

BIG DATA
ANALYTICS

5 Analytic Imperatives for 21st Century Population Health

Graham Hughes, MD
SAS Center for Health Analytics & Insights



LEARNING OBJECTIVES

Describe the difference between traditional healthcare business intelligence and a more comprehensive view of the spectrum of analytics

Discuss the importance of having an appreciation for how other industries leverage advanced analytics and how the same techniques can rapidly be applied to healthcare

Identify the 5 key analytic areas that healthcare organizations need to consider in their Population Health management initiatives

SAY BIG DATA



ONE MORE TIME

memegenerator.net

TARGET STORES

NYT Feb 2012

Marketing analytics

Consumer Data

Pregnancy
Likelihood Score

Identified Pregnant
Teen

“YOU’RE PREGNANT?....”



 **TARGET**

ZULILY

“YOU HAVE NO SENSE OF FASHION...”

Online Retailer

“Daily Deal”

**Page Layout
Optimization**

**Millions of Layout
Combinations**

Mass Personalization



FACEBOOK

“HERE’S LOOKING AT YOU KID....”

Analysis of Posts

Analysis of Likes

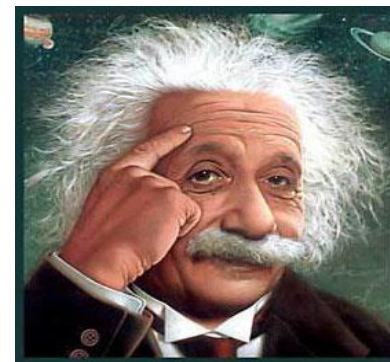
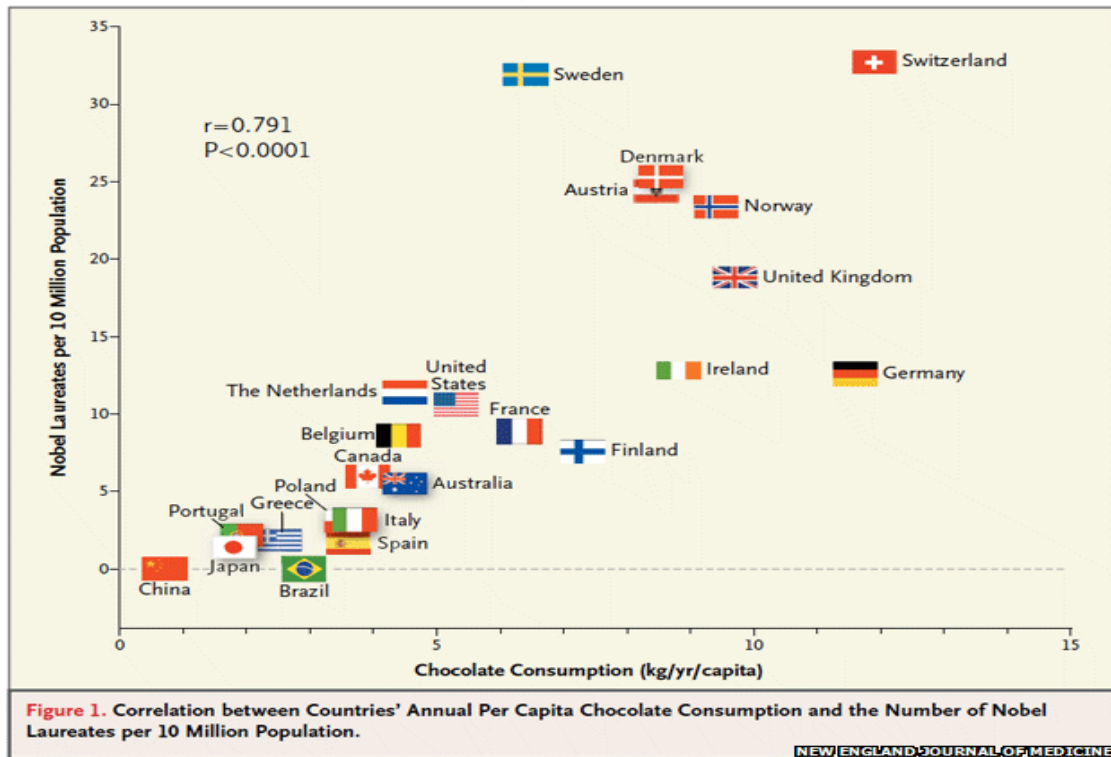
Predict IQ, Race,
Political Leaning

Gender orientation

Influence emotion



NOBEL LAUREATES “IT’S A CHOCOLATE RIVER...”

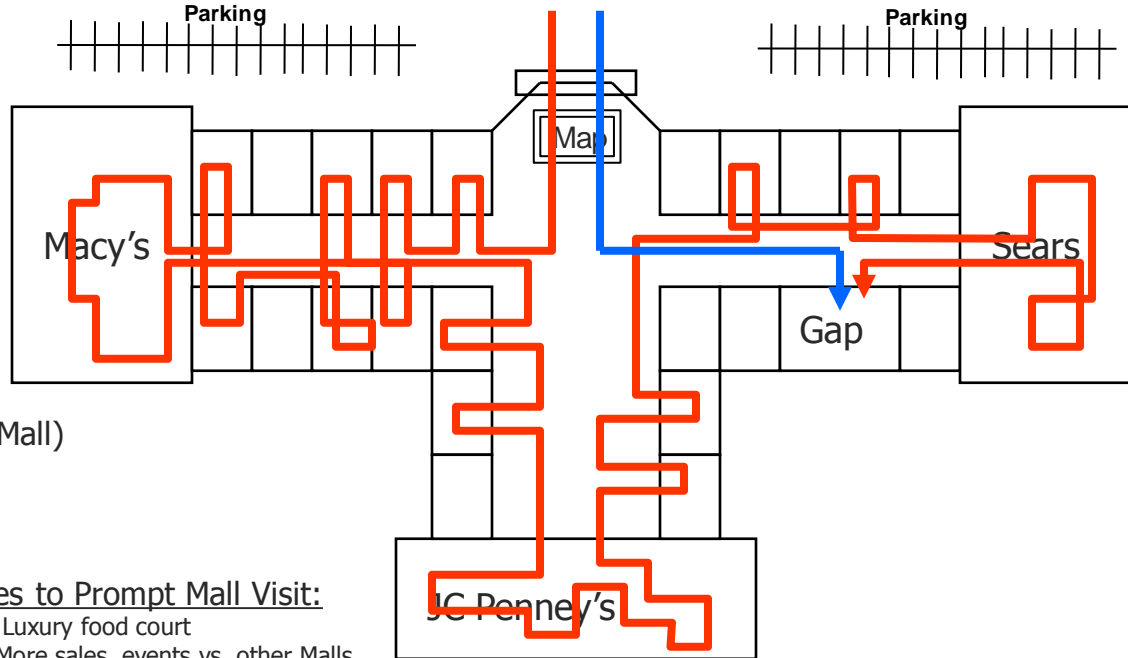


HORSES FOR COURSES

BEEN SHOPPING WITH DR. SEUSS?

Mission: Go to Gap, buy a pair of jeans

My Better Half Me



My Better Half
Time: 3 hrs. 26 min.
Spent: \$676 (value to Mall)

Me
Time: 6 min.
Spent: \$43 (value to Mall)

- Messages to Prompt Mall Visit:
- Luxury food court
 - More sales events vs. other Malls
 - "Spend the Afternoon"

THAT'S INTERESTING BUT WHY SHOULD I CARE?



Patient



From Stan Huff, Intermountain Healthcare

2014 ONE PERSPECTIVE ON HEALTHCARE “BIG” DATA.....



David

Moves to
USA



HONDA

Hypertensive

Obesese

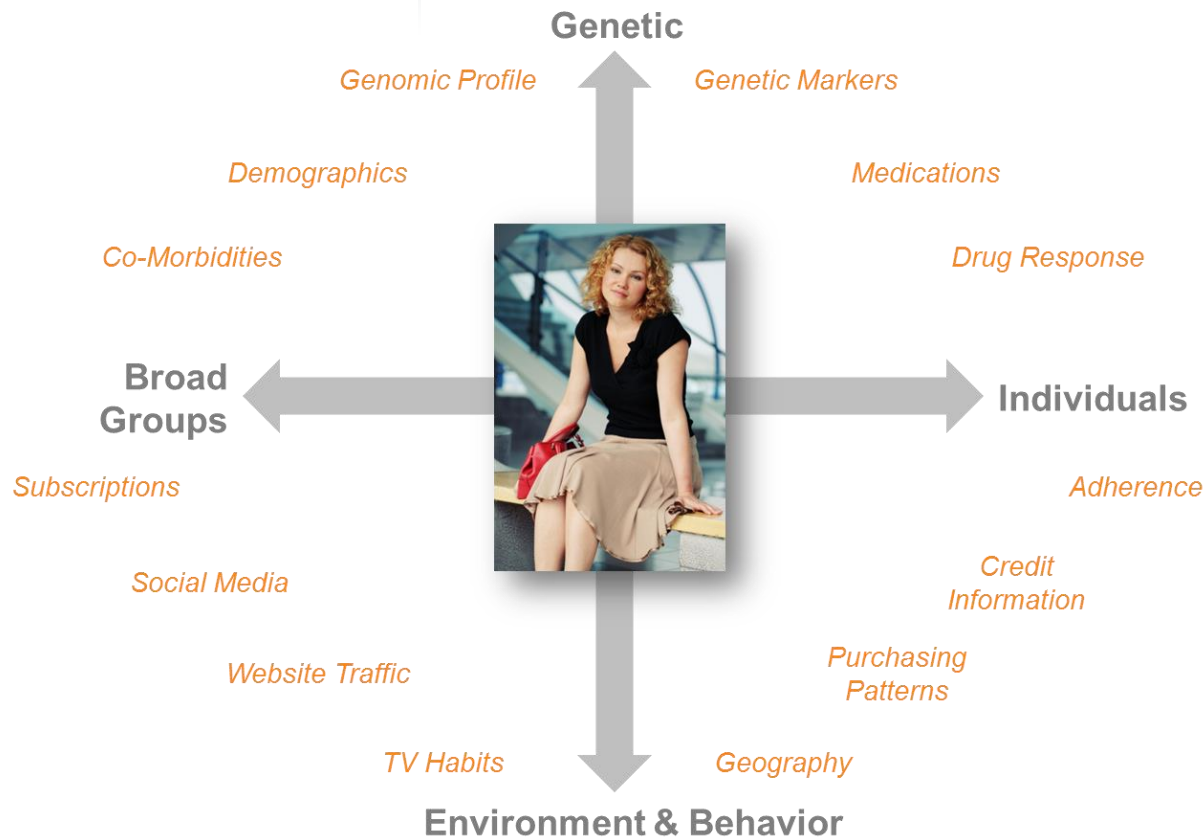
Non-compliant

Diabetic &

Asthmatic

POPULATION HEALTH

STARTS WITH THE INDIVIDUAL



*Precision
Medicine*

*Every disease becomes
a rare disease*

*Patient Engagement =
next blockbuster?*

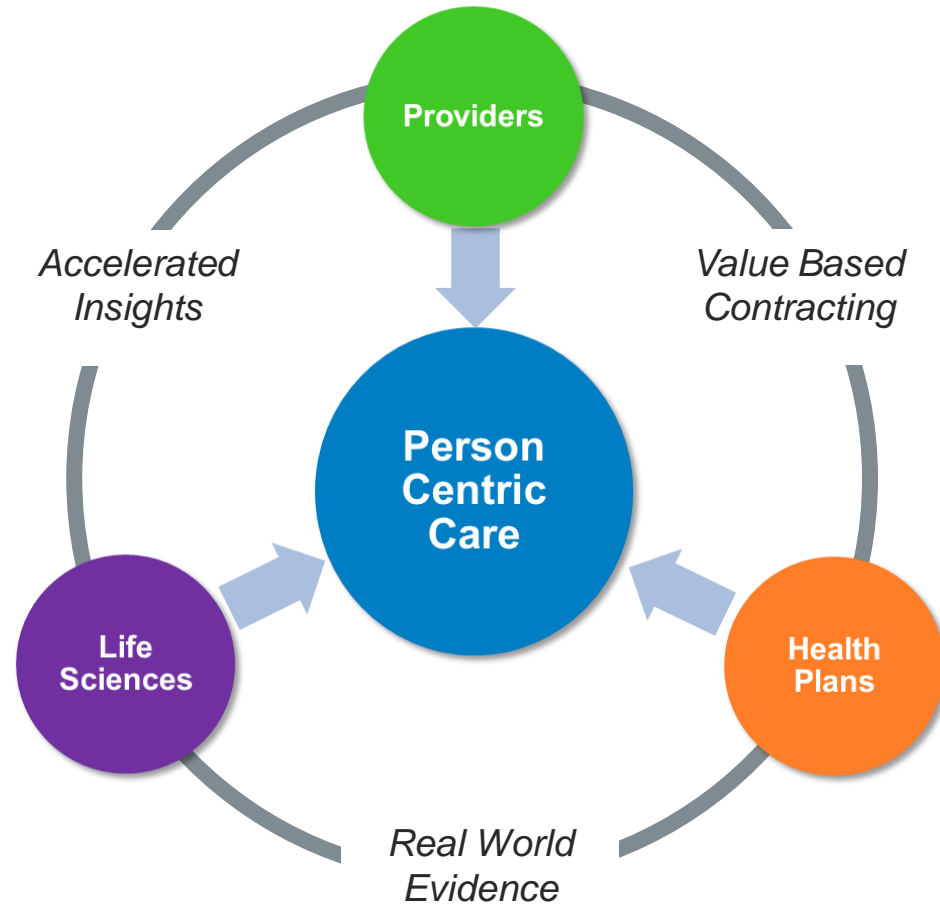
*Real World Data
enables learnings from
N=1*

MARKET DYNAMICS

Shared Risk & Reward

Population Health

New Delivery Models



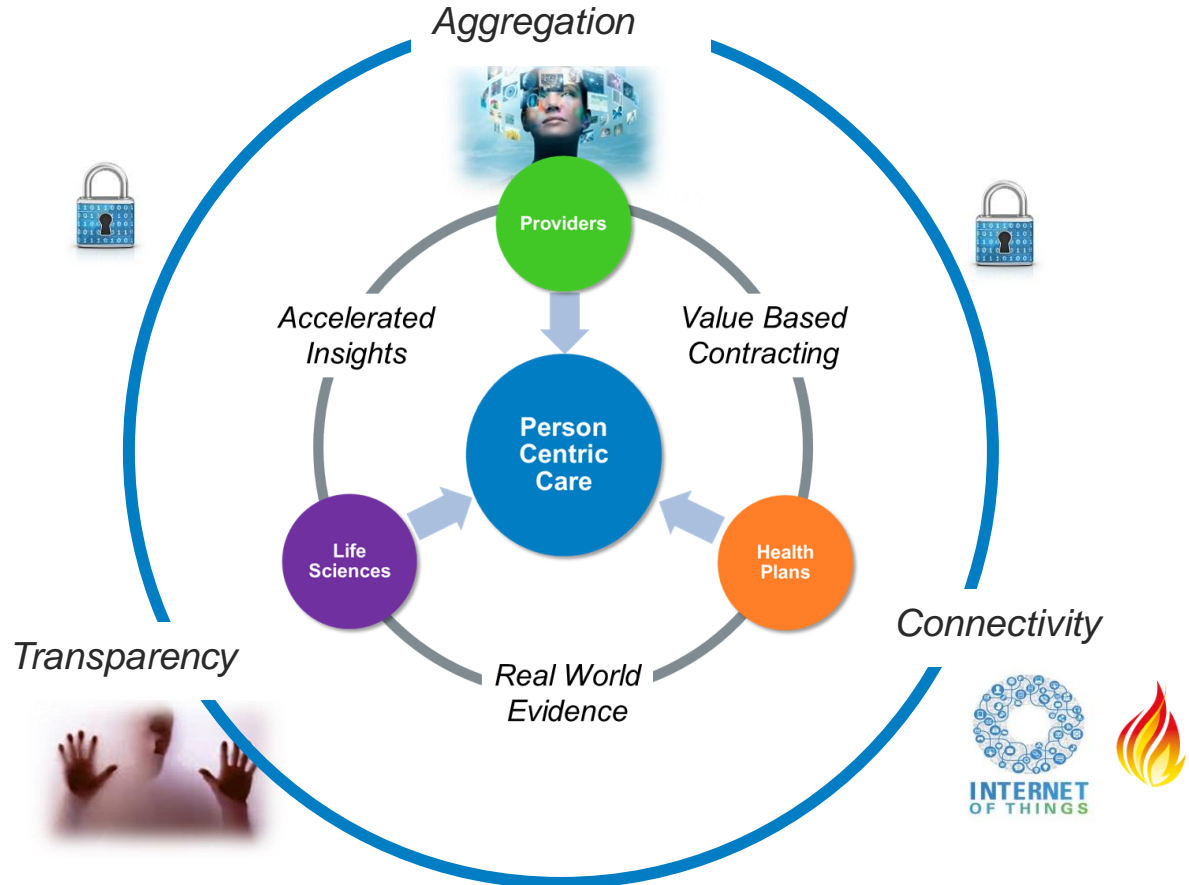
ENABLING ECOSYSTEM

Internet of Things

Secure Cloud

Analytics Everywhere

Knowledge



Fee For Service



Value Based Payment Models!

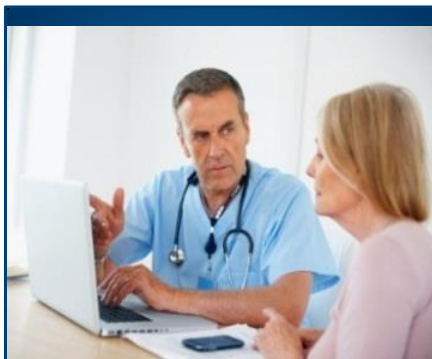


Value Based Healthcare

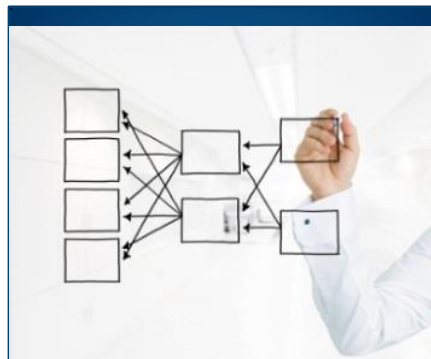
New Business Opportunities / Growth



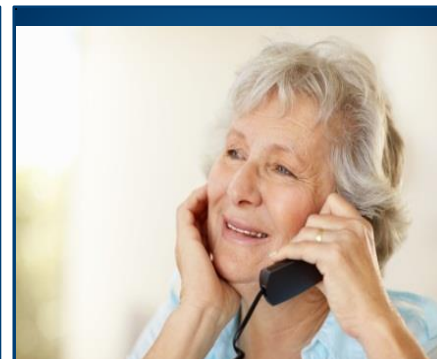
Manage Financial Risks
and Incentives



Proactively Manage
Quality and Outcomes



Improve Efficiency of
Care Delivery



Population Health and
Engage Patients

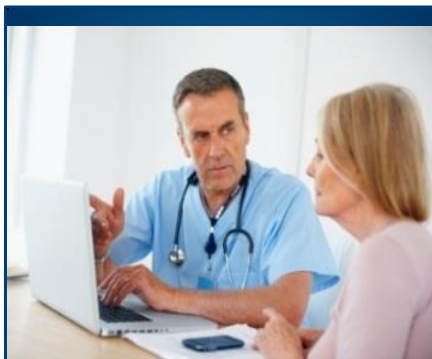
Establish Robust Analytics Foundation

Value Based Healthcare

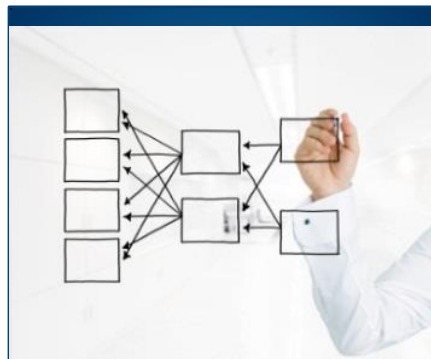
New Business Opportunities / Growth



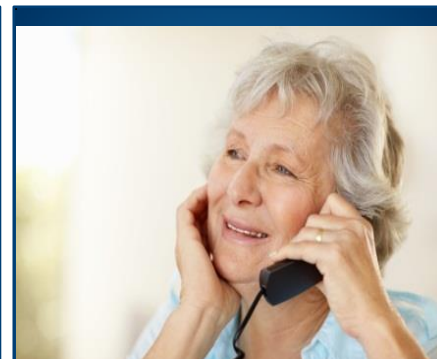
Manage Financial Risks
and Incentives



Proactively Manage
Quality and Outcomes



Improve Efficiency of
Care Delivery



Population Health and
Engage Patients

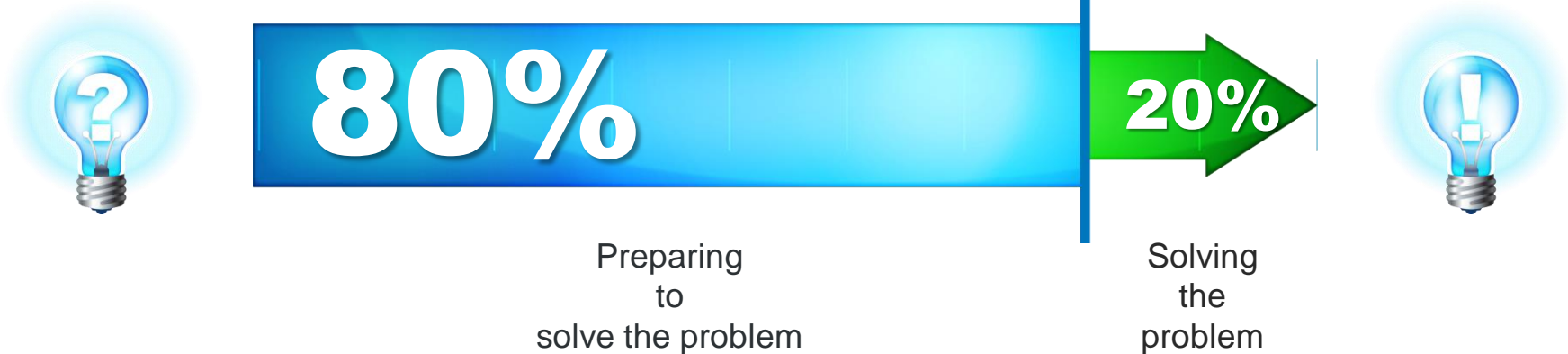
Establish Robust Analytics Foundation

ENTERPRISE DATA

“ARE MY METHODS UNSOUND....”

BUSINESS PROBLEM

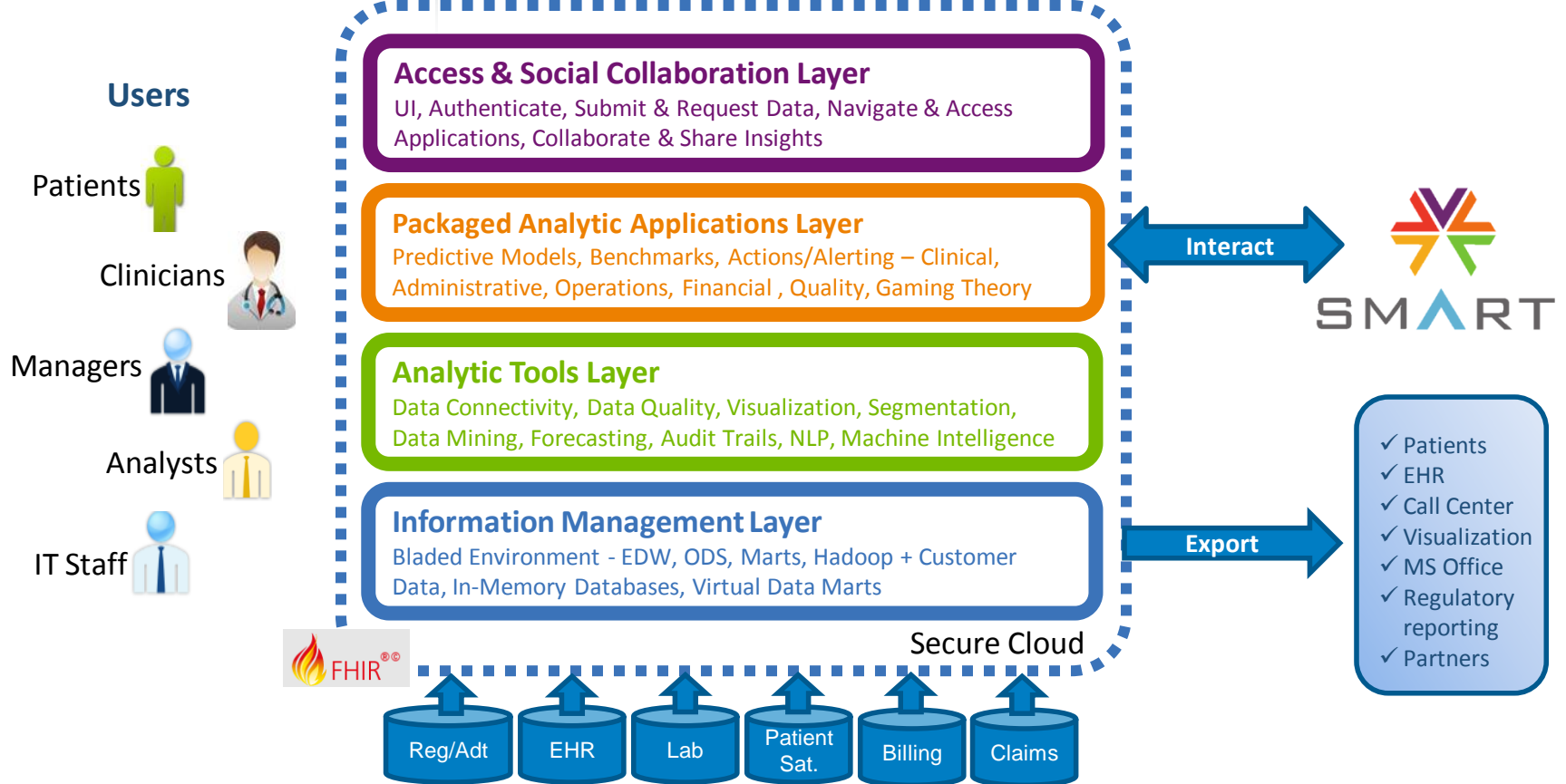
BUSINESS DECISION



20+% error rate in EHR coding – How much uncertainty can you tolerate?
80 % of EHR data in free text – NLP & Text Analytics Essential

ANALYTIC FOUNDATION

“AH, MR. SPOCK – THE MIND OF THE ENTERPRISE....”



MORE POWER

In Database

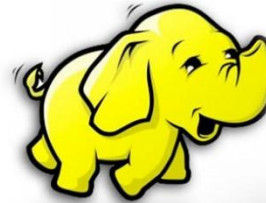
Streaming Data

In Memory

Massively Parallel

Hadoop

“I CANNAE CHANGE THE LAWS OF PHYSICS CAP’N.....”



Increase Throughput → Increased Insight

Value Based Healthcare

New Business Opportunities / Growth



Manage Financial Risks
and Incentives



Proactively Manage
Quality and Outcomes



Improve Efficiency Of
Care Delivery



Population Health and
Engage Patients

Establish Robust Analytics Foundation

EPIISODE ANALYTICS

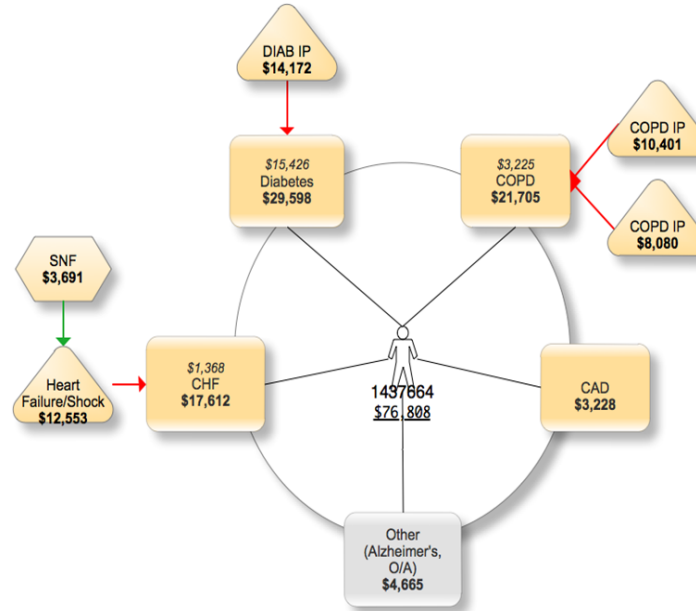
CREATING A PAYER-PROVIDER BRIDGE

Evidence Informed
Care Baselines

Flexible Triggers &
Boundaries

Identify Variation

Predict Shared
Savings



Value Based Payment Analytics

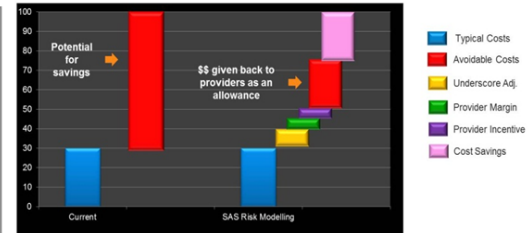
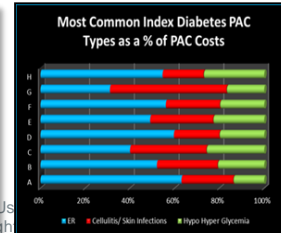
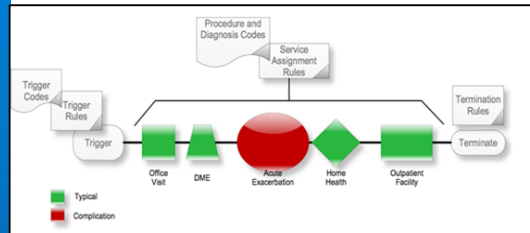
- Episode Based Payments
- Bundled Payment Pilots
- Shared Savings ACOs

Analytics Solution:

- Episode Grouper
- Assess performance
- Identify variance
- Prospectively model contracts

Markets

- Health Plans
- Healthcare Providers / ACOs



PORTFOLIO OPTIMIZATION

Predicted Revenues

Predicted Costs

Margin Analysis

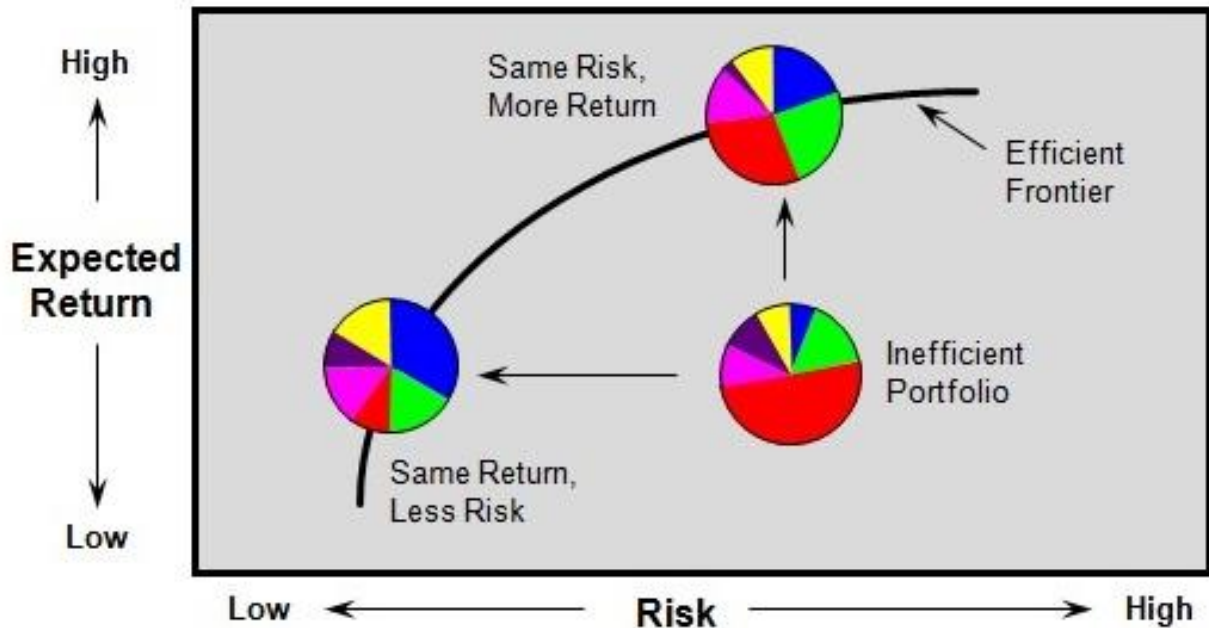
Balanced Portfolio

“SHOW ME THE MONEY....”



Fee for Service

Capitated



Value Based Healthcare

New Business Opportunities / Growth



Manage Financial Risks
and Incentives



Proactively Manage
Quality and Outcomes



Improve Efficiency Of
Care Delivery



Population Health and
Engage Patients

Establish Robust Analytics Foundation

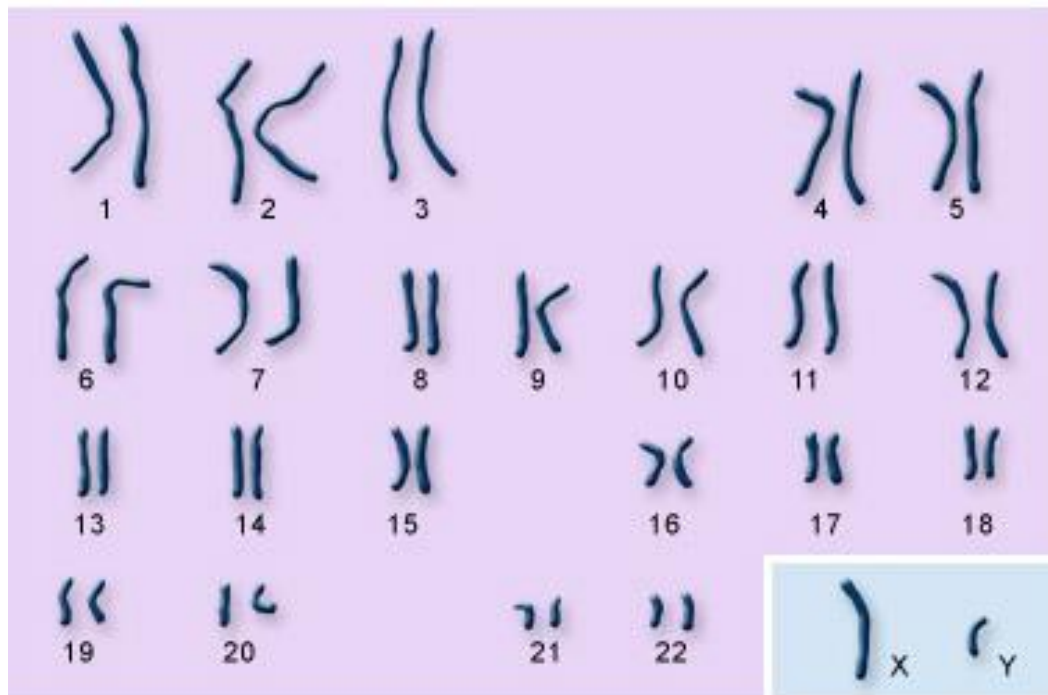
HUMAN GENOME

WE ALL HAVE 23 PAIRS OF CHROMOSOMES

Predict

Prevent

Treat





Corey Wood

Dx: Stage 4 NSC Lung Cancer ROS1 Mutation)
Rx: Crizotinib (Xalkori) – ALK / ROS1 inhibitor



Emily Whitehead

Dx: Resistant ALL
Rx: CAR-T Immunotherapy



Susanne Carlson

OBSERVATIONAL RESEARCH

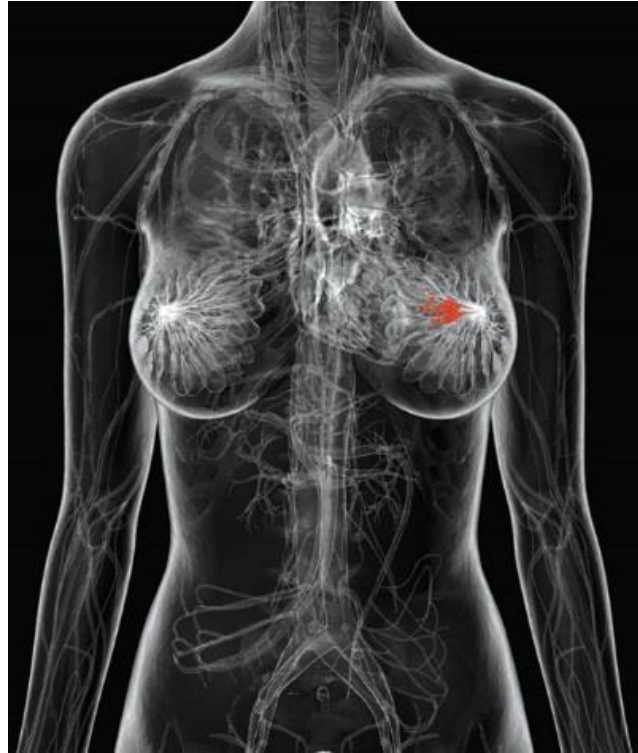
Time series
analysis

Identify best
outcomes

Real world
evidence

Hypothesis
Creation

“MY DENSITY BROUGHT ME TO YOU....”



Treatment Sequence Frequency

Surgery Only

Surgery - Radiation

Surgery - Chemo

Surgery - Hormone

Surgery – Radiation - Hormone

Surgery – Chemo - Radiation

Surgery – Chemo - Hormone

Surgery – Chemo – Radiation - Hormone

Surgery – Chemo – Hormone - Radiation

Other

OBESITY PATTERN ANALYSIS

Framingham Study

12,000 Patient

32 Years

BMI

Network Effects

57% Risk Increase

“GET BUSY LIVING OR GET BUSY DYING....”



Nicholas A. Christakis, M.D., Ph.D., M.P.H., and James H. Fowler, Ph.D.
N Engl J Med 2007; 357:370-379 [July 26, 2007](#) DOI: 10.1056/NEJMsa066082



THE NEW ENGLAND
JOURNAL of MEDICINE



THE
POWER
TO KNOW.

Value Based Healthcare

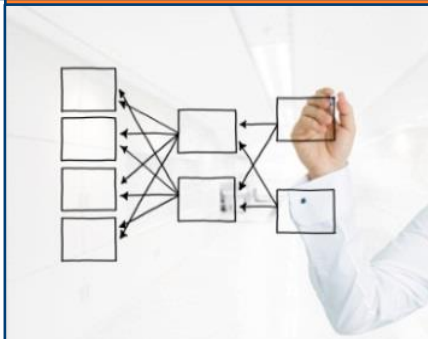
New Business Opportunities / Growth



Manage Financial Risks
and Incentives



Proactively Manage
Quality and Outcomes



Improve Efficiency Of
Care Delivery



Population Health and
Engage Patients

Establish Robust Analytics Foundation

IMPROVING CARE TRANSITIONS

6481 Discharge Summaries

Compare Manual to Automated

Leverage Text Mining

> 96% concurrence

Sensitivity 96.8%

Specificity 96.3%

“I’LL BE BACK....”

International Journal for Quality in Health Care 2010; Volume 22, Number 3; pp. 229–235
Advance Access Publication: 27 March 2010

Automated detection of follow-up appointments using text mining of discharge records

KARI L. RUUD¹, MATTHEW G. JOHNSON¹, JULIETTE T. LIESINGER¹, CARRIE A. GRAFFT²
AND JAMES M. NAESSENS¹



1. Mayo Clinic, 200 First Street Southwest, Rochester, MN, USA, and
2. Mayo Clinic, 200 First Street Southwest, Rochester, MN, USA

TERM	Freq	# Docs	Keep	WEIGHT	Role	Attribute
november 21th	1	1	<input checked="" type="checkbox"/>	1.0	DATE	Entity
november 28, 8	1	1	<input checked="" type="checkbox"/>			
october	16	16	<input checked="" type="checkbox"/>			
october 2nd, 2006	1	1	<input checked="" type="checkbox"/>			
saturday	44	42	<input type="checkbox"/>			
saturdays	1	1	<input type="checkbox"/>			
september	10	10	<input checked="" type="checkbox"/>			
september 11 - 18, 2006	1	1	<input checked="" type="checkbox"/>			
sunday	32	29	<input type="checkbox"/>			
thursday	839	710	<input checked="" type="checkbox"/>			
thursdays	6	6	<input type="checkbox"/>			
tuesday	960	716	<input checked="" type="checkbox"/>			
tuesdays	1	1	<input type="checkbox"/>			
wednesday	990	735	<input checked="" type="checkbox"/>			
wednesday	966	714	<input type="checkbox"/>			
wed.	6	6	<input type="checkbox"/>			
wed	18	18	<input type="checkbox"/>			
wednesdays	4	4	<input type="checkbox"/>			
west at	1	1	<input type="checkbox"/>			
thank you	63	34	<input type="checkbox"/>			
#1 spine center	2	2	<input type="checkbox"/>			
02:00pm gonda building	1	1	<input type="checkbox"/>			
10 transplant center	2	1	<input type="checkbox"/>			

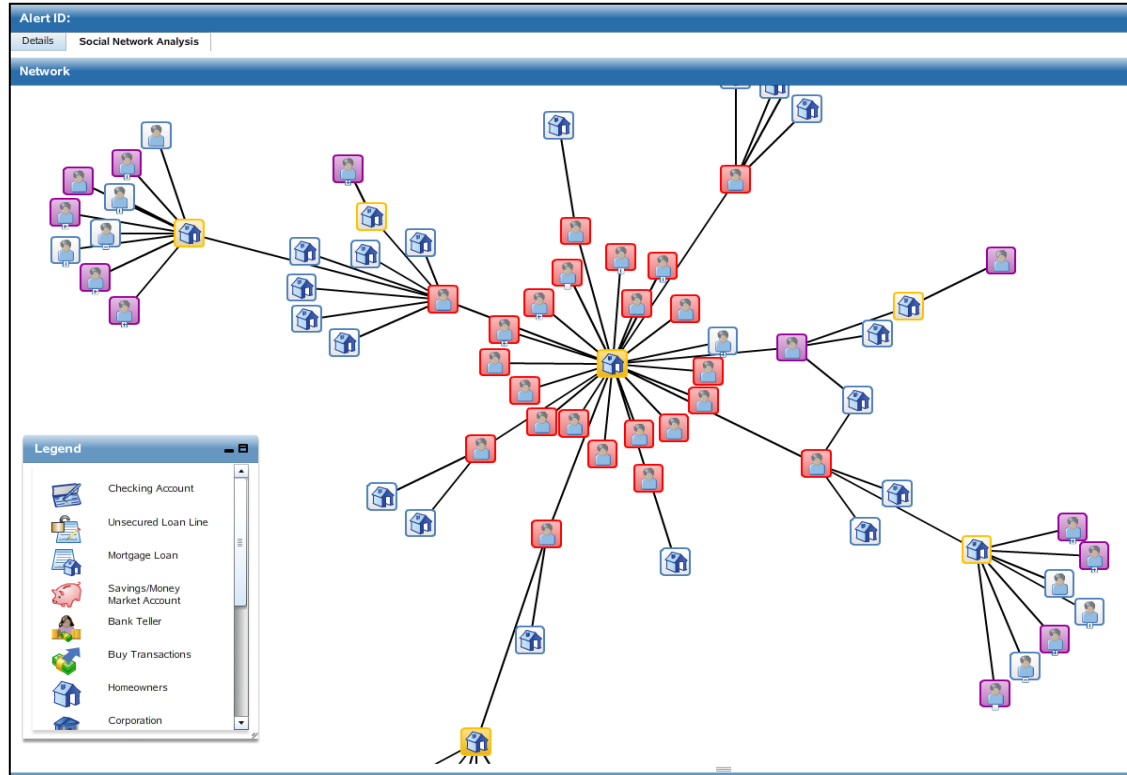
TERM	Freq	# Docs	Keep	WEIGHT	Role	Attribute
8:30a	1	1	<input checked="" type="checkbox"/>	1.0	Noun	Num
8:30am	1	1	<input checked="" type="checkbox"/>	1.0	Noun	Num
8:30am	53	50	<input checked="" type="checkbox"/>	0.561	TIME	Entity
8:30am appointment	1	1	<input checked="" type="checkbox"/>	1.0	NOUN_GR...	Num
8:30am ct	1	1	<input checked="" type="checkbox"/>	1.0	TIME	Entity
8:30am radiology/ct	1	1	<input checked="" type="checkbox"/>	1.0	NOUN_GR...	Num
8:30am report	1	1	<input checked="" type="checkbox"/>	1.0	NOUN_GR...	Num
8:40	10	10	<input checked="" type="checkbox"/>	0.741	Num	Num
8:40	1	1	<input checked="" type="checkbox"/>	1.0	TIME	Entity
8:40 a.m.	1	1	<input checked="" type="checkbox"/>	1.0	TIME	Entity
8:40 am	3	3	<input checked="" type="checkbox"/>	0.876	TIME	Entity
8:40 am	1	1	<input type="checkbox"/>	0.728	TIME	Entity

DETECTING FRAUD

“DO YOU FEEL LUCKY, WELL DO YA?...”

Scoring is:

- Rule and analytic-based
- Top Down
- Bottom Up
- Identify relationships in fraud networks
- Track evolution over time
- Predict fraudulent activity



Value Based Healthcare

New Business Opportunities / Growth



Manage Financial Risks
and Incentives



Proactively Manage
Quality and Outcomes



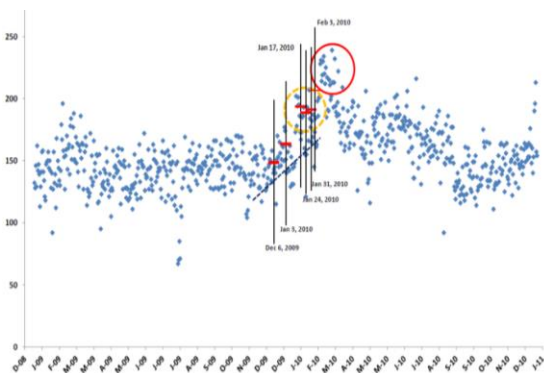
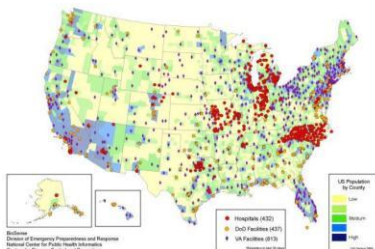
Improve Efficiency Of
Care Delivery



Population Health and
Engage Patients

Establish Robust Analytics Foundation

CHAI EXAMPLE: NATIONAL COLLABORATIVE FOR BIO-PREPAREDNESS



SAS® Portal

NCB-Prepared | NCFEDA | DATA.GOV | OHA_UDOP | EMS Demo Sample

EMS Demo Sample

Location: Counties

Dashboard | Weekly Charts

Status	Event	Observed	Expected	Reporting Period
●	New Hanover County	16	22	
	Northampton County	2	1	
	Onslow County	20	27	
●	Orange County	12	15	
	Pamlico County	1	2	
	Pasquotank County	4	1	
	Pender County	3	5	
	Perquimans County	1	1	
	Person County	4	4	
	Pitt County	14	15	
	Polk County	1	1	
	Randolph County	14	12	
	Richmond County	6	7	
	Robeson County	14	15	
	Rockingham County	11	13	
●	Roseau County	15	7	
	Rutherford County	7	2	
	Sampson County	6	1	
	Scotland County	4	1	
	Stallin County	7	5	
	Stokes County	5	4	
	Surry County	8	3	

Area Map | Facilities | Weekly Graphs

Map | Satellite | Hybrid | Terrain

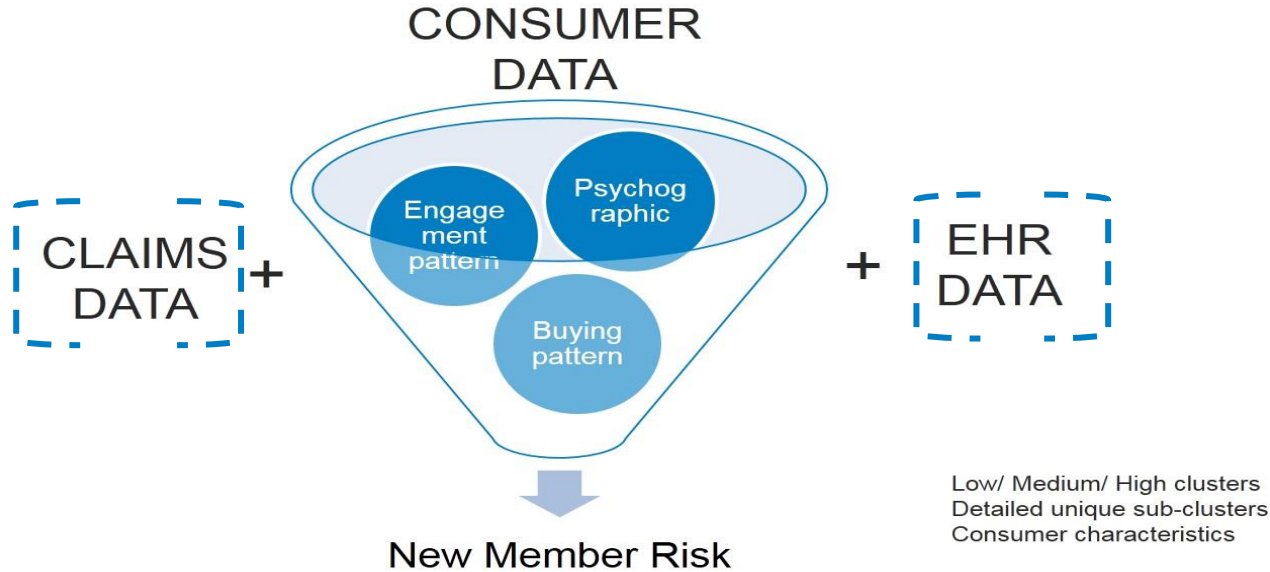
Done

Public / Private Partnership



MEMBER RISK STRATIFICATION

RISK SCORING FOR NEWLY INSURED – NO CLAIMS DATA



“While the individual man is an insoluble puzzle, in the aggregate he becomes a mathematical certainty”

Sherlock Holmes



TRANSFORM MOVE BEYOND YOUR COMFORT ZONE



Move from Piecemeal Analytics to Enterprise Analytics

Consider a mixed delivery approach – on premise & cloud

Think of CDSS as a continuum

Rethink the end to end process

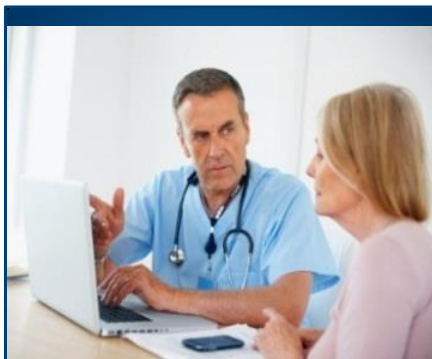
Develop an analytics COE

Value Based Healthcare

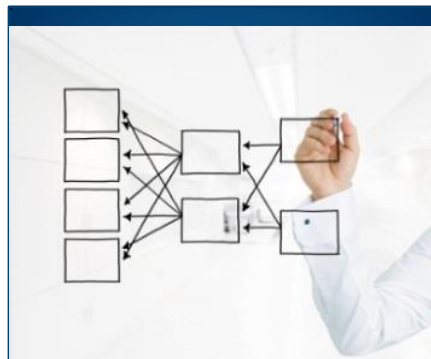
New Business Opportunities / Growth



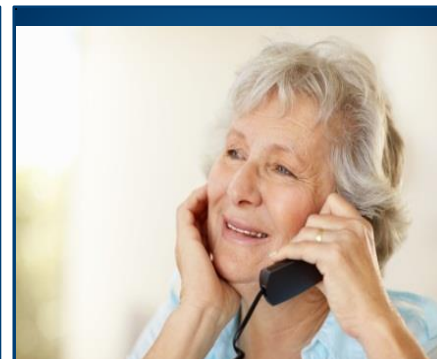
Manage Financial Risks
and Incentives



Proactively Manage
Quality and Outcomes



Improve Efficiency of
Care Delivery



Population Health and
Engage Patients

Establish Robust Analytics Foundation

THANK YOU



**THE
POWER
TO KNOW.**

Please fill out your evaluation.
Thank You!

To listen to Forum podcasts visit Jefferson Digital Commons at: <http://jdc.jefferson.edu/hpforum/>

You may also post your comments regarding the Forums in this section of Jefferson Digital Commons