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# Economic Trends: The Economic Situation - Expanded Provisional Input-Output Tables for 1963 Productive Potential and the Demand for Labour Charts and Statistics 

Central Statistical Office

## Goof fy Jo Hewing

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# ECONOMIC TRENDS 

No. 178
August 1968

This publication provides charts and statistics illustrating trends in the United Kingdom economy. In addition, there are articles which comment on economic statistics, introduce new series or describe methods used in compiling official statistics.
2. The purpose of the charts and tables is to provide the broad background to the trends of the economy rather than to give detailed information about particular series (for which the Monthly Digest of Statistics and other publications may be consulted). Economically related series are grouped together and consequently the same series may appear on more than one page.
3. Most series are seasonally adjusted, that is, normal seasonal changes have as far as possible been removed from the figures; by this means movements in different periods may more readily be compared, but it must be borne in mind that the seasonal adjustments are subject to some uncertainties. For series which still show considerable short-term fluctuations after seasonal adjustment a trend line has been fitted by the use of weighted moving averages.
4. For convenience of comparison, index numbers in some charts and tables are referred to a common date as base which differs from the original base dates to which their weighting applies.
5. In order that recent movements may be seen in berspective most of the charts cover a long run of years, out some of the series (for example, measures of volume or of price changes) may provide only a broad guide to changes over long periods.
6. Logarithmic scales are used in charts where the main purpose is to compare the slopes of series which are very different in magnitude.
7. Except where otherwise stated, monthly and quarterly figures relate to totals for the period and are not converted to annual rates. The statistics relate mainly to the United Kingdom of Great Britain and Northern Ireland; where figures are for Great Britain only, this is indicated on the table.
8. Economic Trends is prepared monthly by the Central Statistical Office in collaboration with the statistics divisions of government departments. The names of the departments and organisations providing the statistics are given in the Index at the back, together with publications which may be consulted for more detailed statistics and for definitions.
9. Rounding of figures. In tables where figures have been rounded to the nearest final digit, there may be an apparent slight discrepancy between the sum of the constituent items and the total as shown.
10. Symbols. The following symbols are used in the tables:
.. not available

- nil or less than half the final digit shown
n.e.i. not elsewhere included
* average of five weeks


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# THE ECONOMIC SITUATION 

GENERAL ASSESSMENT

After the rather rapid increase in output in the early part of the year, activity probably levelled off in the second quarter. The economy appears to have been in a transitional phase in which the shift of resources to the balance of payments had not yet taken up the slack left by the fall in personal consumption since the Budget. There is likely to be resumed growth of output in the second half of the year as increases in fixed investment and stockbuilding are superimposed on expanding exports.

Personal consumption fell substantially in the second quarter as a whole, perhaps to about the level prevailing before the consumer boom began. The volume of retail sales fell by between 3 and 4 per cent in the second quarter, with sales of non-food shops down by 7 per cent; new car registrations were almost 40 per cent lower. Hire purchase contracts for used cars showed some increase in July, but were down for new cars. Total hire purchase debt fell again in June, to just above the level recorded last December.

As was envisaged at the time of the Budget, the growth points of demand in the second quarter must have been in sectors other than personal consumption. Exports have been rising in value and the underlying increase, after allowing for the dock strikes and other distortions, was probably about 5 per cent between the first and second quarters. Though part of the expansion in exports is likely to be attributable to devaluation, the main impetus so far has come from the buoyancy of world markets. The volume of exports in the first six months of the year was probably closely in line with the main forecast published in March. Firm evidence about the behaviour of other sectors of demand since the Budget is not yet available, but preliminary indications suggest that there has been some stockbuilding by industry after the substantial de-stocking in the first quarter.

The increases in expenditure are unlikely to have outweighed the fall in personal consumption, and it seems clear that total activity cannot have changed much in the second quarter. Industrial production remained flat between March and May, and although it was 1 per cent higher in this period than in the preceding three months, as was manufacturing output, the rate of increase has clearly slowed down.

Public sector housing activity has remained fairly subdued in the first half of the year. In the private sector activity has been at a high level in recent months, but there are now signs that it is slackening as a result of the more stringent credit situation since devaluation and the tightness of building society funds.

Unemployment continued to rise between June and July, when the number of unemployed increased to 580,000 , bringing the percentage rate up to 2.5 per cent of employees. Unfilled vacancies for adults increased slightly in the July period. Although they rose when unemployment was falling in the months up to February, they have shown little change in the subsequent

[^0]months. The reasons for this stability are not yet clear but may be connected with increased turnover of labour arising from the realignment of demand after devaluation and the Budget.

Hourly wage rates (not seasonally adjusted), which rose fractionally in June, were about 1 per cent higher than in January; retail prices (not seasonally adjusted) were over 3 per cent higher, having risen by $\frac{1}{2}$ per cent in June after remaining steady in May. Average earnings were virtually unchanged between April and May, at a level about 2 per cent higher than in January.

The pattern of price movements (not seasonally adjusted) following devaluation has been broadly as expected. Import prices rose rapidly, reaching a peak in April more than $10 \frac{1}{2}$ per cent above the October level, but have fallen back since, a path which was closely followed by wholesale prices of basic materials and fuels, most of which are imported. Export prices were slower to rise, but with the sharp increase in June, were over 8 per cent up on October in sterling terms. In terms of dollars they were down by 7 per cent. Wholesale prices of manufactured goods for domestic sale increased by about 4 per cent between October and June. Retail prices in June were nearly 5 per cent above their October level, a rise which reflected the effects of the Budget as well as of devaluation.

London clearing bank advances, other than to nationalised industries, rose sharply in July after the considerable fall in June. But the seasonal adjustment factors are particularly uncertain in June and July. Taking the two months together a moderate increase in borrowing by the private sector was more than offset by a reduction in lending to local authorities.

Exports rose further in July, by $£ 17$ million to $£ 510$ million. Their strongly rising trend is affirmed by the run of figures in recent months; exports in June-July together were 3 per cent higher than in April-May. Imports rebounded in July to $£ 663$ million (excluding United States military aircraft), partly reflecting a carry-over from the low level of $£ 608$ million in June. The July figure was inflated by arrivals of goods held over from June to take advantage of the Kennedy Round tariff cuts becoming effective on 1st July; another influence was a recovery in imports from France to an above average rate following the ending of the strikes there. Despite the increase in July, there has been a gradual decline in the average level of imports from the high levels reached earlier this year. Imports in June and July together averaged $£ 636$ million a month compared with $£ 646$ million a month in April-May and $£ 654$ million a month in FebruaryMarch. The visible trade deficit in July was $£ 80$ million; however, taking June and July together it was $£ 65$ million a month against $£ 86$ million a month in April-May.

The gold and convertible currency reserves (not seasonally adjusted) rose during July by $£ 21$ million to $£ 1,139$ million. This increase was recorded after loan service payments totalling $£ 21$ million had been made. Sterling was under pressure on the last two days of June (when dealings were for value in July) and in the first few days of July. But following reports from Basle of the proposed new credit facility and the publication of better trade figures for June the pound turned much stronger, and the initial loss of reserves was more than made good.

## I. THE COURSE OF DEMAND

## Consumers' expenditure

The latest information confirms the marked fall in consumption since the Budget. First estimates show that consumers' expenditure fell substantially in the second quarter. The volume of retail sales fell in the quarter by 3 to 4 per cent to a level about 2 per cent higher than in the first half of 1967. Retail sales increased slightly in June, but there are difficulties in allowing for seasonal factors in May and June because of the spring bank holiday. New car registrations fell
back again in June to about the April level, after some recovery in May, and were nearly 40 per cent lower in the second quarter than in the first, the average monthly rate for the first half year being only slightly above the average for 1967 as a whole. Hire purchase transactions for both new and used cars also fell back sharply between the first and second quarters to well below the average levels for 1967; there was some recovery in July in contracts for used cars. Total hire purchase debt outstanding fell by $£ 13$ million in June, bringing the fall over the second quarter to $£ 28$ million, in contrast with the rise of $£ 31$ million in the first quarter.

## Housing

The recovery in public sector housing which was suggested by the improved figures for May was not maintained in June although the average rate of starts in the last three months was 17 per cent above the very depressed rate of the first quarter. Completions have been extremely volatile throughout the year and although high in May they also fell sharply in June.

Private sector activity, which has been buoyant through most of the year, showed signs of a down-turn in June. Starts were at a monthly rate of just over 15,000, compared with an average of 17,600 in the previous three months. This suggests that the cut-back in starts which has been expected in response to the devaluation package and the difficulties which building societies have experienced in attracting and retaining funds, but which had been delayed by the strength of the market earlier in the year, may now be taking place. Completions also fell sharply. The demand for building society mortgages is still high in relation to the supply, which, though greater than earlier in the year, is still being depressed by a high level of withdrawals and the building societies’ desire to maintain adequate liquidity in an uncertain situation.

## Exports

Exports in July exceeded $£ 500$ million for the first time. They rose to $£ 510$ million, seasonally adjusted, from the revised figure of $£ 493$ million in June. The strongly rising trend of exports is clearly seen in the run of figures over the last four months. In June and July exports averaged $£ 501$ million a month, 3 per cent higher than the average of $£ 485$ million in April and May, and 18 per cent above the average in the second and third quarters of 1967 , before exports were affected by devaluation and the dock strikes. About half of this rise reflects an increase in the volume of exports and the remainder an increase in their price. The export unit value index shows a rise of 8 per cent between October and June, the latest month available.

The main increase in exports in June-July compared with April-May was in deliveries to North America, which rose sharply by $\mathfrak{£} 15$ million a month (nearly a fifth), with the growth mainly in shipments to the United States. After the disruption of exports to France in June, deliveries recovered in July to their pre-June rate but the short-fall in June has yet to be made good. Exports to the other countries of the EEC, however, rose by over 4 per cent ( $£ 3$ million a month) in June-July compared with the previous two months. Deliveries to EFTA, which in the early months of the year were rather less buoyant than exports to most other areas, also rose by about 4 per cent. Exports to the sterling area have risen less strongly than those to other destinations since devaluation and have fallen back a little in recent months. Exports to Latin America and to the Soviet Union and Eastern Europe have remained steady at this year's higher level and deliveries to the 'rest of the world' increased sharply with a rise of 14 per cent ( $£ 4$ million a month) between April-May and June-July, partly reflecting higher deliveries of ships and aircraft in July. The growth in recent months has taken place over a wide range of manufactured goods and in deliveries of food, beverages and tobacco and fuel. Exports of road motor vehicles have increased substantially in recent months, with a rise of 8 per cent ( $£ 4$ million a month) between April-May and June-July.

## II. PRODUCTION, IMPORTS AND MANPOWER

## Industrial activity

Industrial production in the three months to May is provisionally estimated as being nearly $l$ per cent higher than in the previous three months, with the May figure the same as in March and April. The decline in output of most consumer goods since March has continued, with production of carpets, made-up clothing, footwear, drink and tobacco, and furniture tending downwards since the Budget.

Total car production in June showed only a small overall fall on May despite the effect of industrial disputes, and production for export was in fact 4 per cent higher than in May. Total production in the second quarter was close to the high level of the first, again with a notable switch from home to export production, so that the monthly average production for export in the first half of 1968 was 7 per cent higher than the monthly average for the previous record year of 1964. Commercial vehicle production both for home and export markets in June was reduced from May levels by industrial disputes, and was 4 per cent lower in the second quarter than in the first.

Production in the textile and clothing group in April and May changed little from the level of the first quarter, a decrease in clothing output being offset by an increase in textiles output. All sectors of textiles showed increases in output over the same period. Net new orders for the group as a whole were 6 per cent higher in April and May than in the first quarter, and order books lengthened in all sectors.

Statistics now available for the greater part of July suggest that crude steel output has been running only just below the June level. This confirms the return from the high figure recorded in May to approximately the trend expected. Provisional figures for steel consumption in the second quarter show a slight fall, accompanied by a small rise in consumers' and merchants' stocks; supplies to the home market continued to rise slightly, which, with rising investment and engineering export prospects, suggests that this unexpected check to consumption is temporary. Steel imports, though still at a high level, were lower in June than in recent months. Exports in June were at their highest level since May 1967.

Output of the chemicals and allied industries has remained buoyant in the three months to May compared with the previous three months; there are reports of growing concern about shortages of capacity.

For the wider group of engineering industries, deliveries both to the home and export market fell slightly in May, but export deliveries in the three months to May were 3 per cent higher than in the preceding three months. New export orders in May were 5 per cent more than in April, and it now appears that within this fluctuating series there is an upward trend-the monthly average level of new export orders for the first five months of 1968 was 9 per cent higher than the level in the preceding five months. New home orders dropped in May leaving total new orders lower than in any month since last November. Home deliveries have remained rather flat over recent months.

## Imports

Imports rebounded in July, partly reflecting a carry-over from the low level of $£ 608$ million in June. The value of imports in July was $£ 663$ million (excluding United States military aircraft). Taking June and July together, however, total imports averaged $£ 636$ million a month compared with $£ 646$ million a month in April-May and $£ 654$ million a month in February-March. The July figure was clearly inflated by arrivals of goods held over from June to take advantage of the Kennedy Round tariff reductions on 1st July. This is reflected especially in imports of semiand finished manufactures, which were sharply higher by $£ 16$ and $£ 20$ million a month respectively after low figures in June; within semi-manufactures, however, imports of silver were $£ 3$ million
less than in June and imports of precious stones were unchanged. Imports from France recovered to an above average rate, reflecting mainly the ending of the strikes in that country.

Demand for labour


Although unemployment has been rising since February, unfilled vacancies have shown little change.

Despite the increase in July, there has been a gradual decline in the average level of imports from the high levels reached earlier in the year. The easing back has been largely in imports of food, beverages and tobacco and in semi- and finished manufactures, partly reflecting lower consumer demand since the Budget. Imports of fuel and basic materials have risen in recent months. In the area pattern of imports, most of the decrease in the two months JuneJuly compared with the two preceding months was in arrivals from Western Europe. Imports from North America were also markedly reduced, but those from countries in the 'rest of the world' were higher in June-July. There was little change in imports from other main markets.

## The labour situation

In the four weeks between the June and July counts, the number of wholly unemployed (ex- cluding school-leavers) rose by 11,000 to 580,000 or $2 \cdot 5$ per cent of employees. It is clear, therefore, that the upward trend in unemployment has continued.

Unemployment percentage rates increased between June and July in all regions except Eastern and Southern and West Midlands where there were small decreases. Between February, the low point of recent months, and July the percentage rate rose by 0.4 in Great Britain. Over this period there were smaller increases in the West Midlands Region ( 1.8 to 2.0 ), in London and South Eastern Region ( 1.4 to 1.7 ) and in East Midlands Region ( 1.6 to 1.9 ) and larger increases in Yorkshire and Humberside Region ( $2 \cdot 1$ to $2 \cdot 6$ ), in Wales ( $3 \cdot 5$ to $4 \cdot 1$ ) and in Northern Region ( $3 \cdot 9$ to $5 \cdot 0$ ).

The number of unfilled vacancies for adults increased by 3,000 between June and July. Since February there has, however, been little change in this figure.

Provisional estimates of numbers of employees in employment (not seasonally adjusted) show a net decrease between May and June of 21,000 in index of production industries. This decrease is in line with the normal seasonal movement between May and June. The estimate for these industries for June 1968 is about 1.6 per cent lower (males -1.9 per cent and females -0.8 per cent) than for June 1967.

In the year up to June, manufacturing employment fell by about 1 per cent; the underlying level of employment in manufacturing industry has, however, probably remained fairly stable since the beginning of the year.

## III. WAGES AND PRICES (not seasonally adjusted)

## Earnings and wages

The provisional results of the latest half-yearly enquiry show that average weekly earnings increased by 8.2 per cent for men and $7 \cdot 2$ per cent for women over the year between April 1967 and April 1968. The sharp increase followed a year when earnings rose very moderately. Hourly wage rates, which rose by 7.8 per cent in the year up to April (and which included the effect of settlements deferred until after the end of the period of severe restraint), have shown very little change subsequently. Wage settlements in the second quarter were light; and the (weighted) average size of settlements was below the level of the first quarter.

## Prices

The retail price index rose by about $\frac{1}{2}$ per cent in June after showing little change in May, and now stands nearly 5 per cent above its pre-devaluation level. The increase in June was largely the result of higher prices for fresh fruit and the reintroduction of prescription charges, which were only partly offset by lower potato prices.

## Wholesale prices

The movement of copper prices continued to be the dominant influence on the wholesale price index of basic materials used in manufacturing industry, and in July the provisional index fell by 1 per cent, after a rise of over $\frac{1}{2}$ per cent in June. Output prices of home market sales of manufactured products continued to rise slowly, the increase between April and July being $\frac{1}{2}$ per cent. The slight increase in July was largely attributable to higher output prices in the tobacco industry.

The import unit value index, which has risen by about 10 per cent since devaluation, showed no change in June after its 1 per cent fall in May. The export unit value index rose by over 2 per cent in June, mainly as a result of higher prices for exports of machinery and transport equipment as postdevaluation contracts matured. The terms of trade, which improved by three points in June, now stand only one point below the October level.

## Prices since devaluation



Following devaluation, the pattern of price rises has been as expected. Until May, high world copper prices added impetus to the rises in the indices for imports and basic materials and fuels.

## IV. FINANCIAL TRENDS

## Banking trends

Before seasonal adjustment, London clearing bank advances other than to nationalised industries rose by about $£ 117$ million in July, in sharp contrast with the fall of $£ 85$ million in the previous month. Seasonal adjustment factors are particularly uncertain in June because of the difficulty of estimating how much of the impact of half-yearly influences such as the interest charges on overdrawn accounts falls in June and how much in July. It is probably better to take June and July together. On this basis, advances after seasonal adjustment fell over the two months by about $£ 10$ million. Within this fall a substantial reduction in lending to local authorities (mainly in June) was largely offset by increased private sector borrowing.

## Sterling and the reserves (not seasonally adjusted)

The gold and convertible currency reserves rose during July by $£ 21$ million to $£ 1,139$ million. This increase was achieved after providing for half-yearly loan service of $£ 12$ million on the Export-Import Bank credits and a monthly repayment of $£ 9$ million to the Bank for International Settlements.

Early in July the reserves were affected by pressure against sterling on the last two dealing days of June. Sterling remained rather depressed for a few more days. But on 8th July reports of

## The exchange rate

 the prospective new arrangements to protect the United Kingdom reserves against the effects of fluctuations in the sterling balances brought about a marked improvement in the atmosphere. The trade figures for June, which were published on 11th July, made a favourable impression and sterling stayed firm until near the end of the month, when it strengthened further. The spot rate rose from $\$ 2.38 \frac{1}{4}$ to $\$ 2.39 \frac{1}{2}$, and forward margins narrowed abruptly from the equivalent (on a three-month contract) of over 5 per cent per annum to not much more than 2 per cent per annum.

Both spot and forward exchange rates for sterling have improved markedly in recent weeks.

# Expanded provisional input-output tables for 1963 

by D. C. UPTON

## Introduction

This article presents a further set of up-dated inputoutput tables for the year 1963 representing a development of those published in Economic Trends, August 1966. This second article has, for its main purpose, the release of the results of some further work done on 1963. Whilst awaiting the completion of the 1963 census of production analysis, the principal development has been the disaggregation of the services industry group which has up to now appeared as a single row and column in the transactions matrix. The tables have been prepared in the Central Statistical Office in collaboration with other government departments. Both this exercise and its predecessor referred to above, differ from the last detailed input-output exercise for 1954 in that they are not based on a full analysis of the census of production for the year in question. A full and detailed census of production was taken in respect of 1963 but publication and analysis of the results has not yet been completed so that only provisional and summary results have been used in this exercise. The tables presented here are thus provisional; more firmly based and more detailed input-output tables, based on the full results of the census of production for 1963, will be published in due course. The present exercise, like the previous one is designed to help bridge the gap between the taking of the census and the completion of the detailed input-output analysis.

The tables for 1963 are designed to provide statistics for use in broad economic studies only. They have been derived partly by an 'up-dating' process, which was described in the 1966 article and is repeated below. Because of the limitations of the up-dating process, the tables are not intended for use in detailed industrial studies; even for the industry groups shown, they should be used with caution. The tables follow the same conceptual framework as the summary tables previously published for 1954, so that the publication Input-Output Tables for the United Kingdom 1954, can be referred to for a discussion of the definitions and concepts used. However, there are some changes in presentation both from the 1954 tables and from those of the original exercise for 1963 referred to above.
(a) From the twelve industries of the 1954 summary table and the fourteen industries of the 1966 article the analysis has developed to twenty-eight industries;
(b) The imports row in the earlier exercises has been disaggregated to become an import matrix of 27 commodities into industries. This imports matrix is superimposed on the domestic transactions to give a possible two entries in each cell, one for purchases from domestic production and one for imports;
(c) The payment of excise duties on drink and tobacco has been transferred from the industry columns to
the purchasers, mainly personal consumers (column 30);
(d) The consumption by public authorities is shown on a more gross basis, hence the large negative entry in the 'final buyers' line.
The estimates for 1963 have been derived partly by 'up-dating' the data for 1954, but for Agriculture, Forestry and fishing, Coal-mining, Mineral oil refining and the Gas and Electricity industries, the figures for inputs and outputs were computed primarily from departmental statistics for 1963. For the remaining industries, which include most of manufacturing, the estimates of input and output were derived by up-dating the 1954 input-output table in the following way. First, gross output free from duplication for each industry group (that is, excluding sales between establishments within the industry group) was estimated from the provisional results of the census of production for 1963. The extent of this duplication can be estimated only roughly at present since comprehensive detailed figures of inputs to industry are not yet available. Second, final expenditure at sellers' prices, estimated from national income data, was deducted from these gross output totals to give estimates of total intermediate output for each industry group (that is, the row totals to the right of the inner matrix of intermediate transactions). Third, column totals of this inner matrix were estimated by deducting net output and net taxes on expenditure from the nonduplicated gross output totals. Fourth, these totals were distributed pro rata to the 1954 proportions of inputs to each industry group, revalued at 1963 prices. Fifth, these estimated inputs on the 1954 pattern were summed horizontally and compared with the independent estimates of row totals of intermediate output described above. Differences between the two estimates of intermediate output were eliminated by an iterative process of pro-rating both horizontally and vertically until the inner matrix balanced. The end-result is a set of intermediate transactions consistent with given estimates of total inputs of goods and services and of total intermediate sales of goods and services. This process depends on an initial assumption that trends in the total industrial usage of each commodity group are applicable to each of the individual user industries, but this assumption is eventually modified in the pro-rating process.

The allocation of imports, classified by commodity, to consuming industries and final demand, which was implicit in the original 1963 exercise, is now published as a matrix superimposed on the domestic transactions. No distinction is made between competitive and complementary imports and in the tables derived from the matrix inversion (Table 2 onwards), imports are treated as à single line to permit the total import contents of various aggregates to be examined. Where the destination of intermediate imports cannot be deduced from the
nature of the commodity e.g. sawn timber, the allocation can only be very approximate until the full detail on industrial usage becomes available from the census of production. Despite this limitation there have been many requests for the publication of the data as they stand. The import entries in the industry rows are valued c.i.f. But the total figures in row 29 are adjusted to the valuation of total imports of goods and services on a balance of payments basis. The final detailed tables, when they are produced, will include a more detailed import matrix and also commodity/industry matrices showing the commodity composition of each industry's inputs and output, from which industry/industry and commodity/ commodity matrices can be derived.

The increased degree of disaggregation to 28 industries was largely determined by two factors:
(a) The row and column for the services industry group shown in the August 1966 article represented the largest aggregate of domestic production in the analysis, slightly over a third of the gross domestic product. It was intended that this row should be disaggregated as far as possible in the final detailed 1963 input-output exercise, despite the very limited data available and accepting the inevitable limitations on the quality of the results. In addition, interest in the services industries of the United Kingdom economy is steadily increasing. No disaggregation has previously been published in input-output analysis because it could not be carried out to the same standard of accuracy as the rest of the analysis. This situation is broadly unchanged and the disaggregation now presented is subject to considerable error. The analysis was carried out on the basis of the information known to be available and with limited resources. A larger exercise on the existing statistics would probably not improve the overall picture sufficiently to justify the extra expenditure. The statistics of input and output of the total services industry group are very limited because priority in statistical investigation has always, up to now, been given to agricultural and industrial production and because the service industries with their multitude of small establishments are extremely expensive to survey. A fairly detailed account of the methods used to disaggregate the services industry group is given later in this article.
(b) The remaining additional disaggregation of industries is due to further exploration of the possibilities of up-dating matrices. Data on forestry, fishing, electricity and gas individually were calculated from 1963 sources in the original exercise published in 1966. The inclusion of forestry and fishing with agriculture is not always convenient for economic analysis with input-output techniques and the interest in the gas and electricity industries is obvious. Water is shown separately, despite lack of information, as it is inconvenient to attach it to any other aggregate. Shipbuilding, motor vehicles and aircraft were disaggregated because annual final demand is identifiable, permitting the derivation of total intermediate transactions and the application of the up-dating technique used in the rest of the matrix.

## The tables

Comparisons with 1954 are not given, as in the earlier article, since the existing matrices for that year are not of comparable size. With small to medium sized matrices the degree of disaggregation of industry can have considerable effects on data derived from the inverted matrix, particularly where a non-homogeneous group like the services industries is concerned. Percentages are given to one decimal place, despite the limited accuracy of the data, as rounding to whole numbers would have eliminated many entries of less than unity and somewhat distorted the patterns.

Table $I$ is the basic inter-industry transactions matrix. The figures given in the table are consistent with those given for 1963 in the National Income Blue Book for 1968. In the table, the United Kingdom econony is divided into twenty-eight industry groups. Estimates are given for each industry of its purchases (for use in current production) of the goods and services produced by each of the other industries, of the services of factors of production and of imports; and of the sales of its products as intermediate output to other industries and as final output to persons, public authorities, capital formation and for export. All the transactions are valued at sellers' prices (approximately ex-factory) and not at purchasers' prices.

The gross domestic product for 1963 can be derived from Table 1 in either of the following ways:

| plus | £ million |  |
| :---: | :---: | :---: |
|  | Income from employment (the total in column 36 of row 33) | 18,160 |
|  | Gross profits and other trading income and the residual error (the total in column 36 of row 34 ) | 8,609 |
| equals | Gross domestic product at factor cost. . | 26,769 |
|  | Total final expenditure or output (the total in column 35) | 36,207 |
| less | Imports of goods and services (the total in column 36 of row 29 ) | -5,950 |
| less | Net taxes on expenditure (the total in column 36 of row 32) | -3,488 |
|  |  | 26,769 |

The columns in Table I show the estimated extent to which each of the 28 industry groups was dependent on other industries and on imports for its supply of inputs on current account in 1963. On the assumption that the inputs required by each industry group are proportional to its total output, the average relationships between the inputs, both direct and indirect, and the gross output of the industry group can be derived for the year 1963 from the intermediate transactions in Table 1. These relationships are given in Table 2 in the form of estimates of the gross outputs required, on average, to produce $£ 100$ of final output by each industry group. The relationships were obtained by inverting a matrix of coefficients derived from the values of the intermediate transactions in Table 1.

Table 2 shows, for example, that in $1963 £ 100$ of final
output of Other engineering required on average $£ 2$ of gross output by the coal mining industry, £17 of output by the metal manufacturing industry, and so on. The $£ 100$ of final output required more than $£ 100$ of gross output of Other engineering ( $£ 102 \cdot 7$ ) because some inputs to Other engineering in turn incorporate output of this industry. This duplication is removed in Table 3. The average relationships between inputs and outputs given in Table 2 may not be the same as the marginal relationships which would apply for changes in output, nevertheless, the coefficients given provide a useful approach for assessing the effects of changes in the output of one industry group on the outputs of other industries.

For many purposes it is more convenient to present the results of Table 2 in a different form so that the contributions which each of the different industries, imports and taxes on expenditure, make to the output of particular industry groups add to 100 per cent. This is done in Table 3. The figures are derived by applying the appropriate ratios of net output to gross output to the figures for each industry given in Table 2.

Table 4 provides an analysis of the ultimate primary input composition of the gross output of the different industry groups. The gross output is built up from the value added directly by domestic factors of production in the industry in question and from the value added indirectly in the supplying industries, and from imports and net taxes on expenditure. This 'ultimate' primary input therefore differs from the direct inputs given in the primary input segment of Table 1. Table 4 shows that the primary input pattern varies markedly from industry to industry. The income from employment (labour cost) content of output varies from 18 per cent for Mineral oil refining, to 60 per cent and more for Other engineering ( 61 per cent), the Construction industry ( 64 per cent) and the Coal mining industry ( 74 per cent). All the service industries except Other transport show labour contents of over 50 per cent. Likewise, the import content of output varies from industry to industry: from 4 to 7 per cent for Mining and quarrying and the Gas, Electricity and Water industries to 29 per cent for Textiles, and 66 per cent for Mineral oil refining. All the service industries except Other transport show low import contents.

Table 5 shows the composition of each category of final expenditure and of total final expenditure in terms of each industry's net output and of imports and net taxes on expenditure. This table is obtained by applying the coefficients of net output composition in Table 3 to the columns of figures for each category of final expenditure in Table 1. The table shows, for example, that the Coal mining industry accounted for 1 to 2 per cent of the total value of each of the various forms of final demand in 1963 and that the net output of the Other engineering group accounted for nearly one-fifth of the total value of gross domestic fixed capital formation and some 15 per cent of exports of goods and services. Distribution and Other services accounted for 25 per cent of consumers' expenditure.

Table 6 shows the net output content of exports as a percentage of the net output of the industry in 1963. The direct and indirect categories for 1963 represent respectively the net output incorporated in the direct exports
of the industry and that incorporated in the exports of other industries. Gas, Electricity and Water, for example, have negligible direct exports but considerable indirect exports. The position of the road and rail transport industries is similar. The direct exports of Distribution include the margin on United Kingdom exports and the direct exports of Other services mainly arise from 'invisible' exports i.e. sales of services abroad.

Table 7 gives the primary input content of each major category of final expenditure in 1963. The line showing the import content of each of the final expenditure categories shows limited variation between 15 and 23 per cent, except for public authorities' expenditure, which has an import content of only 9 per cent. The latter reflects the high proportion of employees' factor services in the inputs. The important figure of 23 per cent for the import content of exports includes reexports which inevitably have a very high import content. Without re-exports, the import content of exports would be 19 per cent. The latter figure includes, in addition to goods, a significant invisible imports element, particularly that arising from the overseas disbursements of Other transport.

## Disaggregation of the services industry group

The following notes describe in some detail the methods used to disaggregate the services industry group. In each case the starting point was the net output of the activity concerned, derived from the national accounts working sheets.

## RAIL TRANSPORT

## Total output and inputs

The net output relates to the rail operations of British Railways and London Transport only i.e. excluding shipping, railway workshops, catering services and electricity generation. The commercial accounts do not give comprehensive data for this national accounting concept of railway operations and gross output and details of inputs had to be estimated from partial accounting data and other sources. Total inputs of manufactured goods other than from railway workshops could be only roughly estimated as no relevant commodity data for 1963 was available.

## Sales

Intermediate sales were estimated by the standard procedure for the 1963 up-dating exercise i.e. by subtracting final demand from gross output. An estimate of personal expenditure on rail travel is published, an estimate of defence expenditure on rail services was obtained but other public authorities expenditure could only be roughly estimated. The breakdown of transport expenditure by these other public authorities between road, rail and other transport is, therefore, very approximate. The gross capital formation item represents railways own account capital formation. The export item is an estimate of foreigners' expenditure on domestic rail services. Intermediate sales were allocated to industry on the basis of statistics of rail freight revenue by commodity. For many industrial raw materials the industry paying freight can be derived straightforwardly. For rail freight on distribution of coal the detailed statistics of coal consumption were used. Manufactured goods for
intermediate consumption were generally assumed to be sold on a carriage paid basis to fit in with the census of production net selling value definition of sales. Rail freight on manufactured goods for personal consumption and on small consignments of goods and refined petroleum was debited to distribution, which estimate is therefore something of a residual.

The 1963 census of production gives total payments by firms to other organisations for transport. This puts some constraint on the allocations of rail transport to individual industries.

## Road transport

## Total output and inputs

The net output of the road transport industry i.e. excluding the operation of the ' C ' licence vehicles owned by other industries and not operated from separate transport establishments, was obtained. The Ministry of Transport provided a summary input/output account for 1963 for public service vehicle operation, including the road transport activities of London Transport. To supplement this data, fuel tax was estimated from petroleum statistics and a breakdown of purchases of manufactures, other than tyres and service payments, was estimated from the detailed accounts available for some small passenger transport authorities. Most commercial accounting material shows a single functional classification of expenditure on repairs and maintenance. This includes labour, spares and repairs by other firms. The latter also poses an additional problem in that vehicle manufacturers provide some services e.g. engine reconditioning, there are specialist commercial vehicle repair facilities which may be combined with other engineering activities and finally some vehicles of smaller operators may be serviced by the distributors. It was assumed, in the absence of any basis for further disaggregation, that vehicle operators did their own repairs and servicing with spares and reconditioning services from the vehicle manufacturers.
The net output of the road haulage industry as defined in the national accounts was then obtained as a residual. There is very little information available on road haulage costs other than the largely theoretical costings for the operation of new vehicles drawn up by the trade, and the accounts of public transport undertakings. Neither give much information on commodity inputs as opposed

## Road transport

| transp |  |  | $£$ million |
| :---: | :---: | :---: | :---: |
|  | Road haulage | Passenger transport | Total |
| Total inputs of goods and services | 152 | 62 | 214 |
| Taxes on expenditure .. | $31\left({ }^{(1)}\right.$ | 31 | 62 |
| Income from employment | 240 | 215 | 455 |
| Gross trading profits .. | 139 | 45 | 184 |
| Gross output . | 562 | 353 | 915 |

(') Road haulage is the residual, the equal division being fortuitous.
to functional classifications of costs. Total inputs were estimated from Transport Holding Company data for road haulage operations, as a ratio of net output. The breakdown of inputs by commodity was estimated mainly from the same source. The problem of the allocation of repair expenditure, mentioned above in connection with road passenger transport, also recurred.

## Sales

Sales to final buyers were estimated mainly from consumers' expenditure statistics and total intermediate sales derived by difference. The only detailed statistics of intermediate sales were of commodities carried, which were tabulated by the Ministry of Transport in Survey of Road Goods Transport 1962. As with railway sales, estimates of sales to distribution were to some extent a residual category. Where the 1963 census of production payments to other organisations for transport for an industry, less the sum of the initial estimates of rail and road transport sales, left a plausible residue for purchase of other transport services the resulting breakdown of transport purchase was accepted. The process of allocation was similar to the basic up-dating methodology for the transactions matrix in that an initial matrix of transactions was balanced with marginal totals of intermediate transactions for both lines and columns.

## Other transpori

This was considered in three parts.

## a) AIR TRANSPORT

## Total output and inputs

The gross output, net output and inputs of goods and services of the nationalised airlines BOAC and BEA were obtained from an analysis of the published accounts, supplemented with some detail obtained directly. The inputs were reconciled with the balance of payments civil aviation account. Private air transport output and inputs were estimated, in the absence of any other sources of data, from the ratio of the nationalised part of the industry to data on earnings of employees. There was difficulty in identifying domestic payments for other transport services e.g. on airport services, and this was treated as a residual for both parts of the air transport industry. The sales of air, sea and other transport were estimated together (see below).

## b) Sea transport

## Total output and inputs

The net output of shipping as a whole was the starting point. The gross output for deep sea shipping was derived from the shipping account of the United Kingdom balance of payments. The gross output of British Rail shipping was obtained from the published accounts and the rough estimate of the gross output of coastal shipping was made from information on the carriage of coal together with an allowance for other commodities. Inputs of goods and services could then be derived by difference. The greater part of these inputs consisted of overseas disbursements of shipping which feature in the United Kingdom balance of payments shipping accounts. These disbursements include foreign charter payments by United Kingdom shipping companies. Elements from the composition of these overseas disbursements were
used to estimate a pattern of United Kingdom disbursements in the absence of any other information. A substantial part of these estimates of United Kingdom disbursements was for port services which are part of Other transport industry, i.e. an intra industry, transaction. The sales of sea transport were estimated with the rest of Other transport (see below).

## c) Residual other transpor I

## Total output and inputs

This residue consists of certain air and sea port services, inland water transport, forwarding agents, warehousing and storage, travel agents, motoring services etc. The net output was obtained as a residual after deducting the other transport services described above from the total net output for 'Other transport'. There is little other information on these residual transport services and a uniform pattern of inputs could not be expected for such diverse activities. The ratio of inputs to net output and the pattern of commodity inputs into Distribution were used.


## Sales

Sales to final buyers of air, sea and other miscellaneous transport services were estinated from national income statistics of consumers' expenditure and other sources. Exports of air and sea transport were estimated from the shipping and civil aviation accounts of the United Kingdom balance of payments. Sales to final buyers were then subtracted from the combined estimates of gross output to give total intermediate sales. Some 60 per cent of total intermediate sales corresponds to the freight element on imports for intermediate consumption carried in United Kingdom ships. This freight was allocated to the main commodity import groups, particularly petroleum, on balance of payments information and other estimates. The result is inevitably somewhat rough. A significant amount of other transport services is sold within the broader industry grouping of air, sea and other transport and is netted out on aggregation. Intermediate sales of air, sea and other transport were allocated to manufacturing industries on the basis of the residual between the 1963 census of production figures
of payments to transport organisations and the separate estimates of payments for road and rail transport described above. Allocations to Distribution and Other services accounted for most of the residual output.

## COMmUNICATIONS

## Total output and inputs

This industry covers the GPO, Cable and Wireless and other minor telecommunication activities. The latter two categories account for some 7 per cent of the gross output. For the GPO, total inputs of goods and services were estimated from gross output minus net output, and the breakdown of inputs by commodity was estimated from the functional classification of the GPO accounts. Inputs to the rest of the industry were estimated by reference to the GPO input composition.

## Sales

Sales to final buyers were estimated from consumers, expenditure and other information and were then subtracted from gross output to give intermediate sales. No information could be found on the breakdown of the sales other than the provisional results of the supplementary enquiry of the 1963 census of production, which gives data on expenditure by manufacturers on postage, telephone, telegrams and cables. However, when the latter was combined with rough estimates for expenditure by the non-manufacturing industries the amount spent was considerably below the estimate of total intermediate sales. After making the maximum plausible allocation to Distribution and Other services and deducting sales to those sectors whose 1963 inputs were calculated directly from 1963 accounting material, the residue of intermediate sales was spread over the other industries in proportion to the census of production data.

## Distribution <br> Total output and inputs

The disaggregation of this part of the services industry group presents rather extreme problems. Apart from net output, the only relevant statistics covering large sections of this industry are the censuses of wholesale trade in 1950 and retail trade in 1961. The report on the census of retail trade in 1966 should become available shortly. It is difficult to update the statistics of gross margins from the 1950 and 1961 sources to 1963 and in addition the census definition of gross margin is not entirely suitable for national accounting purposes, as packaging materials were not included as part of the margin but treated as part of the purchases for resale. In addition the two censuses may not cover the national accounting concept of distribution entirely. The attempt to up-date the two census gross margins produced a gross output for distribution which appeared to be too low, even after adjustment for packaging materials, for consistency with the rest of the transactions matrix, particularly the estimated distribution margins on consumers'expenditure. The ratio of national accounts net output to the estimates of gross output derived from census of distribution data seems to be high. Inputs and consequently gross output were therefore raised to a substantially higher level to balance the transactions matrix. The commodity breakdown of inputs other than fuel was estimated from international comparisons. Transport purchases by
distribution were treated as part of the inputs to that industry and included in gross output (gross margins).

## Sales

The distribution element in fimal demand (that is the distribution margin) has to be estimated, as national accounts data on final expenditure are necessarily in terms of purchasers' prices. The distribution element in food expenditure of persons was taken as the difference between imports of food and the farm gate valuation of farm produce sold directly to consumers without further manufacturing plus estimated sales of manufactured food to persons (total sales less the relatively small nonpersonal demand) on the one hand and total personal expenditure on food on the other. The latter does not differentiate sufficiently between farm and manufactured food, even at the working sheet stage, to permit the separate estimation of distribution for each category of food supply. For the rest of final demand, wholesale gross margins were derived from the 1950 census of distribution, wholesale trades and retail gross margins from the census of distribution for 1961. Allowance was made for direct trading between manufacturers and wholesalers and final consumers. A minimum estimate was made for the distribution of intermediate inputs based on trading activity in industrial materials. The original plan was to make this part of distribution activity the residual of distribution, that is gross output less final demand, but this residual turned out to be inadequate even with what was considered to be a maximum estimate of inputs of goods and services into distribution which in turn maximised the gross output. There is therefore an unresolved problem in that the first estimates of the distribution margin on consumers' expenditure which accounted for some 85 per cent of the gross output of this industry, plus minimum estimates of distribution on other expenditure, exceeded the gross output of distribution. For the time being an arbitrary deduction has been made to personal expenditure on distribution to permit the inclusion of minimum distribution margins on intermediate transactions. It is hoped that when the detailed input-output exercise for 1963 has been completed, and the supplies of and the demand for goods and services have been balanced against one another this imbalance between the estimated gross output of distribution and estimates of margins on goods distributed will disappear. Part of the problem is distribution activity by manufacturers of goods not of their own manufacture. This distribution activity was not completely identifiable in the 1954 census of production but it will be treated systematically as a secondary product or activity, in the detailed 1963 analysis.

## Other services

## Total output and inputs

Starting from the up-dating of 'Services' from the 1954 input-output analysis (the latter in itself something of a residual) to 1963 and then disaggregating Transport, Communications and Distribution as described above, the residual column of inputs and residual row of purchases of Other services is left. The line and column for Other services is therefore in each case a residual of a residual and must be subject to the large errors to be expected from such a situation.

The initial estimates of inputs were checked against
data for other countries. The pattern of inputs into this activity exists only for advanced market economies and does not seem to vary very much, particularly within Western Europe. For checking purposes a pattern was chosen midway between the Common Market countries and the U.S.A. The first estimate of the residual inputs of 'Services' mentioned above when compared with the chosen pattern, showed quantities of manufactures which appeared excessive for consumption by Other services. The inputs were revised to an approximation of the international pattern, and the excess inputs or pure residual were disposed of by repeating the up-dating exercise from 1954 for the matrix excluding 'Services'. Thus, the pure residual was pro-rated over all other users subject to the up-dating process for 1954. (It will be remembered that parts of the transaction matrix were not up-dated from 1954 in this way but were calculated directly from 1963 data).

## Sales

For sales of Other services the final demand part of the row was derived from national accounts sources but includes an arbitrary addition to offset the deduction made to consumers' expenditure on distribution. In addition the expenditure of foreigners on personal expenditure in the United Kingdom, a considerable amount of which falls on Other services, was transferred from the personal sector to exports, on an approximate basis. Sales to intermediate purchasers were residuals except for the columns of inputs calculated directly from 1963 data, where some specific information on purchases of Other services was obtained. The residual estimates obtained for inputs of Other services to the manufacturing industries appear rather large and are probably overestimates. It is not feasible to review these estimates at present as the up-dated matrix from which they derive is subject to too large errors. The transactions matrix is balanced arithmetically, despite these defects, because there appears to be a corresponding excess output of Other services, possibly resulting from the use of this category as a residual in the industrial classification of income from employment and gross trading profits. When the final detailed transactions matrix for 1963 has been constructed from the full census of production results it should be possible to reduce this problem considerably.

## Definitions

Detailed definitions of the items appearing in the input-output tables and of the technical terms used in this article are given in Input-Output Tables for the United Kingdom 1954, (HMSO 1961). The notes below describe some of the more important concepts and definitions.

The value of each industry groups output is measured at market prices and free from duplication, that is, it excludes that part of the output of each establishment which is sold to other establishments within the same industry group.

The value of the output of the distributive trades is measured by the gross margin on the goods and services sold. It thus equals the incomes generated plus the cost of goods and services used by these industries in providing their services; it does not include the factory value of the goods distributed. In effect, manufacturers and
overseas suppliers are regarded as selling their outputs direct to the industries or final buyers who in reality buy from the distributor; the latter is treated as an agent who sells only services. The gross output of the manufacturing industries includes any value added (net output) by their merchanting activities but not the selling value of the goods merchanted.

All sales and purchases of goods produced are measured in terms of sellers' value (the amount received by the seller) as distinct from purchasers' value (the amount paid by the purchaser). Thus, for example, sales of services to persons comprise (a) consumers' expenditure on travel, communications, services, entertainment and all other services, and (b) the value of the services rendered by the transport industry and the distributive trades in handling goods purchased by persons from industry and in handling imports bought by persons. The principal advantage of recording all transactions at sellers' prices and not at the price paid by the purchaser is that the figures of sales both to other industries and to final buyers within each row are on the same price basis and are, as far as possible, comparable.

Taxes on expenditure are treated as being paid by the consumer and in the case of intermediate consumption as a positive input. Subsidies are treated as being received by the producer of the subsidised goods, that is, as a
negative input. Customs duties and purchase tax paid by wholesalers on marketed goods, which enter directly into final output without further processing in the United Kingdom, are treated as if they were paid directly by the final buyer. Therefore, they appear only in columns 30 to 32 of row 32 in Table 1. Excise duties on drink and tobacco, though paid by manufacturers, have been similarly debited directly to consumers. Sales by final buyers (row 30) include sales by industry and public authorities of second-hand vehicles, ships and plant and machinery for scrap, to personal customers, or for export. It also includes payments by persons to the central government for goods and services provided under the National Health Service, and fees paid by persons and by industry for various services to both central and local government. Sales abroad by public authorities are also included.

The value of the change in stocks and work in progress in column 33 of Table 1 represents the value of the physical change in the stocks of goods produced by the various industries or imported. The estimates, therefore, differ from the figures in the National Income Blue Book. which represent the change in the value of all kinds of stock held by the various industries. The allocation of stockbuilding to the producing industry is inevitably approximate.

## APPENDIX

Summary input-output transactions matrix 1963
TAbLE 1
£ million

(') A matrix of net imports of goods, rows labelled i, valued c.i.f. is superimposed on the matrix of domestic transactions, rows labelled d. The total imports of goods and services row is, however, valued on a balance of payments basis.
$\left.{ }^{(2}\right)$ Public administration and defence, public health and educational services, ownership of dwellings, domestic services to households and services to private non-profit-making bodies serving persons.

## Summary input-output transactions matrix 1963

TABLE 1 (continued)

$\left({ }^{3}\right)$ The sales by final buyers consist of scrap materials and fees and charges for government services. These
inputs are not the output of any industry in 1963 and are therefore treated as primary inputs.
$\left({ }^{4}\right)$ Before providing for depreciation, but after deducting stock appreciation.
${ }^{(5)}$ ) Includes the 'residual error' in the national income accounts amounting to $£ 28$ million.
${ }^{(6)}$ Measured free from duplication.

Total requirements per $£ 100$ of final industrial output in terms of gross output, 1963 (')

(') Each entry represents the value of the gross output of the 'row' industry required to produce $£ 100$ of final output by the 'column' industry. The input-output coefficients have been derived from Table 1.

Total requirements per $£ 100$ of final industrial output in terms of gross output, 1963 (')

| Other vehicles | Other engineering | Textiles | Leather and clothing | Other manufacturin: | Construction | Gas | Electricity | Water | Transport |  |  | Communication | Distribution | Other services |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  | Road | Rail | Other |  |  |  |  |
| 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 27 |  |
| 0.1 | 0.1 | $2 \cdot 4$ | 0.7 | 0.3 | 0.1 | 0.1 | -- | - | - | 0.1 | 0.4 | - | - | 0.2 | 1 |
| - | - | - | - | 0.2 | - | 0.2 | 0.1 | - | - | - | - | - | - | - | 2 |
| 1.9 | 1.6 | 1.9 | 1.4 | $3 \cdot 1$ | $1 \cdot 2$ | 28.0 | 22.4 | $2 \cdot 3$ | 0.7 | $6 \cdot 9$ | 0.3 | 0.8 | 1.0 | $1 \cdot 2$ | 3 |
| 0.5 | 0.7 | 0.1 | 0.2 | $2 \cdot 0$ | $2 \cdot 1$ | 0.3 | 0.2 | 0.3 | 0.2 | 0.2 | 0.1 | 0.2 | 0.2 | 0.2 | 4 |
| 0.1 | 0.2 | 0.6 | 0.3 | 0.3 | 0.1 | 0.2 | 0.1 | 0.1 | 0.1 | 0.1 | 0.6 | -- | 0.1 | 0.7 | 5 |
| 0.1 | 0.1 | - | 0.1 | 0.1 | - | 0.1 | 0.1 | - | - | - | - | - | 0.1 | 0.8 | 6 |
| 1.1 | 0.9 | 0.8 | 0.5 | $9 \cdot 1$ | $1 \cdot 2$ | $2 \cdot 7$ | $2 \cdot 2$ | $1 \cdot 2$ | 1.9 | $1 \cdot 8$ | 1.4 | 0.4 | 0.6 | 0.5 | 7 |
| 3.5 | 4.5 | $2 \cdot 3$ | 2.8 | $5 \cdot 8$ | 4.8 | 4.7 | 2.0 | 2.9 | 1.7 | 4.1 | 0.8 | 0.6 | 1.0 | 2.9 | 8 |
| 19.3 | 16.6 | 0.7 | $1 \cdot 3$ | $2 \cdot 1$ | $6 \cdot 2$ | $6 \cdot 9$ | $2 \cdot 9$ | $8 \cdot 1$ | 1.9 | 6.4 | 0.9 | 0.9 | 0.8 | $1 \cdot 3$ | 9 |
| 0.1 | - | 0.1 | - | 0.1 | - | 0.1 | 0.1 | - | - | - | 3.9 | 0.1 | 0.2 | - | 10 |
| 0.5 | $1 \cdot 1$ | 0.3 | 0.6 | 0.8 | 0.7 | 0.6 | 0.4 | 0.2 | $8 \cdot 2$ | 0.2 | 0.4 | 0.5 | 0.6 | $2 \cdot 3$ | 11 |
| - | - | - | - | - | - | - | - | - | - | - | 0.7 | - | - | - | 12 |
| $100 \cdot 2$ | 0.4 | 0.1 | 0.1 | 0.2 | 0.2 | 0.5 | 0.3 | 0.1 | 0.1 | 13.4 | - | 0.6 | 0.4 | 0.3 | 13 |
| 12.7 | 102.7 | 2.4 | $5 \cdot 2$ | 5.7 | 8.2 | 5.5 | 7.3 | $3 \cdot 3$ | $2 \cdot 7$ | $5 \cdot 2$ | 1.9 | 3.0 | 1.9 | $3 \cdot 8$ | 14 |
| 0.9 | 0.9 | $100 \cdot 2$ | 26.1 | 3.1 | 0.7 | 0.4 | 0.4 | 0.3 | 0.3 | 0.8 | 0.2 | 0.4 | 0.3 | 0.5 | 15 |
| 0.1 | 0.2 | 0.4 | $100 \cdot 1$ | $0 \cdot 3$ | 0.2 | 0.1 | 0.1 | - | 0.1 | 0.2 | - | - | 0.1 | 0.2 | 16 |
| 7.2 | 7.6 | 1.6 | 6.9 | 102.1 | 17.1 | $4 \cdot 4$ | $4 \cdot 1$ | 7.7 | $7 \cdot 4$ | 5.6 | $2 \cdot 3$ | $2 \cdot 6$ | $4 \cdot 6$ | 7.8 | 17 |
| 0.9 | 0.8 | 0.6 | 0.6 | 0.8 | 100.3 | $2 \cdot 7$ | $1 \cdot 1$ | $1 \cdot 8$ | $1 \cdot 4$ | 0.8 | 0.6 | 0.9 | 1.3 | 0.9 | 18 |
| 1.0 | 0.9 | 0.3 | 0.4 | 0.7 | 0.3 | $100 \cdot 3$ | 0.2 | 0.2 | 0.2 | 0.3 | 0.1 | 0.1 | 0.5 | $1 \cdot 3$ | 19 |
| $2 \cdot 1$ | $2 \cdot 1$ | $2 \cdot 2$ | 1.5 | 2.6 | $1 \cdot 2$ | $2 \cdot 4$ | $101 \cdot 1$ | 4.6 | $1 \cdot 4$ | $2 \cdot 7$ | 0.5 | $1 \cdot 2$ | 1.9 | $1 \cdot 4$ | 20 |
| 0.1 | 0.2 | 0.2 | 0.3 | 0.2 | 0.1 | $0 \cdot 1$ | - | $100 \cdot 1$ | 0.1 | 0.1 | - | - | 0.1 | 0.2 | 21 |
| 0.9 | $1 \cdot 6$ | 1.0 | $1 \cdot 2$ | $3 \cdot 2$ | 1.6 | 0.8 | 1.0 | 0.5 | $100 \cdot 4$ | 0.4 | 2-2 | 0.7 | $2 \cdot 6$ | 1.0 | 22 |
| 0.6 | 0.7 | 0.4 | 0.3 | $1 \cdot 1$ | 0.7 | $3 \cdot 3$ | $2 \cdot 1$ | 0.4 | 0.3 | $100 \cdot 3$ | 0.1 | $4 \cdot 1$ | 2.9 | 0.9 | 23 |
| 1.4 | 0.9 | $2 \cdot 2$ | $1 \cdot 3$ | 1.5 | 0.9 | $2 \cdot 0$ | 1.7 | 0.5 | 0.6 | 0.6 | $100 \cdot 3$ | $2 \cdot 8$ | $4 \cdot 7$ | 0.9 | 24 |
| $1 \cdot 2$ | 1.6 | 1.0 | 1.5 | 1.9 | $1 \cdot 4$ | 1.5 | 0.7 | $1 \cdot 1$ | 0.6 | 0.4 | 0.4 | 100.2 | $2 \cdot 1$ | $2 \cdot 2$ | 25 |
| 2.7 | 1.6 | 0.6 | 0.8 | 1.0 | $2 \cdot 8$ | $2 \cdot 5$ | 0.6 | 0.3 | $2 \cdot 2$ | 0.6 | 0.3 | 0.5 | 100.4 | $2 \cdot 2$ | 26 |
| 10.6 | 11.7 | 2.6 | 9.0 | $8 \cdot 5$ | 4.6 | 9.9 | $6 \cdot 8$ | 2.0 | 4.0 | 3.4 | 3.5 | $2 \cdot 7$ | 9.0 | 101.9 | 27 |

Total requirements per $£ 100$ of final industrial output in terms of net output, 1963 (')
TABLE 3

(') Each entry represents the value of the net output (including depreciation) of the 'row' industry required to produce $£ 100$ of final output by the 'column' industry. The input-output coefficients have been derived from Table 1.

Total requirements per $£ 100$ of final industrial output in terms of net output, 1963 (')
TABLE 3 (continued)

## £

| Other vehicles | Other engincering | Textiles | Leather and clothing | Ocher manufacturing | Construction | Gas | Electricity | Water | Transport |  |  | Communication | Distribution | Other services |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  | Road | Rail | Other |  |  |  |  |
| 13 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 27 |  |
| - | - | 1.4 | 0.4 | 0.1 | - | - | - | - | - | - | 0.2 | - | - | 0.1 | 1 |
| - | - | - | - | 0.1 | - | 0.1 | 0.1 | - | - | - | - | - | - | - | 2 |
| $1 \cdot 4$ | $1 \cdot 1$ | 1.4 | 1.0 | $2 \cdot 2$ | 0.8 | 20.0 | 16.9 | 1.7 | 0.5 | 4.9 | 0.2 | 0.6 | 0.7 | 0.8 | 3 |
| 0.2 | 0.3 | - | 0.1 | 0.9 | 1.0 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | - | 0.1 | 0.1 | 0.1 | 4 |
| - | 0.1 | 0.2 | 0.1 | 0.1 | - | - | - | - | - | - | 0.2 | - | - | 0.2 | 5 |
| - | - | - | - | 0.1 | - | - | - | - | - | - | - | - | - | 0.4 | 6 |
| 0.2 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.3 | 0.2 | 0.1 | 0.2 | 0.2 | 0.2 | - | 0.1 | 0.1 | 7 |
| 1.3 | 1.7 | 1.0 | 1.1 | $2 \cdot 3$ | 1.9 | $1 \cdot 8$ | 0.8 | $1 \cdot 1$ | 0.7 | 1.6 | 0.3 | 0.2 | 0.4 | 1.1 | 8 |
| 8.4 | $7 \cdot 2$ | 0.3 | 0.6 | 0.9 | 2.7 | 3.0 | 1.3 | 3.6 | 0.8 | 2.8 | 0.4 | 0.4 | 0.3 | 0.6 | 9 |
| - | - | - | - | - | - | - | - | - | - | - | $2 \cdot 0$ | 0.1 | 0.1 | - | 10 |
| 0.2 | 0.4 | 0.1 | 0.2 | 0.3 | 0.2 | 0.2 | 0.1 | 0.1 | $2 \cdot 6$ | 0.1 | 0.1 | 0.1 | 0.2 | 0.7 | 11 |
| - | - | - | - | - | - | - | - | - | - | - | 0.4 | - | - | - | 12 |
| 48.4 | 0.2 | - | - | 0.1 | 0.1 | 0.2 | 0.2 | - | - | $6 \cdot 4$ | - | 0.3 | 0.2 | 0.1 | 13 |
| 6.7 | 54.4 | 1.3 | $2 \cdot 8$ | $2 \cdot 9$ | $4 \cdot 3$ | 2.9 | 3.9 | $1 \cdot 7$ | 1.4 | $2 \cdot 8$ | $1 \cdot 0$ | 1.6 | 1.0 | 2.0 | 14 |
| 0.5 | 0.5 | 55.7 | 14.5 | 1.7 | 0.4 | 0.2 | 0.2 | 0.2 | 0.2 | 0.4 | 0.1 | 0.2 | 0.2 | $0 \cdot 3$ | 15 |
| - | 0.1 | 0.1 | $41 \cdot 8$ | 0.1 | 0.1 | - | - | - | - | 0.1 | - | - | - | 0.1 | 16 |
| 3.6 | $3 \cdot 8$ | 0.8 | 3.4 | $51 \cdot 2$ | 8.6 | 2.2 | $2 \cdot 1$ | $3 \cdot 8$ | 3.7 | 2.8 | $1 \cdot 1$ | $1 \cdot 3$ | $2 \cdot 3$ | 3.9 | 17 |
| 0.5 | 0.5 | 0.3 | 0.3 | 0.4 | 56.6 | 1.6 | 0.6 | $1 \cdot 0$ | 0.8 | 0.4 | 0.3 | 0.5 | 0.8 | 0.5 | 18 |
| 0.4 | 0.4 | 0.1 | 0.1 | 0.3 | 0.1 | $40 \cdot 6$ | 0.1 | 0.1 | 0.1 | 0.1 | - | - | 0.2 | 0.5 | 19 |
| 1.1 | 1.2 | 1.2 | 0.8 | 1.4 | 0.6 | $1 \cdot 3$ | 54.5 | $2 \cdot 5$ | 0.8 | 1.5 | 0.3 | 0.7 | 1.0 | 0.7 | 20 |
| 0.1 | 0.2 | 0.1 | 0.2 | 0.2 | 0.1 | - | - | 66.4 | - | - | - | - | 0.1 | 0.1 | 21 |
| 0.6 | $1 \cdot 1$ | 0.7 | 0.8 | $2 \cdot 3$ | $1 \cdot 1$ | 0.6 | 0.7 | 0.3 | $70 \cdot 2$ | 0.3 | 1.5 | 0.5 | 1.8 | 0.7 | 22 |
| 0.6 | 0.6 | 0.4 | 0.3 | 0.9 | 0.6 | $2 \cdot 9$ | 1.8 | 0.3 | 0.2 | 88.3 | 0.1 | 3.6 | 2.5 | 0.8 | 23 |
| 0.6 | 0.4 | 1.0 | 0.6 | 0.7 | 0.4 | 1.0 | 0.8 | 0.2 | 0.3 | 0.3 | $46 \cdot 2$ | $1 \cdot 3$ | 2.2 | 0.4 | 24 |
| 0.9 | $1 \cdot 3$ | 0.8 | 1.2 | 1.5 | 9.1 | $1 \cdot 2$ | 0.5 | 0.9 | 0.4 | 0.3 | 0.3 | 79.8 | 1.7 | 1.8 | 25 |
| 1.8 | 1.0 | 0.4 | 0.5 | 0.7 | 1.8 | 1.7 | 0.4 | 0.2 | 1.5 | 0.4 | 0.2 | 0.3 | 66.8 | 1.5 | 26 |
| 7.7 | 8.4 | 1.9 | 6.5 | $6 \cdot 2$ | $3 \cdot 3$ | $7 \cdot 3$ | 4.9 | 1.4 | 2.9 | 2.5 | 2.5 | 1.9 | 6.5 | 73.6 | 27 |
| $1 \cdot 3$ | $1 \cdot 1$ | 0.5 | 0.6 | 0.6 | 0.4 | 0.4 | 0.2 | 0.3 | 0.4 | 0.5 | 0.2 | 0.4 | 0.7 | 0.8 | 28 |
| 10.9 | 11.1 | 28.6 | 19.8 | 18.5 | 10.7 | $7 \cdot 3$ | 5.4 | $4 \cdot 3$ | 4.7 | 6.2 | 40.7 | $5 \cdot 1$ | $4 \cdot 4$ | 4.0 | 29 |
| 2.6 | $2 \cdot 8$ | 1.6 | $2 \cdot 2$ | $3 \cdot 2$ | 30 | $3 \cdot 9$ | 5.0 | 9.7 | 7.5 | $-23.0$ | 1.5 | 1.0 | $5 \cdot 7$ | 4.1 | 30 |
| 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |  |

Industrial output in terms of primary input in 1963
TABLE 4
Percentages

${ }^{(1)}$ Before providing for depreciation but after deducting stock appreciation.
${ }^{(2)}$ Including taxes on final demand.

## Industrial composition of final output in net output terms in 1963

TABLE 5
Percentages


The proportion of net output exported in 1963
TABLE 6

|  |  |  |  |  | Direct | Indirect | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Agriculture |  | $\ldots$ | . | . | $2 \cdot 6$ | 3.2 2.9 | $5 \cdot 8$ $5 \cdot 3$ |
| Forestry and fishing |  | . | . | -• | $2 \cdot 4$ | 2.9 | $5 \cdot 3$ |
| Coal mining .. .- |  | . | . | $\cdots$ | 3.6 9.8 | $13 \cdot 1$ 16.2 | $16 \cdot 7$ |
| Other mining and quarrying |  | . | .. | . | 9.8 | $16 \cdot 2$ | $26 \cdot 0$ |
| Food |  |  | $\ldots$ | . | $6 \cdot 5$ | $2 \cdot 1$ | $8 \cdot 6$ |
| Drink and tobacco |  |  | . | . | 14.0 | 0.8 | 14.8 |
| Mineral oil refining |  |  | . . | . | $25 \cdot 1$ | 12.8 | $37 \cdot 9$ |
| Other, chemicals, etc. |  | . | . | . . | 21.6 | 11.9 | $33 \cdot 5$ |
| Metal manufacture |  |  | . | . | $16 \cdot 3$ | 23.9 | $40 \cdot 2$ |
| Shipbuilding |  |  | . | . | $15 \cdot 0$ | $9 \cdot 1$ | 24.1 |
| Motor vehicles .. |  |  | . | . | 35.0 | $2 \cdot 8$ | 37.8 |
| Aircraft . . . | . |  |  | . . | $20 \cdot 0$ | 2.7 | 22.7 |
| Other vehicles .. |  |  |  | . | 21.2 | 8.7 | 29.9 |
| Other engineering |  |  |  | . | 25.9 | $7 \cdot 4$ | 33.3 |
| Textiles .. .. |  | . . | . . | . . | 29.5 | $5 \cdot 8$ | $35 \cdot 3$ |
| Leather and clothing |  |  | . | . | 11.9 10.1 | 1.4 10.8 | $13 \cdot 3$ 20.9 |
| Other manufacturing | . | - | . | . $\cdot$ | $10 \cdot 1$ |  | 20.9 |
| Total manufacturing | - | . | . | $\cdots$ | $25 \cdot 6$ | $2 \cdot 6$ | 28.2 |
| Construction | . | $\cdots$ | . | $\ldots$ | 0.3 | 1.4 | 1.7 |
| Gas |  |  | . | $\cdots$ | $1 \cdot 0$ | 9.7 | 10.7 |
| Electricity |  | . | . . |  | - | $10 \cdot 1$ | $10 \cdot 1$ |
| Water . |  | - | - | . | - | $10 \cdot 4$ | $10 \cdot 4$ |
| Road transport .. .. | $\cdots$ | . | . |  | $2 \cdot 2$ | 11.0 9.5 | 13.2 |
| Rail transport .. .. |  |  | . | . | 2.7 | 9.5 | $12 \cdot 2$ |
| Other transport |  |  |  |  | 49.7 | $5 \cdot 6$ 11.1 | 55.3 |
| Communication |  |  | . | $\cdots$ | 2.6 6.5 | 11.1 1.5 | 13.7 8.0 |
| Distribution Other services . | . | $\cdots$ | - | $\ldots$ | 6.5 6.8 | 1.5 8.2 | $\begin{array}{r} 8 \cdot 0 \\ 15 \cdot 0 \end{array}$ |
| Gross domestic product | . | $\cdots$ | , |  | - | - | $16 \cdot 3$ |

Final output in terms of primary input in 1963

| TABLE 7 |  |  |  |  | Percentages |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Final output <br> Primary input | Personal expenditure | Public authorities' current expenditure | Gross domestic fixed capital formation | Exports | Total final output |
| Income from employment .. .. | $40 \cdot 2$ | 83.0 | $58 \cdot 1$ | 49.5 | $50 \cdot 2$ |
| Gross profits and other trading income | 26.9 | $12 \cdot 2$ | 22.7 | $23 \cdot 3$ | 23.8 |
| Imports of goods and services .. | 16.9 | 8.9 | $15 \cdot 0$ | 22.7 | 16.4 |
| Taxes on expenditure less subsidies .. | 14.6 | $3 \cdot 1$ | $5 \cdot 1$ | $2 \cdot 4$ | 9.6 |
| Sales by final buyers .. .. .. | 1.4 | $-7.2$ | -0.9 | $2 \cdot 1$ | - |
| Total .. .. .. .. | 100 | 100 | 100 | 100 | 100 |

# Productive potential and the demand for labour 

by J. R. Shepherd

## Introduction

In the course of regular analysis and forecasting of economic prospects it is frequently necessary to relate the total level of demand for output of goods and services to the supply of labour with which it is produced. A certain limited rate of growth of real output can normally be sustained through increases in productivity (however caused) or through increases in the numbers available for work, without involving increasing shortages of labour. This rate of growth is commonly referred to as the growth of 'productive potential'. Growth rates lower than this will lead to increases in unemployment and higher growth rates will lead to increasing shortages of labour.

Formulation in these terms can lead to misconceptions. It is untrue, for instance, that there is any intention of implying that growth rates cannot or will not change. There is no reason for expecting any such stability, and an analysis of the kind described here does not attempt the immensely difficult task of discovering the ultimate determinants of growth rates. In particular, it cannot be taken for granted that the growth rate of productive potential is independent of the pressure of demand for labour. It is true, however, that the analysis is of more value as an analytical and forecasting tool when the statistical evidence is consistent with a reasonable degree of stability (apart from changes due to such factors as changes in population or in normal working hours which are automatically allowed for) for at least a limited period. This means that a rough guideline to likely current developments can be inferred from past experience. Any likely departures from past trends can then be considered in relation to the features of a particular situation.

The measurement of productive potential cannot be separated from an analysis of short-period changes in employment and unemployment. Productive potential has been defined as the outpuit associated with a given intensity of labour utilisation and it can only be assessed statistically if actual movements in employment and unemployment can be shown to be related to cyclical movements in output. It is therefore necessary to build a 'model' which accounts for actual variations in employment and unemployment in terms of changes in output, and to infer from the model the growth rate which would keep unemployment constant: this, by definition, is the growth of productive potential. A model of this kind is, of course, directly applicable to forecasting movements in employment and unemployment.

The present note sets out one such model in the form now used in the Treasury. Although there have been a
number of modifications, this is essentially the model which has already appeared in the National Institute Review ('). The discussion in that article is not repeated here, and no attempt is made to give a full explanation of why this particular form was selected for the relationships. The following paragraphs offer first a brief nontechnical description, and secondly a precise statement of the model as it now stands, together with an explanation of the modifications introduced since the original article.
It is emphasized that no unique merit is claimed for this precise way of expressing the relationships. The implications of other approaches are frequently considered in the course of inter-departmental discussions.

## The model in outline

Essentially, the model consists of relationships whereby the level of employment and unemployment can be predicted if the values of certain pre-determined variables are known. The most important of these pre-determined variables is the volume of total output (gross domestic product). However, the availability of labour is also important and the 'supply of labour' and the level of normal working hours are essential pre-determined variables. The 'supply of labour' is a measure of the number of individuals who are able and willing to work. It differs from the statistical series for the working population (employed plus registered unemployed) because the working population is known to be affected by the state of demand for labour as well as by the supply. The labour supply is therefore defined as the level of employment that would occur concurrently with a given level of unemployment. It cannot be directly measured, but changes can be estimated by use of the observed relationship between employment and unemployment. This is one of the two principal relationships in the model.

It can be shown statistically that cyclical fluctuations in employment are substantially greater than the corresponding fluctuations in unemployment. It also seems probable that the 'gearing' between changes in employment and in unemployment differs according to the level of unemployment. When unemployment is very low, many vacancies cannot be filled from the registered unemployed and a large part of any further recruitment consists of married women and other marginal workers who were not previously registered and may not

[^1]register if they subsequently lose their jobs. On the other hand, when unemployment is relatively high changes in employment are more likely to affect the hard core of the labour force who will register when not at work. The (very approximate) estimates derived from the equations suggest that with a low level of unemployment (say 300 thousand) an increase of one thousand in unemployment is associated with a reduction of about $2 \frac{1}{2}$ thousand in employment in relation to the labour supply. With a higher level of unemployment (say 500 thousand) this figure is reduced to about $1 \frac{1}{2}$ thousand.

The employment-unemployment relationship, therefore, postulates that with employment growing at the same rate as the labour supply, unemployment will remain constant. Fluctuations in unemployment are shown to be associated with somewhat larger deviations in employment from the labour supply. Estimates of the labour supply are derived by correcting the employment figures for the estimated effect of changes in unemployment.
The second relationship indicates how employment and unemployment respond to changes in output. In order to allow for time-lags this has been formulated in two stages, the first specifying the level of 'equilibrium employment' ( ${ }^{2}$ ) towards which employers are adjusting and the second indicating the pace of the process of adjustment.
In formulating the equilibrium relationship, assumptions are made about the effect on productive potential of changes in the labour supply and normal working hours. It is assumed that changes in the labour supply affect the short-term but not the long-term trend in output per head. Otherwise, changes in productive potential are represented by time trends. It is clear from the results that cyclical fluctuations in employment are proportionately much smaller than those in output. When output rises at the same rate as productive potential unemployment, by definition, remains constant (apart from time-lags) and 'equilibrium employment' changes at the same rate as the labour supply. For every 1 per cent by which output deviates from productive potential, equilibrium employment is affected by slightly less than $\frac{1}{2}$ per cent. Given the relationship between employment and unemployment this means that, at the margin, an increase of 1 per cent in output gives rise to a fall of about $\frac{1}{5}$ per cent in unemployment when unemployment is already low ( 300 thousand), but to a larger fall of about $\frac{1}{3}$ per cent when unemployment is somewhat higher ( 500 thousand). The proportionately small fluctuations in employment compared with output are explained, in part, by the relative stability (in the shortterm) of the overhead labour force and by fluctuations in hours of work.
The adjustment process takes account of the time-lag in the immediate response of employment to changes in output. This appears to be much longer than average when equilibrium employment is rising rapidly and
$\left.{ }^{(2}\right)$ The terms 'equilibrium employment' and the analogous 'equilibrium unemployment' are used here as a device for taking account of time-lags which quite plainly exist. In this respect it is no different from any other use of a distributed time-lag in econometrics. No attempt has been made to produce a theoretical interpretation of the state of equilibrium in terms of the optimisation of employers' objectives.
large-scale recruitment is involved. When equilibrium employment is falling or rising very slowly the adjustment process used implies a distributed lag averaging between 1 and 2 months. This lag rises to about 9 months when employment is rising rapidly.

As previously indicated, the growth rate of productive potential can be inferred from the fitted relationships by calculating the growth of output which would keep unemployment constant. For the period 1955-60 the estimated annual growth rate is 2.9 per cent: this rises in 1960-66 to $3 \cdot 3$ per cent. It should be noted that during these periods the labour supply was growing significantly, which is not the case currently; on the other hand there were significant reductions in normal working hours.

## The model in detail

## The employment-unemployment relationship

The present equation is:
(1) $\quad \mathrm{E}-\mathrm{D}=27,588-1,639 \log \mathrm{U}+30 \cdot 93 \mathrm{t}-30 \cdot 38 \mathrm{t}^{\prime}$

$$
s=57
$$

(standard error of residual)

$$
d=0.43
$$

(Durbin and Watson statistic)
where $\mathrm{E}=$ employment in thousands (including armed forces and self-employed)
$\mathrm{D}=$ contribution to labour force of demographic changes given constant activity rates: changes compared with mid-1951
$\mathrm{U}=$ unemployment in thousands
$\mathfrak{t}=$ time in quarters: 1955 1st quarter $=1$
$\mathrm{t}^{\prime}=0$ up to fourth quarter 1960: then rises 1 per quarter.
This was fitted by least squares to quarterly data covering 1955-66. Standard errors are shown beneath regression coefficients but, owing to the high serial correlation, do not mean very much. The main difference from the relationship shown in the National Institute article is that, for reasons referred to in the previous section, changes in employment and in unemployment are now connected by a curve rather than a straight line. The logarithmic form is a convenient way of obtaining a suitable curve and has no theoretical significance.
Equation 1 is the source of estimates of the supply of labour. This is defined as the level of employment which would be available at a constant percentage rate of unemployment. This rate is fixed (quite arbitrarily) at $1 \frac{1}{4}$ per cent of the labour supply. The labour supply (L) is therefore obtained as the solution of:
(2) $\mathrm{L}+1,639 \log (0 \cdot 0125 \mathrm{~L})$

$$
=27,588+\mathrm{D}+30 \cdot 93 \mathrm{t}-30 \cdot 38 \mathrm{t}^{\prime}
$$

This equation is easily solved by a numerical method. In projection, the calculated trends are not necessarily applied blindly. Account is taken of likely developments in school-leaving and other factors affecting activity rates.

## Employment-output equations

The relationship between employment and output is formulated in two stages:
(a) There is an equilibrium level of employment towards which employers are adjusting their labour force. If output is rising at the same rate as productive potential the growth of 'equilibrium' employment will equal that of the labour supply. Changes in the ratio of output to productive potential are shown to lead to proportionately smaller changes in the ratio of employment to the labour supply.
(b) There is an adjustment process according to which actual employment moves towards equilibrium employment.
The two relationships are estimated iteratively in such a way as to obtain the best possible explanation of the movement of employment. This is not the same as obtaining the best possible fit to equation 3 alone. A provisional adjustment relationship is used in conjunction with observed changes in employment to infer the level of equilibrium employment. The relationship between equilibrium employment and output is then estimated by least squares, and the resulting calculated levels of employment are used to reconsider the adjustment procedure. The process is then repeated. The equations were fitted to the period 1955-66 using quarterly data. The results were as follows:
(3) $\mathrm{e}^{*}-\mathrm{l}=0.80551+0.4442\left(\mathrm{p}-\frac{1}{2} 1-\frac{1}{4} 1_{-4}-\frac{1}{4} \mathrm{~h}\right)$

$$
\begin{gathered}
-0.0011896 \mathrm{t}-0.0002974 \mathrm{t}^{\prime \prime} \\
(.000072) \quad(.000074)
\end{gathered}
$$

$$
s=0.00137
$$

(standard error of residual)

$$
\mathrm{d}=1 \cdot 11
$$

(Durbin and Watson statistic)
Apart from $\mathbf{t}$ and $\mathbf{t}^{\prime \prime}$, lower case letters denote logarithms (to base 10).

## Productive potential

By definition, the growth of productive potential is measured by the extent to which output can rise at a constant level of unemployment. Estimates can therefore be obtained directly from equation 3 by calculating the output which would be necessary to keep equilibrium employment equal to the labour supply. From the definition of labour supply it follows that this is the level of output which would keep 'equilibrium unemployment' (the unemployment which would occur if employment was in adjustment to the current level of output) constant. As with the labour supply, there is an arbitrary element in the level of productive potential defined in this way, but not in the rate of change. Productive potential as derived from equation 3 is given by the following equation:

$$
\begin{aligned}
& \text { (4) } \\
& \left(E-E_{-1}\right)=0.7\left(E^{*}-E_{-1}\right) \\
& \mathrm{E}^{*}-\mathrm{E}_{-1}<30 \\
& \left(E-E_{-1}\right)=13.5+0.25\left(E^{*}-\mathrm{E}_{-1}\right) \quad \mathrm{E}^{*}-\mathrm{E}_{-1}>30 \\
& \text { where } \mathrm{E}=\text { actual employment in thousands } \\
& \mathrm{E}^{*}=\text { 'equilibrium' employment } \\
& \mathrm{L}=\text { labour supply } \\
& \mathrm{P}=\text { gross domestic product (at constant } \\
& \text { prices: index } 1958=100 \text { ) } \\
& \mathrm{H}=\text { normal hours (index } 1958=100 \text { ) } \\
& \mathrm{t}=\text { time in quarters: } 1955 \text { 1st quarter }=1 \\
& \mathrm{t}^{\prime \prime}=0 \text { up to } 1960 \text {, 2nd quarter: then rises } 1 \\
& \text { per quarter. }
\end{aligned}
$$

(5)

$$
\begin{aligned}
\mathrm{c}=\frac{1}{2} 1+ & \frac{11}{4} \mathrm{l}_{4}+\frac{1}{4} \mathrm{~h}-1.81321+0.0026778 \mathrm{t} \\
& +0.0006694 \mathrm{t}^{\prime \prime}
\end{aligned}
$$

where C represents productive potential and the other variables are as previously defined.

There is, however, one complication. The equations as estimated imply that, after a year's delay, an increase or decrease of 1 per cent in the supply of labour contributes only $\frac{3}{4}$ per cent to productive potential and that this contribution gets no larger after further delays: a faster growth in the labour supply implies, other things being equal, a slower growth in productivity. In the short-term over the period to which the equations were fitted, this assumption seemed reasonable. Deviations from trend in the growth of the labour supply depended primarily on the inflow of school-leavers and, to a smaller extent, on the net inflow of immigrants and on the effects of pension arrangements on retirement dates. It is fairly clear that school-leavers can be expected, in the very short term, to contribute less than proportionately to output, and similar arguments can be advanced concerning the other groups. But these arguments do not apply in the longer term and there is some presumption (though no certainty) that a sustained change in the growth rate of the labour supply will eventually be associated with a similar change in the growth of productive potential. If this is so, the terms in current and lagged labour supply in equation 5 should add to one, but this should probably be achieved by extending the lag and not by increasing the existing coefficients. Originally, prolonged lags of this kind were omitted because, over the period to which the equations were fitted, their effects would hardly have been distinguishable from the trend. However, in projecting into a period in which the trend growth in the labour supply is much lower than in the past the difference is likely to be much more noticeable than it would have been within the period 1955-66. Accordingly, the equation has been adapted to fit the assumption that, after 3 years, changes in the labour supply are reflected proportionately in productive potential. The estimated trend was adapted so as to make the adjusted equation show the same growth of productive potential between 1960 and 1966 (that is, for the period following the break of trend in the equation) as was shown by the unadjusted equation. This treatment leads to:
(6) $\mathrm{c}=\frac{1}{2} 1+\frac{1}{4} 1_{-4}+\frac{1}{8}\left(1_{-8}+1_{-12}\right)+\frac{1}{4} h$

$$
-2.90311^{8}+0.0024647 \mathrm{t}+0.0006694 \mathrm{t}^{\prime \prime}
$$

An equivalent adjustment has been made to the employment equation.

## The data

The published data have been adjusted in various ways. For employment and unemployment the principal adjustment is to smooth the figures for construction and agriculture during the winter months in such a way as to remove distortions introduced by weather conditions. For gross domestic product a compromise series based on the movements of output, expenditure and income series was used. The construction of these estimates was described in the National Institute Review for February 1964. The figures for employment and for gross domestic product were smoothed by a centred two-quarter moving average. All series used were as estimated in January 1968.
H.M. Treasury

## CHARTS AND STATISTICS



## Latest developments

The charts in this section show key monthly indicators on a larger time scale than that used for the longer periods covered in other sections.


## Latest developments



## Gross domestic product and components of final expenditure

Gross domestic product is a measure of the aggregate output of the economy. When estimated from expenditure data it equals the sum of consumers' expenditure, exports, fixed investment, public authorities' consumption and stockbuilding, less imports (which are the products of other countries). Gross domestic product can also be estimated from output or from income data.


|  |  |  | Gross domestic product at factor cost (expenditure based) | Final expenditure on goods and services at market prices |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Total | Consumers' expenditure | Public authorities' consumption | Fixed investment | Exports <br> of goods and services | Stockbuilding |
| 1967 1st quarter 2nd quarter 3rd quarter 4th quarter |  | $\because$ |  | 6,655 6,656 6,677 6,674 | $\mathbf{9 , 2 7 6}$ $\mathbf{9} 316$ $\mathbf{9 , 3 9 7}$ $\mathbf{9 , 3 5 1}$ | 4,953 4.967 5,076 5,166 | 1,179 1,179 1,179 1,198 | $\begin{aligned} & 1,440 \\ & 1,521 \\ & 1,499 \\ & 1,506 \end{aligned}$ | $\begin{aligned} & 1,667 \\ & 1,603 \\ & 1,575 \\ & 1,431 \end{aligned}$ | $\begin{array}{r} 37 \\ 46 \\ -32 \\ -\quad 50\left({ }^{( }\right) \end{array}$ |
| 1968 1st quarter | . | . | 6,830 | 9,685 | 5,346 | 1,208 | 1,540 | 1,717 | -126( ${ }^{+}$) |

[^2]
## Personal disposable income, spending and borrowing

The monetary resources at the disposal of consumers consist of their disposable income plus their borrowing e.g. through increases in hire purchase debt. Much of this borrowing is for the purchase of consumer durables.

f. million, current prices, seasonally adjusted


(1) Includes some borrowing on business account. ( ${ }^{2}$ ) Cars, motor cycles and durable household goods.

## Consumers' expenditure


(') The food component of this group consists of household expenditure only.

## Retail sales, new registrations of cars (Great Britain)

Retail sales cover about half of consumers' expenditure; purchases of new cars are a relatively small but volatile element in expenditure.


[^3]Fixed investment
The investment cycle occurs mainly in manufacturing industry.


Fixed investment (continued)

$£$ million, 1958 prices, seasonally adjusted

|  | Sectors |  | Selected industries |  |  | Assets |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Public | Private | Manufacturing | Gas, electricity and water | Transport and communication | Vehicles, ships and aircraft | Plant and machinery | Dwellings | Other new building and works |
| 1967 1st quarter | 673 | 767 | 293 | 214 | 140 | 163 | 548 | 278 | 451 |
| 2nd quarter | 708 | 813 | 307 | 227 | 147 | 177 | 575 | 288 | 481 |
| 3rd quarter | 725 | 774 | 289 | 220 | 135 | 162 | 562 | 300 | 475 |
| 4th quarter | 746 | 760 | 287 | 225 | 145 | 168 | 554 | 305 | 479 |
| 1968 1st quarter | 748 | 792 | 277 | 200 | 173 | 196 | 549 | 306 | 489 |

## Fixed investment

Present and previous cycles of fixed investment in manufacturing industry


Board of Trade inquiry into investment intentions in manufacturing industry
For each year there have usually been three successive forecasts: the first in the preceding summer, the second at the end of the previous year and the third in the summer of the year concerned. Changes for the years before 1966 are in terms of current prices; those for later years are expressed in volume terms, after making an approximate allowance for price changes.


## Other forward-looking indicators of fixed investment by manufacturing industry

Turning points in the C.B.I. Intentions Inquiry and in the value of orders received by contractors for private industrial work anticipate turning points in fixed investment.


|  |  |  | Plant and machinery in manufacturing industry |  | New building and works in manufacturing industry |  | New orders received by contractors for private industrial work G.B. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | C.B.I. Intentions Inquiry | Fixed investment | C.B.I. Intentions Inquiry | Fixed investment |  |
|  |  |  | Per cent ( ${ }^{\prime}$ ) | $£$ million, 1958 prices, seasonally adjusted | Per cent ( ${ }^{1}$ ) | $\mathcal{E}_{\text {seas }}$ | 1958 prices, y adjusted |
| 1967 2nd quarter 3rd quarter 4th quarter |  | $\cdots$ <br> $\cdots$ | -8 - - | $\begin{aligned} & 216.5 \\ & 204.7 \\ & 202.7 \end{aligned}$ | $\begin{aligned} & -30 \\ & -27 \end{aligned}$ | $\begin{aligned} & 65 \cdot 4 \\ & 57 \cdot 6 \\ & 57 \cdot 1 \end{aligned}$ | $\begin{aligned} & 78 \\ & 94 \\ & 85 \end{aligned}$ |
| 1968 1st quarter 2nd quarter |  | $\ldots$ | $\begin{aligned} & +2 \\ & +14 \end{aligned}$ | 194.2 | $\begin{aligned} & -17 \\ & -10 \end{aligned}$ | 54.5 | 86 |

(1) Percentage of firms expecting to authorise more in next 12 months less percentage expecting to authorise less. Figures relate to the June and October 1967 and the February and June 1968 Inquiries.

Forward-looking indicators of fixed investment in dwellings


|  |  |  |  | Orders received by contractors for new houses G.B. | Fixed investment in dwellings | Houses for public authorities |  | Houses for private developers |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Started |  | Completed | Started | Completed |
|  |  |  |  | £ million, 1958 prices, seasonally adjusted | Thousands |  |  |  |
| 1967 2nd quarter | . | . | $\cdots$ |  | 299 | 288 | $66 \cdot 2$ | 51.7 | 73.8 | 48.7 |
| 3 rd quarter | . | . | . | 243 | 300 | 58.0 | $52 \cdot 1$ | $55 \cdot 4$ | 52.8 |
| 4th quarter | . | . | . | 261 | 305 | 49.0 | 59.3 | $48 \cdot 1$ | 59.5 |
| 1968 1st quarter 2nd quarter | $\cdots$ | $\cdots$ | $\cdots$ | 248 | 306 | $41 \cdot 6$ $62 \cdot 5$ | $\begin{aligned} & 47 \cdot 1 \\ & 48 \cdot 5 \end{aligned}$ | $\begin{aligned} & 51 \cdot 5 \\ & 56 \cdot 8 \end{aligned}$ | $\begin{aligned} & 53 \cdot 8 \\ & 55 \cdot 7 \end{aligned}$ |

## Stock changes


$£$ million, 1958 prices, seasonally adjusted

| . |  |  |  |  | Total | Manufacturing | Distribution |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1967 1st quarter | - | . | . | $\cdots$ | 37 | -8 | 2 |
| 2nd quarter | .. | .. | . | $\cdots$ | 46 | 11 | 2 |
| 3rd quarter 4 th quarter | $\cdots$ | $\ldots$ | $\because$ | $\cdots$ | -32 50 | -18 -32 | $\begin{array}{r}-36 \\ \hline 7\end{array}$ |
| 1968 1st quarter | .. | .. | .. | . | -126 | -128 | 47 |

## Relationship of stocks and output (stock/output ratios)

The level of stocks rises broadly with the level of output but the stock cycle lags behind the output cycle; the ratio of stocks to output therefore fluctuates: stocks are sometimes high in relation to output, sometimes low.


|  |  |  |  | 1958 prices, seasonally adjusted |  |  |  | el of stocks end put 4th quarter | $\begin{aligned} & \text { ec. } 1957=100 \\ & 1957=100 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Level of total stocks | Gross domestic product | Ratio of total stock level to gross domestic product | Level of manufacturing stocks | Index of manufacturing production | Ratio of manufacturing stock level to output of manufacturing industry |
| 1967 1st quarter 2nd quarter 3rd quarter 4th quarter | $\cdots$ $\cdots$ $\cdots$ | $\cdots$ $\cdots$ $\cdots$ | $\cdots$ $\cdots$ $\cdots$ | $\begin{aligned} & 131 \\ & 131 \\ & 131 \\ & 131 \end{aligned}$ | $\begin{aligned} & 133 \\ & 133 \\ & 133 \\ & 133 \end{aligned}$ | 98 99 98 99 | $\begin{aligned} & 135 \\ & 135 \\ & 134 \\ & 134 \end{aligned}$ | $\begin{aligned} & 133 \\ & 132 \\ & 132 \\ & 136 \end{aligned}$ | $\begin{array}{r} 101 \\ 102 \\ 101 \\ 99 \end{array}$ |
| 1968 1st quarter | -• | $\cdots$ | $\cdots$ | 130 | 136 | 95 | 131 | 137 | 95 |

## Changes in stocks, manufacturing production and imports of industrial materials

Imports of industrial materials rise or fall with rising or falling manufacturing production and stockbuilding.


Seasonally adjusted


(') Basic materials and semi-finished manufactures.

## Index of industrial production

The index of industrial production covers about half of the gross domestic product.


Index of industrial production (continued)


## Cycles of industrial production

This chart shows cycles in the index of production (all industries) centred approximately at their troughs.


## Steel



Thousand tons, seasonally adjusted

|  |  |  |  | Crude steel production | Finished steel consumption | Changes in consumers' and merchants' stocks |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1967 2nd quarter | $\cdots$ | $\cdots$ | . | 6,029 | 3,917 | -135 |
| 3 rd quarter | . | . | . | 5,998 | 3,787 | - 8 |
| 4th quarter | . | . | . | 6,067 | 3,981 | + 44 |
| 1968 1st quarter | . | . | $\ldots$ | 6,073 | 4,097 | - 97 |
| 2nd quarter | . | . . |  | 6,521 | 4,000 | + 48 |

Motor vehicle production



## Construction industry



(') Index of industrial production series.

Inland fuel and power consumption


|  |  | Total inland fuel consumption (') | ```Net inland coal consumption ( \({ }^{2}\) )``` | Total inland oil fuel consumption | Electricity available ( ${ }^{3}$ ) G.B. | $\begin{gathered} \text { Gas } \\ \text { available }\left(^{4}\right) \\ \text { G.B. } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Million tons coal equivalent | Million tons | Million tons coa! equivalent | Th. million kilowatt hours | Thousand million therms |
| 1967 2nd quarter 3rd quarter 4th quarter | $\cdots$ | $\begin{aligned} & 298.9 \\ & 293.7 \\ & 299.1 \end{aligned}$ | $\begin{aligned} & 163.8 \\ & 162.0 \\ & 162.6 \end{aligned}$ | $\begin{aligned} & 123.4 \\ & 116.5 \\ & 119.6 \end{aligned}$ | $\begin{aligned} & 177 \cdot 88 \\ & 177 \cdot 18 \\ & 181 \cdot 55 \end{aligned}$ | $\begin{aligned} & 4 \cdot 37 \\ & 4 \cdot 38 \\ & 4 \cdot 50 \end{aligned}$ |
| 1968 1st quarter 2nd quarter | $\cdots$ | 304.9 | $\begin{aligned} & 164 \cdot 3 \\ & 163 \cdot 0 \end{aligned}$ | $\begin{aligned} & 126.7 \\ & 119.6 \end{aligned}$ | $\begin{aligned} & 183 \cdot 26 \\ & 185 \cdot 51 \end{aligned}$ | $\begin{aligned} & 4.89 \\ & 4.80 \end{aligned}$ |

$\left(^{( }\right)$Includes consumption of nuclear energy. ( $\left(^{2}\right.$ ) Net of exports and stock changes of manufactured fuel. ( ${ }^{3}$ ) Until 1st quarter 1962 the figures are of electricity sent out. The inclusion of Northern Ireland would add about $2 \%$ to the total. (4) The inclusion of Northern Ireland would add about $1 \%$ to the total.

Orders: Selected manufacturing industries



(') Engineering and electrical goods, locomotives and railway track equipment, railway carriages and wagons, heavy commercial vehicles and wheeled tractors.

## Unemployment and unfilled vacancies, hours worked Great Britain




## Present and previous cycles of unemployment Great Britain

The unemployment cycle has usually lagged some months behind the production cycle (see page 18).


## Regional unemployment







Regional unemployment (continued)



|  |  |  | United Kingdom | Eastern and Southern | South Western | Midlands | Yorkshire and Humberside | North Western | Northern |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1967 July |  |  | $2 \cdot 2$ | $1 \cdot 5$ | 2.0 | 1.9 | 1.9 | $2 \cdot 3$ | $3 \cdot 7$ |
| August |  | . | $2 \cdot 5$ | 1.7 | $2 \cdot 2$ | $2 \cdot 2$ | $2 \cdot 2$ | $2 \cdot 6$ | $4 \cdot 3$ |
| September | . . | . | $2 \cdot 5$ | 1.7 | 2.3 | $2 \cdot 3$ | 2.2 | 2.6 | $4 \cdot 2$ |
| October | . |  | $2 \cdot 5$ | 1.8 | $2 \cdot 5$ | $2 \cdot 2$ | $2 \cdot 3$ | 2.5 | 4.2 |
| November | . |  | $2 \cdot 6$ | 1.9 | $2 \cdot 7$ | $2 \cdot 2$ | $2 \cdot 4$ | 2.6 | $4 \cdot 3$ |
| December | . | . | 2.6 | 1.9 | 2.8 | $2 \cdot 2$ | $2 \cdot 5$ | 2.5 | 4.4 |
| 1968 January | $\ldots$ | . | 2.8 | 2.0 | 2.9 | $2 \cdot 5$ | 2.7 | $2 \cdot 7$ | 4.7 |
| February | . | . | 2.8 | $2 \cdot 0$ | 2.8 | 2.4 | 2.7 | 2.7 | 4.6 |
| March | $\ldots$ |  | 2.6 | 1.9 | 2.7 | 2.2 | 2.6 | 2.5 | $4 \cdot 5$ |
| April | $\cdots$ | . | 2.6 | 1.8 | $2 \cdot 6$ | $2 \cdot 1$ | 2.6 | $2 \cdot 5$ | 4.5 |
| May | . | . | 2.5 | 1.7 | $2 \cdot 3$ | 2.0 | 2.5 | $2 \cdot 4$ | 4.4 |
| June | . |  | $2 \cdot 3$ | 1.6 | $2 \cdot 1$ | 1.9 | 2.4 | $2 \cdot 3$ | 4.3 |
| July | . |  | 2.3 | 1.5 | $2 \cdot 1$ | 1.9 | $2 \cdot 3$ | $2 \cdot 2$ | $4 \cdot 4$ |

## Incomes, output and prices

Incomes and profits have generally risen faster than output; as a consequence retail prices have risen.



## Earnings, hours worked and basic rates of wages

Salary and wage earnings tend to rise together. Wage earnings rise faster than basic rates of wages, partly because of a rising proportion of hours paid at overtime rates, partly for the reasons generally referred to as 'wage drift'.


Average $1955=100$


Note. The index numbers of wage earnings, hours worked and basic hourly rates of wages relate to all manual workers in selected industries which together account for about half the total number of wage earners.

## Costs, output per head and prices in manufacturing industry

There are cyclical variations in the growth of output per operative hour and in wage costs per unit of output. Wholesale prices of output are not generally sensitive to these short-term fluctuations in wage costs but follow rather their long. term trend.


Average $1955=100$

(1) April and October; all workers in manufacturing industry.
$\left(^{2}\right)$ Index of average hourly wage earnings divided by index of output per operative hour.

## London clearing banks

The banks' main assets are their advances to customers, their liquid assets (these are cash and balances with the Bank of England, other than special deposits, money at call and short notice and bills discounted) and their investments (mainly British government securities). Deposits are their main liabilities. In recent years the ratio of advances to deposits has risen and the ratio of liquid assets to deposits has fallen.

${ }^{(1)}$ Total deposits less balances with, and collections on, other banks, and items in transit, etc. ( ${ }^{2}$ ) Excluding advances to nationalised industries and items in cransit. ( ${ }^{3}$ ) Total advances excluding items in transit. ( ${ }^{4}$ ) The British Steel Corporation was transferred from private to public ownership on 28 July 1967.

Interest rates, security prices and yields


[^4]
## Balance of payments



|  | Imports <br> (f.o.b.) (') | Exports and re-exports (f.o.b.) | Invisibles |  | Official long-term capital |  | Private investmer: |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Debits | Credits | Outward (net) | Inward (net) | Abroad (net) |  |
|  |  | 1,359 | 679 | 747 | 22 | - |  |  |
| 2nd quarter | 1,424 | 1.280 | 717 | 740 | 3 | - | 88 | - |
| 3 3rd quarter | 1,368 | 1,268 | 716 | 771 | 15 | - | 61 |  |
| 4th quarter | 1,476 | 1,116 | 799 | 789 | 14 | - | 137 | - |
| 1968 1st quarter | 1,696 | 1,476 | 800 | 886 | 30 | - | 183 | : |

(') Excluding deliveries of, but including payments for, U.S. military aircraft and missiles.

## Balance of payments (continued)




(') Excluding deliveries of, but including payments for, U.S. military aircraft and missiles.

## Exports and imports: terms of trade

The index numbers of unit value give measures of price changes in United Kingdom exports and imports. A rise in the terms of trade (unit value index for exports divided by unit value index for imports) is favourable to the visible balance of payments.

(') Excluding U.S. military aircraft, etc.

## Exports : analysis by destination


$£$ million, seasonally adjusted

|  |  |  | Total | Sterling area | E.E.C. | E.F.T.A. | North America |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1967 July . . |  | $\cdots$ | 433 | 142 | 76 | 65 | 71 |
| August |  |  | 421 | 129 | 81 | 59 | 67 |
| September |  |  | 408 | 120 | 76 | 62 | 65 |
| October |  |  | 339 | 87 | 77 | 57 | 57 |
| November |  | $\ldots$ | 340 | 76 | 77 | 59 | 63 |
| December |  |  | 449 | 128 | 89 | 64 | 80 |
| 1968 January |  | . | 500 | 152 | 102 | 66 | 94 |
| February |  |  | 496 | 148 | 95 | 67 | 94 |
| March |  |  | 489 | 149 | 91 | 65 | 90 |
| April |  |  | 488 | 142 | 99 | 66 | 83 |
| May |  |  | 483 | 148 | 94 | 72 | 77 |
| June |  |  | 493 | 138 | 92 | 67 | 96 |
| July . . | . | . | 510 | 143 | 100 | 76 | 94 |

Exports: analysis by commodity classes


|  |  |  | Total | Machinery | Road motor vehicles | Metals and miscellaneous manufacturing | Chemicals |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1967 July August .. September October November December | $\because$ $\because$ $\because$ $\because$ $\square$ | $\because$ $\because$ $\because$ $\because$ $\square$ | $\begin{aligned} & 433 \\ & 421 \\ & 408 \\ & 339 \\ & 340 \\ & 449 \end{aligned}$ | $\begin{array}{r} 120 \\ 114 \\ 111 \\ 92 \\ 92 \\ 129 \end{array}$ | $\begin{aligned} & 45 \\ & 46 \\ & 36 \\ & 33 \\ & 31 \\ & 39 \end{aligned}$ | $\begin{aligned} & 86 \\ & 87 \\ & 87 \\ & 67 \\ & 67 \\ & 87 \end{aligned}$ | $\begin{aligned} & 42 \\ & 40 \\ & 40 \\ & 33 \\ & 32 \\ & 46 \end{aligned}$ |
| 1968 January .. February March April May June July | $\because$ | . | 500 496 489 488 483 493 510 | $\begin{aligned} & 137 \\ & 146 \\ & 140 \\ & 135 \\ & 136 \\ & 136 \\ & 138 \end{aligned}$ | $\begin{aligned} & 52 \\ & 48 \\ & 51 \\ & 53 \\ & 54 \\ & 55 \\ & 60 \end{aligned}$ | $\begin{array}{r} 97 \\ 102 \\ 100 \\ 101 \\ 96 \\ 97 \\ 102 \end{array}$ | 46 47 48 48 49 50 49 |

Imports : analysis by commodity classes

(') Excluding U.S. military aircraft, etc. ( ${ }^{2}$ ) See also page 15.

United Kingdom exports of manufactures in world markets

\$ thousand million

(1) United Kingdom, United States of America, German Federal Republic, France, Italy, Belgium/Luxembourg, Netherlands,

Sweden, Switzerland, Canada and Japan. ( ${ }^{2}$ ) United States Special Category exports are excluded; many manufactures, exports of which are estimated at approximately $\$ 1,030$ million in 1964, were removed from the Special Category in 1965, thus introducing discontinuities into the series.

## Reserves and net liabilities in sterling and in other currencies



|  |  | External sterling liabilities (net)(') : countries |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total countries | Funds with |  | Other liabilities (net) |  |  |  |  |  |
|  |  | U.K. local authorities | Hire purchase finance companies |  | Non-sterling countries( ${ }^{4}$ ) |  |  |  |  |
|  |  | Total |  |  | North America | Latin America | Western Europe | Other countries |
| $\begin{array}{ll} 1962 & . . \\ 1963 & \cdots \\ 1964 & \cdots \end{array}$ | $\because$ <br> $\cdots$ |  | 3,163 3,262 3,305 | $\begin{array}{r} 93 \\ 84 \\ 842 \end{array}$ | $\begin{aligned} & 98 \\ & 76 \\ & 87 \end{aligned}$ | $\begin{aligned} & 2,338 \\ & 2,509 \\ & 2,462 \end{aligned}$ | 634 593 624 | 82 72 164 | -60 -53 -52 | 487 458 470 | 125 116 42 |
| 1965 1st quarter 2nd quarter 3 rd quarter 4 th quarter 4th quarter | $\because$ $\because$ $\because$ | 3,300 3,145 3,346 3,375 | 153 151 166 170 | 90 105 119 126 | 2,376 2,326 2,298 2,362 | 681 563 763 717 | 207 216 380 307 | -66 -63 -55 -53 | 481 377 419 456 | 59 33 19 7 |
| 1966 1st quarter 2nd quarter 3rd quarter 4th quarter | $\because$ $\because$ $\because$ $\square$ | 3,358 3,467 3,552 3,489 | 172 169 151 140 | 149 171 159 137 | 2,445 2,406 2,451 2,386 | 592 521 791 826 | 200 258 392 387 | -45 -71 -80 -83 | 382 344 526 506 | $\begin{array}{r}55 \\ -10 \\ -47 \\ \hline 16\end{array}$ |
| 1967 1st quarter 2nd quarter 4th quarter | $\because$ $\because$ $\because$ $\square$ | 3,266 3,242 3,456 3,799 | 165 181 155 138 | 145 146 77 102 | 2,442 2,321 2,308 2,244 | 514 594 916 1,315 | 121 258 459 822 | -76 -95 -93 -107 | 426 401 523 647 | 43 30 27 -47 |
| 1968 1st quarter 2nd quarter | $\cdots$ | $\begin{aligned} & 4,146 \\ & 3,494 \end{aligned}$ | $\begin{array}{r} 137 \\ 84 \end{array}$ | $\begin{array}{r} 111 \\ 76 \end{array}$ | $\begin{aligned} & 2,340 \\ & 2,031 \end{aligned}$ | $\begin{aligned} & 1,558 \\ & 1,304 \end{aligned}$ | $\begin{array}{r} 1,031 \\ 855 \end{array}$ | -110 -113 | $\begin{aligned} & 718 \\ & 698 \end{aligned}$ | -81 -137 |

(') Liabilities less claims; a minus sign indicates that claims exceed liabilities.
(2) Including I.M.F.
(?) Including Rhodesia up to the end of 1965 and Burma up to the end of 1966.
(c) Including Rhodesia from the beginning of 1966 and Burma from the beginning of 1967
(*) Valued at new parity of $£ 1$ to $\$ 2.40$ established on 18 November 1967.

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## Central Statistical Office <br> Board of Trade

Board of Trade
Confederation of British Industry Ministry of Public Building and Works

Ministry of Power

Central Statistical Office

Board of Trade

## Department of Employment and Productivity

## (Central Statistical Office <br> Ministry of Public Building and Works <br> Ministry of Housing and Local Government <br> Scottish Development Department Ministry of Development (Northern Ireland)

## Board of Trade

Central Statistical Office
$\left\{\begin{array}{l}\text { Monthly Digest of Statistics }\end{array}\right.$ Board of Trade Journal

Board of Trade Journal
I Industrial Trends Survey Monthly Bulletin of Construction Statistics
$\left\{\begin{array}{c}\text { Monthly Digest of Statistics } \\ \text { Ministry of Power Statistical } \\ \text { Digest }\end{array}\right.$

Monthly Digest of Statistics
(Monthly Digest of Statistics Board of Trade Journal ( Financial Statistics

Monthly Digest of Statistics
Employment and Productivity Gazette
Statistics on Incomes, Prices, Employment and Production

## Monthly Digest of Statistics Monthly Bulletin of Construction Statistics

Monthly Digest of Statistics Board of Trade Journal

Monthly Digest of Statistics

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Central Statistical Office

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[^5]
## CENTRAL STATISTICAL OFFICE

## STATISTICAL NEWS

No. 2
August 1968

The purpose of this quarterly publication is to put the user of statistics in touch with all that is going on in the world of official statistics. Each issue contains two or three main articles treating selected topics in depth and shorter Notes report what is new in official statistics. A cumulative index of the contents makes the book a most useful reference source.

In the first issue, which appeared in May, Professor Moser, the Director of the Central Statistical Office, discussed the future role of the Central Statistical Office. Mr. J. Stafford, Director of Statistics at the Board of Trade, wrote about a new Business Statistics Office and Mr. W. F. F. Kemsley of the Government Social Survey explained changes in the sample design of the Family Expenditure Survey.

The August issue contains three new articles. The first, by Mr. R. F. Fowler, Director of Statistical Research in the Department of Employment and Productivity, discusses Duration of Unemployment. Another article by Mr. H. E. Bishop of the Central Statistical Office, deals with Scientific Manpower. The third main article is by Dr. A. T. Park of the Ministry of Finance and describes Northern Ireland Government Statistics.

In addition to the main articles each issue contains about 50 shorter notes.

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[^0]:    Note: Unless otherwise stated, this report is based on seasonally adjusted data.

[^1]:    (') 'Long-term Growth and Short-term Policy’, by W. A. H. Godley and J. R. Shepherd. National Institute Economic Review No. 29, August 1964.

[^2]:    * Income data deflated by the price index implied by estimates based on expenditure data.
    $\left.{ }^{( }{ }^{1}\right)$ Including an allowance for the difference in timing between the estimates of stockbuilding and the recording of exports.

[^3]:    *Average of five weeks.

[^4]:    (') F.T.-Actuaries series from April 1962: previously Actuaries' Investment series. $\left.\quad{ }^{2}\right) 6 \frac{1}{2} \%$ from 9 November and $8 \%$ from 19 November 1967.

[^5]:    (') Published by the British Steel Corporation.

