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Article

# Stimulating Non-Energy Exports in Trinidad and Tobago: Evidence from a Small Petroleum-Exporting Economy Experiencing the Dutch Disease

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**Abstract:** The motivation for this study hinges around the fact that Trinidad and Tobago (T&T) is suffering from the Dutch disease which inadvertently hinders the growth of non-energy exports. This paper examines measures that can be adopted for a small petroleum-exporting economy to dampen the effect of Dutch disease by promoting non-energy trade. This paper is novel and contributes to the literature in using panel data for the T&T case, as it investigates the effect of a devaluation of the TT dollar in order to stimulate non-energy exports (a combination of agriculture and manufacturing trade). Note that previous studies would have examined the Marshall–Lerner condition on the aggregate trade balance which is heavily influenced by energy revenues. The panel autoregressive distributed lag (ARDL) method is used for ten of T&T’s main trading partners for the period 1991 to 2019 to establish findings. The results show that the Marshall–Lerner condition does not hold for aggregate trade in the long run, as expected. However, when non-energy trade is isolated, it is found that a devaluation of the TT dollar does have a positive impact on non-energy trade and the Marshall–Lerner condition holds. Other measures are also recommended to stimulate non-energy exports in the long run.

**Keywords:** Trinidad and Tobago; Marshall–Lerner condition; non-energy trade

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## 1. Introduction

Trinidad and Tobago (T&T) is at the tail end of a natural gas boom where the country has seen its main source of revenue inflows diminish from the energy sector as a result of the Dutch disease which hinders the growth of non-energy exports via direct and indirect deindustrialization which serves as a motivation to undertake this study. This paper examines measures that can be adopted for a small petroleum-exporting economy to dampen the effect of Dutch disease by promoting non-energy trade. Policy makers can firstly evaluate the feasibility of a devaluation of the T&T dollar (TT dollar hereafter) in order to stimulate non-energy exports. Usui (1997), for example, states that a devaluation of the Indonesian currency in 1978 was instrumental in increasing manufacturing production, by reversing the “appreciated” real exchange rate, as without this, the appreciation of the real exchange rate due to an oil boom would have seriously limited the expansion of the manufacturing sector. Usui (1997) also notes that although there was inflation, the devaluation of the rupiah was effective in avoiding the contraction of the tradable sector as a result of Dutch disease.

There have been calls for and against the devaluation of the country’s currency in an attempt to stimulate T&T’s exports (Regis 2020). In 2018, the IMF (International Monetary Fund 2018) stated that the exchange rate could assist as an automatic stabilizer and manage the transition to a more balanced foreign exchange market. Furthermore, the TT dollar

is substantially overvalued and there is a persistent shortage of foreign exchange. The International Monetary Fund (2016) also stated that by the end of 2015, the exchange rate was overvalued by 30 percent using a Consumer Price Index (CPI) approach, 21.3 percent using Current Account (CA) regression estimates and approximately 50 percent using the Real Effective Exchange Rate (REER) regression. In order to assess whether a devaluation of T&T's currency would be effective, the Marshall–Lerner condition must be satisfied. Previous studies from Straughn (2004) and Wilson and McLean (2014) note that the Marshall–Lerner condition does not hold for T&T and a devaluation of the TT dollar would not be able to stimulate exports in either the short run or the long run.

This paper reevaluates existing literature on devaluing the TT dollar by examining the Marshall–Lerner condition on the aggregate trade balance from 1991 to 2019. It goes a step further and examines the effect of a devaluation of the currency on the non-energy trade balance (a combination of agriculture and manufacturing trade) using a panel autoregressive distributed lag (ARDL) model with supporting robustness tests. Previous studies would have examined the Marshall–Lerner condition based on the aggregate trade balance which is heavily influenced by energy revenues for T&T (see Boyd and Smith 2005; Straughn 2004; Wilson and McLean 2014). The main contribution of this paper was to isolate the effects of energy revenue for a petroleum-exporting economy in order to determine whether a devaluation of the currency would stimulate non-energy exports. It is also a novel paper with regards to T&T and can also be applicable to any resource-based economy that is experiencing Dutch disease. Other measures are also suggested to complement implementing a devaluation to have a robust measure of stimulating non-energy trade.

Our findings reveal that a devaluation of the TT dollar does not have a significant impact in the short run nor the long run in stimulating aggregate trade, as expected. Previous studies from Boyd and Smith (2005), Straughn (2004) and Wilson and McLean (2014) stated that the Marshall–Lerner condition did not hold for T&T and a devaluation was not feasible in the short run nor the long run. This study is consistent with the findings that the Marshall–Lerner condition does not hold for aggregate trade in the long run. This paper further adds to the literature for the T&T case, by investigating whether the Marshall–Lerner condition would affect non-energy trade. Note that a constraint on this study is that the quality and quantity of services data required to execute a panel study for comparison was not available to determine whether the Marshall–Lerner condition holds for services. However, given that the country is affected by the Dutch disease, this leads to the deindustrialization of the non-booming sectors (agriculture and manufacturing) via direct and indirect deindustrialization and this result in the unsustainable expansion of the services sector. This in turn leads to the Baumol Cost Disease. Hence, this paper focuses on promoting non-energy trade as a means to dampen the Dutch disease and promote sustainable means for trade.

The results indicate that a devaluation of the TT dollar would assist non-energy trade in the long run and the Marshall–Lerner condition holds for non-energy trade after isolating agriculture and manufacturing trade. The paper argues that other measures such as improving the ease of doing business and assessing current and potential markets provide an avenue for policy makers to stimulate non-energy exports in the long run. The paper is also novel in combining a trade competitive analysis of nations (TradeCAN) and revealed comparative advantage (RCA) analysis to help identify non-energy export areas to boost exports in these sectors in an attempt to curb the effects of Dutch disease. Additionally, policy measures can be considered to improve T&T's ease of doing business rankings which have been deteriorating and also to ensure smoother production flows in the non-energy sector. Specifically, this paper provides answers to the following key questions:

- (i) Does devaluing the TT dollar have a significant impact on aggregate trade?
- (ii) Is devaluation a feasible alternative in promoting non-energy exports?
- (iii) Is import substitution feasible in promoting the growth of non-energy trade?
- (iv) What other measures can be adopted in tandem with a devaluation of the currency if feasible, to promote non-energy exports?

The paper progresses as follows: Section 2 entails the literature review on the Marshall–Lerner condition; Section 3 presents the data; Section 4 entails the empirical model, followed by a discussion of findings in Section 5. The paper finishes with a conclusion, which contains relevant policy recommendations to consider simultaneously when considering a devaluation of the TT dollar.

## 2. Literature Review: Examining the Marshall–Lerner Condition in Various Countries

The Marshall–Lerner condition also known as the Marshall–Lerner–Robinson condition was derived independently by Alfred Marshall, Abba Lerner and Joan Robinson. The Marshall–Lerner condition shows that a devaluation or depreciation improves a country's trade balance if the sum of the absolute values of a country's import and export price elasticities are greater than one. The Marshall–Lerner condition has widely been investigated for a number of countries and also particular industries. However, the results are mixed where the Marshall–Lerner condition holds for a number of countries and industries (see Boyd et al. 2001; Hsing 2010; Eita 2013; Turkay 2014; Caporale et al. 2015; Cambazoglu and Gunes 2016; Arruda et al. 2019) whilst the condition does not hold for others (Whitehall 1986; Richards 1996; Boyd and Smith 2005; Bahmani et al. 2013; Straughn 2004; Wilson and McLean 2014; Shahzad et al. 2017; Adhikari 2018; Guo 2020).

Akoto (2016, pp. 26–27) postulates that there can be the presence of a J-curve effect where “a worsening of the trade balance resulting from a depreciation of a particular currency may be temporary” which implies that the trade balance would tend to be negative after depreciation, but over time the trade balance becomes positive when the elasticities of imports and exports increase. The J-curve phenomenon was observed for countries such as Turkey (Halicioglu 2008), Chile, Ecuador and Uruguay (Hsing 2010), Armenia, Georgia and Ukraine (Nusair 2017), and Cameroon (Dongfack and Ouyang 2019).

A few studies have indicated that the Marshall–Lerner condition holds when examining aggregate trade. Hsing (2010) examines the Marshall–Lerner condition of the bilateral trade between the US and Hong Kong, India, Japan, Korea, Malaysia, Pakistan, Singapore and Thailand. The results indicate that the Marshall–Lerner condition holds for India, Korea, Japan and Pakistan. Another study by Eita (2013) utilizes a cointegrating vector autoregression framework to estimate the impact of change in exchange rate on the trade balance and determine whether the Marshall–Lerner condition holds in Namibia. Findings reveal both imports and exports are significantly impacted by a change in the exchange rate and the Marshall–Lerner condition holds for Namibia.

Caporale et al. (2015) test the Marshall–Lerner condition in Kenya using fractional integration and cointegration methods. Results indicate that cointegration exists between the balance of payments to the real exchange rate and relative income and that the Marshall–Lerner condition holds in the long run. Therefore, moderate depreciation of the Kenyan currency can stabilize the current account without increasing interest rates. Similarly, Turkay (2014) uses a cointegration approach and an error correction model to determine the validity of the Marshall–Lerner condition in Turkey over the period 1980–2012. Findings supports the validity of the Marshall–Lerner condition in Turkey as the elasticity of export and import demands is higher than 1 in the long run, but no significant relationships existed in the short run. Cambazoglu and Gunes (2016) also find supporting evidence of the Marshall–Lerner condition using an ARDL approach in Turkey in relation to trade with its significant trade partner Germany over the period 2010 to 2014.

A number of studies established that the Marshall–Lerner condition does not hold for aggregate trade. Research by Boyd and Smith (2005) examines how the balance of payments responds to domestic and foreign real incomes and the real exchange rate for 10 Caribbean economies including Jamaica, Guyana and T&T, the East Caribbean Central Bank (Antigua and Barbuda, Dominica, Grenada, St. Kitts and Nevis and St. Vincent and the Grenadines), Barbados and Belize using Granger Causality, a vector error correction model (VECM) and an autoregressive distributed lag (ARDL) model. The results indicated that the Marshall–Lerner condition does not hold and the J-curve effect does not

exist in these countries. Findings are similar to Whitehall (1986) who identified that the Marshall–Lerner condition would have a minimal impact on small countries in the Caribbean, given characteristics such as their small size, market share and export competencies, through an elasticities approach. Richards (1996) utilizes an elasticities approach and absorption approach to determine that the Marshall–Lerner condition does not hold in Jamaica. It is also determined that for Jamaica, devaluation improves exports demand in the very long run and gives rise to a very long J-curve. Richards (1996) noted that in the short run there was a positive reaction of exports to the 1979 and 1983 devaluation which resulted in a two-year lag predicted by the J curve effect. However, imports do not respond to a depreciation as expected, which led to a decline in Jamaica’s payment position.

A study by Straughn (2004) uses a VECM and impulse response function to determine that the Marshall–Lerner condition does not hold in T&T, Barbados and Jamaica using the terms of trade, the real national income, the real money stock and the trade balance equations. Additionally, Wilson and McLean (2014) also use an ARDL model to test the Marshall–Lerner condition in Jamaica, Guyana, T&T, Barbados and the Dominican Republic. The results indicate that the Marshall–Lerner condition does not hold for Trinidad and Tobago, Barbados and the Dominican Republic and the J-curve effect does not exist in these countries. However, Wilson and McLean noted that the J-curve effect holds and a devaluation would benefit Jamaica and Guyana in the short run only, but the Marshall–Lerner condition does not hold in the long run.

Shahzad et al. (2017) examined whether the Marshall–Lerner condition would improve the trade balance of South Asian countries, mainly Bangladesh, Bhutan, India, Maldives, Nepal, Pakistan and Sri-Lanka, from 1993 to 2010. This was carried out utilizing pooled ordinary least squares, fixed effects and random effects modelling. The results indicate that the Marshall–Lerner condition does not hold as the sum of export and import elasticities is less than one and depreciation would not improve the trade balance of these countries. Other measures such as export promotion and import substitution industrialization can be considered to improve the trade balance. Another study by Adhikari (2018) indicated that the Marshall–Lerner condition does not hold as the real exchange rate is negative but insignificant and a depreciation of the US dollar does not influence US China trade in the long run and produces a flat J-curve effect.

Behar and Fouejieu (2018) in a recent study, stated that many oil exporters must find ways to improve their external balances after a decline in oil prices. The authors use the OLS fixed effects approach, generalized least squares and GMM system estimator in order to determine the current account response to real exchange rate changes. The results showed that there was little or no relationship with the exchange rate for less diversified oil exporters and a strong relationship with the fiscal balance or government spending. Behar and Fouejieu (2018) stated that government spending has an impact on the current account through imports, exports, investment and remittance income flows. Additionally, the special characteristics of oil exporters make the exchange rate ineffective in improving their external balances. It is noted that a depreciation can lead to some income compression, however, for undiversified oil economies there is limited scope for import substitution and the increased price for imports following the depreciation can weaken the trade balance. Additionally, Behar and Fouejieu (2018) note that oil producers are price-takers producing at full capacity and this can have a minimal impact on exports.

A few studies have examined the Marshall–Lerner condition on industry trade. A study by Nolazco (2012) utilizes a panel of seemingly unrelated regression to determine whether the Marshall–Lerner condition would hold on a sectoral basis for Peru, using unbalanced panel data for the period 1980–2010. The results indicate that the Marshall–Lerner condition holds for the beverages and tobacco and machinery and transport equipment sectors and a depreciation of the currency would have a favorable impact on these sectors. However, it does not apply to other sectors including food and live animals, crude materials, inedibles, except fuels, mineral fuels, lubricants, animal and vegetable oils, fats,

chemicals and manufactured goods and therefore depreciation is therefore not recommended for these sectors.

On the other hand, Bahmani-Oskooee and Hosny (2013) note that previous research on devaluation and depreciation uses aggregate trade data between one country and the rest of the world or bilateral trade and has provided mixed results leading to aggregation bias. Bahmani-Oskooee and Hosny (2013) note that there can be a loss of information due to aggregation and also different commodity flows between countries can react differently to prices and have different elasticities. Data between Egypt and the EU was disaggregated at commodity level for 59 industries and findings support for the Marshall–Lerner condition holds for 39 industries.

A later study by Arruda et al. (2019) investigated whether the Marshall-Lerner condition and J-curve phenomenon is applicable to improving the trade balance for the Southern region of Brazil, over the period 1999 to 2013 using error correction vectors. The results indicate that the Marshall–Lerner condition holds as there is a positive response of net exports in the south of Brazil to exchange rate devaluation. This also has a positive effect on manufactured goods in Southern regions of Brazil. Arruda et al. (2019) also determined that the J-curve phenomenon does not exist for the Southern region of Brazil's trade balance.

Another recent study by Chebbi and Olarreaga (2019) examined the impact of changes in Tunisia's exchange rate on the net external position of the agricultural sector. Tunisian agricultural trade was found to have a positive long run relationship with the exchange rate which was indicative that the Marshall–Lerner condition did not hold and a continuous depreciation of the Tunisian Dinar is associated with a deterioration of the agricultural trade balance in the long run.

More recently, Guo (2020) used industry-level data from 2008 to 2018 to calculate the export and import price elasticities of demand by using an ARDL model in order to determine whether a devaluation of China's currency will affect the trade balance with the United States where China experiences a trade surplus. The results indicate that the Marshall–Lerner condition does not hold for China and variation of the Chinese exchange rate would not be successful in adjusting the trade balance in the Chinese economy.

Hence, based on the above discussion the following hypotheses are formulated and tested in this paper:

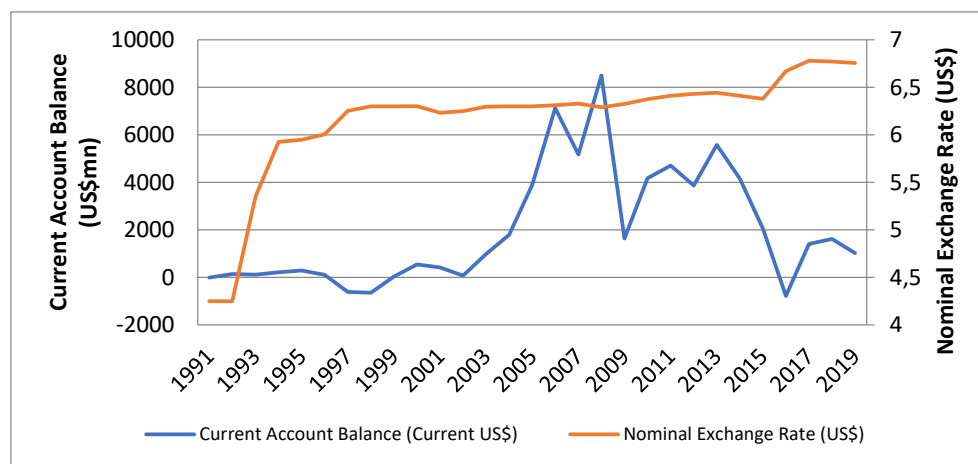
**Hypothesis 1 (H1).** *Devaluing the TT dollar does not have a significant impact on aggregate trade.*

**Hypothesis 2 (H2).** *Devaluation of the TT dollar is feasible in promoting non-energy trade and exports.*

### 3. Data

For the period 1991 to 2019, the TT dollar has been incrementally depreciating from TTD 4.25 to USD 1 in 1991, to TTD 6.75 to USD 1 in 2019, under a managed float system by the Central Bank of T&T (see Figure 1). The period 1991 to 2019 was chosen to cover the previous devaluation of the TT dollar in 1993 and 2016. The TT dollar floated in April 1993. The Central Bank of Trinidad and Tobago (2016) noted that there was a depreciation of the TT dollar by 5.4% in February 2016. Specifically, there have not been major changes to the currency even as the country faces a fall in export revenue inflows. In the same time period the current account balance (CAB) fluctuated from USD 4.66 mn in 1991 (as a result of oil prices falling by 12% from 1990 to 1991), reaching a peak in 2008 at USD 8499 mn as a result of the natural gas boom and elevated oil and gas prices, then trended downwards to USD 1023.38 mn by 2019. Being a heavy exporter of petroleum products, there is a mirror relationship between T&T's energy revenues and the current account balance. As it stands, the T&T economy is at the end of a natural gas boom that started in 1999, and there have only been incremental increases to non-energy exports (manufacturing and agriculture) mainly on account of the Dutch disease.

Measures are therefore necessary to stimulate non-energy exports in order to cushion the effects of the Dutch disease; Dutch disease occurs when a boom in the booming tradable sector, such as a natural resource discovery, leads to windfall gains that negatively affect the non-booming tradable sector such as agriculture and manufacturing while there is an unsustainable expansion of the services sector. Corden and Neary (1982) specify that the non-booming tradable sector, such as manufacturing, contracts twice; firstly on account of the resource movement effect leading to direct deindustrialization, and secondly via the spending effect due to indirect deindustrialization. The mechanics of the Dutch disease result in an appreciation of the real effective exchange rate as increasing prices in the economy make manufacturing exports less competitive in the external market. This in turn hampers the growth of the non-booming tradable sector.



**Figure 1.** The relationship between the nominal exchange rate and current account balance for T&T over the period 1991–2019.

#### Data Collection and Variables

Annual data used for this panel study was collected from the World Bank WDI Indicators, the Central Bank of Trinidad and Tobago and World Integrated Trade Solutions (WITS) for the period 1991–2019. Panel data for sectoral trade for T&T is only available from WITS until 2015, hence mirror data was used from 2016 to 2019 to get an updated dataset. To further explain this point, although exports were not available from T&T to a partner country after 2015, export data was obtained from the partner country's imports from T&T and import data can be obtained using the partner country's exports to T&T for the period 2016 to 2019.

T&T's main trading partner countries included in the study comprise Barbados, Canada, Chile, China, the United Kingdom, Guyana, Jamaica, Peru, the United States of America and India. The variables used were: (i) the country's ratio for aggregate trade (LAGTR)—the trade balance is assessed by using the ratio of the value of exports to imports. This ratio of the trade balance method was also used by Bahmani-Oskooee and Alse (1994), Bahmani-Oskooee and Kantipong (2001), Boyd et al. (2001), Wilson and McLean (2014) and Caporale et al. (2015); (ii) the ratio of non-energy trade (LNETR); (iii) the domestic income represented by (GDPD); (iv) the foreign income of the partner countries (GDPF); (v) the nominal exchange rate (LNER); (vi) the money supply (LMS); (vii) and a dummy variable was also included for the period 1999 to 2010 when T&T experienced a natural gas boom (NGB). Each trade balance ratio model was then disaggregated by investigating the impact of changes to the nominal exchange rate on exports (LAGEX and LNEEX) and imports (LAGIM and LNEIM).

These variables were chosen as a combination based on their use in previous studies on the Caribbean region identified by Whitehall (1986), Richards (1996), Straughn (2004)

and Wilson and McLean (2014) and also in terms of their economic relevance. The ratio of aggregate bilateral trade was replaced by the ratio of non-energy trade in this paper in order to isolate the dependent variable from energy sector shocks which can result in the CAB being dominated by energy revenues and a dummy variable was included to capture the effects of the natural gas boom (NGB). Table 1 presents summary statistics of the variables used in this study.

Stationarity testing was carried out using the Levin et al. (2002), and Im et al. (2003) tests for stationarity and presented in Table A1 in the Appendix A. The former test assumes a common unit root process whereas the latter allows the unit root process to vary across cross sections. The variables were found to be I(0) and I(1). Hence, a panel ARDL model using a pooled mean group estimator was used to derive results. This approach is used as the above unit root tests reveals a combination of I(1) and I(0) variables. Vieira and Silva (2019) note that the ARDL model proposed by Pesaran and Shin (1999) and Pesaran et al. (2001) has an advantage over the cointegration tests in non-stationary variables developed by Engle and Granger (1987), Phillips and Hansen (1990) and Johansen (1991) in traditional VAR models as they are more efficient in capturing cointegration or the long run relationship data in small samples and perform well irrespective of whether variables are stationary I(0), non-stationary I(1), or even mutually cointegrated (Pesaran and Shin 1999).

**Table 1.** Summary statistics of variables under study.

Variable	Obs	Mean	Std. Dev.	Min	Max
<b>Logged variables (L)</b>					
LAGTR	290	0.577	0.482	0	1.899
LAGEX	290	4.749	1.208	0	6.933
LAGIM	290	4.665	0.807	2.417	6.554
LNETR	290	0.305	0.358	0	1.289
LNEEX	290	3.974	1.257	0	5.945
LNEIM	290	4.548	0.815	2.330	6.402
LNER	290	0.788	0.048	0.628	0.831
LMS	290	6.773	0.360	6.287	7.229
<b>Unlogged variables</b>					
GDPD	290	3.883	4.810	-5.602	14.441
GDPF	290	3.738	3.487	-5.693	14.231
<b>Dummy variable</b>					
NGB	290	0.414	0.493	0	1

Note: There were countries with zero trade flows for different years under study.

#### 4. Empirical Model

This paper uses a panel ARDL model using a pooled mean group estimator (PMG) to determine whether a depreciation of the TT dollar would have a significant impact on both aggregate and non-energy trade. Erdem et al. (2014) note that the PMG estimator is favored over the mean group (MG) estimator since it is the more efficient and consistent estimator. Models were rerun using dynamic fixed effects. Our study uses the PMG estimator proposed by Pesaran et al. (1999), based on a cointegrated ARDL framework adapted for a panel data set environment. Vieira and Silva (2019) note that the PMG likelihood estimators as proposed by Pesaran et al. (1999) estimate long run coefficients, capture the pooling behavior of homogeneity restrictions and short run coefficients by the average across groups to obtain means of the estimated error-correction coefficients and other short run parameters. The Hausman test suggests the PMG efficient estimator, and is preferred to mean-grouped (MG) estimator.

Our long run model can be written as follows:



$$Y_{j,it} = \beta_0 + \beta_{1j}LNER_{it} + \beta_{2j}LMS_{it} + \beta_{3j}GDPD_{it} + \beta_{4j}GDPF_{it} + \beta_{5j}NGB_{it} + \varepsilon_{j,it} \quad (1)$$

where  $Y_{j,it}$  denotes the dependent variable  $j = 1, \dots, 6$ :  $LAGTR$  ( $j = 1$ ) and  $LNETR$  ( $j = 2$ ) are the ratio of the trade balances for aggregate and non-energy trade.  $LAGEX$  ( $j = 3$ ) and  $LNEEX$  ( $j = 4$ ) are aggregate and non-energy (manufacturing representative of SITC 6, 7 and 8 and agriculture representative of SITC 0, 1, 2 and 4) exports in US\$000s.  $LAGIM$  ( $j = 5$ ) and  $LNEIM$  ( $j = 6$ ) are aggregate and non-energy trade imports in US\$000s].  $GDPD$  is Real GDP growth (%) in the domestic economy and  $GDPF$  is the real GDP growth in the partner country.  $LNER$  is the nominal exchange rate (LCU per US\$),  $LMS$  (converted to US\$000s) is the money supply and  $NGB$  represents the period of a natural gas boom in T&T where 1 represents years affected by the boom and zero otherwise (see Table 1).

The Marshall–Lerner condition is represented by a positive and significant relationship of the nominal exchange rate variable (Wilson and McLean 2014) in the long run. However, note that a devaluation can worsen the trade balance first and later improve it (which gives rise to the J-curve) where the sign of the exchange rate coefficient determines the J-curve pattern as it moves initially from a negative sign in the short run to a positive sign in the long run. Wilson and McLean (2014) notes that this is linked to the observation that imports are relatively inelastic in the short run and consumers are unable to fully switch their consumption patterns as goods may have been ordered abroad and are still on shipment into the country due to preexisting contracts or because the required goods are not being produced in the requisite quantity at that point in time. Therefore, a country's trade balance may continue to be negative after a devaluation which is indicative of the negative and significant sign of the exchange rate (see Krugman and Obstfeld 2000; Lal and Lowinger 2002; Bahmani-Oskooee and Ratha 2004; Petrovic and Gligoric 2010; Wilson and McLean 2014). However, in the long run, consumer spending becomes more elastic and therefore expenditure switching can be undertaken which aims at reducing imports and increased consumption of local goods (reflective of a positive sign of the variable in the long run).

## 5. Empirical Findings

### 5.1. Aggregate Trade

Our results of the determinants of  $LAGTR$ ,  $LAGEX$  and  $LAGIM$  are presented in Table 2. Note that the error correction mechanism (EC) was negative and statistically significant for all models used indicating the presence of cointegration among variables. All models were tested using the Pedroni test, Kao and Westerlund tests and all models indicated cointegration among variables (results are available upon request).

Model (I) shows that the ML condition does not hold for aggregate trade, Model (II) reveals that aggregate exports are not affected significantly by changes to the  $LNER$  and from Model (III), aggregate imports are also not significantly affected by the  $LNER$  in the long run. Specifically, examining Table 2, the Marshall–Lerner condition does not hold as the  $LNER$  coefficient is positive and statistically insignificant in the long run (Model I) for the  $LAGTR$ . This is not surprising, as in the long run, the economics literature identifies that the Marshall–Lerner condition does not hold in small Caribbean countries. Whitehall (1986) identified that the Marshall–Lerner condition would have a minimal impact on small countries in the Caribbean given characteristics such as their small size, market share and export competencies through an elasticities approach. Additionally, given that Trinidad and Tobago is a petroleum-exporting economy, the findings support Behar and Fouejieu (2018), who state that there was little or no relationship with the exchange rate for less diversified oil exporters and a strong relationship with the fiscal balance or government spending. Additionally, the special characteristics of oil exporters make the exchange rate ineffective in improving their external balances. A J-curve effect is also absent

for *LAGTR*. We find that there is a positive and statistically significant relationship between *MS* and *GDPF* on the *LAGTR* in the long run. The *NGB* has a positive and statistically significant effect on the aggregate trade balance ratio as expected in the long run.

The findings, therefore, support Hypothesis 1, as devaluing the TT dollar does not have a significant impact on aggregate trade in the long run. This is consistent with the findings of Boyd and Smith (2005), Straughn (2004) and Wilson and McLean (2014) where the Marshall–Lerner condition does not hold for T&T concerning aggregate trade. Wilson and McLean (2014) stated that most developing countries are price takers and devaluing the currency increases the competitive gains of producing agents which increases their profits as local cost is fixed in the short run. Once these profits are reinvested, this increases exports and the trade balance in the short run. However, these producing agents face increased cost of inputs which erodes their competitive gains in the long run. This contracts exports and negatively impacts the trade balance. Wilson and Mclean (2014) further add that in the short run consumers will respond to the increasing prices by temporarily reducing their consumption of imported items which improves the trade balance in the short run. However, in the long run, this becomes unsustainable since a lack of strong import substitutability will lead to consumers reverting to their original consumption patterns.

**Table 2.** The determinants of T&T’s aggregate trade 1991–2019 using PMG estimator.

Aggregate Trade Balance Ratio Model (I)			Aggregate Exports Model (II)			Aggregate Imports Model (III)		
<i>LAGTR</i>	Coef.	<i>p</i> -Value	<i>LAGEX</i>	Coef.	<i>p</i> -Value	<i>LAGIM</i>	Coef.	<i>p</i> -Value
<b>Long run</b>								
<i>LNER</i>	0.267	0.561	<i>LNER</i>	-0.174	0.762	<i>LNER</i>	-0.162	0.734
<i>LMS</i>	0.154	0.011 **	<i>LMS</i>	0.811	0.000 ***	<i>LMS</i>	0.504	0.000 ***
<i>GDPD</i>	-0.004	0.460	<i>GDPD</i>	0.012	0.034 **	<i>GDPD</i>	0.016	0.000 ***
<i>GDPF</i>	0.017	0.028 **	<i>GDPF</i>	0.021	0.042 **	<i>GDPF</i>	0.012	0.188
<i>NGB</i>	0.190	0.000 ***	<i>NGB</i>	0.214	0.000 ***	<i>NGB</i>	-0.066	0.035 **
<b>Short run</b>								
<i>EC</i>	-0.442	0.000 ***	<i>EC</i>	-0.530	0.000 ***	<i>EC</i>	-0.388	0.000 ***
$\Delta$ <i>LNER</i>	0.845	0.130	$\Delta$ <i>LNER</i>	-6.447	0.127	$\Delta$ <i>LNER</i>	-1.350	0.089 *
$\Delta$ <i>LMS</i>	-0.639	0.263	$\Delta$ <i>LMS</i>	-3.228	0.066 *	$\Delta$ <i>LMS</i>	0.632	0.053 *
$\Delta$ <i>GDPD</i>	0.002	0.466	$\Delta$ <i>GDPD</i>	-0.025	0.088 *	$\Delta$ <i>GDPD</i>	-0.003	0.159
$\Delta$ <i>GDPF</i>	-0.002	0.657	$\Delta$ <i>GDPF</i>	0.019	0.162	$\Delta$ <i>GDPF</i>	0.002	0.656
$\Delta$ <i>NGB</i>	-0.094	0.000 ***	$\Delta$ <i>NGB</i>	-0.136	0.334	$\Delta$ <i>NGB</i>	0.017	0.496
_cons	-0.296	0.000 ***	_cons	-0.139	0.289	_cons	0.658	0.008 ***

Notes: \* 10% level of significance; \*\* 5% level of significance; \*\*\* 1% level of significance. Observations: 290.

From Model (II), *LNER* does not significantly influence aggregate exports in either the short run or the long run. Hence, devaluing the TT dollar would not have a significant impact on stimulating aggregate exports in either time period. In the long run, *LMS*, *GDPD*, *GDPF* and *NGB* all have positive and statistically significant effects on aggregate exports as expected for a petroleum-exporting country. As it concerns Model (III), there is a negative and significant relationship between the *LNER* and imports in the short run, showing that devaluing the TT dollar would assist in curbing aggregate imports in this time-period. However, the *LNER* becomes insignificant in the long run. There is a positive and statistically significant relationship between aggregate imports and *GDPD*, as expected, which can be indicative of the spending effect of the Dutch disease. Although the *NGB* does not carry the expected sign effect on aggregate imports, the *NGB* coefficient is positive and statistically significant in determining aggregate trade as expected.

5.2. Non-Energy Trade

Table 3 shows the determinants of *LNETR*, *LNEEX* and *LNEIM*. Similarly, the *EC* coefficient was negative and statistically significant for all models used, indicating the presence of cointegration among variables. The Pedroni test, Kao test and Westerlund test also suggested cointegration among variables (results are available upon request).

**Table 3.** The determinants of T&T’s non-energy trade (manufacturing and agriculture) 1991–2019 using PMG estimator.

Non-Energy Trade Balance Ratio Model (IV)			Non-Energy Exports Model (V)			Non-Energy Imports Model (VI)		
Non-Energy Ratio	Coef.	p-Value	Non-Energy Exports	Coef.	p-Value	Non-Energy Imports	Coef.	p-Value
<b>Long run</b>								
<i>LNER</i>	0.548	0.041 **	<i>LNER</i>	3.153	0.000 ***	<i>LNER</i>	-0.281	0.573
<i>LMS</i>	-0.064	0.014 **	<i>LMS</i>	0.105	0.105	<i>LMS</i>	0.473	0.000 ***
<i>GDPD</i>	-0.003	0.169	<i>GDPD</i>	0.007	0.171	<i>GDPD</i>	0.018	0.000 ***
<i>GDPF</i>	0.014	0.000 ***	<i>GDPF</i>	0.011	0.172	<i>GDPF</i>	0.016	0.117
<i>NGB</i>	-0.001	0.967	<i>NGB</i>	-0.017	0.609	<i>NGB</i>	-0.070	0.041 **
<b>Short run</b>								
<i>EC</i>	-0.411	0.000 ***	<i>EC</i>	-0.431	0.000 ***	<i>EC</i>	-0.368	0.000 ***
$\Delta LNER$	-0.130	0.553	$\Delta LNER$	-3.695	0.139	$\Delta LNER$	-1.506	0.043 **
$\Delta LMS$	-0.210	0.101	$\Delta LMS$	-0.624	0.437	$\Delta LMS$	0.613	0.021 **
$\Delta GDPD$	0.000	0.718	$\Delta GDPD$	-0.014	0.051 *	$\Delta GDPD$	-0.006	0.001 ***
$\Delta GDPF$	-0.003	0.200	$\Delta GDPF$	0.020	0.357	$\Delta GDPF$	0.003	0.494
$\Delta NGB$	-0.039	0.218	$\Delta NGB$	-0.126	0.216	$\Delta NGB$	-0.006	0.767
_cons	0.101	0.011**	_cons	0.302	0.248	_cons	0.683	0.007 ***

Notes: \* 10% level of significance; \*\* 5% level of significance; \*\*\* 1% level of significance. Observations: 290.

Model (IV) shows that the ML condition holds for non-energy trade, Model (V) reveals that non-energy exports are affected significantly by changes to the *LNER*, hence a devaluation would make non-energy exports cheaper which in turn stimulates exports, and from Model (VI), *LNER* is statistically insignificant in determining *LNEIM* in the long run. In particular, for Model (IV), the *LNER* coefficient is negative and statistically insignificant in the short run, but positive and statistically significant in the long run. Therefore, the non-energy trade balance would be significantly affected in the long run following a depreciation of the exchange rate as the non-energy balance would eventually improve. This shows that the Marshall–Lerner condition would hold for non-energy trade in the long run. This is not surprising, as over the period 1999 to 2019, the TT dollar has depreciated 58.93% increasing from USD 4.25 in 1991 to USD 6.75 by 2019. Although there has been a decline in non-energy exports over the period 2012 to 2019; non-energy exports (manufacturing and agriculture) generally increased by 250.49% from 1991 to 2019. Isolating the effects of energy revenues, therefore, gives a better understanding of the exchange rate effectiveness on non-energy exports. The small, twin-island state is at the tail end of its natural gas boom and is in need of alternatives to diversify its economy: non-energy exports provide an avenue to do so. In the long run, the *LNER* does not have a significant impact on the aggregate trade ratio as expected, therefore a devaluation of the TT dollar would not significantly affect aggregate exports in the long run. However, isolating non-energy trade provides a means to significantly promote non-energy exports whilst not having a significant impact on aggregate ex-

ports. Arruda et al. (2019) noted that an exchange rate devaluation in Brazil, where the Marshall–Lerner condition held, had a positive and elastic effect on net exports and this was more pronounced for manufactured goods.

*GDPF* has a positive and significant impact on non-energy trade in the long run. *LMS* has a negative and significant impact on non-energy trade in the long run, probably as an increase in the *LMS* leads to an increase in spending on foreign goods and at the same time leads to a decrease in production of non-energy export goods in favor of services as a result of Dutch disease.

As it concerns Model (V), there is a positive and significant impact between the *LNER* and *LNEEX* which indicates that devaluing the TT dollar would stimulate non-energy exports in the long run. This finding supports Hypothesis 2 that devaluing the TT currency can promote non-energy exports in a small petroleum-exporting economy experiencing Dutch disease.

Model (VI) reveals that the *LNER* has a negative and statistically significant impact in reducing *LNEIM*, in the short run, however, this becomes positive and insignificant in the long run; revealing that non-energy imports are inelastic in the long run and would not significantly be affected by devaluation of the TT dollar. This is indicative that, in the short run, consumers will respond to the increasing prices by temporarily reducing their consumption of imported items which improves the trade balance in the short run. However, in the long run this becomes unsustainable since a lack of strong import substitutability will lead to consumers reverting to their original consumption patterns. Similarly, the *NGB* does not carry the expected sign of non-energy imports as it was negative and statistically significant. However, we are of the view that the spending effect associated with the *NGB* can be partly explained via the positive and significant impact of *GDPD* on non-energy imports as expected. Note that the *NGB* coefficient is insignificant in determining non-energy trade.

### 5.3. Alternative Specification

We also used a dynamic fixed effects regression (DFE) estimator which serves as a further robustness check to determine whether the ML condition holds for aggregate and non-energy trade in T&T (see Tables A2 and A3 in the Appendix A); this estimator restricts not only the cointegrating vector to be equal across panels, but also the short run coefficients and the speed of adjustment coefficients (Pesaran et al. 1999). We also allow for intragroup correlation in the calculation of standard errors. Findings from aggregate trade using the PMG estimator are consistent with findings from the DFE estimator whereby a devaluation of the TT currency would stimulate trade and curb aggregate imports in the short run, however, the Marshall–Lerner condition does not hold in the long run and devaluing the currency does not have a statistically significant effect on aggregate trade (supports Hypothesis 1). However, the findings from non-energy trade using the PMG estimator are also similar to the findings from the DFE estimator. The *LNER* is positive and statistically significant for the DFE estimator and the Marshall–Lerner condition holds in the long run: that is, devaluing the currency does have a statistically significant effect on non-energy trade (supports Hypothesis 2).

### 5.4. What Measures Can Be Implemented along with a Devaluation of the Currency to Stimulate non-Energy Trade in T&T?

The Marshall–Lerner condition stipulates that a devaluation of a country's currency would lead to a positive and significant relationship between the *LNER* and the trade balance in the long run. Based on the findings from Models I to VI, the Marshall–Lerner condition holds for non-energy trade. However, to increase the likelihood that a devaluation, if undertaken, will work, other measures should be considered to promote non-energy exports.

Three important additional measures in promoting non-energy exports and dampening the effect of Dutch disease include assessing the potential for import substitution,

improving the ease of doing business environment and an examination of current and potential market assessment. Our analysis suggests that other measures should be implemented to complement devaluation of the currency to promote non-energy exports.

#### 5.4.1. Is There Potential for Import Substitution?

This paper uses the methodology used by Moore et al. (2015) to determine whether there is a potential for import substitution in T&T. Data were collected from the International Trade Centre and also UNCOMTRADE for T&T and are presented in Table 4. For T&T in 2019, 21.71% of the country’s import bill can be import substituted but this includes minerals, oils and distillation products. However, by excluding minerals, oils and distillation products, T&T can only import substitute 6.81% of its import bill. The other four goods that are heavily imported cannot be perfectly substituted in order to fulfill local demand. Table A4 in the Appendix A shows that for the period 2004 to 2019, in general, there was limited scope for import substitution for T&T, especially post 2012. A point to note is that a large portion of the potential for import substitution for T&T is due to the fact that the country can completely import substitute petroleum products. For the other highly imported products such as machinery, vehicles, electronics and ore, slag and ash, there is limited potential for import substitution. T&T is a small state with a narrow production base and the decrease in output from the manufacturing and agricultural sectors is also contributing to an increased demand for imports of final and intermediate goods.

**Table 4.** Potential for import substitution industrialization for T&T for 2019.

Top Five Imported Commodities	Import Value (USD 000s)	% of Total Imports	Export Value ^ (USD 000s)	Max Import Substitution Value ^^ (USD 000s)
Machinery, mechanical appliances, boilers ... parts thereof	1,194,861	17.13	340,181	340,181
Mineral fuels, mineral oils and products of their distillation; bituminous substances; mineral ...	1,115,367	15.99	5,658,571	1,115,367
Vehicles other than railway or tramway rolling stock, and parts and accessories thereof	404,326	5.80	7414	7414
Electrical machinery and equipment and parts thereof; sound recorders and reproducers, televisions ...	356,202	5.11	38,035	38,035
Ores, slag and ash	353,123	5.06	13,114	13,114
Total imports	6,974,900	49.09		1,514,111
Potential for import substitution industrialization				%
Max import substitutes as a % of total imports with minerals				21.71
Max import substitutes as a % of total imports without minerals				6.81

Notes: ^ This indicates the corresponding amount of exports that were exported from the home country under the top categories in which they were imported. ^^ Moore et al. (2015, p. 22) indicates that the maximum potential for import substitution of these categories is determined by a country’s export production, up to a maximum of total imports of the category given that the country is “an efficient exporter and is also producing and exporting to its maximum potential, at the ruling international price, to an infinitely large market”.

#### 5.4.2. Improving the Ease of Doing Business in T&T

Over the period 2014 to 2019, T&T has seen a decline in seven of the ten areas of doing business; two areas have improved whilst one area remained unchanged. Devaluation of the T&T currency may also occur in tandem with improving the ease of doing business in the country. Table A5 in Appendix A shows the EODB rankings and measures in which the T&T economy can benefit in order to improve non-energy exports from T&T to other developing countries especially in areas for starting a business, dealing with construction permits, getting electricity, getting credit, protecting minority investors, paying taxes and improving trading across borders. We recommend that T&T examine these or similar changes to improve their EODB ranking on a pillar by pillar basis.

#### 5.4.3. Assessing Current and Potential Markets

In order to assess whether export growth can be targeted to current and potential markets, a TradeCAN/RCA analysis can be used. Using RCA would give the areas in which the country has a “revealed” comparative advantage based on its exports; specifically,  $RCA_{ij} = \frac{X_{ij}/X_{it}}{X_{wj}/X_{wt}}$ , where  $X_{ij}$  and  $X_{wj}$  are country  $i$ 's exports of product  $j$  and world exports of product  $j$  and  $X_{it}$  and  $X_{wt}$  are country  $i$ 's total exports and world exports respectively.

Combining the results from a TradeCAN analysis, dynamic (increasing demand and market share) areas in the international import market and the domestic export market can be identified and this can help to give an improved subset of export commodities, by which resources can be streamlined or towards which revenues can be channeled to propel the growth of the non-energy sector in the country. Specifically, TradeCAN was created via a cooperative venture of the United Nations Economic Commission for Latin America and the Caribbean (UNECLAC) and can be used to understand the market positioning for the country and reveal areas changes to market share and market structure. The paper manually calculates the formulas in the TradeCAN methodology, as the original TradeCAN is a statistical software package, the data for which stopped in 2012, that derives various permutations of ways that a country is placed for growth in the world market. There are four possibilities in a TradeCAN analysis. A rising star reflects export areas that are dynamic products and which are gaining market share. A missed opportunity is reflective of areas that have lost market share in dynamic products. Declining stars are reflective of areas that are gaining market share in stagnant export areas. Retreat areas reflect decreasing market share for stagnant export areas. Therefore, countries should focus on dynamic areas that are considered rising stars and missed opportunities.

Government incentives can boost export growth in these dynamic areas which are positioned to have increasing demand together with a revealed comparative advantage for T&T (see Tables A6 and A7 in Appendix A).

## 6. Conclusions

Testing the Marshall–Lerner condition for aggregate trade using a panel ARDL approach shows that devaluation does not hold for aggregate trade, with no apparent J-curve effect. However, a devaluation of the TT dollar would have a positive and significant impact on both non-energy exports and non-energy trade in the long run and the Marshall–Lerner condition therefore holds for non-energy trade.

The results from the aggregate model show that the ML condition does not hold for aggregate trade, exports are not affected significantly by changes to the nominal exchange rate and imports are inelastic in the long run. In the short run, aggregate imports respond negatively and significantly to changes in the nominal exchange rate, showing that devaluing the TT dollar would assist in curbing aggregate imports in this time period. However, the nominal exchange rate becomes insignificant in the long run, which shows that T&T has a small size and supply capacity, imports are inelastic in the long run, and both

consumers and firms would have to resort to increasing imports for non-import substitutable commodities, raw materials and intermediate goods in the long run. As it concerns non-energy trade, the ML condition holds for non-energy trade and non-energy exports can be stimulated by devaluation of the nominal exchange rate. However, non-energy imports are inelastic in the long run, likely due to T&T’s limited production base for non-energy goods.

Other measures other than a devaluation of the TT dollar would be necessary to promote non-energy trade, specifically manufacturing trade, in the long run. The findings reveal that there is limited scope for import substitution in T&T, especially post 2012. T&T is a small state with a narrow production base and the decrease in output from the manufacturing and agricultural sectors is partially contributing to increased demand for imports of final and intermediate goods sourced from the international market. Therefore, from a policy perspective, emphasis must be placed by policy makers on improving the ease of doing business in the country, especially in areas for starting a business, dealing with construction permits, getting electricity, getting credit, protecting minority investors, paying taxes and improving trading across borders in order to boost economic activity in the manufacturing and agriculture sectors. Policy makers in T&T should also reconsider current and prospective markets to promote areas that are in demand internationally which include rising stars and missed opportunities, but also areas in which T&T simultaneously has a revealed comparative advantage in order to promote non-energy exports.

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## Appendix A

**Table A1.** Unit root test results.

Variable	Levin, Lin and Chu (LLC)			Im, Pesaran and Shin (IPS)		
	Level	1st Difference	Order of Variable	Level	1st Difference	Order of Variable
LAGTR	0.7073 (0.7603)	-4.4551 (0.0000) ***	I(1)	-1.4605 (0.0721) *		I(0)
LNETR	-2.5726 (0.0050) ***		I(0)	-4.1949 (0.0000) ***		I(0)
LAGEX	-1.0328 (0.1509)	-6.1059 (0.0000) ***	I(1)	-2.2854 (0.0111) **		I(0)
LAGIM	-2.5831 (0.0049) **		I(0)	-2.7691 (0.0028) ***		I(0)
LNEEX	-4.2239 (0.0000) ***		I(0)	-3.1097 (0.0009) **		I(0)
LNEIM	-2.5759 (0.0050) **		I(0)	-3.2667 (0.0005) ***		I(0)
LNER	-35.5429		I(0)	-8.1769		I(0)

	(0.0000) ***			(0.0000) ***		
<i>LMS</i>	-0.6392 (0.2614)	-5.5264 (0.0000) ***	I(1)	5.2510 (1.0000)	-5.4482 (0.0000) ***	I(1)
<i>GDPD</i>	-0.6278 (0.2651)	-8.2015 (0.0000) ***	I(1)	-4.2770 (0.0000) ***		I(0)
<i>GDPF</i>	-4.3661 (0.0000) ***		I(0)	-5.9940 (0.0000) ***		I(0)
<i>NGB</i>	0.1989 (0.5788)	-6.4334 (0.0000) ***	I(1)	0.1312 (0.5522)	-6.4550 (0.0000) ***	I(1)

Note: \*\*\* Statistically significant at 1% level, \*\* statistically significant at 5% level, \* statistically significant at 10% level. The number in brackets ( ) indicates *p*-values.

**Table A2.** The determinants of T&T’s aggregate trade 1991–2019 using DFE.

Aggregate Trade Balance Ratio Model (I)			Aggregate Exports Model (II)			Aggregate Imports Model (III)		
<i>LAGTR</i>	Coef.	<i>p</i> -Value	<i>LAGEX</i>	Coef.	<i>p</i> -Value	<i>LAGIM</i>	Coef.	<i>p</i> -Value
<b>Long run</b>								
<i>LNER</i>	2.235	0.299	<i>LNER</i>	1.282	0.676	<i>LNER</i>	-0.501	0.811
<i>LMS</i>	0.259	0.255	<i>LMS</i>	1.071	0.016 **	<i>LMS</i>	0.795	0.001 ***
<i>GDPD</i>	-0.017	0.431	<i>GDPD</i>	-0.022	0.529	<i>GDPD</i>	0.026	0.020 **
<i>GDPF</i>	0.041	0.224	<i>GDPF</i>	0.031	0.379	<i>GDPF</i>	-0.016	0.524
<i>NGB</i>	0.214	0.224	<i>NGB</i>	0.320	0.084 *	<i>NGB</i>	-0.049	0.502
<b>Short run</b>								
<i>EC</i>	-0.232	0.000 ***	<i>EC</i>	-0.380	0.000 ***	<i>EC</i>	-0.300	0.002 ***
$\Delta$ <i>LNER</i>	1.279	0.103	$\Delta$ <i>LNER</i>	-4.595	0.130	$\Delta$ <i>LNER</i>	-0.832	0.224
$\Delta$ <i>LMS</i>	-0.555	0.057 *	$\Delta$ <i>LMS</i>	-2.789	0.102	$\Delta$ <i>LMS</i>	0.529	0.154
$\Delta$ <i>GDPD</i>	0.005	0.163	$\Delta$ <i>GDPD</i>	-0.010	0.410	$\Delta$ <i>GDPD</i>	-0.002	0.430
$\Delta$ <i>GDPF</i>	-0.002	0.535	$\Delta$ <i>GDPF</i>	0.026	0.127	$\Delta$ <i>GDPF</i>	0.010	0.090 *
$\Delta$ <i>NGB</i>	-0.042	0.011 **	$\Delta$ <i>NGB</i>	-0.046	0.723	$\Delta$ <i>NGB</i>	0.000	0.998
<i>_cons</i>	-0.715	0.028 **	<i>_cons</i>	-1.254	0.273	<i>_cons</i>	-0.086	0.878

Notes: \* 10% level of significance; \*\* 5% level of significance; \*\*\* 1% level of significance. Observations: 290.

**Table A3.** The determinants of T&T’s non-energy trade 1991–2019 using DFE.

Non-Energy Trade Balance Ratio Model (IV)			Non-Energy Exports Model (V)			Non-Energy Imports Model (VI)		
Non-Energy Ratio	Coef.	<i>p</i> -Value	Non-Energy Exports	Coef.	<i>p</i> -Value	Non-Energy Imports	Coef.	<i>p</i> -Value
<b>Long run</b>								
<i>LNER</i>	1.288	0.025 **	<i>LNER</i>	7.655	0.092 *	<i>LNER</i>	-0.743	0.710
<i>LMS</i>	-0.098	0.220	<i>LMS</i>	0.197	0.605	<i>LMS</i>	0.689	0.002 **
<i>GDPD</i>	-0.000	0.980	<i>GDPD</i>	0.020	0.331	<i>GDPD</i>	0.027	0.051 *
<i>GDPF</i>	0.020	0.080 *	<i>GDPF</i>	0.077	0.014 **	<i>GDPF</i>	-0.026	0.362
<i>NGB</i>	0.015	0.647	<i>NGB</i>	0.196	0.508	<i>NGB</i>	-0.082	0.327
<b>Short run</b>								
<i>EC</i>	-0.458	0.000 ***	<i>EC</i>	-0.443	0.000 ***	<i>EC</i>	-0.305	0.002 ***
$\Delta$ <i>LNER</i>	-0.317	0.514	$\Delta$ <i>LNER</i>	-0.913	0.639	$\Delta$ <i>LNER</i>	-1.041	0.042 **



$\Delta LMS$	-0.356	0.072 *	$\Delta LMS$	-1.466	0.310	$\Delta LMS$	0.513	0.178
$\Delta GDPD$	-0.001	0.384	$\Delta GDPD$	-0.013	0.163	$\Delta GDPD$	-0.004	0.070 *
$\Delta GDPF$	-0.004	0.277	$\Delta GDPF$	0.014	0.476	$\Delta GDPF$	0.013	0.059 *
$\Delta NGB$	-0.055	0.149	$\Delta NGB$	-0.246	0.047 **	$\Delta NGB$	-0.014	0.498
_cons	-0.045	0.883	_cons	-1.652	0.238	_cons	0.168	0.772

Notes: \* 10% level of significance; \*\* 5% level of significance; \*\*\* 1% level of significance. Observations: 290.

**Table A4.** Trends in potential for import substitution in T&T 2005–2019.

Country	2004	2006	2008	2010	2012	2015	2017	2019
Trinidad and Tobago (%)	26.38	37.44	43.00	30.58	51.76	33.98	20.79	21.71
Trinidad and Tobago without minerals (%)	3.93	4.30	9.15	13.19	17.57	7.96	4.94	6.81

Source: UN COMTRADE, author calculations.

**Table A5.** Measures that can be adopted to improve the EODB pillars in T&T.

Ease of Doing Business (EODB) Ranking for T&T 2014–2020			Suggestions to Improve EODB Rankings as Performed by Other Caribbean Countries and SIDS	
TT EODB Ranking	2014	2020		
Global Rank	66	105	Worsened	
Starting a Business	67	76	Decline	–Make starting a business faster by improving the exchange of information between public entities involved in company incorporation (Antigua and Barbuda, Doing Business 2020, World Bank 2020). –Make starting a business faster by reducing the registration time for the business license and value added tax and by eliminating the business registration fee (The Bahamas, Doing Business 2020, World Bank 2020). –Make starting a business easier by reducing the minimum capital requirement (Dominican Republic, Doing Business 2020, World Bank 2020).
Dealing with Construction Permits	77	125	Decline	–Make dealing with construction permits easier by enhancing its risk-based approach to inspections, improving public access to soil information, and streamlining the process to obtain a construction permit (Singapore, Doing Business 2020, World Bank 2020). –Make dealing with construction permits faster by streamlining internal processes (The Seychelles, Doing Business 2020, World Bank 2020).
Getting Electricity	10	41	Decline	–Make getting electricity more transparent by publishing electricity tariffs online (The Bahamas, Doing Business 2020, World Bank 2020). –Make getting electricity faster by deploying new software to process applications, increasing the stock of material needed for external connection works, and offering training programs to the utility’s engineers (Barbados, Doing Business 2020, World Bank 2020). –Belize made getting electricity faster by offering training to its utility field engineers and upgrading its geographic information system to map the electricity distribution network (Belize, Doing Business 2020, World Bank 2020).
Getting Credit	28	60	Decline	–Improve access to credit information through the introduction of regulations that govern the licensing and functioning of credit bureaus (St. Kitts and Nevis, Doing Business 2020, World Bank 2020).

Protecting Minority Investors	22	57	Decline	—Strengthen minority investor protections by increasing disclosure requirements for conflicts of interest, clarifying ownership and control structures, and requiring greater corporate transparency (The Bahamas, Doing Business 2020, World Bank 2020).
Paying Taxes	97	166	Decline	—Make paying taxes easier by enhancing the online value added tax reporting system and making it more accessible to taxpayers (The Bahamas, Doing Business 2020, World Bank 2020). —Make paying taxes less costly by reducing the corporate income tax rate (St. Vincent and the Grenadines, Doing Business 2020, World Bank 2020).
Trading across Borders	73	130	Decline	—Make trading across borders easier by streamlining inspections by port authorities and introducing an electronic system for documentary compliance (Barbados, Doing Business 2020, World Bank 2020).
Enforcing Contracts	174	174	No change	—Make enforcing contracts easier by adopting a law that regulates all aspects of mediation as an alternative dispute resolution mechanism (Barbados, Doing Business 2020, World Bank 2020). —Make enforcing contracts easier by introducing a judicial performance measurement mechanism that provides publicly available information on time to disposition and clearance rate (Jamaica, Doing Business 2020, World Bank 2020).

Source: Doing Business Report 2014 and 2020.

**Table A6.** Examples of feasible export areas for T&T’s main extra-regional markets.

US Market					
SITC R3	RCA Index	Missed Opportunities	SITC R3	RCA Index	Rising Stars
91	1.498	Margarine and shortening	278	13.191	Other crude minerals.
334	3.889	Petroleum oils or bituminous minerals > 70% oil	282	1.475	Ferrous waste, scrap; remelting ingots, iron, steel.
522	127.838	Inorganic chemical elements, oxides and halogen salts	289	3.047	Ores and concentrates of precious metals; waste, scrap.
			562	22.390	Fertilizers (other than those of group 272)
			671	34.753	Pig iron and spiegeleisen, sponge iron, powder and granu.
EU market					
676	4.625	Iron and steel bars, rods, angles, shapes and sections	342	4.560	Liquefied propane and butane.
			343	33.288	Natural gas, whether or not liquefied.
			512	96.9435	Alcohols, phenols, halogenat. sulfonat., nitrat. der.

			522	8.7611	Inorganic chemical elements, oxides and halogen salts.
			562	4.5489	Fertilizers (other than those of group 272).

Source: World Integrated Trade Solutions, author calculations.

**Table A7.** Examples of feasible export areas for T&T’s main intra-regional markets.

Guyana market					
SITC R3	RCA Index	Missed Opportunities	SITC R3	RCA Index	Rising Stars
17	1.949	Meat, edible meat offal, prepared, preserved, n.e.s.	98	1.061	Edible products and preparations, n.e.s.
278	1.209	Other crude minerals.			
642	1.916	Paper and paperboard, cut to shape or size, articles.			
661	1.422	Lime, cement, fabrica. constr. mat. (excluding glass, clay).			
665	1.178	Glassware			
676	1.633	Iron and steel bars, rods, angles, shapes and sections.			
Jamaica market					
48	5.228	Cereal preparations, flour of fruits or vegetables	122	10.161	Tobacco, manufactured
			533	1.120	Pigments, paints, varnishes and related materials.
			581	2.823	Tubes, pipes and hoses of plastics.
Dominican Republic market					
111	1.197	Non-alcoholic beverages, n.e.s.	893	1.177	Articles, n.e.s., of plastics.

Source: World Integrated Trade Solutions, author calculations.

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