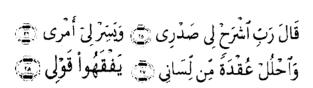




## بسم الله الرحمن الرحيم



(Moses) said, "My Lord, Open for me my chest (grant me self-confidence, contentment, and boldness). And make this matter easy for me. Make me eloquent of speech. So that they may understand my speech." (Toha: 25-28)



# SURVIVAL SKILLS FOR MIDDLE ADMINISTRATORS IN MALAYSIAN PUBLIC HIGHER INSTITUTIONS

by
Abdul Shukor bin Shamsudin, *DBA*School of Business Management, UUM COB



- ☐ HE has gone through paradigm shift and faces several challenges
- ☐ Driven by shifts in public attitudes, reductions in the level of public support, questions regarding higher educations priorities, and demands for greater accountability, transparency, and quality awareness.
- ☐ Require to deliver what has been stated in their vision, mission and objectives.
- □ Need to function as an effective machine.
- ☐ Also require the staff to equip themselves with several skills.

UUM	
Universiti Utara Malaysia	
Higher Education Institutions	Numbers
Public	
University	20
Polytechnic	27
Community college	42
Total	89
Private	
University	23
Branches with university status	24
University college	21
Branch campus	5
Institution/college	403
Total	476
Grand total	565



#### **ISSUES IN HE**

- □ Performance
  - > 2006 UKM (289 to 185) and UM (169 to 192).
  - > 2009 UM (230 to 180).
  - > 2020 MoHE targets 2 MPU into the top 50.
- ☐ Internationalization /Competition (e.g. Singapore *Global Schoolhouse* aims to attract 150,000 students in 2015.
- □ Funding



## **Funding**

- ☐ Total budget RM212b (operating expenditure RM162.8b & development expenditure RM49.2b)
- □ Restructuring & strengthening of education & training RM29.3b allocated for Education Ministry, RM10.2b for Higher Education Ministry & RM627m for HR Ministry
- ☐ The number of PhD academic staff 75% in RU & 60% in other PIHL (RM20m allocation)



## The Unsung Professionals

- ☐ There were 6,238 management and professional (non academic) staff (MoHE, personal communication, November 10, 2009).
- ☐ The administrative group are neglected.
- ☐ Cause frustration
  - □ the nature of their role
  - □ lack of recognition
  - □ little opportunity.



Institution	Total Respondent	Sample Size
Universiti Malaya (UM)	405	32
Universiti Sains Malaysia (USM)	551	44
Universiti Kebangsaan Malaysia (UKM)	572	46
Universiti Putra Malaysia (UPM)	646	52
Universiti Teknologi MARA (UiTM)	1,033	82
Universiti Islam Antarabangsa Malaysia (UIAM)	366	29
Universiti Malaysia Sarawak (UNIMAS)	185	15
Universiti Malaysia Sabah (UMS)	232	19
Universiti Teknologi Malaysia (UTM)	432	35
Universiti Utara Malaysia (UUM)	244	20
Universiti Pendidikan Sultan Idris (UPSI)	175	14
Universiti Sains Islam Malaysia (USIM)	132	11
Universiti Malaysia Terengganu (UMT)	191	15
Universiti Tun Hussein Onn Malaysia (UTHM)	158	13
Universiti Teknikal Malaysia Melaka (UTeM)	175	14
Universiti Malaysia Pahang (UMP)	213	17
Universiti Malaysia Perlis (UniMAP)	251	20
Universiti Sultan Zainal Abidin (UniSZA)	125	10
Universiti Malaysia Kelantan (UMK)	66	5
Universiti Pertahanan Nasional Malaysia (UPNM)	86	7
Total	6,238	500



#### Our Problems

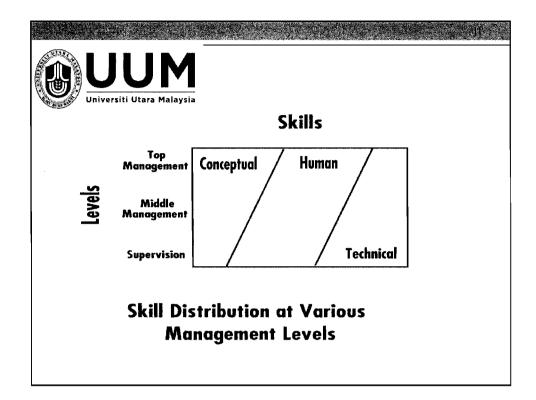
- ☐ Caught in the middle (University's expectations VS resistant to change)
- ☐ Time management
- ☐ Chain of command
- ☐ Urgent VS important
- ☐ Lack reflective thinking time to place things into proper perspective

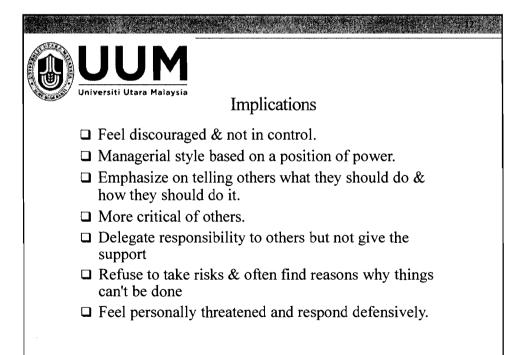


#### Mintzberg's Management Roles

Category	Role
Interpersonal	Figurehead
	Leader
	Liaison
Informational	Monitor
	Disseminator
	Spokesperson
Decisional	Entrepreneur
	Disturbance Handler
	Resource Allocator
	Negotiator

5

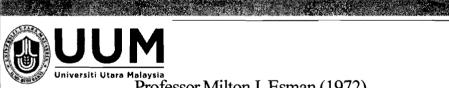






#### How

- □ Knowledge
- ☐ Take responsibility for your feelings & attitude (acknowledge the situations in which you find yourself & set realistic expectations)
- ☐ Learn how to make effective use of the time (discipline yourself)
- ☐ Have a realistic idea of your strengths, weaknesses & how they are perceived by others
- □ Negotiator
- ☐ Create your own support group
- ☐ Be a climate creator
- ☐ Set personal goals
- ☐ Take time to celebrate success



#### Professor Milton J. Esman (1972)

- ☐ Inter-departmental jealousy in the course of day-today execution of government functions
- ☐ Lack of coordination between departments
- ☐ Lack of complete day-to-day cooperation between government officers
- ☐ Every department thinking its function is the most important
- ☐ Lack of proper planning in the departments
- ☐ Lack of a master plan at all levels
- ☐ Lack of sufficient directive control (common goal)



## **THANK YOU**