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## Designing land taxes to promote conservation through use of rangelands : bio-economic modeling of farm decision-making in southern Namibia

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Key words : bio-economic modeling , institutional incentive , land tax , Namibia , rangeland conservation

**Introduction** In reaction to the skewed land distribution inherited at independence, the Namibian government is engaged in a land reform. One of the tools of the reform is the new agricultural land taxation scheme, implemented in 2006. The objectives of the land tax are, among others, to encourage productive use of the land as well as to ensure funds for land redistribution. However, it has been suggested that the tax, calculated at a fixed rate per ha of farmland, could represent an additional financial burden for the farm and encourage farmers to increase stocking rates, increasing the risk of overgrazing and degradation (LAC 2005). The objective of this paper is to test the impact of the new taxation scheme on stocking practices and their ecological consequences for rangeland quality. In addition, we propose alternative taxation schemes which explore the potential of taxes to foster rangeland on-farm conservation.

**Materials and methods** We used a bio-economic and recursive optimization farm model , able to simulate farmer decision making and strategies on the long term . It enables us to predict responses of farmers to changes in the economic environment and thus the ecological impact of a new tax . The model was parameterized for our case study region in the arid dwarf shrub savanna where farms are 10 ,000 ha on average , annual incomes vary with prices and rainfall from 200 to 450 KNAD with minimum costs of about 250 KNAD . Rangeland ecology was depicted thanks to use of a State-and-transition model with 6 states of rangeland health , defined with jointly with ecologists , farmers and local experts and characterized by their grass and bush vegetation cover . Through the optimization (20 years) , each state has a marginal value which represents its actual production value in NAD/ha . We tested four different taxation scenarios based on the actual taxation procedure (table 1) . The tax level at the moment is very low : 0.75% of the USV (Unimproved Site Value) , which reflects the productive potential of the land . In the proposed incentive and punitive scenarios , we make use of the marginal value to modulate the USV and link the taxation level to the state (or conservation level) of the range .

Table	1 Four	<ul> <li>tax ation</li> </ul>	scenarios	: de 1	finition	, ecologica	l im	pact	. stocking	rate	and	total	tax	income	per	farm.

	scenarii	principle	definition	ha in high quality	ha in poor quality	# SSU	tax per farm KNAD/y
	base	no tax	none	3529	3248	1577	0
	current	Potential productivity	0.75% * USV	3499	3285	1601	1 .35
actual tax rate	punitive	stick	0 .75 * (USV + [USV-marginal value] )	3679	2849	1606	2 .839
	incentive	carrot	0.75% * marginal value-USV)	3880	2348	1590	1 .11
tax rate 10 .75%	current	Potential productivity	same as above	3569	3144	1618	19 35

**Results** Selected results are given in table 1. At its actual level, taxation seems to have an impact neither on herd management strategies nor on the average rangeland condition. Even if the tax rate increased of 10% of the USV, we do not observe a significant change as compared to the no-tax scenario. This might relate to the low amount of yearly taxes as compared to the fixed costs of the farm. Further, we observe that the punitive and incentive schemes have an impact both on herd management and stocking rates applied as well as on the rangeland condition. However, the effect is much greater in the case of the incentive scheme. A slightly greater part of the farm rangeland is in good condition and more importantly the area in poor condition is reduced of 30%. Interestingly, the effect is the same at low (0.75) or higher (10.75) tax rates.

**Conclusions** In the studied system, agricultural land taxes in their present form are not likely to have an impact on farming strategies or to lead to rangeland degradation. However, if designed properly with differentiated tax rates according to the state of the rangeland, taxation has the potential to be an effective tool to foster on-farm conservation, as revealed by this paper.

## Reference

Legal Assistance Center (LAC), 2005, Our land we farm-An analysis of the Namibian commercial agricultural land reform process. Abassade van het Koninkrijk der Nederlanden, Windhoek, Namibia. 63pp.