which a job and organization are compatible with the characteristics of an employee's personality; and, (3) sacrifice, i.e., the cost that the employee would pay in giving up a job and related social status (Holtom & Inderrieden, 2006).

2.31.3 Job satisfaction and turnover intention

Researchers have studied turnover extensively___and in a variety of ways, but one regular finding is an inverse relationship with job satisfaction (Sturman et al., 2003). Muchinsky and Morrow (1980) estimated the number of previous studies on employee turnover at between 1500 and 2000. Trevor (2001) discovered no indication of a decline in the field_number_of studies on turnover in the 25 years_prior_up to 2001. Throughout these previous studies, job satisfaction has been found to be inversely linked to the likelihood of leaving the companyan organization (Trevor, 2001; Muchinsky & Morrow, 1980).

Furthermore, numerous studies have-supported the existence of links between the factors of turnover intention, job commitment, and job satisfaction (Tett & Meyer, 1993; Hollenbeck & Williams, 1986; Bluedorn, 1982). Rosse and Miller (1984) discovered concluded sively that a lack of job satisfaction, regarding including career prospects, job, and salary, was linked to an employee's intention to leave. Some authors have claimed that job satisfaction can be used to predict employee turnover and choice to leave (Mobley, 1977). These previous findings lead to the first hypothesis of this study:

H1: Job satisfaction mediates the relationship between job embeddedness and organizational citizenship behavior.

The groundwork-foundation for an examination of the theorized positive association between

2.41.4 Job satisfaction and organizational citizenship behavior

job satisfaction and OCB was laid out by Bateman and Organ (1983), and a logical explanation for the association was suggested by Organ (1988) and Farh, Podsakoff, and Organ (1990). More specifically, Motowidlo (2000) describeds how OCBs are perceived as having a direct impact on an organization's performance and effectiveness. High performance at work systems positively influences OCB (Singh et al., 2020). Organ and Ryan (1995) discovered that job satisfaction was the most influential of all attitude factors correlated with OCB. Further studies in this area have consistently discovered found a positive connection between job satisfaction and OCB; moreover, and this result has furthermore proven to be consistent across cultures and regions (Anwar et al., 2017; Ashfaq et al., 2021; Bharadwaj et al., 2021;

Gupta et al., 2021; Mehboob et al., 2012; Reisel et al., 2010). Therefore, we have formulated our second hypothesis as <u>follows</u>:

H2: Job satisfaction mediates the relationship between job embeddedness and employee turnover intention.

Commented [MOU3]: I'm not clear on the intended meaning of this sentence. I think perhaps it should just read "High performance at work positively influences OCB," but I'm not sure if that's what you intended to say here. The word "systems" seems out of place, but it is also possible that there missing words that would change the meaning of the sentence and make "systems" seem relevant. I'm not sure.

2.51.5 Employee engagement and organizational citizenship behavior

Scholars have claimed that eEmployee engagement is elaimed to be beneficial to the job, leading to less stress, increased productivity, and higher accomplishment at the personal, unit, and organizational levels (Sanchez & McCauley, 2006; Alarcon et al., 2010). Engagement has also been regarded as an employee's sense of being personally accountable for and making a commitment to greater levels of job performance to ensure that both mandatory and discretionary tasks are accomplished to the highest level (Ashfaq et al., 2021; Gupta et al., 2021; Shuck, Rocco, 2011; Rich, Lepine, & Crawford, 2010).

In another study (Ng et al., 2021), job satisfaction JS was found to be associated with both work engagement and OCB in health care providers. Robinson et al. (2004) defined an employee's level of commitment to the organization as a positive mindset held by the worker regarding the organization's values. When workers are fully engaged, they understand the business' perspective and work together with their colleagues to increase the organization's performance for the benefit of the business. Employee engagement is thus a question of satisfaction with the employment arrangement, as well as basic Therefore, in addition to loyalty to the employer and the desire to invest time and effort to help the company succeed, employee engagement is a question of satisfaction with the employment arrangement (Macey & Schneider, 2008). This leads to our third hypothesis:

H3: Employee engagement meditates <u>the</u> relationship between job embeddedness and organizational citizenship behavior.

2.61.6 Employee engagement and turnover intention

Researchers (Buckingham & Coffman, 1999; Seijts & Crim, 2006) define engagement as the degree to which employees are involved in, passionate about, and satisfied with their work. In contrast, to predict the turnover of individual employees, Equity theory is best used the most appropriate application for predicting turnover among individual employees. Equity theory

centers on the exchange model, in which two people may regard an exchange as justifiable if their contributions are supposedly equitable considering the anticipated outcomes, while discrimination or /inequity occurs when the respective contributions are regarded as inequitable in light of the desired outcomes for either party (Adams, 1963; Cook & Parcel, 1977; Kumar et al., 2021). According to Adams (1963; see also Pritchard, 1969), an employee's strategies for overcoming inequity between their efforts and their rewards include reducing their effort or leaving the business, resulting in higher turnover intention. Therefore, the fourth hypothesis of this study is therefore:

H4: Employee engagement mediates the relationship between job embeddedness and turnover intention.

Based on the previous literature, <u>weand</u> bringing together <u>all the</u> four hypotheses <u>and propose</u>, the following conceptual framework, <u>which</u> has been developed as a model for this research.

******PLEASE INSERT FIGURE 1 HERE*****

32 METHOD

The methodology of this The findings of this study are is based on a survey conducted among the employees of three major private universities (Ajou, Inha, and Kyung Hee) in the Republic of Korea. The questionnaire was drafted in English and translated into the Korean language because all the participants were native Koreans. Using a convenience sampling method, 350 offline survey questionnaires were distributed among participants by visiting their offices on campus. To eliminate possible ambiguity and subtle misinterpretation, straightforward, brief, and easily understandable questions were devised. Questions were formulated based on a review of the previous literature; on the topics of organizational citizenship behavior (Podsakoff et al., 1990), turnover intention (O¹²Reilly et al., 1991), job satisfaction (Cammann et al., 1979), employee engagement, and job embeddedness (Crossley et al., 2007). Participants were asked to rate their level of agreement with statements on each of the topics

using a five-point Likert scale from "strongly agree" to "strongly disagree". Basic demographic information, including gender, organization, age, and education, was also collected from each respondent, including gender, organization, age, and education. The respondents returned 233 (Inha University, 55; Kyung Hee University, 75; and Ajou University, 103) surveys. Of these, 20 were found to be incomplete and eliminated from the sample, leaving 213 to befor analysiszed. Descriptive statistics were then used to summarize the data, and SPSS version 23 was used to perform hierarchical regression for mediation analysis (Frazier et al., 2004). We used hierarchical regression because it is convenient and the most commonly used method for mediation analysis. When a criterion variable strain variable that are associated with each other, hierarchical regression is an acceptable method for investigation (Pedhazur, 1997).

43 RESULTS

4.13.1 Descriptive analysis

The demographics of the study sample, including gender, organization, age, and completed education, are shown in Table 1, including gender, organization, age, and completed education. Of the study participants, 33.6% (78) were men and 63.4% (135) were women, which is not surprising since w.—Women tend to outnumber men in South Korean universities. The participating organizations were Ajou (103 participants; 48.4%), Inha (55 participants; 25.8%), and Kung Hee (55 participants; 25.8%) Universities. Of the participants, 48.4% (103) were from Ajou University, while 25.8% (55) worked at each of Inha and Kyung Hee Universities.

In terms of age, 51.6% (110) of respondents were between 20 and 30 years old. Furthermore, 31% (66) were between 31 and 40 years old, 13.6% (29) were in the 41-50 range, and 3.3% (7) were in the 50-60 range. A single respondent (0.5%) was over 60. Of the 213 employees, 74.6%

held an undergraduate degree (159), 18.8% (40) a master's degree, and 2.3% (5) a PhD. Only 4.2% of respondents (9) held no higher education degree.

******PLEASE INSERT TABLE 1 HERE*****

4.23.2 Reliability

The reliability of each variable within the questionnaire is shown_above in Table 2, above. Reliability reflects the internal consistency of a scale. To demonstrate the internal consistency of a measurement scale, a value of r = 0.70 is acceptable at a minimum, but r > 0.7 is preferred. A Cronbach's Alpha of < 0.70 indicates a low level of internal consistency. Table 2 demonstrates that the Cronbach's Alpha of each variable is greater than 0.7_{55} thus, the reliability is established.

******PLEASE INSERT TABLE 2 HERE*****

4.33.3 Hypothesis results

Multiple regression analysis has beenwas used to test the mediation effect of the variables in the study. Frazier et al.'s (2004) procedure, which includes three regression models, was used to test all mediation relationships. The following conditions must be met to establish mediation: FirstIn the first equation, the dependent variable must influence the independent variable. In the second equation, the mediator variable must also be affected by the independent variable in the equation. In the third equation, the mediator must impact the dependent variable (Baron & Kenny, 1986).

*******PLEASE INSERT TABLE 3 HERE******

A series of regressions was run to ascertain whether job satisfaction (JS) is an intermediary between job embeddedness (JE) and OCB. OCB and job embeddedness JE were regressed to test hypothesis H1. Where B = .163, P < .0001, job embeddedness JE accounts for a portion of

the variance in OCB. In this case, path c1 is significant and fulfills condition 1. The second step is to regress JS on JE. Analysis reveals that the coefficient in this connection is also substantial (B = .328, P < .0001)_{$\frac{1}{37}$} thus, the second condition was also met (<u>i.e.</u>, path a1 is significant).

A regression of combined job satisfaction JS and job embeddedness JE was used to test the final condition of mediation. Regarding this connection, the standardized coefficient for OCB and job satisfaction JS (B = .180) is significant, demonstrating that a prerequisite for step 3 wasis met (path b1a). The estimation of path c'1, which indicates the relationship between OCB and JE, is a further condition of the third equation. Path c'1 was significant (B = .104) at a level (P < .0001) that was lower than path c1 (.163).

As a result, we can conclude that the relationship between JE and OCB is significantly mediated by job satisfaction JS, and H1 is accepted. A well-embedded worker willould be very satisfied with their job; and consequently, they will eventually show organizational citizenship behavior.

******PLEASE INSERT TABLE 4 HERE*****

H2 posits the existence of a link between turnover intention (TI) and job embeddednessJE through the mediation of job satisfactionJS. The first condition of the regression was met, as path c2 was shown to be significant (B = .646, P < .0001). Because the result of path a is also significant (B = .328 with a p-value of < .0001), the second condition also supports the hypothesis. The third step of the correlation between turnover intentionTI and job satisfactionJS has an unstandardized coefficient (B = .571) that fulfills the 3rd condition path (b) at P < .0001.

The result indicates that the direct effect of job embeddednessJE on the reduction of turnover intention II is greater than when job satisfaction IS acts as a mediator. Thus, H2 is rejected, and we can argue that, at least in the case of university employees in the Republic of Korea, employers must work on the factors related to job embeddednessJE to eventually reduce the

Commented [MOU4]: Should this say "B = .163" for clarity?

Commented [MOU5]: Are the parentheses around "b" correct? They are not around "a" or any of the "c" paths, so I wasn't sure.

<u>likelihood that thereir</u> employees' <u>will eventually develop the</u> intention to leave the organization.

*******PLEASE INSERT TABLE 5 HERE******

In the case of H3, the extent to which job embeddednessJE mediates the link between OCB and employee engagement (EE) was investigated. The relationship between job embeddednessJE and OCB (B = .163 with P < .0001) indicates that path c1 is positive. To explore the second condition, EE was regressed on JE (B = .352, P < .0001). This satisfied the second condition and confirmed path a2. Thus, job embeddednessJE predicts employee engagementEE (B = .352, P < .0001), fulfilling the requirement.

In step 3, the relation between OCB and employee engagementEE was explored. The data in this step was derived from the first regression, in which job embeddednessJE and employee engagementEE were also taken into consideration. OCB and employee engagementEE are positively correlated (B = .349, P < .0001). This means that step 3 is assured (path b2b). The coefficient of path c1 (B = .163) is greater than the coefficient of path c'2 (B = .040). All the necessary conditions set by Barron (2004) were satisfied. These results demonstrate that employee engagementEE mediates the connection between job embeddednessJE and OCB. This proves hypothesis H3 and indicates the existence of that EE plays a substantial mediation role of employee engagement between JE and OCB. Workers who are more embedded will be more engaged with their company, and, ultimately, they will show organizational citizenship behavior.

******PLEASE INSERT TABLE 6 HERE*****

Hypothesis H4 suggests that employee engagement EE acts as a mediator between job embeddedness E and turnover intention E. When the E acts as a mediator between job embeddedness E in the first condition (step 1), the result for this relationship is E = -.646 E < .0001, indicating that path c2 is significant. Similarly, the coefficient (E = .352, E < .0001) met the requirements for the second condition (path a2). A simultaneous regression was performed on employee engagement EE and job embeddedness E to determine the third condition.

The outcome of step 3 (path b2a) indicates a significant (P < .0001) negative association between TI and EE (B = -.555). Moreover, $_5$ and also that the coefficient value of path c'2 (B = -.450) is greater than that of path c2 (-.646). The result of the third step (path b2a) thus demonstrates that turnover intention TI and employee engagement EE have a negative correlation with both the unstandardized coefficient value of path c'2 (B = -.555) and its standardized coefficient value (P < .0001) and that the value of path c'2 (B = -.450) is higher than that of path c2 (-.646). Therefore, the study shows that EE employee engagement does not mediate between job satisfaction JS and intention to leave TI, and H4 is rejected.

54 DISCUSSION AND CONCLUSION

This study has examined the mediation bonds between job embeddedness, job satisfaction, employee engagement, turnover intention, and organizational citizenship behavior OCB using a sample of university employees in the Republic of Korea. The findings show that to build citizenship behavior within an organization, the job embeddedness of the employees is as critical as any action the organization might take to increase OCB. A high degree of job embeddedness is necessary to encourage employee engagement and job satisfaction. This study furthers the field's understanding of the effects of job embeddedness, job satisfaction, and employee engagement on OCB and, extrapolating from that, suggests the relevance of that positive mindsets are relevant as antecedents of OCB and prevention of employees' turnover intention. Each concept used in this research illustrates how organizations can influence job-related attitudes and how organizational behavior can positively impact employees' overall job satisfaction (Shuck and Reio 2011; Schaufeli and Bakker 2004).

This study is the first such model that has been tested in Asia; it also considers the role of employee satisfaction and employee engagement as mediators. In contrast with many previous OCB studies (Singh & Srivastava, 2016), this study has-gathered all data from individual

employees, instead of from supervisors, since supervisors may hold different expectations and evaluations of employees and may also be biased in favor of regarding employees. The considerable literature on OCB includes many academic studies that have been conducted in various sectors, including but not limited to the military (Rusu & Babos, 2015), banking (Karuna, 2021), and healthcare (Ranjhan & Mallick, 2018). In contrast, our analysis has focused solely on university employees in the Republic of Korea. Although the research on OCB is still in its infancy, researchers are making efforts to define clearer and more accurate definitions. Most studies show that the most important driver of employee retention is feeling appreciated by the organization. This requires a—two-way communication between the organization and employees, as well as managers taking an interest in employees' wellbeing and providing them with more prospects to develop themselves.

5.14.1 Implications, Limitations and Future Directions

This study will assist academic institutions, especially universities, in developing strategic plans to improve their organization by increasing organizational citizenship behavior and decreasing employee turnover intentions. This research has made a significant addition to the literature for the academies to further their the field's understanding in a particular educational sector that has not been a major concern among scholars as compared to the other corporate organizations. FThe future research may use other variables, such as procedural justice, feelings of obligation, and trust, as potential mediators; and predictors of increasing OCB and reducing turnover intentionTI. In this study, the data was collected from private universities in Korea; however, the results could be different if public university's employees were included in the survey. Therefore, we recommend thate future research with the employ a similar research model to study both individual and managerial levels at in the public universities both at individual and managerial level or to conduct a comparison of public and private universities.

Other methods are also recommended, such as interviews and telephone surveys, could be used to verify and improve the results.

References:

- Adams, J. Stacy. (1963). Towards an understanding of inequity. *The Journal of Abnormal and Social Psychology*, 67(5), 422.
- Alarcon, G.ene, Lyons, J.oseph B., & Tartaglia, Frank. (2010). Understanding predictors of engagement within the military. *Military Psychology*, 22(3), 301.
- Anwar, M.A., Osman-Gani, A.M., Fontaine, R., and & Rahman, M.S. (2017). Assessing organizational citizenship behaviour through constructing emotional intelligence. *Asia-Pacific Journal of Business Administration*, 9(2), 105-117.
- Ashfaq, B., & and Hamid, A. (2021). Person-organization fit and organization citizenship behavior: Mmodeling the work engagement as a mediator. Asia-Pacific Journal of Business Administration, 13(1), 19-39.
- Baron, R. M., & Kenny, D. A. (1986). The moderator–mediator variable distinction in social psychological research: Conceptual, strategic, and statistical considerations. *Journal of Psychology*, *51*(6), 1173.
- Bateman, T. S., & Organ, D. W. (1983). Job satisfaction and the good soldier: The relationship between affect and employee "citizenship". *Academy of Mmanagement Journal*, 26(4), 587-595.
- Bharadwaj, S., Khan, N.A., & and Yameen, M. (2021). "Unbundling employer branding, job satisfaction, organizational identification and employee retention: Aa sequential mediation analysis.", Asia-Pacific Journal of Business Administration, forthcoming.
- Blau, P.eter Michael. (1964). Exchange and power in social life.: Transaction Publishers.
- Bluedorn, A. Hen C. (1982). A unified model of turnover from organizations. *Human Relations*, 35(2), 135-153.
- Bolino, Mark C. (1999). Citizenship and impression management: Good soldiers or good actors? *Academy of Management Review*, 24(1), 82-98.
- Borman, W_alter C, & Motowidlo, S_tephan J. (1997). Task performance and contextual performance: The meaning for personnel selection research. *Human Pperformance*, 10(2), 99-109.
- Buckingham, M_arcus, & Coffman, Curt. (1999). First, break all the rules: What the world's greatest managers do differently: Simon and Schuster.
- Cammann, C.ortlandt, Fichman, M.ark, Jenkins, D., & Klesh, John. (1979). The Michigan organizational assessment questionnaire. *Unpublished manuscript, University of Michigan, Ann Arbor*.
- Cantor, D. E., Macdonald, J. R., &and Crum, M. R. (2011), "The iInfluence of www.orkplace jJustice pPerceptions on cCommercial dDriver tTurnover iIntentions.", Journal of Business Logistics, Vol. 32 No. (3), pp. 274-286.
- Cook, K<u>aren S.</u>, & Parcel, T<u>oby</u> L. (1977). Equity <u>t</u>Theory: Directions for <u>f</u>Future <u>r</u>Research*. *Sociological Inquiry*, 47(2), 75-88.

- Crossley, C<u>raig</u> D, Bennett, R<u>ebecca-J</u>, Jex, S<u>teve M</u>, & Burnfield, J<u>ennifer L</u>. (2007). Development of a global measure of job embeddedness and integration into a traditional model of voluntary turnover. *Journal of Applied Psychology*, 92(4), 1031.
- Farh, J. L., Podsakoff, P. M., & Organ, D. W. (1990). Accounting for organizational citizenship behavior: Leader fairness and task scope versus satisfaction. *Journal of Mmanagement*, 16(4), 705-721.
- Frazier, P. A., Tix, A. P., & Barron, K. E. (2004). Testing moderator and mediator effects in counseling psychology research. *Journal of Counseling Psychology*, *51*(1), 115–134. https://doi.org/10.1037/0022-0167.51.1.115
- Grant, A.Adam M., & Mayer, D.avid M. (2009). Good soldiers and good actors: Pprosocial and impression management motives as interactive predictors of affiliative citizenship behaviors. *Journal of Applied Psychology*, 94(4), 900.
- Grissom, J. A., Nicholson-Crotty, J., & Keiser, L. (2012). Does my boss_'s gender matter? Explaining job satisfaction and employee turnover in the public sector. *Journal of Public Administration Research and Theory*, 22(4), 649-673.
- Hollenbeck, J.ehn R., & Williams, Charles C. R. (1986). Turnover functionality versus turnover frequency: A note on work attitudes and organizational effectiveness. *Journal of Applied Psychology*, 71(4), 606.
- Holtom, Brooks B. C., & Inderrieden, E.dward J. (2006). Integrating the unfolding model and job embeddedness model to better understand voluntary turnover. *Journal of Managerial Issues*, 435-452.
- Homans, G. C. (1958). Social behavior as exchange. *American Jjournal of Sociology*, 63(6), 597-606.
- Kahn, W. A. (1990). Psychological conditions of personal engagement and disengagement at work. *Academy of Mmanagement Jjournal*, 33(4), 692-724.
- Karuna, A. (2021). Impact of jJob sSatisfaction on oOrganizational cCitizenship bBehaviour mMediated by oOrganizational cCommitment in pPublic sSector bBanks. Turkish Journal of Computer and Mathematics Education-(TURCOMAT), 12(5), 1609-1615.
- Kumar, V., Jain, S., & Singh, A.K. (2021). A nomological network study of employer branding with CSR, motivation and intention to stay. Asia-Pacific Journal of Business Administration, 13(4), 553-573.
- Macey, W. illiam H., & Schneider, Benjamin. (2008). The meaning of employee engagement. Industrial and Oerganizational Psychology, 1(1), 3-30.
- Mallol, C. M., Holtom, B. C., & Lee, T. W. (2007). Job embeddedness in a culturally diverse environment. *Journal of Business and Psychology*, 22(1), 35-44.
- Mehboob, F.arhan, Sarwar, M.A., & Bhutto, N. iaz Ahmed. (2012). Factors affecting job satisfaction among faculty member. *Asian Journal of Business and Management Sciences*, 1(12), 1-9.
- Mitchell, Terene e R., Holtom, Brooks B. C., Lee, Thomas T. W., Sablynski, Chris C. J., & Erez, Miriam. (2001). Why people stay: Using job embeddedness to predict voluntary turnover. *Academy of Mmanagement Jjournal*, 44(6), 1102-1121.
- Muchinsky, P_aul M_, & Morrow, P_aula C. (1980). A multidisciplinary model of voluntary employee turnover. *Journal of Vocational Behavior*, 17(3), 263-290.

- Ng, M. (2016). Examining social exchange among Chinese service workers: The mediating effect of trust in organization. *Asia-Pacific Journal of Business Administration*, 8(-2), 163-176.
- Ng, L. P., Choong, Y. O., Kuar, L. S., Tan, C. E., & Teoh, S. Y. (2021). Job satisfaction and organizational citizenship behaviour amongst health professionals: The mediating role of work engagement. *International Journal of Healthcare Management*, 14(3), 797-804.
- Nguyen, B., Chang, K., Rowley, C., & Japutra, A. (2016). Organizational citizenship behavior, identification, psychological contract and leadership frames: The example of primary school teachers in Taiwan. *Asia-Pacific Journal of Business Administration*, 8(3), 260-280.
- O'Reilly, Charles C. A., Chatman, J. ennifer, & Caldwell, David D. F. (1991). People and organizational culture: A profile comparison approach to assessing personorganization fit. *Academy of Mmanagement Jjournal*, 34(3), 487-516.
- Organ, D. ennis W. (1988). Organizational citizenship behavior: The good soldier syndrome. Lexington Books/DC Heath and Com.
- Organ, D.ennis W., & Ryan, Katherine. (1995). A meta-analytic review of attitudinal and dispositional predictors of organizational citizenship behavior. *Personnel Ppsychology*, 48(4), 775-802.
- Park, C.-H. & and Kim, Y.-G. (2003).; "Identifying key factors affecting consumer purchase behavior in an online shopping context.", *International Journal of Retail & Distribution Management*, Vol. 31(No. 1), pp. 16-29.
- Pedhazur, E. J. (1997). Multiple regression in behavioral research, Orlando, FL: Harcourt Brace
- Podsakoff, P.hilip M., MacKenzie, S.eott B., Moorman, R.obert H., & Fetter, Richard. (1990). Transformational leader behaviors and their effects on followers: trust in leader, satisfaction, and organizational citizenship behaviors. *The Leadership Quarterly*, 1(2), 107-142.
- Podsakoff, P.hilip M., MacKenzie, S.cott B., Paine, J.ulie B.cth, & Bachrach, Daniel D.G. (2000). Organizational citizenship behaviors: A critical review of the theoretical and empirical literature and suggestions for future research. *Journal of Memanagement*, 26(3), 513-563.
- Pritchard, R. obert D. (1969). Equity theory: A review and critique. *Organizational Behavior and Hhuman Pperformance*, 4(2), 176-211.
- Ranjhan, S., & Mallick, E. (2018). Organizational citizenship behaviour creating competitive advantage in Indian health care industry: The moderating role of HR practices. *Global Business Review*, 19(5), 1275-1289.
- Reisel, W<u>illiam</u> D., Probst, T<u>ahira</u> M., Chia, S<u>wee-L.Lim</u>, Maloles, Cesar M., & König, Cornelius C. J. (2010). The effects of job insecurity on job satisfaction, organizational citizenship behavior, deviant behavior, and negative emotions of employees. *International Studies of Management & Organization*, 40(1), 74-91.
- Rich, <u>Bruce B. Louis L.</u>, Lepine, <u>Jeffrey J.</u> A., & Crawford, E.ean R. (2010). Job engagement: Antecedents and effects on job performance. *Academy of <u>M</u>management Jjournal*, 53(3), 617-635.

- Robinson, D. Hys, Perryman, SarahS., & Hayday, Sue. (2004). The drivers of employee engagement. *Report-Institute for Employment Studies*.
- Rosse, J. G., & Miller, H. E. (1984). Relationship between absenteeism and other employee behaviors. *Absenteeism*, 1, 194-228.
- Rusu, R., & Baboş, A. (2015). Organizational citizenship behaviour in military organization.

 In-Proceedings of the International Ceonference on KNOWLEDGEKnowledgeBASED-Based ORGANIZATION-Organization, (Vol. 21(, No. 1), pp. 272-276).
- Sanchez, P_aul, & McCauley, Dan. (2006). Measuring and managing engagement in a cross-cultural workforce: New insights for global companies. *Global Business and Organizational Excellence*, 26(1), 41-50.
- Seijts, G<u>erard H.</u>, & Crim, Dan. (2006). What engages employees the most or, the ten C's of employee engagement. *Ivey Business Journal*, 70(4), 1-5.
- Shuck, B.rad, Reio Jr, Thomas T. G., & Rocco, T.onette S. (2011). Employee engagement: An examination of antecedent and outcome variables. *Human Resource**Delevelopment Linternational, 14(4), 427-445.
- Singh, J. P., Chand, P. K., Mittal, A., & Aggarwal, A. (2020). High-performance work system and organizational citizenship behaviour at the shop floor. *Benchmarking: An International Journal* 3-27(4), 1369-1398.
- Singh, U., & Srivastava, K. B. (2016). Organizational trust and organizational citizenship behaviour. *Global Business Review*, 17(3), 594-609.
- Snape, E.d, & Redman, <u>TTom</u>. (2010). HRM practices, organizational citizenship behaviour, and performance: A multi-level analysis. *Journal of Management Studies*, 47(7), 1219-1247.
- Schaufeli, W. B., & Bakker, A. B. (2004). Job demands, job resources, and their relationship with burnout and engagement: A multi-sample study. *Journal of Organizational Behavior:* The International Journal of Industrial, Occupational and Organizational Psychology and Behavior, 25(3), 293-315.
- Sturman, M. ichael C. (2003). Searching for the inverted U-shaped relationship between time and performance: Meta-analyses of the experience/performance, tenure/performance, and age/performance relationships. *Journal of Management*, 29(5), 609-640.
- Tett, R. Weyer, John J. P. (1993). Job satisfaction, organizational commitment, turnover intention, and turnover: Ppath analyses based on meta-analytic findings. *Personnel Ppsychology*, 46(2), 259-293.
- Torlak, N. G., & Kuzey, C. (2019). Leadership, job satisfaction and performance links in private education institutes of Pakistan. *International Journal of Productivity and Performance Management*, 68(2), 276-295. https://doi.org/10.1108/IJPPM-05-2018-0182-
- Trevor, C.harlie O. (2001). Interactions among actual ease-of-movement determinants and job satisfaction in the prediction of voluntary turnover. *Academy of Mmanagement Jjournal*, 44(4), 621-638.
- Zellars, K<u>elly</u> L, & Tepper, B<u>ennet</u> J. (2003). Beyond social exchange: New directions for organizational citizenship behavior theory and research. *Research in Ppersonnel and Hhuman Rresources Mmanagement*, 22, 395-424.