# MEASURING THE EFFECT OF FORMAL EDUCATION ON INCOME INEQUALITY: A LONGITUDINAL ANALYSIS ACROSS MEDITERRANEAN COUNTRIES

## Rosalia Castellano, Rosalba Manna, Gennaro Punzo

University of Naples "Parthenope" (ITALY)

#### Abstract

The paper aims at investigating the role of gender and personal education in explaining differences in generating individual earnings and their effects on income inequality. The analysis involves four countries of Southern Europe (Greece, Italy, Portugal, and Spain) in light of the macroeconomic and institutional settings and policy frameworks. Once that the main determinants of income have been sketched through random effects models, the ANOGI (Analysis of Gini) decomposition is performed in order to evaluate the contribution of each subgroup of population with different formal education to the overall income inequality and to assess the degree to which each subpopulation is stratified. In short, Greece and Portugal show the largest gender earnings gaps and the largest differences in returns on education, while earnings inequality is more severe for Italian and Portuguese women. In each country, except for Italy, lower educated workers show the lowest amount of overlapping and, therefore, high levels of income stratification, while higher educated individuals are usually less stratified. Italy instead shows similar degrees of overlapping for both the lowest and the highest education levels.

Keywords: Formal education, earnings inequality, ANOGI, South Europe.

## 1 INTRODUCTION AND BACKGROUND

For several decades, research has been giving evidence of a significant impact of formal education, work experience, and background characteristics on personal earnings [18;3] and, more generally, on income distribution [21;7] and inequality of a population [1;8]. A widespread literature [15;26] demonstrated that better educated and more experienced individuals with favourable family and environment backgrounds usually suffer less unemployment and poverty, reach higher job positions, and earn more than their less educated counterparts. However, what people know, and not just how many years of schooling they complete, may also be a key to understand how education investments improve individuals' productivity [14;5] and their capacity for research, development and innovation. In other words, both the quantity and quality of education significantly contribute to improve human capital and labour productivity [16], to implement new technologies [4] and to enhance the innovative capacity of the economy [25].

In this context, at least three of the five headline goals of the Europe 2020 strategy for smart, sustainable and inclusive growth relate directly to education and income distribution [11]. More precisely, the first target aims at increasing the employment rate of the population aged 20-64 to at least 75%, including through larger females' participation in the labour market and better integration of migrants. The fifth priority, meanwhile, would reduce the number of Europeans living below the national poverty lines by 25%, lifting over 20 million people out of poverty. The forth target concerns formal education more specifically and tackles the problem of early school leavers; the goal consists in reducing the dropout rate to 10% and increasing the share of the population aged 30-34 having completed tertiary education to at least 40%. This objective forms part of the currently severe socioeconomic context of Europe where about 25% of students have still poor reading competences, and one in seven young people leaves education too early [20]. Secondary schools still represent the most frequent highest completed degrees in many European societies, and less than one person in three aged 25-34 has attained a university degree compared to 40% in the United States and over 50% in Japan [20]. In addition, many European workers are still mismatched in the labour market because their level of qualification diverges (over- or under-education) from the requirements to get the current job position [27], or competences acquired during the education process are useless in performing the job [9], or they are actually dissatisfied with their occupation [6].

Obviously, the European goals are translated into national trajectories [11] to reflect the diversity of each national context. Really, the second target also concerns in some ways education because it

focuses on the need to invest in Research & Development (3% of the EU'S GDP should be invested in R&D), stressing the importance of improving the conditions for private R&D.

However, the five European targets are very ambitious and their attainability is not simple because of the harsh economic and financial scenarios in which the most of European countries are currently involved. Since 2008, the economic crisis – without precedent in this generation and still ongoing – has exposed important weaknesses of the economy of Euro area even though with different intensity across countries. However, Member States are interdependent, spillover effects usually involve national economies, and reforms in one country may affect the performance of some others [11].

Therefore, it would be worth considering whether the narrowing of inequalities is actually feasible, especially in countries whose territorial disparities in education and income are continually growing and labour market characteristics are unequally distributed over different subpopulations. In this field, the paper intend to examine the role of gender and personal education in explaining differences in generating individual earnings and their effects on income inequality. The analysis involves, in a comparative perspective, four countries of Southern Europe (Greece, Italy, Portugal, and Spain), which have hardly felt the damaging effects of the global crisis with a significant widening of the preexisting regional disparities. However, because of different macroeconomic conditions, institutional settings, and policy frameworks, each country has differently reacted to the recession. More precisely, Greece has suffered a pronounced throwback as direct consequence of the crisis more than any other country so that structural reforms are required to ensure the achievement of the European targets for 2020. In Italy, which has seen its real GDP back to levels of the start of 2000s, the low productive investments and the high long-term unemployment rates have negatively affected even the matching in the labour market. The cyclical deterioration impinged upon well-known structural weaknesses has given rise to the proliferation of atypical and flexible forms of work, and high shares of temporary contracts and irregular jobs. Socio-economic indicators have seen a drastic decline for Spain and Portugal with very poor performance of labour market and worsened macroeconomic imbalances.

#### 2 METHODOLOGY

The study is carried out in a longitudinal perspective (2007-2010) using EU-SILC data (*European Union–Survey on Income and Living Conditions*), the main European reference source for comparable statistics on income distribution both at household and individual level. To meet both cross-sectional and longitudinal requirements, each participating country implemented an integrated design based on at least four-year rotational groups. The analysis is focused on all currently employees and self-employed, irrespective of activity sector, aged minimum 18 years in 2007 and maximum 65 in 2010. In this way, a strongly balanced panel is obtained with 3,460 individuals for Greece, 11,932 for Italy, 3,036 for Portugal, and 8,615 for Spain, observed over a period of four years (T=4).

Methodologically, the paper follows two steps. In the first one, to sketch the income dynamics over time, panel data regression models with random effects are performed [2;13], which also allow managing time-invariant regressors (e.g., gender):

$$\ln y_{it} = x_{it}\beta + \alpha + v_i + \varepsilon_{it} \qquad t = 1, 2, ..., T \qquad i = 1, 2, ..., n$$
(1)

*Iny<sub>it</sub>* and *x<sub>it</sub>* are the logarithm of gross individual income and the 1*xk* vector of covariates, respectively.  $\alpha_i$  is the time-constant, individual-specific effect that is composed of two parts: the first ( $\alpha$ ) is constant and independent from *i* and *t*, the second (*v<sub>i</sub>*), the unit-specific residual, is random and differs between units;  $\alpha_i$  is also named unobserved heterogeneity and its role is to capture time-invariant unobservable effects.  $\varepsilon_{it}$  is the disturbance term with zero mean, homoscedastic, not autocorrelated and uncorrelated with regressors and *v*. Moreover, random effects models are derived under the further assumption of strict exogeneity and uncorrelation between the individual effects  $\alpha_i$  and the observed covariates:

$$E(\varepsilon_{ii}|\mathbf{X}_{i},\alpha_{i}) = 0 \qquad t = 1,2,\dots,T \qquad \text{and} \qquad E(\alpha_{i}|\mathbf{X}_{i}) = 0$$
(2)

Random effects models control for "individual heterogeneity", that is the variability across individuals (between) and the variability over time (within). Therefore, these models allow both to estimate the coefficients of the regressors that do not vary at all over time (null within variation) and to measure, with no efficiency loss, the effects of regressors that display a small within variation.

In this paper, income inequality is measured by Gini index (G) whose advantage lies in the opportunity to achieve a component of stratification that allows evaluating the degree to which incomes of different

subpopulations cluster. Indeed, G is not a suitable transformation of an additively decomposable index [22;19], and a third component can be viewed as a measure of income stratification [28], namely the degree of segmentation of population subgroups from each other. Therefore, in the second step, the decomposition of Gini index by education group allows investigating the relationship between total inequality and the inequality within and between subpopulations at different levels of formal education as well as the contribution of each educational subgroup to overall inequality. Specific groups form well-defined strata in terms of income if their members differ from the rest of population, e.g., incomes are confined to a specific range and the ranges do not overlap across subgroups. In short, subgroup inequality has to do with similarities and differences within the same group, while overlapping should be seen as the inverse of stratification.

Under the Pyatt's approach [22], Gini coefficient of the entire population (Gu) is viewed as the sum of four components, each of them gives additional insights into the decomposition procedure:

$$G_{u} = \sum_{i=1}^{n} s_{i}G_{i} + G_{bp} + \sum_{i=1}^{n} s_{i}G_{i}(O_{i} - 1) + (G_{b} - G_{bp})$$
(3)

The first (IG) and second (BGp) terms are the Intra-Group and Between-Group-Pyatt components, respectively;  $s_i$  denotes group *i*'s share of overall income. IG is equal to its upper limit (G<sub>u</sub>), and thus BGp will be zero, if all groups are identical (complete overlapping); conversely, BGp reaches its maximum (G<sub>u</sub>), and IG will be null, in the case of perfect stratification. The last two terms represent the *Overlapping effect* on *Intra-Group* (IGO) and the *Overlapping effect* on *Between-Group* (BGO), respectively; O<sub>i</sub> denotes the overlapping index of the entire population by subpopulation *i*. More specifically, O<sub>i</sub> describes the extent to which the different subpopulations are stratified and reaches its lower limit (O<sub>i</sub>= $p_i$ ) if group *i* is a perfect stratum, where  $p_i$  is the group *i*'s proportion of the total population. The higher fraction of overlapping the higher O<sub>i</sub> will be with a maximum value of (2– $p_i$ ) in presence of two perfect strata, i.e., group *i* is not a group at all, but it is composed of two groups located at extremes of the overall distribution; finally, O<sub>i</sub>=1 if complete overlapping exists.

Briefly,  $O_i$  measures the total overlapping of subpopulation *i*, to be exactly the overlapping of *i* with all the other subgroups, including group *i* itself. Indeed,  $O_i$  may be obtained as the weighed sum of  $O_{ji}$  (overlapping index of group *j* by group *i*) by  $p_j$  and it is further decomposable to identify the overlapping of *i* with the other subgroups, excluding *i*:

$$O_{i} = \sum_{j} p_{j} O_{ji} = p_{i} O_{ii} + \sum_{j \neq i} p_{j} O_{ji} = p_{i} + \sum_{j \neq i} p_{j} O_{ji}$$
(4)

In other words,  $O_{ji}$  measures the extent to which the group *j* is included in the range of *i*. It is bounded between zero, if no member of distribution *j* lies within the range of distribution *i* (group *i* is a perfect stratum), and two if all observations belonging to distribution *j* that are located in the range of *i* are concentrated at the mean of distribution.  $O_{ji}=1$  in the case of complete overlapping between the two distributions *j* and *i*. The Pyatt's approach also allows assessing the contribution of overlapping to the Intra-Group and Between-Group components. Indeed, if a subpopulation and the overall population are equally distributed ( $O_i=1$ ), there will not be any overlapping effect on IG component (IGO=0); this impact is negative (IGO<0) if the subgroup forms a strata in the population (Oi<1) and meanwhile its contribution to between-group will be increased. The overlapping effect on BGp component (BGO) is always non-positive and it reaches zero (maximum value) in the event of complete stratification.

In this paper, in order to ease its interpretation, only  $O_i$  is adjusted to move from the lower limit ( $O_i$ =1) if group *i* is a perfect stratum to the upper limit of  $(2-p_i)/p_i$  in the event of two perfect strata; thus,  $O_i = 1/p_i$  in the case of perfect overlapping. Moreover, being overlapping a way for evaluating the degree of stratification of a subpopulation, following Yitzhaki and Lerman [29], stratification index (Qi), ranging between -1 and 1, may be derived as an inversely measure of the adjusted Oi:

$$Q_i = \frac{1 - p_i O_i}{1 - p_i} \tag{5}$$

 $Q_i=1$  for perfect stratification ( $O_i=1$ ),  $Q_i=0$  for complete overlapping ( $O_i=1/p_i$ ) and  $Q_i=-1$  in the extreme event of two perfect strata ( $O_i=2-p_i/p_i$ ).

In this context, the Gini approach is one of the suitable methods through which identifying the driving forces of income inequality, and, simultaneously, how different a group's members at a given

education level are from members of groups at other education levels. As a result, the weakest and most vulnerable sub-categories of individuals is easily identified.

## 3 MAIN EMPIRICAL RESULTS

Panel data models with the logarithm of gross individual income as dependent variable are estimated through the maximum likelihood random effects method, which permits considering the personal longitudinal weights; the semi-log functional form is informed by Mincerian human capital models extended to other explanatory variables [18]. Random effects models, separately estimated for Greece, Italy, Portugal and Spain, are viewed as income-generating models tested on a set of personal characteristics (gender, marital status, consensual union, age, general health), human capital (educational attainment) and job background variables, namely employment status (self-employed *vs* employee), employment contract (full-time *vs* part-time) and occupation types (ISCO-88) scaled according to skill level. The choice of measuring the inequality on personal income derives from the interest in explaining the determinants of inequality in the individual capacity to earn income, regardless of how resources pool together and how individuals share them within own household [17]. Moreover, labour income is the main source of earning for most households and the gross income allows comparing countries regardless of the complexity of different tax rules.

 $\chi^2$ -values with degrees of freedom equal to the number of restrictions confirm the statistical significance of regressions. The high values of "chibar2" of likelihood-ratio (LR) tests, which compare the ordinary linear regression model (without individual effects) and the model with random effects, denote that random effects models for each country significantly take into account the set of characteristics distinguishing each individual. In sum, the individual effects capture around 46% of the total variation of errors for Greece, 24% for Italy, 48% for Portugal and just 16% for Spain.

| Variables                                      | Gree                  | ce        | Italy                 |           |  |
|--|-----------------------|-----------|-----------------------|-----------|--|
| variables                                      | Coefficient           | (Std err) | Coefficient           | (Std err) |  |
| Individual characteristics:                    |                       | · ·       |                       |           |  |
| Gender (1 if <i>male</i> )                     | 0.6308***             | (0.0012)  | 0.4168***             | (0.0004)  |  |
| Marital status (1 if married)                  | 0.0566***             | (0.0027)  | - 0.0174***           | (0.0007)  |  |
| Consensual union (1 if share house)            | - 0.0048***           | (0.0027)  | 0.1088***             | (0.0007)  |  |
| Age (years)                                    | 0.1772***             | (0.0004)  | 0.0745***             | (0.0002)  |  |
| Age squared (squared years)                    | - 0.0018***           | (0.0000)  | - 0.0006***           | (0.0000)  |  |
| Human capital:                                 |                       |           |                       |           |  |
| Education (ref: low, ISCED97: 1;2)             |                       |           |                       |           |  |
| Medium (ISCED97: 3;4)                          | 0.3617***             | (0.0013)  | 0.1926***             | (0.0005)  |  |
| High (ISCED97: 5)                              | 0.5298***             | (0.0019)  | 0.4701***             | (0.0008)  |  |
| Job characteristics:                           |                       | · · · ·   |                       | · · · ·   |  |
| Employment status (1 if <i>self-employed</i> ) | 0.6714***             | (0.0029)  | 0.2424***             | (0.0005)  |  |
| Employment contract (1 if <i>full-time</i> )   | - 0.0183***           | (0.0027)  | 0.3537***             | (0.0010)  |  |
| Occupation (elementary, ISCO-88)               |                       | · · · ·   |                       | · · · ·   |  |
| Senior Officials                               | 0.4851***             | (0.0028)  | 0.4281***             | (0.0010)  |  |
| Managers                                       | 0.6511***             | (0.0026)  | 0.5335***             | (0.0010)  |  |
| Professionals                                  | 0.3354***             | (0.0028)  | 0.4997***             | (0.0008)  |  |
| Teaching professional,                         | 0.2503***             | (0.0023)  | 0.4098***             | (0.0009)  |  |
| Clerks   | - 0.1449***           | (0.0021)  | 0.0303***             | (0.0008)  |  |
| Service workers                                | 0.1472***             | (0.0022)  | 0.2468***             | (0.0009)  |  |
| Skilled agricultural                           | 0.3446 ***            | (0.0027)  | 0.3887***             | (0.0033)  |  |
| Sigma_u  | 0.7917***             | (0.0004)  | 0.5429 ***            | (0.0002)  |  |
| Sigma_e  | 0.8496***             | (0.0002)  | 0.9737 ***            | (0.0001)  |  |
| rho  | 0.4648***             | (0.0003)  | 0.2372 ***            | (0.0001)  |  |
| *** significant at 1%                          | <i>n</i> =3,460; T=4  |           | <i>n</i> =11,932; T=4 | 1         |  |
|  | LR test of sigma      | a_u=0:    | LR test of sigr       | na_u=0:   |  |
|  | chibar2(01)=2.8       | e+06      | chibar2(01)=3         | .9e+06    |  |
|  | <i>p-value</i> =0.000 |           | p-value=0.000         | )         |  |
|  | LRchi2(16)=1.4        | 3e+06     | LRchi2(16)=4.         | 25e+06    |  |
|  | <i>p-value</i> =0.000 |           | p-value=0.000         |           |  |

Table 1 – Random Effects Models: Greece and Italy

| Variables                                  | Portu                 | gal       | Spai                  | Spain     |  |  |
|--|-----------------------|-----------|-----------------------|-----------|--|--|
| variables                                  | Coefficient           | (Std err) | Coefficient           | (Std err) |  |  |
| Individual characteristics:                |                       |           |                       |           |  |  |
| Gender (1 if <i>male</i> )                 | 0.4899***             | (0.0014)  | 0.3502***             | (0.0008)  |  |  |
| Marital status (1 if <i>married</i> )      | - 0.0037***           | (0.0023)  | 0.0637***             | (0.0010)  |  |  |
| Consensual union (1 if share house)        | - 0.1342***           | (0.0025)  | 0.2532***             | (0.0010)  |  |  |
| Age ( <i>years</i> )                       | 0.1634***             | (0.0005)  | 0.1100***             | (0.0003)  |  |  |
| Age squared (squared years)                | - 0.0018***           | (0.0000)  | - 0.0012***           | (0.0000)  |  |  |
| Human capital:                             |                       |           |                       |           |  |  |
| Education (ref: <i>low</i> , ISCED97: 1;2) |                       |           |                       |           |  |  |
| Medium (ISCED97: 3;4)                      | 0.2314***             | (0.0016)  | 0.1283***             | (0.0008)  |  |  |
| High (ISCED97: 5)                          | 0.7211***             | (0.0024)  | 0.3099***             | (0.0009)  |  |  |
| Job characteristics:                       |                       |           |                       |           |  |  |
| Employment status (1 if self-employed)     | 0.5998***             | (0.0044)  | 2.3307***             | (0.0057)  |  |  |
| Employment contract (1 if full-time)       | 0.2886***             | (0.0042)  | - 0.1579***           | (0.0057)  |  |  |
| Occupation (elementary, ISCO-88)           |                       |           |                       |           |  |  |
| Senior Officials                           | 0.5957***             | (0.0026)  | - 0.0784 ***          | (0.0017)  |  |  |
| Managers                                   | 0.8499***             | (0.0030)  | 0.6209***             | (0.0015)  |  |  |
| Professionals                              | 0.6279***             | (0.0022)  | 0.4797***             | (0.0015)  |  |  |
| Teaching professional                      | 0.5285                | (0.0021)  | 0.3791***             | (0.0014)  |  |  |
| Clerks                                     | 0.0046***             | (0.0018)  | 0.0686***             | (0.0013)  |  |  |
| Service workers                            | 0.2273 ***            | (0.0019)  | 0.1991***             | (0.0013)  |  |  |
| Skilled agricultural                       | 0.3311***             | (0.0022)  | 0.3560***             | (0.0014)  |  |  |
| Sigma_u                                    | 0.9257 ***            | (0.0005)  | 0.7343 ***            | (0.0004)  |  |  |
| Sigma_e                                    | 0.9625***             | (0.0002)  | 1.7007 ***            | (0.0002)  |  |  |
| rho  | 0.4805***             | (0.0003)  | 0.1571 ***            | (0.0001)  |  |  |
| *** significant at 1%                      | <i>n</i> =3,036; T=4  |           | <i>n</i> =8615; T=4   |           |  |  |
|  | LR test of sigma      | a_u=0:    | LR test of sign       | na_u=0:   |  |  |
|  | chibar2(01)=1.1       | 1e+06     | chibar2(01)=1         | .6e+06    |  |  |
|  | <i>p-value</i> =0.000 |           | <i>p-value</i> =0.000 |           |  |  |
|  | LRchi2(18)=2.7        | e+06      | LRchi2(16)=7.         | 17e+06    |  |  |
|  | <i>p-value</i> =0.000 |           | <i>p-value</i> =0.000 |           |  |  |

Table 2 - Random Effects Models: Portugal and Spain

The results show the crucial role of gender and formal education in determining personal earnings and confirm the significant gender gaps in employment and wages to the detriment of women, usually characterising countries of Southern Europe. In general, being a man increases significantly own personal incomes. In Greece, men earn, on average, about 63% more than women do, and this represents the highest gender earnings differential, followed by Portugal (49%), Italy (42%) and Spain (35%). Probably, in the most Mediterranean countries, the clear income disparities has also fuelled by the still unequal division of family responsibilities between partners, the scarcity of childcare places, problems concerning the reduction in time for mothers to spend with their children, and difficulties in changing husband/wife role in dual-income families [24]. However, even though Greece, Italy, Portugal and Spain substantially share similar cultural and economic structures, the impact of European gender equality and antidiscrimination principles depends on different forms of gender relations, the strength of organised feminisms, legislative and fiscal regimes [10]. For example, in Italy, which still ranks one of the last places in Europe for consistency of "aids packages for the children" [12], a general policy of equal opportunities is officially in force, but not actively pursued. In Greece and Portugal, legislation covers domain-specific aspects of gender equality, mainly in education, and specific programs for equal rights. Spain, instead, promotes the gender equality through even more specific anti-discrimination provisions. Indeed, in the Spanish education system, achieving effective equality for men and women is one goal of the Act of Education and gender perspective is adequately emphasised by the national legislation. In brief, gender gaps partially depend on the shortage of adequate supports to families (e.g., flexible forms of work organization, measures in support of parenthood, strategies to reconcile different roles), which could facilitate the females' participation in the labour market. In Greece, which could boast forms of labour flexibility, the even more pronounced gender gap may be partially explained by the deep socio-political and economic recession that Europe is going through, which has been particularly severe for Greece. Moreover, it is worth to note that to be married or simply living "under the same roof" has a negative impact on personal incomes in in

Portugal, while Spain shows the opposed situation. An intermediate situation has sketched for Italy with a negative impact on individual earnings if married, and a positive impact if living "under the same roof" and in Spain with the opposed situation.

The analysis shows significant results for formal education and draws attention to the significant role of employment status, contracts and professional typologies (table 1,2). In particular, being older and higher educated significantly improves personal incomes because older workers could have had time to accrue their experience in labour market and more experienced people are usually oriented to build better job-related careers [23]. In brief, formal education and work experience capture the impact of human capital on income differentials. Differences in the levels of formal education strongly affect personal earnings and earnings differentials with a noticeable detachment in returns on schooling in favour of individuals with tertiary education. However, for both the education levels (medium vs high), differences in returns on education are more marked for Greece (medium: 36%; high: 53%) and Portugal (medium: 23%; high: 72%) compared to Italy (medium: 19%; high: 47%) and Spain (medium: 13%; high: 31%). Large income differentials are also associated with the employment status and, above all, with the different typologies of occupation. For example, in Italy and Portugal, working fulltime and being self-employed have a positive impact on individual incomes, while in Greece and Spain, a full-time contract has a negative effect on personal earnings. In short, along with gender, the endowments of human capital, in terms of formal education and skills acquired in informal ways, are crucial determinants of income and income differentials.

The results confirm the high complexity of inequality process as well as its moral and social meaning; however, any social policy aimed at reducing income inequality has to be oriented to incorporate in the productive markets the weakest segments of population (e.g., increase the participation of women and young people in the labour market). To identify these vulnerable subpopulations, the overall inequality is decomposed into contribution from the two population effects (*within*: individuals of a population group may strongly differ from each other; *between*: groups may have different mean income) and overlapping effect as an inversely measure of stratification, e.g., how different a group's members are from members of other groups. More precisely, the ANOGI (Analysis of Gini) decomposition is carried out separately by gender (female *vs* male) and education attainment (pre-primary, primary, lower and upper secondary, post-secondary non-tertiary, first- and second-stage of tertiary education). The ANOGI decomposition allows exploring the degree to which incomes of different gender and education groups cluster as well as the contribution of each one to the overall inequality (tables 3-4).

| Mariahla  | 0 a mar a marta | Gre      | ece     | Italy    |         |  |
|-----------|-----------------|----------|---------|----------|---------|--|
| variable  | Components      | Value    | %       | Value    | %       |  |
|           | IG              | 0.3376   | 93.02   | 0.2143   | 93.22   |  |
|           | IGO             | - 0.0246 | - 6.79  | - 0.0163 | - 7.12  |  |
| Condor    | BGP             | 0.1184   | 32.65   | 0.0728   | 31.69   |  |
| Gender    | BGO             | - 0.0685 | - 18.88 | - 0.0409 | - 17.79 |  |
|           | G (within)      | 0.3129   | 86.23   | 0.1979   | 86.10   |  |
|           | G (between)     | 0.0499   | 13.77   | 0.0320   | 13.90   |  |
|           | IG              | 0.2980   | 82.13   | 0.1912   | 83.18   |  |
|           | IGO             | - 0.0556 | - 15.33 | - 0.0317 | - 13.78 |  |
| Education | BGP             | 0.2024   | 55.79   | 0.1187   | 51.62   |  |
| Education | BGO             | - 0.0819 | - 22.59 | - 0.0483 | - 21.01 |  |
|           | G (within)      | 0.2424   | 66.80   | 0.1596   | 69.39   |  |
|           | G (between)     | 0.1204   | 33.20   | 0.0704   | 30.61   |  |

Table 3 – ANOGI decomposition: Greece and Italy

| Variable  | O a man a man ta | Port               | tugal   | Spain    |         |  |
|-----------|------------------|--------------------|---------|----------|---------|--|
| Variable  | Components       | Value              | %       | Value    | %       |  |
|           | IG               | 0.3365             | 95.87   | 0.3315   | 98.28   |  |
|           | IGO              | - 0.0084           | - 2.39  | - 0.0013 | - 0.38  |  |
| Condor    | BGP              | 0.0705             | 20.08   | 0.0351   | 10.40   |  |
| Gender    | BGO              | - 0.0476           | - 13.56 | - 0.0280 | - 8.31  |  |
|           | G (within)       | 0.3282             | 93.48   | 0.3302   | 97.90   |  |
|           | G (between)      | G (between) 0.0229 |         | 0.0071   | 2.10    |  |
|           | IG               | 0.2476             | 70.54   | 0.2929   | 86.87   |  |
|           | IGO              | - 0.0677           | - 19.29 | - 0.0341 | - 10.10 |  |
| Education | BGP              | 0.2187             | 62.29   | 0.1514   | 44.89   |  |
| Education | BGO              | - 0.0475           | - 13.54 | - 0.0730 | - 21.65 |  |
|           | G (within)       | 0.1799             | 51.25   | 0.2589   | 76.76   |  |
|           | G (between)      | 0.1711             | 48.75   | 0.0784   | 23.24   |  |

Table 4 - ANOGI decomposition: Portugal and Spain

In Italy and Portugal, females are more unequal than males with a more severity for Portuguese women; while for Portugal the most of inequality is due to the higher income differentials within each single subgroup of men or women (93.48%), for Italy a discrete share of inequality is also between genders (13.90%). Conversely, Greece and Spain show the opposed situation: males are more unequal than females with a more severity for Spanish men; the overall inequality is still due to the highest income differences within each single subgroup of men and women for Spain (97.90%), while a discrete share of inequality is also between genders in Greece (13.77%).

Looking at the ANOGI decomposition and, in particular, the adjusted overlapping indexes (tables 5-6), notable differences among the education groups exist. In particular, individuals with primary education have the lowest amount of overlapping (3.8174 for Greece, 2.0167 for Portugal, 6.3412 for Spain) and thus high levels of stratification in their income distribution. By contrary, higher educated workers (e.g., post-secondary education) have the largest amount of overlapping (20.6477 for Greece, 15.8303 for Italy, 175.8077 for Portugal, and 164.6491 for Spain) and thus they are less stratified. As they say, the degree of income stratification shrinks as the education level increases. Only Italy shows similar values of overlapping for both the lowest and the highest education levels.

| Variable  | Category     | Population<br>share p <sub>i</sub> | Income<br>share<br>s <sub>i</sub> | Overlap<br>index<br>O <sub>i</sub> | Gini<br>G <sub>i</sub> | Adjusted<br>overlap<br>(O <sub>i</sub> /p <sub>i</sub> ) | Stratification<br>index<br>Q <sub>i</sub> |
|-----------|--------------|------------------------------------|-----------------------------------|------------------------------------|------------------------|--|---|
| Condor    | Male         | 0.5993                             | 0.7178                            | 0.9324                             | 0.3384                 | 1.5558   | 1.1011                                    |
| Gender    | Female       | 0.4007                             | 0.2822                            | 0.9133                             | 0.3354                 | 2.2793   | 1.0580                                    |
|           | Pre-primary  | 0.0059                             | 0.0040                            | 0.6514                             | 0.2016                 | 110.4068   | 1.0021                                    |
|           | Primary      | 0.2174                             | 0.1186                            | 0.8299                             | 0.3237                 | 3.8174   | 1.0473                                    |
| Education | Secondary    | 0.1273                             | 0.0808                            | 0.7861                             | 0.2845                 | 6.1752   | 1.0312                                    |
| Education | Upper second | 0.3331                             | 0.3378                            | 0.8739                             | 0.3017                 | 2.6235   | 1.0630                                    |
|           | Non-tertiary | 0.0491                             | 0.0503                            | 1.0138                             | 0.3609                 | 20.6477  | 0.9993                                    |
|           | Tertiary     | 0.2672                             | 0.4086                            | 0.7297                             | 0.2835                 | 2.7309   | 1.0986                                    |

Table 5 – ANOGI decomposition and stratification index: Greece

| Variable  | Category     | Population<br>share p <sub>i</sub> | Income<br>share<br>s <sub>i</sub> | Overlap<br>index<br>Oi | Gini<br>G <sub>i</sub> | Adjusted<br>overlap<br>(O <sub>i</sub> /p <sub>i</sub> ) | Stratification<br>index<br>Q <sub>i</sub> |
|-----------|--------------|------------------------------------|-----------------------------------|------------------------|------------------------|--|---|
| Condor    | Male         | 0.6384                             | 0.7112                            | 0.9277                 | 0.2138                 | 1.4532   | 1.1276                                    |
| Gender    | Female       | 0.3616                             | 0.2888                            | 0.9136                 | 0.2156                 | 2.5365   | 1.0489                                    |
|           | Pre-primary  | 0.0115                             | 0.0085                            | 0.8423                 | 0.1949                 | 73.2435  | 1.0018                                    |
|           | Primary      | 0.0533                             | 0.0449                            | 0.8192                 | 0.1723                 | 15.3696  | 1.0102                                    |
| Education | Secondary    | 0.3256                             | 0.2573                            | 0.8039                 | 0.1867                 | 2.4690   | 1.0947                                    |
| Education | Upper second | 0.3789                             | 0.3768                            | 0.9453                 | 0.2004                 | 2.4949   | 1.0334                                    |
|           | Non-tertiary | 0.0607                             | 0.0590                            | 0.9609                 | 0.2079                 | 15.8303  | 1.0025                                    |
|           | Tertiary     | 0.1699                             | 0.2534                            | 0.6523                 | 0.1817                 | 3.8393   | 1.0712                                    |

Table 6 – ANOGI decomposition and stratification index: Italy

Table 7 – ANOGI decomposition and stratification index: Portugal

| Variable | Category     | Population<br>share p <sub>i</sub> | Income<br>share<br>s <sub>i</sub> | Overlap<br>index<br>O <sub>i</sub> | Gini<br>G <sub>i</sub> | Adjusted<br>overlap<br>(O <sub>i</sub> /p <sub>i</sub> ) | Stratification<br>index<br>Q <sub>i</sub> |
|----------|--------------|------------------------------------|-----------------------------------|------------------------------------|------------------------|--|---|
|          | Male         | 0.5256                             | 0.5961                            | 0.8758                             | 0.3137                 | 1.6663   | 1.1376                                    |
|          | Female       | 0.4744                             | 0.4039                            | 1.0992                             | 0.3702                 | 2.3170   | 0.9105                                    |
|          | Primary      | 0.4186                             | 0.2990                            | 0.8442                             | 0.2593                 | 2.0167   | 1.1122                                    |
| Gender   | Secondary    | 0.2579                             | 0.1907                            | 0.8734                             | 0.2692                 | 3.3866   | 1.0440                                    |
|          | Upper second | 0.1617                             | 0.1669                            | 0.8079                             | 0.2445                 | 4.9963   | 1.0371                                    |
|          | Non-tertiary | 0.0052                             | 0.0063                            | 0.9142                             | 0.2224                 | 175.81   | 1.0004                                    |
|          | Tertiary     | 0.1566                             | 0.3369                            | 0.4619                             | 0.2271                 | 2.9496   | 1.0999                                    |

Table 8 – ANOGI decomposition and stratification index: Spain

| Variable  | Category     | Population<br>share p <sub>i</sub> | Income<br>share<br>s <sub>i</sub> | Overlap<br>index<br>O <sub>i</sub> | Gini<br>G <sub>i</sub> | Adjusted<br>overlap<br>(O <sub>i</sub> /p <sub>i</sub> ) | Stratification<br>index<br>Q <sub>i</sub> |
|-----------|--------------|------------------------------------|-----------------------------------|------------------------------------|------------------------|--|---|
| Gondor    | Male         | 0.7666                             | 0.8017                            | 1.0255                             | 0.3413                 | 1.3377   | 0.9162                                    |
| Gender    | Female       | 0.2334                             | 0.1983                            | 0.8572                             | 0.2916                 | 3.6727   | 1.0435                                    |
|           | Primary      | 0.1181                             | 0.0828                            | 0.7489                             | 0.3310                 | 6.3412   | 1.0336                                    |
|           | Secondary    | 0.2499                             | 0.1811                            | 0.7820                             | 0.3291                 | 3.1293   | 1.0726                                    |
| Education | Upper second | 0.2678                             | 0.2398                            | 0.9027                             | 0.3060                 | 3.3708   | 1.0356                                    |
|           | Non-tertiary | 0.0057                             | 0.0049                            | 0.9385                             | 0.3183                 | 164.65   | 1.0004                                    |
|           | Tertiary     | 0.3585                             | 0.4913                            | 0.9468                             | 0.2666                 | 2.6410   | 1.0297                                    |

Looking at the overlapping matrix ( $O_{ji}$ ) for gender (table 9), whose rows indicate the reference group *i*, it is interesting to note the presence of relatively less women with incomes falling in the interval of men's income distribution for Greece (0.8312 *vs* 0.8554), Italy (0.8001 *vs* 0.8646) and Portugal (0.7383 *vs* 1.1888). Only Spain (1.1094 *vs* 0.8138) shows the opposite situation.

| Greece   | Female | Male   | Italy  | Female | Male   |
|----------|--------|--------|--------|--------|--------|
| Female   | 1      | 0.8554 | Female | 1      | 0.8646 |
| Male     | 0.8312 | 1      | Male   | 0.8001 | 1      |
| Portugal | Female | Male   | Spain  | Female | Male   |
| Female   | 1      | 1.1888 | Female | 1      | 0.8138 |
| Male     | 0.7383 | 1      | Male   | 1.1094 | 1      |

Table 9 – Overlapping matrix by gender: Greece, Italy, Portugal, and Spain

Having regard to the overlapping matrix for education (tables 10-11), it is worth stressing a peculiarity of income distribution of Italy where the proportion of higher educated workers (0.4079) falling in the income intervals of lower educated is higher than the proportion of lower educated workers (0.3486) falling in the income ranges of higher educated. It means that there are fewer individuals with low education with incomes similar to the lowest incomes earned by the higher educated workers. Conversely, for Greece, Portugal and Spain, the proportions of higher educated workers falling in the income intervals of lower educated is lower than the proportions of lower educated falling in the income range of higher educated workers.

|                   | Pre-<br>primary | Primary | Lower<br>secondary | Upper<br>secondary | Post-<br>Non-tertiary | First- and<br>second<br>tertiary |
|-------------------|-----------------|---------|--------------------|--------------------|-----------------------|----------------------------------|
|                   | 1               | 0.7939  | 0.9013             | 0.6741             | 0.7224                | 0.3672                           |
| Pre-primary       | 1               | 1.0389  | 1.0166             | 0.8529             | 0.8553                | 0.4079                           |
| Duineana          | 1.1613          | 1       | 1.0953             | 0.8548             | 0.8289                | 0.5273                           |
| Primary           | 0.8907          | 1       | 0.9805             | 0.8397             | 0.8369                | 0.3966                           |
| Lauranaaaaadama   | 1.1246          | 0.8724  | 1                  | 0.8409             | 0.8116                | 0.5337                           |
| Lower secondary   | 0.9836          | 1.0030  | 1                  | 0.8081             | 0.8081                | 0.3429                           |
| Unnenseendens     | 1.0397          | 0.6675  | 0.8387             | 1                  | 0.8570                | 0.9012                           |
| Upper secondary   | 0.8689          | 1.0437  | 0.9852             | 1                  | 0.9878                | 0.7061                           |
| Post-secondary    | 1.1269          | 0.7825  | 0.9446             | 1.1387             | 1                     | 1.0794                           |
| non- tertiary     | 0.9217          | 1.0724  | 1.0205             | 1.0111             | 1                     | 0.6879                           |
| First- and second | 0.6179          | 0.3753  | 0.4957             | 0.8362             | 0.7254                | 1                                |
| tertiary          | 0.3486          | 0.5018  | 0.4325             | 0.7104             | 0.6851                | 1                                |

Table 10 – Overlapping matrix by education: Greece and Italy

Table 11 – Overlapping matrix by education: Portugal and Spain

|                   | Primary | Lower<br>secondary | Upper<br>secondary | Post-<br>secondary<br>non-tertiary | First- and<br>second<br>tertiary |
|-------------------|---------|--------------------|--------------------|------------------------------------|----------------------------------|
| Drimon            | 1       | 1.0008             | 0.8293             | 0.5175                             | 0.1964                           |
| Primary           | 1       | 0.9829             | 0.8261             | 0.9236                             | 0.4429                           |
| Lowerssonder      | 1.0109  | 1                  | 0.9363             | 0.6136                             | 0.2408                           |
| Lower secondary   | 1.0186  | 1                  | 0.8642             | 0.9018                             | 0.4888                           |
|                   | 0.8557  | 0.8364             | 1                  | 0.9291                             | 0.4313                           |
| Opper secondary   | 1.0699  | 1.0578             | 1                  | 1.0002                             | 0.6652                           |
| Post-secondary    | 0.9908  | 0.9906             | 1.0765             | 1                                  | 0.4134                           |
| non-tertiary      | 1.0762  | 1.0881             | 1.0338             | 1                                  | 0.7166                           |
| First- and second | 0.3034  | 0.3157             | 0.5751             | 0.7510                             | 1                                |
| tertiary          | 0.8513  | 0.8705             | 0.9884             | 0.9756                             | 1                                |

#### REFERENCES

- [1] Aghion, P., Caroli, E., Garcia-Peñalosa, C. (1999). Inequality and Economic Growth: The Perspective of the New Growth Theories. Journal of Economic Literature (37), pp. 1615–1660.
- [2] Balestra, P., Nerlove, M. (1966). Pooling cross-section and time series data in the estimation of a dynamic model: The demand for natural gas. Econometrica, 34, pp. 585-612.
- [3] Becker, G.S. (1964). Human Capital. Columbia University Press.
- [4] Benhabib, J. Spiegel, M. (1994). The role of human capital in economic development: Evidence from aggregate cross-country data. Journal of Monetary Economics, 34(2), pp. 143-173.
- [5] Castellano, R., Longobardi, S., Punzo, G. (2012). Do Italian students perform worse than their OECD fellows? A decomposition analysis of educational gaps. Italian Journal of Applied Statistics 22 (2), pp. 99-127.
- [6] Chevalier, A. (2003). Measuring overeducation. Economica 70 (279), pp. 509-531.
- [7] Corak, M. (2013). Income Inequality, Equality of Opportunity, and Intergenerational Mobility. Journal of Economic Perspectives 27 (3), pp. 79-102.
- [8] De Gregorio, J., Lee, J.W., (2002). Education and Income Inequality: New Evidence from Cross-Country Data. Review of Income and Wealth 48 (3).
- [9] Dolton, P., Silles, M.A. (2008). The effects of overeducation in earnings in the graduate labour market. Econ. Educ. Rev. 27 (2), pp. 125-139.
- [10] European Commission (2009). Gender Differences in Educational Outcomes: Study on the Measure Taken and the Current Situation in Europe. Eurydice.
- [11] European Commission (2010). Communication from the Commission. Europe 2020. A strategy for smart, sustainable and inclusive growth. Brussels.
- [12] Gonzàlez, M.J., Jurado, T., Naldini, M. (2000). Interpreting the Transformation of Gender Inequalities in Southern Europe, London, Frank Cass.
- [13] Greene, W.H. (2003). Econometric Analysis. International Edition, Prentice Hall, New Jersey.
- [14] Hanushek, E.A., Lavy, V., Hitomi, K. (2008). Do students care about school quality? Determinants of dropout behavior in developing countries. Journal of Human Capital 2(1), pp. 69-105.
- [15] Krueger, A.B., Lindahl, M. (2001). Education for growth: Why and for whom? Journal of Economic Literature 39(4), pp. 1101-1136.
- [16] Mankiw, G.N., Romer, D., Weil, D.N. (1992). A contribution to the empirics of economic growth. Quarterly Journal of Economics (107), pp. 407-437.
- [17] Manna, R., Regoli, A. (2012), Regression-based approaches for the decomposition of income inequality in Italy, 1998-2008. Rivista di Statistica Ufficiale 1, pp. 5-18, Istat.
- [18] Mincer, J. (1958). Investment in human capital and personal income distribution. Journal of Political Economy, pp. 281-302.
- [19] Mookherjee, D., Shorrocks, A. F., (1982). A Decomposition Analysis of the Trend in U.K. Income Inequality. Economic Journal 92, pp. 886-902.
- [20] OECD (2014). Focus on Inequality and Growth, OECD Publishing.
- [21] Psacharopoulos, G., Schlotter, M. (2010). Skills for Employability, Economic Growth and Innovation: Monitoring the Relevance of Education and Training Systems. EENEE Analytical Report 6, European Commission.
- [22] Pyatt, G. (1976). On the Interpretation and Disaggregation of Gini Coefficient. Economic Journal 86, pp. 243-255.
- [23] Quintano, C., Castellano, R., Punzo, G. (2011). A mobility analysis across European Countries with a three-stage structural logit model. Advances and Applications in Statistical Science 6 (6), pp. 523-547. Mili Publications.

- [24] Quintano, C., Castellano, R., Rocca, A. (2010). Male-female Discrimination: An Analysis of Gender Gap and Its Determinants. Statistica LXX (2).
- [25] Romer, P.M. (1990). Human capital and growth: Theory and evidence. Carnegie-Rochester Conference Series on Public Policy (32), pp. 251-28.
- [26] Schütz, G., Ursprung, H.W. Wößmann, L. (2008). Education policy and equality of opportunity. Kyklos 61(2), pp. 279-308.
- [27] Sicherman, N. (1991). Overeducation in the labor market. J. Labor Econ. 9 (2), pp. 101-122.
- [28] Yitzhaki, S. (1994). Economic Distance and Overlapping of Distributions. Journal of Econometrics 61, pp. 147-159.
- [29] Yitzhaki, S., Lerman, I. (1991). Income Stratification and Income Inequality. Review of Income and Wealth 37, pp. 313-329.