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Report No. P-4422-KO

MEMORANDUM AND RECOMMENDATION

OF THE

PRESIDENT OF THE

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

TO THE

EXECUTIVE DIRECTORS

ON A

PROPOSED LOAN

IN AN AMOUNT EQUIVALENT TO \$50 MILLION

TO THE

PUSAN CITY GOVERNMENT

WITH THE GUARANTEE OF THE REPUBLIC OF KOREA

FOR A

PUSAN URBAN MANAGEMENT PROJECT

April 9, 1987

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## FISCAL YEAR

January 1 to December 31

## WEIGHTS AND MEASURES

l meter (m)	- 3.28 feet
l kilometer (km)	- 0.62 miles
l square meter (sq m)	= 10.8 square feet
l hectare (ha)	- 10,000 sq m or 2.471 acres or
	3,024 pyongs (py)

## ABBREVIATIONS AND ACRONYMS

ICB	-	International Competitive Bidding
LCB	-	Local Competitive Bidding
p.a.	-	per annum
PCG	-	Pusan City Government
PSIDP	900	Policy Statement and Institutional
		Development Program
TSM	198	Transportation System Management

7

 $\underline{/1}$  In this report "\$" refers to US dollars.

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#### KOREA

#### PUSAN URBAN MANAGEMENT PROJECT

#### LOAN AND PROJECT SUMMARY

Borrower: Pusan City Government (PCG).

Guarantor: Republic of Korea.

Amount: \$50 million equivalent.

<u>Terms</u>: Repayable in 15 years including 3 years of grace, at the standard variable interest rate.

Financing Plan

Local Foreign Total

IBRD Loan		50.0	50.0
Pusan City Government	144.0	-	144.0
Total Financing a]	<u>44.0</u>	<u>50.0</u>	<u>194.0</u>

Economic Rate of Return: 24%

<u>Staff Appraisal</u>			
Report:	Report	No.	6524-KO

<u>Map</u>: IBRD No. 20210

a] Including duties and taxes estimated at \$2 million equivalent.

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	MEMORANDUM AND RECOMMENDATION OF THE PRESIDENT
OF THE	INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT
TO	THE EXECUTIVE DIRECTORS ON A PROPOSED LOAN TO THE
	PUSAN CITY GOVERNMENT, REPUBLIC OF KOREA, FOR A
	PUSAN URBAN MANAGEMENT PROJECT

1. The following report on a proposed loan to Pusan City Government (PCG) with the Guarantee of the Republic of Korea for \$50 million equivalent is submitted for approval. The proposed loan would be on standard Bank terms and would help finance urban services in Pusan City.

Background. With a population of 3.5 million, Pusan is the 2. second largest city in Korea and has 14% of the Country's total urban population. It is an important industrial, commercial and educational center, and has the largest port in Korea. During the last five years, Pusan's investment centered in constructing 110 km of subway lines at a cost of \$3.5 billion. The subway and other large investments, mainly for highways, water supply and pollution treatment, averaged \$400 million p.a. between 1983-86. These investments, however, lacked adequate prioritization, and have not been undertaken in the context of a well-formulated strategy linking long-term plans and programs with available resources. In some projects, the demand, investment phasing and resulting benefits have been inadequately planned. The subway investments forced a long postponement of smaller but higher priority investments, which would allow the completion and full utilization of existing infrastructure. Financial constraints, exacerbated by short-term financing and the revaluation of the loans in yen, have forced PCG to lower its sights. Plans to extend the subway beyond a single main line have been postponed indefinitely and major cuts have also been made in other planned investments. A major cause of these problems has been the city's inappropriate institutional arrangements which hinder urban management. A framework for investment planning and financial management is urgently needed, as well as organizational improvements, which would apply to other cities as well.

3. <u>Project Objectives</u>. The proposed project would focus on improvement of the city's urban management and finances. The project objectives are to: (a) improve the city's organization and coordination; (b) strengthen project selection and investment planning; (c) coordinate and optimize transportation planning and investments, now the city's most critical problem; (d) strengthen the city's financial, planning and managerial systems; and (e) support priority investments and the balanced development of the city.

4. <u>Project Description</u>. The proposed project would support the implementation of a comprehensive program of institutional and policy development for PCG, included in the Policy Statement and Institutional Development Program (PSIDP) adopted by PCG (para. 7). The project would finance about one third of the investments included in the city's Investment Plan, with emphasis on small, complementary works which complete the benefits of existing infrastructure. The project comprise about 330 subprojects each over W 0.4 billion and many smaller investments including the expansion and improvement of: (a) priority roads (expansion, rehabilitation, paving); (b) a comprehensive program of low-cost transportation improvements under the Transportation System Management (TSM); (c) drainage, flood protection and sewerage works; (d) embankment and steep slope protection; and (e) city services (markets, landfill, equipment, community facilities). Most of these works are in low-income areas. Road improvements are particularly important by providing access to many urban services.

5. The proposed loan of US\$50 million equivalent would finance 26% of the total project cost of US\$194 million equivalent, less duties and taxes (US\$ 2 million). A breakdown of the cost and financing plan are shown in Schedule A. Amounts and methods of procurement and of disbursements, and the disbursement schedule are shown in Schedule B. A timetable of key project processing events and the status of Bank Group operations in Korea are given in Schedules C and D, respectively. A map (IBRD No. 20210) is also attached. The Staff Appraisal Report, No. 6524-KO, is being distributed separately.

6. <u>Rationale for Bank Involvement</u>. The urban management project now proposed for Pusan City capitalizes on the experience gained under previous Bank-assisted projects in urban transport, water and sewerage, and land development, and brings to bear the lessons learned under those projects in a comprehensive way, both for city institutions and policies, as well as for the overall management of the city. Bank support would facilitate the introduction of improvements to centralize dispersed transportation activities, optimize urban transportation, prioritize urban investments, and ensure sound long-term planning. With its past involvement with urban development in Korea and wide experience elsewhere, the Bank is well placed to help Pusan to achieve these objectives. It is hoped that the improvements fostered under the project would serve as models for other cities in Korea.

PCG has defined its policies and programs 7. Agreed Actions. to strengthen its urban management, organization and finances in a PSIDP approved by the city in March 1987. Agreement was reached at negotiations that the any changes on the PSIDP would be discussed with the Bank, and that PCG would annually review with the Bank the progress achieved in implementing its Institutional Development Program. PCG confirmed at negotiations that under its PSIDP it would: (a) establish by December 31, 1987, a new Bureau of Transportation and Tourism, (which would include the recently created Traffic Planning Division), to consolidate planning of all transportation systems and (b) establish a TSM unit by December 31, 1987 to investments; implement small but important improvements to optimize existing (c) establish by December 31, 1987 an transport facilities; Investment Management Unit to critically review and evaluate large investments and improve the guidelines for prioritizing small projects; (d) establish by December 31, 1987 a long-term planning and management information system, including performance monitoring of PCG's General Account and Special Accounts; (e) review yearly with the Bank the city's Investment Plan and Long-Term Financial Plan, to set

priorities and maintain a satisfactory financial position; (f) expand existing in-house training programs to provide training in transportation management, urban planning, computer applications, budgeting and financial planning; (g) complete and review with the Bank before December 31, 1987 studies for a Pusan Fund Management Special Account, to foster cost recovery, integrated financial management and better use of the city's cash resources and (h) establish joint management of water and sewerage services by December 31, 1988 to improve the efficiency, coordination and financing of these services.

Justification. By strengthening the organization, planning, 8. policies and management of PCG, and implementing a priority investment program, the proposed project would improve the standard of living of the population, and strengthen the finances and provide a reliable base for the development of Pusan City. These improvements would be a model for other cities in Korea, expanding the project benefits. The improved coordination of transportation through the introduction of transport system management techniques and organizational improvements would have high payoffs both in economic terms and by the reduction of accidents and saving of lives through improved road safety. The project has already resulted in the definition of a priority Investment Plan, postponement of lower-priority, large investments and emphasis on small works needed to achieve the full benefits of existing infrastructure or to allow the provision of other urban services. Since most investments would be constructed in lower-income neighborhoods, it is estimated that at least 20% of the project cost would benefit persons from the poverty group (which totals about 16% of Pusan's population). The project would also improve the health and environmental living conditions of the population through the provision of improved services of sanitation, drainage, water supply, solid waste, roads, transportation, and the promotion of balanced development of the overall city. PCG's Investment Plan has been evaluated to produce high economic and social returns. The economic return of investments in social services are difficult to quantify. particularly for small subprojects. The Economic Rate of Return for subprojects representing two thirds of project investments average 248.

9. <u>Risks</u>. There are no serious risks to the project. The risk of some delay in central government approval of the institutional and policy reforms is minimized by PCG's commitment to the proposed institutional programs and its intention to implement these measures in less than one year.

10. <u>Recommendation</u>. I am satisfied that the proposed loan would comply with the Articles of Agreement of the Bank and recommend that the Executive Directors approve the proposed loan.

> Barber B. Conable President

Washington, D.C. March 4, 1987

## Schedula A

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#### KOREA

### PUSAN URBAN MANAGEMENT PROJECT

### Estimated Project Cost and Financing Plan (US\$ million)

	Local	Foreign	Total
Estimated Cost a]			
Roads and Highways	92.5	32.4	124.9
Drainage, Sewerage and Flood Control	10.6	4,4	15.0
Embankment and Slope Protection	10.2		13.3
Community Facilities		2,7	
Transportation System Management		2.2	
Transit Centers		1.2	-
TSM Technical Assistance	0.8	0.1	0.9
Total Base Costs	<u>132.7</u>	<u>46.1</u>	<u>178.8</u>
Physical Contingencies	6.6	2.3	8.9
Price Contingencies	4.7	1.6	6.3
Total Project Costs	<u>144.0</u>	<u>50.0</u>	<u>194.0</u>
Financing Plan			
PCG's Internal Cash Generation	144.0	-	144.0
IBRD	-	50.0	50.0
	144.0		194.0

a] Including duties and taxes estimated at \$2 million equivalent. Interest during construction is not included, since it is not capitalized by PCG.

### Schedule B

### **KOREA**

### PUSAN URBAN MANAGEMENT PROJECT

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#### Procurement Method and Bank Disbursement a] (US\$ Million)

Project Element		Procurement Method				Total		
		ICB	]	LCB	Othe	er	Cost	
Civil Works	27	(14)	58	(31)	10	(4)	95	(49)
Materials, Equip. & Tech.Assis	t.		1	( 1)b]	15	(-)	16	(1)
Land Acquisition and Taxes			-		83	(-)	83	(-)
Total	27	(14)	59	(32)	108	(4)	194	(50)

a] Costs are inclusive of contingencies, duties and taxes, but exclude financing costs. Figures in parentheses indicate expected disbursements from the proposed Bank loan.

b] Includes Bank financing of \$1 million for TSM equipment.

#### Disbursements (US\$ million):

Category	Amount	<pre>% to be financed</pre>
Civil Works	49.0	70% of expenditures
Materials & Equipment	1.0	100% of expenditures

#### Estimated IBRD Disbursements:

	Bank Fiscal Year					
	FY88	FY89	FY90	FY91		
Annual	13	16	18	3		
Cumulative	13	29	47	50		

### Schedule C

### KOREA

### PUSAN URBAN MANAGEMENT PROJECT

## Timetable for Key Project Processing Events

(a)	Time taken to prepare the project:	Six months.
(b)	Prepared by:	Pusan City with IBRD assistance
(c)	First IBRD mission:	April 1986
(b)	Appraisal mission departure	November 1986
(e)	Negotiations	February 9-13, 1987
('£)	Planned date of effectiveness:	June 1987
(g)	List of relevant PCR and PPARs:	None

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#### KOREA

#### THE STATUS OF BANK GROUP OPERATIONS IN THE REPUBLIC OF KOREA /a

### A. Statement of Bank Loans and IDA Credits (as of September 31, 1986)

Loan or Credit	Calendar					Amount (\$ million) (less cancellations)			
Number	Year	Borrower		Ригрове	Bank	TW	IDA	Undisbursed	
Sixty-one	loans and	eight credits	fully	disbursed	3,791.99	40.00	115.58		
1676	1979	Republic of		Electronics Technology	23.96			2.47	
1774	1979	<b>Republic</b> of			30.00			13-08	
2072	1982	Republic of	Korea		84.00			3.48	
2112	1982	KTDC		Technology Development	49.08			2.52	
2215	1982	Republic of	Korea	Machinery Industry	57.40			24.30	
2216	1982	Republic of	Korea	Nat. Urban Land and Housing	100.00			20.20	
2228	1982	Republic of	Когеа	Provincial and County Roads	125-00			31.60	
2267	1983	Republic of	Korea	Coal and Cement Distribution	54.45			23.56	
2309	1983	Republic of	Korea	Industrial Finance	255.00			44.36	
2350	1983	Republic of	Korea	Second Water Supply	65.00			22.78	
2 388	1984	Republic of	Korea	Jeonju Regional Development	57.91			47.97	
2392	1984	Republic of	Korea	Highway Sector	230.00			123.97	
2427	1984	Republic of	Когеа	Education Sector	100.00			84.85	
2473	1984	KTDC		Second Technology Development	50.00			28.82	
<b>249</b> 1	1985	Republic of	Korea	Water Supply	95.00			73.00	
2514	1985	SMG		Urban Transportation	53.00			49.00	
2515	1985	SMI PC		Small/Medium Industry	21.00			21.00	
2549	1985	Republic of	Korea	Fourth Agricultural Credit	25.00			9.83	
2571	1985	Republic of	Korea	Second Industrial Finance	222.00			195.47	
2600	1985	Republic of	Korea	Seoul-Busan Corridor	35.59			29.57	
2615	1985	Republic of	Котеа	Fourth Water Supply	38.00			36.50	
2671	1986	KEPCO		Second Power	230.00			219.93	
2704	1986	KLDC		Urban Land Development	150.00			150.00	
2726	1986	Republic of	Korea	Pusan Port	141.00			141.00	
	Total				6,084.38	40.00	115.58	1,399.26	
	of wh	ich has been r	repaid		1,278.11	6.10	9.57		
	Total r	ow outstanding	S		4,806.27	33.90	106.01		
	Less:	Amount sold		·	34.73				
		low held by Ban							
	(pric	or to exchange	adjust	tment)	4,771.54	33.90	106-01		
	Total I	indisbursed			1,399.26	_	_	1,399.26	

<u>/a</u> The status of the projects listed in Part A are described in a separate report on all Bank/IDA-financed projects in execution, which is updated twice yearly and circulated to the Executive Directors on April 30 and October 31.

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/b Signed on October 29, 1986.

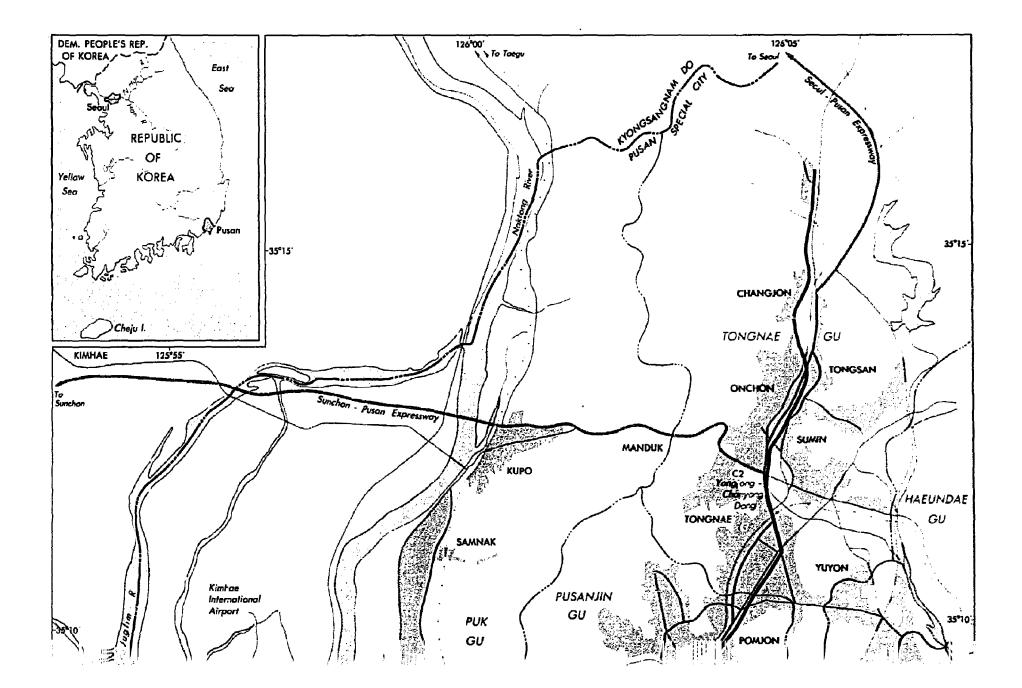
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Fiscal			Amount (§ million)		
Year	Obligor	Types of Business	Loan	Equity	Total
1968	KLB (KDFC)	Development Financing	-	0.7	0.7
1969	Honam Silk Co.	Textiles	1.4	0.3	1.7
1970	Atlas Paper	Pulp and paper	4.5	0.5	5.0/
971	Korea Investment				
	Finance Corp.	Capital Market Development	-	0.7	0.7
1974	KLB (KDFC)	Development Financing	-	0.4	0.4
1974	Korea Investment				
	Finance Corp.	Capital Market Development	-	0.3	0.3
1975	Gold Star & Co. Ltd.	Electronic Products	16.0	1.3	17.3
1975	Korea Securities				
1975	Finance Corp.	Capital Market Development	5.0	0.6	5.6
	Tong Yang Nylon				
1975	Company, Ltd.	Synthetic Fibers	6.9	2.1	9.0
	Hae Un Dae Develop-	J)			
	ment Company Ltd.	Tourism	Z.8	0.7	3.5
1976	Korea Investment		2.00		545
	Finance Corp.	Capital Market Development	-	0.4	0.4
976/	Finance corp.	Capital Market Development		0.4	V7
84/87	Chonju Paper Mfg. Co.	Baser	5.0	1.0	6.0
976/86		-	21.0	4.0	25.0
1976	KLB (KDFC)	Development Financing	17.8	4.0	17.8
	Gold Star & Co. Ltd.			0.4	
976			10.0		10.4
977	Gold Star & Co. Ltd.		-	0.2	0.2
977	KLB (KDFC)	Development Financing	-	0.3	0.3
1977	Korea Securities				
	Finance Corp.	Capital Market	-	0.5	0.5
977	Korea Development				
	Leasing Corp.	Capital Market	15.0	0.4	15.4
978	KLB (KDFC)	Development Financing .	-	1.1	1.1
979	Gold Star & Co. Ltd.	Electronic Products	-	1.7	1.7
979	KIFC	Capital Market	-	0.6	0.6
1979	Korea Development				
	Leasing Corp		-	0.2	0.2
979	Gold Star & Co. Ltd.	Electronic Products	-	1.5	1.5
980/84					
85/87	Gold Star & Co. Ltd.	Electronic Products	-	8.1	8.1
980	Korea Investment				
	Finance Corp.	Capital Market	-	0.6	0.6
980/	Korea Securities				
82/84	Finance Corp.		_	2.3	2.3
980	KLB (KDFC)	Development Financing	-	2.2	2.2
981	Taiban Bulk Terminal				
	Co. Ltd.	Grain Port Terminal	7.0	2.5	9.5
982/85	KIFC	Capital Market	-	1.1	1.1
982	K-TAC (Korea Technolo	•			
302		Research & Development	-	0.6	0.6
983/85	KDIC	Money & Capital Market	-	5.9	5.9
984	Halla Cement	Cement Const. Material	4.3	3.9	8.2
985/86	Korea Fund	Money & Capital Market	4+3	12.8	12.8
		Money & Capital Market	-	12.0	12.0
1987	Korea Business & Re-	Manage and Gradesh Manhak		• •	
	search Information	Money and Capital Market	-	0.1	0.1
	<b>-</b> . <b>.</b>	_			
	Total gross commitment		116.7	60.0	176.7
	less cancellations,				
	repayment and sales		106.3	25.9	132.2
	Total commitments now	held by IFC	10.4	34.1	44.5
	TOTAL undisbursed		2.5	4.5	7.0

## 8. Statement of IFC Investments (as of Septembar 30, 1986)

<u>/a</u> Cancelled at the request of the Company.



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