

Evaluating the effect of organization and context on technical efficiency: a second-stage DEA analysis of Italian hospitals

Domenica Matranga⁽¹⁾, Filippa Bono⁽²⁾, Alessandra Casuccio⁽¹⁾, Alberto Firenze⁽¹⁾, Laura Marsala⁽¹⁾, Rosa Giaimo⁽³⁾, Francesca Sapienza⁽²⁾, Francesco Vitale⁽¹⁾

ABSTRACT

OBJECTIVE: the purpose of this study was to compare the technical efficiency of Italian hospitals at a regional level and to examine if differences could be explained by organisational and contextual factors. Technical efficiency was defined as the ability of the operating units evaluated to use optimal resource levels for their level of output.

METHODS: the effect of external factors was explored through a second stage Data Envelopment Analysis (DEA). Efficiency scores were calculated for each hospital using the DEA method (Stage I). Through Tobit regression analysis, the estimated efficiency scores were regressed against a set of organisational and contextual characteristics beyond managerial control, which reflected differences in the population demographics and regional health expenditure (Stage II). Stage I and Stage II efficiency scores were compared in order to indirectly assess managerial contribution in relation to hospital efficiency.

RESULTS: the highest efficiency (M±SD) was observed in hospitals in the North-West (75.7±15.1), followed by those in the North-East (75.5±15.1), Central Italy (73.9±16.4) and then Southern Italy (70.6±17.9). Hospital Trusts (HTs) were shown to be more technically efficient than Local Public Hospitals (LPHs). Organisational and contextual indicators were statistically significantly different at Tobit regression analysis for HTs and LPHs. Emilia Romagna and Lombardia were the regions whose management contributed to increased efficiency.

CONCLUSIONS: in our study, the distribution of regions according to technical efficiency only partly reflected the North-South gradient shown by other studies regarding the gap of expenditure. The important role of organisation and environment in establishing efficiency differences among hospitals was demonstrated.

Key words: Second-stage DEA; Tobit regression; Hospital efficiency; Organization; Context

(1) Department of Sciences for Health Promotion and Mother and Child Care "G. D'Alessandro" - Hygiene section, Palermo, Italy

(2) Department of Economic Business and Financial Science, University of Palermo, Palermo, Italy

(3) Department of Agro-Environment Systems, University of Palermo, Palermo, Italy

CORRESPONDING AUTHOR: Domenica Matranga, Department of Sciences for Health Promotion and Mother and Child Care "G. D'Alessandro" - Hygiene section. Via del Vespro, 133, 90127 Palermo, Italy; Tel: +39 0916553604; Fax: +39 0916553647. e-mail: domenica.matranga@unipa.it DOI: 10.2427/8785 Published as Online First on January 17, 2014



INTRODUCTION

Performance evaluation plays a strategic role in healthcare organizations, in order to address the best use of resources and rationing of demand [1, 2]. The evaluation of technical efficiency of existing hospitals is necessary to improve hospital performance, so as to employ medical resources effectively and make the healthcare system more efficient and sustainable.

Technical efficiency describes the ability of operating units to transform their inputs into outputs, such that when an operating unit is technically efficient, it works on its production frontier [3]. Using this definition, a hospital is considered to be efficient if it produces the maximum amount of output from a given amount of inputs (output-oriented efficiency) or alternatively, if it produces a given output with a minimum consumption of resources (input-oriented efficiency). Most studies in healthcare use an input-oriented model because it is assumed that hospitals cannot reject their patients' demands, while they can reduce resource allocation and consumption levels [4]. Alternatively, if hospitals are required to improve the appropriateness of healthcare procedures, whilst maintaining the amount of resources consumed, an output-oriented model can instead be proposed [5].

The debate about hospital efficiency has grown continuously both in the USA [6-12] and in the EU [13-15] and has been associated with an increasingly intensive use of rigorous statistical methods, such as non-parametric Data Envelopment Analysis (DEA) and parametric Stochastic Frontier Analysis (SFA) [16]. In Italy, DEA has been used to evaluate relative efficiency at a national level [1, 17-20] and at regional level [21-23].

DEA is a non-parametric technique used in the estimation of production functions and has been used extensively to estimate measures of technical efficiency [24, 25]. In the standard input-based technical efficiency DEA, hospitals are considered as homogeneous decision making units (DMUs) which are responsible for converting inputs into outputs and whose performances can be evaluated. DEA derives a best practice frontier by solving linear programming problems, which identify the best performing hospitals, minimizing inputs for given outputs. Technical efficiency is measured as a distance to the frontier, so that DEA scores are relative measures of efficiency. The ratio of a weighted sum of outputs to a weighted sum of inputs is obtained, with the condition that the ratio of outputs to inputs should not exceed unity for every DMU. A score of 100% indicates that a hospital is operating on the best practice frontier (i.e., that it is efficient). A score <100% indicates inefficiency with the difference between the actual score and 100 measuring the amount of all inputs which could be decreased whilst maintaining outputs constant.

When evaluating technical efficiency, contextual and organizational factors, not controllable by management, can influence the ability of management to transform inputs into outputs. In healthcare literature, two-stage DEA analysis [26, 27] has been proposed to investigate the effect of such external factors on relative efficiency of hospitals [28-32], nursing homes [33-35], primary care centres [4, 36, 37] and specialised centres [38, 39].

The purpose of this paper was to compare the technical efficiency of Italian hospitals at a regional level and to examine if differences in technical efficiency could be explained by organization and context, through a second stage DEA analysis.

METHODS

Data

The data used in this study have been extracted from the 2007 Health System Database of the Italian Health Department, available at http://www.salute.gov.it/servizio/ datisis.jsp. Of the 648 facilities included in the Database, only 481 hospitals were considered in the analysis. 82 were Hospital Trusts (HTs), bearing full responsibility for their own budgets, management and technical functioning, and 399 were Local Public Hospitals (LPHs), managed by Local Health Authorities (LHAs). LHAs are legal public bodies that have organizational, administrative, fiscal, financial, managerial and technical independence and organize and provide healthcare services within their territorial areas through LPHs and accredited private structures [40]. Only ordinary admissions were considered, while the following services were excluded from analysis: day hospital and day surgery; hospital emergency; home care; rehabilitation; long-term care; neuro-



By territorial distribution, 75 (15.6%) were in the Northwest (40 HTs and 35 LPHs), 65 (13.5%) were in the Northeast (6 HTs and 61 LPHs), 111 (23.1%) were in Central Italy (7 HTs and 104 LPHs) and 230 (47.8%) in Southern Italy (31 HTs and 199 LPHs).

As in the case of any model, the selection of inputs and outputs may affect the final results and/or ranking of hospitals in terms of quality. Being mindful of this concern, we have followed DEA literature in the choice of inputs and outputs [41, 42]. Outputs included Case Mix Index (CMI) adjusted discharges (MCMI_discharges) calculated as the number of hospital discharges multiplied by the hospital's average CMI and total surgery discharges. Our inputs included inpatient beds and all personnel, categorised into medical staff (physicians, surgeons and dentists), nursing staff, administrative staff and other personnel. Input data about global resources, such as drugs, diagnostic exams and instruments, were not available for hospitals.

Statistical Methods

In the first stage of analysis, standard technical-efficiency DEA was conducted and the outcome was referred to as Stage I DEA scores. An input-oriented model seemed more appropriate, because it was assumed that hospitals have control over utilization of resources rather than over demand. Moreover, two scale assumptions can underpin DEA model: constant returns to scale (CRS), and variable returns to scale (VRS). As it was assumed that not all units of analysis were operating at an optimal scale, in this analysis the VRS model was considered in order to assess the extent to which the scale of operations affected productivity [25]. The t-test for independent samples was used to compare efficiency scores by hospital type, while the ANOVA test was calculated to assess statistical significance of differences by region.

In the second stage of the analysis, the estimated Stage I DEA scores were regressed against a set of organisational and contextual characteristics beyond managerial control, which reflected differences in the population demographics and regional health expenditure. Predicted efficiency scores (Stage II DEA scores) reflected the amount of efficiency that was predicted by organisational and contextual characteristics. Finally, the two-limit random effects Tobit regression, with hospitals hierarchically nested within regions was used. As explanatory variables, the average length of stay (ALS) and Case-mix Entropy (CME) were considered as organisational variables at the hospital level, which are correlates of inefficiency related to patients and payer mix [42]; the male youth unemployment rate (MYU), the elderly dependency rate (EDR) and the average annual per capita health expenditure in the period 1997-2007 (HE) were included [43], respectively, as indicators of social, demographical and economical dimensions of the regional context [44, 45]. The log-likelihood criterion has been used to assess the goodness-of-fit of models. A p value <0.05 has been considered statistically significant. Efficiency scores have been calculated for each hospital using the DEA frontier Analyst software [46] while two-level Tobit regression analysis was performed by using Stata/MP 11.2.

RESULTS

Mean outputs and inputs for the 481 hospitals are shown in Table 1. During the year 2007, HTs treated more patients (23 646 ± 12 995) and reported higher complexity (1.06 \pm 0.18) compared to HPLs (7 878 \pm 7 076 and 0.88 \pm 0.17, respectively). With regards to territorial distribution of outputs, Northern facilities showed more discharges and surgical discharges and higher complexity than Central and Southern ones. Regarding inputs, all hospitals employed more nursing and administrative staff than medical staff, both for territorial distribution and hospital type.

The average levels of contextual and organisational factors are shown in Table 2. MYU was on average lower in Northern Italy and this is in agreement with the well known Italian North-South economical gradient [45]. In Southern regions CME and ALS were at minimum, indicating a minor complexity of treated cases, while EDR was at maximum, indicating an elderly population structure living in the South.



TABLE 1

SUMMARY STATISTICS OF OUTPUTS AND INPUTS OF 481 HOSPITALS BY AREA AND BY HOSPITAL TYPE								
			AR	HOSPITAL TYPE ¹				
		NORTHWEST	NORTHEAST	CENTRAL	SOUTHERN / ISLANDS	HTS	LPHS	
N		75	65	111	230	82	399	
Ουτρυτ								
	MEAN±SD	18 408±12 247	15 234±12 370	7 974±7 340	974±7 340 7 941±8 184		7 878±7 076	
	(MIN; MAX)	(1 229;66 263)	(393;58 710)	(50;37 057)	(274;75 539)	(2 934;75 539)	(50;58 710)	
SURGERY	MEAN±SD	8 019±6 117	6 337±5 873	3 296±3 722	2 900±3 406	10 478±6 236	2 975±3 189	
DISCHARGES	(MIN; MAX)	(577;34 085)	(206;28 538)	(8;19 266)	(2;17 537)	(1 119;34 085)	(2;23 655)	
	MEAN±SD	1.03±0.17	0.96±0.10	0.94±0.23	0.85±0.14	1.06±0.18	0.88±0.17	
	(MIN; MAX)	(0.56;1.56)	(0.76;1.19)	(0.57;2.95)	(0.53;1.46)	(0.67;1.56)	(0.53;2.95)	
INPUTS								
	MEAN±SD	298±193	217±197	133±151	123±127	386±212	120±113	
	(MIN; MAX)	(35;1 030)	(6;888)	(4;1 018)	(5;775)	(49;1 030)	(4;888)	
	MEAN±SD	779±499	633±540	316±349	261±259	942±544	294±287	
	(MIN; MAX)	(80;2 192)	(34;2 464)	(8;2 373)	(17;1 784)	(108;2 464)	(8;2 378)	
ADMINISTRATIVE	MEAN±SD	166±140	87±117	34±55	36±46	204±139	33±42	
STAFF	(MIN; MAX)	(10;798)	(3;661)	(1;396)	(1;340)	(35;798)	(1;474)	
	MEAN±SD	580±446	401±369	154±184	153±150	657±433	170±186	
	(MIN; MAX)	(42;2 330)	(33;1 582)	(7;1 293)	(5;1 020)	(100;2 330)	(5;1 582)	
	MEAN±SD	483±318	396±336	202±188	178±166	584±324	194±180	
ACUTE BEDS	(MIN; MAX)	(44;1 637)	(10;1 514)	(8;1 041)	(8;925)	(61;1 637)	(8;1 514)	

¹HTs: Hospital Trusts; LPHs: Local Public Hospitals

Table 3 shows Stage I DEA results. The efficiency score was 72.8±17.0 on average, with HTs more efficient than LPHs (83.7±12.3 vs. 71.6±17.0, p<0.001). If we consider the distribution of efficiency scores by territorial areas (data not shown in Table), the highest score was observed in the Northwest (75.7±15.1), followed by the Northeast (75.5±15.1), Central Italy (73.9±16.4) and finally, in the South (70.6±17.9). Direct comparison among hospitals at regional level reveals that Emilia Romagna was the most efficient (84.2±12.3) with three hospitals falling on the efficiency frontier. It was followed by Lombardia, whose technical efficiency was 2.0% lower on average and had three fully efficient hospitals. Notably, the highest number of 100% technically efficient hospitals was observed in Campania (11 out of 47) and Lazio (12 out of 45). All regions operated under inefficient scale of operations, as all SE scores were less than unity.

Organisational and contextual factors were found to be statistically significantly different at Tobit regression according to the type of hospital.

For HTs, all included variables were shown to be statistically significant except for the EDR. In particular, DEA scores were increasing on average by decreasing ALS (Coef.=-4.05; p<0.001) and by increasing CME (Coef.=14.89; p=0.038) for organisational factors, and by decreasing MYU (Coef.=-0.65; p=0.031) and by increasing HE (Coef.=0.06; p=0.003) for contextual indicators. For LPHs, none of the

ebpl	h

TABLE 2									
SUMMARY STATISTICS OF CONTEXT AND ORGANIZATIONAL INDICATORS BY TERRITORIAL DISTRIBUTION									
AREA		MYU	EDR	СМЕ	ALS	HE			
NODTHWEST	MEAN±SD	14.2±4.72	69.04±6.00	1.03±0.17	7.75±1.54	1 708.09±101.33			
NORTHWEST	(MIN; MAX)	9.7;24.4	58.18;74.99	0.56;1.56	3.99;15.12	1 605;1 905			
NORTHEAST	MEAN±SD	7.37±2.16	76.05±12.65	0.96±0.10	7.10±1.22	1 674.97±82.58			
	(MIN; MAX)	(5.3; 11.3)	(61.01; 104.47)	(0.76; 1.19)	(4.31; 9.61)	(1 605; 1 852)			
CENTRAL	MEAN±SD	14.55±6.88	77.57±7.69	0.94±0.23	7.33±2.10	1 821.62±159.64			
CENTRAL	(MIN; MAX)	(7.2; 22.7)	(65.34; 83.61)	(0.57; 2.95)	(3.43; 20.92)	(1 688; 2 014)			
SOUTHERN/ ISLANDS	MEAN±SD	27.94±5.71	115.5±14.19	0.85±0.14	6.31 ±1.48	1 680.51±89.54			
	(MIN; MAX)	(12.2; 32.4)	(88.03; 131.42)	(0.53; 1.46)	(2.18; 13.05)	(1 543; 1 872)			

MYU= Male youth unemployment; EDR= Elderly dependency rate; CME=Case-mix Entropy; ALS=Average length of stay; HE= average annual per capita health expenditure

considered variables explained a significant proportion of the total variability of relative efficiency, while the heterogeneity among regions was statistically significant (0.10; 95%CI=[0.04; 0.22]) the intra-class correlation at regional level (Table 4).

Stage II DEA mean scores (Table 5) were calculated for each region and drawn up together with Stage I DEA mean scores (Figure 1). They respectively represented the actual efficiency and the predicted efficiency as a function of organizational factors and context, beyond managerial control. Therefore, any difference between actual and predicted DEA scores could be attributable to the decisionmaker. For regions falling on the dashed bisector line (Toscana, Piemonte, Umbria and Friuli), stage I and stage II DEA mean scores were equal; for regions falling on the right of the bisector line, management contributed to increasing efficiency compared with the standard predicted by organisational and contextual factors alone. This virtuous management effect was much more consistent as we moved away from the bisector, top-down in the graph (in the following order: Campania, Marche, Lombardia, Emilia Romagna) and regions on the extreme right in the graph had the highest stage I mean DEA scores. Regions on the left of the bisector presented some criticism of management because of the lower observed efficiency compared to the standard predicted exclusively by organisational and contextual factors.

DISCUSSION

At the micro level, the proposed study aimed to estimate technical efficiency of Italian hospitals, while at the macro level the aim was to investigate the effect of contextual and organisational factors of regions in the considered time period, beyond managerial control. In order to identify true managerial inefficiency, which is important for designing policies of resource allocation improvement, the effects of these factors must be accounted for when comparing organisations [39]. This is especially true in Italy because there are several territorial differences with regards to demographic, economic, social and environmental aspects, and profound differences between Italian regions in various dimensions of health [45, 47].

The first result of this study was that the distribution of regions according to technical efficiency only partly reflected the North-South

FIGURE 1



gradient shown by other studies with regards to gap of expenditure [48]. In our study, the top Stage I DEA mean scores were observed for the northern regions of Emilia Romagna, Lombardia, Bolzano and Marche (Central) whilst the Southern regions of Campania and Sicily were respectively in the fifth and seventh positions, with Lazio (Central) in the sixth position. As shown in Bripi's study [49], the North-Central-South efficiency gradient concealed a variegated territorial pattern, with some Southern regions performing better than other Northern regions, in terms of outcome and efficiency.

Looking at input and output variables for the 100% technically efficient hospitals detected in Campania and Lazio, the highest ratio of surgery discharges by medical staff (Campania) and MCMI_discharges by beds (Lazio), compared to the overall average (data not shown), could be reported. However, in Pammolli's study [48], these regions were included among the regions with the widest gap of expenditure and efficacy from the benchmark. To shed light on this difference, the present study proposed a microeconomic analysis on hospitals, which were defined efficient if they used optimal amounts of resources given the level of output. In this model, HE was considered as an explanatory variable at the regional level, beyond the control of hospital management. Conversely, Pammolli [48] dealt with a macroeconomic analysis of regions, which were defined efficient if they attained high quality standards in terms of containment of HE. In that model, HE was considered as an outcome variable, under the control of the regional management.

In this analysis, HTs were more technically efficient than LPHs. This study did not consider day-hospital discharges as an output, while LPHs tend toward de-hospitalisation of some diseases with increasing recurrence to dayhospital admissions and a reduction in the length of stay. Moreover, LPHs include small hospitals with high average costs per admission. As they fill the gaps of homecare in Italy, they are characterized by fixed costs typical of hospitals and a high incidence of medical staff within the whole personnel team [49].

And	า
ωp	

STA	GE I EFFICIENCY S	CORES OVERAL	L, BY REGIO	ONS AND BY	′ ТҮРЕ	
REGIONS ¹	MEAN	SD ⁴	SE ⁴	SD ⁴	NR OF	RANK ³
OVERALL	72.8	17.0	0.92	0.11	EFFICIENT HOSPITALS (N=60/481)	
PIEMONTE	71.12	14.42	0.95	0.05	0/31	13
LOMBARDIA	82.16	12.69	0.87	0.07	3/30	2
LIGURIA	72.58	17.51	0.94	0.05	0/13	10
BOLZANO – BOZEN ²	79.04	5.48	0.95	0.07	0/7	3
TRENTO ²	56.11	7.28	0.95	0.04	0/7	20
VENETO	74.16	14.57	0.90	0.09	3/23	8
FRIULI VENEZIA GIULIA	70.81	14.84	0.96	0.10	1/9	14
EMILIA ROMAGNA	84.21	12.30	0.89	0.10	3/19	1
TOSCANA	71.80	14.06	0.92	0.08	1/29	12
UMBRIA	72.01	14.33	0.95	0.05	0/9	11
MARCHE	78.66	15.90	0.86	0.17	7/28	4
LAZIO	77.63	18.22	0.91	0.14	12/45	6
ABRUZZO	59.31	15.38	0.92	0.10	0/21	19
MOLISE	67.11	18.40	0.92	0.06	0/5	17
CAMPANIA	78.63	15.85	0.95	0.10	11/47	5
PUGLIA	73.37	18.30	0.95	0.08	6/29	9
BASILICATA	68.88	22.60	0.85	0.22	1/9	16
CALABRIA	69.29	17.51	0.88	0.16	4/33	15
SARDEGNA	59.44	13.85	0.92	0.10	0/24	18
SICILIA	75.72	14.42	0.94	0.09	8/62	7
HTS ⁴	83.7	12.3	0.90	0.07	10	
LPHS ⁴	71.6	17.0	0.92	0.12	50	

TABLE 3

¹Data for Valle d'Aosta was omitted because it referred to only one hospital; ²Autonomous provinces; ³Decreasing order; ⁴HTs: Hospital Trusts; LPHs: Local Public Hospitals; SE=Scale Efficiency; SD=Standard Deviation

With regards to the relation between technical efficiency and contextual and organisational factors, for a long time [50], it was stated that health expenditure is not the only variable strategic to improving health and can have little impact compared to other social determinants such as housing, education, diet, lifestyle and environment.

Stage II DEA analysis showed that technical efficiency was positively related to CME and HE. Also stage II DEA analysis by Schiavone [20] regarding technical efficiency of Italian hospitals in the period 2000-2004 showed that the variety of services determines an increase of the average levels of efficiency due to the presence of scope economies, especially in hospitals with high complexity. There was an upward trend in increasing the efficiency by increasing HE because the latter is associated with increased investments, higher quality of services and higher complexity supply. Moreover, the increased complexity of admissions was associated with an increased DRG value. This inflation effect in the HE, which is induced by the DRG based funding system, could also indirectly affect efficiency through complexity. Finally, it should be noted that HE was calculated as an average over the decade 1997-2007 in order to balance the fluctuations of expenditure of the period.

Stage II DEA analysis showed that technical efficiency was inversely related to MYU. There was a downward trend in decreasing the efficiency for hospitals located within TABLE

ORIGINAL ARTICLES

TADLE 4									
TOBIT REGRESSION ANALYSES (N=481)									
HTS						LPHS			
FIXED EFFECTS	COEF. P 95%Cl				COEF.	Р	95%CI		
CONTEXT INDICATORS									
MYU RATE	-0.647	0.031	-1.233	-0.060		0.004	0.987	-0.515	0.523
EDR	0.183	0.134	-0.056	0.423		0.013	0.915	-0.229	0.256
ORGANIZATIONAL FACTORS	ORGANIZATIONAL FACTORS								
CME	14.893	0.038	0.789	28.998		-2.629	0.54	-11.028	5.77
ALS	-4.051	0.000	-6.070	-2.031		0.267	0.657	-0.909	1.443
HE	0.062	0.003	0.022	0.103		-0.006	0.813	-0.054	0.042
RANDOM EFFECTS									
REGION LEVEL SD	0.000	1.000	-4.118	4.118		6.619	<0.0001	3.064	9.569
HOSPITAL LEVEL SD	11.785	<0.0001	9.803	13.768		17.404	<0.0001	16.032	18.776
INTRA-CLASS CORRELATION	0.0		0	1		0.1		0.04	0.22

MYU= Male youth unemployment; EDR= Elderly dependency rate; CME=Case-mix Entropy; ALS=Average length of stay; HE= average annual per capita health expenditure; SD=standard deviation; HTs=Hospital Trusts; LPHs=Local Public Hospitals

disadvantaged areas because with deprived patients, many resources are often used to provide health care in a broad sense, including social aid. The impact of socio-economic contexts on hospital efficiency could be generated either by an aggregation of hospitallevel conditions influencing management of health service supply, or by the action of elements conceptually related to the whole area or community, uniformly shared by all the hospitals within it.

Lastly, Stage II DEA analysis confirmed the inverse relation between efficiency and ALS. This result was expected because a significant reduction in patient days and length of stay could be observed in almost all hospitals. The reason is the significant decrease in hospitalisation due to the transition from a reimbursement system based on patient days to another based on the number and complexity of treated cases [49].

The role of management in improving efficiency can be seen through the graphical comparison of Stage I and Stage II efficiency scores. The graphical tool can be considered the easiest and most helpful contribution of the present analysis to the existing knowledge for differentiating the role of management from organisational and contextual factors. Our results are confirmed by Pammolli's study [48], where Umbria and Friuli are proposed as a benchmark for other regions for both expenditure and quality, and Toscana and Piemonte are included within those requiring minor interventions to achieve the benchmark. Emilia Romagna and Lombardia, at the extreme right in the graph, had the highest stage I mean DEA scores and all of them had CMI more than unity. This result confirms the direct correlation between efficiency and complexity [51]. The negative role of management shown in our study for regions on the left of the bisector line, Abruzzo, Sardegna and Calabria, is confirmed by Pammolli's study [48], where these regions are included within those requiring major interventions to achieve the benchmark.

Trento and Bolzano are respectively on the left and on the right of the bisector line. This result is not directly comparable with Pammolli's [48], in which these autonomous provinces are evaluated together as a unique region (Trentino Alto Adige), rated as good performance for both expenditure and quality.

Some caution is needed when interpreting these results because outputs included inappropriate admissions, and inputs included the staff also used for the provision of services which were excluded from the analysis and did not consider global resources.

Hospital managers need to understand their environment and comply with organisational factors to garner the resources needed to deliver

eh	h
U J	

STAGE II EFFICIENCY SCORES ADJUSTED FOR CONTEXT AND ORGANIZATIONAL FACTORS								
REGIONS ¹	MEAN	DANU/3						
OVERALL	72.6	17.1	KANK ²					
PIEMONTE	71.13	0.88	9					
LOMBARDIA	70.85	0.43	13					
LIGURIA	69.72	0.44	19					
BOLZANO – BOZEN ²	70.87	0.13	12					
TRENTO ²	71.51	0.57	7					
VENETO	70.70	0.25	15					
FRIULI VENEZIA GIULIA	69.72	0.69	19					
EMILIA ROMAGNA	70.08	0.37	18					
TOSCANA	70.89	0.94	11					
UMBRIA	71.33	2.29	8					
MARCHE	71.58	1.16	6					
LAZIO	70.68	1.30	16					
ABRUZZO	71.00	0.78	10					
MOLISE	70.67	0.31	17					
CAMPANIA	71.87	0.70	2					
PUGLIA	71.70	0.32	5					
BASILICATA	70.79	0.94	14					
CALABRIA	72.42	0.93	1					
SARDEGNA	71.71	1.18	4					
SICILIA	71.87	0.56	2					
HTS ⁴	71.03	0.79						
LPHS ⁴	71.31	1.14						

TABLE 5

¹Data for Valle d'Aosta was omitted because it referred to only one hospital; ²Autonomous provinces; ³Decreasing order; ⁴HTs: Hospital Trusts; LPHs: Local Public Hospitals

care efficiently. Socio-economic context plays an important role in establishing differences in efficiency among hospitals. Further analysis on updated data should be done periodically in order to corroborate what comes out from this first analysis, that is to say, hospital efficiency can be increased by improving the socioeconomic context of a region. ACKNOWLEDGEMENTS: this study was supported by the University of Palermo's "Fondi Finalizzati alla Ricerca" (FFR) program 2012-2013 (Head of Project: Prof Alessandra Casuccio).





References

- Fabbri D. L'efficienza degli ospedali pubblici in Italia. In "L'efficienza dei servizi pubblici", Banca d'Italia 2002
- [2] Cutler DM, Sheiner L. Demographics and Medical Care Spending: Standard and Non Standard Effects. NBER Working paper 1998, n. 6866
- [3] Farrell MJ. The Measurement of Productive Efficiency. J R Stat Soc Series A 1957; 120(3): 253-90
- [4] Ramírez-Valdivia MT, Maturana S, Salvo-Garrido
 S. A Multiple Stage Approach for Performance
 Improvement of Primary Healthcare Practice. J Med Syst 2011; 35(5): 1015-28
- [5] Barbetta GP, Turati G, Zago AM. Behavioral Differences between Public and Private not-for-profit hospitals in the Italian National Health Service. Health Econ 2007, 16: 75-96
- [6] Grosskopf S, Valdmanis V. Measuring Hospital Performance. A Non-parametric Approach. Journal of Health Economics 1987, n. 6
- [7] Valdmanis V. Ownership and technical efficiency of hospitals. Medical Care 1990; 6: 552-61
- [8] Ozcan YA, Luke RD. A national study of the efficiency of hospitals in urban markets. Health Services Research 1993; 27(6): 719-39
- [9] Hofler RA, Folland ST. Technical and allocative inefficiencies of United States hospitals under stochastic frontier approach. In Atti del 55° Annual Meeting of the Midwest Economics Association 1991
- [10] Hofler RA, Folland ST. On the allocative efficiency of United States hospitals: a stochastic frontier approach. University of Central Florida, Department of Business Administration, Economic Working Paper 1995, n. 9501
- [11] Zuckerman S, Hadley J, Iezzoni L. Measuring hospital efficiency with frontier cost function. Journal of Health Economics 1994; 13: 255-80
- [12] Vitaliano D, Toren M. Cost and efficiency in nursing homes: a stochastic frontier approach. J Health Econ 1994; 13(3): 281-300; discussion 341-3
- [13] Dismuke C, Sena V. Has DRG payment influenced the technical efficiency and productivity of diagnostic technologies in Portuguese public hospitals? An empirical analysis using parametric and nonparametric methods. University of York, Discussion Papers in Economics 1998, n. 98/06
- [14] Gerdtham U, Loethgren M, Tambour M, RehnbergC. Internal markets and health care efficiency: a multiple-output stochastic frontier analysis. Health Economics 1999; 8: 151-64
- [15] Linna M. Measuring hospital cost efficiency with panel data models. Health Economics 1998; 7: 415-27
- [16] Hollingsworth B. The measurement of efficiency and

productivity of health care delivery. Health Econ 2008; 17: 1107-28

- [17] Barbetta G, Turati G, Zago A. Behavioural Differences between Public and Private not-for-profit Hospitals in the Italian National Health Service. Università di Verona, Working Paper 2004, 12(3)
- [18] Cellini R, Pignataro G, Rizzo I. Competition and Efficiency in Health Care: An Analysis of the Italian Case. International Tax and Public Finance 2000; 7: 503-19
- [19] Galizzi B, Novara M, Vassallo E. Efficienza dell'assistenza ospedaliera italiana in un'analisi territoriale. Economia Pubblica 1999; 3: 37-73
- [20] Schiavone A. L'efficienza tecnica degli ospedali pubblici italiani. Occasional Papers 2008; n. 29. Banca d'Italia, http://www.bancaditalia.it
- [21] Barbetta G, Turati G. L'analisi dell'efficienza tecnica nel settore della sanità. Un'applicazione al caso della Lombardia. Economia Pubblica 2001; 2: 97-127
- [22] Fabbri D. Riforma sanitaria e produzione ospedaliera. Economia Pubblica 2000; 1: 132-64
- [23] Giuffrida A, Lapecorella F, Pignataro G.
 Organizzazione dell'assistenza ospedaliera: un'analisi dell'efficienza delle aziende ospedaliere e dei presidi ospedalieri. Economia Pubblica 2000; 4: 101-24
- [24] Charnes A, Cooper WW, Rhodes E. Measuring the Efficiency of Decision Making Units. Eur J Oper Res 1978; 2(6): 429-44
- [25] Banker RD, Charnes A, Cooper WW. Some models for estimating technical and scale inefficiencies in data envelopment analysis. Manag Sci 1984; 30(9): 1078-92
- [26] Hoff A. Second stage DEA: comparison of approaches for modeling the DEA score. Eur J Oper Res 2007; 181: 425-35
- [27] Simar L, Wilson P. Estimation and Inference in Two-Stage, Semi-Parametric Models of Production Processes. J Econometrics 2007; 136(1): 31-64
- [28] Rosko MD. Impact of internal and external environmental pressures on hospital inefficiency. Health Care Manag Sci 1999; 2: 63-74
- [29] Chu HL, Liu SZ, Romeis JC. Does the implementation of responsibility centers, total quality management, and physician fee programs improve hospital efficiency? Evidence from Taiwan hospitals. Med Care 2002; 40: 1223-37
- [30] Pilyavsky AI, Aaronson WE, Bernet PM, et al. Eastwest: does it make a difference to hospital efficiencies in Ukraine? Health Econ 2006; 15: 1173-86
- [31] Blank JLT, van Hulst BL. Governance and performance: the performance of Dutch hospitals explained by governance characteristics. J Med Syst 2011; 35: 991-9

SECOND-STAGE DEA ANALYSIS IN ITALY



- [32] Blank JLT, Valdmanis VG. Environmental factors and productivity on Dutch hospitals: a semi-parametric approach. Health Care Manag Sci 2010; 13: 27-34
- [33] Kooreman P. Nursing home care in The Netherlands: a nonparametric efficiency analysis. J Health Econ 1994; 13: 301-16
- [34] Rosko MD, Chilingerian JA, Zinn JS, Aaronson WE. The effects of ownership, operating environment, and strategic choices on nursing home efficiency. Med Care 1995; 33: 1001-21
- [35] Garavaglia G, Lettieri E, Agasisti T, Lopez S. Efficiency and quality of care in nursing homes: an Italian case study. Health Care ManagSci 2011; 14: 22-35
- [36] Zavras AI, Tsakos G, Economou C, Kyriopoulos J. Using DEA to evaluate efficiency and formulate policy within a Greek national primary health care network. Data Envelopment Analysis. J Med Syst 2002; 26: 285-92
- [30] Kontodimopoulos N, Moschovakis G, Aletras V, Niakas D. The effect of environmental factors on technical and scale efficiency of primary health care providers in Greece. Cost Eff Resour Alloc 2007; 17: 5-14
- [38] Kontodimopoulos N, Papathanasiou ND, Flokou A, et al. The impact of non-discretionary factors on DEA and SFA technical efficiency differences. J Med Syst 2011; 35(5): 981-9
- [39] Kontodimopoulos N, Papathanasiou ND, Tountas Y, Niakas D. Separating managerial inefficiency from influences of the operating environment: an application in dialysis. J Med Syst 2010; 34(3): 397-405
- [40] Ministero della Salute, http://www.salute.gov.it/
- [41] O'Neill L, Rauner M, Heidenberger K, Kraus M. A cross-national comparison and taxonomy of DEAbased hospital efficiency studies. Socio Econ Plan Sci 2008; 42(3): 158-89

- [42] Valdmanis VG, Rosko MD, Mutter RL. Hospital Quality, Efficiency, and Input Slack Differentials. Health Serv Res 2008; 43(5 Pt 2): 1830-48
- [43] Istat, Health for All, http://www.istat.it
- [44] Blane D, Bartley M, Davey Smith G. Disease aetiology and materialistic explanations of socioeconomic mortality differentials. Eur J Public Health 1994; 7: 385-91
- [45] Costa G, Marinacci C, Caiazzo A, Spada T. Individual and contextual determinants of inequalities in health: the Italian case. Int J Health Serv 2003; 33: 635-67
- [46] Banxia Holdings Ltd. Frontier Analyst software, Version 4.1.0, 2008
- [47] Matranga D, Giaimo R, Bono F. Is family health determinant? A gender-specific Multilevel Analysis in Italy. Medical Biotechnologies and Forensic Medicine Review 2012; p. 277-87
- [48] Pammolli F, Salerno NC. Le differenze regionali nella governance della spesa sanitaria. Working Paper 2011 n. 2, CERM http://www.cermlab.it/_documents/_argomenti/ SaniRegio2_by_CeRM_PAMMOLLI_SALERNO_ MAGGIO_2011.pdf .
- [49] Bripi F, Carmignani A, Giordano R. La qualità dei servizi pubblici in Italia. Occasional Papers 2011; n.
 84, Banca d'Italia. http://www.bancaditalia.it
- [50] Filmer D, Pritchett L. The impact of public spending on health: does money matter? Soc Sci Med 1999; 49: 1309-23
- [51] Falavigna G, Ippoliti R. Data Envelopment Analysis e Sistemi sanitari Regionali. POLIS Working Papers 2011; n. 187. http://polis.unipmn.it/pubbl/RePEc/uca/ ucapdv/ippoliti187.pdf

*