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#### Censuses compared

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#### Censuses compared. A New Benchmark for British and German Manufacturing 1935/1936

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**Censuses Compared.** 

A New Benchmark for British and German Manufacturing 1935/1936

Research Memorandum GD-90

Rainer Fremdling, Herman de Jong and Marcel P. Timmer



RESEARCH MEMORANDUM Censuses Compared.

A New Benchmark for British and
German Manufacturing 1935/1936

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Groningen Growth and Development Centre

April 2007

### **Censuses Compared.**

# A New Benchmark for British and German Manufacturing 1935/1936

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University of Groningen
Groningen Growth and Development Centre

April 2007

Includes the statistical supplement of:

Rainer Fremdling, Herman de Jong and Marcel P. Timmer. "British and German Manufacturing Productivity Compared. A New Benchmark for 1935/36 Based on Double Deflated Value Added." *The Journal of Economic History* 67, no.2 (2007): pp. 350-378

#### **Abstract**

We present a new estimate of Anglo-German manufacturing output and productivity levels by industry for 1935/36. It is based on newly explored archival data on German manufacturing together with published British census data. We calculate comparative levels of value added, correcting for differences in prices for outputs and inputs. This so-called double deflation procedure provides new insights into productivity comparisons because output- and input price structures differed greatly between the two countries. Although the new calculations confirm existing results at an aggregate level, they reveal important differences at the industry level and show how Germany was striving for autarky as it prepared its economy for war.

References to this GGDC-research memorandum should include the following citation: Rainer Fremdling, Herman de Jong and Marcel P. Timmer. "British and German Manufacturing Productivity Compared. A New Benchmark for 1935/36 Based on Double Deflated Value Added." *The Journal of Economic History* 67, no. 2 (2007): 350-378.

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#### 1. Introduction

Studies of comparative economic performance of nations have a long history. The best-known comparison of long-run productivity performance is the work of Angus Maddison (1995, 2001). It is characterized by the wide coverage in terms of countries and time-span, the use of a transparent methodology and the exclusive reliance on national time-series produced by statistical offices or researchers of these countries. National income and output series at constant prices are tied together at a certain benchmark year in order to compare the long-run trends in GDP per capita. Maddison based his comparative efforts on benchmark estimates of real GDP for a single benchmark year, using 1990 Purchasing Power Parities (PPPs). It is well known that problems of interpretation arise, when time-series of different origin are projected from a benchmark into distant periods. But they serve as a first proxy and establish a point of departure for further research. Indeed, these so-called "long-span projections" have recently been increasingly criticized through confrontations with new benchmark studies for earlier years or new PPP estimates. This raised the issue of comparability between benchmark estimates of real GDP and national time series. The same issue was also at the heart of a recent debate between Marianne Ward and John Devereux, and Stephen Broadberry in *The Journal of Economic History*.

We believe that three important lessons can be learnt from the recent debates on long-run comparative productivity performance. First, the need for more benchmark studies to cross-check "long-span projections". Second, the need to attempt the reconciliation of benchmark estimates and national time-series on real GDP in which both benchmark and time-series are scrutinised.<sup>4</sup> Third, there's a renewed interest in benchmarks based on the industry-of-origin approach as important cross-checks for expenditure-based GDP comparisons.<sup>5</sup> Industry-of-origin studies focus on comparisons of output and productivity in sectors such as agriculture, manufacturing and services. They furnish valuable insights into comparative economic structures and relative productivity at a detailed level. And aggregated over all sectors they provide an independent estimate of real GDP.

In this paper we provide a new industry-of-origin study of output and productivity in manufacturing industries in Germany compared to the United Kingdom for the years 1936 and 1935 respectively. This comparison is made on the basis of double deflated value added, using separate output and intermediate input prices for deflation.<sup>6</sup> It is widely acknowledged that double deflation is the

<sup>&</sup>lt;sup>1</sup> For most countries 1990 PPPs are used, but for some PPPs from a year close to 1990 (see Maddison, *World Economy*, for details).

<sup>&</sup>lt;sup>2</sup> Prados de la Escosura, "International Comparisons"; Van Zanden, "Rich and Poor".

<sup>&</sup>lt;sup>3</sup> Ward and Devereux, "Measuring British Decline"; Broadberry, "Relative Per Capita Income"; Ward and Devereux, "Relative U.K./U.S. Output".

<sup>&</sup>lt;sup>4</sup> See e.g. Ritschl, "Spurious Growth."; Broadberry and Burhop, "Comparative Productivity"

<sup>&</sup>lt;sup>5</sup> This was first proposed in the study by Paige and Bombach, *Comparison*, see also Broadberry, "Relative Per Capita Income Levels"; Ward and Devereux, "Measuring British Decline".

<sup>&</sup>lt;sup>6</sup> "Value added" is sometimes denoted by "net production value" but we prefer the former term as it is consistent with the terminology in the System of National Accounts. In addition, we use the term deflation for both intertemporal and interspatial comparisons.

preferred approach for sector comparisons of output and productivity since it takes into account relative prices for intermediate inputs, alongside relative prices for gross output.<sup>7</sup>

Existing international comparisons of productivity in manufacturing for the pre-WWII period relied either on direct quantity comparisons or on single deflation, using relative output prices to convert value added into a common set of prices.<sup>8</sup> For example, Stephen Broadberry and Rainer Fremdling reworked a Germany-UK comparison for 1935 by Laszlo Rostas, which was mainly based on physical quantities. The primary obstacle for double deflation has been the paucity of comparative price data on intermediate inputs, such as materials, energy and services. In recent years, however, the archival records that formed the basis of the published version of Germany's 1936 industrial census have been rediscovered.<sup>9</sup> As early as in the 1940s, Rostas knew what such archival material would make possible. In his comparison of Germany and the UK, he remarked that "... a revision of these figures could be undertaken when the detailed reports of the 1936 German census of production become available in this country." In the 1990s the underlying data records (*Produktionserhebungen*) of the German census of 1936 were finally found in the Bundesarchiv in Berlin. The reunification of German archives has offered historians easier access to the records of the Imperial Statistical Office (Statistisches Reichsamt), which is now housed in Berlin-Lichterfelde (West). This new information from the German industrial census of 1936 not only permits a reevaluation of German growth in the twentieth century but also makes possible a more careful comparison of British and German industrial productivity in the interwar years. These data allow us to make the new comparison of British and German manufacturing in 1935/36, which differs from the existing estimates in three ways. First, the newly available data let us to calculate value added and labor productivity for 109 industries in Britain and Germany, covering the entire manufacturing sector. Second, we can convert everything into a common currency by using price ratios derived for each industry in Britain and Germany from data on quantities and values of gross output. Third, the available data on intermediate input items make it possible to adjust for intermediate input price levels as well and to carry out a double deflation analysis in a clearly defined conceptual framework.

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<sup>&</sup>lt;sup>7</sup> See for example Paige and Bombach, *Comparison*, p. 82. Although the authors advocated the methodology of double deflation, in practice they did not implement it in manufacturing. See also Broadberry, *Productivity Race*, p. 23. Since long, double deflation has been the standard procedure for measuring volume changes in value added over time by statistical offices.

<sup>&</sup>lt;sup>8</sup> See Broadberry and Fremdling, "Comparative Productivity"; Broadberry, "Anglo-German Productivity Differences" for UK-Germany comparisons. Other comparisons will be discussed below.

<sup>&</sup>lt;sup>9</sup> Reichsamt, Die deutsche Industrie.

<sup>&</sup>lt;sup>10</sup> Rostas, Comparative Productivity, p. 40.

#### 2. Sources and data

In general, production censuses provide the best data for productivity comparisons. Based on one and the same source, they give information on gross output (quantities and values of products), value added, and employment, which guarantees internal consistency. For the United Kingdom, we took the *Census of Production* of 1935, which was published by the Business Statistics Office (BSO) of the Board of Trade. The data on Germany are based on the industrial census of 1936. One well-known disadvantage of using census data is that production censuses often omit production data from smaller firms. If the omissions are more severe in one country, comparisons involving it may be inconsistent. Countries may also differ in their definition and concepts of gross output, intermediate input and employment. In this section, we provide a rough estimation of possible differences in coverage and concepts between the German and British censuses.

In this study, we do not draw on the published version of the German census but on the comprehensive archival records of the German data. We do so for four reasons. First, for military reasons, some branches of industry were hidden by classifying them under misleading headings or by applying a high level of aggregation in the official publication. Second, the archival records give more detailed information on a lower level of aggregation, which makes it easy to fit the German industries into the classifications used in the UK census. Third, the published German census provides labor force data only for a single month of the year (usually June), whereas the archival records give the same information for two months (usually June and December). The archival records thus permit precise estimates of labor input and labor productivity. Finally, the archival records provide detailed accounts of the quantities and related values of inputs and outputs for many different manufacturing industries. This allows us to calculate average unit values for a large number of items, which a robust comparison with the UK requires. Because of these characteristics of the unpublished archival records we believe the figures on Germany that we present in this paper are superior to the official census figures published in 1939. Before starting with the comparison of data from this source with the British census of 1935, we will describe the historical background of the German industrial census of 1936, its publication in 1939, and the archival records in some detail.

#### The German industrial census of 1936 and its publication in 1939

In 1939, the German Imperial Office for Military-Economic Planning (*Reichsamt für Wehrwirtschaftliche Planung*) published its first and only report on the official Census of Production: *Gesamtergebnisse der amtlichen Produktionsstatistik* – *Die deutsche Industrie*. <sup>12</sup> At first sight, it seems both comprehensive and detailed and seemingly covers all of German industry, with 30 industrial branches and a number of sub-branches. In addition to value added, it offers information on employment, wage bills, sales, and foreign trade. <sup>13</sup>

Formerly it was the department of industrial statistics of the Imperial Statistical Office (Statistisches Reichsamt). Renamed as Reichsamt für Wehrwirtschaftliche Planung it became an independent institution in 1938. Tooze, *Statistics*, p. 222.

<sup>&</sup>lt;sup>11</sup> Board of Trade, *Final Report*.

<sup>&</sup>lt;sup>13</sup> For a thorough description see Fremdling, "German Industrial Census"; Fremdling and Stäglin, "Industrieerhebung."

Surprisingly, the report admits that the industrial census of 1936 was used for planning the war. With this in mind, one wonders why the German Imperial Office published the information at all. Such a publication was not undisputed of course. The central command of the army accused the Imperial Office of having violated secrecy by publishing the report. It demanded that the data be removed from public access. <sup>14</sup> Although publication of statistics was restricted, the Imperial Ministry of Economics had approved the report, since it fell within the guideline of what was permissible. This guideline did not recommend that data be deliberately falsified. On the contrary, in February 1939 it was stipulated: "... all publications should still tell the truth. In case of doubt, the publication of statistical and other details should be dropped rather than to report wrong details."<sup>15</sup>

A comparison of the published data of the Imperial Office with the records reveals that the published data seem to be reliable, at least at first glance. For reasons of camouflage, however, certain industries considered important for warfare were hidden by the way the data were aggregated. Basically, the data had been collected for individual plants or industrial units (Betriebsstätten). They then were aggregated by industrial branch. For the sensitive iron and steel industries, for instance, the published statistics covered the entire branch, whereas the archival records distinguished four separate industries. For chemicals, the publication distinguished only seven industries, whereas 38 were noted in the archival records. In addition, certain industries were hidden under misleading aggregates. The foremost example is the aircraft industry. It was supposed to fall under the category of 'vehicles' (Fahrzeugindustrie) but it ended up hidden under 'construction and others' (Bauindustrie und sonstige Industriezweige). As early as in 1936, aircraft industry employed at least 135,210 people. 16 This means eighty percent of the published work force (166,534) for vehicles. A similar camouflage was applied to other industries that were considered to have military importance.<sup>17</sup> Due to shifts among industrial branches, notably fuel production, we found further deviations from the published figures in other sectors as well. These are documented in a preliminary input-output table for 1936 covering 16 out of 30 branches of industry. 18 This finding casts more doubt on Walther Hoffmann's reconstruction of German national accounts: For his indices of industrial production and handicraft, he used the published value added figures (Nettoproduktionswerte) of the 1936-census as weights in order to compile the aggregate index for the entire time-span from 1850 to 1959. 19

<sup>&</sup>lt;sup>14</sup> Bundesarchiv [hereafter BA] R 3102 / 3082 (letter of 18 August 1939), answers by Leisse 25 August 1939.

<sup>&</sup>lt;sup>15</sup> BA R 3102 / 3082 F 9. The Imperial Office had planned further publications.

<sup>&</sup>lt;sup>16</sup> BA R 3102 / 5922. In BA R 3102 / 5866 even higher employment data are reported.

<sup>&</sup>lt;sup>17</sup> These data concern stocks in cotton industry, "Zündererzeugung" (BA R 3102 / 3082 F37, 30.8.1939), "Schusswaffenindustrie", "Herstellung von Zündstoffen und Sprengkapseln" and "Sprengstoffindustrie". See also Sleifer, "Separated Unity".

<sup>&</sup>lt;sup>18</sup> Fremdling, "German Industrial Census," pp. 162-5. <sup>19</sup> Hoffmann, *Wachstum*, p. 389.

#### Comparison of the German and the UK censuses

The starting point for our comparison is the classification of the British *Census of Production*.<sup>20</sup> We concentrate on manufacturing, excluding mining, construction works, public utilities, and government industries. For Germany, we draw on the unpublished figures gathered by the Imperial Statistical Office. We arranged the industries into a common classification suitable for a full comparison. The detailed categories in the German archival records allowed us to match each German industry with a corresponding British counterpart. The British census lists 109 separate manufacturing industries or trades. The 284 industries of the German census, covering all manufacturing, were assigned accordingly.<sup>21</sup>

The area covered by the British census is Great Britain and Northern Ireland. It includes all productive operations in the United Kingdom. For the 1935 census, the Business Statistics Office followed the same procedure as for the census of 1930. Proprietors employing an average of under ten people a year were not required to report detailed returns. Small firms were only asked to give information on the average number of their male and female employees and the nature of the business. Rostas estimated employment not covered by the general reports of the census at 536,600 people, which is about 9.4 percent of total manufacturing employment (small and large firms) in that year.<sup>22</sup> The total labor force in the UK census made up 5,157,587 people. This number is derived from the average number of people/operatives employed during the year (based on monthly figures) and the administrative, clerical and technical staff (office and management staff) employed in one week in October. Although estimations were made of the number of outworkers, these were not included in the general reports.

The German census data comprise the German Empire (*Deutsches Reich*) within the borders of 1937, thus including Saarland but not Austria and Sudetenland. It basically covered all production units with five employees or more, but in some branches the level of gross output determined what firms were exempt. In several cases, however, all firms were taken into account, for example in mining, fuel, iron and steel, and chemicals.<sup>23</sup> Sometimes the cut-off point was set at ten employees, for example for bakeries and printing offices.<sup>24</sup> Repair shops and sometimes the handicraft sector, for example food processing, were left out. It is difficult to assess the share of employment not covered by the census. According to the workplace census of 1939, about twenty percent of German employees worked in firms with less than 11 people.<sup>25</sup> This may indicate that the left tail of the employment distribution was longer in Germany than in Britain. The German workplace census covered a wider field of total industrial employment, however, including repair work, handicrafts, and even services such as laundries and cleaning. For this reason, it is not easy to reconcile employment data covered by the German industrial census with the actual industrial employment in 1936. From the records in the archive we calculated a total number of 5,969,881 people employed in manufacturing. This is significantly different from what the published version of the census implies. If we apply the same

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<sup>&</sup>lt;sup>20</sup> Board of Trade, *Final Report*. We did not use the ISIC, to keep as close as possible to the original classification. The British census was the model for the German statisticians. This British viewpoint imputes a British structure to German industry, however, a bias that is unavoidable.

<sup>&</sup>lt;sup>21</sup> See Appendix 1 and 2.

<sup>&</sup>lt;sup>22</sup> Rostas, *Comparative Productivity*, p. 25.

<sup>&</sup>lt;sup>23</sup> In these industries, material inputs were considered to be important for warfare.

<sup>&</sup>lt;sup>24</sup> Reichsamt, *Die deutsche Industrie*, pp.12, 44-55.

<sup>&</sup>lt;sup>25</sup> Länderrat, *Statistisches Handbuch*, pp. 238-43.

definitions and thus exclude non-manufacturing employment in construction, mining, quarries and stone-cutting and utilities, the published record implies 5,874,791 people employed in industry. <sup>26</sup> The difference between the two figures is partly explained by certain industries being hidden under the category of 'construction and others' in the published census figures. Among them were aircraft production, and some branches of the chemical industry, in total 150,000 workers. Our calculation with the archival records also canceled out seasonal employment peaks in specific industries. In sugar production and in preserved foods, employment had been overestimated in the published census figures because the number of seasonal workers was reported instead of a representative average for the whole year, as had been done in the UK. This leads to a downward adjustment of about 55,000 workers. For all German industries, we took the average of June and December as given in the archival records. In cases where the business year did not match the calendar year, two other appropriate months had been recorded.

#### Estimating potential bias between both censuses

Because small companies were treated differently in each country's census, comparative productivity levels for Germany might be biased downwards. The reason is that the German census includes most of the group of firms employing five to ten employees, whereas the British does not. The effect could be large if the level of productivity of small firms was substantially lower than for total manufacturing. Fortunately, the UK census gives information on productivity levels by firm size. We calculated that the smallest firms in the British census (between 11-24 workers) averaged about ninety percent of the productivity of manufacturing as a whole. We know that the share of the total manufacturing labor force in the firm-group between one to ten workers was about ten percent in the UK.<sup>27</sup> Now let us assume that the 5-10 group (which is included in the German census but not in the British) had a productivity level of eighty percent of the total industry-average in the UK. Including this hypothetical group in the UK census, would result in a downward adjustment of the productivity level for total British manufacturing of maybe two percent, but certainly not more. Or stated from the German point of view, the downward bias of average productivity for German manufacturing as a whole vis-à-vis the UK was two percent at maximum.

Generally, the concepts of gross output, intermediate input and value added (or net output) used in both censuses are the same. Net output represents the value added through the manufacturing process, which is the sum of wages, salaries, rent, rates and taxes, depreciation of plant and machinery, advertisement and selling expenses and profits. This is equal to (gross) census value added at market prices. The only difference is the treatment of repair and maintenance of own capital goods. In the British census, firms had to include the materials used for the repair and maintenance of their own buildings and machinery in the intermediate inputs, whereas in the German statistics they were excluded. From the estimations in the official publication the value of repair and maintenance for total manufacturing can be calculated at RM 1,000-1,500 million, which is about 4 percent of total value added.<sup>28</sup> Because these repair and maintenance costs are included in German value added, productivity for German manufacturing as a whole is raised by four percent.

<sup>26</sup> Rostas maintained that about 500,000 to 600,000 people deliberately were left out in the reported figures of

the census (Rostas, "Industrial Production," p. 42.). We did not, however, find such a gap. <sup>27</sup> Rostas, *Comparative Productivity*, p. 25.

<sup>&</sup>lt;sup>28</sup> Reichsamt, *Die deutsche Industrie*, pp. 18, 37.

The census years for the comparison between the UK and Germany differ by one year. Apart from business cycle and capacity utilization effects, we also have to take account of the long term rise in productivity levels in both economies. To adjust for this we made use of the existing productivity time series estimates and calculated the average movement in productivity levels in both countries between 1935 and 1936.<sup>29</sup> We arrived at a three percent bias in favor of Germany, due to the fact that we measured German productivity of 1936 instead of 1935.

Finally, an adjustment could be made for differences in hours worked. Ideally, one would measure labor productivity as value added per hour worked, but detailed industry-level estimates of hours worked are not available. According to various sources the average working week in the UK was 47 hours per week compared to 45 in Germany. 30 This means that we in fact overstate British labor productivity by four percent in our comparison, if we express labor productivity in hours worked.

Table 1. Potential bias in measured productivity levels of the UK (1935) and Germany (1936)

|                       | UK           | Germany     | Percentage bias in favor of Germany |
|-----------------------|--------------|-------------|-------------------------------------|
|                       |              |             |                                     |
| Exemption limits      | Less than 10 | Less than 5 | minus 2                             |
| Hours worked          | 47 hours     | 45 hours    | minus 4                             |
| Repair in value added | Excluded     | Included    | plus 4                              |
| Year of comparison    | 1935         | 1936        | plus 3                              |
| Net effect            |              |             | plus 1                              |

Sources: Authors'estimations from Board of Trade, Final Report; Reichsamt, Die deutsche Industrie; BA R3102.

We can conclude from the last row of Table 1 that the net effect of these biases on productivity for manufacturing as a whole was only on the order of one percent. Since we aim for maximum transparency we did not make any adjustments in our calculations on the aggregate or industry level.

See Broadberry, *Productivity Race*, p. 44.
 Rostas, "Industrial Production", 46.

#### Adjustments for duties and taxes

In general, excise duties and consumer taxes are not included in the value added. For some industries in the census reports, however, duties are included in the gross production value. To put both countries on the same footing, we deducted excises from the gross production value in Table 2.

Table 2. Gross production value adjusted for duties and taxes. UK and Germany 1935-1936

|                                 | UK 1935<br>in<br>£1,000 | Germany 1936<br>in<br>RM1,000 |
|---------------------------------|-------------------------|-------------------------------|
| Total gross production value    |                         |                               |
| in the census                   | 2,837,124               | 56,868,856                    |
| Duties/excises                  |                         |                               |
| Silk                            | 2,091                   |                               |
| Drugs                           | 740                     |                               |
| Matches                         | 2,110                   |                               |
| Margarine                       |                         | 232,321                       |
| Edible oils                     |                         | 119,526                       |
| Sugar                           | 2,500                   |                               |
| Beer                            | 55,300                  |                               |
| Aerated waters                  | 700                     |                               |
| Tobacco                         | 79,327                  |                               |
| Printing                        | 70                      |                               |
| Adjusted gross production value | 2,694,286               | 56,517,009                    |

Sources: Authors' calculations from Board of Trade, Final Report; Reichsamt, Die deutsche Industrie; BA R3102.

In the UK we subtracted excises on silk, drugs, matches, printing, aerated waters, tobacco, sugar, and beer, according to the values mentioned in the General Report of the census. A special case here is the duty on tobacco, which was not paid for by firms on sales or gross output (as was the case in Germany) but on imports into the UK. We estimated this duty including subtracted drawbacks on tobacco exports from the UK at £79,327,000 and adjusted both intermediate inputs and gross output by this number. A similar duty was charged in the petroleum industry but we could not calculate the total amount because firms had been requested to include this in their statement of the cost of materials. In total, we deducted £142,780,000 from the UK gross production value. Therefore the gross production value in our study is £2,694.3 million instead of £2,837.1 million in the census. In the case of Britain, this adjustment had no effect on the net production value whatsoever. In the case of Germany, however, the gross production value as well as the value added derived from the archival sources included taxes for certain industries, namely for margarine and edible oils. The figures were adjusted by RM351.8 million.

#### 3. New results from double deflation

Our method of comparing productivity levels is novel in two ways. First, we use producer prices to deflate value added, instead of using the more common quantity approach. Second, we apply double deflation, meaning that we deflate gross output and intermediate inputs separately, rather than doing a single deflation. To understand our approach a brief survey of existing research is necessary. Basically, two main approaches have been used in comparisons of sectoral productivity across nations: the quantity approach and the price approach. Most benchmark estimates before WWII are based on the comparison of physical quantities of output or related methods. These studies focus on output per worker, and follow the methodology of Rostas. In order to aggregate industries or branches of the economy, employment shares or value-added shares are applied.<sup>31</sup> Data availability for the postwar period has allowed a more sophisticated methodology, based on the calculation of real output using relative prices, or purchasing power parities (PPPs).<sup>32</sup> The price approach is considered superior to the quantity approach because the representation of matched output for non-matched output is higher for price than for quantity ratios.<sup>33</sup> This procedure was popularized by the seminal study of Deborah Paige and Gottfried Bombach in their Anglo-American comparison for 1950.<sup>34</sup> It has been applied frequently afterwards in studies for the post-war period, but also in some pre-war studies of manufacturing.<sup>35</sup> As value added is deflated by a single PPP for output, it is called single deflation.

The crucial element in these studies is the estimation of PPPs for output. These are proxied in two ways: by using final expenditure prices and by using unit values based on values and quantities of produced output.<sup>36</sup> Examples of the former include Patrick O'Brien and Caglar Keyder, who calculated purchasing power parities between Britain and France for seven benchmark years between 1785 and 1907, using expenditure prices. Fremdling's Anglo-German comparison for the period 1855 - 1913 uses six benchmarks based not only on expenditure prices but on unit values as well. Jean-Pierre Dormois compared UK and French industrial value added per worker in 1930, using expenditure prices of standard industrial commodities.<sup>37</sup> Applying expenditure prices to compare value added by industry, however, raises a major problem. Expenditure prices (for example of shoes) do not only reflect costs made in the industry in question (shoemaking), but also comprise other costs made in the production chain such as transport and trade activities. Therefore expenditure PPPs require adjustments for taxes and subsidies, and for trade and transport margins. In addition, proxies based on expenditure PPPs also need adjusting to exclude the relative prices of imported goods and include the relative prices of exported goods, as they should reflect domestic output prices. And most important, the

<sup>31</sup> Rostas, Comparative Productivity; Rostas," Industrial Production."

<sup>&</sup>lt;sup>32</sup> The use of the term of "purchasing power parity" in the literature is ambiguous. In the international trade literature, "purchasing power parity" or "PPP" expresses the notion that exchange rates in the world should be such that it is possible to purchase the same bundle of goods and services anywhere in the world with, say, one dollar or one pound. In the work of the International Comparisons Program, the term of "PPP" was diluted and used as a shorthand for the ratio of expenditure prices across countries (Kravis, "Survey"). Ever since, "PPP" has been used as a shorthand for relative prices across countries. We keep in line with this tradition by using the term of "PPP" for any comparison of prices across space, either expenditure, producer output, or input prices.

<sup>&</sup>lt;sup>33</sup> Kravis, "Survey," p. 4.

<sup>&</sup>lt;sup>34</sup> Paige and Bombach, *Comparison*.

<sup>35</sup> See van Ark, *International Comparisons*, for an overview of comparisons for the post-war period.

<sup>&</sup>lt;sup>36</sup> For comparisons of agricultural output it is sometimes feasible to derive PPPs on the basis of genuine producer output prices, but not for manufacturing, which has a much larger set of goods.

set of products for which expenditure prices are available does not cover intermediate products such as many agricultural, mining, and basic manufacturing goods, which are only used as intermediate inputs, and not for final consumption (for example pig iron, paper pulp, or basic chemicals). Hence the use of expenditure prices is not straightforward. Instead, output prices are to be preferred conceptually. They have been used extensively in the ICOP (International Comparisons of Output and Productivity) project at the University of Groningen, but mostly for the post-1970 period.<sup>38</sup> Our study is in this tradition.

#### Applying the double deflation method

So far, all previous historical studies in the price tradition have relied on a single-deflation procedure, deflating value added by a single PPP for gross output. The single deflation method, however, is "not so tidy and conceptually less satisfying." It is well known that the theoretically correct procedure would be to obtain data on gross output and intermediate inputs in both countries and to convert them to a common currency using separate PPPs for output and intermediate inputs. Single deflated measures may differ substantially from double deflated measures when there are major differences in the technical input-output coefficients of an industry between two countries. This might be due to, for example, differences in production methods, the type of materials used, and the amount of imported material. Similarly, when relative prices of output and input differ across countries, single deflated productivity measures might be misleading.

There are two main reasons why double deflation has not been applied in practice so far: lack of price data on intermediate inputs and possible volatility of the deflated value added measure. Because value added is the residual between real output and real intermediate input, which have been separately deflated, measurement errors in either set of prices tend to be magnified. In this study, however, we have a set of unit values for both gross output and intermediate inputs for Germany and the UK at our disposal. The unit values are taken as proxies for output and intermediate input prices. And the results show that double deflation is feasible, generating reliable results in line with expectations.

As a first step, unit values (uv) are derived by dividing ex-factory output values (o) by produced quantities (q) for each product i in each country

$$uv_i = \frac{o_i}{q_i} \tag{1}$$

<sup>&</sup>lt;sup>37</sup> O'Brien and Keyder, Economic *Growth*, p. 44; Fremdling, "Productivity Comparison", p. 32; Dormois, "Episodes," p. 345; see also Broadberry, *Productivity Race*.

<sup>&</sup>lt;sup>38</sup> See van Ark and Timmer, "Notes and Communications" for an elaborate discussion. For ICOP studies for the postwar period, see <a href="www.ggdc.net">www.ggdc.net</a>. See de Jong, *Catching Up Twice*, p. 37, for a pre-war comparison of Dutch labor productivity levels with levels in the UK and Germany using output unit values derived from census data.

<sup>&</sup>lt;sup>39</sup> See Paige and Bombach, *Comparison*, p. 82.

<sup>&</sup>lt;sup>40</sup> See Geary, "Concept," p. 258; Paige and Bombach, *Comparison*, p. 81.

The unit value can be considered as an average price, averaged throughout the year for all producers and across a group of similar products, *sold in domestic as well as foreign markets, thus including exports*. Subsequently, in a bilateral comparison, broadly defined products with similar characteristics are matched, for example boilers, cigarettes, margarine and car tires. For each matched product, the ratio of the unit values in both countries is taken. This unit value ratio (UVR) is given by

$$UVR_i^{BA} = \frac{uv_i^B}{uv_i^A} \tag{2}$$

A and B are the countries being compared, with A taken as the base country. The product UVR indicates the relative producer price of the matched product in the two countries. Product UVRs need to be aggregated to derive converters for gross output for individual industries or for the aggregate sector (Henceforth we shall label these converters GO-PPP with a superscript for the country and subscript if a particular industry is concerned). This can be done in a single step from product to aggregate manufacturing, but also in multiple steps. Because only a selected number of products are matched, the UVRs are then weighted several times, first according to their output share in the individual industry, then according to the industry's share in the branch of manufacturing and finally according to the branch share in manufacturing as a whole. As a result, the aggregate GO-PPP better reflects the actual share of each underlying product item for which UVRs are available in total output. The GO-PPP for industry j based on the industry-of-origin approach is given by

$$GO-PPP_{j}^{BA} = \sum_{i=1}^{I_{j,GO}} w_{ij} \text{ UVR}_{ij}^{BA}$$
 (3)

with  $i=1,...,\ I_{j,GO}$  the matched output products in industry  $j;\ w_{ij}=o_{ij}/o_j$  the output share of the i<sup>th</sup> commodity in industry j; and  $o_j=\sum_{i=1}^{I_{j,GO}}o_{ij}$  the total matched value of output in industry j. In bilateral comparisons the weights of either the base country (A) or the other country (B) can be used, which provide a Laspeyres and a Paasche type PPP respectively. The Laspeyres gross output PPP,  $GO-PPP_j^{BA(A)}$ , is given by

$$GO - PPP_{j}^{BA(A)} = \sum_{i=1}^{I_{j,GO}} w_{ij}^{A(A)} UVR_{ij}^{BA}$$
 (4)

And the Paasche by

$$GO-PPP_{j}^{BA(B)} = \sum_{i=1}^{I_{j,GO}} w_{ij}^{A(B)} UVR_{ij}^{BA}$$
 (5)

with  $w_{ij}^{A(A)}$  the output weights of product i in base country prices and quantities, and  $w_{ij}^{A(B)}$  the quantity weights of the other country valued at base country prices. The geometric average of the Laspeyres and Paasche indices, the Fisher index, is often used when a single currency conversion factor is required. PPPs for intermediate input can be derived in a similar way. The Laspeyres intermediate input PPP,  $II-PPP_j^{BA(A)}$ , is given by

$$II-PPP_{j}^{BA(A)} = \sum_{i=1}^{I_{j,II}} v_{ij}^{A(A)} UVR_{ij}^{BA}$$
 (6)

And the Paasche by

$$II-PPP_{j}^{BA(B)} = \sum_{i=1}^{l_{j,H}} v_{ij}^{A(B)} UVR_{ij}^{BA}$$
 (7)

with  $i = 1,..., I_{j,II}$  the matched intermediate inputs in industry j with  $v_{ij}^{A(A)}$  the intermediate input weights of product i in base country prices and quantities, and  $v_{ij}^{A(B)}$  the quantity weights of the other country valued at base country prices. Both the output and the input weights are calculated directly from the census data.

From both output and intermediate input PPPs we can now calculate the double deflated PPPs. Let  $GO_j^A$  and  $H_j^A$  denote respectively the value of gross output and intermediate input of industry j in country A at national prices, and similarly for B. The Laspeyres value added PPP,  $VA-PPP_j^{BA(A)}$ , is then given by

$$VA-PPP_{j}^{BA(A)} = \frac{GO_{j}^{A} \times GO-PPP_{j}^{BA(A)} - II_{j}^{A} \times II-PPP_{j}^{BA(A)}}{GO_{j}^{A} - II_{j}^{A}}$$
(8)

And the Paasche value added PPP,  $VA-PPP_i^{BA(B)}$ , is given by

$$VA - PPP_{j}^{BA(B)} = \frac{GO_{j}^{B} - II_{j}^{B}}{GO_{j}^{B} / GO - PPP_{j}^{BA(B)} - II_{j}^{B} / II - PPP_{j}^{BA(B)}}$$
(9)

It can easily be seen that in the case of identical gross output and intermediate input PPPs, the value added PPP is the same as the gross output PPP. But if not, the difference between the two depends on the share of intermediate inputs in gross output and the difference between the GO- and II-PPPs.

#### PPP results

We started from estimating the unit value ratios by matching products between the UK and Germany. Both in the UK census and the archival records of the German census, there is a wealth of information on the product level to calculate average prices. For output, it was possible to match 229 products ranging from cotton yarn to various chemical products, for all branches of industry. 41 The numbers of matches as well as coverage ratios (the share of total gross production value covered by products for which a match could be made) differ across branches, which is explained by the availability and heterogeneity of products, by differences in quantity specifications (units of measurement), the unique national character of some products and by differences in quality across countries. For total output, coverage ratios are 42 percent, for both countries.

We also matched intermediate inputs. The assumption that the unit value ratio for the matched products is representative of all the unmatched products is harder to make than in the case of outputs, because of the heterogeneity of intermediate inputs. There are, however, many examples of inputs that are recorded for several classes of semi-manufactured products that cover a large fraction of intermediate inputs. In total, 129 matches could be made with a coverage ratio of 35-37 percent for total manufacturing. We were not able to match quantities and values of fuel and electricity because the German census only records the value of the fuel consumption but no related quantities. In many industries, however, the fuel bill is a small fraction of total intermediate input, in most cases less than five percent.42

Appendix 5 provides the gross output, value added and intermediate input PPPs resulting from the calculations according to the methodology described above. We present the Laspeyres, Paasche, and Fisher PPPs that result from our binary comparisons. The ratios differ across industries. Output PPPs are high in the textile, leather, clothing and food industries. In these industries producer output prices were higher in Germany than in the UK. In 8 out of the 12 branches the Laspeyres PPP is higher than the Paasche PPP, implying that relative German prices are higher with British weights than with German weights. This is the standard Gerschenkron effect. In a two-country comparison, the Gerschenkron effect implies that the use of quantity weights of one country will lead to an overstatement

<sup>&</sup>lt;sup>41</sup> A detailed list of all products and related values/weights is supplied in Appendix 3 and Appendix 4. <sup>42</sup> Paige and Bombach, *Comparison*, p. 193.

of the other country's prices, the more the price structures of the two countries differ. <sup>43</sup> This effect occurs because goods with a high (low) price in one country relative to the other country are associated with relatively small (large) quantities. Interestingly, we do not find a Gerschenkron effect in iron and steel, non-ferrous metals, or food processing. The non-existence of a Gerschenkron effect for these industries implies that consumer preferences are not fully reflected in price setting. Similar findings were reported for (former) centrally planned economies in the 1980s. <sup>44</sup> This clearly suggests distortions in the price formation and production allocation process in Germany in 1936. <sup>45</sup> Using our deflation procedure thus adjusts for administrative price setting and reveals the real effects of the distortion of the German price vector.

Using both output and intermediate input PPPs in equations (8) and (9) we now can calculate the double deflated value added PPPs. The results for the value added PPPs are also given in Appendix 5. Again the difference between Laspeyres and Paasche is small. Using the structure of the branches of manufacturing in Germany or the UK does not make much difference. The overall Fisher value added PPP is RM17.9/£. We can compare this figure with alternative estimates. It is, for example, very close to a PPP of RM17.1/£ calculated by the *Institut für Konjunkturforschung* for the year 1935.<sup>46</sup> And it is well above the (overvalued) official exchange rate of RM12.3/£.<sup>47</sup>

The last column of Appendix 5 gives, the ratio of the (Fisher) value added PPP to the (Fisher) gross output PPP. This ratio reflects the productivity of capital and labor in the production process. A higher PPP for output than for intermediate input (as with textiles) may indicate that the German textile industry faces higher costs (labor costs, capital costs or profit margins) than the UK industry. The cross-industry differences in value added PPP are larger than for gross output. This is to be expected from the double deflation method, where small differences between input and output PPPs tend to be magnified, due to the low share of value added in gross output.

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<sup>&</sup>lt;sup>43</sup> Gerschenkron, "A Dollar Index."

<sup>&</sup>lt;sup>44</sup> See van Ark, Monnikhof and Timmer, "Prices."

<sup>&</sup>lt;sup>45</sup> The studies by Geer (*Markt*, pp. 40-41) and Höschle (*deutsche Textilindustrie*, pp. 60-66) present direct evidence of price regulations by the government.

<sup>&</sup>lt;sup>46</sup> This PPP was taken from the *Institut für Konjunkturforschung* (Institute for Business Cycle Research later named *Deutsches Institut für Wirtschaftsforschung* DIW). In their *Wochenbericht* (12, 1939 No. 25) industrial production of the USA and UK were compared with Germany. It is not clear in which way the converter was calculated precisely. In any case they took an exchange rate of the past, probably the gold exchange rate of 1929 and adjusted it for price movements until 1935, the year of comparison.

<sup>&</sup>lt;sup>47</sup> Exchange rate from Svennilson, *Growth*, p. 318.

#### 4. Comparative value added and labor productivity by branch

In Appendix 6 we compare value added and employment by manufacturing branch, using the Fisher value added PPPs to put value added in comparative prices. Total value added of the German census data was 24 percent higher than the UK, and employment about 16 percent. In both countries the branches of iron and steel, engineering, and non-ferrous metals combined comprised the largest sector. The share in Germany made up 42 percent of value added and 41 percent of employment. In the UK the shares were 33 and 34 percent, respectively. Textiles, leather and clothing came in second place amounting to 16 percent of value added and 23 percent of employment in Germany versus 21 percent and 32 percent in the UK. Note that in both countries labor productivity levels were rather low in textiles and just average in the metal industry. On the other hand, both food and chemicals showed high productivity, a sign of great capital intensity. These industries amounted to 23 percent of value added in Germany and employed 14 percent of the labor force, compared to 24.5 and 14 percent, respectively, in the UK. Output characteristics thus suggest that Germany produced relatively more capital-intensive and intermediate goods (metals, chemicals), while in Britain industries produced consumption goods (textiles, clothing, food, paper and printing).

Table 3 presents our major results: it compares labor productivity (real value added per worker) in the UK and Germany for manufacturing as a whole and for different branches of industry. It is derived using newly calculated relative prices and both for *single* and *double* deflation. According to the table Germany had a labor productivity advantage of five percent with *single* deflation and seven percent with *double*. Thus on the aggregate level of manufacturing as a whole, both countries had similar labor productivity.

Table 3. Labor productivity per branch in manufacturing. UK and Germany 1935-1936

| -  | Value adde<br>(Germany<br>Single<br>deflated |       | er<br>ige of UK) |
|--|--|-------|------------------|
| Textile Trades                           | 96.7   | 76.2  |                  |
| Leather Trades                           | 72.7   | 47.1  |                  |
| Clothing Trades                          | 93.5   | 93.4  |                  |
| Iron and Steel Trades                    | 133.5  | 175.1 |                  |
| Engineering, Shipbuilding & Vehicles Tra | des 112.3                                    | 106.1 |                  |
| Non-Ferrous Metals Trades                | 133.4  | 103.9 |                  |
| Food, Drink and Tobacco Trades           | 68.3   | 77.8  |                  |
| Chemical and Allied Trades               | 111.2  | 125.5 |                  |
| Miscellaneous Trades                     | 99.8   | 94.6  |                  |
| Clay and Building Materials Trades       | 97.7   |       |                  |
| Paper, Printing and Stationery Trades    | 102.9  | 141.0 |                  |
| Timber Trades                            | 151.0  | 90.1  |                  |
| Total manufacturing                      | 105.4  | 106.8 |                  |

Sources: Appendix 5 and Appendix 6

Across specific branches of industry, however, there were widespread differences in labor productivity between the two countries. And the magnitude of these differences was sensitive to whether *single* or *double* deflation was used. The choice of *single* or *double* deflation did not greatly change the rank order of comparative productivity levels among industrial branches. But Anglo-German differences did become more pronounced in most cases (7 out of 12), with double deflation, and in two instances the comparative performance is even reversed. In particular, German performance in textiles and leather fell much further below British achievements with double deflation. With food manufacturing, however, double deflation raised German labor productivity by taking into account the relatively high German prices of intermediate inputs, such as wheat, brought on by tariffs and the German government's agricultural policy.<sup>48</sup> Our double-deflated estimate of German comparative performance in food processing was thus much higher than those obtained from quantity comparisons or single deflation. Double deflation also made the German advantage in chemicals and paper much clearer, since it corrected for relatively high intermediate input prices in Germany. It did the same for the metal industry, giving Germany much higher labor productivity in iron and steel, but little advantage in other metallurgical sectors.<sup>49</sup>

Although the aggregate results do not depart significantly from previous estimates, the figures for particular industries are strikingly different. If our comparison is used as a new benchmark for time series projection, its effects will be ambiguous. They will depend on how our aggregate results are linked to aggregate indices of manufacturing or on how the estimate for the industrial branches presented here are tied to time series of productivity for each industry.

<sup>&</sup>lt;sup>48</sup> Two recent articles analysed the severe consequences of high and rising food prices for the standard of living in Germany. Steiner, "Neueinschätzung"; and Baten and Wagner, "Mangelernährung"; see also Abelshauser, "Germany," pp. 143-47.

<sup>&</sup>lt;sup>49</sup> An increasing intervention and regulation of the iron and steel branch was put forward by Geer, *Markt*. For price distortions in 1936 see pp. 39-45.

#### 5. Conclusions

It seems that on the aggregate level the outcome of our productivity comparison is unaffected by choice of method. Using single deflation we find that Germany led the UK in labor productivity by five percent, and by seven percent using our preferred method of double deflation. Both estimates are close to the previous finding of Broadberry and Fremdling, who used a quantity approach and a smaller set of industries. On the disaggregated level of specific branches, double deflation makes a difference. We find a much lower German performance in textiles and engineering branches than Broadberry and Fremdling, but higher levels for non-ferrous metal, clay and building materials, iron and steel, and especially food. Our double deflated results seem more plausible because they adjust for big differences in prices of intermediate inputs. The price differences can be tracked back to Germany's striving for autarky, which led to distorted prices and production structures in the 1930s. Our archival evidence invalidates Hoffmann's reconstruction of German national accounts for 1850-1959, which relies on the misleading and incomplete information in the published version of the census. As a result Angus Maddison's data will be affected too because the Hoffmann time series underlie his country entries for Germany. 50 Specifically, these new benchmark estimates can be used for backward extrapolations to shed new light on the comparative performance of the UK and Germany before WWI and they may contribute to improvements on Hoffmann's time series for German industrial output.<sup>51</sup>

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<sup>&</sup>lt;sup>50</sup> Maddison, World Economy.

<sup>&</sup>lt;sup>51</sup> Albrecht Ritschl recently corrected the Hoffmann-index on German industrial output for the period 1913-1938 by imputing a new series for metal processing. This adjustment yields figures indicating a less marked growth during the interwar period. If, however, Ritschl's time series is extrapolated backwards from our benchmark 1935/36 it yields a very high productivity level for Germany vis-à-vis Britain for the period before WWI, which is far above the benchmark estimates reported by Broadberry/Burhop. A first step to solve this contradictory evidence is to produce a completely new time series on industrial output, as suggested by Ritschl. This means making further use of the unpublished 1936-census data and additional archival sources available at the Federal Archive Berlin-Lichterfelde. See the discussion in Ritschl, "Spurious growth"; Burhop and Wolff, "Compromise Estimate"; and Broadberry and Burhop, Comparative Productivity.

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**Appendix 1. Census 1935 UNITED KINGDOM and Census 1936 GERMANY** 

|  |   | U  | K cens   | <u>us 193</u>  | 5   |  |       | Ger  | man ce                                      | nsus 1   | 936  |  |
|--|---|--|--|--|---|--|-------|--|---|--|--|--|
| Industry/branch<br>(1)                       | Number<br>of<br>establish<br>ments*<br>(2)<br>No. | Gross output (selling value of goods made and value of work done) excl. Duties (3) £ 000 | Costs of materials used and amount paid for work given out (4) £ 000 | Net output (excess of col. (3) over col. (4) ) (5) £ 000 | Average<br>number of<br>persons<br>employed<br>(excluding<br>out-<br>workers)<br>(6)<br>No. | Net<br>output<br>per<br>person<br>employ<br>ed<br>(7)<br>£ |       | Gross output<br>(selling value<br>of goods<br>made and<br>value of work<br>done) excl.<br>Duties<br>(9)<br>RM 1000 | materials<br>used and<br>amount<br>paid for | Net output<br>(excess of<br>col. (9) over<br>col. (10))<br>(11)<br>RM 1000 | Average<br>number of<br>persons<br>employed<br>(excluding<br>out-<br>workers)<br>(12)<br>No. | Net output<br>per person<br>employed<br>(13)<br>RM |
|  |   |  |  |  |   |  |       |  |   |  |  |  |
| Textile Trades                               |   | 443,876  | 286,373  | 157,503  | 1,054,860   |  |       | 7,070,203  | 4,238,651                                   |  | 906,187  |  |
| Cotton Spinning and Doubling                 | 818   | 74,324   | 54,126   | 20,198   | 182,415   | 111  | 429   | 808,971  | 500,623                                     | 308,348  | 109,116  | 2,826  |
| Cotton Weaving                               | 1,057   | 69,348   | 48,876   | 20,472   | 166,904   | 123  | 1,519 | 1,458,795  | 830,659                                     | 628,136  | 186,322  | 3,371  |
| Woollen and Worsted                          | 1,518   | 129,716  | 86,167   | 43,549   | 242,209   | 180  | 1,625 | 1,951,049  | 1,350,921                                   | 600,128  | 175,793  | 3,414  |
| Silk and Artificial Silk                     | 333   | 34,019   | 19,920   | 14,099   | 81,825  | 172  | 288   | 614,760  | 313,579                                     | 301,181  | 83,507   | 3,607  |
| Linen and Hemp                               | 310   | ,  | 16,963   | 7,063  | 69,152  | 102  | 494   | 303,295  | 168,669                                     |  | 51,232   | 2,628  |
| Jute   | 85  | 8,079  | 5,173  | 2,906  | 24,190  | 120  | 92    | 158,197  | 99,183                                      | 59,014   | 22,346   | 2,641  |
| Hosiery                                      | 939   | ,  | 22,224   | 17,262   | 115,273   | 150  | 2306  | 787,119  | 416,686                                     |  | 140,182  | 2,643  |
| Textile Finishing                            | 857   |  | 12,111   | 18,351   | 100,084   | 183  | 881   | 438,115  | 220,358                                     |  | 62,142   | 3,504  |
| Lace   | 277   | ,  | 4,320  | 2,835  | 16,342  | 173  | 1520  | 331,261  | 226,188                                     |  | 52,230   | 2,012  |
| Rope, Twine, and Net                         | 156   | -,   | 3,360  | 2,176  | 15,276  | 142  | 29    | 7,368  | 3,742                                       |  | 1,490  | 2,434  |
| Canvas, Goods, and Sack                      | 191   | ,  | 3,998  | 1,449  | 8,844   | 164  | 300   | 86,496   | ,   |  | 7,002  | 3,664  |
| Asbestos Goods and Engine and Boiler Packing | 72  | ,  | 2,002  | 2,978  | 9,545   | 312  | 58    | 40,136   | 11,578                                      | 28,558   | 4,871  | 5,863  |
| Flock and Rag                                | 166   | ,  | 3,714  | 1,145  | 5,586   | 205  | e.c.  | e.c.   | e.c.  | e.c.   | e.c.   | e.c.   |
| Elastic Webbing                              | 44  | ,  | 1,025  | 957  | 6,565   | 146  | e.c.  | e.c.   | e.c.  | e.c.   | e.c.   | e.c.   |
| Coir Fibre, Horse-hair & Feather             | 67  | ,  | 1,251  | 729  | 4,058   | 180  | 38    | 12,325   | ,   |  | 1,177  | 4,504  |
| Roofing Felts                                | 25  | ,  | 711  | 591  | 1,602   | 369  | 39    | 28,017   | -,  |  | 2,989  | 3,865  |
| Packing                                      | 123   | ,  | 432  | 743  | 4,990   | 149  | e.c.  | e.c.   | e.c.  | e.c.   | e.c.   | e.c.   |
| Cotton wool and dressing material            | e.c.  | e.c.   | e.c.   | e.c.   | e.c.  | e.c.   | 208   | 44299  | 12137                                       | 32,162   | 5,788  | 5,557  |
| Leather Trades                               |   | 34,360   | 23,692   | 10,668   | 50,533  |  |       | 933,671  | 531,060                                     | 402,611  | 92,946   |  |
| Fellmongery                                  | 62  | 2,652  | 2,124  | 528  | 2,431   | 217  | e.c.  | e.c.   | e.c.  | e.c.   | e.c.   | e.c.   |
| Leather (Tanning and Dressing)               | 456   | 26,032   | 18,487   | 7,545  | 30,286  | 249  | 1102  | 608,541  | 342,150                                     | 266,391  | 44,747   | 5,953  |
| Leather Goods                                | 323   | 5,676  | 3,081  | 2,595  | 17,816  | 146  | 1710  | 325,130  | 188,910                                     | 136,220  | 48,199   | 2,826  |
| Clothing Trades                              |   | 179,116  | 98,121   | 80,995   | 535,886   |  |       | 2,299,619  | 1,223,890                                   | 1,075,729  | 350,110  |  |
| Tailoring, Dressmaking, Millinery, etc.      | 5,022   | ,  | 64,854   | 51,916   | 362,334   | 143  | 6,698 | 1,529,850  | 792,650                                     |  | 224,113  | 3,289  |
| Boot and Shoe                                | 1,116   |  | 21,936   | 20,081   | 122,734   | 164  | 1,450 | 647,338  |   |  | 103,911  | 2,672  |
| Hat and Cap                                  | 383   | ,  | 5,757  | 4,962  | 30,088  | 165  | e.c.  | e.c.   | e.c.  | e.c.   | e.c.   | e.c.   |
| Glove  | 157   | ,  | 1,649  | 1,387  | 10,256  | 135  | 301   | 52,930   |   |  | 12,992   |  |
| Fur  | 212   | ,  | 3,234  | 2,250  | 7,647   | 294  | 470   | ,  | 29,972                                      |  | 9,094  | ,  |
| Umbrella and Walking Stick                   | 70  | ,  | 691  | 399  | 2,827   | 141  | e.c.  | e.c.   | e.c.  | e.c.   | e.c.   | e.c.   |

|  |                                     | U  | K cens  | us 193  | 5   |  |       | Gerr   | nan ce                                      | nsus 1  | 936   |                                      |
|--|-------------------------------------|--|---|---|---|--|-------|--|---|---|---|--------------------------------------|
| Industry/branch                                    | Number<br>of<br>establish<br>ments* | Gross<br>output<br>(selling<br>value of<br>goods<br>made and<br>value of<br>work done)<br>excl. Duties | Costs of<br>materials<br>used and<br>amount paid<br>for work<br>given out | Net output<br>(excess of<br>col. (3)<br>over col.<br>(4)) | Average<br>number of<br>persons<br>employed<br>(excluding<br>out-<br>workers) | Net<br>output<br>per<br>person<br>employ<br>ed |       | Gross output<br>(selling value<br>of goods<br>made and<br>value of work<br>done) excl.<br>Duties | materials<br>used and<br>amount<br>paid for | Net output<br>(excess of<br>col. (9) over<br>col. (10)) | Average<br>number of<br>persons<br>employed<br>(excluding<br>out-<br>workers) | Net output<br>per person<br>employed |
| (1)  | (2)                                 | (3)  | (4)   | (5)   | (6)   | (7)  | (8)   | (9)  | (10)  | (11)  | (12)  | (13)                                 |
| ,  | No.                                 | £ 000  | £ 000   | £ 000   | No.   | £  | No.   | RM 1000  | RM 1000                                     | RM 1000   | No.   | RM                                   |
| Iron and Steel Trades                              |                                     | 280,585  | 164,077   | 116,508   | 539,270   |  |       | 9,888,140  | 5,773,683                                   |   | 950,573   |                                      |
| Iron and Steel (Blast Furnaces)                    | 48                                  | ,  | 16,964  | 4.083   | 15,815  | 258  | 42    |  | 635,316                                     |   | 27,495  |                                      |
| Iron and Steel (Smelting and Rolling)              | 318                                 | 101,792  | 68,129  | 33,663  | 135,274   | 249  | 190   | 4,143,912  | 3,116,527                                   |   | 178,172   |                                      |
| Iron and Steel Foundries                           | 847                                 | 39,018   | 16,160  | 22,858  | 109,643   | 208  | 2931  | 1,282,798  | 472,316                                     | 810,482   | 205,319   | 3,947                                |
| Tinplate   | 66                                  | 13,925   | 9,011   | 4,914   | 21,985  | 224  | 868   | 424,186  | 210,022                                     | 214,164   | 62,545  | 3,424                                |
| Hardware, Hollow-ware, Metallic Furniture etc.     | 1,165                               | 35,931   | 17,925  | 18,006  | 97,778  | 184  | e.c.  | e.c.   | e.c.  | e.c.  | e.c.  | e.c.                                 |
| Chain, Nail, Screw and Miscellaneous Forgings      | 570                                 | 21,357   | 10,722  | 10,635  | 56,783  | 187  | 2671  | 1,194,742  | 533,468                                     | 661,274   | 153,422   | 4,310                                |
| Wrought Iron and Steel Tube                        | 94                                  | -,   | 9,666   | 6,923   | 28,387  | 244  | e.c.  | e.c.   | e.c.  | e.c.  | e.c.  | e.c.                                 |
| Wire   | 220                                 | -, -   | 9,953   | 5,770   | 23,427  | 246  | 1259  | 501,623  | 258,360                                     | 243,263   | 67,444  | ,                                    |
| Tool and Implement                                 | 321                                 | ,  | 3,028   | 4,927   | 25,508  | 193  | 1539  | 175,391  | 52,561                                      | 122,830   | 34,502  | ,                                    |
| Cutlery  | 148                                 | -,   | 1,245   | 2,378   | 10,809  | 220  | 925   | 103,520  | 30,276                                      |   | 16,456  |                                      |
| Needle, Pin and Metal Smallwares                   | 105                                 | ,  | 1,139   | 2,064   | 12,462  | 166  | 3055  | 1,137,209  | 446,369                                     |   | 184,639   |                                      |
| Small Arms   | 31                                  | 422  | 135   | 287   | 1,399   | 205  | 93    | 76,786   | 18,468                                      | 58,318  | 20,579  | 2,834                                |
| Engineering, Shipbuilding and Vehicles             | s Trades                            | 491,418  | 242,096   | 249,322   | 1,104,363   |  |       | 10,505,243   | 4,327,351                                   | 6,177,892   | 1,385,384   |                                      |
| Mechanical Engineering                             | 3,133                               | ,  | 73,761  | 98,027  | 432,811   | 226  | 5,044 | 4,444,936  | 1,672,256                                   |   | 621,055   |                                      |
| Electrical Engineering                             | 854                                 |  | 49,509  | 57.344  | 247,948   | 231  | 1284  | 2,315,193  | 851,111                                     |   | 309,816   |                                      |
| Shipbuilding                                       | 392                                 | ,  | 19,890  | 15,924  | 82,020  | 194  | 326   | 503,561  | 230,043                                     |   | 78,105  | ,                                    |
| Motor and Cycle                                    | 2,541                               | ,  | 86,648  | 64,378  | 279,748   | 230  | 949   | 2,212,926  | 1,141,585                                   | ,   | 217,917   | ,                                    |
| Aircraft   | 52                                  | 13,919   | 5,467   | 8,452   | 35,032  | 241  | 74    | 885,502  | 361,257                                     | 524,245   | 135,210   | 3,877                                |
| Railway, Carriage and Wagon Building               | 138                                 | 9,757  | 5,650   | 4,107   | 20,651  | 199  | 35    | 107,844  | 50,245                                      | 57,599  | 18,897  | 3,048                                |
| Carriage, Cart and Wagon                           | 121                                 | 2,261  | 1,171   | 1,090   | 6,153   | 177  | 29    | 35,281   | 20,854                                      | 14,427  | 4,384   | 3,291                                |
| Non-Ferrous Metals Trades                          |                                     | 107,922  | 77,975  | 29.947  | 122,097   |  |       | 2,024,714  | 1,374,298                                   | 650.416   | 129.280   |                                      |
| Copper and Brass (Smelting, Rolling etc.)          | 248                                 | ,  | 14,316  | 7,027   | 28,052  | 250  | 33    | 300,592  | 268,373                                     | ,   | 6,265   |                                      |
| Aluminium, Lead, Tin etc. (Smelting, Rolling etc.) | 232                                 |  | 23,476  | 9.773   | 27,238  |  | 229   | 544,053  | 369,800                                     |   | 25,684  | ,                                    |
| Gold and Silver Refining                           | 23                                  | ,  | 30,155  | 1.027   | 2,367   | 434  | 23    | 129,005  | 116,544                                     | ,   | 701   | 17,776                               |
| Finished Brass                                     | 387                                 | - , -  | 4,787   | 6,755   | 34,824  | 194  | 192   | ,  | 505,836                                     | ,   | 43,907  | 6,803                                |
| Plate and Jewellery                                | 458                                 | ,  | 4,577   | 4,617   | 25,587  | 180  | 1812  | ,  | 73,399                                      | ,   | 30,960  | ,                                    |
| Watch and Clock                                    | 66                                  | 1,412  | 664   | 748   | 4,029   | 186  | 275   | 99,555   | 40,346                                      | 59,209  | 21,763  | 2,721                                |

|   | UK census 1935            |                     |  |   |   |  | German census 1936     |  |                                 |   |   |                          |  |
|---|---------------------------|---------------------|--|---|---|--|------------------------|--|---------------------------------|---|---|--------------------------|--|
| Industry/branch                                 | Number<br>of<br>establish | value of work done) | Costs of<br>materials<br>used and<br>amount paid<br>for work | Net output<br>(excess of<br>col. (3)<br>over col. | Average<br>number of<br>persons<br>employed<br>(excluding<br>out- | Net<br>output<br>per<br>person<br>employ | Number o<br>establishm | Gross output<br>(selling value<br>of goods<br>made and<br>f value of work<br>done) excl. | materials<br>used and<br>amount | Net output<br>(excess of<br>col. (9) over | Average<br>number of<br>persons<br>employed<br>(excluding<br>out- | Net output<br>per person |  |
| (4)   | ments*                    | excl. Duties        |  | (4))  | workers)  | ed (7)                                   | ents*                  | Duties   | out                             | col. (10))                                | workers)  | employed                 |  |
| (1)   | (2)                       | (3)                 | (4)  | (5)   | (6)   | (7)<br>£.                                | (8)                    | (9)  | (10)                            | (11)                                      | (12)  | (13)                     |  |
| For LB 2d and Table and Table a                 | No.                       | £ 000               | £ 000  | £ 000   | No.   | ~  | No.                    | RM 1000  | RM 1000                         | RM 1000                                   | No.   | RM                       |  |
| Food, Drink and Tobacco Trades                  | 502                       | 525,916<br>65.125   | 324,401<br>53.175  | 201,515<br>11.950                                 | 520,649<br>30.135   | 397                                      | 3360                   | 9,092,007<br>1,695,116   | 5,548,709<br>1.339.486          |   | 549,244<br>35.164   |                          |  |
| Grain Milling<br>Bread, Cakes, etc.             | 2,644                     | 63,986              | 35,670   | 28,316  | 110,637   | 256                                      | 581                    | 256,971  | 175,026                         | 81,945                                    | 16,432  | 4,987                    |  |
| Biscuit   | 98                        | ,                   | 7,681  | 9,186   | 44,001  | 209                                      | 119                    | ,  | 48,581                          | 25,426                                    | 5,581   | 4,556                    |  |
| Cocoa and Sugar Confectionery                   | 362                       | ,                   | 19,237   | 17,567  | 74,169  | 237                                      | 1097                   | ,  | 375,315                         |   | 63,823  | ,                        |  |
| Preserved Foods Bacon, Curing and Sausage       | 431<br>384                | 36,762<br>34,733    | 20,993<br>28,383   | 15,769<br>6.350                                   | 49,970<br>19.695  | 316<br>322                               | 2573<br>671            | ,  | 336,383<br>424.864              | 238,038<br>140.563                        | 46,560<br>20.007  | 5,113<br>7.026           |  |
| Butter, Cheese, Condensed Milk and Margarine    | 184                       | - ,                 | 20,363   | 6,856   | 15,085  | 322<br>455                               | 294                    | ,  | 263,746                         | -,  | 14,510  | ,                        |  |
| Sugar and Glucose                               | 43                        | ,                   | 36.962   | 5.263   | 16,507  | 319                                      | 233                    | ,  | 799.937                         | ,   | 60.197  | ,                        |  |
| Fish Curing                                     | 237                       | 4,324               | 3,312  | 1,012   | 5,543   | 182                                      | 467                    | ,,   | 87,320                          | ,   | 16,867  | -,                       |  |
| Cattle. Dog and Poultry Foods                   | 148                       | ,                   | 6,880  | 3,581   | 9,062   | 395                                      | 509                    |  | 178,569                         |   | 5,961   | 6,850                    |  |
| Ice   | 75                        | 993                 | 222  | 771   | 1,845   | 418                                      | e.c.                   | e.c.   | e.c.                            | e.c.                                      | e.c.  | e.c.                     |  |
| Brewing and Malting                             | 592                       | 67,100              | 23,090   | 44,010  | 55,809  | 789                                      | 1464                   | 1,289,550  | 454,788                         | 834,762                                   | 79,484  | 10,502                   |  |
| Spirit Distilling                               | 58                        | ,                   | ,  | 2,316   | 3,220   | 719                                      | 5462                   | ,  | 382,885                         | ,   | 23,831  | 6,728                    |  |
| Spirit Rectifying, Compounding and Methylating  | 19                        | ,                   | 6,323  | 1,021   | 928   | 1,100                                    | 58                     | ,  | 201,969                         | ,   | 2,028   |                          |  |
| Aerated Waters, Cider, Vinegar and British Wine | 448                       | ,                   | 3,881  | 5,928   | 17,861  | 332                                      | 482                    |  | 28,170                          | ,   | 4,492   | ,                        |  |
| Wholesale Bottling<br>Tobacco                   | 494<br>118                | ,                   | 40,109<br>14,253   | 13,239<br>28,380                                  | 23,323<br>42,859  | 568<br>662                               | e.c.<br>624            | e.c.<br>1,154,389  | e.c.<br>451,670                 | e.c.<br>702,719                           | e.c.<br>154,307   | e.c.<br>4,554            |  |
| Chemical and Allied Trades                      |                           | 191,708             | 103,222  | 88,486  | 194,011   |  |                        | 5,374,912  | 2,955,121                       | 2,419,791                                 | 285,151   |                          |  |
| Chemicals, Dyestuffs and Drugs                  | 601                       | 68,021              | 31,473   | 36,548  | 77,611  | 471                                      | 1856                   | 1,753,320  | 809,093                         | 944,227                                   | 103,487   | 9,124                    |  |
| Fertiliser, Disinfectant, Glue, etc.            | 164                       | 7,348               | 4,380  | 2,968   | 9,619   | 309                                      | 560                    | /  | 493,488                         | 335,983                                   | 39,826  | 8,436                    |  |
| Soap, Candle and Perfumery                      | 226                       | -,                  | 13,140   | 13,168  | 29,114  | 452                                      | 2266                   | 714,348  | 306,300                         | ,   | 42,443  | - , -                    |  |
| Paint, Colour and Varnish                       | 342                       | ,                   | 11,294   | 10,846  | 24,893  | 436                                      | 1154                   | ,  | 206,709                         | ,   | 29,967  | 7,423                    |  |
| Seed Crushing                                   | 49                        | ,                   | 18,203   | 4,422   | 11,542  | 383                                      | 844                    |  | 529,171                         | 115,582                                   | 12,641  | 9,143                    |  |
| Oil and Tallow                                  | 201                       | 17,644              | 11,980   | 5,664   | 9,717   | 583                                      | 850                    | ,  | 69,186                          | ,   | 4,925   |                          |  |
| Petroleum  Fyralesiyas and Firayyarka           | 25                        | ,                   | 5,230  | 3,190   | 4,157   | 767                                      | 197                    | ,  | 333,920                         | ,   | 21,783  | ,                        |  |
| Explosives and Fireworks Starch and Polishes    | 45<br>84                  | -,                  | ,  | 3,311   | 9,870   | 335<br>493                               | 117                    | , -  | 145,280                         | , -                                       | 20,814  | -,                       |  |
| Match   | 84<br>30                  | , -                 | 2,821<br>718   | 4,305<br>1,517                                    | 8,722<br>3,767  | 493<br>403                               | 103<br>31              | ,  | 55,809<br>6,165                 | ,   | 5,828<br>3,437  | ,                        |  |
| Maton   | 30<br>86                  | ,                   | 1,728  | 2,547   | 4,999   | 510                                      | 31                     | e.c.   | e.c.                            | e.c.                                      | e.c.  | e.c.                     |  |

|   |                           | U            | K cens   | <u>us 193</u>                                     | 5   |  |                         | Geri   | man ce                          | nsus 1                                    | 936   |                          |
|---|---------------------------|--------------|--|---|---|--|-------------------------|--|---------------------------------|---|---|--------------------------|
| Industry/branch   | Number<br>of<br>establish |              | Costs of<br>materials<br>used and<br>amount paid<br>for work | Net output<br>(excess of<br>col. (3)<br>over col. | Average<br>number of<br>persons<br>employed<br>(excluding<br>out- | Net<br>output<br>per<br>person<br>employ | Number of<br>establishm | Gross output<br>(selling value<br>of goods<br>made and<br>value of work<br>done) excl. | materials<br>used and<br>amount | Net output<br>(excess of<br>col. (9) over | Average<br>number of<br>persons<br>employed<br>(excluding<br>out- | Net output<br>per person |
|   | ments*                    | excl. Duties | given out  | (4))  | workers)  | ed                                       | ents*                   | Duties   | out                             | col. (10))                                | workers)  | employed                 |
| (1)   | (2)                       | (3)          | (4)  | (5)   | (6)   | (7)                                      | (8)                     | (9)  | (10)                            | (11)                                      | (12)  | (13)                     |
|   | No.                       | £ 000        | £ 000  | £ 000   | No.   | £  | No.                     | RM 1000  | RM 1000                         | RM 1000                                   | No.   | RM                       |
| Miscellaneous Trades  |                           | 91,616       | 47,913   | 43,703  | 182,619   |  |                         | 2,746,876  | 1,492,677                       |   | 270,713   |                          |
| Rubber  | 187                       | - ,          | 13,736   | 14,333  | 55,593  | 258<br>225                               | 283                     | 477,209  | 200,834                         |   | 53,220  |                          |
| Scientific Instruments, Appliances and Apparatus                      | 369<br>339                | ,            | 4,767  | 6,755<br>3.992                                    | 30,059  | 225<br>174                               | 1430<br>823             | 433,978<br>196.166   | 122,959                         |   | 78,638<br>29.380  | ,                        |
| Plastic Materials, Buttons and Fancy Articles<br>Coke and By-Products | 339<br>113                | , -          | 3,465<br>12,340  | - ,   | 23,003<br>14,061  | 296                                      | 823<br>110              | 709,696  | 94,388<br>556,034               | ,   | 29,380<br>23,541  | 3,464<br>6,527           |
| Manufactured Fuel   | 9                         | ,            | 12,340<br>585  | 154   | 832   | 185                                      | 645                     | 427,755  | 328,695                         | ,   | 14,891  | 6,652                    |
| Linoleum and Oilcloth   | 38                        |              | 4,611  | 4.534   | 12,455  | 364                                      | 58                      | 106,052  | 48,458                          | ,   | 7.835   | ,                        |
| Musical Instruments   | 155                       | -, -         | 1,756  | 2,556   | 11,230  | 228                                      | 437                     | 72,529   | 29,267                          |   | 15,921  | 2,717                    |
| Brush   | 159                       | ,            | 1,700  | 1.848   | 10,971  | 168                                      | 433                     | 69,729   | 33,799                          |   | 14,146  | ,                        |
| Games and Toys  | 106                       | - ,          | 1,380  | ,   | 10,907  | 148                                      | 595                     | 77,015   | 33,236                          | ,   | 17,378  | ,                        |
| Sports Requisites   | 146                       | 2,919        | 1,305  | 1,614   | 8,253   | 196                                      | e.c.                    | e.c.   | e.c.                            | e.c.                                      | e.c.  | e.c.                     |
| Manufactured Abrasives  | 30                        | 2,572        | 1,154  | 1,418   | 3,132   | 453                                      | 123                     | 56,108   | 20,275                          | 35,833                                    | 5,836   | 6,140                    |
| Incandescent Mantles  | 10                        | 406          | 148  | 258   | 1,271   | 203                                      | 5                       | 3,869  | 958                             | 2,911                                     | 829   | 3,511                    |
| Cinematograph Film Printing   | 15                        | 1,439        | 966  | 473   | 852   | 555                                      | 36                      | 116,770  | 23,774                          | 92,996                                    | 9,098   | 10,222                   |
| Clay and Building Materials Trades                                    |                           | 84,935       | 30,849   | 54,086  | 249,438   |  |                         | 1,703,915  | 525,655                         | 1,178,260                                 | 355,374   |                          |
| Brick and Fireclay  | 1,421                     | 27,936       | 8,014  | 19,922  | 92,074  | 216                                      | 4,571                   | 548,918  | 136,484                         |   | 134,491   | 3,067                    |
| China and Earthenware   | 399                       | ,            | 4,837  | 9,372   | 68,537  | 137                                      | 910                     | 312,084  | 72,104                          |   | 88,642  | ,                        |
| Glass   | 327                       | 17,209       | 6,649  | 10,560  | 46,201  | 229                                      | 1103                    | 344,749  | 111,224                         | 233,525                                   | 74,368  | 3,140                    |
| Cement  | 65                        | 9,706        | 3,938  | 5,768   | 10,220  | 564                                      | 113                     | 267,552  | 114,635                         | 152,917                                   | 20,030  | 7,634                    |
| Building Materials  | 776                       | 15,875       | 7,411  | 8,464   | 32,406  | 261                                      | 2749                    | 230,612  | 91,208                          | 139,404                                   | 37,843  | 3,684                    |
| Timber Trades   |                           | 78,670       | 41,402   | 37,268  | 194,894   |  |                         | 1,940,764  | 988,313                         | 952,451                                   | 323,009   |                          |
| Timber (Sawmilling, etc.)   | 1,512                     | 32,180       | 18,392   | 13,788  | 68,074  | 203                                      | 6,031                   | 823,908  | 480,633                         | 343,275                                   | 101,389   | 3,386                    |
| Furniture and Upholstery  | 1,800                     | 39,477       | 19,232   | 20,245  | 109,226   | 185                                      | 4,934                   | 972,941  | 427,565                         | 545,376                                   | 191,969   | 2,841                    |
| Coopering   | 91                        | 1,622        | 1,012  | 610   | 2,775   | 220                                      | 241                     | 29,474   | 17,799                          | 11,675                                    | 6,334   | 1,843                    |
| Cane and Wicker Furniture and Basketware                              | 63                        | 977          | 425  | 552   | 3,268   | 169                                      | 624                     | 44,958   | 20,247                          | 24,711                                    | 11,438  |                          |
| Wooden Crates, Cases, Boxes and Trunks                                | 224                       | 4,414        | 2,341  | 2,073   | 11,551  | 179                                      | 728                     | 69,483   | 42,069                          | 27,414                                    | 11,879  | 2,308                    |

|  |                           | U                | K cens   | us 193  | 5   |  |              | German census 1936 |   |   |   |                  |  |  |
|--|---------------------------|------------------|--|---|---|--|--------------|--------------------|---|---|---|------------------|--|--|
| Industry/branch                                      | Number<br>of<br>establish | work done)       | Costs of<br>materials<br>used and<br>amount paid<br>for work | Net output<br>(excess of<br>col. (3)<br>over col. | Average<br>number of<br>persons<br>employed<br>(excluding<br>out- | Net<br>output<br>per<br>person<br>employ | establis     | ,                  | materials<br>used and<br>amount<br>paid for<br>work given | Net output<br>(excess of<br>col. (9) over | Average<br>number of<br>persons<br>employed<br>(excluding<br>out- | per person       |  |  |
| (1)  | ments*<br>(2)             | excl. Duties (3) | given out<br>(4)   | (4) )<br>(5)                                      | workers)<br>(6)   | ed<br>(7)                                | entsi<br>(8) | Duties<br>(9)      | out<br>(10)   | col. (10))<br>(11)                        | workers)<br>(12)  | employed<br>(13) |  |  |
| (.)  | No.                       | £ 000            | £ 000  | £ 000   | No.   | £  | No.          | RM 1000            | RM 1000   | RM 1000                                   | No.   | RM               |  |  |
| Paper, Printing and Stationery Trades                |                           | 184,164          | 72,503   | 111,661   | 408,967   |  |              | 2,936,945          | 1,427,122   | 1,509,823                                 | 371,910   |                  |  |  |
| Paper  | 267                       | 40,624           | 23,790   | 16,834  | 59,748  | 282                                      | 10           | 90 1,156,386       | 693,107   | 463,279                                   | 100,201   | 4,623            |  |  |
| Wallpaper  | 37                        | 3,264            | 1,277  | 1,987   | 6,096   | 326                                      |              | 38 26,590          | 11,199  | 15,391                                    | 2,921   | 5,269            |  |  |
| Printing, Bookbinding, Stereotyping, Engraving, etc. | 2,548                     | 57,336           | 19,348   | 37,988  | 169,416   | 224                                      | 3,6          | 96 1,140,355       | 388,417   | 751,938                                   | 201,380   | 3,734            |  |  |
| Manufactured Stationery                              | 487                       | 15,730           | 7,184  | 8,546   | 44,722  | 191                                      | 8            | 28 374,412         | 217,476   | 156,936                                   | 44,409  | 3,534            |  |  |
| Printing and Publication of Newspapers etc.          | 510                       | 50,772           | 12,964   | 37,808  | 79,454  | 476                                      | e.c.         | e.c.               | e.c.  | e.c.                                      | e.c.  | e.c.             |  |  |
| Cardboard Box  | 581                       | 13,920           | 6,902  | 7,018   | 41,899  | 168                                      | 9            | 71 205,741         | 103,758   | 101,983                                   | 16,976  | 6,007            |  |  |
| Pens, Pencils and Artists' Materials                 | 53                        | 2,518            | 1,038  | 1,480   | 7,632   | 194                                      |              | 90 33,461          | 13,165  | 20,296                                    | 6,023   | 3,370            |  |  |
| Total Manufacturing                                  |                           | 2,694,286        | 1,512,624  | 1,181,662   | 5,157,587   | 229                                      |              | 56,517,009         | 30,406,530  | 26,110,479                                | 5,969,881   | 4,374            |  |  |

Note: e.c. denotes elsewhere classified

Sources: UK from Board of Trade, Final Report on the Fifth Census of Production and the Import Duties Act Inquiry (1935), Parts I-IV;

Germany from Bundesarchiv Berlin-Lichterfelde, BA R3102. See Appendix 2 for matching of German industries to UK industries

# Appendix 2. Matching of Classifications in Manufacturing. UK census 1935 and German census 1936

Source

Branch/Industry

Umbrella and Walking Stick

| ·                                       |   | Bundesarchiv<br>Berlin-<br>Lichterfelde<br>BA R3102 |
|---|---|---|
| UK                                      | Germany   |   |
|   |   | Recordnumber  |
| Textile Trades                          | Textilindustrie                                       |   |
| Cotton Spinning and Doubling            | Baumwollspinnerei und – zwirnerei                     | 3281  |
| Cotton Weaving                          | Weberei   | 3281  |
| Woollen and Worsted                     | Wolle und Kammgarn                                    | 3281  |
| Silk and Artificial Silk                | Kunstseiden und Seidenindustrie                       | 3281  |
|   | Flachs-, Hanfspinnerei und -                          |   |
| Linen and Hemp                          | weberei   | 3281  |
| Jute                                    | Jutespinnerei und –weberei                            | 3281  |
| Hosiery                                 | Strumpfwaren, Trikotagen                              | 3281  |
| Textile Finishing                       | Textilausrüstungs- und<br>Veredelungsindustrie        | 3281  |
| rextile r illiorning                    | Nähfäden, Bandartikel,                                | 0201  |
| Lace                                    | Posamenten, Spitzen etc.                              | 3281  |
| Rope, Twine, and Net                    | Netzindustrie   | 3281  |
| Canvas, Goods, and Sack                 | Herstellung von Zelten, Planen,<br>Säcken             | 3281  |
| Asbestos Goods and Engine               | Gackeri   | 3201  |
| and Boiler Packing                      | Asbestindustrie                                       | 3543  |
| Flook and Dog                           | No equivalent, see cotton, wool                       |   |
| Flock and Rag                           | and dressing material No equivalent, see cotton, wool |   |
| Elastic Webbing                         | and dressing material                                 |   |
| Coir Fibre, Horse-hair &                |   |   |
| Feather                                 | Roßhaarspinnerei- und Weberei                         | 3281  |
| Roofing Felts                           | Filzherstellung                                       | 3281  |
| Packing Cotton wool and dressing        | No equivalent   |   |
| material                                | Watte und Verbandmittel                               | 3281  |
|   |   |   |
| Leather Trades                          | Lederindustrie  |   |
| Fellmongery                             | No equivalent   |   |
| Leather (Tanning and                    | 044   |   |
| Dressing)                               | Lederfabriken und Gerbereien                          | 3542  |
| Leather Goods                           | Lederwaren  | 5915,5916   |
|   |   |   |
| Clothing Trades Tailoring, Dressmaking, | Bekleidungsindustrie                                  |   |
| Tailoring, Dressmaking, Millinery, etc. | Bekleidungsindustrie                                  | 3281  |
| Boot and Shoe                           | Schuhindusrie   | 5915  |
| Hat and Cap                             | No equivalent, see tailoring                          |   |
| Glove                                   | Handschuhindustrie                                    | 3281  |
| Fur                                     | Pelzveredlung und Verarbeitung                        | 5916  |
|   | No equivalent, see                                    |   |
| Umbrella and Walking Stick              | miscellaneous   |   |

miscellaneous

|   | Eisen- und Stahlindustrie,                                      |                     |
|---|---|---------------------|
| Iron and Steel Trades                                     | Eisen- und Stahlwaren   |                     |
| Iron and Steel (Blast Furnaces) Iron and Steel (Smelting, | Hochofenwerke   | 3288                |
| Refining and Rolling)                                     | Stahl- und Walzwerke  | 3288,3544           |
| Iron and Steel Foundries                                  | Gießereiindustrie, Herd- und Ofen                               | 1152 2511           |
| Tinplate  | Blechwarenindustrie   | 4152,3544<br>5922   |
| Hardware, Hollow-ware,                                    |   | 0022                |
| Metallic Furniture etc. Chain, Nail, Screw and            | No equivalent, see foundries                                    |                     |
| Chain, Nail, Screw and Miscellaneous Forgings             | Sonstige Zweige der Eisen- u.<br>Metallwarenindustrie           | 5922                |
| Wrought Iron and Steel Tube                               | No equivalent, see foundries                                    |                     |
| Wire  | Drahtwaren-Industrie  | 5922                |
| Tool and Implement  | Werkzeugindustrie   | 5922                |
| Cutlery Needle, Pin and Metal                             | Feine Schneidewarenindustrie Schloß, Beschläge, Metallwaren,    | 5922                |
| Smallwares  | Bronze, Schriftgießereien                                       | 5922, 4152,<br>3274 |
| Small Arms  | Schußwaffenindustrie  | 5922                |
| Manakinan Oakiff  |   |                     |
| Maschinen-, Schiff- und Fahrzeugbau, Elektroindustrie     |   |                     |
| Mechanical Engineering                                    | Maschinen- und Stahlbau   | 3541, 3544          |
| Electrical Engineering                                    | Elektroindustrie  | 3546, 5922          |
| Shipbuilding  | Schiffbau   | 3540                |
| Motor and Cycle   | Kraftfahrzeug-, Fahrrad- und Fahrzeugteileindustrie             | 3540, 5922          |
| Aircraft  | Flugzeugindustrie   | 3540                |
| Railway, Carriage and Wagon                               |   | 0540                |
| Building Carriage, Cart and Wagon                         | Waggonbau<br>Feld- undWerkbahnwagenbau                          | 3540<br>3540        |
| Carriage, Carr and Wagon                                  | reid- dildvverkballifwageribad                                  | 3340                |
| Non-Ferrous Metals Trades                                 | Nichteisenmetallindustrie                                       |                     |
| Copper and Brass (Smelting,                               |   |                     |
| Rolling etc.) Aluminium, Lead, Tin etc.                   | Kupferhütten und -raffinerien. Andere Nichteisenmetallhütten, - | 4152                |
| (Smelting, Rolling etc.)                                  | raffinerien   | 4152                |
| Gold and Silver Refining                                  | Gold- und Silberscheideanstalten                                | 4152                |
| Finished Brass  | Walzen und Formen der<br>Nichteisenmetalle                      | 4152                |
| Tillistied Diass  | Edelmetall-   | 4102                |
|   | Schmuckwarenindustrie,  | 0075 0070           |
| Plate and Jewellery                                       | technische Diamanten,<br>Edelsteine                             | 3275, 3279,<br>5922 |
| Watch and Clock   | Uhrenindustrie  | 3275,5922           |
|   |   |                     |
| Food, Drink and Tobacco Trades                            | Nahrungs- und<br>Genußmittelindustrie                           |                     |
|   |   | 3282, 3638,         |
| Grain Milling   | Getreidemüllerei, Schälmühlen                                   | 5922                |
| Bread, Cakes, etc.  | Brotindustrie und Bäckereien                                    | 3638, 5922          |
| Biscuit Cocoa and Sugar                                   | Teigwarenindustrie  | 3638, 5922          |
| Confectionery   | Süßwarenindustrie   | 3638, 5922          |
|   | Konserven,Saft,Kartoffeltrockner ei,Nährmittel,                 |                     |
| Preserved Foods   | Ersatzkaffee,Senf,Gewürze                                       | 3638,5922           |
| Bacon, Curing and Sausage                                 | Fleischwarenindustrie   | 3638,5922           |
| Butter, Cheese, Condensed                                 | Dauermilch,Schmelzkäse,Margar                                   | 5922,3638,3         |
| Milk and Margarine Sugar and Glucose                      | ine- und Speisefettfabriken Zuckerindustrie                     | 636<br>5922,3638    |
| Jugar and Jidoose   | Zaokomiladomo   | 5522,5050           |

| Fish Curing Cattle. Dog and Poultry Foods Ice  | Fischindustrie Futtermittelindustrie No equivalent   | 3.639<br>3638,5922               |
|--|--|----------------------------------|
| Brewing and Malting  | Malz- und Brauindustrie  | 3638,5922                        |
| Spirit Distilling  | Spiritusindustrie (ohne Sreinigung u. Svergällung)   | 3638,5922                        |
| Spirit Rectifying, Compounding and Methylating   | Spiritus-reinigung uvergällung   | 3270                             |
| Aerated Waters, Cider, Vinegar and British Wine  | Traubenschaumwein,<br>Essigindustrie   | 3638,5922                        |
| Wholesale Bottling Tobacco   | No equivalent Tabakindustrie   | 3638,5922                        |
|  | Chemische und verwandte  |                                  |
| Chemical and Allied Trades Chemicals, Dyestuffs and Drugs Fertiliser, Disinfectant, Glue, etc. | Industrien Chemische Grundstoffe, Farbstoffe,Pharmazeutika  Düngemittel, Klebstoffe Seifen,Waschmittel,Kerzen,Kosm | 3270, 5922<br>3270,3276,5<br>922 |
| Soap, Candle and Perfumery   | etische Industrie  | 3276,5922<br>3270,3276,5         |
| Paint, Colour and Varnish  | Farbenbindustrie,Harze,Lacke<br>Öhlmühlen,   | 922<br>3276,3636,5               |
| Seed Crushing  | Ölveredlungsindustrie<br>Talg,Schmalz,Abdeckereien,Kno   | 922                              |
| Oil and Tallow   | chenverwertung,Fischmehl-<br>u.Tranfabriken  | 3636,5922,3<br>276               |
| Petroleum  | Benzin, Mineralölderivate, minerali<br>sche/technische Öle und Fette<br>Sprengstoffindustrie, Zündstoffe, S        | 3276,3270,5<br>922               |
| Explosives and Fireworks   | prengkapseln,Pyrotechn.u.Zünd warenind.  | 3270                             |
| Starch and Polishes  | Stärke- und<br>Stärkeveredelungsindustrie  | 5922,3638                        |
| Match<br>Ink, Gum, and Typewriter<br>Requisites  | Zündholzindustrie  No equivalent   | 3273                             |
| Miscellaneous Trades   | Sonstige industrien  |                                  |
| Rubber   | Kautschukindustrie Opt.,fein-mediz   | 3543                             |
| Scientific Instruments, Appliances and Apparatus   | mechan.Industr.,orthopäd.Erzeug n. hygien.Bandagen   | 5922,3546                        |
| Plastic Materials, Buttons and Fancy Articles  | StempelapparateGummistempel,<br>Waren aus<br>chem.Kunstst.,Ind.Kunststoffe   | 3546,5922,3<br>273,3270          |
| Coke and By-Products   | Kokereien  | 3545                             |
| Manufactured Fuel  | Schwelereien, Montanwachs, Steinkohlenteerdestillation, Benzolreinierung   | 3276,3270,3                      |
| Manufactured Fuel Linoleum and Oilcloth  | nigung<br>Linoleum,Wachstuch,Kunstleder  | 545<br>5922,3276                 |
|  | Harmonika,<br>Orchesterinstrumente,Saiten,Spr  |                                  |
| Musical Instruments  | echmaschinen,Schallpl.,Klavier,<br>Orgel   | 5922,6017,3<br>275,3273          |
| Brush  | Borsten,Faserstoff,Haarzurichtun g,Bürsten,Pinsel  | 5922,3273                        |
| Games and Toys Sports Requisites   | Spielwaren,Christschmuck<br>No equivalent  | 5922,6017                        |
| Manufactured Abrasives   | Schleifmittel  | 5922,3279                        |
| Incandescent Mantles   | Glühstrümpfe   | 5922,3275                        |

| Cinematograph Film Printing  | Photochemische Industrie  |                          |
|--|---|--------------------------|
| Clay and Building Materials<br>Trades                                      | Baumaterialen und keramik<br>Ziegelindustrie,Kalksandsteinind<br>ustrie,feuer-u.säurefeste  |                          |
| Brick and Fireclay   | Erzeugnisse   | 5922,3279                |
| China and Earthenware  | Feinkeramik,Steinzeug<br>Glasindustrie(Hütten, Flach-                                       | 5922,3279<br>5922,5986,5 |
| Glass  | Hohlglas -verarbeitung)   | 987                      |
| Cement   | Zementindustrie<br>Gips,Mörtel,Edelputz,Bimsbaust.,<br>Schlacke,Beton,Asb.zem.,Leicht       | 5922,3279                |
| Building Materials   | b.pl.,etc.  | 5922,3279                |
| Timber Trades  | Holz-und Möbel  |                          |
| Timber (Sawmilling, etc.)  | Sägeindustrie<br>Sperrholz,Möbel-<br>Bauteile,Holzwaren,Holzmehl,Hol                        | 5922,3273                |
| Furniture and Upholstery   | zwolle  | 5922,3273                |
| Coopering  | Faßholzsägerei und Faßindustrie<br>Stuhlrohr,Korbwaren-                                     | 5922,3273                |
| Cane and Wicker Furniture and<br>Basketware<br>Wooden Crates, Cases, Boxes | möbel,Schilfrohr-Strohgewebe Flaschenhül.etc.,Kork  | 5922,3273                |
| and Trunks   | Kistenindustrie   | 5922,3273                |
| Paper, Printing and  |   |                          |
| Stationery Trades  | Papier und Druckgewerbe Papier-,Pappen-,Zellstoff-  |                          |
| Paper  | ,Holzstoffindustrie   | 5922,3277                |
| Wallpaper  | Tapetenindustrie  | 5922,3277                |
| Printing, Bookbinding, Stereotyping, Engraving, etc.                       | Druckgewerbe, Chemigraphische<br>s Gew., Buchbindereien<br>Papierveredelungsindustrie, Papi | 5922,3277                |
| Manufactured Stationery Printing and Publication of                        | erwarenindustrie  | 5922,3277                |
| Newspapers etc.  | See Printing, bookbinding etc.  |                          |
| Cardboard Box Pens, Pencils and Artists'                                   | Pappenverarbeitende Industrie   | 5922,3277<br>5922,3275,3 |

Sources: Board of Trade, Final report on the Fifth Census of Production Bundesarchiv Berlin-Lichterfelde, BA R3102

Füllhalterindustrie,

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Materials

Appendix 3. Values of output and unit value ratios. UK and Germany 1935-1936

Sources: see Appendix 1

| Product Item                            | German<br>value    | UK value         | UVR          | Product Item                       | German<br>value   | UK value       | UVR          |
|---|--------------------|------------------|--------------|------------------------------------|-------------------|----------------|--------------|
|   | RM 1000            | £ 000            | RM/£         | r roadot ttom                      | RM 1000           | £ 000          | RM/£         |
| Cotton yarn single                      | 580,317            | 53,287           | 20.2         | Sawing machines                    | 34,420            | 87             | 14.2         |
| Piece goods                             | 977,585            | 53,638           | 25.4         | Spinning machines                  | 18,000            | 3,647          | 18.3         |
| Worsted combed                          | 413,667            | 28,769           | 21.9         | Looms                              | 13,318            | 746            | 17.3         |
| Woollen carded                          | 274,356            | 4,583            | 21.0         | Bleach & dying                     | 27,517            | 261            | 19.0         |
| Woollen & worsted tissues               | 820,908<br>222,251 | 42,318<br>13,953 | 23.6<br>15.6 | Sewing machines                    | 63,351<br>26,660  | 1,159<br>1,069 | 13.4<br>12.8 |
| Artificial silk<br>Flax yarn            | 51,856             | 807              | 21.9         | Laundering machines<br>Reapers     | 78,074            | 72             | 15.3         |
| Tow                                     | 5,152              | 453              | 22.0         | Locomotives                        | 69,551            | 1,885          | 20.4         |
| Jute yarn                               | 36,163             | 2.640            | 18.6         | Heavy oil machines                 | 25,783            | 2,750          | 20.4         |
| Knitted fabric (wool)                   | 41,759             | 5,413            | 15.8         | Air & gas compressors              | 66,525            | 905            | 15.5         |
| Stocking & Hose                         | 267,546            | 16,066           | 19.5         | Pumping machines                   | 53,537            | 2,484          | 15.0         |
| Gloves                                  | 47,266             | 297              | 18.6         | Blast furnace plant                | 49,745            | 567            | 23.9         |
| Packing and wrapping paper              | 703                | 644              | 19.9         | Cranes                             | 64,487            | 2,779          | 17.0         |
| Yarns and cloth                         | 2,372              | 291              | 15.0         | Printing machines                  | 49,897            | 1,096          | 16.7         |
| Bends & bellies                         | 151,708            | 7,534            | 29.0         | Typewriters                        | 58,115            | 384            | 13.1         |
| Box sides                               | 18,426             | 1,284            | 33.6         | Grainmilling machines              | 31,152            | 350            | 17.2         |
| Chrome tanned                           | 32,921             | 273              | 31.0         | Mining machines                    | 35,695            | 1,997          | 12.7         |
| Box & willow calf                       | 73,522<br>17,147   | 550<br>14        | 29.0<br>19.6 | Gas & chemical mach.               | 80,890<br>13,194  | 1,073<br>703   | 31.3<br>17.9 |
| Harness & saddlery<br>Gloves            | 32,328             | 2,768            | 18.6         | Fractionalized power<br>Generators | 197,641           | 2,590          | 16.5         |
| Men's overcoats                         | 113,203            | 3,164            | 23.2         | Converters/transformators          | 25,965            | 2,655          | 12.6         |
| Dressing gowns                          | 24,175             | 328              | 17.1         | Vacuumcleaners                     | 33,237            | 3,286          | 6.4          |
| Aprons etc.                             | 74,705             | 2,039            | 18.0         | Wireless sets                      | 106,548           | 10,463         | 13.6         |
| Shirts                                  | 91,984             | 6,285            | 21.7         | Bulbs                              | 62,926            | 2,345          | 18.2         |
| Shoes                                   | 543,218            | 37,619           | 24.0         | Small bulbs                        | 6,611             | 755            | 18.3         |
| Basic/ forge                            | 692,249            | 9,463            | 19.9         | Lamps for motor vehicles           | 4,021             | 293            | 38.1         |
| Foundry                                 | 54,531             | 4,840            | 14.9         | Steamships                         | 65,312            | 6,793          | 20.6         |
| Acid steel                              | 42,118             | 4,840            | 17.5         | Engine-ships                       | 89,943            | 5,939          | 14.6         |
| Refined steel/ steel ingots             | 1,304,724          | 17,050           | 12.8         | Cars                               | 564,853           | 48,255         | 15.4         |
| Plates & sheets                         | 189,058            | 6,842            | 15.3         | Motorcycles                        | 82,122            | 2,216          | 15.5         |
| Sheet bars                              | 925,573            | 5,283            | 19.6         | Goods vehicles                     | 166,087           | 8,684          | 27.0         |
| Railway wheels and axles                | 25,108<br>355,203  | 1,679<br>21,182  | 12.4<br>14.0 | Chassis<br>Trailers                | 182,220<br>65,235 | 10,383<br>576  | 23.6<br>26.9 |
| Engineering castings Iron & steel pipes | 66,247             | 7,122            | 14.0         | Motor bodies                       | 84,702            | 5,234          | 28.3         |
| Steel castings                          | 56,092             | 1,161            | 14.0         | Bicycles                           | 63,732            | 6,664          | 15.2         |
| Cast iron                               | 63,360             | 11,208           | 14.2         | Engines                            | 29,727            | 1,948          | 17.7         |
| Stoves for cooking                      | 17,790             | 371              | 10.4         | Carriages                          | 37,237            | 990            | 19.5         |
| Tin boxes and containers                | 111,178            | 7,314            | 17.5         | Wagons                             | 23,706            | 755            | 26.4         |
| Enamelled                               | 51,712             | 1,400            | 15.1         | Tramcars                           | 2,097             | 217            | 8.7          |
| Plows                                   | 4,343              | 88               | 6.8          | Copper                             | 27,283            | 2,870          | 14.6         |
| Chain cables                            | 11,379             | 279              | 13.3         | Silver                             | 39,524            | 8,215          | 12.3         |
| Screws for wood                         | 37,587             | 710              | 6.7          | Gold                               | 61,989            | 19,099         | 12.5         |
| Coach screws                            | 24,011             | 26               | 22.9         | Zinc                               | 1,602             | 737            | 12.5         |
| Other railway materials                 | 75,976             | 2,042            | 27.5         | Tin ingots                         | 6,278             | 7,607          | 12.0         |
| Metal dear                              | 41,345             | 1,071            | 11.5         | Tin solder                         | 3,253             | 1,605          | 11.6         |
| Metal doors<br>Cables & rope            | 73,356<br>37,353   | 180<br>2,815     | 11.8<br>15.0 | Nickel<br>Aluminium alloys         | 13,308<br>201,863 | 3,031<br>6,801 | 15.3<br>21.9 |
| Barbed wire                             | 16,963             | 450              | 12.6         | Copper plates & tubes              | 120,000           | 6,206          | 15.4         |
| Wire netting                            | 39,627             | 756              | 16.8         | Brass                              | 210,088           | 10,150         | 15.5         |
| Cut nails                               | 34,942             | 300              | 17.7         | Zinc products                      | 23,677            | 1,778          | 12.5         |
| Saws                                    | 15,034             | 833              | 9.0          | Aluminium foil                     | 23,349            | 771            | 17.4         |
| Files & rasps                           | 17,628             | 730              | 24.9         | Aluminium castings                 | 88,449            | 2,183          | 23.5         |
| Locks, padlocks                         | 23,687             | 1,149            | 13.7         | Magnesium alloys                   | 20,643            | 272            | 17.6         |
| Builders iron mongery                   | 36,070             | 620              | 22.0         | Watches, complete                  | 35,715            | 107            | 10.8         |
| Cabinet makers goods                    | 17,434             | 264              | 9.7          | Wheat & barley                     | 1,554,382         | 48,095         | 29.6         |
| Boilers                                 | 4,116              | 2,082            | 16.0         | Bread                              | 256,971           | 55,700         | 21.5         |
| Economisers                             | 20,677             | 1,200            | 17.8         | Biscuits                           | 126,104           | 11,482         | 21.2         |
| Boring/drilling machines                | 32,850             | 1,072            | 18.6         | Cocoapowder                        | 31,146            | 1,780          | 14.8         |
| Lathes                                  | 140,142            | 1,866            | 19.1         | Blockchocolate                     | 157,313           | 8,192          | 24.4         |
| Grinding machines                       | 56,415             | 866              | 19.3         | Chocolate confectionary            | 103,865           | 10,022         | 22.8         |
| Presses/punching machines               | 30,341             | 803              | 18.0         | Sugar confectionary                | 83,673            | 14,374         | 21.3         |

| Due di set litere             | German           | LUZ al a          | LIV/D        | Due divet litere            | German            | LUZ               | LIV/D        |
|-------------------------------|------------------|-------------------|--------------|-----------------------------|-------------------|-------------------|--------------|
| Product Item                  | value<br>RM 1000 | UK value<br>£ 000 | UVR<br>RM/£  | Product Item                | value<br>RM 1000  | UK value<br>£ 000 | UVR<br>RM/£  |
| Marmelade & jams              | 89,253           | 7,062             | 16.7         | Ochres and earth colours    | 1,389             |                   | 8.7          |
| Herrings                      | 133,783          | 281               | 18.1         | Litophone                   | 16,492            | 538               | 16.6         |
| Bacon                         | 107,341          | 16,918            | 20.1         | Cellulose varnishes         | 40,039            | 915               | 19.6         |
| Ham                           | 93,567           | 2,787             | 19.7         | Varnishes and lacquers      | 80,794            | 3,303             | 11.6         |
| Soups                         | 31,376           | 729               | 20.7         | Unrefined seed oil          | 72,944            |                   | 22.7         |
| Gravy salt                    | 22,949           | 481               | 27.0         | Unrefined nuts and kernels  | 141,292           |                   | 19.2         |
| Custard                       | 59,585           | 1,247             | 19.1         | Refined oils                | 145,913           |                   | 15.8         |
| Margarine                     | 320,650          | 6,186             | 26.0         | Motor spirit                | 125,026           |                   | 24.6         |
| Sugar unrefined               | 350,647          | 2,715             | 35.3         | Petroleum                   | 81,606            |                   | 27.1         |
| Sugar refined                 | 673,696          | 31,152            | 31.2<br>23.9 | Starch                      | 50,976            |                   | 10.5         |
| Poultry foods                 | 84,168<br>64,806 | 2,222<br>4,371    | 23.9<br>26.9 | High explosives<br>Matches  | 25,015            |                   | 15.1<br>9.0  |
| Compound cake & meal<br>Beer  | 711,213          | 54,415            | 18.3         | Cycle Rubber tyres          | 28,781<br>29,414  | •                 | 13.0         |
| Malt                          | 134,692          | 5,240             | 22.2         | Motorcycle Rubber tyres     | 5,333             |                   | 16.3         |
| Cigarettes                    | 655,083          | 42,633            | 35.1         | Motorcar Rubber tyres       | 48,833            |                   | 21.4         |
| Cigars                        | 321,230          | 438               | 22.6         | Synthetic resins powder     | 14,819            |                   | 15.1         |
| Sulphuric acid                | 26,413           | 1,959             | 7.4          | Coke                        | 551,493           |                   | 18.9         |
| Hydrochloric acid             | 4,041            | 501               | 15.0         | Coal tar                    | 50,752            |                   | 22.0         |
| Sodium sulphate               | 3,849            | 224               | 13.6         | Benzol crude                | 90,841            |                   | 19.5         |
| Formic acid                   | 4,574            | 449               | 11.8         | Piano's                     | 6,791             |                   | 24.7         |
| Lactic acid                   | 2,646            | 703               | 46.3         | Bricks                      | 266,870           |                   | 13.8         |
| Boric acid                    | 2,526            | 217               | 17.4         | Sand-lime                   | 37,053            | 232               | 11.5         |
| Citric acid                   | 1,291            | 170               | 15.5         | Firebricks                  | 60,938            | 2,047             | 25.2         |
| Nitric acid                   | 17,453           | 237               | 9.8          | Silica bricks               | 15,221            | 848               | 14.4         |
| Sodium carbonate              | 45,737           | 5,565             | 14.0         | Sanitary earthernware       | 96,022            |                   | 18.2         |
| Ammonium chloride             | 7,622            | 500               | 11.5         | Electrical ware             | 13,628            |                   | 19.2         |
| Sodium hydroxide              | 19,580           | 1,521             | 7.3          | Floor tiles                 | 25,875            |                   | 10.5         |
| Potassium chloride            | 3,845            | 261               | 14.2         | Wall tiles                  | 32,288            |                   | 11.9         |
| Sodium cyanide                | 5,257            | 651               | 8.9          | Globes                      | 11,914            |                   | 11.7         |
| Methanol                      | 12,281           | 221               | 14.2         | Bottles for beer, wine etc. | 29,058            |                   | 16.9         |
| Salicyd acid                  | 1,938            | 158               | 12.1         | Chemical bottles etc.       | 25,096            |                   | 21.3         |
| Camphor                       | 7,316<br>9,891   | 34<br>414         | 11.9<br>13.4 | Jars                        | 16,096<br>256,220 |                   | 18.9<br>14.8 |
| Quinine<br>Aspirin            | 4,130            | 175               | 23.5         | Cement<br>Newsprint         | 79,425            |                   | 18.3         |
| Menthol                       | 187              | 173               | 19.5         | Writing & printing paper    | 198,666           |                   | 12.5         |
| Extracts for tanning          | 3,581            | 6,110             | 19.9         | Packing and wrapping pape   | 114,298           |                   | 13.0         |
| Ether                         | 4,543            | 103               | 16.5         | Cellulose wrapping paper    | 53,352            |                   | 15.4         |
| Formaldehyde                  | 4,224            | 304               | 13.9         | Cardboard uncoated          | 22,231            |                   | 20.5         |
| Celluloid                     | 3,000            | 300               | 14.9         | Paper hangings              | 26,950            |                   | 12.0         |
| Benzol refined                | 11,667           | 1,699             | 24.0         | Coated paper                | 57,897            |                   | 13.9         |
| Blanc fixe                    | 2,356            | 189               | 16.0         | Parchment                   | 12,566            | 443               | 21.7         |
| Aluminium sulphate            | 7,868            | 376               | 20.0         | Waxed paper                 | 13,165            | 1,131             | 15.6         |
| Coppersulphate                | 3,705            | 447               | 20.7         | Pencils (lead)              | 17,871            | 401               | 13.8         |
| Carbonic acid                 | 8,832            | 281               | 26.3         | Sawn and planed woods       | 547,776           |                   | 10.2         |
| Coal tar refined              | 9,527            | 1,168             | 21.2         | Machine made casks          | 6,167             |                   | 11.3         |
| Pitch                         | 24,839           | 600               | 21.5         | Small barrels               | 13,725            | 121               | 10.1         |
| Indigo                        | 4,676            | 867               | 6.0          |                             |                   |                   |              |
| Finished dyestuffs            | 238,000          | 3,996             | 26.7         |                             |                   |                   |              |
| Ammonia                       | 48,013           | 265               | 40.4         |                             |                   |                   |              |
| Nitric acid                   | 10,797           | 238               | 10.2         |                             |                   |                   |              |
| Sodium nitrate Superphosphate | 42,031<br>30,572 | 502<br>1,049      | 21.7<br>16.6 |                             |                   |                   |              |
| Calciumcarbide                | 73,070           | 268               | 6.7          |                             |                   |                   |              |
| Sulphate of ammonia           | 43,130           | 871               | 20.4         |                             |                   |                   |              |
| Hard soap                     | 55,086           | 6,544             | 18.4         |                             |                   |                   |              |
| Toilet soap                   | 49,792           | 2,473             | 17.1         |                             |                   |                   |              |
| Soft soap                     | 27,671           | 306               | 18.3         |                             |                   |                   |              |
| Powder                        | 143,905          | 3,439             | 17.8         |                             |                   |                   |              |
| Toothpaste                    | 21,306           | 1,492             | 9.8          |                             |                   |                   |              |
| White lead                    | 13,107           | 1,192             | 14.6         |                             |                   |                   |              |
| Chemical colours              | 17,673           | 1,565             | 11.8         |                             |                   |                   |              |

Appendix 4. Values of intermediate inputs and unit value ratios. UK and Germany 1935-1936

| 5                             | German             |                   | 111/15       | B 1 1 1                      | German           |                   |              |
|-------------------------------|--------------------|-------------------|--------------|------------------------------|------------------|-------------------|--------------|
| Product Item                  | value<br>RM 1000   | UK value<br>£ 000 | UVR<br>RM/£  | Product Item                 | value<br>RM 1000 | UK value<br>£ 000 | UVR<br>RM/£  |
| Raw cotton and waste          | 410,189            | 39,728            | 16.1         | Tin ore                      | 2,385            |                   | 7.1          |
| Cotton yarn & artificial silk | 47,463             | 8,416             | 14.9         | Gold                         | 1,610            | 39                | 14.1         |
| Yarn                          | 436,561            | 38,870            | 20.3         | Silver                       | 129              | 7                 | 10.4         |
| Tops                          | 233,459            | 16,610            | 19.3         | Wheat & barley               | 1,231,956        | 37,423            | 30.6         |
| Wool                          | 193,971            | 30,870            | 17.2         | Lflour                       | 131,377          | 18,780            | 22.6         |
| Yarn                          | 6,609              | 2,311             | 18.4         | Sugar                        | 112,975          | 3,443             | 38.7         |
| Combed yarn                   | 154,025            | 28,796            | 21.9         | Raw cocoa                    | 65,558           | 2,704             | 24.5         |
| Carded yarn                   | 90,294             | 4,583             | 21.0         | Nuts                         | 11,092           |                   | 17.6         |
| Yarn (continuous filament)    | 86,000             | 5,983             | 13.0         | Wheat flour                  | 12,000           |                   | 22.6         |
| Raw jute                      | 34,045             | 2,696             | 18.7         | Bacon and hams               | 255,300          | ,                 | 16.3         |
| Cotton yarn single            | 97,805             | 4,062             | 20.2         | Herrings                     | 35,541           |                   | 21.0         |
| Combed wool                   | 94,930             | 8,479             | 21.9         | Vegetable oils               | 91,718           |                   | 18.8         |
| Artificial silk single        | 82,150             | 3,197             | 19.8         | Fish and animal oils         | 37,777           |                   | 17.9         |
| Raw and fiber asbestos        | 2,739              | 540               | 27.8         | Milk                         | 35,526           |                   | 25.4         |
| Native/Rind                   | 56,032             | 3,293             | 19.8         | Unrefined sugar              | 373,297          |                   | 34.0         |
| Calf skins                    | 13,115             | 425               | 15.5         | Wheat offals and oil seed ca |                  |                   | 35.1         |
| Box & willow calf             | 5,590              | 550               | 22.1         | Barley                       | 100,281          |                   | 24.8         |
| Whole skin                    | 20,167             | 157               | 22.0         | Malt                         | 102,072          | ,                 | 19.6         |
| Box sides                     | 13,474             | 1,284             | 26.2         | Tobacco                      | 289,824          |                   | 30.6         |
| Worsted                       | 232,043            | 21,872            | 21.5         | Nitric acid                  | 1,729            |                   | 6.6          |
| Cotton                        | 224,197            | 15,168            | 22.9         | Sodium carbonate             | 615              |                   | 18.2         |
| Calf skins                    | 11,692             | 141               | 23.6         | Sodium hydroxide             | 427              | _                 | 7.8          |
| Bellies & Shoulders           | 35,599             | 2,160             | 21.7         | Sulphuric acid               | 2,632            |                   | 8.9          |
| Bends & butts                 | 63,997             | 5,378             | 20.3         | Sulphur                      | 1,819            |                   | 12.9         |
| Box & willow calf             | 49,625             | 3,170             | 20.1         | Sodiumsulphate               | 1,207            |                   | 15.8         |
| Other upper leather           | 27,751             | 2,489             | 24.0         | Hydrochloric acid            | 1,141            |                   | 7.8          |
| Coke<br>Ore                   | 219,491<br>316,863 | 6,368<br>7,415    | 18.9<br>24.5 | Methanol                     | 12,761           |                   | 15.4<br>21.1 |
|                               |                    | 13,029            | 24.5<br>18.4 | Benzol crude<br>Toluol       | 55,627           |                   | 22.4         |
| Pig Iron Pig iron             | 688,212<br>89,882  | 5,134             | 15.2         | Ammonia                      | 11,281<br>44,562 |                   | 45.0         |
| Scrap & steel                 | 68,987             | 1,676             | 15.8         | Sulphuric acid               | 8,513            |                   | 16.4         |
| Tinplate bars                 | 52,500             | 4,521             | 20.0         | Potash salts                 | 11,933           |                   | 14.2         |
| Iron & steel bars & rods      | 168,075            | 7,061             | 13.0         | Tallow                       | 6,334            |                   | 20.0         |
| Wire rods                     | 104,033            | 3,372             | 14.2         | Whale oil                    | 6,594            |                   | 20.8         |
| Steel                         | 5,130              | 1,474             | 13.5         | Other hydrogenated fats      | 23,704           |                   | 16.9         |
| Steel                         | 6,220              | 160               | 15.0         | Caustic soda                 | 10,659           |                   | 9.8          |
| Iron castings                 | 323,933            | 5,481             | 18.5         | Linseed oil                  | 3,865            |                   | 19.2         |
| Steel castings                | 69,546             | 2,331             | 15.0         | Resins                       | 13,432           |                   | 22.1         |
| Iron/steel forgings           | 20,321             | 2,804             | 14.8         | Turpentine substitutes       | 5,556            |                   | 16.0         |
| Bars & rods                   | 117,413            | 3,223             | 17.1         | Zinc oxide                   | 3,737            |                   | 25.3         |
| Plates, sheets, strip         | 82,688             | 3,884             | 15.6         | Seeds                        | 108,454          |                   | 18.9         |
| Iron & steel castings         | 32,167             | 1,923             | 14.8         | Nuts and kernels             | 138,869          |                   | 15.1         |
| Copper in all forms           | 58,161             | 7,159             | 16.5         | Nitrate of ammonia           | 3,748            |                   | 19.6         |
| Brass                         | 19,893             | 1,342             | 14.7         | Crude rubber                 | 38,983           | 4,785             | 17.4         |
| Lead                          | 22,832             | 2,054             | 17.0         | Cotton yarn                  | 18,196           | 1,758             | 15.0         |
| Plates/sheets                 | 34,845             | 2,054             | 15.6         | Formaldehyde                 | 5,610            | 338               | 16.7         |
| Angles/sections               | 6,632              | 806               | 15.6         | Coal                         | 524,252          | 10,125            | 19.0         |
| Sheets                        | 20,364             | 3,228             | 19.7         | Coal                         | 71,461           |                   | 19.0         |
| Castings/ forgings            | 52,317             | 4,826             | 11.7         | China clay                   | 4,464            | 183               | 16.8         |
| Aluminium                     | 20,815             | 651               | 18.3         | Other clay                   | 2,472            | 223               | 12.3         |
| Motor bodies                  | 102,345            | 5,275             | 19.4         | Sand                         | 3,335            | 306               | 11.2         |
| Car engines                   | 13,179             | 2,425             | 25.8         | Soda                         | 13,159           | 710               | 19.8         |
| Motorcycle engines            | 3,497              | 76                | 18.9         | Chemical woodpulp            | 190,187          | ,                 | 23.6         |
| Motorcar tyres                | 32,584             | 8,000             | 12.4         | Mechanical woodpulp          | 76,848           | 2,750             | 20.7         |
| Steel bars & rods             | 6,307              | 130               | 12.4         | Waste paper                  | 38,824           | 1,001             | 22.3         |
| Aluminium                     | 51,993             | 571               | 20.0         | Plain paper                  | 7,500            |                   | 16.7         |
| Iron & steel                  | 7,520              | 2,116             | 14.9         | Paper & cardboard            | 96,586           | 5,128             | 16.9         |
| Pig lead                      | 27,475             | 3,281             | 15.1         | Timber unsawn                | 337,360          | 10,810            | 6.0          |
| Unwrought copper              | 62,169             | 4,300             | 15.8         | Hardwood                     | 115,396          | 2,628             | 10.8         |
| Zinc ore                      | 1,050              | 537               | 22.0         | Panel wood                   | 18,130           | 1,493             | 5.7          |
| Aluminium unwrought           | 5,800              | 2,682             | 15.6         | Hoop and strip               | 1,827            | 65                | 20.0         |

Sources: see Appendix 1

Appendix 5. Gross output, value added and intermediate input ppp per branch in manufacturing. UK and Germany 1935-1936

| 1 7                                    |                            |             |        | •                                |              | O      |                           | ·      |                  |                  |
|--|----------------------------|-------------|--------|----------------------------------|--------------|--------|---------------------------|--------|------------------|------------------|
|  | Gross output PPP<br>(RM/£) |             |        | Intermediate input PPP<br>(RM/£) |              |        | Value added PPP<br>(RM/£) |        |                  | Value added -PPF |
|  | Laspèv-                    | Laspey-Paa- |        |                                  | Laspey- Paá- |        |                           | Paa-   | as percentage of |                  |
|  |                            | sche        | Fisher | res                              | sche         | Fisher |                           | sche F | isher            | Gross output PPF |
| Textile Trades                         | 21.8                       | 21.5        | 21.6   | 18.8                             | 18.7         | 18.7   | 27.3                      | 27.6   | 27.5             | 127              |
| Leather Trades                         | 28.6                       | 27.9        | 28.2   | 21.8                             | 21.9         | 21.8   | 43.6                      | 43.6   | 43.6             | 155              |
| Clothing Trades                        | 22.0                       | 21.5        | 21.7   | 21.7                             | 21.7         | 21.7   | 22.3                      | 21.2   | 21.8             | 100              |
| Iron and Steel Trades                  | 14.9                       | 15.2        | 15.0   | 17.9                             | 17.9         | 17.9   | 10.6                      | 12.5   | 11.5             | 76               |
| Engineering, Shipbuilding & Vehicles T | rades17.8                  | 17.3        | 17.6   | 16.3                             | 16.5         | 16.4   | 19.3                      | 18.0   | 18.6             | 106              |
| Non-Ferrous Metals Trades              | 14.6                       | 16.3        | 15.4   | 12.4                             | 15.1         | 13.7   | 20.2                      | 19.3   | 19.8             | 128              |
| Food, Drink and Tobacco Trades         | 24.3                       | 24.5        | 24.4   | 26.3                             | 26.5         | 26.4   | 21.0                      | 21.9   | 21.4             | 88               |
| Chemical and Allied Trades             | 17.2                       | 16.3        | 16.7   | 18.7                             | 18.4         | 18.6   | 15.4                      | 14.3   | 14.8             | 89               |
| Miscellaneous Trades                   | 19.9                       | 18.9        | 19.4   | 18.1                             | 18.7         | 18.4   | 22.0                      | 19.2   | 20.5             | 106              |
| Clay and Building Materials Trades     | 16.0                       | 15.3        | 15.6   | 18.3                             | 18.3         | 18.3   | 14.7                      | 14.3   | 14.5             | 92               |
| Paper, Printing and Stationery Trades  | 14.8                       | 14.1        | 14.5   | 21.5                             | 21.6         | 21.6   | 10.5                      | 10.6   | 10.5             | 73               |
| Timber Trades                          | 10.2                       | 10.2        | 10.2   | 6.9                              | 6.7          | 6.8    | 14.0                      | 22.1   | 17.6             | 172              |
| Total manufacturing                    | 19.3                       | 17.6        | 18.4   | 19.6                             | 18.2         | 18.9   | 18.8                      | 17.0   | 17.9             | 97               |

Note: The last column shows the ratio of the (Fisher) value added PPP to the (Fisher) gross output PPP.

Sources: Data from Appendix 1, 3 and 4

Appendix 6. The structure of value added and employment in manufacturing. UK and Germany 1935-1936

|  | V             | alue added |                 |           | Employment | a                |
|--|---------------|------------|-----------------|-----------|------------|------------------|
|  |               | arao aaaca | Germany         |           | <u> </u>   | Germany          |
|  | Germany in    |            | as percentaç    | ge of     |            | as percentage of |
|  | 1000RMU       | K in 1000£ | UK <sup>o</sup> | Germany   | UK         | UK               |
| Textile Trades                           | 2,831,552     | 157,503    | 65.5            | 906,187   | 1,054,860  | 85.9             |
| Leather Trades                           | 402,611       | 10,668     | 86.6            | 92,946    | 50,533     | 183.9            |
| Clothing Trades                          | 1,075,729     | 80,995     | 61.0            | 350,110   | 535,886    | 65.3             |
| Iron and Steel Trades                    | 4,114,457     | 116,508    | 308.7           | 950,573   | 539,270    | 176.3            |
| Engineering, Shipbuilding & Vehicles Tra | des 6,177,892 | 249,322    | 133.1           | 1,385,384 | 1,104,363  | 125.4            |
| Non-Ferrous Metals Trades                | 650,416       | 29,947     | 110.0           | 129,280   | 122,097    | 105.9            |
| Food, Drink and Tobacco Trades           | 3,543,298     | 201,515    | 82.1            | 549,244   | 520,649    | 105.5            |
| Chemical and Allied Trades               | 2,419,791     | 88,486     | 184.4           | 285,151   | 194,011    | 147.0            |
| Miscellaneous Trades                     | 1,254,199     | 43,703     | 140.2           | 270,713   | 182,619    | 148.2            |
| Clay and Building Materials Trades       | 1,178,260     | 54,086     | 150.5           | 355,374   | 249,438    | 142.5            |
| Paper, Printing and Stationery Trades    | 1,509,823     | 111,661    | 128.2           | 371,910   | 408,967    | 90.9             |
| Timber Trades                            | 952,451       | 37,268     | 149.3           | 323,009   | 194,894    | 165.7            |
| Total manufacturing                      | 26,110,479    | 1,181,662  | 123.6           | 5,969,881 | 5,157,587  | 115.7            |

Notes: <sup>a</sup> Numbers of people employed

Sources: Data from Appendix 1 and 5.

<sup>&</sup>lt;sup>b</sup>Ratio of value added in national currencies converted with (Fisher) value added PPPs from Appendix 5.

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