

1 **Technical Efficiency and Environmental Impact of Seabream and Seabass Farms**

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13

14 **Abstract:**

15 Sea cage farming of seabream and seabass is the most important form of aquaculture production in the
16 Mediterranean Sea. Despite the continuous global growth in aquaculture production and demand, the economic
17 performance of seabream and seabass companies has not followed the same trend. In recent years, companies
18 have faced successive periods of market instability, with high volatility in supply and market prices that has
19 strongly affected their operational margins. Despite the regional importance of this industry, only a handful of
20 studies have examined the economic performance of these farms. In this paper, we investigate the technical
21 efficiency and scale effects of Mediterranean aquaculture farms. Furthermore, environmental impact in terms
22 of nutrient emissions from the farms is examined and discussed. Technical efficiency effects are analysed using
23 Data Envelopment Analysis (DEA), and the bootstrap procedure is used for bias correction. The results show
24 that the mean technical efficiency could be improved by between 16% and 34%, and scale efficiency suggests
25 that farms could improve their efficiency by operating at an optimal scale. Compared to measurements in
26 previous studies, the environmental variables show that the emission of nutrients from the farms per kilo of
27 fish produced has not changed over the past twenty years. Finally, policy implications suggest that more
28 attention towards improving technical efficiency may help improve the robustness of the sector and that
29 environmental regulation might be needed in order to improve the environmental performance of farms.

30

31 **Keywords:** Seabream and seabass farming, Technical efficiency, Environmental impact

32 **Introduction**

33 Intensive production of fish in sea cages is a relatively new industry, which started in the 1970s with
34 salmon production in Norway (Asche 2008). At the beginning of the 1990s, industrial production of
35 gilthead seabream (*Sparus aurata*) and European seabass (*Dicentrarchus labrax*) started in different
36 countries around the Mediterranean Sea (Llorente and Luna, 2014). During the 1990s, both industries
37 experienced rapid growth in production volume. The salmon industry faced some turbulent times
38 during the 1990s (Asche and Bjørndal 2011) caused by falling prices due to the increased supply.
39 Nevertheless, the salmon industry managed to stay profitable through continuous productivity
40 development and increasing demand, even though productivity growth levelled off towards the end
41 of the 2000s (Asche, Guttormsen and Nielsen 2013; Roll, 2019; Rocha-Aponte and Tveteras, 2020).
42 Similarly, the seabream and seabass industry faced several setbacks during the 2000s due to falling
43 prices as a consequence of the rapid growth in supply (Llorente et al. 2020). However, the seabass
44 and seabream industry has not been able to expand market demand to the same extent as the salmon
45 industry (Asche et al., 2011). This has led to periods of market instability, with high volatility in
46 supply and market prices that has strongly affected seabream and seabass companies' operational
47 margins (Llorente et al. 2020).

48 When studying technical efficiency as a means to improve productivity in aquaculture, the focus has
49 been on the farm level (Sharma and Leung 2003; Iliyasu et al. 2014), as this is the key element in a
50 successful aquaculture industry. Technical efficiency can be seen as a performance measure. Thus,
51 technically efficient farms are able to produce more outputs with a given set of inputs than less
52 efficient farms. When industries experience rapid development, innovation and growth, there can be
53 high variation among farmers in terms of the input used and output produced, leading to inefficient
54 use of production inputs. This inefficiency can lead to negative environmental impacts if overuse of
55 some inputs has environmentally damaging effects (Asche, Roll and Tveterås 2009). Technical

56 inefficiency can therefore be of interest for environmental regulators, as shown in the Norwegian
57 salmon aquaculture industry (Asche, Roll and Tveterås 2009).

58 Despite evidence for how important technical efficiency is for successful aquaculture industry
59 development (Karagiannis et al., 2000a; Asche et al., 2009; Asche and Roll, 2013; Roll, 2019; Rocha-
60 Aponte and Tveteras, 2020) as a means to increase productivity growth (Asche et al., 2009; Asche
61 and Roll, 2013), studies addressing this issue within seabream and seabass farming are scarce. The
62 production and market data for seabream and seabass have shown several episodes of increasing
63 production and falling market prices that reduce company margins (Llorente et al. 2020). Since 2017,
64 the industry has experienced a new period of increasing supply and price drops, which has created
65 uncertainty about the possible negative impact on the economic performance of the industry.

66 Within the seabream and seabass industry, only a few studies on technical efficiency, productivity
67 and profitability are available. Furthermore, they all have a country-level scope, and some date back
68 more than twenty years. One of the main reasons is that seabass and seabream production has taken
69 place in many different countries. Thus, there has not been a common system for data collection (as
70 in Norway for salmon production), which has been a limitation when conducting research to provide
71 policy advice for the sector. The studies conducted have centred on Greece and analysed technical
72 efficiency and productivity at the farm and company levels (Karagiannis et al. 2000a; 2000b; 2002
73 and Pantzios et al. 2011). The findings revealed that larger farm size and specialization on one of the
74 two species positively affects technical efficiency and that feed and fingerling inputs showed the
75 largest fluctuation of marginal productivity among the farms. Pantzios et al. (2011) concluded that
76 there was considerable technical inefficiency, and the contribution from technical efficiency to the
77 overall productivity growth was almost zero when examining a sample of Greek farms from 1995–
78 1999. Even though Turkey is the largest producer country today, studies focused there only look at
79 economic performance (Kocak and Tatlidil 2004) and energy efficiency (Bozoglu and Ceyhan 2009)
80 and give a general overview of the industry's functioning (Rad and Köksal 2000; Rad 2007. Italian

81 studies (Di Trapani et al., 2014) look at economic performance of offshore and inshore production,
82 concluded that offshore farming presents an opportunity to increase profitability and suggested that
83 it is more environmentally sustainable because of the location being farther from land. In Spain,
84 Sotorrió (2002) concluded that profitability of marine finfish farming could be explained by
85 efficiency and the ability to learn (learning curve). Llorente and Luna (2012) analysed how biological,
86 technical, environmental and economic factors affected profitability, showing that technical and
87 biological aspects may lose importance as production processes are standardized, while the
88 environmental and economic aspects increase in relevance. Finally, Llorente et al. (2020) analysed
89 the economic performance of EU seabass and seabream companies from 2008-2016, concluding that
90 profitability has improved in recent years and that larger companies are more profitable. During this
91 period, the industry underwent a process of concentration and consolidation to overcome efficiency
92 and profitability issues. However, on average, economic performance seems to be still rather poor.
93 Given the negative effects of increased supply on the average market price, this highlights the need
94 to improve production efficiency to enhance productivity and operating margins.

95 The analyses performed within these studies focused on specific countries, making it difficult to draw
96 conclusions for the sector because the results between countries cannot be compared due to the use
97 of different methodologies, sources of data, and sample sizes. Furthermore, environmental variables
98 were not integrated into any of the previous analyses on economic performance. The purpose of this
99 study is to investigate the technical and scale efficiencies in Mediterranean aquaculture farms and the
100 technical efficiency relationships with environmental variables in terms of nutrient emissions. For
101 estimating technical efficiency, Data Envelopment Analysis (DEA) has been applied using the
102 bootstrap procedure for bias correction of the technical efficiency scores from the basic model.
103 Furthermore, Spearman's correlation has been used to estimate the correlations between the
104 efficiency scores obtained from the DEA model and environmental variables reported from the farms.
105 This paper represents progress beyond the state of the art, being the first study to analyse the technical

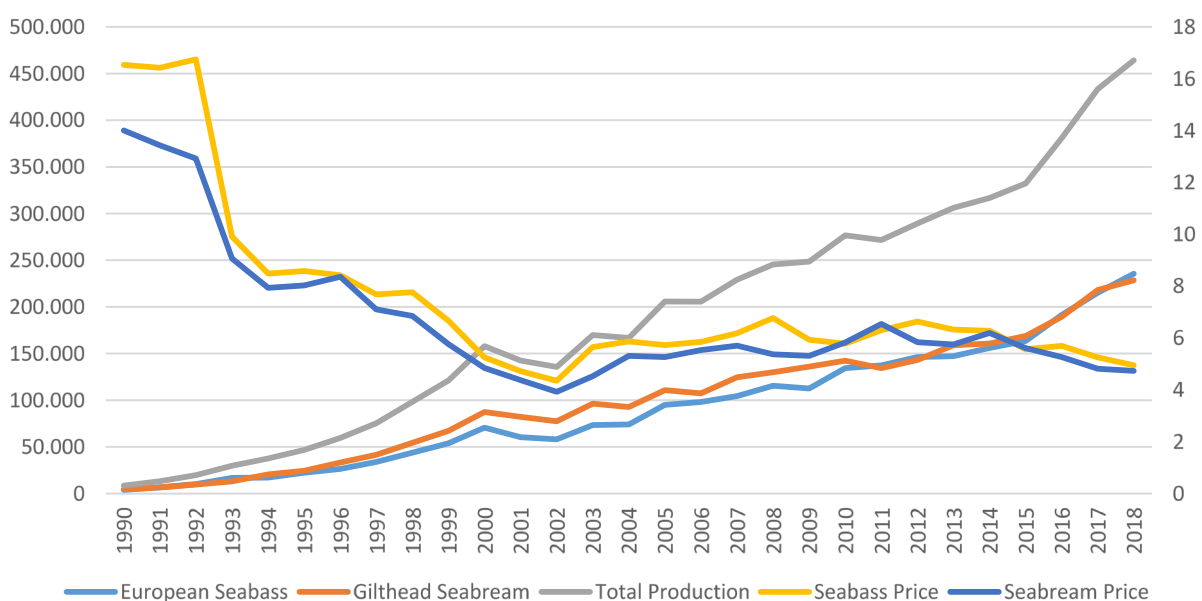
106 efficiency of seabream and seabass farms in multiple countries that also considers environmental
107 effects.

108 The study is structured as follows. After this introduction, an overview of the seabream and seabass
109 industry is provided. Then, the methods and materials used are outlined, followed by a presentation
110 and discussion of the results. Finally, the paper is concluded.

111 **Seabream and seabass industry overview**

112 According to the FAO (FAO, 2020), the total aquaculture production of European seabass and
113 gilthead seabream increased from just under 8 thousand tonnes in 1990 to 158 thousand tonnes in
114 2000 and up to an impressive 464 thousand tonnes in 2018, valued at 2,247 million dollars. Over the
115 same period, nominal prices decreased from over 16 dollars per kilo in 1990 to 4 dollars per kilo in
116 2002, which initiated a deep crisis within the sector. Since prices reached an all-time low in 2002,
117 they have been relatively stable, ranging between 5 and 6 dollars per kilo. However, they have shown
118 a decreasing trend since 2011, reaching a price of 4.73 and 4.95 dollars per kilo for seabream and
119 seabass, respectively, in 2018.

Figure 1. Global aquaculture production of seabream and seabass (tonnes) and average price per kilo (USD) 1990-2018



120 Source: FishStatJ - Software for Fishery and Aquaculture Statistical Time Series (FAO).

121 In 2018, 95% of seabream and seabass aquaculture production took place in the Mediterranean Sea.
122 Leading production countries are Turkey and Greece, producing 42% and 22% of the total volume,
123 respectively. The five countries with the largest seabass and seabream production (Turkey, Greece,
124 Egypt, Spain, and Tunisia) produced more than 88% of the total volume in 2018. Turkey, Egypt and
125 Tunisia have considerably increased their production volume since 2008, whereas Greece, Spain and
126 Italy have increased production since 2014, but at a lower rate. Croatia is a new producer of seabass
127 and seabream in this area, producing just over 11,000 tonnes (FAO, 2020).

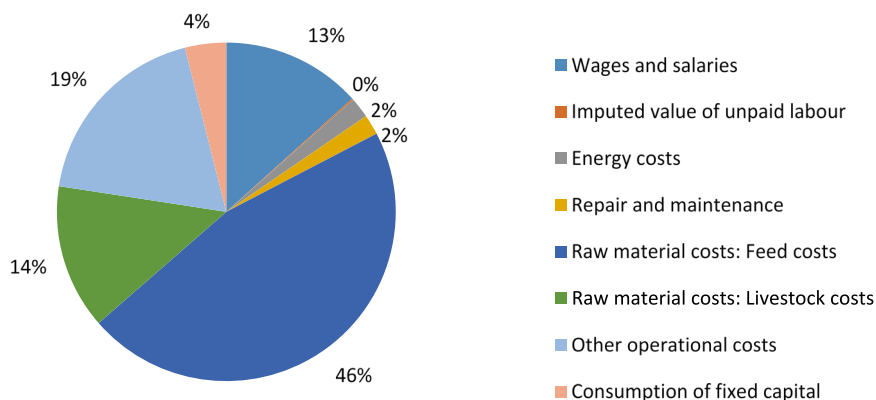
128 The production figures show a growing industry that since the crisis in the 2000s has exhibited growth
129 in production volume, especially from 2016 to 2018. The latest data show how the increase in
130 production during 2015 to 2018 has been accompanied by a new reduction in average prices. A greater
131 market share of countries where the product has a lower average value, such as Egypt or Tunisia, may
132 partly explain the fall in the average prices. At present, the increase in production in countries such
133 as Egypt or Tunisia does not seem to have a major impact on the main European markets and trade
134 relations among the rest of the producers, given that most of the fish produced are consumed locally
135 (Cidad et al. 2019).

136 Before 2012, Greece was the leading producer; however, Turkey has since taken over this role (FAO,
137 2020). Thus, EU countries are no longer leading the industry. France, Italy and Spain have seen their
138 production stagnate compared to that of countries outside the EU, where the industry is expanding
139 fast. Nevertheless, the EU countries produce a higher-value product, which generates half of the total
140 production value.

141 The cost structure in the seabream and seabass industry corresponds to that of fish farming in intensive
142 production systems, in which the main cost components are feed (46%) and fingerlings (14%) (see
143 Figure 2). Other operational costs make up 19%, whereas labour costs in the intensive systems are of
144 less importance but still make up 13% of the overall cost (STECF 2018).

145

Figure 2. Cost distribution in seabass and seabream production in EU



146 Source: STECF (2018).

147 **Methods and materials**

148 DEA is used to estimate technical efficiency in the seabream and seabass sea cage industry in the
149 Mediterranean Sea. Charnes, Coopers and Rhodes (1978, 1979) introduced the DEA technique, and
150 a general introduction to DEA can be found in Cooper et al. (2000) and Coelli et al. (2005). The
151 methodology has been widely applied to aquaculture, where most studies have focused on analysing
152 technical, allocative and cost efficiencies and aimed to optimize aquaculture production at the farm
153 level (Sharma and Leung 2003; Iliyasu et al. 2014; Long et al. 2020).

154 In DEA, the distance between the best practice production (the estimated frontier), which represents
155 technically efficient farms, and the actual production for an individual farm is estimated. In this study,
156 an input-oriented and an output-oriented model are used. The input or output orientation should be
157 selected according to which factors farmers have the most control over (Banker et al. 1984).
158 Nevertheless, we report results from both input- and output-oriented models. Input-oriented technical
159 efficiency measures the farm's ability to use the smallest possible set of inputs to produce a given
160 output, considering the available technology, whereas technical efficiency in an output-oriented
161 model measures the farm's ability to use a given set of inputs to produce the maximum set of outputs.
162 In general, VRS is the most appropriate choice because constant returns to scale are only appropriate
163 when farms are operating at an optimal scale (Coelli et al. 2005). Factors such as constraints on

164 finance or regulation may influence the individual farm's ability to operate at an optimal level. When
 165 using an input- or output-oriented DEA model with VRS, pure technical efficiency (TE) is estimated.
 166 In the model, discretionary variables are used. Discretionary variables can be varied at the discretion
 167 of the individual farm manager, whereas a non-discretionary variable cannot be changed in the short
 168 term. The input-oriented VRS DEA model can formally be written as follows (Coelli et al. 2005):

$$169 \quad \underset{\theta, \lambda}{Min} \quad \theta \quad \text{st.} \quad (1)$$

$$170 \quad Y_{f,k} \leq \sum_{n=1}^F \lambda_n \cdot Y_{n,k} \quad k = 1, \dots, K \quad (1.a)$$

$$171 \quad \theta \cdot X_{f,m} \geq \sum_{n=1}^F \lambda_n X_{n,m} \quad m = 1, \dots, M \quad (1.b)$$

$$172 \quad \lambda_n \geq 0, \quad \sum_{n=1}^F \lambda_n = 1 \quad n = 1, \dots, F \quad (1.c)$$

173 The subscript f ($f=1, \dots, F$) represents the f 'th farm, where F is the total number of farms. $Y_{f,k}$ is the
 174 k 'th ($k=1, \dots, K$) output for the f 'th farm, and $X_{f,m}$ is the m 'th ($m=1, \dots, M$) discretionary input for the
 175 f 'th farm. The scalar θ measures the radial reduction in the discretionary input necessary to make the
 176 farm technically efficient and is between 0 and 1 in an input-oriented approach. If θ equals 1, the
 177 farm is technically efficient. Finally, λ is a vector of F weights, or intensity variables, which identifies
 178 the extent to which the different observations are used to construct that part of the piecewise linear
 179 frontier approximation that envelops the f 'th data point.

180 The restrictions imposed by equations (1.a)–(1.b) ensure that the farm stays within the production
 181 possibility set for the sector when reducing the discretionary inputs X . The production possibility set
 182 is based on the assumption that it is impossible to produce more outputs than the observed ones, or a
 183 linear combination of these (equation 1.a), using less than their observed inputs or linear combinations
 184 of these (equation 1.b). VRSs are assumed by the inclusion of equation 1.c (an example of an output-
 185 oriented model is shown in Appendix 1).

186 Scale efficiency (SE) can be measured by estimating both a CRS and a VRS DEA. The technical
187 efficiency measures obtained under a CRS DEA contain both pure technical efficiency and scale
188 efficiency. Scale efficiency can be deduced by dividing the technical efficiency score from the CRS
189 DEA by the score obtained from the VRS DEA.

$$190 \quad SE_f = TE_{f,crs} / TE_{f,vrs}$$

191 The f^{th} farm is scale efficient if $SE=1$, where an $SE<1$ indicates scale inefficiency.

192 A point of criticism of the DEA methodology is that it implicitly assumes that all distances from an
193 observed point to the frontier reflect inefficiency. This may pose a problem because uncertainty and
194 measurement errors are in most cases invariably present in data. To address this issue, the bootstrap
195 technique, suggested by Simar and Wilson (1998, 1999, 2000a), is applied because this method can
196 be used to analyse the sensitivity of nonparametric efficiency scores to sampling variation and thereby
197 address the problem of measurement errors. The bootstrap technique allows for estimating confidence
198 intervals for DEA scores. In this study, the bias-corrected technical efficiency scores in input- and
199 output-oriented DEA models are used (Simar and Wilson 1998). The theoretical foundation for the
200 bootstrap approach can be found in the extensive work by Simar and Wilson (1998, 1999, 2000a,
201 2000b).

202 The bootstrap approach is based on re-sampling with replacement from the original observed DEA
203 efficiency scores. It is assumed that the probability distribution of the observed DEA efficiencies
204 imitates the true, but unknown, distribution of the parent population of DEA efficiencies. Thus, if a
205 sample is drawn with replacement from the observed DEA efficiencies, it will be similar to a sample
206 drawn from the population itself. By repeatedly re-sampling from the observed DEA efficiencies, an
207 empirical sampling distribution for DEA efficiencies can be constructed.

208 Spearman's correlation is applied to test the correlations of technical efficiency scores with the year
209 of production and the environmental variables (Artusi et al. 2002).

210 **Data**

211 The data set contains information on production volumes and costs of inputs and outputs used in the
212 production for individual years. The selected data cover 26 farms in 9 countries, over the period 2015
213 - 2017 (Croatia, Cyprus, Egypt, France, Greece, Italy, Spain, Tunisia, and Turkey). Data were
214 collected in the context of the Mediterranean Aquaculture Integrated Development (MedAID)¹
215 project during 2018. However, for some of the farms, the variables chosen for the analysis were not
216 reported. To overcome this issue, missing responses were replaced with values calculated as the mean
217 values from the obtained valid responses from the total data set and then related to the individual
218 farm's volume of output produced following Lien et al. (2006) and Flaten et al. (2005). In this way,
219 a data set containing all variables used for the following analysis has been produced. To test the
220 sensitivity of the different models, the analysis described in the methods section has been run with
221 different variables and for a limited data set containing 14 farms without any constructed variables
222 and an extended data set containing 29 farms, including three farms with more than one constructed
223 variable.

224 Table 1 presents summary statistics of the data collected. Output is the volume of seabream and
225 seabass produced in tonnes. The input variables are the volume of fingerlings and feed used for
226 production in tonnes, and labour is measured as the number of persons involved in the production.
227 The numbers in brackets are the sample sizes of the data originally reported by the farmers.

228 **Table 1: Descriptive data for output and input variables selected for the analysis**

	Average	Minimum	Maximum	Std. deviation
Output				
Harvest in tonnes (26)	646	25	1.984	548
Input				
Fingerling in tonnes (23)	19	1	52	14
Feed in tonnes (23)	1.623	55	4.852	1.297
Labour in persons (18)	45	6	76	23

229 Source: MEDAID WP1 data collection

¹ MedAID (Mediterranean Aquaculture Integrated Development) is funded by the European Union under Horizon 2020 grant agreement number 727315. The goal of MedAID is to increase the overall competitiveness and sustainability of the Mediterranean marine fish-farming sector, throughout the whole value chain.

230

231 To explore the environmental impact of the sea cage farms, the farmers were asked to report data on
232 the emissions of nitrogen, phosphorus and organic material originating from production. As there
233 were no measurements of these effects on the farms, the effects were estimated by the farmers using
234 the input of feed as a proxy for emissions. The descriptive statistics of environmental variables are
235 reported in Table 2.

236 **Table 2: Descriptive data for environmental effects from the production**

Environmental variables	Average	Minimum	Maximum	Std. deviation	Average per kilo of output
Nitrogen (22)*	85	2.8	243	65	0.111
Phosphorus (22)*	9	0.3	24	6	0.011
Organic material (22)*	678	22.0	1,941	519	0.888

237 Source: MEDAID WP1 data collection.

238 *The number in () are the number of farms that have reported this data out of 26 farms.

239 The environmental variables are highly correlated with the input variable feed because the contents
240 of nitrogen and phosphorus within the feed strongly determine the emissions from the farms. Thus,
241 overall feed use also determines the emission of organic material because it is currently not possible
242 to collect or harvest organic material or nutrients in open-sea cage farms. Due to the high correlation,
243 it was not possible to include the environmental variables within the first stage of DEA modelling.

244 **Results and discussion**

245 The estimates of mean technical efficiency from the input- and output-oriented DEA models with or
246 without bias correction are presented in Table 3.

247 The results show that the mean technical efficiency scores from the basic DEA models are 0.83 and
248 0.84 for the input- and output-orientated models, respectively. The interpretation of this result is that
249 the average farm could reduce inputs by 17% without reducing outputs under the input-oriented
250 model, or a farm could increase outputs by 16% without increasing input use under the output-

251 oriented model if the average farm were producing in the manner of the best-practice farms in the
 252 sample.

253 **Table 3: Mean Technical Efficiency scores estimated in the DEA models**

	DEA basic models		DEA Bootstrap models	
	Input oriented	Output oriented	Input oriented	Output oriented
Mean TE-score	0.83	0.84	0.73	0.66
No. of farms	26	26	26	26
Efficient farms	9	9	0	0
St. deviation	0.17	0.17	0.13	0.11
Maximum	1.00	1.00	0.91	0.81
Minimum	0.49	0.51	0.46	0.44
Lower 95% CI for Mean			0.63	0.54
Upper 95% CI for Mean			1.01	0.88

254 Because some missing values have been constructed using mean values from the other farms in the
 255 sample, following the method of Lien et al. (2006) and Flaten et al. (2005), a sensitivity analysis of
 256 the DEA models and technical efficiency scores was performed.

257 First, a DEA model containing only 14 farms with all variables present in the original data set was
 258 estimated using harvest in tonnes as output and feed and fingerlings in tonnes and labour in numbers
 259 of people employed as input. The results show that according to the conventional input- and output-
 260 oriented model, the technical efficiency was 0.84 and 0.82, respectively. The scale efficiency for the
 261 input-oriented model was estimated to be 0.91, and that for the output-oriented model was 0.93
 262 (Appendix 2).

263 Second, a model containing 29 farms was estimated using the full data set with missing values
 264 interpolated. The results showed that for both the conventional input- and output-oriented models,
 265 the technical efficiency was 0.83, and the scale efficiency was 0.91. Bootstrapping the technical
 266 efficiency scores from the DEA model with 29 farms resulted in an average technical efficiency score
 267 of 0.69 and 0.70 for the input- and output-oriented models, respectively (Appendix 2).

268 Thus, from the sensitivity analysis provided here, we can conclude that the model is robust and that
269 the construction of a few variables does not affect the mean technical efficiency estimated within this
270 study. Furthermore, the results from Danish aquaculture (Nielsen 2011, 2012 and Nielsen et al 2014)
271 also confirm that aquaculture production within comparable production systems is quite homogenous,
272 which suggests that the estimated values for a few inputs on a few farms do not have significant
273 effects on the overall results. Finally, Guttormsen (2002) showed that the most important input in the
274 salmon industry was feed and that limited input substitution possibilities existed in the salmon
275 industry, which also suggested limited input variation among seabream and seabass farms.

276 The results correspond to findings in Karagiannis et al. (2002), where the technical efficiency was
277 estimated to be 83.7%. Technical efficiency in Norwegian sea cage farming was estimated to be
278 81.5% using stochastic frontier analysis (Asche and Roll 2013).

279 A recent study on aquaculture raised the issue of bias correcting technical efficiency estimates (Long
280 et al. 2020) in order to provide confidence intervals and obtain more valid estimates of technical
281 efficiency using DEA. The results of the bias-corrected models for input and output orientation had
282 a mean score of 0.73 and 0.66, respectively, which are lower than the values for the ordinary DEA
283 model. This is expected due to the construction of the bias-corrected models and is similar to the
284 findings in Long et al. 2020. The results from the bias-corrected models imply that farms could reduce
285 input by 27% and still produce the same output or keep the input level and produce 34% more output
286 if they were all able to produce at the level of the best farmers in the sample. These results correspond
287 to findings in Karagiannis et al. 2000a, where the mean technical efficiency of Greek seabass and
288 seabream farms under output- and input-oriented models was estimated to be 78.5% and 73.6%,
289 respectively, using a stochastic frontier model.

290 It seems reasonable to expect that farm technical efficiency could be improved by between 16% and
291 34%. In contrast to the Norwegian salmon sea cage farming industry, seabream and seabass producers
292 are located all along the Mediterranean coast in different countries applying different rules and

293 regulations for the aquaculture industry (Guillen et al. 2019, STECF 2014, STECF 2016). This may
 294 affect technical efficiency because knowledge and innovation may not be transferred as easily as in
 295 Norway, where only one set of rules apply. Similar effects have been documented for the land-based
 296 trout industry producing relatively small volumes in many EU countries (Nielsen et al. 2016). In
 297 Norway, the public sector has also supported innovation and development within the industry (Asche
 298 and Bjørndal 2011). The support of governments for innovation and development may be different
 299 (lower) within the Mediterranean countries because the sector in each country is smaller, and the
 300 benefits of new innovations will be transferred to all the producing countries.

301 In Table 4, the mean scale efficiency (SE) is shown for the four estimated models. The estimated
 302 mean scale efficiencies for the basic DEA models with input and output orientation are 0.91 and 0.90,
 303 respectively. For the DEA bootstrap models, the estimated mean scale efficiencies for the input- and
 304 output-oriented models are 0.79 and 0.87, respectively. The results from the basic DEA analysis
 305 indicate that farms could either increase their production by 10% using the same amount of input as
 306 used today or reduce the input used by 9% and still produce the same amount of fish as produced
 307 today if they adjusted their scale of operation (size of farms) to the optimal scale.

308 **Table 4: Mean Scale Efficiency estimated in the DEA models**

	DEA basic models		DEA Bootstrap models	
	Input oriented	Output oriented	Input oriented	Output oriented
Mean Scale Efficiency	0.91	0.90	0.79	0.87
No. of farms	26	26	26	26
Scale Efficient farms	6	6	0	0

309 The analyses of farm economics provided by Karagiannis et al., 2000a and 2002 and Llorente et al
 310 2020 suggest that economics of scale exist within the sea cage farming of seabream and seabass.
 311 Furthermore, looking at the development of the sea cage farming sector in Norway, there is evidence
 312 that economies of scale (Asche et al. 2013b and Asche et al. 2018) and production by each company
 313 have been increasing over time (Asche, Guttormsen and Nielsen 2013). However, it has also been

314 shown that there are significant cost savings associated with localization (agglomeration) because
 315 farms can benefit from each other in terms of logistics and knowledge transfer (Tveterås 2002).

316 A study by Tveterås and Heshmati (2002) indicated that two-thirds of the productivity growth in
 317 Norwegian salmon aquaculture originated from input providers and improved inputs, while one-third
 318 originated from better production practices at the farm level. Another study (Asche, Roll, and
 319 Tveterås 2007) compared the Norwegian sectors producing cod and salmon. The important insight
 320 from these studies is that it does not matter where in the value chain productivity growth occurs.
 321 Productivity growth downstream in the supply chain may be just as important as improved production
 322 methods at the farm level because consumers are only interested in the final price of the product, not
 323 where the cost reduction happens within the value chain. Furthermore, it is pointed out in Bergesen
 324 and Tveterås, 2019 that suppliers of input to aquaculture businesses are highly innovative, while
 325 aquaculture companies largely incorporate innovations from these input suppliers and thereby
 326 become more productive.

327 **Table 5: Spearman’s correlation of years and environmental variables**

Models Variables	DEA Input			DEA Input BIAS			DEA Output			DEA Output BIAS		
	S	p- val.	rho	S	p- val.	rho	S	p- val.	rho	S	p- val.	rho
Year	4239	*0.02	-0.45	4121	*0.04	-0.41	4189	*0.03	-0.43	3581	0.27	-0.22
Nitrogen (22)	2616	0.61	0.11	3124	0.74	-0.07	2262	0.27	0.23	1537	*0.01	0.47
Phosphorus (22)	2589	0.58	0.11	3077	0.80	-0.05	2244	0.25	0.23	1524	*0.01	0.48
Organic material (22)	2604	0.59	0.11	3108	0.76	-0.06	2254	0.26	0.23	1531	*0.01	0.48

328 Significance codes: ‘*’ 0.05

329 Spearman’s correlation has been used to test how the technical efficiency of farms correlates with the
 330 time period 2015-2017 and interacts with the environmental variables nitrogen, phosphorus and
 331 organic material. Each of the variables is tested individually against the different efficiency scores
 332 obtained with the four DEA models. In Table 5, the results from the Spearman correlation tests are
 333 shown.

334 The estimate (ρ) between 2016 and 2017 shows a negative sign, meaning that the technical
335 efficiency decreased from 2016 to 2017, which is significant for three out of the four models. There
336 were only two observations in 2015, and thus this year was not compared to 2016 and 2017 due to
337 the lack of observations.

338 For the environmental variables, the results are ambiguous, showing positive estimates for three out
339 of the four models, but with only the DEA output bias-corrected model being statistically significant.
340 A positive ρ value indicates that the higher the technical efficiency of the farms is, the higher the
341 emissions of nutrients and organic materials. It must be stressed that the results of the environmental
342 variables should be interpreted with caution given the small sample and that these numbers were
343 reported by farmers based on the feed used in production and can be highly hypothetical. It is a bit
344 surprising that emissions seem to increase with technical efficiency because higher emissions also
345 indicate higher use of feed, which is a cost to the companies. However, an increase in the use of feed
346 can also lead to faster growth of the fish, increasing technical efficiency. If growth in the biomass
347 value exceeds the extra cost spent on feed, it could be an economically attractive strategy to use more
348 feed. The downside is that it also leads to larger emissions from the farms. This feeding strategy was
349 implemented in Danish trout farms before feed quotas were introduced to regulate the emission of
350 nutrients (Nielsen, 2011; Danish environmental protection agency, 2018).

351 The environmental variables presented in Table 2 show that per kilo of produced seabass and
352 seabream, 0.11 kilos of nitrogen, 0.011 kilos of phosphorus and 0.89 kilos of organic materials are
353 discharged to the sea. The average feed conversion rate (FCR) for the farmers in the sample is 2.3,
354 which means that they use 2.3 kilos of feed to produce 1 kilo of fish. An FCR of 2.3 for seabass was
355 also found in the studies of Bozoglu and Ceyhan 2009 and Gasca-Leyva et al. 2002, which showed
356 FCRs of 2.23 for fish at a size of 400 grams and 2.7 for 700-gram fish produced in the Mediterranean
357 Sea.

358 In the Danish sea cage farming sector producing trout, the emissions are lower. The FCR was on
359 average 1.13 for the years 2016 to 2018, which corresponds to emissions of 0.04 kilos of nitrogen,
360 0.004 of phosphorus and 0.10 kilos of organic material per kilo of produced fish (Danish
361 environmental protection agency, 2018). The Danish emissions are approximately one-third of the
362 emissions of nitrogen and phosphorus and nine times lower than the emission of organic material
363 reported by the seabass and seabream farmers in the Mediterranean.

364 Experience from the Danish aquaculture industry (Danish environmental protection agency, 2018,
365 Nielsen 2011) shows that aquaculture farms may follow two different feeding strategies. The first one
366 is to achieve the fastest growth of the fish by supplying the fish with as much feed as they can
367 consume. This strategy decreases the rotation² time in the cages and brings the fish to market faster.
368 This can save costs because the production facility can be re-stocked faster; however, there will be
369 an increased cost of feed, and the environmental impact is greater because more feed is also wasted.
370 The second strategy is to optimize feed use, which may prolong production time, but on the other
371 hand, better utilization of feed saves costs and has a positive environmental impact. Within the Danish
372 context, the aquaculture farmers shifted from the first strategy to the second strategy when the Danish
373 feed quota system was implemented in the 1990s to protect the water environment (Nielsen et al.
374 2016).

375 Studies on sea cage farming (Asche et al. 1999; Tveterås 2002) suggest that farmers have an incentive
376 to internalize negative environmental effects in their production decisions because farm productivity
377 is dependent on good water quality in and around the farms. Thus, if they emit nutrients at levels that
378 are too high, it may affect both short- and medium-term productivity at the farm location.
379 Furthermore, Asche et al. (2009) showed that in the case of Norwegian sea cage farms, increased
380 technical efficiency could be linked to improved environmental effects because better utilization of
381 the feed improved technical efficiency and thereby reduced the environmental impact of the farm.

² (Guttormsen 2008)

382 Thus, according to the results for the environmental variables, it can be suggested that farmers in the
383 Mediterranean are not affected by a feedback effect or that the feedback effects are so small that the
384 gains from applying the first strategy (high growth, high use of feed) are economically more
385 attractive. Furthermore, there are no environmental effects exceeding the current environmental
386 regulations in the countries where the fish are produced.

387 **Conclusions**

388 The purpose of this study was to investigate the technical efficiency and scale effects of
389 Mediterranean Sea cage farms producing seabream and seabass. The technical efficiency effects were
390 analysed for both an input- and an output-oriented DEA model, and the bootstrap procedure was
391 applied for bias correction. Furthermore, the correlations of the technical efficiency scores of the four
392 models with the year of production and the environmental variables reported were tested using
393 Spearman's correlation test.

394 The results showed that the mean technical efficiency was 0.83-0.84 in the basic models, and the bias-
395 corrected mean technical efficiency was 0.73-0.66 for the input- and output-oriented models,
396 respectively. The results indicate that, on average, the farmers could reduce their input use by 17-
397 27% without reducing the output produced under the input-oriented model, whereas under the output-
398 oriented model, farmers could produce 16-34% more output without increasing the input used if they
399 were able to produce according to the best farmers in the sample. Farmers could also increase
400 efficiency by approximately 10% by operating at an optimal scale. Furthermore, the results show that
401 technical efficiency decreased from 2016 to 2017 for the countries represented in the analysis.

402 For the environmental variables reported, the feed conversion rate (FCR) remained unchanged over
403 the past 20 years when compared to those in previous studies. Furthermore, our study shows that
404 technical efficiency is positively related to the emission of nitrogen (the use of feed).

405 We recommend that there be a continuous focus on improving technical efficiency because the sector
406 is highly competitive, and producers with lower costs (Egypt and Tunisia outside the EU) are
407 currently increasing their supply. Focusing on improving technical efficiency and the scale of
408 operation could increase profitability and the robustness of the sector to withstand future fluctuations
409 in prices due to the increasing supply.

410 From an environmental regulatory perspective, improved technical efficiency at the farm level can
411 also benefit the environment because feed is used more efficiently and thereby lowers emissions to
412 the surrounding environment. Seeing that feed is the most important input in terms of cost in the
413 seabream and seabass sector, farmers will have an incentive to reduce cost and utilize the feed most
414 effectively. On the other hand, our results indicate that technical efficiency increases with more
415 emissions (feed used), which does not provide farmers with a strong incentive to reduce the use of
416 feed. In this case, public regulation is necessary to provide farmers with an incentive to internalize
417 the environmental externalities into their production decisions, ensuring that future growth in the
418 seabream and seabass sector will become more environmentally sustainable.

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560

561 **Appendix 1:**

562 In an output oriented model, technical efficiency H can be estimated for each farm f' solving the
563 following model:

$$564 \begin{matrix} \text{Max} \\ H, \lambda \end{matrix} H \quad \text{st.} \quad (2)$$

$$565 H \cdot Y_{f,k} \leq \sum_{n=1}^F \lambda_n \cdot Y_{n,k} \quad k = 1, \dots, K \quad (2.a)$$

$$566 X_{f,m} \geq \sum_{n=1}^F \lambda_n \cdot X_{n,m} \quad m = 1, \dots, M \quad (2.b)$$

$$567 \lambda_n \geq 0, \quad \sum_{n=1}^F \lambda_n = 1 \quad n = 1, \dots, F \quad (2.c)$$

568 The subscript f ($f=1, \dots, f' \dots, F$) represents the farms going from 1 to F , where F is the total number of
569 farms and f' is a farm in F . Y is the observed harvest k ($k=1, \dots, K$) per year. X is the variables for each
570 of the discretionary inputs m ($m=1, \dots, M$). The scalar H measures the radial expansion in the
571 discretionary output necessary for making the farm technically efficient, and it is above or equal to 1
572 in the output-oriented approach. If H equals 1, the farm is considered to be technically efficient.
573 Finally, λ is a vector of F weights, or intensity variables, which identifies the extent to which the
574 different observations are used to construct that part of the piecewise linear frontier approximation
575 that envelops the f' data point.

576 The restrictions imposed by equations (2.a)–(2.b) ensure that the farm stays within the production
577 possibility set for the sector. The production possibility set is based on the assumption that it is
578 impossible to produce more than the observed outputs, or a linear combination of these (equation 2.a
579 and 2.b), using less than the observed inputs or linear combinations of these (equation 2.b). VRS are
580 assumed by inclusion of restriction (2.c). The DEA linear programming model indicates the potential
581 technical efficiency gain for each farm and for the industry as a whole, if all farms were technically
582 efficient, compared to the initial situation.

583

584 **Appendix 2:**

585 **Mean Technical Efficiency (TE) scores estimated in the basic DEA model with variable returns**
586 **to scale for 14 and 29 farms and bootstrapping of TE scores for the model with 29 farms**

	Basic DEA model		Basic DEA model		Bootstrap TE Scores	
	14 farms		29 farms		DEA model	
	Input oriented	Output oriented	Input oriented	Output oriented	Input oriented	Output oriented
Mean TE-score	0.84	0.82	0.83	0.83	0.69	0.70
St. deviation	0.13	0.14	0.17	0.17	0.11	0.12
Maximum	1.00	1.00	1.00	1.00	0.86	0.87
Minimum	0.65	0.62	0.48	0.51	0.41	0.47
Scale efficiency	0.91	0.93	0.91	0.91	0.86	0.84

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