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Virtual Budget Town Hall, Fiscal Year 2022

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Virtual Informational Town Hall for UMaine and UMM Budget

Presenters

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May 4, 2021 https://youtu.be/6WiQF_AbcwQ?t=189 Run Time 01:07:15

Transcript is machine generated, unedited, in English.

03:10 good afternoon everybody i'm joan 03:12 ferrini mundy the president of the 03:13 university of maine and our regional 03:15 campus university of maine at matthias 03:17 welcome to our town hall presentation on 03:20 budget uh we're delighted that you're 03:22 with us and we will 03:24 um be prepared to answer your questions 03:26 which you can enter into 03:28 the the chat 03:31 in the youtube streaming as we go 03:35

i'm joined by my colleagues that you see 03:37 on the screen 03:38 in particular joanna schremsky who is 03:40 our interim vice president 03:42 finance and chief business officer 03:43 joanne and i will do the presentation 03:46 and then the rest of the team will be 03:47 available to 03:49 to chime in and also to answer your 03:51 questions as you send them in 03:53 i'll ask each of them to introduce 03:54 themselves john 04:00 hello everyone i'm john valen i'm the 04:02 executive vice president for academic 04:04 affairs and the provost 04:06 cody good afternoon everyone i'm cody 04:10 barraramian vice president for research 04:12 and being off the graduate school robert 04:16 hi folks i'm robert dane i'm vice 04:18 president for student life 04:19 and dean of students and it's good to be 04:22 with you 04:23

and kimberly good afternoon everyone i'm 04:26 kimberly whitehead 04:28 vice president and chief of staff good 04:29 to be with you today 04:32 so we're going to cover several areas in 04:34 the presentation 04:35 next slide julian 04:41 um because we know that uh every time we 04:44 do one of these town halls we have some 04:45 newcomers who have not been a part of 04:47 these discussions and so we'll take a 04:49 few minutes at the beginning 04:50 to talk about the university of maine 04:52 and university maine at machias budgets 04:53 how they work 04:54 how they're constructed and how we 04:56 execute against the budget plans 04:58 as we go through the years included with 05:01 that will be a bit of discussion about 05:03 the context in which we develop 05:05 these budgets and also execute against 05:06 them and of course the biggest piece of 05:09

context for us 05:10 right now both for fiscal 21 and um 05:13 increasingly for fiscal 22 and it even 05:15 affected us 05:16 affected us of course in fiscal 20 is 05:19 the pandemic 05:20 we will dive into the details of where 05:23 we are right now 05:24 with fiscal year 21 and then our plans 05:27 and proposals for fiscal year 22 05:29 and then talk a little bit about looking 05:31 to the future and 05:32 growth which is going to be one of our 05:34 themes going forward 05:36 so please do keep track of your 05:38 questions and um 05:39 submit them to us so that we can uh 05:41 respond 05:42 next slide um so so this piece 05:46 about how our budget works actually um 05:49 joanne will do the bulk of this and 05:51 bring to us 05:53

in a quick nutshell presentation uh the 05:56 way in which 05:57 these budgets work within the university 05:58 maine system joanne 06:02 thank you joan uh good afternoon 06:04 everyone so 06:06 let me just say a couple uh words about 06:09 how it is that we 06:10 put our budgets together why uh 06:13 university of maine university even made 06:15 them a child is the most 06:17 financial institutions uh of higher 06:19 education 06:21 have multiple funds that make up our 06:23 total financial operations 06:25 we have uh unrestricted operations which 06:28 are primarily the educational and 06:29 general 06:30 funds that represent our academic and 06:33 student support 06:34 we have auxiliary operations which is 06:36 primarily 06:37

residential halls and dining but others 06:40 including parking and such 06:42 and of course we have capital 06:43 expenditures and debt service as well 06:45 and those are our unrestricted 06:46 operations 06:48 then in addition to that we have 06:50 restricted operations 06:52 and those include sponsored research and 06:56 primarily restricted gifts and other 06:57 funding 06:58 the first unrestricted operations we 07:01 plan 07:02 for a balanced budget each year and we 07:05 and that is what you are going to see 07:07 today is the unrestricted 07:08 operations and the budget for those we 07:11 don't actually 07:12 budget for the restricted operations 07:14 because those are self-balancing 07:15 the revenues equal the expenses uh 07:17 automatically 07:19

let me just give you some perspective 07:21 the unrestricted operations for 07:22 university of maine university maine 07:24 machias combined and all of what you're 07:26 going to see today 07:27 are those two institutions combined the 07:29 combined budget for both 07:32 why the the total unrestricted 07:34 operations is approximately 07:36 360 million 360 million 07:40 and the restricted operations is 07:41 approximately 75 million 07:44 and so when you add those and the 07:46 capital expenditures 07:47 why the university of maine university 07:49 may machias is close to a half billion 07:52 dollars 07:52 in total expenditures a year 07:59 so in addition uh we build our annual 08:01 budget on a set of assumptions 08:04 um of course revenue and expenses and 08:06 let me just say a word about each of 08:07

these 08:08 because some of these assumptions are 08:09 set for us by the university of maine 08:12 system so that all the campuses all the 08:14 universities 08:15 in the university maine system have the 08:17 same assumptions 08:18 and makes it much easier for board of 08:20 trustees for review and approval 08:23 and some of these assumptions are set by 08:26 uh 08:26 by the senior management of the 08:29 institution with the help of 08:31 of the cabinet the enrollment for 08:33 example 08:34 university of maine university machias 08:36 establishes the enrollment 08:38 budget for the year but student uh 08:40 tuition and fees 08:42 are set by uh the system office under 08:45 guidelines that we all follow 08:46 i'm going to say a lot more about all of 08:48

these as we go through this presentation 08:50 to get today 08:51 state appropriation also is a guideline 08:54 set by 08:55 the system financial aid residential 08:58 students research revenue indirect cost 09:00 recovery 09:01 the university main university being the 09:03 choice 09:04 determines those budget assumptions on 09:07 the expense side 09:09 compensation and benefit increases are 09:12 set by 09:13 the system office as our inflationary 09:16 increases 09:17 but the university of maine university 09:18 machias why we 09:20 establish our own strategic priorities 09:23 within the guidelines of the overall 09:26 university maine system and we also 09:30 split the the role of determining 09:34 what our budget should be for capital 09:35

expenditures that's a bit of a mixed 09:38 uh guideline as well as contractual 09:40 commitments 09:46 i think we're ready to proceed with the 09:49 budget contacts 09:51 president for reading monday thank you 09:53 joanne and so 09:55 i think as you've had a very quick run 09:58 through 09:58 how this works one very important point 10:01 to make is that our budget 10:03 responsibility uh sits with us at the 10:06 universities of maine and university 10:08 of machias because we are um 10:11 we are charged to manage our finances as 10:14 a part of our work 10:16 this is very heavily influenced however 10:18 by a number of 10:19 contexts i would say some of which are 10:21 here at the university 10:23 uh others are outside of the university 10:25 and this year of course many of them 10:27

have been enormously influential so 10:29 we'll go to the next slide and say a 10:31 little bit first 10:32 about about the ways in which our 10:35 internal documents and goals 10:37 shape our budget and this is standard in 10:39 any good budgeting work 10:41 we want our own processes and plans to 10:44 be very much within 10:46 the alignment of our strategic vision 10:49 and values in our case here so 10:50 the sbb our strategic framework our 10:53 strategic plan essentially for the 10:55 university 10:56 is what drives us and we keep central in 10:59 everything that we think about 11:01 fostering learners success creating and 11:04 innovating for maine and beyond 11:05 and growing and stewarding partnerships 11:07 those are our three missions 11:09 uh here at the university of maine at 11:10 the university of maine at machias and 11:12

so they need to drive 11:14 the decisions we make about budget you 11:16 see also some goals 11:18 that are also a part of our strategic 11:20 vision and values and if you have not 11:22 become familiar with those we we point 11:24 you to them 11:25 because those do lay out in more detail 11:28 the kinds of commitments that we have 11:30 here at the university of maine and 11:32 in our regional campus remain machias 11:35 notice in goal 2 11:37 something that's especially important 11:38 for us at the university of maine 11:40 because we are the land grant in our 11:42 state uh the notion that we are about 11:45 um a partnership with the state of maine 11:48 is really something that we need to keep 11:50 uh foremost in our minds and so we are 11:52 we are committed to catalyzing and being 11:55 a partner in the cultural economic and 11:57 civic future of our state 11:59

i at this time and into the future 12:02 a couple of other activities very 12:04 closely related to this 12:05 that began last year the defined 12:07 tomorrow activity which was a very 12:09 wide-ranging invitation to the campus to 12:12 uh provide ideas and suggestions not 12:14 only about how 12:16 we might make reductions in our budget 12:18 but also where we might 12:20 look to grow and to expand our 12:21 activities here 12:23 at the university and although it is 12:25 currently underway we will have a very 12:27 good 12:27 resource in the work of umaine 2025 12:30 which is 12:31 a commission that i established earlier 12:33 this semester that is really trying to 12:35 provide some vision about 12:37 what our future could look like in 12:38 concrete ways in a 12:41

in a time that has been shaped in ways 12:44 that we 12:44 we don't fully understand by the 12:46 pandemic by the 12:48 national commitment to racial justice 12:51 and by 12:52 the um the continuing uh climate 12:55 change world uh effects that we have 12:57 observed here at umaine so 12:59 all of this is a part of context and 13:01 even though the 13:02 the line by line decisions in a budget 13:05 don't necessarily feel connected 13:07 to this we do our best to keep our eye 13:09 on all of 13:10 all of these uh factors as we go next 13:12 slide 13:15 another very important piece of our 13:17 context is that we are moving 13:19 to the new levels of execution that have 13:22 been needed for some time 13:23 in the umaine and humane machias 13:25

partnership 13:26 and uh as of april 2016 so we're five 13:30 vears out from that 13:31 uh the university of maine at machias 13:33 was determined to be a regional campus 13:35 of the university of maine 13:37 by our board of trustees and the 13:39 partnership has evolved in i think 13:41 extremely productive ways over those 13:43 five years 13:44 including some efforts toward 13:48 revitalizing the campus some plans for 13:50 how we'll increase enrollment 13:51 and then many operational efficiencies 13:54 and economies of scale that have been 13:55 achieved between the two 13:56 institutions particularly in um in 13:59 administrative areas 14:01 and in student life areas so all of that 14:04 work has been extraordinary and i 14:06 believe has uh 14:07 has helped to stabilize the university 14:10

of maine at machias 14:11 in its unique and distinctive role as a 14:13 regional partner for humane 14:16 but at the same time the work on the 14:18 academic side and then a number of 14:20 sort of next steps that are needed to 14:23 get us to 14:24 a true partnership that reflects a 14:27 definition that we will construct are 14:29 constructing 14:30 for what it means to be a regional 14:31 campus that is beginning 14:33 in an earnest way right now 14:36 by july 1 um 14:39 of 2021 these budgets will be fully 14:42 integrated they already are in the 14:44 fiscal year 22 proposal which uh 14:46 joanne will explain more fully in march 14:49 of this year i established a regional 14:51 partnership project 14:52 task force uh chaired by umaine dean 14:55 emily haddad including a a 14:58

representative group of people from um 15:01 from the areas that need to be involved 15:03 in really making the next 15:05 steps toward this partnership so all of 15:07 that is very central in our budget work 15:09 going forward 15:10 and by the way very exciting i think the 15:12 prospects for 15:14 the university of maine at machias as a 15:15 regional campus are 15:17 are quite bright particularly as we 15:20 really focus on enrollment 15:22 and then on the distinctive programs 15:23 that humane machias can bring to the 15:26 enterprise 15:27 the next slide please people often ask 15:31 too uh how does the alfond funding the 15:34 240 million dollars coming to the 15:36 university of maine system how does that 15:38 interface 15:39 with the budget work that uh that we're 15:41 going to describe to you today 15:43

and i think what i would say is um that 15:46 it 15:46 it uh it is a separate set of dollars 15:50 that are meant to really further arrange 15:52 a very important material 15:54 a very important initiative for our 15:56 university system and for humane 15:58 at the same time it is separate from the 16:01 budget that joanne will be describing to 16:03 us in detail 16:04 our emg budget and yet the um 16:07 the synergies between what is possible 16:09 with the alphon money and 16:11 what we choose to do within our own 16:12 budget need to be 16:14 um exploited to the extent we possibly 16:16 can right so the alphon dollars for 16:18 instance 16:19 um you see the 20 million dollars here 16:21 plus the 25 expected in match 16:24 for student success and retention and 16:26 that is system-wide work 16:27

at the same time umaine has a 16:29 fundamental role provost fallen 16:32 leads that group fundamental role to 16:35 pilot and try 16:36 out the ideas here and then to find ways 16:39 if they are proven to be effective to 16:41 institutionalize them and spread them 16:42 here 16:43 through our universities so uh we really 16:45 do have a great motivation 16:47 with this alfond funding to think about 16:50 our own future and how we wish to 16:52 to invest through our own budgets in 16:54 ways that will 16:55 complement and further these same kinds 16:57 of goals so we'll go to the next slide 16:59 please 17:03 a short answer back on alpha we don't 17:05 need to go back to the slide though is 17:06 when i have been asked can't alphonse 17:09 dollars help us do 17:10 x y or z um very often the answer to 17:14

that is no we'll we'll need to find a 17:16 way to do those out of our own eng 17:18 dollars but at the same time the alpha 17:20 dollars may help us 17:21 take x y and z to a whole new level um 17:24 as we move ahead 17:25 the pandemic has indeed been costly for 17:28 the university and 17:29 um joanne may wish to chime in on this 17:32 uh there's been a very careful process 17:33 for tracking 17:34 losses during the pandemic and for us um 17:38 we are talking about 20 million 21 17:41 million in lost net eng 17:43 and auxiliary revenues in the research 17:46 domain 30 plus million 17:48 lost productivity and research revenue 17:50 and then 17:51 overall costs related to covid 17:54 including some of the testing costs at 17:57 7.1 million 17:58 and we also understand there's cost from 18:01

the pandemic that is not measured in 18:03 dollars 18:04 but is measured in in the impact on 18:06 people 18:07 and we're quite aware that the 18:09 challenges for our students for our 18:10 faculty and our staff 18:12 over these past uh several months have 18:14 simply been tremendous 18:16 and will continue to be uh although we 18:18 are certainly seeing some 18:20 some uh some light at the end of the the 18:22 pandemic tunnel 18:23 uh the impact of the pandemic will be 18:25 longer term in many ways for people 18:28 and i want to be sure that uh that you 18:30 all know how closely we are 18:32 attending to uh these kinds of 18:34 challenges uh including the 18:36 the rise of mental health issues and uh 18:38 stress and anxiety in a variety of forms 18:40 for everyone affected joanne more to add 18:43

on this slide 18:44 there's a couple things i would say 18:47 these 18:48 numbers that you see here particularly 18:50 the covert related costs today that's 18:52 the one i wanted to say something about 18:54 why that doesn't include the personnel 18:57 costs that have been 18:58 um been expended for testing and so 19:03 forth 19:04 so these are really out-of-pocket costs 19:06 not the personnel 19:07 people that are been involved in all of 19:08 these activities or 19:10 allocating so much of their time towards 19:12 this crisis 19:13 i just wanted to say that and and also 19:16 the testing costs themselves that has 19:19 been conducted 19:20 across the university system that's 19:23 those numbers are 19:24 actually uh over and above the seven 19:26

million because though 19:27 those are those are costs that the 19:30 university main 19:30 system office is spending and getting 19:33 reimbursed from the state for so really 19:36 in some ways this slide doesn't even 19:38 tell the full story about the cost of 19:39 this pandemic 19:41 uh for university of maine and 19:43 university in the chairs 19:46 well closely uh related to this i 19:49 believe 19:49 is the cost that we see really or the 19:52 loss revenue that we see 19:54 to do with our residents homes so both 19:57 at the university of maine and at the 19:58 university of maine at machias we 20:00 are well under capacity in our residence 20:04 halls 20:05 and we were both in fiscal 21 and in 20:08 fiscal 22. 20:10 uh part of this is because we have taken 20:12

some space offline 20:13 uh to address covet needs uh in terms of 20:16 reserving rooms for quarantine and 20:18 for isolation some of this is simply 20:21 because 20:22 our students have made the choice to to 20:24 not live on campus 20:25 during uh this unsettled time and so 20:28 much of their educational 20:30 program is offered online and remotely 20:33 so these are 20:34 uh these are very important numbers to 20:35 understand uh for fiscal 21 we have been 20:39 at um in the spring 20:42 down to 63 capacity in our dorms 20:46 we are making projections that uh that 20:48 bring us up further um in fiscal 22. 20:50 for machias the numbers uh are similarly 20:54 um similarly uh important to understand 20:58 uh but in the spring semester we have 21:00 been at 45 percent of our capacity in 21:02 the 21:02

residence halls at machias and looking 21:05 to come back 21:05 up 64 um one very uh important 21:09 innovation at machias 21:10 is that um they converted double rooms 21:13 to singles 21:14 and i believe uh are still offering that 21:16 option for the phone 21:18 as a as an attraction so again 21:21 the ways in which our campuses are 21:22 functioning um during pandemic times are 21:25 quite integrated with the work 21:27 of building these budgets and our 21:29 projections for what will 21:31 happen when we come back in the fall are 21:33 just that they are projections and we 21:34 are hopeful that they're 21:36 they're quite accurate but um we know 21:38 that all of this can change and it's 21:39 kind of a dynamic situation 21:42 joanne will tell us about the federal 21:44 funding 21:47

that's hot off the press but you can do 21:49 this part julian 21:51 oh okay yes so uh 21:54 the uh cares act one i don't cover on 21:57 this slide 21:58 that was re received last year uh 22:01 and uh so i'm going to focus on cares 22:03 act 2 and caresec 3 and these are not 22:05 the actual names 22:07 of the acts but for simplification many 22:10 of us use 22:12 these terms so uh 22:15 the cares act uh two uh for the student 22:18 aid of 3.9 million why that was 22:20 administered that was distributed about 22:22 a month ago 22:23 to our students most of it and that was 22:26 administrators 22:28 distributed to all of our students other 22:29 than our international students 22:31 because we were not allowed to provide 22:35 cares act funding for our international 22:36

students at this point in time still 22:39 still waiting for an opportunity to do 22:41 so and 22:42 uh and the uh remaining uh funding from 22:45 karezak to 22:46 8.9 million why that institutional aid 22:50 will be used to help 22:51 offset that those 22:54 losses that we showed you a minute ago 22:56 from 22:57 the uh uh covet uh crisis 23:01 uh same with that this uh karezak iii 23:04 why that was the biden administration's 23:07 uh 23:08 act for for aid for uh 23:11 to offset the pandemic and that's an 23:14 estimated number 23:15 that is a preliminary number at this 23:17 point 23:19 we think it'll be in the 22 million 23:21 dollar range for university of maine 23:23 university machias 23:25

uh whatever it ends up being it will be 23:27 half 23:28 uh administered or distributed to 23:30 student 23:31 aid so that's why you see the 11 and the 23:33 11 there 23:34 and and that funding for the 23:36 institutional aid will be 23:38 uh also very helpful to offset our 23:41 covert uh lost revenue and 23:44 uh expenses uh which 23:48 we'll talk about more when we get into 23:49 that for year 21 and 3 or 22 financial 23:52 picture 23:53 um these numbers are uh where these 23:56 these these aid dollars are actually 23:59 grants 24:00 and they are audited and they are 24:02 treated just like grant so we have to 24:04 we carefully follow all rules related to 24:07 the distribution of this of these funds 24:11 thank you joanne and some of you may 24:12

have seen the news today that governor 24:14 mills 24:15 has released what is called the main 24:18 jobs and recovery plan 24:20 which is a comprehensive description 24:23 of the ways in which dollars from the 24:26 american rescue plan the current 24:29 administration's uh federal plan to 24:31 to provide some recovery dollars how 24:34 those will be allocated across the state 24:36 of maine and it's a very 24:37 thorough and comprehensive discussion 24:40 and i would point out that that we have 24:41 learned in just 24:43 very recent days that the university of 24:45 maine system will be 24:48 provided with 35 million out of this 24:50 plan 24:51 uh with a focus on the development of 24:53 workforce the preparation of talent 24:55 uh for the state of maine and at this 24:57 point we are at the very early stages of 25:00

understanding what that means of 25:01 understanding what the federal guidance 25:03 will be and what state guidance there 25:04 will be but 25:05 this is a very welcomed benefit uh that 25:08 will i think 25:08 affect all of our universities 25:12 okay 25:17 so uh in addition we'd like to put some 25:20 context 25:20 uh around all of the capital planning 25:23 that is in 25:24 uh underway uh in for year 22 and beyond 25:28 as you see on this slide why we've 25:30 appointed a new space committee 25:32 to help manage this unprecedented 25:34 capital growth and all the space 25:36 considerations 25:37 around all of the changes and all of the 25:40 expansion of our physical plant 25:42 here at the university of maine we have 25:44 the ferland engineering building 25:45

a 78 million dollar building and that 25:48 will be open in the fall of 2022 25:52 we have a 25 increase in our overall 25:55 operating budget for free year 22 up to 25:59 seven 25:59 plus million very uh needed uh 26:02 additional dollars for capital 26:03 expenditures 26:05 and then we pres prepared uh what we 26:07 were calling an uh 26:08 uh an updated rolling capital master 26:11 plan 26:12 and that includes uh the components of 26:15 ums 26:16 transforms projects that president 26:18 ferdinand 26:19 mentioned previously under the uh harold 26:22 alphond 26:23 gift and also some expanded 26:27 research facilities including one we 26:30 call the gem facility which means the 26:33 green engineering 26:34

and materials factory of the future more 26:37 to come on 26:38 that in in the months to come we have a 26:41 new power plant that we're working on 26:43 which we call 26:43 umac humane uh energy center 26:46 it's likely to be a new power plant or a 26:50 large renovation to the current one we 26:53 have much deferred maintenance and space 26:55 reduction 26:56 to work on for university of maine 26:59 university being machias 27:01 we have an exciting public-private 27:03 partnership underway 27:04 with coburn hall and holmes hall watch 27:07 for 27:07 an announcement on that when we can do 27:09 so 27:10 and then we do have a lot of uh 27:15 new thinking on the right current 27:17 residential halls which are all double 27:19 loaded corridor style.all but many of 27:21

them and watching carefully for what we 27:23 might do to renovate and renew 27:25 our current stock of uh residential 27:27 housing 27:32 just very briefly we'll uh summarize the 27:34 timelines because 27:36 in general uh an institution is working 27:38 on at least two and often three budgets 27:40 at the same time closing out um the 27:44 current fiscal year uh 27:45 preparing for the next one and then 27:46 beginning to prepare for the next one 27:48 after that so 27:50 all of that discussion is very typical 27:52 and we're in that process right now 27:54 for the fiscal 22 budget so fiscal year 27:56 22 begins on july 1 27:58 2021 and ends in 22. 28:02 uh we began with a town hall meeting in 28:04 january 28:05 uh to talk with the campus about how 28:07 things were looking 28:08

and you can find that uh recording as uh 28:10 indicated here 28:11 we held internal campus budget hearings 28:14 we'll go to a slide about that which is 28:16 something that uh 28:17 university of maine used to do and 28:19 joanne brought uh 28:20 brought that back to us and has 28:22 suggested that we do it and it's been 28:23 extraordinarily informative 28:25 and then um a number of board related 28:28 meetings which is how this process 28:30 works so first we meet with the finance 28:32 facilities and technology committee and 28:34 uh and on march 3rd that was done where 28:37 we presented 28:38 our budget plans as they stood in march 28:41 now march is a long time away from um 28:44 from july of 28:46 21 but nonetheless we needed to have a 28:48 plan ready by march 22 that same plan 28:51 then went on to the board of trustees 28:54

and then march 26th we had um 28:58 a public uh meeting with uh what's 29:00 called the first reading of the budget 29:01 so all of this preliminary work done in 29:03 march 29:04 at the end of march uh the fft saw our 29:07 budgets 29:08 then they held a second reading after 29:10 they gave response and 29:11 we made some changes and adjustments um 29:14 again 29:14 you can find those materials publicly 29:17 and then 29:18 on um so may 5 that would be tomorrow 29:21 when that when that will go forward and 29:24 then on may 24 is when 29:26 the final um uh multi-year financial 29:29 analysis and approval of the 22 budget 29:32 we hope will go forward i remind 29:34 everyone that last year was an anomalous 29:36 year with these budgets 29:37 because of the pandemic everything was 29:40

pushed back a bit and 29:41 our final budget wasn't approved until 29:43 sometime i think in september 29:45 of the fiscal year that we were in in 29:47 fiscal 21 so 29:49 we are getting back to the standard 29:51 schedule as best we can 29:53 on the next slide you just see a quick 29:55 list of all of the groups with whom we 29:57 had 29:58 um where we held budget hearings so 30:01 these were meetings with 30:02 the executive cabinet and um various 30:05 units across the university 30:07 to really dive into not only 30:11 how their budgets were looking but also 30:13 to the chance to have discussion about 30:15 future ideas and future plans 30:17 that was an extremely useful set of set 30:20 of um 30:21 presentations and also a number of hours 30:24 very 30:24

well spent with leadership from across 30:26 the university 30:27 next one please with that we will now go 30:31 to 30:31 the actual discussion of how things look 30:33 for 21 because we're almost at the end 30:36 but more importantly i believe for this 30:38 discussion once proposed for fiscal 22 30:41 and just a reminder to people who would 30:42 like to send in a question 30:45 the email address is umaine.alerts 30:48 at maine.edu okay joanne 30:54 okay thanks joan so let me frame uh this 30:57 slide 30:57 uh for you um this is called a financial 31:00 forecast for for year 21 the year ended 31:03 june 30th 31:04 2021 we had a budget for 31:07 this year as well of course but this is 31:09 where we think we're actually going to 31:11 end up the year and of course we won't 31:12 know for sure until we close the books 31:14

on 31:14 june 30th and complete an audit 31:18 so we have an estimated loss for this 31:20 fiscal year we're in for year 21 of 17.4 31:23 million 31:25 that's the difference between the 327.3 31:28 million in operating revenues 31:29 and the higher operating expenses of 31:32 344.7 million 31:34 so that 17.4 million dollar loss 31:37 will be funded thankfully by the cares 31:41 act two and three that we spoke of 31:43 uh earlier in the earlier slide so we 31:46 don't 31:47 actually expect to end the year using 31:50 any of 31:50 our reserves that we have on our balance 31:54 sheet 31:56 i would just say that we can compare 31:58 this forecast 32:00 to what we budgeted we budgeted about a 32:02 10 million 32:03

loss for this this fiscal year 32:06 and um wondered if we would be using 32:08 reserves so 32:09 so very thankful for the for the federal 32:12 dollars to 32:13 uh to prevent that from happening uh but 32:16 we 32:16 we're over that uh 10 million budgeted 32:19 loss by about 7 million and a lot of it 32:21 is 32:22 is because the auxiliary operations the 32:24 additional covet expenses 32:26 and other other revenue loss revenue 32:30 losses which we spoke about earlier 32:33 i just couple things to say about this 32:35 slide as you see tuition and fees is 57 32:38 hold that down i'll show you for year 22 32:40 in a minute state appropriation 32:42 27 percent of total revenues and then 32:45 just 32:45 really noteworthy to say operating 32:47 expenses personnel expenses are 48 32:51

of that total almost half and student 32:53 aid about 32:54 19 percent so let's just go to free year 32:58 22 and you can 33:00 remember these numbers a bit and see 33:02 what year 22 33:03 uh looks like in comparison because in 33:06 for year 22 why we start to 33:08 start to really recover from the 33:11 pandemic 33:12 so if for example in for year 22 33:17 we think we thought that we would have a 33:19 preliminary gap 33:20 of 11 million dollars that's the first 33:23 budget presentation we made to the 33:26 finance facilities um and technology 33:28 committee 33:29 just to show them what it is that we 33:31 have what what stresses that we had at 33:33 the university of maine university 33:35 machias we thought we had about an 11 33:37 million dollar gap and that is something 33:39

that we 33:40 mentioned at the town hall in january 33:42 when we last 33:43 uh spoke to you that we would probably 33:46 have a gap in that range 33:47 and as we go through the rest of this 33:49 presentation we will 33:51 describe to you how it is that we have 33:52 eliminated that gap 33:54 for the purposes of budgeting a 33:55 break-even budget for for year 22. 33:59 so just a couple things to say about 34:01 these um 34:03 these comparisons for your to 21-22 34:06 res dieting residential uh residential 34:09 halls and dining 34:10 why that number was eight percent of the 34:12 total in for year 21 back up to 10 34:14 percent for year 22 because we're 34:16 into recovery we're filling up our 34:18 residential halls closer to full 34:20 capacity again 34:22

staying with sales and services is up 34:24 over the prior 34:26 over the for year 21. number was more 34:29 like 34:29 five percent going to eight percent says 34:31 we recovered that lost revenue 34:34 state appropriation is quite similar 34:37 because state appropriation is budgeted 34:39 to be flat 34:40 uh for for year uh 22 for year 21. 34:45 and um uh we'll say a little more about 34:48 tuition and fees and enrollment as we go 34:50 through the restless presentation for 34:52 the assumptions there 34:54 as well as in direct cost recovery 34:57 on the operating expense side 35:00 we have the significant cost uh fixed 35:03 costs in here of 35:04 increase benefits and personnel cost 35:08 roughly still 50 of the total operating 35:10 expenses 35:12 uh for the for the budgeted year and um 35:16

pretty similar on other operating 35:19 expenses and i'll wait and see if 35:20 there's any questions that come up 35:22 in in the chat in order to present these 35:26 numbers in more detail that i'm going to 35:28 give you in the next few slides 35:33 so if within that budget uh we with that 35:36 11 million dollar 35:38 gap why that was made up of these fixed 35:41 costs 35:41 including particularly benefits and uh 35:44 strategic investments uh 35:46 six million five million and six million 35:49 uh each 35:50 and for a total of that eleven million 35:52 dollar gap 35:53 and um we just wanted to say a few 35:55 things about few words about the 35:57 strategic investments listed here 36:00 um and i believe that 36:03 joan and you you and i are both sharing 36:05 that slide why don't i let you 36:07

say a few words first because i think 36:09 that was the plan 36:11 thank you joanne and part of 36:14 part of the message here is that we face 36:17 these challenges of getting a budget 36:19 balanced 36:20 and we um you know some of that is 36:23 coveted related some of it is 36:24 uh is not and so um 36:28 we've taken a view this this go around 36:31 and we will have this view 36:32 into the future for a while we hope that 36:34 that we aren't going to be able to sort 36:36 of 36:36 cut our way to balancing we are actually 36:39 going to be 36:40 intentional and transparent about uh 36:43 growing 36:44 and about finding ways to enhance 36:46 revenue 36:47 and i would venture to say and i can't 36:49 really see who's on this call but 36:51

probably pretty much everybody on this 36:52 call can be a part 36:54 of the work of helping us to 36:57 retain students for example that's a 37:00 very serious place 37:02 of lost revenue that we need to work on 37:05 our students 37:06 deserve the chance to come back their 37:08 second year 37:09 and to be successful and their multiple 37:12 efforts at working 37:13 on that right now at the same time 37:16 there are some key areas of our 37:18 curriculum where we know the demands in 37:21 the state of maine are 37:22 increasing where we know that there is a 37:24 need for us to step up and make sure 37:27 that there are enough folks coming 37:29 through our degree programs that 37:30 that they can fill those positions and 37:32 be leaders so we will be investing 37:35 at least our plan is to invest in 37:37

additional faculty 37:39 and growth in several areas we've listed 37:41 a few here but there will be others 37:44 indirect cost recovery relative to 37:47 research is another important 37:49 piece of our revenue base and you saw it 37:51 on the previous slides with 37:53 miss joanne it's a it's a small fraction 37:55 um in for 22 37:57 of the indirect cost recovery that that 37:59 spins off of the direct costs that are 38:01 funded by the federal agencies 38:03 and that comes directly into our budgets 38:07 that is targeted at three percent of our 38:09 total operating revenues 38:11 um and we'll come to the slide in a 38:13 second back to the last one though just 38:15 sorry 38:16 um because we have a a very uh strong 38:19 set of recommendations coming from 38:21 the president's council on diversity 38:22 equity and conclusion we are setting 38:24

aside some resources 38:26 um as we consider all of those 38:28 recommendations and look at our overall 38:29 planning 38:30 some ways to begin to implement and 38:32 execute against some of those 38:33 recommendations 38:35 some software solutions that will we 38:38 believe provide some streamlining and 38:40 efficiencies 38:40 going forward and then other kinds of 38:43 efforts 38:45 including a focus on student retention 38:46 so so the details of all of this will 38:49 begin to unfold 38:50 as we close down 2021 and really dive 38:53 into our 38:54 deeper planning for 22 but built into 38:56 the budget 38:57 um in terms of how we'll manage next 39:00 year 39:01 the next slide really does dive into the 39:03

um 39:04 through the research uh component of our 39:06 work which i would like to say 39:08 um in uh in our thinking needs to be 39:13 very thoroughly integrated with our 39:15 instructional activity 39:17 and it is at the university of maine and 39:19 there's a lot going on that's going to 39:21 help us do that even more fully more 39:22 robustly but 39:25 for those who write proposals to the 39:26 national science foundation for decades 39:28 they have needed 39:29 to include a section on broader impacts 39:32 that 39:32 outlines how this will affect this 39:34 research project will affect society 39:37 and we're increasingly wanting to be 39:38 known as a place where 39:40 the research efforts of our faculty are 39:42 tightly tied to the educational 39:44 opportunities for our students 39:45

and that's happening to some extent it 39:48 will get bigger 39:49 but as these research proposals are 39:51 funded and you mean 39:53 doing very well we really do see this 39:56 increase in indirect cost recovery that 39:58 comes with that and you see the upward 40:00 slope here 40:01 um all very important for our budgeting 40:04 going forward 40:05 we are soon to announce uh officially 40:07 but we'll say it here first 40:09 a new plan for how indirect cost 40:11 recovery how some of it 40:13 will be redistributed to principal 40:15 investigators 40:16 and we'll get a memo out on that shortly 40:18 but uh for the first time in a while 40:20 if ever we now will go to a 40:22 percentage-based 40:24 process whereby pi start to see some of 40:27 these dollars coming back and i'm very 40:28

pleased 40:29 that we'll be able to do that at the 40:31 same time we rely very heavily as we 40:33 should 40:34 within the eng budget on a portion of 40:37 this indirect cost 40:38 recovery to to do an indirect cost do 40:40 which is keep the lights on and make 40:42 sure that we have water and 40:43 everything else that's needed so good 40:45 news on research best year ever in 40:47 fiscal 20 40:48 and so we're hoping that 21 will be able 40:50 to use the same slide just with 40:52 different numbers and say it's the best 40:53 year ever 40:54 um as we have that the next slide 40:58 is about student credit hours and we'll 41:00 turn to provost vollen to uh to describe 41:04 this 41:06 thank you joan um so uh every year we 41:09 present to the board of trustees 41:11

our um our projections on total credit 41:14 hours uh here at the university 41:16 uh and uh this year as you can see 41:19 uh we we based our our numbers looking 41:21 at the last 41:22 three years uh and incoming assumptions 41:25 uh 41:26 and what you can see here is we're 41:28 predicting that our total 41:29 student credit hours will actually go 41:31 down one percent in in this coming year 41:34 um and that's based on the modeling that 41:36 we've we've done uh 41:37 in past years and i i guess i i would 41:40 like to 41:40 to share uh as as the um the president 41:43 just said we are in a growth mindset 41:46 and we mentioned that in the last town 41:48 hall as well 41:49 and you know it really has i i say i 41:52 want to say that the recruitment effort 41:53 here 41:54

uh at umaine has been an all hands on 41:56 deck a real 41:57 team effort uh back in october and early 42:00 november 42:02 you know the enrollment management was 42:05 working very hard on the applications 42:06 that were coming in 42:08 so that they could actually respond to 42:09 these applications with the financial 42:11 aid packages 42:12 before thanksgiving and over 1500 of 42:14 these applications were done 42:16 and give some perspective that's two 42:18 months earlier 42:19 than has ever been done before uh 42:22 and the other kind of and and that 42:25 group has been working along with the 42:27 colleges this really has been 42:29 a real team effort and as you you many 42:32 of you may know may 1 is the big time 42:34 every year 42:34 where universities compare what their 42:37

their numbers are on 42:38 confirmed students those that have put 42:39 deposits in 42:42 and so those numbers because it fell on 42:44 the weekend those numbers actually 42:45 look at them uh today uh as it happens 42:48 and compared to 42:49 um this time last year and right now 42:53 even though we're predicting to be down 42:54 one percent our current numbers are over 42:57 2400 for 42:59 the first year deposits which is a 43:01 little over 10 43:02 um above last year and to give you a 43:05 context this is our second largest 43:07 uh at this time may one numbers ever 43:10 after that the 43:11 largest class of 2017. our transfer 43:14 numbers are up 43:14 um over 300 students up 17 percent 43:18 uh and uh you may machias 43:22 our our first year numbers are up 31 43:25

uh so this says you know um we're going 43:28 to do a lot of work 43:29 uh to keep these students over the 43:31 summer there's always melt uh that 43:33 happens 43:34 but this is indeed a really great news 43:38 i'll turn it back over to you joanne and 43:40 ioin 43:44 thank you john so as we mentioned we 43:47 have a 11 million dollar 43:49 preliminary gap uh when we 43:52 first presented our for your 22 budget 43:55 to 43:56 the fft committee and uh we had some 43:59 proposed uh 44:00 solutions for how it is that we would uh 44:03 close that gap 44:05 and so we have those here to present to 44:07 you today 44:08 in order to present a final 44:11 breakeven cash flow budget um two big 44:15 items that we want to focus on that are 44:16

on the slide is the 5.5 million dollars 44:19 for the mandatory tweet 44:20 tuition and fee increase and a 44:23 differential 44:24 tuition for high cost programs as well 44:26 we're going to talk about a 44:28 pilot fee consolidation in a slide or 44:31 two here to explain 44:33 uh what's going on with that number but 44:35 for the most part 44:37 the board is going to be hearing of a 44:40 proposed two and a half 44:41 percent uh tuition and fee increase at 44:44 tomorrow's meeting 44:46 for their approval uh the other 44:50 big item on this slide that stands out 44:53 is the 4.5 million 44:55 noted for administrative and 44:56 non-academic programmatic reviews 44:59 and related efficiencies and 45:00 effectiveness and i'm going to give a an 45:04 example 45:04

of one of those reviews in the auxiliary 45:07 operations area 45:09 uh in just a minute to explain what 45:12 we're talking about there 45:13 so a solution based approach strategic 45:17 based approach 45:18 to balancing a budget and not an across 45:21 the board cut 45:27 so first is that pilot program that i 45:29 mentioned for 45:31 for consolidating separate student fees 45:34 into a single tuition charge 45:36 many of you know that currently we have 45:38 this fee called a unified fee 45:40 we have a a rec program fee we have a 45:43 number of course 45:45 fees uh and and so forth and so on 45:50 and it's very complicated to have 500 45:53 plus 45:53 fees so many fees and and build them and 45:56 collect them and explain them to the 45:58 students 45:59

so the the university of maine systems 46:01 established a student pricing task force 46:04 to study restructuring of these tuition 46:06 and fees 46:07 and simplifying the bills providing more 46:11 transparency 46:12 making it easier for the students to 46:13 budget and making it easier and more 46:16 efficient for us to bill and collect 46:18 those 46:18 those student fees so the first thing we 46:21 did is we rolled 46:22 together for revenue institution based 46:25 revenue neutral 46:27 uh position uh those those 46:30 um those uh mandatory fees 46:34 uh into a single credit hour 46:38 uh fee of 80 dollars for humane 46:41 thirty seven dollars for humane machias 46:44 but we did 46:44 continue to carve out two mandatory fees 46:47 and left them 46:48

still is the only two fees that we would 46:50 have that are mandatory fees 46:52 the student activity fee which is 46:53 approved by the students 46:55 and a technology fee which would be 46:57 designated to support campus technology 46:59 and educational environment 47:01 those would be the two mandatory fees 47:03 remaining 47:04 in addition to that why we have proposed 47:07 to convert all of those mini course fees 47:10 that we have for these three high cost 47:12 programs 47:13 high value programs engineering business 47:16 and nursing 47:18 and i would call those a differential 47:21 tuition 47:22 for engineering six hundred dollars per 47:24 year business six hundred dollars per 47:26 year in nursing 770 per year 47:28 and those amounts roughly uh estimate 47:32 what all those course fees would amount 47:34

to on an annual basis 47:36 if you added them up for all four years 47:38 that you're attending 47:39 here as a as the upload at the 47:41 university with these majors 47:43 so we're presenting this proposal to the 47:45 fft committee 47:46 uh tomorrow and why we have also 47:49 presented it to student 47:50 uh government on a couple occasions and 47:54 got their 47:54 support for this simplification of 47:57 student 47:59 billing 48:03 the next thing i wanted to say is give 48:04 you an example of this a 48:06 kind of administrative review that we're 48:08 talking about in order to find 48:10 efficiencies and enhance 48:11 revenues for university of maine in 48:14 particular this one is for auxiliary 48:16 operations 48:18

why we're really looking at uh with the 48:20 help of an outside consultant and 48:23 and honestly we do this about every five 48:25 years with our dining operation but 48:26 we're looking 48:27 more broadly than that um with our uh 48:30 our overall auxiliary operations 48:33 to uh to see how we can be more 48:35 efficient more effective 48:37 in these areas one area that you've 48:40 probably noticed 48:41 is the fact that we have close wells 48:43 commons residential dining and we've 48:45 repurposed that facility 48:47 and that alone saved the institution 48:50 about a million dollars this past year i 48:52 will continue to have wells commons 48:55 not open as a residential dining 48:57 facility and 48:58 repurpose it and for different uses in 49:01 the future primarily events and 49:03 conferences and etc 49:06

we've provided additional services for 49:08 delivery of dining 49:10 uh as i mentioned we'll look at 49:12 reviewing all auxiliary operations 49:14 over time perhaps even some outsourcing 49:17 opportunities 49:18 we've merged some operations to together 49:21 into 49:22 uh auxiliary particularly what we call 49:25 our 49:26 our conferences and institutes i will 49:29 look at a multi-year approach to 49:30 residential capacity to accommodate that 49:33 enrollment 49:34 uh growth model that provost folen 49:36 mentioned a few minutes ago 49:38 and of course we are looking at uh 49:41 renovation renewable residential houses 49:43 we mentioned 49:44 uh also to think about what is it that 49:47 competition 49:48 uh has for residential halls that 49:50

perhaps we don't have here at the 49:52 university 49:53 of maine take a take a fresh look 49:58 i believe that is the last slide under 50:01 the budget section 50:03 joan yes thanks joanne um 50:07 so we are looking to the future always 50:10 in fact 50:10 we only briefly mentioned it but we're 50:12 in the middle of looking at our 50:13 multi-year financial planning as well 50:16 one thing i do need to say is that these 50:18 are plans 50:19 they have not yet been fully approved of 50:21 course by the board of trustees but 50:23 we've been in 50:24 long extended discussions about them uh 50:27 and then we 50:28 we begin our year and we monitor very 50:30 closely how everything is going 50:32 and we adjust as we need um within 50:35 within general parameters but but one 50:37

thing that is really going to be central 50:38 into the future and let's go to the next 50:40 slide please 50:41 um joanne is our growth potential 50:45 as the state's only public research 50:47 university as the state's only 50:49 lansi and space grant university and as 50:52 an incredibly 50:53 important and valuable asset to the 50:55 state of maine 50:56 when we take together the university of 50:58 maine and our regional campus the 51:00 university of maine at machias 51:02 the smallest and largest universities in 51:04 our system with unique and distinctive 51:06 strengths 51:07 and contributions to be made but also 51:10 great opportunities for interconnections 51:12 and synergies that we think are quite 51:14 important 51:15 uh so the the growth potential i think 51:18 is 51:18

um as we're thinking about in the 51:20 context of a few 51:22 other factors one is ums transforms 51:25 which is the alphon funded initiative 51:27 for the entire system 51:29 new maine has the opportunity and is 51:32 taking that opportunity to play a very 51:34 strong leading role 51:35 in all areas of ums transforms indeed 51:38 within the funding coming directly to 51:41 our division one athletics programs 51:43 for focus on facilities on 51:47 equity and on also becoming a 51:50 destination statewide with facilities 51:52 that make that possible in a variety of 51:54 domains 51:55 but also in student success in 51:57 engineering and computing statewide 51:59 and in the main center as a as an 52:02 institution that is driving economic 52:04 prosperity for the state of maine so we 52:06 have that context we have unified 52:08

accreditation 52:09 which affords us opportunities for 52:11 university of maine programs 52:13 to be scaled to uh to reach the state 52:15 broadly through our um 52:18 through our other universities within 52:20 the system and 52:21 similarly for the work at other 52:23 universities in the system to bring its 52:25 benefits to the university of maine 52:27 so great possibilities there we are 52:30 aiming for increased retention which is 52:33 a very serious and important part of 52:35 what we need to be doing we have been 52:36 doing this but 52:37 our efforts will intensify in coming 52:39 years and similarly increased 52:41 enrollment um with uh the intention of 52:45 bringing a strong diversity equity and 52:47 inclusion focus 52:48 to this university a central and core 52:51 value for 52:52

us for a wide variety of reasons i do 52:54 see a question in the chat about this 52:56 and i'll turn to 52:57 um to robert dana to take that in a 52:59 moment 53:00 we are exploring and intensifying our 53:03 work on corporate partnerships 53:05 which are also essential for a 53:06 land-grant university to have 53:08 ways to connect to um to leading 53:11 organizations and industries within the 53:12 state 53:13 including a portland humane research 53:16 gateway 53:17 that we have been planning and that will 53:19 be announced in more detail in the 53:20 coming weeks 53:22 the provost has a has an initiative 53:24 underway to seek ideas about 53:26 entrepreneurial graduate programs 53:28 and for us to look at ways of launching 53:30 them or expanding what we already have 53:32

the research reputation great work by 53:35 vice president for research cody 53:37 vararamian and 53:39 his team as well as researchers across 53:41 the campus 53:42 to improve our reputation in research 53:44 which brings with it 53:46 many many important benefits and also to 53:48 diversify the funding portfolio of our 53:50 research 53:51 activity and we have been told 53:53 repeatedly by advisors 53:55 everywhere including folks on our own 53:57 campus 53:58 that we need a concerted enhanced 54:00 communication and federal 54:02 relations uh effort in order to make 54:05 sure that people know the great work 54:06 happening here at umaine and at umaine 54:08 machias 54:09 all of this is a part of our um 54:12 our intention going forward our way of 54:14

thinking about ourselves and it will be 54:16 reflected in budget plans as we go 54:18 with that we have time for some 54:20 questions and we have a few that have 54:22 come in 54:23 um one is a very specific question about 54:26 a a need identified at humane machias 54:29 uh and in general i think the question 54:31 is is representative of the kind of 54:33 thing we need to pay careful attention 54:34 to and that is 54:35 you know as we know a very specific 54:38 needs on our campuses 54:39 uh is there a way that those make their 54:41 way into the thinking about budget and 54:43 planning and so dan 54:45 falls i will go to you for the uh you 54:47 made machias question first 54:50 and the and the question was uh what was 54:52 the question question was i'm sorry 54:55 bad moderator um the kitchen and 54:57 doorward is in pretty rough shape i was 54:59

wondering if there's any room in the 55:00 budget 55:01 to make that a better place for the 55:02 students uh it would be nice for them to 55:05 have better facilities 55:06 yes and uh we had our we had our um 55:10 our cbo joanne and a few others tour the 55:13 facilities 55:14 and where we're in luck in in terms of 55:17 uh 55:17 in terms of renovations like that is our 55:19 bond money from a few years ago is still 55:22 is still around and it's still uh we're 55:24 still able to use it for projects like 55:26 this 55:26 so we are currently uh about the middle 55:30 mark 55:30 of uh of hiring a new director of 55:32 facilities and that project is on the 55:35 front burner the 55:36 specifically the um the dietary kitchen 55:39 in in doorway that is on a a front 55:41

burner project for the 55:43 for the director facilities when when 55:44 they come on board 55:47 thank you thank you dan and thanks for 55:49 the question um 55:51 there is a question raising concern 55:52 about the amount of the 55:54 i don't believe it's meant to mean 55:56 amount of the whole budget but amount of 55:58 the um 55:59 investment that we'll be making in 56:00 increases of the six million 56:02 why is such a large fraction of that 56:04 focused on diversity equity and 56:06 inclusion 56:07 i'll begin but i will turn to um to vice 56:10 president dana as well 56:11 uh diversity equity and inclusion in um 56:15 in modern universities today and in this 56:18 university 56:19 are central they are about our future 56:21 they are about 56:22

preparing our students to work in a 56:23 global world uh 56:25 in a global economy where where they um 56:29 they will be engaged in very diverse 56:32 communities and contributing and leaving 56:34 in those communities 56:36 and we know from a variety of 56:39 studies and sources that having 56:41 diversity in 56:42 our classrooms in our research labs and 56:45 across our university on all of the 56:47 dimensions of diversity 56:48 is vital to the education and learning 56:50 and uh good work 56:52 of our students our faculty and our 56:54 staff uh robert is there anywhere you 56:56 care to say about this 56:58 well my my answer would be how could we 57:01 not 57:02 this is 2021 in the university of maine 57:05 which 57:06 sits on the sacred ground of the 57:08

penobscot tribe 57:10 is moving slowly into 57:14 the middle of the 21st century we live 57:16 in a multi-cultural society 57:19 the state of maine is becoming more 57:21 multicultural 57:22 we have people who are differently abled 57:24 we have people of different religions 57:26 ethnicities we have people of different 57:28 sexual 57:29 orientations gender expression 57:32 and the list could go on to include 57:35 socioeconomic status 57:37 no modern university and i wish i could 57:40 say no university 57:42 ever would have been an exclusive 57:45 bastion 57:46 where everybody wasn't welcomed 57:48 everybody wasn't encouraged 57:50 and the difference in the beauty of the 57:52 difference wasn't 57:53 shot through the entire environment so 57:56

that's why 57:57 and uh i can thank the president 58:01 and others our diversity equity and 58:03 inclusion committee 58:05 the provost joanne i can thank everybody 58:07 on this 58:08 call for saying that yes it's about time 58:14 thank you robert john this one's for you 58:18 why is business considered a high cost 58:20 area i believe in the differential 58:22 tuition discussion 58:24 um and uh it says their labs do not cost 58:26 as much 58:27 as biology labs for example 58:31 yeah thank you joan so 58:34 often uh business programs uh they do 58:37 have uh 58:38 exams that they'll sit for that are 58:41 covered in these areas 58:42 uh they have our our fatty are actually 58:45 often uh higher 58:46 salaries for uh business fatty which are 58:49

often 58:50 found across and so truly 58:53 at the end of the day they it does cost 58:55 more to 58:58 to educate students in this area 59:01 thank you and this question for joanne 59:03 or john 59:05 will there be increased financial aid to 59:07 protect low-income students from being 59:09 priced out of differential tuition 59:10 majors 59:13 either one of you ready to take that one 59:15 i think 59:16 both of us would say the same thing yes 59:18 we have we're very mindful of that 59:22 yeah yeah this this has been a 59:24 conversation from from the very 59:25 beginning 59:26 on this uh and uh you know it is 59:29 just as robbery was talking about in you 59:31 joan this is something that is central 59:33 and something that 59:35

we will be marketing very strongly 59:39 i would just say that it it's easier for 59:41 us to determine the cost 59:44 when it's differential tuition one 59:46 number one line for the year rather than 59:48 trying to figure out 59:49 what it is that they're paying in course 59:51 fees throughout their four years 59:53 that's very difficult to budget and to 59:56 determine financial 59:57 aid needs for 60:00 you know i want to go back to we talk 60:02 about diversity we talk about equity 60:05 i want to be sure we're also talking 60:06 about inclusion and what we mean 60:08 by that and it's not only that everybody 60:11 has the opportunity to have a seat at 60:13 the table but it's that 60:15 um once they're at the table they 60:18 actually are 60:19 a part of the conversation the 60:21 enterprise the work 60:23

and they are able to do that in a way um 60:25 that allows them to focus on that 60:28 as as intently as they can and part of 60:31 that of course is our financial aid 60:33 activity uh for for a variety of 60:36 individuals and families we want to be 60:39 sure that the university of maine is 60:41 a first choice destination that can 60:43 provide people the opportunities for 60:44 their futures and so 60:46 it's right at the center of our 60:48 discussions of of dei 60:50 and of financial aid because we know for 60:54 example 60:54 in many of our first generation families 60:58 sending students to college in maine 61:00 these are especially important concerns 61:01 and 61:03 it's it's high priority for us with that 61:05 we are getting close to time and i'm not 61:07 seeing 61:08 any more questions so if anybody has a 61:10

last 61:11 question fine to to kind of put that in 61:13 because i'm going to do a quick go 61:15 around the screen here for the folks 61:16 who've gathered 61:17 to see if anyone in our in our 61:19 leadership team has 61:21 last comments that they'd like to make 61:23 and i'll kind of go by how i 61:25 see folks on the screen so um for people 61:28 who haven't had a chance to speak yet 61:29 today 61:31 or people who have let's uh let's hear 61:33 from 61:34 kimberly whitehead i believe thank you 61:38 um joan i'd just like to um 61:41 thank um my colleagues for this for 61:44 sharing this information 61:46 um one of the things that i want to um 61:49 just think be grateful for is the 61:52 transparency 61:54 that our president continually commits 61:57

to 61:58 and i think that's evidence in this 61:59 presentation also 62:01 as the co-chair for the president's 62:03 council on diversity equity inclusion 62:05 want to thank 62:07 my colleagues for seriously considering 62:10 the 45 recommendations that 62:13 were included in our recommendations and 62:15 findings report that we 62:16 released in january and having the 62:20 wherewithal to reinforce that commitment 62:23 by including 62:24 um dollars for our efforts in this 62:27 current budget so thank you so much 62:31 thank you kimberly dan qualls um 62:34 if i'm if we're thanking folks i really 62:36 like to thank dean emily haddad for 62:38 taking on the 62:38 regional task force chair position uh it 62:41 is very exciting the work that this 62:44 task force is going to do and and i'm 62:46

excited to be a part of it 62:49 thanks dan um john 62:53 yeah i want to thank everyone as well uh 62:55 for 62:56 um showing up today but but also you 62:59 know honestly this has been 63:00 an incredible year uh in so many ways 63:04 and uh you know we still 63:07 moved forward on so many initiatives 63:10 during a pandemic 63:12 and it speaks a lot to to the whole 63:14 community here 63:15 and uh i'm i'm really happy to have 63:17 joined uh 63:18 the university of maine so i i hope your 63:20 finals week goes well 63:22 uh and that your research endeavors and 63:24 other things this summer 63:25 um you know you can recoup a little bit 63:27 uh and you know we're really excited for 63:29 this fall 63:30 thank you thank you robert 63:34

well i think it's an amazing uh 63:35 budgetary story and 63:37 in the course of the pandemic with so 63:40 much pressure in the budget that 63:42 it's been resolved and positively and 63:45 you know the university will emerge 63:47 whole and better and 63:49 i think that's a great great story and 63:51 for everybody 63:53 who's tried to make it work and every 63:54 student faculty and staff member 63:57 who stuck with it magnificent the sun's 64:00 not shining but it's very very close to 64:02 being out in a more continuous way 64:05 thanks robert cody 64:10 yes i also would like to join my 64:12 colleagues here to thank our university 64:14 community 64:15 including our research community 64:19 of indeed 64:31 okay we oh cody are you back 64:37 let's go to joann and if cody comes back 64:40

we'll go back to him 64:42 i'm sorry i had a bad internet 64:44 connection 64:45 so i just want to wrap up saying thank 64:47 you to everybody it was 64:48 despite the pandemic because of the 64:52 resilience of our 64:53 community we have done great so far so 64:55 good thank you 64:57 thank you cody joanne oh thank you thank 64:59 you all for 65:00 welc welcome welcome me on board uh six 65:04 months ago 65:05 and for the opportunity to mix it up and 65:08 have a different kind of budget process 65:10 this year 65:11 and uh cooperating 65:14 thank you in advance for cooperating 65:16 with me even in the future 65:18 and why i'm just uh just like you all so 65:22 much 65:23 looking forward to a new uh 65:27

growth model for university in maine uh 65:30 and so excited about it and uh let's uh 65:34 let's continue that teamwork together 65:38 and with that i'd like to just conclude 65:39 by also thanking 65:41 all of you uh faculty staff and students 65:43 friends and 65:44 alums who are watching um we really 65:47 welcome and value 65:48 your input your ideas your reactions 65:51 your 65:51 suggestions and also are deeply grateful 65:54 for your support 65:55 and for those on the campus for your uh 65:58 unbelievable 65:59 commitment to keeping us all safe 66:02 to keeping learning going for our 66:04 students and and um all that you've done 66:06 over these past 14 months to 66:08 to help the university of maine and the 66:10 university of machias continue to thrive 66:12 and move to the future 66:14

uh thank you too to the team on this 66:16 call who uh work um day and night 66:18 to to move the universities forward and 66:22 to um to help us make good decisions 66:25 wise decisions uh with 66:27 an eye toward again how this will help 66:29 our students in the future 66:31 so thank you all and have a good evening 67:14 you