

CONSULTATIVE GROUP ON INTERNATIONAL AGRICULTURAL RESEARCH

TECHNICAL ADVISORY COMMITTEE

Eighth Meeting, Washington, D.C., 24 July - 2 August, 1974

REVIEW PROCEDURES: ASSESSMENT
OF RESEARCH PRODUCTIVITY

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Agenda Item 15

TAC SECRETARIAT

FOOD AND AGRICULTURE ORGANIZATION OF THE UNITED NATIONS

Rome, 1974

REVIEW PROCEDURES: ASSESSMENT OF RESEARCH PRODUCTIVITY

- 1.0 Over the last several decades an increasingly useful set of tools have become available to research managers for the assessment of research productivity and for the allocation of research resources.
- 2.0 The basic conceptual advance on which essentially all research resource allocation methodology rests is that the demand for knowledge in science and technology is derived primarily from a demand for technical change in commodity production. The fundamental significance of technical change in commodity production is that it permits the substitution of knowledge for resources, or of less expensive and more abundant resources for more expensive resources, or it releases the constraints on production growth imposed by inelastic resource supplies. The effect is to lower unit costs and/or increase output thus generating growth dividends that become available to producers in the form of new income streams and that may be shared with consumers in the form of lower prices than would otherwise prevail.
- 3.0 Once the output of agricultural research was conceptualized in the above terms it became possible to model and measure the ex post returns to research. We have all become familiar with the calculations showing rates of return in the range of 25-50 percent per year to investments in the agricultural research systems of countries such as the United States and Japan and to even higher rates of return on individual commodities such as hybrid corn in the United States and wheat in Mexico. Some of the more sophisticated studies have attempted to identify the resource owners or population groups who gain and/or lose as a result of particular technical change (farm operators, migrant laborers, food processors, consumers).

The next step was to attempt to adapt the same or similar methodology to ex ante evaluations of the potential productivity of research investment. Procedures have ranged from simple peer panel or more sophisticated "Delphi" type ranking schemes to experiments with computer based simulations.¹

- 4.0 Regardless of the sophistication of the methodology almost all of the research resource allocation models that have been attempted draw on two types of knowledge: (a) what is it possible to invent (or discover, or

1. See the experiment reported by Walter C. Fishel, (ed.) Resource Allocation in Agricultural Research (Minneapolis: University of Minnesota Press, 1971), pp. 344-381, and the literature review by C. Richard Shumway, "Allocation of Scarce Resources to Agricultural Research: Review of Methodology", American Journal of Agricultural Economics, Vol. 55, No. 4 (Part I), November 1973, pp. 557-566.

design, or develop); and (b) what is it worth to society. It is generally conceded that only the leading scientists in any field -- or at least those characterized by superior scientific imagination -- can project the advances that are scientifically or technically feasible and associate these projections with the reasonable probability statements relating the use of scientific resources to potential objectives with any degree of precision. Similarly, precision in the evaluation of the value of specific advances in agricultural technology to a society, or to specific sectors of the economy (small farmers, consumers) requires the model-building skills of the economist or systems analyst.

- 5.0 There remain, at this time, serious reservations regarding the assumptions of the models on which the ex post estimates of research productivity rest. And there are even more serious reservations about the operational value for the ex ante research resource allocation models. A conference will be held at Airlie House, Virginia in January 1975 with the objective of making a professional assessment of both the ex post and ex ante methodology and results. The conference will be sponsored by the A/D/C with partial support from the IBRD. A report will be made to the TAC and the CG of the results of the conference, if desired.