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# When is Economic Growth Pro-Poor? Evidence from Tunisia

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#### Abstract:

Many empirical studies have shown that economic growth generally leads to a drop in poverty. These studies have also pointed out that a given growth rate is compatible with a large range of outcomes in terms of poverty reduction. This means that growth is more pro-poor in certain cases than in others. Using complete and partial poverty orderings, this paper suggests a measure which captures the extent to which economic growth is pro-poor. This measure decomposes poverty changes into two components : the relative variation in the average income of the poor and the relative variation in the overall inequality within the poor. Evidence from Tunisia shows that economic growth was to a large extent pro-poor during the last two decades.

Keywords: Poverty measurement, Robustness analysis, Economic growth, Tunisia

JEL Classification: D31, D63, I32, O40

### **1** Introduction

Absolute poverty is bound to decrease whenever economic growth affects positively the less well-off. Thus, under such a situation, growth can plausibly be deemed *pro-poor*. Yet if the income of the richest grows faster than the income of the poorest, growth will be accompanied by a rise in overall inequality, which will increase relative poverty. Thus, while growth can often be considered pro-poor, it can certainly be less pro-poor than a growth pattern which increases more the income of the poorest.

The extent to which growth is pro-poor has become a hotly debated subject.<sup>1</sup> Answering this question requires solving the identification and the aggregation issues. It is well-known, however, that the measurement of poverty is to a large extent arbitrary. Measuring the extent to which growth is pro-poor requires choosing selectively among a very large number of available poverty indices. It also involves estimating some poverty lines through procedures that are typically sensitive to many crucial ethical and statistical assumptions. Hence, it is not surprising that measuring pro-poor growth on the basis of such poverty assessment may also be considered arbitrary. Our objective in this paper is to curb such degrees of arbitrariness by characterizing the growth pattern for a large range of poverty lines and for classes of poverty indices of some ethical order.

This goal is achieved in two steps. First, we use complete poverty orderings to develop a measure that captures the extent to which economic growth is propoor. Second, and building on the important contributions of Ravallion and Chen (2003) and Son (2004), we develop the requirements of pro-poor growth using partial poverty orderings. While these papers focus on first- and second-order pro-poor growth, respectively, this one considers, however, the growth patterns for various orders of ethical principles. Applying the methodology to Tunisian data, we find that economic growth was to a large extent pro-poor during the last two decades.

The rest of this paper is structured as follows. Section 2 summarizes the theoretical framework related to the link between economic growth and poverty reduction and suggests a new index that captures the extent to which growth is pro-poor given a pre-selected poverty measure. Section 3 describes how to check for the ethical robustness of pro-poor growth. Section 4 computes the extent to which growth was pro-poor during the last two decades in Tunisia. Section 5 offers

<sup>&</sup>lt;sup>1</sup>See, among many others, Kakwani and Pernia (2000), Ravallion and Chen (2003), Duclos and Wodon (2004), Kraay (2004), and Son (2004).

some concluding remarks.

## 2 Growth contribution to poverty reduction

To assess whether the observed change in the distribution of income is pro-poor, it is conventional to decompose the change in poverty into a change related to an uniform growth of income and a change in relative incomes.<sup>2</sup> However, as argued by Ravallion and Chen (2003), it is possible that while the distributional changes are pro-poor, there is no absolute gain to the poor.

A more direct approach is to look at growth rates among the poor. For this, let y(p) be the quantile function of living standards (incomes, for short) for  $p \in [0, 1]$ . For a continuous and strictly increasing distribution,  $y^t(p)$  is then the individual's income whose percentile is p at time t. Further, let  $g_0^t(x)$  be the growth rate in the variable x between t and t - 1.

To describe how poverty is affected by economic growth, we must also address the measurement of poverty. We start with the popular Foster-Greer-Thorbecke (1984) (FGT) class of poverty indices, although an important aim of this paper is to show how the use of these peculiar indices is also useful for predicting how many other indices will react to the distribution of growth rates. Let z be a real poverty line. The FGT class is then defined as

$$P^t_{\alpha}(p) = \int_0^p \left(\frac{z - y^t(\rho)}{z}\right)^{\alpha} d\rho, \qquad (1)$$

As it is well known,  $P_0(.) = p$  is the poverty headcount (the "incidence" of poverty),  $P_1(.)$  is the normalized average poverty gap measure (the "intensity" of poverty), and  $P_2(.)$  is often described as an index of the "severity" of poverty – it weights poverty gaps by poverty gaps.

We begin by investigating the ideal distribution of economic growth, that is the distribution leading to the least poverty, as defined by an index of the FGT class. The ideal distribution could be of different types. For instance, if  $\alpha = 0$ , growth is deemed pro-poor when it brings the richest of the poor out of poverty. Formally, and considering a marginal analysis, pro-poor growth requires that those at the margin of poverty present a positive growth rate of income

$$g_0^t\left(z(p)\right) \ge 0 \tag{2}$$

<sup>&</sup>lt;sup>2</sup>See, for instance, Datt and Ravallion (1992) and Kakwani and Pernia (2000).

Therefore, the headcount ratio only records those growth rates which bring people out of poverty, that is, only poverty-eliminating growth rates matter and not poverty-alleviating growth rates. As a consequence, the effectiveness of growth cannot be accurately captured when a large number of the poor benefit from economic growth without escaping poverty.

If the poverty measure is in line with the Sen's (1976) monotonicity axiom,<sup>3</sup> the normalized average poverty gap becomes an appealing poverty index. It is well known that this index falls when the mean income of the population of the poor rises:

$$g_1^t(p) = \frac{\int_0^p y^t(\rho) d\rho}{\int_0^p y^{t-1}(\rho) d\rho} - 1 \ge 0$$
(3)

The pro-poor growth rate given by (3) does not, however, distinguish between growth that enhances the income of the poorest from growth that helps the notso-poor. Thus, a better pattern of growth satisfies Sen's (1976) core axioms for poverty measurement, namely the focus axiom, the monotonicity axiom and the transfer axiom.<sup>4</sup>

Hence, in the manner of Atkinson (1970) for the measurement of social welfare and inequality, let  $\Gamma_{\alpha}^{t}(p)$  be the "equally-distributed equivalent (EDE) income of the poor", *viz*, that income which, if assigned equally to every one within the poorest *p*th quantile of the population, would produce the same poverty measure as that generated by the actual distribution of income. Using (1),  $\Gamma_{\alpha}^{t}(p)$  is given implicitly as

$$\Gamma_{\alpha}^{t}(p) = z \left( 1 - \left( \frac{P_{\alpha}^{t}(p)}{p} \right)^{\frac{1}{\alpha}} \right) \text{ for } \alpha \ge 1.$$
(4)

By (4), pro-poor growth requires that

$$g_{\alpha}^{t}(p) = \frac{\Gamma_{\alpha}^{t}(p)}{\Gamma_{\alpha}^{t-1}(p)} - 1 \ge 0 \text{ for } \alpha \ge 1.$$
(5)

Since the growth rates of the non-poor do not matter when measuring  $g_{\alpha}^{t}(p)$ , the measure of pro-poor growth given by (5) is in line with the focus axiom for any value of  $\alpha$ . The monotonicity axiom is observed when  $\alpha \geq 1$  and the transfer axiom requires that  $\alpha > 1$ .

<sup>&</sup>lt;sup>3</sup>According to this axiom, an increase in a poor's income should decrease the poverty level.

<sup>&</sup>lt;sup>4</sup>The focus axiom requires that poverty measures be independent of the income distribution of the non-poor whereas the transfer axiom asserts that a progressive transfer from a not-so-poor to a poor should decrease the poverty level.

It is of interest to decompose the total impact of economic growth on poverty into the impact of growth when the distribution of income does not change and the effect of the inequality changes when total income does not change.<sup>5</sup> As for  $\alpha > 1$ , the more unequal the distribution of incomes is, the more important the difference between  $\Gamma_1^t(p)$  and  $\Gamma_{\alpha}^t(p)$  is;<sup>6</sup> a natural measure of the equality index is then given by:

$$E_{\alpha}^{t}(p) = \frac{\Gamma_{\alpha}^{t}(p)}{\Gamma_{1}^{t}(p)} \text{ for } \alpha \ge 1.$$
(6)

Using (6), pro-poor growth can alternatively be expressed as

$$g_{\alpha}^{t}(p) = g_{1}^{t}(p) + g_{0}^{t}(E_{\alpha}(p)) \text{ for } \alpha \ge 1$$

$$\tag{7}$$

where  $g_1^t(p)$  is the pure growth effect and  $g_0^t(E_\alpha(z))$  is the equality effect.<sup>7</sup> Hence, and while in Kakwani and Pernia's (2000) model the pure growth effect is deemed always positive, our model allows for poverty to increase or decrease with growth depending on whether or not, in average, economic growth enhances the poor income. The second effect is positive (negative) if those at the bottom of the distribution benefit more (less) from economic growth than the not-so-poor. Whenever these two components are positive, economic growth can be deemed *really* propoor. This means that the degree of pro-poor growth can be captured by this index of pro-poor growth

$$\psi_{\alpha}^{t}(p) = \frac{g_{\alpha}^{t}(p)}{g_{1}^{t}(p)} \text{ for } \alpha \ge 0.$$
(8)

When only poverty-eliminating growth matters, growth is deemed *highly* pronot-so-poor if  $\psi_0^t(p) > 1$ , an example of *r-type* pro-poor growth in Bourguignon and Fields's (1997) terminology. Nevertheless, if mainly poverty-alleviating growth matters, growth is deemed pro-poor when it curbs inequality. Indeed, and using equation (7), it is possible to rewrite (8) as follows:

$$\psi_{\alpha}^{t}(p) = 1 + \frac{g_{0}^{t}(E_{\alpha}(p))}{g_{1}^{t}(p)} \text{ for } \alpha \ge 1.$$
 (9)

<sup>&</sup>lt;sup>5</sup>See, for instance, Kakwani and Pernia (2000).

<sup>&</sup>lt;sup>6</sup>For a scrutinized description on this, see Bibi and Duclos (2005).

<sup>&</sup>lt;sup>7</sup>Using a general formulation of a poverty evaluation function, Kraay (2004) identifies three sources of pro-poor growth: a high growth rate in the mean income, a high sensitivity of the poverty index to the growth rate in the mean income, and the growth in relative incomes. The first term in equation (7) summarizes the first two sources of Kraay's (2004) sources of pro-poor growth while the second term of (7) captures the growth in relative incomes. Indeed, if the income of the poorest grows faster than the income of the less-so-poor, then *distribution sensitive* poverty indices will fall faster.

The interpretation of (9) depends on the sign of  $\psi_{\alpha}^{t}(z)$  and on whether  $\psi_{\alpha}^{t}(z)$  is greater, smaller or equal to 1.

- If  $\psi_{\alpha}^{t}(p) < 0$ , the growth rates are so much regressively distributed negative for the poorest and positive for the less-so-poor that they offset the rise in the mean income of the poor and lead to a negative  $g_{\alpha}^{t}(p)$ .
- If  $\psi_{\alpha}^{t}(p)$  ranges between 0 and 1, this means that although economic growth is well spread among the poor, the less-so-poor benefit more from it which rises inequality within the poor  $(g_{0}^{t}(E_{\alpha}(p)) < 0)$ . However, this rise is not enough to offset the positive impact of economic growth on the cumulative poor income. Such a situation can therefore receive the label of a *regressive* pro-poor growth.
- If  $\psi_{\alpha}^{t}(p) = 1$ , we are in presence of a *distribution-neutral* pro-poor growth. By (9), this case occurs when  $g_{0}^{t}(E_{\alpha}(p)) = 0$ , meaning that absolute poverty decreases only as a result of the equally distributed growth rates within the poor.
- If  $\psi_{\alpha}^{t}(p) > 1$ , the distributional pattern of economic growth is *really* propoor. This happens when  $g_{0}^{t}(E_{\alpha}(p)) > 0$ , which indicates that the poorest benefit more than the not-so-poor from economic growth. This growth pattern can be labelled as a *progressive* pro-poor growth.

Therefore, one condition for growth to be *really* pro-poor is that  $\psi_{\alpha}^{t}(p)$  be greater than 1. Relying on Kakwani and Pernia (2000), this is too strong a condition. Based on their empirical result, growth is deemed to be:

- pro-rich when  $g_1^t(p) < 0$  and the growth in the mean income is positive. This is a case of what Bhagwati (1988) calls *immiserizing* growth;
- not pro-poor when  $g_1^t(p) = 0$ , regardless of the value of  $\psi_0^t(p)$ .
- regressively pro-poor when  $g_1^t(p) > 0$  and  $\psi_{\alpha}^t(p) < 0$ ;
- *r-type* or *weakly* pro-poor when  $g_1^t(p) > 0$ ,  $\psi_{\alpha}^t(p) < 0.33$  for  $\alpha \ge 2$ , and/or  $\psi_0^t(p) > 1.33$ ;
- moderately pro-poor if  $\psi_{\alpha}^{t}(p)$  ranges between 0.33 and 0.66 for  $\alpha \geq 2$  and/or  $\psi_{0}^{t}(p)$  ranges between 1 and 1.33;

- highly enough pro-poor if 0.66 < ψ<sup>t</sup><sub>α</sub>(p) ≤ 1 for α ≥ 2, regardless of the value of ψ<sup>t</sup><sub>0</sub>(p);
- and *really* or *progressively* pro-poor when  $\psi_{\alpha}^{t}(p) > 1$ , for  $\alpha \geq 2$ , regardless of the value of  $\psi_{0}^{t}(p)$ .

### **3** Robustness analysis

The above analysis clearly depends on the choice of a poverty index and a poverty line. Since both of these choices are typically somewhat arbitrary, so will be the pattern of economic growth characterized using them. We also saw that seeking pro-poor growth on the basis of reducing one poverty index can lead to policies that penalize the poorest of the poor, and can thus raise important ethical issues.

Drawing on and developing results from the theory of stochastic dominance, it is fortunately possible to curb such degrees of arbitrariness by looking at the intertemporal comparisons of poverty over p and for a class of "acceptable" poverty indices. The acceptability of poverty indices will depend on whether they meet normative criteria of some ethical order. Each order of normative criteria defines a class of poverty measures. As the ethical order increases, the criteria put increasingly strong constraints on the way poverty indices should rank distributions of living standards. Thus, lower degree dominance usually entails higher degree dominance, but the converse does not necessary hold.

To illustrate how to do this, consider the following general utilitarian formulation of a poverty evaluation function:<sup>8</sup>

$$P^{t}(p) = \int_{\Omega} \int_{0}^{1} \pi(y^{t}(p), \omega^{t}; z) f(\omega^{t}) d\omega^{t} dp,$$
(10)

where the  $\pi(y^t(p), \omega^t; z)$  are the individual contributions to poverty<sup>9</sup>. A class  $\Pi_s^t(p^*)$  of poverty evaluation functions (of ethical order *s*) can then be defined by putting restrictions on the properties of  $\pi(y^t(p), \omega^t; z)$  and by imposing that  $p \leq p^*$ . A first natural normative property is that  $\pi(y^t(p), \omega^t; z)$  be weakly decreasing in *p*, whatever the level of *p* and whatever the value of  $\omega^t$ . Because the ethical

<sup>&</sup>lt;sup>8</sup>For expositional simplicity, we thus focus on additive poverty indices. See *inter alia* Foster and Shorrocks (1988) for how non-additive evaluation functions could also be included in the analysis.

 $<sup>{}^{9}</sup>$ A poverty evaluation function can be thought of as the negative of a social evaluation function censored at *z* – see Atkinson (1987) for instance.

condition imposed for membership in that class is very weak – and is almost universally accepted<sup>10</sup> – we can consider that class to be of ethical order 1, and it can therefore be denoted as  $\Pi_1^t(p^*)$ .

More formally, assume that  $\pi(y^t(p), \omega^t; z)$  is differentiable<sup>11</sup> with respect to p for all  $p < p^*$ , and denote by  $\pi^{(s)}(y^t(p), \omega^t; z)$  the *s*-order derivative of  $\pi(y^t(p), \omega^t; z)$  with respect to p.  $\Pi_1^t(p^*)$  can then be defined as:

$$\Pi_{1}^{t}(p^{*}) = \left\{ P^{t}(p) \middle| \begin{array}{l} p \in [0, p^{*}], \\ \pi(y^{t}(\rho), \omega^{t}; z) = \pi(y^{t}(p), \omega^{t}; z) \text{ for } \rho > p, \\ \pi(y^{t}(\rho), \omega^{t}; z) = \pi(y^{t}(\rho); z) \text{ for } \rho \leq p. \\ \pi^{(1)}(y^{t}(\rho); z) \leq 0. \end{array} \right\}$$
(11)

The first line on the right of (11) defines the population segment used to describe the pattern of growth. The second line on the right of (11) assumes that the poverty measures fulfill the well-known "poverty focus axiom" – which states that changes in the living standards of the non-poor should not affect the poverty measure. The third line requires that the social contributions  $\pi(y^t(p), \omega^t; z)$  in (11) should not depend on the taste parameters  $\omega^t$ , *viz*, so that the social judgement is *anonymous* in the  $\omega^t$ ; and (10) can be rewritten as  $\int_0^1 \pi(y^t(p); z) dp$ . The last line assumes that the  $\Pi_1^t(z^*)$  indices are weakly decreasing with income.

Bibi and Duclos (2003) show that if poverty, as computed using any poverty indices within  $\Pi_1(p)$ , falls, then there is a Pen-improvement of poverty.<sup>12</sup> Equivalently, growth can be labelled *Pen-pro-poor* if it raises income at any quantile below  $p^*$ .<sup>13</sup> Thus, a necessary and sufficient condition for growth to be *Pen-propoor* and for first-order poverty-improving – that is, to weakly decrease poverty for all  $P^t(p) \in \Pi_1^t(p^*)$  – is that

$$g_0^t(p) \ge 0 \text{ for all } p \in [0, p^*]$$

$$\tag{12}$$

Testing solely the FOD conditions could not, however, be really informative about the distributional pattern of economic growth.<sup>14</sup> For instance, if  $g_0^t(p)$  ex-

<sup>&</sup>lt;sup>10</sup>With the exception of relative poverty as an increase in a poor's living standard can increase the relative poverty line and possibly the poverty index.

<sup>&</sup>lt;sup>11</sup>This differentiability assumption is made for expositional simplicity and could be relaxed. <sup>12</sup>See Pen (1971).

<sup>&</sup>lt;sup>13</sup>Whenever  $p^* = 1$ , there is also a Pen-improvement of welfare.

<sup>&</sup>lt;sup>14</sup>To test whether the movement from an initial to a final distribution is pro-poor using FOD conditions, Duclos and Wodon (2004) (see in particular their Theorem 9) check whether the headcount index in the initial distribution is –regardless of the poverty line chosen– larger than the headcount index in the final distribution when the final distribution is normalized by a standard (1 + q). Note that q can be equal, for instance, to the growth rate in the mean income.

hibits a downward (an upward) sloping across different poverty lines, then growth is *really* (*weakly*) pro-poor since it curbs (worsens) the relative poverty as well as all inequality measures. In line with Kakwani and Pernia (2000), we consider that economic growth is *really* pro-poor whenever the poorest benefit proportionally more from it than the less-so-poor, whence the desirability of this axiom:

**Axiom 1** Growth is progressive, neutral, or weakly Pen-pro-poor depending on whether  $g_0^t(p)$  exhibits a downward, a constant or an upward sloping curve across different income quantiles.

If the growth pattern does not satisfy (12), then its impact on poverty is ambiguous. Some of the  $P^t(p)$  in  $\Pi_1^t(p^*)$  will indicate that the economic growth worsens poverty, while others will indicate that it reduces poverty. To solve this ambiguity, and to facilitate the search for pro-poor growth, two ways are possible. The first way is to reduce the size of the set of the potentially poor by lowering  $p^*$ . The effect of this is not necessarily desirable if one does not wish to constrain too much the population segment that is admissible for the characterization of economic growth.

The alternative way is to use normative criteria that are of "higher" ethical order than the *Pen* criterion. Therefore, and to characterize the pattern of economic growth, more structure should be imposed on the aggregation procedure of the individuals welfare.<sup>15</sup> To follow this route, assume that poverty indices must fall weakly following a mean-preserving redistribution of the growth benefits from a richer to a poorer. This corresponds to imposing the well-known Pigou-Dalton criterion on poverty indices, and thus to make the poverty analysis "distribution sensitive". Maintaining the earlier first-order ethical assumptions, this defines the class  $\Pi_2^t(p^*)$  of poverty evaluation functions:

$$\Pi_{2}^{t}(p^{*}) = \left\{ P^{t}(p) \middle| \begin{array}{c} P^{t}(p) \in \Pi_{1}^{t}(p^{*}), \\ \pi^{(2)}(y^{t}(\rho); z) \ge 0, \\ \pi(z; z) = 0, \end{array} \right\}$$
(13)

where the last line of (13) is a continuity condition that excludes indices that are discontinuous at the poverty line (such as the headcount index).

Therefore, it can be shown that growth will unambiguously curb poverty if any poverty index belonging to  $\Pi_2(p^*)$  is less important at time t than at time

<sup>&</sup>lt;sup>15</sup>See for instance Atkinson (1987), Foster and Shorrocks (1988), and Davidson and Duclos (2000).

t-1. This situation is referred to as *Dalton-pro-poor* growth or, saying differently, Second-Order-Dominance (SOD) pro-poor growth. A necessary and sufficient condition for growth to be *Dalton-pro-poor* is that:

$$g_1(p) \ge 0 \text{ for all } p \in [0, p^*] \tag{14}$$

To illustrate how the assessment of *Pen-pro-poor* growth differs from that of *Dalton-pro-poor growth*, assume that in period t - 1 and t, the individuals are grouped according to two income groups y(p) and  $y(\rho)$ , with  $p < \rho < p^*$ . For a growth pattern to be first-order improving, the income growth rate of the *p*th and the  $\rho$ th quantile should be positive. This is, in a sense, equivalent to giving a veto to each group taken as an average. By contrast, and using equation (14), a second-order pro-poor growth will need to rise, on average, the poorest group's standards of living and the overall average standards of living – but not necessarily the average living standard of the  $\rho$ th quantile, which eliminates the  $\rho$ th quantile's veto power. Economic growth can therefore be second-order improving even if everyone in the  $\rho$ th quantile were to lose from it (that is  $g_0(\rho) < 0$ ), – provided that the gains of the *p*th quantile are high enough.

To ensure that even relative poverty indices of  $\Pi_2^t(p^*)$  decline following a Dalton-pro-poor growth, it is necessary that  $g_1(p)$  shows a downward trend with respect to p. This desirable property is summed up in the following axiom:

**Axiom 2** Growth is progressive, neutral or weakly Dalton-pro-poor depending on whether  $g_1^t(p)$  exhibits a downward, a constant or an upward sloping curve across different income quantiles.

The third-order pro-poor growth is analogously checked using poverty indices that are member of the third-order class of poverty indices. This class of poverty indices is obtained by imposing the condition that the poverty-reducing effect of equalizing transfers be decreasing in p. Assuming differentiability again, this condition can be expressed by the sign of the third-order derivative of  $\pi(y(p); z)$ such as:

$$\Pi_{3}^{t}(p^{*}) = \left\{ P^{t}(p) \middle| \begin{array}{c} P^{t}(p) \in \Pi_{2}^{t}(p^{*}), \\ \pi^{(3)}(y^{t}(\rho); z) \leq 0, \\ \pi^{(1)}(z; z) = 0. \end{array} \right\}$$
(15)

As  $\pi^{(3)}(y^t(p); z)$  is negative, the magnitude of  $\pi^{(2)}(y^t(p); z)$  decreases with p, and Pigou-Dalton transfers lose their poverty-reduction effectiveness as recipients become more affluent.

We can proceed iteratively up to any desired ethical order s by putting appropriate restrictions on all derivatives up to  $\pi^{(s)}(y^t(p); z)$ . The ethically-consistent sign of a derivative  $\pi^{(s)}(y^t(p); z)$  is given by the sign of  $(-1)^s$ . We can then use the results of Bibi and Duclos (2003) to show that the s-order-dominance pro-poor growth is observed if:

$$g_{s-1}^t(p) \ge 0 \text{ for all } p \in [0, p^*]$$
 (16)

**Axiom 3** Growth is progressive, neutral, or weakly s-order-dominance pro-poor depending on whether  $\psi_{s-1}^t(p)$  is greater, equal or lower than 1 for all p within  $[0, p^*]$ .

One way to check the existence of robust pro-poor growth is simply to plot the different  $g_{s-1}(p)$  over the different quantiles of income  $p \in [0, p^*]$ . If the  $g_{s-1}(p)$  lies nowhere below 0, there is s-Order-Dominance pro-poor growth. Besides, if the  $g_{s-1}(p)$  curve is non increasing over  $[0, p^*]$ , then the growth pattern is *really* or *progressive s*-order-dominance pro-poor. For instance, for s = 1, we obtain the growth incidence curve suggested by Ravallion and Chen (2003). For s = 2, we have a version of the growth deficit curve inferred by Son (2004). The methodology followed in this paper also enables to check pro-poor growth for higher orders of ethical principles, like the growth severity curve for s = 3. As  $s \to \infty$ ,  $\prod_s^t(p^*)$  approaches a Rawlsian measure. Thus, Rawlsian-pro-poor growth essentially requires that the growth rate of the poorest individual be positive.<sup>16</sup>

Note that this methodology allows for the choice of any poverty line within  $(y(p) \le y(p^*))$ .  $\Pi_1(p^*)$  includes basically all of the poverty indices that have been proposed (with the notable exceptions of the Sen (1976), Takayama (1979) and Kakwani (1980) indices) and that are in use.  $\Pi_2(p^*)$  includes all of the indices in  $\Pi_1(p^*)$  with the exception of the headcount.  $\Pi_3(p^*)$  further excludes indices such as the linear indices of Hagenaars (1987) and Duclos and Grégoire (2002).

### 4 Implementation to Tunisia

#### 4.1 Data availability

The link between poverty reduction and economic growth in Tunisia can be characterized using micro-data from the Tunisian Household Expenditure Surveys of

<sup>&</sup>lt;sup>16</sup>See Rawls (1971).

the years 1980, 1985, 1990, 1995, and 2000. These household surveys are multipurpose, nationally representative, and provide reliable information on consumption expenditures for various items as well as extensive socio-demographic information on several households; ranging from 6000 households in the 1980 survey to 13000 households in the 2000 survey. They are carried out by *l'Institut National de la Statistique* (henceforth INS).<sup>17</sup>

Unfortunately, access to unit record data is not always available. While information on 1980, 1985, and mainly on 1990 household survey is available, no observation is available for 2000 and only few observations are available for 1995. To monitor the growth pattern over time, we therefore generate the missing information using the available data and the INS publications on each survey.

Like in most surveys, some types of households are over-represented relatively to others, either intentionally as part of the design, or unexpectedly, for instance because of refusal to participate. In both cases, sample poverty measures will be biased estimators of population poverty measures. To undo this bias, the INS micro-data of each household survey are weighted to make them nationally representative. As this variable is missing for 1980 and 1985, we generate it using the INS (1980, 1985) publications which report the distribution of the population by income range within each of the 20 departments (*governorates*) for the 1980 survey, and within each of the 7 Tunisian zones (Great Tunis, North East, North West, Middle East, Middle West, the South East, and the South West) for the 1985 survey.<sup>18</sup>

For the missing departments of the 1995 survey, that is all those within the Middle West and some of the North Est and West, and the whole 2000 survey, an appropriate procedure is used to generate the different expenditure distributions that are relevant for reliable analysis of the growth distribution across the poor.

Instead of relying on arbitrary distribution functions, it is worthwhile to look at the underlying distributions of the per capita expenditure in the available house-hold data. To explore them, we use a non parametric technique which places neither restrictions nor *a priori* assumptions on the distribution of the data.<sup>19</sup> Although it will be assumed that the distribution has a density function f(.), the data will be allowed to speak for themselves in determining the estimate of f(.) more than would be the case if f(.) was constrained to fall in a given parametric family.

<sup>&</sup>lt;sup>17</sup>The sampling scheme and many relevant results of these surveys are exposed in INS (1980, 1985, 1990, 1995, 2000) publications.

<sup>&</sup>lt;sup>18</sup>In reality, the INS (1985) publication only provides information about the population distribution through the different expenditure ranges in the South East and South West, jointly.

<sup>&</sup>lt;sup>19</sup>See Silverman (1986).

For that reason, density estimation is a useful means to inspect the properties of a given data set. In particular, it enables us to check whether there is skewness or multi-modality in the available data which affect its suitability for predicting the unaccessible distributions.

The simplest density estimator for a univariate distribution is a histogram. In drawing it however, there is a degree of arbitrariness that comes from the choice of the number of "bins" and their "widths". A better alternative, which does not share the histogram's drawbacks, is given by the kernel estimators which can be written in the form

$$\hat{f}(y) = \frac{1}{nh} \sum_{i=1}^{n} \mathbf{K}\left(\frac{y - y_i}{h}\right)$$
(17)

for a data set of n observations and the quantity of interest y, with observations  $y_i$ , i running from 1 to n. It follows that the density estimate at y is constructed by placing a decreasing weight system as we move away from y, and the bandwidth (or the "width") h determines the speed at which these weights fall.

There are several possible choices for the kernel function. Silverman (1986) shows that this choice is not really critical. As a result, it is appealing that the selected kernel function satisfies some desirable properties, like to be positive and integrate to unity over the bandwidth, symmetric, and decreasing in the absolute value of its argument. The Gaussian kernel which takes the form

$$\mathbf{K}(x) = \frac{1}{2\pi} \exp(-\frac{1}{2}x^2) \text{ with } x = \left(\frac{y - y_i}{h}\right)$$
(18)

is the most popular kernel function that is in line with all the foregoing properties.

Turning now to the choice of the bandwidth h. As it determines the smoothing degree of the data, a very small value of h will generate spurious detail while a large value of the width will hide some relevant characteristics of the data. Silverman (1986) shows that the bandwidh which minimizes the mean integrated square error is proportional to the fifth root of the sample size

$$h = 0.9\min(\sigma_y, \frac{R}{1.34})n^{-\frac{1}{5}}$$
(19)

where  $\sigma_y$  is the standard deviation of y and R is the interquartile range, the difference between the 75th and 25th percentiles.

We estimate the density of the logarithm of the per capita expenditure for the 7 Tunisian zones for the 1980, 1985, and 1990 surveys. Estimates for the 1995 survey are carried out for only 4 zones, that is Great Tunis, Middle Est, South

Est, and South West. The logarithmic transformation yields distributions that are symmetric and always very close to normal. As the expenditure distribution within each zone is quite stable and does not change over time, figure 1 presents some of the density plots for 1990.

It follows that the expenditure distribution within each geographic zone j at date t can be represented by

$$f_j^t(y_j^t|\theta_j^t) = f(y_j^t|\theta_j^t)$$
(20)

where  $y_j^t$  refers to the per capita expenditure distribution within region j at date t,  $\theta_j^t$  is a vector of parameters in the distribution function, and  $f_j^t$  reflects a particular form of the density function characterizing the distribution within j at t. Hence, the empirical stability of the estimated density functions let  $f_j^t(.) = f(.)$ , where f(.) stands (henceforth) for the log-normal density function.

It is well known that the log-normal distribution is fully described by the log mean,  $\mu_j^t$ , and the log variance,  $(\sigma_j^t)^2$ . If the log variances are known, then the log means can be calculated from the following relationship:

$$\mu = \ln(\underline{y}) - \frac{1}{2}\sigma^2 \tag{21}$$

where y is the un-weighted sample mean of y.

From the available 1990 data set, it is possible to calculate the different unweighted values of  $\mu_j^t$ ,  $\underline{y}_j^t$ ,  $\sigma_j^t$ , and the weighted sample means  $\overline{y}_j^t$ . Yet the INS (1995, 2000) publications provide only  $\overline{y}_j^t$ . As a matter of fact, equation (21) cannot be directly used to predict the two key parameters for the 1995 and 2000 distributions. For this reason, we assume the constancy of both  $(\sigma_j^t/\mu_j^t)$  and  $(\underline{y}_j^t/\overline{y}_j^t)$ since 1990 so that equation (21) could be rewritten as

$$\mu_j^t = \ln(\delta_j \overline{y}_j^t) - \frac{1}{2} \left(\frac{\mu_j^t}{\mu_j^{1990}}\right)^2 (\sigma_j^{1990})^2, t = 1995, 2000.$$
(22)

where  $\delta_j = (\underline{y}_j^{1990} / \overline{y}_j^{1990})$ . Knowing  $\mu_j^t$  and  $\sigma_j^t$ , it is now possible to generate the 1995 and 2000 distributions in each Tunisian region as follows

$$y_{j}^{t} = \exp\left(\sigma_{j}^{t} \left[\frac{\ln(y_{j}^{1990}) - \mu_{j}^{1990}}{\sigma_{j}^{1990}}\right] + \mu_{j}^{t}\right)$$
(23)

Finally, and relying on the INS (1995, 2000) and the World Bank (1999, 2003) publications on the distribution of the population by level of expenditure in each

geographic zone, we generate the weighting system that is required to make these surveys locally and nationally representative. We have checked that the generated surveys yield approximately the same results about expenditure mean within each region, expenditure distribution within urban and rural areas, inequality measures, and other features published by the INS (1995, 2000), the World Bank (1999, 2003), and the UNDP (1999).

Once the dearth of data availability is overcome, we can now move to the question of the extent to which economic growth is pro-rich or pro-poor.

#### 4.2 Growth pattern from 1980 to 2000

Arguably, rural and urban consumer price indices should be applied to rural and urban distributions prior to any aggregation procedure. Unfortunately, there are no data about price indices at the regional level. To get round this issue, the income distributions have been adjusted by the relevant poverty line  $z_j^t$ , where  $z_j^t$  is the World Bank (1995, 1999, 2003) poverty line at date t in region j.

The mean consumption per capita in Tunisia grew at an annual rate  $(g_1^t(1))$  of 3.36 percent between 1980 and 1985, whereas the real GDP per capita grew only by 1.5 percent. During that period indeed, oil export earnings were high, leading to high public investment in infrastructure, rapid increases in public sector wages, and generous subsidies on many foodstuffs. Table 1 shows that these policies were *highly enough* pro-poor, since  $\psi_2^t(p)$  is very close to 1, and since the growth rate for the less-so-poor is lower than the growth rate in the mean income of the poor  $(\psi_0^t(p) = 0.8)$ .

Unfortunately, such a pattern of growth could not be maintained since it led to a rise in the foreign debt and then to the adoption of the structural adjustment program in 1986. Although the mean consumption during 1985 – 1990 grew always at a higher rate than the real GDP per capita, gains from economic growth were not spread across the poorest as much as across the less-so-poor. Meanwhile, the growth pattern seems to be either *r-type* pro-poor, as  $\psi_0^t(p)$  is greater than 1, or *highly enough* pro-poor, as  $\psi_2^t(p) > 0.66$ . This growth pattern also characterizes 1995 – 2000, except that it is not obtained at the risk of deteriorating macroeconomic imbalances.

Although really low, Table 1 reveals that growth in the mean consumption  $(g_1^t(1))$  was positive between 1990 and 1995, but growth rate for the poor  $(g_1^t(0.2))$  was negative. The growth pattern during that period is then *pro-rich*. Yet the high value of  $\psi_0^t(p)$  and the weak value of  $\psi_2^t(p)$  let us believe that the the poorest have suffered less than less-so-poor from that recessionary period.

Year	1980 - 1985	1985 - 1990	1990 - 1995	1995 - 2000
growth in p. c. GDP	1.5	0.6	1.9	4.2
$g_1^t(1)$	3.36	1.64	0.03	3.41
$g_0^t(0.2)$	3.89	3.25	-0.78	3.49
$g_1^t(0.2)$	4.89	2.98	-0.43	3.44
$g_2^t(0.2)$	4.85	2.56	-0.33	2.83
$\psi_0^t(0.2)$	0.80	1.09	1.81	1.02
$\psi_2^t(0.2)$	0.99	0.86	0.77	0.82

Table 1: Pro-poor growth indicators

Whether these findings are robust to the choice of poverty lines and indices depends on how growth rates are distributed across the population. Figure 2 displays the estimate of Tunisian's *growth incidence curve* and the mean growth rate for the poorest quarter of the population. The first conclusion that may be drawn from these curves is that, with the exception of the 1990 – 1995 period, economic growth has been sufficiently spread over poor people during the last two decades. In addition, for 1980 – 1985, FOD conditions are instructive, showing that growth pattern is *progressive* Pen-pro-poor during the former period – at least for the poorest decile. This growth pattern leads to a two-edge impact on poverty: increasing substantially the income of the poor and reducing inequality within the poor, as the sharply downward trend for the 10% poorest quantiles proves, thus making the growth pattern *really* Pen-pro-poor.

By showing a strictly upward growth curve incidence, FOD conditions are instructive too for the second period under consideration. While undertaking the structural adjustment program during 1986 - 1991, the government did not cut back drastically on social spending. Further, Tunisia experienced a sustained per capita consumption growth of about 1.64% during the same period, as table 1 reports. Thus, economic growth, coupled with the pro-poor and redistributive policies, made the growth incidence curve taking on a logarithmic shape, with highest growth rates observed for those ranging between the 7th and the 25th percentile. Unfortunately, this progressive figure is offset by a regressive one experienced by the 7th poorest quantiles. This slowed down poverty measures decline, mainly the distribution-sensitive ones, and led to a *highly enough* Penpro-poor growth; as figure 2 illustrates.

The findings drawn from the first period and, to a lesser extent, from the second period are edifying in such a way that there is no need to test higher ethical orders for these two periods. Yet FOD conditions are much less informative for the two last periods. While FOD conditions hold between 1995 and 2000 ( $g_0^t(p) \ge 0$ for all p), indicating that economic growth has unambiguously reduced at least absolute poverty, the slopes of the corresponding curve switch sign more than once, meaning that the extent to which growth is pro-poor critically depends on the position of the poverty line as well as on the aggregation procedure. For the 1990-1995 period however, both  $g_0^t(p)$  and its first derivative switch sign, which means that neither the poverty trend, nor the growth (or recession) pattern could be appreciated using only Pen ethical criteria.

Figure 3 shows the growth deficit and severity curves for the 1990 – 1995 and 1995 – 2000. The figure also shows the extent to which growth pattern was propoor. For the former period,  $g_1^{1995}(p)$  (and so  $g_2^{1995}(p)$ ) is negative for all p, which indicates a Dalton-increasing of poverty. Further, the corresponding curves take on an inverted U shape in the negative orthant. This indicates that the income of the poorest decreased more than that of the not-so-poor. This is confirmed by the bottom left figure 3 which indicates that the value of  $\psi_2^{1995}(p)$  is greater than 1 for the 5th poorest quantiles and greater than 0.7 for the 25th poorest quantiles. Since table 1 reveals that growth in the mean consumption was positive between 1990 and 1995, we have then an example of *immiserizing* growth during that period. As for the 1995 - 2000 period, the top right figure 3 shows that the 3rd poorest quantiles have experienced a *regressive Dalton-pro-poor* growth. This slowed down the progressive pattern of growth experienced by the less-so-poor and prevented economic growth from being unambiguously progressive Dalton*improving*. This is confirmed by the third stochastic dominance tests summarized in the bottom right figure 2, which displays the estimates of  $\psi_2^{2000}(p)$ . This figure clearly shows that growth was highly enough pro-poor since the value of  $\psi_2^{2000}(p)$ is always greater than 0.8 for the 25th poorest quantiles and very close to 1 for the 3rd poorest quantiles.

## 5 Conclusion

This paper is concerned with the measurement of the extent to which economic growth (or contraction) is spread across the less well-off. For this, complete poverty orderings are first used to suggest a new index of pro-poor growth which is, contrary to Pernia and Kakwani (2000) index, in line with the usual core ax-

ioms of poverty measurement. Secondly, partial poverty orderings are used to extend the framework of Ravallion and Chen (2003) and Son (2004) to any degree of ethical dominance. The method can then be used to calculate the degree of pro-poor growth for large classes of poverty indices and for ranges of possible poverty lines.

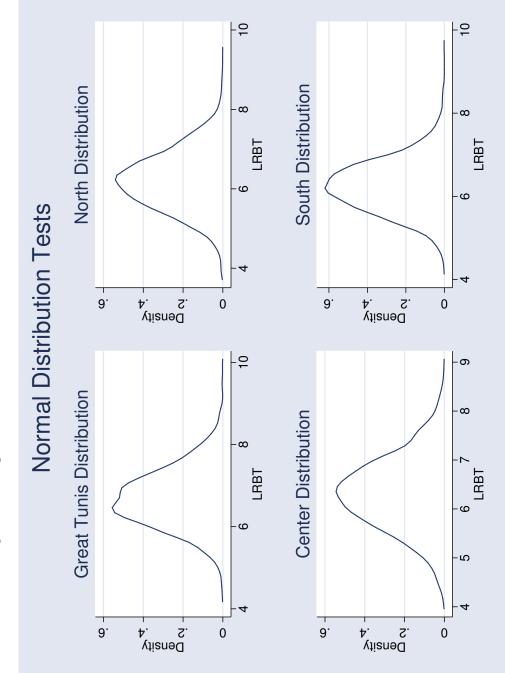
The empirical illustration is made using household surveys from Tunisia, covering the period 1980–2000. The calculations show that the poorest quartile of the population benefit *substantially enough* from economic growth but lose more than the non-poor in the presence of economic contraction.

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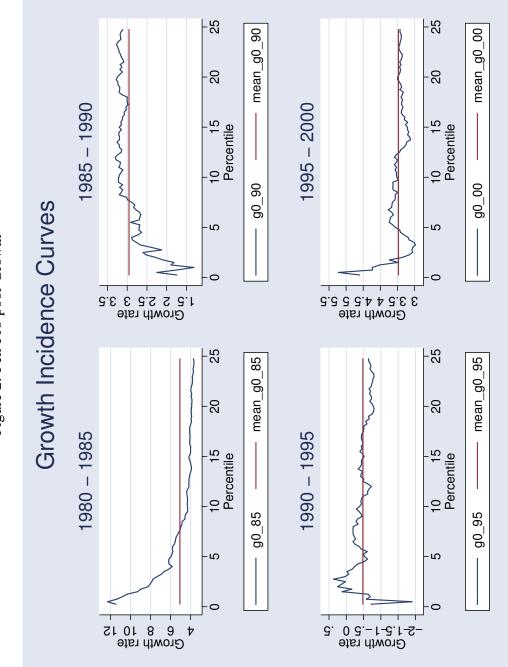
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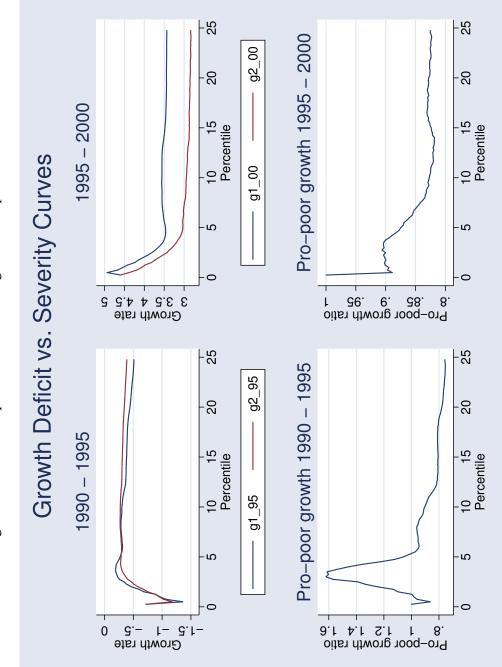


Figure 3: Dalton-Pro-poor Growth and Degree of Pro-poor Growth