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# Implementation of medicines pricing policies in sub-Saharan Africa: systematic review

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#### **Abstract**

**Background:** High medicine prices contribute to increasing cost of healthcare worldwide. Many patients with limited resources in sub-Saharan Africa (SSA) are confronted with out-of-pocket charges, constraining their access to medicines. Different medicine pricing policies are implemented to improve affordability and availability; however, evidence on the experiences of implementations of these policies in SSA settings appears limited. Therefore, to bridge this knowledge gap, we reviewed published evidence and answered the question: what are the key determinants of implementation of medicines pricing policies in SSA countries?

**Methods:** We identified policies and examined implementation processes, key actors involved, contextual influences on and impact of these policies. We searched five databases and grey literature; screening was done in two stages following clear inclusion criteria. A structured template guided the data extraction, and data analysis followed thematic narrative synthesis. The review followed best practices and reported using PRISMA guidelines.

**Results:** Of the 5595 studies identified, 31 met the inclusion criteria. The results showed thirteen pricing policies were implemented across SSA between 2003 and 2020. These were in four domains: targeted public subsides, regulatory frameworks and direct price control, generic medicine policies and purchasing policies. Main actors involved were government, wholesalers, manufacturers, retailers, professional bodies, community members and private and public health facilities. Key contextual barriers to implementation were limited awareness about policies, lack of regulatory capacity and lack of price transparency in external reference pricing process. Key facilitators were favourable policy environment on essential medicines, strong political will and international support. Evidence on effectiveness of these policies on reducing prices of, and improving access to, medicines was mixed. Reductions in prices were reported occasionally, and implementation of medicine pricing policy sometimes led to improved availability and affordability to essential medicines.

**Conclusions:** Implementation of medicine pricing policies in SSA shows some mixed evidence of improved availability and affordability to essential medicines. It is important to understand country-specific experiences, diversity of policy actors and contextual barriers and facilitators to policy implementation. Our study suggests three policy implications, for SSA and potentially other low-resource settings: avoiding a 'one-size-fits-all' approach, engaging both private and public sector policy actors in policy implementation and continuously monitoring implementation and effects of policies.

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**Keywords:** Policy implementation, Medicine pricing policies, Sub-Saharan Africa

#### **Background**

Over the past decade, the cost of accessing safe and quality healthcare has increased rapidly globally, attributed largely to the high prices of medicines [1]. Additionally, there are concerns that most of the highly priced medicines do not necessarily translate into improved health outcomes [2]. In response to high and increasing medicine prices, medicine pricing policies have been implemented to regulate prices of medicine and improve financial access [3, 4] to safe, quality and affordable medicines, one of the sustainable development goals in attaining universal health coverage by 2030 [5–7]. A medicine pricing policy can be defined as a set of written principles or requirements for managing the prices of medicines agreed or adopted by a public institution, a group of purchasing organizations or individual health services [8].

Various medicine pricing policies exist to regulate supply of essential medicines [8]. These policies can be categorized into (a) regulatory framework and direct price control, e.g. reference pricing, mark-up regulation, voluntary license agreement and tiered pricing; (b) targeted public subsidies, e.g. affordable medicines schemes; (c) generic medicine policy, e.g. promoting generic prescribing and use; and (d) purchasing policies, e.g. pooled procurement. Reference pricing is the practice of benchmarking or referencing a medicine price to the price in one or several countries or purchasing authorities [8]. Reference pricing remains a key policy widely employed globally as a regulatory policy [9-13]. Mark-up regulation represents the additional charges and cost applied to the price of a medicine along the supply chain, and this includes setting a single exit price at the ex-factory level [8]. Generic medicine policies are widely recommended and applied in many contexts [14-16] to influence medicine prices through competitions [8]. Pooled procurement through a single entity on behalf of individual purchasing authorities promotes competitive prices from manufacturers and suppliers [16-18].

The implementation of medicine pricing policies is influenced by multiple contextual barriers or facilitators of implementation approaches and processes. The facilitators include increased competition, skilful negotiations, pragmatic supply management and bulk purchasing [19]. Medicine pricing policies are challenged by the prevailing market conditions in a particular context, including proximity to particular medicines, quantities purchased and functionality of regulatory

framework [20, 21]. There is, however, limited published evidence summarizing influences on the implementation of medicines pricing policies across low- and middle-income countries (LMICs).

Most medicine pricing policies have been implemented in high-income countries, but there is paucity of empirical data/evidence on implementation policies in LMICs, especially sub-Saharan Africa (SSA). Understanding medicine pricing policy implementation is particularly important as implementation of these policies can be a major challenge in LMICs where many patients with extremely limited resources need to provide out-of-pocket payments, thus impeding their access to medicines and putting them at further risk with increasing prices [11, 22]. Other studies focused only on the following: effects of reference pricing in organization for economic cooperation and development (OECD) countries [13], government initiatives to mandate drug pricing transparency [23], ensuring access to psychotropic medication [24], factors contributing to the increase in pharmaceutical expenditures [25] and generic drug policies in Brazil, Russia, India, China and South African (BRICS) countries [26].

With this backdrop, we conducted a systematic review on available medicine pricing policies in SSA, their implementation processes, contextual influences and impacts on prices and access to essential medicines. We addressed the main question: what are the key determinants of implementation of medicines pricing policies in sub-Saharan African countries? The review addressed four interrelated questions:

- (1) Which medicines pricing policies have been implemented in SSA and what are their key elements?
- (2) How have these policies been implemented (in relation to implementation approaches, processes, involvement of actors and their underpinning evidence)?
- (3) Which key facilitators and barriers affected implementation of medicines pricing policies and how?
- (4) What were the effects of medicines pricing policies with regard to reducing prices and improving access to medicines?

This review is aimed particularly at health policy analysts, healthcare professionals, implementation science scholars and decision-makers who are engaged in improving access to medicines in LMIC settings.

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#### Methodology

The review was conducted as part of a study on 'Improving equitable access to essential medicines in Ghana through bridging the gaps in implementing medicines pricing policy, which involved collaboration between University of Ghana, Ghana Health Services and University of Leeds, with funding from the National Institute for Health Research (NIHR), UK'. The review follows the Preferred Reporting Items for Systematic Reviews and Meta-Analyses (PRISMA) Statement [27]. The review protocol was registered in the International Prospective Register of Systematic Reviews (PROSPERO, reference: CRD42020178166) and published [28].

#### Search strategy

The literature search was initially run in April 2020 to identify studies covering implementation of medicine pricing policies in SSA. We updated and re-ran the searches on 25th May 2021 in Ovid MEDLINE(R) ALL 1946 to May 24, 2021, Embase (Ovid) 1996 to 2021 week 20; Global Health (Ovid) 1973 to 2021 week 20, Web of Science Core Collection, Scopus (Elsevier B.V) and African Index Medicus (via World Health Organization (WHO) Global Health Index Medicus). We also searched for grey literature in the Institutional Repository for Information Sharing (WHO) [29] and the World Bank Open Knowledge Repository [30]. For additional French-speaking articles, we searched the Erudit (University of Montreal) [31] and Cairn International (Cairn.info) databases [32].

Search strategies were developed using the major concepts: sub-Saharan African countries, medicine pricing, medicine policy and implementation. Database subject headings and free text words to search titles and abstracts were identified by the information specialist and project team members. The search terms and strategy were peer reviewed by a senior information specialist using the PRESS Checklist [33]. The searches were not limited by language but were restricted to studies published since 2000. This date was chosen following the introduction of the Millennium Development Goals (MDG) in 2000, which included a global focus on improving access to medicines and services. However, we did not search thee Department for International Development (DFID) or contact experts for additional papers as envisaged in the original protocol. Full search strategies are available in Additional file (see Additional file 1).

The results of the database searches were stored and de-duplicated in an EndNote X9 library. Further relevant studies were added by citation searching of the included studies from the following reviews [13, 23–26].

#### Screening

A screening decision flowchart was agreed within the review team, which followed inclusion and exclusion criteria (see Additional file 2).

We included all empirical studies (randomized controlled trials (RCTs), quasi-experimental studies, cross-sectional and cohort studies) and reviews in English or French possessing the following criteria:

- A focus on medicine pricing policies to improve the affordability of medicines in the country
- A focus on how the policy processes were implemented
- A SSA context, published since 2000 with relevant information available for analysis

We excluded studies that were as follows:

- Opinion pieces, commentary or conceptual/theoretical publications
- Policy analyses which focused solely on the agendasetting and development stages
- Conducted two plus years prior to 2000 but published after 2000 as this predates the MDG and Sustainable Development Goals (SDG) agenda
- In languages where we were unable to resource translation or where full text was unavailable

French articles were screened, translated and data extracted by native French speakers on the research team. Screening was conducted in two stages using the review management software Rayyan [34]. The first stage screening focused on the titles and abstracts and the second on full texts. To ensure consistency across the team, the initial titles and abstracts of 50 records were independently screened by eight researchers, and the results were discussed to reach consensus and standardize approach and calibration. The remaining records were then randomly allocated (295 each) for independent screening. One researcher (T.M) screened the remaining records and co-screened 20% of the records from each reviewers' subset for consistency. In the second stage, full-text articles were independently reviewed by two researchers (A. C, L. B) against the inclusion criteria. Discrepancies were resolved in discussion between these members and with involvement of two further reviewers (A. K. & T. M.).

#### **Quality assessment**

Quality assessment on the included studies was performed independently by two researchers (A. C., L. B.) using the relevant critical appraisal checklists from the Joanna Briggs Institute to assess the methodological quality of the eligible studies. Where discrepancies existed,

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two other reviewers were consulted (A. K., T. M.). Three quality assessment tools for cross-sectional analytical studies, cohort studies and qualitative studies from the Joanna Briggs Institute tools were used. For the analytical cross-sectional quality assessment, eight domains were assessed as 'Yes (present), No (absent), Unclear (insufficient information) or Not Applicable' [35]. The checklist for the qualitative studies has 10 domains assessed as 'Yes (present), No (absent), Unclear (insufficient information) or Not Applicable' [36]. Similarly, the checklist for the cohort studies has 11 items and is assessed as yes (present), no (absent), unclear (insufficient information) or not applicable [37]. The checklist criteria were not modified but interpreted flexibly to reflect our focus on the implementation of medicines pricing policies. As a result, the overall scores or results were presented narratively to reflect the presence (yes) or otherwise (no) of which of the domains.

#### Data extraction and coding

Two authors (A. C., L. B.) extracted the data from all the 31 studies using a Microsoft Word template. The forms were designed to include publication details (author, date, country, study design; date study conducted); medicines pricing policy (key elements, effects on prices, effects on healthcare access); the policy implementation

approach (processes, actors, evidence use); and any facilitators and barriers to policy implementation and their effects. Extracted data were coded in identifying the main themes emerging as shown in Table 1.

#### Data analysis and synthesis

Due to the heterogeneous nature of medicines pricing policies, and the countries involved, we conducted a thematic narrative synthesis of the data [38], which followed the four review questions. The thematic summaries in Table 1 were developed drawing on the review questions to categorize the study findings into thematic groups [38]. The findings were synthesized, organized and reported around the main themes and subthemes.

#### Results

The final searches identified 5505 records, and citation searches identified a further 90 records. Once duplicates were removed, there were 2528 records. Screening by titles and abstracts identified 134 records for full-text review, and 31 studies were eligible for inclusion, data extraction and analysis. Studies were excluded based on wrong outcome (n = 57) because the intervention of interest was not present, population (n = 5), study type (n = 28) such as commentary and theoretical publication, publication type (n = 4) and background article (4)

**Table 1** Themes and subthemes

| Themes  | Subthemes  |
|---|--|
| Medicines pricing policies implemented              | Targeted public subsides   |
|   | Regulatory framework   |
|   | Generic medicines policies   |
|   | Purchasing policies  |
| Policy implementation approach                      | Use of private distributors  |
|   | Regulatory framework   |
| Use of evidence in the policy implementation design | Type of evidence used  |
| Actors involved in policy implementation            | Government   |
|   | Retailers  |
|   | Wholesalers  |
|   | Manufacturers  |
|   | Professional bodies  |
|   | Donor agencies   |
|   | Public and private health facilities   |
| Barriers to policy implementation                   | Contextual factors serving as barriers at micro level (i.e. individual/personal)     |
|   | Contextual factors serving as barriers at meso level (i.e. organizational)           |
|   | Contextual factors serving as barriers at macro level (i.e. national systems)        |
| Facilitators to policy implementation               | Contextual factors serving as facilitators at micro level (i.e. individual/personal) |
|   | Contextual factors serving as facilitators at meso level (i.e. organizational)       |
|   | Contextual factors serving as facilitators at macro level (i.e. national systems)    |
| Effectiveness of implemented policies               | Control or reduce medicine price   |
|   | Improve access to healthcare, i.e. availability and affordability                    |

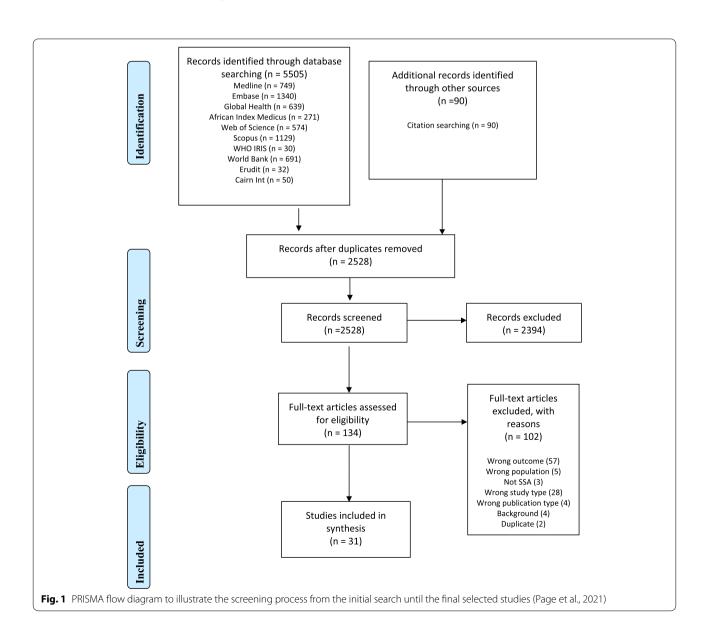
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or duplicate (2), not SSA (n=3), and these are detailed in the PRISMA flow diagram (Fig. 1). The eligible studies were drawn from multiple study designs but mostly quantitative nature, cross-sectional in nature (e.g. [39–44] and retrospective studies (e.g. [45–47]). The characteristics of studies included in the review are listed in Table 2.

#### **Quality assessment**

Results of the quality assessment are presented in Additional file (see Additional file 3). For cross-sectional analytical studies, a total of 22 out of the 23 studies reported a clearly defined inclusion criteria for the recruitment of participants and description of outcomes to be considered for the study. All the eligible studies provided

sufficient information about the study participants and settings. However, only six studies provided information to indicate how potential confounding factors were identified or accounted for, and similarly, little information existed on how confounding factors were addressed. For the qualitative studies, only one study reported information on the philosophical perspective, making it difficult to establish congruity with the research objectives and methodological approaches adopted. However, congruity was established between the research methodology and the data collection methods, analysis and interpretation of the results. None of the studies also reported how the researcher could have potentially influenced the research process. Lastly, for the cohort studies, the nature of the studies did not permit quality appraisal of the three



| Citation                    | Geographic<br>focus | Objective/study description   | Study design/<br>type | Study<br>population     | Medicine<br>pricing policy      | Implementation<br>policies  | Implementation of medicine pricing policies   | icing              | Key influencers on implementation | rs on<br>ion   | Policy effects  |   |
|-----------------------------|---------------------|---|-----------------------|-------------------------|---------------------------------|---|---|--------------------|-----------------------------------|--|---|---|
|                             |                     |   |                       | and sample<br>size      | studied                         | Approaches  | Actors  | Use of<br>evidence | Facilitators                      | Barriers   | Effect on<br>prices of<br>medicines   | Effect on access<br>to essential<br>medicines |
| Ali and Yahia,<br>2012 [36] | Sudan               | To compare national pricing with retail prices, adherence of prices, comparison of generic medicine pricing, demonstrate violations and put forward recommendations | Survey Survey         | Survey of 174 medicines | Pharmacy and Poisons Act (2001) | Regulation of pharmaceutical prices using the current fixed mark-ups of 15% and 20% of the total cost for wholesalers and retailers, respectively | Wholesal-<br>ers, National<br>Medicines and<br>Poisons Board,<br>manufacturers<br>and retailers | ₹<br>Z             | ₹<br>Z                            | -Shortage of trained personnel and resources to assess cost and freight (C&F) prices -Lack of scrutiny on medicine pricing information by regulators -No pricing control, e.g. medicine prices in the prices of certain generics higher than their originators | 23% of C&F prices approved by NMPB were over 10 times the international reference price -The whole- sale and retail prices were 40% and 47% less than that approved by NMPB respectively LE elven out of 12 originator medicines were ≥ their retail prices published in the British National Formulary Prices distrib- uted by Cen- tral Medical Supplies was 2-frid their | ₹ <sub>N</sub>                                |

Table 2 (continued)

|                | יונוווטלט,          |  |   |   |                            |                           |   |                    |                                     |  |   |   |
|----------------|---------------------|--|---|---|----------------------------|---------------------------|---|--------------------|-------------------------------------|--|---|---|
| Citation       | Geographic<br>focus | Objective/study<br>description   | Study design/<br>type   | Study<br>population   | Medicine<br>pricing policy | Implementatio<br>policies | mplementation of medicine pricing<br>policies | ricing             | Key influencers on implementation   | son  | Policy effects  |   |
|                |                     |  |   | and sample<br>size  | studied                    | Approaches                | Actors  | Use of<br>evidence | Facilitators                        | Barriers   | Effect on<br>prices of<br>medicines   | Effect on access<br>to essential<br>medicines   |
| Ali, 2009 [48] | Sudan               | To evaluate the revolving drug fund (RDP) effect on accessibil- ity of essential medicines and its impact on the utilization of public health services | Mixed methods: structured interviews and documentary analysis | Ninety-three patients at the exit points of selected public health facilities. Ninety-three health facility users in hospitals and health centres, 5 with the RDF and 2 withour. One teaching hospital ond 3 health department, I rural hospital and 3 health centres (urban, peri urban and rural) | fund hund drug N/A         | ₹<br>Ž                    | Ministry of Health Save the Childen (UK)      | ₹ <sub>Z</sub>     | Initial funding support from donors | <<br>No. 10 miles   10 | -Cost of RDF prescription was perceived as affordable by users with improved quality compared to previously free medicines. Medicines for chronic diseases were considered expensive Patients in mon-RDF facilities spent more than those in RDF facilities, with 67% able to medicines and 8% discontinued due to cost | RDF facilities had increased access to essential medicines, with 97% availability during the past 12 months |

Table 2 (continued)

| Citation                              | Geographic   | Objective/study description  | Study design/<br>type  | Study<br>population  | Medicine<br>pricing policy                       | Implementatio<br>policies  | mplementation of medicine pricing policies   | icing              | Key influencers on implementation  | uo:<br>u   | Policy effects  |   |
|---------------------------------------|--------------|--|--|--|--|--|--|--------------------|--|--|---|---|
|                                       |              |  |  | and sample<br>size   | studied  | Approaches   | Actors   | Use of<br>evidence | Facilitators   | Barriers   | Effect on<br>prices of<br>medicines   | Effect on access<br>to essential<br>medicines   |
| Ashig bie et al., 2016 [49]           | Ghana        | To examine medicines managements policies under Ghana's NHIS, from perspectives of public and private sector providers | Qualitative study using semi-structured interviews             | Public and private sector providers (government and mission hospitals, private hospitals, private pharmacies), pharmaceutical suppliers and NHIS district office | Reimbursement of medicines to health facilities  | Reimburse-<br>ment for cost<br>to private and<br>public health<br>facilities | -Public and private health facilities -Pharmacies -Licenced chemical shops shops -Christian Health Association of Ghana Facilities | ₹/Z                | An essential medicines list facilitates reclaim costs of a wide range of medicines | -Lack of stand-<br>ardization of mark<br>ups (25-50%)<br>and high market<br>prices of medi-<br>cines<br>-Reimbursement<br>delays | Lower prices at CMS does not apply in pricing in retail pharmacy. The current pricing system, in both public and private sectors, is of limited benefit in controlling escalating medicine prices | Patients may not have access to medicine because not all facilities participate in the scheme and not all medicines are captured in the NHIS reimburs-able list |
| Bangalee and<br>Suleman, 2016<br>[45] | South Affica | To examine cardiovascular originator and generic drug prices using international reference prices                      | Quantitative<br>study —<br>secondary data<br>analysis          | Five classes of cardiovascular disease drugs   | Generics and single exit price (SEP) legislation | Manufacturers<br>could sell their<br>medicines at<br>uniform prices          | K/N  | ₹<br>Ž             | Prices lowered<br>based on mar-<br>ket availability                                | V/A  | -The SEP policy has not resulted in competitive prices -75% of generic drugs were 40% or more cheaper than the branded ones   | <b>∀</b><br>Z   |
| Bangalee and<br>Suleman, 2019<br>[46] | South Africa | To compare prices among originator, pseudo-generics and generics   | Quantitative study based on private sector prices of medicines | Prices taken<br>from 18 medi-<br>cines in study  | Generic medi-<br>cines and SEP                   | SEP mandates<br>manufactur-<br>ers to sell at a<br>uniform price             | N/A  | ₹<br>X             | N/A  | -Lack of prices regulation -Established relationship for originator companies creating challenges for generic manufacturers      | N/A   | √.\A  |

Table 2 (continued)

| 1                                     | (60) 1511 161 (6)   |   |   |  |  |  |   |                    |   |   |  |  |
|---------------------------------------|---------------------|---|---|--|--|--|---|--------------------|---|---|--|--|
| Citation                              | Geographic<br>focus | Objective/study<br>description  | Study design/<br>type   | Study<br>population  | Medicine<br>pricing policy                   | Implementation<br>policies                                   | Implementation of medicine pricing<br>policies  | icing              | Key influencers on implementation                                       | son   | Policy effects   |  |
|                                       |                     |   |   | and sample<br>size   | studied                                      | Approaches   | Actors  | Use of<br>evidence | Facilitators  | Barriers  | Effect on<br>prices of<br>medicines  | Effect on access<br>to essential<br>medicines  |
| Cassar and<br>Suleman, 2019<br>[50]   | South Affica        | To assess whether international benchmarking of medicines (IBM) with comparator countries would lower medicine prices locally | Quantitative economic—observational analysis  | Not docu-<br>mented  | External reference pricing (ERP) [39] policy | SEP aimed to regulate, pricing, remove rebates and discounts | Pricing committee -National Department of Health  | ₹\Z                | N/A   | -The use of ERP<br>does not adopt a<br>multidimensional<br>approach<br>-Emergence of<br>negotiated confi-<br>dential discounts    | Ex-manufacturer price reduced by 68%, 85% and 85% of products in 2016, 2017 and 2018, respectively | N/A  |
| Cohen et al.<br>2013 [51]             | Tanzania            | To assess the first 1.5 years of Affordable Medicines Facility for malaria (AMFm) use in Tanzania                             | Household<br>longitudinal<br>survey and<br>interview,<br>surveys and<br>customer exit<br>interviews | Sixty-four ADDO shop owners. Sixty-four sub villages, Seven-hundred households in rounds 2 and 3. Total = 3900 individuals           | N/A  | <b>∀</b> /X  | ₹.X   | 4/                 | Awareness   | People not being aware that artemisinin combination therapies (ACTs) were a better treatment option                               | N/A  | ACT use from round 1 to 3 increased  |
| d'Almeida, et al.<br>2011 [47]        | Cameroon            | The study presents lessons learnt from provisions of second-line treatments for HIV and AIDS                                  | Mixed methods — interview; semi-open questionnaires   | Not stated   | Free medicines                               | Free second-<br>line treatments<br>for HW/AIDs               | National Council for the Fight<br>Against HIV/<br>AlDS, National<br>Direction to<br>Fight Diseases,<br>Provincial<br>Centers for<br>Treatment | ₹<br>Z             | Free second-<br>line treatment<br>facilitated<br>by external<br>funding | -Lack of integrated information systems on HIV/AIDS patients -Deficiencies in the supply chain/ logistics for 2nd-line treatments | N/A  | Problems led to<br>very limited num-<br>ber of patients<br>getting 2nd-line<br>treatments  |
| de Jager and<br>Suleman, 2019<br>[44] | South Africa        | To determine the impact of generics and generic reference pricing on candesartan and rosuvastatin                             | Quantitative, retrospective   | Beneficiaries<br>from registered<br>medical<br>schemes who<br>were con-<br>tracted with<br>the PBM for the<br>entire study<br>period | Generics and reference pricing               | K/X  | Govern-<br>ment, pricing<br>committee,<br>pharmacists,<br>Pharmaceuti-<br>cal Society of<br>South Africa<br>and Retailers                     | N. A               | N/A   | A small number<br>of generics<br>manufacturers in<br>South Africa   | Average price reductions range from 13.9 to 31.0% for rosuvastatin and candesartan, respectively   | Utilization of rosuvastatin increased from 240 to 63.9% and then 76.4% following the introduction of the generic reference pricing |

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| Citation                          | Geographic<br>focus | Objective/study<br>description  | Study design/<br>type                  | Study<br>population   | Medicine<br>pricing policy                           | Implementation<br>policies                      | Implementation of medicine pricing<br>policies  | icing              | Key influencers on implementation  | uo   | Policy effects  |   |
|                                   |                     |   |  | and sample<br>size  | studied  | Approaches                                      | Actors  | Use of<br>evidence | Facilitators                       | Barriers   | Effect on<br>prices of<br>medicines   | Effect on access<br>to essential<br>medicines                                       |
| Fink, et al. 2014<br>[41]         | Uganda              | To determine the effect of AMFm on the use of ACTs  | Cross-sectional survey-baseline survey | Targeted retail outlets including small, informal, unlicensed shops and vendors to licensed pharmacies                                  | Affordable<br>Medicines<br>Facility for<br>malaria   | N/A   | -Global fund<br>-UNITAID<br>-Gates Foun-<br>dation                                    | N/A                | N/A                                | -Public sector<br>stock outs, high<br>prices in drug<br>shops and phar-<br>macies<br>-Limited geo-<br>graphic coverage | AMFm benchmark was achieved even prior to the arrival of the program and sustained throughout   | -ACT increased from 51 to 68% -More shops stocked ACTs, leading to 52% AMFm         |
| Guimier et al.<br>2005 [52]       | Senegal             | To highlight differences between the price of drugs in Senegal and the population's ability to pay for them |  | Wholesale distributors and 532 private pharmacies operating through a network of pharmaceutical depots and the National Supply Pharmacy | Reimburse-ment policy                                | Reimbursement of medicines in the public sector | Private and public pharmacies, wholesalers, manufacturers, laboratories, distributors | ₹.X                | ₹/X                                | ∢ ∠  | -The components of the public price vary only slightly between the four categories of medicines; taxes (1.3–1.4%), freight, insurance and local transit (5–6%), distribution margins (40–48%) and PGHT (46–54%) | Only 5% of patients had not taken their prescribed drugs for financial reasons      |
| Honda and<br>Hanson, 2013<br>[53] | Madagascar          | To assess the outcomes of the equity funds in Madagascar from three perspectives                            | Survey                                 | Households. Three case studies Case 1— urban (all amenities) Case 2 urban/rural (suburban) Case 3 ural (few basic amenities)            | Pooled<br>procurement<br>& user fees:<br>equity fund | Community participatory approach                | Govern-<br>ment and<br>Community<br>representatives                                   | K X                | Knowledge of implementation status | Financial and geographical constraints accessing health centre   | Out-of-pocket<br>payments<br>lower for<br>members<br>than non-<br>members   | Equity fund<br>members have<br>increased access<br>to the public<br>health facility |

Table 2 (continued)

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|---|--|---|--|--|--|--|---|--------------------|--|--|---|--|
| Citation                                  | Geographic<br>focus  | Objective/study<br>description  | Study design/<br>type                                | Study<br>population                                    | Medicine<br>pricing policy   | Implementation<br>policies   | Implementation of medicine pricing policies   | ricing             | Key influencers on implementation                          | son<br>n   | Policy effects  |  |
|   |  |   |  | and sample<br>size                                     | studied  | Approaches   | Actors  | Use of<br>evidence | Facilitators   | Barriers   | Effect on<br>prices of<br>medicines   | Effect on access<br>to essential<br>medicines                          |
| Liu and Galár-raga 2017 [54]              | Angola,<br>Botswana,<br>DRC, Leso-<br>tho, Malawi,<br>Zambia<br>Mozam-<br>bique,<br>Namibia,<br>South Africa,<br>Swaziland<br>Tanzania and<br>Zimbabwe | This study aims to (i) analyse global ARV prices from 2004 to 2013 and (ii) examine the relationship of national drug policies to ARV prices  | Price survey Descriptive drug price trends 2004–2013 | No participants  | -Essential<br>medicines list<br>-National or<br>social health<br>insurance<br>-Procurement<br>strategy | N/A  | N/A   | ₹ Z                | -Transaction volume HIV preva-lence                        | N/A  | -Generic sta-<br>tus 8/10 ARVs<br>had lower<br>prices than<br>originat<br>-All six first-<br>line ARV drug<br>unit prices<br>decreased<br>over time,<br>from a 46%<br>price decrease<br>for lamivudine<br>to 90% price<br>decrease for<br>efavirenz | <b>∀</b> ≥   |
| Maiga, et al., 2010 [55]                  | Mali   | To analyse the role of government intervention and market forces in price regulation, private sector pricing of essential medicines and pricing process in mali's private pharmaceutical sector | Qualitative study                                    | Not documented   | Government price regulation policy   | Set up a commission, price ceilings, monitoring and evaluation system and define working methodology for access to medicines | Managers,<br>pharmaceuti-<br>cal companies,<br>employers'<br>council, union<br>workers and<br>pharmacy<br>professionals | 4 2                | High involvement of private and public sector stakeholders | Disagreement between the public and private sector | Estimated 25% theoretical reduction on the basket of 107 medicine   | Υ' <sub>A</sub>  |
| Maiga, and<br>Williams-Jones<br>2010 [40] | Mali   | To assess the impact of the national pharmaceutical policy on supply system for generic essential medicines   | Price survey, a cross-sectional descriptive survey   | Sixteen<br>wholesalers<br>and 30 private<br>drugstores | Generic essen-<br>tial medicines   | ₹\Z  | -Government<br>-Private and<br>public health-<br>care sectors   | K/N                | Education<br>and creating<br>awareness                     | N/A  | The median wholesale price of the 49 drugs was 14.3% and 25.6% cheaper the maximum price in 2006 and 2009, respectively   | The availability was judged to be the same before and after the policy |

Table 2 (continued)

| Citation                                   | Geographic   | Objective/study description   | Study design/<br>type                                   | Study  | Medicine<br>pricing policy                           | Implementatio<br>policies | Implementation of medicine pricing policies                        | ricing             | Key influencers on implementation | no s.         | Policy effects   |   |
|--|--------------|---|---|--|--|---------------------------|--|--------------------|-----------------------------------|---------------|--|---|
|  |              |   | :   | and sample<br>size   | studied  | Approaches                | Actors   | Use of<br>evidence | Facilitators                      | Barriers      | Effect on<br>prices of<br>medicines  | Effect on access<br>to essential<br>medicines   |
| Maïga, et al.,<br>2003 [56]                | Mali         | To study cost<br>recovery and<br>generics policies  | Price survey<br>and observa-<br>tions of<br>customers   | Pharmacies<br>and public<br>health centres   | Cost recovery and generics                           | N/A                       | <b>∀</b> ∕2  | N/A                | N/A                               | ₹ 2           | Costs of prescriptions were lower where public health facilities had been revitalised  | Access to drugs was improved accordable gener- ics were widely available, even in private outlets |
| Moodley, R. and Suleman, F., 2019 [57]     | South Africa | To evaluate the impact of SEP on a basket of originator medicines, in terms of costs, and impact on prices  | Longitudinal<br>before and<br>after evaluation<br>study | No participants  data used  'The Global Core of four- teen items (14) originator and forty-six (46) generics             | Single exit<br>price policy                          | K/N                       | ∢<br>Z   | ¥<br>Z             | N/A                               | <b>∀</b><br>Z | Upon intro-<br>duction of the<br>intervention,<br>the medicines<br>showed an<br>immediate<br>drop in price<br>with a subse-<br>quent rate of<br>increase being<br>much less<br>than before | <b>∀</b><br>∕Z  |
| Moodley, R. and Suleman, F., 2019 [58]     | South Africa | To examine the impact of the regulatory change, the SEP, on a basket of generic medicines from 1999 to 2014 | Quantitative study                                      | Prices of 50 originator medicines were assessed from 1999 to 2014  | Single exit<br>price policy<br>on generics<br>prices | ₹<br>Z                    | Manufacturers<br>-Pricing com-<br>mittee<br>-Ministry of<br>health | ₹<br>Z             | K X                               | ₹<br>2        | The SEP had a larger effect on generics pricing than originator. Most medicines showed a smaller yearly increase in price compared to before regulations.                                  | <b>∀</b><br>.⁄Z   |
| Nicolosi, E. and<br>Gray, A., 2009<br>[59] | South Africa | To assess the potential savings by substituting generics for brand  | Economic<br>evaluation<br>study                         | All the medi-<br>cines listed<br>in 25 chronic<br>disease algo-<br>rithm made<br>by the Council<br>for Medical<br>Scheme | Generic medi-<br>cines policy                        | N/A                       | V.   | <b>∀</b> /Z        | N/A                               | N/A           | 67.5% were<br>more than<br>40% cheaper<br>than branded<br>medicines. All<br>generics were<br>priced lower  | √ × ×   |

Table 2 (continued)

| Citation                   | Geographic<br>focus | Objective/study description  | Study design/<br>type                              | Study<br>population  | Medicine<br>pricing policy                                | Implementation<br>policies | Implementation of medicine pricing policies                        | ricing             | Key influencers on implementation | son                              | Policy effects  |  |
|----------------------------|---------------------|--|--|--|---|----------------------------|--|--------------------|-----------------------------------|----------------------------------|---|--|
|                            |                     |  |  | and sample<br>size   | studied   | Approaches                 | Actors   | Use of<br>evidence | Facilitators                      | Barriers                         | Effect on<br>prices of<br>medicines   | Effect on access<br>to essential<br>medicines  |
| Ongarora, et al. 2019 [60] | Kenya               | To assess retail pricing, availability and affordability of medicines in private facilities            | Survey using standardized electronic questionnaire | Forty-five private healthcare facilities in 14 of Nairobi's low-income settlements (18 clinics, 7 hospitals, 2 health centres, 4 medical centres, 2 nursing and matemity homes, 12 pharmacies) 28 innovator products were included | Generic medi-   | \/\A                       | N/N  | XX                 | N/N                               | The lack of regulation of prices | Clients paid higher prices than the median IRPs for 68.6% of generic medicines selected | <b>∀</b> /Z  |
| Ponsar, et al., 2011 [39]  | Mali                | To assess the impact of abolishing user fees on utilization of essential health services and mortality | Survey   | Pregnant<br>women and<br>children under<br>five  | Subsidized/<br>free medicines<br>for malaria<br>treatment | 4                          | -MSF (doctors without borders) -Health centres -Ministry of Health | K X                | Free provision<br>medicines       | Payment of user<br>fees          | Savings in<br>drugs reduced<br>the overall<br>consultations<br>cost                     | Utilisation of healthcare increased fourfold for under 5 s; by the end of the period, 3.5 × more pregnant women were being treated for fever |

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| Citation                   | Geographic<br>focus | Objective/study<br>description   | Study design/<br>type   | Study<br>population   | Medicine<br>pricing policy                      | Implementatio<br>policies | Implementation of medicine pricing<br>policies                                 | icing              | Key influencers on implementation  | uo.   | Policy effects  |  |
|                            |                     |  |   | and sample<br>size  | studied   | Approaches                | Actors   | Use of<br>evidence | Facilitators   | Barriers  | Effect on<br>prices of<br>medicines   | Effect on access<br>to essential<br>medicines  |
| Rothberg, et al. 2004 [61] | South Africa        | To measure the impact of reference-pricing programme covering items for available generic equivalents      | Prospective and retrospective and retrospective analyses of prices of medicines Quantitative — price survey | All medicines for which generics products were available  | Reference pric-<br>ing for generic<br>medicines | N/A                       | -Medscheme's<br>medicines<br>management<br>-Interpharm<br>teams<br>-Government | N/A                | Willingness of some manufacturers to drop prices                             | Low enrol-<br>ment into the<br>programme  | Price movement for eligible products for the 12-month period showed that 19.6% of products dropped prices, 16.8% increased by up to 10%, 12.5% by 11 — 15%, 7.8% by 16 — 5.0%, 10.0% and 10.0% by more than 100% the products of the products | <b>∀</b> ≥   |
| Sabot, et al.<br>2009 [38] | Tanzania            | To evaluate the extent to which patients use recommended ACTs and its implications for AMFm implementation | Cross-sectional study — exit interviews, retail audits, mystery shoppers, and public facility audits        | Drug shop<br>customers,<br>retail audits  | Affordable<br>Medicines<br>Facility-malaria     | 4/7                       | Wholesalers<br>and retailers   | <b>₹</b><br>Z      | -Popularity of designated retail outlets -Global policy and funding          | -Cost is still a barrier for poorer customers -Stock-outs and challenges with the supply chain      | Consumers purchas- ing ACTs for children under 5 paid significantly less than those buying for adults   | Increase in the proportion of shops stocking ACTs in the intervention districts, from 0/133 in August 2007 to 109/151 (72.2%) in August 2008 |
| Smith, et al.<br>2011 [37] | Kenya               | To measure<br>accessibility, avail-<br>ability and afford-<br>ability of ACT                               | Survey  | All public health facilities and malaria medicine retail-ers, including private clinics, chemists, pharmacies and other specialized drug stores | Affordable<br>Medicines<br>Facility-malaria     | ₹ ⁄2                      | Government<br>Global fund  | N/A                | -Proximity to<br>and flexible<br>business hours<br>of retail facili-<br>ties | -Most of the drug<br>outlets were<br>unlicensed<br>-Frequent stock-<br>outs in public<br>facilities | Brands pur-<br>chased under<br>the AMFm<br>programme<br>cost 40%<br>less than<br>non-AMFm<br>brands   | Increased access<br>for those buying<br>drugs at week-<br>ends from private<br>outlets   |

Table 2 (continued)

|                              | (  |   |  |                           |   |                           |   |                    |  |   |   |   |
|------------------------------|--|---|--|---------------------------|---|---------------------------|---|--------------------|--|---|---|---|
| Citation                     | Geographic<br>focus  | Geographic Objective/study Study design/<br>focus description type  | Study design/<br>type  | Study<br>population       | Medicine<br>pricing policy                                    | Implementatio<br>policies | Implementation of medicine pricing<br>policies                  | icing              | Key influencers on implementation  | uo.   | Policy effects  |   |
|                              |  |   |  | and sample<br>size        | studied   | Approaches                | Actors  | Use of<br>evidence | Facilitators   | Barriers  | Effect on<br>prices of<br>medicines   | Effect on access<br>to essential<br>medicines                                 |
| Steyn, et al.<br>2007 [43]   | South Africa   | To determine the influence of implementing SEP on the prescribing prevalence and cost of antidiabetic medicine                            | A retrospective drug utilisation study conducted in 2005 and/or 2006 | Private sector healthcare | Reference-<br>based pricing<br>system (single<br>exit price). | ∀./∀                      | -Manufacturers N/A<br>-Wholesalers<br>-Retailers<br>-Government | N/N                | 1997 Medicine<br>and Related<br>Substances<br>Amendment<br>Act                   | <b>∀</b> \  | The average cost of antidiabetic medicine on the database decreased from the pre-SEP period and interim period in the post-SEP period | Prescribing<br>frequency of<br>antidiabetic<br>medicine showed<br>an increase |
| Tougher, et al.<br>2014 [62] | Ghana,<br>Kenya, Mada-<br>gascar, Niger,<br>Nigeria,<br>Tanzania | Ghana, To examine the Kenya, Mada-potential for gascar, Niger, further reductions Nigeria, in the prices Tanzania of subsidized medicines | Quantitative,<br>price survey  | Retail outlets            | Affordable<br>Medicines<br>Facility<br>-malaria<br>(AMFm)     | ₹<br>X                    | X   | ₹<br>Z             | -Already existing ACT subsidy policy -Accessibility of private retail facilities | Lack of standard-<br>ized mark-ups for<br>retail pharmacy | Prices reduced<br>in most<br>countries  | V/A   |

Table 2 (continued)

| Citation              | Geographic<br>focus | Objective/study description   | Study design/<br>type                         | Study<br>population                                   | Medicine<br>pricing policy    | Implementation<br>policies  | Implementation of medicine pricing policies  | icing              | Key influencers on implementation   | s on  | Policy effects                |  |
|-----------------------|---------------------|---|---|---|-------------------------------|---|--|--------------------|---|---|-------------------------------|--|
|                       |                     |   |   | and sample<br>size                                    | studied                       | Approaches  | Actors   | Use of<br>evidence | Facilitators  | Barriers  | Effect on prices of medicines | Effect on access<br>to essential<br>medicines  |
| Tran et al. 2020 [42] | Kenya               | To describe how the evolution of the RP programme increased access to essential CVD medications for partients across different levels of the public sector healthcare system in western Kenya | Retrospective study using administrative data | Inventory audit reports, essential CVD medicines list | Revolving fund pharmacy model | Donations or purchase sold at a small mark-up price sufficient to replemish drug stock and ensure sustain-ability | Kenya<br>MOH<br>Health facilities<br>[community],<br>level 2 (health<br>dispensaries),<br>level 3 (health<br>centres), level<br>4 (subcounty<br>hospitals),<br>level 5 (county<br>hospitals), to<br>hospitals), to<br>referral hospi | ₹<br>Ž             | Kenya MOH, local lederal lederal edederation and facility administrators effort to integrate CVD and diabetes clinical services as well as essential medications into the lower primary carelevel facilities Creation of local adoption mechanisms Early engagement of key stakeholders Developing affordable patient copays, waivers and accountability mechanisms through inventory, dinancial and accounting systems | Transportation costs to health facilities, opportunity cost of missed work and distance from health facilities Significant operating costs associated with running the pharmacies including staff, co-pay waitvers, suppervisors and transportation of medicines and supervisors Patient volumes at each of these lower-level facilities were not sufficient to sustain a full RFP actility overwhelmed to dispense and maintain the inventory of RFP medicines | ₹<br>Ž                        | The availability of essential medicines improved from an average of 30–40% to > 90%, 18. In the period of the current analysis (2018), this model was run in 15 facilities within the AMPATH catchment area Most tracer medicines were present 94–100% of the time at health facilities across levels 2–6 (the availability of insulin (Humulin 70/30) at levels 5 and 6 was 97% and 100%, respectively, and 81–85% at levels 2–4) An increase in the availability of generic CVD medications from the historical 30% or less to 90% |

Table 2 (continued)

|                               | (0) 101 102 (0)     |   |                          |  |  |                           |   |                    |   |  |  |  |
|-------------------------------|---------------------|---|--------------------------|--|--|---------------------------|---|--------------------|---|--|--|--|
| Citation                      | Geographic<br>focus | Objective/study description   | Study design/<br>type    | Study<br>population  | Medicine<br>pricing policy   | Implementatio<br>policies | mplementation of medicine pricing<br>policies   | icing              | Key influencers on implementation                                   | son  | Policy effects   |  |
|                               |                     |   |                          | and sample<br>size   | studied  | Approaches                | Actors  | Use of<br>evidence | Facilitators  | Barriers   | Effect on<br>prices of<br>medicines  | Effect on access<br>to essential<br>medicines                            |
| Walwyn and Nkolele, 2018 [63] | South Africa        | To evaluate whether private-public partnership (PPP) of the Bovac Institute provided value for money for vaccine procurement and distribution over the period 2010–2016 | Concurrent mixed methods | Quantiative — prices from secondary sources Qualita- tive — 'key stakeholders' representa- tives from Bi. National Treas- ury, National Department of Health (NDOH), provincial departments of health, the Innovation Agency, the Innovation Agency, the Innovation Agency, the Industrial Development Corporation, the Depart- ment of ment of Science and Technolo ogy and the Department of Trade and Industry were invited; of these, 5 agreed to be interviewed | Public-private partnership (PPP) policy for vaccine procurement and distribution | ₹     Z                   | National Treasury, Department of Health, Tech- nology Innova- tion Agency, Industrial Development Corporation, Departments of Science & Technology and Trade & Industry | ₹ <sub>N</sub>     | -Uninter- rupted/reliable supply chain -Political sup- port for PPP | Slow establishment of a vaccine manufacturing centre Forex fluctuation (depreciation of the local currency | Biovac Institute has been successful in containing the cost of procurement for the EPI vaccines, and that this competence has been strengthened over the period of this study. The margin averaged at approximately 13%, corresponding to a total value of US \$85.7 million over the period of the evaluation or a total value of US \$85.7 million over the period of the evaluation or about US study as or a total value of US \$85.7 million per year | No interruption in the supply of vaccines to any location in the country |

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| Citation                  | Geographic<br>focus | Objective/study<br>description  | Study design/<br>type  | Study<br>population  | Medicine<br>pricing policy  | Implementation<br>policies  | Implementation of medicine pricing<br>policies  | icing              | Key influencers on implementation  | n  | Policy effects   |  |
|                           |                     |   |  | and sample<br>size   | studied   | Approaches  | Actors  | Use of<br>evidence | Facilitators   | Barriers   | Effect on<br>prices of<br>medicines  | Effect on access<br>to essential<br>medicines  |
| Wiedenmayer,<br>2019 [64] | Tanzania            | To develop a successful pilot of a prime vendor system with the potential for national scale-up.  | Baseline survey<br>and M&E<br>reports  | National Coordination Committee was formed, composed of members from ministries and agencies. Regional and district stakeholders and health care workers | Jazia prime<br>vendor system<br>(public-private<br>partnership)                     | Engaging one private sector pharmaceutical supplier as she prime vendor to provide the complementary medicines needed by public health facilities in Tanzania | Private sector-<br>Government<br>-Medical stores<br>department<br>-Health facili-<br>ties<br>-National<br>Coordination<br>Committee | √.V                | Partnership with private sector "Culture of transparency and accountability Regional leadership                | Delayed payment by the districts for their PV consignments (up to 90 days)   | ₹.<br>Z  | Tracer medicines availability in the region (mean availability of all districts) increased from 69% in 2014 to 94% in 2018 |
| Wilson, 2012<br>[65]      | Tanzania            | To assess the manufacturing capacity to produce ARVs locally  | Mixed-meth-<br>ods case study:<br>quantitative<br>data from doc-<br>urnent review,<br>qualitative data<br>from semi-<br>structured<br>interviews and<br>document<br>review | Representatives from government agencies, the pharmaceutical industry and international, bilateral organizations and NGOs                                | Generics and<br>domestic<br>production<br>policy (TRIPS<br>and Doha<br>Declaration) | <<br>Z  | Tanzania<br>Pharmaceuti-<br>cal Industries<br>Government  | 4                  | Existing international polices supporting domestic production of drugs   | -Lack of a coherent policy strategy for the development of its pharmaceuticals industry -Weak patent enforcement -High costs of importing supplies | <u>«</u><br>Z  | ₹<br>Ž   |
| Ye, 2015 [66]             | Ghana and Kenya     | To assess the availability, price and market share of quality-assured artemisinin-based combination combination therapy in remote areas compared with non-remote areas at end line of the AMFm intervention | Cross-sectional  | Data collected from drug outlets in Kenya and Ghana  | Affordable<br>Medicines<br>Facility<br>-malaria                                     | ₹<br>  Z  | -Government<br>-Global fund   | < \\ \\ \\ \       | -Available funding to subsidize the drugs on a global level Reliable distribution systems -Community awareness | Remoteness of private outlets  | -in Ghana, the prices in remote and non-remote areas did not differ public health facilities -in Kenya, private for-profit outlets in remote areas were selling OAACT at nearly twice as in non-remote areas areas | Medicines were available in both Kenya and Ghana   |

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**Table 3** Distribution of medicine pricing policies according to implementation countries

| Domains                                       | Specific medicine pricing policy          | Country  | Reference  |
|---|---|--|--|
| Targeted public subsidies                     | Affordable Medicines Facility for malaria | Uganda, Tanzania, Kenya, Ghana,<br>Nigeria, Niger, Madagascar  | Fink, 2014 [41], Sabot 2009 [38],<br>Smith, 2011 [37], Tougher 2014 [62],<br>Ye 2015 [66]  |
|   | Free medicines scheme                     | Cameroon, Mali   | d' Almeida 2011 [47], Ponsar 2011<br>[39]  |
|   | Equity fund                               | Madagascar   | Honda 2013 [53]  |
|   | Subsidy schemes                           | Tanzania, Uganda, Senegal  | Ponsar 2011 [39] & Tougher 2014 [62]   |
| Regulatory framework and direct price control | State price regulation frameworks         | Angola, Botswana, Democratic<br>Republic of Congo, Lesotho, Malawi,<br>Mozambique, Namibia, South Africa,<br>Swaziland, Mali, Tanzania, Zambia<br>and Zimbabwe | Liu 2017 [54], Maiga 2010 [55]   |
|   | Reference-based pricing systems           | South Africa   | Casar & Suleman 2019 [50], de Jager<br>& Suleman 2019 [44], Rothberg 2004<br>[61], Steyn 2007 [43]   |
|   | Single exit price (SEP) policies          | South Africa   | Steyn 2007 [43], Moodley & Sule-<br>man 2019a [57] and Moodley and<br>Suleman 2019b [58], Bangalee and<br>Suleman 2016 [45], Bangalee and<br>Suleman 2019 [46]                             |
|   | Pharmacy and Poisons Act                  | Sudan  | Ali and Yahia 2012 [36]  |
|   | Reimbursement schemes                     | Ghana  | Ashigbie 2016 [49]   |
| Generic medicine pricing policies             | Generic medicine pricing policies         | South Africa, Mali, Kenya  | Bangalee and Suleman 2016 [45],<br>Bangalee and Suleman 2019 [46], de<br>Jager and Suleman 2019 [44], Maïga<br>2010 [55], Nicolosi 2009 [59], Onga-<br>rora 2019 [60] and Wilson 2012 [65] |
|   | Cost recovery and generics                | Mali   | Maïga 2003 [56]  |
| Purchasing policies                           | Public-private partnership                | South Africa, Tanzania   | Walwyn 2018 [63], Wiedenmayer<br>2019 [64]   |
|   | Revolving drug fund policy                | Sudan, Kenya   | Ali, 2009 [48] and Tran et al. 2020 [42]   |

included studies due to limited information. For example, little or no information was provided on how potential confounding factors were identified and dealt with to minimize bias. There was information on the follow-up period in one out of the 3 studies reported. Follow-up was completed for only one study, and strategies to address incomplete follow-ups were not utilized. Measurement of exposures was not done uniformly across both exposed and unexposed populations; thus, the risk of bias was unclear. Statistical analyses adopted in the studies were relevant and reported results addressing the study objectives. Overall, on the cohort studies, there was limited information to sufficiently appraise the studies, thus further increasing ambiguity and risk of bias of the included studies.

## Medicine pricing policies implemented in sub-Saharan Africa

In this section, we report results based on the four review questions.

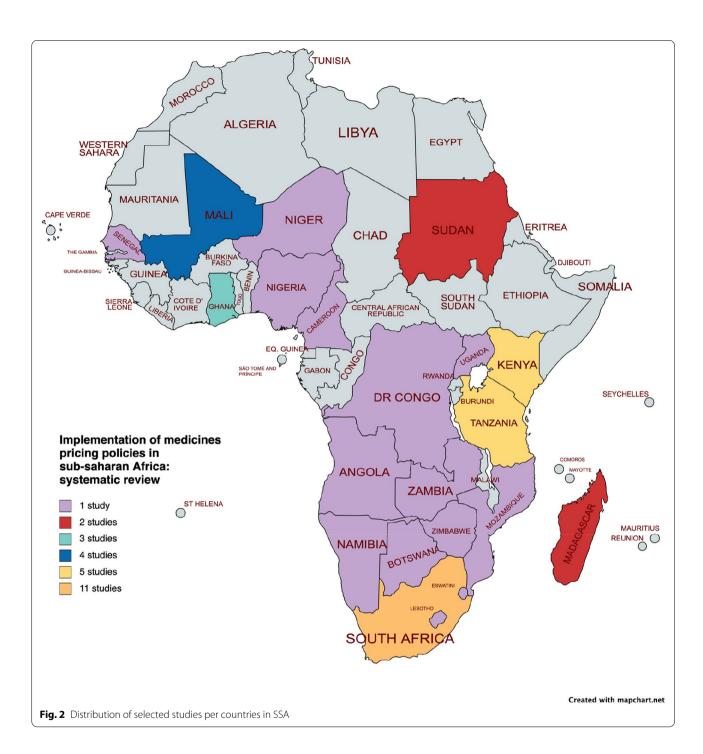
#### Types of medicine pricing policies implemented in SSA

The 31 articles identified in the review revealed a total of 13 medicine pricing policies were implemented across SSA countries between 2003 and 2020. These policies represent four domains, shown in Table 3: (1) targeted public subsidies, (2) regulatory framework and direct price control, (3) generic medicine policies and (4) purchasing policies.

Medicine pricing policies were reported from 22/46 countries in SSA, with 11 of the 31 studies reported from South Africa [46, 50, 54, 57–59, 61–64, 66]. As shown in Fig. 2, most were single-country studies, but a few were based on a multicountry data [51, 55, 59].

Some studies focused exclusively on evaluating effects of a medicine pricing policy on access to healthcare [48, 58, 60], the effect of the policy on prevailing prices of medicines [39, 50, 52–55, 59, 61, 62, 66]. Others, however, evaluated policy effects on medicine prices and access to medicines [40–44, 46, 47, 49, 51, 56, 64, 65, 67].

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#### How medicine pricing policies were implemented?

Approaches to policy implementation Approaches to policy implementation were described in 10/31 studies. Two main implementation approaches for medicine pricing policies were evident in the data: (a) use of private distribution outlets and networks and (b) use of government's regulatory frameworks. Three

studies [56, 58, 60] were described using private distribution outlets and networks to improve financial and geographical access of medicines through pooled procurement and subsided schemes. For example, in Tanzania, the government engaged private sector pharmaceutical supplier as the prime vendor to provide complementary medicines needed by public health facilities [60].

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**Table 4** Key facilitators and barriers to implementation of medicines pricing policies

|                     | Facilitators  | Barriers  |
|---------------------|---|---|
| Micro level factors | Knowledge of implementation status (Honda 2013, Cohen 2013 and Maiga 2010) [51,53,55]                                     | Long-distance travel by individuals (Ye 2015, Tran et al. 2020) [42, 66]  |
|                     | Village with a drug shop (Smith 2011) [37]  |   |
|                     | Alternative drugs that are less effective but cheaper preferred by public (Cohen 2013) [51]                               |   |
| Meso level factors  | Drug and therapeutic committee to regulate prices at the facility level (Ashigbie 2016) [49]                              | Limited access to medicines, frequent stock outs (Fink 2014, Honda 2013, Ye 2015, Smith 2011) [37, 41, 53, 66]  |
|                     | Pooling resources and buying in bulk (Ashigbie 2016) [49]   | Shortage of trained personnel and lack of resources to scrutinize prices of medicines and information about medicine prices by the pharmaceutical companies (Ali and Yahia 2012, Tran et al. 2020) [36, 42] |
|                     | Lower prices increase access (Cohen 2013) [51]  | Lack transparency of prices in an external reference pricing (ERP) comparison where confidential discounts are negotiated (Cassar & Suleman 2019) [50]  |
|                     | Subsidies/free provision of medicines (Ponsar 2011) [39]  | Lack of printed retail prices on medicine pack (Ali and Yahia 2012) [36]  |
| Macro level factors | Existing national medicine pricing policies (Steyn 2007, Ashigbie 2016) [43, 49]  | Lack of state capacity to regulate (Ali and Yahia 2012) [36]  |
|                     | Strong political will from government (Walwyn & Nkolele 2018, Wiedenmayer 2019, Tran et al. 2020) [42, 63, 64]            | Delays in reimbursement of health facilities and supplies (Ashigbie 2016) [49]  |
|                     | Donor agencies and international policies and interventions (Wilson 2012, Ye 2015, Sabot 2009, Ali 2009) [38, 48, 65, 66] | Lack of scrutiny on medicine pricing policy by regulators (Ali and Yahia 2012) [36]   |
|                     |   | Lack of a coherent and well-functioning national medicine pricing policy (Wilson 2012) [65]   |
|                     | Use of essential medicines list (Ashigbie 2016) [49], Medicine and Related Substance Amendment Act (Steyn 2007) [43]      | Forex fluctuation (depreciation of the local currency) (Walwyn 2018) [63]   |
|                     |   | Unfavourable reimbursement practices (Ashigbie 2016) [49]   |

The second approach involved the use of regulatory frameworks to guide the sale and distribution of medicines [39, 52, 54, 57, 62, 65, 67]. Seven reported on the use of regulatory frameworks. Reduction in reference price was an approach used to set price ceilings for a particular group or category of medicines including generic medicines [62]. The implementation of the single exit price (a fixed ex-factory price) policy was also observed in different contexts [46, 50, 54, 57, 61].

Actors in policy implementation A total of 22/31 studies highlighted seven groups of policy actors who were involved in policy implementation. These comprised the following: government [40, 42, 43, 46, 47, 49, 51, 56, 58, 60–62, 66, 68], wholesalers [39, 41, 46, 65], retailers [39, 41, 46, 47], manufacturers [39, 46, 50, 65, 68], donor agencies [40, 42, 44, 49, 51], professional bodies [47, 52], community members [56] and public and private health facilities [43, 52, 60, 65, 67]. Information reported in the studies covered largely actors' roles in policy implementation, but did not report actors' interests, agendas and relative powers.

Evidence to inform policy implementation None of the studies reported on the use of evidence to inform implementation as well as monitoring and evaluating implemented policies, although few studies (2/31) explicitly described evidence use in informing the design of medicine pricing policies. Where it was reported, evidence was sourced from review of pharmaceutical pricing policies [48] and a WHO report on medicine access and procurement of medical commodities [64].

## Key facilitators and barriers to implementation of medicine pricing policies

Multiple contextual facilitators and barriers to the implementation of the medicine pricing policies in sub-Saharan Africa were identified in this review. These were across the micro (individual), meso (organizational) and macro (national) levels (Table 4). Five studies only reported facilitators [43, 46, 49, 54, 59], six reported only barriers [39, 44, 47, 53, 57, 62] and 14 reported both barriers and facilitators [40–43, 45, 48, 51, 55, 56, 58, 60, 64, 66–68].

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Micro level factors Three studies cited education and awareness creation where prescribers and users were aware of the medicines and therapies under the new medicine pricing policy as facilitators of successful medicine pricing policies [43, 48, 56]. A key barrier to implementation of medicine pricing policies was the long distance travelled by individuals in order to access medicines [45, 51].

Meso level factors Introduction of government subsidies and exemptions of generic medicines contributed to a decline in the prices of medicines at facility level in Mali [42]. Pooling resources and buying in bulk also reduced the prices of medicines in Ghana [67]. Shortage of trained personnel and resources to assess and scrutinize prices of medicines and lack of information about medicine prices by the pharmaceutical companies in Sudan [39], and limited access to medicines and frequent stockouts in multiple countries [40, 44, 51, 56], were the main barriers reported.

Macro level factors The review showed that the use of national essential medicine lists by health facilities was a facilitator of the implementation of reimbursement schemes in Ghana [67]. Other facilitators were funding support from donor agencies [41, 49, 51], international policy interventions such as supporting domestic production of medicines [68] and existing national essential medicines list and medicine and related substance amendment Act [46, 67]. Challenges to implementation included lack of scrutiny on medicines pricing information by regulators with medicine prices of certain generics higher than their originators [39]. Additionally, unfavourable National Health Insurance Scheme reimbursement practices such as reimbursement delays and lack of price 'mark-up' standardization [67], and the lack of a coherent and well-functioning national medicine pricing policy, constrain efforts to regulate and ensure better prices for improved access [68].

#### Effectiveness of implementing medicine pricing policies

Medicine pricing policies sought to achieve two main aims: (a) control or reduce the prices of medicines and (b) improve access to essential medicines. Some studies reported separate effects on medicine prices [50, 53–55, 57, 59, 61, 62, 66] or improved access to essential medicines [45, 48, 58, 60]. However, as shown in Table 2, many studies reported on both effects [40–44, 46, 47, 49, 51, 56, 64, 65, 67].

Effect on prices of medicines Overall, implementation of the different medicine pricing policies largely suggests a

reduction in the prices of medicines. The results of the review showed that implementation of the tiered pricing (segmented pricing based on targeted markets), voluntary licensing (removing of regulatory barriers) and generic policy (promoting prescribing generic medicines) in seven different countries across Africa led to reductions in generic direct-acting antivirals (DAA) from US \$1200 to between US \$684 and US \$750, i.e. the generic medicines were 40% cheaper than the originator prices [39]. However, some medicine pricing policies did not change much or appear to influence the prevailing medicine prices following implementation [50]. Although one of the goals of the Pharmacy and Poisons Act (2001) implemented in Sudan was to control prices of the medicines through regulating mark-ups along the supply chain, the evidence generated revealed that the policy did not appear to have an effect in the prevailing medicine prices [39].

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Effects on improved access to medicines Fifteen studies reported evidence of policy effect on improved availability and affordability to essential medicines [40–49, 51, 56, 60, 65, 69]. In Kenya, implementation of a revolving fund pharmacy model improved the availability of essential medicines from 30 to 40% to over 90% in 15 health facilities [45]. In South Africa, when generic reference pricing was implemented, the use of generic rosuvastatin increased from 24 to 63.9% in the subsequent year and to 76.4% a year later [47]. In their assessment of the use of artemisinin combination therapy for malaria across different households in Tanzania, the researchers found that artemisinin-based combination treatments increased availability within the retail sector from 31 to 49% and then to 61% [48].

#### **Discussion**

This systematic review sought to identify medicines pricing policies implemented in SSA, how these were implemented, which contextual facilitators and barriers affected policy implementation and how effective were these policies. The review revealed 13 different medicine pricing policies reflecting four domains, targeted public subsidies, regulatory framework and direct price control, generic medicine policies and purchasing policies, were implemented across SSA between 2003 and 2020. The medicines pricing policies were implemented in less than half (22/46) of SSA countries. The main implementation approaches involved the use of regulatory frameworks and private distribution outlets and networks. The review showed key actors involved in policy implementation were government, wholesalers, manufacturers, retailers, professional bodies, community members and private and public health facilities. The use of evidence to inform policy implementation was not reported in any of the included studies. Key barriers to policy implementation identified included limited awareness about policies, frequent stock out, lack of capacity to regulate implementation and lack of price transparency in external reference pricing process, whereas key facilitators included existing national essential medicine policy environment, strong political will and support from development partners. Evidence on effectiveness of implemented policies on reducing prices and improving access to medicines was mixed. Reductions in prices were reported only in some studies. There was evidence that implementation of medicine pricing policy led to improved availability and affordability to essential medicines.

The categories of medicine pricing policies identified in this study are similar to what were previously reported, which also highlight predominant focus on regulatory measures or direct price control [70]. Although commonly reported in SSA, regulatory measure or direct control is considered highly contentious with no consensus in the literature. For example, opponents from the pharmaceutical sector advocate for a need for free and open market systems, arguing that government control undermines competition and innovation for developing new drugs and limits access in the market to address new medical conditions [71-73]. Weak systems for government direct price control may not lead to the required outcome. As revealed in Sudan [39] and the Philippines [74], regulation of medicine prices does not guarantee reduction in the prices of essential medicines and improved availability and affordability. It is therefore important to critically examine appropriateness of implementation approaches for achieving outcomes within specific contexts. Adequate capacity to monitor and evaluate policy implementation and understand contextual influences on the implementation is therefore critical.

The use of generic medicines as a strategy to reduce prices and ensure improved access was widely employed in SSA, and the effect on price and expenditure favours the use of quality-assured generic medicines [8]. A review of generic medicine pricing policies in Europe revealed that policies for implementing generic medicines used different implementation mechanisms such as reductions in reference prices and prescription status of medicines [75]. In our review, we found similar approaches for generic medicine policy and regulatory frameworks.

Although information on the role of actors was provided in the studies reviewed, the actors' interests, agendas, relative powers and networking arrangements such as alliance building were missing. This information can be revealed through stakeholder analyses [76–79] and is often critical to form a comprehensive understanding of

policy implementation [80–83]. This highlights one outstanding gap in the published knowledge on the implementation of medicine pricing policies, thus representing agenda for further research.

The review showed slightly more reported barriers than facilitators to implementation of medicine pricing policies. This may reflect researchers' bias in revealing more constraints in their investigations [84, 85], though this may also reflect a greater number of contextual inhibitors to the implementation of medicines pricing policies in SSA contexts. The latter can be a particularly important contribution to the field of health policy analysis and transferability of theoretical and practical lessons learned to other health (and non-health) policies.

The ultimate goal of medicine pricing policies is to ensure low and affordable medicine prices as revealed in our review. This finding is in line with another study from Asia which found similar price reductions following implementation of generic medicine pricing policy in Indonesia [86]. The authors reported that following the implementation of the policy, the prices of lowest price generic and innovator brands fell from 40 to 2200% between 2004 and 2010. A review of pharmaceutical pricing policies in developing countries also revealed a similar outcome of reduced medicine pricing policies [70].

Some policies, however, did not have any effect on the prices of medicine [39, 54, 58]. For example, the introduction of a free medicines policy in Cameroon to provide free ART for people living with HIV appeared not to have achieved the goal of improving access to medicines. It was reported that the policy resulted in shortages in supplies, and as result, few patients were able to get the second-line treatment. This was attributed to the fact that the policy did not ensure that adequate systems and infrastructure were in place to address increased demand and avert resultant challenges impeding access to ARTs [58]. This is not new as previous studies revealed that the implementation of generic medicine pricing policy in Europe resulted in higher prices, but higher prices also stimulated competition between generic medicines leading to prices reduction [75].

Implementation of medicine pricing policies can be mediated by different contextual facilitators or barriers. Our review has highlighted that key contextual barriers comprised weak enforcement or regulatory mechanisms, the absence of essential medicines list and the role of foreign exchange currency fluctuations. On the other hand, facilitators included raising awareness about implementation, existence of subsidies, use of essential medicine lists, establishing a fixed profit margin or percentage for manufacturers and the pivotal roles of supportive donor agencies and international policies and interventions. A study in China also revealed contextual barriers such as

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lack of enforcement of pricing regulations and policies, with authors encouraging strong governance structures and legal frameworks to ensure enforcement [87]. The monitoring and enforcement of medicines pricing frameworks need to be supported by well-trained and skilled personnel, which is often lacking in different SSA countries [39, 53].

This study also reported on the effectiveness of the medicine pricing policies in SSA. Our review showed that some medicine pricing policies have the potential to improve access to essential medicines [40-49, 56, 60, 65, 69, 88], control or reduce the prices of essential medicines [50, 53, 54, 57, 59, 61, 62, 66, 89] or have dual impact of improved access and controlled price effects [40–44, 46, 47, 49, 56, 64, 65, 67, 88]. However, evidence on the impact of the medicine pricing policies should be carefully interpreted as most of the studies were from nonexperimental or controlled studies, largely cross-sectional studies, e.g. [40–44]. Although a diversity of study designs was included in the review, which were primarily nonexperimental in design, the findings still provide developing and potential evidence of impact following the implementation of the different medicine pricing policies.

The findings from this review contribute to the field of policy analysis. Specifically, the taxonomies of the categories of policies (i.e. targeted public subsidies, regulatory framework and direct price control, generic medicine policy and purchasing policies) and actor groups (e.g. government, community members) involved in implementation and the distinction of micro, meso and macro levels context, which mirrors other policy studies [8, 9, 70, 90, 91].

#### Implications for policy and future research

This review suggests three implications for improving implementation of medicine pricing policies in SSA, which can also be applied to other health policies in LMICs more generally. First, four broad groups of policy options are available for reducing medicine pricing: targeted public subsidies, regulatory frameworks and direct price controls, generic medicine policies and purchasing policies. However, it is important to design and apply the country-specific implementation mechanisms to avoid a 'one-size-fits-all' approach. Second, different stakeholders from both the public and private sectors can play important roles in the design and implementation of medicine pricing policies. Inclusive policy processes which allow representation of multiple voices of policy actors are, therefore, imperative to ensure sustainability of policy implementation, pooling of resources and collective ownership and acceptance. This is particularly pertinent to medicines pricing, given that the private (for profit) sector plays a major role in pharmaceutical manufacturing and distribution, but it is also important to encourage participation of underrepresented not-for-profit groups such as civil society organizations, in health policy processes. Third, it is important to continuously monitor and evaluate the implementation approaches and emerging effects of these policies, something which our review observed was generally lacking. This can represent an opportunity for enhancing the culture of evidence-informed decision-making within government agencies, as well as closer partnerships between government agencies and research organizations.

We call for more research on medicine pricing policy implementation, covering three areas. First, more studies need to examine the role of evidence in the design and implementation of medicines pricing policies. The increased interest and attention on evidence-informed policy and planning decisions [90, 92-95] can sustain the momentum, and it is important to strengthen capacity within mainstream information systems to generate robust evidence rather than continuously rely on one-off and 'external' assessments [90, 93, 96]. Second, future research on the role of policy actors involved in the policy design process is critical for improving policy implementation, particularly covering actors' interests, agendas, powers and resultant influences [80-83]. Third, it is critical to generate robust evidence on key contextual influences on policy implementation and understand how individual factors can facilitate or constrain implementation in different settings [97-100].

#### **Study limitations**

We acknowledge the following limitations. First, the review focused on studies conducted in SSA, but we acknowledge variation in income status, socioeconomic contexts and healthcare systems across countries. Different contexts inevitably affected how medicine pricing policies were implemented and their outcomes. As a result, we were guided by the generally limited contextual information included in the reviewed studies and resisted making too many assumptions and inferences based on our knowledge of the different countries. We also suggest that experimental studies could report more robust and less biased results, as compared to the reported studies in this review which were largely cross-sectional with limited follow-up. Second, we conducted comprehensive searches in a range of health science, global health and multidisciplinary databases to capture all SSA medicines pricing literature, and although we may have missed some potentially relevant studies by not including specific pharmaceutical databases such as International Pharmaceutical Abstracts, we believe that full articles of Koduah et al. Systematic Reviews (2022) 11:257 Page 25 of 27

most of these abstracts would have been captured from at least one of the databases, and this omission is not expected to miss studies that could likely change the magnitude, direction or conclusions of this review. Third, given the different study designs employed, sample sizes and outcome measures, we faced a challenge to analytically compare the outcomes or effects of the policies on the prices and access to essential medicines. This notwithstanding, we feel our analysis provides a useful taxonomy of types of medicines pricing policies and highlights implementation approaches to inform future policy, practice and research.

#### **Conclusion**

The implementation of medicine pricing policies in SSA focused on four policy options: targeted public subsidies, regulatory framework and direct price control, generic medicine policies and purchasing policies. Implementation of these policies in SSA shows some mixed evidence of improved availability and affordability to essential medicines, and it is important to understand countryspecific experiences, diversity of policy actors and contextual barriers and facilitators to policy implementation. Our study suggests three policy implications for improving implementation of medicines pricing policies in SSA: avoiding 'one-size-fits-all' approach, engaging both private and public sector policy actors in policy implementation and continuously monitoring implementation and effects of policies. Future studies can usefully examine interests, influences, relative powers and coalition formation of policy actors during implementation of medicine pricing policies.

#### **Abbreviations**

LMICs: Low- and middle-income countries; SSA: Sub-Saharan Africa.

#### **Supplementary Information**

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Additional file 1. African Index Medicus (AIM).

Additional file 2. Screening flowchart.

Additional file 3. Quality assessment of included studies.

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#### Authors' contributions

AK and TM jointly conceived the study, undertook the systematic review, and drafted the manuscript; LB, AC, ADA, IAA, IAK, TE, and NK undertook the systematic review and revised the manuscript. AK, TM, LB, AC, ADA, IAA, IAK, TE, and NK read and approved the final version of the manuscript.

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#### Availability of data and materials

All data generated or analysed during this study are included in this published article.

#### **Declarations**

#### Ethics approval and consent to participate

No ethics approval was required for this systematic review.

#### **Consent for publication**

Not applicable as the review does not contain any individual person's data in any form which requires consent for publication.

#### **Competing interests**

The authors declare that they have no competing interests.

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