#### View metadata, citation and similar papers at core.ac.uk

brought to you by 🖉 CORE

61

63

65

67

69

71

73

75

79

AQ8

1

5

7

AQ2

11

13

- Quality of Care and Interhospital Collaboration A Study of Patient Transfers in Italy
- Alessandro Lomi, PhD,\* Daniele Mascia, PhD,† Duy Quang Vu, PhD,‡ Francesca Pallotti, PhD,§ Guido Conaldi, PhD,§ and Theodore J. Iwashyna, MD, PhD||

Objectives: We examine the dynamics of patient-sharing relations within an Italian regional community of 35 hospitals serving approximately 1,300,000 people. We test whether interorganizational relations provide individual patients access to higher quality providers of care.

**AQ7** Research Design and Methods: We reconstruct the complete
 21 temporal sequence of the 3461 consecutive interhospital patientsharing events observed between each pair of hospitals in the
 23 community during 2005–2008. We distinguish between transfers occurring between and within different medical specialties. We

- 25 estimate newly derived models for relational event sequences that allow us to control for the most common forms of network-like27 dependencies that are known to characterize collaborative relations
- between hospitals. We use 45-day risk-adjusted readmission rate as
   a proxy for hospital quality.
- **Results:** After controls (eg, geographical distance, size, and the existence of prior collaborative relations), we find that patients flow from less to more capable hospitals. We show that this result holds
- for patient being shared both between as well as within medical specialties. Nonetheless there are strong and persistent other
   organizational and relational effects driving transfers.
- 37 Conclusions: Decentralized patient-sharing decisions taken by the
  35 hospitals give rise to a system of collaborative interorganiza39 tional arrangements that allow the patient to access hospitals delivering a higher quality of care. This result is relevant for health
- 41
  From the \*Faculty of Economics, University of Italian Switzerland, Lugano, Switzerland; †Department of Management, Catholic University of the Sacred Heart, Rome, Italy; ‡Department of Mathematics and Statistics, University of Melbourne, Vic., Australia; §Department of International Business and Economics, Centre for Business Network Analysis, University of Greenwich, Old Royal Naval College, London, UK; and ||University of Michigan, Ann Arbor, MI.
- Supported in part by the European Science Foundation, European Collaborative Research Project in the Social Sciences Program (ECRP VI), by the Swiss National Science Foundation (grant number 133273: Social Influence in Dynamic Networks) and by the NIH (NHLBI K08: HL091249).
- 51 HL091249). 51 The authors declare no conflict of interest.
- Reprints: Theodore J. Iwashyna, MD, PhD, University of Michigan, 2800 Plymouth Road, Bldg 16, Room 332W, Ann Arbor, MI. E-Mail: tiwashyn@ umich.edu.
- 55 Supplemental Digital Content is available for this article. Direct URL citations appear in the printed text and are provided in the HTML and PDF
  57 versions of this article on the journal's Website, www.lww-medical care.com).

Copyright © 2014 by Lippincott Williams & Wilkins 59 ISSN: 0025-7079/14/000-000

care policy because it suggests that collaborative relations between hospitals may produce desirable outcomes both for individual patients, and for regional health care systems.

#### Key Words: ■, ■, ■

(Med Care 2014;00: 000-000)

he rise of Accountable Care Organizations, strategic al-81 liances, and collaborative statewide quality agreements has given growing prominence to the role of decentralized 83 coordination between hospitals in the care of patients in the United States.<sup>1</sup> Yet, such systems have been in place in other 85 advanced medical systems-and other sectors of the economy-for many years. In this article, we approach in-87 terhospital transfers of patients as patient-sharing relations that constitute an interorganizational network amenable to 89 direct empirical investigation.<sup>2,3</sup> Patient sharing requires that partner hospitals commit resources to joint infrastructural 91 investments to support relational coordination<sup>4,5</sup>—a reliable signal of collaboration between sending and receiving 93 hospitals.<sup>6</sup>

Even as patient-sharing practices diffuse and grow in 95 importance, it remains unclear what drives these collaborations. Do they result in individual patients going to higher 97 quality hospitals? To what extent are they meeting other organizational, rather than patient-centered goals? Extant 99 research on this issue has produced contrasting results. A recent review of the literature on the transfer of critically ill 101 patients, for example, concludes that the destination of patients is not necessarily chosen on the basis of objective 103 evidence about the performance and capabilities of the receiving hospital.<sup>5</sup> Yet, it has also been argued that 105 encouraging interhospital patient-sharing relations so that appropriate patients could be transferred from lower to 107 higher quality hospitals would be an effective policy for facilitating access to higher quality care.<sup>2</sup> For example, in the 109 context of critical-care medicine studies are available that report how directing trauma victims to centers of excellence 111 may lead to a 25%–50% improvement in outcomes.<sup>7</sup> The conclusion seems to be that interhospital collaboration by 113 patient-sharing relations could-at least in principle-facilitate access to higher quality care. In practice, however, this 115 seems not to happen in the United States if the decision is left to individual hospitals.<sup>8</sup> As a consequence corrective policy 117 interventions may be needed to realize the full potential of

- 1 interhospital collaboration. Regionalization, centralization, and quality improvement initiatives have been recently
- 3 proposed as policy instruments to correct potentially undesirable consequences of decentralized interhospital 5 arrangements.<sup>9</sup>
- The purpose of this paper is, substantively, to widen the discussion by moving outside the US context, with its known insurance-based idiosyncrasies. We collected data on all interhospital transfers during 2005–2008 between all 35
- hospitals in a self-contained region in Southern Italy. Modeled after the British National Health System, the Italian National Health System provides health care coverage and
- uniform access to health care services financed by the government through taxes.<sup>10</sup> Policies of economic decentral-
- 15 ization consistently enacted since the early 1990s have progressively shifted administrative, financial, and mana-
- 17 gerial control from the central to the regional governments. Today health care in Italy takes the form of a fully federal
- 19 system with the regions as the relevant organizational units of analysis. Despite considerable regional variation in eco-
- 21 nomic, demographic, and social conditions, focusing our analysis on all the hospitals present in a region allows us to
  23 examine a representative subcomponent of the Italian health
- care system.
  25 Beyond this substantive motivation, this paper also brings to bear new dynamic statistical models to analyze the
- 27 temporal sequence of discrete acts of "network-construction"—such as patient transfer events over time—rather
   29 than simply presuming the presence of immutable (or slowly
- 29 than simply presuming the presence of immutable (or slowly changing) network ties between hospitals. Sequences of
- 31 dyadic patient-sharing events link hospitals in the community and give rise to an evolving dynamic network of
- 33 interorganizational relations that we interpret as the observable traces of collaboration between hospitals. The35 explicit objectives of the study are to:
- Examine how measurable differences in hospital quality 37 affect the direction of interhospital patient flows, net of other organizational relationships. In particular we ask,
- Q1: do patient-sharing relations allow patients to access better hospitals and hence—presumably—higher quality
   care?
- Understand the micro-mechanisms that facilitate collaborative patient-sharing relations between hospitals. In particular we ask, Q2: what organizational and institutional factors affect the propensity of hospitals to collaborate?
- 47 Explore how dynamic patterns of interhospital patient-sharing relations change for different types of patient-sharing events. In particular we ask, Q3: how do different interorganizational collaboration routines affect the structure of patient sharing relations linking the hegnital?
- 51 ture of patient-sharing relations linking the hospitals?

# RESEARCH DESIGN AND METHODS

## 55 Setting

53

We used patient-level information on hospital-sharing events from 2005 to 2008 for all 35 hospitals in Abruzzo (Italy)—a region of 1,300,000 inhabitants (Fig. 1).<sup>11</sup> 59 Approximately 10% of the population lives in Pescara—the

largest urban center in the region. The regional health system is partitioned into 6 (nonoverlapping) local health units 61 (LHUs) designed to ensure availability of and access to homogenous service throughout the region by allocating re-63 sources and coordinating the activities of the hospitals. Health care services are provided by 35 hospital organ-65 izations of which, 22 are public and 13 are accredited private hospitals. Two of the 22 public providers are teaching hos-67 pitals linked to universities. Public hospitals provide specialized tertiary care, and are characterized by managerial 69 autonomy. Private hospitals are investor-owned organizations providing ambulatory, hospital care, and/or diag-71 nostic services that are partially financed by the regional health care service. Hospitals enjoy considerable managerial 73 discretion and management retains full responsibility over the budgeting process and economic outcomes. Patients are 75 free to choose providers operating within the public system of universal coverage that also includes accredited private 77 hospitals. Reimbursements and fees for services provided to hospitalized patients are determined according to a general 79 diagnosis-related group (DRG) system. Patients are asked to contribute to the coverage of part of the cost of service. 81

#### **Data Collection**

Data were provided by the Agency of Public Health, an 85 agency whose institutional mandate is to collect and manage patient discharge data (Schede di demissione ospedaliera) for 87 the purpose of assessing regional hospitals' activities and performance. Discharge information is organized into 3 main 89 databases. The first includes demographics, such as place and date of birth, sex, place of residence, and LHU to which 91 patients belong for administrative purposes. The second contains hospitalization-specific data, including the principal 93 diagnosis and intervention (ICD9); the number and type of comorbidities; the major diagnostic category (MDC); and 95 other relevant information such as the date of admission and 97 discharge, the type of admission (eg, where the patient comes from), and the type of discharge (whether patients are transferred to another hospital or discharged to their 99 residence). Information about the hospital admitting a transferred patient is contained in the third section of the 101 discharge data file.

83

Data were provided for each and every hospital ad-103 mission and discharge ever recorded in the region during the period 2005–2008. A patient transferred from a sender hos-105 pital to a different receiver hospital within 24 hours from admission in the sender hospital is one observation in the 107 sequence of relational events that we analyze in the empirical part of the study. Patient information was made anonymous 109 through an identification code that the regional agency assigns to admitted patients. The unique identification codes, 111 together with information about the date and nature of discharges/admissions, were used to identify collaborative 113 patient-sharing events between hospitals. Specifically, administrative discharge data were matched so that a patient 115 transfer event between 2 hospitals is recorded when a given patient is discharged and, in the same calendar day, admitted 117 into another hospital.<sup>3</sup> Information on hospital-specific

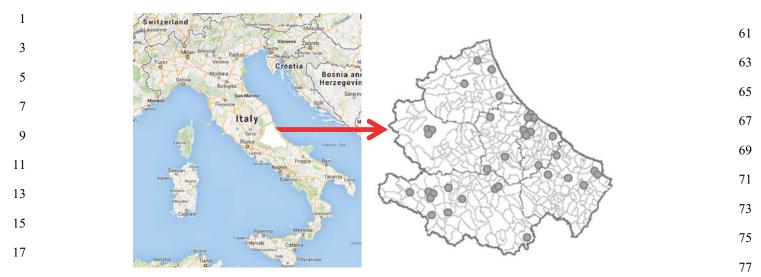


FIGURE 1. Map of Abruzzo and its location in Italy. Gray circles represent the geographical location of the hospitals in the region. <a href="full-color\_line">full-color\_line</a>
 21

covariates (staffed beds, occupancy rate, readmission rates,23 etc.) was also provided by the Agency of Public Health.

## 25 Statistical Approach

The statistical models we estimate are described in 27 detail in the Supplemental Digital Content 1, http://links. lww.com/MLR/A685. Here we provide a conceptual over-

29 view. In brief, we model the dynamics of sequences of relational events connecting a sender and receiver hospital. At

31 each (daily) time point, we estimate the probability that a patient is transferred between every pair of hospitals. We

33 estimate this as a function of characteristics of the particular hospitals, the differences in the measured variables of those

35 hospitals, and of time. Further, the model takes into account the history of past transfers from the sending to the receiving

37 hospital. This is done using a multiplicative Cox function for empirical relational event sequences described in detail in

39 the Supplemental Digital Content 1 and used in the existing literature on relational event models.<sup>12</sup> The resulting hazard

41 ratios can be interpreted as with conventional hazard ratio from survival analysis or converted to predicted proba-

43 bilities. One feature of this class of models that makes them uniquely useful for our current purposes is their ability to

45 represent directly a variety of local dependencies in temporal sequences of relational events. This allows us to go beyond

47 simple patient-level data and estimate the effect of hospital quality on patient transfer while controlling for a variety of

49 systematic network-like dependencies that are known to characterize data on interorganizational relations.<sup>3,6</sup> More

51 specifically, we examine the extent to which patient-sharing relations are affected by the network-like effects summarized53 in Table 1.

Table 2 summarizes the control variables that we in-55 corporate in our empirical models to control for differences

in organizational elements that may affect the flow of pa-57 tients between hospitals.

Our primary measure of hospital quality is the publicly 59 reported risk-adjusted readmission rate within 45 days; this measure counts as readmissions those for the same primary 81 diagnosis, not all hospitalizations. The risk-adjusted readmission rate takes into account specific patient character-83 istics that may increase the risk of readmission, such as, for example, patient's age (above 65 years) and a variety of 85 comorbidities, such as diabetes mellitus, acute coronary syndrome, cancer, and asthma. Although readmission rate is 87 an imperfect single measure of quality,<sup>13,14</sup> readmission rate is one of the main metrics adopted by regional health su-89 pervisory authorities to evaluate hospital quality and allocate resources to hospitals-and as such, is recognized as a 91 quality indicator by the relevant decision makers in this system. Readmissions impair patients' conditions and fre-93 quently imply avoidable costs.<sup>15</sup> The 45-day (instead of the more conventional 30 d) cutoff is established and enforced 95 by the regional health authorities with exclusive jurisdiction over the health care services rendered within the community. 97 The publicly reported data at our disposal do not allow us to examine the effects of different definitions of readmission 99 rates.

79

Throughout our analyses, we estimate separate models 101 for transfers where the patient had the same MDC diagnosis at both the sending and receiving hospitals (calling those 103 "within" a specialty) and cases where the diagnoses at the 2 hospitals were distinct (calling those patient-sharing events 105 "between" specialties). Transfers were categorized as "within" or "between" specialties based on an official clas-sification system of the medical specialties adopted 107 nationally-a system based on the internationally accepted 109 MDC classification. The purpose of disaggregating the overall sequence of relational patient-sharing events into 111 "between" and "within" events is to identify and examine 2 potentially different sets of interhospital relations. The first 113 set (patient sharing "between") may be driven by a logic of complementarity because 1 hospital (the sender) may not 115 have the clinical capacity to assist the patient who is being transferred to the partner hospital (the receiver). The second 117 set of relations (patient sharing "within") may be driven by

61

75

93

1	TABLE 1. Behavioral Principles Underlying the Formation of Patient-sharing Relations and Their Relation With Predicted Event
_	Sequences

		Predicted Event Sequence		
Network Effect s(i, j, t)	Relational Protocols (Patient-sharing Routine)	<i>(t)</i>	$(t + \Delta t)$	
Reciprocity	"Share patients preferentially with partners willing to share their patients with you"	i←j	$i \rightarrow j$	
Assortativity	"If I need to send many patients, I send them preferentially to hospitals receiving many patients"	$j \leftarrow k$	$j \leftarrow l$	
Repetition	"Share patients preferentially with partners with whom you have shared patients in the past"	$i \rightarrow j$	$i \rightarrow j$	
Transitive closure (embeddedness)	"Partners of my partners are my partners"	$i \rightarrow k \rightarrow j$	$i \rightarrow j$	
Cyclic closure	"Accept patients from partners of partners even without reciprocity"	$i \to k \to j$ $i \leftarrow j$	$i \leftarrow k \leftarrow j \\ i \rightarrow j$	
_	Reciprocity Assortativity Repetition Transitive closure (embeddedness)	Reciprocity"Share patients preferentially with partners willing to share their patients with you"Assortativity"If I need to send many patients, I send them preferentially to hospitals receiving many patients"Repetition"Share patients preferentially with partners with whom you have shared patients in the past"Transitive closure (embeddedness) Cyclic closure"Accept patients from partners of partners even without	Network Effect $s(i, j, t)$ Relational Protocols (Patient-sharing Routine)(t)Reciprocity"Share patients preferentially with partners willing to share their patients with you" $i \leftarrow j$ Assortativity"If I need to send many patients, I send them preferentially to hospitals receiving many patients" $j \leftarrow k$ Repetition"Share patients preferentially with partners with whom you have shared patients in the past" $i \rightarrow j$ Transitive closure 	

17 the recognition that the receiver hospital may be better able 19 to treat the patient. These 2 logics frequently coexist within public health care systems-and within interorganizational networks more generally.<sup>16</sup> It is important, therefore, to as-21 sess the role that differences in quality between receiver and sender hospitals might play in shaping the interhospital 23 collaboration under these 2 very different conditions.

25

27

## RESULTS

We carry out our empirical investigation at 2 different levels of analysis. The first is aggregate and includes the 29 complete series of patient-sharing events recorded during the observation period between the 35 hospitals in the region. 31

The total number of patient-sharing events observed was 33

3461. The daily average was 2.37 (SD = 1.81; range, 0–10). 77 The total risk set includes all the 1,490,071 possible edges in the network (event edges+nonevent or "control" edges). 79

The second level involves disaggregation by type of patient-sharing event. More specifically, the second level 81 distinguishes between patient-sharing events observed "between" and within the various medical specialties, or 83 "discipline" organized by the hospitals in the region. The observed number of "within" events was 603 (daily aver-85 age = 0.825, SD = 0.661; range, 0-5). The observed number of "between" events was 2858 (daily average = 1.956, SD = 87 1.615; range, 0-9).

Table 3 reports maximum likelihood estimates of Cox 89 regression models for series of patient-sharing events. The first column reports the estimates for the aggregate series. 91

Factor (x)	Unit of Measure	Controls for Differences in	Predicted Effect of Difference $(\Delta_{r,s}(x) = x_{receiver} - x_{sender})$
Size	Hospital beds	Organizational size	<i>Positive</i> : larger hospitals tend to attract more patients from smaller hospitals
Revenue per discharged patient	Monetary units (Euros)	Cost absorption computed on the basis of the reimbursement claims made on the basis of the DRG	<i>Positive</i> : patients tend to flow toward hospitals offering more sophisticated and hence expensive services
Complexity	Case-mix index	system Capabilities and experience in dealing with complex clinical cases	<i>Positive</i> : patients tend to flow toward hospitals capable of treating more complex cases
Occupancy rate	Dimensionless proportion of beds occupied	Hospital capacity management	<i>Positive</i> : patients tend to flow toward hospitals that are better able to manage the allocation of their capacity
Level of care	Dimensionless binary indicator variable	Level of care that partner hospitals offer (rehabilitation, secondary, tertiary)	<i>Negative</i> : patients flows are less likely to be observed between hospitals offering the same levels of care
Geographical distance	Kilometers	Distance	<i>Negative</i> : the intensity of patient flows between 2 hospitals decrease as the distance between them increases
Local health unit (LHU)	Dimensionless categorical variable	Membership in the same local health unit	<i>Positive</i> : hospitals belonging to the same administrative units will find it easier to coordinate patient-sharing activities. As a
			consequence patients flow will be more intense between hospitals in the same LHU
Institutional category	Dimensionless categorical variable	Membership in the same broadly defined institutional category (public vs. private)	<i>Negative</i> : patients sharing activities are more likely to be observed across the private/public divide

61

105

<sup>1</sup> **TABLE 3.** Maximum Likelihood Estimates of Proportional Hazard Models for Relational Patient-sharing Events Between 35 AQ10 Hospitals in a Regional Community

5		M1 (All Events	s, N = 34	61)	M2 (Between Events	en Events Only, N = 2858)		M3 (Within Events	Only, N	= 603)
5			Hazard				Hazard		<u> </u>	Hazard
5		Estimate (SE)	$Pr > \chi^2$	Ratio	Estimate (SE)	$Pr > \chi^2$	Ratio	Estimate (SE)	$Pr > \chi^2$	Ratio
7	Propensity to collaborate	0.1895* (0.0140)	< 0.0001	1.209	0.1712* (0.0160)	< 0.0001	1.187	0.3293* (0.0510)	< 0.0001	1.39
9	(outdegree) Propensity to initiate patient-sharing	0.4310* (0.0752)	< 0.0001	1.539	0.6080* (0.0805)	< 0.0001	1.837	0.1608 (0.2790)	0.5644	1.174
11	events (weighted outdegree)									
13	Propensity to be selected as partner	0.1131* (0.0082)	< 0.0001	1.12	0.0975* (0.0083)	< 0.0001	1.102	0.1669* (0.0255)	< 0.0001	1.182
15	patient-sharing	0.3010* (0.1018)	0.0031	1.351	0.5983* (0.1090)	< 0.0001	1.819	0.5967 (0.3416)	0.0807	1.816
17	events (weighted indegree) Recent sending	-0.0014* (0.0002)	< 0.0001	0.999	-0.0014* (0.0002)	< 0.0001	0.999	-0.0011* (0.0003)	0.0004	0.999
19	Recent receiving Quality of care (45 d	$-0.0014^{\circ}(0.0002)$ $-0.0031^{*}(0.0002)$ $-0.0996^{*}(0.009)$	<0.0001 <0.0001 < <b>0.0001</b>	0.999 0.997 <b>0.905</b>	$-0.0014^{\circ}(0.0002)$ $-0.0028^{*}(0.0002)$ $-0.0888^{*}(0.0095)$	<0.0001 <0.0001 < <b>0.0001</b>	0.999 0.997 <b>0.915</b>	-0.0029*(0.0003) -0.1094*(0.0261)	<0.0004 <0.0001 < <b>0.0001</b>	0.999 0.997 <b>0.896</b>
21	R-rate)									
23	Geographical distance (km)		< 0.0001	0.975	-0.0271* (0.0014)	< 0.0001	0.973	-0.0201* (0.0029)	< 0.0001	0.98
	Institutional category Local health unit	-1.3674*(0.0856) 1.4445*(0.0530)	<0.0001 <0.0001	0.255 4.24	-1.2617*(0.0877) 1.5260*(0.0575)	<0.0001 <0.0001	0.283 4.6	-2.7813*(0.4848) 1.0029*(0.1098)	<0.0001 <0.0001	0.062 2.726
25	membership Level of care	0.2723* (0.0481)	< 0.0001	1.313	0.2405* (0.0547)	< 0.0001	1.272	0.3561 (0.1403)	0.0111	1.428
27	provided Size (number of staffed beds)	0.0007* (0.0002)	< 0.0001	1.001	0.00074* (0.0002)	0.0001	1.001	0.00073 (0.0005)	0.1161	1.001
29		0.0177* (0.0015) 0.0002* (2.6E-05)	<0.0001 <0.0001	1.018 1	0.0155* (0.0016) 0.0002* (2.7E-05)	<0.0001 <0.0001	1.016 1	0.0112 (0.0053) 0.0003* (9.2E-05)	$0.0328 \\ 0.0003$	1.011
31	discharged patient Complexity (case	0.6549* (0.1433)	< 0.0001	1.925	0.5968* (0.1478)	< 0.0001	1.816	1.1879 (0.4733)	0.0121	3.28
33	mix) Reciprocity	0.0402* (0.0107)	0.0002	1.041	0.0322* (0.0112)	0.0039	1.033	0.2374 (0.0997)	0.0172	1.268
35	Assortativity (by degree)	-0.0045* (0.0011)	< 0.0001	0.995	-0.0045* (0.0013)	0.0004	0.995	-0.0207* (0.0056)	0.0002	0.979
55	Assortativity (by intensity)	-0.0877 (0.0722)	0.2249	0.916	-0.3519* (0.0907)	0.0001	0.703	-0.1458 (0.4079)	0.7208	0.864
37	Event Recurrence	$0.1886^{*}$ (0.0089) 0.0721* (0.0215)	<0.0001 0.0008	1.208	$0.1912^* (0.0118)$ $0.1106^* (0.0246)$	< 0.0001	1.211	$0.6569^{*}$ (0.0604)	<0.0001 0.9481	1.929 0.995
39	Transitive closure Cyclic closure Goodness of fit (GoF;	0.0721* (0.0215) 0.0352* (0.0126)	0.0052	1.075 1.036	0.1196* (0.0246) 0.0542* (0.0146) L Pot = 14026 014	<0.0001 0.0002	1.127 1.056	-0.0054 (0.0834) 0.1128* (0.0486) L Pat = 2744.080	0.0202	1.119
41	Boodness of fit (GoF; $Pr > \chi^2$ )				LRat = 14936.0144 (21; <0.0001)			LRat=3744.089 (21; <0.0		,
43	(Global null hypothesis $B=0$ )							/		

45 \*P < 0.01.

47

The second and third columns report the estimates for the 49 series of relational patient-sharing events between and within specialties, respectively.

Across all the models we estimated that the effect of *readmission rate within 45 days* is negative and significant.
According to these estimates our answer to Q1 is that patient-sharing relations between hospitals systematically

55 increase the mobility of patients toward more capable hospitals (ie, hospitals with a lower readmission rate). The

57 estimate of the hazard ratio (or odds) corresponding to our measure of hospital quality in the aggregate model is (0.475/

59 0.525) = 0.905.

Yet, measured quality differences between hospitals are 107 not the only factor driving the destination of patients. To address question Q2 we estimated models that incorporate a 109 number of institutional and organizational differences between the hospitals in our sample. The probability of observing pa-111 tients-sharing events is significantly reduced by geographical distance between hospitals. The probability of observing a 113 patient-sharing event connecting 2 hospitals in the sample that are maximally far apart (146 km) is approximately 97% lower 115 than the probability of observing patient-sharing relations between hospitals that are minimally distant (2 km). Hospitals 117 within the same administrative area (LHU) are significantly

- 1 more likely to collaborate by sharing patients, even conditional on distance between the hospitals. Hospitals are more
- 3 likely to collaborate across broadly defined *institutional categories* defined in terms of ownership (public-private) rather
- 5 than across such categories. Collaborative relations between hospitals tend to move patients from less sophisticated sender
- 7 to more sophisticated receiver hospitals (as measured by *revenue per discharged patient*), from less complex sender to
  9 more complex receiver hospitals (as measured by the *case-mix*
- *index*), from hospitals less capable to hospitals more capable of managing their capacity (as measured by the *occupancy*)
- *rate*), and from smaller to larger hospitals (in terms of *number*
- 13 of beds). The role played by the case mix is particularly noteworthy. In the aggregate model, the odds are approximately 2:1 to observe a patient transfer event toward hospi-
- 15 imately 2:1 to observe a patient transfer event toward hospitals. The parameter estimate in the aggregate model (0.6549)
- 17 implies that as the interhospital difference in case mix increases from its minimum (0) to its observed maximum (0.76)
- 19 the probability of observing a patient transfer event from a less to a more complex hospital increases 84%.
- 21 Importantly, the longitudinal models also control for the heterogenous unobserved propensities of hospitals in the
  23 community to collaborate (propensity to collaborate—or outdegree: number of partners) and to share patients with
  25 partner hospitals (propensity to initiate patient-sharing events—or weighted outdegree: number of patients shared
  27 with partners). In the aggregate model the hazard ratio as-
- sociated with the propensity to collaborate is 1.209 (see M1
- in Table 3). This estimate implies that, on an average, the conditional probability of observing a patient-sharing event originating from a hospital experiencing a unit increase in
  - the number of partner hospitals (the "outdegree") is approximately 0.55. By a similar reasoning, a unit increase in the number of shared patients between hospitals *i* and *j*
  - 35 corresponds to a probability of observing a new patientsharing event between *i* and *j* of approximately 0.61. Similar
- 37 qualitative implications may be associated with the other 2 general controls the *propensity to be selected as partner* (or
- the "indegree") and the *propensity to receive patient-sharing* events. The estimates of these important effects are fairly
  stable across models. The recency effects (*recent sending*,
- 41 stable across models. The recency encets (*recent sending*, *recent receiving*) are significantly negative indicating
   43 that activities of sending and receiving patients in the past,
- respectively, are associated with shorter time between 45 successive events.
- Prior studies have argued that the selection of patientsharing partners is affected by routinized procedures and consolidated hospital practices that may be unrelated to
  quality considerations.<sup>7</sup> As the figures reported in Table 3 clearly show the effect of interhospital patient transfer routines is significant, answering Q3. In general we find that
- patient-sharing relations are more likely to be observed between reciprocating hospitals (*reciprocity*). We also find a significant tendency against assortativity (*assortativity by*
- *degree*): hospitals sending patients to many others tend not to select as partners hospitals that receive patient from many
- 57 others. This may be interpreted as a relative lack of inter-
- organizational division of labor between hospitals in the 59 community. Interestingly, there is no evidence of assorta-

tivity in numbers (assortativity by intensity): hospitals sharing many patients do not necessarily share them with 61 hospitals accepting many patients. In Table 3, the significantly positive estimate of the parameter associated to 63 event recurrence tells that hospitals have the tendency to reinforce their collaboration over time. Finally, we find that 65 patient sharing is more likely between hospitals sharing common partners (transitive closure), and between hospitals 67 embedded in cyclic relations (cyclic closure) even after controlling for geographic proximity in terms of distance and 69 membership in the same territorial/administrative units (LHU). 71

In addressing question Q3 it is particularly interesting to note how the effects of interorganizational patient-sharing 73 routines vary across different types of patient-sharing event. 75 Patients-sharing events occurring across hospitals but "within" the same clinical specialty (eg, patients leaving a coronary unit in the sender hospital to arrive at a coronary 77 unit in the receiving hospital) are not affected by tendencies toward triadic closure. Patients-sharing events occurring 79 across hospitals and "between" different clinical specialties (eg, patients leaving a neonatal unit in the sender hospital 81 and arriving at an intensive care unit in the receiving hospital) are significantly affected by tendencies toward tran-83 sitive closure. Differences in patterns of triadic closure across event types suggest that patient transfer events em-85 bedded in transitive sequences are unlikely to be observed when hospitals are better able to assess directly the value of 87 the partners because they share common knowledge bases and operational experiences ("within" transfers). 89

Unlike interspecialty patient sharing, the number of past intraspecialty patient-sharing events does not help to predict future relational events of *this kind*. However, once an intraspecialty transfer event connects 2 hospitals this relation tends to be repeated and hence to become more stable over time (see *event recurrence*). Conditional on the rest of the model, the estimated odds are roughly 2:1 to observe the recurrence of an intraspecialty transfer event between the same partner hospitals, as compared with any 2 other hospitals that have not yet shared patients.

### DISCUSSION

101

Hospitals are embedded in complex interorganizational 103 networks of relations emerging from decentralized patientsharing decisions, activities, and arrangements. The results 105 we have reported in the context of Italian health care clearly demonstrate that these relationships matter for the ability of 107 patients to access higher quality care. Beyond these ongoing relationships, we show that decentralized patient-sharing 109 decisions systematically tend move patients from less to more capable hospitals. This is the case also after controlling 111 for organization-centered rather than patient-centered considerations.<sup>10</sup> More specifically, we have shown that ten-113 dencies toward reciprocation, transitivity, assortativity and the tendency to rely on prior relations in the aggregate event 115 sequence are also and at the same time significant among the hospitals in our sample. These organizational relation-117 ships extend beyond simple dyads of senders and receivers;

- 1 sharing multiple partners-or "embeddedness"-makes 2 hospitals more likely to collaborate in the case of patients
- 3 transferred between different specialties. Thus, "embedded ties" are ties that are part of closed triads.<sup>17</sup>
- 5 For readers who may be less familiar with the institutional features of the national health care system in the
- 7 background to our study, it is important to understand that patient-sharing decisions should be considered as organizational decisions taken jointly by the sending and the re-
- ceiving hospital. Patients are free to decide what hospital to 11 use but-in the typical case-they have no control over
- transfer decisions. Of course, patients can refuse transfer in
- 13 the same way as they can refuse treatment. In such cases there will be no transfer and patients will be free to leave the
- 15 hospital under their own responsibility. There are no particular constraints related to health insurance policies as long
- 17 as the hospitals involved are accredited hospitals and hence recognized as legitimate participants to the system of public
- 19 health (all the hospitals in our sample were either public or private accredited hospitals). Insurance is public and uni-
- 21 versal and there are no uninsured patients. Costs of care are computed on the basis of the DRG system. Documented costs of treatment are reimbursed by a single payer-23
- occasionally with a direct contribution of the patient.
- 25 Patient outcomes may be improved if collaboration between hospitals allows patients to access more capable
- 27 hospitals. This issue is important because patients would clearly like to trust that hospital collaboration effectively facilitates their access to better care. Similarly, policy mak-29
- ers would like to support collaboration between (possibly
- 31 competing) hospitals if it leads to desirable outcomes without increasing the costs of care. Our analysis of patient-sharing
- 33 relations within a regional community of hospitals supports the view that decentralized collaboration between hospitals
- 35 may give rise to a network of interorganizational relations that systematically helps patients to access more capable
- 37 hospitals. This result is valuable because extant US-centric research on interhospital patient transfer has argued that 39
- patient transfer decisions may be driven more by organizational concerns, bed availability, and established routines-41 and less by considerations of partner quality and capabilities.
- Despite the recent interest in the analysis of relational co-
- 43 ordination between hospitals,<sup>8,18</sup> to the best of our knowledge this is the first study of patient-sharing relations based
- 45 on newly derived relational event models that allow representing relations between hospitals in terms of sequences of 47 individual patient-sharing events.
- Their contextual elements that may result in differ-
- 49 ences between Italian and American hospital behavior-but that may increase the generalizability of these findings out-
- side of the United States. First, Italian hospitals are members 51 neither of superordinate multihospital systems, nor of in-
- 53 surance groups, such as health maintenance organizations or private public organizations. Patient-sharing decisions are
- 55 therefore more decentralized and less constrained by corporate boundaries or insurance policies than similar deci-
- 57 sions that may be taken by American hospitals. Second, the general DRG-based prospective payment system typical of 59 European countries (including Italy) is a second factor that is

likely to affect the empirical scope of our findings; there may be less perceived opportunity for using transfers in order to 61 take advantage of differential payment systems. Third, and finally, the Italian National Health Service provides univer-63 sal coverage and general access to health services. In this context, hospitals are mainly public and competition is 65 limited. In such systems competition is frequently implicit and balanced by the network of institutional relations in 67 which public hospitals are embedded. This institutional feature of many European public health systems may be 69 more supportive of interhospital collaboration strategies from which patients may benefit. 71

## Limitations

73 In its current stage of development our study suffers from 3 main limitations—each indicating clear directions for 75 future research. First, the period covered by the study is limited. Although sample size is defined in terms of number 77 of events-rather than calendar years-it may be useful to collect additional data in order to verify the robustness of our 79 conclusions. We note that computational requirements increase steeply with the number of events, as possible non-81 events also need to be considered. For example, in the current analysis we considered all possible nonevents, but 83 larger risk sets may require sampling of nonevents. Second, the value of the hospital-specific covariates is updated at 85 vearly interval. Consequently we had to assume that the effect of covariates was piecewise constant. The extent to 87 which this assumption actually affects the results we have reported needs to be determined using data containing in-89 formation on finer-grained time variation in the relevant hospital-specific covariates. Third, the measure that we 91 adopted is generally considered as a reliable indicator of the quality of care that hospitals effectively deliver. Yet, the 93 hospital readmission rate captures only selected aspects of quality that may be correlated with others that we have not 95 observed directly in our study.<sup>19</sup> Further research is needed to assess the extent to which collaborative interhospital pa-97 tient-sharing relations allow patients to access better care when quality of care is evaluated on different metrics. 99

## **CONCLUSIONS**

In this study we applied newly derived statistical models for the analysis of relational events to assess the 103 extent to which interorganizational collaboration allows pa-105 tients to access more capable hospitals. Our empirical analvsis supports the view that this is indeed the case in the 107 regional community of hospitals that we have examined. We have found that this result holds when we control for the main sources of hospital-level heterogeneity. The tendency 109 of patient to flow from less to more capable hospitals continues to be detectable when we control for the main sources 111 of relational dependencies that shape patient transfer event sequences connecting the hospital in our sample. If re-113 plicated in different institutional contexts, the results reported in this study could inspire public health care policies 115 that better utilize decentralized collaboration and partnership between hospitals as a way to reduce costs of care and im-117 prove patient access better care. Although our sample may be

101

7

- characterized by a number of institutional idiosyncrasies that 1 could limit the external generalizability of our results, the
- 3 problem that we have addressed remains of general interest and relevance for policy. Similarly general are the analytic
- solutions that we have provided. 5

#### REFERENCES

- 1. Landon BE, Keating NL, Barnett ML, et al. Variation in patient-sharing 9 networks of physicians across the United States. JAMA. 2012;308:265-273.
- Iwashyna TJ, Christie JD, Moody J, et al. The structure of critical care 11 transfer networks. Med Care. 2009;47:787-793.
- Lee BY, McGlone SM, Song Y, et al. Social network analysis of patient sharing among hospitals in Orange County, California. Am J Public 13 Health. 2011;101:708-713.
- 4. Gittell JH, Fairfield KM, Bierbaum B, et al. Impact of relational 15 coordination on quality of care, postoperative pain and functioning, and length of stay: a nine-hospital study of surgical patients. Med Care. 2000:38:807-819. 17
- 5. Iwashyna TJ. The incomplete infrastructure for interhospital patient transfer. Crit Care Med. 2012;40:2470-2478.
- 19 6. Lomi A, Pallotti F. Relational collaboration among spatial multipoint competitors. Soc Netw. 2012;34:101-111.
- 7. MacKenzie EJ, Rivara FP, Jurkovich GJ, et al. A national evaluation of 21 the effect of trauma-center care on mortality. N Engl J Med. 2006; 354.366-378
- 23 8. Veinot TC, Bosk EA, Unnikrishnan KP, et al. Revenue, relationships and routines: the social organization of acute myocardial infarction 25
- patient transfers in the United States. Soc Sci Med. 2012;75:1800-1810.

- 9. Iwashyna TJ, Kahn JM. Uncharted paths: hospital networks in 27 critical care. Chest. 2009;135:827-833.
- 10. Nuti S, Seghieri C, Vainieri M, et al. Assessment and improvement of 29 the Italian healthcare system: first evidence from a pilot national performance evaluation system. J Healthc Manag. 2012;57:182-198.
- 31 11. Mascia D, Di Vincenzo F. Understanding hospital performance: the role of network ties and patterns of competition. Health Care Manage Rev. 2011;36:327-337. 33
- 12. Vu DQ, Asuncion AU, Hunter DR, et al. Continuous-time regression models for longitudinal networks. In Proceedings of the 24th Interna-35 tional Conference on Neural Information Processing Systems, 2011.2492-2500
- 13. Coffey RM, Misra A, Barrett M, et al. Congestive heart failure: who is 37 likely to be readmitted? Med Care Res Rev. 2012;69:602-616.
- 14. Kiefe C, Allison JJ, de Lissovoy G. Predicting hospital readmission: 39 different approaches raise new questions about old issues. Med Care. 2013;51:11-12.
- 15. Pfizer SD. Should hospital readmissions be reduced through payment 41 penalties? Med Care. 2013;51:20-22.
- 16. Gulati R, Gargiulo M. Where do interorganizational networks AQ12 come from? *Am J Sociol*. ■;104:1439–1493.
- 17. Uzzi B. Embeddedness in the making of financial capital: how social 45 relations and networks benefit firms seeking financing. Am Sociol Rev. 1999;64:481-505.
- 18. Gibbons DE. Interorganizational network structures and diffusion 47 of information through a health system. Am J Public Health. 2007;97:1684-1692.
- 49 19. Laudicella M, Li Donni P, Smith PC. Hospital readmission rates: signal of failure or success? Imperial College Business School. London. Discussion paper number 2012/02. 51