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Dispositional learning analytics for supporting individualized learning feedback

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9 **Keywords: learning analytics, learning dispositions, dispositional learning analytics, mindsets,**
10 **theories of intelligence, effort beliefs.**

11 **Abstract**

12 An important goal of learning analytics (LA) is to improve learning by providing students with
13 meaningful feedback. Feedback is often generated by prediction models of student success using data
14 about students and their learning processes based on digital traces of learning activities. However,
15 early in the learning process, when feedback is most fruitful, trace-data-based prediction models
16 often have limited information about the initial ability of students, making it difficult to produce
17 accurate prediction and personalized feedback to individual students. Furthermore, feedback
18 generated from trace data without appropriate consideration of learners' dispositions might hamper
19 effective interventions.

20 By providing an example of the role of learning dispositions in an LA application directed at
21 predictive modeling in an introductory mathematics & statistics module, we make a plea for applying
22 dispositional learning analytics (DLA) to make LA precise and actionable. DLA combines learning
23 data with learners' disposition data measured through for example self-report surveys. The advantage
24 of DLA is twofold: first, to improve the accuracy of early predictions; and second, to link LA
25 predictions with meaningful learning interventions that focus on addressing less developed learning
26 dispositions.

27 Dispositions in our DLA example include students' mindsets, operationalized as entity and
28 incremental theories of intelligence, and corresponding effort beliefs. These dispositions were inputs
29 for a cluster analysis generating different learning profiles. These profiles were compared for other
30 dispositions and module performance. The finding of profile differences suggests that the inclusion
31 of disposition data and mindset data, in particular, adds predictive power to LA applications.

32

33

34 **1 Introduction**

35 *“Timothy McKay sees great promise in “learning analytics” — using big data and research to*
 36 *improve teaching and learning:”*

37 *“What I discovered when I began to look at data about my own classes is something that should have*
 38 *been obvious from the start but wasn’t really until I examined the data. I came to understand just*
 39 *how different all the students in my class were, how broadly spread they are across a variety of*
 40 *different spectra of difference, and that if I wanted to teach them all equally well, it doesn’t work to*
 41 *deliver exactly the same thing to every student. ... The first thing that happened for me was to open*
 42 *my eyes to the real challenge, the real importance of personalizing, even when we’re teaching at*
 43 *scale. Then what followed that was a realization that since we had, in fact, information about the*
 44 *backgrounds and interests and goals of every one of our students, if we could build tools, use*
 45 *information technology, we might be able to speak to every one of those students in different ways to*
 46 *provide them with different feedback and encouragement and advice.” (Westervelt, 2017)*

47 This citation from an interview with Timothy McKay, professor of physics, astronomy, and
 48 education at the University of Michigan and head of Michigan’s Digital Innovation Greenhouse,
 49 provides a rationale for supporting education with learning analytics (LA) applications. LA systems
 50 typically take so-called trace data, the digital footprints students leave in technology-enhanced
 51 learning environments while studying, as inputs for prediction models. As one example of such an
 52 approach, Cloude et al. (2020) use gaze behaviors and in-game actions to describe the learning
 53 processes of different students. However, complex trace-based LA models risk turning into ‘black
 54 box’ modeling with limited options to generalize beyond the data they are built on (Rosé et al.,
 55 2019). As a result, a call for ‘explanatory learner models’ (Rosé et al., 2019) was proposed to provide
 56 more interpretable and actionable insights by using different kinds of data.

57 Learners’ orientation to learning, or learning dispositions as referred to by Buckingham Shum &
 58 Deakin Crick (2012), could be one approach to develop, build, and empirically evaluate explanatory
 59 learner models. In Dispositional Learning Analytics (DLA) researchers aim to complement trace data
 60 with other subjective (e.g., survey data) and/or objective (e.g., continuous engagement proxies)
 61 measures of learners’ orientation to learning. Recently several attempts are being made to identify
 62 behavioral proxies of learning dispositions that are trace-based (Buckingham Shum and Deakin
 63 Crick, 2016; Connected Intelligence Centre, 2015; Jivet et al., 2021; Kia, Hatala, Baker, & Teasley,
 64 2021). For example, in a study of 401 MOOC learners, Jivet et al. (2021) allowed participants to
 65 select a learning analytics dashboard that matched with their respective phase of self-regulated
 66 learning (SRL). The findings indicated that learners overwhelmingly chose indicators about
 67 completed activities. At the same time, help-seeking skills predicted learners’ choice of monitoring
 68 their engagement in discussions, and time management skills predicted learners’ interest in
 69 procrastination indicators. In a study of 38 students completing 430 sessions, Kia et al. (2021) were
 70 able to model respective SRL phases in two assignments based upon trace data. In an undergraduate
 71 module with 728 learners, Fan et al. (2021) were able to identify four distinct SRL processes based
 72 upon students’ trace data. Similar developments can be observed in the user modeling, adaptation,
 73 and personalization (UMAP) research community, where the tradeoff between prior information on
 74 learners and information generated by mining behavioral data is a subject of investigation (e.g.,
 75 Akhuseyinoglu & Brusilovsky, 2021).

76

77 While these studies provide some early evidence of the feasibility of using trace data to capture SRL
 78 learning dispositions, other learning dispositions that are perhaps deeper engrained within learners,
 79 such as their mindsets of intelligence, might be more difficult to capture based upon trace data. In the
 80 theory of mindset by Dweck (2006), whether or not a student makes an effort to complete a range of
 81 tasks is influenced by their disposition whether intelligence is fixed or malleable by education.
 82 Furthermore, when students start a new degree or programme and an institution has gathered limited
 83 prior learner and trace data, it might be problematic to generate an accurate prediction profile of
 84 respective learners' dispositions and success in those crucial first weeks of study.

85 Therefore, in this article we first aim to illustrate how the inclusion of the measurement of Dweck
 86 (2006) mindset disposition at the beginning of a module might help to make LA precise and
 87 actionable in the early stages of a module before a substantial track record of trace data is available.
 88 We posit that even with substantial trace data available it might be difficult to accurately predict
 89 learners' mindsets, and therefore the addition of specific disposition data in itself might be useful.
 90 Second, once sufficient LA predictive data become available that are both accurate and reliable, we
 91 posit that having appropriate learning disposition data on mindsets might help to make feedback
 92 more actionable for learners with different mindset dispositions. For example, students whose
 93 dispositions regard intelligence as predetermined (i.e., entity theory) might not respond positively to
 94 automated feedback "to work harder" when the predictive learning analytics identify limited
 95 engagement in the first four weeks of a course. In contrast, the same automated feedback might lead
 96 to more effort for students with the same low engagement levels but who have an incremental theory
 97 of intelligence. In this article, we argue that such mindset disposition data might be eminently
 98 suitable for building 'user models' (Kay & Kummerfeld, 2012) rather than user activity models when
 99 process data is relatively scarce. DLA models can serve as explanatory learner models (Rosé et al.,
 100 2019) in that they link disappointing performance with specific constellations of learning dispositions
 101 that can be addressed by learning interventions, such as counseling.

102 **2 Learning dispositions**

103 The foundational role of dispositions in education and acquiring knowledge, in general, is
 104 documented in reports of research by Perkins and coauthors (Perkins et al., 1993, 2000; Tishman et
 105 al., 1993) and implemented in the Pattern of Thinking Project, part of Harvard Graduate School of
 106 Education Project Zero (<http://www.pz.harvard.edu/at-home-with-pz>). Thinking dispositions stand
 107 for all elements that play a role in 'good thinking': skills, passions, attitudes, values, and habits of
 108 mind. All these dispositions that good thinkers possess have three components: ability, inclination,
 109 and sensitivity: the basic capacity to carry out behavior, the motivation to engage in that behavior,
 110 and the ability to notice opportunities to engage in the behavior. The disposition framework primarily
 111 adds to other research that ability is a necessary but not sufficient condition for the learning of
 112 thinking (Perkins et al., 1993, 2000). In Perkins et al. (1993), a taxonomy is developed of tendencies
 113 of patterns of thinking. That taxonomy consists of seven dispositions: being broad and adventurous,
 114 sustained intellectual curiosity, clarify and seek understanding, being systematic and strategic,
 115 intellectually careful, seek and evaluate reasons, being metacognitive.

116 In the Learning Analytics community, the introduction of dispositions as a key factor in learning is
 117 due mainly to Ruth Deakin Crick and Simon Buckingham Shum. They transformed LA into DLA
 118 (Buckingham Shum and Deakin Crick, 2012, 2016). That work was based on an instrument that
 119 Deakin Crick and coauthors (Deakin Crick, 2006; Deakin Crick et al., 2004) developed using an
 120 empirics based taxonomy of dispositions, called learning power by the authors: 'malleable
 121 dispositions that are important for developing intentional learners, and which, critically, learners can

122 develop in themselves' (Buckingham Shum and Deakin Crick, 2012). The seven dimensions of this
 123 multidimensional construct are changing & learning, critical curiosity, meaning-making, dependence
 124 & fragility, creativity, learning relationships, and strategic awareness.

125 An example of a learning disposition explicitly referenced in writings of both Perkins (Perkins et al.,
 126 2000) and Deakin Crick (Buckingham Shum and Deakin Crick, 2016) is that of mindsets or implicit
 127 theories, a complex of epistemological beliefs of learning consisting of self-theories of intelligence
 128 and related effort-beliefs (Dweck, 2006; see also Burgoyne, Hambrick, & Macnamara, 2020; Celis
 129 Rangel et al., 2020; Liu, 2021; Muenks, Yan & Telang, 2021; Sisk et al., 2018). This epistemological
 130 view of intelligence hypothesizes that there are two different types of learners: entity theory learners
 131 who believe that intelligence is fixed, and incremental theory learners who think intelligence is
 132 malleable and can grow by learning. With these opposite views on the nature of intelligence come
 133 opposing opinions on the role of learning efforts (Blackwell et al., 2007). Incremental theorists see
 134 effort as a positive thing, as engagement with the learning task. In contrast, entity theorists see effort
 135 as a negative thing, as a signal of inadequate levels of intelligence. Thus, mindsets composed of
 136 intelligence views and effort beliefs are regarded as one of the dispositions influencing learning
 137 processes. However, empirical support for this theoretical framework is meager. In two meta-
 138 analyses, Sisk et al. (2018) found no more than weak overall effects, and in an empirical study
 139 amongst undergraduate students, Burgoyne et al. (2020) conclude that the foundations of mindset
 140 theory are not firm and claims are over-stated.

141 **2.1 Personalized learning and multi-modal data sources**

142 Learning analytics is a crucial facilitator for the personalization of learning, both in regular class-
 143 based teaching (Baker, 2016; de Quincey, Briggs, Kyriacou, & Waller, 2019) and in the teaching of
 144 large-scale classes (Matz et al., 2021; Westervelt, 2017). In particular, in large-class settings, where
 145 teachers cannot learn the specific backgrounds and needs of all their students, the use of multi-modal
 146 or multichannel (Cloude et al., 2020; Matz et al., 2021) data can be of great benefit. These multi-
 147 modal data can help educators to understand the learning processes that take place and the derivation
 148 of prediction models for these learning processes. McKay's citation (Westervelt, 2017), referring to
 149 student background data being available but often left unused, is an example of such a multi-modal
 150 data approach that are complementary to the use of trace data in most LA applications. Such trace
 151 data is an example of process data generated by students' learning activities in digital platforms, as is
 152 time-on-task data. Beyond these dynamic process data, digital platforms provide static data, for
 153 instance, the student background data and product data resulting from the learning processes.
 154 Examples of such product data are the outcomes of formative assessments or diagnostic entry tests.
 155 In applications of DLA, a third data source is provided by the self-report surveys applied to measure
 156 learning dispositions; although attempts are being made to measure dispositions through the
 157 observation of learning behaviors (Buckingham Shum and Deakin Crick, 2016; Cloude et al., 2020;
 158 Jivet et al., 2021; Kia, Hatala, Baker, & Teasley, 2021), the survey method is still dominant
 159 (Buckingham Shum and Deakin Crick, 2012).

160 Applying surveys to collect disposition data is, however, not without debate. Self-report is noisy,
 161 biased through self-perception, more subjective than, for example, trace data (Winne, 2020). The
 162 counterargument is twofold. The first is the timing element. Even if we can successfully reconstruct
 163 behavioral proxies of learning dispositions, such as Kia et al. (2021), these come with a substantial
 164 delay. It takes time for trace data to settle down in stable patterns that are sufficiently informative to
 165 create trace-based dispositions, as illustrated in Fan et al. (2021).

166 In contrast, survey data can be available at the start of the module. In previous research (Tempelaar,
 167 2020; Tempelaar et al., 2015a), we have focused on the crucial role of this time gain in establishing
 168 timely learning interventions. The second counterargument relates to the nature of bias in self-report
 169 data. In previous research (Tempelaar, Rienties, and Nguyen, 2020a), we investigated a frequently
 170 cited category of bias: response styles in survey data. After isolating the response styles component
 171 from the self-reported disposition data, this bias represented by response styles acts as a statistically
 172 significant predictor of a range of module performance measures. It adds predictive power to the
 173 bias-corrected dispositions, but it also adds predictive power to the use of trace data as predictors of
 174 module performance. Findings that are in line with the argument brought forward by Buckingham
 175 Shum and Deakin Crick (2012, p. 95) when introducing DLA: *‘From the perspective of a complex
 176 and embedded understanding of learning dispositions, what learners say about themselves as
 177 learners is important and indicative of their sense of agency and of their learning identity (indeed at
 178 the personal end of the spectrum [of dispositions], authenticity is the most appropriate measure of
 179 validity).’*

180 2.2 Current study

181 Building upon previous studies, we focus here on the role of mindsets or epistemological beliefs of
 182 learning as an example of a dispositional instrument that has the potential to generate an effective
 183 DLA application. Mindsets are operationalized as entity and incremental theories of intelligence, and
 184 corresponding effort beliefs. We aim for both the estimation of prediction models to signal students
 185 at risk and the design of educational interventions. In those previous studies (Rienties et al., 2019;
 186 Tempelaar, 2020), learning motivation and engagement played a key role in predicting academic
 187 outcome as well as contributing to the design of interventions. The disadvantage of this choice for
 188 learning disposition is that it is also strongly related to prior knowledge and prior schooling of
 189 students (for example, as commonly measured by an entry test taken on day one of the module, and
 190 the mathematics track students have done in high school). Thus although the items of the motivation
 191 and engagement instrument address motivation and engagement and nothing else, the responses to
 192 these items seem to be a mixture of learning tendencies and knowledge accumulated in the past.

193 Self-theories and effort-beliefs are very different in that respect: they are both unrelated to the choice
 194 of the mathematics track in high school (advanced mathematics preparing for sciences, or
 195 intermediate mathematics preparing for social sciences) and unrelated to the two entry tests,
 196 mathematics, and statistics, administered at the start of our module. If anything, these two types of
 197 epistemological beliefs are learning dispositions in their most pure sense. At the same time, they
 198 make this DLA case more challenging than any DLA study performed earlier, given that these
 199 mindset data miss the cognitive loading present in most other data and appear to be no more than
 200 weakly related to academic performance in contemporary empirical research (Burgoyne et al., 2020;
 201 Sisk et al., 2018). Suppose the DLA model can prove its worth in such challenging conditions, it will
 202 undoubtedly be of great value when applying learning dispositions stronger linked with module
 203 performance and better addressed in learning interventions, such as planning or study management
 204 (Tempelaar et al., 2020b).

205 3 Methods

206 3.1 Context

207 This study took place in a large-scale introductory module in mathematics and statistics for first-year
 208 business and economics students at a public university in the Netherlands. This module followed a
 209 blended learning format for over eight weeks. In a typical week, students attended a 2-hour lecture

210 that introduced the key concepts in that week. After that, students were encouraged to engage in self-
 211 study activities, such as reading textbooks and practicing solving exercises using the two e-tutorial
 212 platforms SOWISO (<https://sowiso.nl/>) and MyStatLab (MSL). This design is based on the
 213 philosophy of student-centered education, in which the responsibility for making educational choices
 214 lies primarily with the student. Two 2-hour face-to-face tutorials each week were based on the
 215 Problem-Based Learning (PBL) approach in small groups (14 students), coached by expert tutors.
 216 Since most of the learning takes place outside the classroom during self-study through e-tutorials or
 217 other learning materials, class time is used to discuss how to solve advanced problems. Therefore, the
 218 educational format has most of the characteristics of the flipped-classroom design in common
 219 (Nguyen et al., 2016).

220 The subject of this study is the entire cohort of students 2019/2020 (1146 students). The student
 221 population was diverse: only 20% of the student population was educated in the Dutch secondary
 222 school system, compared to 80% educated in foreign systems, with 60 nationalities. Furthermore, a
 223 large part of the students had a European nationality, with only 5.2% of the students from outside
 224 Europe. Secondary education systems in Europe differ widely, particularly in the fields of
 225 mathematics and statistics. Therefore, it is crucial that this introductory module is flexible and allows
 226 for individual learning paths. On average, students spent 27 hours connect time in SOWISO and 17
 227 hours in MSL, 20% to 30% of the 80 hours available to learn both subjects.

228 One component of the module assessment was an individual student project, in which students
 229 analyze a data set and report on their findings. That data set consisted of students' own learning
 230 disposition data, collected through the self-report surveys, explaining the total response of our survey
 231 data (students could opt-out and use alternative data, but no student made use of that option). Repeat
 232 students who failed the exam the previous year and redid the module are excluded from this study.

233 **3.2 Procedure and Instruments**

234 **3.2.1 Trace data**

235 The e-tutorial systems generate two types of trace data: process and product data. Process data were
 236 aggregated over all eight weeks of the module. In this study, we used two process indicators: time-
 237 on-task and mastery achieved: the proportion of all selected exercises that were successfully solved.
 238 Biweekly quizzes, administered in the e-tutorials, generated the main product data. This procedure
 239 was applied to both e-tutorials, giving rise to six trace data: *MathMastery* and *StatsMastery*,
 240 *MathHours* and *StatsHours*, *MathQuiz* and *StatsQuiz*. Other product data were based on the written
 241 final exam of traditional (not digital) nature: student scores in both topics, *MathExam* and *StatsExam*.
 242 Product variables measuring the students' initial level of knowledge and schooling are *MathEduc* (an
 243 indicator variable for the advanced track in high school) and the scores on two entry tests taken at the
 244 start: *MathEntry* and *StatsEntry*. All performance measures are re-expressed as proportions to allow
 245 easy comparison.

246 **3.2.2 Self-reports at the beginning of the course**

247 In this study, we included three survey-based learning dispositions that were measured at the
 248 beginning of the course.

249 **3.2.2.1 Mindset measures: self-theories of intelligence and effort-beliefs**

250 Self-theories of intelligence measures of both entity and incremental type were adopted from
 251 Dweck's Theories of Intelligence Scale – Self Form for Adults (1999). This scale consists of eight

252 items: four *EntityTheory* statements and four *IncrementalTheory* statements. Measures of effort-
 253 beliefs were drawn from two sources: Dweck (1999) and Blackwell (2002). Dweck provides several
 254 sample statements designed to portray effort as a negative concept, *EffortNegative* —i.e., exerting
 255 effort conveys the view that one has low ability, and effort as a positive concept, *EffortPositive* —
 256 i.e., exerting effort is regarded as something which activates and increases one’s ability. The first is
 257 used as the initial item on both subscales of these two sets of statements (see Dweck, 1999, p. 40). In
 258 addition, Blackwell’s complete sets of Effort beliefs (2002) were used, comprising five positively
 259 phrased and five negatively worded items (see also Blackwell et al., 2007).

260 **3.2.2.2 Motivation and Engagement Wheel measures**

261 The instrument Motivation and Engagement Survey (MES), based on the Motivation and
 262 Engagement Wheel framework (Martin 2007), breaks down learning cognitions and learning
 263 behaviors into four quadrants of adaptive versus maladaptive types and cognitive (motivational)
 264 versus behavioral (engagement) types. *Self-belief*, *Valuing of school*, and *Learning focus* shape the
 265 adaptive, cognitive factors or positive motivations. *Planning*, *Task management*, and *Persistence*
 266 shape the adaptive, behavioral factors or positive engagement. The maladaptive cognitive factors or
 267 negative motivations are *Anxiety*, *Failure avoidance*, and *Uncertain control*, while *Self-sabotage* and
 268 *Disengagement* are the maladaptive behavioral factors or negative engagement.

269 **3.2.2.3 Academic motivations: autonomous and controlled motivation**

270 The Academic Motivation Scale (AMS, Vallerand, et al., 1992) is based on the self-determination
 271 theory framework of autonomous and controlled motivation. The AMS consists of 28 items, to which
 272 students respond according to the question stem “Why are you going to college?” There are seven
 273 subscales on the AMS, of which four belong to the *Autonomous motivation* scale and two to the
 274 *Controlled motivation* scale. In autonomous motivated learning, the drive to learn is derived from the
 275 satisfaction and pleasure of the activity of learning itself; external rewards do not enter consideration.
 276 Controlled motivated learning refers to learning that is a means to some end, and therefore not
 277 engaged for its own sake. The final scale, *A-motivation*, constitutes the extreme of the continuum: the
 278 absence of regulation, either externally directed or internally.

279 Ethics approval for this study was achieved by the Ethical Review Committee Inner City faculties
 280 (ERCIC) of Maastricht University, as file ERCIC_044_14_07_2017. All participants provided
 281 informed consent to use the anonymized student data in educational research.

282 **3.3 Statistical analysis**

283 For both practical and methodological arguments, we have opted for a person-oriented type of
 284 modelling above a variables-oriented type in this study, following other research such as Rienties et
 285 al. (2015). The practical argument is that the ultimate aim of the design of an DLA model is to
 286 generate learning feedback and suggest appropriate learning interventions that fit with learners’
 287 dispositions. In large classes as ours, where individual feedback is unfeasible but generic feedback is
 288 not very informative, the optimal route is to distinguish different learning profiles and focus on the
 289 generation of feedback and interventions specific for these profiles person-oriented methods. The
 290 second methodologic argument has to do with the heterogeneity of the sample. Tradition educational
 291 studies using variables-oriented modelling methods such as regression or structural equation
 292 modelling implicitly assume that the effect of a given variable on student outcome is universal for all
 293 the students in the sample. Interventions based on such analysis are designed for the arbitrary
 294 ‘average’ student while ignoring the subgroup diversity of the sample. A well-known example is the
 295 design of the cockpit by the US Airforce after WWII, where they calculated the physical dimension

296 for the ‘average’ pilot based on over 140 features, which ended up fitting poorly for everyone.
297 Similarly, in education, designing for the ‘average’ can be observed in standardized tests, teaching
298 curriculum and resources (Aguilar, 2018). In reality, there is a wide range of intersectionality in
299 student demographics, learning behavior, and pre-disposition traits that could either greatly reduce or
300 increase the effect of a given measurement. In such cases, the illusion of an ‘average learner’ created
301 by variables-oriented approach might hinder the effectiveness of learning interventions and ended up
302 working for no one. The aim of person-oriented modelling is to split the heterogeneous sample into
303 (more) homogeneous subsamples and investigate characteristic differences between these profiles.
304 This approach can help us explain individuality and variability rather than ignoring or averaging
305 them away.

306 The statistical analysis of this study is based on the creation of disposition profiles by cluster-analytic
307 methods (Fan et al., 2021; Matz et al., 2021). These profiles represent relatively homogeneous
308 subsamples of students created from the very heterogeneous total sample. In previous research, we
309 applied cluster analysis to both the combination of trace and disposition data (Tempelaar et al.,
310 2020b), to trace data only (Rienties, Toetnel, and Bryan, 2015) or to disposition data only
311 (Tempelaar, 2020). Since this research focuses on the role of mindsets as learning dispositions with
312 the aim to demonstrate the unique contribution of learning dispositions to LA applications, we opted
313 to create profiles based on these epistemological beliefs. The additional advantage of profiling based
314 on learning dispositions only is that such profiles become available at the start of the module and do
315 not need to wait for sufficient amounts of trace data to be collected.

316 As an alternative to generating profiles based on mindset-related learning dispositions, we could have
317 opted for mindset theory-based profiles: incremental theorists versus entity theorists, with associated
318 effort beliefs. However, several reasons made us opt for the statistical profiling approach. First,
319 previous research (Tempelaar et al., 2015b) indicated that only very few students would fall in these
320 two theory-based profiles. Instead, most students exhibited the characteristics of a mixture of these
321 positions, such as students with an entity view combined with positive effort beliefs. Second, in
322 empirical research on the role of mindsets in learning of non-experimental nature, the use of survey
323 instruments to operationalize mindsets and effort-beliefs is prevailing (see e.g., Celis Rangel et al.,
324 2020; Liu, 2021; Muenks et al., 2021). Third, theory-based profiling would not contribute to the
325 article's main objective: to showcase the potential role of learning dispositions in LA applications.
326 Therefore, we opted to construct profiles based on four dispositional constructs: *EntityTheory*,
327 *IncrementalTheory*, *EffortNegative*, and *EffortPositive*.

328 As a method for clustering, we opted for k-means cluster analysis or non-hierarchical cluster
329 analysis, one of the most applied clustering tools in the LA field (Rienties et al., 2015). The number
330 of clusters was based on several practical arguments: to have maximum variability in profiles (based
331 on the minimum distance between cluster centers for cluster solutions ranging from two to ten
332 clusters), not going into small clusters, and maintaining the interpretability of cluster solutions. We
333 opted for a five-cluster solution, as solutions with higher dimensions did not strongly change the
334 characteristics of the clusters but tended to split the smaller clusters into even smaller ones. As a next
335 step in the analysis, we investigated the differences between mindset profiles with regards to
336 students’ entry characteristics, trace data of process, course performance data, and learning
337 dispositions using ANOVA. All analyses were done using IBM SPSS statistical package. Eta squared
338 values, expressed as percentages, are interpreted as the effect sizes of these ANOVA analyses.

339 4 Results

340 4.1 Cluster analysis

341 Based on both statistical and substantial arguments, we opted for a five-cluster solution. From a
 342 substantial point of view, the five-cluster solution is well interpreted and is composed of clusters,
 343 each containing at least 10% of the students; cluster solutions beyond five clusters go into small
 344 clusters containing less than 10% of students and are less easily interpreted. From a statistical point
 345 of view: cluster solutions up to five clusters are relatively stable, converging within 20 iterations;
 346 solutions with more than five clusters require more iterations. We used Silhouette score to validate
 347 the goodness of clustering solutions with value ranges from -1 to 1 (the higher the more distinguished
 348 the clusters). The mean Silhouette statistic of the five-cluster solution is 0.227; Silhouette statistics
 349 decrease monotonically from 0.371 in the two-cluster solution to 0.209 in the eight-cluster solution,
 350 of which cluster centers are provided in Table 1 as well as depicted in Figure 1. Out of the five
 351 mindset profiles, determined by clustering, there is in fact only one profile that is entirely in line with
 352 Dweck's self-theories, and therefore labeled as *Consistent*. The other profiles are more or less at odds
 353 with patterns predicted by the self-theories of intelligence (Dweck, 1996); all profiles have in
 354 common that the effort-belief scores match the incremental theory much better than the entity theory,
 355 with higher scores for *EffortPositive* than for *EffortNegative*.

- 356 • *Consistent*: represents the incremental theorist, with high scores on *IncrementalTheory* and
 357 *EffortPositive* and low scores on *EntityTheory* and *EffortNegative* (340 students).
- 358 • *Inconsistent*: score as entity theorists concerning self-theories, high on *EntityTheory* and low
 359 on *IncrementalTheory*, but effort beliefs are more in line with the incremental theory: high on
 360 *EffortPositive* and low on *EffortNegative* (141 students).
- 361 • *Effort*: this profile lacks an outspoken pattern for self-theories, but demonstrates clear
 362 differences in effort beliefs (283 students).
- 363 • *AllMiddle*: the profile with all scores around the neutral level of 4, *EntityTheory* and
 364 *EffortNegative* slightly below, *IncrementalTheory* and *EffortPositive* above (234 students).
- 365 • *AllHigh*: the profile with all scores at or above the neutral level of 4, combining positive
 366 scores for *EntityTheory* and *EffortPositive* (140 students).

367 4.2 Profile differences

368 As a next step in the analysis, a series of one-way ANOVAs was run to investigate profile differences
 369 of the five mindset profiles in four different areas: prior schooling and prior knowledge (first panel of
 370 Table 2), learning traces in the e-tutorials of process type, mastery achieved, and time-on-task in the
 371 two e-tutorials (second panel of Table 2), exam and quiz scores in both topics as module performance
 372 data (third panel of Table 2), and the two other dispositional instruments in this study, the motivation
 373 and engagement variables and the academic motivation variables (fourth panel of Table 2). A
 374 separate ANOVA was run for each dependent variable. One caveat of having many dependent
 375 variables, hence, multiple ANOVAs is the risk of inflating type I error. Since our goal is to identify
 376 the presence or absence of profile differences rather than details of where they occurred, no post-hoc
 377 analysis was conducted.

378 In line with the earlier observation that mindsets represent a learning disposition that is relatively
 379 independent of the type of prior education and the knowledge accumulated in that prior education, we
 380 find that *MathEducation* (followed the advanced mathematics track in high school), *MathEntry* and
 381 *StatsEntry* (scores on mathematics and statistics entry tests) are unrelated to the profiling: profile
 382 differences in means are statistically insignificant, profiles account for less than 1% explained
 383 variation (eta squared values ranging from 0.3% to 0.6%).

384 Explained variation by profiles in the four trace process trace data is also minimal. Due to large
 385 sample sizes, differences in mastery achieved and time-on-task for the topic statistics are statistically
 386 significant, but explained variation is no more than 1% (eta squared values ranging from 0.3% to
 387 1.2%). Differences in the other topic, mathematics, are even more minor and nonsignificant.

388 Profile differences in the four module performance measures, the third panel of Table 2, are all
 389 statistically significant. Profile differences contribute to the prediction of both intermediate quiz
 390 scores and final exam scores and do so for both topics, be it stronger for the topic statistics than for
 391 mathematics. Eta squared effect sizes for the final exam scores are 2.3% and 3.2% for both topics,
 392 respectively.

393 The largest profile differences are found for the two learning dispositions, motivation and
 394 engagement, and academic motivation. Not only are the differences statistically significant, with the
 395 single exception of *ControlledMotivation*, but several of the effect sizes extend beyond 5%: in the
 396 adaptive dispositions *SelfBelief* (eta squared equals 6.6%), *ValuingSchool* (eta squared equals 5.4%),
 397 *Persistence* (eta squared equals 6.0%) and *AutonomousMotivation* (eta squared equals 6.9%), and in
 398 the maladaptive disposition *Disengagement* (eta squared equals 7.0%).

399 Students in the *Consistent* profile achieve the highest scores for the adaptive motivation and
 400 engagement dispositions and the lowest scores for the maladaptive dispositions. Thus, from the
 401 perspective of learning dispositions, these are the best-prepared students. Their position is mirrored
 402 in the two profiles with a relatively flat pattern of learning dispositions: the *AllMiddle* and *AllHigh*
 403 profiles. Students in these two profiles score fairly low on the adaptive dispositions and fairly high on
 404 the maladaptive dispositions. However, the students achieving the best academic performances are
 405 found in the two remaining profiles: *Inconsistent* and *Effort*. Students in the *Effort* profile, with a
 406 distinguishing position for effort beliefs but neutral self-theories scores, and students who combine
 407 positive effort beliefs with the entity-theory, the *Inconsistent* profile, outperform students in the other
 408 profiles regarding mathematics and statistics performance.

409 **5 Discussion**

410 In this article we first explored how the inclusion of mindset learning disposition of Dweck (2006)
 411 amongst 1146 first-year business students helped us to identify unique clusters of learners in the early
 412 weeks of their first mathematics and statistics course. As indicated from our k-means cluster, we
 413 identified five distinct clusters of learners, which seems in part to be in contrast with the bi-polar
 414 model of Dweck (2006). Nonetheless, these profiles in themselves could be potentially useful for
 415 educators to act upon when trace data is initially scarce, though with the obvious caveats. Second, we
 416 explored how these learning dispositions were related to trace data and learning outcomes. In this
 417 discussion we aim to unpack some of these findings.

418 First, according to Dweck's mindset framework the students in the *Consistent* profile are the superior
 419 learners. In our study we identified around 30% of the students to belong the *Consistent* profile.
 420 These students are, in line with Dweck's theory, incremental theorists. However, the other four
 421 profiles were more or less at odds with patterns predicted by the self-theories of intelligence. In
 422 Dweck (1996) 's own work as well as most other empirical research into self-theories, one single
 423 scale for self-theories is applied, a bi-polar scale with incremental theory as one pole and entity
 424 theory as the opposite pole. This approach is valid if and only if the correlation between incremental
 425 and entity subscales equals minus one and the correlation between the two effort belief subscales.
 426 The two self-theory subscales and the two effort belief subscales are conceptually different but

427 empirically indistinguishable with such correlations. In previous research (Tempelaar et al., 2015b),
 428 we demonstrated with latent factor analysis and structural equation models that the assumption of
 429 bipolarity was not satisfied: incremental and entity subscales are not each others' poles, as is the case,
 430 even stronger, with positive and negative effort beliefs. If assumptions of bipolarity are not satisfied,
 431 only models that apply the separate, unipolar subscales are legitimate, not models built on the bipolar
 432 scales. In this study, using a different sample and different statistical methods, we found an even
 433 stronger rejection of the assumption of bipolarity. In the outcomes of our cluster analysis, only the
 434 largest cluster, the one labeled as *Consistent*, satisfies the premises of the self-theories framework.
 435 The small cluster, labeled *Inconsistent*, satisfies the bipolarity condition in the sense that they endorse
 436 one self-theory, entity theory, and one effort-belief, effort positive. Still, the combination of the two
 437 is at odds with the self-theory framework. The remaining three clusters are even more problematic:
 438 they violate both the bipolarity assumptions and the assumptions regarding the relationships of self-
 439 theories and effort-beliefs. In other words, our findings indicate a complex and perhaps more
 440 nuanced view of mindset dispositions that would be hard to distill from trace data alone.

441 Secondly, we linked students' mindset learning dispositions with actual learning processes and
 442 outcomes. Our findings for example suggested that the *Inconsistent* profile had the lowest mastery
 443 score in both Stats and Math across all groups. They share the incremental-theory view with positive
 444 effort-beliefs, the two adaptive facets of the mindset framework. However, in terms of module
 445 performance, they are surpassed by the students of the *Inconsistent* profile. The latter combine the
 446 adaptive positive effort-belief with the maladaptive type hypothesized entity theory view. Although
 447 this analysis cannot provide a final answer, a potential explanation of this phenomenon is provided
 448 by the relationships of mindsets with the other learning dispositions. Students from the *Consistent*
 449 profile are not only the model students from the perspective of mindset theory, they are also the
 450 model students from the perspective of the motivation and engagement wheel framework, and the
 451 perspective of the self-determination theory framework of autonomous versus controlled motivation.
 452 They score highest on all adaptive facets of the motivation & engagement instrument and score
 453 lowest on all maladaptive facets. Next, they have the highest levels of autonomous motivation. Since
 454 controlled motivation is the same in all profiles, the ratio of autonomous to controlled motivation is
 455 the best amongst these students from all profiles.

456 **6 Conclusions**

457 The application of LA has had major implications for personalized learning by generating feedback
 458 based on multi-modal data of individual learning processes, as demonstrated in Cloude et al. (2020).
 459 Such feedback can be based on trace data made available from the main learning platform, often a
 460 learning management system, or can be of multi-modal type. Still, in the large majority of cases, it
 461 represents trace data that capture digital logs of students' learning activities. There are two main
 462 limitations to support the individualization of learning based on this type of data only. The first refers
 463 to a time perspective: it takes time for these learning activity based traces to settle down to stable
 464 patterns, in specific within an authentic setting embedded in a student-centered program (Tempelaar
 465 et al., 2015a). In that case, lack of student activity in the first weeks of the module can signal low
 466 engagement due to learning anxiety as well as low engagement due to over-confidence. Although
 467 trace-based measures are identical for both, desired learning feedback is radically different. For that
 468 reason, LA applications based on multi-model trace data typically address short learning episodes
 469 within a teacher-centered setting taking place in labs to be freed from this calibration period of
 470 unknown length (as, for example, Cloude et al., 2020).

471 The second limitation is that trace-based learning feedback tends to combat the symptom without
 472 addressing the cause. If a traffic light type of LA system signals a lack of engagement, the typical
 473 remedy is to stimulate engagement without going into the cause of that lack of engagement. Early
 474 measured learning dispositions can help to such causes and have as an additional benefit that there is
 475 a close connection to educational intervention programs. Most higher education institutions have
 476 counseling programs in place that apply educational frameworks and focus on the improvement of
 477 mindsets, change the balance in autonomous versus controlled learning motivation, or address
 478 learning anxiety. Generating learning feedback that ties in with one of these existing counseling
 479 programs is the prime benefit of DLA.

480 That link with learning intervention is also key in the choice of dispositional instruments. In this
 481 study, we focused on the role of mindsets and demonstrated that these disposition data can be used to
 482 meaningfully distinguish learning profiles: clusters of students who differ in how they approach
 483 learning and what their learning outcomes are. We also showed that self-theories and related effort
 484 beliefs are collinear with academic motivations and are collinear with concepts from the motivation
 485 and engagement wheel. That collinearity indicates that the application of such a large battery of
 486 disposition instruments is not required in studies based on DLA. However, unlike our study, one will,
 487 in general, make a selection from these instruments for any DLA application. In making that choice,
 488 the link to potential learning interventions is crucial.

489 In the current research, profiling of students is based on disposition data only. This choice allows
 490 following students by profile from the very start of the module. As time progresses, more trace data
 491 and better-calibrated trace data become available, suggesting profiles generated by a mix of
 492 disposition and trace data. Previous research (Tempelaar et al., 2015a) found formative assessment
 493 data to be most informative, enabling prediction models based on trace data and assessment data as
 494 soon as quiz data or other formative assessment data become available. In that last stage, the role of
 495 dispositions gets reduced to the linking pin between profiles and interventions.

496 A final limitation of this study is that it is based on a large but single sample of European university
 497 students. Other samples and other cluster options will result in different conclusions. However, based
 498 on previous research, we are confident that our main conclusion that learning dispositions matter in
 499 LA applications, especially when other data are not yet rich enough, is robust. That robust finding
 500 does constitute the main implication of our study: where possible, make use of survey-based learning
 501 dispositions to start up any LA application, and in choosing for a disposition instrument, strongly
 502 consider the relationship with potential learning interventions.

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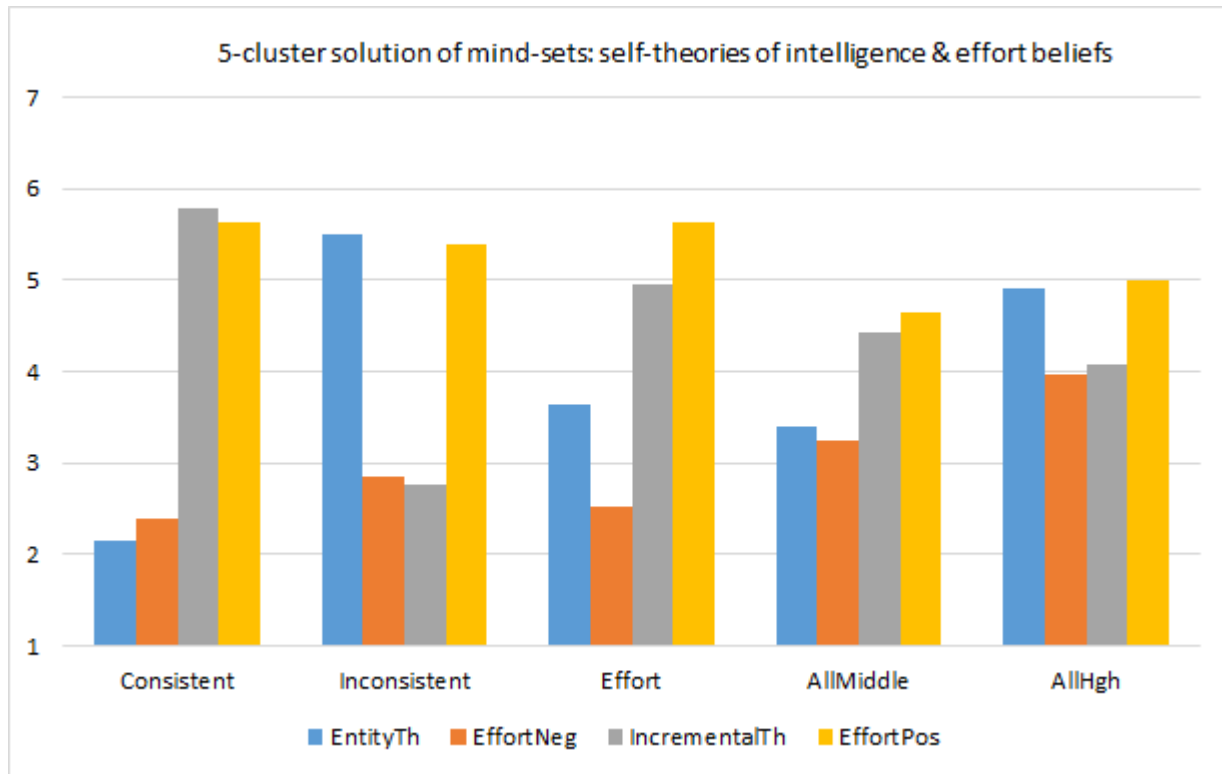
621 **8 Conflict of Interest**

622 *The authors declare that the research was conducted in the absence of any commercial or financial*
 623 *relationships that could be construed as a potential conflict of interest.*

624

625 Figure 1

626 Cluster means of *EntityTheory*, *EffortNegative*, *IncrementalTheory* and *EffortPositive* of the five
 627 mindset profiles *Consistent*, *Inconsistent*, *Effort*, *AllMiddle*, and *AllHigh*.



628

629 Table 1

630 Cluster size and cluster means of *EntityTheory*, *EffortNegative*, *IncrementalTheory* and
 631 *EffortPositive* of the five mindset profiles *Consistent*, *Inconsistent*, *Effort*, *AllMiddle*, and *AllHigh*.

Profile	<i>n</i>	<i>EntityTheory</i>	<i>EffortNegative</i>	<i>IncrementalTheory</i>	<i>EffortPositive</i>
<i>Consistent</i>	340	2.16	2.39	5.79	5.63
<i>Inconsistent</i>	141	5.51	2.85	2.77	5.40
<i>Effort</i>	283	3.64	2.53	4.95	5.63
<i>AllMiddle</i>	234	3.40	3.25	4.43	4.66
<i>AllHigh</i>	140	4.90	3.96	4.09	5.00

632

633 Table 2

634 Profile means and ANOVA results of mean differences for: students' entry characteristics (first
 635 panel), trace data of process type (second panel), course performance data (third panel) and learning
 636 dispositions (fourth panel). All ANOVA's were one-way with the clusters as independent variable
 637 and the variable provided in the first column as dependent variable. Degrees of freedom were 4 and
 638 1142 in all analyses. No post-hoc tests were conducted.

Profile Variable	<i>Consistent</i>	<i>Inconsistent</i>	<i>Effort</i>	<i>AllMiddle</i>	<i>AllHigh</i>	F	p-value	Eta
<i>MathEduc</i>	.352	.407	.418	.379	.410	0.87	.484	.055
<i>MathEntry</i>	.558	.539	.579	.544	.526	1.73	.140	.078
<i>StatsEntry</i>	.416	.461	.423	.433	.431	1.00	.406	.060
<i>MathMastery</i>	.706	.670	.729	.666	.654	2.01	.091	.085
<i>StatsMastery</i>	.615	.612	.645	.565	.529	3.49	.008	.112
<i>MathHours</i>	28.7	28.8	29.5	26.6	26.7	0.78	.536	.053
<i>StatsHours</i>	19.7	18.2	20.3	18.2	16.8	2.40	.048	.091
<i>MathQuiz</i>	.619	.624	.663	.597	.591	4.26	.002	.121
<i>StatsQuiz</i>	.582	.618	.618	.575	.564	4.61	.001	.126
<i>MathExam</i>	.567	.637	.606	.570	.544	6.73	.000	.153
<i>StatsExam</i>	.633	.691	.657	.604	.596	9.26	.000	.178
<i>Self-belief</i>	6.20	5.94	6.07	5.76	5.72	20.27	.000	.258
<i>Value school</i>	6.16	5.99	6.09	5.81	5.84	16.20	.000	.232
<i>Learn focus</i>	6.50	6.38	6.40	6.19	6.24	11.35	.000	.196
<i>Planning</i>	5.11	4.64	4.91	4.61	4.60	12.78	.000	.207
<i>Task manag</i>	5.87	5.35	5.74	5.48	5.50	13.21	.000	.210
<i>Persistence</i>	5.77	5.63	5.73	5.34	5.34	18.18	.000	.245
<i>Anxiety</i>	4.53	4.75	4.55	4.71	5.02	4.69	.001	.127
<i>Failure avoid</i>	2.25	2.54	2.42	2.55	3.10	12.47	.000	.205
<i>Uncertain ctr</i>	3.20	3.49	3.33	3.67	4.05	15.94	.000	.230
<i>Self-sabotage</i>	2.03	2.08	2.04	2.33	2.58	10.51	.000	.189
<i>Disengagement</i>	1.54	1.81	1.61	1.88	2.12	21.50	.000	.265
<i>Autonomous mot</i>	5.29	4.94	5.15	4.78	4.81	20.93	.000	.262
<i>Controlled mot</i>	5.22	5.20	5.23	5.18	5.28	0.25	.909	.030
<i>A-motivation</i>	1.42	1.49	1.34	1.61	1.76	9.73	.000	.182

639