

Application of the contingent valuation method to estimate a recreational value for the freshwater inflows into the Kowie and the Kromme Estuaries

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Abstract

This paper assesses the amount recreational users are willing to pay to secure an increase in freshwater inflows into 2 South African estuaries, the Kowie and the Kromme. A questionnaire was administered to 150 respondents at each estuary site during the period December 2002 to January 2003. The values of freshwater inflows into the Kowie and the Kromme Estuaries were calculated at R0.072/m³ and R0.013/m³, respectively. Total WTP values were estimated at R938 296.59 and R974 019.20, respectively. A valuation function to predict willingness-to-pay was predicted using the Tobit model estimation of linear bid functions. Annual levies paid (consisting of fishing licences, boat registration fees, etc.), distance of current accommodation to estuary, number of household members, primary use of estuary (i.e. recreation or commercial), how informed the respondent was and investment in boats and vehicles were shown to be important predictors of willingness-to-pay in the case of the Kromme Estuary. Level of education, race of respondent, annual levies paid, investment in estuary access equipment and respondent status (i.e., visitor vs. non-visitor) were shown to be important predictors of willingness-to-pay in the case of the Kowie Estuary. An expectations validity assessment indicated that the estimates were credible.

Keywords: contingent valuation method, recreation, estuary, freshwater inflows

Introduction

The future conservation status of many estuaries around the South African coastline is heavily dependent on adequate freshwater inflows (Lamberth and Turpie, 2003; Maree et al., 2003; Turpie et al., 2002; Hosking et al., 2002). Freshwater inflows into many South African estuaries are, however, being reduced due to uncontrolled alien tree and plant infestations, coupled with an ever-increasing human demand for freshwater (Lamberth and Turpie, 2003; Turpie et al., 2002). Insufficient freshwater flowing into estuaries leads to the partial loss of the environmental service flows supplied by them – the relative availability of these service flows enables and/or promotes the occurrence of recreational activities (Adams, 2001). Consequently, the loss of environmental service flows has adverse economic consequences as the residential and holiday recreational appeal of the estuaries is diminished.

Two South African estuaries, namely the Kowie and the Kromme are suffering from a growing deficiency of freshwater inflow due to various forms of water abstraction (Adams, 2001; Lamberth and Turpie, 2003). The effect of freshwater abstraction has varying effects on different types of estuaries (Schalacher and Wooldridge, 1996; Whitfield and Wooldridge, 1994). The Kowie and Kromme Estuaries are classified as permanently open ones. The effects of water abstraction on these types of estuaries are as follows: a fall in riverine nutrient plants, increased salinity levels, reduced

fish recruitment, increased sand shoal size and a bigger flood requirement (Hosking et al., 2004).

In terms of the Kowie Estuary, the mouth and lower reaches have been significantly developed and altered over time. One of the main problems experienced in the Kowie Estuary is the deposition and accumulation of sediment (Kowie Estuary Management Plan, 1999; Schumann, 2001; Hosking et al., 2004) due to inadequate freshwater inflows. This has been found to negatively interfere with the boating, fishing and birding activities that take place on the river and could negatively affect tourism (Kowie Estuary Management Plan, 1999; Wooldridge, 2003; Hosking et al., 2004).

The Kromme Estuary is considered to be freshwater starved (Scharler and Baird, 2005; Bate and Adams, 2000; Baird, 2003). Two major dams have been constructed in the catchment area of the Kromme Estuary, namely the Churchill Dam and the Mpofo Dam. These dams have the combined capacity of storing about 133% of the MAR of the Kromme River catchment area. Freshwater inflow into the Kromme Estuary is irregular and relatively low with a mean annual inflow rate of approximately 11 000 m³ (Hosking et al., 2004). Numerous small dams are also situated on the tributaries of the Kromme River and these tend to restrict the water flow. Due to the relatively low freshwater inflows experienced in the Kromme Estuary, fishing and birding activities are compromised and could adversely affect tourism.

The aims of this study were twofold:

- To determine recreational estuary users' total willingness-to-pay for initiatives/actions that would increase the freshwater inflow into the Kowie and Kromme Estuaries so as to maintain or improve the environmental service flows provided by each estuary
- To determine the recreational per cubic metre value of the freshwater inflow into the Kowie and Kromme Estuaries.

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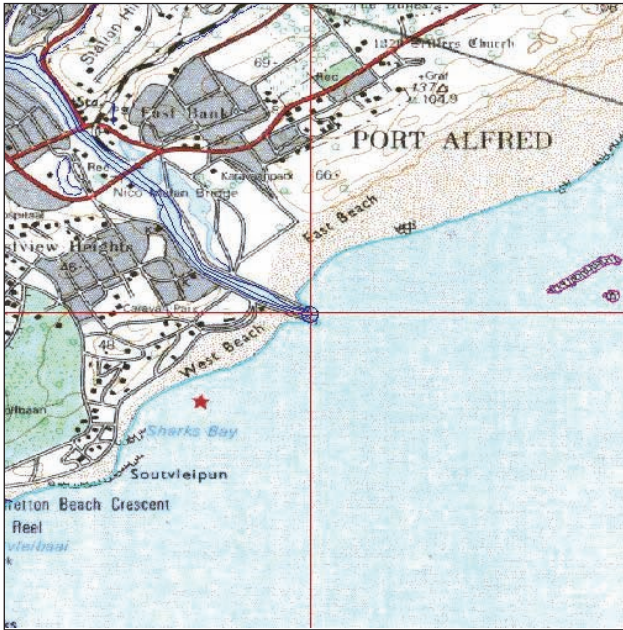


Figure 1
Map of Kowie Estuary
Source: www.upe.ac.za

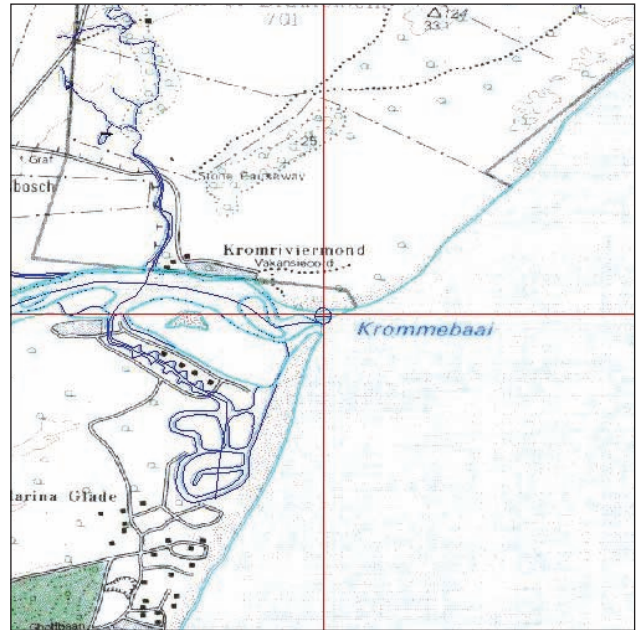


Figure 2
Map of the Kromme Estuary
Source: www.upe.ac.za

The study sites

Kowie Estuary

The Kowie Estuary (another estuary with similar characteristics is the Fish River Estuary and this is approximately 15 km away, by road) opens to the Indian Ocean at 33°36'S, 26°54'E, and is found midway between East London and Port Elizabeth, flowing through the town of Port Alfred. Port Alfred is the administrative capital of the Ndlambe Municipality (Thornton and Gibb, 2005). Data obtained from the 2001 Census indicate a reduction in employment in the agriculture, forestry and mining sectors. There has, however, been significant growth in the construction, manufacturing, real estate, social service and retail sectors. Growth in these sectors has been attributed to the rise in tourism in the area, prompting an increased demand for leisure properties, holiday accommodation and hospitality services (Thornton and Gibb, 2005).

The length of the Kowie River from the mouth to the source is approximately 70 km and the last 21 km of the river, leading into the Indian Ocean, is tidal and is regarded as estuarine (Kowie Estuary Management Plan, 1999; Heydorn and Grindley, 1982; Noble and Hemens, 1978). The lower reaches of the estuary are located within the town of Port Alfred. Road access to the estuary is considered to be good and there are approximately 25 public access points. The closest residential area is located on the estuary.

The catchment area of the Kowie River is approximately 769 km² (Noble and Hemens, 1978). The Kowie River's upper catchment area is made up mostly of privately owned farms, which focus on the production of beef cattle (Cowley and Daniel, 2001). The main crop cultivation takes place on the floodplain.

The steep slopes along the upper to middle reaches of the river are mostly covered with indigenous vegetation. Alien tree species, including *Hakea*, *Pinus* spp., *Acacia* spp. and *Eucalyptus* spp. have, however, also invaded an area of roughly 23 263 ha (20.12%), which is estimated to cause runoff losses amounting to 24 x 10⁶ m³/a (Chapman et al., 1998).

The estuary provides 21 km of navigable water and is mainly used for recreation activities, such as fishing, sailing, skiing and jet skiing (Kowie Estuary Management Plan, 1999; Adams, 2001). The estuary is also used as a harbour for commercial fishing boats, recreational boats and yachts. Subsistence fishing also occurs in the estuary (Kowie Estuary Management Plan, 1999). Many private waterfront homes are situated along the lower reaches of the estuary, particularly along the Western Bank. These homes often have jetties and slipways protruding into the main channel. These jetties, together with larger boats moored midstream, obstruct and limit the utilisation of the main channel (Heydorn and Grindley, 1982).

Over time, the mouth and lower reaches of the estuary have been significantly developed and altered. During the last century, the mouth of the estuary was canalised and infrastructural and residential development has taken place in and around the lower reaches of the estuary. A marina was established on the east side of the estuary, close to the mouth (Kowie Estuary Management Plan, 1999).

Although the Kowie River is considered to be perennial, the river flow can come to a halt for 2 to 3 months during abnormal drought conditions (Whitfield and Wooldridge, 1994). The Kowie River has a very swift run-down period resulting in a high flow over a very short duration (Heydorn and Grindley, 1982). Mean annual runoff is estimated at 23 x 10⁶ m³ (Adams, 1991).

The Kromme Estuary

The Kromme Estuary opens into St. Francis Bay at 34°08'S: 24°51'E, and is located approximately 55 km west of Port Elizabeth. The Kromme Estuary supports many recreational activities, namely fishing, birding, bait collection, waterskiing, canoeing, boat cruisers, hiking and swimming (Adams, 2001). Tourism is seen as an important income generator in the area (Davies, 2009). The recent establishment of the second golf course in St Francis Bay (The Links) has also provided the area with much needed job creation (Davies, 2009).

The Kromme is classified as a permanently open estuary with a relatively undisturbed catchment area (Heymans, 1992). The total length of the Kromme River is approximately 95 km (Reddering and Esterhuysen, 1983). The last 14 km of the river, leading into the Indian Ocean, is tidal and is regarded as estuarine (Heymans, 1992). The estuary is considered to be one of the few relatively pristine systems in the country. Minimal industrial activity occurs in the catchment or in the estuary floodplain (Baird, 2003).

The catchment area is approximately 936 km² (Baird, 2003) in size. Small agricultural and urban settlements are found in the catchment area. The main agricultural activities include livestock farming and grain cultivation (Hosking et al., 2004). The catchment area comprises of 11.73 km² of natural forest, 79.6 km² of fynbos and private farmland (Heymans, 1992). However, 6.50% of the catchment area is invaded by alien trees, which reduces annual water runoff by about 27.90 x 10⁶ m³/a (Chapman et al., 1998).

A marina canal system was constructed in a marshy area at the estuary mouth, and has undergone numerous expansions over the years in order to accommodate the construction of more houses (Crosby, 1993). Numerous small dams are also situated on the tributaries of the Kromme River, which restrict the water flow. The dams have a combined storage capacity of approximately 133% of the MAR of the Kromme River catchment (Baird, 2003). Other in-stream obstructions include several minor crossings, as well as the N2 national road. Annual rainfall varies between 700 mm and 1 200 mm (Baird, 2003). Freshwater inflow into the Kromme Estuary is irregular and relatively low, with a mean annual flow rate of about 11 000 m³. The system is considered to be freshwater starved (Baird, 2003).

Method and data

The contingent valuation method

The value of the recreational services provided by an estuary is modelled through the effects of a freshwater inflow quantity change. In principle, there are several methods by which these values can be inferred, for instance, the hedonic price method and the travel cost method. Because the contingent valuation method (CVM) is the most amenable to fine-tuning, it was preferred in this study. It can be used in the case of estuaries to infer economic values for the services they provide (Hosking et al., 2004). The premise of this study is that individuals who use the environmental services provided by estuaries for recreational purposes are willing to pay to increase the freshwater inflows into them so as to maintain or improve the said services. Accordingly, respondents were asked the maximum amount they would be willing to pay for a project that would secure an increase in freshwater inflows into the estuary. The willingness-to-pay welfare measure was chosen for the purposes of this study instead of the willingness-to-accept one, since the former measure is more appropriate in cases where desired quality or quantity increases would require higher payment levels (see Mitchell and Carson, 1990). A Tobit Model was fitted to the data collected for each estuary in order to generate a predictive WTP model. The Tobit Model is commonly used in CVM studies to describe the relationship between WTP (i.e., the dependent variable) which is non-negative, and a vector of explanatory variables. The use of the ordinary least method (OLS) would, in this case, produce negative predicted WTP values which is incorrect from a theoretical perspective.

Questionnaire and survey

Every attempt was made in this study to adhere to the guidelines for the application of the CVM, recommended in the Arrow et al. (1993) report. These attempts are described below:

- The survey was conducted via personal interviews
- The pre-coded questionnaire, used as the survey instrument, was pre-tested during a pilot survey (after the pilot study the questionnaire was simplified and improved)
- A scenario was formulated to make respondents aware of the positive changes an increase in freshwater inflows would have on the estuary (the good to be valued was accurately described). The required increase in inflows to secure positive changes for each estuary was estimated by a panel of estuarine specialists. The panel was convened, as part of an ongoing investigation into the value of freshwater inflows into South African estuaries, under the auspices of the Water Research Commission and included the following members: T Wooldridge, P Huizinga, A Whitfield and J Adams. The scenario described to the respondent in the case of the Kowie Estuary was as follows: 'What levy per year are you willing to pay (including what you already do pay) for a project to increase the river water inflow (due to urban and agricultural abstraction or reduced flows through forestry or vegetation changes) into the estuary of 56% over what currently flows into the estuary? Another way of seeing this is WTP to increase the proportion of MAR inflow into the estuary from 34% to 80%.'
- The levy would be collected by the local authority from all users who derive benefit directly or indirectly, including those providing visitors access to the Kowie Estuary. This levy would be collected in rates and user fees to those accessing the water. It would be used to fund the 'purchase' of 13 x 10⁶ m³ of water, i.e., enough freshwater inflow to secure the changes in estuary services indicated.' The positive changes were then described to the respondent. The same scenario was described to users of the Kromme Estuary, with the applicable scientific data.
- In the case of the Kowie Estuary, the willingness-to-pay question was based upon a specified increase of 56% of current freshwater inflow (i.e. a 13 x 10⁶ m³ increase), which would positively alter the estuary's functioning, and as a result lead to a 25% increase in the availability of angling fish, mudprawn and birdlife.
- The willingness-to-pay question in the case of the Kromme Estuary was based upon a specified increase of 812% of current freshwater inflow (i.e. a 75.5 x 10⁶ m³ increase), which would positively alter the functioning of the estuary, and as a result lead to a 25% increase in the availability of angling fish, mudprawn and birdlife. In both cases, the above scientific information was explained to the respondent.
- A willingness-to-pay welfare measure was employed in the study. The payment card question format, showing annual rand willingness-to-pay options ranging from R0 to R1 001+, was used to elicit the respondent's willingness-to-pay (Frazer and Lawley, 2000). This bidding format was used because it is not subject to starting-point biases. It should, however, be noted that the use of absolute values in the payment card instead of R/m³ values could lead to an underestimation of the value of freshwater inflow. The listed range of rand options were selected in accordance with the characteristic financial outlays made by respondents on other publicly provided services.

- Non-responses were zero (upon data validation, unusable responses were discovered and discarded).
- Respondents were reminded of the substitute estuaries available, as well as of the fact that they would have to make a monetary sacrifice in order to make a payment (respondents face a budget constraint). This was done in an attempt to reduce mental account bias.
- An annual user levy was used as the payment (bid) vehicle. Respondents were told that the same levy would be charged to residents and tourists.
- Finally, a follow-up question on zero responses to the willingness-to-pay one was also included in the questionnaire - the respondent was asked for his or her reasons for providing a zero response.

The questionnaire was also prepared to obtain information on: the predominant use of the estuary; whether the respondent was a visitor or resident; whether the respondent made a living out of the estuary; the frequency of estuary use; the respondent's knowledge about the estuary; the different attributes and activities of the estuary; how far away from the estuary the respondent lived; the respondent's current cost of using the estuary; the value of the respondent's equipment that was used to access the estuary services; and personal information about the respondent, including race, level of education, level of income and gender.

Preliminary target population estimates were generated from 2 sources: first, GIS census data on the population living within 10 km of the estuary mouths, and second, interviews with local authorities on the user population. These estimates were later revised based on additional information gained during the administration of the surveys. The estimates of the number of user households (i.e., target population) for the Kowie and Kromme Estuaries were 3 234 and 3 200, respectively. During the surveys, a questionnaire was administered to 150 respondents (this size was the maximum that could be surveyed with the budget available) at each estuary site during the period stretching from December 2002 to January 2003. A simple random sampling technique was employed. This period was chosen so as to obtain a suitable mix of visitors and permanent resident users. Face-to-face interviews were conducted with the respondents by one trained enumerator at each estuary. The interviewers read the questions from the survey instrument to the respondents upon which the respondents' answers were recorded on the questionnaire by the interviewer. In the case of the Kowie Estuary 58% of the respondents were visitors and 42% were residents and in the case of the Kromme Estuary, 46% were visitors and 54% were residents.

The sample sizes were calculated using the equation below:

$$n = \frac{N}{1 + N \cdot e^2}$$

where:

n is the required sample size

N is the target population size

e is the desired level of precision

The target population size was taken to be the total number of households for each estuary (i.e. 3 200 for the Kromme and 3 234 for the Kowie) and the desired level of precision was set equal to 8%. This level of precision ensures representivity from the selected population, because the generally accepted level of precision for representative samples is 10% or less (Fink, 2003). Accordingly, the sample sizes were estimated to be 149 respondents for both estuaries - expressed as a percentage of the target population for the Kowie and Kromme surveys the sample size

was 4.64% and 4.69%, respectively.

The valid response rate for the Kromme Estuary was 100% (150 questionnaires). The response rate for the Kowie Estuary was 67% (100 questionnaires) - the reason for this low response rate was that many of the respondents were reluctant to provide critical information, specifically annual pre-tax income.

Characteristics of respondents

It is evident from the study that the Kowie and the Kromme Estuaries are used mainly for recreational purposes. Table 1 provides a summary of the socio-economic profiles of the sample of households surveyed at the two estuaries in question.

Average	Kowie	Kromme
Household size (No. of people)	4.0	2.8
Annual levies paid (in R)	335	391
Distance of respondents' current accommodation (in km)	2	3
Approximate worth of respondents' vehicles and boats owned (in R)*	219 340	208 173
Education level of respondents (No. of years)	13	13
Annual pre-tax income (in R)	258 500	186 833
Percentage of respondents that were permanent residents	42%	54%

**The approximate worth of respondents' vehicles and boats owned was included as an explanatory variable of WTP to serve as a proxy for income in cases where respondents refused to divulge their income level.*

The socio-economic profile of the Kowie respondents broadly corresponds to that of the Kromme respondents. The only large disparity is in annual pre-tax income earned.

Freshwater inflows and willingness-to-pay

Table 2 below summarises the willingness-to-pay bids for projects that will secure increased freshwater inflows into the Kowie and the Kromme Estuaries.

Willingness-to-pay (WTP)	Kowie %	Kromme %
Zero willingness-to-pay		
R0	17	28.7
Positive willingness-to-pay		
R5	1.0	0.0
R15	3.0	0.0
R25	2.0	0.0
R40	10.0	0.7
R75	18.0	7.3
R150	15.0	8.7
R350	22.0	33.3
R750	9.0	12.7
R1 500	2.0	8.7
R2 500	0.0	0.0
R3 500	0.0	0.0
R4 000+	1.0	0.0

From the data in the above table, a weighted average WTP value was calculated for the Kowie and the Kromme Estuaries. These values were R198 and R265, respectively.

The predicted median WTP values used for aggregation purposes were derived by applying the Tobit Model to a predictive WTP function. These values are described in Tables 3 and 4. Of those respondents questioned at the Kowie and Kromme Estuaries respectively, 17% and 28.7% submitted zero willingness-to-pay bids and these were deemed to be protest bids. The protest bids were retained for analysis purposes as it is statistically incorrect to exclude them. Sample selection bias, as a result of the purposeful omission of zero bids, may cause one or both of the following consequences: first, the empirical analysis of the valuation function may produce inconsistent parameter estimates, and second, the calculated benefit measures and, thus, the total values derived may also be biased. One per cent of the respondents for the Kowie Estuary had a willingness-to-pay bid in excess of R4 000. These responses were treated as outliers and were omitted. None of the respondents for the Kromme Estuary provided excessively large bids.

A chi-square test for significance was conducted to test whether visitors and residents provided significantly different WTP values. The fact that the null hypothesis holds in the chi-square test suggests that there are no significant differences in terms of the WTP figures provided by residents and visitors.

Willingness-to-pay functions

A Tobit Model was fitted to the data collected for each estuary in order to generate predictive models of willingness-to-pay (WTP). As WTP is a censored dependent variable, the ordinary least squares (OLS) method cannot be applied in this instance. In the case of a censored dependent variable the OLS method will predict negative WTP values which are incorrect from a theoretical point of view. Some argue that when R² values for valuation functions are less than 15% the credibility of the predictive model is of questionable use (Mitchell & Carson, 1990).

Predictors which did not offer sufficient statistical significance were omitted from the valuation functions. The results for the Kowie and Kromme Estuaries respectively, are documented below in Tables 3 and 4.

Dependent variable: WTP_H_Q				
Method:	ML – Censored normal			
Tobit				
Variable	Coefficient	Std. error	z-Statistic	p-Value
Constant	-497.548	298.721	-1.666	0.096
Education	49.756	24.181	2.058	0.040
Levies	0.447	0.195	2.288	0.022
Race	-251.328	228.482	-1.100	0.271
Vehicles, boats worth	0.001	0.000	2.735	0.006
Visitor	-210.095	107.175	-1.960	0.050
R ²	0.261			
Adjusted R ²	0.213			
Log likelihood	-638.608			

The signs of all the coefficients, shown in Table 3 above, are in accord with predictions. It can be deduced from Table 3 that for every extra year of education completed, willingness-to-pay increases by approximately R50. Worth of vehicles and boats and levies are positively correlated to willingness-to-pay - for each additional R1 000 increase in worth of vehicles and boats, willingness-to-pay increases by R1. For every additional rand paid in annual levies, willingness-to-pay increases by approximately R0.45. For every additional visitor, willingness-to-pay decreases by R210.

Dependent variable: WTP_H_Q				
Method:	ML – Censored normal			
Tobit				
Variable	Coefficient	Std. error	z-Statistic	p-Value
Constant	-435.439	156.797	-2.777	0.006
Distance	16.622	11.873	1.400	0.162
Levies	0.908	0.123	7.408	0.000
People_ household	47.323	25.177	1.880	0.060
Recreation	-69.301	120.040	-0.577	0.564
Vehicles, boats worth	0.001	0.000	3.791	0.000
Well informed	126.066	63.923	1.972	0.049
R ²	0.595			
Adjusted R ²	0.575			
Log likelihood	-816.105			

For every additional rand paid in annual levies to estuary services, willingness-to-pay increases by approximately R0.91. It was found that the worth of vehicles and boats was highly statistically significant, but has only a small effect on willingness to pay - for every R1 000 increase in the current value of vehicle and boats, WTP increases by R1. People who are well informed on estuarine ecology were willing to pay R126 more than less knowledgeable respondents. WTP also increased by R47 for each additional family member making use of the estuary.

Recreational estuary users' median willingness-to-pay

The predictive WTP equations for the Kowie and Kromme Estuaries (see Tables 3 and 4 above) are provided below in Eqs. (1) and (2), respectively:

$$WTP = -497.548 + 49.756EDU + 0.447LEV - 251.328RACE + 0.001WORTH - 210.095VIS \quad (1)$$

$$WTP = -435.439 + 16.622DISTANCE + 0.908LEVIES + 47.323PEOPLE_HOUSEHOLD - 69.301RECREATION + 0.001WORTH + 126.066WELL_INFORMED \quad (2)$$

When the median values (obtained from the sample data) are substituted into Eqs. (1) and (2) above, the predicted median WTP values for the Kowie and Kromme Estuaries are R290.14 and R304.38, respectively.

The recreational value of the freshwater inflows

Two recreational values of the freshwater inflows into the Kowie and Kromme Estuaries are reported here: one showing what the entire visiting population is prepared to pay per annum for increased freshwater inflows, and another showing the R/m³ value of water per annum.

The total willingness-to-pay (TWTP) for changes to estuary services for the Kowie and Kromme Estuaries (see Table 5 below) was calculated as the products of the predicted median WTP per annum and the estimated number of households.

Estuary	Predicted median of WTP	Estimates of number of households	TWTP	Change in inflow (x10 ⁶ m ³)
Kowie	290.135	3 234	R 938 296.59	13
Kromme	304.381	3 200	R 974 019.20	75.5

In total, the populations visiting the Kowie and Kromme Estuaries are willing to pay R938 296.59 and R974 019.20/a, respectively, for a positive change in freshwater inflows (i.e. a 13 x 10⁶ m³ change in the case of the Kowie Estuary, and a 75.5 x 10⁶ m³ change in the case of the Kromme Estuary).

The per cubic metre per annum rand value of water is the TWTP divided by the change in inflow (m³) (see Table 5) required for each selected estuary, in order to secure the previously mentioned positive recreational changes. This information is presented in Table 6 below.

Estuary	Value/m ³
Kowie	R 0.072
Kromme	R 0.013

The figures presented in Table 6 might represent a possible under-estimation of WTP, the reason being that respondents were not asked for a WTP value in m³, but rather an absolute value.

It is concluded that the WTP per cubic metre per annum for freshwater for the Kowie and the Kromme Estuaries are R0.072 and R0.013, respectively. These WTP values represent how much could be charged for delivering the required freshwater inflows. These marginal values should be compared with marginal cost information in order to guide the allocation of freshwater inflows into the respective estuaries. This would allow for the establishment of an optimum inflow in order to facilitate sound water resource management.

It is also useful to compare the recreational values in Table 6 with the raw water tariffs in the applicable water management area. Table 7 provides this information in R/m³, within the Fish to Tsitsikamma water management area, which incorporates the Kowie and the Kromme estuaries. The recreational values reported in Table 6 are considerably lower than the raw water tariffs presented in Table 7, thus implying that a higher value is placed on water for domestic/industrial, agriculture and forestry use.

Conclusions

The premise of this study was that individuals who use the environmental services provided by estuaries for recreational pur-

Domestic/industrial	Agriculture: Irrigation and watering livestock	Forestry
R 0.89	R 0.50	R 0.27

Source: *Water resource management charges: simplified guide (2009)*.

poses are willing to pay to increase the freshwater inflows into them so as to maintain or improve these services. The survey conformed to most of the guidelines suggested by Arrow et al. (1993), and a conservative payment/bid elicitation approach was adopted. The models selected for the purpose of estimation used annual levies paid and investment in vehicles and boats *inter alia*, to predict WTP for inflows into the Kromme Estuary, and level of education, annual levies paid, investment in estuary access equipment and respondent status (visitor vs. non-visitor) to predict WTP for inflows into the Kowie Estuary. The paper finds that the recreational value of freshwater inflows into the Kowie and the Kromme Estuaries respectively, was R0.072/m³ and R0.013/m³ in the year 2002. These marginal values still need to be compared with marginal cost information in order to guide the allocation of freshwater inflows into the respective estuaries (Hosking, 2008).

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Appendix : Example of questionnaire used in the study

WRC CVM QUESTIONNAIRE – ADMINISTERED BY UPE – PUBLIC ISSUE OF FRESH WATER INFLOW INTO THE KROMME ESTUARY

INSTRUCTIONS TO PERSON ADMINISTERING THE QUESTIONNAIRE

(A) NAME OF PERSON ADMINISTERING QUESTIONNAIRE (NOT RESPONDENT): _____

(B) NO RESPONDENTS NAME IS TO BE RECORDED AND THE INFORMATION GIVEN BY THEM IS TO BE TREATED AS CONFIDENTIAL.

(C) THERE ARE 19 QUESTIONS. PLEASE TICK THE APPROPRIATE BLOCKS.

1. CATEGORY OF RESPONDENT

CATEGORY OF USER/RESPONDENT	
RECREATION BOAT SPORTS SWIMMER FISHER/BAIT COLLECT BIRDER PROXIMITY/VIEW	1
COMMERCIAL/SUBSISTENCE	2
NON-USERS (0 OR +WTP)	3

2. RACE OF RESPONDENT

RACE	
BLACKS	1
WHITES	2
COLOUREDS	3
INDIANS	4
OTHER	5

3. GENDER OF RESPONDENT

MALE	1
FEMALE	2

4. VISITOR OR RESIDENT?

4.1 VISITOR	1
4.2 RESIDENT	2

5. WHAT DO YOU THINK WILL HAPPEN IF THERE IS A SIGNIFICANT REDUCTION OF FRESH WATER INFLOW INTO THE ESTUARY?

PERSON IS WELL INFORMED – KNOWS MORE THAN 3 OF THE IMPACTS LISTED BELOW	1
PERSON HAS PARTIAL KNOWLEDGE – KNOWS 1-3 OF THE IMPACTS LISTED BELOW	2
PERSON IS POORLY INFORMED – KNOWS 0 OF THE IMPACTS LISTED BELOW	3

FILL IN THE GAPS IN THE PERSON'S KNOWLEDGE – IMPACTS TO BE READ TO THE RESPONDENT

THE INCREASE 812 % OF CURRENT FRESH WATER INFLOW INTO THE ESTUARY CAN BE EXPECTED TO HAVE CONSEQUENCES OF UP TO THE FOLLOWING MAGNITUDES:

For Boaters 1. no change
For Swimmers 1. no change
For Fishers/bait collectors 1. a 25% increase in angling fish 2. a 25% increase in the availability of mudprawn
For birders 1. a 25% increase of foraging birds in the intertidal areas
From the perspective of view and people staying near the estuary 1. no change
From the perspective of the world generally 1. No change

6. DO YOU MAKE A LIVING FROM THE ESTUARY?

YES	1
NO	2

7. HOW OFTEN PER YEAR DO YOU USE THE ESTUARY ON AVERAGE?

DAYS	
LESS THAN 1	0
1	1
2-7	2
8-14	3
21-28	4
29-59	5
60 +	6

8. HOW MANY PEOPLE MAKE UP YOUR HOUSEHOLD?

NUMBER OF MEMBERS OF HOUSEHOLD	
1	1
2	2
3	3
4	4
5	5
6	6
7+	7

9. OF THE MEMBERS OF YOUR HOUSEHOLD, HOW MANY USE THE ESTUARY IN SOME WAY OR OTHER IN THE YEAR – FOR RECREATION OR MAKING A LIVING?

NUMBER OF MEMBERS OF HOUSEHOLD	
1	1
2	2
3	3
4	4
5	5
6	6
7+	7

10. RATE THE RELATIVE IMPORTANCE YOU ATTACH TO THE FOLLOWING ACTIVITIES/ATTRIBUTES OF THE ESTUARY:

EX IMP = EXTREMELY IMPORTANT
V IMP = VERY IMPORTANT
M IMP = MODERATE IMPORTANCE
UNIMP = UNIMPORTANT

ACTIVITIES/ ATTRIBUTES	EX IMP	V IMP	M IMP	UNIMP	
10.1 BOAT SPORTS (EXCLUDING FISHING)	4	3	2	1	
10.2 SWIMMING	4	3	2	1	
10.3 FISHING	4	3	2	1	
10.4 VIEWING ESTUARY	4	3	2	1	
10.5 PROXIMITY – BANKS FOR PICNICS OR – ACCOMMODATION CLOSE TO IT	4	3	2	1	
10.6 BIRD WATCHING	4	3	2	1	
10.7 COMMERCIAL – ALL BUSINESS ACTIVITIES	4	3	2	1	
10.8 PRESERVATION OF UNIQUE FEATURES	4	3	2	1	
10.9 OTHER (SPECIFY)	4	3	2	1	SPECIFY

11. HOW MUCH DOES YOUR HOUSEHOLD PAY PER YEAR IN LEVIES FOR USE/ACCESS TO THE ESTUARY IN FISHING, BOATING, BAIT COLLECTION AND OTHER FEES?

RAND PAYMENTS	
0 – 50	1
51 - 100	2
101 – 200	3
201 – 400	4
401 – 500	5
501 – 800	6
801 – 1000	7
1001 +	8

Working Box

Background Information (per annum or per visit) –

e.g. Keurbooms

- Boating fee (R250 p.a. and R115 for a 30 day licence motorised)
- Angling fee (R35 p.a.)
- Bait collection fee (R50 p.a.)
- Launching fee (free)
- Access to banks fee (free)

12. WHAT LEVY PER YEAR ARE YOU WILLING TO PAY (INCLUDING WHAT YOU ALREADY DO PAY) FOR A PROJECT TO INCREASE RIVER WATER INFLOW (DUE TO URBAN AND AGRICULTURAL ABSTRACTION OR REDUCED FLOWS THROUGH FORESTRY OR VEGETATION CHANGES) INTO THE ESTUARY OF 812 % OVER WHAT CURRENTLY FLOWS INTO THE ESTUARY. ANOTHER WAY OF SEEING THIS IS WTP TO INCREASE THE PROPORTION OF MAR INFLOW INTO THE ESTUARY FROM 10% TO 80%.

THE LEVY WOULD BE COLLECTED BY THE LOCAL AUTHORITY FROM ALL USERS WHO DERIVE BENEFIT DIRECTLY OR INDIRECTLY, INCLUDING THOSE PROVIDING VISITORS ACCESS TO THE KROMME ESTUARY. THIS LEVY WOULD BE COLLECTED IN RATES AND USER FEES TO THOSE ACCESSING THE WATER. IT WOULD BE USED TO FUND THE 'PURCHASE' OF 75.5 MILLION M³ OF WATER, I.E., ENOUGH FRESH WATER INFLOW TO SECURE THE CHANGES IN ESTUARY SERVICES INDICATED.

For Boaters

1.no change

For Swimmers

1.no change

For Fishers/bait collectors

1. a 25% increase in angling fish
2. a 25% increase in the availability of mudprawn

For birders

1. a 25% increase of foraging birds in the intertidal areas

From the perspective of view and people staying near the estuary

1. no change

From the perspective of the world generally

1. No change

AMOUNT WILLING TO PAY UNDER HIGH IMPACT SCENARIO DESCRIBED ABOVE (RAND)	
0	0
1 – 10	1
11 - 20	2
21 – 30	3
31- 50	4
51 – 100	5
101 - 200	6
201 – 500	7
501 – 1000	8
1001 – 2000	9
2001 – 3000	10
3001 – 4000	11
4001 + (SPECIFY)	12 SPECIFY

13

13. IF YOUR ANSWER TO EITHER OF THE ABOVE (QUESTION 12) IS ZERO, WHAT ARE YOUR REASONS (YOU MAY HAVE MORE THAN ONE)?

REASON	
13.1 CANNOT AFFORD THE FEES	1
13.2 GET NO OR NEGLIGIBLE VALUE OUT OF ESTUARY SERVICES	2
13.3 ABUNDANCE OF SERVICE OPTIONS – NO SCARCITY, THEREFORE WHY PAY	3
13.4 LACK OF CONFIDENCE IN GOVERNMENT TO COLLECT AND USE FEES COLLECTED FOR THE WATER PURCHASE	4
13.5 OTHER (SPECIFY)	5

14. WHAT WOULD YOUR HOUSEHOLD SACRIFICE IN ORDER TO MAKE THIS PAYMENT? (THE MONEY HAS TO COME FROM SOMEWHERE – THE BUDGET CONSTRAINT – MAY TICK MORE THAN ONE BLOCK)

SERVICE INCOME WOULD BE REALLOCATED FROM	
14.1 RECREATION ACTIVITIES	1
14.2 DOMESTIC/HOUSEHOLD LIVING	2
14.3 DIS-SAVING	3
14.4 OTHER (SPECIFY)	4 SPECIFY

15. DISTANCE IN KILOMETRES OF RESPONDENT'S CURRENT ACCOMMODATION (NOT NECESSARILY PLACE OF PERMANENT ABODE) FROM THE ESTUARY.

DISTANCE FROM ESTUARY (KM)	
0-1	1
1-3	2
3-10	3
10 +	4

16. APPROXIMATE WORTH OF RESPONDENTS VEHICLES AND BOATS OWNED AT CURRENT PRICES

TOTAL VALUE (RAND)	
0	0
1- 2 000	1
2001- 10 000	2
10 001- 50 000	3
50 001- 100 000	4
100 001- 200 000	5
200 001-400 000	6
400 001 +	7

17. HIGHEST EDUCATIONAL LEVEL ATTAINMENT OF RESPONDENT.

EDUCATIONAL LEVEL	
NO SCHOOLING	1
COMPLETED 7 – 11 YEARS OR SCHOOLING	2
COMPLETED 12 YEARS OF SCHOOLING	3
COMPLETED SCHOOLING PLUS 3 OR MORE YEARS TERTIARY SCHOOLING	4

18. GROSS ANNUAL PRE-TAX INCOME OF RESPONDENT.

PRE TAX INCOME (RAND)	
0 – 50 000	1
50 001 – 100 000	2
100 001 – 150 000	3
150 001 – 200 000	4
200 001 – 250 000	5
250 001 – 350 000	6
350 001 – 500 000	7
500 001+	8

19. DO YOU HAVE ANY OTHER COMMENTS YOU WOULD LIKE TO CONTRIBUTE ON THIS PUBLIC ISSUE?

Questionnaire compiled by members of the Departments of Economics and Zoology, UPE. Questions about this project may be directed at Prof SG Hosking, tel 041-5042205.