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How Cognitive Biases and Heuristics Can Impede Behavioral Research

Aidan Finegan

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HOW COGNITIVE BIASES AND HEURISTICS CAN IMPEDE BEHAVIORAL RESEARCH

Psychology majors performing behavioral research must be objective and rational when conducting experiments.

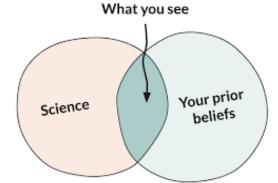
Heuristics hinder this necessity. They are...

- Mental short cuts that help us make inferences
- Help make easy every day life decisions
- Cloud our judgement when making crucial observations in behavioral research

Common Heuristics and Biases

CONFIRMATION BIAS

The tendency to search for evidence that supports your own beliefs while ignoring evidence that disagrees with those beliefs

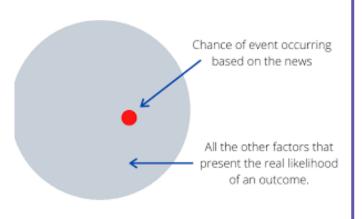


ANCHORING HEURISTIC

The tendency to rely on the first piece of information learned when making inferences or decisions

AVAILABILITY HEURISTIC

Judging the frequency of an event based on how easily examples come to mind



How They Can Impede Research

You may only read articles or interpret data and behaviors in a way that supports your beliefs, or your predictions for the conclusion you want to find

You may believe that a certain behavior is connected to a specific personality trait and focus your research on that information when in reality it is just one possible combination



Inferring a certain behavior will always occur in a situation and base your hypothesis on this idea because it is the quickest example to come to mind



HOW DOES THIS HELP US BE BETTER RESEARCHERS?

By recognizing ways in which our brains hinder our view of a behavior or situation, we can take the time to actively increase awareness of when we possibly use them and develop methods a more rational and objective view point

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