

## **Mejora de la línea de llenado de una empresa del sector agroquímico mediante la aplicación de criterios de satisfacción CTS y el ciclo PHVA.**

### **Improvement of the filling line of a company of the agrochemical sector through the application of CTS satisfaction criteria and the PHVA cycle.**

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#### **Resumen**

Hoy las organizaciones tienen el desafío de adaptarse a un entorno que puede ser cambiante e impredecible, con un alto nivel de competencia y demanda para mejorar, crecer y desarrollarse de acuerdo con las necesidades del Mercado. Por lo tanto las organizaciones necesitan herramientas que les ayuden en su evolución para garantizar la satisfacción del cliente y ser más competitivas; incluido en estas herramientas está el ciclo PHVA, que permite mejorar continuamente los procesos de una organización y contribuye de manera beneficiosa a una organización, por esta razón este estudio apunta a un enfoque basado en la identificación de CTS y la implementación de un ciclo PHVA que es una herramienta de gestión en la cual esta metodología permitirá resolver problemas recurrentes crónicos determinando las causas de la calidad más importante. Problemas en el proceso de llenado, de la llenadora PACKER LLPAC-02, en el área de producción para resolver estos problemas que tiene un impacto en la empresa; primero, se lleva a cabo la identificación de los criterios de satisfacción de CTS en el proceso de llenado y luego se aplica la metodología del ciclo PHVA para determinar los problemas crónicos que afectan dicho proceso.

Este artículo tiene la intención de llevar a cabo un estudio de caso de una empresa del sector agroquímico para contribuir a su desarrollo y proporcionar beneficios con su implementación.

**Palabras claves:** proceso de llenado; criterios de satisfacción; reprocesamiento; ciclo de PHVA; relleno.

### **Abstract**

Today organizations have the challenge of adapting to an environment that can be changing and unpredictable, with a high level of competence and demand to improve, grow and develop according to market needs.

Therefore, organizations need tools that help them in their evolution to ensure customer satisfaction and be more competitive; Included in these tools is the PHVA cycle, which allows to continuously improve the processes of an organization and contributes beneficially to an organization. For this reason, this study aims at an approach based on the identification of CTS and the implementation of a PHVA cycle that is a management tool in which this methodology will allow to solve recurrent and chronic problems by determining the root causes for the most important quality problems in the filling process of the PACKER LLPAC-02 filler, in the production area to solve these problems that have an impact on the company; First, the identification of CTS satisfaction critics in the filling process is carried out and then the PHVA cycle methodology is applied to determine the chronic problems that affect said process.

This article intends to carry out a case study of a company in the agrochemical sector to contribute to its development and provide benefits with its implementation.

**Keywords:** filling process; Critics of satisfaction; reprocessing; PHVA cycle; filler.

## **I. INTRODUCTION**

The identification of the CTS in the industry is one of the most important items at present, which refers to the satisfaction critics where they are important for the client, because it shows the needs to the clients and they have great relevance at the time of having a product or a service, so it is necessary for organizations to meet and have standards which comply with these CTS for a satisfaction of which are essential for a company, in the same way the use of the PHVA cycle in industries generate an essential impact due to their effectiveness and effectiveness, being a dynamic and flexible model, which can be applied in different services or products that the organization has, as well as in the management system processes. Its great importance lies in helping to reduce costs, to the improvement of productivity, in the survival of the organization in an increasingly changing market.

The company will have a continuous improvement in its processes, generating great results and benefits. The application of the CTS identification and the use of the PHVA cycle will be carried out in the filling process of the PACKER filler. This study will contribute significantly to the main filling problems that are presented today, as well as in the claims that the clients show as they are badly labeled, bad capacity of the products, bad sealing of the containers, badly covered, among others. All these problems have generated negative impacts on the filling process, such as delays and reprocessing in production, thus generating low productivity, becoming the epicenter of various claims of non-compliant customers from different countries in which the products They are exported.

The impacts of improvement through the identification of the CTS and the PHVA cycle of this whole process will have a positive impact on the filling process, which will contribute to the improvement of the quality of the products in which it would solve The main problems that are presented in the filling and therefore would improve the quality of the products and reprocessing will contribute to the company in a significant way to the cost and time savings that are so important in the world of industry.

This article is organized and developed as follows: first, a literary review of the topic developed in the study is presented. Subsequently, we will present a methodology for the identification of CTS and through historical

data provided by the company, and with the use of a Pareto chart we will identify the biggest problems that affect filling, and then we will apply the PHVA cycle in this process. Third, the real case study is carried out in an agrochemical company to demonstrate the feasibility of the proposed methodology, and finally have the improvements and impacts where the conclusions of this study are exposed.

## **II. LITERATURE REVIEW**

Based on the need to address aspects relevant to the identification of CTS and the implementation of PHVA cycles in the control line, some experts propose some models and implementations that serve as a guide in organizations in order to improve their development processes for better results and increased productivity. This project is based on the substantial improvement of the efficiency of the beer packaging line, in a short period of time without increasing the cost. For this, a specific TPM team of operator training is used; the appropriate people are selected to constitute this team, from each department involved. This equipment was called “CGR AJUSTE DE CABEZAL DE ROSCADO B1200”. A study and analysis of the fault data was carried out through the use of TPM tools (such as Cause - Effect Diagrams, 5 Why Analysis, Pareto Diagrams, etc.) and the team designed some steps to carry out the process: Detailed analysis of learning / development needs, appropriate to each type of job, Design of the learning situation and development of materials, Execution of the learning program and Evaluation of the results [1]. The project consists of intelligent product design through the implementation of a fuzzy and Kno-AHP-DEMATEL-QFD approach. This paper proposed a novel integration of fuzzy Kano, Analytic Hierarchy Process (AHP), Decision Making Trial and Evaluation Laboratory (DEMATEL), and Quality Function Deployment (QFD) to translate customer needs into product characteristics and prioritize design alternatives considering interdependence and vagueness. First, the customer requirements were established. Second, the fuzzy KANO was applied to calculate the impact of each requirement, often vague, on customer satisfaction. Third, design alternatives were defined, while the requirements 'weights were calculated using AHP. DEMATEL was later implemented for evaluating the interdependence among alternatives. Finally, QFD was employed to select the best design. A hip replacement surgery aid device for elderly [2].

The project is based on the packaging process that requires several operators who are responsible for dosing the product, adjusting the size of the product and covering the container. They determined the stages as; when dosed, the second stage consists of a scale that is used to adjust the weight and size of the container and the third one where the lids are placed in the container containing the product. The main drawback in this process is the time it takes to finalize a container with the correct measure and covered. Production studies were carried out for the implementation of the project, control design through a machine that works autonomously and determining the possible reduction of laboratory production costs, It is feasible to automate the packaging process [3]. The main objective of this project was to conduct a feasibility study for the implementation of a new fully automated machinery, in the packaging, sealing and coding processes of the company ESKO LTDA, thus identifying current shortcomings within the production processes and offering possible solutions, in order to optimize time, raw materials and human resource expenses, thus generating greater competitiveness against the market in the cosmetic ind [4].

The purpose of the project is the implementation of the TPM methodology for the improvement of the operational efficiency of a packaging machine. Specifically, the machine to study object of this project, is in line 1300 of the packaging plant, critical according to factory objectives for Heineken España S.A. For the implementation of the methodology, work teams formed by people from different packaging departments were formed. After a loss analysis focused on the filling line, said analysis was performed through the study of a series of production indicators and the type of breakdowns that make the filling line critical, thus determining that most of the problems on the line they are resolved by improving the operational efficiency of the Riverwood packing machine. Already defined the most relevant concepts on operational efficiency and having assimilated the importance of the TPM methodology for the improvement of this, the steps to be followed in an improvement team to carry out its implantation in the factory were defined and developed [5].

The purpose of this project was to build on a study that would result in the feasibility of acquiring an adhesive filling machine for the repacking area of the Preflex S.A. production plant. They conducted a study using cost-benefit and sensitivity analysis. This was based on the identification of quantitative and qualitative variables characteristic of the packaging system that the company is using, where aspects such as the quality of the final product marketed by the company, the filling times used for filling the units were identified finished, the percentage of waste during the current packaging process, the safety during packaging and product packaging, as well as the costs related to the production process of the product being marketed [6].

(Paloma & Moreu, 2011). The objective of this project is based on improving the efficiency of a beer packaging line, without entailing an added cost and in a reduced time. For this, a study was conducted that allowed reducing the number of micro stops in a can grouping equipment, which has been detected as the most critical for the line in question, it should be noted that in addition to the reduction of the cans, also the staff Production of the line is usually an important element for the improvement of the process and that with the support of the PM pillar and the necessary training, learn to identify and classify them properly, so that you can stop them using simple instruments when this is possible and capable of restoring basic machine conditions in an increasingly autonomous way [7].

### **III. THE PROPOSED METHODOLOGY**

The methodology was designed to improve the filling line of a company in the agrochemical sector through the application of CTS criteria and the PHVA cycle, which consists mainly of 2 phases: process analysis and identification of CTS and construction of the PHVA cycle.

The proposed objectives are listed in each phase, making a brief description of the activities that must be carried out and defining the results that must be achieved at the end of their application.

Phase 1 - process analysis and CTS identification [8]-[11]

Description of activities: the filling process of the PACKER LLPAC-02 filler is recognized, in which it is proposed to carry out a process diagram that allows to know in detail the stages of the process. After performing the process analysis, the identification of the CTS (Customer Satisfaction Criticism) is classified into CTD (Delivery Critic), CTQ (Quality Critic) and CTC (Cost Critic) according to their nature

Results: recognition of the filling process, process flowchart, customer satisfaction critics

Phase 2 - A Pareto chart is prepared and the PHVA cycle is developed.

Description of activities: a Pareto diagram is prepared in order to identify the potential causes of the non-compliant product in the filling process, then the application of the PHVA cycle in its planning stages, do, verify, and act. Where we seek to investigate the most important cause will be carried out through reviews that contemplate findings depending on them, a plan of measures to remedy the most important causes is focused on its execution and subsequently verification of the data obtained by comparing the different scenarios. Before the implementation and with the implementation of the cycle, in which recommendations and conclusions of the implementation carried out result.

Results: Pareto diagram and application of the PHVA cycle, conclusions and comparative evaluations of the implementation

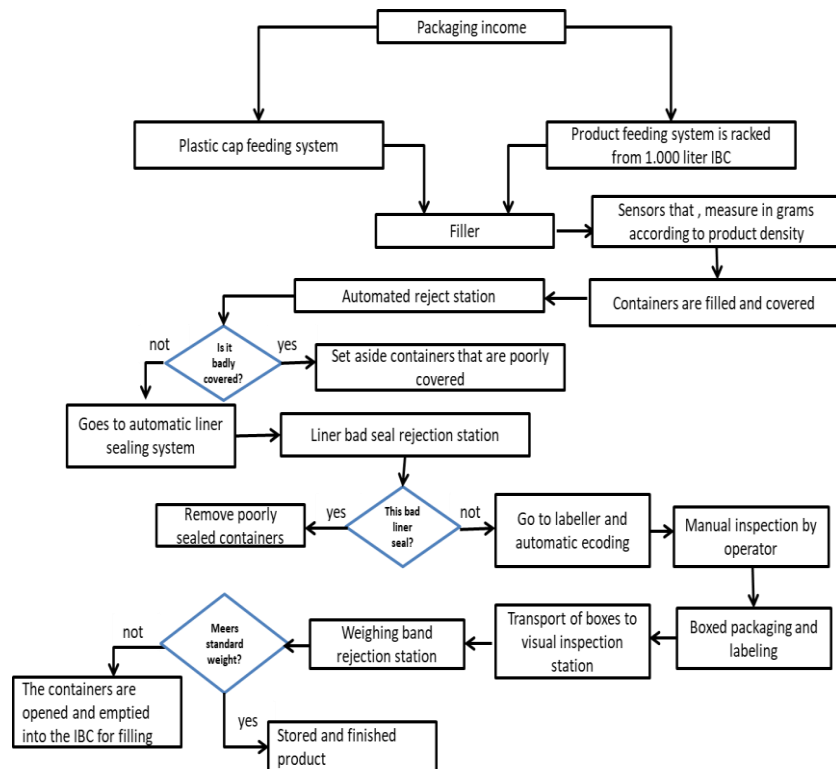
**IV. CASE STUDY**

The agrochemical company in this case study is responsible for the production of insecticides, herbicides, which are intended for crop spraying, which

products are mostly exported to different parts of the world and a small amount are destined for national sale. In this case study, the identification of CTS and application of a PHVA cycle in a PACKER LLPAC-02 filler that packages a herbicidal product (EC) (which is the only exclusive product that is filled in this filling line) is proposed. A company in the agrochemicals sector, since due to its high quality standards and maintaining a high productivity index and satisfied customers, the identification and implementation of mechanisms that reduce the current cost overrun and claims index derived from the problems of filling of the products, in such a way that the amount of reprocessing of the products and the delays in the production decrease, and little productivity and efficiency of the fillers that can generate all this type of inconvenience.

First phase: Analysis of the process and the identification of CTS.

In this first phase the different operations of the filling process were identified from the moment the container is entered until the moment it is in its stowage as a packed product, here it is identified the different quality controls which are in different stages of the filling process, which are highlighted in image 1, the processes and controls.



**Fig 1.** Flow chart of the filling process. Source: Authors

In summary, the PACKER LLPAC-02 filler is packaged with an EC herbicide agrochemical product (CONCENTRATED EMULSION) and is made exclusively in this filling line, due to the color and demand characteristics of this product.

<b>CUSTOMER SATISFACTION CRITICISMS - PAKER PACKING FILLING PROCESS</b>			
<b>CUSTOMER</b>	<b>CTS (What contributes to customer satisfaction (Interest Groups)? What are the client's vital needs (Stakeholders)?</b>	<b>CAUSAL PROCESSES</b>	
External customer	<b>CTD</b>	Container labeling.	Filling-capping-sealing-labeling.
		Good coding of the labels of the packages (date of manufacture - expiration and lot number).	Filling-capping-sealing-labeling-coding.
		Packaging well packed in its box.	Filling-capping-sealing-labeling-coding-packaging.
		Well labeled box.	Filling-capping-sealing-labeling-coding-packaging-labeling of house-coded box.
		Well-coded box label (manufacturing-expiration date and lot number).	Filling-capping-sealing-labeling-coding-packaging-labeling of the house-coded etq.de the box.
	<b>CTQ</b>	Good sealing of the liner.	Filling-capping-sealing.
		Product well covered.	Filling-capping.
		Well-priced product.	Fill.

**Table 1.** Customer satisfaction criteria. Source: Authors.

The filling process is pneumatically by a compressed air system and the containers are transported throughout the filling process by conveyor belts and rollers. The filler has a system of feeding plastic caps (25 mm with metal liner) and plastic containers (coex x 1 liter) and a product feeding system in which the product is transferred from IBC of 1000 liters to the filler, then It goes to the filler which has 7 filling guns with its respective platform where the sensor cells are located, the sensors are programmed in grams with respect to the density of the product and the volume to which the product has to be adjusted in this case 1000 cc, the containers are filled and capped on each platform and subsequently goes through an automated rejection station that separates the containers that are poorly capped, then goes to the liner sealing system by means of an induction sealer and then goes to the rejection station of poorly sealed by liner, which separates the containers that are poorly sealed with their liner automatically, then passes the containers to the labeller which They are automatically set by the the box, enters the containers are put in a cardboard box of 12 units of 1 liter content, which feed the machine, then they are labeled, with lot number, date of manufacture and expiration, then the boxes are transported by the same machine to the visual inspection station which an operator checks how the labeling and coding condition of the machine box comes out, then the box with the 12 containers inside it passes to the weighing band rejection station, where the box is passed by a band that in turn performs the weight of the box and if it does not meet the product, by policies the containers are ab open and emptied at the IBC for filling. The same procedure was followed with the identification of the CTS (Customer Satisfaction Criticism).

The judgments issued by customers and production quality control and involved in the company's filling area were used thinking about the need for customer satisfaction.

**Second phase:** The Pareto diagram is prepared and the PHVA cycle is developed.

For this second phase, an information format is carried out where it was possible to collect data from the production reports of the last 4 months in a structured way, where the quantity of non-compliant product is quantified in general, as a result of the controls and inspections of the different stages of filling (see the cause of the non-compliant product packer)

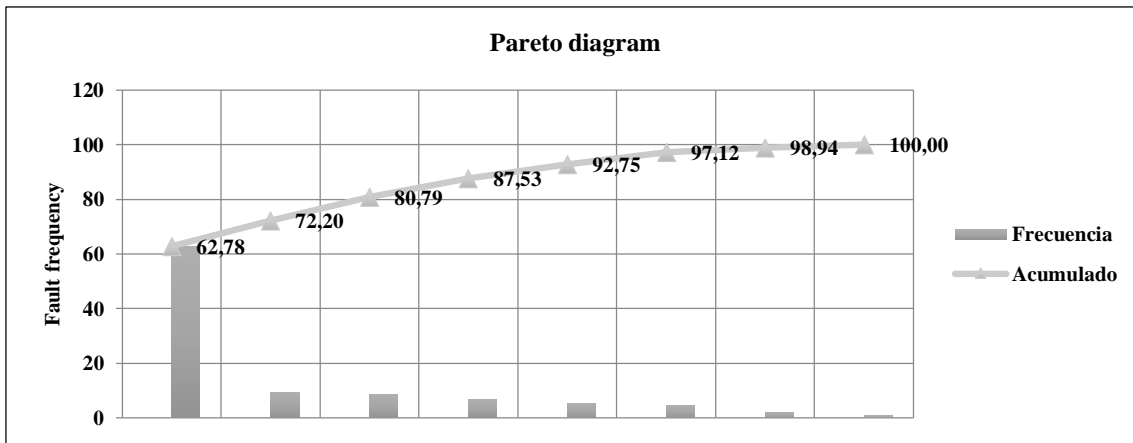
Causes non-conforming product in packer LLPAC -02 filler						
Causes	June	July	August	September	October (days 01 to 15)	Total
Bad storage of products	1536	1848	972	996	432	5784
Poor sealing of liners	123	234	189	134	188	868
Poor labeling of containers	103	288	122	203	75	791
Poor covering of the sealing machine	100	279	149	50	43	621
Miscoding of the packaging label	101	99	110	104	67	481
Poor labeling of the boxes	54	86	76	77	110	403
Poor coding of boxes	23	55	54	23	12	167
Poor packaging of boxes	10	27	15	22	24	98

**Table 2.** Causes of nonconforming product packer. Source: Authors.

Then with the collection of the information a Pareto diagram is made to prioritize the highest cause that results in non-compliant product in the filler. In which the highest cause of non-conforming product is generated by poor capacity of the products which represents (62.78%) of non-conforming product presented by the filler. In which the characterization of the problem for the application of the PHVA cycle is performed. Then, with the collection of the information, a Pareto diagram is made to prioritize the highest cause that results in non-compliant product in the filler.

Pareto chart				
	Cause of nonconforming product	Inventory value	Percentage share (%)	Accumulated percentage (%)
1	Poor product capacity	5.784	62,78	62,78
2	Bad sealing of the sealer	868	9,42	72,2
3	Poorly sealed liner	791	8,59	80,79
4	Bad labeling of packaging	621	6,74	87,53
5	Badly coded packaging label	481	5,22	92,75
6	Bad labeling of the box	403	4,37	97,12
7	Badly coded box	167	1,81	98,94
8	Poorly packaged from the box	98	1,06	100
	Total	9.213	100	

**Table 3.** Causes of non-conforming products for Pareto chart. Source: Authors.



**Fig 2.** Pareto diagram. Source: Authors

The highest cause of non-compliant product is generated by poor capacity of the products which represents (62.78%) of non-conforming product presented by the filler. In which the characterization of the problem for the application of the PHVA cycle is performed.

Feature of the problema
There is a growing trend and it is detected that the capacity of the presentation products of one liter of EC herbicide product is outside the tolerance limit in which it presents problems in different periods of non-constant filling in a variable way, where the filler gives 50 gram less weights than programmed, therefore it produces a poor capacity of the stipulated volume when these problems occur, where the permissible tolerance is stipulated is $\pm 5$ grams.

**Table 4.** Characteristics of the problem. Source: Authors.

The root of this characteristic of the problem is the implementation of the PHVA cycle in which we initially enter and the scheme is performed through the Ishikawa diagram. For the search of all possible causes that generate this nonconformity then the investigation begins in which we identify the possible causes that generate the nonconformity in which the different findings are found, in which the department of maintenance, quality, and production participated by conducting relevant investigations corresponding to each cause identified.





Fig 3. Ishikawa's diagram. Source: Authors

Investigation of the most important causes:

Identified causes	Findings
<b>Filler sensor cells uncalibrated or damaged</b>	it was found that the 7 filling sensors are damaged reason why they are uncalibrated
<b>filling guns with lack of pressure</b>	the psi that feed the filling guns were verified and complies with the set pressure (110 psi)
<b>Damage to packing of the filling gun nozzles</b>	The nozzle packages were verified and found to be in good condition.
<b>bad programming of weights in the filling machine</b>	supervision of the income of pesos in the filler was performed and good programming was not found
<b>packaging with variation of weights</b>	Weighing of random batches of containers where they weighed 105 grams were performed and are within their allowable value of the specification given by the supplier which is $\pm 2$ grams)
<b>product with the density not corresponding to the actual physical lot</b>	traceability of the lots was performed and all densities match the physical lots
<b>high humidity in the plant</b>	temperature and humidity conditions were verified and it is within parameters average temperature 32 ° c humidity 81%
<b>bad verification of the operators in the weight of the boxes</b>	their activities and operators were checked if they verify the weights of the containers well
<b>poor verification of inspectors in quality tests</b>	after analysis it was verified and the operators do not present errors in the verifications
<b>Uncalibrated weighing band</b>	I check the weighing band and it is calibrated

Table 5. Causes identified that will generate the problem. Source: Authors

The cause identified as "sensor cell of the filler uncalibrated or damaged ", was found as a finding that the 7 sensors which are damaged and uncalibrated, in which the maintenance department performed said review) and fault damage was found intermittent (given the end of life of the sensors) where from this we proceed to the elaboration of a plan of measures focused on remedying the most important cause of the filler problem.

Measurement plan focused on remedying the most important causes:

<b>Uncalibrated filler sensors</b>	<b>MC: change and calibration of the filler sensor cell</b>
	MP: make a mandatory daily calibration plan for the sensor cells of the filler
	MP: carrying out a maintenance plan and monthly verification of the sensor cells
	MP: implementation of a weighing band with rejection system at the outlet of the capper

**Table 6.** Plan of measures focused on remedying the most important cause. Source: Authors

We obtained MC = corrective measure and MP = preventive measures where the planned execution is carried out to remedy the most important causes and we have:

Measurements	Implementation
<b>MC: change and calibration of the filler sensor cell is performed</b>	In a meeting with the maintenance team and change and calibration of the sensor cells was performed
<b>MP: a mandatory daily calibration plan is made for the sensor cells of the filler</b>	verification and calibration was established starting workday in the 6 am shift
<b>MP: carrying out a monthly maintenance and calibration plan for the sensor cells</b>	it was established that maintenance and calibration of the sensor cells must be carried out every first of each month
<b>MP: implementation of a weighing band with rejection system at the outlet of the capper</b>	will be established within the 2020 budget

**Table 7.** Execution of remedial measures. Source: Authors

The implementation of the CM was carried out with the support of the maintenance group that worked hard in the shortest possible time for the change and calibration of the sensor cells of the filler and new ones that were stored in inventory were used. In which they obtained the following results:

Before	After
<b>There is a growing trend and the high index of non-compliant product is detected due to the capacity problem in the filler which does not meet the programmed weight for filling, but instead packs less than the stipulated amount (50 grams less), which in the inspection in the weighing band generates rejection which, it is necessary to make the reprocessing of the product box of 12 units x 1 liters, which represents for the company \$ 4,065 pesos per reprocessed container, and generation of delays in the process of filling and fulfillment of order, where in the months of June-July-August-September 5352 containers were reprocessed and in the 15 days of October 432 of a total production of 6336 of packaged product which this represents a 6,8% of non-compliant product due to poorly priced product, representing 1,756,080 Colombian pesos in money</b>	the quantity of non-compliant product due to low forum problems in which in the first 15 days after the corrective actions there was 60 non-compliant packages from a packaging production of 6012 packages which represents 0.99% of non-product compliant due to poorly priced product, representing \$ 243,900 Colombian pesos in money

**Table 8.** Verification of the results obtained. Source: Authors.

To prevent recurrence, the following was stipulated

<b>a1</b>	change the procedure of calibration and preventive maintenance of the sensor cells of the filler
<b>a2</b>	socialize the new document to the operators and supervisors of the process
<b>a3</b>	fill out the list of assistance corresponding to the request for changes
<b>a4</b>	have a new procedure for consulting and inducing new staff and progress

**Table 9.** Recurrence prevention. Source: Authors

In conclusion, a comparison is made of the above

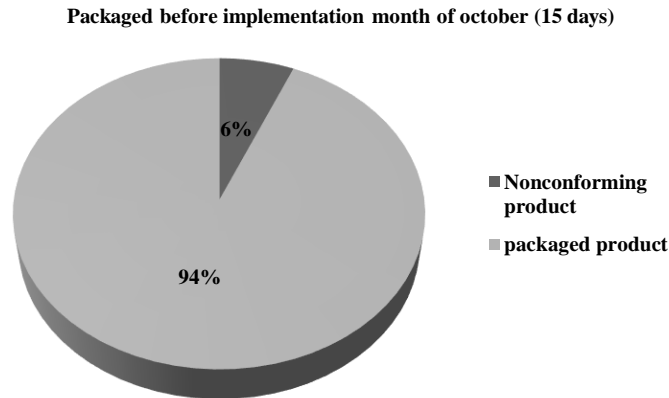
<b>Before</b>	<b>After</b>
<b>There is a growing trend and the high index of non-compliant product is detected due to the capacity problem in the filler which does not comply with the established programmed filling weight but rather weighs less than the stipulated amount (50 grams less) when the tolerance is <math>\pm 5</math> grams, which in the inspection in the weighing band generates rejection which, it is necessary to make the reprocessing of the product box of 12 units x 1 liters, which represents for the company \$ 4,065 pesos per reprocessed container , and generation of delays in the process of filling and order fulfillment, where 5352 were reprocessed in the months of June-July-August-September</b>	There is a drop in the non-compliant product, because the filler is filling properly with the weight set for filling within the tolerance of $\pm 5$ grams
<b>In the first 15 days of the month of October, 432 containers left for reprocessing a total production of 6363 of packaged product, which represents 6.81% of non-compliant product due to poorly adjusted product.</b>	The quantity of non-compliant product due to low forum problems in which in the first 15 days after of the corrective actions there were a total of 60 non-conforming containers that were reprocessed from a 6012 packaging production which represents 0.99% of non-compliant product due to poorly priced product
<b>\$1,756,080 COP generated by non-compliant product due to capacity problems taken from the last 15 days of October production</b>	\$243,900 COP per non-compliant product due to capacity problems taken from the last 15 days of packaging after implementation

**Table 10.** Conclusions and evaluation. Source: Authors

A comparison was made between 15 days before implementation and 15 days after the implementation of the PHVA cycle and reflects the following percentages and figures.

<b>Packaged before implementation month of October (15 days)</b>	<b>Units</b>
<b>Non-conforming product</b>	432
<b>Packaged product</b>	6336

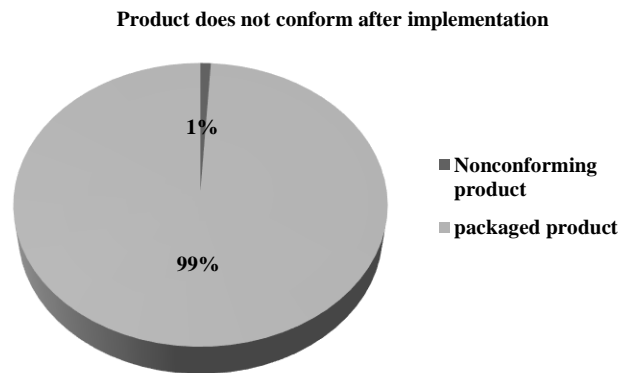
**Table 11.** Packaged before implementation (October first fortnight). Source: Authors



**Fig 4.** Non-compliant products by packaging before implementation. Source: Authors

Packaged before implementation month of October (15 days)	Quantity units
nonconforming product	60
packaged product	6012

**Table 12.** Packaged before implementation (October second fortnight). Source: Authors.



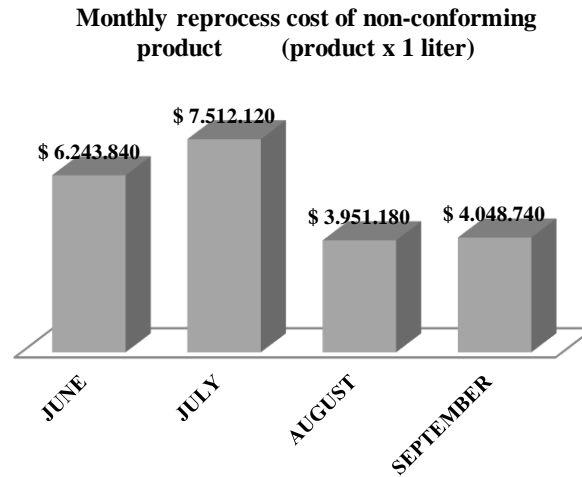
**Fig 5.** Non-conforming products by packaging after implementation. Source: Authors

A comparison was made and the value of the reprocessing of the non-compliant product is obtained from the months of June, July, August and September where we also have the average weekly value that the non-compliant product costs the company.

Monthly reprocess cost of non-conforming product (product x 1 liter)				
Month	Quantity of product not conforming presentation 1 liter	Product reprocess cost 1 liter	Reprocess cost per product non-monthly	Average reprocess cost per product non-conforming weekly
June	1536	\$ 4.065	\$ 6.243.840	\$ 1.441.995
July	1.848	\$ 4.065	\$ 7.512.120	\$ 1.734.901
August	972	\$ 4.065	\$ 3.951.180	\$ 912.513

<b>September</b>	996	\$ 4.065	\$ 4.048.740	\$ 935.044
<b>Total</b>			\$ 21.755.880	\$ 5.024.453

**Table 13.** Quantities of non-conforming products (June, July, August and September). Source: Authors



**Fig 6.** New process costs for non-conforming products. Source: Authors.

The graph shows the value that the agrochemical company costs said problem and the cost of reprocessing the non-compliant product every month where, in which averaging those months there is an estimated \$ 5.438.979 COP per month. The calculations of the first 15 days of the month of October (before the implementation of the PHVA cycle) are performed and the cost is calculated for the new non-conforming product process and the average calculation of the weekly non-conforming product cost and a weekly comparative with the 15 days following the implementation of the PHVA cycle.

<b>Product reprocess cost not conforming to the month of October before implementation</b>				
<b>15 Days of production</b>	<b>Quantity of product not conforming presentation 1 liter</b>	<b>Product reprocess cost 1 liter</b>	<b>Reprocess cost per non-conforming product (15 days)</b>	<b>Average reprocess cost per product non-conforming weekly</b>
<b>October</b>	432	\$ 4.065	\$ 1.756.080	\$ 813.000
<b>Total</b>			\$ 1.756.080	\$ 813.000

**Table 14.** Process costs for non-compliant products in October before implementation. Source: Authors

Product reprocess cost not conforming to the month of October after implementation				
15 Days of production	Quantity of product not conforming presentation 1 liter	Product reprocess cost 1 liter	Reprocess cost per non-conforming product (15 days)	Average reprocess cost per product non-conforming weekly
October	60	\$ 4.065	\$ 243.900	\$ 112.917
Total		\$ 243.900	\$ 112.917	

**Table 15.** Process costs for non-compliant products in October after implementation. Source: Authors

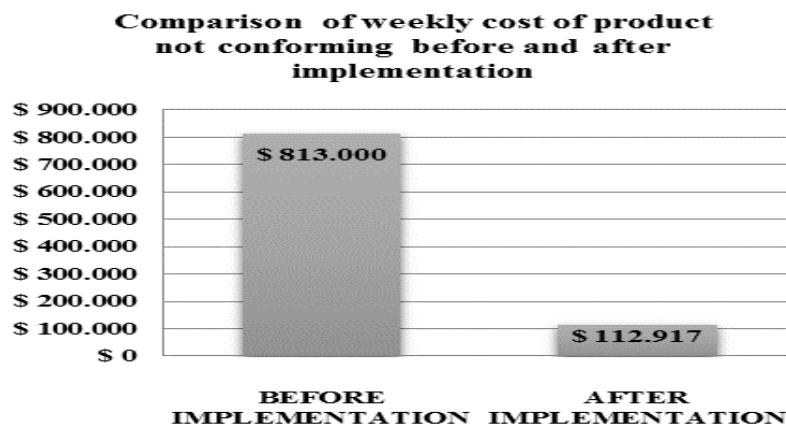
It is taken as a reference 15 days before the implementation and 15 days after it where the values shown in the table are obtained and the great impact of the implementation of the PHVA cycle in the filling line can be observed, making a reduction of the It cost for new process.

	Comparison of weekly cost of product not conforming before and after implementation comparison of weekly cost of product not conforming before and after implementation	
	Before implementation	After implementation
Costs	\$ 813.000	\$ 112.917

**Table 16.** Comparison of reprocessing costs before and after implementation. Source: Authors

A reduction of 86.11% like in (1) can be calculated with respect to costs due to the influence of the PHVA cycle implementation on the filling line

$$\begin{aligned} \%improvement &= \frac{813.000 - 112.917}{813.000} * 100 \\ &= 86.11\% \quad (1) \end{aligned}$$



**Fig 7.** Comparison of reprocessing costs before and after implantation. Source: Authors

A comparison is made of the units of the last 15 days before and 15 days after the implementation of the cycle where the following quantities data is abbreviated.

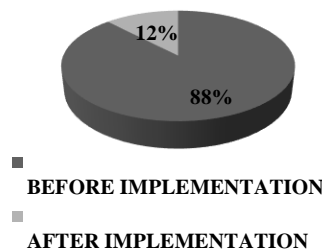
	Comparison of product amount not conforming before and after implementation	
	Before implementation	After implementation
<b>Quantity</b>	432	60

**Table 17.** Comparison of quantity of products before and after implementation. Source: Authors

A percentage improvement of 86.1 like in (2) can be calculated with respect to the quantities of non-compliant product before the implementation due to the influence of the PHVA cycle implementation on the filling line.

$$\%improvement = \frac{432-60}{432} * 100 = 86.11\% (2)$$

**Comparison of product amount not conforming before and after implementation**



**Fig 8.** Comparison of quantity of nonconforming products, before and after implantation. Source: Authors

You can notice a decrease in the product units not in accordance with the implementation, generating an impact that benefits the company and is reflected in an improvement of its processes which have a great influence as previously observed in costs and in the same way there are more security in the processes that guarantee the compliance with the CTS and have satisfied customers for high quality products.

**V. CONCLUSIONS**

It is recommended the implementation of a PHVA cycle in the poorly sealed cause of the liner which is the second percentage of nonconforming product cause of the filling process in the packer llpac-02 filler in which the first was the gauging problems in which was carried out the implementation is worth highlighting that the preventive measure is taken into account (MP: implementation of a weighing band with rejection system at the exit of the capper) and it was reported that it will be established within the 2020 budget for its possible execution in the next year. For future work, it is recommended to focus on addressing the rest of non-conformity causes so that competitiveness of our products and services and quality can be improved while reducing the associated non-quality costs, improving the productivity and profitability of the company.

In the processes of the companies they must constantly look for different methods for the improvement of the quality and the efficiency of the processes, in which positive impact can be generated in the deficits that the companies have and it is indispensable that the companies take into account the critics customer satisfaction to provide good products that meet their expectations. With the application of the PHVA cycle in the right way,

companies generate improvement in their part of quality, productivity and their financial part, these implementations strongly help to improve product quality, improve process efficiency and decrease rework and reprocessing.

The macro presented in this article allows us to observe the effectiveness of the identification of the CTS and the application of the PHVA cycle in filling line processes in which it significantly helps with quality improvement, reduces the costs caused by non-compliant products and optimizing the productivity of the processes, resulting in high quality products in which the process of filling a company in the agrochemical industry was taken as a case study, which shows its positive impact with the implementation of these methodology.

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