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March 2022

# Dill, Anthony, et al - Complaint and Judgment

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## IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF MAINE

	)	
FEDERAL TRADE COMMISSION and	)	
STATE OF MAINE,	)	
	)	Case No
Plaintiffs,	)	
	)	
, <b>V.</b>	)	COMPI
,	)	INJUN
ANTHONY DILL, STACI DILL,	)	EQUIT
DIRECT ALTERNATIVES,	)	
and ORIGINAL ORGANICS LLC,	)	
	)	
Defendants.	)	
	)	

## LAINT FOR PERMANENT **TION AND OTHER** ABLE RELIEF

Plaintiffs, the Federal Trade Commission ("FTC") and the State of Maine, for their Complaint allege:

1. The FTC brings this action under Section 13(b) of the Federal Trade Commission Act ("FTC Act"), 15 U.S.C. § 53(b), to obtain permanent injunctive relief, rescission or reformation of contracts, restitution, the refund of monies paid, disgorgement of ill-gotten monies, and other equitable relief for Defendants' acts or practices in violation of Sections 5(a) and 12 of the FTC Act, 15 U.S.C. §§ 45(a) and 52, and the Electronic Fund Transfer Act ("EFTA"), 15 U.S.C. §§ 1693-1693r, and its implementing Regulation E, 12 C.F.R. § 1005.10, in connection with the labeling, advertising, marketing, distribution, and sale of purported weight-loss products.

2. The State of Maine brings this action under the Maine Unfair Trade Practices Act, ME. REV. STAT. tit. 5, §§ 205-A through 214 ("Maine UTPA"), to permanently enjoin and

restrain Defendants from engaging in certain unlawful unfair and deceptive acts or practices in the conduct of trade or commerce, and to obtain relief for Defendants' acts or practices in violation of the Maine UTPA in connection with the labeling, advertising, marketing, distribution, and sale of purported weight-loss products, such relief to include rescission or reformation of contracts, the refund of monies paid, disgorgement, restitution, civil penalties, other relief as provided in the Maine UTPA, and other equitable relief.

#### JURISDICTION AND VENUE

3. This Court has subject matter jurisdiction pursuant to 28 U.S.C. §§ 1331, 1337(a), and 1345, and 15 U.S.C. §§ 45(a), 53(b), and 1607(c), and over the claims of the State of Maine pursuant to 28 U.S.C. § 1367.

4. Venue is proper in this district under 28 U.S.C. § 1391(b), (c), and (d), and 15U.S.C. § 53(b).

#### **PLAINTIFFS**

5. The FTC is an independent agency of the United States Government created by statute. 15 U.S.C. §§ 41-58. The FTC enforces Section 5(a) of the FTC Act, 15 U.S.C. § 45(a), which prohibits unfair or deceptive acts or practices in or affecting commerce. The FTC also enforces Section 12 of the FTC Act, 15 U.S.C. § 52, which prohibits false advertisements for food, drugs, devices, services, or cosmetics in or affecting commerce.

6. Pursuant to Section 13(b) of the FTC Act, 15 U.S.C. § 53(b), the FTC is authorized to initiate federal district court proceedings by its own attorneys to enjoin violations of the FTC Act, and to secure such equitable relief as may be appropriate in each case, including rescission or reformation of contracts, restitution, the refund of monies paid, and the disgorgement of ill-gotten monies. 7. Plaintiff State of Maine is one of fifty sovereign states of the United States. Janet T. Mills is the duly elected and qualified Attorney General acting for Plaintiff State of Maine and is authorized to enforce the Maine UTPA pursuant to ME. REV. STAT. tit. 5, §§ 191 and 209 and the powers vested in her by common law.

8. This Court has supplemental jurisdiction over Plaintiff State of Maine's claims under 28 U.S.C. § 1367.

#### THE DEFENDANTS

9. Defendant Anthony Dill is the owner, sole director, manager, and chief executive officer of Direct Alternatives and Original Organics LLC. At all times material to this Complaint he has identified his primary place of business as 165 Pleasant Avenue, South Portland, Maine 04106. In addition, he has done business at 551 Congress Street, Suite A, Portland, Maine 04101. At all times material to this Complaint, acting alone or in concert with others, including Staci Dill, Anthony Dill has formulated, directed, controlled, had the authority to control, or participated in the acts and practices of Direct Alternatives and Original Organics LLC, including the acts and practices set forth in this Complaint. In connection with the matters alleged herein, he transacts or has transacted business in this District and throughout the United States and Canada.

10. Defendant Staci Dill, together with her husband, Anthony Dill, takes part in the management of Defendants Direct Alternatives and Original Organics LLC. At all times material to this Complaint, acting alone or in concert with others, including Anthony Dill, Staci Dill has formulated, directed, controlled, had the authority to control, or participated in the acts and practices of Direct Alternatives and Original Organics LLC, including the acts and practices

set forth in this Complaint. In connection with the matters alleged herein, she transacts or has transacted business in this District and throughout the United States and Canada.

11. At all times material to this Complaint, Defendant Direct Alternatives, a Maine company, has identified its principal place of business as 165 Pleasant Avenue, South Portland, Maine 04106 and has done business at 551 Congress Street, Suite A, Portland, Maine 04101. Direct Alternatives markets dietary supplements and weight-loss products, including AF Plus and Final Trim. At all times material to this Complaint, acting alone or in concert with others, Direct Alternatives has labeled, advertised, marketed, distributed, or sold these purported weightloss products in this District and throughout the United States and Canada.

12. At all times material to this Complaint, Defendant Original Organics LLC ("Original Organics"), a Maine company, has identified its principal place of business as 165 Pleasant Avenue, South Portland, Maine 04106 and has done business at 551 Congress Street, Suite A, Portland, Maine 04101. Original Organics markets dietary supplements and weight-loss products, including AF Plus and Final Trim. At all times material to this Complaint, acting alone or in concert with others, Original Organics has labeled, advertised, marketed, distributed, or sold these purported weight-loss products in this District and throughout the United States and Canada.

#### **COMMERCE**

At all times material to this Complaint, Defendants have maintained a substantial course of trade in or affecting commerce, as "commerce" is defined in Section 4 of the FTC Act, 15 U.S.C. § 44 and as "trade and commerce" are defined in Section 206(3) of the Maine UTPA, ME. REV. STAT. tit. 5, § 206(3).

#### DEFENDANTS' BUSINESS ACTIVITIES

14. Beginning on or before January 1, 2012 and continuing to present, Defendants have employed unfair or deceptive marketing tactics in the advertising, marketing, distribution, and sale of purported weight-loss products, including AF Plus and Final Trim. Defendants sell these products directly to consumers, predominantly through radio advertising nationwide and in Canada, which has garnered in excess of \$16 million in gross sales. In the course of selling these products, Defendants have made unauthorized charges to consumers' credit and debit cards.

#### AF PLUS ADVERTISING

15. One bottle of AF Plus sells for approximately \$39.95 and contains 30 capsules. It is usually sold as part of a minimum order of two bottles for \$79.90. The recommended serving size is one capsule per day. AF Plus contains a proprietary blend that includes 750 mg of:

- Acai fruit extract (*Euterpe oleracea*)
- Green tea leaf extract (98% polyphenols, 75% catechins, 45% EGCG, 150mg caffeine)
- Panax ginseng root extract (4% ginsenosides)
- Pomegranate fruit extract (20% ellagic acid)
- Amla fruit extract

16. One of the radio advertisements for AF Plus begins with a voiceover asking "Do you want to lose 10 pounds? How about thirty, or even fifty pounds?" A purported company spokesperson then claims that "when we created this once daily weight loss capsule, we had no idea it would work THIS well," and describes AF Plus as a "proven breakthrough in weight loss." Exhibit A, p. 1.

17. In another radio advertisement, the purported company spokesperson states "Hi, I'm Stacey Howard with AF Plus. I've lost a ton of weight with AF Plus, and now you can too." This character is fictitious, as are her reported experiences. Exhibit A, p. 2. 18. Defendants' radio advertisements for AF Plus claim that "AF Plus is an amazing PROVEN breakthrough in weight loss," Exhibit A, pp. 2-3, and "this product is proven and can cause dramatic weight loss." Exhibit A, p. 4.

19. Many of Defendants' radio advertisements for AF Plus claim that users lose pounds in days, and as much as 30 pounds or more. Exhibit A, pp. 1-5.

20. An Interactive Voice Recording ("IVR") that Defendants used to take customer orders claims "[AF Plus is] so powerful, it even works while you sleep!" and "With the metabolism-boosting benefits of AF Plus, you can keep eating your favorite foods and STILL lose pounds and inches – in fact we guarantee it!" Exhibit B.

21. Another of Defendants' radio advertisements for AF Plus claims that "Mayo Clinic research proves that carrying fat in your midsection raises your risk of heart disease, stroke, high blood pressure, even cancer. If you need to lose weight, you absolutely must call now." Exhibit A, p. 4. When consumers call to order they are then told: "Best of all, one capsule lasts an entire day. That's 24 hours of fat burning power." That IVR recording also claims that users lose "pounds and inches." Exhibit B.

### FINAL TRIM ADVERTISING

22. One bottle of Final Trim sells for approximately \$39.95 and contains 30 capsules. It is usually sold as part of a minimum order of two bottles for \$79.90. The recommended serving size is two capsules per day. Final Trim contains the following ingredients:

- Thiamin (as thiamin mononitrate), 1mg
- Riboflavin, 1.13mg
- Konjac root (glucomannan), 1,000mg
- HyperLoss blend 380mg\*

\**Rhodiola rosea* root extract (1% rosavins), Ashwagandha root (from 5:1 concentrate), Bee pollen, Green Tea Extract, Licorice root (from 4:1 concentrate), Schizandra berry (from 10:1 extract),

Acai fruit (*Euterpe oleracea*) (from 5:1 extract), Adrenal (bovine), Wild jujube seed extract, Passion flower extract (plant), *Panax* ginseng root, 5-HTP (from Griffonia simplicifolia seed extract), Zinc ascorbate, Biotin

23. One radio advertisement for Final Trim features the female and male voices of purported product endorsers who claim to have lost 50 pounds, 45 pounds, and 30 pounds, respectively. Exhibit C, p.1. Another radio advertisement for Final Trim features a purported company spokesperson, Jill Moore, who states "I got tired of being fat. Being overweight really limited my life because I didn't have any self confidence. I've since lost [all of] the extra pounds and inches with Final Trim. Hi, I'm Jill Moore with Final Trim. If you need to lose 30 pounds or more, I'm inviting you to participate in our nationwide risk-free trial." These characters are fictitious, as are their reported experiences. Exhibit C, p. 2.

24. Defendants' radio advertisements for Final Trim claim that "Final Trim is an amazing PROVEN breakthrough in weight loss: a ONCE-daily capsule that can help you lose weight in days," Exhibit C, p. 3, and "This product is proven and can cause dramatic weight loss so supplies are limited ... experience maximum weight loss - pounds in days." Exhibit C, p. 6.

25. Many of Defendants' radio advertisements for Final Trim similarly claim that users lose pounds in days, and as much as 30 pounds or more. Exhibit C.

26. An IVR script for Final Trim claims "Since our metabolism-boosting formula helps you shed body fat more quickly, you can keep eating your favorite foods and STILL lose pounds and inches – in fact, we guarantee it!" Exhibit D.

#### MARKETING PRACTICES FOR AF PLUS AND FINAL TRIM

27. The radio advertisements for AF Plus and Final Trim are very similar and invite consumers to respond to a toll-free number to receive their "risk-free trial" for either AF Plus or

Final Trim. Defendants' IVR recordings frequently greet consumers with the news that they have called "in time to get one of the last 100 trials" for AF Plus or Final Trim. Exhibits B & D.

28. At least one of Defendants' radio advertisements for AF Plus deceptively implies that it is a public service announcement, citing a Surgeon General's warning regarding obesity and offering to distribute AF Plus "risk free" on a "first-come, first-served basis." Exhibit A, p. 5.

29. At least one of Defendants' radio advertisements for Final Trim deceptively states that "The following message is not a radio commercial. It's a gift to anyone listening today who needs to lose weight." Exhibit C, p. 7. In fact, consumers who call the toll-free number in the advertisement are prompted to give a credit or debit card to the IVR and are charged \$7.95 in postage to receive the product. Further, in order to avoid being charged an additional \$79.90, consumers must also pay the postage for returning the product and call to cancel the continuity plan in which Defendants have automatically enrolled them.

30. The IVR scripts and marketing materials for both AF Plus and Final Trim are very similar. The IVR requests consumers' names and credit or debit card numbers prior to giving any disclosures about the terms of the offer. Consumers who agree to the "risk-free trial" offers are asked to pay \$7.95 in shipping costs to receive two bottles of either AF Plus or Final Trim valued at \$79.90.

31. Defendants' offers are not in fact free. First, Defendants automatically enroll consumers into continuity plans that they fail to adequately disclose, creating the risk that consumers will incur further unauthorized charges to their credit or debit cards and receive unwanted products. Defendants do not permit consumers to return these additional product shipments and refuse requests for refunds.

32. Second, consumers risk incurring further charges if they do not follow

Defendants' inadequately disclosed return policies. For example, prior to sale, Defendants fail to disclose that consumers must call in advance to obtain a return authorization code and that they must return at least one unopened bottle of the product to avoid being charged \$79.90 for both bottles. In fact, consumers who do not return at least one unopened bottle of the products are charged the entire \$79.90.

33. Prior to sale, Defendants fail to disclose to consumers all of the steps they must take to avoid being charged for the "risk free" trial. For example, consumers are not told that to avoid being charged they must:

- Call to cancel the order and obtain a Return Merchandise Authorization
   ("RMA") number from a customer service representative several days prior to
   the expiration of the "risk-free" trial;
- Return at least one unopened/sealed bottle of the product before the expiration of thirty (30) days after the initial inbound sales call;
- Pay the cost of returning the product;
- Obtain a tracking number to prove the product had been properly returned within thirty (30) days; and
- Call the company's customer service number again with the tracking number prior to the expiration of the 30-day trial period.

After the sale, Defendants still do not adequately disclose all the steps consumers must take to avoid being charged. For example, while Defendants send consumers a pamphlet that directs consumers, in small print, to return the product to obtain a refund, the pamphlet does not explain that the product must be returned unopened. Even when consumers follow all of Defendants' refund policies, including the return of unopened products prior to the expiration of the "riskfree" trial, many consumers are nevertheless charged \$79.90 to their debit or credit cards.

34. Consumers who respond to Defendants' "risk-free trial" are also offered their choice of \$80 worth of gift cards from either Walmart or Target for enrolling in 30-day trial memberships in two buying clubs, Home Play and ValuePlus. The cost for each club, \$1.95, is billed to consumers in advance for the first month. If consumers do not cancel within thirty (30) days, the monthly price of each club goes up to \$24.95. Although consumers are repeatedly promised that they will receive \$80 worth of gift cards whether or not they remain club members, consumers do not receive the full value of the promised gift cards. To receive even a fraction of the promised gift card value, consumers must go to two separate websites, investigate each club's website for gift card offers, print out forms, fill out the forms, mail in each form separately, and repeat the entire application process again eight weeks later.

35. In many cases, in order to justify denying refunds, Defendants misrepresent that consumers were given all of the information about the terms of the offer before they made the purchase.

36. In some instances, despite Defendants' representations that consumers may cancel easily and at any time, consumers who call Defendants' toll-free customer service numbers to cancel their "free trial" or "risk-free trial," or cancel continuity programs, are unable to reach a customer service representative. When consumers are unable to reach a customer service representative within the cancellation period, Defendants strictly enforce the company's refund and cancellation policies, refusing to honor cancellations or refund requests.

37. Defendants obtain debit card numbers from many consumers with the intention of charging them for continuity plans without first obtaining their written or other similarly

authenticated authorization in advance in a form that describes the terms of the preauthorized transfer in a clear and understandable form.

#### VIOLATIONS OF THE FTC ACT

38. Section 5(a) of the FTC Act, 15 U.S.C. § 45(a), prohibits "unfair or deceptive acts or practices in or affecting commerce."

39. Misrepresentations or deceptive omissions of material fact constitute deceptive acts or practices prohibited by Section 5(a) of the FTC Act.

40. Section 12 of the FTC Act, 15 U.S.C. § 52, prohibits the dissemination of any false advertisement in or affecting commerce for the purpose of inducing, or which is likely to induce, the purchase of food, drugs, devices, services, or cosmetics. For the purposes of Section 12 of the FTC Act, 15 U.S.C. § 52, AF Plus and Final Trim are "foods" or "drugs," as defined in Section 15(b) and (c) of the FTC Act, 15 U.S.C. § 55(b), (c). The term "false advertisement" means an advertisement, other than labeling, which is misleading in a material respect. 15 U.S.C. § 55(a)(1).

#### COUNT I

#### FALSE OR UNSUBSTANTIATED CLAIMS

41. Through the means described in Paragraphs 16-21 and Paragraphs 23-26, including, but not limited to the statements and representations contained in advertising and IVR scripts, attached as Exhibits A through D, Defendants have represented, expressly or by implication, that:

- a. AF Plus, taken as directed, will cause users to lose weight, including 30 pounds or more;
- b. AF Plus, taken as directed, is proven to cause substantial weight loss;

- c. AF Plus, taken as directed, will cause users to lose pounds in days;
- d. AF Plus, taken as directed, burns fat;
- e. AF Plus, taken as directed, boosts users' metabolism, thereby allowing users to keep eating their favorite foods and still lose pounds and inches;
- Final Trim, taken as directed, will cause users to lose weight, including as much as 30 pounds or more;
- g. Final Trim, taken as directed, is proven to cause substantial weight loss;
- h. Final Trim, taken as directed, will cause users to lose pounds in days; and
- i. Final Trim, taken as directed, boosts users' metabolism, thereby allowing users to keep eating their favorite foods and still lose pounds and inches.

42. The representations set forth in Paragraph 41 are false or misleading, or were not substantiated at the time the representations were made. Therefore, the making of the representations set forth in Paragraph 41 constitutes a deceptive act or practice and the making of false advertisements, in or affecting commerce, in violation of Sections 5(a) and 12 of the FTC Act, 15 U.S.C. §§ 45(a) and 52.

#### COUNT II

### FALSE ADVERTISING CLAIMS

43. Through the means described in Paragraphs 17 and 23 Defendants have represented, explicitly or by implication, that the product users appearing in Defendants' advertising for AF Plus and Final Trim have successfully used those products to lose substantial weight. 44. In truth and in fact, the purported users of AF Plus and Final Trim appearing in Defendants' advertising for AF Plus and Final Trim are fictitious, and their reported experiences did not occur.

45. Therefore, the making of the representations set forth in Paragraph 43 constitutes a deceptive act or practice and the making of false advertisements in or affecting commerce, in violation of Sections 5(a) and 12 of the FTC Act, 15 U.S.C. §§ 45(a) and 52.

#### **COUNT III**

#### **DECEPTIVE FORMAT OF RADIO ADVERTISING**

46. Through the means described in Paragraphs 28 and 29, Defendants have represented, directly or indirectly, expressly or by implication, that radio advertisements for AF Plus and Final Trim were objective news reports or public service announcements.

47. In truth and in fact, these radio advertisements were not objective news reports or public service announcements.

48. Therefore, the making of the representations as set forth in Paragraph 46 constitutes a deceptive act or practice in or affecting commerce, in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

#### **COUNT IV**

#### **DECEPTIVE PROMISES OF FREE GIFT CARDS**

49. Through the means described in Paragraph 34, Defendants represented to consumers that by enrolling in two buying clubs on a trial basis for thirty (30) days and paying an up-front charge of \$3.90 for both clubs, they would receive \$80 worth of gift cards of the consumers' choice from Walmart or Target, whether or not consumers cancelled their memberships within the first thirty (30) days.

50. In truth and in fact, many consumers did not receive \$80 worth of Walmart or Target gift cards as represented by Defendants, whether or not they cancelled their memberships within thirty (30) days.

51. Therefore, the making of the representations set forth in Paragraph 49 constitutes a deceptive act or practice in or affecting commerce, in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

#### COUNT V

#### MISREPRESENTATIONS ABOUT RISK-FREE TRIAL OFFERS

52. Through the means described in Paragraphs 27-30 and 32-37, Defendants have represented to consumers, directly or indirectly, expressly or by implication, that they may try two bottles of AF Plus and Final Trim for thirty (30) days "risk free" without incurring any financial obligation.

53. The representation in Paragraph 52 is false because Defendants charged consumers the full cost of \$79.90 for the "risk free" trial if they opened both bottles of the products. Consumers also became obligated to pay the cost of returning unopened products and were enrolled in inadequately disclosed continuity plans, creating the risk of incurring additional charges

54. Therefore, the making of the representations set forth in Paragraph 52 constitutes a deceptive act or practice in or affecting commerce in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

#### **COUNT VI**

## MISREPRESENTATIONS ABOUT CREDIT/DEBIT CARD CHARGES AND CANCELLATIONS

55. In numerous instances in connection with the advertising, marketing, promotion, offering for sale, or sale of AF Plus and Final Trim, Defendants have represented, directly or indirectly, expressly or by implication, that they will not charge consumers who cancel "risk-free trials" within thirty (30) days, and will honor timely cancellations of continuity plans.

56. In truth and in fact, in numerous instances in which Defendants have made the representations described above in Paragraph 55, Defendants charged consumers' credit or debit cards \$79.90 for AF Plus and Final Trim after consumers had cancelled "risk-free trials" within thirty (30) days, or Defendants did not honor timely cancellations of continuity plans.

57. Therefore, the making of the representations set forth in Paragraph 55 constitutes a deceptive act or practice in or affecting commerce, in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

#### **COUNT VII**

### FAILURE TO ADEQUATELY DISCLOSE TERMS OF OFFERS

58. In numerous instances, in connection with the advertising, marketing, promotion, offering for sale, or sale of AF Plus and Final Trim, Defendants have represented, directly or indirectly, expressly or by implication, that consumers who provide their billing information will not be charged, or will pay only a small shipping fee.

59. In numerous instances in which Defendants have made the representations set forth in Paragraph 58 above, Defendants have failed to disclose, or disclose adequately, material terms and conditions of the offer, including, but not limited to, that:

- a. Consumers will be automatically charged \$79.90 for the initial purchase of AF Plus or Final Trim if they do not cancel by telephone, obtain a return tracking number from Defendants, and return at least one unopened bottle to Defendants at the consumers' own expense and prior to the expiration of thirty (30) days; and
- b. Consumers will automatically be enrolled in a continuity plan for future auto-shipments of AF Plus or Final Trim that will be billed to their credit or debit cards.

60. Defendants' failure to disclose, or disclose adequately, the material information described in Paragraph 59, in light of the representation set forth in Paragraph 58, constitutes a deceptive act or practice in violation of Section 5(a) of the FTC Act, 15 U.S.C. § 45(a).

#### COUNT VIII

#### **UNFAIRLY CHARGING CONSUMERS WITHOUT AUTHORIZATION**

61. In numerous instances, Defendants have caused charges to be submitted for payment to the credit and debit cards of consumers without the express informed consent of those consumers.

62. Defendants' acts or practices as set forth in Paragraph 61 cause or are likely to cause substantial injury to consumers that those consumers cannot reasonably avoid themselves and that injury is not outweighed by countervailing benefits to consumers or competition.

63. Therefore, Defendants' acts or practices as set forth in Paragraph 61 constitute unfair acts or practices in violation of Section 5 of the FTC Act, 15 U.S.C. §§ 45(a) and 45(n).

#### VIOLATIONS OF EFTA AND REGULATION E

64. Section 509(a) of the Electronic Fund Transfer Act ("EFTA"), 15 U.S.C.

§ 1693(a), provides that a "preauthorized electronic fund transfer from a consumer's account may be authorized by the consumer only in writing, and a copy of such authorization shall be provided to the consumer when made." Section 903(10) of EFTA, 15 U.S.C. § 1693a(10), provides that the term "preauthorized electronic fund transfer" means "an electronic fund transfer authorized in advance to recur at substantially regular intervals."

65. Section 205.10(b) of Regulation E, 12 C.F.R. § 205.10(b), provides that "[p]reauthorized electronic fund transfers from a consumer's account may be authorized only by a writing signed or similarly authenticated by the consumer. The person that obtains the authorization shall provide a copy to the consumer."

66. Section 205.10(b) of the Federal Reserve Board's Official Staff Commentary to Regulation E, 12 C.F.R. § 205.10(b), Supp. I, provides that "[t]he authorization process should evidence the consumer's identity and assent to the authorization." *Id.* at ¶ 10(b), cmt. 5. The Official Staff Commentary further provides that "[a]n authorization is valid if it is readily identifiable as such and the terms of the preauthorized transfer are clear and readily understandable." *Id.* at ¶ 10(b), cmt. 6.

67. Pursuant to Section 917(c) of EFTA, 15 U.S.C. § 16930(c), every violation of EFTA and Regulation E constitutes a violation of Section 5 of the FTC Act, 15 U.S.C. §§ 45(a) and 45(n).

#### **COUNT IX**

#### EFTA AND REGULATION E

68. In numerous instances, Defendants have debited consumers' bank accounts on a recurring basis without obtaining a written authorization signed or similarly authenticated from consumers for preauthorized electronic fund transfers from their accounts, thereby violating Section 907(a) of EFTA, 15 U.S.C. § 1693e(a), and Section 205.10(b) of Regulation E, 12 C.F.R. § 205.10(b).

69. In numerous instances, Defendants have debited consumers' bank accounts on a recurring basis without providing to the consumer a copy of a written authorization signed or similarly authenticated by the consumer for preauthorized electronic fund transfers from the consumer's account, thereby violating Section 907(a) of EFTA, 15 U.S.C. § 1693e(a), and Section 205.10(b) of Regulation E, 12 C.F.R. § 205.10(b).

70. By engaging in violations of EFTA and Regulation E as set forth in Paragraphs 68 and 69, Defendants have engaged in violations of 15 U.S.C. § 16930(c) and Section 5 of the FTC Act, 15 U.S.C. §§ 45(a) and 45(n).

#### VIOLATIONS OF MAINE LAW

71. The Maine UTPA, § 207, declares unlawful "unfair methods of competition and unfair or deceptive acts or practices in the conduct of any trade or commerce."

72. Misrepresentations or deceptive omissions of material fact constitute deceptive acts or practices prohibited by Section 207 of the Maine UTPA.

73. Section 206 of the Maine UTPA defines "trade or commerce" as including "the advertising, offering for sale, sale or distribution of any services and any property, tangible or intangible, real, personal or mixed, and any other article, commodity or thing of value wherever

situate, and shall include any trade or commerce directly or indirectly affecting the people of this State." ME. REV. STAT. tit. 5, § 206.

74. Chapter 205-A, "Required Disclosures to Consumers," of Title 10 of Maine's statutes prohibits certain practices related to free trial offers. ME. REV. STAT. tit. 10, §§ 1210 through 1210-B.

75. Section 1210(2) prohibits making free offers unless, at the time of the offer, "the seller provides the consumer with clear and conspicuous information regarding the terms of the free offer, including any additional financial obligations that may be incurred as a result of accepting the free offer." ME. REV. STAT. tit. 10, § 1210.

76. Section 1210-A provides that a violation of Title 10, Chapter 205-A is a violation of the Maine UTPA.

#### COUNT X

#### FALSE OR UNSUBSTANTIATED CLAIMS

77. Plaintiff State of Maine incorporates herein by reference all of the allegations contained in Paragraph 41 of this Complaint.

78. The representations set forth in Paragraph 41 are false or misleading, or were not substantiated at the time the representations were made. Therefore, by making the representations described in Paragraph 41, Defendants have engaged in a pattern or practice of unfair or deceptive acts or practices in the conduct of trade or commerce by falsely advertising, distributing, and selling AF Plus and Final Trim as products that would directly or indirectly cause weight loss, in violation of ME. REV. STAT. tit. 5, § 207.

79. Defendants' conduct as described herein has been intentional.

#### **COUNT XI**

#### FALSE ADVERTISING CLAIMS

80. Plaintiff State of Maine incorporates herein by reference all of the allegations contained in Paragraphs 43-44 of this Complaint.

81. Through the above-described conduct and representations, Defendants engaged in a pattern or practice of unfair or deceptive acts or practices in the conduct of trade or commerce by falsely advertising AF Plus and Final Trim as products that endorsers have used successfully for substantial weight loss, in violation of ME. REV. STAT. tit. 5, § 207.

82. Defendants' conduct as described herein has been intentional.

#### **COUNT XII**

## **DECEPTIVE FORMAT OF RADIO ADVERTISING**

83. Plaintiff State of Maine incorporates herein by reference all of the allegations contained in Paragraphs 46-47 of this Complaint.

84. Through the above-described conduct and representations, Defendants engaged in a pattern or practice of unfair or deceptive acts or practices in the conduct of trade or commerce by falsely representing that radio advertisements for AF Plus and Final Trim were objective news reports or public service announcements, in violation of ME. REV. STAT. tit. 5, § 207.

85. Defendants' conduct as described herein has been intentional.

#### **COUNT XIII**

#### **DECEPTIVE PROMISES OF FREE GIFT CARDS**

86. Plaintiff State of Maine incorporates herein by reference all of the allegations contained in Paragraphs 49-50 of this Complaint.

87. Through the above-described conduct, Defendants engaged in a pattern or practice of unfair or deceptive acts or practices in the conduct of trade or commerce by falsely advertising, distributing, and selling buying club memberships with the representation that becoming a paying member would entitle consumers to their choice of \$80 worth of either Walmart or Target gift cards, in violation of ME. REV. STAT. tit. 5, § 207.

88. Defendants' conduct as described herein has been intentional.

#### **COUNT XIV**

#### **MISREPRESENTATIONS ABOUT RISK-FREE TRIAL OFFERS**

89. Plaintiff State of Maine incorporates herein by reference all of the allegations contained in Paragraphs 52-53 of this Complaint.

90. Through the above-described conduct, Defendants engaged in a pattern or practice of unfair or deceptive acts or practices in the conduct of trade or commerce by falsely advertising or representing that consumers could try AF Plus or Final Trim for thirty (30) days "risk-free," without incurring any financial obligation, in violation of ME. REV. STAT. tit. 5, § 207 and ME. REV. STAT. tit 10, § 1210.

91. Defendants' conduct as described herein has been intentional.

#### COUNT XV

### MISREPRESENTATIONS ABOUT CREDIT/DEBIT CARD CHARGES AND CANCELLATIONS

92. Plaintiff State of Maine incorporates herein by reference all of the allegations contained in Paragraphs 55-56 of this Complaint.

93. Through the above-described conduct, Defendants engaged in a pattern or practice of unfair or deceptive acts or practices in the conduct of trade or commerce by falsely advertising or representing that they will not charge consumers who cancel "risk-free trials" for

AF Plus or Final Trim within thirty (30) days, and that Defendants will honor timely cancellations of continuity plans, in violation of ME. REV. STAT. tit. 5, § 207 and ME. REV. STAT. tit. 10, § 1210.

94. Defendants' conduct as described herein has been intentional.

#### **COUNT XVI**

#### FAILURE TO ADEQUATELY DISCLOSE TERMS OF OFFERS

95. Plaintiff State of Maine incorporates herein by reference all of the allegations contained in Paragraphs 58-59 of this Complaint.

96. Through the above-described conduct, Defendants engaged in a pattern or practice of unfair or deceptive acts or practices in the conduct of trade or commerce by failing to disclose, or to disclose adequately, the material information described in Paragraph 59 in light of the representations set forth in Paragraph 58, in violation of ME. REV. STAT. tit. 5, § 207 and ME. REV. STAT. tit. 10, § 1210.

97. Defendants' conduct as described herein has been intentional.

### COUNT XVII

#### **UNFAIRLY CHARGING CONSUMERS WITHOUT AUTHORIZATION**

98. Plaintiff State of Maine incorporates herein by reference all of the allegations contained in Paragraphs 61-62 of this Complaint.

99. Through the above-described conduct, Defendants engaged in a pattern or practice of unfair acts or practices in the conduct of trade or commerce by charging the debit and credit cards of consumers without the consumers' express informed consent, in violation of ME. REV. STAT. tit. 5, § 207.

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100. Defendants' conduct as described herein has been intentional.

#### **CONSUMER INJURY**

101. Consumers have suffered and will continue to suffer substantial injury as a result of Defendants' violations of the FTC Act, EFTA, and the Maine UTPA. In addition, Defendants have been unjustly enriched as a result of their unlawful acts or practices. Absent injunctive relief by this Court, Defendants are likely to continue to injure consumers, reap unjust enrichment, and harm the public interest.

#### THE COURT'S POWER TO GRANT RELIEF

102. Section 13(b) of the FTC Act, 15 U.S.C. § 53(b), and 15 U.S.C. § 1693o(c), empower this Court to grant injunctive and such other relief as the Court may deem appropriate to halt and redress violations of any provision of law enforced by the FTC. The Court, in the exercise of its equitable jurisdiction, may award ancillary relief, including rescission or reformation of contracts, restitution, the refund of monies paid, and the disgorgement of illgotten monies, to prevent and remedy any violation of any provision of law enforced by the FTC.

103. Pursuant to 28 U.S.C. § 1367, this Court has supplemental jurisdiction to enable Plaintiff State of Maine to enforce its state law claims under the Maine Unfair Trade Practices Act, ME. REV. STAT. tit. 5, §§ 205-a through 214, against Defendants in this Court. Section 209 of the Maine UTPA empowers this Court to grant injunctive and such other relief, including civil penalties for intentional violations, as the Court may deem appropriate to halt and redress violations of any provision of the Maine UTPA enforced by the Maine Attorney General. The Court, in the exercise of its equitable jurisdiction, may award ancillary relief, including rescission or reformation of contracts, restitution, the refund of monies paid, and the

disgorgement of ill-gotten monies, to prevent and remedy any violation of the Maine UTPA enforced by the Maine Attorney General.

#### FTC PRAYER FOR RELIEF

Wherefore, Plaintiff Federal Trade Commission, pursuant to Section 13(b) of the FTC Act, 15 U.S.C. §§ 53(b), Section 917(c) of EFTA, 15 U.S.C. § 16930(c), and the Court's own equitable powers, requests that the Court:

- A. Enter a permanent injunction to prevent future violations of the FTC Act and EFTA by Defendants;
- B. Award such relief as the Court finds necessary to redress injury to consumers resulting from Defendants' violations of the FTC Act and EFTA, including but not limited to, rescission or reformation of contracts, restitution, the refund of monies paid, and the disgorgement of ill-gotten monies; and
- C. Award Plaintiff FTC the costs of bringing this action, as well as such other and additional relief as the Court may determine to be just and proper.

#### MAINE PRAYER FOR RELIEF

Wherefore, Plaintiff State of Maine, pursuant to the Maine UTPA, ME. REV. STAT. tit. 5,

§ 209, and the Court's own equitable powers, requests that the Court:

- A. Enter an order declaring Defendants' above-described conduct to be in violation of the Maine UTPA, ME. REV. STAT. tit. 5, § 207 and to be intentional violations pursuant to the Maine UTPA, ME. REV. STAT. tit. 5, § 209;
- B. Enter a permanent injunction to prevent future violations of the Maine UTPA by Defendants;

- C. Award such relief as the Court finds necessary to redress injury to consumers resulting from Defendants' violations of the Maine UTPA, including but not limited to, rescission or reformation of contracts, restitution, the refund of monies paid, and the disgorgement of ill-gotten monies;
- D. Adjudge civil penalties of not more than ten thousand dollars (\$10,000) for each intentional violation of the Maine UTPA pursuant to ME. REV. STAT. tit. 5, § 209; and
- E. Award Plaintiff State of Maine the costs of bringing this action, prejudgment interest pursuant to ME. REV. STAT. tit. 14, § 1602-B, and such other and additional relief as the Court may determine to be just and proper.

Respectfully submitted,

JONATHAN NUECHTERLEIN General Counsel

/s/ James A. Prunty James A. Prunty David P. Frankel Carolyn L. Hann Federal Trade Commission 600 Pennsylvania Avenue, NW Washington, D.C. 20580 Telephone: 202-326-2438, 2812, 2745 Facsimile: 202-326-3259 Email: jprunty@ftc.gov, dfrankel@ftc.gov chann@ftc.gov

Attorneys for Plaintiff FEDERAL TRADE COMMISSION

JANET T. MILLS Attorney General, State of Maine

/s/ Brendan F.X. O'Neil Brendan F.X. O'Neil Assistant Attorney General Office of the Attorney General 6 State House Station Augusta, ME 04333 Telephone: 207-626-8842 Facsimile: 207-624-7730 Email: brendan.oneil@maine.gov

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Case 2.10-cv-00023-GZ5 Document 1-1 Filed 01/19/16 Fage 1 015 Page D #. 27

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tei (952) 449-2500 fx 7(952) 449-2501 uit markas h. om

Script

marketing architects

National AF Plus Event Grabber :60

Advertiser:	Direct Alternatives
Product:	Acai Fresh - Radio
Date:	04-16-2013
Spot:	827-073 National AF Plus Event Grabber
Version:	2 - Production Approved

- 1 FVO: Do you want to lose 10 pounds? How about thirty, or even fifty
- 2 pounds? Because right now, you can start losing as much weight as
- 3 you want absolutely risk-FREE.
- 4
- 5 Hi! I'm Stacey Howard, with AF Plus. When we created this once daily
- 6 weight loss capsule, we had no idea it would work THIS well. And THAT7 calls for a celebration.
- 8
- 9 That's why we're giving out risk-FREE trials to anyone who calls today
- as part of our National AF Plus Event. Just call 1-800-XXX-XXXX.
- 11
- 12 AF Plus is a proven breakthrough in weight loss! You'll safely boost
- 13 your metabolic heart rate, allowing you to shed pounds in days!
- 14 Because it's so potent, please take no more than one capsule a day.
- 15
- 16 We're so confident you'll lose weight, that as part of the National AF
- 17 Plus event, you'll get a full size supply of AF Plus to use absolutely risk-
- 18 free!
- 19
- 20 Get yours now and start losing weight before this special event ends!
- 21 Call 1-800-XXX-XXXX. That toll-free number again: 1-800-XXX-XXXX.

5655 2.10 CV 00025 625 Document 11 Flied 01/13/10 Fage 2 of 5 Page D #: 28

110 (Theshire Lane Suite 200 Minneapolis, MN, 55305

tel (952) 449-2500 fx: (952) 449-2501 uit markaech.com

# Script

marketing architects

Did You Know Stacey Howard :60

Advertiser:	Direct Alternatives
Product:	Acai Fresh - Radio
Date:	06-12-2012
Spot:	827-061 Did You Know Stacey Howard
Version:	4 - Production Approved

1 STACEY: Did you know that if you're a woman and you're overweight,

- 2 you're less likely to be successful in life than your thinner peers? So
- 3 you have two options, either wait for the world to change, or lose the
- 4 extra pounds.
- 5
- 6 Hi, I'm Stacey Howard with AF Plus. I've lost a ton of weight with AF
- 7 Plus, and now you can too. I want you to participate in our nation wide
- 8 risk-free trial. Call now. 1-800-XXX-XXXX.
- 9
- 10 AF Plus is an amazing PROVEN breakthrough in weight loss: a ONCE-
- 11 daily capsule that can help you lose weight in days. It's also one of the
- 12 healthiest ways to lose weight, because each capsule contains natural
- 13 ingredients -- including green tea extract. You'll boost your metabolic
- 14 heart rate, allowing you to shed pounds in days... with just ONE
- 15 capsule a day!
- 16
- 17 If you would like to lose 30 pounds or more by taking just ONE all-
- 18 natural capsule a day, call now to participate in our nationwide risk-
- 19 free trial. 1-800-XXX-XXXX. That's 1-800-XXX-XXXX. 1-800-XXX-
- 20 XXXX.

ISE 2:15-CV-00023-G2S Document 1-1 Filed 01/19/16 Page 3 of 5 Page 0 # 29

110 Cheshie Lane Suita 200 Minneardis, MN 55305

tel (952) 449-2500 fx (952) 449-2501 urt marka: h - oni

# Script

marketing architects

Want to Cry :60

Advertiser:	Direct Alternatives		
Product:	Acai Fresh - Radio		
Date:	07-18-2012		
Spot:	827-063 Want to Cry		
Version:	3 - Production Approved		

- 1 EMOTIONAL MUSIC UNDER FIRST LINE
- 2

3 ANNC: Have you ever looked at your body and wanted to cry?

- 4
- 5 UPLIFTING MUSIC UP
- 6

If so, now you can join the tens of thousands of people that have lost
countless pounds, inches and dress sizes with AF Plus. If you need to
lose thirty pounds or more and would like to participate in a nationwide
risk-free trial of AF Plus, call now. 1-800-XXX-XXXX.

11

AF Plus is an amazing PROVEN breakthrough in weight loss: a ONCE-12 daily capsule that can help you lose weight in days. It's also one of the 13 healthiest ways to lose weight, because each capsule contains natural 14 ingredients -- including green tea extract. You'll boost your metabolic 15 heart rate, allowing you to shed pounds in days... with just ONE 16 capsule a day! Be among the first to call for your risk-free trial. 17 18 19 If you would like to lose 30 pounds or more by taking just ONE allnatural capsule a day, call now to participate in this nationwide risk-20

- 21 free trial. 1-800-XXX-XXXX. Hurry, this trial ends soon. 1-800-XXX-
- 22 XXXX.
- 23

case 2.10 cv 00023 GZS Document 1-1 Filed 01/19/16 Page 4 of 5 Pagelo #: 30

110 Cheshire Lans Suite 200 Minneapolis, MP4, 55305 tel (952) 449-2530 fx: (952) 449-2501 uil markan b.com

marketing architects

Whistle 60:

Script

Advertiser:	Direct Alternatives		
Product:	Acai Fresh - Radio		
Date:	05-14-2013		
Spot:	827-074 Whistle		
Version:	3 - Production Approved		

1	*WHISTLE -	[FINGERS	IN	MOUTH	TYPE]*
---	------------	----------	----	-------	--------

2

3 ANNC: Want to lose weight? Listen up. Because an incredibly effective

- 4 weight loss supplement is being given out to 100 callers right now.
- 5 Because it's so potent, please take no more than one capsule a day.
- 6
- 7 Be one of the first 100 callers to get a risk-free trial. 1-800-XXX-XXXX.
- 8
- 9 Supplies are limited because this product is proven and can cause
- 10 dramatic weight loss. It's called AF Plus. Take one capsule just once a
- 11 day as directed and you can experience maximum weight loss pounds
- 12 in days. It's all-natural, safe and healthy, but if your weight loss with
- 13 AF Plus is too dramatic, please decrease use and only take it every
- 14 other day.
- 15

16 Only 100 callers are guaranteed to get a risk-free trial. Call 1-800-

- 17 XXX-XXXX.
- 18

19 Mayo Clinic research proves that carrying fat in your midsection raises

- 20 your risk of heart disease, stroke, high blood pressure, even cancer. If
- 21 you need to lose weight, you absolutely must call now. 1-800-XXX-
- 22 XXXX. 1-800-XXX-XXXX.
- 23
- 24
- 25
- 26

Case 2.10-cv-00023-023 Document 1-1 Filed 01/13/10 Page 5 015 Page 0 #. 31

 117 Cheshire Lane
 tel (952) 449-2530

 Suite 200
 fs. (952) 449-2501

 Minnespois, MM 55303
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Script



A-N AF Plus :60

Advertiser:	Direct Alternatives		
Product:	Acai Fresh - Radio		
Date:	02-14-2012		
Spot:	827-057 A-N AF Plus		
Version:	3 - Production Approved		

1 ANNC: Please stay tuned to the following public announcement:

2

According to the Surgeon General, the obesity health crisis is affecting "every state, every city, and every community" across the nation. In an effort to aid the public in its fight against obesity, risk-free trials of AF Plus are now being distributed. To sign up for the risk-free trial, call now. 1-800-XXX-XXXX.

8

9 All listeners whose last name begins with the letter A through N are

10 allowed to start calling now. Listeners whose last name begins with O

- 11 through Z can begin calling tomorrow, 9 AM.
- 12

13 Repeat, this is a public announcement. To fight the obesity epidemic,

14 AF Plus is being distributed risk-free to the public on a strict first-come,

- 15 first-served basis.
- 16

17 All listeners whose last name begins with the letter A through N are

allowed to start calling now. Listeners whose last name begins with O

- 19 through Z can begin calling tomorrow, 9 AM.
- 20

21 Call for your risk-free trial of AF Plus. 1-800-XXX-XXXX. 1-800-XXX-

22 XXXX.

·

Acai Fresh - Radio 827-IVR104 Whistle Benefits Version 1 Starting: 07-01-2013 Based On: 827-IVR103

\*

## GREETING

Congratulations - you've called in time to get one of the last 100 trials of AF Plus we're giving away for this radio airing, which means you qualify for a full size supply of this once a day weight loss breakthrough! It's so powerful, it even works while you sleep! Because it's so potent, please take no more than one capsule a day. With a few quick steps, I can help you get your risk-free supply.

\* \* \*

## **AF PLUS BENEFITS**

AF Plus is an all-natural weight loss supplement containing extract of the Brazilian Acai Berry, which has been featured on major television shows because of its powerful health and weight loss benefits! Best of all, one capsule lasts an entire day. That's 24 hours of fat burning power. With the metabolism-boosting benefits of AF Plus, you can keep eating your favorite foods and STILL lose pounds and inches - in fact, we guarantee it! And AF Plus is so easy to use -- take one capsule just once a day as directed and you can experience maximum weight loss - pounds in days. It's all natural, safe and healthy but if your weight loss with AF Plus is too dramatic, please decrease use and only take it every other day.

[Excerpted from DIRALT 001075 – DIRALT 001077]

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## UNITED STATES DISTRICT COURT DISTRICT OF MAINE

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FEDERAL TRADE COMMISSION and STATE OF MAINE,	
Plaintiffs,	
v.	
ANTHONY DILL, STACI DILL, DIRECT ALTERNATIVES, and ORIGINAL ORGANICS LLC,	
Defendants.	

Docket No. 2:16-cv-00023-GZS

## NOTICE OF APPOINTMENT OF LIQUIDATION RECEIVER

PLEASE TAKE NOTICE that, on \_\_\_\_\_\_, the United States District Court for the District of Maine appointed John C. Turner, of Auburn, Maine, as the Liquidation Receiver for the purpose of receiving and liquidating the Receivership Estate of Anthony Dill, Staci Dill, Direct Alternatives, and Original Organics LLC (collectively, the "Defendants");

**PLEASE TAKE FURTHER NOTICE** that the Court's Final Order establishes the Liquidation Receiver as the sole administrator of the Receivership Estate, and directs, authorizes, and empowers the Liquidation Receiver to manage all the business affairs, funds, and property of the Receivership Estate;

**PLEASE TAKE FURTHER NOTICE** that the Court's Final Order establishes that persons who receive notice of the Final Order, including by receiving a copy of this *Notice of Appointment of Receiver*, whether acting directly or through any trust, corporation, subsidiary, division, or other device or entity, or any of them, shall cooperate fully with and assist the Liquidation Receiver in the performance of his duties under the Final Order;

**PLEASE TAKE FURTHER NOTICE** that the Court's Final Order establishes that third parties shall conclusively rely on this Notice of Appointment of Liquidation Receiver as sufficient evidence of the Liquidation Receiver's authority to engage in the acts and perform the duties of the Final Order, including his authority to convey, transfer, sign, pledge, liquidate, and convey the assets of the Receivership Estate.

Inquiries to the Receiver can be made via email to counsel to the Liquidation Trustee at nhull@verrilldana.com or by leaving a message at (207)-253-4726.

## **EXHIBIT C TO FINAL JUDGMENT & ORDER**

### UNITED STATES DISTRICT COURT DISTRICT OF MAINE

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FEDERAL TRADE COMMISSION and STATE OF MAINE,	
Plaintiffs,	
<b>v</b> .	
ANTHONY DILL, STACI DILL, DIRECT ALTERNATIVES, and	
ORIGINAL ORGANICS LLC,	
Defendants.	

Docket No. 2:16-cv-00023-GZS

## Derendanto.

## FEE SCHEDULE FOR PAYMENTS TO THE LIQUIDATION RECEIVER

- The fee structure as percentage of dollar-value liquidated shall be as follows:
  - o 25% of the first \$5,000 of the Liquidation Estate;
  - o 10% of the next \$45,000 of the Liquidation Estate;
  - o 5% of the next \$950,000 of the Liquidation Estate; and
  - o 3% of the Liquidation Estate that exceeds \$1,000,000.
- Additional expenses to be charged against the estate include the following:
  - o Reasonable and necessary attorney and accountant fees;
  - Reasonable and necessary costs of maintaining assets such as heat, electricity;
     snow removal and maintenance; boat storage fees; and
  - Other reasonable and necessary costs to preserve or maximize the value of the assets of the Liquidation Estate.

## **EXHIBIT B TO FINAL JUDGMENT & ORDER**

#### S. 3386---4

(c) AUTHORITY PRESERVED.—Nothing in this section shall be construed to limit the authority of the Commission under any other provision of law.

SEC. 6. ENFORCEMENT BY STATE ATTORNEYS GENERAL.

SEC. 6. ENFORCEMENT BY STATE ATTORNEYS GENERAL. (a) RIGHT OF ACTION.—Except as provided in subsection (e), the attorney general of a State, or other authorized State officer, alleging a violation of this Act or any regulation issued under this Act that affects or may affect such State or its residents may bring an action on behalf of the residents of the State in any United States district court for the district in which the defend-ant is found, resides, or transacts business, or wherever venue is proper under section 1391 of title 28, United States Code, to obtain appropriate injunctive relief. (b) NOTICE TO COMMISSION REQUIRED.—A State shall provide prior written notice to the Federal Trade Commission of any civil action under subsection (a) together with a copy of its complaint, except that if it is not feasible for the State to provide such prior notice, the State shall provide such notice immediately upon insti-tuting such action.

notice, the State shall provide such notice induced in the state shall provide such notice induced in the state st

and

(2) file petitions for appeal of a decision in such civil action. (d) CONSTRUCTION.—Nothing in this section shall be construed

(1) to prevent the attorney general of a State, or other authorized State officer, from exercising the powers conferred on the attorney general, or other authorized State officer, by the laws of such State, or

(2) to prohibit the attorney general of a State, or other authorized State officer, from proceeding in State or Federal court on the basis of an alleged violation of any civil or criminal statute of that State.

(e) LIMITATION.—No separate suit shall be brought under this section if, at the time the suit is brought, the same alleged violation is the subject of a pending action by the Federal Trade Commission or the United States under this Act.

Speaker of the House of Representatives.

Vice President of the United States and President of the Senate.

#### S. 3386-3

(c) APPLICATION WITH OTHER LAW.—Nothing in this Act shall be construed to supersede, modify, or otherwise affect the requirements of the Electronic Funds Transfer Act (15 U.S.C. 1693 et seq.) or any regulation promulgated thereunder.
(d) DEFINITIONS.—In this section:

(1) INITIAL MERCHANT.—The term "initial merchant" means a person that has obtained a consumer's billing information directly from the consumer through an Internet transaction initiated by the consumer.
(2) POST-TRANSACTION THER DAFTY SELLER —The term

(2) POST-TRANSACTION THIRD PARTY SELLER.—The term "post-transaction third party seller" means a person that— (A) sells, or offers for sale, any good or service on the selle.

(B) solicits the purchase of such goods or services on the Internet through an initial merchant after the con-sumer has initiated a transaction with the initial merchant; and

(C) is not-

(i) the initial merchant; (ii) a subsidiary or corporate affiliate of the initial merchant; or

(iii) a successor of an entity described in clause (i) or (ii).

#### SEC. 4. NEGATIVE OPTION MARKETING ON THE INTERNET.

It shall be unlawful for any person to charge or attempt to charge any consumer for any goods or services sold in a transaction effected on the Internet through a negative option feature (as defined in the Federal Trade Commission's Telemarketing Sales Rule in part 310 of title 16, Code of Federal Regulations), unless the person-

(1) provides text that clearly and conspicuously discloses all material terms of the transaction before obtaining the consumer's billing information; (2) obtains a consumer's express informed consent before

charging the consumer's credit card, debit card, bank account, or other financial account for products or services through

(3) better initial account for products of services infough such transaction; and (3) provides simple mechanisms for a consumer's credit card, debit card, bank account, or other financial account.

#### SEC. 5. ENFORCEMENT BY FEDERAL TRADE COMMISSION.

SEC. 5. ENFORCEMENT BY FEDERAL TRADE COMMISSION.
(a) IN GENERAL.—Violation of this Act or any regulation prescribed under this Act shall be treated as a violation of a rule under section 18 of the Federal Trade Commission Act (15 U.S.C. 57a) regarding unfair or deceptive acts or practices. The Federal Trade Commission shall enforce this Act in the same manner, by the same means, and with the same jurisdiction, powers, and duties as though all applicable terms and provisions of the Federal Trade Commission Act (15 U.S.C. 41 et seq.) were incorporated into and made a part of this Act.
(b) PENALTIES.—Any person who violates this Act or any regulation prescribed under this Act as though all applicable terms and provisions of the Federal Trade Commission Act as though all applicable terms and provisions of the Federal Trade Commission Act were incorporated in and made part of this Act.

### **EXHIBIT A TO FINAL JUDGMENT & ORDER** Page 3

#### S.3386-2

acquired consumers' billing information from the initial mer-chant through "data pass", millions of consumers were unaware they had been enrolled in membership clubs.

(7) The use of a "data pass" process defied consumers' expectations that they could only be charged for a good or a service if they submitted their billing information, including

a service if they submitted their billing information, including their complete credit or debit card numbers. (8) Third party sellers used a free trial period to enroll members, after which they periodically charged consumers until consumers affirmatively canceled the memberships. This use of "free-to-pay conversion" and "negative option" sales took advantage of consumers' expectations that they would have an opportunity to accept or reject the membership club offer at the end of the trial period.

#### SEC. 3. PROHIBITIONS AGAINST CERTAIN UNFAIR AND DECEPTIVE INTERNET SALES PRACTICES,

(a) REQUIREMENTS FOR CERTAIN INTERNET-BASED SALES .-- It (a) REQUIREMENTS FOR CERTAIN INTERNET BASED SALES.—It shall be unlawful for any post-transaction third party seller to charge or attempt to charge any consumer's credit card, debit card, bank account, or other financial account for any good or service sold in a transaction effected on the Internet, unless.—(1) before obtaining the consumer's billing information, the post-transaction third party seller has clearly and conspicuously displayed to the consumer all material terms of the transaction.

disclosed to the consumer all material terms of the transaction, including-

 (A) a description of the goods or services being offered;
 (B) the fact that the post-transaction third party seller is not affiliated with the initial merchant, which may include disclosure of the name of the post-transaction third party in a manner that clearly differentiates the posttransaction third party seller from the initial merchant; and

and (C) the cost of such goods or services; and (2) the post-transaction third party seller has received the express informed consent for the charge from the consumer whose credit card, debit card, bank account, or other financial account will be charged by— (A) obtaining from the consumer— (i) the full account number of the account to be charged; and (ii) the consumer's name and address and a means

charged; and

(ii) the consumer's name and address and a means to contact the consumer; and
(B) requiring the consumer to perform an additional affirmative action, such as clicking on a confirmation button or checking a box that indicates the consumer's consent to be charged the amount disclosed.
(b) PROHIBITION ON DATA-PASS USED TO FACILITATE CERTAIN DECEPTIVE INTERNET SALES TRANSACTIONS.—It shall be unlawful for an initial merchant to disclose a credit card, debit card, bank account, or other financial account number, or to disclose other billing information that is used to charge a customer of the initial merchant, to any post-transaction third party seller for use in an Internet-based sale of any goods or services from that post-transaction third party seller.



S. 3386

# One Hundred Eleventh Congress of the United States of America

#### AT THE SECOND SESSION

Begun and held at the City of Washington on Tuesday, the fifth day of January, two thousand and ten

#### An Act

To protect consumers from certain aggressive sales tactics on the Internet

Be it enacted by the Senate and House of Representatives of the United States of America in Congress assembled,

#### SECTION 1. SHORT TITLE.

This Act may be cited as the "Restore Online Shoppers' Confidence Act".

SEC. 2. FINDINGS; DECLARATION OF POLICY.

The Congress finds the following: (1) The Internet has become an important channel of com-merce in the United States, accounting for billions of dollars in retail sales every year. Over half of all American adults have now either made an online purchase or an online travel reservation.

(2) Consumer confidence is essential to the growth of online

(2) Consumer confidence is essential to the growth of online commerce. To continue its development as a marketplace, the Internet must provide consumers with clear, accurate information and give sellers an opportunity to fairly compete with one another for consumers' business.
(3) An investigation by the Senate Committee on Commerce, Science, and Transportation found abundant evidence that the aggressive sales tactics many companies use against their online customers have undermined consumer confidence in the Internet and thereby harmed the American economy.
(4) The Committee showed that, in exchange for "bounties" and websites shared their customers' billing information, including credit card and debit card numbers, with third party sellers in turn used aggressive, misleading sales tactics to charge millions of American consumers for membership clubs to consumer a there we is the rememer ship clubs to consumer to the rememer is of computing the sense.

(5) Third party sellers offered membership clubs to con-sumers as they were in the process of completing their initial transactions on hundreds of websites. These third party "post-transaction" offers were designed to make consumers think the offers were part of the initial purchase, rather than a new transaction with a new seller.

new transaction with a new seller. (6) Third party sellers charged millions of consumers for membership clubs without ever obtaining consumers' billing information, including their credit or debit card information, directly from the consumers. Because third party sellers

## IT IS SO STIPULATED this 9th day of December, 2015

<u>/s/ Staci Dill</u> Defendant Staci Dill

### ATTORNEYS FOR DEFENDANTS

<u>/s/ Jeffrey D. Knowles</u> Jeffrey D. Knowles, Esq. Roger A. Colaizzi, Esq. Kristen R. Klesh, Esq. Attorneys for Defendants Anthony Dill, Staci Dill, Direct Alternatives, and Original Organics LLC

Venable LLP 575 7th Street, N.W. Washington, D.C. 20004-1601 Telephone: 202-344-4860, 4830 Facsimile: 202-344-8300 Email: jdknowles@Venable.com

## IT IS SO STIPULATED this 19th day of January, 2016

JONATHAN NUECHTERLEIN General Counsel

<u>/s/ James A. Prunty</u> James A. Prunty David P. Frankel Carolyn L. Hann Federal Trade Commission 600 Pennsylvania Avenue, NW Washington, D.C. 20580 Telephone: 202-326-2438, 2812, 2745 Facsimile: 202-326-3259 Email: jprunty@ftc.gov dfrankel@ftc.gov chann@ftc.gov

Attorneys for Plaintiff FEDERAL TRADE COMMISSION

JANET T. MILLS Attorney General, State of Maine

<u>/s/ Brendan F.X. O'Neil</u> Brendan F.X. O'Neil Assistant Attorney General

Office of the Attorney General of Maine 6 State House Station Augusta, Maine 04333-0006 Telephone: 207-626-8842 Facsimile: 207-624-7730 Email: brendan.oneil@maine.gov

IT IS SO STIPULATED this 9th day of December, 2015

<u>/s/ Anthony Dill</u> Defendant Anthony Dill, individually, and on behalf of Defendants Direct Alternatives, and Original Organics LLC Maine AG to any law enforcement agency, and any representative of the State of Maine, of any material or information produced by Defendants pursuant to section 211 of the Maine UTPA, whether produced before or after the date of this Final Order.

# XXIII.

## **RETENTION OF JURISDICTION**

**IT IS FURTHER ORDERED** that this Court shall retain jurisdiction of this matter for purposes of construction, modification, and enforcement of this Final Order, and jurisdiction is retained by this Court in order to implement and carry out the terms of all orders and decrees that may be entered herein, and to entertain any application or motion by Plaintiffs or the Liquidating Receiver for additional relief pursuant to the provisions of this Final Order.

IT IS SO ORDERED this 5th day of February, 2016.

/s/ George Z. Singal United States District Judge

#### XXII.

#### **COMPLIANCE MONITORING**

**IT IS FURTHER ORDERED** that, for the purpose of monitoring Defendants' compliance with this Final Order, including the financial representations upon which part of the judgment was suspended, and any failure to transfer any assets as required by this Final Order:

A. Within fourteen (14) days of receipt of a written request from a representative of the Commission or the Maine AG, each Defendant must: submit additional compliance reports or other requested information, which must be sworn under penalty of perjury; appear for depositions; and produce documents for inspection and copying. Plaintiffs are also authorized to obtain discovery, without further leave of court, using any of the procedures prescribed by Federal Rules of Civil Procedure 29, 30 (including telephonic depositions), 31, 33, 34, 36, 45, and 69.

B. For matters concerning this Final Order, the Plaintiffs are authorized to communicate directly with each Defendant. Defendants must permit Plaintiffs' representatives to interview any employee or other person affiliated with any Defendant who has agreed to such an interview. The person interviewed may have counsel present.

C. Plaintiffs may use all other lawful means, including posing, through their representatives, as consumers, suppliers, or other individuals or entities, to Defendants or any individual or entity affiliated with Defendants, without the necessity of identification or prior notice. Nothing in this Final Order limits the Commission's lawful use of compulsory process, pursuant to Sections 9 and 20 of the FTC Act, 15 U.S.C. §§ 49, 57b-1. Nothing in this Final Order limits the Maine AG's lawful use of compulsory process, pursuant to section 211 of the Maine UTPA, ME. REV. STAT. tit. 5, § 211. Defendants hereby consent to the disclosure by the

Order in re State of Maine v. Anthony Dill, Staci Dill, Direct Alternatives and Original Organics LLC and must identify the Court and docket number of this Final Order as ordered by the Court.

### XXI.

### RECORDKEEPING

**IT IS FURTHER ORDERED** that in connection with the sale of any Covered Product or Service, Defendants must create certain records for twenty (20) years after entry of the Final Order, and retain each such record for eight (8) years. Specifically, Corporate Defendants and Individual Defendants for any business that such Defendant, individually or collectively with any other Defendants, is a majority owner or controls directly or indirectly, must create and retain the following records:

A. Accounting records showing the revenues from all goods or services sold, all costs incurred in generating those revenues, and the resulting net profit or loss;

B. Personnel records showing, for each person providing services, whether as an employee or otherwise, that person's: name; address; telephone numbers; job title or position; dates of service; and (if applicable) the reason for termination;

C. Complaints and full or partial refund requests, whether received directly or indirectly, such as through a third party, and any response;

D. All records necessary to demonstrate full compliance with each provision of this Final Order, including all submissions to the Commission and the Maine AG; and

E. A copy of each unique advertisement or other marketing material.

- (a) Core Logix, LLC;
- (b) Novia Products, LLC;
- (c) The Ice Chest;
- (d) Northern Maine Distilling Company; and
- (e) Natural Options, LLC.

C. For a period of twenty (20) years, each Defendant must submit to the Commission and the Maine AG notice of the filing of any bankruptcy petition, insolvency proceeding, or similar proceeding by or against such Defendant within fourteen (14) days of its filing.

D. Any submission to the Commission or the Maine AG required by this Final Order to be sworn under penalty of perjury must be true and accurate and comply with 28 U.S.C. § 1746, such as by concluding: "I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct. Executed on: \_\_\_\_\_" and supplying the date, signatory's full name, title (if applicable), and signature.

E. Unless otherwise directed by a Commission representative in writing, all submissions to the Commission pursuant to this Final Order must be emailed to DEBrief@ftc.gov or sent by overnight courier (not the U.S. Postal Service) to: Associate Director for Enforcement, Bureau of Consumer Protection, Federal Trade Commission, 600 Pennsylvania Avenue, N.W., Washington, D.C. 20580. The subject line must begin: *FTC v. Direct Alternatives*, and the number X\_\_\_\_\_.

F. Unless otherwise directed by a Maine AG representative in writing, all submissions to the Maine AG pursuant to this Final Order must be sent by overnight courier (not the U.S. Postal Service) to: Office of the Attorney General of Maine, Consumer Protection Division, 111 Sewall Street, 6<sup>th</sup> Floor, Augusta, ME 04330. The subject line must begin: *Final* 

otherwise and any entity in which such Defendants have any ownership interest; and (c) describe in detail such Defendants' involvement in each such business, including title, role, responsibilities, participation, authority, control, and any ownership.

B. For twenty (20) years after entry of this Final Order, each Defendant must submit a compliance notice, sworn under penalty of perjury, within fourteen (14) days of any change in the following:

- Each Defendant must report any change in: (a) any designated point of contact; (b) the structure of any Corporate Defendant or any entity that Defendants have any ownership interest in or control directly or indirectly that may affect compliance obligations arising under this Final Order, including: creation, merger, sale, or dissolution of the entity or any subsidiary, parent, or affiliate that engages in any acts or practices subject to this Final Order.
- Additionally, Individual Defendants must report any change in:

   (a) names, including aliases or fictitious names, or residence addresses;
   (b) titles or roles in any business activity, including any business for which such Defendants perform services whether as an employee or otherwise, and any entity in which such Defendants have any ownership interest, and identify the name, physical address, and any Internet address of the business or entity; or (c) ownership interest, including an interest in or reacquisition of any legal or equitable interest in any of the following companies, their subsidiaries or their successors:

#### XX.

#### **COMPLIANCE REPORTING**

**IT IS FURTHER ORDERED** that Defendants make timely submissions to the Commission and to the Maine AG:

A. Sixty (60) days after entry of this Final Order, each Defendant must submit a compliance report, sworn under penalty of perjury:

- Each Defendant must: (a) identify the primary physical, postal, and email address and telephone number as designated points of contact, which Plaintiffs' representatives may use to communicate with Defendant; (b) identify all of that Defendant's businesses by all of their names, telephone numbers, and physical, postal, email, and Internet addresses;
   (c) describe the activities of each business, including the goods and services offered, the means of advertising, marketing, and sales, and the involvement of any other Defendant (which Individual Defendants must describe if he or she knows or should know due to his or her own involvement); (d) describe in detail whether and how that Defendant is in compliance with each Section of this Final Order; and (e) provide a copy of each Order Acknowledgment obtained pursuant to this Final Order, unless previously submitted to Plaintiffs.
- Additionally, Individual Defendants must: (a) identify all telephone numbers and all physical, postal, email, and Internet addresses, including all residences; (b) identify all business activities, including any business for which such Defendants perform services whether as an employee or

## XIX.

## ORDER ACKNOWLEDGMENTS

IT IS FURTHER ORDERED that Defendants obtain acknowledgments of receipt of this Final Order:

A. Each Defendant, within seven (7) days of entry of this Final Order, must submit to the Commission and the State of Maine an acknowledgment of receipt of this Final Order sworn under penalty of perjury.

B. For twenty (20) years after entry of this Final Order, Individual Defendants for any business involved in the sale or marketing of any Covered Product that such Defendants, individually or collectively with Corporate Defendants, are the majority owners or control, directly or indirectly, and each Corporate Defendant, must deliver a copy of this Final Order to:

- 1. All principals, officers, directors, and LLC managers and members;
- 2. All employees, agents, and representatives who participate in the labeling, advertising, marketing, distribution, or sale of any Covered Product; and
- Any business entity resulting from any change in structure as set forth in the Section titled Compliance Reporting.

Delivery must occur within seven (7) days of entry of this Final Order for current personnel. For all others, delivery must occur before they assume their responsibilities.

C. From each individual or entity to which a Defendant delivered a copy of this Final Order, that Defendant must obtain, within thirty (30) days, a signed and dated acknowledgment of receipt of this Final Order.

### XVIII.

## **CUSTOMER INFORMATION**

IT IS FURTHER ORDERED that Defendants' officers, agents, employees, and attorneys, and all other persons in active concert or participation with any of them, who receive actual notice of this Final Order, are permanently restrained and enjoined from directly or indirectly:

A. Failing to provide sufficient customer information to enable the Commission to efficiently administer consumer redress. If a representative of the Commission requests in writing any information related to redress, Defendants must provide it, in the form prescribed by the Commission, within fourteen (14) days.

B. Disclosing, using, or benefitting from customer information, including the name, address, telephone number, email address, Social Security number, other identifying information, or any data that enables access to a customer's account (including a credit card, bank account, or other financial account), that any Defendant obtained prior to entry of this Final Order in connection with the labeling, advertising, marketing, distribution, or sale of any formulation of AF Plus or Final Trim; and

C. Failing to destroy such customer information in all forms in their possession, custody, or control within thirty (30) days after receipt of written direction to do so from representatives of both the Commission and the Maine Attorney General's Office.

*Provided, however*, that customer information need not be destroyed, and may be disclosed, to the extent requested by a government agency or required by law, regulation, or court order.

- 4. Excusing debts owed to the Receivership Estate;
- 5. Doing any act or refraining from any act whatsoever to interfere with the Liquidation Receiver's taking custody, control, possession, or managing of the assets or documents subject to this Receivership; or to harass or to interfere with the Liquidation Receiver in any way; or to refuse to cooperate with the Liquidation Receiver or the Liquidation Receiver's duly authorized agents in the exercise of their duties or authority under this Final Order; and
- Filing, or causing to be filed, any petition on behalf of the Receivership
   Estate for relief under the United States Bankruptcy Code, 11 U.S.C. §
   101 et seq., without prior permission from this Court.

## XVII.

## **COOPERATION WITH FTC AND MAINE**

IT IS FURTHER ORDERED that Defendants must fully cooperate with representatives of the Commission, the Maine AG, and any of their representatives in any investigation related to or associated with the transactions or the occurrences that are the subject of the Complaint. Defendants must provide truthful and complete information, evidence, and testimony. Individual Defendants must appear and Corporate Defendants must cause their officers, employees, representatives, or agents to appear for interviews, discovery, hearings, trials, and any other proceedings that a representative of the Commission or the Maine AG may reasonably request upon five (5) days' written notice, or other reasonable notice, at such places and times as a Commission or Maine AG representative may designate, without the service of a subpoena. 9. Nothing in this Final Order requires the Dill Defendants to pay any amount relating to or concerning the above described personal or real property, including any taxes, insurance, homeowner's assessments, maintenance, and similar fees, after the Defendants have vacated and transferred possession and legal and equitable title of the personal and real property to the Liquidation Receiver or to such other party as the Liquidation Receiver directs.

B. Defendants, Defendants' officers, agents, personal representatives, employees, and attorneys, and all other persons in active concert or participation with any of them or on their behalf, whether acting directly or indirectly, who receive notice of this Final Order by personal service or otherwise, whether acting directly or through any trust, corporation, subsidiary, division, or other device or entity, or any of them, are hereby restrained and enjoined from directly or indirectly:

- 1. Transacting any of the business of the Receivership Estate without the express written permission of the Liquidation Receiver;
- Destroying, secreting, erasing, mutilating, defacing, concealing, altering, transferring, or otherwise disposing of, in any manner, directly or indirectly, any documents, electronically stored information, or equipment of the Receivership Estate, including contracts and agreements;
- 3. Transferring, receiving, altering, selling, encumbering, pledging, assigning, liquidating, or otherwise disposing of any assets owned, controlled, or in the possession or custody of, or in which an interest is held or claimed by, the Receivership Estate, or the Liquidation Receiver;

condition as on October 28, 2015, when Defendant Dill gave his sworn asset deposition;

- 7. Until the Dill Defendants transfer possession of the real property located at 4 Case Road, Rangeley, Maine to the Liquidation Receiver or to such other party as the Liquidation Receiver directs, including asset purchasers, together with the furniture, appliances, audio and television equipment therein, the Dill Defendants shall:
  - (a) Remain current on all amounts due and payable on the real property, including tax, insurance, homeowner's assessments, reasonable and necessary maintenance, and similar fees;
  - (b) Cause existing insurance coverage for the real property to remain in force until the transfer of possession and shall both notify the insurance carrier(s) immediately of the appointment of the Liquidation Receiver and request that the Liquidation Receiver and the Plaintiffs be added to the insurance policy or policies as additional insureds thereunder;
  - (c) Properly winterize and otherwise protect the real property from damage from weather or the elements; and
  - (d) Properly secure and protect the real property from trespass, theft, damage, or arson;
- Executing all required agreements, filings, forms, or other documents or consents required to effectuate the orderly termination of the Direct Alternatives Defined Benefit Pension Plan; and

- 5. Until Defendants liquidate, sell, assign, convey, transfer, or surrender possession and legal and equitable title to personal property to the Liquidation Receiver or to such other parties as the Liquidation Receiver may direct, including asset purchasers:
  - (a) Defendants shall maintain, and take no action to diminish the value of, the personal property, including any structures, fixtures, and appurtenances thereto, in good working order and in the same condition as on the date of the asset deposition taken on October 28, 2015;
  - (b) Defendants shall remain current on all amounts due and payable on the personal property, including tax, insurance, maintenance, and similar fees; and
  - (c) Defendants shall cause existing insurance coverage for the personal property to remain in full force until the surrender of possession and legal and equitable title and shall both notify the insurance carrier(s) immediately of the appointment of the Liquidation Receiver and request that the Liquidation Receiver and the Plaintiffs be added to the insurance policy or policies as additional insureds thereunder;
  - 6. As long as the Dill Defendants occupy the real property, located at 4 Case Road, Rangeley, Maine, Defendants shall maintain, and take no action to diminish the value of, the real property, including any structures, fixtures, and appurtenances thereto, in good working order and in the same

responsibilities of the Liquidation Receiver under this Final Order, including allowing the Liquidation Receiver or his representative to inspect or remove assets, and inspect and copy documents;

- Providing any user names and passwords and executing any documents required to access any computer or electronic files in any medium, including electronically stored information stored, hosted, or otherwise maintained by an electronic data host;
- 3. Executing deeds, liquidating assets, or engaging in other forms of conveyance, sale, and assignment, as required and directed by the Liquidation Receiver, including executing releases, titles, assignments, powers of attorney, and signature authority over other financial assets of the Receivership Estate so that the Liquidation Receiver, or such other parties as the Liquidation Receiver may direct, including asset purchasers, may take legal and equitable possession of the Receivership Estate;
- 4. Surrendering, conveying, transferring, or assigning to the Liquidation Receiver, or to such other parties as the Liquidation Receiver may direct, including asset purchasers, all legal and equitable title to the entire Receivership Estate, including securities, commodities, stocks, bonds, equity shares, equitable or legal interests in businesses, investment accounts, real property investments, time shares, escrow accounts, retirement accounts, insurance policies, real property, furnishings, furniture, audio and television equipment, snowmobiles, watercrafts, loans due and payable, and jewelry; and

P. Be responsible for oversight of Defendants' treatment of tax losses and gains that result from the liquidation of the Receivership Estate and ensure that tax refunds are properly remitted to the Liquidation Receiver by the Defendants;

Q. The Liquidation Receiver may seek or request such additional powers or instructions from the Court as he may deem necessary; and

R. Third Parties shall conclusively rely on this Final Order or the "Notice of Appointment of Liquidating Receiver" attached hereto as EXHIBIT C as sufficient evidence of the Liquidation Receiver's authority to engage in the acts and perform the duties herein, including his authority to convey, transfer, sign, pledge, liquidate, and convey the assets of the Receivership Estate.

#### XVI.

#### **COOPERATION WITH LIQUIDATION RECEIVER**

### IT IS FURTHER ORDERED that:

A. Defendants, Defendants' officers, agents, personal representatives, employees, and attorneys, and all other persons in active concert or participation with any of them or on their behalf, whether acting directly or indirectly, who receive notice of this Final Order by personal service or otherwise, whether acting directly or through any trust, corporation, subsidiary, division, or other device or entity, or any of them, shall cooperate fully with and assist the Liquidation Receiver in the performance of his duties under this Final Order. The Defendants' cooperation and assistance shall include:

> Providing any information to the Liquidation Receiver or his representatives that the Liquidation Receiver, in his sole discretion, deems necessary or beneficial to exercising the authority and discharging the

I. Open one or more bank accounts in the District of Maine as designated depositories for funds of the Receivership Estate. The Liquidation Receiver shall deposit all funds of the Receivership Estate in such a designated account and shall make all payments and disbursements from the Receivership Estate from such account(s);

J. Cooperate with reasonable requests for information or assistance from the parties or from any state or federal law enforcement agency;

K. Keep a true and accurate account of any and all receipts and expenditures and periodically file with this Court a report under oath, accurately identifying all such revenues received and expenditures made, including adequately detailed information concerning income, expenses, payables, and receivables;

L. File with this Court and serve upon the parties a Final Report that details the steps taken to liquidate the Receivership Estate, including a plan to recover any tax refunds received by Defendants as a result of the liquidation of the Receivership Estate;

M. Cause any tax returns, federal and state, that are required by law, to be prepared and filed, including obtaining a tax ID number if necessary;

N. Ensure that all of Defendants remit to the Liquidating Receiver all tax refunds received or that Defendants may receive for the years 2014, 2015, and 2016, including filing liens against those tax refunds, as necessary, or other enforcement mechanisms;

O. After payment of the Liquidation Receiver's compensation and expenses and upon Order of this Court approving the Final Report, the Liquidation Receiver shall transfer all remaining assets to the Plaintiffs, as provided in Subsection XIII.I.;

D. Enter into, assume, or reject contracts and purchase insurance as the Liquidation Receiver deems to be advisable or necessary;

E. Choose, engage, and employ attorneys, accountants, appraisers, realtors, and other independent contractors and technical specialists as the Liquidation Receiver deems advisable or necessary in the performance of duties and responsibilities under the authority granted by this Final Order;

F. Make payments and disbursements from the Receivership Estate that are necessary or advisable for carrying out the directions of, or exercising the authority granted by this Final Order and obtain this Court's authorization to incur expenses the Liquidation Receiver deems extraordinary. Such payment and reimbursement shall conform to EXHIBIT B to this Final Order;

G. Institute, compromise, adjust, appear in, intervene in, or become party to such actions or proceedings in state, federal, or foreign courts that the Liquidation Receiver deems necessary and advisable to preserve or recover the assets of the Receivership Estate, or that the Liquidation Receiver deems necessary and advisable to carry out the Liquidation Receiver's mandate under this Final Order, and the Liquidation Receiver shall have full and complete discretion in settling or compromising any such proceeding to preserve or recover the assets of the Receivership Estate;

H. Take depositions and issue subpoenas to obtain documents and records pertaining to the Receivership Estate and to require compliance with this Final Order. Subpoenas may be served by agents or attorneys of the Liquidation Receiver and by agents of any process server retained by the Liquidation Receiver; believes should be brought to the Court's attention. *Provided, however*, if any of the required information would hinder the Liquidation Receiver's ability to pursue assets of the Receivership Estate, the portions of the Liquidation Receiver's report containing such information may be filed under seal and not served on the parties.

#### XV.

#### **DUTIES AND AUTHORITY OF LIQUIDATION RECEIVER**

IT IS FURTHER ORDERED that the Liquidation Receiver is directed, authorized, and empowered to accomplish the following:

A. Assume control of the Receivership Estate, and exclude the Defendants, and any person acting on their behalf, from taking or retaining possession and control of any such Receivership Property, to the extent deemed advisable by the Liquidation Receiver;

B. Conserve, control, possess, hold, direct, and manage all Receivership Estate assets and perform all acts necessary or advisable to preserve the value of those assets, in order to prevent any irreparable loss, damage, or injury to the interests of the Receivership Estate, including obtaining an accounting of the assets and preventing transfer, withdrawal, or misapplication of assets;

C. Cause to be liquidated and converted into money the entire Receivership Estate, including any and all securities, commodities, stocks, bonds, equity shares, equitable or legal interests in businesses, investment accounts, real property, investments, timeshares, escrow accounts, retirement accounts, insurance policies, real property, furnishings, furniture, appliances, audio and television equipment, snowmobiles, watercrafts, loans due and payable, jewelry, art, and personal property owned by or for the benefit of the Receivership Estate, as the Liquidation Receiver deems to be advisable or necessary;

acceptable to this Court, which shall remain in full force and effect so long as the Liquidation Receiver serves, conditioned that the Liquidation Receiver will well and truly perform the duties of the office and abide by and perform all acts the Court directs and comply with all Local Rules of this Court governing receivers.

The Liquidation Receiver and all personnel hired by him as herein authorized, including counsel and accountants for the Liquidation Receiver, are entitled to reasonable compensation for the performance of duties pursuant to this Final Order, and for the cost of actual out-of-pocket expenses incurred by them, including costs of any fiduciary liability insurance coverage or bond deemed advisable by the Receiver or required by law, from the Receivership Estate. The Liquidation Receiver shall file with the Court and serve on the respective counsel of record for Plaintiffs and Defendants (collectively the "Notice Parties") periodic requests for the payment of such reasonable compensation for himself and his professionals, with the first such request filed no more than sixty (60) days after the date of this Final Order. The Liquidation Receiver shall not increase his rates, as reflected in EXHIBIT B to this Final Order, without prior approval from this Court.

The Receiver shall periodically, with the first such request filed no more than sixty (60) days after the date of this Final Order, report to this Court regarding: (1) the steps taken by the Liquidation Receiver to implement the terms of this Final Order; (2) the amount received for all liquidated assets of the Receivership Estate; (3) the sum of all liabilities incurred by the Receivership Estate; (4) the steps the Liquidation Receiver intends to take in the future to: (a) prevent any diminution in the value of assets of the Receivership Estate, (b) recover or collect assets belonging to the Receivership Estate from third parties, and (c) adjust the liabilities of the Receivership Estate, if appropriate; and (5) any other matters which the Liquidation Receiver K. Defendants relinquish dominion and all legal and equitable right, title, and interest in all assets transferred pursuant to this Final Order and may not seek the return of any assets;

L. The facts alleged in the Complaint will be taken as true, without further proof, in any subsequent civil litigation by or on behalf of either of Plaintiffs, including in a proceeding to enforce their rights to any payment or monetary Judgment pursuant to this Final Order, such as a nondischargeability complaint in any bankruptcy case. The facts alleged in the Complaint establish all elements necessary to sustain an action by either of Plaintiffs pursuant to Section 523(a)(2)(A) of the Bankruptcy Code, 11 U.S.C. § 523(a)(2)(A), and this Final Order will have collateral estoppel effect for such purposes; and

M. Defendants acknowledge that their Taxpayer Identification Numbers (Social Security Numbers or Employer Identification Numbers), which Defendants must submit to Plaintiffs, may be used for collecting and reporting on any delinquent amount arising out of this Final Order, in accordance with 31 U.S.C. § 7701.

#### XIV.

#### APPOINTMENT OF LIQUIDATION RECEIVER

IT IS FURTHER ORDERED that John C. Turner, of Auburn, Maine, is appointed Liquidation Receiver to serve for 730 days from the date of this Final Order for the purpose of receiving and liquidating the Receivership Estate and maximizing the value of the Receivership Estate to the greatest extent possible, as is compatible with the terms of this Final Order and the best interests of the Receivership Estate with the full powers and protections of an equity receiver. The Liquidation Receiver shall be the agent of this Court and solely the agent of this Court and is acting as a Liquidation Receiver under this Final Order. The Liquidation Receiver shall be accountable directly to this Court. The Liquidation Receiver shall post a bond from the Receivership Estate Five Hundred Thousand Dollars (\$500,000) to the State of Maine by electronic fund transfer in accordance with instructions provided by the Maine AG, and to pay to the Commission all remaining Receivership Estate funds, less tax reserves, which the Commission may use only for the purposes described in Subsection XIII.I., below. Upon further application by Plaintiffs, this Court shall Order the Liquidation Receiver to pay to the Commission any undistributed tax reserves and tax refunds received by the Receivership Estate, as provided in Subsection XIII.B. Such funds may only be applied by the Commission as provided in Subsection XIII.I.;

I. All money paid to the Commission pursuant to this Final Order may be deposited into a fund administered by the Commission or its designee to be used for equitable relief, including consumer redress and any attendant expenses for the administration of any redress fund. If a representative of the Commission decides that direct redress to consumers is wholly or partially impracticable or money remains after redress is completed, the Commission may apply any remaining money for such other equitable relief (including consumer information remedies) as it determines to be reasonably related to Defendants' practices alleged in the Complaint. Any money not used for such equitable relief is to be deposited to the U.S. Treasury as disgorgement. Defendants have no right to challenge any actions the Commission or its representatives may take pursuant to this Subsection;

J. All money paid to the State of Maine pursuant to this Final Order shall be deposited into the Attorney General's other special revenue account and used for consumer education, consumer protection, antitrust enforcement, or for any lawful purpose at the sole discretion of the Attorney General;

- 9. October 29, 2015 letter submission from Roger A. Colaizzi describing the Dill Defendants' real property investments, together with Attachments A & B;
- November 4, 2015 letter submission from Jeffrey D. Knowles describing additional valuable personal property, a personal loan, defense of a pending lawsuit, and an automobile lease, together with Attachment A; and
- December 4, 2015 letter submission from Roger A. Colaizzi describing the current status of an attorney escrow, merchant escrows, and automobiles retained by the Dills;

F. The suspension of the Judgment will be lifted as to any Defendant if, upon motion by either of Plaintiffs, the Court finds that such Defendant failed to disclose any material asset or income, materially misstated the value of any asset, or made any other material misstatement or omission in the financial representations identified in Subsection XIII.E, above;

G. If the suspension of the Judgment is lifted, this Judgment becomes immediately due as to Defendants in the amount specified in Subsection A, above (which the parties stipulate only for purposes of this Section represents the consumer injury alleged in the Complaint), less any payment previously made pursuant to this Section, plus interest computed from the date of entry of this Final Order;

H. At such time that the Liquidation Receiver has liquidated all of the Receivership
Estate, or 730 days have elapsed from the date of this Final Order without extension of the
Liquidation Receiver's appointment, subject to any tax reserves described in Subsection XIII.B.
above, this Court shall, upon application by Plaintiffs, Order the Liquidation Receiver to pay

- (a) Disk 1 Attachments A-I;
- (b) Disk 2 -Attachments A-F;
- September 18, 2015 letter submission from Jeffrey D. Knowles to
   Plaintiffs, together with one CD-ROM containing Attachments A-QQ;
- October 12, 2015 White Paper proposal of settlement from Jeffrey D. Knowles, together with Attachments A-L;
- October 16, 2015 letter submission from Jeffrey D. Knowles to Plaintiffs explaining Defendants' investments in various companies, with 2013-2014 Balance Sheets and Profit & Loss Statements for Core Logix, LLC and Northern Maine Distilling Company;
- October 20, 2015 letter submission from Jeffrey D. Knowles to Plaintiffs regarding the Dill Defendants' business interests, attaching Balance Sheets and a Profit & Loss Statement for The Ice Chest;
- 7. October 26, 2015 letter submission from Roger A. Colaizzi describing the Dill Defendants' three automobiles, providing serial numbers for a boat and two snowmobiles, the location of jewelry, confirming the address of real property, and attaching a June 22, 2015 Demand Letter from VitaQuest International, Inc. and the Dill Defendants' 2014 Federal Tax Return, including all schedules and attachments;
- October 28, 2015 Anthony Dill asset deposition, together with all deposition exhibits;

and 2016, including all related forms, schedules, statements, and attachments, within ten (10) business days after each such amended return is officially filed. The Defendants shall also, within thirty (30) days after their final date permitted by the IRS for filing an amended federal tax return for that tax year, sign and submit to the IRS an IRS Form 4506, along with a payment to the IRS of the Form 4506 fee, directing the IRS to send to counsel for the Commission and the Maine Attorney General, and the Liquidation Receiver, a copy of the Defendants' original and amended tax returns filed for 2014, 2015, and 2016;

D. In the event of default on any obligation to make payments under this Final Order, or to transfer assets to the Receivership Estate, or to such other party as directed by the Liquidation Receiver, as required by Subsection B, above, the entire Judgment amount of \$16,419,989.00 shall immediately become due and payable. Defendants shall be jointly and severally liable for all payments required by this Subsection and any interest on such payments;

E. Plaintiffs' agreement to the suspension of part of the Judgment is expressly premised upon the truthfulness, accuracy, and completeness of Defendants' sworn deposition testimony, financial statements, and related documents (collectively, "financial representations") submitted to Plaintiffs, namely the following:

- Signed and sworn FTC Financial Statement of Individual Defendants and FTC Financial Statement of Corporate Defendants submitted to the Plaintiffs on August 3, 2015, as amended on September 18, 2015;
- Attachments to FTC Financial Statement of Individual Defendants and FTC Financial Statement of Corporate Defendants submitted to the Plaintiffs on August 4, 2015 in the form of two CD-ROMs:

19. Cooperate fully with the Liquidation Receiver and execute any instrument or document presented by the Liquidation Receiver, and do whatever else the Liquidation Receiver, in his sole discretion, deems necessary or desirable to transfer all of Defendants' interests in the Receivership Estate and to maximize the value of the Receivership Estate, including Defendants' interests in the companies listed in Subsection XIII.B.16. In the event any person or entity fails to deliver or transfer immediately any asset or otherwise fails to comply with any provision of this Section, or with the Liquidation Receiver, the Liquidation Receiver may file ex *parte* with the Court an Affidavit of Non-Compliance regarding the failure. Upon filing of the affidavit, the Court may authorize, without additional process or demand, Writs of Possession or Sequestration or other equitable writs requested by the Liquidation Receiver. The writs shall authorize and direct the United States Marshal or any sheriff or deputy sheriff of any county (pursuant to Fed. R. Civ. P. 4(c)(1)) to seize the asset, document, or other thing and to deliver it to the Liquidation Receiver;

C. The Defendants shall deliver to counsel for the Commission and the Maine Attorney General, and the Liquidation Receiver, copies of signed and completed tax returns for the tax year 2016, including all related forms, schedules, statements, and attachments, within ten (10) business days after that return is officially filed. The Defendants shall also deliver to counsel for the Commission and the Maine Attorney General, and the Liquidation Receiver, copies of signed and completed amended federal and state tax returns for the years 2014, 2015, all of Defendants' legal and equitable interests in the following companies:

- (1) Novia Products, LLC;
- (2) The Ice Chest;
- (3) Core Logix, LLC;
- (4) Northern Maine Distilling Company; and
- (5) Natural Options, LLC.

*Provided, however*, that Defendants shall be permanently enjoined from reacquiring any interest in such companies or their successors;

- 17. Within thirty (30) days of this Final Order, unless agreed to in writing by the Liquidation Receiver, liquidate, convey, sell, assign, endorse or transfer to the Liquidation Receiver, or such other party as the Liquidation Receiver may direct, as required by the Liquidation Receiver, all legal and equitable rights to collect on loans, including any evidence of such loans (e.g., the original promissory notes, if any) made by Defendant Anthony Dill to any person or entity, including The Ice Chest, Corey Frink, and Kevin Boilard;
- 18. Promptly, but in no event more than 10 days after receipt of tax refunds, remit or cause to be delivered directly to the Liquidation Receiver, at the Liquidating Receiver's request, all tax refunds resulting from tax filings or amended tax filings by any of the Defendants for the years 2014, 2015, and 2016; and

- 14. Within ten (10) days of this Final Order, unless agreed to in writing by the Liquidation Receiver, liquidate, convey, sell, assign, or transfer to the Liquidation Receiver or such other party as the Liquidation Receiver may direct, as required by the Liquidation Receiver, all interest in the Direct Alternatives and Natural Options, LLC merchant escrow accounts, including all funds currently being held in the following accounts:
  - (1) Power Pay, Accts. XXXX3005, XXXX3788, and XXXX4342;
  - (2) Electronic Merchant Systems, Acct. XXXX5562;
  - (3) CashFlows, Accts. XXXX1774 and XXXX1431;
  - (4) Signature Card Services, Accts. XXXX7110 andXXXX5980;
  - (5) Vision Payment Solutions, Accts. XXXX1989 and XXXX7617;
  - (6) Humboldt, Acct. XXXX4883; and
  - (7) Any other accounts identified to or by the Liquidation Receiver.*Provided that* Defendants may keep \$11,000;
- 15. Within ten (10) days of this Final Order, unless agreed to in writing by the Liquidation Receiver, liquidate, convey, sell, assign, or transfer to Liquidation Receiver or such other party as the Liquidation Receiver may direct, as required by the Liquidation Receiver, no less than \$200,000 currently held in the Defendants' attorney trust account at Venable LLP;
- 16. At the direction of the Liquidation Receiver, liquidate, convey, sell, assign, or transfer to the Liquidation Receiver or such other party as the Liquidation Receiver may direct, as required by the Liquidation Receiver,

Properties, Inc., stock, including stock held in account number XXXX16605.

*Provided, however*, that after these funds are transferred to the Liquidation Receiver, the Liquidation Receiver shall set aside a reserve for payment of the Dill Defendants' estimated federal and state taxes resulting from the liquidation of these funds; *provided, further*, that the Liquidation Receiver will only transfer those funds to Defendants for payment of taxes owed for the year 2016, *provided that* the Dill Defendants file their tax returns no later than October 16, 2017 and that within ten (10) days after satisfaction of their 2016 tax obligations, the Defendants shall assign their rights to receive any tax refunds to the Liquidation Receiver;

- 13. Within thirty (30) days of this Final Order, unless agreed to in writing by the Liquidation Receiver, liquidate, convey, sell, assign, or transfer to the Liquidation Receiver, or such other party as the Liquidation Receiver may direct, as required by the Liquidation Receiver, all of the property described or identified in Defendants' sworn statements listed in Subsection XIII.E., that are assets of Direct Alternatives and Original Organics LLC, including interests in:
  - All trademarks, including the trademark for "Original Organics,"
     USPTO Serial No. 77664091 and the trademark for "Acai Fresh,"
     USPTO Serial No. 77664083; and
  - All furniture, artwork, computers, multi-media devices, televisions, sound systems, telephones, and other equipment;

custodians, investment counsel, accountants and legal counsel in connection with executing the foregoing duties. Provided, however, that the Liquidation Receiver shall not be liable for any claim, obligation, liability, action, cause of action, cost or expenses of Defendants or Direct Alternatives (or any member of a "controlled group" or "affiliated service group" under Section 414 the Internal Revenue Code of 1986, as amended, of which Direct Alternatives is a member) arising out of or relating to events or circumstances occurring prior to entry of this Final Order, including without limitation, any contingent or unliquidated obligations or liability to which Defendants or Direct Alternatives may be exposed. *Provided, further*, that if, and to the extent, the Plan is underfunded on a termination basis, Defendant Anthony Dill shall, if required by the Liquidation Receiver and at the sole option and direction of the Liquidation Receiver, execute a waiver of his benefit(s) under the Plan (and Defendant Staci Dill shall execute all required consent(s) to such waiver) to the extent necessary to render the Plan fully funded for all benefit liabilities on a termination basis and ensure that the Plan is eligible for a "standard termination" in accordance with the standards established by the Pension Benefit Guaranty Corporation (PBGC);

12. Within thirty (30) days of this Final Order, unless agreed to in writing by the Liquidation Receiver, liquidate, convey, sell, assign, or transfer, to the Liquidation Receiver or such other party as the Liquidation Receiver may direct, as required by the Liquidation Receiver, all CNL Lifestyle Dill Defendants may utilize to the extent necessary to pay such tax liability, *provided that* the Dill Defendants file their tax returns no later than October 16, 2017, and that within ten (10) days of satisfaction of all 2016 tax obligations, the Dill Defendants shall assign or transfer the right to receive any tax refunds to the Liquidation Receiver;

11. Within thirty (30) days after the date of this Final Order, unless agreed to in writing by the Liquidation Receiver, convey, sell, assign, or transfer to the Liquidation Receiver or such other party as the Liquidation Receiver may direct: (i) Direct Alternatives' legal and equitable interests in the Direct Alternatives Defined Benefit Plan (the "Plan"), including all the powers, rights, discretion, and duties of Direct Alternatives in its capacity as the Plan sponsor; and (ii) Defendant Anthony Dill's legal and equitable interests in the Plan as Plan administrator, with all the powers, rights, discretion, and duties of the Plan administrator.

The Liquidation Receiver shall have sole plenary authority and control over the Plan and sole authority to perform the duties of the "Plan Administrator" and "Employer" under the Plan, including: the authority to collect, marshal, and administer all of the Plan's assets, liquidate the Plan's assets, distribute the Plan's assets, effectuate the termination of the Plan, communicate with Plan participants, coordinate Plan account distributions, make all required governmental filings, identify all claimants of the Plan and pay the amount of benefits owed to such claimants in accordance with the terms of the Plan, and pay service providers, agents, Defendants file their tax returns no later than October 16, 2017 and that within ten (10) days after satisfaction of their 2016 tax obligations, the Dill Defendants shall assign their rights to receive any tax refunds to the Liquidation Receiver;

- 10. Within thirty (30) days of this Final Order, unless agreed to in writing by the Liquidation Receiver, liquidate, convey, sell, assign, or transfer to the Liquidation Receiver or such other party as the Liquidation Receiver may direct, as required by the Liquidation Receiver, all interest in the following Defined Benefit Plan and retirement accounts held at Morgan Stanley:
  - Direct Alternatives Defined Benefit Pension Plan, Anthony & Staci Dill, Acct. XXXX68-605, which amount(s) Defendants shall, upon their election and consent, cause to be distributed in lump sum distribution(s);
  - (2) Anthony Dill Roth IRA, Acct. XXXX00-605; and
  - (3) Staci Dill Roth IRA, Acct. XXXX08-605.

Provided, however, that prior to transferring any funds to the Liquidation Receiver, Morgan Stanley may withhold any funds necessary for transfer to the Internal Revenue Service or the Department of Revenue for the State of Maine, as required by law; *provided, further*, that after the remaining funds are transferred to the Liquidation Receiver, the Liquidation Receiver shall set aside a reserve for payment of the Dill Defendants' 2016 estimated personal tax liability on the distribution amounts resulting from the liquidation of such accounts, which reserve the Receiver may direct, the following valuable personal property, all located

at 5 Rays Circle, Scarborough, Maine:

- (1) A tennis bracelet;
- (2) Set of diamond earrings;
- (3) Diamond earring (single);
- (4) Men's "Daytona" Rolex gold and silver watch; and
- (5) Thomas Arvid prints;
- 9. Within thirty (30) days of this Final Order, unless agreed to in writing by the Liquidation Receiver, liquidate, convey, sell, assign, or transfer to the Liquidation Receiver or such other party as the Liquidation Receiver may direct, as required by the Liquidation Receiver, all interest in the following Morgan Stanley investment accounts:
  - (1) XXXX62-605;
  - (2) XXXX52-605;
  - (3) XXXX63-605;
  - (4) XXXX23-605; and
  - (5) XXXX25-605.

*Provided, however*, that after these funds are transferred to the Liquidation Receiver, the Liquidation Receiver shall set aside a reserve for payment of the Dill Defendants' estimated federal and state taxes resulting from the liquidation of these funds; *provided, further*, that the Liquidation Receiver will only transfer those reserved funds to the Dill Defendants for payment of the estimated taxes owed for the year 2016, *provided that* the Dill snowmobile, 600 IQ, VIN XXXX129945, located at 4 Case Road, Rangeley, Maine;

- 5. Within thirty (30) days of this Final Order, unless agreed to in writing by the Liquidation Receiver, liquidate, convey, sell, assign, or transfer to the Liquidation Receiver or such other party as the Liquidation Receiver may direct, as required by the Liquidation Receiver, title to the 2008 Polaris snowmobile, 600 HQIQ, VIN XXXX336250, located at 4 Case Road, Rangeley, Maine;
- 6. Within thirty (30) days of this Final Order, unless agreed to in writing by the Liquidation Receiver, liquidate, convey, sell, assign, or transfer to the Liquidation Receiver or such other party as the Liquidation Receiver may direct, as required by the Liquidation Receiver, the surrender value of Defendant Staci Dill's life insurance policy with the RiverSource Variable Universal Life, policy XXXX2004;
- 7. Within thirty (30) days of this Final Order, unless agreed to in writing by the Liquidation Receiver, liquidate, convey, sell, assign, or transfer to the Liquidation Receiver or such other party as the Liquidation Receiver may direct, as required by the Liquidation Receiver, the surrender value of Defendant Anthony Dill's life insurance policy with the Protective Life Insurance Co., policy XXXX8809;
- 8. Within thirty (30) days of this Final Order, unless agreed to in writing by the Liquidation Receiver, deliver, liquidate, convey, sell, assign, or transfer to the Liquidation Receiver, or such other party as the Liquidation

with the terms set by, the Liquidation Receiver, which shall not unduly interfere with the Liquidation Receiver's sale of the real property;

- 2. Within thirty (30) days of this Final Order, unless agreed to in writing by the Liquidation Receiver, liquidate, convey, assign, sell, or transfer to the Liquidation Receiver, or to such other party as the Liquidation Receiver may direct as required by the Liquidation Receiver, all interest in timeshares, including:
  - Time Share with River Run Company, Inc. at Attitash Mountain
     Village, Washington House, Unit C4, New Hampshire;
  - (2) Time Share with River Run Company, Inc. at Attitash MountainVillage, Washington House, Unit D4, New Hampshire;
  - (3) Time Share with Exploria Resorts in Summer Bay, Florida, account number XXXX8293;
- 3. Within thirty (30) days of this Final Order, unless agreed to in writing by the Liquidation Receiver, liquidate, convey, assign, sell, or transfer to the Liquidation Receiver, as required by the Liquidation Receiver or such other party as the Liquidation Receiver may direct, title to the 2007 Glastron Bow Rider (watercraft), VIN XXX56D707, located at Thomas Aviation, 1684 Roxbury Road, Roxbury, Maine;
- 4. Within thirty (30) days of this Final Order, unless agreed to in writing by the Liquidation Receiver, liquidate, convey, assign, sell, or transfer to the Liquidation Receiver, as required by the Liquidation Receiver or such other party as the Liquidation Receiver may direct, title to the 2011Polaris

B. Failing to maintain procedures reasonably adapted to avoid an unintentional failure to obtain written authorization for a Preauthorized Electronic Fund Transfer, as required in Section 205.10 of the Federal Reserve Board's Official Staff Commentary to Regulation E, 12 C.F.R. § 205, Supp. I, or as it may hereafter be amended.

## XIII.

## MONETARY JUDGMENT AND PARTIAL SUSPENSION

# IT IS FURTHER ORDERED that:

A. Judgment is hereby entered in favor of Plaintiffs and against Defendants, jointly and severally, in the amount of \$16,419,989.00, as equitable monetary relief. Upon satisfaction of the conditions set forth in Subsection XIII.B, that Judgment shall be suspended;

B. The Defendants shall liquidate, sell, convey, assign, or transfer, as required by the Liquidation Receiver, to the Liquidation Receiver, or to such other party as the Liquidation Receiver directs, all of their legal and equitable interests and rights in the Receivership Estate. Specifically, Defendants shall:

 Within thirty (30) days of this Final Order, unless agreed to in writing by the Liquidation Receiver, transfer or otherwise convey to the Liquidation Receiver or to such other party as the Liquidation Receiver may direct, as required by the Liquidation Receiver, all legal and equitable title to the real property located at 4 Case Road, Rangeley, Maine, together with all structures, fixtures, and appurtenances thereto, including all furnishings, furniture, appliances, audio and television equipment located at 4 Case Road, Rangeley, Maine. *Provided, however*, that the Dill Defendants may use and occupy the premises at the sole discretion of, and in accordance

#### XI.

# PROHIBITION ON VIOLATING THE RESTORE ONLINE SHOPPERS' CONFIDENCE ACT

IT IS FURTHER ORDERED that Defendants, Defendants' officers, agents, employees, and attorneys, and all other persons in active concert or participation with any of them, who receive actual notice of this Final Order, whether acting directly or indirectly, in connection with the advertising, marketing, promoting, offering for sale, or selling of any good or service, are permanently restrained and enjoined from violating the Restore Online Shoppers' Confidence Act, 15 U.S.C. §§ 8401-8405, a copy of which is attached hereto as EXHIBIT A.

# XII.

## COMPLIANCE WITH THE ELECTRONIC FUND TRANSFER ACT

IT IS FURTHER ORDERED that Defendants, Defendants' officers, agents, employees, and attorneys, and all other persons in active concert or participation with any of them, who receive actual notice of this Final Order, whether acting directly or indirectly, in connection with the advertising, marketing, promoting, offering for sale, or selling of any good or service, are permanently restrained and enjoined, in connection with any person who purchases any good or service subsequent to the date of this Final Order, and who uses a debit card or other means of electronic fund transfer, from:

A. Failing to obtain written authorization for Preauthorized Electronic Fund Transfers from a consumer's account before initiating any Preauthorized Electronic Fund Transfer, as required by Section 907(a) of the Electronic Fund Transfer Act, 15 U.S.C. § 1693e(a), and Section 205.10(b) of Regulation E, 12 C.F.R. § 205.10(b), as more fully set out in Section 205.10 of the Federal Reserve Board's Official Staff Commentary to Regulation E, 12 C.F.R. § 205, Supp. I, or as it may hereafter be amended; and A. Misrepresenting, expressly or by implication, any material term of any refund, return, or cancellation policy or practice;

B. Failing to disclose, Clearly and Conspicuously, before a consumer consents to pay for such good or service through a Negative Option Feature, all material terms, limitations, and conditions of any refund, return, or cancellation policy, including the deadline (by date or frequency) by which the consumer must act, and prohibitions against refunds, returns, or cancellations;

C. Failing to honor a refund, return, or cancellation request that complies with any policy to make refunds or allow returns or cancellations; and

D. Failing to provide a simple mechanism for a consumer to immediately stop any recurring charge for such good or service, at least one of which is as simple and easy to use as the mechanism the consumer used to initiate the charges.

 For consumers who entered into the agreement to purchase a good or service including a Negative Option Feature over the Internet or through other web-based applications or services, Defendants must provide a mechanism for consumers to stop the recurring charge over the Internet or through such other web-based application or service.

2. For consumers who entered into the agreement to purchase a good or service including a Negative Option Feature through an oral offer and acceptance, Defendants must maintain a telephone number through which the consumer can easily cancel the good or service, seek a refund for past charges, and immediately stop all further charges. Defendants must answer all calls to this telephone number during normal business hours. risks, or obligations associated with any Negative Option Feature, including any terms referring to "free," "trial," and "processing fee."

B. For all oral offers including a Negative Option Feature, Defendants shall, in addition to disclosing the information identified in Section VIII.A-B, "Required Disclosures," and prior to obtaining any billing information from a consumer, obtain affirmative and unambiguous oral confirmation that the consumer:

- Consents to authorizing payment for any goods or services, including shipping, handling, and processing;
- 2. Understands that the transaction includes a Negative Option Feature; and
- 3. Understands the specific affirmative steps the consumer must take to prevent further charges.

Defendants shall maintain for three (3) years from the date of each transaction an unedited voice recording of the entire transaction, including the prescribed statements set out in Section VIII.A-B, "Required Disclosures." Each recording must be retrievable by date and by the consumer's name, telephone number, or billing information and must be provided upon request and without charge to the consumer, the consumer's bank, or any law enforcement entity.

## X.

# PROHIBITIONS CONCERNING REFUNDS AND CANCELLATIONS

IT IS FURTHER ORDERED that Defendants, Defendants' officers, agents, employees, and attorneys, and all other persons in active concert or participation with any of them, who receive actual notice of this Final Order, whether acting directly or indirectly, in connection with the advertising, marketing, promoting, offering for sale, or selling of any good or service, are permanently restrained and enjoined from: mail, according to the consumer's preference, which is identified as a written confirmation in the email subject line or on the outside of the envelope. Such written confirmation shall include
Clear and Conspicuous disclosure of all the information required by this Subsection VIII.B(1)(6) above, and shall specify the procedures by which consumers can cancel or obtain a refund.

#### IX.

#### EXPRESS INFORMED CONSENT

IT IS FURTHER ORDERED that Defendants, Defendants' officers, agents,

employees, and attorneys, and all other persons in active concert or participation with any of them, who receive actual notice of this Final Order, whether acting directly or indirectly, in connection with the advertising, marketing, promoting, offering for sale, or selling of any good or service, are permanently restrained and enjoined from using billing information to obtain payment from a consumer, unless, prior to using such billing information to obtain payment, Defendants obtain the express informed consent of the consumer.

A. For all written offers with a Negative Option Feature (including over the Internet or other web-based applications or services), a consumer's express informed consent shall be obtained, prior to Defendants obtaining any billing information from consumers, through a check box, signature, or other substantially similar method, that consumers must affirmatively select or sign to accept the Negative Option Feature. Immediately adjacent to such check box, signature, or substantially similar method, Defendants shall disclose all costs associated with the Negative Option Feature, including shipping, handling, and processing, that the consumer is agreeing to pay such costs, the length of any trial period, and the date by which consumers must cancel to avoid being charged. This disclosure shall contain no additional information and shall be Clear and Conspicuous in relation to any other information provided on the page relating to costs, directed, including the deadline (by date or frequency) by which the consumer must act; and, if there is a policy of not making refunds, cancellations, exchanges, or repurchases, a statement regarding this policy; and

B. Failing to clearly and conspicuously disclose, or assisting others in failing to clearly and conspicuously disclose, before consumers are asked to reveal billing information or consent to any purchase that includes a Negative Option Feature:

- 1. That the consumer will be charged for the good or service, or that the charges will increase after the trial period ends, and if applicable, that the charges will be on a recurring basis, unless the consumer timely takes steps to prevent or stop such charges;
- 2. The amount (or range of costs) the consumer will be charged or billed, including shipping, handling, and processing, and, if applicable, the frequency of such charges unless the consumer timely takes steps to prevent or stop them;
- The deadline (by date or frequency) by which the consumer must act in order to stop the recurring charges;
- 4. The name of the seller or provider of the good or service;
- 5. A description of the good or service; and
- 6. The mechanism to stop any recurring charges.

In addition, for any transaction involving a sale of a good or service to a consumer through a Negative Option Feature, within ten (10) days after the date of the sale, Defendants must send the consumer written confirmation of the transaction, either by email or first class

### VIII.

## **REQUIRED DISCLOSURES**

IT IS FURTHER ORDERED that, in connection with the advertising, marketing, promoting, offering for sale, or sale of any good or service, Defendants and their officers, agents, employees, attorneys, and all other persons in active concert or participation with any of them who receive actual notice of this Final Order, whether acting directly or indirectly, are permanently restrained and enjoined from:

A. Failing to clearly and conspicuously disclose, or assisting others in failing to clearly and conspicuously disclose, before consumers are asked to reveal billing information or to consent to any purchase in connection with any claim that a good or service is "free," has a minimal cost, or is being offered on a trial basis or at an introductory or limited-time reduced cost, the following material terms and conditions of any offer:

- In close proximity to such claim, the total cost to purchase, receive, or use any good or service that is the subject of the sales offer, including shipping, handling, and processing;
- 2. The amount, timing, and manner of payment of all fees, charges, or other amounts that a consumer will be charged or billed, and any additional financial obligations that may be incurred as a result of accepting the free product, service, or offer; and
- 3. The terms and conditions of any refund, cancellation, exchange, or repurchase policy or policies, including the specific steps and means by which such requests must be submitted, and the telephone number, email address, web address, or street address to which such requests must be

### VII.

## PROHIBITION AGAINST MISREPRESENTATIONS

IT IS FURTHER ORDERED that Defendants, Defendants' officers, agents, employees, and attorneys, and all other persons in active concert or participation with any of them, who receive actual notice of this Final Order, whether acting directly or indirectly, in connection with the advertising, marketing, promoting, offering for sale, or selling of any good or service, are permanently restrained and enjoined from misrepresenting, or assisting others in misrepresenting, expressly or by implication, any material fact, including:

A. That purported users of Defendants' goods or services who appear in advertising obtained a reported result through use of those goods or services;

B. That consumers are receiving a money-back guarantee, a free trial offer, a risk-free trial offer, a free gift, or a bonus;

C. The total cost to purchase, receive, or use the good or service, including shipping, handling, processing, and any additional financial obligations that may be incurred as a result of accepting the free product, service, or offer;

D. The timing or manner of any charge or bill;

E. Any material restrictions, limitations, or conditions to purchase, receive, or use the good or service;

F. Any material aspect of the performance, efficacy, nature, or central characteristics of the good or service; and

G. Any material aspect of the nature or terms of a refund, return, cancellation, exchange, or repurchase policy for the good or service, including the deadline (by date or frequency) by which the consumer must act.

who did not complete the test, and all communications with any participants relating to the test; all raw data collected from participants enrolled in the test, including any participants who did not complete the test; source documents for such data; any data dictionaries; and any case report forms;

D. All documents referring or relating to any statistical analysis of any test data, including any pretest analysis, intent-to-treat analysis, or between-group analysis performed on any test data; and

E. All documents referring or relating to the sponsorship of the test, including all communications and contracts between any sponsor and the test's researchers.

Provided, however, the preceding preservation requirement shall not apply to a Reliably
Reported test, unless the test was conducted, controlled, or sponsored, in whole or in part
by: (1) any Defendant; (2) any Defendant's officers, agents, representatives, or
employees; (3) any other person or entity in active concert or participation with any
Defendant; (4) any person or entity affiliated with or acting on behalf of any Defendant;
(5) any supplier of any ingredient contained in the product at issue to any of the foregoing

or to the product's manufacturer; or (6) the supplier or manufacturer of such product. For any test conducted, controlled, or sponsored, in whole or in part, by Defendants, Defendants must establish and maintain reasonable procedures to protect the confidentiality, security, and integrity of any personal information collected from or about participants. These procedures shall be documented in writing and shall contain administrative, technical, and physical safeguards appropriate to Defendants' size and complexity, the nature and scope of Defendants' activities, and the sensitivity of the personal information collected from or about the participants.

### v.

## FDA-APPROVED CLAIMS

**IT IS FURTHER ORDERED** that nothing in this Final Order shall prohibit Defendants from:

A. Making any representation for any drug that is permitted in labeling for such drug under any tentative or final monograph promulgated by the Food and Drug Administration, or under any new drug application approved by the Food and Drug Administration; and

B. Making any representation for any product that is specifically permitted in
 labeling for such product by regulations promulgated by the Food and Drug Administration
 pursuant to the Nutrition Labeling and Education Act of 1990 or permitted under Sections 303 304 of the Food and Drug Administration Modernization Act of 1997.

### VI.

# PRESERVATION OF RECORDS RELATING TO COMPETENT AND RELIABLE HUMAN CLINICAL TESTS OR STUDIES

IT IS FURTHER ORDERED that, with regard to any human clinical test or study ("test") upon which Defendants rely to substantiate any claim covered by this Final Order, Defendants shall secure and preserve all underlying or supporting data and documents generally accepted by experts in the field as relevant to an assessment of the test, including:

A. All protocols and protocol amendments, reports, articles, write-ups, or other accounts of the results of the test, and drafts of such documents reviewed by the test sponsor or any other person not employed by the research entity;

B. All documents referring or relating to recruitment; randomization; instructions,

including oral instructions, to participants; and participant compliance;

C. Documents sufficient to identify all test participants, including any participants

For purposes of this Section, competent and reliable scientific evidence means tests, analyses, research, or studies (1) that have been conducted and evaluated in an objective manner by qualified persons; (2) that are generally accepted in the profession to yield accurate and reliable results; and (3) as to which, when they are human clinical tests or studies, all underlying or supporting data and documents generally accepted by experts in the field as relevant to an assessment of such testing as set forth in the Section entitled Preservation of Records Relating to Competent and Reliable Human Clinical Tests or Studies are available for inspection and production to Plaintiffs.

#### IV.

## PROHIBITED REPRESENTATIONS REGARDING TESTS, STUDIES, OR INGREDIENTS

IT IS FURTHER ORDERED that Defendants, Defendants' officers, agents, employees, and attorneys, and all other persons in active concert or participation with any of them, who receive actual notice of this Final Order, whether acting directly or indirectly, in connection with the manufacturing, labeling, advertising, promotion, offering for sale, sale, or distribution of any Covered Product are hereby permanently restrained and enjoined from misrepresenting, in any manner, expressly or by implication, including through the use of any product name, endorsement, depiction, or illustration:

- A. That any Covered Product is clinically proven to cause weight loss;
- B. That the benefits of any Covered Product are scientifically proven; or
- C. The existence, contents, validity, results, conclusions, or interpretations of any test, study, or research.

be: (1) randomized, double-blind, and placebo-controlled; and (2) conducted by researchers qualified by training and experience to conduct such testing. In addition, all underlying or supporting data and documents generally accepted by experts in the relevant field as relevant to an assessment of such testing as described in the Section entitled "Preservation of Records Relating to Competent and Reliable Human Clinical Tests or Studies" must be available for inspection and production to Plaintiffs. Defendants shall have the burden of proving that a product satisfies the definition of Essentially Equivalent Product.

#### III.

#### **PROHIBITED REPRESENTATIONS: OTHER HEALTH-RELATED CLAIMS**

IT IS FURTHER ORDERED that Defendants, Defendants' officers, agents, employees, and attorneys, and all other persons in active concert or participation with any of them, who receive actual notice of this Final Order, whether acting directly or indirectly, in connection with the manufacturing, labeling, advertising, promotion, offering for sale, sale, or distribution of any Covered Product, are permanently restrained and enjoined from making, or assisting others in making, directly or by implication, including through the use of a product name, endorsement, depiction, or illustration, any representation, other than representations covered under Sections I or II of this Final Order, about the health benefits, safety, performance, or efficacy of any Covered Product, unless the representation is non-misleading, and, at the time of making such representation, Defendants possess and rely upon competent and reliable scientific evidence that is sufficient in quality and quantity based on standards generally accepted in the relevant scientific fields, when considered in light of the entire body of relevant and reliable scientific evidence, to substantiate that the representation is true. G. Causes substantial weight loss by wearing a product on the body or rubbing it into the skin.

### II.

## **PROHIBITED REPRESENTATIONS: OTHER WEIGHT-LOSS CLAIMS**

IT IS FURTHER ORDERED that Defendants, Defendants' officers, agents, employees, and attorneys, and all other persons in active concert or participation with any of them, who receive actual notice of this Final Order, whether acting directly or indirectly, in connection with the manufacturing, labeling, advertising, promoting, offering for sale, sale, or distribution of any Covered Product are permanently restrained and enjoined from making, or assisting others in making, any representation, expressly or by implication, including through the use of a product name, endorsement, depiction, or illustration, other than a representation banned under Section I, that any Covered Product:

- A. Causes or assists in causing weight loss, including any specific amount of weight loss;
- B. Causes or assists in causing fat loss, including any specific amount of fat loss; or
- C. Boosts or increases metabolism;

unless the representation is non-misleading, and, at the time such representation is made, Defendants possess and rely upon competent and reliable scientific evidence to substantiate that the representation is true. For purposes of this Section, competent and reliable scientific evidence shall consist of human clinical testing of the Covered Product, or of an Essentially Equivalent Product, that is sufficient in quality and quantity based on standards generally accepted by experts in the relevant field, when considered in light of the entire body of relevant and reliable scientific evidence, to substantiate that the representation is true. Such testing shall 17. The terms "**and**" and "**or**" in this Final Order shall be construed conjunctively or disjunctively as necessary to make the applicable phrase or sentence inclusive rather than exclusive.

I.

## **BANNED WEIGHT-LOSS CLAIMS**

IT IS ORDERED that Defendants, Defendants' officers, agents, employees, and attorneys, and all other persons in active concert or participation with any of them, who receive actual notice of this Final Order, whether acting directly or indirectly, in connection with the manufacturing, labeling, advertising, promotion, offering for sale, sale, or distribution of any dietary supplement, over-the-counter drug, patch, cream, wrap, or other product worn on the body or rubbed into the skin, are permanently restrained and enjoined from representing, or assisting others in representing, in any manner, expressly or by implication, including through the use of a product name, endorsement, depiction, or illustration, any representation that such product:

- Causes weight loss of two pounds or more a week for a month or more without dieting or exercise;
- B. Causes substantial weight loss no matter what or how much the consumer eats;
- C. Causes permanent weight loss;
- Blocks the absorption of fat or calories to enable consumers to lose substantial weight;
- E. Safely enables consumers to lose more than three pounds per week for more than four weeks;
- F. Causes substantial weight loss for all users; or

- (1) Novia Products, LLC;
- (2) The Ice Chest;
- (3) Core Logix, LLC;
- (4) Northern Maine Distilling Company; and
- (5) Natural Options, LLC;
- N. All CNL Lifestyle Properties, Inc. stock, including stock held in account number XXXX16605;
- O. All of Defendants' interests in timeshares, including:
  - Time Share with River Run Company, Inc. at Attitash
     Mountain Village, Washington House, Unit C4;
  - (2) Time Share with River Run Company, Inc. at Attitash Mountain Village, Washington House, Unit D4;
  - (3) Time Share with Exploria Resorts in Summer Bay, Florida, account number XXXX8293;
- P. Personal loans from Defendant Anthony Dill to any person or entity, including The Ice Chest, Corey Frink, and Kevin Boilard;
- Q. Trademarks owned by Defendants, including "Original Organics,"
   USPTO serial number 77664091 and "Acai Fresh," USPTO serial number
   77664083; and
- R. Tax refunds resulting from tax filings or amended tax filings by any of Defendants for the years 2014, 2015, and 2016.
- 16. The term "including" in this Final Order means "including without limitation."

for the benefit of any Defendant, including the following merchant accounts:

- (1) Power Pay, Accts. XXXX3005, XXXX3788, and XXXX4342;
- (2) Electronic Merchant Systems, Acct. XXXX5562;
- (3) CashFlows, Accts. XXXX1774 and XXXX1431;
- (4) Signature Card Services, Accts. XXXX7110 and XXXX5980;
- (5) Vision Payment Solutions, Accts. XXXX1989 and XXXX7617; and
- (6) Humboldt, Acct. XXXX4883;

Provided, that Defendants shall be entitled to keep a total of \$11,000 from these accounts;

- K. All of the property described or identified in Defendants' sworn statements listed in Subsection XIII.E., that are assets of Direct Alternatives and Original Organics LLC, including interest in:
  - All trademarks, including the trademark for "Original Organics,"
     USPTO Serial No. 77664091 and the trademark for "Acai Fresh,"
     USPTO Serial No. 77664083; and
  - (2) Furniture, artwork, computers, multi-media devices, televisions, sound systems, telephones, and other equipment;
- L. No less than \$200,000 currently held for the Defendants in an attorney trust account at Venable LLP;
- M. All of Defendants' equitable and legal interests in the following companies:

E. The following Morgan Stanley investment accounts:

- (1) XXXX62-605;
- (2) XXXX52-605;
- (3) XXXX63-605;
- (4) XXXX23-605; and
- (5) XXXX25-605;
- F. The following Defined Benefit Plan and retirement accounts held at Morgan Stanley:
  - Direct Alternatives Defined Benefit Pension Plan, Anthony & Staci Dill, Acct. XXXX68-605;
  - (2) Anthony Dill Roth IRA, Acct. XXXX00-605; and
  - (3) Staci Dill Roth IRA, Acct. XXXX08-605
- G. Surrender value of Defendant Staci Dill's Life insurance policy with the RiverSource Variable Universal Life, policy XXXX2004;
- H. Surrender value of Defendant Anthony Dill's life insurance policy with the Protective Life Insurance Co., policy XXXX8809;
- I. Valuable personal property located at 5 Rays Circle, Scarborough, Maine, including tennis bracelet, diamond earrings (complete set), diamond earring (one only), men's Rolex "Daytona" gold and silver watch, and two Thomas Arvid prints;
- J. All of Defendants' cash being held in escrow or reserve by credit card processing companies for Defendants, whether held under Defendants' names or under other company names, including "Natural Options, LLC,"

13. "**Preauthorized Electronic Fund Transfer**" as defined by the Electronic Fund Transfer Act, 15 U.S.C. § 1693a(10), means an electronic fund transfer authorized in advance to recur at substantially regular intervals.

14. "**Reliably Reported**" for a human clinical test or study (herein, "test"), means a report of the test has been published in a peer-reviewed journal, and such published report provides sufficient information about the test for experts in the relevant field to assess the reliability of the results.

15. "**Receivership Estate**" shall include the following property and any proceeds, product, offspring, rents, or profits of or from the property, notwithstanding any provision in any agreement, transfer instrument, or applicable law that restricts or conditions transfer of such interest or that is conditioned on the insolvency or financial condition of the Defendants, or on the appointment of or taking possession by a trustee, receiver, or custodian, and that effects or gives an option to effect a forfeiture, modification, or termination of the Defendants' interest in the following property:

- A. 2007 Glastron Bow Rider (watercraft), VIN XXXX56D707, located at Thomas Aviation, 1684 Roxbury Road, Roxbury, Maine;
- B. 2011 Polaris snowmobile, 600 IQ, VIN XXXX129945, located at 4 Case
   Road, Rangeley, Maine;
- C. 2008 Polaris snowmobile, 600 HQIQ, VIN XXXX336250, located at 4
   Case Road, Rangeley, Maine;
- D. Real property located at 4 Case Road, Rangeley, Maine, together with all structures, fixtures, and appurtenances thereto, including all furnishings, furniture, appliances, audio, and television equipment;

other botanical, amino acid, probiotic, or other dietary substance to supplement the diet by increasing the total dietary intake, or a concentrate, metabolite, constituent, extract, or combination of any ingredient described above, that is intended to be ingested, and is not represented to be used as a conventional food or as a sole item of a meal or the diet.

8. "Endorsement" means as defined in 16 C.F.R. § 255.0(b), including as explained in the Commission's Guides Concerning the Use of Endorsements and Testimonials in Advertising.

9. "Endorser" means an individual or organization that provides an Endorsement.

10. "Essentially Equivalent Product" means a product that contains the identical ingredients, except for inactive ingredients (*e.g.*, binders, colors, fillers, excipients), in the same form and dosage, and with the same route of administration (*e.g.*, orally, sublingually), as the Covered Product; *provided that* the Covered Product may contain additional ingredients if reliable scientific evidence generally accepted by experts in the field indicates that the amount and combination of additional ingredients is unlikely to impede or inhibit the effectiveness of the ingredients in the Essentially Equivalent Product.

11. "Negative Option Feature" means, in an offer or agreement to sell or provide any good, program, or service, a provision under which the consumer's silence or failure to make an affirmative action to reject goods or services, or to cancel the agreement, is interpreted by the seller or provider as acceptance of the offer.

12. "**Person**" means a natural person, an organization, or other legal entity, including a corporation, partnership, sole proprietorship, limited liability company, association, cooperative, or any other group or combination acting as an entity. text or other visual elements so that it is easily noticed, read, and understood;

- C. An audible disclosure, including by telephone or streaming video, must be delivered in a volume, speed, and cadence sufficient for ordinary consumers to easily hear and understand it;
- D. In any communication using an interactive electronic medium, such as the Internet or software, the disclosure must be unavoidable;
- E. The disclosure must use diction and syntax understandable to ordinary consumers and must appear in each language in which the representation that requires the disclosure appears;
- F. The disclosure must comply with these requirements in each medium through which it is received, including all electronic devices and face-to-face communications;
- G. The disclosure must not be contradicted or mitigated by, or inconsistent with, anything else in the communication; and
- H. When the representation or sales practice targets a specific audience, such as children, the elderly, or the terminally ill, "ordinary consumers" includes reasonable members of that group.
- 7. "Dietary supplement" means:
  - A. any product labeled as a dietary supplement or otherwise represented as a dietary supplement; or
  - B. any pill, tablet, capsule, powder, softgel, gelcap, liquid, or other similarform containing one or more ingredients that is a vitamin, mineral, herb or

# DEFINITIONS

For the purpose of this Final Order, the following definitions apply:

1. "Corporate Defendants" means Direct Alternatives and Original Organics LLC, and their successors and assigns.

2. "Individual Defendants" means Anthony Dill and Staci Dill.

3. "Defendants" means all of the Individual Defendants and the Corporate

Defendants, individually, collectively, or in any combination.

4. "Cosmetic," "Drug," and "Food" mean as defined in Section 15 of the FTC Act,
15 U.S.C. § 55.

5. **"Covered Product"** means any dietary supplement, food, drug, or cosmetic product, whether for humans or animals, including AF Plus and Final Trim.

6. "Clear(ly) and conspicuous(ly)" means that a required disclosure is difficult to miss (*i.e.*, easily noticeable) and easily understandable by ordinary consumers, including in all of the following ways:

- A. In any communication that is solely visual or solely audible, the disclosure must be made through the same means through which the communication is presented. In any communication made through both visual and audible means, such as a television advertisement, the disclosure must be presented simultaneously in both the visual and audible portions of the communication even if the representation requiring the disclosure is made in only one means;
- B. A visual disclosure, by its size, contrast, location, the length of time it appears, and other characteristics, must stand out from any accompanying

The Commission, the State of Maine, and Defendants stipulate to the entry of this Final Judgment and Order for Permanent Injunction and Other Equitable Relief as to Defendants Anthony Dill and Staci Dill ("Dill Defendants") and Direct Alternatives and Original Organics LLC ("Original Organics") (hereafter collectively "Defendants").

# FINDINGS

1. This Court has jurisdiction over this matter.

2. The Complaint charges that Defendants participated in unfair and deceptive acts or practices in violation of Sections 5(a) and 12 of the FTC Act, 15 U.S.C. §§ 45(a) and 52, and in violation of the Electronic Fund Transfer Act ("EFTA"), 15 U.S.C. §§ 1693-1693r, and its implementing Regulation E, 12 C.F.R. § 1005.10, and in violation of Section 207 of the Maine UTPA, ME. REV. STAT. tit. 5, § 207, in connection with the labeling, advertising, marketing, distribution, and sale of purported weight-loss products.

3. Defendants neither admit nor deny any of the allegations in the Complaint, except as specifically stated in this Final Order. For purposes of this action, Defendants admit the facts necessary to establish jurisdiction.

4. Defendants represent that they have ceased all sales of the products at issue in this Complaint, including all continuity sales of such products.

5. Defendants waive any claim that they may have under the Equal Access to Justice Act, 28 U.S.C. § 2412, concerning the prosecution of this action through the date of this Final Order, and agree to bear their own costs and attorney fees.

6. Defendants and Plaintiffs waive all rights to appeal or otherwise challenge or contest the validity of this Final Order.

## IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF MAINE

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FEDERAL TRADE COMMISSION and STATE OF MAINE,

Plaintiffs,

v.

ANTHONY DILL, STACI DILL, DIRECT ALTERNATIVES, and ORIGINAL ORGANICS LLC,

Defendants.

Case No. 2:16-cv-00023-GZS

STIPULATED FINAL JUDGMENT AND ORDER FOR PERMANENT INJUNCTION AND OTHER EQUITABLE RELIEF AS TO DEFENDANTS ANTHONY DILL, STACI DILL, DIRECT ALTERNATIVES, AND ORIGINAL ORGANICS LLC

Plaintiffs, the Federal Trade Commission ("FTC" or "Commission") and the State of Maine, as represented in this matter by the Office of the Attorney General of Maine ("Maine AG") (hereafter "Plaintiffs"), filed a Complaint for Permanent Injunction and Other Equitable Relief against Defendants pursuant to Section 13(b) of the Federal Trade Commission Act ("FTC Act"), 15 U.S.C. § 53(b), and pursuant to Section 209 of the Maine Unfair Trade Practices Act ("Maine UTPA"), ME. REV. STAT. tit. 5, § 209, to obtain permanent injunctive relief, rescission or reformation of contracts, restitution, the refund of monies paid, disgorgement of ill-gotten monies, and other equitable relief for Defendants' acts or practices in violation of Sections 5(a) and 12 of the FTC Act, 15 U.S.C. §§ 45(a) and 52, and the Electronic Fund Transfer Act ("EFTA"), 15 U.S.C. §§ 1693-1693r, and its implementing Regulation E, 12 C.F.R. § 1005.10, and in violation of Section 207 of the Maine UTPA, ME. REV. STAT. tit. 5, § 207, in connection with the labeling, advertising, marketing, distribution, and sale of purported weight-loss products.