

2015

Mobile CRM Integration Using AMC Technology APIs

Matthew Bates

Virginia Commonwealth University

Allen Calderwood

Virginia Commonwealth University

Matthew Jenkins

Virginia Commonwealth University

Follow this and additional works at: <http://scholarscompass.vcu.edu/capstone>

 Part of the [Computer Engineering Commons](#)

© The Author(s)

Downloaded from

<http://scholarscompass.vcu.edu/capstone/12>

This Poster is brought to you for free and open access by the School of Engineering at VCU Scholars Compass. It has been accepted for inclusion in Capstone Design Expo Posters by an authorized administrator of VCU Scholars Compass. For more information, please contact libcompass@vcu.edu.

Team Members: Matthew Bates
Allen Calderwood
Matthew Jenkins

Faculty Advisor: Dr. Preetam Ghosh

Sponsor: AMC
Technology

Sponsor Advisor: Sufyan Ababneh

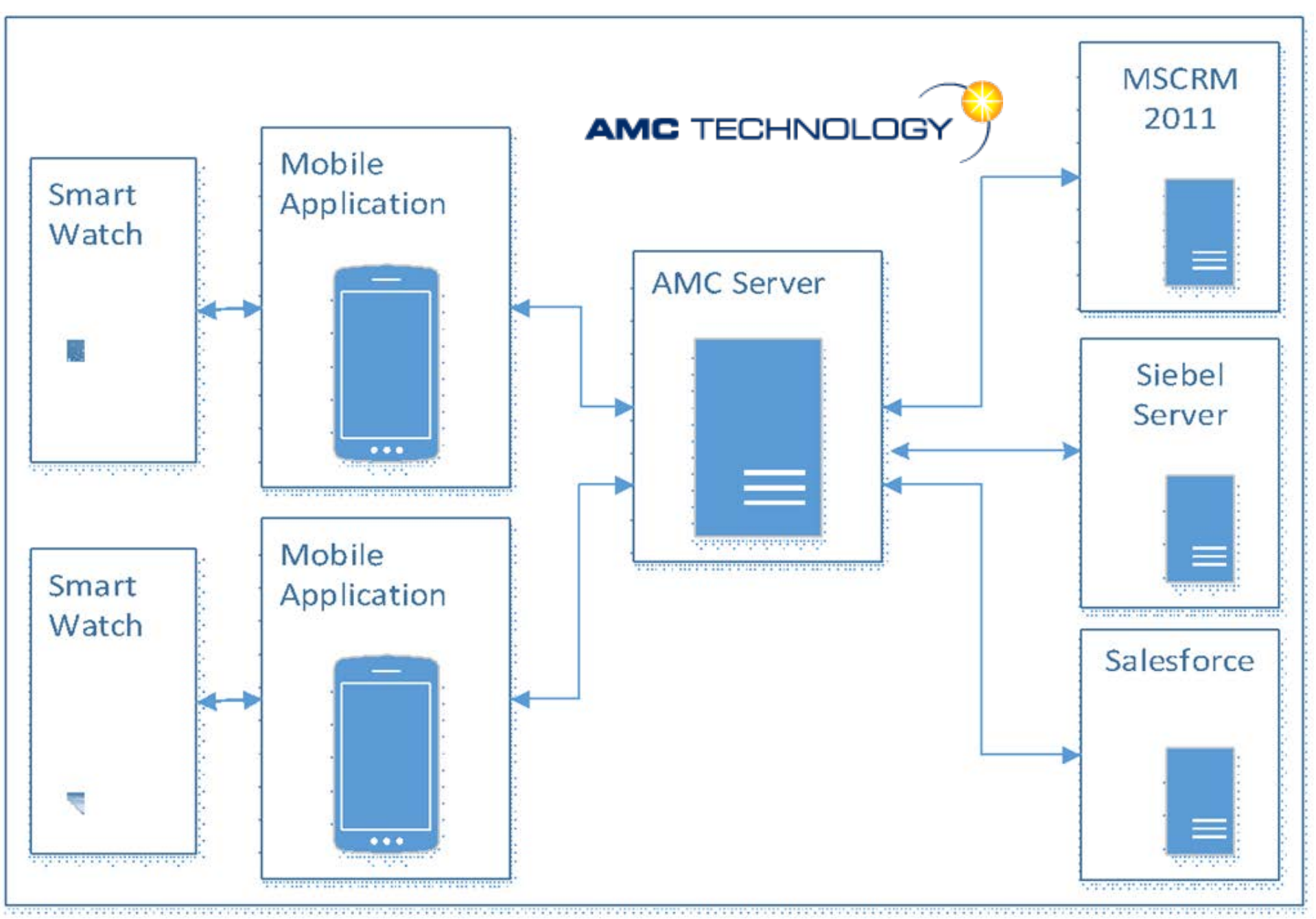


Mobile CRM Integration

Using AMC Technology APIs



Architecture



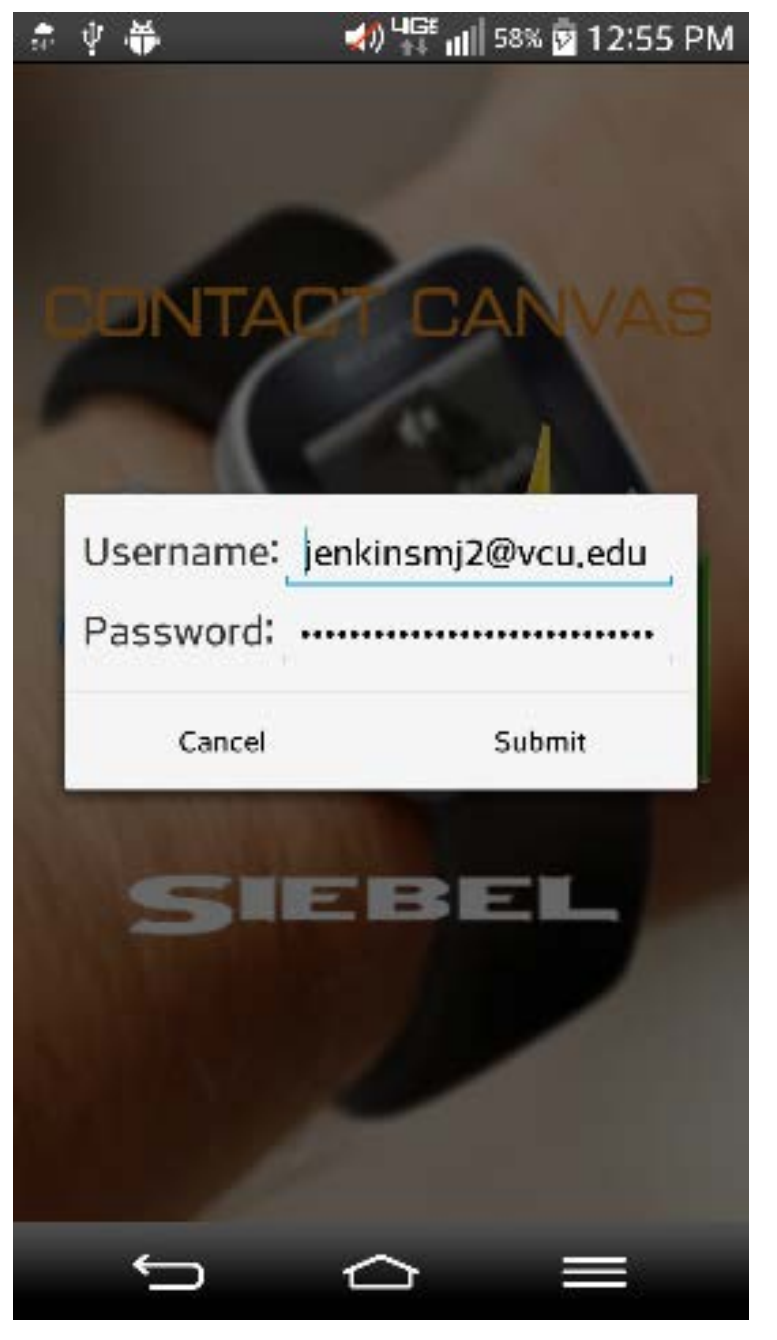
AMC Technology provides a consistent interface medium for many popular **Customer Relationship Management** systems which allows our app easily communicates with your implemented systems.

Triple CRM Integration

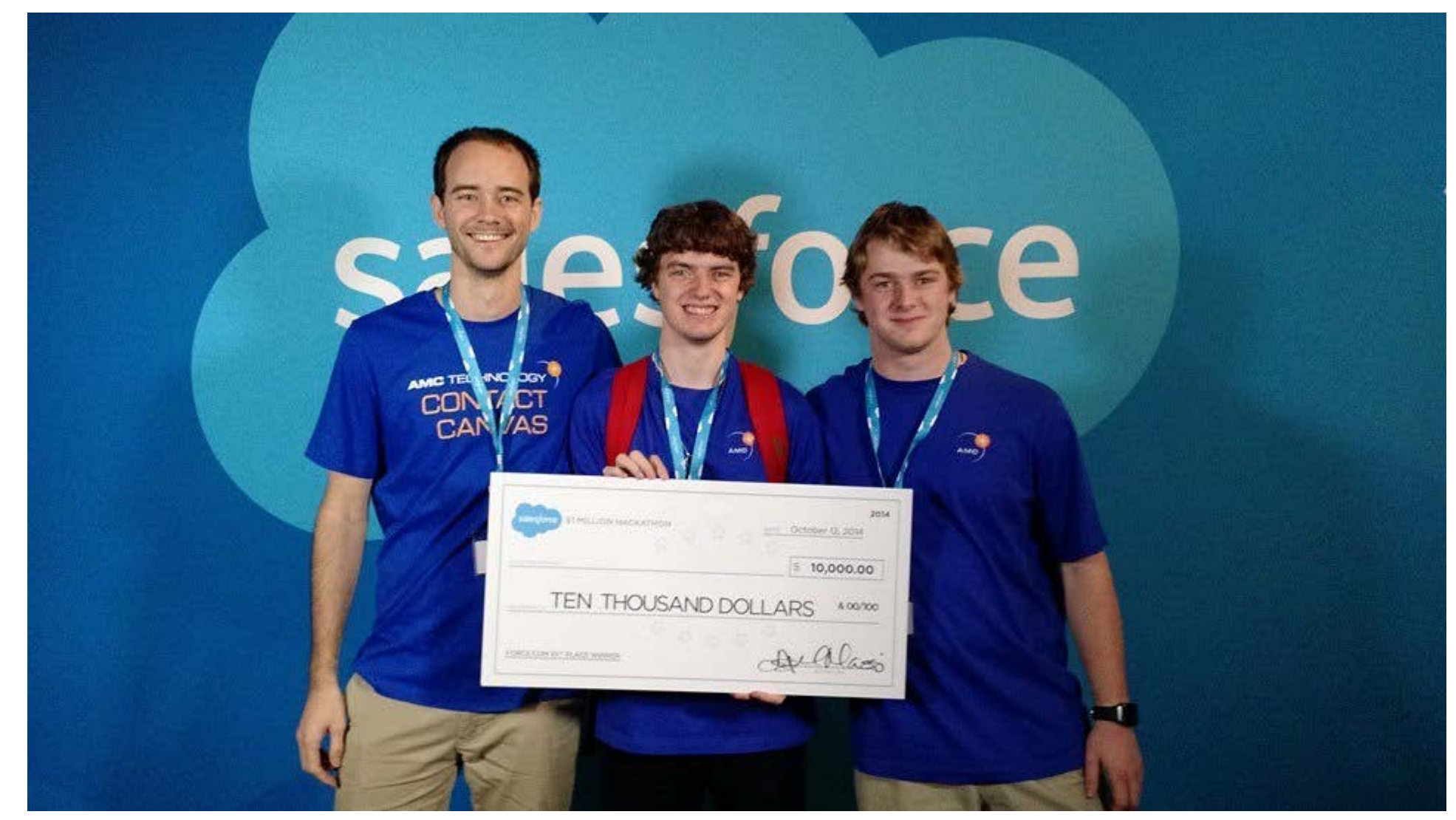


Connect with three major inhouse and cloud hosted CRMs

- Salesforce
- Siebel
- MSCRM



Accomplishments



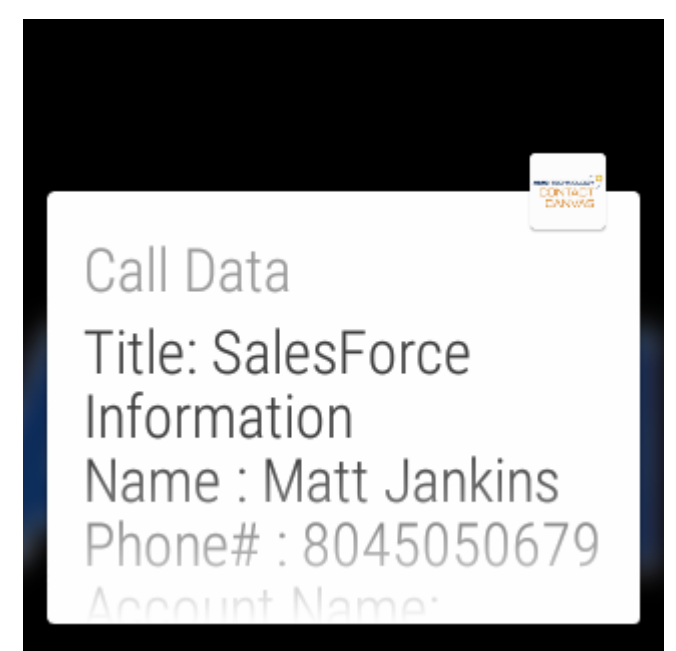
Awarded **10th place** and **\$10,000** in Dreamforce 2014, the largest annual hackathon in the world, hosted by our largest supported CRM, **Salesforce**.

Wearable Interface



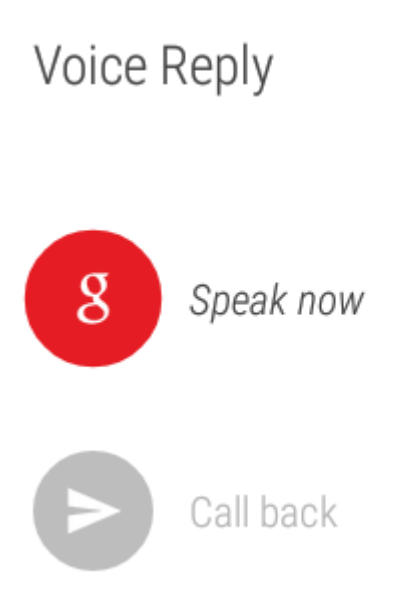
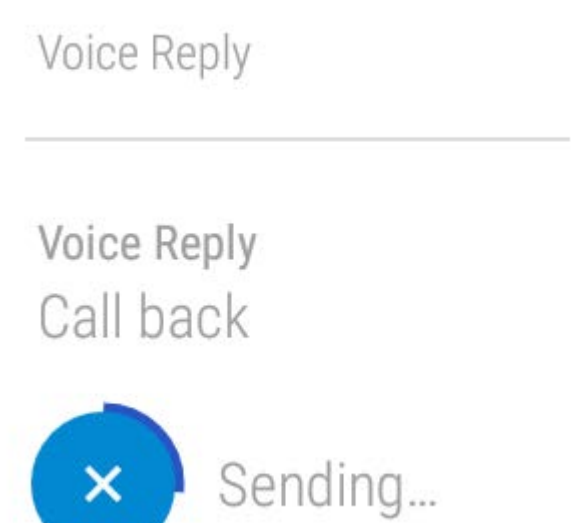
Automatically detect incoming and outgoing calls with customers using our apps built-in service.

Turn off the listening service after work with a **simple swipe left** to conserve battery and improve performance.

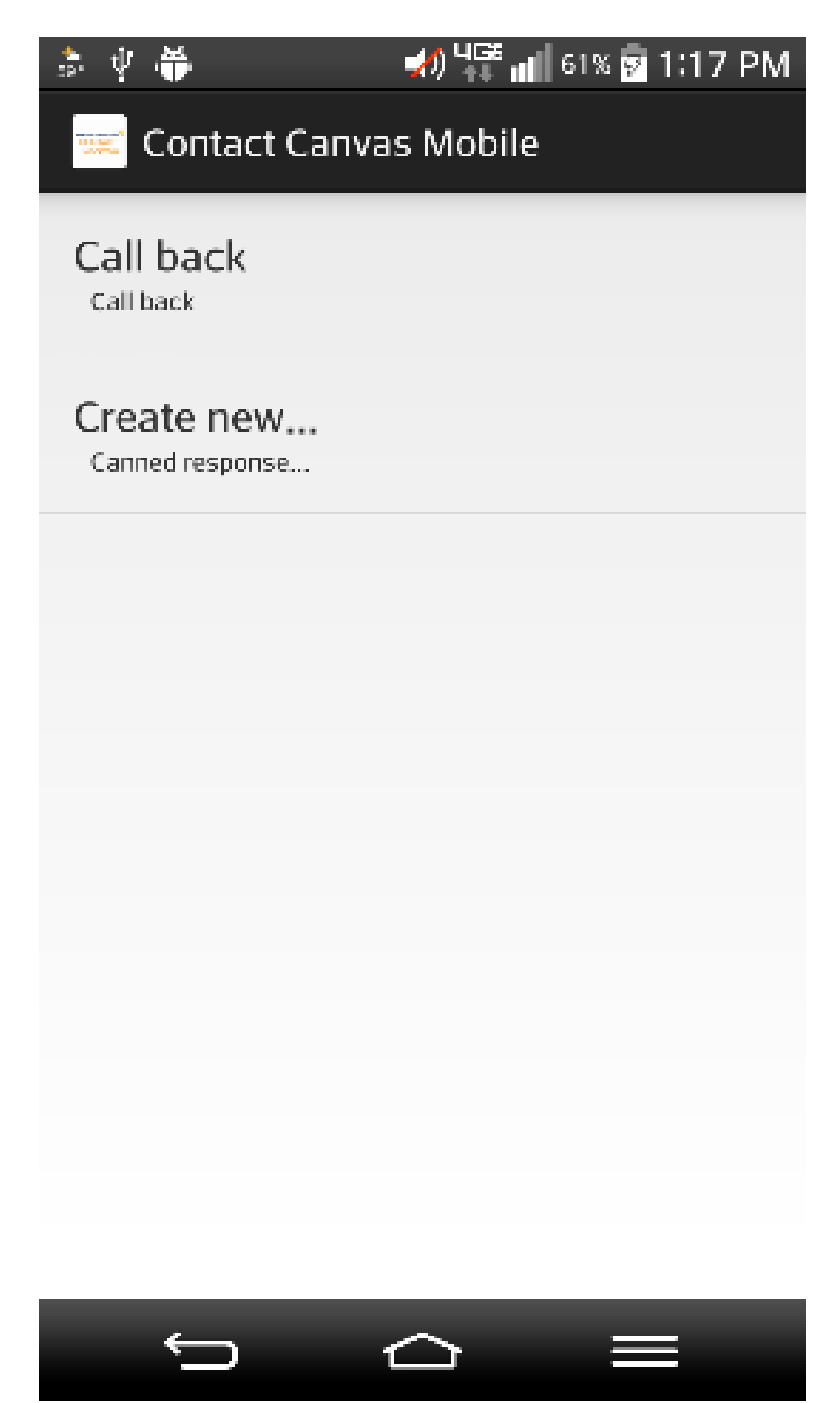


Increase efficiency by reading contact details displayed on your wearable

Save time logging interactions by using speech to text to connect to your CRM



Accurately track call activities by creating and using canned messages



Gave a booth **demo** at the **2014 dreamforce** conference to over 100 different conference attendees at the **AMC Technology booth**.