## Management Services: A Magazine of Planning, Systems, and **Controls**

Volume 7 | Number 6

Article 9

11-1970

## Annual Index - Index to Volume VII

American Institute of Certified Public Accountants

Follow this and additional works at: https://egrove.olemiss.edu/mgmtservices



Part of the Accounting Commons

#### **Recommended Citation**

American Institute of Certified Public Accountants (1970) "Annual Index - Index to Volume VII," Management Services: A Magazine of Planning, Systems, and Controls: Vol. 7: No. 6, Article 9. Available at: https://egrove.olemiss.edu/mgmtservices/vol7/iss6/9

This Article is brought to you for free and open access by the Archival Digital Accounting Collection at eGrove. It has been accepted for inclusion in Management Services: A Magazine of Planning, Systems, and Controls by an authorized editor of eGrove. For more information, please contact egrove@olemiss.edu.

## ANNUAL INDEX

#### Index to Volume VII

## Authors and Articles, 1970

- Agapos, A. Michael, Evaluating Technical Work in Cost-Plus Contracts, November-December, p. 24.
- Arnstein, William E., Making Business Odds Work for You, November-December, p. 19.
- Banner, David K., What a Financial Manager Should Know About COBOL and Assembly Language, January-February, p. 37.
- Bawly, Dan A., and Joseph M. Dotan, Using PERT in Accounting Reports, July-August, p. 29.
- Beam, Maurice E., and John B. Gayle, Use of Overstrength Spaces in Personnel Management, May-June, p. 29.
- Clayden, Roger, A New Way to Measure and Control Divisional Performance, September-October, p. 22.
- Cowley, Joseph G., and Robert C. Weisselberg, Strategies for Decision Making, January-February, p. 41.
- DiCola, James N., Scheduling Creative Resources, July-August, p. 17.
- Dotan, Joseph M., and Dan A. Bawly, Using PERT in Accounting Reports, July-August, p. 29.
- Dratler, Louise H., Facilities Management—Boon or Bane?, September-October, p. 41.
- Dudick, Thomas S., Diagnosing Company Weaknesses and Taking Corrective Action, March-April, p. 28.
- Fox, Harold W., Toward an Understanding of Operations Research Concepts, July-August, p. 23.

- Gargiulo, Granville R., and Henry J. Johansson, Getting Maximum Production from Existing Capacity, January-February, p. 23.
- Gayle, John B., and Maurice E. Beam, Use of Overstrength Spaces in Personnel Management, May-June, p. 29.
- Heptonstall, John, The Ohio Instrument Case, May-June, p. 46.
- Hewitt, LeRoy A., An Inventory Technique Applied to Cash Management, July-August, p. 37.
- Ilett, Frank, Jr., Flow Charts— Origin of Procedures Manuals, November-December, p. 31.
- Jenkins, David O., Cost-Volume-Profit Analysis, March-April, p. 55.
- Johansson, Henry J., and Granville R. Gargiulo, Getting Maximum Production from Existing Capacity, January-February, p. 23
- Kirby, Fred M., Variance Analysis

  —The 'Step-Through' Method,
  March-April, p. 51.
- Lesure, John D., Management Services Training in the Development of a CPA Firm, November-December, p. 40.
- Lindberg, Roy A., Handy Guide for Artful Plannners, January-February, p. 31.
- Lindsay, William E., Software and the General Manager, July-August, p. 48.
- Menke, Warren W., Call Out the Reserves—Warranty, That Is, January-February, p. 47.
- Milunovich, LaVerne G., Management Information System, March-April, p. 23.
- Nadley, Harris J., An Accountant's Role in Product Obsolescence, March-April, p. 37.

- Nigra, Alphonse L., Quality Control of Data Through Statistical Control, May-June, p. 37.
- Onsi, Mohamed, Conglomerates' Goals—And Their Attainments, May-June, p. 49.
- Page, R. Frank, and Marvin Tummins, Procurement Scheduling: A Transportation Formulation, September-October, p. 30.
- Rapp, John, How to Discover and Evaluate Client Problems, May-June, p. 19.
- Reeves, Terry, Graphics Design—A Tool for Management Consultants, July-August, p. 44.
- Smith, Robert M., Cash for Red Ink Divisions, September-October, p. 46.
- Staff Article, A Portrait: Joseph Pelej, September-October, p. 49.
- Stewart, Lois, A Portrait: Kenneth S. Axelson, January-February, p. 55.
- Summers, Edward L., and Glenn A. Welsch, How Learning Curve Models Can Be Applied to Profit Planning, March-April, p. 45.
- Tummins, Marvin, and R. Frank Page, Procurement Scheduling: A Transportation Formulation, September-October, p. 30.
- Verba, Joseph, Protecting Your EDP Investment, September-October, p. 37.
- Weisselberg, Robert C., and Joseph G. Cowley, Strategies for Decision Making, January-February, p. 41.
- Wells, Edmund J., Jr., Mechanizing the Small Office, September-October, p. 17.
- Welsch, Glenn A., and Edward L. Summers, How Learning Curve Models Can Be Applied to Profit Planning, March-April, p. 45.

1

## Subject Index, 1970

### Assembly Language

What a Financial Manager Should Know About COBOL and Assembly Language, David K. Banner, January-February, p. 37.

## Bank Management

Management Information System, LaVerne G. Milunovich, March-April, p. 23.

#### Budgeting

Management Information System, LaVerne G. Milunovich, March-April, p. 23.

How Learning Curve Models Can Be Applied to Profit Planning, Edward L. Summers and Glenn A. Welsch, March-April, p. 45.

## Capital Investment Analysis

Making Business Odds Work for You, William E. Arnstein, November-December, p. 19.

A New Way to Measure and Control Divisional Performance, Roger Clayden, September-October, p. 22.

Getting Maximum Production from Existing Capacity, Henry J. Johansson and Granville R. Gargiulo, January-February, p. 23.

Strategies for Decision Making, Robert C. Weisselberg and Joseph G. Cowley, January-February, p. 41.

#### Cash Management

An Inventory Technique Applied to Cash Management, Le-Roy A. Hewitt, July-August, p. 37.

## COBOL

What a Financial Manager Should Know About COBOL and Assembly Language, David K. Banner, January-February, p. 37

#### **Communications**

Diagnosing Company Weaknesses and Taking Corrective Action, Thomas S. Dudick, March-April, p. 28.

#### Computer Languages

What a Financial Manager Should Known About COBOL and Assembly Language, David K. Banner, January-February, p. 37.

#### Computer Legalities

See Legal Aspects of Computer Software

## Computer Programing and Software

What a Financial Manager Should Know About COBOL and Assembly Language, David K. Banner, January-February, p. 37.

Software and the General Manager, William E. Lindsay, July-August, p. 48.

#### Computer Standardization

See Standardization of Computer Software.

#### Conglomerates

Conglomerates' Goals—And Their Attainments, Mohamed Onsi, May-June, p. 49.

## Consulting

See Management Advisory Services

#### **Control Systems**

Evaluating Technical Work in Cost-Plus Contracts, A. Michael Agapos, November-December, p. 24.

Scheduling Creative Resources, James N. DiCola, July-August, p. 17.

Management Information System, LaVerne G. Milunovich, March-April, p. 23.

#### Cost Accounting

Variance Analysis—The 'Step-Through' Method, Fred M. Kirby, March-April, p. 51.

## Cost Analysis

Evaluating Technical Work in Cost-Plus Contracts, A. Michael Agapos, November-December, p. 24.

Diagnosing Company Weaknesses and Taking Corrective Action, Thomas S. Dudick, March-April, p. 28.

Cost-Volume-Profit Analysis, David O. Jenkins, March-April, p. 55.

Getting Maximum Production from Existing Capacity, Henry J. Johansson and Granville R. Gargiulo, January-February, p. 23.

Variance Analysis—The 'Step-Through' Method, Fred M. Kirby, March-April, p. 51.

Call Out the Reserves--Warranty, That Is, Warren W. Menke, January-February, p. 47. How Learning Curve Models Can Be Applied to Profit Planning, Edward L. Summers and Glenn A. Welsch, March-April, p. 45.

### **Cost Estimating**

Evaluating Technical Work in Cost-Plus Contracts, A. Michael Agapos, November-December, p. 24.

Making Business Odds Work for You, William E. Arnstein, November-December, p. 19.

#### **Cost Reduction**

Getting Maximum Production from Existing Capacity, Henry J. Johansson and Granville R. Gargiulo, January-February, p. 23.

#### Cost-Volume-Profit Analysis

Cost-Volume-Profit Analysis, David O. Jenkins, March-April, p. 55.

#### **Credit Analysis**

Making Business Odds Work for You, William E. Arnstein, November-December, p. 19.

#### **EDP**

What a Financial Manager Should Know About COBOL and Assembly Language, David K. Banner, January-February, p. 37.

Facilities Management—Boon or Bane?, Louise H. Dratler, September-October, p. 41.

The Ohio Instrument Case, John Heptonstall, May-June, p. 46. Software and the General Manager, William E. Lindsay, July-August, p. 48.

Management Information System, LaVerne G. Milunovich, March-April, p. 23.

Protecting Your EDP Investment, Joseph Verba, September-October, p. 37.

November-December, 1970

Mechanizing the Small Office, Edmund J. Wells, Jr., September-October, p. 17.

#### **Education and Training**

Management Services Training in the Development of a CPA Firm, John D. Lesure, November-December, p. 40.

#### Facilities Management

Facilities Management—Boon or Bane?, Louise H. Dratler, September-October, p. 41.

#### Flow Charting

Flow Charts-Origin of Procedures Manuals, Frank Ilett, Jr., November-December, p. 31.

#### Forecasting

Getting Maximum Production from Existing Capacity, Henry J. Johansson and Granville R. Gargiulo, January-February, p. 23.

An Accountant's Role in Product Obsolescence, Harris J. Nadley, March-April, p. 37.

#### Graphics Design

Graphics Design—A Tool for Management Consultants, Terry Reeves, July-August, p. 44.

## **Human Relations**

The Ohio Instrument Case, John Heptonstall, May-June, p. 46. How to Discover and Evaluate Client Problems, John Rapp, May-June, p. 19.

### Information Storage and Retrieval

Strategies for Decision Making, Robert C. Weisselberg and Joseph G. Cowley, January-February, p. 41.

#### **Information Systems**

Management Information System, LaVerne G. Milunovich, March-April, p. 23.

Strategies for Decision Making, Robert C. Weisselberg and Joseph G. Cowley, January-February, p. 41.

#### **Input-Output Analysis**

Strategies for Decision Making, Robert C. Weisselberg and Joseph G. Cowley, January-February, p. 41.

## Insurance Coverages for EDP

Protecting Your EDP Investment, Joseph Verba, September-October, p. 37.

#### **Inventory Control**

The Ohio Instrument Case, John Heptonstall, May-June, p. 46. An Inventory Technique Applied to Cash Management, Le-Roy A. Hewitt, July-August, p. 37.

Getting Maximum Production from Existing Capacity, Henry J. Johansson and Granville R. Gargiulo, January-February, p. 23.

### Learning Curve Theory

How Learning Curve Models Can Be Applied to Profit Planning, Edward L. Summers and Glenn A. Welsch, March-April, p. 45.

# Legal Aspects of Computer Software

Software and the General Manager, William E. Lindsay, July-August, p. 48.

#### Linear Programing

Procurement Scheduling: A Transportation Formulation, R. Frank Page and Marvin Tummins, September-October, p. 30.

#### **Management Advisory Services**

The Ohio Instrument Case, John Heptonstall, May-June, p. 46. Management Services Training in the Development of a CPA Firm, John D. Lesure, November-December, p. 40.

How to Discover and Evaluate Client Problems, John Rapp, May-June, p. 19.

A Portrait: Joseph Pelej, Staff Article, September-October, p. 49.

A Portrait: Kenneth S. Axelson, Lois Stewart, January-February, p. 55.

# Management Information Systems

See Information Systems

#### Management Science

Evaluating Technical Work in Cost-Plus Contracts, A. Michael

Agapos, November-December, p. 24.

Making Business Odds Work for You, William E. Arnstein, November-December, p. 19.

Toward an Understanding of Operations Research Concepts, Harold W. Fox, July-August, p. 23.

Use of Overstrength Spaces in Personnel Management, John B. Gayle and Maurice E. Beam, May-June, p. 29.

An Inventory Technique Applied to Cash Management, Le-Roy A. Hewitt, July-August, p. 37.

Getting Maximum Production from Existing Capacity, Henry J. Johansson and Granville R. Gargiulo, January-February, p. 23.

Call Out the Reserves—Warranty, That Is, Warren W. Menke, January-February, p. 47. Procurement Scheduling: A Transportation Formulation, R. Frank Page and Marvin Tummins, September-October, p. 30. Strategies for Decision Making, Robert C. Weisselberg and Joseph G. Cowley, January-February, p. 41.

#### Manpower Planning

Scheduling Creative Resources, James N. DiCola, July-August, p. 17.

Use of Overstrength Spaces in Personnel Management, John B. Gayle and Maurice E. Beam, May-June, p. 29.

#### Mergers and Acquisitions

Conglomerates' Goals—and Their Attainments, Mohamed Onsi, May-June, p. 49.

Cash for Red Ink Divisions, Robert M. Smith, September-October, p. 46.

#### **Operations Research**

See Management Science

## Organization

Mechanizing the Small Office, Edmund J. Wells, Jr., September-October, p. 17.

#### Performance Measurement

Evaluating Technical Work in Cost-Plus Contracts, A. Michael Agapos, November-December, p. 24.

Management Services

A New Way to Measure and Control Divisional Performance, Roger Clayden, September-October, p. 22.

Variance Analysis—The 'Step-Through' Method, Fred M. Kirby, March-April, p. 51.

Management Information System, LaVerne G. Milunovich, March-April, p. 23.

Conglomerates' Goals—And Their Attainments, Mohamed Onsi, May-June, p. 49.

#### Personnel Management

Use of Overstrength Spaces in Personnel Management, John B. Gayle and Maurice E. Beam, May-June, p. 29.

Management Services Training in the Development of a CPA Firm, John D. Lesure, November-December, p. 40.

#### **PERT-CPM**

Evaluating Technical Work in Cost-Plus Contracts, A. Michael Agapos, November-December, p. 24.

Using PERT in Accounting Reports, Dan A. Bawly and Joseph M. Dotan, July-August, p. 29

#### **Planning**

Scheduling Creative Resources, James N. DiCola, July-August, p. 17.

Diagnosing Company Weaknesses and Taking Corrective Action, Thomas S. Dudick, March-April, p. 28.

Variance Analysis—The 'Step-Through' Method, Fred M. Kirby, March-April, p. 51.

Handy Guide for Artful Planners, Roy A. Lindberg, January-February, p. 31.

Management Information System, LaVerne G. Milunovich, March-April, p. 23.

#### **Portraits**

A Portrait: Joseph Pelej, Staff Article, September-October, p. 49.

A Portrait: Kenneth S. Axelson, Lois Stewart, January-February, p. 55.

#### Practice Management

Using PERT in Accounting Reports, Dan A. Bawly and Joseph M. Dotan, July-August, p. 29.

Management Services Training in the Development of a CPA Firm, John D. Lesure, November-December, p. 40.

How to Discover and Evaluate Client Problems, John Rapp, May-June, p. 19.

#### **Pricing**

Cost-Volume-Profit Analysis, David O. Jenkins, March-April, p. 55.

How Learning Curve Models Can Be Applied to Profit Planning, Edward L. Summers and Glenn A. Welsch, March-April, p. 45.

#### **Probability Analysis**

Making Business Odds Work for You, William E. Arnstein, November-December, p. 19.

Strategies for Decision Making, Robert C. Weisselberg and Joseph G. Cowley, January-February, p. 41.

## **Problem Solving**

Diagnosing Company Weaknesses and Taking Corrective Action, Thomas S. Dudick, March-April, p. 28.

How to Discover and Evaluate Client Problems, John Rapp, May-June, p. 19.

## **Process Control**

Quality Control of Data Through Statistical Control, Alphonse L. Nigra, May-June, p. 37.

## **Procurement Scheduling**

Procurement Scheduling: A Transportation Formulation, R. Frank Page and Marvin Tummins, September-October, p. 30.

## Production Planning and Control

Diagnosing Company Weaknesses and Taking Corrective Action, Thomas S. Dudick, March-April, p. 28.

Getting Maximum Production from Existing Capacity, Henry J. Johansson and Granville R. Gargiulo, January-February, p. 23.

## **Product Life Cycles**

An Accountant's Role in Product Obsolescence, Harris J. Nadley, March-April, p. 37.

# Product Planning and Development

Diagnosing Company Weaknesses and Taking Corrective Action, Thomas S. Dudick, March-April, p. 28.

An Accountant's Role in Product Obsolescence, Harris J. Nadley, March-April, p. 37.

#### **Product Warranties**

Call Out the Reserves—Warranty, That Is, Warren W. Menke, January-February, p. 47.

#### Profitability Analysis

Making Business Odds Work for You, William E. Arnstein, November-December, p. 19.

Diagnosing Company Weaknesses and Taking Corrective Action, Thomas S. Dudick, March-April, p. 28.

Cost-Volume-Profit Analysis, David O. Jenkins, March-April, p. 55.

## Project Management

Evaluating Technical Work in Cost-Plus Contracts, A. Michael Agapos, November-December, p. 24.

#### Psychology

See Human Relations

#### **Public Speaking**

Graphics Design—A Tool for Management Consultants, Terry Reeves, July-August, p. 44.

#### Quality Control

Quality Control of Data Through Statistical Control, Alphonse L. Nigra, May-June, p. 37.

#### Ratio Analysis

Diagnosing Company Weaknesses and Taking Corrective Action, Thomas S. Dudick, March-April, p. 28.

An Accountant's Role in Product Obsolescence, Harris J. Nadley, March-April, p. 37.

November-December, 1970

### Residual Income Analysis

A New Way to Measure and Control Divisional Performance, Roger Clayden, September-October, p. 22.

### Responsibility Reporting

Management Information System, LaVerne G. Milunovich, March-April, p. 23.

## Return on Investment Analysis

A New Way to Measure and Control Divisional Performance, Roger Clayden, September-October, p. 22.

#### Salary Administration

Making Business Odds Work for You, William E. Arnstein, November-December, p. 19.

#### Sampling

Quality Control of Data Through Statistical Control, Alphonse L. Nigra, May-June, p. 37.

### Scheduling

Scheduling Creative Resources, James N. DiCola, July-August, p. 17.

Getting Maximum Production from Existing Capacity, Henry J. Johansson and Granville R. Gargiulo, January-February, p. 23.

Procurement Scheduling: A Transportation Formulation, R. Frank Page and Marvin Tummins, September-October, p. 30.

#### Search Theory

Strategies for Decision Making, Robert C. Weisselberg and Joseph G. Cowley, January-February, p. 41.

#### Sensitivity Analysis

Making Business Odds Work for You, William E. Arnstein, November-December, p. 19.

#### Simulation

Use of Overstrength Spaces in Personnel Management, John B. Gayle and Maurice E. Beam, May-June, p. 29.

Getting Maximum Production from Existing Capacity, Henry J. Johansson and Granville R. Gargiulo, January-February, p.

#### Spin-Offs

Cash for Red Ink Divisions, Robert M. Smith, September-October, p. 46.

## Standardization of Computer Software

Software and the General Manager, William E. Lindsay, July-August, p. 48.

#### Statistical Analysis

Making Business Odds Work for You, William E. Arnstein, November-December, p. 19.

Call Out the Reserves—Warranty, That Is, Warren W. Menke, January-February, p. 47. An Accountant's Role in Product Obsolescence, Harris J. Nadley, March-April, p. 37.

Quality Control of Data Through Statistical Control, Alphonse L. Nigra, May-June, p. 37.

### Statistical Control

Quality Control of Data Through Statistical Control, Alphonse L. Nigra, May-June, p. 37.

## Systems Analysis and Design

Scheduling Creative Resources, James N. DiCola, July-August, p. 17.

Flow Charts—Origin of Procedures Manuals, Frank Ilett, Jr., November-December, p. 31.

Management Information System, LaVerne G. Milunovich, March-April, p. 23.

Mechanizing the Small Office, Edmund J. Wells, Jr., September-October, p. 17.

#### Variance Analysis

Variance Analysis—The 'Step-Through' Method, Fred M. Kirby, March-April, p. 51.

#### Visual Aids

Graphics Design—A Tool for Management Consultants, Terry Reeves, July-August, p. 44.

## Work Measurement

Scheduling Creative Resources, James N. DiCola, July-August, p. 17.

# CLASSIFIED

## SITUATIONS WANTED

**CPA-UTAH,** heavy EDP experience. Seeks challenging administrative position. Box 455.

## HELP WANTED

**SYSTEMS ANALYST REALTIME**—To \$20,000. Columbia EDP Employment Agency, 342 Madison Avenue, New York, N.Y. 10017.

SYSTEMS ANALYST EDP—To \$17,000. Columbia EDP Employment Agency, 342 Madison Avenue, New York, N.Y. 10017.

**SYSTEMS ANALYST MANUAL**—To \$15,000. Columbia EDP Employment Agency, 342 Madison Avenue, New York, N.Y. 10017.

SYSTEMS ASSISTANT MANAGER— To \$18,000. Columbia EDP Employment Agency, 342 Madison Avenue, New York, N.Y. 10017. SYSTEMS CONSULTANT—To \$25,000—financial, banking, manufacturing, insurance, transportation, Socio-Economic applications. Some travel. Adlen Associates, Inc., 414 Hungerford Drive, Rockville, Maryland 20850.

## MISCELLANY

MANAGEMENT INFORMATION system services consulting specialists. Design/Development computerized general ledger, travel analysis/Expense control, property ledger, financial statements, contract/Product income statements, data integration, budget/forecast, projection and management decision simulation models. Online/real time activity techniques. Box 454.

**DISCOUNTED CASH FLOW ANALY-SES**—\$5. up. Amortization Schedules—\$1. Send information to Delphi, Box 3066, Santa Monica, Calif. 90403. (213) 393-7731.

RATES: Help Wanted, Professional Opportunities and Miscellany 50 cents a word, Situations Wanted 30 cents a word. Box number, when used, is two words. Classified advertisements are payable in advance. Closing date, 5th of month preceding date of issue. Address for replies: Box number, Management Services, 666 Fifth Ave., N.Y. 10019.

Management Services