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# Relationship between Personality Type and Preferred Teaching Methods for Undergraduate College Students

By

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This empirical study examined the relationship between Myers-Briggs Type Indicator (MBTI) personality types and preferred teaching methods for 507 Saint Joseph's College of Maine undergraduate students. The students completed two instruments: the Myers-Briggs Type Indicator®, Form M (Myers, McCaulley, Quenk, & Hammer, 1998), and a 27-item scale that measured preferred teaching methods in the classroom. Descriptive and inferential statistics indicated that the five most prominent personality types were ISFJ, ESFJ, ESFP, ENFP, and ISTJ. Sensing-Feeling (S-F) preference was the most common followed by Sensing-Judging (S-J) preference in the top five personality types. Across all MBTI dichotomies, the students indicated a preference for teaching methods that involved lecturer-student interaction, using some visual tools such as PowerPoint, and demonstrations and practice. The least preferred teaching methods involved unscheduled quizzes, lecture where the professor talks with no visuals, and library research using experiential activities. Significant differences were obtained between the MBTI dichotomies and preferred teaching methods. The results demonstrate the importance of faculty tailoring and adjusting

their instruction to accommodate the needs of their students to increase student achievement, motivation, and engagement in their classroom.

# Introduction

The goal of challenging students in a classroom environment requires the professor's skillful utilization of carefully planned tactics and strategies to generate the desired learning outcomes over the duration of the course (Malek, Hall, & Hodges, 2014). The professor uses expert knowledge of their discipline, experience, and judgment to shape their pedagogical focus on selection of classroom teaching methods (Murphy, Eduljee, Croteau & Parkman, 2017; Oleson & Hora, 2013). This framework for selecting teaching techniques or methods reflects the professor's and possibly the student's preferences; however, often these choices may simply be efficient and exclude the outcome of teaching effectiveness (Becker & Watts, 2001). These teaching methods typically include a variety of traditional and non-traditional or emerging techniques like traditional or interactive lecture, experiments, games, simulations, case studies, cooperative learning, and community-based learning (Faust & Paulson, 1998; Emerson & Taylor, 2007; Tanner, 2013).

There is no shortage of research on the college professor's utilization of particular teaching methods yet the findings on what methods achieve the best results in the classroom are varied (Marmah, 2014; Novelli, & Fernandes, 2007). Researchers have explored variables like age, personality, class size or mix, classroom environment, race, student or professor gender, and discipline with mixed results (Pawlowska, Westerman, Bergman, & Huelsman, 2014; Ziegert, 2000). Faust and Paulson (1998) indicate that professors will choose to employ a variety of teaching methods in order to generate student engagement and that the two are intimately connected. Once professors understand the impact particular teaching methods may have on student engagement, learning and overall performance, they may be more likely to consider and incorporate these particular teaching methods in order to generate effect (Brinthaupt, Clayton, Draude, & Calahan, 2014).

Some studies have found that there is a connection between students' personality type and their approach to learning or absorbing information (Duff, Boyle, Dunleavy, & Ferguson, 2003; Emerson & Taylor, 2007; Herbster, Price, & Johnson, 1996). For example, in the classroom extraverts may prefer interactive activities like discussion and working with others, while introverts may prefer lecture formats and reflection (Lawrence, 2009). These personality differences may contribute to how students learn in the classroom (Chamorro-Premuzic, Furnham, and Lewis, 2007; Leverne, Sorenson, & Hartung, 1985; Ziegert, 2000).

# **MBTI Personality Type**

In the early 40's, Isabel Briggs Myers and Katherine Briggs partnered to develop the Myers-Briggs Type Instrument (MBTI) based on Carl Jung's (1924/2016) work published in his book *Psychological Types* (Myers, McCaulley, Quenk & Hammer, 1998). In its original form, Jung's psychological type theory comprised three dichotomies also known as functions: extraversion/introversion, thinking/feeling, and sensing/intuition. Myers and Briggs added a fourth function, judging and perceiving; this dichotomy deals with a person's attitude or way that s/he approaches the outside world (Myers, 2015). Each of the preference pairs has a particular function or meaning. A brief description of their application in an academic setting is presented in Table 1.

Table	e 1. N	<b>1</b> BTI	Dich	notor	mies	in the	Classroo	m
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Personality type	<b>Basic Preference</b>	Personality type
Extraversion (E)	Opposite ways to direct and	Introversion (I)
Energized by dialogue, discussion,	receive energy	Prefers lectures and are energized
and interaction with others and likes		by reflection and time alone and
opportunities to think out loud		likes to process information at own
		pace quietly

<b>Sensing (S)</b> Uses senses to take in information and enjoys observing and absorbing info; prefers instruction that is not quick paced	Opposite ways to take in information	Intuition (N) Relies on insight more than observation and likes to read between the lines; tends to process information through patterns
Thinking (T)	Opposite ways to decide and	Feeling (F)
Prefers topics that are logical with	come to conclusions	Prefers topics they care about and
cause/effect and prefer interesting		prefers learning from personal
problems to solve; uses logic when		relationships; judges situations
making decisions		based on feelings
Judging (J)	Opposite ways to approach the	Perceiving (P)
Prefers planned, structured, and	outside world	Prefers free flowing exploration
scheduled work and likes		with no structure as well as
milestones and completion targets;		interesting assignments of their own
prefers to avoid stress and tends to		choosing; prefers to multitask and
be decisive		works best under pressure

(Lawrence, 1997; Lawrence 2009; Myers 2015; Ramzan & Min, 2013)

The MBTI assessment identifies one's natural preferences; therefore, an individual is not necessarily boxed into a particular type, but prefers to operate or be orientated toward a single one of each of the opposing pairs (Myers

& Myers, 1995). This preference is combined to create a person's complete four letter personality type. The combinations of the four dimensions/dichotomies results in 16 possible personality types. For instance, a person with a preference for Introversion, Sensing, Thinking, and Judging would be an ISTJ. The MBTI assessment has many different applications in an academic setting. It can be used to aid students in selection of a major or career exploration, with developing curriculum, or increasing an understanding of learning styles in the classroom (Lawrence, 1997; Martin, 2012; McPherson & Mensch, 2007; Myers, 2015).

## **Personality Type and Teaching Methods**

The dynamic interaction of personality type and teaching methods has been explored by numerous researchers (Caspi, Chajut, Saporta, & Beyth-Marom, 2005; Duff, Boyle, Dunleavy, & Ferguson, 2004; Lawrence, 2009; Murphy, Eduljee, Parkman, & Croteau, 2018; Schmeck & Lockhart, 1983). Utilizing the Big Five personality traits by Costa and McCrae (1992), Chamorro-Premuzic, Furnham, and Lewis (2007) found a link between personality and students' preferred teaching methods indicating that "students appear to have strong preferences both for and against certain teaching methods which suit their temperament, ability, and experience" (p. 249).

Allchin, Engler and Dzurec (2006) in a study of 286 nursing students found that "further study regarding psychological type of nursing students and clinical faculty might be undertaken, to determine optimal ways to structure teaching situations so that both students and faculty have positive experiences in the clinical area" (p. 14). Emerson and Taylor (2007) in a study of 255 students (48 who were enrolled in a section that relied heavily on classroom experiments) found that only students who were ISTJ's and ESTJ's appeared to perform better in sections that were traditional lecture-oriented. Further, Ziegert's (2000) study indicated a distinct relationship between personality and performance, positing that to improve student success a variety of classroom pedagogies should be implemented.

Fleischmann, Nakagawa and Kelley (2016) examined two of the four MBTI dichotomies, Extraversion-Introversion and Sensing-Intuition, and compared the preferences of these dichotomies to standard classroom activities and instructional delivery methods used in an undergraduate engineering course. Their results indicated that the teaching methods lacked the diversity necessary to meet the needs of all of the individual MBTI preferences. In contrast, a pilot study of 73 undergraduate college students found no significant correlations between personality type and preferred teaching methods (Murphy, Eduljee, Croteau & Parkman, 2017). Given the mixed research, this study seeks to examine the relationship between personality type as measured by the MBTI and preferred teaching methods utilized in the classroom.

## **Research Questions**

- 1. What are the students preferred teaching methods in the four MBTI dichotomies?
- 2. What are some significant differences in the four dichotomies of the MBTI and preferred teaching methods?
- 3. What is the relationship between preferred teaching methods and personality types for students in the classroom?

### Methodology

### Sample

A total of 507 students from Saint Joseph's College of Maine, a liberal arts college, were surveyed. There were 176 (34.7%) males and 331 (65.3%) females. The students ranged in age from 17 to 35 (mean age = 19.92, SD =1.62). The mean age for males was 19.78 (SD = 1.28) and for females was 19.99 (SD = 1.77). The sample included 141 (27.8%) freshmen, 114 (22.5%) sophomores, 142 (28.0%) juniors, and 110 (21.7%) seniors.

### Measures

## Personality Type

The four personality dichotomies were determined using the Myers-Briggs Type Indicator® (Form M) that measures a person's preference on the four dichotomies. The MBTI was selected since it is utilized in education (Tlili, Essalmi, Jemni, Kinshuk & Chen, 2016), and meets and exceeds the standards for psychological instruments in terms of its reliability. "As a rule of thumb, MBTI provides insights for effective teaching and learning, and it can be usefully employed as a guide for understanding learning styles and improving teaching skills" (Capretz, 2003; p. 5). The internal consistency of the Form M for E-I is .91, for S-N is .92, for T-F is .89, and for J-P is .94 (Myers, McCaulley, Quenk, & Hammer, 1998). The instrument is self-administered and consists of 93 forced choice items that have two options for each item.

## Student Preferences for Teaching Methods

This section assessed preferred teaching methods used by the professor in the classroom. Students indicated their level of agreement to the items on a 5 point Likert Scale (1 = strongly agree, 5 = strongly disagree) to 27 items. The 27 items were clustered thematically so that there were nine clusters of items. The items and clusters include:

- **Lecture**: 5 items; Lecture (professor talks) with no visuals, Lecture (professor talks) • with handwritten notes, Lecture (professor talks) plus visual - PowerPoint, Lecture (professor talks) plus visual – overhead, Lecture (professor talks) with student interaction
- Films: 2 items; Watching a short film 20 minutes or less, Watching a long film 20 • minutes or more
- Classroom Discussion: 4 items; Professor leads a classroom discussion on readings, Professor teaches by questioning students, Free flowing whole classroom discussion, Guest speaker (related to course topic)
- Experiential Activities: 2 items; All experiential activities pairs, All experiential • activities – groups of three or more)
- Games/Demonstrations: 2 items; Games in the classroom, Demonstrations and practice •
- Student Presentations: 3 items; Individual, Pair of students, Groups of three or more •
- Case Studies: 3 items; Individual participation, Pair of students, Groups of three or more •
- **Quizzes:** 3 items; On the readings, Unscheduled guizzes, Weekly guizzes
- **Research:** 3 items; Library research using experiential activities, Information search • using technology, Course readings in the classroom.

The items for this section were adapted from research by Chamarro-Premuzic, Furnham, and Lewis (2007); Mathew and Pillai (2013); Novelli and Fernandez (2007); and Rivkin and Gim (2013). The reliability of the instrument as demonstrated by Cronbach's  $\alpha$  was .700.

### **Results**

### **MBTI Personality Distribution of Participants**

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accounting for 1.4% of all students.

Descriptive statistics on the number of students in the MBTI dichotomy are presented in Table 2 and Table 3.

	Table 2. Frequencies and Percentages of MBTI Personality Types ( $n = 507$ )					
Туре	E-I	S-N	T-F	J-P		
Frequency	269/238	369/138	157/350	268/239		
Percentage	53.1/46.9	72.8/27.2	31.0/69.0	52.0/47.1		

ISFJ (n = 86) was the most common personality type, accounting for 17% of the students. Next, ESFJ (n = 61, 12%), ESFP (n = 54, 10.7%), ENFP (n = 50, 9.9%), and ISTJ (n = 42, 8.3%), accounted for 57.9% of the students. Sensing and Feeling preference (S-F) was the most common followed by Sensing and Judging preference (S-J) in the top five personality types. The remaining eleven personality types accounted for 42.1% (n = 214) of the sample, with two personality types, ENTJ (n = 4, 0.8%) and INTJ (n = 3, 0.6%) only

MBTI Dichotomy	Frequency	Percent
ISFJ	86	17.0
ESFJ	61	12.0
ESFP	54	10.7
ENFP	50	9.9
ISTJ	42	8.3
ESTJ	38	7.5
ISFP	36	7.1
ESTP	33	6.5
INFP	29	5.7
ENFJ	19	3.7
ISTP	19	3.7
INFJ	15	3.0
ENTP	10	2.0
INTP	8	1.6

ENTJ	4	.8
INTJ	3	.6
Total	507	100.0

#### **RQ1: MBTI Dichotomies and Preferred Teaching Methods**

Across all MBTI dichotomies, students indicated the highest level of agreement for lecture as a teaching method (either with professor-student interaction or using some visual like PowerPoint) in the classroom. Students who identified as extraverts, intuitive, or perceiving (E, N, or P) indicated their highest level of agreement for lecture with student interaction as their preferred teaching method. These teaching methods afford students the opportunity to interact with the professor as well as working independently to clarify their thoughts. Students also indicated a preference for teaching methods that involved demonstrations and practice (Table 4).

Dichotomy		First	Second	Third
L	Extraverts (E)	Lecture (professor	Demonstrations and	Lecture (professor
ion		talks) with student	Practice	talks) plus visual -
ers		interaction		PowerPoint
rav ove	Introverts (I)	Lecture (professor	Demonstrations and	Lecture (professor
E-I E-I		talks) plus visual -	Practice	talks) with student
		PowerPoint		interaction
	Sensing (S)	Lecture (professor	Demonstrations and	Lecture (professor
(S		talks) plus visual -	Practice	talks) plus visual –
lg- Ive		PowerPoint		student interaction
uiti	Intuitive (N)	Lecture (professor	Demonstrations and	Lecture (professor
Sen Inti N)		talks) with student	Practice	talks) with PowerPoint
		interaction		
fr.	Thinking (T)	Lecture (professor	Demonstrations and	Lecture (professor
. Ľ		talks) plus visual -	Practice	talks) with student
g (]		PowerPoint		interaction
lin	Feeling (F)	Lecture (professor	Demonstrations and	Lecture (professor
Fee		talks) plus visual -	Practice	talks) with student
		PowerPoint		interaction
	Judging (J)	Lecture (professor	Demonstrations and	Lecture (professor
. Bu		talks) plus visual -	Practice	talks) with student
ng. ivi		PowerPoint		interaction
dgi irce P)	Perceiving (P)	Lecture (professor	Lecture (professor	Demonstrations and
Ju (J-		talks) with student	talks) with student	Practice
		interaction	interaction	

Table 4. MBTI Dichotomies and Level of Agreement for Top Three Preferred Teaching Methods

Students indicated that their lowest level of agreement (Table 4) for preferred teaching methods to be unscheduled quizzes, lecture where the professor talks with no visuals, and library research using experiential activities. These teaching methods are disparate and share no obvious common characteristics other than they lack any interaction with other students or the professor in the classroom (Table 5).

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Dichotomy	7		First	Second	Third
L 1998.		Extraverts (E)	Unscheduled	Lecture (professor	Library research using
ave '	e 7		Quizzes	talks) with no visuals	experiential activities
xtr		Introverts (I)	Unscheduled	Lecture (professor	Student presentations –
Ы.2			Quizzes	talks) with no visuals	Individual
1. O		Sensing (S)	Unscheduled	Lecture (professor	Library research using
itiv	F		Quizzes	talks) with no visuals	experiential activities
ens	Z-2	Intuitive (N)	Unscheduled	Lecture (professor	Library research using
II N	E) (E		Quizzes	talks) with no visuals	experiential activities
	ng(T.	Thinking (T)	Unscheduled	Lecture (professor	Library research using
Jki	Feeli		Quizzes	talks) with no visuals	experiential activities
iid ''	_	Feeling (F)	Unscheduled	Lecture (professor	Library research using
L on			Quizzes	talks) with no visuals	experiential activities
		Judging (J)	Unscheduled	Lecture (professor	Library research using
-gr ivii		Quizzes	talks) with no visuals	experiential activities	
lgi rce	J-F	Perceiving	Unscheduled	Lecture (professor	Library research using
Ju( Pe	60	(P)	Quizzes	talks) with no visuals	experiential activities

#### **RQ2:** Significant Differences in MBTI Dichotomies and Preferred Teaching Methods

Table 6 indicates that significant differences were obtained for the teaching methods and the four dichotomies of the MBTI. For Extraversion-Introversion, significant differences were obtained for fourteen items, with extraverts indicating greater preference for the teaching method than introverts. For Sensing-Intuition (S-N), significant differences were obtained for four items, with students who indicated a sensing type indicating a preference for lecture (professor talks) with no visuals, lecture (professor talks) with handwritten notes, and professor teaches by questioning students. Students who identified as intuition tended to prefer free flowing whole classroom discussion as a preferred teaching method.

For Thinking-Feeling (T-F), significant differences were obtained for five items with thinking students indicating a preference for two items: lecture (professor talks) with no visuals, and student presentations – pairs of students. Students who were feeling indicated a preference for case studies – groups of three or more, course readings in the classroom, and quizzes on the readings. For Judging-Perceiving (J-P), a significant difference was obtained for seven items where students with a perceiving type indicated greater preference for those teaching methods over the judging preference.

Preferred Teaching Method			
Extraversion-Introversion (E-I)	Extravert	Introvert	F
	(n = 269)	(n = 238)	
Lecture (professor talks) with student interaction	1.74 (.79)	2.17 (1.05)	28.20**
Professor teaches by questioning students	2.52 (1.03)	3.00 (1.14)	25.03**
Watching a short film – 20 minutes or less	2.41 (.97)	2.60 (1.00)	4.73*
Free flowing whole classroom discussion	2.28 (1.1)	2.24 (.86)	21.75**
All experiential activities - groups of three or more	2.34 (.97)	2.87 (1.05)	34.69**
All experiential activities - pairs	2.36 (.95)	2.75 (.98)	20.31**
Games in the classroom	2.14 (.84)	2.44 (.85)	15.28**
Demonstrations and practice	1.83 (.65)	2.00 (.71)	7.48**
Student presentations - individual	2.87 (1.08)	3.27 (1.13)	16.16**
Student presentations - pair of students	2.44 (.97)	2.89 (1.10)	23.58**
Student presentations - groups of three or more	2.49 (1.02)	2.97 (1.11)	25.89**
Case studies - individual participation	2.54 (.85)	2.80 (.87)	12.15**
Case studies - pair of students	2.39 (.89)	2.66 (.86)	11.92**
Case studies - groups of three or more	2.51 (.99)	2.85 (.94)	16.06**
Sensing-Intuition (S-N)	Sensing	Intuition	F
-	(n = 369)	( <b>n</b> = <b>138</b> )	
Lecture (professor talks) with no visuals	3.85 (1.03)	4.07 (1.00)	4.66*
Lecture (professor talks) with handwritten notes	2.51 (1.04)	2.53 (.96)	4.87*
Professor teaches by questioning students	2.74 (1.09)	2.75 (1.12)	5.56*
Free flowing whole classroom discussion	2.54 (1.14)	2.48 (1.11)	13.94**
Thinking-Feeling (T-F)	Thinking	Feeling	F
	(n = 157)	(n = 350)	
Lecture (professor talks) with no visuals	3.71 (1.08)	4.00 (.99)	8.48**
Student presentations - pair of students	2.50 (1.02)	2.72 (1.06)	4.96*
Case studies – groups of 3 or more	2.80 (1.08)	2.61 (.93)	4.20*
Course readings in the classroom	2.85 (.95)	2.64 (.79)	6.67*
Quizzes on the readings	4.18 (.90)	4.16 (.94)	4.21*
Judging-Perceiving (J-P)	Judging	Perceiving	F
	( <b>n</b> = <b>268</b> )	( <b>n</b> = 269)	
Professor teaches by questioning students	2.84 (1.16)	2.64 (1.04)	4.24*
Watching a short film – 20 minutes or less	2.59 (.99)	2.38 (.98)	4.78*
Watching a long film – 20 minutes or more	3.21 (1.07)	2.83 (1.15)	14.62**
Free flowing classroom discussion	2.70 (1.12)	2.27 (1.08)	18.78**
All experiential activities – groups of three or	2.74 (1.08)	2.41 (.98)	12.70**
More			
All experiential activities - pairs	2.66 (1.00)	2.41 (.94)	8.30**
Games in the classroom	2.39 (.91)	2.18 (.80)	6.64**

Table 6. ANOVA summary for MBTI Dichotomies and Preferred Teaching Methods

 $\overline{p < .05}$ , \*\* p < .01. Student responses measured using a 5-point Likert scale where 1 = strongly agree, 2 = agree, 3 = neutral, 4 = disagree, and 5 = strongly disagree

#### **RQ3: MBTI Dichotomies and Nine Clusters of the Teaching Methods**

Table 7 presents the correlations among the nine clusters of the preferred teaching methods and MBTI dichotomies. Extraversion was significantly and positively correlated with classroom discussion, experiential activities, games/demonstrations, student presentations, and case studies. Intuition (N) was negatively correlated with classroom discussion (r = -.128). Thinking was positively correlated with classroom discussion (r = .101). Perceiving (P) was negatively correlated with films, classroom discussion, and experiential activities.

Table 7. Correlations among MBTI personality types and Preferred Teaching Methods						
	Extraversion-	Sensing-	Thinking-	Judging-		
	Introversion	Intuition	Feeling	Perceiving		
Lecture	.081	.072	.018	.008		
Films	.071	075	.048	147**		
Classroom discussion	.211**	128**	002	135**		
Experiential activities	.242**	009	058	152**		
Games/demonstrations	.172**	067	019	084		
Student Presentations	.238**	004	.101*	069		
Case studies	.198**	042	035	069		
Quizzes	.030	.071	067	.038		
Research	.010	.022	018	.040		

\* p < .05, \*\* p < .01

### Discussion

Understanding the relationship between personality type and preferred teaching methods in the classroom allows educators to utilize teaching methods that go beyond traditional lecture. By allowing students to self-reflect, accept responsibility, and be engaged in classroom activities, the educator can enrich the learning experience in the classroom (Fussell, Dattel, & Mullins, 2018; Wehrwein, Lujan & DiCarlo, 2007). Bidabadi, Isfahani, Rouhollahi, & Khalili (2016) indicate that "....a good teaching method helps the students to question their preconceptions, and motivates them to learn, by putting them in a situation in which they come to see themselves as the authors of answers and agents of responsibility for change (p. 170).

In the present study, the prominent personality type (17%) was introversion, sensing, feeling, and judging (ISFJ). In the classroom, these students prefer independent work, they need to develop a relationship with the teacher, they prefer hands-on activities and learn best when presented with visual materials like charts and diagrams, they like receiving professor feedback, and they prefer detailed outlines and planning out activities in advance (Ramzan & Min, 2013). The ISFJ students also prefer teaching methods that involve the professor using some kind of visual like PowerPoint as well as games and demonstrations in the classroom that affords them the opportunity to reflect on the material as well as interact with the professor and other students (Fleishmann, Nakagawa, & Kelley, 2016; Lawrence, 1997; Myers, 1995).

Across all four MBTI dichotomies, students indicated the highest preference for teaching methods that were interactive in nature. This included lecture accompanied by student interaction, as well as the professor using a visual aid like PowerPoint. They also indicated a preference for hands-on activities and interactive activities that involved demonstrations and practice in the classroom. Prior research indicates that when demonstrations are used in the classroom, lecturing tends to be minimized, students are active participants and are challenged to use higher-order thinking skills by creating mental links between new and prior learning (Basheer, Hugerat, Kortam, & Hofstein, 2016; Buncick, Betts, & Horgan, 2001; Villerreal, 2010).

Significant differences were obtained between MBTI dichotomies and the items of the preferred teaching methods. Extraverts indicated a preference for teaching methods that involved professor-student interaction, demonstration and practice in the classroom, using games to help with the material, using student presentations, and case studies to name a few in contrast to those preferred by introverts (Westerman & Simmons, 2007). Students who expressed a sensing type preferred teaching methods that were more individual like lectures where no visuals were used, or the professor used handwritten notes, or the professor asked questions in the classroom. These methods allow the sensing student to establish what the facts are so that they may proceed confidently to work hands-on with the material (Lawrence, 1997). Students who expressed a thinking type preferred teaching methods that involved the professor talking with no visuals and working on student presentations with another student. Students who expressed a perceiving type were more flexible and spontaneous with their learning and

preferred teaching methods that involved diverse strategies like questioning students, watching films, experiential activities, and using games in the classroom (Ziegert, 2000).

Correlations among MBTI personality types and the nine clusters of the preferred teaching methods indicated that significant relationships were obtained. Extraversion (E) was significantly correlated with five clusters of the preferred teaching methods. This finding is not surprising since extraverts are energized by dialogue and working with others through student interaction or presentations (Myers & Myers, 1995). Intuition (N) was significantly and negatively correlated with classroom discussion. These students tend to be abstract thinkers and often look at the bigger picture (Tieger, Barron, & Tieger, 2014). Thinking (T) was positively correlated with student presentations. Perceiving (P) was negatively correlated with films, classroom discussion, and experiential activities, these students are more flexible and spontaneous in the classroom (Myers, McCaulley, Quenk & Hammer, 2009).

#### **Conclusion, Limitations and Recommendations for Future Research**

This study is not without its limitations. The current study was conducted at a liberal arts college and across different class standings. It is possible that students who are freshmen may not have been exposed to different teaching methods in the classroom. Thus, we recommend that future research examines professor teaching styles as students progress through their college curriculum, so as to increase student motivation and engagement in the classroom. Additionally, this study investigated traditional, on-campus college students and the classroom teaching methods most commonly used in face-to-face, in-person instruction. Research targeting students participating in online learning environments with a specific focus on teaching methods that are utilized exclusively in online educational environments is recommended.

Although the ISFJ (introverted-sensing-feeling-judging) type was the most prominent type in this study, it is most likely that there will be representation of all personality types in any classroom. This inevitable blend of student personality types will require the professor to consider how to select instructional methods that will have the most impact in the classroom. This heightened awareness of these differing needs among the types may broaden a professor's effectiveness in the classroom. Thus we recommend that the professor may need to consider adapting the chosen teaching methods during the semester based on student performance or as a result of solicited, direct feedback from the students. Jessee, O'Neill, and Dosch (2006) recommend that the presentation of educational content should help the student to reflect, understand, and gain an appreciation of the information in a way that is transactional to their course of study.

Lawrence's (2009) study of type theory highlights the need to consider student personality type when planning instruction in the classroom. While it is not practical to expect professors to become experts on psychological type, there are several simple steps that could be taken to improve students' classroom experience, and ultimately achievement of course learning outcomes. Instructors could begin this process by evaluating their method of transmitting information to their students, while allowing students diverse learning opportunities based on their individual personality preference (Jessee, O'Neill, & Dosch, 2006). If the professor's preferred teaching method has been traditional lecture, they could begin to consider the addition of other teaching methods like demonstrations, case studies, student and professor interactions, that could increase the effectiveness of the lecture as well as increasing student motivation and learning in the classroom. Understanding both personality type and preferred teaching methods would inform educators in their selection of such methods. The present study indicates that instructors could begin this process by evaluating their method of transmitting information to their students and incorporate the most effective teaching methods to ensure student achievement and engagement in their classes.

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