

# Nostalgia: A Possible Source of Behavior Intention to use AI Technology

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# Agenda



- Introduction
- Central Research Question
- Literature Review
- Research Model and Hypotheses
- Roadmap to complete the Research



# Introduction

- Artificial Intelligence Enabled Personal Assistant (AIEPA)
  - Alexa or Google Home
- Nostalgia: “ Emotional Yearning,” (Boym, 2002-2008).
- Nostalgia Marketing Strategy.
- Barriers to Adoption of AIEPAs.
  - Resistance to Change
  - AI Phobia



# Central Research Question

- CRQ:

Is Nostalgia able to mitigate barriers like Resistance to Change and AI Phobia, thereby ensuring that the end users display a behavior intention to use an AIEPA?



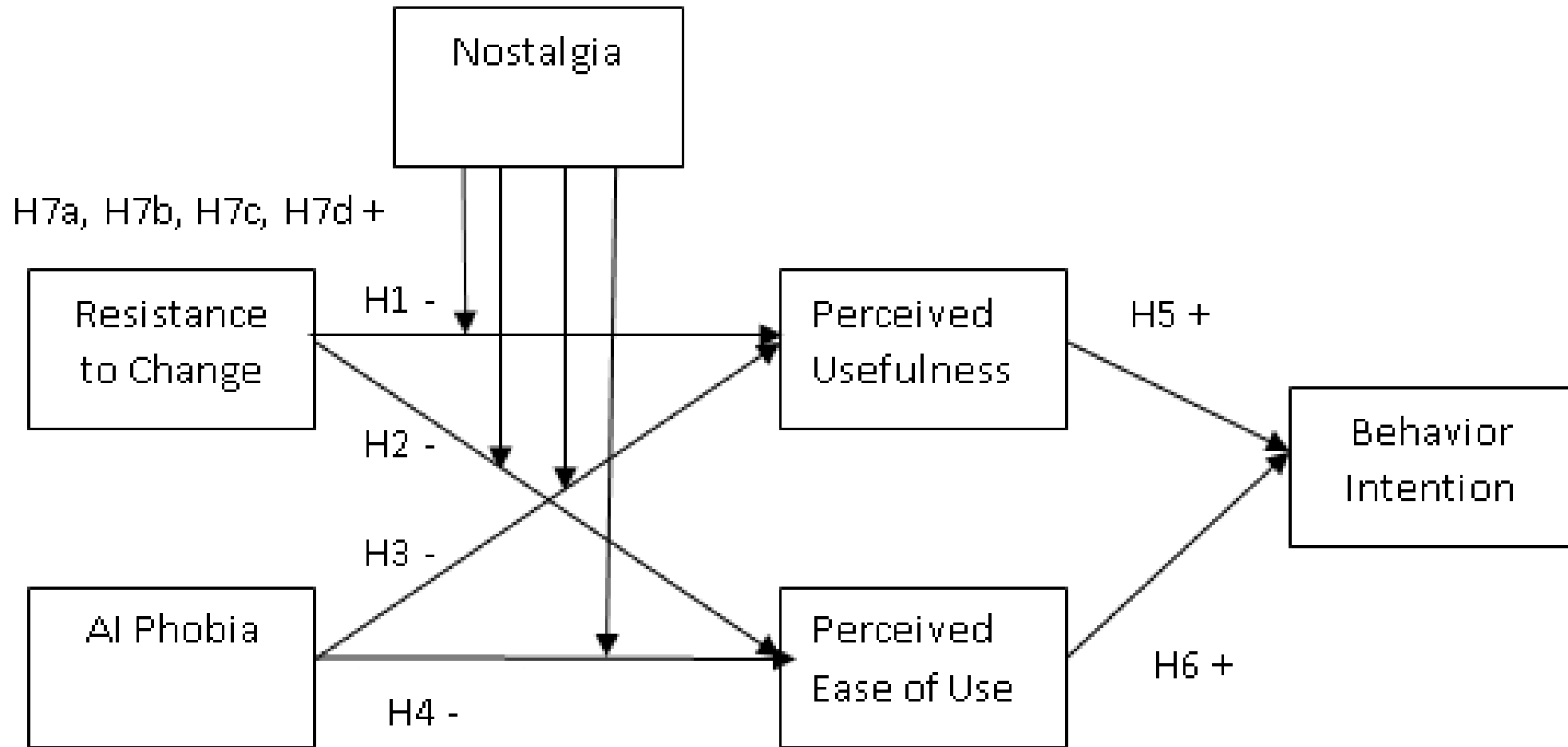
# Literature Review findings



- Literature Streams
  - Resistance to Change (Kim and Atreyi,2009).
  - AI phobia (Kim,2019).
  - Commercial Nostalgia (Niemeyer and Keightley, 2020).
  - Sports Nostalgia (Smart et al., 2015).
- Nostalgia for business organizations (Rana et al., 2020)
- Gaps
  - Information Systems research area
  - AI research Perspective



# Research Model



# Research Model



- H1 Resistance to change negatively influences the end user's perception about the usefulness of the AIEPA.
- H2 Resistance to change negatively influences the end user's perception about ease of use related to the AIEPA.
- H3 AI Phobia negatively influences the end user's perception about the usefulness of the AIEPA.



# Research Model



- H4 AI Phobia negatively influences the end user's perception about ease of use related to the AIEPA.
- H5 Perceived Usefulness about the AIEPA will positively influence the Behaviour Intention to use AIEAP.
- H6 Perceived Ease of Use about the AIEPA will positively influence the Behaviour Intention to use AIEPA.





# Research Model



- H7a Nostalgia moderates the effect of Resistance to change on the Perceived usefulness of AIPEA.
- H7b Nostalgia moderates the effect of Resistance to change on the Perceived ease of use of AIPEA.
- H7c Nostalgia moderates the effect of AI Phobia on the Perceived usefulness of AIPEA.
- H7d Nostalgia moderates the effect of AI Phobia on the Perceived ease of use of AIPEA.



# Roadmap to complete the Research



- Gather Feedback from the TREO forum.
- Improve Literature Review.
- Improve Theoretical Foundations for the Model.
- Replace TAM with ECT or VAM.
- Seek guidance from TREO session chairs /participants for collaboration.



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# Thank you

