

8-1933

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Recommended Citation

Humphreys, H. G. (1933) "Accounts of an Oil Company," *Journal of Accountancy*. Vol. 56 : Iss. 2 , Article 4.
Available at: <https://egrove.olemiss.edu/jofa/vol56/iss2/4>

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Accounts of an Oil Company

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BY H. G. HUMPHREYS

Probably the most interesting problems to the accountant are those that arise in the finding of costs of refined products. In later paragraphs these "costs" will be discussed in three divisions: (a) refinery department, (b) lubricating department, (c) natural gasoline department.

As a preliminary, that may make for clearer understanding of the accounts later to be introduced, I shall touch briefly on some of the procedures and terms used in the oil-refining business.

Petroleum refining

Petroleum consists of about 84 per cent. by weight of carbon with 12 per cent. of hydrogen, and varying proportions of sulphur, nitrogen and oxygen.

In the first operation, the crude oil is fractionally distilled so as to separate it at normal boiling points into wet gas, gasoline, kerosene, gas oil, fuel oil, etc. Some of the products are later purified by chemical treatment.

The cracking process, wherein gas oils and fuel oils form the main charging stock, consists in distilling the oils at a higher temperature than the normal boiling point of the constituents to be decomposed (cracked). This is usually brought about by a distillation under pressure. Wet gas, pressure distillate and heavy bottoms—the latter being mostly of the consistency of fuel oil—are produced in the cracking process. Pressure distillate is from 25 to 50 per cent. of the charge. The pressure distillate is further processed and is found to contain ordinarily about 95 per cent. of gasoline and 5 per cent. residuum. The latter can be recharged to the cracking still. An innovation that has awakened much interest is the hydrogenation process. As we understand it, this new process will occupy the "clean up" position in the batting order. After the other processes have had their innings and taken out all the lighter products within their power, leaving only the heavy ends, hydrogenation gets into action by introducing hydrogen into the heavy residues and converting them into lighter hydrocarbon products, such as gasoline, etc.

It might be mentioned at this point that a modern refinery is capable of recovering from 60 per cent. to 80 per cent. gasoline from a barrel of high grade crude oil. With the addition of the hydrogenation process the percentage of gasoline yield would be tremendously increased. This prospect, considered with the complete capture of available casinghead gas and other wet gas, for conversion into gasoline, would seem to insure an ample gasoline supply were the present crude oil production much less than it actually is. However, with bottled drinking water at present commanding a higher price than gasoline, we shall have to wait a while before we see hydrogenation in extensive use.

Gravity and volume corrections

It is easy to look at a clock and read the time, but it is not easy to explain in technical terms why the hands go around their course so accurately. It is also easy to read temperature as registered on a thermometer or gravity as registered on a hydrometer. But the measure of oils and products, generally speaking, must be corrected both in respect of gravity and temperature as read, so that the resulting figures will represent correct degrees of gravity and corrected volume, as though the oil measured were actually taken at 60 degrees Fahrenheit. They whose duty it is to make these corrections develop in course of time an intuitive facility in determining correct results.

To obtain complete information on this subject, one should read the various publications issued by the United States bureau of standards, the American Society for Testing Materials, the American Petroleum Institute, as well as the books that are issued by the makers of hydrometers.

For present purposes I shall merely illustrate the factors involved in these computations.

The following abridged table shows the comparison of the specific gravity scale, API gravity scale and Baumé gravity scale for fluid lighter than water, under which practically all petroleum and its fluid products fall:

	Specific gravity	API gravity	Baumé gravity
*Distilled water (standard of comparison—at 60° F. and 760 MM. barometric pressure)	*1.0000	10	10
	.9340	20	19.90
	.8762	30	29.78
	.8498	35	34.82

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	Specific gravity	API gravity	Baumé gravity
Degrees API = $\frac{141.5}{\text{Spec. grav.}} - 131.5$.8251	40	39.72
	.7796	50	49.58
	.7389	60	59.48
Degrees Baumé = $\frac{140}{\text{Spec. grav.}} - 130$	.7165	66	65.40
	.6690	80	79.27
	.6388	90	89.17
	.6112	100	99.07

For liquids heavier than water, the Baumé gravity scale is used. The following is an abridged table:

	Specific gravity	API gravity	Baumé gravity
*Distilled Water (standard of comparison at 60° F. and 760 MM. barometric pressure)	*1.0000	(No API scale for heavy liquids)	0.000
	1.0069		1.000
	1.0140		2.000
	1.0211		3.000
	1.0284		4.000
Degrees Baumé = $145 - \frac{145}{\text{Spec. grav.}}$	1.0357		5.000
	1.5263		50.000
	1.9333		70.000

A brief example of a gravity temperature correction table is appended:

Observed temperature degrees Fahr.	Hydrometer—Observed degrees of gravity (tenths omitted)				
	30	40	60	70	80
	Observed degrees corrected to degrees at 60° F.				
30.....	32.0	42.4	63.6	74.3	84.9
40.....	31.3	41.6	62.4	72.8	83.2
60.....	30.0	40.0	60.0	70.0	80.0
70.....	29.3	39.2	58.9	68.6	78.4
80.....	28.7	38.4	57.8	67.4	76.9

A complete table would give each degree of temperature from 0 to 125 and each observed degree of gravity from 10 to 99, with a rule for interpolating corrections in respect of tenths of observed degrees of gravity.

The table given below will serve to illustrate the method of determining the correct volume at 60° F. of a given volume of oil measured at a different temperature:

At 60° F.			Observed temperature—degrees Fahr.					
			30	40	60	70	80	
*Coefficient of expansion	Grav. group	Grav.	Volume correction Multiply measured volume by					
*Applicable to certain gravity groups.	0.0004	1	30	1.0120	1.0080	1.0000	0.9960	0.9921
	0.0005	2	40	1.0149	1.0099	1.0000	0.9951	0.9901
	0.0006	3	60	1.0181	1.0121	1.0000	0.9939	0.9879
	0.0007	4	70	1.0211	1.0141	1.0000	0.9929	0.9858
	0.0008	5	80	1.0240	1.0160	1.0000	0.9919	0.9838

A complete table would give each degree of observed temperature from 0 to 203. Among other tables used is that which gives API gravity equivalent of specific gravity with corresponding weight in pounds per U. S. gallon.

Casinghead (wet) gas

Casinghead gas is a valuable contribution to the petroleum market. Approximately 30 per cent. of this gas, by volume, is converted into various grades of natural gasoline, some of which may be used as a special motor fuel and some combined with refinery gasoline to form a motor fuel for ordinary consumption. Since so much gasoline is obtainable from wet gas, it is apparent that this as well as gasoline from crude oil must be considered in determining the minimum gasoline production commensurate with current demand for that commodity.

The lighter components of the gasoline extracted from wet gas yield butane, propane, solvents, etc., etc. Butane is a gas supplied chiefly to small towns for light and fuel; propane is the liquid gas which is supplied in cylinders for heating purposes; solvents are used as a compounding medium in the manufacture of rubber, vegetable compounds, etc.

The remaining 70 per cent. is dry gas which may be used as fuel or burned into carbon black.

There has been a deplorable waste of casinghead gas, or gas produced with the oil from oil wells.

Casinghead gas is usually bought under contract. "Seller"

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is the owner or lessee of an oil and gas producing property. "Buyer" is the owner of a natural gasoline plant.

Delivery is made at seller's vapor-tight flow tanks and/or gas traps and/or casingheads of the oil wells. By agreement, buyer may install equipment for saving vapors, which are considered casinghead gas.

Buyer may decline casinghead gas below a given gasoline content and also flush production of such gas in excess of his plant capacity to absorb.

Buyer usually returns free to seller residue dry gas for the operation of seller's property, but not in excess, however, of the dry gas returnable as determined in accordance with the standard table of the Natural Gas Association of America, which shows the percentage of casinghead gas returnable as residue after deducting the volume consumed in gasoline extraction and plant operation. The richer the casinghead gas in gasoline content, the smaller the percentage of dry gas. For example:

Gasoline content of wet gas per M. cu. ft. gallons	Residue gas returnable per cent.
.75	85.75
1.75	75.50
2.75	65.75
15.00	10.80

Seller pays for dry gas delivered him by buyer in excess of the quantity to which he is entitled as measured according to the standard table. And, as often happens, should buyer sell unutilized dry gas, he pays to seller 50 per cent. of the amount realized from such sale. The 50 per cent. of realization is calculated on the proportion which the volume of surplus residue gas available for sale from casinghead gas delivered by seller bears to the total volume of surplus residue gas available for sale from casinghead gas delivered to buyer's plant from all sources within the period involved.

The gasoline content is determined by a field compression test in accordance with the official code, specifications and procedure of the N. G. A. A. for such purposes. Tests are made quarterly or at the demand of either party on notice, as provided.

The casinghead gas delivered is usually measured by an orifice meter which is furnished, installed and kept in repair by buyer. Meters are tested on the demand of either party. A registration

within 3 per cent. of correct is considered correct. On request, buyer sends seller meter charts for perusal and return.

Buyer pays seller a price per thousand cubic feet computed according to the following standard price schedule:

Realized average price per gal. of gasoline—cents	Gallons per M. cubic feet		
	Less than .75	.75 to 1.74 incl.	1.75 and over
	Per cent. of the average value of gasoline		
2 or less.	5%	10%	15%
2½ to 3¾.	10%	15%	20%
4 to 5¾.	15%	20%	25%
6 and over.	20%	25%	33½%

Provision is made for the termination of the contract when the supply of casinghead gas declines to an unprofitable volume.

Tests

Accountants who are desirous of learning something concerning tests might obtain a booklet from a laboratory concern that specializes in testing petroleum products. In a plant that turns out quality products the physical and chemical tests are many and bewildering.

The distillation test is the most important in determining the quality of gasoline, since it shows how it will perform in an internal combustion engine. Here is found the point at which the lightest elements of gasoline begin to boil—the initial boiling point; also the highest temperature reached in distilling the gasoline—the end point. The intermediate performance of gasoline under this test is important in determining the degree of constancy in vaporization compared with specification requirements.

With the “doctor” test it is found whether the gasoline is sweet or sour.

The percentage of bottom sediment and water in crude and fuel oil (oil being lighter than water) is determined by a centrifugal test which throws the heavy elements to the bottom of the testing flask.

Viscosity is the term which denotes the body or cohesiveness of a liquid—the resistance which it offers to flow, like molasses.

Flash point is the temperature at which there is enough gas

given off of the volatile liquid to cause a small flash to shoot across the surface of the liquid, on passing a small flame over the liquid as the temperature increases.

Fire point is the temperature at which the oil will burn without extinguishing. Furthermore, there is the cold test to determine the temperature at which the oil ceases to flow; the test to determine the temperature at which wax will melt; the test to learn how long an illuminating oil will burn (a good kerosene will burn 18 hours steadily without clouding the chimney or forming incrustations on the wick); the corrosion test to determine whether or not the gasoline will corrode carburetor and cylinders; the calorific test, especially for fuel oil, to learn the heating value—B T U per pound—the heat required to raise one pound of water one degree from 32 degrees Fahrenheit; the sulphur test for fuel oil; the penetration test on asphalts and greases by which is learned the point at which the latter becomes an oil, at least for excise-tax purposes; and so on.

Octane numbers

The following is given by permission of the copyright owner, so to speak:

In the internal combustion engine automotive engineers try to approach the even gradual increase of power such as found in steam engine performance. The power produced by steam is by expansion, while in an internal-combustion engine the power is produced by explosion.

Internal-combustion engine performance approaches the desired objective by being fed a slow burning (exploding) fuel. Refiners accomplish this by high heat treating, or adding some material such as ethyl, which lowers the hydrogen carbon ratio. Reduction of hydrogen content makes a slower burning fuel. We speak of it as being more refractory.

Automotive engineers try to develop an engine which has less weight per horse power, which means lower cost. They also want a fuel which will perform without knocking. Knocking indicates a loss of power and is detrimental to smooth performance. Reducing the size of the engine is primarily a sacrifice of power, which has been compensated by the introduction of high compression ratios (7-1, 8-1, etc.). The ability of the fuel to withstand high compression without prematurely breaking down (knocking)

is determined by a testing engine which measures the burning qualities of the fuel.

A reference fuel is made by mixing normal heptane and iso-octane which have known constant characteristics. The properties of normal heptane are such that it is a bad knocking fuel; iso-octane resists knocking. These two fuels are blended so as to give the same degree of knock as the fuel to be tested. The comparison is made by alternately using the heptane-octane mixture and the fuel being tested. The percentage of normal heptane added to iso-octane to give the same knocking rate as the fuel under investigation is what is known as the octane number. Seventy octane would be a mixture of 30 per cent. normal heptane and 70 per cent. iso-octane.

The testing engine goes to compression ratios which are much higher than those of commercial automotive engines and make the fuel knock—otherwise there would be no yardstick.

COSTS

Refinery department

On succeeding pages will be found the following described statements and memoranda:

1. Summary of income
2. Daily plant records
3. Plant expense
4. Cost of deliveries
5. Account of stocks
6. Market prices
7. Operations by processes
8. Processing summary

The figures given in the statements are intended for illustrative purposes only and do not represent true values in any sense.

Let us consider these costs under three heads: (1) in which only partial information as to stocks is available; (2) where there is a daily control of stocks; (3) where stocks are controlled and costs apportioned over processes.

It is probably true that many of the small refineries are in class 1. In such cases, one would probably learn that the primary purpose of the management was to keep the men profitably employed; "Why keep unnecessary books?" However, a monthly statement is called for and the accountant will, at least, be able to obtain sufficient information to make up an account like state-

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ment 1—summary of income given herewith, except that it will be necessary for him to combine the gallonage of refining loss and stock variation. He might go further and build up a statement by products as in columns 8 to 19 of statement 5 herewith, thus:

	Products	
	Gallons	Cost
Closing inventory.....	X	X
Deliveries.....	X	X
Total.....	X	X
Deduct:		
Opening inventory.....	X	X
Purchased products.....	X	X
Total.....	X	X
Plant yield and cost.....	X	*X
Add:		
Processing and storage loss.....	X	
Crude oil run.....	X	X
Operating and maintenance.....		X
Depreciation.....		X
Direct departmental expense.....		X
Production cost, as above.....		*X

This being a monthly statement, to trace an excessive gallonage loss might entail considerable work, possibly with no success.

In case 2 there is a complete set of stock records, as described in memorandum (2) daily plant records. Processing figures are carefully audited and figures of transfers between products are acknowledged by the plant superintendent. Losses from processing and stock variations are developed separately under this system and are ascertained daily. The figures given in statement (1) summary of income have, for present purposes, been developed according to this system, which is believed to be fully explained in the accompanying statements and memoranda 2 to 6 inclusive. In column 15 of statement 5 the dollar values of opening inventory and purchases plus costs for the period have been combined and apportioned in ratio to average market prices for the period, as given in statement 6. Some will contend that the prices for such

apportionment should be the average for a six-months' period. Others will contend that the costs should be apportioned on different bases—one for crude oil, one for direct expenses, one for utility and general expense and opening inventory as previously valued.

Since no two refineries are alike and crude oil is of varying quality and the manufacturing policy is necessarily based on conditions as they are, the accountant must use his best judgment with his individual problem. Whatever change he would desire could be accomplished by a breakdown of the costs as given in column 15 of statement 5. But the managing director comes into the picture and says that all the figures are very pretty; they account for the stocks and they develop an acceptable valuation of products for balance-sheet purposes—but they are of no value otherwise. Let us tackle case 3.

All the figures necessary for case 3 are furnished in case 2. The first thing to find out is whether the concern has a specific objective or merely produces more or less haphazardly. Let us assume that the policy is to produce as much kerosene as is necessary to meet current demand and as much gasoline as possible; regarding the inevitable lower ends as by-products. We first make proper arrangements for charging direct expense to each respective process and to apportion utility and general expense equitably over processes. The monthly figures of "consumed," "produced" and "processing loss" are available from the records as described under process unit No. X given in statement—memorandum 2. These figures are entered in statement 7, as well as the cost of crude oil consumed and the expenses of each process. Now we are to value the by-products that have been consumed and the by-products produced from each process as per statement 7. On consulting the managing director he requests development of a set of figures that will tell him as to each process how much the market value of products consumed plus expenses was increased by the resulting products priced at market value. This is his yardstick of economic efficiency. Statement 7 gives the result and statement 8 is a summary of statement 7. It will be seen that the applied principle works out thus as to costs:

Market value of commodities consumed	
Actual expenses	

Total	

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Less: by-products at market prices _____
 Cost of main products apportioned in ratio to respective _____
 market prices _____

Why operate a process if the market value of consumed material plus expenses exceeds the production at market value?

The stock ledger would contain the opening inventory of each account. Entries for the month would be the production and consumption as per statement 8. Purchases would be recorded at cost. Transfers between products would first absorb opening inventory value and the remainder would be valued as per the month's cost, respectively. Stock variations would be posted in quantities only. The total at this point would be ascertained as to each stock account—gallons, per gallon, dollars. This "per gallon" figure would be applied to deliveries and closing inventory and the balance of each product account would be carried forward unchanged. For balance-sheet purposes the value per gallon would be the cost record figure or market, whichever was the lower; the adjustment would not affect cost of deliveries per cost record but would be given effect in the general profit-and-loss account.

REFINERY DEPARTMENT

(1) *Summary of Income*

(In the financial statement combining all departments, depreciation would be shown in the last deduction position)

	Price	Gallons	Dollars	Statement reference
Direct wholesale sales:				
Ethyl gasoline . . . . .	.07	8,500	\$ 595.00	
No. 2 " . . . . .	.05	8,000	400.00	
No. 3 " . . . . .	.04	7,500	300.00	
		24,000		
Kerosene . . . . .	.03	400	12.00	
Distillate . . . . .	.025	300	7.50	
Fuel oil . . . . .	.012	10,000	120.00	
		34,700	\$1,434.50	
Deduct—outage allowances		100	6.00	
Total sales		34,600	\$1,428.50	
Cost of sales:				
Crude oil plus pipage (1,000 barrels)		42,000	\$ 840.00	
Refining loss (43 barrels)		(1,806)		
Operating and maintenance			512.35	
Depreciation			185.35	
Direct departmental expense			10.00	
			847.70	

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	Price	Gallons	Dollars	Statement reference
Production costs (957 barrels).....		40,194	\$1,547.70	8
Opening inventory at cost.....		108,562	2,510.00	
Storage variation (28 barrels).....		(1,176)		
Purchased products at cost.....		46,620	168.00	
Costs to be accounted for.....		<u>194,200</u>	<u>\$4,225.70</u>	5
Deduct: transfers at cost—				
To marketing department.....		24,000	\$ 857.50	4
To operations.....		26,000	207.35	4
Closing inventory at cost.....		109,500	2,210.25	5
Total deductions.....		<u>159,500</u>	<u>\$3,275.10</u>	
Cost of sales.....		<u>34,700</u>	<u>\$ 950.60</u>	4
Shipping and transportation expense.....			20.00	
Proportion of selling expense.....			100.00	
Proportion of general expense.....			10.00	
Total costs and expenses.....			<u>\$1,080.60</u>	
Net income for the department.....			<u>\$ 347.90</u>	
	Per	Per	Per gallon	
Ratios:	cent	gallon	gasoline	
Cost of sales.....	66.55	\$.0274	....
Shipping and transportation.....	1.40	.0006	....
Selling expense.....	7.00	.0029	\$.0042	
General expense.....	.70	.0003	....
Net income.....	24.35	.0100	....
Sales.....	<u>100.00</u>	<u>\$.0412</u>		

(2) *Daily Plant Records*

Of primary importance is a complete record of stocks by individual commodities for each day and for the month to date. The following will illustrate the ordinary method of control:

	Barrels
Stocks on hand, 7 A. M. previous day:	
Received in plant—	
Crude oil.....	do
Purchased products.....	do
Total.....	<u>do</u>
Deduct: deliveries, per loading report.....	do
Plant consumption.....	<u>do</u>
Total deductions.....	<u>do</u>
To be accounted for, 7 A. M. today.....	<u>do</u>

By means of pumping reports and miscellaneous plant data, the plant office compiles a performance analysis each day for entry into a record such as described below (process unit No. X), the

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record containing a separate sheet for each process. The column for "processing loss" develops a difference in each case which should compare favorably with the standard variation allowance; large discrepancies would be investigated and corrected, or explained under "remarks." At the same time, figures are developed to represent transfers from product to product within the plant for the day. With this information in hand, together with stock movements to and from the plant, the plant accountant is now ready to compile his daily report (for the day and month to date) in substantially the form of statement (5) account of stocks given herein—barrels only.

At the close of the month, the plant office would fill in all the figures, as to average gravity, percentage, barrels and gallons, in forms (7) operations by processes and (8) processing summary.

The storage variations (statement 5 column 6) are due chiefly to temperature variations. All stocks are corrected to 60° F. at the close of each month. Receipts and deliveries are likewise corrected as they occur.

PROCESS UNIT No. X

Performance for the month ended 7 A. M. February 1, 19—

Horizontal classification:

Cycle no.—

Hours on stream

24 hours to 7 A. M. (vertical—2nd day to 1st of following month)

Consumed—

Column for each commodity—barrels, per cent. of total, gravity

Total barrels

Produced—

Column for each product—barrels, per cent. of total, gravity

Processing loss—barrels

Total barrels (as above)

Laboratory memo.—gasoline content of product, etc.

Remarks

Foot of sheet:

Totals—consumed and produced—barrels, per cent. of total and average gravity

Cycle record—day, hour, minute

Cycle No.—

Time on charge—hours and minutes

Charge started

Time on stream—hours and minutes

Stream started

Time idle— hours and minutes

Stream ended

Remarks

Cycle ended

(This form would probably cover any process; but many processes would not require such an elaborate form.)

(3) Plant Expense

<i>Classification</i>	<i>Dollars</i>
Fuel	\$287.35
Operating labor	150.00
Chemicals and supplies	50.00
Repair labor	5.00
Repair material	5.00
Superintendence	5.00
Insurance	5.00
Taxes	5.00
Direct departmental expense	10.00
Depreciation	185.35
	<hr/>
	\$707.70
	<hr/>

The above is assumed to be the total column of the expense analysis. The actual analysis would be divided into three groups: (a) processing (b) utilities (c) general plant. Processing would consist of direct classified expenses to each process. The direct expense to each utility would be classified. Each general plant account would likewise be separately charged according to classification.

After full discussion with plant superintendent and assistants, bases would be determined whereby utilities expense and general plant expense would be equitably apportioned over processes, each of the latter accounts ultimately bearing its direct expense plus its share of overhead.

Auxiliaries (14 column) would be maintained, having a separate classified sheet of performance (where applicable) and expenses for each subdivision of (a) (b) and (c). Obviously, inordinate variations would be readily detected.

Large plants equalize monthly charges for repairs through the medium of a reserve account to which actual expenses are charged, the balance being adjusted at the end of the year, according to conditions then known.

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(4) Cost of Deliveries

(Prices as per statement 5—column 14)

Products	Total		Direct wholesale sales		Transfers to marketing dept.		Used in operations	
	Gallons	Dollars	Gallons	Dollars	Gallons	Dollars	Gallons	Dollars
1. Gasoline.....	17,000	\$ 782.00	8,500	\$391.00	8,500	\$391.00		
2. ".....	16,000	528.00	8,000	264.00	8,000	264.00		
3. ".....	15,000	405.00	7,500	202.50	7,500	202.50		
8. Kerosene.....	400	8.00	400	8.00			21,000	\$167.35
13. Residue gas.....	21,000	167.35					5,000	40.00
14. Distillate.....	300	5.10	300	5.10				
17. Fuel oil.....	15,000	120.00	10,000	80.00				
	84,700	\$2,015.45	34,700	\$950.60	24,000	\$857.50	26,000	\$207.35

(5) Account of Stocks—Sheet 1-2

Products	Processing		Transfers—product to product		Total	Storage variations over (short) barrels	Net plant yield		Opening inventory	Purchases
	Produced barrels	Consumed barrels	To barrels	From barrels			Barrels	Gallons			Gallons
1. Ethyl gasoline.....	300				300	(12)	288	12,096	14,204	
2. Gasoline.....	400	300	250		350	10	360	15,120	5,280	
3. Gasoline.....	300		250		550	(10)	540	22,680	3,720	
4. Light gasoline.....	312			500	(188)	(10)	(198)	(8,316)	2,916	8,400
5. Raw gasoline.....	250	250							9,200	
6. Raw gasoline.....	232	232							9,200	
7. Raw light gasoline.....	530	530							9,400	
8. Kerosene.....	90			80	10		10	420	80	
9. Kerosene distillate.....	100	100	80		80		80	3,360	1,340	
10. Treated pressure distillate.....	250	250							2,000	
11. Pressure distillate.....	250	250							5,000	
12. Wet gas.....	120	980			(860)		(860)	(36,120)		36,120
13. Residue gas.....	500				500		500	21,000		
14. Distillate (furnace oil).....	10	20		50	(60)		(60)	(2,520)	2,920	
15. Gas oil.....	250	50		50	150	(10)	140	5,880	4,520	
16. Topped crude.....	380	50		50	280	(10)	270	11,340	7,560	
17. Fuel oil.....	440	150		50	240	10	250	10,500	5,400	
18. Recracking stocks.....	135	750	200		(415)	4	(411)	(17,262)	24,862	2,100
19. Pitch.....	20				20		20	840	960	
	4,869	3,912	780	780	957	(28)	929	39,018	108,562	46,620
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
Closing inventory.....	Column	Gallons	Purchases						Gallons	Dollars
Deliveries.....	18	109,500	Light gasoline.....						8,400	\$168.00
	16	84,700	Wet gas—gallon equivalent.....						36,120	No Cost
			Recovered from various sources other than cracking stills (See process 111)							
			Recracking stocks.....						2,100	No Cost
			Stop oil recovered.....							
Total.....	11	194,200								
Deduct—purchases.....	10	46,620								
Opening inventory.....	9	108,562								
Total.....		155,182							46,620	\$168.00
Net plant yield (8).....	8	39,018								
			Total, per statement (1).....							

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(5) Account of Stocks—Sheet 2-2

Products	Opening inventory plus purchases and net plant yield valued at average market prices for the period		Per gallon		Apportmentment of costs in ratio to column 13		Cost of deliveries		Closing inventory	
	Gallons	Dollars	Per gallon	Dollars	Gallons	Dollars	Gallons	Dollars	Gallons	Dollars
1. Ethyl gasoline.....	26,300	\$1,841.00	\$.070	\$1,222.60	17,000	\$ 782.00	9,300	\$ 440.60	9,300	\$ 440.60
2. Gasoline.....	20,400	1,020.00	.050	677.37	16,000	528.00	4,400	149.37	4,400	149.37
3. Gasoline.....	26,400	1,056.00	.040	701.29	15,000	405.00	11,400	296.29	11,400	296.29
4. Gasoline for blending.....	3,000	105.00	.035	69.73			3,000	69.73	3,000	69.73
5. Raw gasoline.....	9,200	320.00	.030	183.29			9,200	183.29	9,200	183.29
6. Raw gasoline.....	9,200	320.00	.030	183.29			9,200	183.29	9,200	183.29
7. Raw light gasoline.....	9,400	326.00	.030	187.27			9,400	187.27	9,400	187.27
8. Kerosene.....	500	15.00	.030	9.96	400	8.00	100	1.96	100	1.96
9. Kerosene distillate.....	4,700	131.60	.028	87.39			4,700	87.39	4,700	87.39
10. Treated pressure distillate.....	2,000	60.00	.030	39.85			2,000	39.85	2,000	39.85
11. Pressure distillate.....	5,000	145.00	.029	96.29			5,000	96.29	5,000	96.29
12. Wet gas.....			.010							
13. Residue gas.....	21,000	252.00	.012	167.35	21,000	167.35				
14. Distillate (furnace oil).....	400	10.00	.025	6.64	300	5.10	100	1.54	100	1.54
15. Gas oil.....	10,400	208.00	.020	138.13			10,400	138.13	10,400	138.13
16. Topped crude.....	18,900	340.20	.018	225.93			18,900	225.93	18,900	225.93
17. Fuel oil.....	15,900	190.80	.012	126.71	15,000	120.00	900	6.71	900	6.71
18. Recracking stocks.....	9,700	145.50	.015	96.63			9,700	96.63	9,700	96.63
19. Pitch.....	1,800	9.00	.005	5.98			1,800	5.98	1,800	5.98
	194,200	\$6,363.10		\$4,225.70	84,700	\$2,015.45	109,500	\$2,210.25	109,500	\$2,210.25
	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18)	(19)	

Cost—Column 15

Production costs.....	\$1,547.70	Apportionment of Costs
Purchases.....	168.00	1. Items of 11 times items of 12 equals items of 13
Opening inventory.....	2,510.00	2. Total of 15 divided by total of 13 equals reciprocal (.66409)
		3. Reciprocal (.66409) times items of 13 equals items of 15
		4. Items of 15 divided by items of 11 equals items of 14
		5. Items of 14 times items of 16 equals items of 17
		6. Items of 14 times items of 18 equals items of 19
Total per statement (1).....	\$4,225.70	

(6) *Market Prices—Average of Quoted Prices for the "Period"*

(Used as realization in statement 1 and to value products in statement 7)

	Number	Product	Per gallon	Per barrel
Main products	1	Ethyl gasoline	\$.070	\$2.94
	2	Gasoline . . . . .	.050	2.10
	3	Gasoline . . . . .	.040	1.68
	4	Light gasoline . . . . .	.035	1.47
	5	Raw gasoline . . . . .	.030	1.26
	6	Raw gasoline . . . . .	.030	1.26
	7	Raw light gasoline . . . . .	.030	1.26
	8	Kerosene . . . . .	.030	1.26
	9	Kerosene distillate . . . . .	.028	1.176
	10	Treated pressure distillate . . . . .	.030	1.26
	11	Pressure distillate . . . . .	.029	1.218
By-products	12	Wet gas . . . . .	.010	.42
	13	Residue gas . . . . .	.012	.504
	14	Distillate (furnace oil) . . . . .	.025	1.05
	15	Gas oil . . . . .	.020	.84
	16	Topped Crude . . . . .	.018	.756
	17	Fuel oil . . . . .	.012	.504
	18	Recracking stocks . . . . .	.015	.63
	19	Pitch . . . . .	.005	.21

Accounts of an Oil Company

(7) Operations by Processes I to VII—Sheet I-3

	Product	Average gravity	Per cent.	Barrels	Gallons	Per barrel	Per gallon	Market value	Allocated value
I. Topping process									
Consumed:									
	Crude oil including pipage	38.9	100	1,000	42,000	\$.840	\$.020	\$840.00	
	Expenses					.042	.001	42.00	
					42,000			\$882.00	
By-products:									
	Gas oil	15	25	250	10,500	.840	.020	\$210.00	
	Topped crude	16	38	380	15,960	.756	.018	287.28	
					26,460			\$497.28	\$497.28
Main products:									
	Kerosene distillate	9	42.5	100	4,200	{ 1.176	.028	117.60	
						{ 1.046	.025	104.58	
	Raw gasoline	5	60.3	250	10,500	{ 1.260	.030	315.00	
	Loss		2	20	840	{ 1.121	.027	280.14	
					42,000			\$929.88	\$882.00
II. Cracking process									
Consumed:									
	Gas oil	15	33.3	50	2,100	.840	.020	\$42.00	
	Fuel oil	17	12.0	150	6,300	.504	.012	75.60	
	Topped crude	16	20.6	50	2,100	.756	.018	37.80	
	Recracking stocks	18	22.0	750	31,500	.630	.015	472.50	
	Expenses					.126	.003	126.00	
					42,000			\$753.90	
By-products:									
	Recracking stocks	18	23.0	120	5,040	.630	.015	75.60	
	Fuel oil	17	10.0	440	18,480	.504	.012	221.76	
	Wet gas	12	12	120	5,040	.420	.010	50.40	
	Pitch	19	2	20	840	.210	.005	4.20	
					29,400			\$351.96	\$351.96
Main products:									
	Raw light gasoline	7	75.6	30	1,260	{ 1.260	.030	37.80	
						{ 1.479	.035	44.39	
	Pressure distillate	11	50.4	250	10,500	{ 1.218	.029	304.50	
	Loss		2	20	840	{ 1.430	.034	357.55	
					42,000			\$694.26	\$753.90

(7) Operations by Processes I to VII—Sheet 2-3

Gasoline extraction process	Product	Average gravity	Per cent.	Barrels	Gallons	Per barrel	Per gallon	Market value	Allocated value
Consumed:									
Wet gas.....	12		98	980	41,160	\$.420	\$.010	\$411.60	
Distillate.....	14	42.5	2	20	840	1.050	.025	21.00	
Expenses.....						.21	.005	210.00	
								<u>\$642.60</u>	
By-product:								<u>\$252.00</u>	\$252.00
Residue gas utilized.....	13		50	500	21,000	.504	.012		
Main product:									
Raw light gasoline.....	7	83.7	50	500	21,000	{ 1.260	.030	630.00	390.60
						{ .781	.019		
								<u>\$882.00</u>	<u>\$642.60</u>

NOTE.—Barrelage of raw light gasoline is actually measured.
 Barrelage of residue gas is determined by reducing the number of cubic feet recovered and utilized, according to BTU value, into barrels of fuel oil and so valued and charged to expense.
 Distillate consumed is correctly ascertained.
 The remainder—980 barrels (41,160 gallons) of wet gas, equivalent of X cubic feet of wet gas saved, is entered to balance.
 This wet gas was obtained—
 From cracking stills..... 5,040 gals.
 From indeterminate sources around the plant .. 36,120 gals.
 Total..... 41,160 gals.

A more detailed accounting for wet gas will be found in the later memorandum on natural gasoline plants.

IV. Treating process (intermediate)									
Treated:									
Pressure distillate.....	11	50.8	100	250	10,500	\$1.430	\$.034	\$357.55	\$357.55
Expenses.....						.040	.001	10.00	10.00
								<u>\$367.55</u>	<u>\$367.55</u>
Main product:									
Treated pressure distillate.....	10	50.6	100	250	10,500	\$1.470	\$.035	\$367.55	\$367.55

Accounts of an Oil Company

(7) Operations by Processes I to VII—Sheet 3-3

	Product	Average gravity	Per cent.	Barrels	Gallons	Per barrel	Per gallon	Market value	Allocated value
V. Rerunning process									
Rerun:									
Treated pressure distillate	10	50.6	100	250	10,500	\$1.470	\$.035		\$ 367.55
Expenses			<u>100</u>	<u>250</u>	<u>10,500</u>	<u>.084</u>	<u>.002</u>		<u>21.00</u>
									<u>\$ 388.55</u>
By-product:									
Recracking stocks	18	29.8	6	15	630	.630	.015		\$ 9.45
Main product:									
Raw gasoline	6	51.8	93	232	9,744	1.633	.039		379.10
Loss			<u>1</u>	<u>3</u>	<u>126</u>				
			<u>100</u>	<u>250</u>	<u>10,500</u>				<u>\$ 388.55</u>
VI. Treating process (finishing)									
Treating:									
Raw gasoline	5	60.3		250	10,500	1.121	.027		\$ 280.14
Raw gasoline	6	51.8		232	9,744	1.633	.039		379.10
Raw light gasoline	7	75.6		30	1,260	1.479	.035		44.39
Raw light gasoline	7	83.7		500	21,000	.781	.019		390.60
Kerosene distillate	9	42.5		100	4,200	1.046	.025		104.58
Expenses				<u>1,112</u>	<u>46,704</u>	<u>.042</u>	<u>.001</u>		<u>46.70</u>
									<u>\$1,245.51</u>
By-product:									
Distillate	14	40.5		10	420	1.050	.025	\$ 10.50	\$ 10.50
Main products—costs apportioned in ratio to market									
Kerosene	8	42.5		90	3,780	1.260	.030	113.40	73.10
Gasoline	2	58.2		400	16,800	.812	.019	840.00	541.33
"	3	60.9		300	12,600	2.100	.032	504.00	324.91
"	4	83.5		312	13,104	1.354	.026	458.64	295.67
				<u>1,112</u>	<u>46,704</u>	<u>.948</u>	<u>.023</u>	<u>\$1,245.51</u>	<u>\$1,245.51</u>
VII. Ethylizing process									
Ethylized:									
Gasoline	2			300	12,600	1.354	.032	\$406.00	252.00
Expenses				<u>300</u>	<u>12,600</u>	<u>.840</u>	<u>.020</u>	<u>\$658.00</u>	<u>\$658.00</u>
						<u>2.194</u>	<u>.052</u>		
Main product:									
Ethyl gasoline	1			300	12,600	2.194	.052	\$658.00	\$658.00

Note: In actual practice there is a small treating loss.

VII. Ethylizing process

Ethylized:

Gasoline
Expenses

Main product:

Ethyl gasoline

(8) Processing Summary
(Recapitulation of statement 7)
gallonage omitted

Consumed		Produced	
Barrels	Cost per barrel	Barrels	Per barrel
	Dollars		Dollars
Main products			
VII	300	300	2.194
	\$1,354	\$	658.00
VI	250	400	1.354
VI	232	300	1.083
VI	30	312	.948
VI	500	250	1.121
		232	1.633
		30	1.479
		500	.781
VI	100	90	.812
V	250	100	1.046
IV	250	250	1.470
	1,912	250	1.430
		3,014	\$3,816.92
By-products			
III	980	120	.420
III	20	500	.504
II	50	10	1.050
II	50	250	.840
II	150	380	.756
II	750	440	.504
		120	.630
		15	.630
		20	.210
	2,000	1,855	\$1,121.19
	3,912	4,869	\$4,938.11
Barrels carried to statement 5, columns 1 and 2			
		Barrels	Dollars
		4,869	\$4,938.11
		3,912	3,390.41
		957	\$1,547.70
		43	
		1,000	\$840.00
			707.70
			\$1,547.70

Accounts of an Oil Company

In the event of changes in the price of crude oil followed by corresponding changes in the price structure of refined products, it is desirable to know the approximate effect of such changes, and therefore prospective statements are often made, in somewhat the following form, containing the latest market quotations.

PROSPECTIVE GASOLINE SINGLE-PRODUCT COST				
	Per cent	Barrels	Per barrel	Dollars
Crude oil.....(market)	100	1,000	\$1.00	\$1,000.00
Pipage.....(cost)			.10	100.00
Operating expense.....(do)			.12	120.00
Depreciation.....(do)			.02	20.00
Direct departmental expense.....(do)			.01	10.00
Total cost.....	100	1,000	\$1.25	\$1,250.00
Deduct: by-products—				
Kerosene.....(market)	5	50	1.68	\$ 84.00
Gas oil.....(do)	10	100	1.26	126.00
Fuel oil.....(do)	25	250	.84	210.00
Loss.....	5	50		
Total by-products at market.....	45	450	.933	\$ 420.00
Balance being gasoline single-product cost.....	55	550	\$1.51	\$ 830.00
Balance—gallon basis.....	55	23,100	Per gallon \$.036	\$ 830.00

PROSPECTIVE REALIZATION ON GASOLINE PRODUCTION			
From 1,000 barrels (42,000 gallons) of crude oil			
	Gallons	Per gallon	Dollars
Sales No. 1 gasoline.....(market)	7,500	\$.08	\$ 600.00
Sales No. 2 gasoline.....(do)	8,500	.06	510.00
Sales No. 3 gasoline.....(do)	10,000	.04	400.00
Total sales.....	26,000		\$1,510.00
Cost of gasoline produced from 42,000 gallons of crude oil run...	23,100	.036	\$ 830.00
Cost of gasoline purchased.....	2,900	.025	72.50
Cost of ethylizing (7,500 gallons @ .02).....			150.00
Transportation expense.....(42,000 gallons)		.001	42.00
Proportion of selling expense.....(do do)		.003	126.00
Proportion of general expense.....(do do)		.001	42.00
Total costs and expenses.....	26,000		\$1,262.50
Net realization per 1,000 barrels (42,000 gallons) of crude oil run			\$ 247.50

The auxiliary records, designed in this case to give figures for the month and for the half year and year to the close of the

month, form a source from which to ascertain various percentage and per-barrel rates.

Thus, the following described data would be derived for use in prospective statements:

Per cent.—The ultimate yield of products from crude oil run to stills (net plant yield).

Costs per barrel—actual costs divided by crude oil run to stills.

Transportation expense	} Actual expenses divided by crude oil run to stills.
Proportion of selling expense	
Proportion of general expense	

These figures are trustworthy only when computed on the results of a period of six months or more. Even then, the figures might be subject to some adjustment, as in the event of a major addition to plant or changes in the processing routine.

[Discussion of lubricating and natural gasoline departments will be taken up in the next paper.—H. G. H.]