# The price stabilization effects of the EU entry price scheme for fruit and vegetables

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#### Abstract

The article assesses the stabilization effects of the EU import regime for fresh fruit and vegetables based on the entry price system (EPS). The analysis is carried out on the EU prices of tomatoes and lemons and those of imports from some of the main competing countries on the EU domestic markets: Morocco, Argentina, and Turkey. It is based on the estimation of a threshold vector autoregressive econometric model that is shown capable of taking the workings of the import regime into account. The model shows that prices behave differently when import prices are above/below the trigger entry price. This article allowed to highlight the cases for which the isolation effect of EPS seems reached and the resulting stabilization effects.

JEL classification: F13, Q17, Q18

Keywords: Fruit and vegetables; Entry price system; Stabilization effects; TVAR

# 1. Introduction

The EU import regime for fresh fruit and vegetables (F&V) is rather complex and changes according to products, partner countries, and seasonality. There are several reasons explaining such complexity arising from the circumstance that the EU is at the same time the largest importer in the world and one of the most relevant producer. Therefore, the F&V import regime pursues different objectives that in some situations could also be conflicting. The protection and stabilization of revenues of EU producer of F&V; the supply of large and differentiated provisions of F&V to EU consumers at reasonable price; the integration of the import regime within the international relationships that the EU is promoting, particularly with developing and neighboring countries, are the most relevant aims that the import regime should help to attain.

#### **Data Appendix Available Online**

A data appendix to replicate main results is available in the online version of this article. Please note: Wiley-Blackwell, Inc. is not responsible for the content or functionality of any supporting information supplied by the authors. Any queries (other than missing material) should be directed to the corresponding author for the article.

One of the most controversial features of the import regime is certainly the entry price system (EPS) that was introduced in 1995 after the signing of the Uruguay Round Agreement on Agriculture, replacing the old reference price system. The EPS is applied only to a limited number of products that are the most relevant to EU producers, while imports of other F&V products are only subject to duties.

The main objectives of the old reference price system introduced in the 1972 Common Market Organization of F&V, that are also pursued by the existing EPS, were to give a contribution both to the stabilization of EU domestic prices of F&V products and in the prevention of market crises that in the F&V sector are rather frequent. The stabilization effects of the EPS, in the sense of reducing price variability cutting the lower tail of price distribution, may arise from the avoidance of imports from a partner country whose import price or, more exactly, an index built on it, called Standard Import Value (SIV), is below the trigger entry price (TEP). The effect would be the consequence of the fact that in days in which the SIV of a product imported from a country is lower than the TEP of that product by less than 8%, besides the tariff, imports from that country are also charged of a specific duty that is roughly equal to the difference between the TEP and the SIV. If the SIV is below 92% of the TEP, the specific duty applied besides the tariff is the maximum tariff equivalent (MTE). The amount of the MTE for

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the different products is generally so high that its charge would make imports unprofitable. However, since the system works on a consignment basis, it is possible to avoid the payment of the specific tariff showing that the actual sale price of the consignment was such that a lower duty was to be paid (Swinbank and Ritson, 1995; Agrosynergie, 2008). Moreover, importers may also avoid the payment of the specific duty waiting for custom clearance when the SIVs are higher than the TEP.

Shortly after the introduction of the EPS, Swinbank and Ritson (1995) comparing the new import regime to the previous, were rather skeptical about its ability to increase significantly the EU F&V market openness. In recent years, there has been a growing number of papers and articles devoted to the analysis of the EPS. Some of them tried to analyze its effects on trade flows of F&V in comparison to the previous import regime. Cioffi and Dell'Aquila (2004) highlighted that during the first years of implementation the EPS showed a selection effect on the growth of EU imports of F&V, preventing imports of low quality/price produce. However, a recent evaluation report on the EPS demonstrated that in recent years imports of F&V products covered by the import regime grew at a rate not differing from that shown by F&V not covered by the EPS (Agrosynergie, 2008). The econometric analysis by Emlinger et al. (2008) through a gravity model approach showed that the import regime had effects on the EU import flows of F&V, although for some products other factors should also be taken into account. Goetz and Grethe (2009) by means of a multivariate statistic analysis approach showed that the relevance of the EPS is not homogeneous among different products and origins, being wider for more perishable products and for neighboring partner countries.

Since the effects of the EPS on EU import flows of F&V are not clear-cut, while the issue of the destiny of the EPS after the Doha round is open, it is worth to get deeper insight on the different effects it produces. Particularly, the question of understanding if the EPS contributes to EU domestic prices stabilization, which is the main goal of the EPS, is achieved, is still unresolved.

Recent papers by Garcia-Alvarez-Coque et al. (2009, 2010) found that the removal of the EPS, as well as the reduction of the TEP and of the specific tariff while keeping alive the EPS, would have moderate impact on prices of EU domestic products. Although the stabilization issue is not directly addressed in this article, such findings also imply that the EPS would be effective in price stabilization. These results were obtained simulating changes in the border measures with partial equilibrium models of four products that acknowledge the full effectiveness of the EPS in sheltering the EU domestic markets. The results are not very dissimilar from those of Antón-López and Atance-Muniz (2007), which make use of a simpler methodology based on truncating price distributions.

The problem addressed by this article is twofold: on one hand, we assess the effectiveness of the EPS, trying to evaluate how EU F&V domestic prices determination process changes when

the SIVs fall below the TEP and if the EU market becomes isolated from the competition of partner countries' products; on the other hand, we measure the stabilization effects of the EPS. Of course, the size of the stabilization effect of the EU domestic price of a product is linked either to the occurrence of the EU market isolation and to the size of imports with respect to the quantity of products traded in the EU internal market. The econometric approach we propose and the results that are derived by its application to the cases of study we analyzed represent the main contributions to the current debate on the functioning of the EPS.

In the next section, we outline shortly the features of EU market and import regimes of tomatoes and lemons on which the study is focused and that are more relevant to the following analyses. The econometric model is presented in Section 3, while results are set out and discussed in Section 4. Conclusions and indications for further research are developed in Section 5.

# 2. The main features of the EU market and import regime of tomatoes and lemons

In order to pursue the two objectives of our article, that is to evaluate the effectiveness of the EPS and measure the stabilization effects of the EPS, we had to consider how prices of domestic productions and of imported goods are related to each other. The task is not easy because of the peculiarities of the price discovery processes in the F&V markets. Since world prices cannot be obtained by registering price of transactions on foreign markets and adding transportation costs to obtain *cif* prices as it happened in the past for the other EU import regime, in implementing the EPS, they are estimated by calculating the SIVs starting from prices registered on the main EU markets.

The lack of prices on world markets, while the only available information are EU domestic prices and SIVs, obliges to carry out the analysis on the effects of the EPS on EU prices trying to evaluate what happens to their determination process when the SIVs fall below the TEP. This implies that the analysis will be carried out only on products that show a large share of SIVs below the TEP, referred to countries whose exports to the EU have a significant share of the market, contributing significantly to the EU price determination process. On the contrary, the assessment of the stabilization effects of the EPS arising from the deterrence effects in the case of products whose SIVs are rarely lower than the TEP it is not possible.

Our empirical analysis hinges on the idea that if the EPS affects EU domestic prices of F&V, their daily data series cannot be described by a random walk. We carry out an econometric analysis based on a model that derives its autoregressive structure from the competitive storage model by Deaton and Laroque (1992, 1996), modified to take into account imports from other countries and the EPS. Starting from this model, we estimate and test a nonlinear threshold model as proposed by Tong (1978, 1990) and generalized in the multivariate case in Tsay (1998). In our analysis, the threshold is exogenous

Table 1
Preferential EP and TRQ granted to Morocco in 2006–2007 and monthly imports

	Tariff (%)	Entry price $(\mathbf{\epsilon}/t)$	MTE (€/t)	Pref. Tariff	Pref. entry price $(€/t)$	MTE (€/t)	TRQ (t)	Import 06/07 (t)
October	14.4	626	298	0	461	298	10,000	10,198
November	8.8	626	298	0	461	298	26,000	28,813
December	8.8	626	298	0	461	298	30,000	34,780
January	8.8	846	298	0	461	298	30,000	42,807
February	8.8	846	298	0	461	298	30,000	45,513
March	8.8	846	298	0	461	298	30,000	41,975
April	8.8	1126	298	0	461	298	15,000	36,303
May	14.4	726	298	0	461	298	4,000	12,671
Jun-Sept	14.4	526	298					6,859
Conditional qu	ota 2006-2007						45,000	

Source: EU Commission Regulation 37/2004 and Eurostat.

and is given by the 92% of the TEP that distinguishes two different regimes. By means of this nonlinear specification, we will be able to identify price relationships of different markets and products and how they change in the two regimes, assessing if the EPS insulates the EU domestic market when SIVs are below the TEP.

Since the estimation of threshold models requires an adequate number of cases for each regime, our analysis is confined to products and partner countries that undercut frequently the TEP. For this reason, the analysis is concerning with four cases regarding the imports of tomatoes from relevant partner countries as Morocco and Turkey and of lemons from Turkey and Argentina. It is worth to underline that in the study on the relevance of the EPS of Goetz and Grethe (2009) these four combinations of products and origins belong to classes of higher relevance of the EPS. Although the analysis is confined to a limited number of cases, we believe that this is fairly enough to get useful insights on the effects of the EPS on EU domestic prices.

Tomatoes and lemons are particularly suited to the analysis that we are going to develop, also because of the large number of SIVs calculated and published by the EU Commission, since the EPS is applied all year long. In the case of tomato, the two most relevant EU partner countries are Morocco and Turkey, while for lemons the main partner countries are Argentina and Turkey. Given this choice, it must be deemed that the import regime applied to the tomatoes imported from Turkey and Morocco is modified by preferential trade agreements, although with different rules.

EU imports of agricultural products from Turkey benefit from a preferential regime within the Custom Union agreement. The preferential regime is defined by Council Decision (1998) 1/98 and for many fresh and processed F&V tariff exemptions or reductions are bound by tariff-rate quotas (TRQs) and import calendars. EU imports of tomatoes from Morocco benefit from a zero tariff quota also subject to a reduced preferential TEP while the specific duty is the MFN one. The tariff quota was initially agreed at 130,000 tons of tomatoes distributed in monthly quotas from November to March (Council Decision, 1994). In subsequent years, the quota granted to tomato imports from

Morocco was gradually increased and spread in monthly quotas from October to May under the reduced TEP (Table 1).

Among EU members, Spain is the chief exporter of tomatoes, except in summer when the Netherlands takes over. Morocco is the main exporting country of tomatoes to the EU, with a share of about 80% of total exports. Import volumes of tomatoes from other partner countries are much smaller: Israel and Turkey have a share of about 7-8%. However, Turkey exports tomatoes mainly during summer months, while exports of Israel are made of different varieties of tomatoes. The competition between Spain and Morocco is very intense due to the great similarity of their production seasons, target markets, technologies, and varieties (De Pablo Valenciano and Perez Mesa, 2004). The period with the highest competition spans from October to March, when imports from Morocco have zero tariffs if SIVs are above the preferential TEP and the volume of imports does not exceed the monthly quotas. Given these features, in our econometric analysis, we considered the tomato prices collected in Almeria (ES) and the Moroccan SIVs (case a), as well as Chateau-Renard (FR) prices and Turkish SIVs (case b).

As far as lemons are concerned, Spain is the main EU producer with an average harvested production in the three years 2006-2008 of 681,400 tons according to Eurostat data. Spain is also a net exporter of lemons to other EU countries. Globally, the EU is a net importer of lemons, around 400,000 tons per year, with Argentina that is the main partner country supplying 50-60% of total import while Turkey is the second partner country with a share of 20%. Imports of lemons from Argentina are distributed from May to October while those from Turkey span from September to April. As far as the case study is concerned, we carried out the analysis on Murcia (ES) prices and Turkish SIVs (case c) and on Murcia (ES) prices and Argentinean SIVs (case d).

# 3. The econometric model

Considering that very often the SIVs of F&V products imported from partner countries are below their TEP only for a few days, to assess the effects played by the EPS on EU

products prices, it is necessary to use daily data. Since prices and SIVs are the only data available on a daily base, we have to formulate a simplified market model in which the equilibrium affects only prices of domestic and imported products.

The dynamic structure of the econometric model we estimate may be seen as a reduced form of the competitive storage model proposed by Wright and Williams (1982) and Deaton and Laroque (1992, 1996). These models are based on the idea that consumers can buy both goods that have been stored from the previous periods as well as goods produced in the same period. The cost of inventories to risk neutral holders is given by the interest rate r paid on capital and by the shrinkage of stocks from one period to the next. Deaton and Laroque (1992, 1996) build and test a model using only product prices series whose dynamic is based on a unique stationary rational expectation equilibrium, while the estimation procedures enables the identification of the parameters characterizing the structural form of the model. According to the competitive storage model, prices follow an autoregressive process of order one, switching to a white noise process in stock out periods.

The storage model could seem not appropriate to represent price determination processes in the case of F&V products, considering that they are generally highly perishable and it is only possible to store them for short periods whose length depends on the products' characters. Moreover, the storage of F&V bears costs of refrigeration and conditioning that add to the shrinkage cost. The justification of our referring at the competitive storage model is based on the fact that we have to analyze series of daily prices and therefore it seems plausible to assume that products can be transferred from one day to the other.

To evaluate the effects of the EPS on EU domestic prices of F&V, we must also introduce assumptions regarding the relationships of such prices with that of imported products. At this aim, we assume that price of imported products in the EU F&V markets follows the model of determination in a large country. Moreover, since we have different prices for domestic and imported products, we also assume that the domestic and imported F&V products are imperfect substitute in the EU consumers demand. This would allow the presence of relationships between the two prices and separate price determination models.

The reduced form representation of the price determination model in the EU market is an AR(1) system of Eqs. (1) and (2)

$$P_t = f(P_{t-1}, SIV_{t-1}) + \varepsilon_{It}, \tag{1}$$

$$SIV_t = g(P_{t-1}, SIV_{t-1}) + \varepsilon_{2t}, \tag{2}$$

where  $P_t$  and  $P_{t-1}$  represent the daily prices of EU domestic products, respectively, at time t and t-1,  $SIV_t$  and  $SIV_{t-1}$  are the daily Standard Import Values, respectively, at time t and t-1, f and g are two different functional forms,  $\varepsilon_{1t}$  and  $\varepsilon_{2t}$  are error terms assumed to be identically independently distributed with mean 0 and variance  $\sigma^2$ .

To assess the effect of the EPS on price determination of EU F&V markets, we adopted a threshold autoregressive (TAR) model. TAR models belong to the general class of nonlinear models. Introduced by Tong (1978) and later formalized by himself (Tong, 1990), they have been widely used, because of their interpretability in many economic analysis (see among others Kapetanios and Shin, 2006). These models allow to include nonlinearity by separating the data in two or more linear regimes according to a "threshold variable." In our analysis, the two regimes are separated by the following exogenous and deterministic switching variable ( $I_t$ ):

$$I_{t} = \begin{cases} 1 & \text{if } SIV_{t-1} \ge 0.92 \cdot TEP_{t-1} \\ 0 & \text{if } SIV_{t-1} < 0.92 \cdot TEP_{t-1} \end{cases},$$

where again TEP stands for trigger entry price. The variable  $I_t$  allows to separate the data in two subsamples according to the relative position of SIVs with respect to the TEP.<sup>1</sup>

Including the indicator  $I_t$  into the system of Eqs. (1) and (2) results into a two-regimes threshold system specified by

$$\begin{cases}
P_{t} = I_{t} \cdot \{f_{1}(P_{t-1}, SIV_{t-1}) + \varepsilon_{1t}\} + (1 - I_{t}) \\
\cdot \{f_{2}(P_{t-1}, SIV_{t-1}) + \varepsilon_{3t}\} \\
SIV_{t} = I_{t} \cdot \{g_{1}(P_{t-1}, SIV_{t-1}) + \varepsilon_{2t}\} + (1 - I_{t}) \\
\cdot \{g_{2}(P_{t-1}, SIV_{t-1}) + \varepsilon_{4t}\},
\end{cases}$$
(3)

where  $\varepsilon_{it}$  represent the error terms assumed to be *i.i.d.*  $(0,\sigma_i^2)$ , where i = 1, ..., 4.

In our analysis, we are interested in testing if price series behave differently when the SIVs are above ("normal" regime) or below the 92% of the TEP, that is when the maximum specific duty is applied. Through the specification (3), we will be able to assess if the two regimes are different. The threshold model can be estimated if two conditions are satisfied: (1) a sufficient number of observations are attributed to each regime (Andrews, 1993; Seo, 2008); (2) the estimated coefficients of the model parameters differ in the two regimes.

A parametric form of system (3) may be obtained assuming an additive specification. The following threshold vector autoregressive of order one (TVAR(1)) results:

$$\begin{cases} P_{t} = I_{t} \cdot \left\{ \alpha_{1}^{I} + \beta_{11}^{I} P_{t-1} + \gamma_{11}^{I} SIV_{t-1} + \varepsilon_{1t}^{I} \right\} + (1 - I_{t}) \\ \cdot \left\{ \alpha_{1}^{II} + \beta_{11}^{II} P_{t-1} + \gamma_{11}^{II} SIV_{t-1} + \varepsilon_{1t}^{II} \right\} \\ SIV_{t} = I_{t} \cdot \left\{ \alpha_{2}^{I} + \beta_{21}^{I} P_{t-1} + \gamma_{21}^{II} SIV_{t-1} + \varepsilon_{2t}^{I} \right\} + (1 - I_{t}) \\ \cdot \left\{ \alpha_{2}^{II} + \beta_{21}^{II} P_{t-1} + \gamma_{21}^{II} SIV_{t-1} + \varepsilon_{2t}^{II} \right\}, \end{cases}$$
(4)

where the superscript index is referred to the regime (I or II) and the two subscript indexes are referred to the *i-th* Eq. (1 or 2) and to the lag order (one for specification 4).

<sup>&</sup>lt;sup>1</sup> Since in many cases since the variable  $I_t$  might be zero 1 or 2 days per week the adoption of time aggregated data (weekly or monthly) is not suitable.

For cases in which residuals autocorrelation might be an issue, we consider a specification of higher order. The TVAR of  $n \log (n > 1)$  of Eq. (5) represents a general case:

$$\begin{cases} P_{t} = I_{t} \cdot \left\{ \alpha_{1}^{I} + \sum_{j=1}^{n} \beta_{1j}^{I} P_{t-j} + \sum_{j=1}^{n} \gamma_{1j}^{I} SIV_{t-1} + \varepsilon_{1t}^{I} \right\} + (1 - I_{t}) \\ \cdot \left\{ \alpha_{1}^{II} + \sum_{j=1}^{n} \beta_{1j}^{II} P_{t-j} + \sum_{j=1}^{n} \gamma_{1j}^{I} SIV_{t-1} + \varepsilon_{1t}^{II} \right\} \\ SIV_{t} = I_{t} \cdot \left\{ \alpha_{2}^{I} + \sum_{j=1}^{n} \beta_{2j}^{I} P_{t-j} + \sum_{j=1}^{n} \gamma_{2j}^{I} SIV_{t-1} + \varepsilon_{2t}^{I} \right\} + (1 - I_{t}) \\ \cdot \left\{ \alpha_{2}^{II} + \sum_{j=1}^{n} \beta_{2j}^{II} P_{t-j} + \sum_{j=1}^{n} \gamma_{2j}^{I} SIV_{t-1} + \varepsilon_{2t}^{II} \right\}, \end{cases}$$
(5)

where the subscript j indicates the lag order. The order of lags in the TVAR(n) is determined by the Schwarz Information Criteria (SIC).

In our analysis, TVAR models were estimated using the full information maximum likelihood method, which is asymptotically efficient among estimators of simultaneous equation model and, for well-specified model, is able to provide consistent estimates of parameters either with *i.i.d.*  $\sim N(0,1)$  error terms and with errors autocorrelation (Greene, 2004).

For the sake of simplicity, we present the interpretation of results referring to the TVAR(1) specification of Eq. (4) since it is easily extendable to the TVAR(n) model. If the price determination processes of EU F&V products depend on the imports from a partner country and EPS affects such processes, the functional forms of the first and the second regime would differ from each other. However, since the threshold variable discriminates the regimes according to the relative position of SIVs with respect to the TEP, the different competitive behaviors at different price levels might contribute to change the parameters of price transmission. Under the assumptions in the system of Eqs. (1) and (2), SIVs and EU domestic prices should influence each other in the first regime. If the influence of SIVs on EU domestic price is observed in the first regime ( $\gamma_{11}^I > 0$ ) and it is also maintained in the second regime ( $\gamma_{11}^{II} > 0$ ), we cannot conclude that the EPS does isolate the EU market since the relationship stands in both regimes. According to model (4), if the coefficients of SIVs  $\gamma_{11}^{I}$ and  $\gamma_{11}^{II}$  in the equations will be, respectively, higher than zero and zero, we can say that the EPS is effective in avoiding cheap imports from a country, isolating the EU domestic market from low-price imports. Finally, when the estimated coefficients do not show an evidence that the SIVs affect the EU domestic prices in both regime we cannot conclude on the effectiveness of the EPS.

As far as tomato imported from Morocco is concerned, since the TRQ is binding, changes in the quota size agreed between EU and Morocco may have had effects on the market price determination process. In order to capture the effects of the quota expansion from 150,676 to 175,00 tons in 2003 and of the introduction of a further conditional quota (45,000 tons) by 2006, we modified the specification (4) accordingly

$$\begin{cases}
P_{t} = I_{t} \cdot \left\{ \alpha_{1}^{I} + \beta_{11}^{I} P_{t-1} + \gamma_{11}^{I} SIV_{t-1} + \delta_{11}^{I} D_{1} + \delta_{12}^{I} D_{2} + \varepsilon_{1t}^{I} \right\} (1 - I_{t}) \cdot \left\{ \alpha_{1}^{II} + \beta_{11}^{II} P_{t-1} + \gamma_{11}^{II} SIV_{t-1} + \delta_{11}^{II} D_{1} + \delta_{12}^{II} D_{2} + \varepsilon_{1t}^{II} \right\} \\
SIV_{t} = I_{t} \cdot \left\{ \alpha_{2}^{I} + \beta_{21}^{I} P_{t-1} + \gamma_{21}^{I} SIV_{t-1} + \delta_{21}^{I} D_{1} + \delta_{22}^{I} D_{2} + \varepsilon_{2t}^{I} \right\} (1 - I_{t}) \cdot \left\{ \alpha_{2}^{II} + \beta_{21}^{II} P_{t-1} + \gamma_{21}^{II} SIV_{t-1} + \delta_{21}^{II} D_{1} + \delta_{22}^{II} D_{2} + \varepsilon_{2t}^{II} \right\},
\end{cases} (4b)$$

where  $D_1$  and  $D_2$  are, respectively, dummy variables assuming value 1 for period from 2003 to 2006 and from 2006 to the end of the series. The TRQ expansion, allowing increased imports from Morocco, should lower the SIVs level, while the effect on EU domestic prices could be negligible due to the small dimension of additional quota with respect to the total marketed quantities. Furthermore, if the EPS is effective in isolating the EU price the quota expansion might not influence the price and SIVs in the second regime.

The relationships among EU domestic prices and SIVs of different products and partner countries are quantified and compared through the coefficient  $\eta$  that normalize the regime-/product-specific impact multipliers.<sup>2</sup>

# 4. Empirical results

The daily prices data used to carry out the analysis were extracted from the Agriview database of the European Commission, which includes daily prices of F&V collected on EU wholesale markets of different member countries. Data on daily SIVs, proxy of border prices of imports, are calculated by the EU Commission. All prices are reported in euro and expressed in current terms. Since price series collected on the different EU markets within the Agriview database have several missing data, the selection of markets on which to carry out the analysis has been forced by data availability. The criteria adopted in the selection were to pick the longest series with the smaller number of missing price data. Choosing the market, using the criteria of data availability, may have the limit that market integration relationships could have hidden possible relationships between the SIVs and EU prices observed on other markets. Concerning the analysis, when price series we choose still have missing data, they were omitted to obtain a full and continuous time series.

The effectiveness of EPS in stabilization of EU tomato prices has been analyzed through the cases of imports from Morocco

<sup>&</sup>lt;sup>2</sup> The multipliers in finite lag dynamic models with stationary variables are represented by the regression coefficients (Greene, 2004). In order to compare the multipliers, the variable  $\eta$  is the elasticity and it is computed as the multipliers of interest times the ratio of price and SIVs means. For instance, the elasticity  $\eta_{PI}^{SIV^I}$  that capture the change in price due to change in SIVs in the first regime is given by multiplying the sum *i-th* estimated coefficients  $\gamma_{Ii}^I$  by  $E[SIV^I]/E[P^I]$ .

Table 2 Descriptive statistics per regimes

		Tomato					
		I regime			II regime		
		Mean	Median	St. dev.	Mean	Median	St. dev
(a)	EU price (Almeria)	82.18	76.56	27.07	52.13	51.21	8.44
	SIVs (Morocco)	70.77	64.1	25.98	37.18	38.6	4.19
(b)	EU price (Chateau-Renard)	94.83	83.85	38.98	84.57	80	33.31
	SIVs (Turkey)	92.58	86	28.35	66.34	60.3	24.42
		Lemon					
		I regime			II regime		
(c)	EU price (Murcia)	56.74	55	13.04	49.24	48.72	10.01
	SIVs (Turkey)	61.39	60	10.01	42.36	43	6.31
(d)	EU price (Murcia)	60.44	58.75	10.45	56.15	55	9.36
	SIVs (Argentina)	63.59	62	6.36	50.81	51.8	4.44

and Turkey, which account, respectively, for 83% and 6% of the total fresh tomato imports from extra-EU countries. Since EU imports from Morocco are mainly spread from November to March, when the import monthly quotas are effective and wider, the econometric analysis is built on daily price data related to these months, using a time series starting on January 2000 and ending on February 2007. On the other hand, since imports from Turkey are distributed from April to October also in this case daily data are limited to these months. The EU domestic tomato price was collected on the Almeria (ES) wholesale market. Such market is of high relevance for a tomato-producing area that is affected by the competition of products imported from Morocco. On the other hand, to analyze the relationships regarding the SIV of tomato imported from Turkey, we used prices collected from the French market of Chateau Renard.<sup>3</sup>

To analyze the effectiveness of the EPS in the case of lemon, we considered the SIVs of imports from Argentina and Turkey while the EU domestic prices were collected on the Murcia (ES) wholesale market. This market is of high relevance for the Spanish lemon-producing area. The SIVs of lemons imported from Turkey and Argentina show a high share of values belonging to the second regime (17%, 124 out of 729, and 35%, 213 out of 611, for Turkish and Argentinean imports, respectively). Conversely, as far as tomato imports are concerned, 13% and 11% of SIVs of products imported, respectively, from Morocco and Turkey pertain to the second regime.

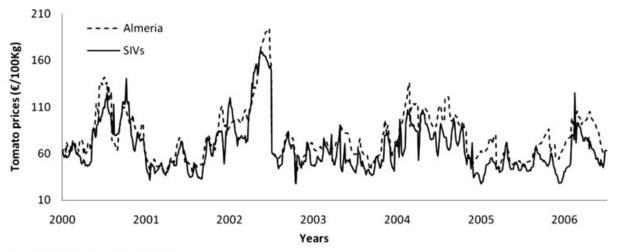
Summarizing, the econometric analysis was applied to two case studies related to the tomato market (case a is related to Almeria [ES] prices and Moroccan SIVs, case b is regarding Chateau-Renard [FR] prices and Turkish SIVs) and two cases of the lemon market (case c stands for Murcia [ES] prices and Turkish SIVs, case d concerns Murcia [ES] prices and

Argentinean SIVs) (Table 2). Time series of daily prices and SIVs refer to weekdays from Monday to Friday and contain data for the season in which transactions are registered: November–March (a); April–October (b); October–May (c); May–October (d). Prices from different years are combined to obtain a unique sample and cover the periods 2000–2007 (case *a*), 2000–2004 (case *b*) and 1998–2006 (cases *c* and *d*) (Graph 1).

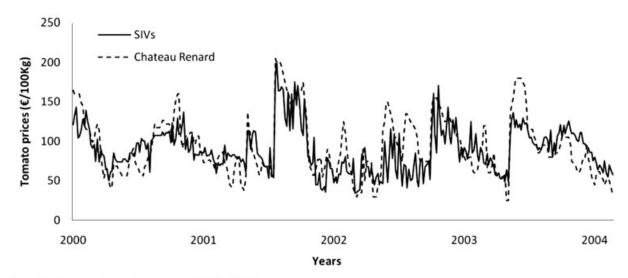
In order to carry out the analyses, some preliminary tests and transformations of time series were applied. Nelson and Plosser (1982) showed that a vast majority of economic series could be better characterized by a unit root process rather than by a deterministic trend. Furthermore, according to other authors (Fama, 1995), price series are likely to follow a random walk process, that is a nonstationary process in which the autocorrelation function is one everywhere. This constrains the number of applicable econometric techniques to the nonstationary ones. Alternatively, time series should be transformed into stationary time series. If the data are generated by a unit root process, subtracting a deterministic time trend is not sufficient to produce a stationary process, while a correct transformation could be into different time series (Hamilton, 1994).

The presence of unitary roots in price series is usually tested by the conventional tests proposed by Dickey and Fuller (1979)) and Philips and Perron (1988). The two tests were derived for the null hypothesis of unit roots in linear time series. Taylor (2001) suggests to replace the unit root null hypothesis with a stationary null when time series are expected to have nonlinear adjustments. We performed two different tests to assess the stationarity of time series: the DF-DLS<sub>u</sub> (Elliott, 1999), which assume under the null the presence of a local unit root, and the KPSS test (Kwiatkowski et al., 1992), in which the null hypothesis is the stationarity of the time series. Overall, the tests reject the hypothesis of unit roots and fail to reject the stationarity of time series at 10% (Table 3) suggesting that price does not need transformations.

<sup>&</sup>lt;sup>3</sup> We also conducted a preliminary analysis by using Almeria prices an SIVs of tomato imported from Turkey but no relationships between these prices and the Turkey SIVs were found.



Case a: Almeria and Moroccan SIVs



Case b: Chateau Renard prices and Turkish SIVs

Graph 1. Prices and SIVs time series (Source: Agriview database).

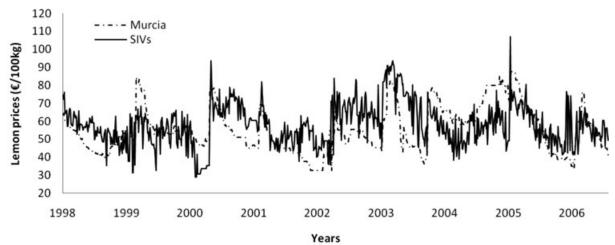
# 4.1. Results: tomato market

Final specifications for tomato cases are parsimonious and include only coefficients significant at least at 5%. In all equations, the estimated coefficients of the lagged dependent variables (prices or SIVs) assume a larger absolute value in the second regime, which is an evidence of their tendency to return in the normal regime. In this case, the larger the absolute value of lagged dependent the closer the behavior of time series to a nonstationary process, hence the larger the tendency to switch to the normal regime.

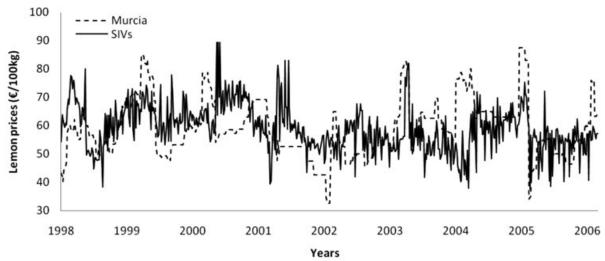
As far as the case of tomatoes imported from Morocco is concerned, the two regimes contain, respectively, 566 and 85 observations. According to estimates in Table 4, the two regimes

are different:<sup>4</sup> in the first regime  $\beta_{11}^I$ ,  $\gamma_{11}^I$ ,  $\beta_{21}^I$ , and  $\gamma_{21}^I$  are greater than zero and statistically significant (at 1% level), while in the second regime only  $\beta_{11}^{II}$  and  $\gamma_{21}^{II}$  are statistically significant, meaning that the reciprocal influence of the EU domestic price and the SIVs is lost in the second regime. We can interpret the results as an evidence of the effectiveness of the EPS in isolating the EU market from SIVs when the latter are below the TEP. As regard the coefficients of quota dummies, only  $\delta_{21}^I$   $\delta_{22}^I$  in

<sup>&</sup>lt;sup>4</sup> We introduced dummies in the TVAR(1) model to take into account series gaps, from the end of a season to the beginning of the following season. In all cases the dummies are statistically not significant and results are not affected by dummies. Therefore we do not consider dummies in final econometric specifications.



Case c: Murcia prices and Turkish SIVs



Case d: Murcia prices and Argentinean SIVs

Graph 1. Continued.

Table 3 DF-DLS $_{\rm u}$  and KPSS test statistics

	Tomatoes								
	Spain—More	occo (case a)				France—Tui	key (case b)		
	DF-DLS <sub>u</sub> (1)	DF-DLS <sub>u</sub> (2)	KPSS (3)	KPSS (4)		DF-DLS <sub>u</sub> (1)	DF-DLS <sub>u</sub> (2)	KPSS (3)	KPSS (4)
Almeria	1.248	2.739	0.192	0.194	Chateau-Renard	2.854	3.299	0.058	0.048
Morocco	0.437 Lemons	1.621	0.458	0.062	Turkey	2.315	4.046	0.095	0.079
	Spain—Turk	ey (case c)				Spain—Arge	entina (case d)		
Murcia	1.789	4.640	0.377	0.136	Murcia	2.342	3.621	0.139	0.131
Turkey	2.663	4.551	0.248	0.016	Argentina	0.729	2.339	1.056	0.108

<sup>(1)</sup> Intercept. Test critical value (10%) = 4.48.

<sup>(2)</sup> Intercept and trend. Test critical value (10%) = 6.89.

<sup>(3)</sup> Intercept. Test critical value (10%) = 0.347.

<sup>(4)</sup> Intercept and trend. Test critical value (10%) = 0.119.

Table 4 Model results for tomato markets

	Almeria (ES)—Morocco (a	1)	Chateau-Renard (FR)—Turk	ey (b)
	I regime (SIV > Trig)		I regime (SIV > Trig)	
	Almeria	Morocco	Chateau Renard	Turkey
$\alpha$	2.451** (1.152)	2.661 (1.669)	9.581*** (3.427)	22.186 (4.194)
$P_{t-1}$	0.898*** (0.026)	0.121*** (0.027)	0.892*** (0.035)	0.203*** (0.038)
$SIV_{t-1}$	0.081*** (0.025)	0.831*** (0.025)		0.531*** (0.044)
$D_1$		-2.073****(0.756)		
$D_2$		-2.131** (0.921)		
	II regime (SIV $\leq$ Trig)		II regime (SIV $\leq$ Trig)	
α	2.531 (9.366)	5.611 (8.286)	5.946*** (19.806)	2.062 (14.823)
$P_{t-1}$	0.966*** (0.177)		0.942*** (0.223)	0.418*** (0.133)
$SIV_{t-1}$	,	0.893*** (0.235)		0.636*** (0.191)
$D_1$				
$D_2$				
$R^{2}$	0.93	0.90	0.80	0.61

<sup>\*\*\*, \*\*, \*</sup> significant at 0.01, 0.05, and 0.1, respectively.

the second equation are statistically significant, and negative, as expected. Moreover,  $\delta_{21}^I$ , the coefficient that captures the effect of the expansion of quota from 150,676 to 175,000 tons is (in absolute value) smaller than  $\delta_{22}^I$ , which also considers the further expansion of 45,000 tons. In other terms, the dummy coefficients allow to show that, *ceteris paribus*, larger quotas lowered the SIVs level while effects on EU domestic prices were not significant. In the first regime, the effect of EU domestic price on SIVs ( $\eta_{PI}^{SIVI}=0.141$ ) largely exceeds, as expected, the effect of SIVs on price ( $\eta_{PI}^{SIVI}$  equals 0.069) while no multipliers can be computed in the second regime. The results enforce the idea that SIVs follow the EU domestic price but the linkage between them is lost in the second regime.

As regard the Turkish tomatoes, estimated coefficients support the idea that the EU domestic price influences the Turkish SIVs ( $\beta_{21}^I$  and  $\beta_{21}^{II}$  are statistically significant), but not *vice versa* ( $\gamma_{11}^I$  and  $\gamma_{11}^{II}$  are not statistically different from zero).<sup>4</sup> These results do not lead to conclude that EPS is ineffective since the SIVs do not influence the EU domestic price in both regime but, according to the interpretation we provided in previous paragraph, we cannot conclude that the EPS isolates the EU market. The multiplier of EU price on SIVs ( $\eta_{SIV}^P$ ) is lower in the first regime (0.198) than in the second (0.367) indicating that the EPS strengthens the influence of EU domestic price on SIVs when they are below the threshold.

# 4.2. Results: lemon market

The cross-correlogramms of residuals of estimated TVAR(1) models of lemon markets (Table 5) show that the autocorrelation of residuals is an issue, probably because for a product more storable than tomato in daily data there is a longer memory of the price determination process.<sup>5</sup> Therefore, the next step in

our analysis of the series of lemon market was the estimation of a TVAR models of higher order. We employed the SIC for lag length selection.<sup>6</sup> Taking into account these results, we considered a TVAR(3) for case (c) and a TVAR(2) for (d). The preferred final specifications are parsimonious and include only coefficients statistically significant at least at 5% level.<sup>7</sup> The estimated coefficients of the lagged dependent variable assume a larger absolute value in the second regime, as we observed for tomatoes, in all but one equation: the coefficients of Argentinean SIVs are larger in the first regime.<sup>8</sup>

The TVAR model estimated to find the relationships between the price of lemons on the Murcia market and the SIVs of Turkey (case c) confirms previous results: the estimated coefficient  $\gamma_{11}^{II}$  is statistically significant, while  $\gamma_{11}^{II}$ ,  $\gamma_{12}^{II}$ , and  $\gamma_{13}^{II}$  are not statistically different from zero. Therefore, the estimates indicate that EPS is effective in isolating the Spanish market from Turkish imports. The values of the two multipliers in the first regime,  $\eta_{SIV^I}^{PI}$  and  $\eta_{PI}^{SIV^I}$  are, respectively, 0.079 and 0.032, leading to considerations similar to case a: in the normal regime the SIVs follow the EU domestic price but the linkage between series is lost in the second regime.

The results for case (d) show that the only relationship between series is the following: EU domestic price influences Argentinean SIVs in the first regime ( $\gamma_{11}^I$  equals 0.101 being statistically significant while the correspondent multiplier is 0.091). Since the SIVs do not influence EU prices either in both regimes in this case, we cannot conclude on the effectiveness of the EPS.

<sup>&</sup>lt;sup>5</sup> Contrary, the cross-correlogramms of residuals estimated for time series in case (a) and (b) indicate that a TVAR(1) specification might be appropriate.

 $<sup>^6</sup>$  The SIC values for case c and d reach their minimum (respectively 12.338 and 12.058) at lag 3 and 2.

 $<sup>^{7}</sup>$  We introduced dummies in the TVAR (n) model to take into account series gaps, from the end of a season to the beginning of the following season. In all cases the dummies are statistically not significant and results are not affected by dummies. Therefore we do not consider dummies in final econometric specifications.

<sup>&</sup>lt;sup>8</sup> The result is not surprisingly since in case (d) the share of observations pertaining to the second regime is very large (35%).

Table 5 Model results for lemon markets

	Murcia (ES)—Turkey (c)		Murcia (ES)Argentina (d)	)
	I regime (SIV > Trig)		I regime (SIV > Trig)	
	Murcia	Turkey	Murcia	Argentina
α	0.224 (1.028)	3.736 (2.679)	5.142*** (1.534)	11.560*** (3.366)
$P_{t-1}$	0.963*** (0.013)	0.093*** (0.028)	0.913*** (0.020)	0.101*** (0.032)
$P_{t-2}$				
$P_{t-3}$				
$SIV_{t-1}$	0.027*** (0.012)	0.466*** (0.041)		0.386*** (0.048)
$SIV_{t-2}$		0.248*** (0.037)		0.316*** (0.033)
$SIV_{t-3}$		0.119*** (0.033)		
	$\underline{\text{II regime (SIV} \leq \text{Trig)}}$		$\underline{\text{II regime (SIV} \leq \text{Trig)}}$	
α	2.202 (2.315)	4.801 (4.626)	1.091 (1.247)	33.128*** (3.717)
$P_{t-1}$	0.969** (0.049)	,	0.984*** (0.026)	,
$P_{t-2}$				
$P_{t-3}$				
$SIV_{t-1}$		0.380*** (0.105)		
$SIV_{t-2}$		0.365*** (0.070)		0.388*** (0.067)
$SIV_{t-3}$		0.230*** (0.064)		
$R^2$	0.932	0.561	0.876	0.426

<sup>\*\*\*, \*\*, \*</sup> significant at 0.01, 0.05, and 0.1, respectively.

#### 4.3. The stabilization effect of the EPS

The assessment of the stabilization effects of the EPS is pursued by evaluating changes of the first and second moments of the distributions of interpolated EU prices and SIVs from estimated models. Analytically, we computed the mean and standard deviation of the samples under two scenarios: the first one simulates what is actually working with the EPS, while the second one is aimed at the simulation of a removal of the EPS under the assumption that the price determination model estimated in the first regime would remain unchanged even without the EPS. Therefore, under the two scenarios, we have:

- (1) The dynamics of time series are governed by the coefficients estimated for the first and second regimes.
- (2) The dynamics of first regime are also true in the second regime.

Computationally, the simulation of scenario 1 is made by interpolating observed data using the estimated coefficients of first regime when the observed SIVs are higher than the threshold and the coefficients of second regime when the SIVs are below the threshold. The simulation of the second scenario is always made using coefficients estimated in the first regime.

We expect EU prices and SIVs to be lower in mean and larger in standard deviation if no adjustments in price transmission are assumed (e.g., when coefficients of the first regime are adopted to interpolate data either in the first and in the second regime). The results of simulation are expressed as percentage change<sup>9</sup> ( $\Delta\%$ ) of means and standard deviations computed under the second scenario with respect to those calculated in the first scenario (Table 6), for the whole sample period of each model and for each month we included in the sample.

Without the EPS the EU domestic prices and SIVs would be lower on average in all but case (d) with the largest effects detected for cases (b) and (c). As regard price variability, we found that for the EU domestic prices the removal of the EPS would increase standard deviation in cases (a) and (c), respectively, by 0.12% and 0.64%. The variability of the SIVs would slightly increase in case (a) (0.04%) and more substantially in case (c) (3.5%). As far cases (b) and (c) are concerned, the simulated removal of EPS shows that the variability would decrease.

Looking at the simulated effects of a removal of the EPS at the monthly level, we have decreases in EU domestic price in all months for cases (a) and (c) for which we detected a clear isolation effect played by the EPS. For cases (b) and (d), we observed no clear effects. Monthly changes in price variability are consistent with observed changes in price means. The removal of the EPS would decrease monthly SIVs increasing their variability in all months only in case (c), while in case

<sup>&</sup>lt;sup>9</sup> The percentage change has been computed with respect to the mean calculated for scenario 1, that is,  $\Delta\%=(E[X|\Omega^I]-E[X|\Omega^I,\Omega^{II}])/E[X|\Omega^I,\Omega^{II}]$ , where  $\mathbf{X}=P$  or SIVs,  $\Omega^I$ , and  $\Omega^{II}$  are the information sets containing, respectively, the estimated coefficients of the first and second regime.

Table 6 Changes in means and standard deviations under the two scenarios

(a) EU price (Almeria)         78.32         78.22         -0.12%         26.48           Nov         72.74         72.49         -0.34%         21.44           Dec         81.86         81.77         -0.10%         16.85           Jan         72.49         73.46         -0.03%         21.15           Feb         72.85         72.86         0.01%         22.35           Apr         4pr         93.41         93.20         -0.02%         37.25           Apr         Apr         123.07         122.75         -0.26%         32.61           May         72.27         72.32         0.07%         18.33           Jul         57.75         58.27         0.90%         15.61           Aug         63.94         63.94         -0.06%         23.05           Sep         65.77         58.27         0.90%         15.61           Oct         66.50         66.40         -0.15%         12.46           Oct         66.50         66.40         -0.15%         9.03           Nov         59.11         59.04         -0.13%         9.03           Feb         48.16         48.06         -0.13%         9.06	26.52 21.57 16.96	0.12% S	SIVs (Morocco)		07 70				
72.74 72.49 -0.34% 81.86 81.77 -0.10% 73.49 73.46 -0.03% 73.49 73.45 -0.00% 72.85 72.86 0.01% 92.21 92.20 -0.02% 123.07 123.07 123.07 123.07 123.07 123.0 0.01% 93.43 -0.00% 93.48 93.43 -0.00% 93.48 93.43 -0.00% 93.48 93.43 -0.00% 93.49 93.10 93.43 -0.11% 93.01 93.43 -0.11% 93.01 93.43 -0.11% 93.01 93.43 -0.11% 93.01	21.57		· · · · · · · · · · · · · · · · · · ·	66.44	06.40	0.00%	25.46	25.47	0.04%
81.86 81.77 -0.10% 73.49 73.46 -0.03% 72.85 72.86 0.01% 92.21 92.20 -0.02% 123.07 122.75 -0.26% 88.30 88.30 0.01% 72.27 72.32 0.07% 57.75 58.27 0.90% 63.94 63.94 -0.00% 96.16 96.17 0.01% 93.48 93.43 -0.06% 55.44 55.28 -0.28% 66.50 66.40 -0.15% 59.11 59.04 -0.11% 49.32 49.23 -0.18% 48.16 48.06 -0.22% 49.74 49.19 -1.10% 61.49 61.25 -0.38% 57.69 57.74 0.08% 57.69 57.74 0.08% 57.69 57.74 0.08%	16.96	%09.0		60.51	60.53	0.04%	24.06	24.03	-0.12%
73.49 73.46 -0.03% 72.85 72.86 0.01% 92.21 92.20 -0.02% 123.07 122.75 -0.26% 88.30 88.30 0.01% 72.27 72.32 0.07% 57.75 58.27 0.00% 96.16 96.17 0.01% 93.48 93.43 -0.06% 55.44 55.28 -0.28% 66.50 66.40 -0.15% 59.11 59.04 -0.13% 59.11 59.04 -0.13% 49.32 49.23 -0.18% 49.32 49.23 -0.18% 49.74 49.19 -1.10% 61.49 61.25 -0.38% 57.69 57.74 0.08% 57.69 57.74 0.08% 55.21 55.89 0.04% 55.21 55.89 0.04%	,	0.65%		67.94	67.94	-0.00%	18.40	18.39	-0.05%
Renard     72.85     72.86     0.01%       92.21     92.20     -0.02%       123.07     122.75     -0.26%       88.30     88.30     0.01%       72.27     72.32     0.07%       57.75     58.27     0.90%       63.94     63.94     -0.00%       96.16     96.17     0.01%       93.48     93.43     -0.06%       55.44     55.28     -0.28%       66.50     66.40     -0.15%       59.11     59.04     -0.13%       53.07     53.01     -0.11%       49.32     49.23     -0.18%       49.74     49.19     -1.10%       61.49     61.25     -0.38%       57.69     57.74     0.08%       55.24     55.33     0.12%       55.26     55.33     0.12%	21.16	0.08%		64.34	64.26	-0.12%	19.87	19.97	0.53%
Renard     92.21     92.20     -0.02%       Renard     93.41     93.20     -0.23%       123.07     122.75     -0.26%       88.30     88.30     0.01%       72.27     72.32     0.07%       57.75     58.27     0.90%       63.94     63.94     -0.00%       96.16     96.17     0.01%       93.48     93.43     -0.06%       55.44     55.28     -0.28%       66.50     66.40     -0.15%       59.11     59.04     -0.13%       53.07     53.01     -0.11%       49.32     49.23     -0.18%       49.74     49.19     -1.10%       61.49     61.25     -0.38%       57.69     57.74     0.08%       55.24     55.33     0.12%	22.34	0.07%		69.09	09.09	-0.15%	19.60	19.69	0.44%
Renard     93.41     93.20     -0.23%       123.07     122.75     -0.26%       88.30     88.30     0.01%       72.27     72.32     0.07%       57.75     58.27     0.90%       63.94     63.94     -0.00%       96.16     96.17     0.01%       93.48     93.43     -0.06%       55.44     55.28     -0.28%       66.50     66.40     -0.15%       59.11     59.04     -0.13%       53.07     53.01     -0.11%       49.32     49.23     -0.18%       49.74     49.19     -1.10%       61.49     61.25     -0.38%       57.69     57.74     0.08%       55.41     55.49     0.13%       55.41     55.49     0.13%       55.54     55.33     0.12%	37.27	0.05%		79.15	79.15	0.01%	34.87	34.87	-0.03%
123.07     122.75     -0.26%       88.30     88.30     0.01%       72.27     72.32     0.07%       57.75     58.27     0.90%       63.94     63.94     -0.00%       96.16     96.17     0.01%       93.48     93.43     -0.06%       55.44     55.28     -0.28%       66.50     66.40     -0.15%       59.11     59.04     -0.13%       53.07     53.01     -0.11%       49.32     49.23     -0.18%       49.74     49.19     -1.10%       61.49     61.25     -0.38%       57.69     57.74     0.08%       55.24     55.33     0.12%       55.26     55.33     0.12%	34.29	-0.17%	SIVs (Turkey)	89.43	88.76	-0.76%	22.83	22.09	-3.23%
88.30 88.30 0.01% 72.27 72.32 0.07% 57.75 58.27 0.90% 63.94 63.94 -0.00% 96.16 96.17 0.01% 55.44 55.28 -0.28% 66.50 66.40 -0.15% 59.11 59.04 -0.15% 59.11 59.04 -0.13% 49.32 49.23 -0.18% 49.32 49.23 -0.18% 49.74 49.19 -1.10% 61.49 61.25 -0.38% 58.97 58.99 0.04% 57.69 57.74 0.08% 55.26 55.33 0.12%	32.70	0.28%		113.57	111.36	-1.94%	21.33	21.60	1.30%
72.27       72.32       0.07%         57.75       58.27       0.90%         63.94       63.94       -0.00%         96.16       96.17       0.01%         93.48       93.43       -0.06%         55.44       55.28       -0.28%         66.50       66.40       -0.15%         59.11       59.04       -0.13%         53.07       53.01       -0.11%         49.32       49.23       -0.18%         49.74       49.19       -1.10%         61.49       61.25       -0.38%         57.69       57.74       0.08%         55.24       55.33       0.12%	22.42	-0.15%		91.46	91.42	-0.04%	13.97	13.57	-2.89%
57.75       58.27       0.90%         63.94       63.94       -0.00%         96.16       96.17       0.01%         93.48       93.43       -0.06%         55.44       55.28       -0.28%         66.50       66.40       -0.15%         59.11       59.04       -0.15%         53.07       53.01       -0.11%         49.32       49.23       -0.18%         49.74       49.19       -1.10%         61.49       61.25       -0.38%         58.97       58.99       0.04%         57.69       57.74       0.08%         55.24       55.33       0.12%	18.27	-0.29%		72.52	72.38	-0.19%	9.05	9.01	-0.05%
63.94       63.94       -0.00%         96.16       96.17       0.01%         93.48       93.43       -0.06%         55.44       55.28       -0.28%         66.50       66.40       -0.15%         59.11       59.04       -0.13%         53.07       53.01       -0.11%         49.32       49.23       -0.18%         48.16       48.06       -0.22%         49.74       49.19       -1.10%         61.49       61.25       -0.38%         58.97       58.99       0.04%         57.69       57.74       0.08%         55.41       55.49       0.13%         55.26       55.33       0.12%	14.94	-4.30%		60.13	62.13	3.33%	13.50	10.43	-22.69%
96.16     96.17     0.01%       93.48     93.43     -0.06%       55.44     55.28     -0.28%       66.50     66.40     -0.15%       59.11     59.04     -0.13%       53.07     53.01     -0.11%       49.32     49.23     -0.18%       48.16     48.06     -0.22%       49.74     49.19     -1.10%       61.49     61.25     -0.38%       58.97     58.99     0.04%       57.69     57.74     0.08%       55.41     55.49     0.13%       55.26     55.33     0.12%	14.39	~00.0—		68.87	68.87	-0.00%	8.03	8.03	-0.00%
93.48       93.43       -0.06%         55.44       55.28       -0.28%         66.50       66.40       -0.15%         59.11       59.04       -0.13%         53.07       53.01       -0.11%         49.32       49.23       -0.18%         48.16       48.06       -0.22%         49.74       49.19       -1.10%         61.49       61.25       -0.38%         58.97       58.99       0.04%         57.69       57.74       0.08%         55.41       55.49       0.13%         55.26       55.33       0.12%	45.35	-0.42%		86.72	86.25	-0.54%	23.47	22.92	-2.36%
55.44       55.28       -0.28%         66.50       66.40       -0.15%         59.11       59.04       -0.13%         53.07       53.01       -0.11%         49.32       49.23       -0.18%         48.16       48.06       -0.22%         49.74       49.19       -1.10%         61.49       61.25       -0.38%         58.97       58.99       0.04%         57.69       57.74       0.08%         55.41       55.49       0.13%         55.26       55.33       0.12%	22.96	-0.39%		86.32	85.89	-0.49%	14.23	14.13	-0.69%
66.50       66.40       -0.15%         59.11       59.04       -0.13%         53.07       53.01       -0.11%         49.32       49.23       -0.18%         48.16       48.06       -0.22%         49.74       49.19       -1.10%         61.49       61.25       -0.38%         58.97       58.99       0.04%         57.69       57.74       0.08%         55.41       55.49       0.13%         55.26       55.33       0.12%	12.54	0.64%	SIVs (Turkey)	58.06	57.47	-1.02%	9.16	9.48	3.50%
59.11       59.04       -0.13%         53.07       53.01       -0.11%         49.32       49.23       -0.18%         48.16       48.06       -0.22%         49.74       49.19       -1.10%         61.49       61.25       -0.38%         58.97       58.99       0.04%         57.69       57.74       0.08%         55.41       55.49       0.13%         55.26       55.33       0.12%	12.16	0.50%		64.83	64.31	-0.80%	9.57	6.77	2.10%
53.07       53.01       -0.11%         49.32       49.23       -0.18%         48.16       48.06       -0.22%         49.74       49.19       -1.10%         61.49       61.25       -0.38%         58.97       58.99       0.04%         57.69       57.74       0.08%         55.41       55.49       0.13%         55.26       55.33       0.12%	60.6	0.62%		61.37	61.09	-0.45%	9.28	9.55	2.93%
49.32       49.23       -0.18%         48.16       48.06       -0.22%         49.74       49.19       -1.10%         61.49       61.25       -0.38%         58.97       58.99       0.04%         57.69       57.74       0.08%         55.41       55.49       0.13%         55.26       55.33       0.12%	6.47	-0.49%		58.50	58.27	-0.40%	7.33	7.40	0.97%
48.16     48.06     -0.22%       49.74     49.19     -1.10%       61.49     61.25     -0.38%       58.97     58.99     0.04%       57.69     57.74     0.08%       55.41     55.49     0.13%       55.26     55.33     0.12%	90.9	-0.34%		55.93	55.52	-0.75%	6.39	6.51	1.78%
49.74     49.19     -1.10%       61.49     61.25     -0.38%       58.97     58.99     0.04%       57.69     57.74     0.08%       55.41     55.49     0.13%       55.26     55.33     0.12%	6.07	0.08%		54.54	54.01	-0.96%	4.71	4.78	1.47%
61.49     61.25     -0.38%       58.97     58.99     0.04%       57.69     57.74     0.08%       55.41     55.49     0.13%       55.26     55.33     0.12%	14.54	1.16%		51.13	49.50	-3.20%	8.77	60.6	3.65%
58.97 58.99 0.04% 57.69 57.74 0.08% 55.41 55.49 0.13% 55.26 55.33 0.12%	18.66	%68.0		55.29	54.37	-1.66%	8.92	9.22	3.45%
57.69     57.74     0.08%       55.41     55.49     0.13%       55.26     55.33     0.12%	9.40		SIVs (Argentina)	58.71	59.09	0.65%	5.68	5.59	-1.61%
55.41 55.49 0.13% 55.26 55.33 0.12%	12.48			59.57	59.72	0.25%	98.9	6.83	-0.55%
55.26 55.33 0.12%	5.41	-1.47%		58.68	58.99	0.53%	5.38	5.51	2.44%
	5.25	-3.95%		57.92	58.65	1.25%	4.92	4.67	-5.12%
55.80 55.97 0.31%	7.67	-2.95%		59.41	59.51	0.16%	5.23	5.27	0.66%
59.17 59.20 0.06%	7.67	-2.01%		59.31	99.69	0.59%	5.62	5.46	-2.94%
67.23 67.06 -0.24%	10.85	-2.34%		58.27	58.64	0.64%	6.38	6.28	-1.49%

 $(1) = E[X|\Omega^I, \Omega^{II}]; (2) = E[X|\Omega^I]; (3) = Std.dev.[X|\Omega^I, \Omega^{II}]; (4) = Std.dev.[X|\Omega^I]$   $X = \text{P or SIVs}; \Omega^I \text{ and } \Omega^{II} \text{ are the information sets containing, respectively, the estimated coefficients of the first and second regime.}$ 

(a) there are monthly changes rather small of different signs. In cases (b) and (d), the simulation did not give clear-cut changes.

Summing up, we found that the EPS contributes to increase the EU domestic prices means in three out of four cases and to decrease the standard deviations, stabilizing EU prices in cases (a) and (c) for which we detected a clear isolation effect due to the EPS functioning.

#### 5. Conclusions

This article presents an econometric analysis of the effects of the EPS on the prices of EU F&V. It focuses on the cases of tomatoes and lemons, since for these two products the prices of imports from the main EU partner countries frequently fall below the 0.92 of TEP, the condition under which the maximum duty is enforced. The following hypotheses were tested: when the price of imports fall below the 0.92 of TEP is there any reaction in the prices of EU domestic produce? Is the EPS effective in isolating the EU domestic market in such cases? What is the effect of the EPS in terms of price stabilization? To this aim, we specified a threshold model using the TEP as an exogenous threshold.

Since data used in the analysis are daily prices of domestic EU products sold on the main markets and the daily SIVs of imported products from the main partner countries, we specified a model whose autoregressive structure is derived from the competitive storage approach. Analysis of residuals from estimates showed that in the two cases of lemons the lag structure of the competitive storage model is not able to keep up with the dynamics of prices and SIVs asking for a different approach. The specification of TVAR models for lemons gave better results from an econometric point of view. Overall, the performed econometric analysis highlights that the EPS affects the price determination processes of both tomatoes and lemons, in the sense that when SIVs are below the TEP the price determination process of EU products follows a pattern different from the one shown when SIVs are higher.

In the cases of tomatoes and lemons imported, respectively, from Morocco and Turkey, while their SIVs affect the prices of EU domestic product when they are higher than their threshold, this does not hold when SIVs are below this level. Econometric analysis thus showed that, at least in these two cases, the EPS isolates the EU domestic prices determination process through the neutralization of the effects that low import prices could exert. This relationship does not hold in the case of Turkish tomato imports, as well as of lemons imported from Argentina, since they never affect EU domestic prices. On the contrary, the EU domestic prices affect the SIVs, trough a linkage that is lost in the II regime in the case of Turkish tomato SIVs while it still holds for Argentina lemons. These results may be due to the small import flows of tomatoes from Turkey compared to the EU domestic production and trade while in the case of lemons from Argentina it may be due to a different seasonality between domestic supply and imports. However, this does not mean that

the EPS is ineffective, indeed these results may be also due to the effect of a poor integration between the markets on which these products are sold.

The analyses highlighted the effectiveness of the EPS in sheltering the EU domestic market of F&V from low-priced imports only in two out of four cases. However, the resulting stabilization effect, as well as the support effect on EU domestic prices, is rather small, particularly, in the case of tomatoes imported from Morocco. On this case, there are some evidences coming from other studies that could be compared with our results. Particularly, the recent study by Garcia-Alvarez-Coque et al. (2010) carried out through partial equilibrium models for some F&V produces, that includes tomatoes but not lemons, in the case of tomatoes found that the removal of the EPS would have the effect of a large increase in imports from Morocco that in the period 2004–2006 would soar by a percentage between 27.1% and 74.5% respectively under a "low" and "high" scenario. The last figure would produce a decrease of EU internal market prices in a range of -4.2% in October and -0.6% in May. Similarly, Antón-López and Atance-Muniz (2007) found that a 45% MTE cut would lead to cuts in domestic prices of up to 4.8% for tomatoes and 8.3% for lemons. These results show an impact of the EPS on EU domestic prices means larger than the one we found in our analyses. On the other hand, we found that the EPS has very limited impact on SIVs, while changes simulated by Garcia-Alvarez-Coque et al. (2010) on Moroccan prices are much wider.

Regardless of the difficulty in comparing results obtained with very different methodological approaches, the divergence could be explained by means of two points

- Our econometric model is estimated using price data that reflect a market in which the EPS is working while without it market agents would behave differently and therefore estimated parameters would also be different;
- (2) The price variations resulting from the simulation with the partial equilibrium model of a removal of the EPS are obtained under an hypothesis of "high" elasticity scenario to stress the effects of the different policy scenario, it is therefore possible, as Garcia-Alvarez-Coque et al. (2010) say, that such variations are overestimated and therefore with a lower scenario they could be closer to those we estimated.

Ending this analysis, it is worth to ask what justifies to keep working the EPS if its main objective, the stabilization of EU domestic prices, is barely attained. The maintenance of a complex system, as the one underlined by the EPS, cannot be justified only on the ground that it improves market information since other instrument could reach the same results more efficiently. Probably, the removal of the system could help to have more transparent rules to F&V trade without hurting very much the level and the stability of EU F&V producers' incomes.

However, it must be acknowledged that price variability of F&V, particularly low-price spikes when market crises occur,

is still a relevant issue that deserves an appropriate set of policy tools. However, the EPS does not seem belonging to such set.

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### **Appendix**

This appendix contains the detail on the calculation of the time series means and standard deviations under the two scenarios of presence and removal of the EPS.

# Scenario 1

$$E\left[\widetilde{P}_{t} | \Omega^{I}, \Omega^{II}\right] = I_{t} \cdot \left\{\widehat{\alpha_{1}^{I}} + \sum_{j=1}^{n} \widehat{\beta_{1j}^{I}} P_{t-j} + \sum_{j=1}^{n} \widehat{\gamma_{1j}^{I}} \widetilde{SIV}_{t-j}\right\} + (1 - I_{t}) \cdot \left\{\widehat{\alpha_{1}^{II}} + \sum_{j=1}^{n} \widehat{\beta_{1j}^{II}} P_{t-j} + \sum_{j=1}^{n} \widehat{\gamma_{1j}^{II}} SIV_{t-j}\right\},$$

$$E\left[SIV_{t} | \Omega^{I}, \Omega^{II}\right] = I_{t} \cdot \left\{\widehat{\alpha_{2}^{I}} + \sum_{j=1}^{n} \widehat{\beta_{2j}^{I}} P_{t-j} + \sum_{j=1}^{n} \widehat{\gamma_{2j}^{I}} SIV_{t-j}\right\} + (1 - I_{t}) \cdot \left\{\widehat{\alpha_{2}^{II}} + \sum_{j=1}^{n} \widehat{\beta_{2j}^{II}} P_{t-j} + \sum_{j=1}^{n} \widehat{\gamma_{2j}^{II}} SIV_{t-j}\right\},$$

$$\begin{aligned} St. \ dev\left[\widetilde{P}_{t} \mid \Omega^{I}, \Omega^{II}\right] &= \\ St. \ dev\left[I_{t} \cdot \left\{\widehat{\alpha_{1}^{I}} + \sum_{j=1}^{n} \widehat{\beta_{1j}^{I}} P_{t-j} + \sum_{j=1}^{n} \widehat{\gamma_{1j}^{I}} SIV_{t-j}\right\} \\ &+ (1 - I_{t}) \cdot \left\{\widehat{\alpha_{1}^{II}} + \sum_{j=1}^{n} \widehat{\beta_{1j}^{II}} P_{t-j} + \sum_{j=1}^{n} \widehat{\gamma_{1j}^{II}} SIV_{t-j}\right\}\right], \end{aligned}$$

$$St. dev \left[ SIV_t | \Omega^I, \Omega^{II} \right] =$$

$$St. \ dev \left[ I_{t} \cdot \left\{ \widehat{\alpha_{2}^{I}} + \sum_{j=1}^{n} \widehat{\beta_{2j}^{I}} \ P_{t-j} + \sum_{j=1}^{n} \widehat{\gamma_{2j}^{I}} \ SIV_{t-j} \right\} \right.$$
$$+ (1 - I_{t}) \cdot \left\{ \widehat{\alpha_{2}^{II}} + \sum_{j=1}^{n} \widehat{\beta_{2j}^{II}} \ P_{t-j} + \sum_{j=1}^{n} \widehat{\gamma_{2j}^{II}} \ SIV_{t-j} \right\} \right].$$

#### Scenario 2

$$\begin{split} E\left[\widetilde{P}_{t} \mid \Omega^{I}\right] &= \left\{ \widehat{\alpha_{1}^{I}} + \sum_{j=1}^{n} \widehat{\beta_{1j}^{I}} P_{t-j} + \sum_{j=1}^{n} \widehat{\gamma_{1j}^{I}} SIV_{t-j} \right\}, \\ E\left[SIV_{t} \mid \Omega^{I}\right] &= \left\{ \widehat{\alpha_{2}^{I}} + \sum_{j=1}^{n} \widehat{\beta_{2j}^{I}} P_{t-j} + \sum_{j=1}^{n} \widehat{\gamma_{2j}^{I}} SIV_{t-j} \right\}, \\ St. \ dev\left[\widetilde{P}_{t} \mid \Omega^{I}\right] &= \\ St. \ dev\left[\left\{\widehat{\alpha_{1}^{I}} + \sum_{j=1}^{n} \widehat{\beta_{1j}^{I}} P_{t-j} + \sum_{j=1}^{n} \widehat{\gamma_{1j}^{I}} SIV_{t-j} \right\}\right], \\ St. \ dev\left[SIV_{t} \mid \Omega^{I}\right] &= \\ St. \ dev\left[\left\{\widehat{\alpha_{2}^{I}} + \sum_{j=1}^{n} \widehat{\beta_{2j}^{I}} P_{t-j} + \sum_{j=1}^{n} \widehat{\gamma_{2j}^{I}} SIV_{t-j} \right\}\right], \end{split}$$

where  $\widetilde{P}_t$  and  $\widetilde{SIV}_t$  are, respectively, the interpolated EU prices and interpolated SIVs,  $\Omega$  represents the information set, and more precisely,  $\Omega^I = \{\alpha^I, \boldsymbol{\beta}^I, \boldsymbol{\gamma}^I\}$  and  $\Omega^{II} = \{\alpha^{II}, \boldsymbol{\beta}^{II}, \boldsymbol{\gamma}^{II}\}$ , the bold Greek letters indicate the set of equation-specific parameters (e.g.,  $\beta^I = \boldsymbol{\beta}_{i1}^I + \cdots + \boldsymbol{\beta}_{in}^I$ ).

For cases in which the EPS is effective, we expect to observe the following:

$$\begin{split} E\left[\widetilde{P_{t}^{II}}\left|\Omega^{I}\right] < E\left[\widetilde{P_{t}^{II}}\left|\Omega^{I},\Omega^{II}\right], \\ E\left[\widetilde{SIV_{t}^{II}}\left|\Omega^{I}\right] < E\left[\widetilde{SIV_{t}^{II}}\left|\Omega^{I},\Omega^{II}\right], \\ Std.dev.\left[\widetilde{P_{t}^{II}}\left|\Omega^{I}\right] > Std.dev.\left[\widetilde{P_{t}^{II}}\left|\Omega^{I},\Omega^{II}\right], \\ Std.dev.\left[\widetilde{SIV_{t}^{II}}\left|\Omega^{I}\right] > Std.dev.\left[\widetilde{SIV_{t}^{II}}\left|\Omega^{I},\Omega^{II}\right]. \end{split}$$

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