

# PRIORITIZATION OF PETROLEUM SUPPLY CHAINS' DISRUPTION MANAGEMENT STRATEGIES USING COMBINED FRAMEWORK OF BSC APPROACH, FUZZY AHP AND FUZZY CHOQUET INTEGRAL OPERATOR

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**Abstract.** Industries in every sector have observed tangible losses from a broad range of disruptions during recent years. Factors such as globalization and outsourcing have made supply chains more sophisticated and this makes disruption management more necessary. Any disruption in each part of supply chain makes the whole supply chain face derangement and at last, ultimate customers realize the shaped disadvantages. Since avoidance of disruption occurrence is not always possible, application of different strategies with the aid of minimization of negative effects seems necessary. That is why in this paper, different strategies for disruption management in petroleum products supply chain and suitable criteria for prioritizing them are recognized via Balanced Score Card approach measures. After that, by application of fuzzy Analytical Hierarchy Process and intuitionistic fuzzy Choquet integral operator, their priorities are specified in order to make a guideline for managers to set proper plans and manage such disruptions more accurately.

**Keywords:** supply chain, petroleum products, disruption management strategies, BSC approach, intuitionistic fuzzy, Choquet integral operator.

**JEL Classification:** C61, D81, F10, Q31.

## Introduction

A supply chain is a network that is constituted from suppliers till distribution centres and final customers. So, it should be considered that each manufacturing system or service provider is a part of a special supply chain (Paul *et al.* 2017).

Diversity of members in supply chains and other governmental and social pressures such as environmental laws make the supply chain management sophisticated and increase the vulnerability of supply chain toward various disruptions' occurrence. Since

in a global supply chain, a firm's performance is more dependent on the various variables such as the performance of its extended supply chain network (Giri, Sarker 2017; Kamalahmadi, Parast 2016).

Before globalization expansion in supply chains, considered risk factors were local ones like natural disasters, social instability, etc. but nowadays such events within a country also can affect other supply chains somewhere else in the world (Behdani 2013). Current developments, such as "just-in-time" and lean operations, aid firms in reducing waste and smoothing its operations but contribute to a more risk-sensitive environment. This is because any hiccup that transpires within the supply chain will cause delay and even disruption (Paul *et al.* 2017).

Many definitions of disruption exist in the supply chain literature. Snyder *et al.* (2012), believe that disruptions are random and discrete events that cause an echelon of the supply chain to stop working for a random period of time. Moreover, Chopra and Sodhi (2004) state that disruption is a type or source of risk in the supply chain, which is unpredictable and rare but often quite damaging. Uncertainty and risk are related keywords of disruption that are often used in the literature. The most suitable definition of supply chain disruption is related to the definition of supply chain risk, as stated by Tang and Musa (2011), which they refer to as (i) events with small probability but that may occur abruptly and (ii) these events bring substantial negative consequences to the system.

The results of an international extended investigation which is conducted by the Business Continuity Institute (BCI) in 2016 show that 70% of companies worldwide are prone to at least one disruption every year (Alcantara, Riglietti 2016). Disruptions convey changes in operational plans which need more attention and necessitate re-planning (Pender *et al.* 2013). The addressed disruptions in studies vary in a vast range from a plant fire to global catastrophes like tsunami in 2004 (Stecke, Kumar 2009).

These disruptions are raised by factors such as climatic conditions or global climate change, soil management, plagues and diseases and producers' strategies. A supply shock can make the petroleum refining industry compelled to increase its gasoline output or increase level of liquid fuel imports. Even a combination of both alternatives may shape the solution (de Barros, Szklo 2015).

Type of industry and its importance to meet the needs of the community can intensify or reduce the effects of such disruptions. It is obvious that petroleum industry role in satisfying citizens' needs of energy is undeniable and its supply chain is one of the most complicated ones. Actually, petroleum industry is characterized as a complicated supply chain and highly capital intensive which can be faced with different disruptions (Kazemi, Szmerekovsky 2015).

From managerial point of view, it's believed that mitigation strategies are expensive and inefficient but Stecke and Kumar (Stecke, Kumar 2009) claim that from the quality research of the 1970s, well-developed strategies can increase efficiency. So it is reasonable that when organizations find that their supply chains are vulnerable to disruptions, put more attention on planning in order to reduce the likelihood and severity of the impact of such disorders. This matter can be done by the choice of suitable disruption

management strategies. Since there are different strategies in this domain and each of them has its own risks, it is better to set a proper approach for the selection of a suitable strategy which is main goal of this paper.

Disruptions like natural disasters threaten the continuity and resilience of petroleum supply chain too and since energy has an undeniable role in every aspect of today world function, it can be said that such disruptions may have catastrophic macro-economic consequences. For instance, the American Petroleum Institute estimated total damage by Katrina and Rita to energy infrastructure in the Gulf Coast to be between \$18 billion and \$32 billion (Officials 2006). It should be also noted that unplanned global oil supply disruptions averaged more than 3.6 million barrels per day (b/d) in May 2016 which is the highest monthly level recorded from when EIA<sup>1</sup> started tracking global disruptions in January 2011 (EIA 2016). This shows the necessity of disruption management in this industry as a whole. However, despite the need, the number of studies which have considered the whole petroleum supply chain and its related disruptions are not high.

That is why in this paper a combination framework from Balanced Score Card (BSC), fuzzy Analytical Hierarchy Process (AHP) and intuitionistic fuzzy Choquet integral operator is applied to prioritize strategies and make a practical algorithm for decision makers to find appropriate strategy in their organizations. As BSC is a proven tool in Strategy Execution in both the public and private sector which represents a balanced approach for SCM (Sharma, Bhagwat 2007) we choose it as a tool for decision criteria extraction. Then Fuzzy AHP is used as decision making methodology in vague situations which is well fitted with BSC but was ignored in previous studies. Another novelty of this study is prioritization of strategies from different perspectives in supply chain which gives different results and helps managers of different echelons in making better decisions.

The structure of the paper is as follows: the first section consists of a brief literature review of supply chain disruption management, BSC measurement, fuzzy AHP method, also intuitionistic fuzzy and Decision Process by Choquet integral Operator. Research methodology is explained in Section 2 and data analysis and case results are discussed afterwards in Section 3. Finally, last section concludes the paper, including suggestions for further research.

## **1. Literature review**

### **1.1. Disruption management in supply chain**

The issue of supply chain management combining sustainability and resilience has been receiving more attention and this cannot come true unless consideration of disruption risks (Azadi *et al.* 2015). Supply chain disruption management has turned out to be vital for many companies (Chen, Xiao 2015). Changes in the environment, complexity and vulnerability of supply chains make the companies more ready for potential disruptions (Revilla, Sáenz 2014).

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<sup>1</sup> Energy Information Administration.

There are different scholars who tried to define disruption in supply chain. Schmidt and Raman (2012) defined it as an event that is unplanned and adversely affects corporate's ordinary operations (Schmidt, Raman 2012). Actually, disruption is a category of risk and causes new challenges for supply chain managers who encounter the ripple effect because of structural disruptions. The ripple effect determines the impact of a disruption on supply chain performance and the disruption-based domain of changes in the supply chain structures. Managing the ripple effect is closely related to designing and planning robust resilient supply chains (Ivanov *et al.* 2016b). In other words, risk is the relationship between some possible negative outcomes, while the disruption is the corresponding probabilities for each issue. Thus, supply chain risk management attempts to predict, interpret and avert unpleasant effects of any disruption in a supply chain (Rangel *et al.* 2015). Natural disaster, labor dispute, supply bankruptcy, war and terrorism, supply monopolism as well as capacity and responsiveness of alternative suppliers can be determined as disruption drivers in the supply chain based on Chopra and Sodhi study (Chopra, Sodhi 2004). Other scholars' studies about disruption management in supply chain are determined in Table 1. Events such as the terrorist attacks on September 11th, the devastation of New Orleans after hurricane Katrina, and the tsunami in Thailand and India are extensions to this matter (Vakharia, Yenipazarli 2009). There are also several studies which reflect this reality that disruption in the supply chain can lead to a negative financial and nonfinancial impact on the firm and industry performance. For instance, Mostly outcomes of disruptive events in the supply chain as a whole can be mentioned as margin erosion, sudden demand change, physical product flow disruption, product quality failure, social responsibility failure, failure to comply with law and lack of employee safety (Dobie 2015).

Table 1. Literature review of disruption management in supply chain as a whole

Year	Scholar	Overall scope of the study
2000	(Applequist <i>et al.</i> 2000)	Determination of measures for performance evaluation of supply chain projects with specified risks
2001	(Johnson 2001)	Review of experiences related to risk management in toy supply chain
	(Sheffi 2001)	Paying attention to the fact that investments and reorganization of its supply chain needs to be prepared for terrorist attacks
2003	(Mitroff, Alpaslan 2003)	Guidelines for preparedness activities with internal threats
	(Rice, Caniato 2003)	Study on the need of supply chains to address the security and resilience and also offering solutions to increase these matters
	(Zsidisin, Ellram 2003)	Examining the impact of risks within the supply chain and ways to deal with these risks

Year	Scholar	Overall scope of the study
	(Cavinato 2004)	Discussion on definitions of risk concept and focusing on logistics risks in the supply chain
	(Chopra, Sodhi 2004)	Classification of supply chain risks, their drivers and strategies to deal with them
2004	(Finch 2004)	Presentation of a secondary analysis of the literature, supplemented by case studies. Risk identification, risk analysis, risk reduction-transfer and acceptance and risk monitoring are considered for disruption management
	(Hallikas <i>et al.</i> 2004)	Study on the general process of risk management for supplier networks considering collective response planning and qualitative probability estimation. Risk identification, risk assessment, decision and implementation of risk management actions and risk monitoring are the steps which are considered for handling disruptions
	(Kleindorfer, Saad 2005)	Expansion of a conceptual framework for managing risk and disruption, including the criteria of evaluation and reduction
2005	(Peck 2005)	Introduction of a conceptual framework for understanding the vulnerability of the supply chain and discussing the drivers of vulnerability
	(Sheffi, Rice 2005)	Discussing the disruption and providing guidance to improve supply chain flexibility
2006	(Tomlin 2006)	Presentation of the model for investigation of the impact of different strategies for reducing disruption such as cooperation with different supplier
2007	(Adhitya <i>et al.</i> 2007)	Detection Time, disrupted Object and disruption duration are considered as disruption features and matters such as key performance indicators, monitoring and coordination are considered for running management functions after the outbreak of disruption
	(Azaron <i>et al.</i> 2008)	Consideration of production, supply and transportation disruption based on capacity approach and stochastic programming
2008	(Manuj, Mentzer 2008)	Providing visions about the applicability of six risk management strategies based on environmental conditions and the role of three moderators. Steps such as risk identification, risk assessment and evaluation, risk management, strategy selection, implementation of supply chain risk management strategy and mitigation of supply chain risks are considered for management functions before the outbreak of disruption with the focus of prevention of disruption emergence
	(Bakshi, Kleindorfer 2009)	The division of disruption risk management strategies, development of methods for disruption management in supply chain
2009	(Oehmen <i>et al.</i> 2009)	By consideration of disruptions related to location and steps of risk identification, risk assessment, risk mitigation, a supply chain risk structure model is proposed to describe the system that determines the causes and effects of supply chain risks and also the supply chain risk dynamics model
2011	(Vahdani <i>et al.</i> 2011)	Investigation of production and supply disruptions from the perspective of inventory management based on simulation and control theory

Year	Scholar	Overall scope of the study
2013	(Rafiei <i>et al.</i> 2013)	Reliability of multi product supply chain design considering multi period with facility disruption
	(Lim <i>et al.</i> 2013)	Backup suppliers and their effect on production and supply disruption considering mixed integer programming
	(Behdani 2013)	Development of a systematic framework for handling disruptions in supply chains and also a modelling approach to support the decision-making process in handling supply chain disruptions based on simulation technique
2014	(Paul <i>et al.</i> 2014)	Consideration of production, supply and transportation disruptions based on inventory management principles by simulation and control theory
	(Ivanov <i>et al.</i> 2014)	Consideration of production, supply and transportation disruptions from capacity and multiple supplier perspective
2016	(Ivanov <i>et al.</i> 2016a)	Literature review of disruptions in supply chains and recovery policies
	(Jabbarzadeh <i>et al.</i> 2016)	Presentation of a hybrid robust-stochastic optimization model and a Lagrangian relaxation solution method for designing a supply chain which is resilient to supply/demand interruptions and also facility disruptions
2017	(Paul <i>et al.</i> 2017)	Extension of a quantitative model for disruption mitigation in a three stage supply chain with development of a fuzzy inference system (FIS) tool to predict the changes in future demand
	(Schmitt <i>et al.</i> 2017)	Pointed to this matter that the dynamic policies from incorporating a meta heuristic parameter search over multiple echelons have their own benefits while studying disruptions in a multi-echelon supply chain
	(Giri, Sarker 2017)	Studying about improving the performance of a supply chain consisting of a monopolistic manufacturer, a third party logistics service provider and multiple independent retailers through coordination under production disruption
	(Ivanov <i>et al.</i> 2017)	Comparing the performance impact of different recovery policies on return flows based on the simultaneously optimized re-configuration plans for material flows

So, the essence of disruption management in today's supply chains has forced managers to think about different strategies (Ratzmann *et al.* 2016). A good strategy should have capabilities of identifying risk for the whole life cycle; prediction of the financial impact of the disruptions and proposing solutions for its reduction while considering different parts of supply chain (Kiser, Cantrell 2006). Some recent strategies which are under consideration by different managers for risk mitigation are as such (Tang 2006; Ivanov *et al.* 2016b):

- Segmentation of suppliers according to disruption risks;
- Optimization of inventory management;
- Segmentation of production plants according to disruption risks;

- Enhancement of manufacturing process and capacity flexibility;
- Consideration of approaches such as postponed differentiation in production;
- Increase transportation process and capacity flexibility;
- Creation of supply chain visibility;
- Leveraging technology and social media;
- Prioritization and allocation of resources according to risk considerations;
- Revenue management by controlling product demand;
- Increase control of product exposure to customers.

Some of the previous studies related to disruption management in petroleum supply chain are presented in Table 2 for more clarification.

Table 2. Some of studies related to disruption management in petroleum supply chain

Year	Scholar	Overall scope of the study
2009	(Kean 2009)	Investigation of the Department of Defence requirements for petroleum disruption management as a response system
2009	(Yeletaysi 2009)	Development of a framework to explore and quantify risk of disruptions in the U.S. petroleum supply chain caused by hurricanes using GIS and simulation technique
2011	(Katata 2011)	Consideration of supply disruption risks and robust investment strategies in petroleum markets based on modelling oil and gas supply disruption risks, and robust portfolio management
2015	(de Barros, Szklo 2015)	Development and application of a methodology to assess the capacity of petroleum refineries to point to unforeseen ethanol supply disruption in the short term. The tool utilized is a mixed-integer linear programming model
2015	(Kazemi, Szmerekovsky 2015)	Proposing a deterministic mixed integer linear programming model for downstream petroleum supply chain with the aid of distinguishing the optimal distribution centre locations, capacities, transportation modes and transfer volumes in order to make supply chain less vulnerable to disruptions
2016	(Bai <i>et al.</i> 2016)	Proposing a Markov decision process model for determination of desirable sizes and policies of a strategic petroleum reserve to cope with related disruptions
2017	(Officials 2006)	Investigation of the disruption management strategies from shortage supply perspective
2017	(Gülpınar <i>et al.</i> 2014)	Consideration of supply disruptions in petroleum industry and the robust counterpart of the portfolio management problem

## 1.2. BSC in the measurement and evaluation

The Balanced Score Card (BSC) is a useful method in strategic management, used widely in business and industry, government, and non-profit organizations to adjust business activities to the vision and strategy of the organization. Taking into account the main elements in the process of policy making as formation, implementation and evaluation and also consideration of a variety of models that have been introduced in

this regard, BSC has been known as a comprehensive model for organizing the entire process of organizational policy. BSC tries to make a balance among these domains:

- The balance between financial and non-financial metrics;
- The balance between internal and external stakeholders of the organization;
- The balance between short-term goals and long-term ones;
- The balance between lead indicators (prospective) and function (retrospective).

BSC reveals the importance of non-financial measures in organizations and put them in a comprehensive measurement system for performance evaluation. Consideration of non-financial measures such as ability to retain customers, displacement of human resources or the number of new products can be helpful in determination of more realistic organizational strategies (Norton, Kaplan 1993; Letza 1996; Yenyurt 2003).

In this study, the conventional measure of BSC model have been used as decision criteria in AHP model, while AHP itself is used for determination of fuzzy measures.

### **1.3. Fuzzy AHP method**

Fuzzy AHP<sup>2</sup> is prone to be a very useful methodology for multiple criteria decision-making in fuzzy environments. It is a method which can handle the vagueness of experts' opinions and is used when the relationships among criteria are hierarchical. It should be mentioned that ANP<sup>3</sup> technique should be used when the network structure between criteria are observable (Wang, Chin 2011).

In this systematic approach, pair-wise comparisons in the judgment matrix are done by use of fuzzy numbers, fuzzy arithmetic and fuzzy aggregation operators. This procedure is performed to specify a sequence of weight vectors. Main steps of fuzzy AHP method are as below (Güngör *et al.* 2009):

Step 1. In the first step, the network structure of the assessment problem should be developed. It becomes clear that the assessment of alternatives such as strategies should be done based on which criteria.

Step 2. Now, decision makers have to determine the relative weights of each alternative. The weights are determined under pair-wise comparison between each pair of criteria using a fuzzy preference scale.

Step 3. After setting up the network and pair-wise comparisons of criteria of alternatives, global value of priority of alternatives should be calculated.

### **1.4. Intuitionistic fuzzy sets (IFS)**

Intuitionistic fuzzy sets are found to be highly useful to deal with vagueness since there are situations in which evaluation of membership values is not possible. Based on the same reason it is clear that determination of non-membership function is not always possible too. That is why fuzzy sets theory is not suitable in this situations. The problems which are related to fuzzy set theory can be well dealt with IFS theory too, while

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<sup>2</sup> Analytical Hierarchy Process.

<sup>3</sup> Analytical Network Process.



IFS theory is more appropriate to deal with some complicated problems than fuzzy set theory (Paul *et al.* 2017).

Attansov presented this extension of fuzzy sets in 1986. Each element in IFS is shown by an ordered pair and each ordered pair is defined through a membership degree and non-membership degree. The sum of these degree values must be less than or equal to unity. Considering a fixed set  $X = \{x_1, x_2, \dots, x_n\}$ , an IFS is defined as (Xu 2010; Hao *et al.* 2017):

$$A = \left\{ \langle x_i, t_A(x_i), f_A(x_i) \rangle \mid x_i \in X \right\}, \tag{1}$$

where  $t_A(x_i)$  is referring to membership degree and  $f_A(x_i)$  determines non-membership degree for each  $x_i$ . Obviously this condition should be met for all of the  $x_i$ :

$$0 \leq t_A(x_i) + f_A(x_i) \leq 1. \tag{2}$$

So, as a whole an ordered pair can be considered as an IFS value if it could meet the following condition:

$$t_\alpha(x_i) \in [0, 1], f_\alpha(x_i) \in [0, 1], 0 \leq t_\alpha(x_i) + f_\alpha(x_i) \leq 1. \tag{3}$$

Some useful operations for each two IFS values like

$\alpha(x_i) = (t_\alpha(x_i), f_\alpha(x_i)), \alpha(x_j) = (t_\alpha(x_j), f_\alpha(x_j))$  can be as such:

$$\alpha(x_i) \oplus \alpha(x_j) = (t_\alpha(x_i) + t_\alpha(x_j) - t_\alpha(x_i) * t_\alpha(x_j), f_\alpha(x_i) * f_\alpha(x_j)); \tag{4}$$

$$\alpha(x_i) \otimes \alpha(x_j) = (t_\alpha(x_i) * t_\alpha(x_j), f_\alpha(x_i) + f_\alpha(x_j) - f_\alpha(x_i) * f_\alpha(x_j)); \tag{5}$$

$$\lambda \alpha(x_i) = (1 - (1 - t_\alpha(x_i))^\lambda * t_\alpha(x_j), (f_\alpha(x_i))^\lambda), \quad \lambda > 0; \tag{6}$$

$$(\alpha(x_i))^\lambda = ((t_\alpha(x_i))^\lambda, 1 - (1 - (f_\alpha(x_i))^\lambda)), \quad \lambda > 0. \tag{7}$$

For comparing each two IFS values, the score degree of each value should be determined as  $s(\alpha(x_i)) = t_\alpha(x_i) - f_\alpha(x_i), s(\alpha(x_j)) = t_\alpha(x_j) - f_\alpha(x_j)$  and the accuracy degree should be specified through  $h(\alpha(x_i)) = t_\alpha(x_i) + f_\alpha(x_i), h(\alpha(x_j)) = t_\alpha(x_j) + f_\alpha(x_j)$ . Then the ranking method for IFSs should be as such:

If  $s(\alpha(x_i)) > s(\alpha(x_j))$ , then IFS1 is larger than IFS2;

If  $s(\alpha(x_i)) = s(\alpha(x_j))$ , then the following comparison should be done:

If  $h(\alpha(x_i)) = h(\alpha(x_j))$ , then both IFSs are equal,

If  $h(\alpha(x_i)) > h(\alpha(x_j))$ , then IFS1 is larger than IFS2,

If  $h(\alpha(x_i)) < h(\alpha(x_j))$ , then IFS1 is smaller than IFS2.

### 1.5. Decision process by IFS choquet integral operator

Choquet integral operator in companion with intuitionistic fuzzy sets can be a useful method in decision making process. When in 1974, Sugeno defined new fuzzy measure (non-additive measure), the need of criteria independency in decision problems was resolved. Since then, Choquet integral operator which is based on fuzzy measure got special attentions.

Steps of IFS Choquet integral operator are not complicated. First of all, the partial evaluation of the alternative  $a_i, i = 1, \dots, n$  should be made via intuitionistic fuzzy value to shape a decision making matrix as below:

$$R = \begin{pmatrix} \tilde{a}_{11} & \tilde{a}_{12} & \dots & \tilde{a}_{1m} \\ \tilde{a}_{21} & \tilde{a}_{21} & \dots & \tilde{a}_{2m} \\ \dots & \dots & \dots & \dots \\ \tilde{a}_{n1} & \tilde{a}_{n2} & \dots & \tilde{a}_{nm} \end{pmatrix}, \quad \tilde{a}_{ij} = (t_{ij}, f_{ij}), \quad i = 1, 2, \dots, n; j = 1, 2, \dots, n. \quad (8)$$

After that, the ranks of partial evaluation  $\tilde{a}_{ij}$  should be determined via calculation of  $s(\tilde{a}_{ij})$  and  $h(\tilde{a}_{ij})$ . So, the partial evaluation  $\tilde{a}_{ij}$  of the alternative  $a_i$  is done in a way that  $\tilde{a}_{i,j} \leq \tilde{a}_{i,j+1}$ .

In the next step and after evaluation of alternatives by experts, fuzzy measures should be specified. In the Choquet integral model, where criteria can be dependent, a fuzzy measure is applied to define a weight on each combination of criteria, so that makes it possible to model the interactions existing among criteria. Since the calculation of fuzzy measure is not easy, different ways have been proposed from various scholars in literature as like as use of the results of methods such as AHP technique and the rational weights.

At last, the Choquet integral operator should be used to aggregate all  $\tilde{a}_{ij} = (t_{ij}, f_{ij})$  in  $i^{\text{th}}$  row of the intuitionistic fuzzy decision matrix into total values of  $\tilde{a}_i = (t_{\tilde{a}_i}, f_{\tilde{a}_i})$ :

$$IFC_{\mu}(\tilde{a}_{i1}, \dots, \tilde{a}_{in}) = \left( 1 - \prod_{j=1}^n (1 - t_{\tilde{a}_{i(j)}})^{\mu(A_{(j)}) - \mu(A_{(j+1)})}, \prod_{j=1}^n (f_{\tilde{a}_{i(j)}})^{\mu(A_{(j)}) - \mu(A_{(j+1)})} \right). \quad (9)$$

Now, according to the total values of  $\tilde{a}_i = (t_{\tilde{a}_i}, f_{\tilde{a}_i})$  and via calculation of score degree  $s(\tilde{a}_i)$  and accuracy degree  $h(\tilde{a}_i)$ , all the alternatives  $a_i$  can be ranked and the decision making process is completed (Tan, Chen 2010).

## 2. Research methodology

The aim of this paper as previously said is to identify and prioritize the strategies related to disruption management in petroleum supply chain. For this reason, a suitable set of criteria for prioritizing strategies are determined at the first step. This is done since the criteria are unique in each industry. Then by asking 32 high and mid-level managers in different parts of studied supply chain and the use of T-test, the most important criteria were chosen. The number of this sample is the minimum possible number of Normal sample because of managers' busy schedule which had to be considered. Although factor analysis method is more suitable to assess the priorities of criteria, due to the impossibility of taking samples with a high number and considering the limitations and sensitivity of the information of the competitive market of petroleum products, T-test method is performed. The weights of these criteria are specified via application of AHP technique.

In the second step, after the literature review and interviews with industry experts, academics and supply chain managers, disruption management strategies for the petroleum industry are determined. The priorities of the strategies are determined through combination of Choquet integral operator and AHP. The main steps of this study are shown in Figure 1.

Based on the importance, a petroleum supply chain is considered to be studied in this paper. General activities of this supply chain are depicted in Figure 2. Paying attention to the type of product, all or some these activities can be implemented.

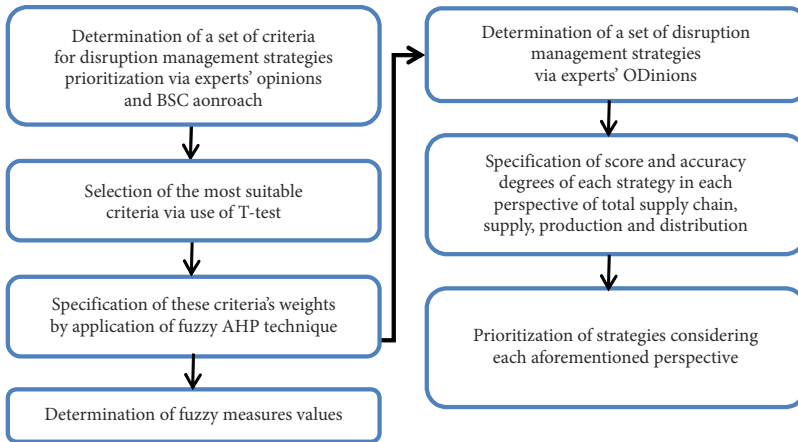


Fig. 1. Main steps of this study

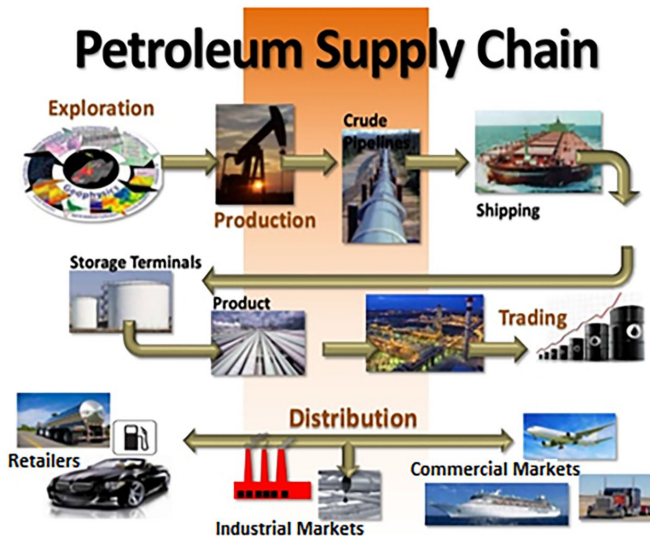


Fig. 2. Petroleum supply chain (WKP 2015)

The studied supply chain is a real world supply chain in Iran, which supplies some of its needed material from abroad by maritime and road transport. Products are maintained in distribution centres in different parts of the country and sent to retailers according to regional needs. Final customers are in direct relationship with these retailers. In each part of the supply chain shown in Figure 2, from supplier, maritime and road transport to production process and transferring to distributors or retailers, there can be special disruptions. Some kinds of these disruptions and criteria to investigate them can be determined through literature review and others should be gained based on consulting industry experts.

At first, a list of member companies of the studied petroleum supply chain, including suppliers and customers of the final products is provided to collect research data. A questionnaire containing criteria for making investigations about disruptions are distributed among 54 senior managers of Iran petroleum supply chain in purchasing, sales, finance and production companies. Managers are asked to determine the importance of each criterion for evaluation of petroleum supply chain disruptions. By consideration of Cochran's sample size formula for population of 74 managers working in the studied supply chain and taking 95% confidence level and 7% error level, 54 managers from whole SC are selected randomly.

Validity of this questionnaire is determined considering matters such as customers' satisfaction, profitability and product development which are referred to in BSC approach and are widely used. Reliability of the questionnaire is specified through Cronbach alpha by SPSS software. The alpha value is 0.748 which can be interpreted suitable.

Now by consideration of value of paying attention to this matter that criteria with the importance level more than average should be determined, statistical hypothesis ( $H_0: \mu > 3$ ) is used. The criteria and results of statistical hypothesis are shown in Table 3. As is obvious, six criteria of "deviation from the production plan", "Innovation and education capita", "profitability", "new product development", "customer satisfaction" and "return on investment" are selected in this step as prioritizing criteria in AHP section.

The weights of criteria are presented in Table 4. As is clear, these weights are determined based on four main perspectives of total supply chain, supply, production and distribution. In this way and via use of these weights, we can specify fuzzy measures from these important perspectives of supply chain management. Since the weights of criteria are only used in determination of fuzzy measures, the final results of AHP method are presented in this section.

Now, the fuzzy measures of these criteria can be determined by use of the specified weights. Fuzzy measure of each subset of criteria in different perspectives can be calculated by summing up the weights of that criteria reported in Table 4.

Strategies can be prioritized after determination of fuzzy measures. It should be mentioned that the strategies are determined based on literature review and structured interviews with experts in petroleum industry and supply chain professors. 19 of the most important strategies have been determined as follows. See the strategies' descriptions in Table 5. How to determine the priority of strategies is outlined in this section and after that, the strategies are more discussed in Section 3.

The rank of each strategy in each perspective of “total supply chain”, “production”, “supply” and “distribution” has been specified for making more clarification about each strategy’s role in each aspect of supply chain functions.

IFVs decision matrix of 19 strategies based on 6 specified criteria is determined considering each of 4 aforementioned perspectives. IFVs decision matrix of strategies in each perspective is determined reordered via comparison of their score and accuracy degrees. At last, their overall values ( $\tilde{a}_i$ ) are calculated via using the intuitionistic fuzzy choquet integral operator. Reordered decision matrix and overall values ( $\tilde{a}_i$ ) of strategies in total supply chain perspective are shown in Table 6.

Table 3. Results of T–test for selection of criteria related to disruption strategies’ evaluation

	Criteria	t -value	Degree of freedom	Sig.	Lower limit	Upper limit
1	Production rate	–3.088	31	0.004	–0.8302	–0.1698
2	Inventory turnover	–2.252	31	0.032	–0.7346	–0.0354
3	After–sales service management	–2.523	31	0.017	–0.2265	0.6015
4	Deviation from the production plan	0.924	31	0.363*	–0.9109	–0.3391
5	Market identifying	–4.458	31	0	–0.2539	0.3789
6	Profitability	0.403	31	0.69*	–0.4474	0.1349
7	Innovation and education capita	–1.094	31	0.282*	–0.7487	–0.1545
8	Information system quality	–3.105	30	0.004	–0.452	0.202
9	Customer satisfaction	–0.78	31	0.442*	–0.2544	0.5669
10	New product development	0.776	31	0.444*	–0.6609	–0.0891
11	Satisfaction of human resources	–2.675	31	0.012	–0.282	0.532
12	Return on Investment	0.626	31	0.536*	–0.2265	0.6015

Table 4. The weights of criteria related to strategies selection from different perspectives

Criteria	Sub-criteria	Weights			
		Total supply chain	Supply	Production	Distribution
Financial	C1 Profitability	0.468	0.561	0.302	0.115
	C2 Return on Investment	0.156	0.145	0.184	0.031
Customer	C3 Customer satisfaction	0.196	0.031	0.201	0.432
Internal processes	C4 Deviation from the production plan	0.104	0.203	0.022	0.101
	C5 New product development	0.026	0.023	0.11	0.2
Growth and learning	C6 Innovation and education capita	0.05	0.037	0.181	0.121

Table 5. Brief definition of each strategy

Strategy	Definition	Source
S1 Increase transparency and coordination	A disruption in supply chain is usually shared, so vertical and horizontal coordination can help to decrease effects or even predict the occurrence.	(Gao 2015)
S2 The use of insurance for premium compensation	Purchasing insurance for facilities, components and any parts of supply chain, although cannot decrease disruption but can compensate some losses.	(Li, Wang 2015)
S3 Flexible transportation	Supply chains should be able to use multimodal transportation, especially international companies.	(Martha, Vratimos 2002)
S4 Safety stock of critical components	Safety stock of critical components can be hold by limited investment.	(Sheffi, Rice 2005; Ivanov et al. 2017)
S5 Supply chain security management	It can prevent manmade disruptions like fire, network hacking, etc.	(Park et al. 2016)
S6 Influencing the customer's choice	Motivating customers to buy what company wants is always important. Dell in Taiwan earthquake in 1999 could successfully manage customers to buy available products instead of their choice by different discounts.	(Birkie et al. 2014)
S7 Keep track of weather forecasts	Experience of successful companies like Toyota shows that monitoring weather forecast can decrease effects of disruption. In 1999 a snowstorm disrupted production at Ford Motor Company, Toyota's plants were uninterrupted.	(Murphy 2006)
S8 Redesign of products with risk-sharing approach	Redesign products to use mutual components can help to satisfy different customers by limited equipment.	(Robles, Severson 2016)
S9 Increasing the transparency of transportation	Sharing information can help to use alternative routes or facilities. Vehicles can be rerouted and orders can be changed.	(de Barros, Szklo 2015)
S10 Multiple sourcing	Supply monopolies can increase the disruption consequences.	(Lee, Wolfe 2003)
S11 Locating via consideration of safety elements	Variety and frequency of disruptions vary in different locations. Some places are prone to earthquakes, hurricanes, etc.	(Alexander 1993)
S12 Supplier selection and capable transport equipment	Selecting capable suppliers can reduce disruption effects And as transportation disruptions are most common kind of events, selecting capable transportation company or system is too important.	(Hosseini, Al Khaled 2016)
S13 Multiple facilities	Worldwide dispersion of facilities can decrease probability of simultaneous disruption and also disruptions can be compensated by plants in other locations.	(Simchi-Levi et al. 2015)

Strategy	Definition	Source
S14 Monitoring events and incidents	Events like changes in customer choices, laws, technology, etc. might be simple but vital so monitoring them and study trends can help in mitigating disruption effects.	(Simchi-Levi <i>et al.</i> 2015)
S15 Create a secure communications network	Global and decentralized supply chains need more reliable communication links for coordination and success.	(Park <i>et al.</i> 2016)
S16 Excess inventory	Carrying extra inventory can help companies to avoid disruption effects.	(Costantino <i>et al.</i> 2014)
S17 Action against terrorist threats	Many disruptions are related to terroristic actions so supply chains can help in this regard as their social responsibilities as well as a mitigation strategy.	(Bueno-Solano, Cedillo-Campos 2014)
S18 Standardization of various processes	If processes are standard according to disruption in one plant, workers in other plants can continue the process.	(Martin, Bell 2016)
S19 Efficient human resource management	Many manmade disruptions are caused by employees, this makes hiring very critical, and also management system can motivate staffs in reducing consequences.	(Coutu 2002)

Table 6. IFVs decision matrix of strategies after reordering and their overall values ( $\tilde{a}_i$ ) based on total supply chain perspective

	C1	C2	C3	C4	C5	C6	$\tilde{a}_i = (t_{\tilde{a}_i}, f_{\tilde{a}_i})$
S1	(1.00 0.00)	(0.96 0.00)	(0.96 0.04)	(0.91 0.04)	(0.93 0.07)	(0.91 0.09)	(1.000 0.000)
S2	(0.90 0.09)	(0.90 0.10)	(0.89 0.11)	(0.86 0.14)	(0.83 0.17)	(0.81 0.19)	(0.890 0.105)
S3	(0.91 0.09)	(0.89 0.11)	(0.87 0.13)	(0.86 0.14)	(0.84 0.16)	(0.81 0.19)	(0.890 0.000)
S4	(0.93 0.07)	(0.88 0.10)	(0.81 0.10)	(0.80 0.18)	(0.78 0.22)	(0.76 0.24)	(0.866 0.096)
S5	(0.91 0.09)	(0.87 0.13)	(0.83 0.17)	(0.81 0.19)	(0.69 0.24)	(0.72 0.28)	(0.869 0.127)
S6	(0.90 0.10)	(0.83 0.17)	(0.80 0.20)	(0.72 0.28)	(0.71 0.29)	(0.67 0.33)	(0.849 0.151)
S7	(0.87 0.13)	(0.79 0.13)	(0.81 0.19)	(0.72 0.23)	(0.72 0.28)	(0.71 0.29)	(0.826 0.158)
S8	(0.88 0.12)	(0.83 0.14)	(0.84 0.16)	(0.83 0.17)	(0.76 0.24)	(0.73 0.27)	(0.853 0.143)
S9	(0.87 0.13)	(0.82 0.18)	(0.81 0.19)	(0.78 0.22)	(0.73 0.27)	(0.68 0.32)	(0.834 0.166)
S10	(0.91 0.09)	(0.90 0.10)	(0.89 0.11)	(0.87 0.13)	(0.79 0.21)	(0.68 0.32)	(0.890 0.105)
S11	(0.84 0.14)	(0.83 0.17)	(0.82 0.18)	(0.81 0.19)	(0.78 0.18)	(0.72 0.28)	(0.826 0.163)
S12	(0.91 0.09)	(0.89 0.11)	(0.80 0.20)	(0.79 0.21)	(0.78 0.22)	(0.71 0.29)	(0.871 0.129)
S13	(0.89 0.11)	(0.87 0.13)	(0.78 0.10)	(0.80 0.15)	(0.81 0.19)	(0.69 0.31)	(0.853 0.122)
S14	(0.85 0.15)	(0.83 0.16)	(0.83 0.17)	(0.82 0.18)	(0.81 0.19)	(0.79 0.21)	(0.838 0.162)
S15	(0.94 0.01)	(0.84 0.16)	(0.82 0.18)	(0.81 0.19)	(0.79 0.21)	(0.74 0.26)	(0.891 0.047)
S16	(0.86 0.10)	(0.87 0.13)	(0.83 0.17)	(0.81 0.19)	(0.80 0.20)	(0.78 0.22)	(0.847 0.131)
S17	(0.79 0.16)	(0.80 0.20)	(0.79 0.21)	(0.78 0.22)	(0.72 0.28)	(0.71 0.29)	(0.786 0.189)
S18	(0.85 0.15)	(0.83 0.17)	(0.81 0.19)	(0.79 0.21)	(0.73 0.27)	(0.65 0.35)	(0.824 0.176)
S19	(0.91 0.09)	(0.90 0.10)	(0.89 0.11)	(0.87 0.13)	(0.80 0.20)	(0.76 0.24)	(0.894 0.106)

In this regard, the ranks of strategies are determined through comparison of their score degree  $s(\tilde{a}_i)$  and accuracy degree  $h(\tilde{a}_i)$  considering total supply chain perspective. The same process should be applied in order to determine the ranks of strategies in three other perspectives. These ranks are observable in Table 7.

Table 7. The ranks of strategies in 4 different perspectives

Strategy	Ranks in perspectives of:			
	Total supply chain	Supply	Production	Distribution
S1 Increase transparency and coordination	1	10	1	4
S2 The use of insurance for premium compensation	5	5	8	1
S3 Flexible transportation	2	1	12	5
S4 Safety stock of critical components	6	3	11	3
S5 Supply chain security management	8	4	3	11
S6 Influencing the customer's choice	12	12	10	2
S7 Keep track of weather forecasts	14	17	2	7
S8 Redesign of products with risk-sharing approach	11	2	17	12
S9 Increasing the transparency of transportation	15	14	4	9
S10 Multiple sourcing	5	7	14	6
S11 Locating via consideration of safety elements	16	9	6	15
S12 Supplier selection and capable transport equipment	7	6	11	18
S13 Multiple facilities	9	8	15	8
S14 Monitoring events and incidents	13	18	5	13
S15 Create a secure communications network	3	13	7	17
S16 Excess inventory	10	11	16	10
S17 Action against terrorist threats	18	19	9	16
S18 Standardization of various processes	17	15	18	14
S19 Efficient human resource management	4	16	13	19

### 3. Discussions

However, it can be understood from Table 7 that the strategy “increase transparency and coordination” from the perspective of total supply chain and also from the perspective of companies in production domain has got the best rank while from the perspective of companies in the domain of supply, the strategy of “flexible transportation” receives this position. At last and with similar analysis it can be determined from the perspective



of companies in distribution domain of the supply chain that the strategy of “the use of insurance for premium compensation” has the best rank.

The results can be interpreted in this way that transparent organizations clearly define corporate structure and shape coordinated departments with clear responsibilities. They also pay attention to making clear relationships with other organizations. This transparency and coordination can help reduce confusion and accelerate action if and when a disruptive event occurs (Culp 2013). Another point is that transparency is considered as an essential attribute of any robust brand in this age that customers are informed and empowered (Grenville 2014). Besides, managers in production domain of the supply chain are usually much more focused on final product brand management. That is why it seems logical that the strategy of “increase transparency and coordination” has been determined as the most important strategy among the 19 ones in these 2 mentioned perspectives.

On the other hand, transportation system has an irrefutable role in shipping materials and constitutes one of the most important responsibilities of companies in the supply domain. So surely flexibility of transport system makes supply domain of the supply chain to become capable of doing this responsibility in different circumstances (Jabbarzadeh *et al.* 2016). However, as is clear from the results of Table 6, managers in the distribution domain have paid more attention to the matter of insurance and compensation of losses.

It is also notable that the highest standard deviation among the ranks of these strategies is related to the strategy 7 – “keep track of weather forecasts”. Managers of companies in the production domain have announced that this strategy is among the most important ones while managers from the supply domain do not believe this matter. Meanwhile, the least standard deviation is observable among the ranks of strategy 18 – “Standardization of various processes”. It seems that managers in different domains of supply, production and distribution do not believe the priority of this strategy. Such results should be shared with managers for making more interpretations.

## **Conclusions and implications of the study**

The complexity of today’s competitive market has made supply networks more vulnerable in the face of disruption and has caused serious management challenges. Therefore, forecasts and deployment of strategies for mitigation of such disruptions especially in supply chains such as petroleum supply chain that has undeniable effect on every aspect of life, have received increasing importance. Since the implementation of disruption management strategies has been accompanied by the imposition of significant costs, the use of all appropriate strategies for each chain is impossible. This shows the importance and sensitivity of choosing the best strategy.

Via the approach that is presented in this paper, it is possible to identify the most important indicators related to prioritization of strategies in the supply chain in addition to determination of the best strategy in the perspective of total supply chain and also companies in supply, production and distribution domains.

The results show that the most important strategy from each perspective of supply, production and distribution is not necessarily as same as the most important strategy in total supply chain. This matter should be considered in making strategic decisions for designing the supply chain and definition of relations among companies.

Concluding previous studies shows that it is the first time a decision making process is generated using intuitionistic fuzzy Choquet integral, fuzzy AHP and BSC. The suggested method helps managers making more realistic decisions especially in strategic levels which is considered in this study, but surely can be applicable in tactical and even operational decisions where criteria and their weights follow fuzzy manner.

In this paper, disruption management strategies in petroleum supply chain are taken into account and their priorities are determined. Such an approach can be taken to deal with disruptions in other kinds of supply chains. Besides, sustainable supply chains and their special disruptions can be under consideration. Development of quantitative model for disruption mitigation in a supply chain is worthy. This approach can be taken for each kind of disruption or a combination of them. For example, investigation about this matter that how performance should be obtained by coordinating different members of supply chain with each other under production disruption can be an interesting research subject.

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