

Pricing Commodity Derivatives Based on A Factor Model

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Abstract

This article presents a new methodology for pricing and hedging commodity derivatives. A generic model calibration is provided. The calibration procedure consists of an offline step where the mean reversion rates, the ratio of the long and short factor volatilities and the correlation between the long and short factors are determined via historical analysis. This offline step is performed relatively infrequently. There's also an online step of the calibration which happens every time the model is used to price an option or to simulate price paths. Empirical study shows that the model is quite accurate.

Key words: commodity derivatives, multiple factor model, model calibration, volatility skew.

JEL Classification: E44, G21, G12, G24, G32, G33, G18, G28

1. Introduction

Some commodities, such as natural gas, exhibit seasonality in prices. For example, in the winter months, the higher demand for natural gas raises the prices. Therefore, commodity prices are simulated with a seasonal average and a random component. Considering that the linear drift is zero, the seasonal average is constant over time.

The random component of the commodity future prices is generally broken down into major contributors or factors. These are known as the principal components. The principal components for the same commodity are generally independent – that is, we assume that there exists in the world N major independent factors driving the randomness in the price.

As described, the general effect of each principal component on the price is random and thus in a simulation, a correlated random number is generated for each principal component. These random numbers are known as the Fourier coefficients. The final price for a given contract is then simply its seasonal mean plus the random Fourier coefficient multiplied by its corresponding principal component.

Each of the principal components are column vectors containing as many elements as contracts in the term structure. The magnitude of the elements of the vector corresponding to the earlier contracts, such as one, two, three, etc. month contracts are usually higher than later contracts, such as the 30-month contract, which increases the volatility of earlier contracts. This correctly models the observation that shorter contracts normally exhibit higher volatility than longer contracts.

The complex stochastic behavior in commodity prices cannot be fully described by one-factor models. Schwartz and Smith (2000) proposed a two-factor model that assumes the first factor to be a zero-mean Ornstein–Uhlenbeck process, representing short term fluctuations of price. The second factor is modeled by the arithmetic Brownian Motion, representing a long-term effect. Both factors are assumed to be correlated.

Ladokhin & Borovkova (2021) extends Borovkova and Geman (2007) into a three-factor model that incorporates the synthetic spot price. The model is based on liquidly traded futures and stochastic level of mean reversion.

In this article, we present a generic multi-factor model. The model clearly illustrates the essence of the multi-factor driving of commodity prices. The model describes the commodity price as a sum of mean reverting factors. Factors with low mean reversion rate are called Slow/Long Factors, and represent uncertainties on long-term fundamentals. Factors with high mean reversion rate are called Fast/Short Factors, and are used to model short term risk factors such as weather, middle-east unrest, economic slowdown, central-bank policy changes, etc.

We also propose a generic calibration procedure for the multi-factor model. The calibration procedure consists of an offline step and an online step. In the offline step, the mean reversion rates, the ratio of the long and short factor volatilities and the correlation between the long and short factors are determined via historical analysis. This offline step is performed relatively infrequently (typically once a month).

The online calibration ensures that the model prices for vanilla options match exactly the market prices. Finally, there is an introspective step where trading desk adjusts the factor parameters in the offline step to better match the market prices for non-vanilla options such as swaptions and term-settled options. This introspective step happens whenever we have an observation of the market price for these illiquid options (through broker quotes or market consensus services).

The rest of this article is organized as follows: First we present a new multi-factor model for commodity prices. Second, we propose a generic calibration method for the model. Then, we elaborate the valuation of commodity derivatives. Next, we discuss the empirical result. Finally, the conclusions are provided.

2. Multi-factor Model

Commodity derivatives typically trade by futures/forwards and there's a need to model the dynamics of the entire forward curve. The application of such a model includes (semi-)analytical pricing of non-vanilla options, Monte-Carlo simulation, risk management, etc. The Multi-factor model presented in this guide is capable of modeling a wide range of commodity assets, as well as FX and equities.

The model assumes that the forward curve is driven by N random factors, characterized by different time scales. Mathematically, the over-arching formula for the futures price F^T reads

$$\frac{dF^T(t)}{F^T(t)} = \sum_{i=1}^N p_i(t) q_i(T) e^{-\beta_i(T-t)} dW_i(t)$$

Here, t is the current time, T is the futures expiration time, i is the index of the i 'th factor, N is the total number of factors, p_i is the local time dependent volatility of the i 'th factor, q_i is the expiry time dependent volatility of the i 'th factor, β_i is the mean reversion rate of the i 'th factor, and W_i is a standard Brownian motion that is the random driver for the i 'th factor.

Here are several particular examples of the generic formulation above, from which the intuition of the model should come alive. But for now, let's expand certain properties of the generic model a bit more.

First, we define the i 'th Mean Reverting Factor Y_i by the following OU process

$$dY_i(t) = -\beta_i Y_i(t) dt + p_i(t) dW_i(t)$$

We assume that the process starts from 0, i.e. $Y_i(0) = 0$. The solution to this SDE is easily derivable:

$$d[e^{\beta_i t} Y_i(t)] = e^{\beta_i t} p_i(t) dW_i(t)$$

$$Y_i(t) = \int_0^t e^{-\beta_i(t-s)} p_i(s) dW_i(s)$$

The futures price can be expressed in terms of the mean reverting factor as follows:

$$\frac{dF^T(t)}{F^T(t)} = \sum_{i=1}^N q_i(T) e^{-\beta_i T} d[e^{\beta_i t} Y_i(t)]$$

$$F^T(t) = F^T(0) e^{\sum_{i=1}^N q_i(T) e^{-\beta_i(T-t)} Y_i(t) - \frac{1}{2} (\log F^T)_0^t}$$

Here, $\langle \log F^T \rangle_0^t$ is the quadratic variation of the log futures price from time 0 to time t. The significance of the formula above is that the futures price can be explicitly put in a simple algebraic formula involving the N mean reverting factors which do not depend on T.

The quadratic variation is a specific case of a very useful quantity: Log Covariance. We define the log covariance of two futures contracts, F^{T_1} and F^{T_2} , integrating from t_1 to t_2 as

$$\langle \log F^{T_1}, \log F^{T_2} \rangle_{t_1}^{t_2} = \sum_{i,j=1}^N q_i(T_1)q_j(T_2) \int_{t_1}^{t_2} p_i(s)p_j(s) e^{-\beta_i(T_1-s)-\beta_j(T_2-s)} \rho_{i,j} ds$$

In particular,

$$\langle \log F^T \rangle_0^t = \sum_{i,j=1}^N q_i(T)q_j(T) \int_0^t p_i(s)p_j(s) e^{-(\beta_i+\beta_j)(T-s)} \rho_{i,j} ds$$

The value of a vanilla option is computed by substituting the volatility $\sqrt{\frac{\langle \log F^T \rangle_0^t}{t}}$ into the Black-Scholes formula.

Substituting T=t into the equation above gives the formula for the spot price of a commodity:

$$S(t) = S(0) e^{\sum_{i=1}^N q_i(t)Y_i(t)+\dots}$$

This equation most clearly illustrates the essence of the multi-factor model. The model describes the (log) commodity price as a sum of mean reverting factors. Factors with low mean reversion rate are called Slow/Long Factors, and represent uncertainties on long-term fundamentals. Factors with high mean reversion rate are called Fast/Short Factors, and are used to model short term risk factors such as weather, middle-east unrest, economic slowdown, central-bank policy changes, etc.

Finally, if we have two assets that are modeled by the multi-factor model, with potentially different number of factors, we can calculate the Cross-Asset Log Covariance as follows.

$$\frac{dF_1^T(t)}{F_1^T(t)} = \sum_{i=1}^{N_1} p_{i,1}(t)q_{i,1}(T)e^{-\beta_{i,1}(T-t)} dW_{i,1}(t)$$

$$\frac{dF_2^T(t)}{F_2^T(t)} = \sum_{j=1}^{N_2} p_{j,2}(t) q_{j,2}(T) e^{-\beta_{j,2}(T-t)} dW_{j,2}(t)$$

$$\langle \log F_1^{T_1}, \log F_2^{T_2} \rangle_{t_1}^{t_2} = \sum_{i=1}^{N_1} \sum_{j=1}^{N_2} q_{i,1}(T_1) q_{j,2}(T_2) \int_{t_1}^{t_2} p_{i,1}(s) p_{j,2}(s) e^{-\beta_{i,1}(T_1-s) - \beta_{j,2}(T_2-s)} \rho_{i,j}^{1,2} ds$$

Here, $\rho_{i,j}^{1,2}$ is the instantaneous correlation between the i 'th factor of the first asset and the j 'th factor of the second asset, i.e.

$$\rho_{i,j}^{1,2} dt = \langle dW_{i,1}(t), dW_{j,2}(t) \rangle$$

The cross-asset log covariance is useful in pricing basket option or foreign currency denominated options.

The most convenient “moneyness” metric is the so-called Quick Delta (QD). QD measures how many standard deviations away the forward price is relative to the strike of the option, in the log-normal space. QD is an approximation to the Black-Scholes (put) delta. But it is more convenient than Black-Scholes delta for the purpose of parameterizing the volatility surface because QD for ATM option is exactly 50% and it is easy to convert QD to a dollar strike or the other way around. Mathematically, QD is defined as

$$\text{QD} = N\left(\log \frac{\text{Strike}}{\text{Forward}} / \sigma \sqrt{T}\right)$$

Here, N is the cumulative normal density function, σ is the ATM volatility, and T is the option expiration. The cumulative normal density function is applied to transform the moneyness to a number between 0 and 1.

3. Model Calibration

The goals of the model calibration are to achieve: i) the market prices of vanilla options need to be perfectly matched by the model; ii) the model prices for non-vanilla options are in good agreement with

the market prices; and iii) the implied model dynamics are in good agreement with the characteristics of the historical data series.

There are of course many ways of studying the historical data and it is clearly beneficial to benchmark the model dynamics against history in multiple ways. We'll show 3 different methods here.

The first method is Principal Component Analysis. PCA is a mathematical procedure that uses an orthogonal transformation to convert a set of observations of possibly correlated variables into a set of values of linearly uncorrelated variables called Principal Components. The number of principal components is less than or equal to the number of original variables.

This transformation is defined in such a way that the first principal component has the largest possible variance (that is, accounts for as much of the variability in the data as possible), and each succeeding component in turn has the highest variance possible under the constraint that it be orthogonal to (i.e., uncorrelated with) the preceding components. Principal components are guaranteed to be independent if the data set is jointly normally distributed.

We apply PCA to the historical daily returns of the futures curve and compare the first two principal components with those implied by the two-factor model. The mean reversion rate, volatility ratio and correlation are chosen to achieve the best fit to the historical PCA in the least squared sense.

The following graphs illustrate the quality of fitting for West Texas Intermediate (WTI). The historical period is between July 24, 2011 and July 24, 2013, with more recent data given higher importance. The weighting of the data follows an exponential formula with the decay rate corresponding to a half life of 125 business days. The two-factor model parameters are 0.35 for mean reversion rate, 1.6 for volatility ratio and -20% for correlation.

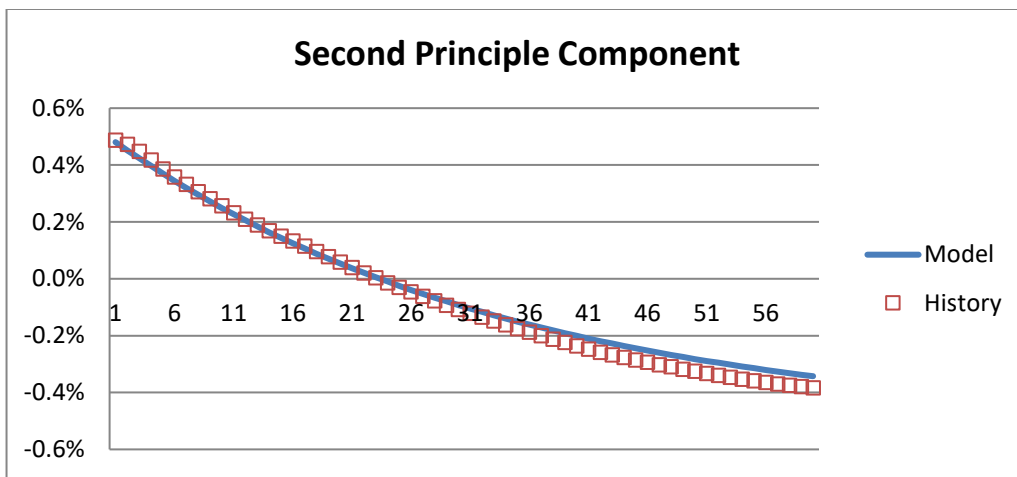
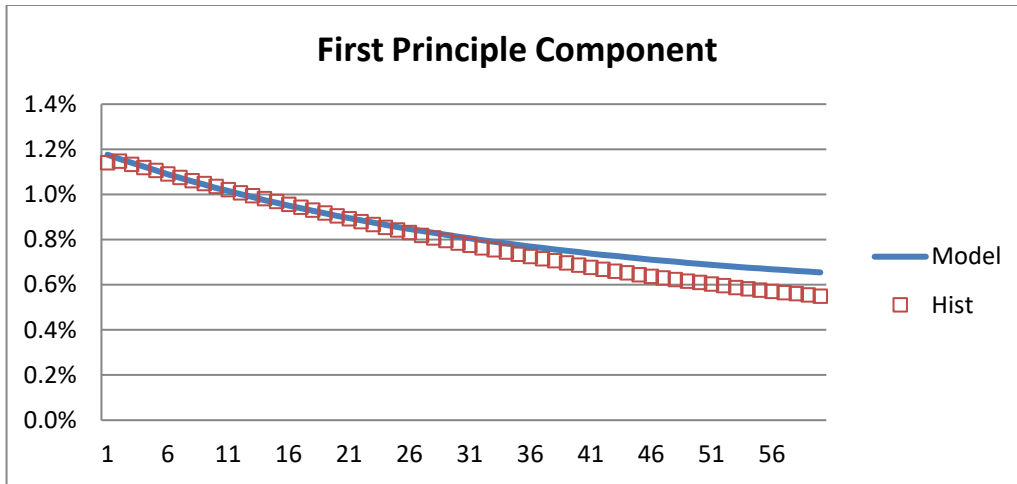


FIGURE 1 illustrates the quality of fitting for West Texas Intermediate (WTI).

The second method is to directly compare certain statistical metrics between the historical data and the model. As far as the most liquid non-vanilla options are concerned, the most important statistics are the relative volatilities of different futures and the correlations between these futures. The figures below illustrate the quality of fitting in terms of these two metrics. The historical data and two-factor model parameters are the same as above.

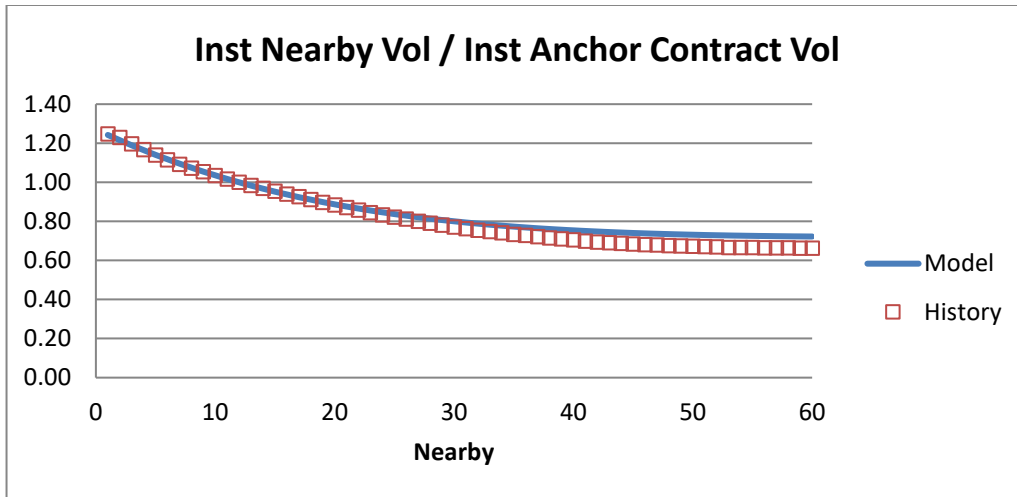


FIGURE 2 illustrates the relative volatilities of different futures for West Texas Intermediate (WTI). More specifically, the graph plots the ratio of the instantaneous volatility of the nearby number in the x-axis versus the instantaneous volatility of the 12th nearby.

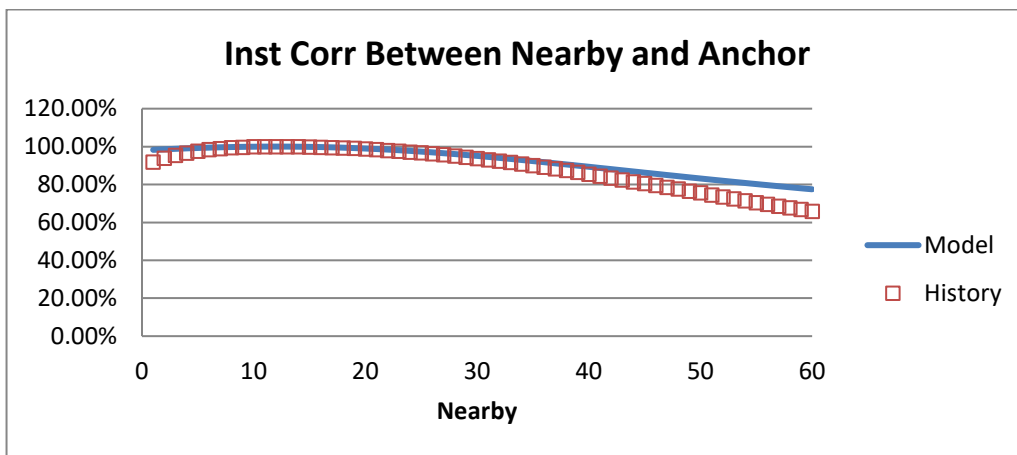


FIGURE 3 illustrates the correlation between different futures for West Texas Intermediate (WTI). More specifically, the graph plots the instantaneous correlation of the nearby number in the x-axis and the 12th nearby.

The third method is so-called relative value analysis. Both the first and second methods are purely historical analysis. The strength of the relative value analysis is that it combines information from historical analysis and information from market implied volatilities of the vanilla options.

The key quantity that links the history and the future is the ratio between the realized swap volatility and the realized futures volatility. For example, if in calendar 2013, the realized volatility ratio between Cal14 swap and the Feb14 future contract was 0.9. Suppose on Jan 2, 2014, we need to price a Cal15 swaption and the Feb15 vanilla option is priced at 20% implied volatility.

The relative value analysis would suggest that we price the Cal15 swaption using $20\% * 0.9 = 18\%$ volatility. This gives us a price target for the swaption. We can establish the price targets for a number of tenors, Cal16, Cal17, 2H14, 1H15, etc., and then adjust the mean reversion, volatility ratio and correlations to match as well as possible these target prices. Here's an example of doing historical relative value analysis on Cal14 swap using the historical period of 2013.

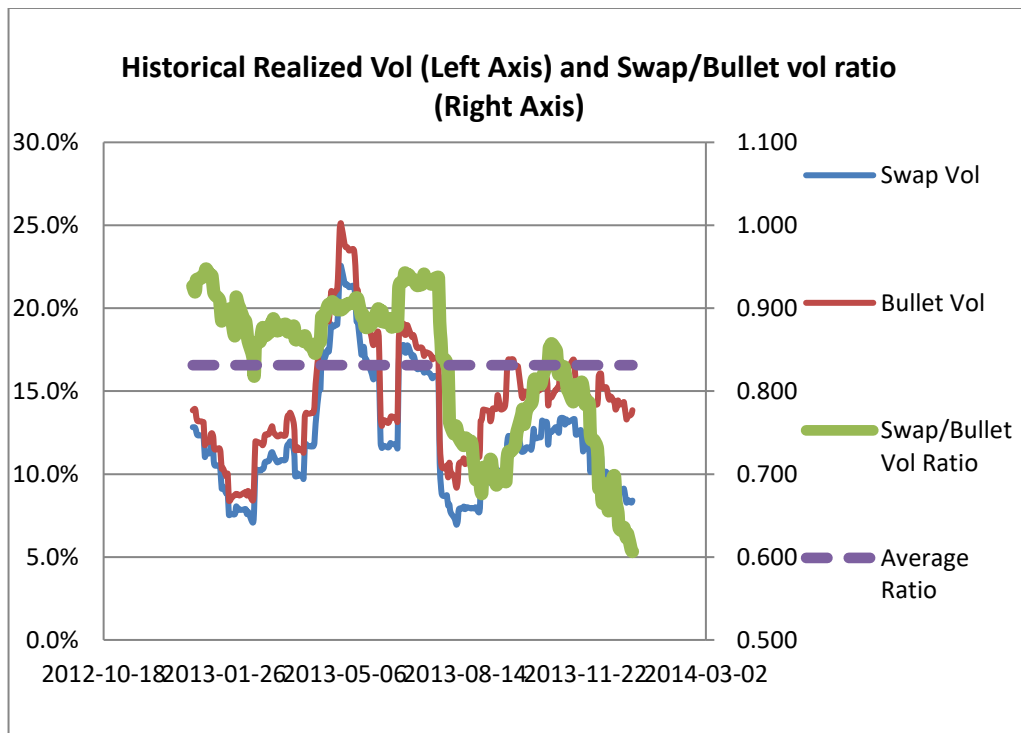


FIGURE 4 shows historical realized vol vs. swap vol ratio

We use the historical two-factor model parameters to price non-vanilla options such as swaptions or term-settled Asian options, and fine tune the parameters so that the model price is in good agreement with the market prices (these non-vanilla trades typically have wide bid-offer in the market so we don't need to match the market price exactly).

The purpose of the online step of the calibration is to solve for the factor volatilities such that the model prices vanilla options at exactly their market prices. We now return to the general multi-factor model setting to lay out the procedure of the online calibration.

With the fixed volatility ratio, we can express the t-dependent factor volatilities in terms of the constant volatilities vector and a t-dependent scaling factor $\alpha(t)$, i.e.

$$p_i(t) = p_i \alpha(t)$$

We assume the scalar function $\alpha(t)$ is a piecewise constant function, with the time knots being the standard option expiration dates t_1, t_2, t_3, \dots . Namely,

$$\alpha(t) = \alpha_k, \text{ for } t_{k-1} \leq t < t_k \text{ (where } t_0 = 0)$$

The log variance of a futures contract with maturity T_M up to its standard option expiry t_M reduces to

$$\begin{aligned} \langle \log F^{T_M} \rangle_0^{t_M} &= \sum_{i,j=1}^N \int_0^{t_M} p_i(s) p_j(s) e^{-(\beta_i + \beta_j)(T_M - s)} \rho_{i,j} ds \\ &= \sum_{i,j=1}^N p_i p_j \rho_{i,j} e^{-(\beta_i + \beta_j)T_M} \sum_{k=1}^M \alpha_k^2 \frac{e^{(\beta_i + \beta_j)t_k} - e^{(\beta_i + \beta_j)t_{k-1}}}{\beta_i + \beta_j} \end{aligned}$$

We now use a bootstrapping procedure to solve for α_k for $k=1, 2, \dots$. The price of the first option (with the nearest expiration) depends only on α_1 , and so α_1 can be backed out from the option price. The price of the second option depends on both α_1 and α_2 . Since α_1 is already determined, we just need to solve for α_2 to match the second option. We continue this procedure to solve for the values for all α_k .

The instruments used in this calibration are vanilla options on futures, i.e., vanilla options expiring in t_M on the futures expiring on T_M . The vanilla option volatilities used in the calibration are marked by the trading desk.

The difference with the seasonal model is to use T-dependent volatility functions. Analogous to the non-seasonal model, the factor volatility functions can be expressed as a constant vector multiplied by a T-dependent scalar, namely:

$$q_i(T) = q_i \lambda(T)$$

The log variance of a futures contract with maturity T_M up to the its standard option expiry t_M is equal to

$$\begin{aligned} \langle \log F^{T_M} \rangle_0^{t_M} &= \sum_{i,j=1}^N \int_0^{t_M} q_i(T_M) q_j(T_M) e^{-(\beta_i + \beta_j)(T_M - s)} \rho_{i,j} ds \\ &= \lambda^2(T_M) \sum_{i,j=1}^N q_i q_j \rho_{i,j} e^{-(\beta_i + \beta_j)T_M} \frac{e^{(\beta_i + \beta_j)t_M} - 1}{\beta_i + \beta_j} \end{aligned}$$

This is easier to solve than the non-seasonal model and no bootstrapping procedure is required.

The instruments used in this calibration are vanilla options on futures, i.e., vanilla options expiring in t_M on the futures expiring on T_M . The vanilla option volatilities used in the calibration are marked by the trading desk.

There are two main sources of swaption market prices that we use to gauge how other deals are valuing the swaptions. The first source is the inter-dealer broker market. The second source is the monthly Totem swaption valuation service that provides a consensus (average) price among the participants of this service. Both sources are valuable, and neither is perfect. The broker quotes are typically spotty, i.e., we may get a quote once in a few days or sometimes weeks. And the broker quotes only reflect the view of one dealer who is quoting. The third problem with deal quotes is that dealers tend to skew the bids lower since the market flow is essentially one way (dealers are buying swaption from clients).

The value of broker quotes however is that they are transact-able. On the other hand, Totem consensus gives us a way to regularly check our valuation against a group of dealers. But it is not perfect because

some of the participants may not be active dealers in the swaption market, and their prices can be less reliable than other dealers. Another problem with Totem is that the prices are only those which dealer use to mark their book, but not necessarily transact-able.

In commodities, our current profit and loss (PnL) policy on swaptions is to use Totem as the official MTM for each month end. This is implemented by comparing the model price and Totem consensus at each month end and adjusting the official PnL by the difference. As a result, we would like to mark the model to be “close” to Totem prices. We use quotation mark on “close” because we do not want to match the Totem prices exactly, given the limitations of the Totem data noted earlier. It is better for us to also use broker quotes as a supplement. If broker quotes are noticeably lower than Totem, we should in general mark the model conservative to Totem. If the broker quotes are noticeably higher than Totem, it is OK to mark the model slightly aggressive to Totem.

Let us use a real-life example to illustrate this process. At Feb 2014 month end, we have the following comparison between the model price and Totem consensus for WTI swaptions. The model prices are within 1% of Totem for Cal17, 18, and 19. For cal15 and 16, the model price is conservative by more than 1%. Shall we recalibrate the model to show higher prices for Cal15 and 16?

Straddle Swaption	Model Price	Totem Consensus	Diff %
Cal15	9.49	9.97	-4.8%
Cal16	12.86	13.07	-1.6%
Cal17	15.07	15.13	-0.4%
Cal18	16.69	16.71	-0.1%
Cal19	17.87	17.8	0.4%

Table 1: The comparison of the model price and market price for WTI swaptions

In the next few weeks, we got the following broker quotes and compared with our model. Clearly, our model is higher than the broker bids. So we are fine with the model being conservative relative to Totem,

knowing that we are not over-conservative (which would be the case if our model is even lower than the broker bid). No re-calibration is needed.

Instrument	Quote Date	Ref Swap	Bid	Offer	Model Price
Cal15 ATM Call	3/19/2014	88.00	4.57	4.97	4.75
Cal16 ATM Call	3/19/2014	83.50	6.05	6.45	6.49
Cal17 ATM Call	3/24/2014	81.75	6.93	7.33	7.42
Cal18 ATM Call	3/24/2014	80.50	7.60	8.10	8.22
Cal19 ATM Call	3/24/2014	80.00	8.26	8.76	8.87

Table 2: The comparison between broker quotes and model prices.

Finally, if the model needs to be recalibrated, we tune the model parameters (mean reversion, vol ratio, and correlation) to put the swaption prices back in the acceptable (as determined by the procedure above) range again. Please refer to the following table for the sensitivity to the model parameters. Tweaking the mean reversion higher has an impact of reducing the swaption price in the front tenors, and increasing the swaption price in the back tenors.

4. Pricing Commodity Derivatives via Multi-Factor Model

Asian option settles on the average of the futures price over a sampling period. Typically, the prompt future is used as the sampling contract. Since the arithmetic average of the lognormal variables is no longer lognormal, one typically utilizes some approximation to price Asian options. The most common method is to assume that the arithmetic average is still a lognormal variable and to use moment matching to determine the variance of this average.

Suppose the Asian option has M sampling dates t_1, t_2, \dots, t_M , with sampling weights w_1, w_2, \dots, w_M . The average price for which we need to calculate the log variance is the following:

$$F = \sum_{k=1}^M w_k F^{T_k}(t_k)$$

By the moment matching approximation, the log variance of F can be solved as

$$\mathbb{V}[\log F] = \log \frac{\mathbb{E}[F^2]}{\mathbb{E}^2[F]}$$

The expected value in the numerator can be further expanded as follows

$$\begin{aligned} \mathbb{E}[F^2] &= \sum_{j,k=1}^M w_j w_k \mathbb{E}[F^{T_j}(t_j) F^{T_k}(t_k)] \\ &= \sum_{j,k=1}^M w_j w_k \mathbb{E}[F^{T_j}(t_j)] \mathbb{E}[F^{T_k}(t_k)] e^{\langle \log F^{T_j}, \log F^{T_k} \rangle_0^{\text{Min}(t_j, t_k)}} \end{aligned}$$

Finally, the log variance is plugged into the Black-Scholes equation to arrive at the Asian option price.

Another example is commodity swaption. A swaption is similar to Asian option as it is also an option on the average of futures prices. The difference is that a swaption expires before the averaging period starts. The formula to price a swaption using the multi-factor model is very similar to the Asian option formula above, except that the sampling dates t_1, t_2, \dots, t_M are all the same and equal to the swaption expiration date.

Moreover, for OTC swaptions, the discount factors from the swap settlement dates to the swaption expiration date are baked into the sampling weights. More specifically, if the undiscounted sampling weights for the underlying futures are (u_1, u_2, \dots, u_M) , and the discount factors from the swaption expiration date to the settlement dates of each underlying swaplet are (d_1, d_2, \dots, d_M) , then the discounted sampling weights which are used in swaption pricing are

$$(w_1, w_2, \dots, w_M) = (u_1 * d_1, u_2 * d_2, \dots, u_M * d_M)$$

So far, we have covered the pricing formula for a native denominated (USD typically) Asian option or Swaption. We now discuss how to price Asian or Swaption denominated in a foreign currency. To this end, we first review the stochastic calculus associated with a foreign currency.

Let's denote by d the domestic economy (typically USD), and by f the foreign economy. Let's use P to stand for the domestic risk-free measure, and \tilde{P} for the foreign measure. $X(t)$ is the spot FX rate at time t to convert 1 unit of foreign currency into the domestic currency. $Y(t) = 1/X(t)$ is the spot FX rate that converts 1 unit of the domestic currency to the foreign currency. As usual, $F^T(t)$ denotes the futures price in the domestic currency, and we define $G^T(t) = F^T(t)Y(t)$ to be the futures price in the foreign currency.

The dynamics of $X(t)$ is governed by the following SDE, where the Brownian motion W is in the domestic measure P ,

$$\frac{dX(t)}{X(t)} = (r_d(t) - r_f(t)) dt + \sigma_X(t)dW(t)$$

Here, $r_d(t)$ and $r_f(t)$ are the deterministic interest rates for the domestic and foreign currencies respectively. By Ito lemma,

$$dY(t) = -\frac{dX}{X^2} + \frac{\langle dX \rangle}{X^3} = Y(t) \left[(r_f(t) - r_d(t)) dt - \sigma_X(t)(dW(t) - \sigma_X(t)dt) \right]$$

By the Girsanov theorem, we can rewrite this SDE in the foreign measure \tilde{P} , where $d\tilde{W}(t) = dW(t) - \sigma_X(t)dt$ is a Brownian motion in the foreign measure,

$$\frac{dY(t)}{Y(t)} = (r_f(t) - r_d(t)) dt - \sigma_X(t)d\tilde{W}(t)$$

Therefore, Y and X have the same volatility and covariance.

Consider an Asian option that settles on the average price in the foreign currency:

$$G = \sum_{k=1}^M w_k G^{T_k}(t_k) = \sum_{k=1}^M w_k F^{T_k}(t_k) Y(t_k)$$

It is convenient to price the foreign option in the foreign measure \tilde{P} , and we use the same moment matching method as the native option,

$$\mathbb{V}[\log G] = \log \frac{\mathbb{E}_{\tilde{P}}[G^2]}{\mathbb{E}_{\tilde{P}}^2[G]}$$

The first moment is easy to compute

$$\mathbb{E}_{\tilde{P}}[G] = \sum_{k=1}^M w_k \mathbb{E}_P[F^{T_k}(t_k)] \mathbb{E}_{\tilde{P}}[Y(t_k)]$$

The first expectation in the right-hand side of the equation is simply today's futures price, and the second expectation is today's forward FX rate.

The second moment can be expanded as

$$\begin{aligned} \mathbb{E}_{\tilde{P}}[G^2] &= \sum_{j,k=1}^M w_j w_k \mathbb{E}_{\tilde{P}}[G^{T_j}(t_j) G^{T_k}(t_k)] \\ &= \sum_{j,k=1}^M w_j w_k \mathbb{E}_{\tilde{P}}[G^{T_j}(t_j)] \mathbb{E}_{\tilde{P}}[G^{T_k}(t_k)] e^{\langle \log G^{T_j}, \log G^{T_k} \rangle_0^{\text{Min}(t_j, t_k)}} \end{aligned}$$

The expected values are computed the same way as in the first moment. What remains is to calculate the log-covariance term:

$$\begin{aligned} \langle \log G^{T_j}, \log G^{T_k} \rangle_0^{\text{Min}(t_j, t_k)} &= \langle \log F^{T_j}, \log F^{T_k} \rangle_0^{\text{Min}(t_j, t_k)} + \langle \log F^{T_j}, \log Y \rangle_0^{\text{Min}(t_j, t_k)} + \langle \log Y, \log F^{T_k} \rangle_0^{\text{Min}(t_j, t_k)} \\ &\quad + \langle \log Y, \log Y \rangle_0^{\text{Min}(t_j, t_k)} \end{aligned}$$

Since the FX process is modeled as a single-factor model, the log-covariance terms in the right-hand equation are a particular case of the cross-asset log-covariance formula.

The formula to price a foreign denominated swaption using the multi-factor model is very similar to the Asian option formula above, except that the sampling dates t_1, t_2, \dots, t_M are all the same and equal to the swaption expiration date. Moreover, for OTC swaptions, the discount factors (for the foreign currency since we are pricing in the foreign measure) from the swap settlement dates to the swaption expiration date are baked into the sampling weights (w_1, w_2, \dots, w_M) .

5. Empirical and Numerical Study

Let's go through an example to understand the consequence of choosing the calibration strategy. At the time of this writing, we are in October 2013. Suppose we need to price an option on the December 2015 futures contract, while the option expires on the option expiration of the December 2014 contract. This is what we call an Early Expiry Option, which is a mini-swaption.

The key element in pricing this option is the early expiry volatility of the December 2015 contract during the period from now to the expiration of the December 2014 contract.

Now let's imagine a market scenario where the implied volatility of the December 2014 contract increased by 2%, while the volatility of the December 2015 stays put. If we use the seasonal model, the Vega PnL under this market scenario would be flat. But if we use the non-seasonal model, the Vega PnL under this market scenario would be positive, if we are long this option.

The intuition is that the seasonal model interprets this scenario as saying that even though the December 2014 contract becomes more volatile, it doesn't say anything about the December 2015 contract. On the other hand, the non-seasonal model interprets the market scenario as saying that not only December 2014 contract becomes more volatile, but December 2015 contract also becomes more volatile, during the period from now to the expiration of the 2014 contract.

How can the implied volatility of the December 2015 contract not change? It must be that the volatility of that contract during the period from the expiration of 2014 contract to its own expiration has decreased, to balance the increase of the volatility in its earlier period so that the average volatility for the whole lifetime is still the same.

Which interpretation is correct? Both satisfy the requirement of matching the model to the market implied volatilities for vanilla options. But both are only approximations to what's happening in the real world, and neither is absolutely correct under all circumstances. The truth often lies in between. So, we're interested in seeking a hybrid model that combines the seasonal and non-seasonal calibration strategy.

Equipped with this extra flexibility, we will be more capable of capturing the responsive behavior of the market swaption prices, when the term structure of implied volatilities changes.

Below are details on how to calibrate a hybrid model. Let's assume that the volatility ratio is given by the constant vector $p_i = q_i$, and we use the symbol ε to denote the degree to which we want the hybrid model to be more like the seasonal or non-seasonal model. This “non-fungibility” parameter is a number between 0 and 1, and the hybrid model reduces to the seasonal model when $\varepsilon = 1$ and it becomes the non-seasonal model when $\varepsilon = 0$. Let's also denote the implied volatility, the option expiration and futures expiration of the M'th contract as σ_M, t_M, T_M respectively.

The first step is to calibrate a fully seasonal model, and then assign the result “partially” to the T-dependent local volatility function $q(T)$. For this purpose, we recall that in a seasonal model, the scalar λ satisfies the equation

$$\begin{aligned}\sigma_M^2 t_M &= \sum_{i,j=1}^N \int_0^{t_M} q_i(T_M) q_j(T_M) e^{-(\beta_i + \beta_j)(T_M - s)} \rho_{i,j} ds \\ &= \lambda^2(T_M) \sum_{i,j=1}^N q_i q_j \rho_{i,j} e^{-(\beta_i + \beta_j)T_M} \frac{e^{(\beta_i + \beta_j)t_M} - 1}{\beta_i + \beta_j}\end{aligned}$$

So

$$\lambda(T_M) = \sigma_M \sqrt{\frac{t_M}{\sum_{i,j=1}^N q_i q_j \rho_{i,j} e^{-(\beta_i + \beta_j)T_M} \frac{e^{(\beta_i + \beta_j)t_M} - 1}{\beta_i + \beta_j}}}$$

Now we set the T-dependent local volatility to be a fraction (in the log space) of the solution above, according to the non-fungibility parameter:

$$q_i(T) = q_i^\varepsilon \lambda^\varepsilon(T)$$

The “residual” fungible implied volatilities $\sigma_M/\lambda^\varepsilon(T_M)$ are then to be matched using a bootstrapping approach, the same way as in the non-seasonal model. Recall that the equations to solve for are

$$\begin{aligned}\sigma_M^2 t_M / \lambda^{2\varepsilon}(T_M) &= \sum_{i,j=1}^N \int_0^{t_M} p_i(s)p_j(s) e^{-(\beta_i+\beta_j)(T_M-s)} \rho_{i,j} ds \\ &= \sum_{i,j=1}^N p_i p_j \rho_{i,j} e^{-(\beta_i+\beta_j)T_M} \sum_{k=1}^M \alpha_k^2 \frac{e^{(\beta_i+\beta_j)t_k} - e^{(\beta_i+\beta_j)t_{k-1}}}{\beta_i+\beta_j}\end{aligned}$$

We set the t-dependent local volatility to be

$$p_i(t) = p_i^{1-\varepsilon} \alpha(T)$$

It is easy to verify that such calibrated model always matches the implied volatilities of all vanilla options, i.e.

$$\sigma_M^2 t_M = \sum_{i,j=1}^N \int_0^{t_M} p_i(s)p_j(s) q_i(T_M)q_j(T_M) e^{-(\beta_i+\beta_j)(T_M-s)} \rho_{i,j} ds$$

When $\varepsilon = 0$, the model is equivalent to the fully non-seasonal model, and when $\varepsilon = 1$, the model is equivalent to the fully seasonal model. For the early expiration option example earlier, when $\varepsilon = 1/2$, we will have about half of the vega attributed to December 2014 contract and half to the December 2015 contract.

Finally, how do we calibrate the non-fungibility parameter ε in the model? Since the main impact of the parameter is to the Vega attribution, we can monitor market swaption prices over a period of time where the term structure of implied volatilities goes through significant changes, and choose ε such that the

responsive behavior of the model matches the market prices the best. This can be tricky though since there could be other factors affecting the changes in swaption prices, especially over an extended period of time.

As an illustration, we pick four month-end dates in 2013, and calculate the IPV (difference between model price and Totem consensus) for our existing WTI swaption positions, using 3 different models: fully non-seasonal, fully seasonal and hybrid with 50% non-fungibility parameter. The model parameters are chosen such that the swaption NPV as of October 8, 2013 are about the same for the 3 models. One can see that for this 4-month period, the hybrid model is more stable than the non-seasonal model, but it is hard to judge between the seasonal and hybrid models. But for oil assets, the hybrid model is naturally preferred over the fully seasonal model.

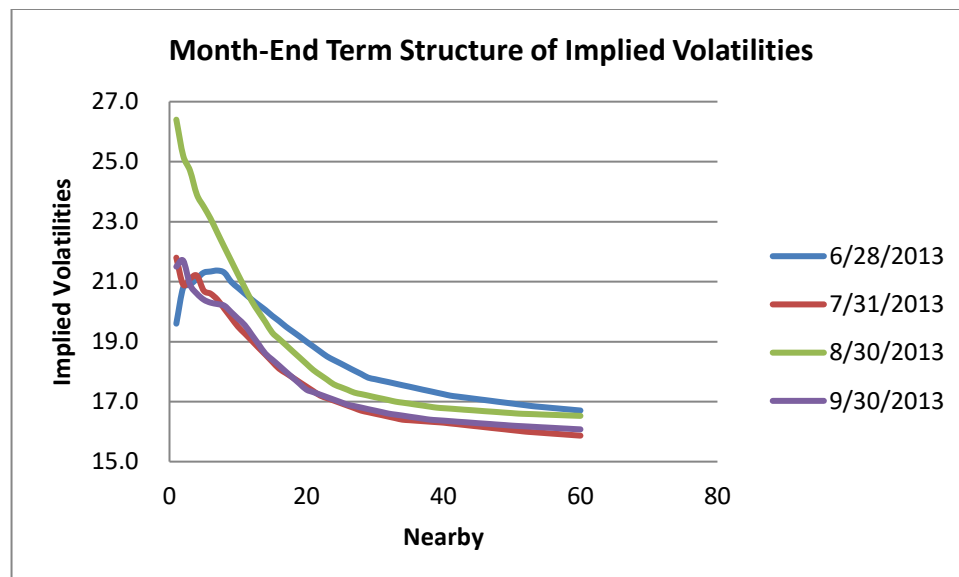


Figure 5. Month-end term structure of implied volatilities.

Model Params	Non-Seasonal	Seasonal	Hybrid
Mean Reversion	0.59	0.53	0.56
Volatility Ratio	1.32	1.67	1.44

Correlation	0%	0%	0%
Non-Fungibility	0%	100%	50%

Table 4. Calibrated model parameters for seasonal, non-seasonal, or hybrid assumptions

WTI Swaption IPV	Non-Seasonal	Seasonal	Hybrid
6/28/2013	\$ 432,064	\$ 504,492	\$ 458,317
7/31/2013	\$ 444,942	\$ 695,192	\$ 561,262
8/30/2013	\$ (25,346)	\$ 635,440	\$ 300,675
9/30/2013	\$ 346,722	\$ 555,789	\$ 442,195

Table 5. Valuations results under seasonal, non-seasonal or hybrid assumptions

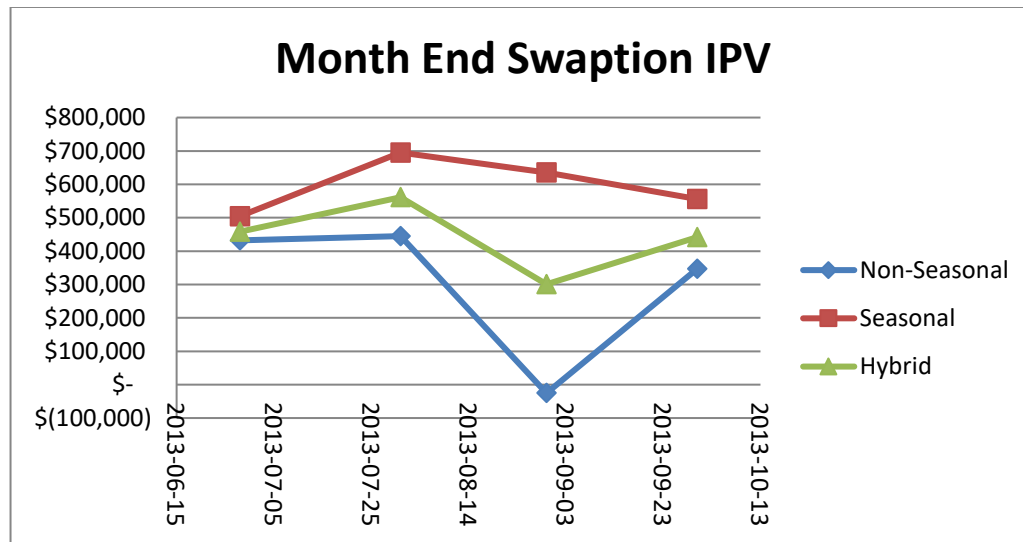


Figure 6. The plots of month-end swaption IPVs

There's no way to offset this curve risk effectively with vanilla options. Of course, the most effective way to "hedge" this is to sell the swaptions we bought. But it's quite often that we cannot do this without incurring big costs. Another lesser effective way is to use time spread options as a hedge. But time spread options are as illiquid as swaptions.

The manifestation of this in the model is that the risks to the model parameters, including volatility ratio, mean reversion and correlations are, to the most part, un-hedgable (unless one sells the swaptions he bought). These parameters are not directly observable from the market either. So how to mark these parameters and manage the uncertainty with these parameters presents a challenge to the model. But there are at least 3 types of mitigation to this challenge.

First, MR imposes a hard limit on how much swaption Vega traders can warehouse. This limits our exposure to the un-hedgable swaption risks.

Second, VCG verifies the model valuation at least monthly through the IPV process. This ensures that we mark the model to the market expectation of how the "curve" dynamics will actualize.

Finally, we review the historical analysis periodically to ensure we are not stepping into an overheated market. But typically mark-to-market is the rule rather than exception. No amount of historical analysis can tell us for sure what is going to happen in the future.

6. Conclusions

The article presents a multi-factor model for pricing commodity derivatives. A primary application is to price commodity swaptions. Swaptions are a relatively illiquid product in commodities market, and the natural flow tends to be one-sided.

Earlier, we have categorized the model calibration strategy into seasonal and non-seasonal. Intuitively, the futures contracts for a seasonal asset (such as power or gas) are less fungible than futures contracts for a

non-seasonal asset (such as oil). Hence, we use a boot-strapping strategy to calibrate local volatilities for non-seasonal assets, but for seasonal assets we calibrate the local volatilities of each contract separately.

The current form of the multi-factor model is presented in a way that the volatility ratio and mean reversions do not have a term structure. But the model is easily extendable to include a t dependency of volatility ratio and mean reversions. This “term structure” model will make it easier to fit market prices of swaptions across different tenors.

Of course, making the model too flexible is not always desirable as it can over fit. At the moment, we have found the flat term structure model to be sufficient. But if the swaption markets become more liquid and there is a stronger need to fit to the market price more exactly, we may introduce a non-flat term structure in the future.

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